



**July
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Marshall County Housing Report



Market Overview

Marshall County Home Sales Fell in July

Total home sales in Marshall County fell last month to 3 units, compared to 4 units in July 2021. Total sales volume was \$0.3 million, down from a year earlier.

The median sale price in July was \$100,000, down from \$152,000 a year earlier. Homes that sold in July were typically on the market for 16 days and sold for 90.7% of their list prices.

Marshall County Active Listings Remain the Same at End of July

The total number of active listings in Marshall County at the end of July was 2 units, the same as in July 2021. This represents a 1.7 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$237,500.

During July, a total of 0 contracts were written down from 1 in July 2021. At the end of the month, there was 1 contract still pending.

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Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Marshall County Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		3	4	0	8	11	2
Change from prior year		-25.0%	N/A	N/A	-27.3%	450.0%	N/A
Active Listings		2	2	1	N/A	N/A	N/A
Change from prior year		0.0%	100.0%	0.0%			
Months' Supply		1.7	2.0	6.0	N/A	N/A	N/A
Change from prior year		-15.0%	-66.7%	0.0%			
New Listings		1	1	0	8	15	2
Change from prior year		0.0%	N/A	-100.0%	-46.7%	650.0%	100.0%
Contracts Written		0	1	0	8	14	2
Change from prior year		-100.0%	N/A	N/A	-42.9%	600.0%	N/A
Pending Contracts		1	3	0	N/A	N/A	N/A
Change from prior year		-66.7%	N/A	N/A			
Sales Volume (1,000s)		313	546	0	789	1,322	147
Change from prior year		-42.7%	N/A	N/A	-40.3%	799.3%	N/A
Average	Sale Price	104,333	136,500	N/A	98,625	120,182	73,500
	Change from prior year	-23.6%	N/A	N/A	-17.9%	63.5%	N/A
	List Price of Actives	237,500	161,950	335,000	N/A	N/A	N/A
	Change from prior year	46.7%	-51.7%	131.0%			
	Days on Market	23	16	N/A	61	26	61
Change from prior year	43.8%	N/A	N/A	134.6%	-57.4%	N/A	
Percent of List	92.6%	94.1%	N/A	87.5%	92.7%	92.6%	
Change from prior year	-1.6%	N/A	N/A	-5.6%	0.1%	N/A	
Percent of Original	92.6%	94.1%	N/A	84.6%	92.5%	89.1%	
Change from prior year	-1.6%	N/A	N/A	-8.5%	3.8%	N/A	
Median	Sale Price	100,000	152,000	N/A	78,750	111,000	73,500
	Change from prior year	-34.2%	N/A	N/A	-29.1%	51.0%	N/A
	List Price of Actives	237,500	161,950	335,000	N/A	N/A	N/A
	Change from prior year	46.7%	-51.7%	131.0%			
	Days on Market	16	12	N/A	38	12	61
Change from prior year	33.3%	N/A	N/A	216.7%	-80.3%	N/A	
Percent of List	90.7%	98.7%	N/A	90.8%	96.4%	92.6%	
Change from prior year	-8.1%	N/A	N/A	-5.8%	4.1%	N/A	
Percent of Original	90.7%	98.7%	N/A	90.8%	96.4%	89.1%	
Change from prior year	-8.1%	N/A	N/A	-5.8%	8.2%	N/A	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Marshall County Closed Listings Analysis

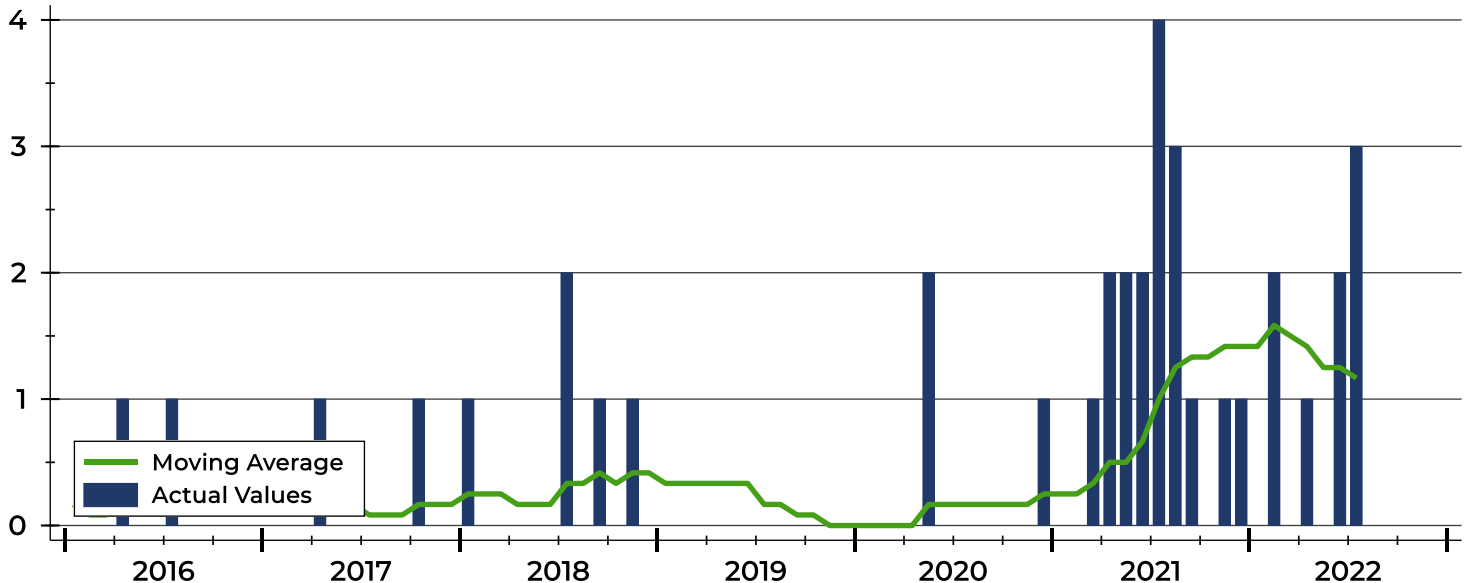
Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		3	4	-25.0%	8	11	-27.3%
Volume (1,000s)		313	546	-42.7%	789	1,322	-40.3%
Months' Supply		1.7	2.0	-15.0%	N/A	N/A	N/A
Average	Sale Price	104,333	136,500	-23.6%	98,625	120,182	-17.9%
	Days on Market	23	16	43.8%	61	26	134.6%
	Percent of List	92.6%	94.1%	-1.6%	87.5%	92.7%	-5.6%
	Percent of Original	92.6%	94.1%	-1.6%	84.6%	92.5%	-8.5%
Median	Sale Price	100,000	152,000	-34.2%	78,750	111,000	-29.1%
	Days on Market	16	12	33.3%	38	12	216.7%
	Percent of List	90.7%	98.7%	-8.1%	90.8%	96.4%	-5.8%
	Percent of Original	90.7%	98.7%	-8.1%	90.8%	96.4%	-5.8%

A total of 3 homes sold in Marshall County in July, down from 4 units in July 2021. Total sales volume fell to \$0.3 million compared to \$0.5 million in the previous year.

The median sales price in July was \$100,000, down 34.2% compared to the prior year. Median days on market was 16 days, down from 25 days in June, but up from 12 in July 2021.

History of Closed Listings

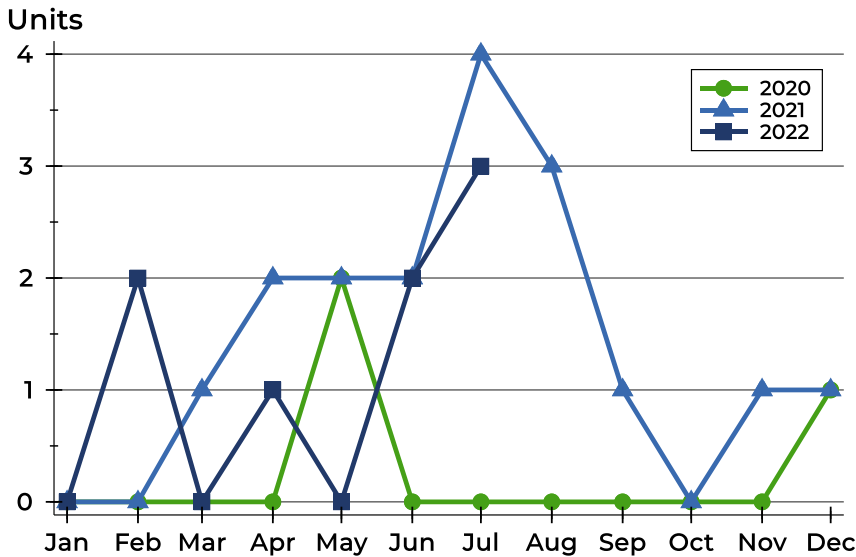
Units





Marshall County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	0	0	0
February	0	0	2
March	0	1	0
April	0	2	1
May	2	2	0
June	0	2	2
July	0	4	3
August	0	3	0
September	0	1	0
October	0	0	0
November	0	1	0
December	1	1	0

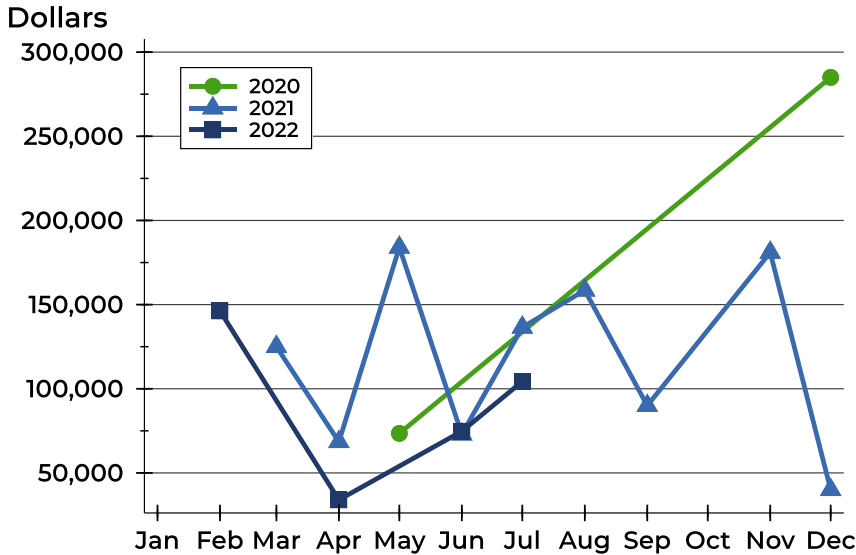
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	33.3%	0.0	48,000	48,000	47	47	87.3%	87.3%	87.3%	87.3%
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	33.3%	0.0	100,000	100,000	6	6	100.0%	100.0%	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	33.3%	0.0	165,000	165,000	16	16	90.7%	90.7%	90.7%	90.7%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



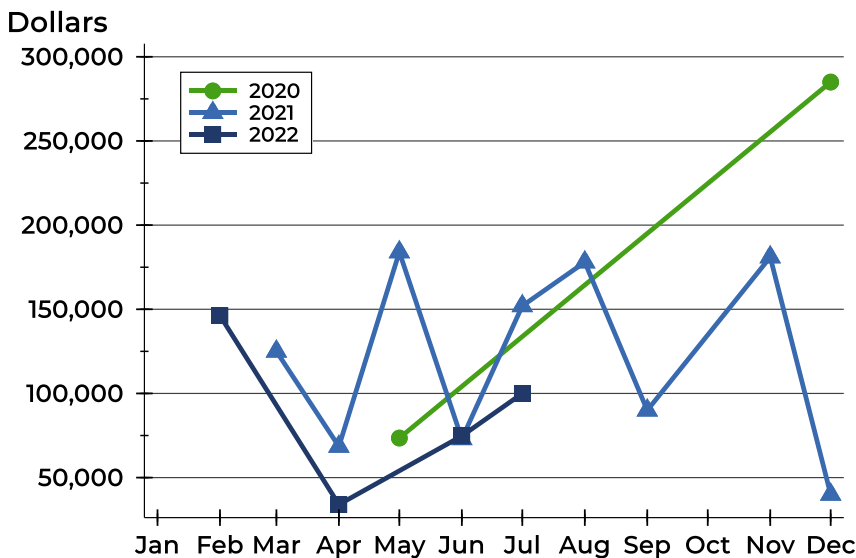
Marshall County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	N/A	N/A	N/A
February	N/A	N/A	146,250
March	N/A	125,000	N/A
April	N/A	68,500	34,000
May	73,500	184,000	N/A
June	N/A	73,000	74,750
July	N/A	136,500	104,333
August	N/A	158,500	
September	N/A	90,000	
October	N/A	N/A	
November	N/A	181,000	
December	285,000	40,000	

Median Price

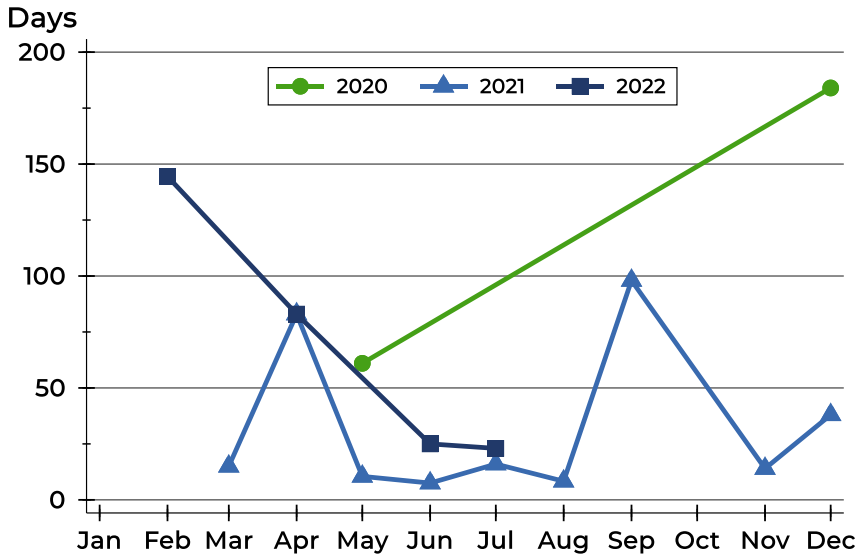


Month	2020	2021	2022
January	N/A	N/A	N/A
February	N/A	N/A	146,250
March	N/A	125,000	N/A
April	N/A	68,500	34,000
May	73,500	184,000	N/A
June	N/A	73,000	74,750
July	N/A	152,000	100,000
August	N/A	178,000	
September	N/A	90,000	
October	N/A	N/A	
November	N/A	181,000	
December	285,000	40,000	



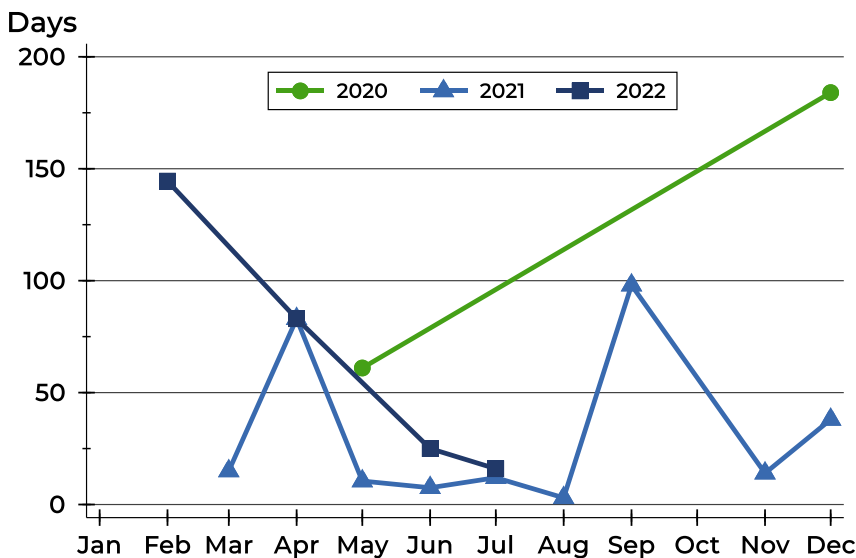
Marshall County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	N/A	N/A	145
March	N/A	15	N/A
April	N/A	83	83
May	61	11	N/A
June	N/A	8	25
July	N/A	16	23
August	N/A	8	
September	N/A	98	
October	N/A	N/A	
November	N/A	14	
December	184	38	

Median DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	N/A	N/A	145
March	N/A	15	N/A
April	N/A	83	83
May	61	11	N/A
June	N/A	8	25
July	N/A	12	16
August	N/A	3	
September	N/A	98	
October	N/A	N/A	
November	N/A	14	
December	184	38	



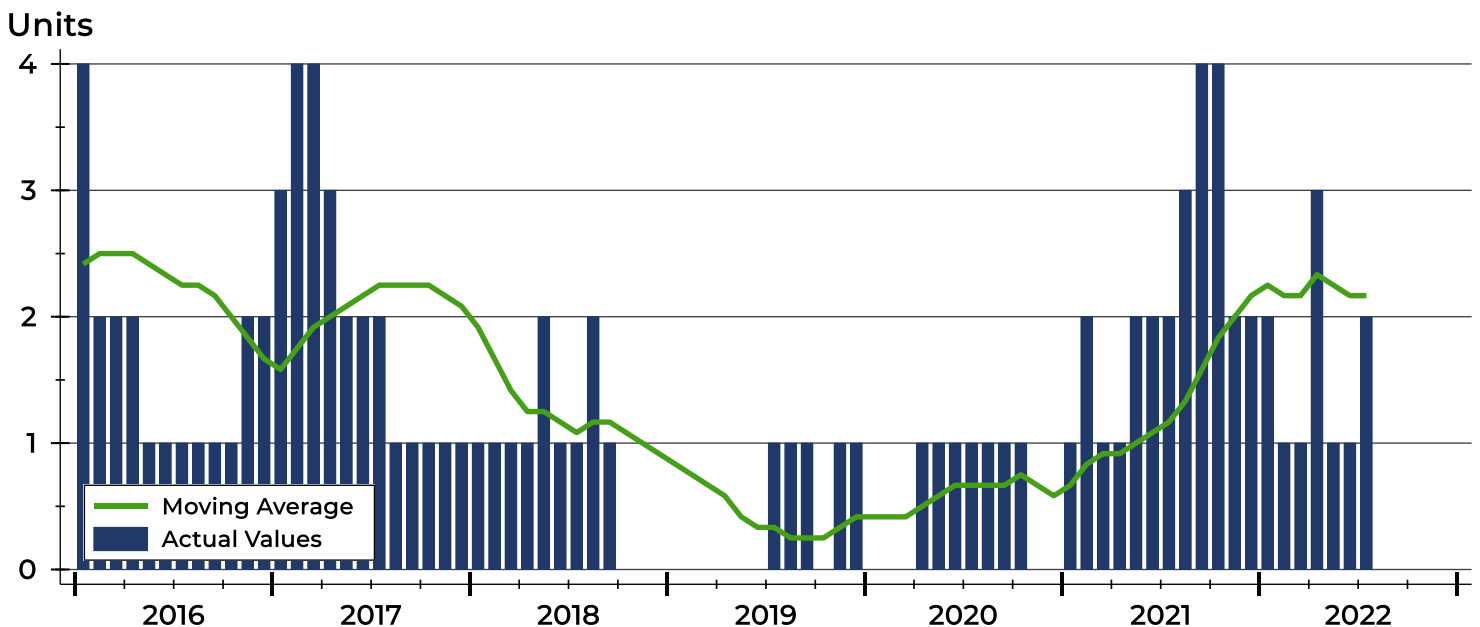
Marshall County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		2	2	0.0%
Volume (1,000s)		475	324	46.6%
Months' Supply		1.7	2.0	-15.0%
Average	List Price	237,500	161,950	46.7%
	Days on Market	60	61	-1.6%
	Percent of Original	95.0%	97.9%	-3.0%
Median	List Price	237,500	161,950	46.7%
	Days on Market	60	61	-1.6%
	Percent of Original	95.0%	97.9%	-3.0%

A total of 2 homes were available for sale in Marshall County at the end of July. This represents a 1.7 months' supply of active listings.

The median list price of homes on the market at the end of July was \$237,500, up 46.7% from 2021. The typical time on market for active listings was 60 days, down from 61 days a year earlier.

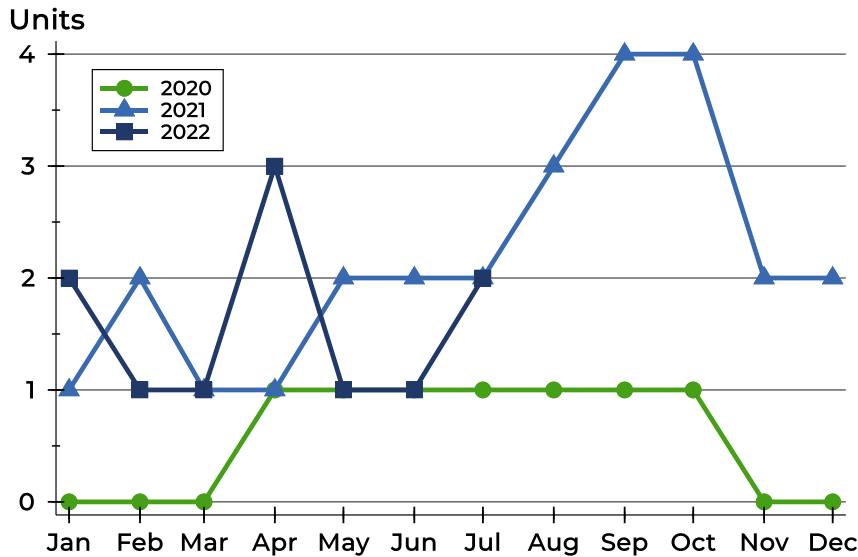
History of Active Listings





Marshall County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	0	1	2
February	0	2	1
March	0	1	1
April	1	1	3
May	1	2	1
June	1	2	1
July	1	2	2
August	1	3	
September	1	4	
October	1	4	
November	0	2	
December	0	2	

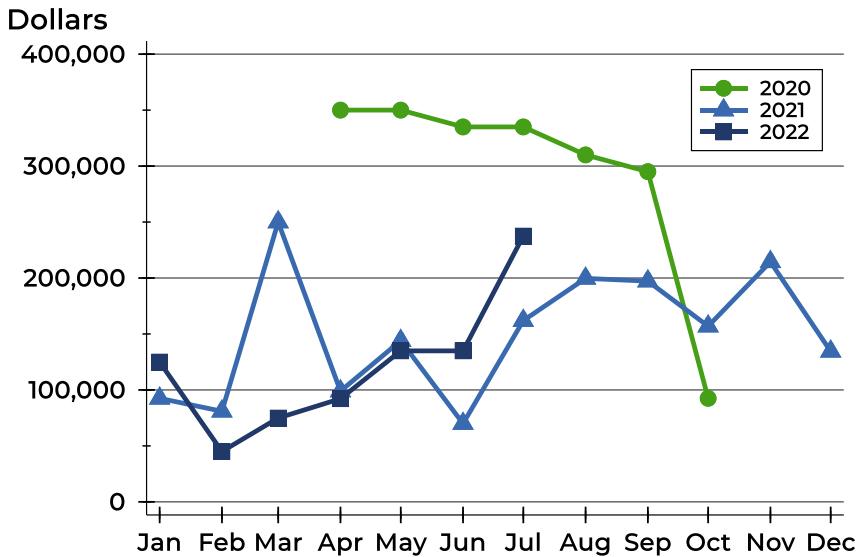
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	50.0%	N/A	125,000	125,000	95	95	89.9%	89.9%
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	50.0%	N/A	350,000	350,000	24	24	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



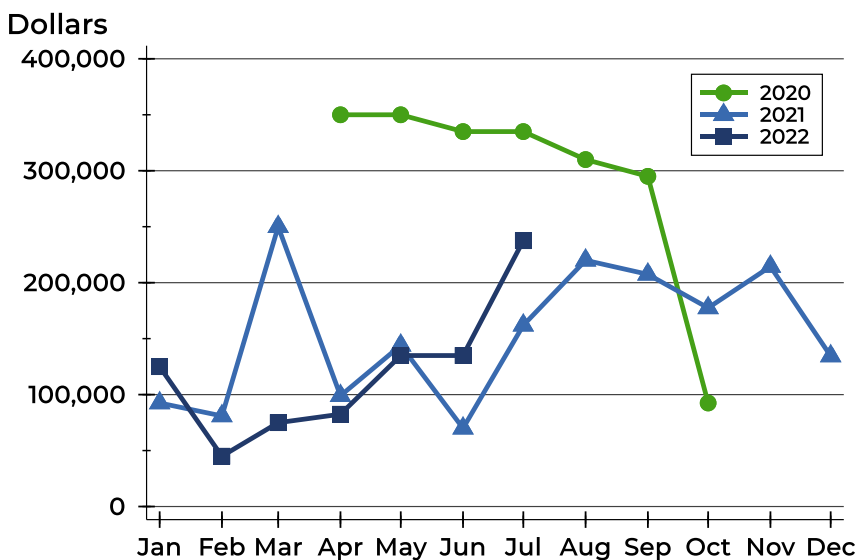
Marshall County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	N/A	92,500	124,950
February	N/A	80,950	45,000
March	N/A	250,000	74,900
April	350,000	99,000	92,167
May	350,000	144,000	134,900
June	335,000	69,950	134,900
July	335,000	161,950	237,500
August	310,000	199,667	
September	295,000	197,225	
October	92,500	156,975	
November	N/A	214,450	
December	N/A	134,500	

Median Price

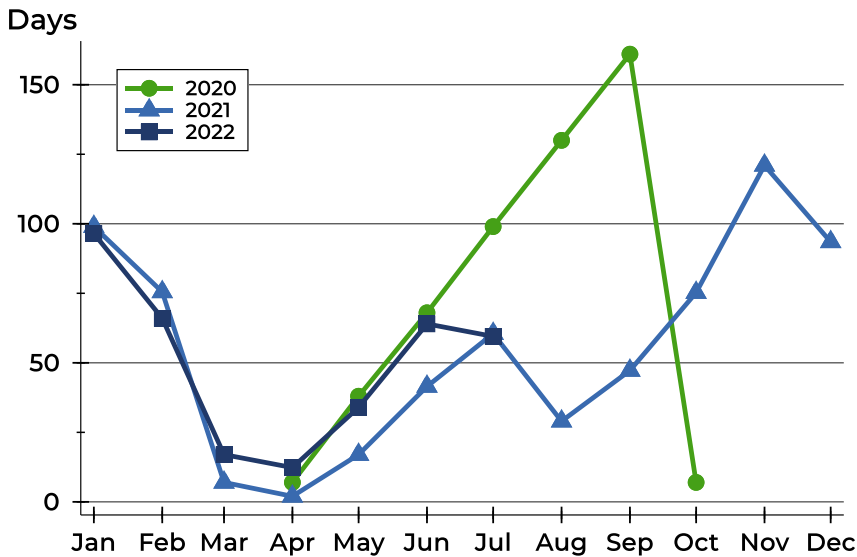


Month	2020	2021	2022
January	N/A	92,500	124,950
February	N/A	80,950	45,000
March	N/A	250,000	74,900
April	350,000	99,000	82,500
May	350,000	144,000	134,900
June	335,000	69,950	134,900
July	335,000	161,950	237,500
August	310,000	220,000	
September	295,000	207,450	
October	92,500	177,450	
November	N/A	214,450	
December	N/A	134,500	



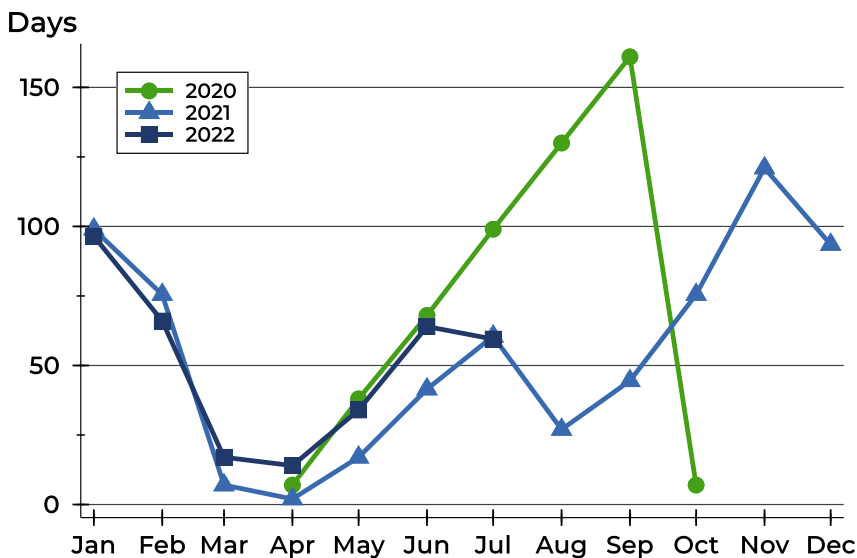
Marshall County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	N/A	99	97
February	N/A	76	66
March	N/A	7	17
April	7	2	12
May	38	17	34
June	68	42	64
July	99	61	60
August	130	29	130
September	161	47	161
October	7	75	7
November	N/A	121	N/A
December	N/A	94	N/A

Median DOM

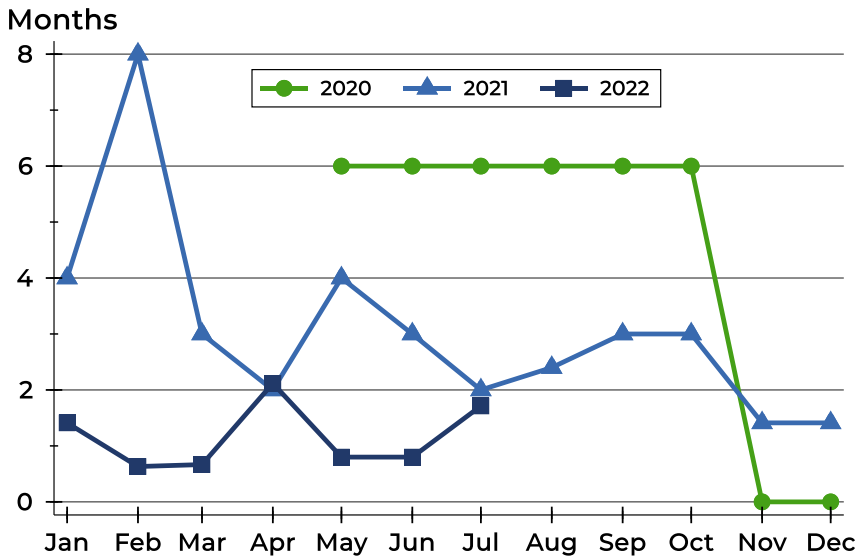


Month	2020	2021	2022
January	N/A	99	97
February	N/A	76	66
March	N/A	7	17
April	7	2	14
May	38	17	34
June	68	42	64
July	99	61	60
August	130	27	130
September	161	45	161
October	7	76	7
November	N/A	121	N/A
December	N/A	94	N/A



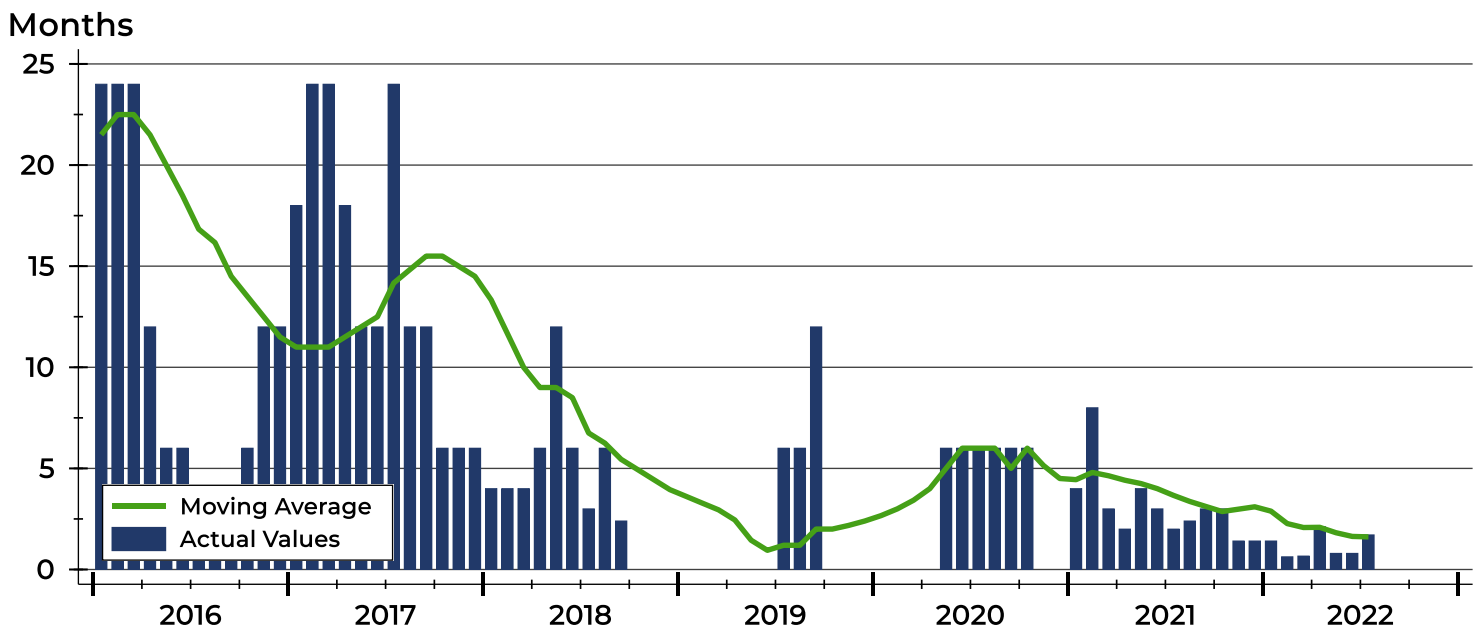
Marshall County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	0.0	4.0	1.4
February	0.0	8.0	0.6
March	0.0	3.0	0.7
April	0.0	2.0	2.1
May	6.0	4.0	0.8
June	6.0	3.0	0.8
July	6.0	2.0	1.7
August	6.0	2.4	
September	6.0	3.0	
October	6.0	3.0	
November	0.0	1.4	
December	0.0	1.4	

History of Month's Supply





Marshall County New Listings Analysis

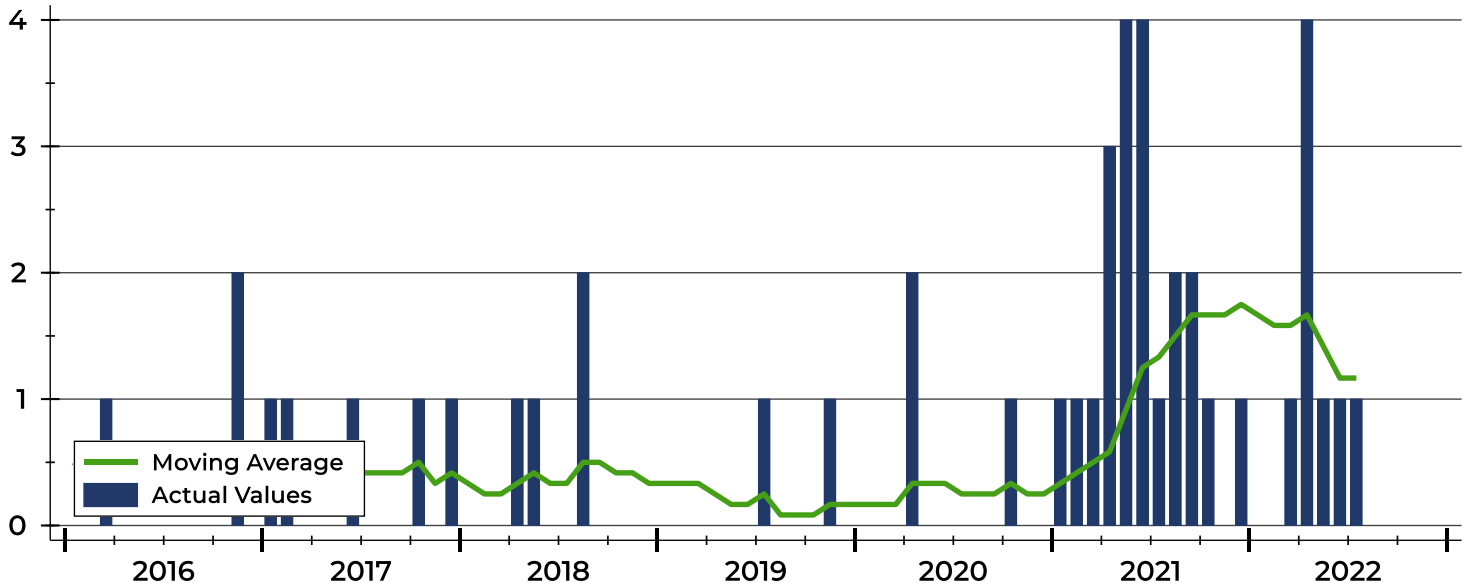
Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	1	1	0.0%
	Volume (1,000s)	350	224	56.3%
	Average List Price	350,000	224,000	56.3%
	Median List Price	350,000	224,000	56.3%
Year-to-Date	New Listings	8	15	-46.7%
	Volume (1,000s)	1,144	2,110	-45.8%
	Average List Price	143,050	140,693	1.7%
	Median List Price	112,500	124,500	-9.6%

A total of 1 new listing was added in Marshall County during July, the same figure as reported in 2021. Year-to-date Marshall County has seen 8 new listings.

The median list price of these homes was \$350,000 up from \$224,000 in 2021.

History of New Listings

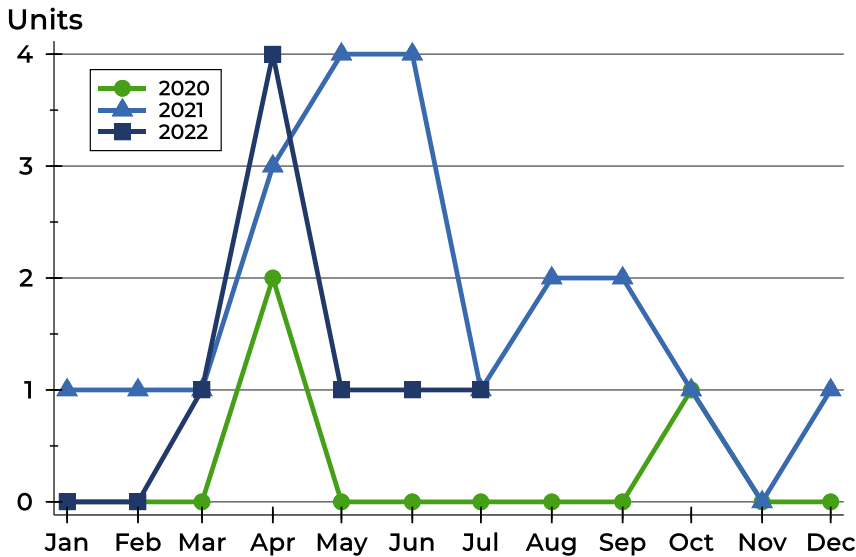
Units





Marshall County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	0	1	0
February	0	1	0
March	0	1	1
April	2	3	4
May	0	4	1
June	0	4	1
July	0	1	1
August	0	2	
September	0	2	
October	1	1	
November	0	0	
December	0	1	

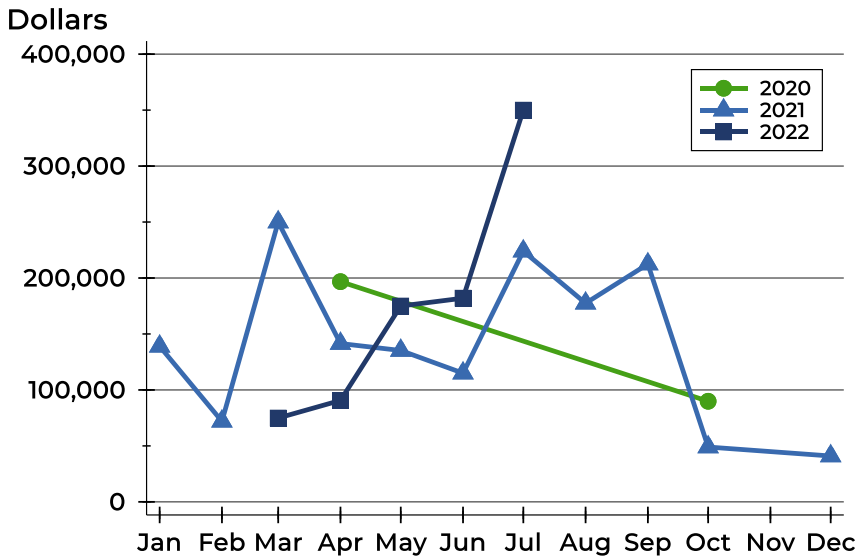
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	100.0%	350,000	350,000	31	31	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



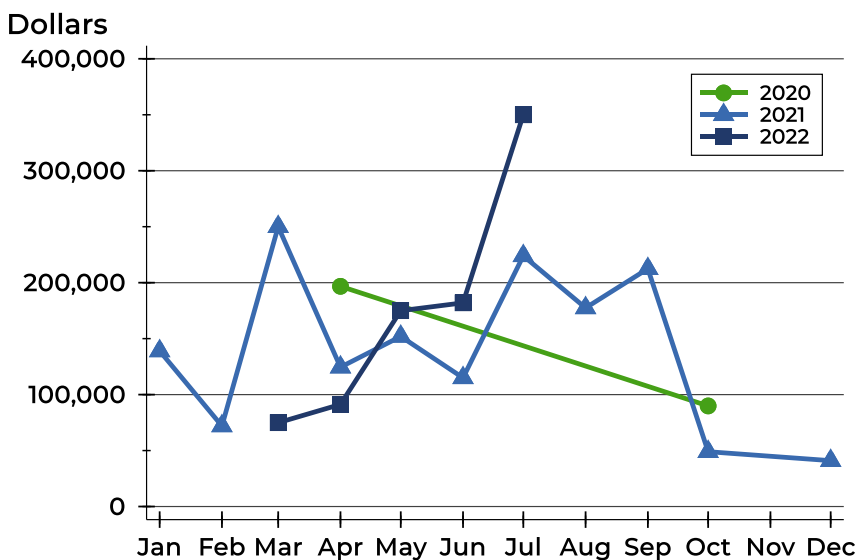
Marshall County New Listings Analysis

Average Price



Month	2020	2021	2022
January	N/A	139,000	N/A
February	N/A	72,000	N/A
March	N/A	250,000	74,900
April	196,750	141,467	90,625
May	N/A	135,250	175,000
June	N/A	115,000	182,000
July	N/A	224,000	350,000
August	N/A	177,450	
September	N/A	212,450	
October	89,900	49,000	
November	N/A	N/A	
December	N/A	41,000	

Median Price



Month	2020	2021	2022
January	N/A	139,000	N/A
February	N/A	72,000	N/A
March	N/A	250,000	74,900
April	196,750	124,500	91,250
May	N/A	152,000	175,000
June	N/A	115,000	182,000
July	N/A	224,000	350,000
August	N/A	177,450	
September	N/A	212,450	
October	89,900	49,000	
November	N/A	N/A	
December	N/A	41,000	



Marshall County Contracts Written Analysis

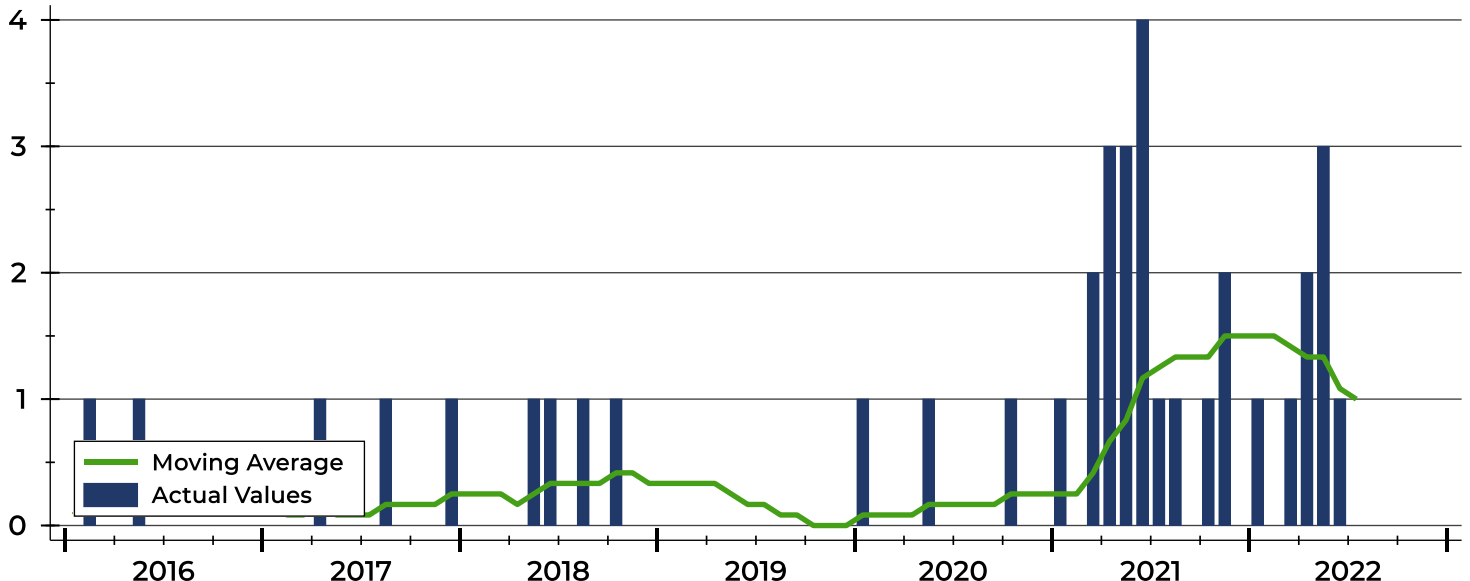
Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		0	1	-100.0%	8	14	-42.9%
Volume (1,000s)		0	45	-100.0%	934	1,881	-50.3%
Average	Sale Price	N/A	45,000	N/A	116,800	134,386	-13.1%
	Days on Market	N/A	37	N/A	53	22	140.9%
	Percent of Original	N/A	77.8%	N/A	89.6%	93.3%	-4.0%
Median	Sale Price	N/A	45,000	N/A	91,250	122,250	-25.4%
	Days on Market	N/A	37	N/A	27	11	145.5%
	Percent of Original	N/A	77.8%	N/A	90.8%	96.3%	-5.7%

A total of 0 contracts for sale were written in Marshall County during the month of July, down from 1 in 2021. The median list price of these homes in July 2021 was \$45,000.

Half of the homes that went under contract during this period were on the market less than 37 days.

History of Contracts Written

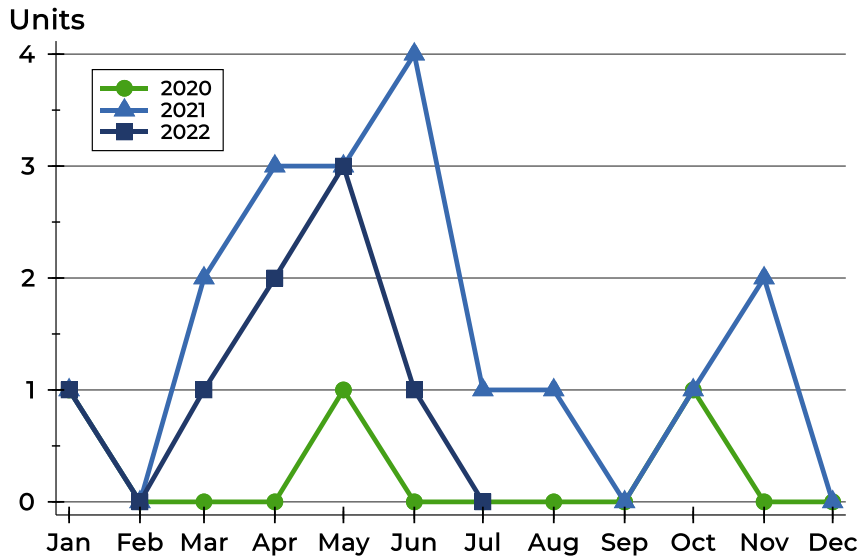
Units





Marshall County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	1	1	1
February	N/A	N/A	N/A
March	N/A	2	1
April	N/A	3	2
May	1	3	3
June	N/A	4	1
July	N/A	1	N/A
August	N/A	1	
September	N/A	N/A	
October	1	1	
November	N/A	2	
December	N/A	N/A	

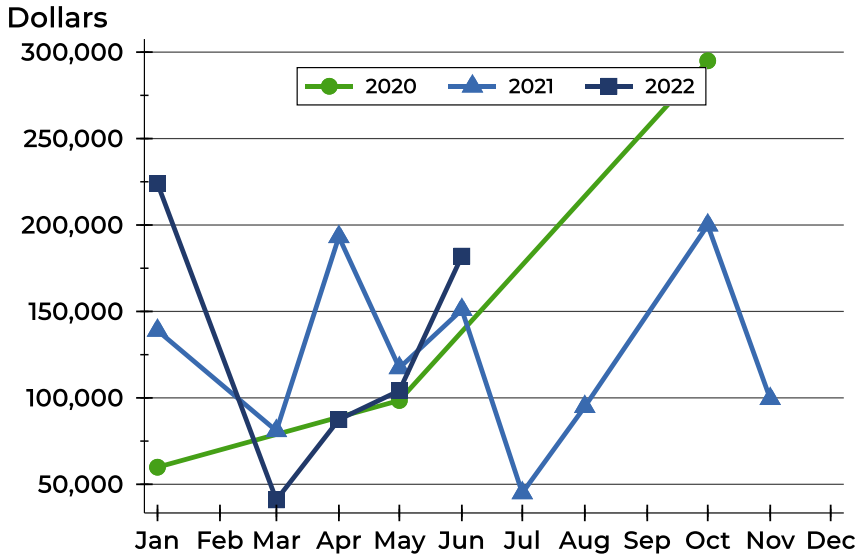
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



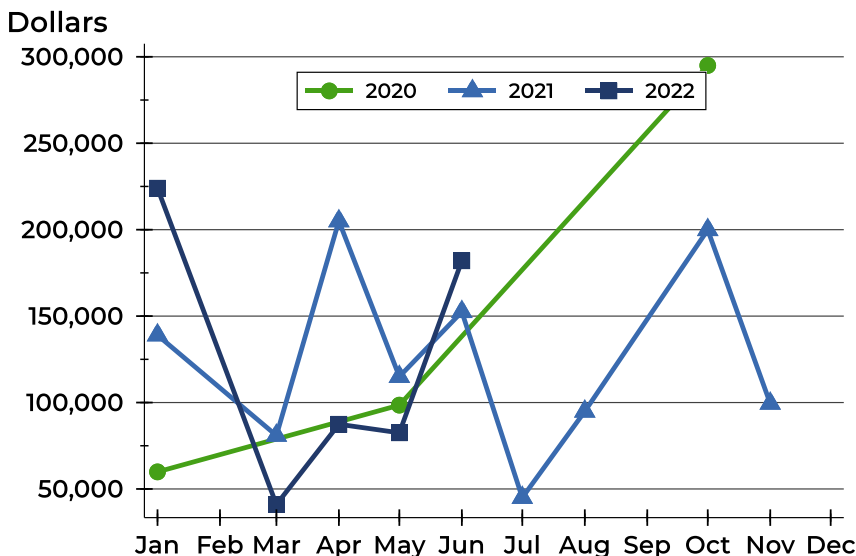
Marshall County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	59,900	139,000	224,000
February	N/A	N/A	N/A
March	N/A	80,950	41,000
April	N/A	193,167	87,450
May	98,500	117,333	104,167
June	N/A	151,000	182,000
July	N/A	45,000	N/A
August	N/A	94,900	
September	N/A	N/A	
October	295,000	199,900	
November	N/A	99,500	
December	N/A	N/A	

Median Price

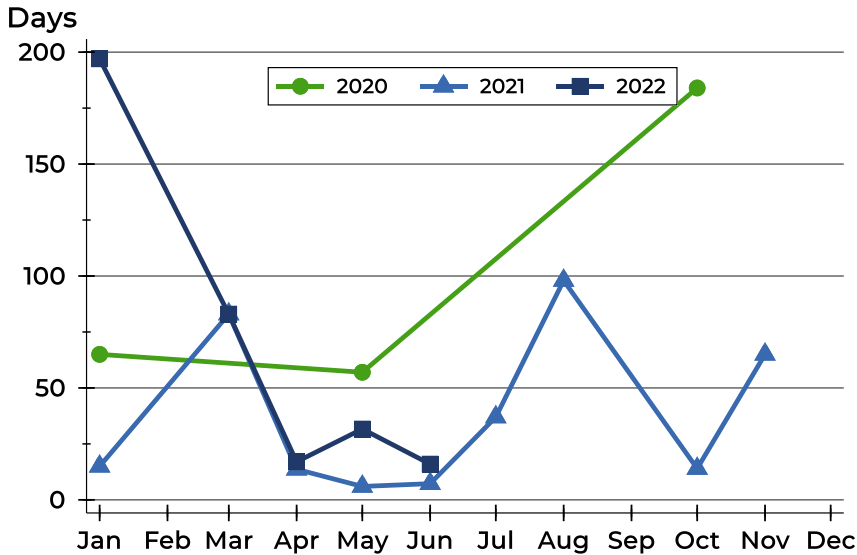


Month	2020	2021	2022
January	59,900	139,000	224,000
February	N/A	N/A	N/A
March	N/A	80,950	41,000
April	N/A	205,000	87,450
May	98,500	115,000	82,500
June	N/A	152,500	182,000
July	N/A	45,000	N/A
August	N/A	94,900	
September	N/A	N/A	
October	295,000	199,900	
November	N/A	99,500	
December	N/A	N/A	



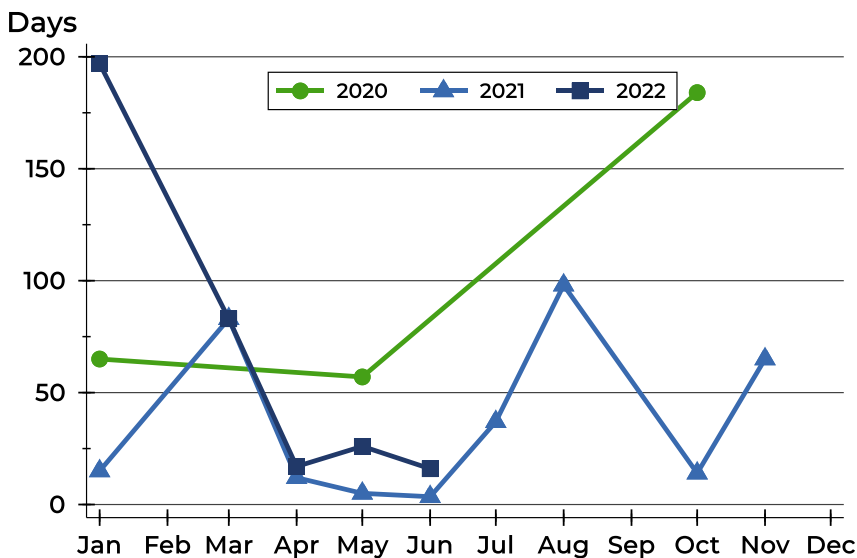
Marshall County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	65	15	197
February	N/A	N/A	N/A
March	N/A	83	83
April	N/A	14	17
May	57	6	32
June	N/A	7	16
July	N/A	37	N/A
August	N/A	98	
September	N/A	N/A	
October	184	14	
November	N/A	65	
December	N/A	N/A	

Median DOM



Month	2020	2021	2022
January	65	15	197
February	N/A	N/A	N/A
March	N/A	83	83
April	N/A	12	17
May	57	5	26
June	N/A	4	16
July	N/A	37	N/A
August	N/A	98	
September	N/A	N/A	
October	184	14	
November	N/A	65	
December	N/A	N/A	



Marshall County Pending Contracts Analysis

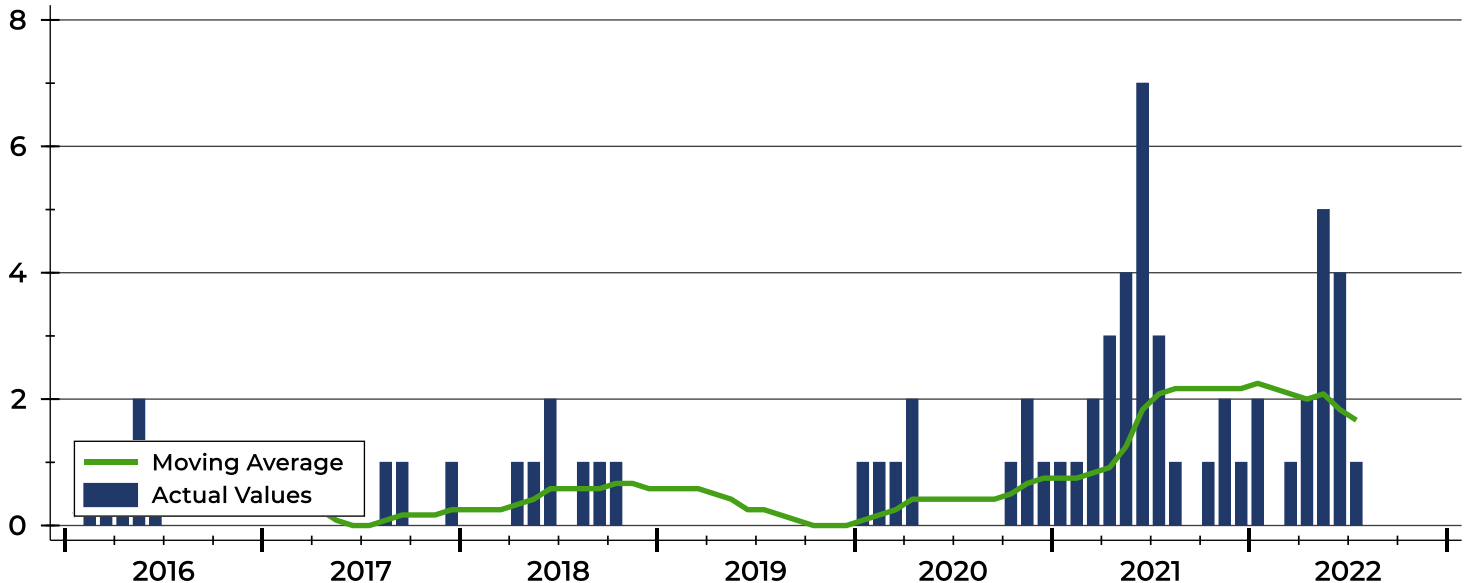
Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		1	3	-66.7%
Volume (1,000s)		175	494	-64.6%
Average	List Price	175,000	164,667	6.3%
	Days on Market	26	8	225.0%
	Percent of Original	87.5%	100.0%	-12.5%
Median	List Price	175,000	185,000	-5.4%
	Days on Market	26	3	766.7%
	Percent of Original	87.5%	100.0%	-12.5%

A total of 1 listing in Marshall County had a contract pending at the end of July, down from 3 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written during the month measures the number of listings put under contract during the month.

History of Pending Contracts

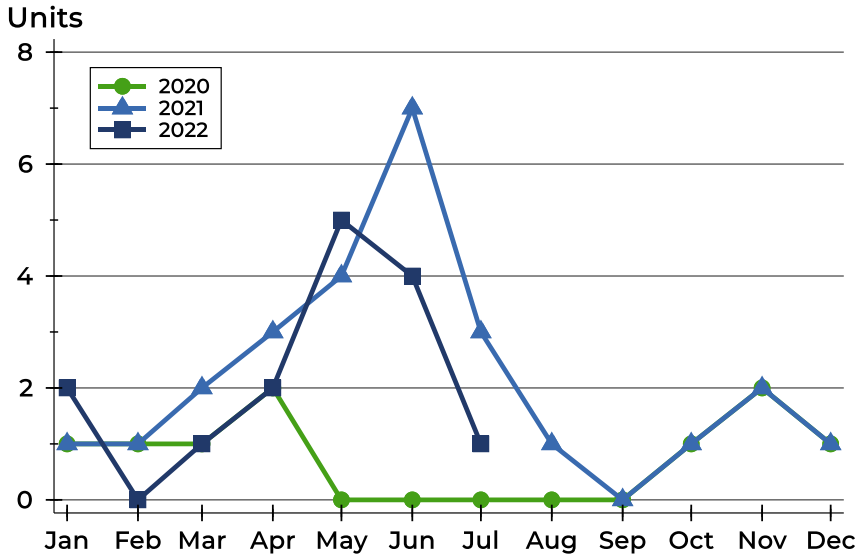
Units





Marshall County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	1	1	2
February	1	1	0
March	1	2	1
April	2	3	2
May	0	4	5
June	0	7	4
July	0	3	1
August	0	1	0
September	0	0	0
October	1	1	0
November	2	2	0
December	1	1	0

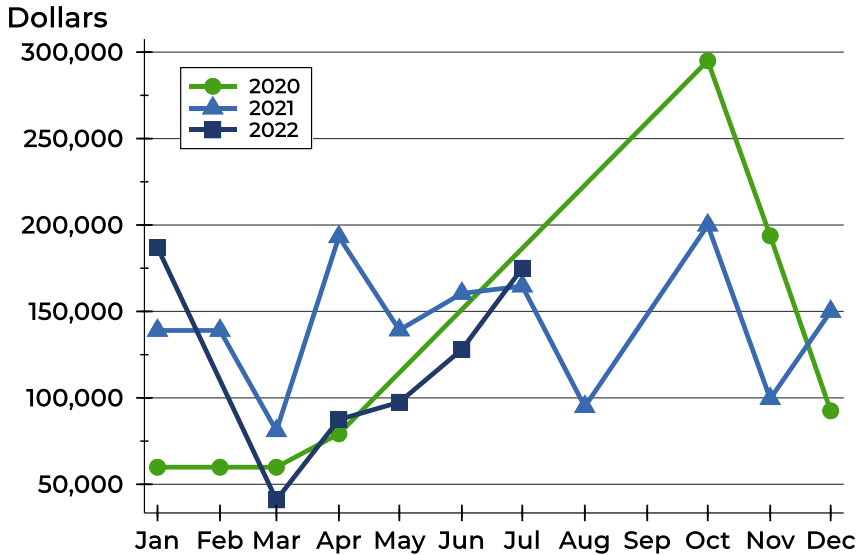
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	100.0%	175,000	175,000	26	26	87.5%	87.5%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



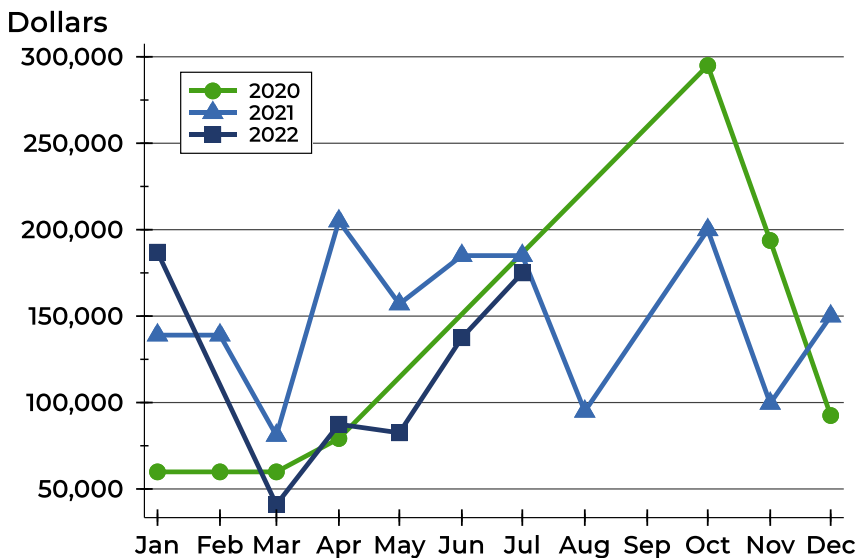
Marshall County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	59,900	139,000	187,000
February	59,900	139,000	N/A
March	59,900	80,950	41,000
April	79,200	193,167	87,450
May	N/A	139,250	97,480
June	N/A	160,429	128,000
July	N/A	164,667	175,000
August	N/A	94,900	
September	N/A	N/A	
October	295,000	199,900	
November	193,750	99,500	
December	92,500	150,000	

Median Price

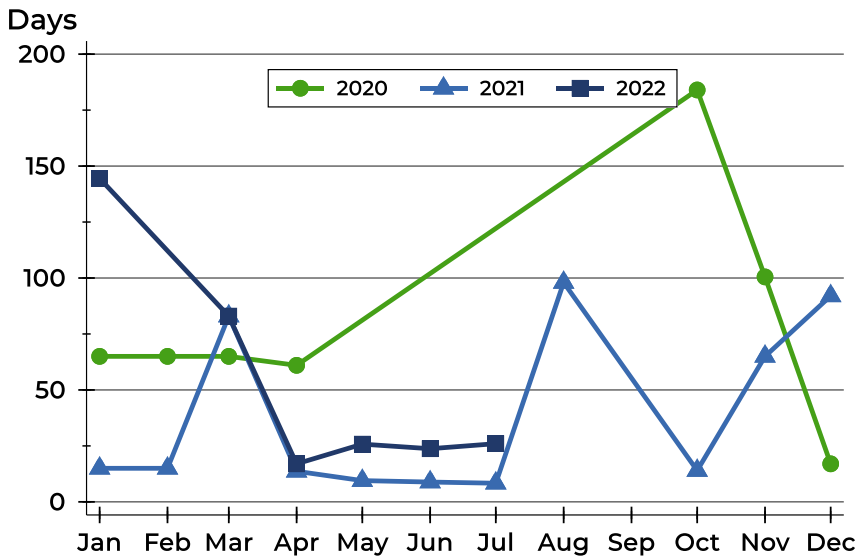


Month	2020	2021	2022
January	59,900	139,000	187,000
February	59,900	139,000	N/A
March	59,900	80,950	41,000
April	79,200	205,000	87,450
May	N/A	157,000	82,500
June	N/A	185,000	137,500
July	N/A	185,000	175,000
August	N/A	94,900	
September	N/A	N/A	
October	295,000	199,900	
November	193,750	99,500	
December	92,500	150,000	



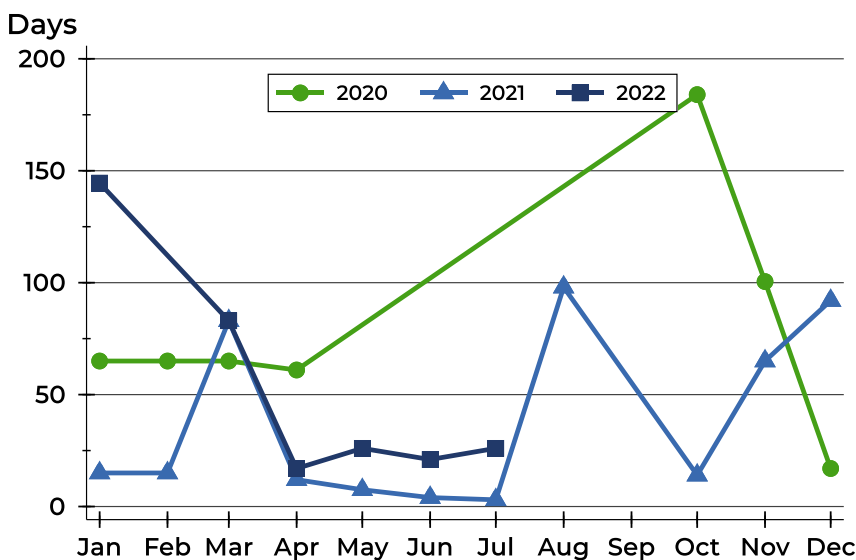
Marshall County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	65	15	145
February	65	15	N/A
March	65	83	83
April	61	14	17
May	N/A	10	26
June	N/A	9	24
July	N/A	8	26
August	N/A	98	
September	N/A	N/A	
October	184	14	
November	101	65	
December	17	92	

Median DOM



Month	2020	2021	2022
January	65	15	145
February	65	15	N/A
March	65	83	83
April	61	12	17
May	N/A	8	26
June	N/A	4	21
July	N/A	3	26
August	N/A	98	
September	N/A	N/A	
October	184	14	
November	101	65	
December	17	92	