



**April
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Marshall County Housing Report



Market Overview

Marshall County Home Sales Fell in April

Total home sales in Marshall County fell last month to 1 unit, compared to 2 units in April 2021. Total sales volume was \$0.0 million, down from a year earlier.

The median sale price in April was \$34,000, down from \$68,500 a year earlier. Homes that sold in April were typically on the market for 83 days and sold for 82.9% of their list prices.

Marshall County Active Listings Up at End of April

The total number of active listings in Marshall County at the end of April was 3 units, up from 1 at the same point in 2021. This represents a 2.1 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$82,500.

During April, a total of 2 contracts were written down from 3 in April 2021. At the end of the month, there were 2 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 685-776-1210
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



**April
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Marshall County Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		1	2	0	3	3	0
Change from prior year		-50.0%	N/A	N/A	0.0%	N/A	N/A
Active Listings		3	1	1	N/A	N/A	N/A
Change from prior year		200.0%	0.0%	N/A			
Months' Supply		2.1	2.0	0.0	N/A	N/A	N/A
Change from prior year		5.0%	N/A	N/A			
New Listings		4	3	2	5	6	2
Change from prior year		33.3%	50.0%	N/A	-16.7%	200.0%	N/A
Contracts Written		2	3	0	4	6	1
Change from prior year		-33.3%	N/A	N/A	-33.3%	500.0%	N/A
Pending Contracts		2	3	2	N/A	N/A	N/A
Change from prior year		-33.3%	50.0%	N/A			
Sales Volume (1,000s)		34	137	0	327	262	0
Change from prior year		-75.2%	N/A	N/A	24.8%	N/A	N/A
Average	Sale Price	34,000	68,500	N/A	108,833	87,333	N/A
	Change from prior year	-50.4%	N/A	N/A	24.6%	N/A	N/A
	List Price of Actives	92,167	99,000	350,000	N/A	N/A	N/A
	Change from prior year	-6.9%	-71.7%	N/A			
	Days on Market	83	83	N/A	124	60	N/A
Change from prior year	0.0%	N/A	N/A	106.7%	N/A	N/A	
Percent of List	82.9%	84.8%	N/A	77.2%	86.5%	N/A	
Change from prior year	-2.2%	N/A	N/A	-10.8%	N/A	N/A	
Percent of Original	75.6%	83.6%	N/A	71.5%	85.7%	N/A	
Change from prior year	-9.6%	N/A	N/A	-16.6%	N/A	N/A	
Median	Sale Price	34,000	68,500	N/A	82,500	75,000	N/A
	Change from prior year	-50.4%	N/A	N/A	10.0%	N/A	N/A
	List Price of Actives	82,500	99,000	350,000	N/A	N/A	N/A
	Change from prior year	-16.7%	-71.7%	N/A			
	Days on Market	83	83	N/A	92	25	N/A
Change from prior year	0.0%	N/A	N/A	268.0%	N/A	N/A	
Percent of List	82.9%	84.8%	N/A	82.9%	86.1%	N/A	
Change from prior year	-2.2%	N/A	N/A	-3.7%	N/A	N/A	
Percent of Original	75.6%	83.6%	N/A	75.6%	86.1%	N/A	
Change from prior year	-9.6%	N/A	N/A	-12.2%	N/A	N/A	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Marshall County Closed Listings Analysis

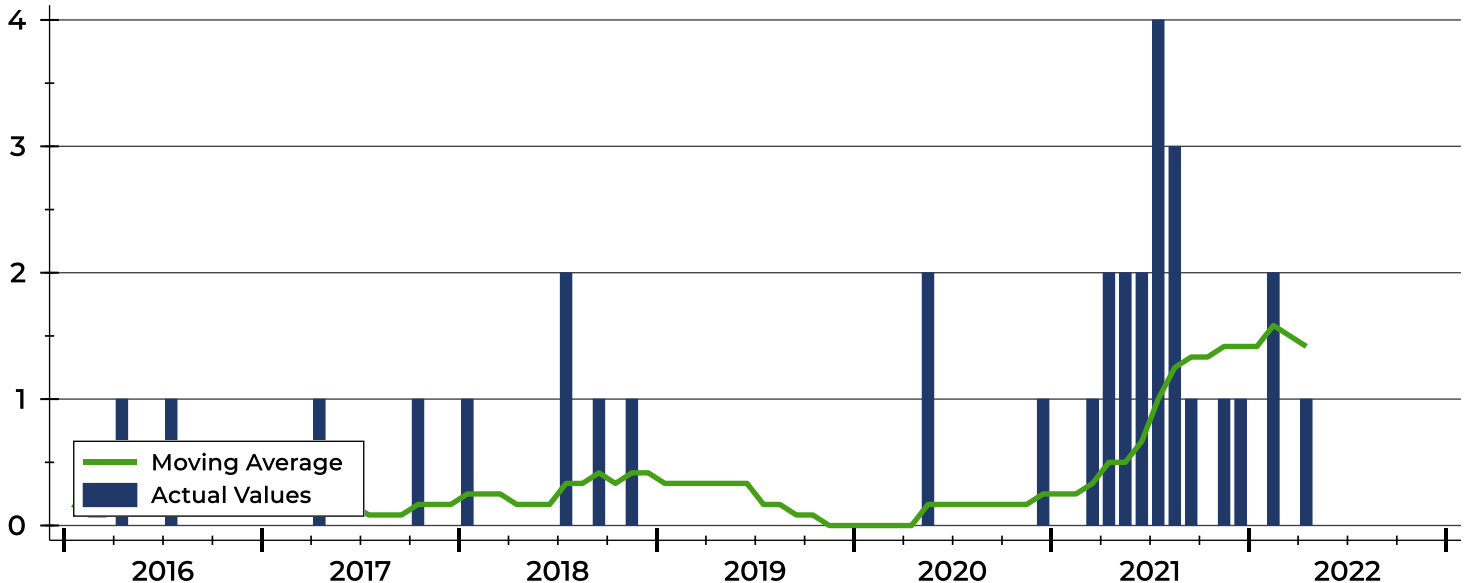
Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		1	2	-50.0%	3	3	0.0%
Volume (1,000s)		34	137	-75.2%	327	262	24.8%
Months' Supply		2.1	2.0	5.0%	N/A	N/A	N/A
Average	Sale Price	34,000	68,500	-50.4%	108,833	87,333	24.6%
	Days on Market	83	83	0.0%	124	60	106.7%
	Percent of List	82.9%	84.8%	-2.2%	77.2%	86.5%	-10.8%
	Percent of Original	75.6%	83.6%	-9.6%	71.5%	85.7%	-16.6%
Median	Sale Price	34,000	68,500	-50.4%	82,500	75,000	10.0%
	Days on Market	83	83	0.0%	92	25	268.0%
	Percent of List	82.9%	84.8%	-2.2%	82.9%	86.1%	-3.7%
	Percent of Original	75.6%	83.6%	-9.6%	75.6%	86.1%	-12.2%

A total of 1 home sold in Marshall County in April, down from 2 units in April 2021. Total sales volume fell to \$0.0 million compared to \$0.1 million in the previous year.

The median sales price in April was \$34,000, down 50.4% compared to the prior year. Median days on market in April was 83 days.

History of Closed Listings

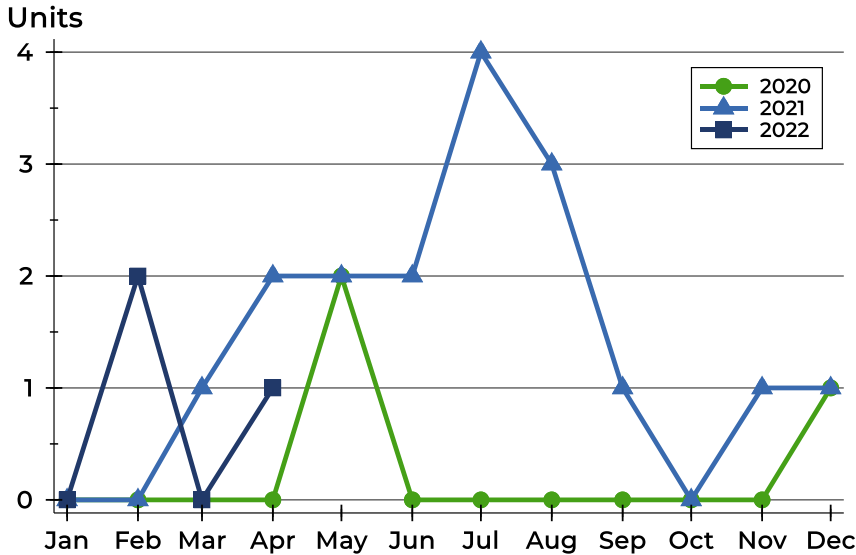
Units





Marshall County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	0	0	0
February	0	0	2
March	0	1	0
April	0	2	1
May	2	2	
June	0	2	
July	0	4	
August	0	3	
September	0	1	
October	0	0	
November	0	1	
December	1	1	

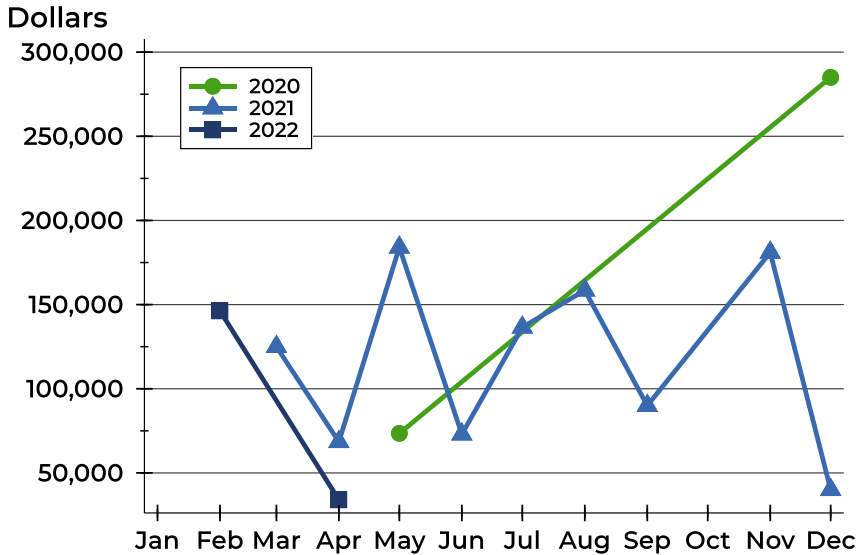
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	100.0%	0.0	34,000	34,000	83	83	82.9%	82.9%	75.6%	75.6%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



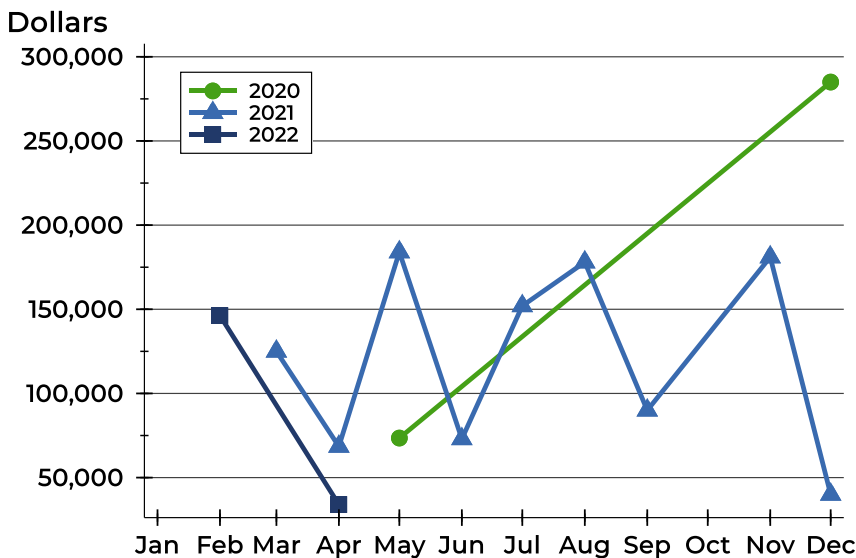
Marshall County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	N/A	N/A	N/A
February	N/A	N/A	146,250
March	N/A	125,000	N/A
April	N/A	68,500	34,000
May	73,500	184,000	
June	N/A	73,000	
July	N/A	136,500	
August	N/A	158,500	
September	N/A	90,000	
October	N/A	N/A	
November	N/A	181,000	
December	285,000	40,000	

Median Price

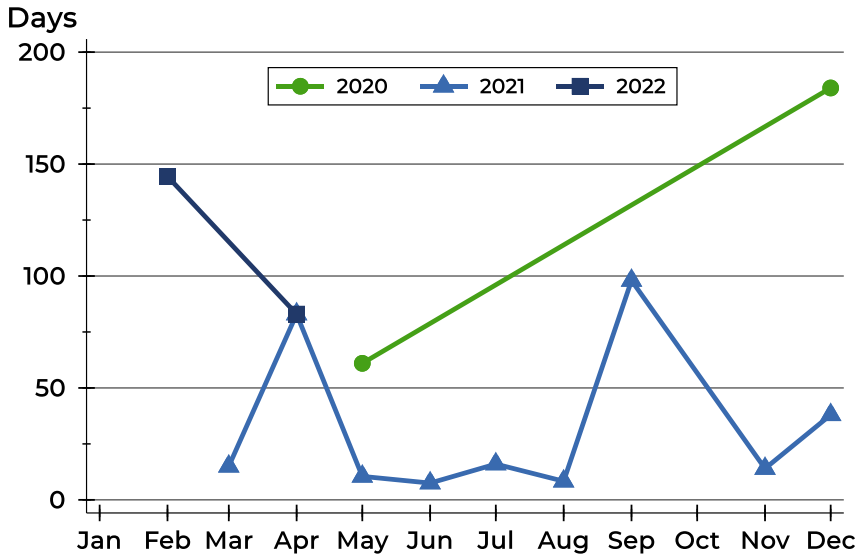


Month	2020	2021	2022
January	N/A	N/A	N/A
February	N/A	N/A	146,250
March	N/A	125,000	N/A
April	N/A	68,500	34,000
May	73,500	184,000	
June	N/A	73,000	
July	N/A	152,000	
August	N/A	178,000	
September	N/A	90,000	
October	N/A	N/A	
November	N/A	181,000	
December	285,000	40,000	



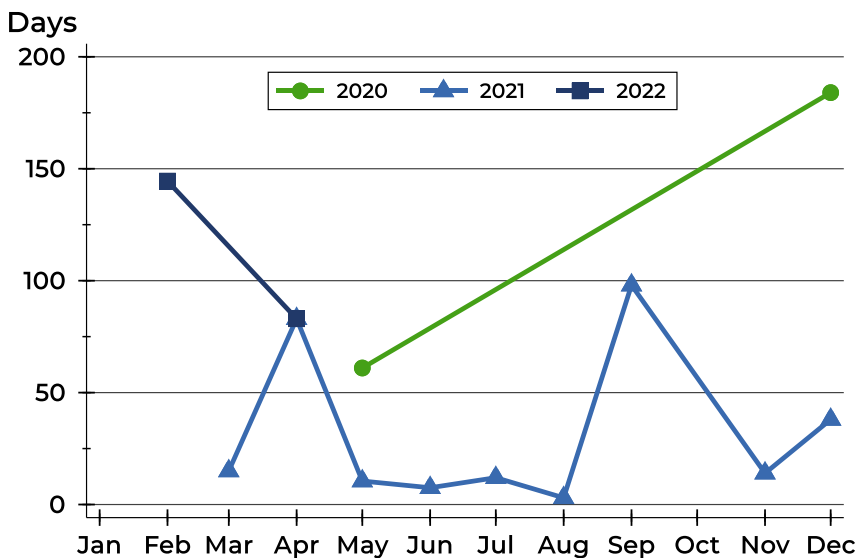
Marshall County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	N/A	N/A	145
March	N/A	15	N/A
April	N/A	83	83
May	61	11	
June	N/A	8	
July	N/A	16	
August	N/A	8	
September	N/A	98	
October	N/A	N/A	
November	N/A	14	
December	184	38	

Median DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	N/A	N/A	145
March	N/A	15	N/A
April	N/A	83	83
May	61	11	
June	N/A	8	
July	N/A	12	
August	N/A	3	
September	N/A	98	
October	N/A	N/A	
November	N/A	14	
December	184	38	



Marshall County Active Listings Analysis

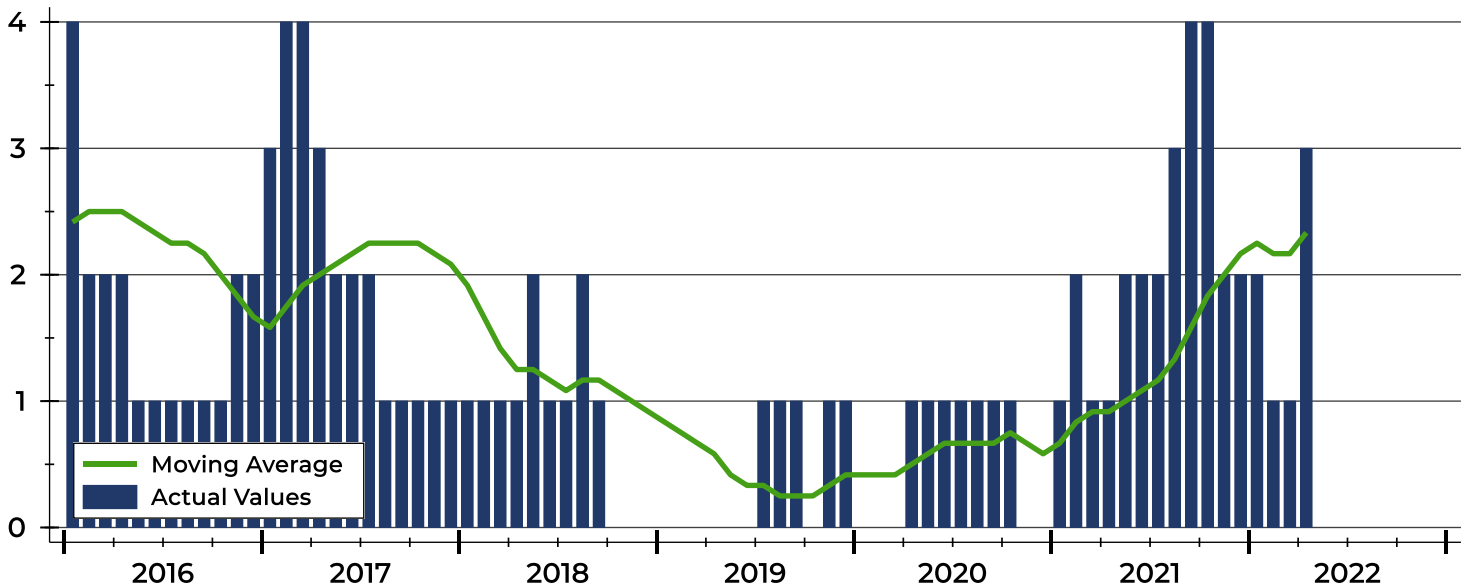
Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		3	1	200.0%
Volume (1,000s)		277	99	179.8%
Months' Supply		2.1	2.0	5.0%
Average	List Price	92,167	99,000	-6.9%
	Days on Market	12	2	500.0%
	Percent of Original	100.0%	100.0%	0.0%
Median	List Price	82,500	99,000	-16.7%
	Days on Market	14	2	600.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 3 homes were available for sale in Marshall County at the end of April. This represents a 2.1 months' supply of active listings.

The median list price of homes on the market at the end of April was \$82,500, down 16.7% from 2021. The typical time on market for active listings was 14 days, up from 2 days a year earlier.

History of Active Listings

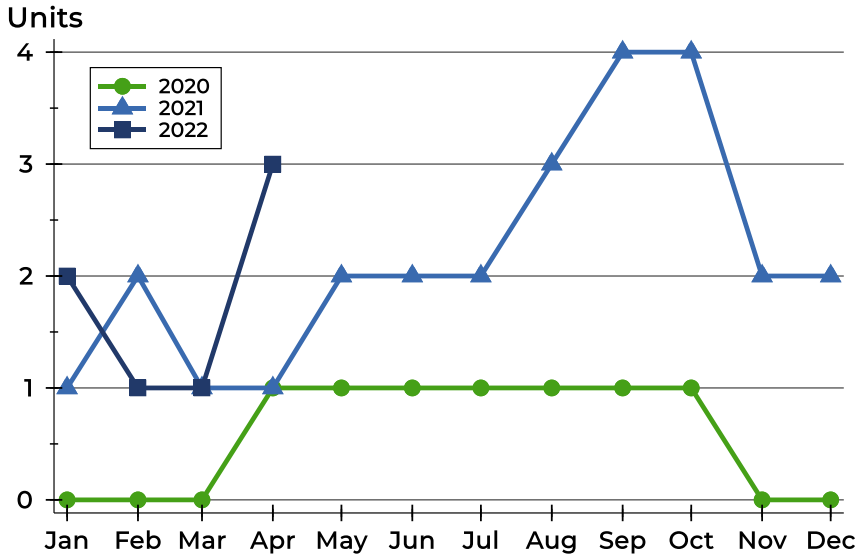
Units





Marshall County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	0	1	2
February	0	2	1
March	0	1	1
April	1	1	3
May	1	2	
June	1	2	
July	1	2	
August	1	3	
September	1	4	
October	1	4	
November	0	2	
December	0	2	

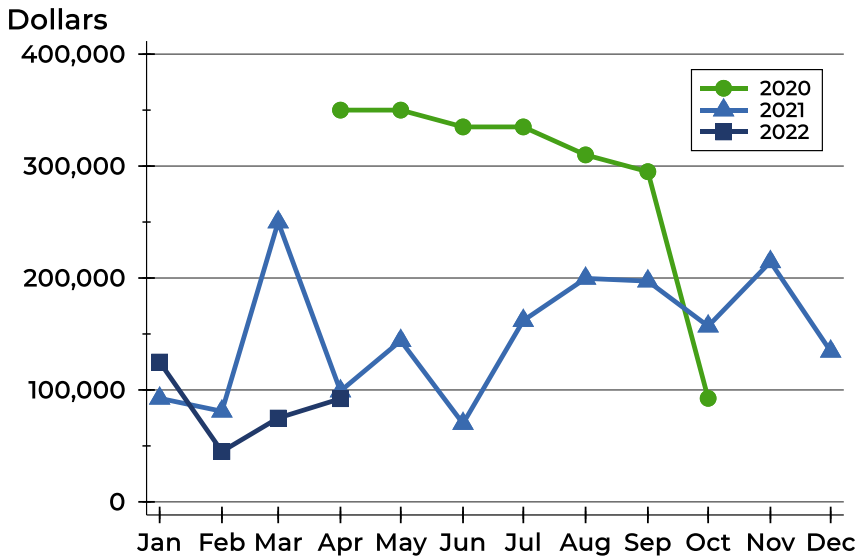
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	66.7%	N/A	68,750	68,750	17	17	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	33.3%	N/A	139,000	139,000	4	4	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



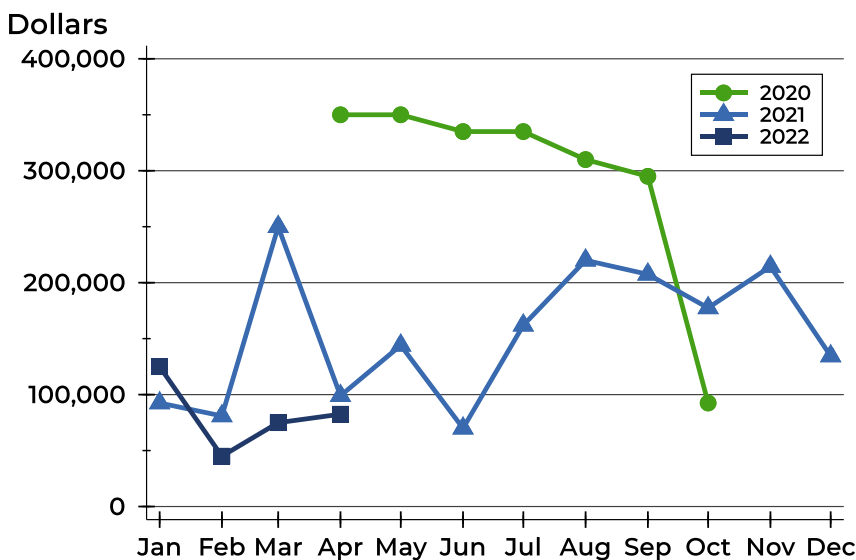
Marshall County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	N/A	92,500	124,950
February	N/A	80,950	45,000
March	N/A	250,000	74,900
April	350,000	99,000	92,167
May	350,000	144,000	
June	335,000	69,950	
July	335,000	161,950	
August	310,000	199,667	
September	295,000	197,225	
October	92,500	156,975	
November	N/A	214,450	
December	N/A	134,500	

Median Price

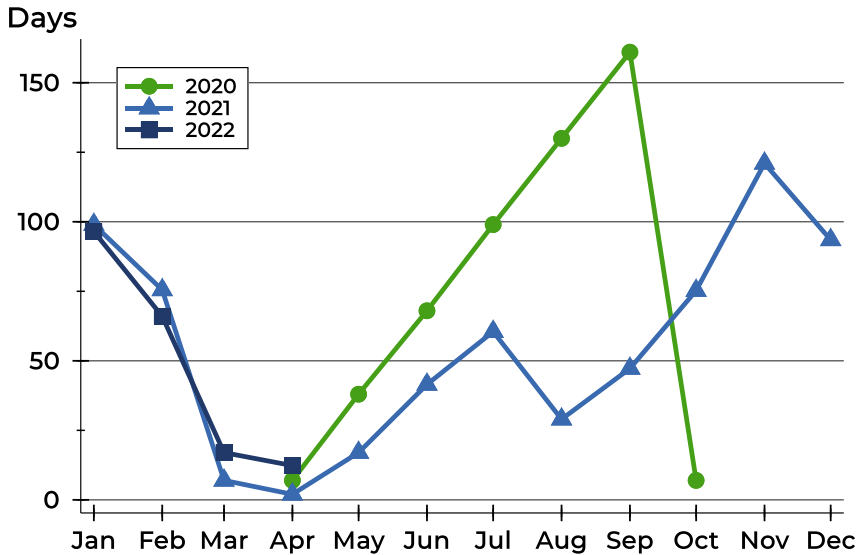


Month	2020	2021	2022
January	N/A	92,500	124,950
February	N/A	80,950	45,000
March	N/A	250,000	74,900
April	350,000	99,000	82,500
May	350,000	144,000	
June	335,000	69,950	
July	335,000	161,950	
August	310,000	220,000	
September	295,000	207,450	
October	92,500	177,450	
November	N/A	214,450	
December	N/A	134,500	



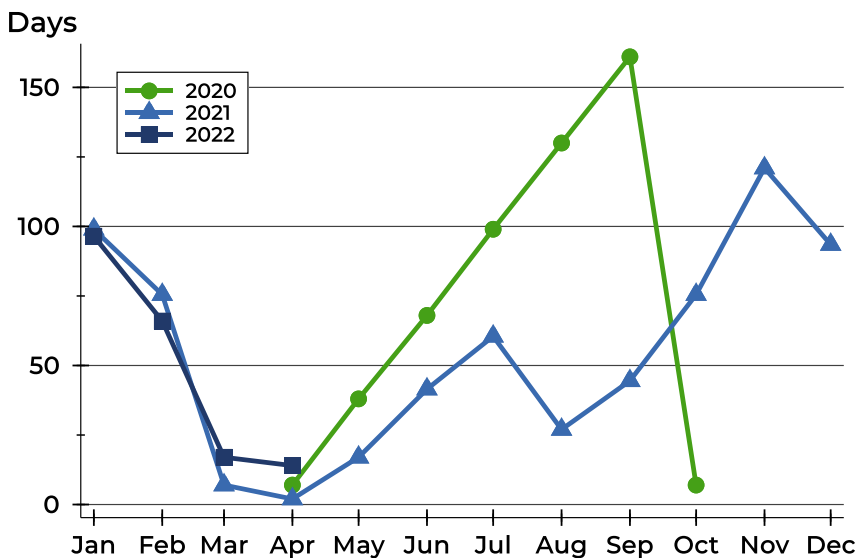
Marshall County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	N/A	99	97
February	N/A	76	66
March	N/A	7	17
April	7	2	12
May	38	17	
June	68	42	
July	99	61	
August	130	29	
September	161	47	
October	7	75	
November	N/A	121	
December	N/A	94	

Median DOM

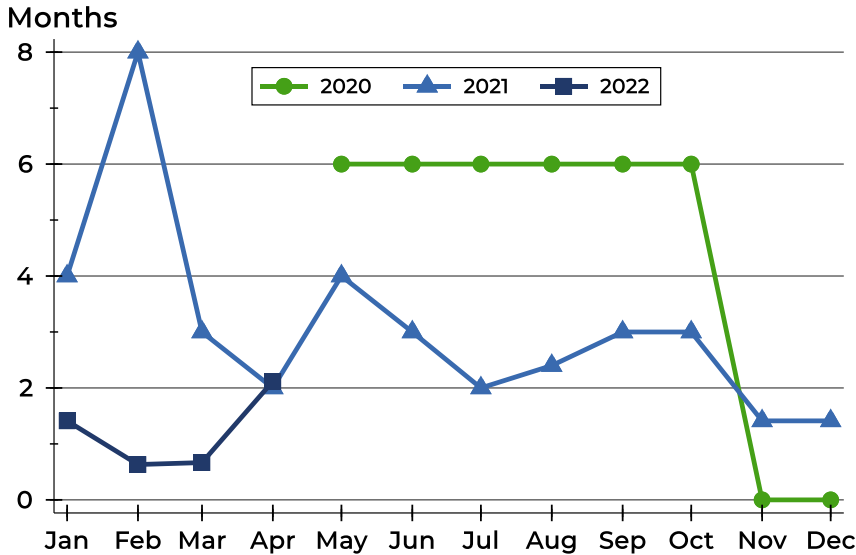


Month	2020	2021	2022
January	N/A	99	97
February	N/A	76	66
March	N/A	7	17
April	7	2	14
May	38	17	
June	68	42	
July	99	61	
August	130	27	
September	161	45	
October	7	76	
November	N/A	121	
December	N/A	94	



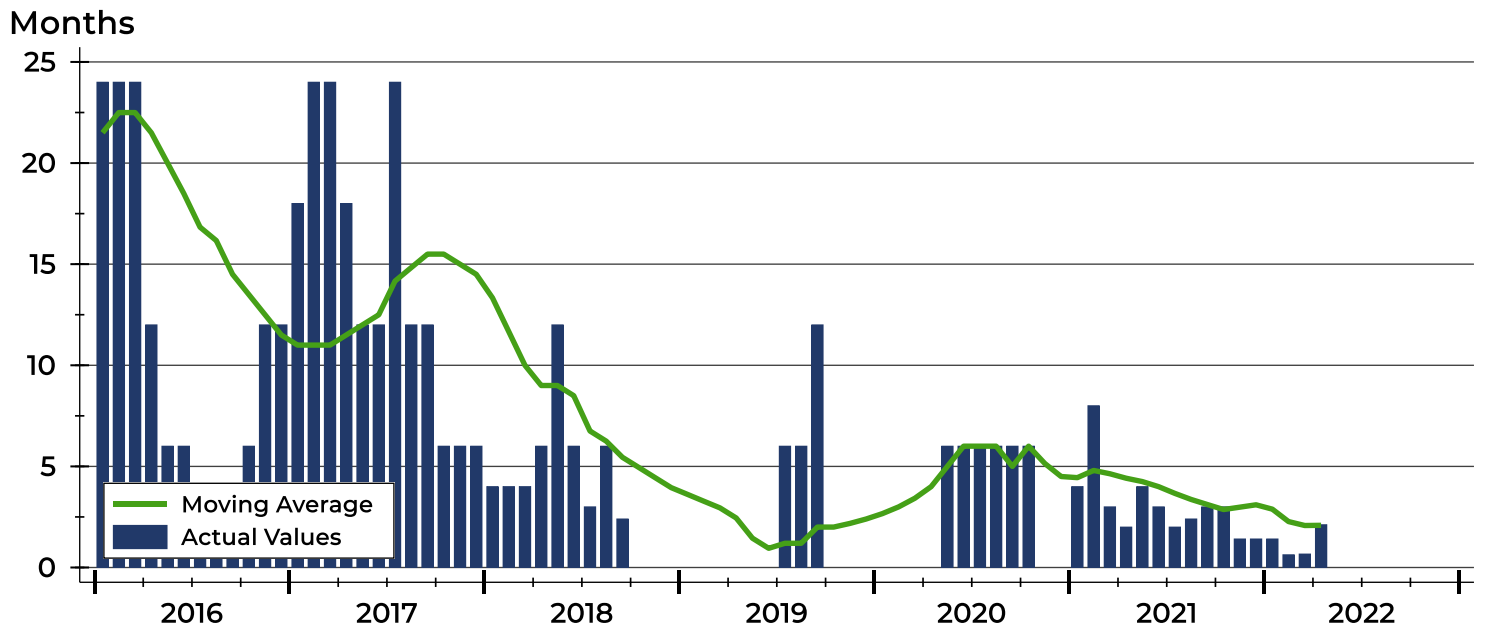
Marshall County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	0.0	4.0	1.4
February	0.0	8.0	0.6
March	0.0	3.0	0.7
April	0.0	2.0	2.1
May	6.0	4.0	
June	6.0	3.0	
July	6.0	2.0	
August	6.0	2.4	
September	6.0	3.0	
October	6.0	3.0	
November	0.0	1.4	
December	0.0	1.4	

History of Month's Supply





Marshall County New Listings Analysis

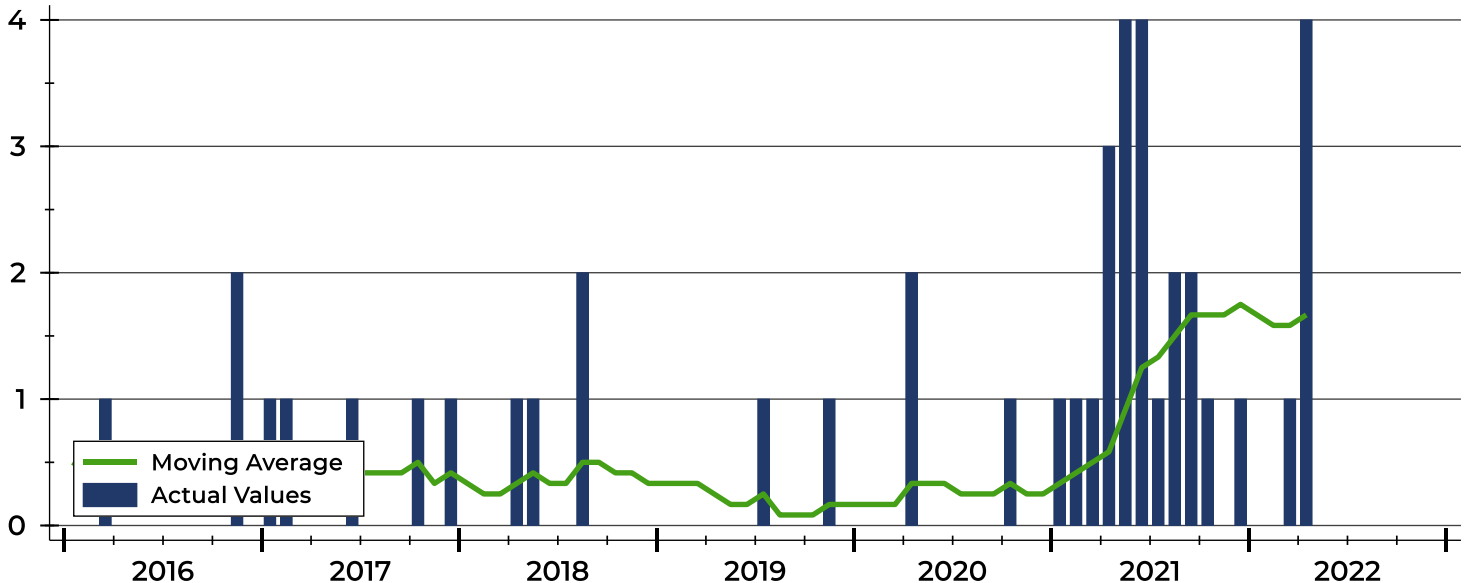
Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	4	3	33.3%
	Volume (1,000s)	377	424	-11.1%
	Average List Price	94,125	141,467	-33.5%
	Median List Price	91,250	124,500	-26.7%
Year-to-Date	New Listings	5	6	-16.7%
	Volume (1,000s)	451	885	-49.0%
	Average List Price	90,280	147,567	-38.8%
	Median List Price	82,500	131,750	-37.4%

A total of 4 new listings were added in Marshall County during April, up 33.3% from the same month in 2021. Year-to-date Marshall County has seen 5 new listings.

The median list price of these homes was \$91,250 down from \$124,500 in 2021.

History of New Listings

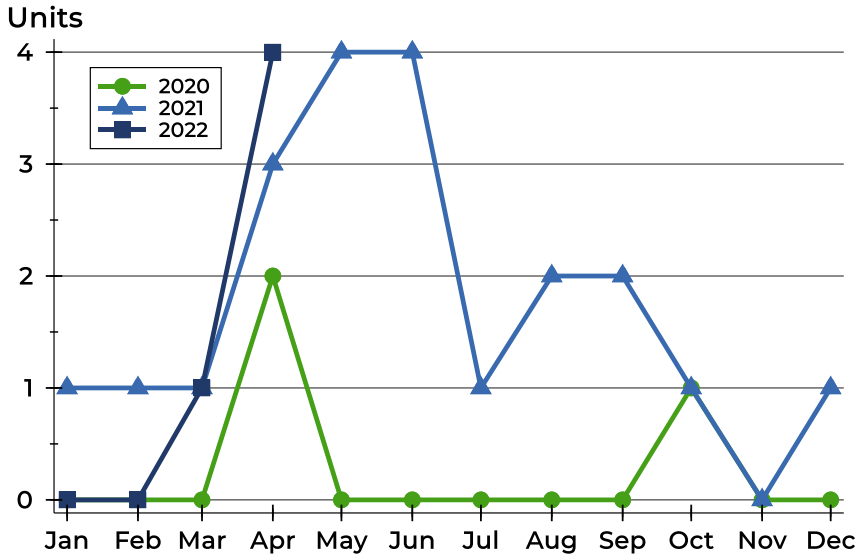
Units





Marshall County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	0	1	0
February	0	1	0
March	0	1	1
April	2	3	4
May	0	4	
June	0	4	
July	0	1	
August	0	2	
September	0	2	
October	1	1	
November	0	0	
December	0	1	

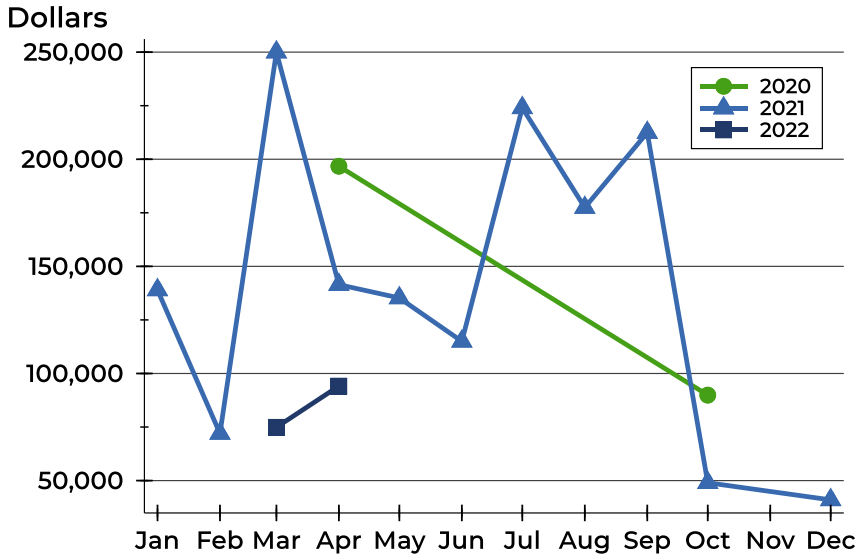
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	50.0%	68,750	68,750	23	23	100.0%	100.0%
\$100,000-\$124,999	1	25.0%	100,000	100,000	6	6	100.0%	100.0%
\$125,000-\$149,999	1	25.0%	139,000	139,000	10	10	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



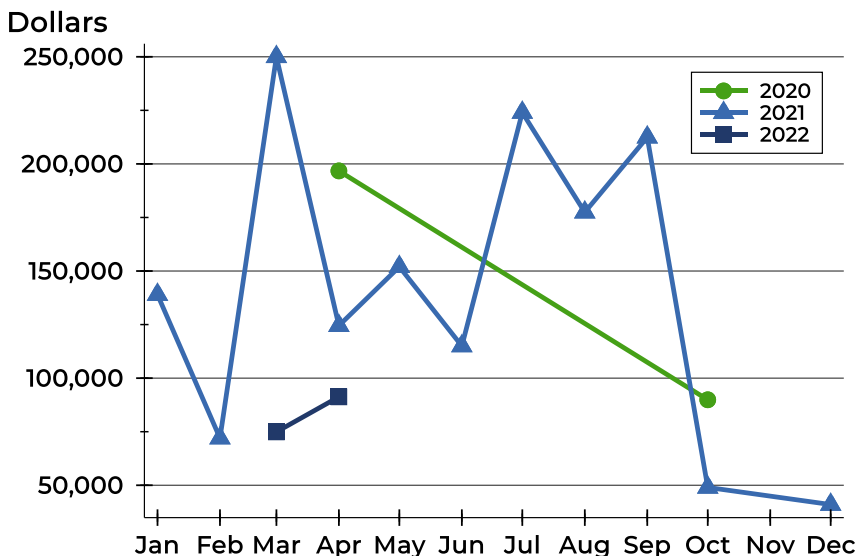
Marshall County New Listings Analysis

Average Price



Month	2020	2021	2022
January	N/A	139,000	N/A
February	N/A	72,000	N/A
March	N/A	250,000	74,900
April	196,750	141,467	94,125
May	N/A	135,250	
June	N/A	115,000	
July	N/A	224,000	
August	N/A	177,450	
September	N/A	212,450	
October	89,900	49,000	
November	N/A	N/A	
December	N/A	41,000	

Median Price



Month	2020	2021	2022
January	N/A	139,000	N/A
February	N/A	72,000	N/A
March	N/A	250,000	74,900
April	196,750	124,500	91,250
May	N/A	152,000	
June	N/A	115,000	
July	N/A	224,000	
August	N/A	177,450	
September	N/A	212,450	
October	89,900	49,000	
November	N/A	N/A	
December	N/A	41,000	



Marshall County Contracts Written Analysis

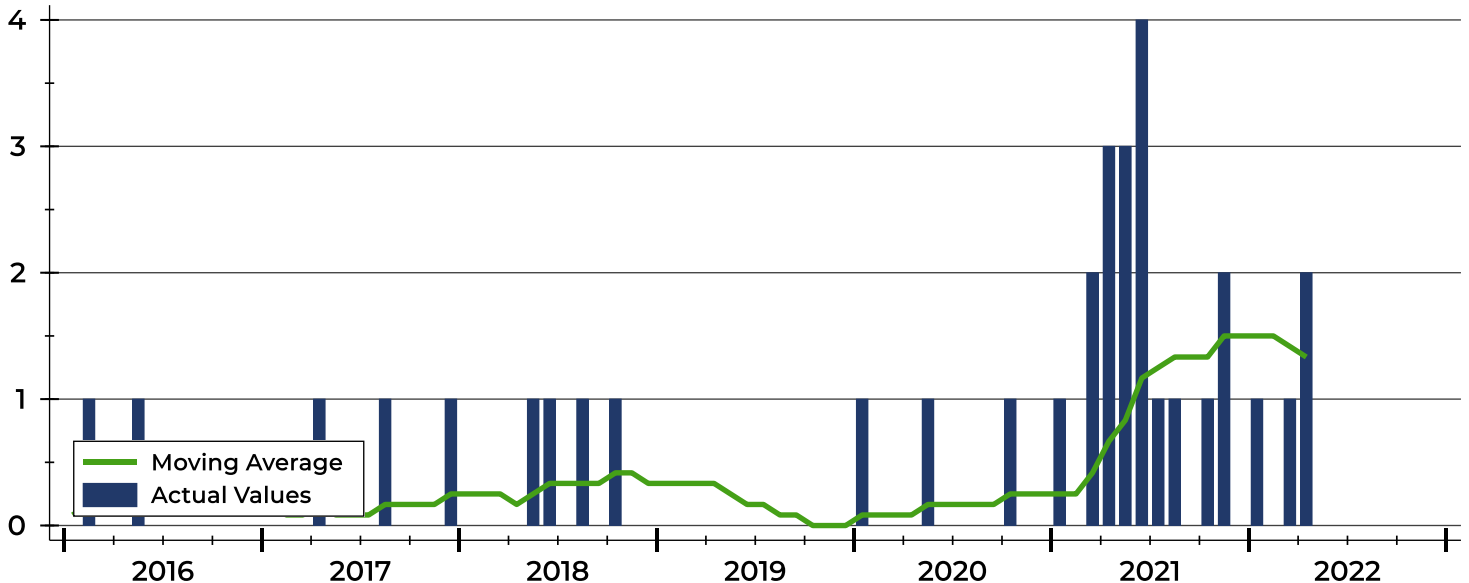
Summary Statistics for Contracts Written		2022	April 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		2	3	-33.3%	4	6	-33.3%
Volume (1,000s)		175	580	-69.8%	440	880	-50.0%
Average	Sale Price	87,450	193,167	-54.7%	109,975	146,733	-25.1%
	Days on Market	17	14	21.4%	79	37	113.5%
	Percent of Original	96.9%	98.9%	-2.0%	90.3%	92.3%	-2.2%
Median	Sale Price	87,450	205,000	-57.3%	87,450	131,750	-33.6%
	Days on Market	17	12	41.7%	56	18	211.1%
	Percent of Original	96.9%	99.2%	-2.3%	92.7%	93.2%	-0.5%

A total of 2 contracts for sale were written in Marshall County during the month of April, down from 3 in 2021. The median list price of these homes was \$87,450, down from \$205,000 the prior year.

Half of the homes that went under contract in April were on the market less than 17 days, compared to 12 days in April 2021.

History of Contracts Written

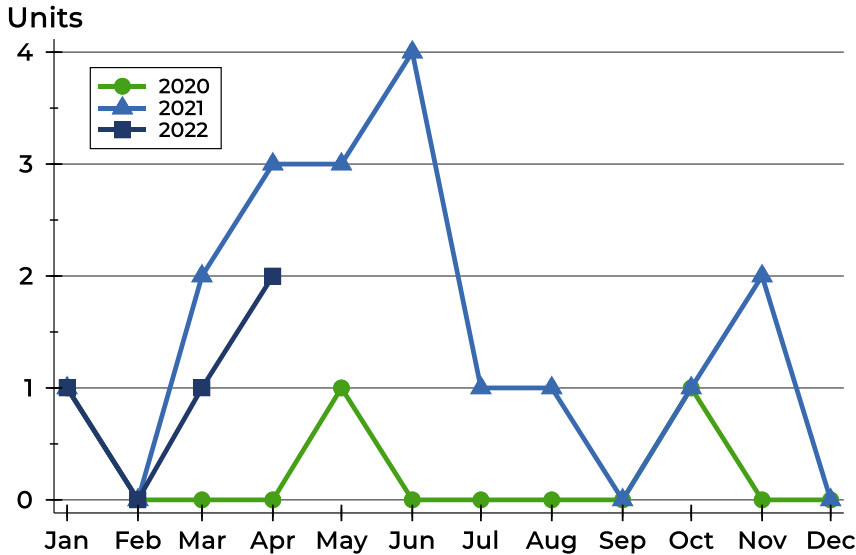
Units





Marshall County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	1	1	1
February	N/A	N/A	N/A
March	N/A	2	1
April	N/A	3	2
May	1	3	
June	N/A	4	
July	N/A	1	
August	N/A	1	
September	N/A	N/A	
October	1	1	
November	N/A	2	
December	N/A	N/A	

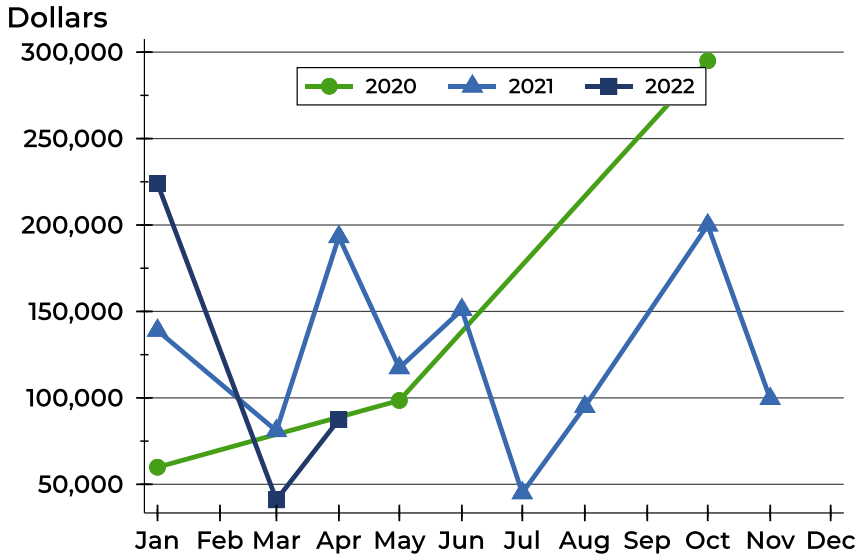
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	74,900	74,900	28	28	93.7%	93.7%
\$100,000-\$124,999	1	50.0%	100,000	100,000	6	6	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



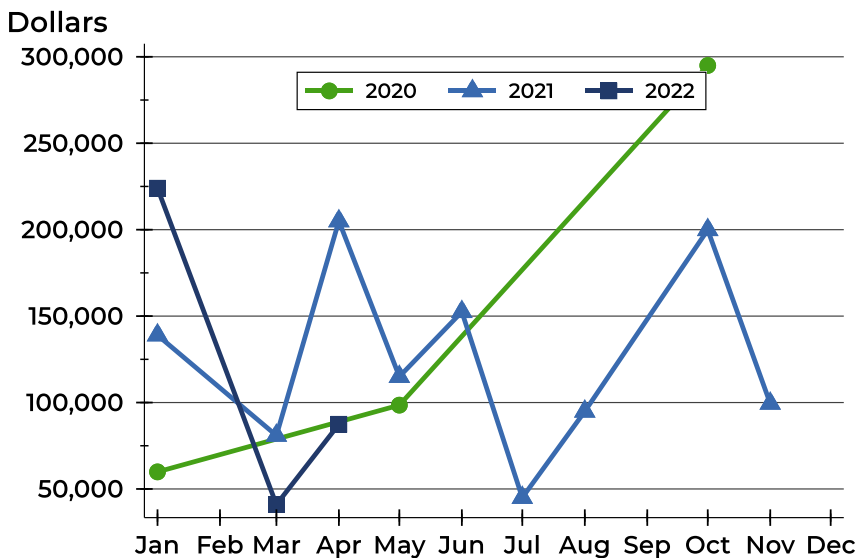
Marshall County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	59,900	139,000	224,000
February	N/A	N/A	N/A
March	N/A	80,950	41,000
April	N/A	193,167	87,450
May	98,500	117,333	
June	N/A	151,000	
July	N/A	45,000	
August	N/A	94,900	
September	N/A	N/A	
October	295,000	199,900	
November	N/A	99,500	
December	N/A	N/A	

Median Price

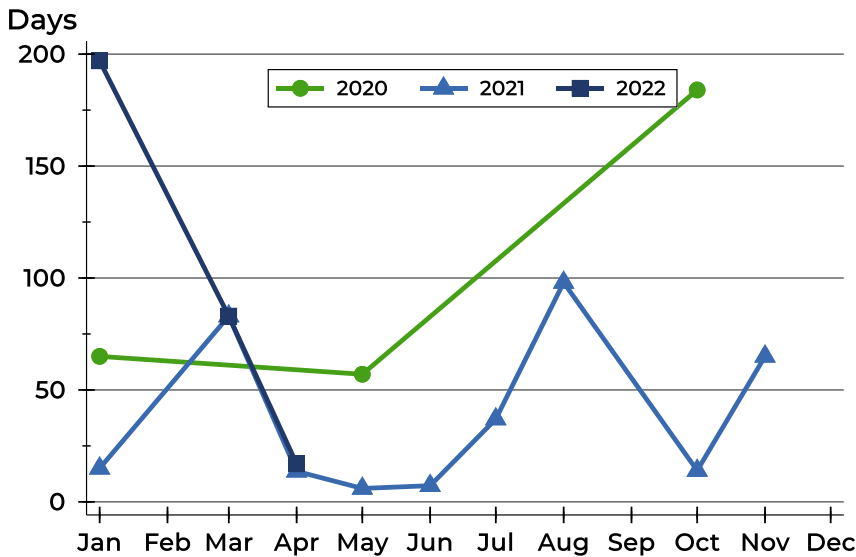


Month	2020	2021	2022
January	59,900	139,000	224,000
February	N/A	N/A	N/A
March	N/A	80,950	41,000
April	N/A	205,000	87,450
May	98,500	115,000	
June	N/A	152,500	
July	N/A	45,000	
August	N/A	94,900	
September	N/A	N/A	
October	295,000	199,900	
November	N/A	99,500	
December	N/A	N/A	



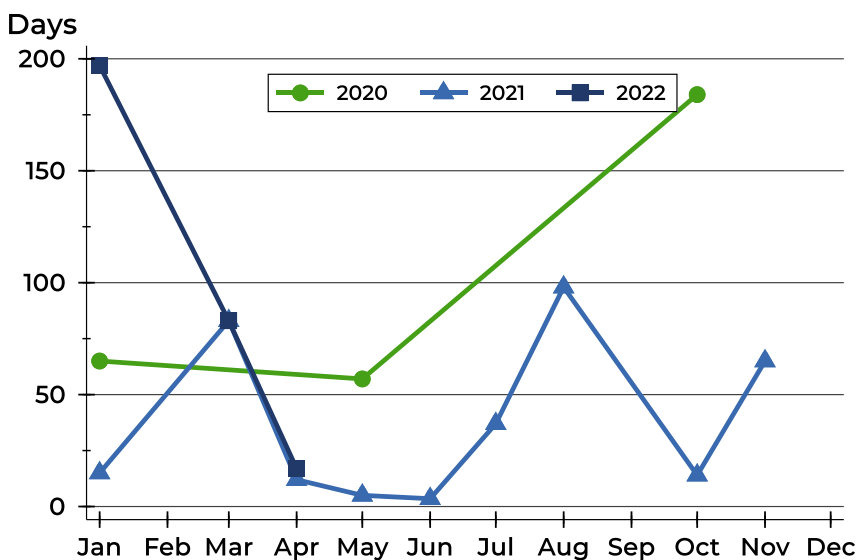
Marshall County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	65	15	197
February	N/A	N/A	N/A
March	N/A	83	83
April	N/A	14	17
May	57	6	
June	N/A	7	
July	N/A	37	
August	N/A	98	
September	N/A	N/A	
October	184	14	
November	N/A	65	
December	N/A	N/A	

Median DOM



Month	2020	2021	2022
January	65	15	197
February	N/A	N/A	N/A
March	N/A	83	83
April	N/A	12	17
May	57	5	
June	N/A	4	
July	N/A	37	
August	N/A	98	
September	N/A	N/A	
October	184	14	
November	N/A	65	
December	N/A	N/A	



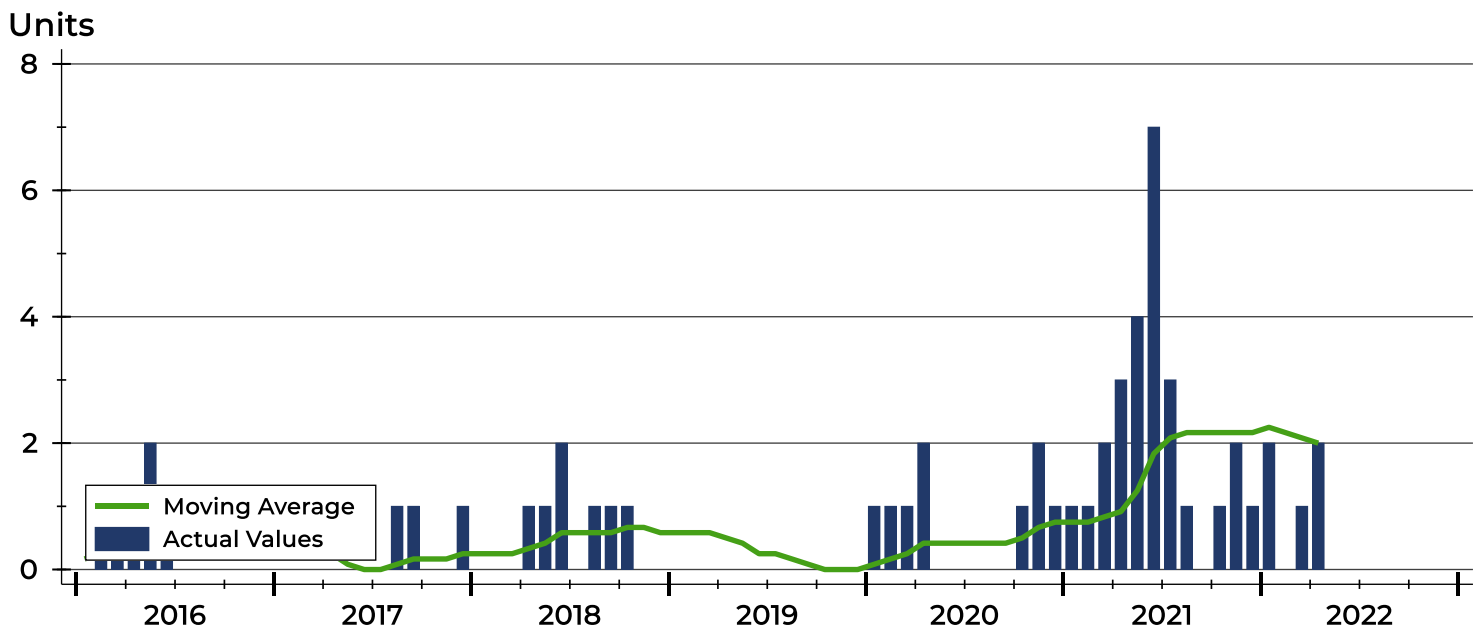
Marshall County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		2	3	-33.3%
Volume (1,000s)		175	580	-69.8%
Average	List Price	87,450	193,167	-54.7%
	Days on Market	17	14	21.4%
	Percent of Original	96.9%	100.0%	-3.1%
Median	List Price	87,450	205,000	-57.3%
	Days on Market	17	12	41.7%
	Percent of Original	96.9%	100.0%	-3.1%

A total of 2 listings in Marshall County had contracts pending at the end of April, down from 3 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

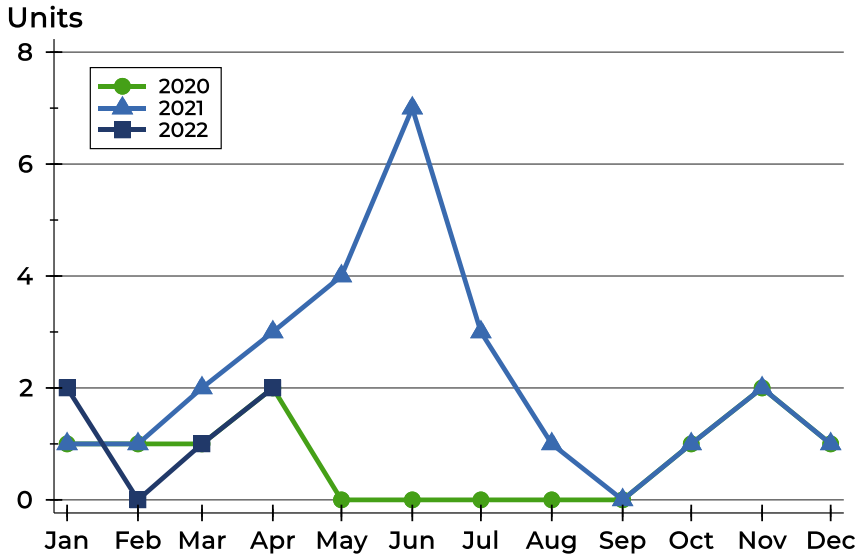
History of Pending Contracts





Marshall County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	1	1	2
February	1	1	0
March	1	2	1
April	2	3	2
May	0	4	
June	0	7	
July	0	3	
August	0	1	
September	0	0	
October	1	1	
November	2	2	
December	1	1	

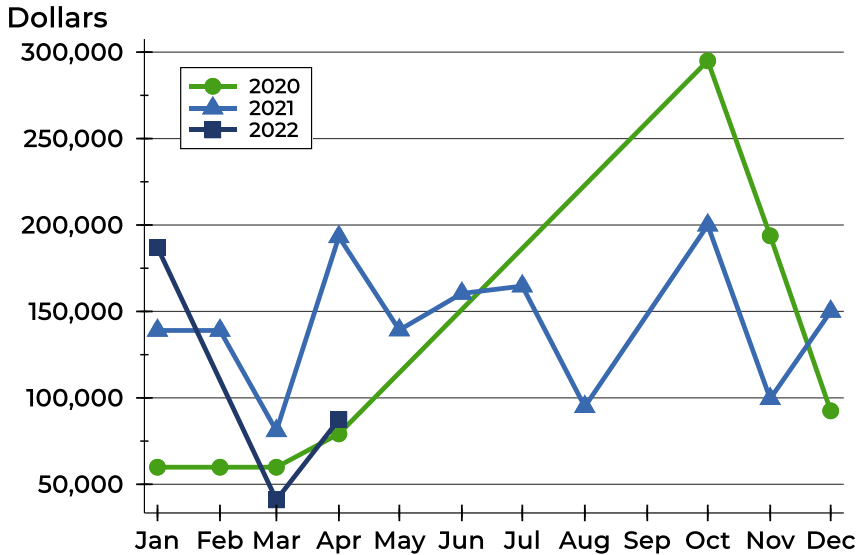
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	50.0%	74,900	74,900	28	28	93.7%	93.7%
\$100,000-\$124,999	1	50.0%	100,000	100,000	6	6	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



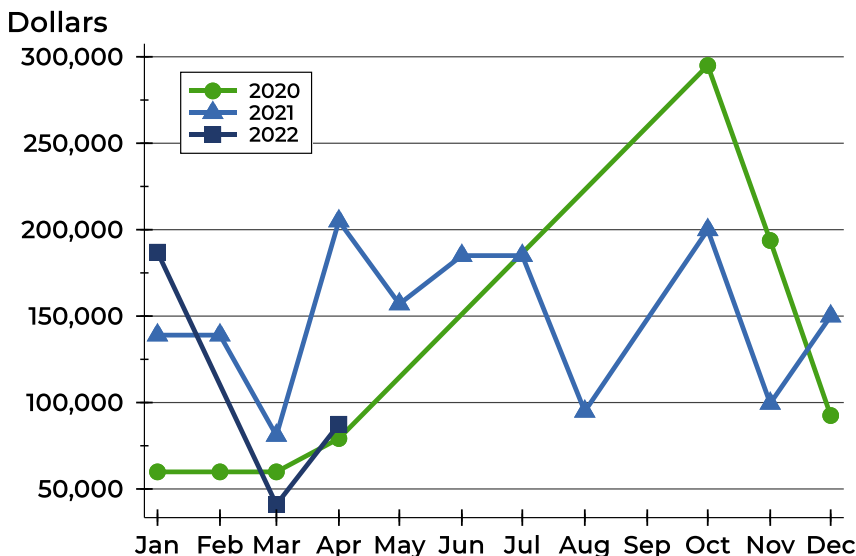
Marshall County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	59,900	139,000	187,000
February	59,900	139,000	N/A
March	59,900	80,950	41,000
April	79,200	193,167	87,450
May	N/A	139,250	
June	N/A	160,429	
July	N/A	164,667	
August	N/A	94,900	
September	N/A	N/A	
October	295,000	199,900	
November	193,750	99,500	
December	92,500	150,000	

Median Price

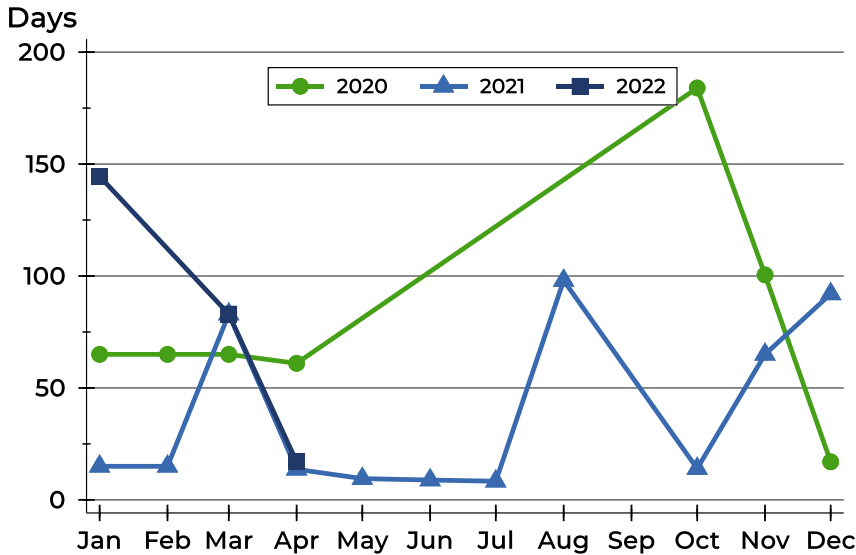


Month	2020	2021	2022
January	59,900	139,000	187,000
February	59,900	139,000	N/A
March	59,900	80,950	41,000
April	79,200	205,000	87,450
May	N/A	157,000	
June	N/A	185,000	
July	N/A	185,000	
August	N/A	94,900	
September	N/A	N/A	
October	295,000	199,900	
November	193,750	99,500	
December	92,500	150,000	



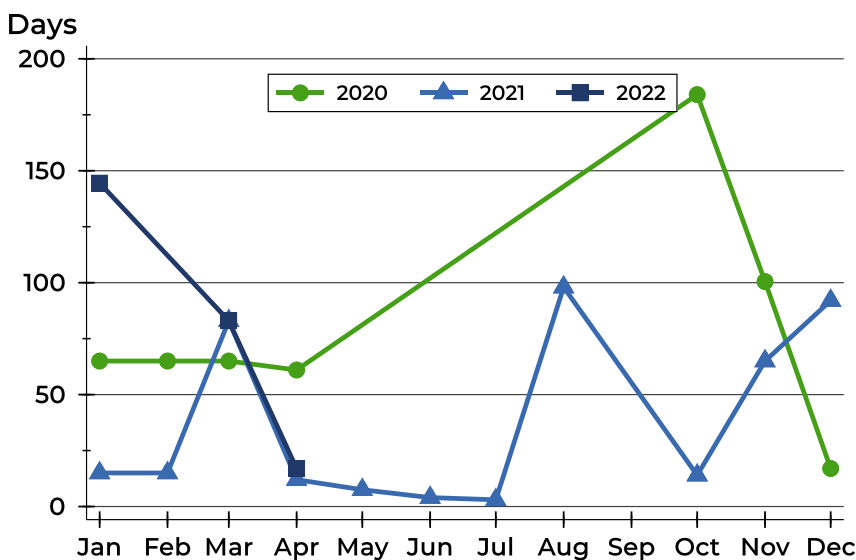
Marshall County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	65	15	145
February	65	15	N/A
March	65	83	83
April	61	14	17
May	N/A	10	
June	N/A	9	
July	N/A	8	
August	N/A	98	
September	N/A	N/A	
October	184	14	
November	101	65	
December	17	92	

Median DOM



Month	2020	2021	2022
January	65	15	145
February	65	15	N/A
March	65	83	83
April	61	12	17
May	N/A	8	
June	N/A	4	
July	N/A	3	
August	N/A	98	
September	N/A	N/A	
October	184	14	
November	101	65	
December	17	92	