



Marshall County Housing Report



Market Overview

Marshall County Home Sales Rose in September

Total home sales in Marshall County rose last month to 1 unit, compared to 0 units in September 2020. Total sales volume was \$0.1 million, essentially the same as home sales volume from a year earlier.

The median sale price in September was \$90,000. Homes that sold in September were typically on the market for 98 days and sold for 94.8% of their list prices.

Marshall County Active Listings Up at End of September

The total number of active listings in Marshall County at the end of September was 4 units, up from 1 at the same point in 2020. This represents a 3.0 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$207,450.

There were 0 contracts written in September 2021 and 2020, showing no change over the year. At the end of the month, there were 0 contracts pending, the same amount as the end of September 2020.

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Marshall County Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
Home Sales		1	0	0	15	2	0
Change from prior year		N/A	N/A	-100.0%	650.0%	N/A	-100.0%
Active Listings		4	1	1	N/A	N/A	N/A
Change from prior year		300.0%	0.0%	0.0%			
Months' Supply		3.0	6.0	12.0	N/A	N/A	N/A
Change from prior year		-50.0%	-50.0%	400.0%			
New Listings		2	0	0	19	2	1
Change from prior year		N/A	N/A	N/A	850.0%	100.0%	-75.0%
Contracts Written		0	0	0	15	2	0
Change from prior year		N/A	N/A	N/A	650.0%	N/A	-100.0%
Pending Contracts		0	0	0	N/A	N/A	N/A
Change from prior year		N/A	N/A	-100.0%			
Sales Volume (1,000s)		90	0	0	1,888	147	0
Change from prior year		N/A	N/A	-100.0%	1184.4%	N/A	-100.0%
Average	Sale Price	90,000	N/A	N/A	125,833	73,500	N/A
	Change from prior year	N/A	N/A	N/A	71.2%	N/A	N/A
	List Price of Actives	197,225	295,000	145,000	N/A	N/A	N/A
	Change from prior year	-33.1%	103.4%	38.1%			
	Days on Market	98	N/A	N/A	27	61	N/A
Change from prior year	N/A	N/A	N/A	-55.7%	N/A	N/A	
Percent of List	94.8%	N/A	N/A	93.6%	92.6%	N/A	
Change from prior year	N/A	N/A	N/A	1.1%	N/A	N/A	
Percent of Original	90.9%	N/A	N/A	93.1%	89.1%	N/A	
Change from prior year	N/A	N/A	N/A	4.5%	N/A	N/A	
Median	Sale Price	90,000	N/A	N/A	115,000	73,500	N/A
	Change from prior year	N/A	N/A	N/A	56.5%	N/A	N/A
	List Price of Actives	207,450	295,000	145,000	N/A	N/A	N/A
	Change from prior year	-29.7%	103.4%	38.1%			
	Days on Market	98	N/A	N/A	12	61	N/A
Change from prior year	N/A	N/A	N/A	-80.3%	N/A	N/A	
Percent of List	94.8%	N/A	N/A	96.2%	92.6%	N/A	
Change from prior year	N/A	N/A	N/A	3.9%	N/A	N/A	
Percent of Original	90.9%	N/A	N/A	96.2%	89.1%	N/A	
Change from prior year	N/A	N/A	N/A	8.0%	N/A	N/A	



Marshall County Closed Listings Analysis

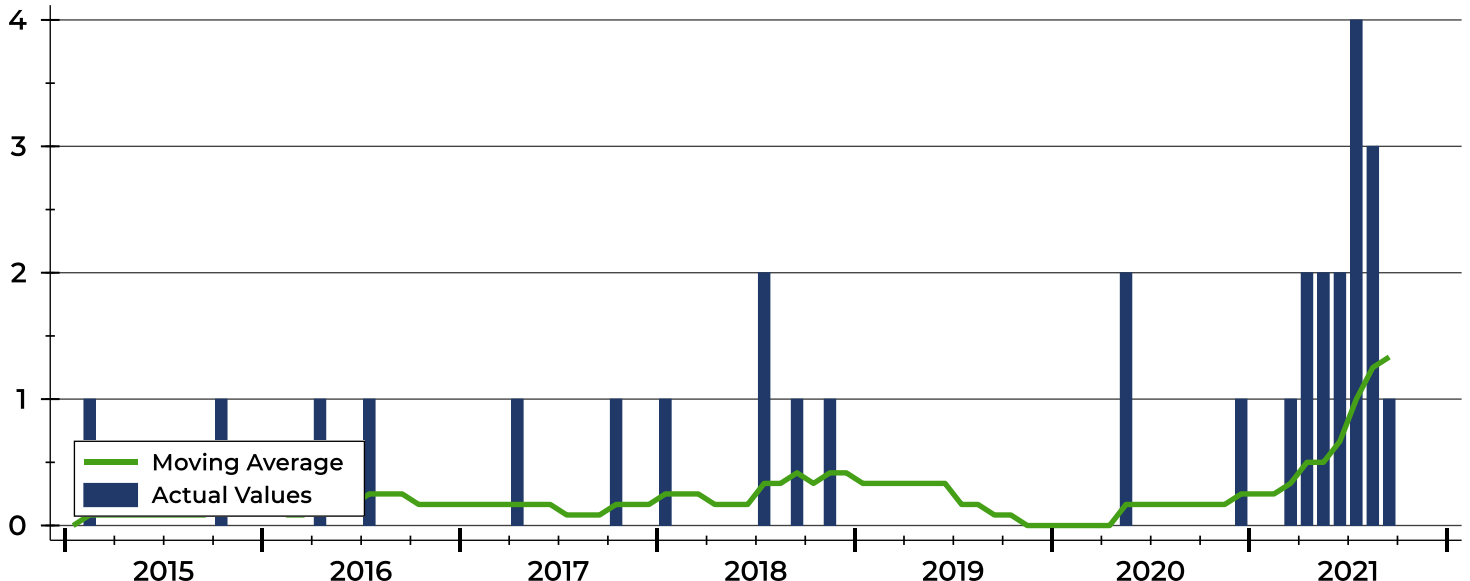
Summary Statistics for Closed Listings		2021	September 2020	Change	2021	Year-to-Date 2020	Change
Closed Listings		1	0	N/A	15	2	650.0%
Volume (1,000s)		90	0	N/A	1,888	147	1184.4%
Months' Supply		3.0	6.0	-50.0%	N/A	N/A	N/A
Average	Sale Price	90,000	N/A	N/A	125,833	73,500	71.2%
	Days on Market	98	N/A	N/A	27	61	-55.7%
	Percent of List	94.8%	N/A	N/A	93.6%	92.6%	1.1%
	Percent of Original	90.9%	N/A	N/A	93.1%	89.1%	4.5%
Median	Sale Price	90,000	N/A	N/A	115,000	73,500	56.5%
	Days on Market	98	N/A	N/A	12	61	-80.3%
	Percent of List	94.8%	N/A	N/A	96.2%	92.6%	3.9%
	Percent of Original	90.9%	N/A	N/A	96.2%	89.1%	8.0%

A total of 1 home sold in Marshall County in September, up from 0 units in September 2020. Total sales volume rose to \$0.1 million compared to \$0.0 million in the previous year.

The median sale price in September was \$90,000. Average days on market for the same time period was 98 days.

History of Closed Listings

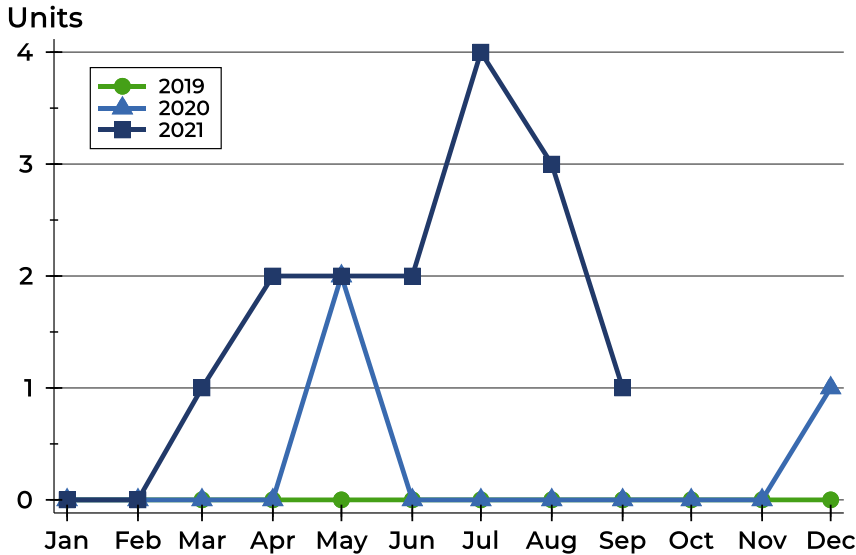
Units





Marshall County Closed Listings Analysis

Closed Listings by Month



Month	2019	2020	2021
January	0	0	0
February	0	0	0
March	0	0	1
April	0	0	2
May	0	2	2
June	0	0	2
July	0	0	4
August	0	0	3
September	0	0	1
October	0	0	0
November	0	0	0
December	0	1	0

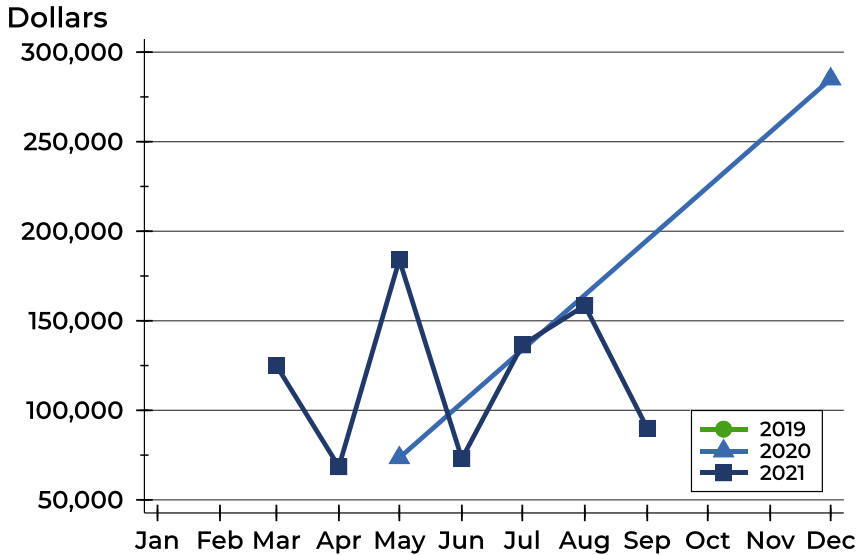
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	100.0%	0.0	90,000	90,000	98	98	94.8%	94.8%	90.9%	90.9%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



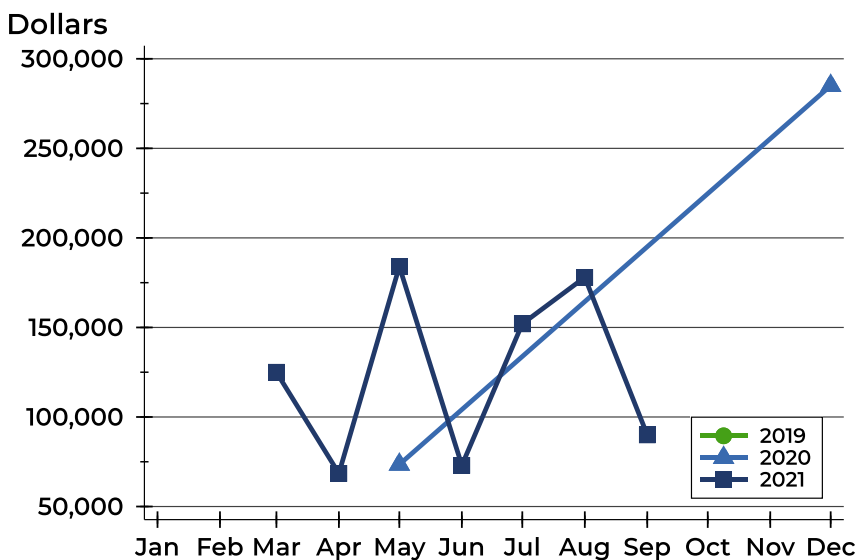
Marshall County Closed Listings Analysis

Average Price



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	125,000
April	N/A	N/A	68,500
May	N/A	73,500	184,000
June	N/A	N/A	73,000
July	N/A	N/A	136,500
August	N/A	N/A	158,500
September	N/A	N/A	90,000
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	285,000	N/A

Median Price

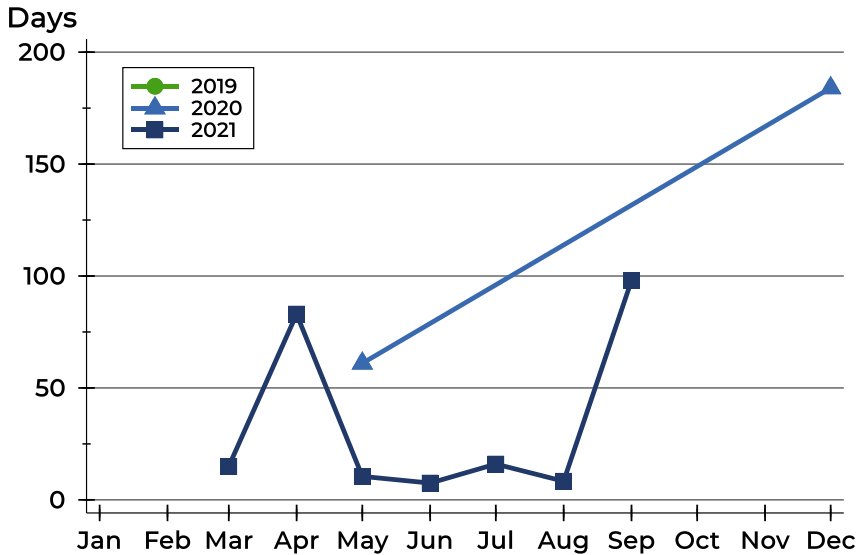


Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	125,000
April	N/A	N/A	68,500
May	N/A	73,500	184,000
June	N/A	N/A	73,000
July	N/A	N/A	152,000
August	N/A	N/A	178,000
September	N/A	N/A	90,000
October	N/A	N/A	N/A
November	N/A	N/A	N/A
December	N/A	285,000	N/A



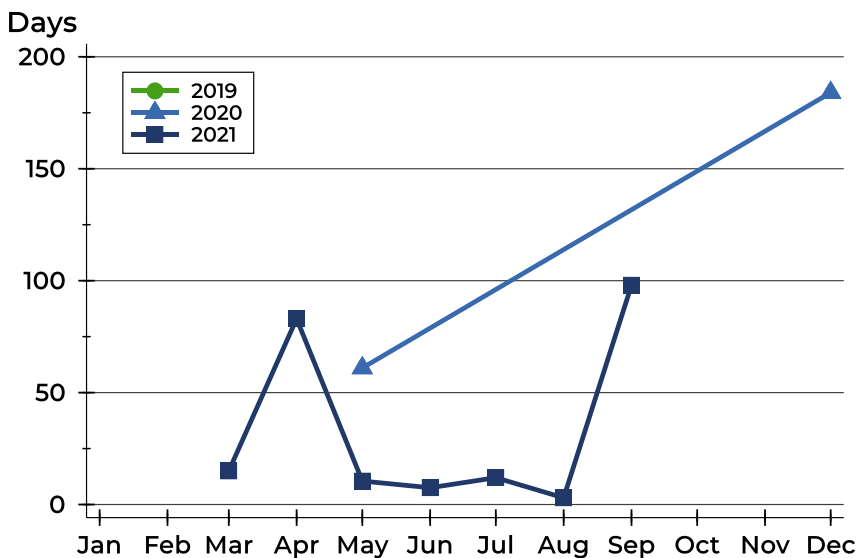
Marshall County Closed Listings Analysis

Average DOM



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	15
April	N/A	N/A	83
May	N/A	61	11
June	N/A	N/A	8
July	N/A	N/A	16
August	N/A	N/A	8
September	N/A	N/A	98
October	N/A	N/A	
November	N/A	N/A	
December	N/A	184	

Median DOM



Month	2019	2020	2021
January	N/A	N/A	N/A
February	N/A	N/A	N/A
March	N/A	N/A	15
April	N/A	N/A	83
May	N/A	61	11
June	N/A	N/A	8
July	N/A	N/A	12
August	N/A	N/A	3
September	N/A	N/A	98
October	N/A	N/A	
November	N/A	N/A	
December	N/A	184	



Marshall County Active Listings Analysis

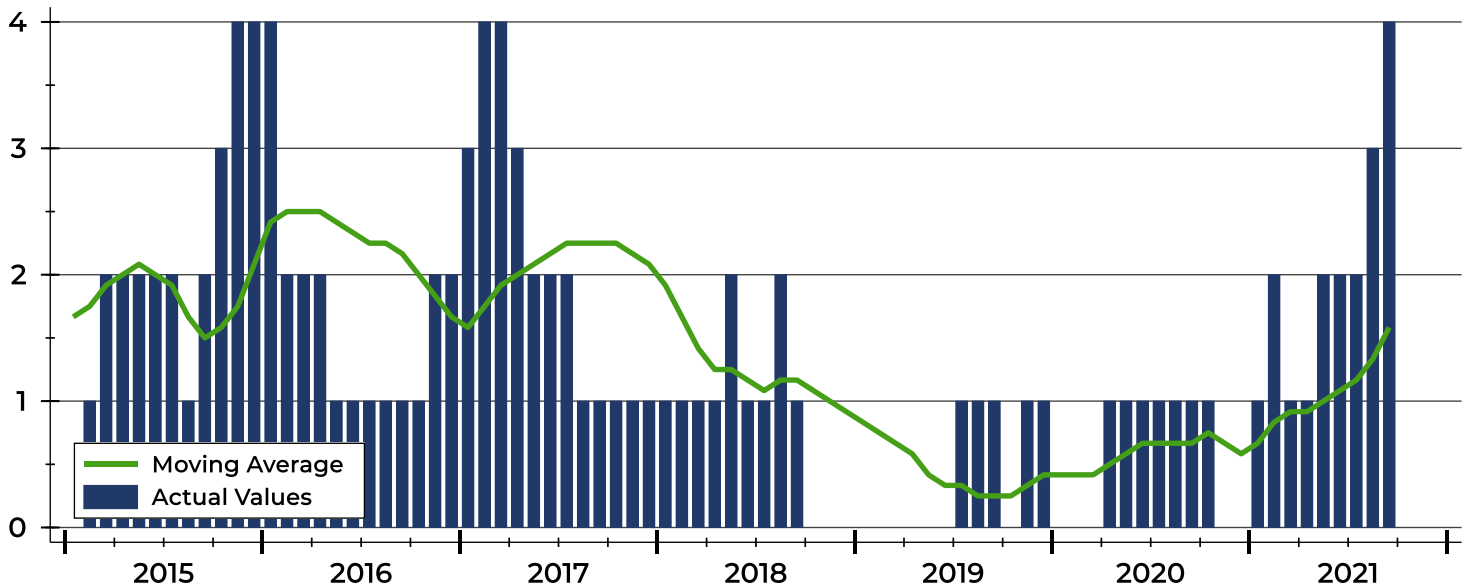
Summary Statistics for Active Listings		End of September		
		2021	2020	Change
Active Listings		4	1	300.0%
Volume (1,000s)		789	295	167.5%
Months' Supply		3.0	6.0	-50.0%
Average	List Price	197,225	295,000	-33.1%
	Days on Market	47	161	-70.8%
	Percent of Original	95.3%	84.3%	13.0%
Median	List Price	207,450	295,000	-29.7%
	Days on Market	45	161	-72.0%
	Percent of Original	97.8%	84.3%	16.0%

A total of 4 homes were available for sale in Marshall County at the end of September. This represents a 3.0 months' supply of active listings.

The median list price of homes on the market at the end of September was \$207,450, down 29.7% from 2020. The typical time on market for active listings was 45 days, down from 161 days a year earlier.

History of Active Listings

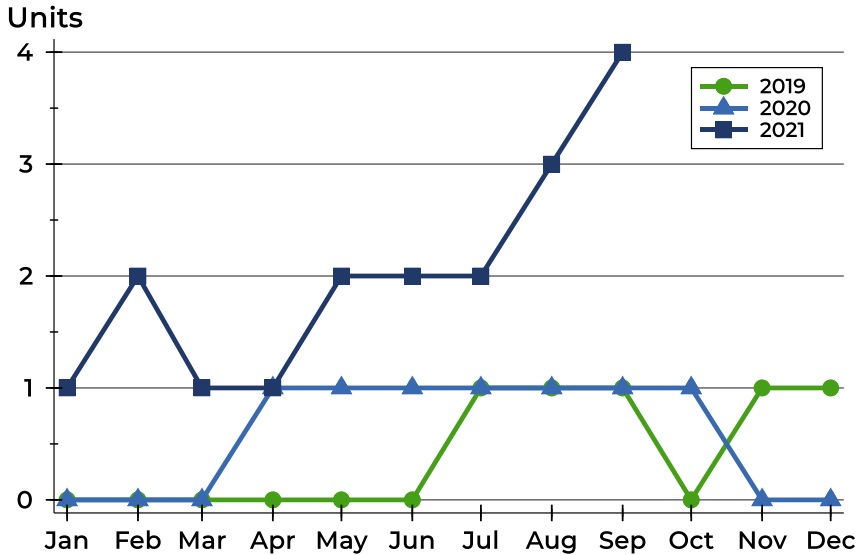
Units





Marshall County Active Listings Analysis

Active Listings by Month



Month	2019	2020	2021
January	0	0	1
February	0	0	2
March	0	0	1
April	0	1	1
May	0	1	2
June	0	1	2
July	1	1	2
August	1	1	3
September	1	1	4
October	0	1	0
November	1	0	0
December	1	0	0

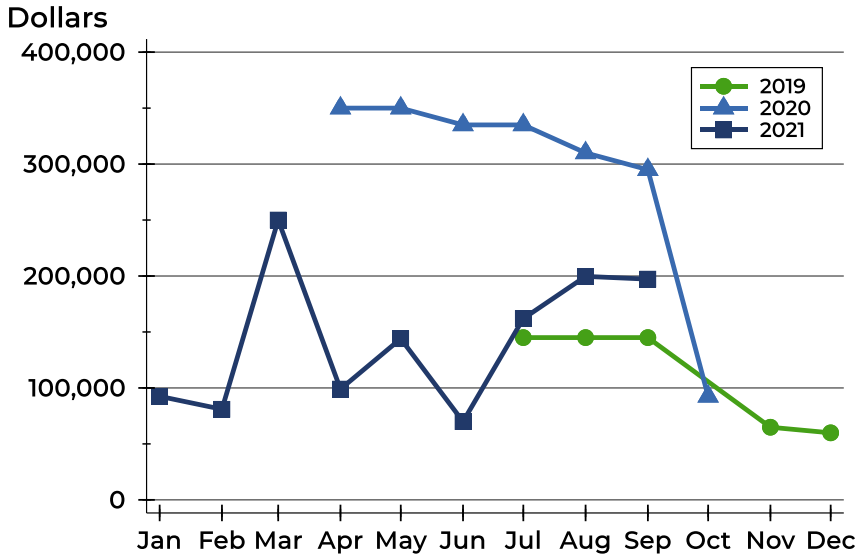
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	25.0%	N/A	150,000	150,000	57	57	85.7%	85.7%
\$175,000-\$199,999	1	25.0%	N/A	199,900	199,900	12	12	100.0%	100.0%
\$200,000-\$249,999	2	50.0%	N/A	219,500	219,500	60	60	97.8%	97.8%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



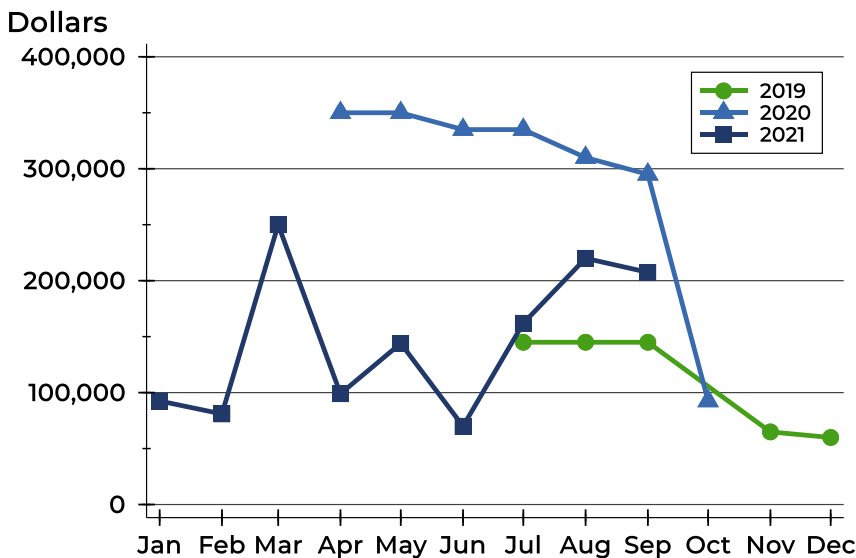
Marshall County Active Listings Analysis

Average Price



Month	2019	2020	2021
January	N/A	N/A	92,500
February	N/A	N/A	80,950
March	N/A	N/A	250,000
April	N/A	350,000	99,000
May	N/A	350,000	144,000
June	N/A	335,000	69,950
July	145,000	335,000	161,950
August	145,000	310,000	199,667
September	145,000	295,000	197,225
October	N/A	92,500	
November	64,900	N/A	
December	59,900	N/A	

Median Price

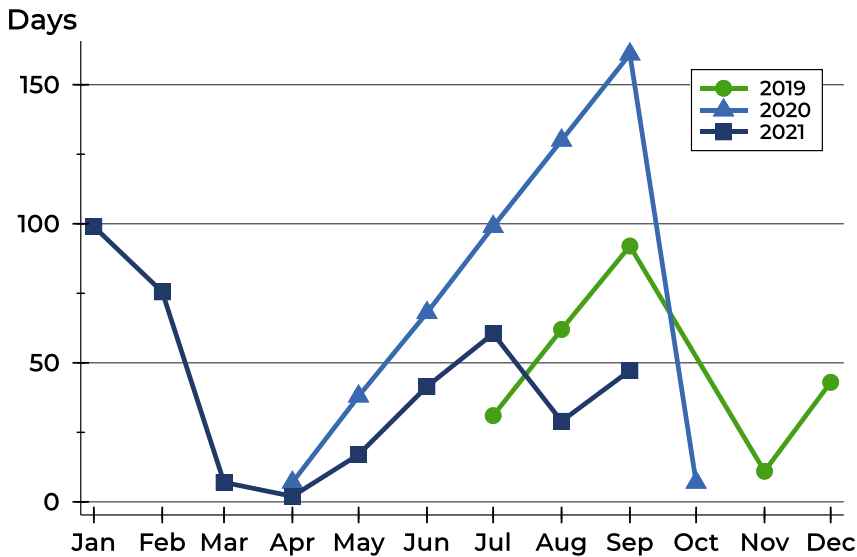


Month	2019	2020	2021
January	N/A	N/A	92,500
February	N/A	N/A	80,950
March	N/A	N/A	250,000
April	N/A	350,000	99,000
May	N/A	350,000	144,000
June	N/A	335,000	69,950
July	145,000	335,000	161,950
August	145,000	310,000	220,000
September	145,000	295,000	207,450
October	N/A	92,500	
November	64,900	N/A	
December	59,900	N/A	



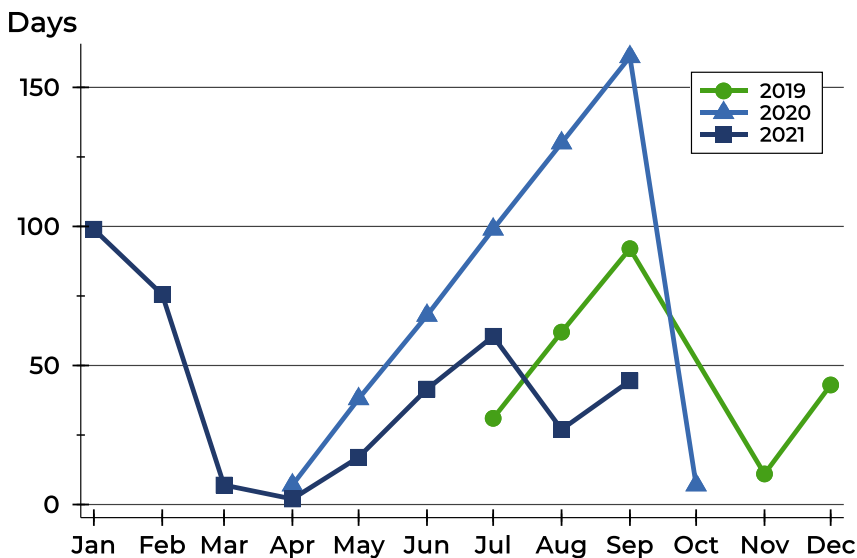
Marshall County Active Listings Analysis

Average DOM



Month	2019	2020	2021
January	N/A	N/A	99
February	N/A	N/A	76
March	N/A	N/A	7
April	N/A	7	2
May	N/A	38	17
June	N/A	68	42
July	31	99	61
August	62	130	29
September	92	161	47
October	N/A	7	
November	11	N/A	
December	43	N/A	

Median DOM

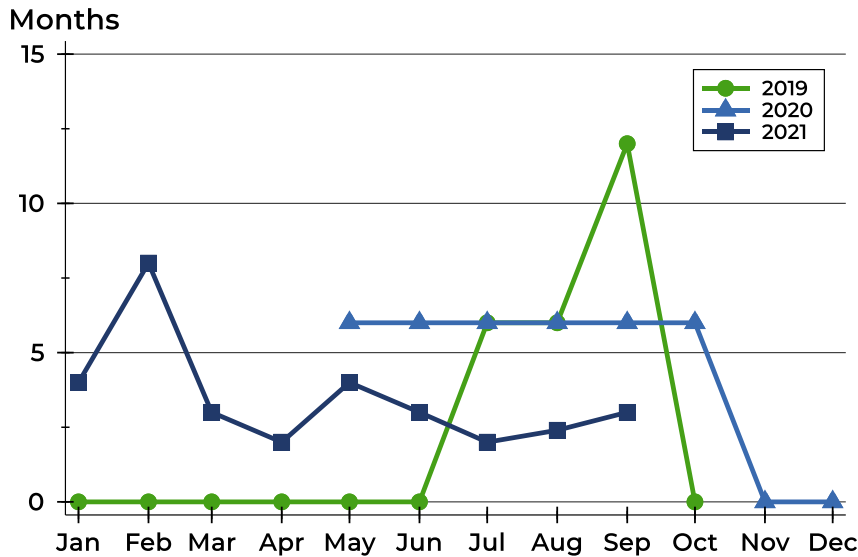


Month	2019	2020	2021
January	N/A	N/A	99
February	N/A	N/A	76
March	N/A	N/A	7
April	N/A	7	2
May	N/A	38	17
June	N/A	68	42
July	31	99	61
August	62	130	27
September	92	161	45
October	N/A	7	
November	11	N/A	
December	43	N/A	



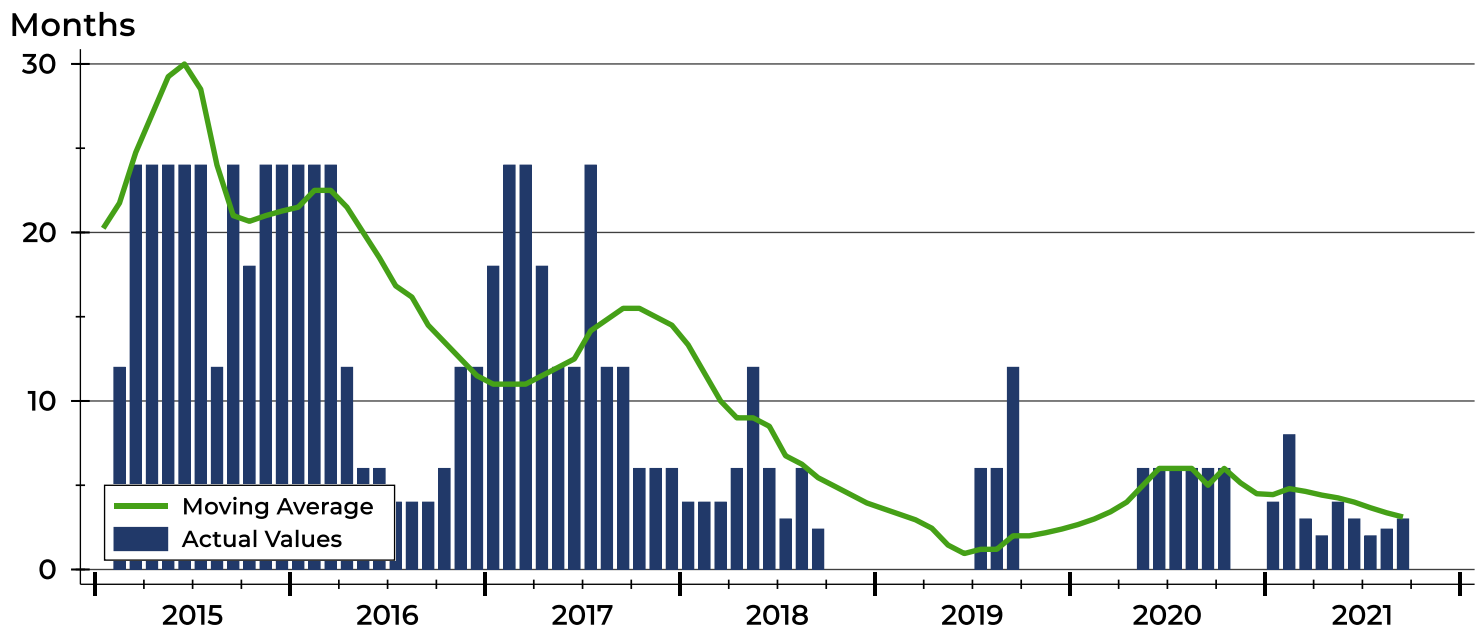
Marshall County Months' Supply Analysis

Months' Supply by Month



Month	2019	2020	2021
January	0.0	0.0	4.0
February	0.0	0.0	8.0
March	0.0	0.0	3.0
April	0.0	0.0	2.0
May	0.0	6.0	4.0
June	0.0	6.0	3.0
July	6.0	6.0	2.0
August	6.0	6.0	2.4
September	12.0	6.0	3.0
October	0.0	6.0	0.0
November	0.0	0.0	0.0
December	0.0	0.0	0.0

History of Month's Supply





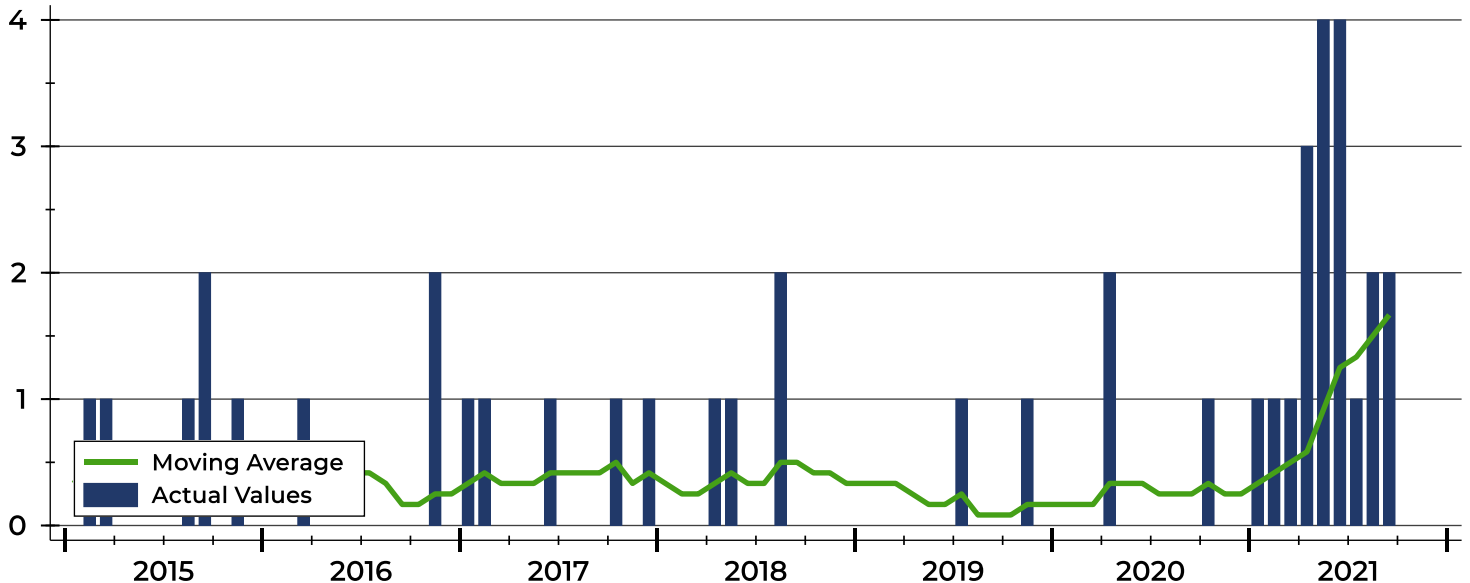
Marshall County New Listings Analysis

Summary Statistics for New Listings		2021	September 2020	Change
Current Month	New Listings	2	0	N/A
	Volume (1,000s)	425	0	N/A
	Average List Price	212,450	N/A	N/A
	Median List Price	212,450	N/A	N/A
Year-to-Date	New Listings	19	2	850.0%
	Volume (1,000s)	2,895	394	634.8%
	Average List Price	152,379	196,750	-22.6%
	Median List Price	150,000	196,750	-23.8%

A total of 2 new listings were added in Marshall County during September. Year-to-date Marshall County has seen 19 new listings.

History of New Listings

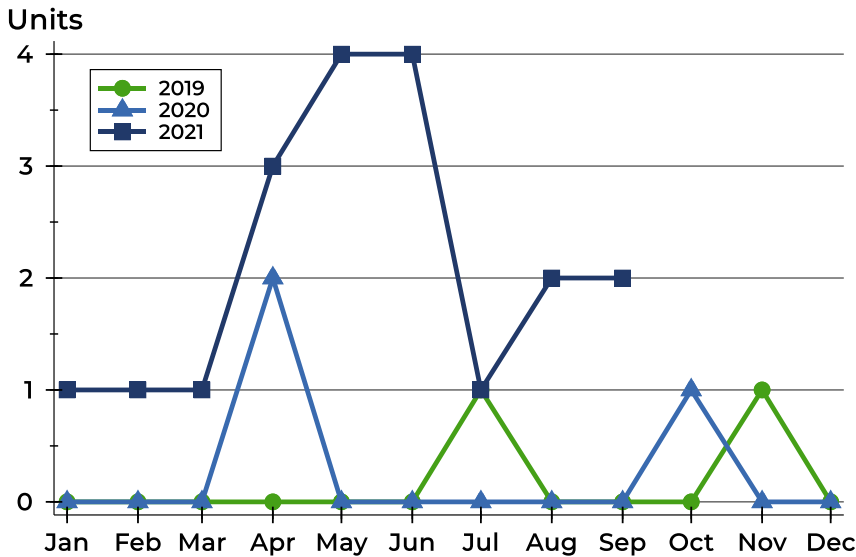
Units





Marshall County New Listings Analysis

New Listings by Month



Month	2019	2020	2021
January	0	0	1
February	0	0	1
March	0	0	1
April	0	2	3
May	0	0	4
June	0	0	4
July	1	0	1
August	0	0	2
September	0	0	2
October	0	1	0
November	1	0	0
December	0	0	0

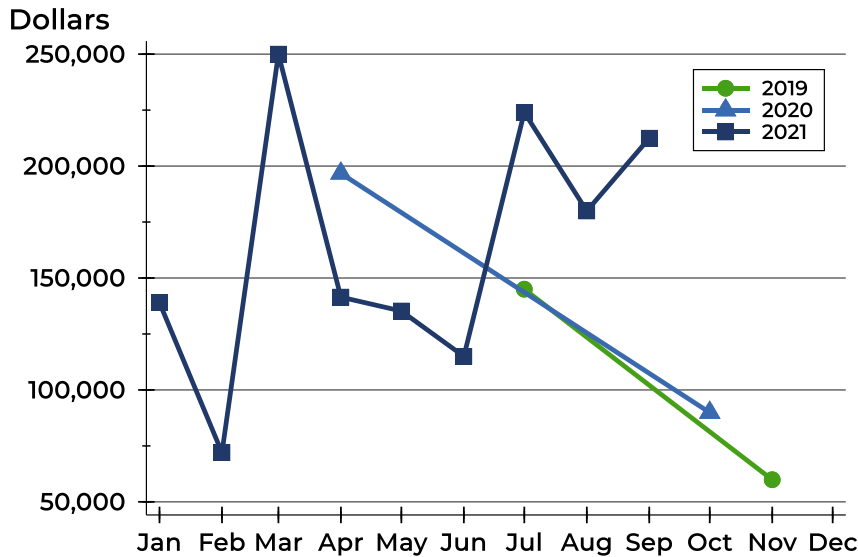
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	50.0%	199,900	199,900	14	14	100.0%	100.0%
\$200,000-\$249,999	1	50.0%	225,000	225,000	15	15	93.8%	93.8%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



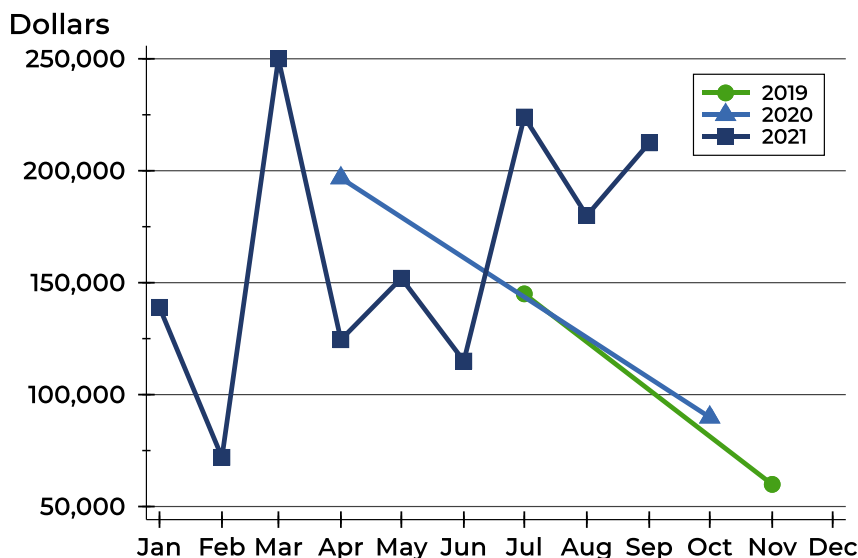
Marshall County New Listings Analysis

Average Price



Month	2019	2020	2021
January	N/A	N/A	139,000
February	N/A	N/A	72,000
March	N/A	N/A	250,000
April	N/A	196,750	141,467
May	N/A	N/A	135,250
June	N/A	N/A	115,000
July	145,000	N/A	224,000
August	N/A	N/A	179,950
September	N/A	N/A	212,450
October	N/A	89,900	
November	59,900	N/A	
December	N/A	N/A	

Median Price



Month	2019	2020	2021
January	N/A	N/A	139,000
February	N/A	N/A	72,000
March	N/A	N/A	250,000
April	N/A	196,750	124,500
May	N/A	N/A	152,000
June	N/A	N/A	115,000
July	145,000	N/A	224,000
August	N/A	N/A	179,950
September	N/A	N/A	212,450
October	N/A	89,900	
November	59,900	N/A	
December	N/A	N/A	



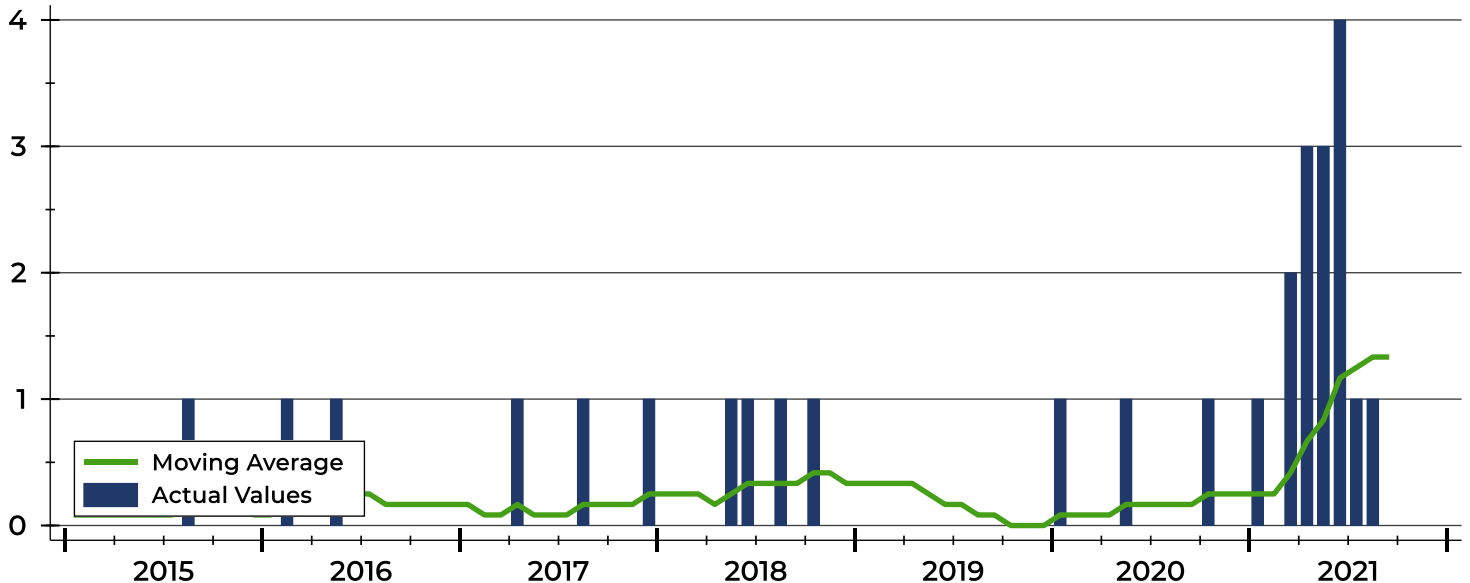
Marshall County Contracts Written Analysis

Summary Statistics for Contracts Written		September			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Contracts Written		0	0	N/A	15	2	650.0%
Volume (1,000s)		0	0	N/A	1,976	158	1150.6%
Average	Sale Price	N/A	N/A	N/A	131,753	79,200	66.4%
	Days on Market	N/A	N/A	N/A	27	61	-55.7%
	Percent of Original	N/A	N/A	N/A	93.1%	89.1%	4.5%
Median	Sale Price	N/A	N/A	N/A	120,000	79,200	51.5%
	Days on Market	N/A	N/A	N/A	12	61	-80.3%
	Percent of Original	N/A	N/A	N/A	96.2%	89.1%	8.0%

A total of 0 contracts for sale were written in Marshall County during the month of September, the same as in 2020.

History of Contracts Written

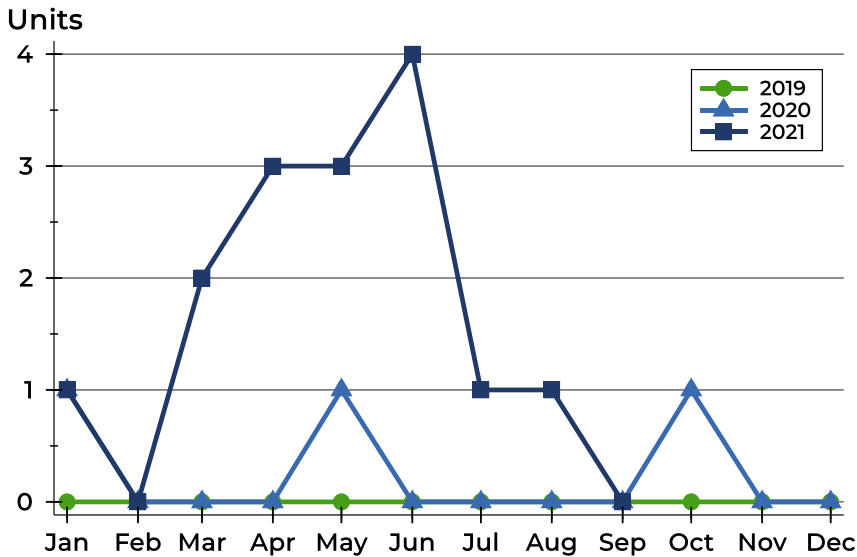
Units





Marshall County Contracts Written Analysis

Contracts Written by Month



Month	2019	2020	2021
January	N/A	1	1
February	N/A	N/A	N/A
March	N/A	N/A	2
April	N/A	N/A	3
May	N/A	1	3
June	N/A	N/A	4
July	N/A	N/A	1
August	N/A	N/A	1
September	N/A	N/A	N/A
October	N/A	1	
November	N/A	N/A	
December	N/A	N/A	

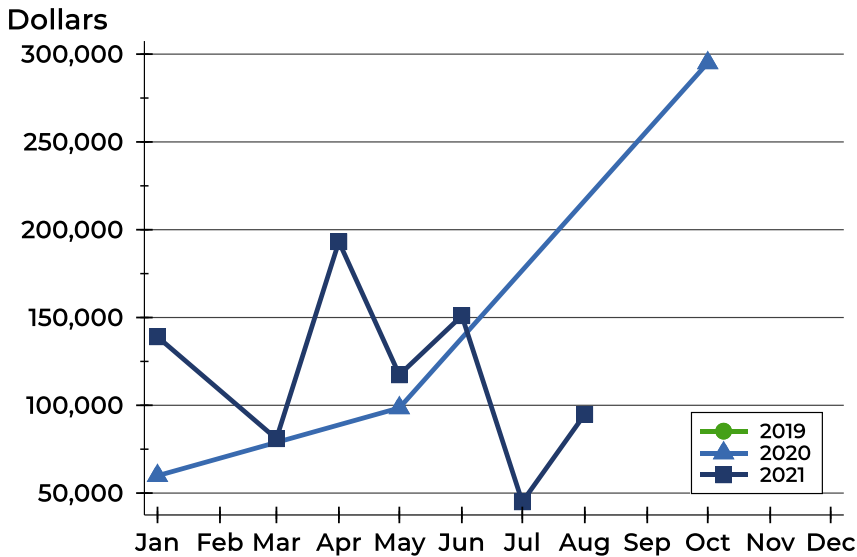
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



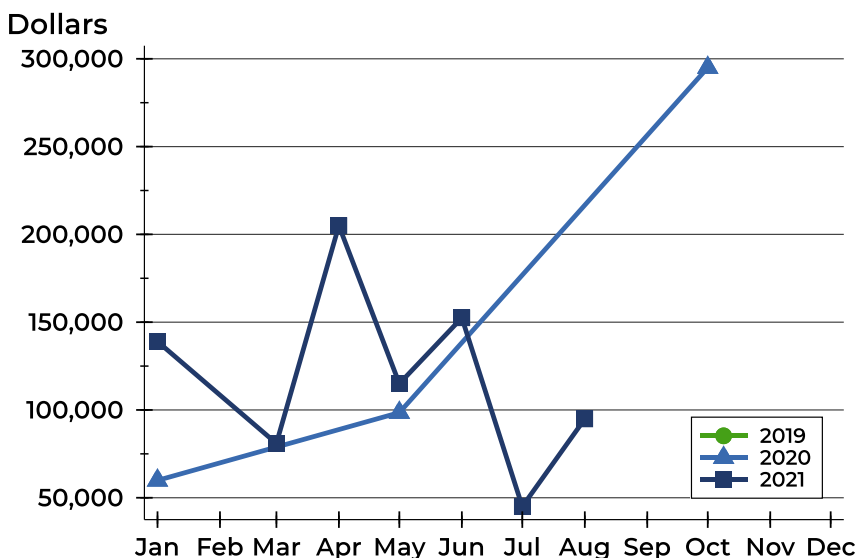
Marshall County Contracts Written Analysis

Average Price



Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	N/A	N/A
March	N/A	N/A	80,950
April	N/A	N/A	193,167
May	N/A	98,500	117,333
June	N/A	N/A	151,000
July	N/A	N/A	45,000
August	N/A	N/A	94,900
September	N/A	N/A	N/A
October	N/A	295,000	
November	N/A	N/A	
December	N/A	N/A	

Median Price

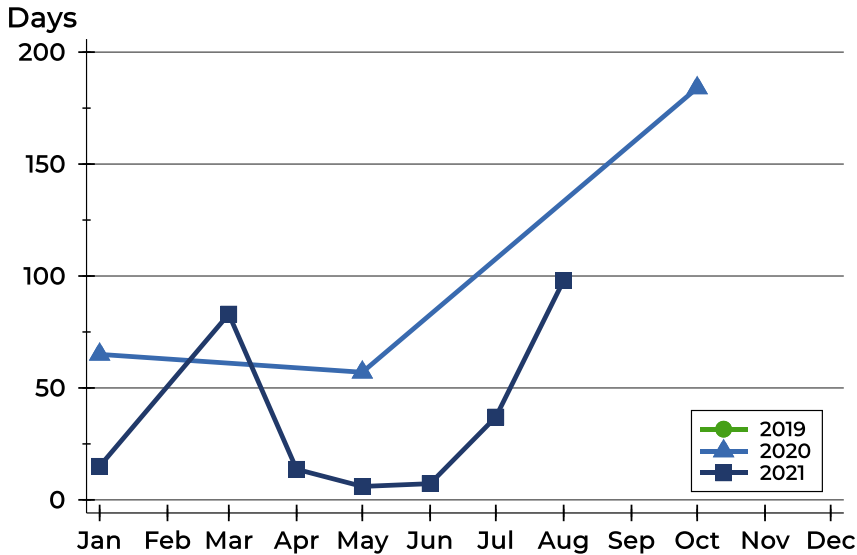


Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	N/A	N/A
March	N/A	N/A	80,950
April	N/A	N/A	205,000
May	N/A	98,500	115,000
June	N/A	N/A	152,500
July	N/A	N/A	45,000
August	N/A	N/A	94,900
September	N/A	N/A	N/A
October	N/A	295,000	
November	N/A	N/A	
December	N/A	N/A	



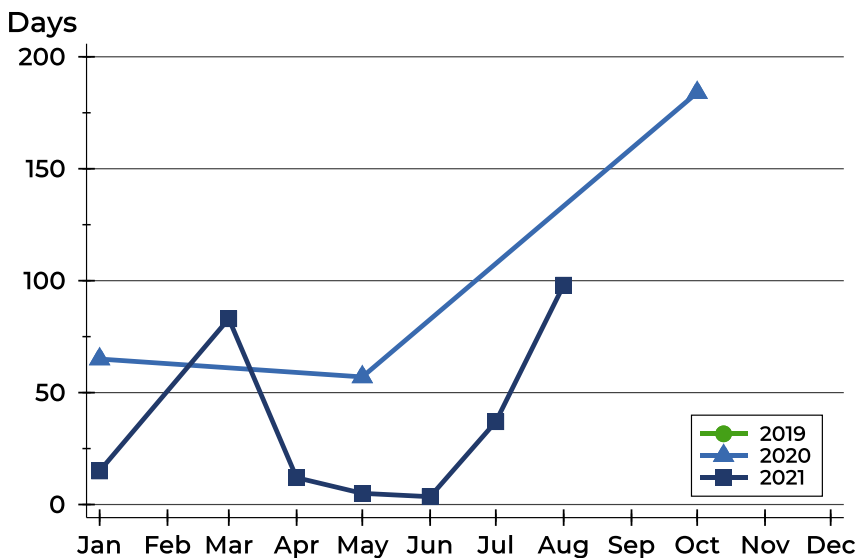
Marshall County Contracts Written Analysis

Average DOM



Month	2019	2020	2021
January	N/A	65	15
February	N/A	N/A	N/A
March	N/A	N/A	83
April	N/A	N/A	14
May	N/A	57	6
June	N/A	N/A	7
July	N/A	N/A	37
August	N/A	N/A	98
September	N/A	N/A	N/A
October	N/A	184	N/A
November	N/A	N/A	N/A
December	N/A	N/A	N/A

Median DOM



Month	2019	2020	2021
January	N/A	65	15
February	N/A	N/A	N/A
March	N/A	N/A	83
April	N/A	N/A	12
May	N/A	57	5
June	N/A	N/A	4
July	N/A	N/A	37
August	N/A	N/A	98
September	N/A	N/A	N/A
October	N/A	184	N/A
November	N/A	N/A	N/A
December	N/A	N/A	N/A



Marshall County Pending Contracts Analysis

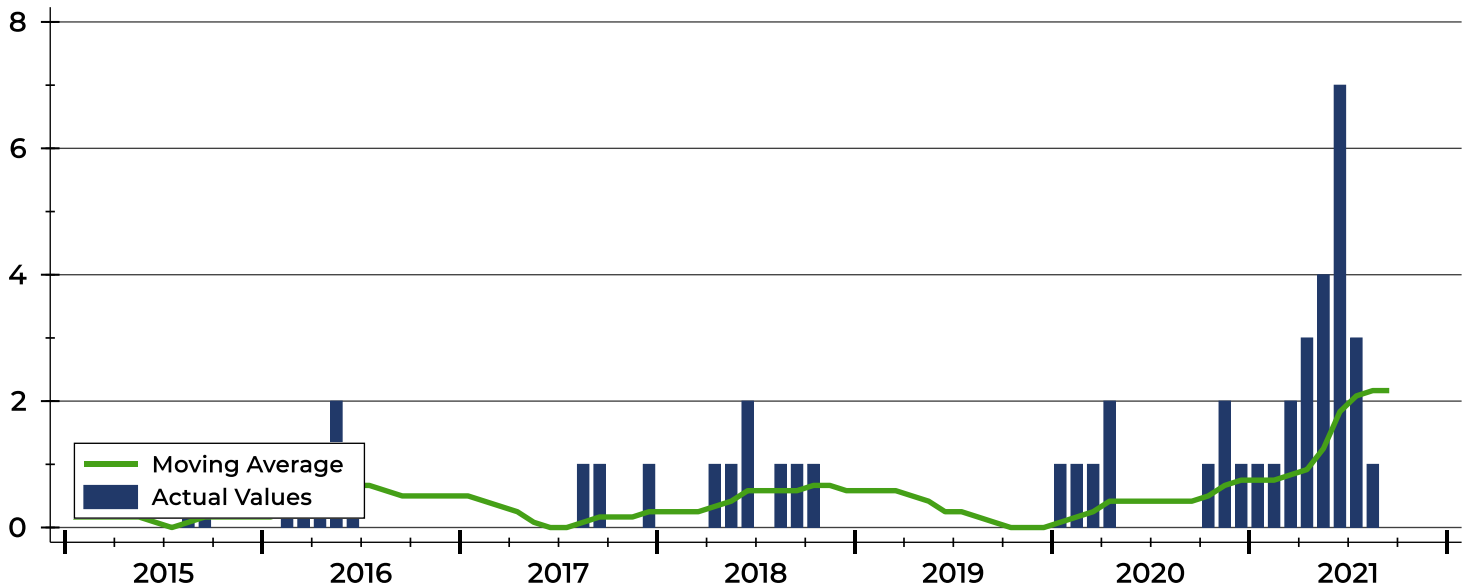
Summary Statistics for Pending Contracts		End of September		
		2021	2020	Change
Pending Contracts		0	0	N/A
Volume (1,000s)		0	0	N/A
Average	List Price	N/A	N/A	N/A
	Days on Market	N/A	N/A	N/A
	Percent of Original	N/A	N/A	N/A
Median	List Price	N/A	N/A	N/A
	Days on Market	N/A	N/A	N/A
	Percent of Original	N/A	N/A	N/A

A total of 0 listings in Marshall County had contracts pending at the end of September, the same number of contracts pending at the end of September 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

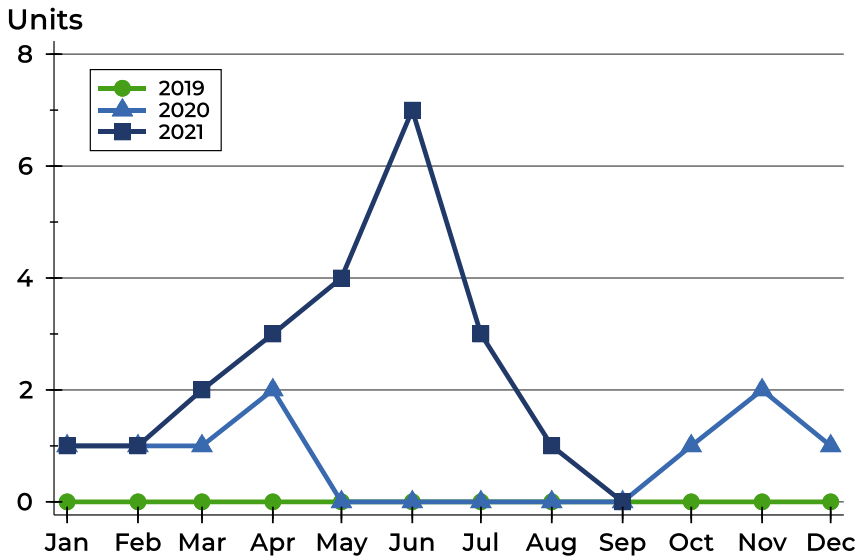
Units





Marshall County Pending Contracts Analysis

Pending Contracts by Month



Month	2019	2020	2021
January	0	1	1
February	0	1	1
March	0	1	2
April	0	2	3
May	0	0	4
June	0	0	7
July	0	0	3
August	0	0	1
September	0	0	0
October	0	1	0
November	0	2	0
December	0	1	0

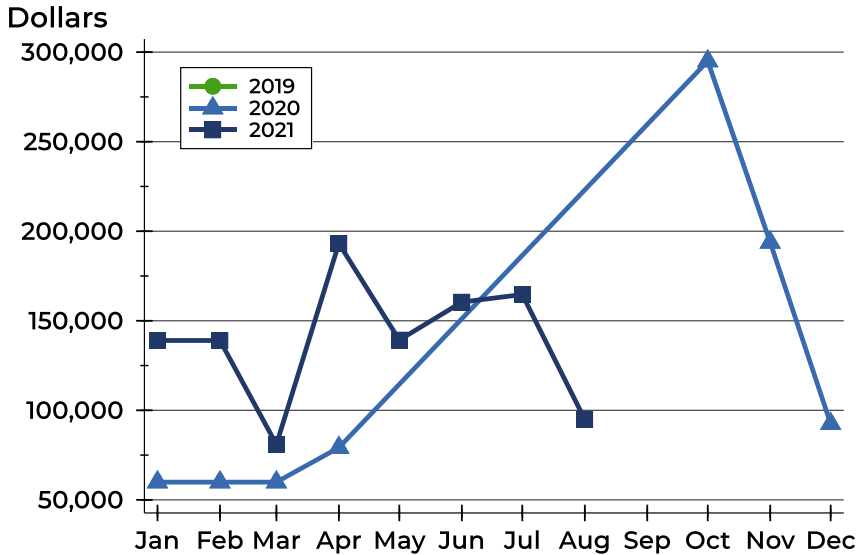
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



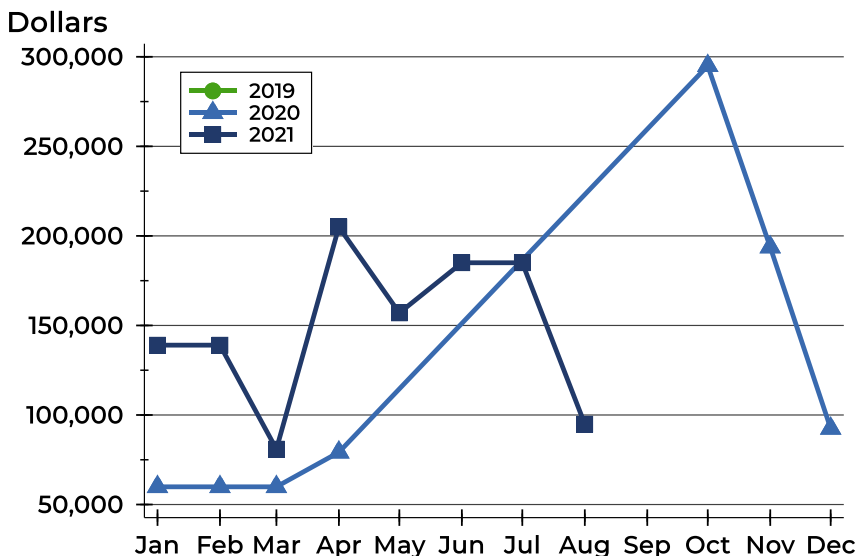
Marshall County Pending Contracts Analysis

Average Price



Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	59,900	139,000
March	N/A	59,900	80,950
April	N/A	79,200	193,167
May	N/A	N/A	139,250
June	N/A	N/A	160,429
July	N/A	N/A	164,667
August	N/A	N/A	94,900
September	N/A	N/A	N/A
October	N/A	295,000	N/A
November	N/A	193,750	N/A
December	N/A	92,500	N/A

Median Price

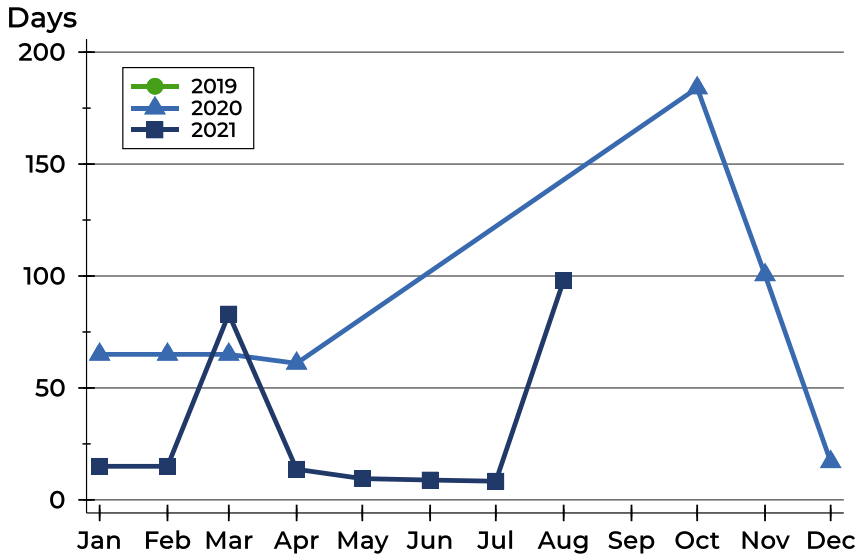


Month	2019	2020	2021
January	N/A	59,900	139,000
February	N/A	59,900	139,000
March	N/A	59,900	80,950
April	N/A	79,200	205,000
May	N/A	N/A	157,000
June	N/A	N/A	185,000
July	N/A	N/A	185,000
August	N/A	N/A	94,900
September	N/A	N/A	N/A
October	N/A	295,000	N/A
November	N/A	193,750	N/A
December	N/A	92,500	N/A



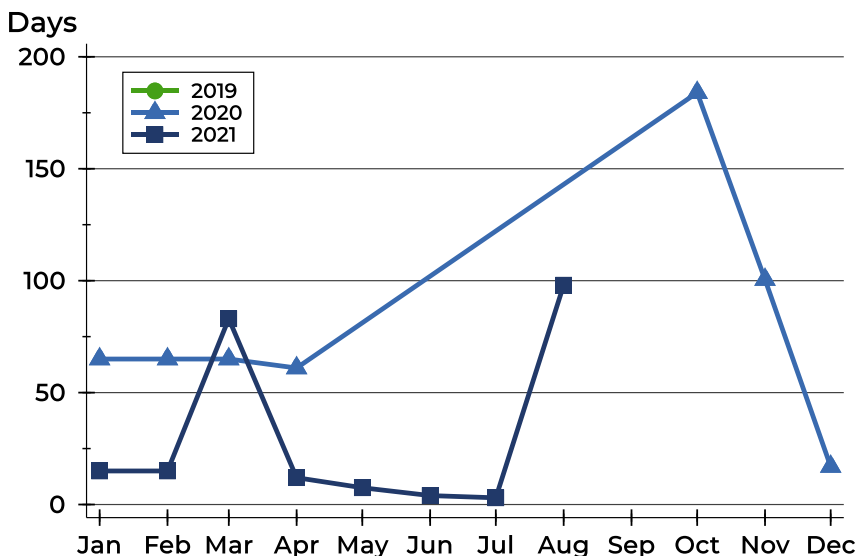
Marshall County Pending Contracts Analysis

Average DOM



Month	2019	2020	2021
January	N/A	65	15
February	N/A	65	15
March	N/A	65	83
April	N/A	61	14
May	N/A	N/A	10
June	N/A	N/A	9
July	N/A	N/A	8
August	N/A	N/A	98
September	N/A	N/A	N/A
October	N/A	184	N/A
November	N/A	101	N/A
December	N/A	17	N/A

Median DOM



Month	2019	2020	2021
January	N/A	65	15
February	N/A	65	15
March	N/A	65	83
April	N/A	61	12
May	N/A	N/A	8
June	N/A	N/A	4
July	N/A	N/A	3
August	N/A	N/A	98
September	N/A	N/A	N/A
October	N/A	184	N/A
November	N/A	101	N/A
December	N/A	17	N/A