



Marshall County Housing Report



Market Overview

Marshall County Home Sales Fell in August

Total home sales in Marshall County fell last month to 1 unit, compared to 3 units in August 2021. Total sales volume was \$0.2 million, down from a year earlier.

The median sale price in August was \$153,700, down from \$178,000 a year earlier. Homes that sold in August were typically on the market for 26 days and sold for 87.8% of their list prices.

Marshall County Active Listings Remain the Same at End of August

The total number of active listings in Marshall County at the end of August was 3 units, the same as in August 2021. This represents a 3.0 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$119,900.

During August, a total of 0 contracts were written down from 1 in August 2021. At the end of the month, there were 0 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 785-776-1203
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



**August
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Marshall County Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		1	3	0	9	14	2
Change from prior year		-66.7%	N/A	N/A	-35.7%	600.0%	N/A
Active Listings		3	3	1	N/A	N/A	N/A
Change from prior year		0.0%	200.0%	0.0%			
Months' Supply		3.0	2.4	6.0	N/A	N/A	N/A
Change from prior year		25.0%	-60.0%	0.0%			
New Listings		1	2	0	9	17	2
Change from prior year		-50.0%	N/A	N/A	-47.1%	750.0%	100.0%
Contracts Written		0	1	0	8	15	2
Change from prior year		-100.0%	N/A	N/A	-46.7%	650.0%	N/A
Pending Contracts		0	1	0	N/A	N/A	N/A
Change from prior year		-100.0%	N/A	N/A			
Sales Volume (1,000s)		154	476	0	943	1,798	147
Change from prior year		-67.6%	N/A	N/A	-47.6%	1123.1%	N/A
Average	Sale Price	153,700	158,500	N/A	104,744	128,393	73,500
	Change from prior year	-3.0%	N/A	N/A	-18.4%	74.7%	N/A
	List Price of Actives	194,933	199,667	310,000	N/A	N/A	N/A
	Change from prior year	-2.4%	-35.6%	113.8%			
	Days on Market	26	8	N/A	57	22	61
Change from prior year	225.0%	N/A	N/A	159.1%	-63.9%	N/A	
Percent of List	87.8%	96.2%	N/A	87.5%	93.5%	92.6%	
Change from prior year	-8.7%	N/A	N/A	-6.4%	1.0%	N/A	
Percent of Original	76.8%	96.2%	N/A	83.7%	93.3%	89.1%	
Change from prior year	-20.2%	N/A	N/A	-10.3%	4.7%	N/A	
Median	Sale Price	153,700	178,000	N/A	82,500	117,500	73,500
	Change from prior year	-13.7%	N/A	N/A	-29.8%	59.9%	N/A
	List Price of Actives	119,900	220,000	310,000	N/A	N/A	N/A
	Change from prior year	-45.5%	-29.0%	113.8%			
	Days on Market	26	3	N/A	28	11	61
Change from prior year	766.7%	N/A	N/A	154.5%	-82.0%	N/A	
Percent of List	87.8%	96.2%	N/A	90.7%	96.3%	92.6%	
Change from prior year	-8.7%	N/A	N/A	-5.8%	4.0%	N/A	
Percent of Original	76.8%	96.2%	N/A	90.7%	96.3%	89.1%	
Change from prior year	-20.2%	N/A	N/A	-5.8%	8.1%	N/A	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Marshall County Closed Listings Analysis

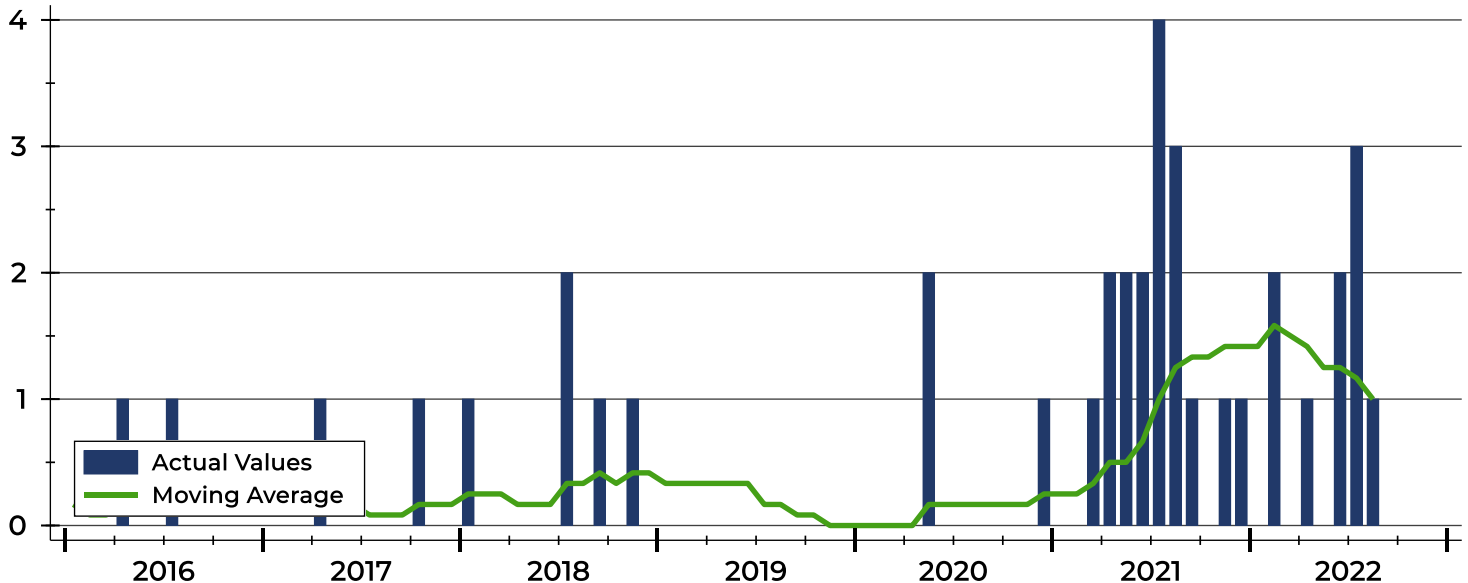
Summary Statistics for Closed Listings		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		1	3	-66.7%	9	14	-35.7%
Volume (1,000s)		154	476	-67.6%	943	1,798	-47.6%
Months' Supply		3.0	2.4	25.0%	N/A	N/A	N/A
Average	Sale Price	153,700	158,500	-3.0%	104,744	128,393	-18.4%
	Days on Market	26	8	225.0%	57	22	159.1%
	Percent of List	87.8%	96.2%	-8.7%	87.5%	93.5%	-6.4%
	Percent of Original	76.8%	96.2%	-20.2%	83.7%	93.3%	-10.3%
Median	Sale Price	153,700	178,000	-13.7%	82,500	117,500	-29.8%
	Days on Market	26	3	766.7%	28	11	154.5%
	Percent of List	87.8%	96.2%	-8.7%	90.7%	96.3%	-5.8%
	Percent of Original	76.8%	96.2%	-20.2%	90.7%	96.3%	-5.8%

A total of 1 home sold in Marshall County in August, down from 3 units in August 2021. Total sales volume fell to \$0.2 million compared to \$0.5 million in the previous year.

The median sales price in August was \$153,700, down 13.7% compared to the prior year. Median days on market was 26 days, up from 16 days in July, and up from 3 in August 2021.

History of Closed Listings

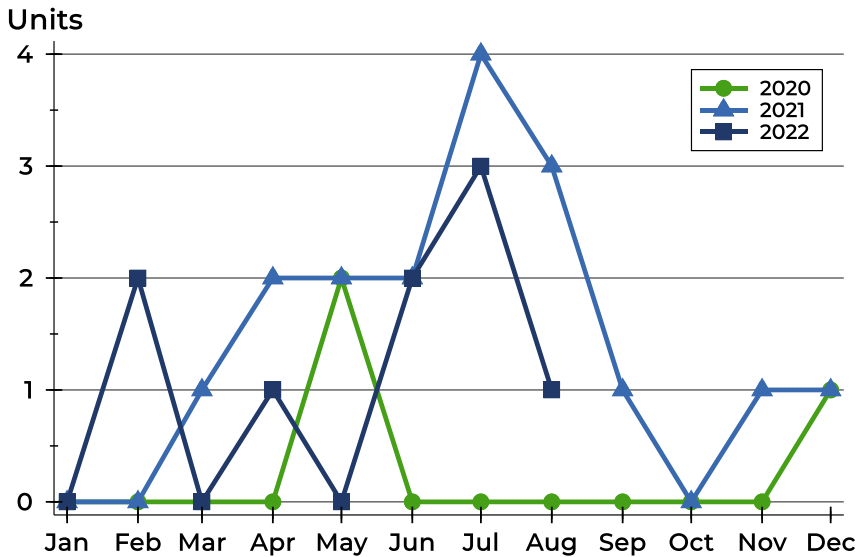
Units





Marshall County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	0	0	0
February	0	0	2
March	0	1	0
April	0	2	1
May	2	2	0
June	0	2	2
July	0	4	3
August	0	3	1
September	0	1	0
October	0	0	0
November	0	1	0
December	1	1	0

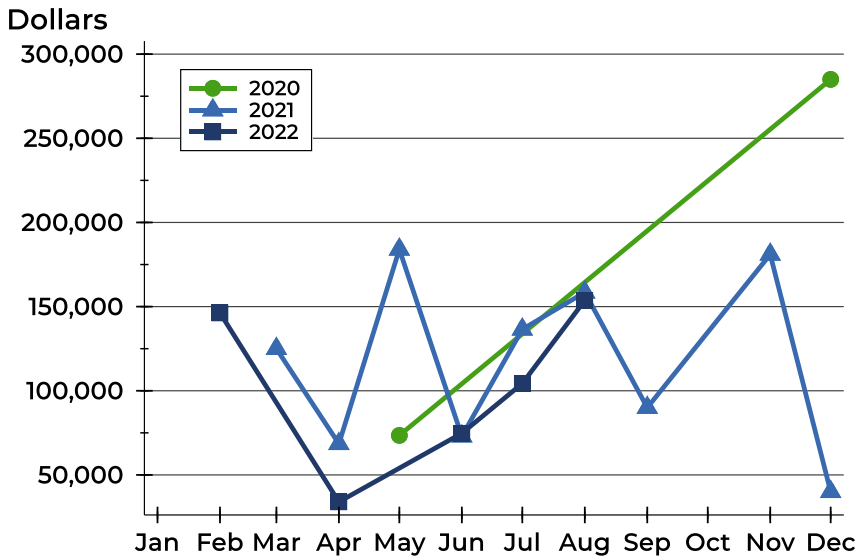
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	100.0%	0.0	153,700	153,700	26	26	87.8%	87.8%	76.8%	76.8%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



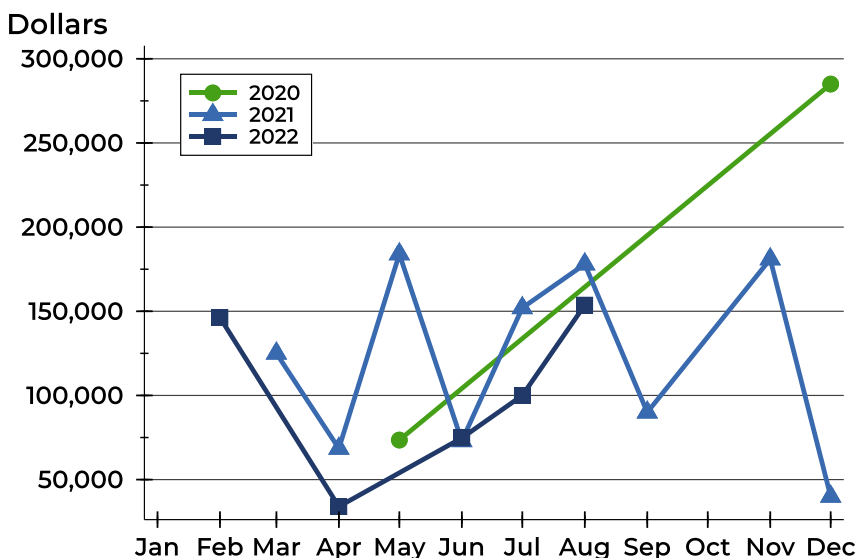
Marshall County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	N/A	N/A	N/A
February	N/A	N/A	146,250
March	N/A	125,000	N/A
April	N/A	68,500	34,000
May	73,500	184,000	N/A
June	N/A	73,000	74,750
July	N/A	136,500	104,333
August	N/A	158,500	153,700
September	N/A	90,000	
October	N/A	N/A	
November	N/A	181,000	
December	285,000	40,000	

Median Price

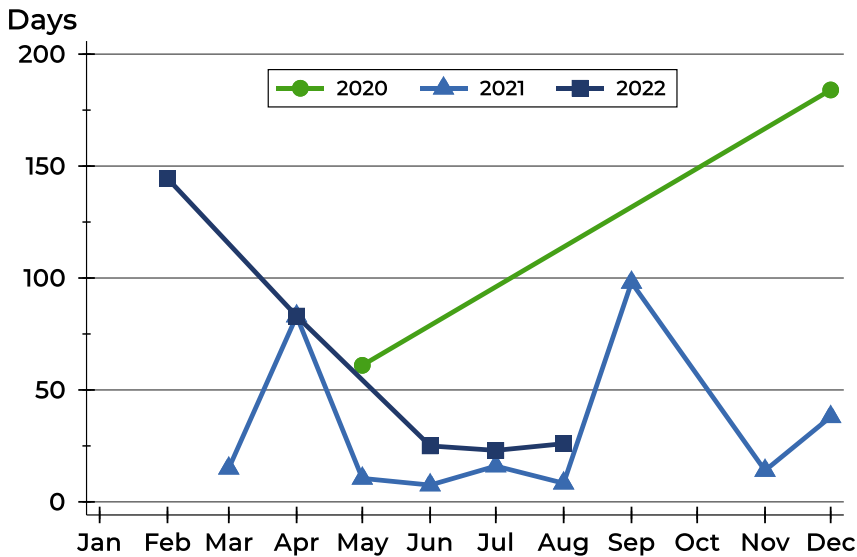


Month	2020	2021	2022
January	N/A	N/A	N/A
February	N/A	N/A	146,250
March	N/A	125,000	N/A
April	N/A	68,500	34,000
May	73,500	184,000	N/A
June	N/A	73,000	74,750
July	N/A	152,000	100,000
August	N/A	178,000	153,700
September	N/A	90,000	
October	N/A	N/A	
November	N/A	181,000	
December	285,000	40,000	



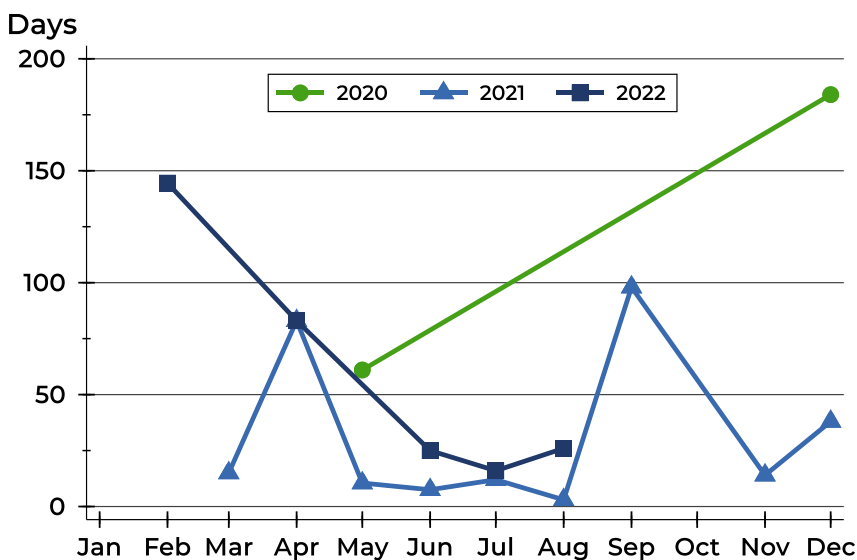
Marshall County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	N/A	N/A	145
March	N/A	15	N/A
April	N/A	83	83
May	61	11	N/A
June	N/A	8	25
July	N/A	16	23
August	N/A	8	26
September	N/A	98	
October	N/A	N/A	
November	N/A	14	
December	184	38	

Median DOM



Month	2020	2021	2022
January	N/A	N/A	N/A
February	N/A	N/A	145
March	N/A	15	N/A
April	N/A	83	83
May	61	11	N/A
June	N/A	8	25
July	N/A	12	16
August	N/A	3	26
September	N/A	98	
October	N/A	N/A	
November	N/A	14	
December	184	38	



Marshall County Active Listings Analysis

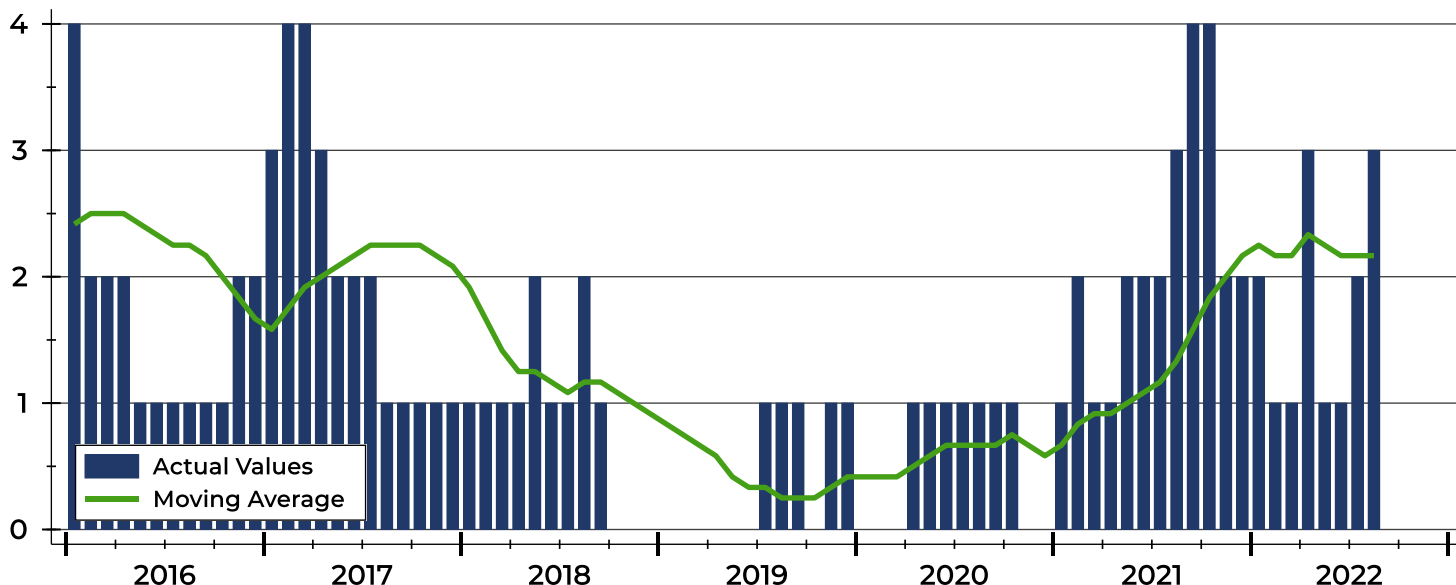
Summary Statistics for Active Listings		End of August		
		2022	2021	Change
Active Listings		3	3	0.0%
Volume (1,000s)		585	599	-2.3%
Months' Supply		3.0	2.4	25.0%
Average	List Price	194,933	199,667	-2.4%
	Days on Market	67	29	131.0%
	Percent of Original	94.2%	95.2%	-1.1%
Median	List Price	119,900	220,000	-45.5%
	Days on Market	55	27	103.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 3 homes were available for sale in Marshall County at the end of August. This represents a 3.0 months' supply of active listings.

The median list price of homes on the market at the end of August was \$119,900, down 45.5% from 2021. The typical time on market for active listings was 55 days, up from 27 days a year earlier.

History of Active Listings

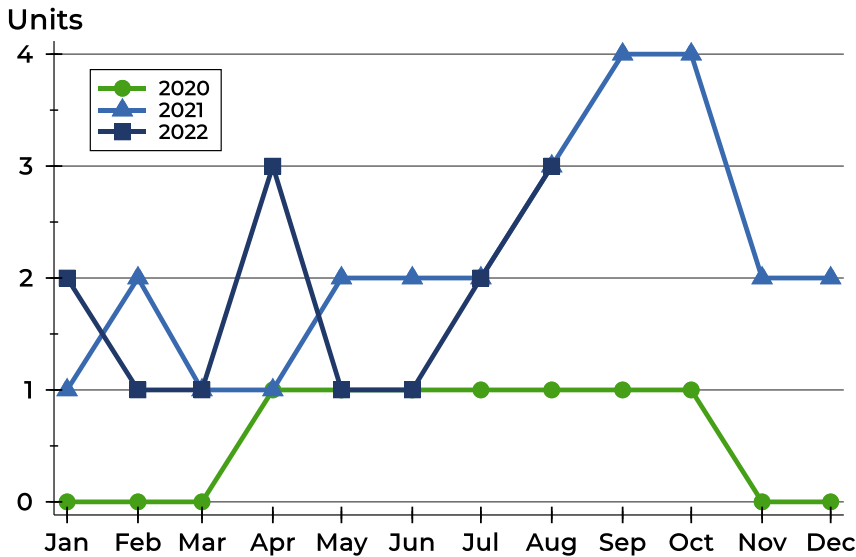
Units





Marshall County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	0	1	2
February	0	2	1
March	0	1	1
April	1	1	3
May	1	2	1
June	1	2	1
July	1	2	2
August	1	3	3
September	1	4	
October	1	4	
November	0	2	
December	0	2	

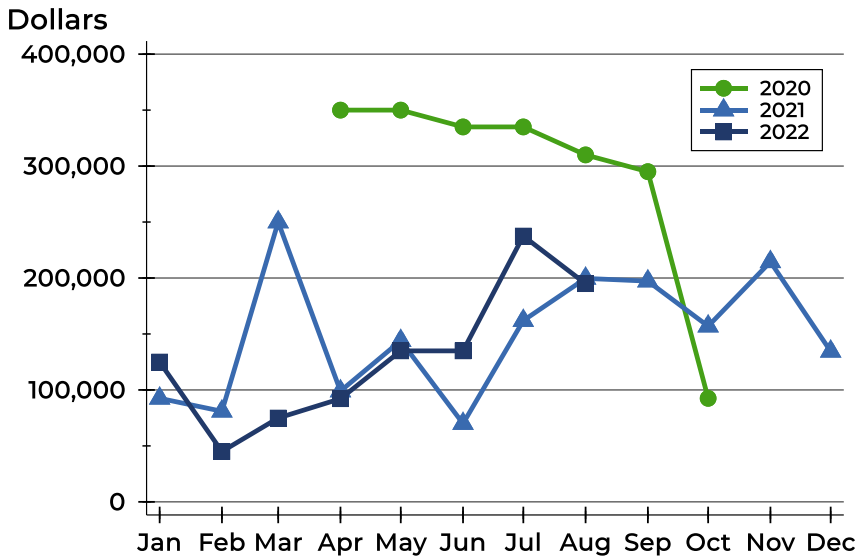
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	2	66.7%	N/A	117,400	117,400	74	74	91.3%	91.3%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	33.3%	N/A	350,000	350,000	55	55	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



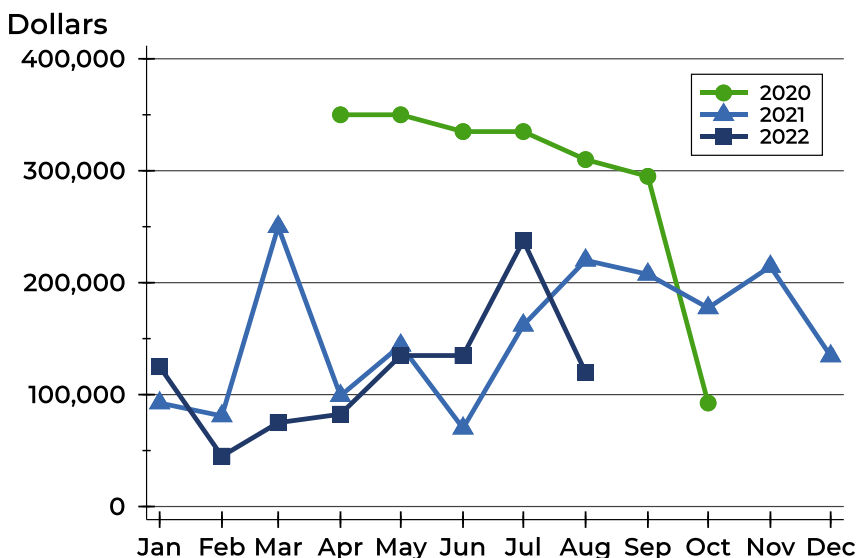
Marshall County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	N/A	92,500	124,950
February	N/A	80,950	45,000
March	N/A	250,000	74,900
April	350,000	99,000	92,167
May	350,000	144,000	134,900
June	335,000	69,950	134,900
July	335,000	161,950	237,500
August	310,000	199,667	194,933
September	295,000	197,225	
October	92,500	156,975	
November	N/A	214,450	
December	N/A	134,500	

Median Price

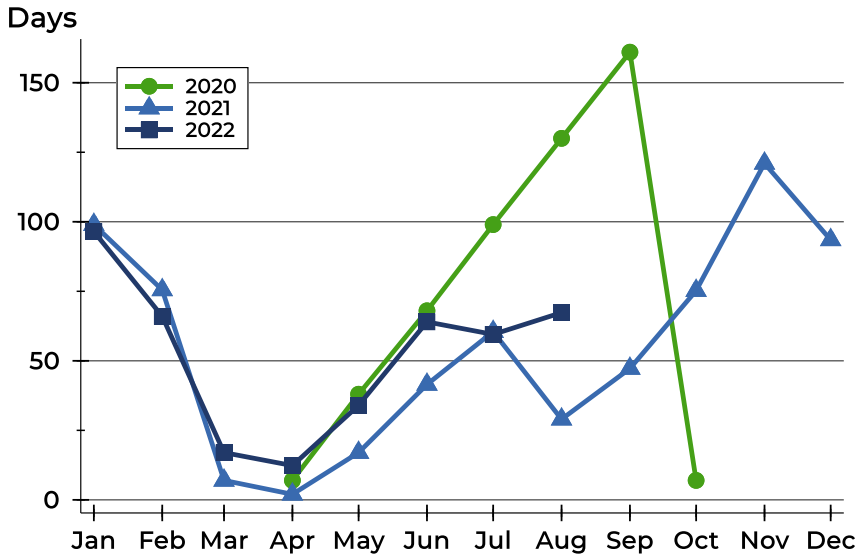


Month	2020	2021	2022
January	N/A	92,500	124,950
February	N/A	80,950	45,000
March	N/A	250,000	74,900
April	350,000	99,000	82,500
May	350,000	144,000	134,900
June	335,000	69,950	134,900
July	335,000	161,950	237,500
August	310,000	220,000	119,900
September	295,000	207,450	
October	92,500	177,450	
November	N/A	214,450	
December	N/A	134,500	



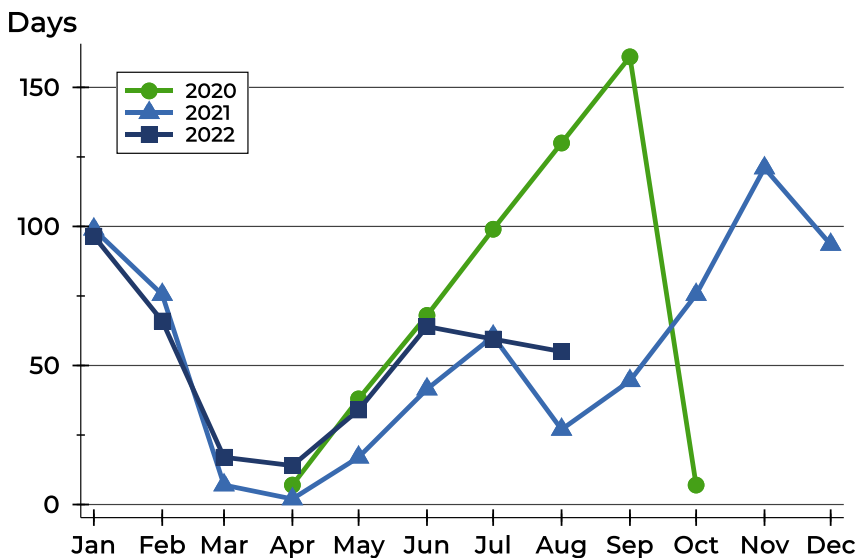
Marshall County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	N/A	99	97
February	N/A	76	66
March	N/A	7	17
April	7	2	12
May	38	17	34
June	68	42	64
July	99	61	60
August	130	29	67
September	161	47	
October	7	75	
November	N/A	121	
December	N/A	94	

Median DOM

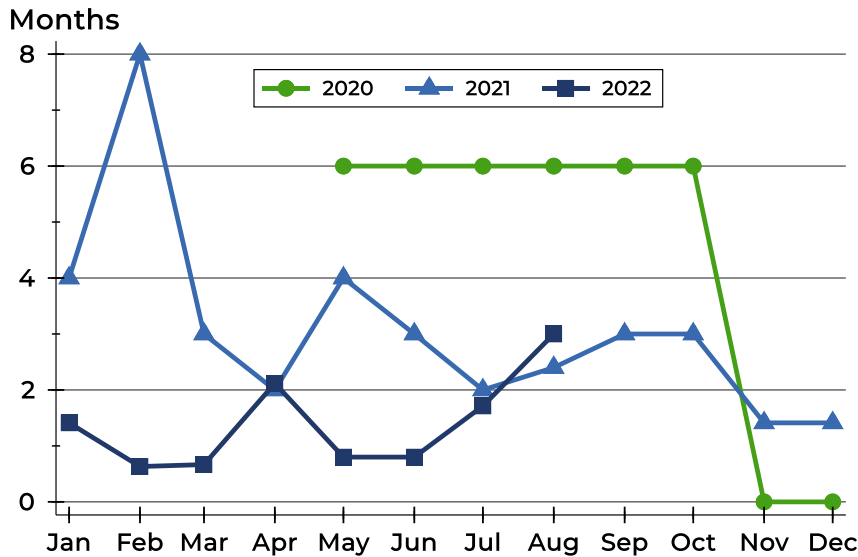


Month	2020	2021	2022
January	N/A	99	97
February	N/A	76	66
March	N/A	7	17
April	7	2	14
May	38	17	34
June	68	42	64
July	99	61	60
August	130	27	55
September	161	45	
October	7	76	
November	N/A	121	
December	N/A	94	



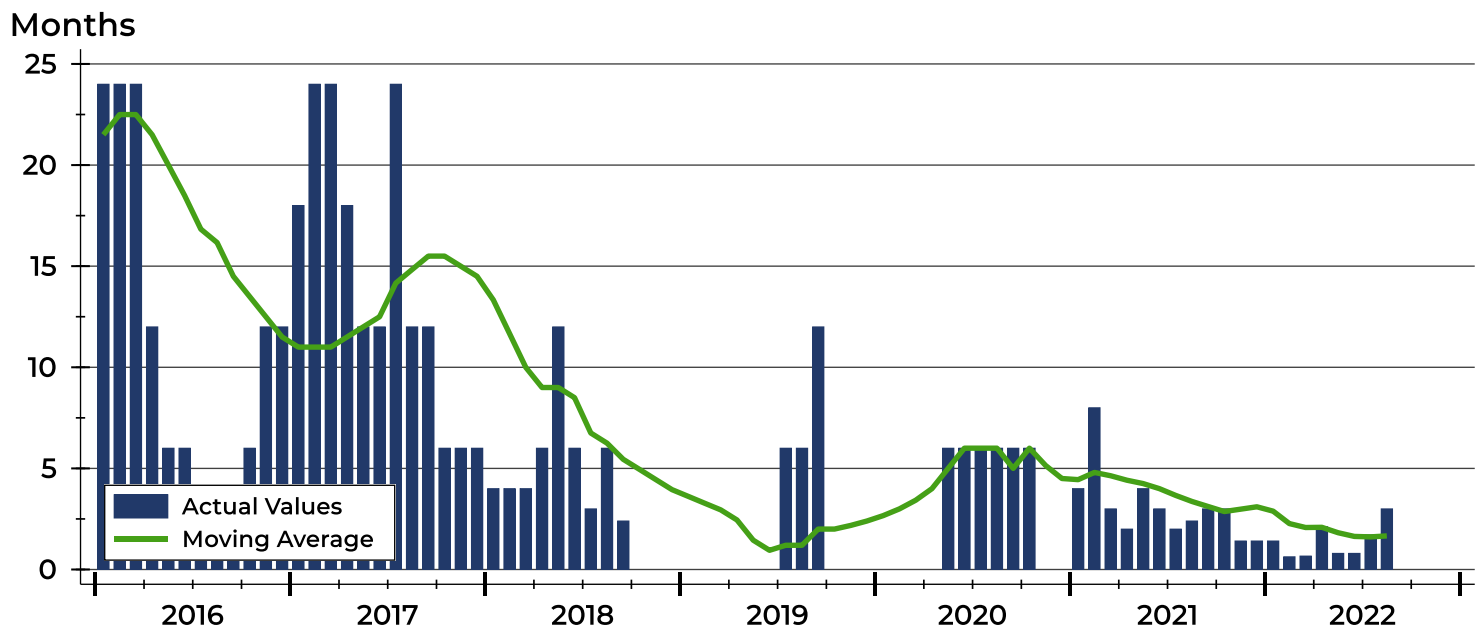
Marshall County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	0.0	4.0	1.4
February	0.0	8.0	0.6
March	0.0	3.0	0.7
April	0.0	2.0	2.1
May	6.0	4.0	0.8
June	6.0	3.0	0.8
July	6.0	2.0	1.7
August	6.0	2.4	3.0
September	6.0	3.0	
October	6.0	3.0	
November	0.0	1.4	
December	0.0	1.4	

History of Month's Supply





Marshall County New Listings Analysis

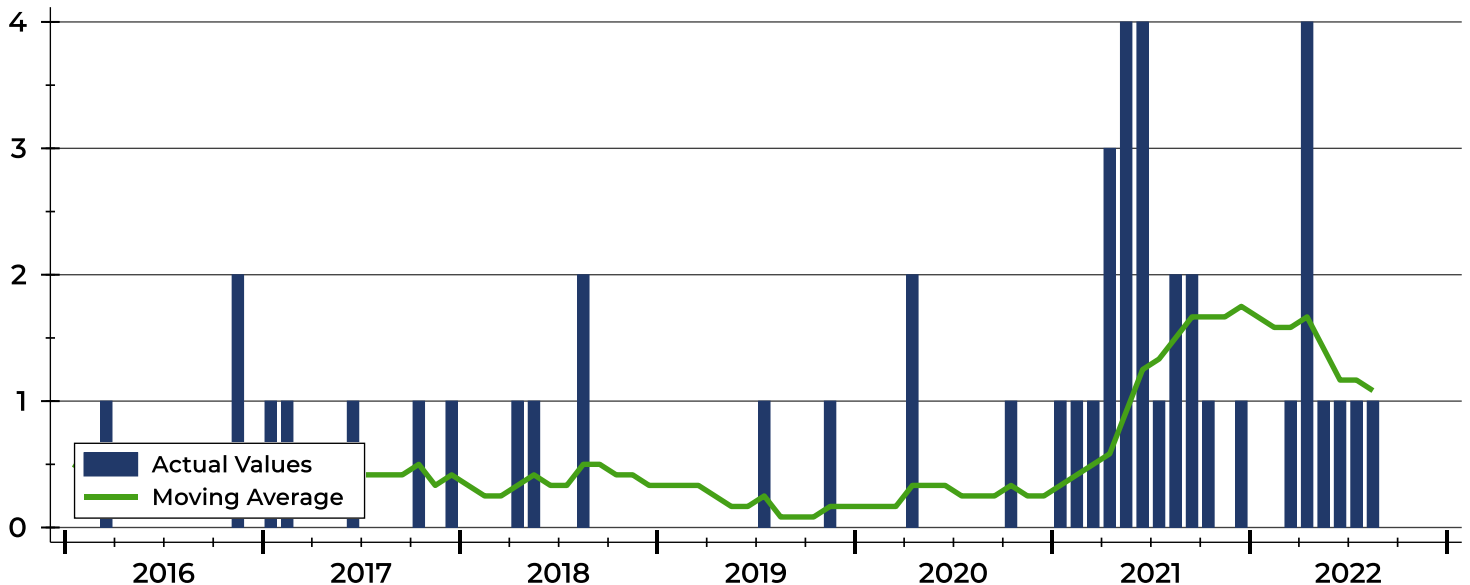
Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	1	2	-50.0%
	Volume (1,000s)	120	355	-66.2%
	Average List Price	119,900	177,450	-32.4%
	Median List Price	119,900	177,450	-32.4%
Year-to-Date	New Listings	9	17	-47.1%
	Volume (1,000s)	1,254	2,465	-49.1%
	Average List Price	139,356	145,018	-3.9%
	Median List Price	114,900	139,000	-17.3%

A total of 1 new listing was added in Marshall County during August, down 50.0% from the same month in 2021. Year-to-date Marshall County has seen 9 new listings.

The median list price of these homes was \$119,900 down from \$177,450 in 2021.

History of New Listings

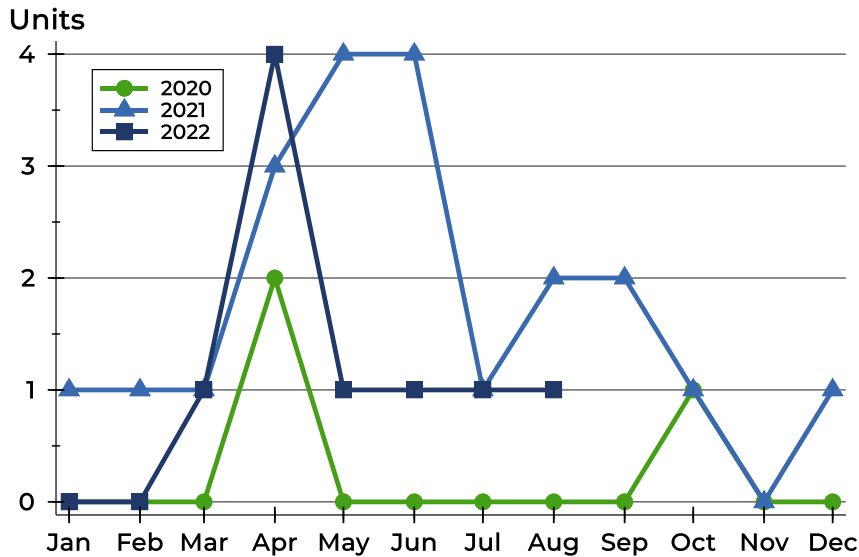
Units





Marshall County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	0	1	0
February	0	1	0
March	0	1	1
April	2	3	4
May	0	4	1
June	0	4	1
July	0	1	1
August	0	2	1
September	0	2	0
October	1	1	0
November	0	0	0
December	0	1	0

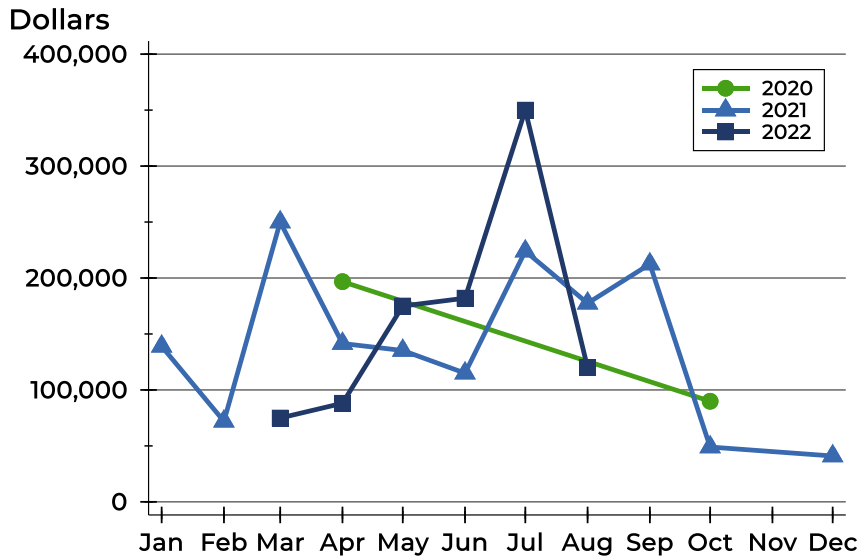
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	100.0%	119,900	119,900	27	27	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



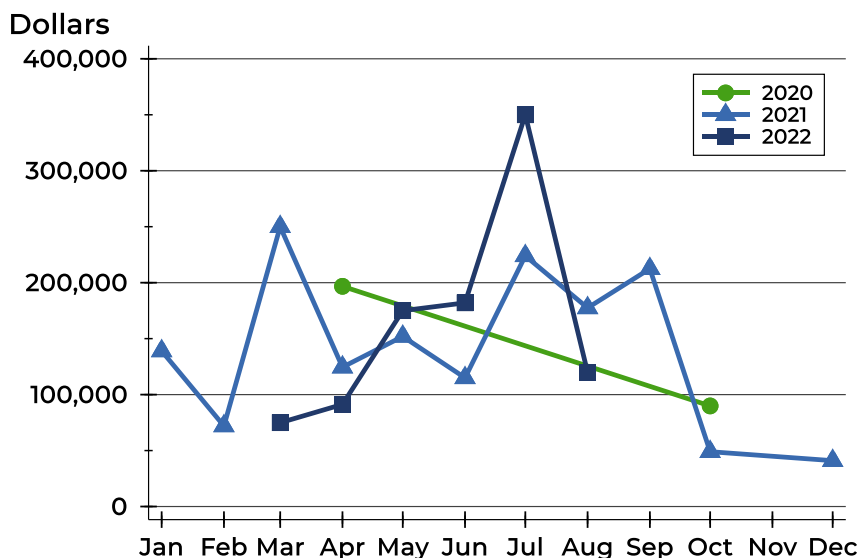
Marshall County New Listings Analysis

Average Price



Month	2020	2021	2022
January	N/A	139,000	N/A
February	N/A	72,000	N/A
March	N/A	250,000	74,900
April	196,750	141,467	88,100
May	N/A	135,250	175,000
June	N/A	115,000	182,000
July	N/A	224,000	350,000
August	N/A	177,450	119,900
September	N/A	212,450	
October	89,900	49,000	
November	N/A	N/A	
December	N/A	41,000	

Median Price



Month	2020	2021	2022
January	N/A	139,000	N/A
February	N/A	72,000	N/A
March	N/A	250,000	74,900
April	196,750	124,500	91,250
May	N/A	152,000	175,000
June	N/A	115,000	182,000
July	N/A	224,000	350,000
August	N/A	177,450	119,900
September	N/A	212,450	
October	89,900	49,000	
November	N/A	N/A	
December	N/A	41,000	



Marshall County Contracts Written Analysis

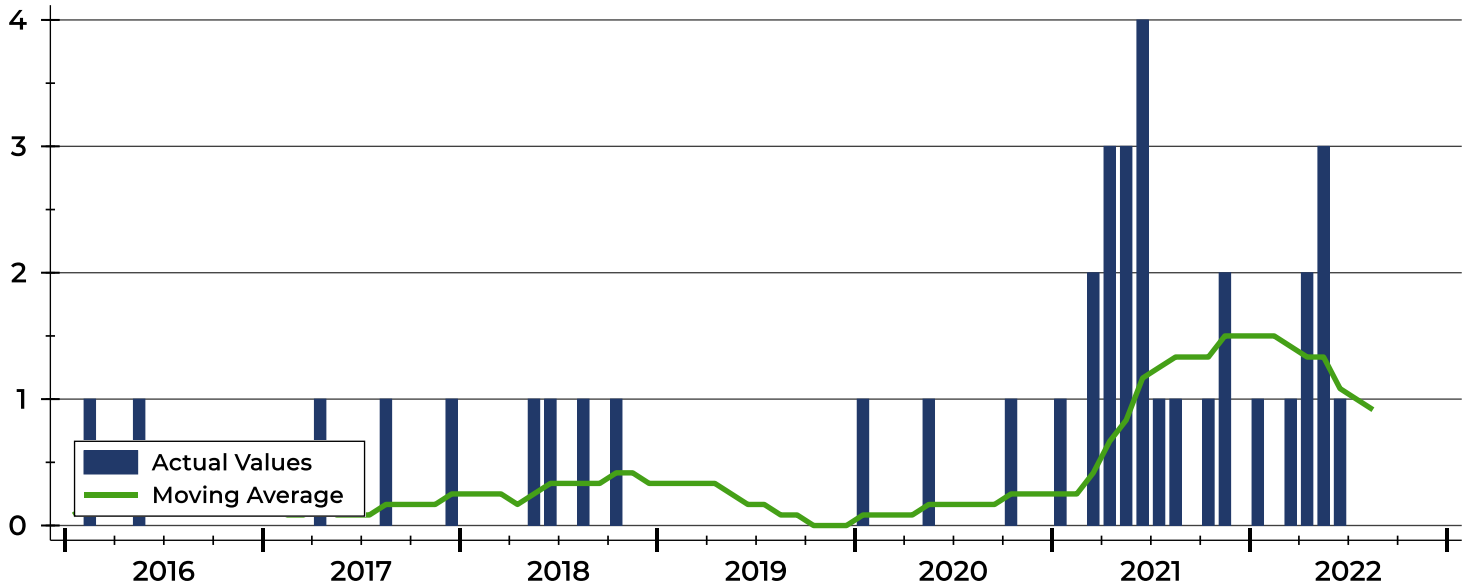
Summary Statistics for Contracts Written		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		0	1	-100.0%	8	15	-46.7%
Volume (1,000s)		0	95	-100.0%	934	1,976	-52.7%
Average	Sale Price	N/A	94,900	N/A	116,800	131,753	-11.3%
	Days on Market	N/A	98	N/A	53	27	96.3%
	Percent of Original	N/A	90.9%	N/A	88.3%	93.1%	-5.2%
Median	Sale Price	N/A	94,900	N/A	91,250	120,000	-24.0%
	Days on Market	N/A	98	N/A	27	12	125.0%
	Percent of Original	N/A	90.9%	N/A	90.8%	96.2%	-5.6%

A total of 0 contracts for sale were written in Marshall County during the month of August, down from 1 in 2021. The median list price of these homes in August 2021 was \$94,900.

Half of the homes that went under contract during this period were on the market less than 98 days.

History of Contracts Written

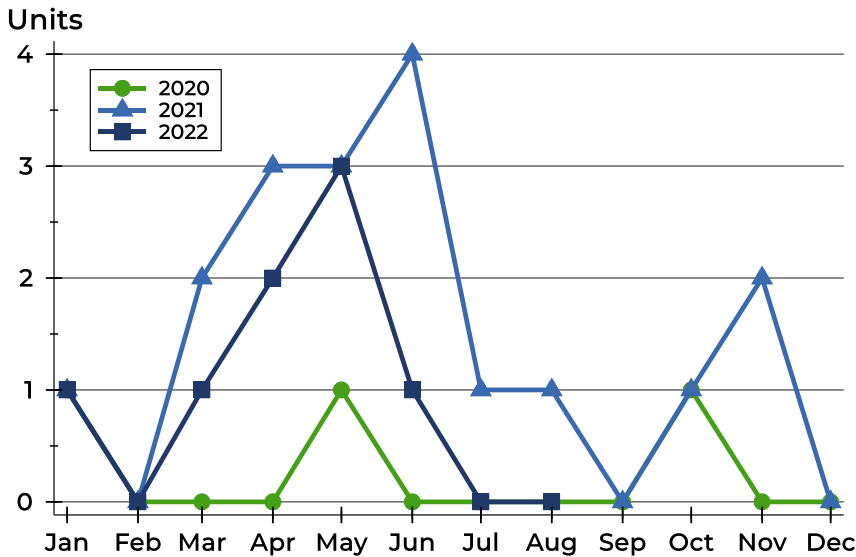
Units





Marshall County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	1	1	1
February	N/A	N/A	N/A
March	N/A	2	1
April	N/A	3	2
May	1	3	3
June	N/A	4	1
July	N/A	1	N/A
August	N/A	1	N/A
September	N/A	N/A	
October	1	1	
November	N/A	2	
December	N/A	N/A	

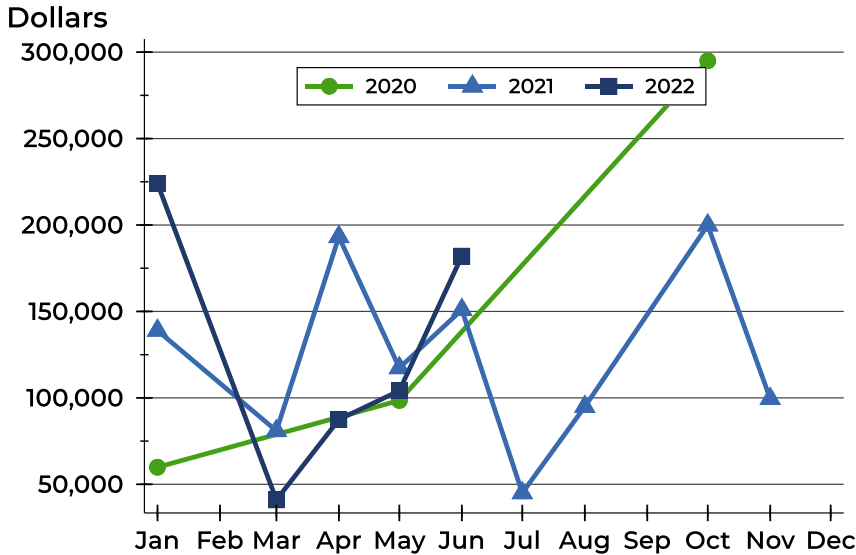
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



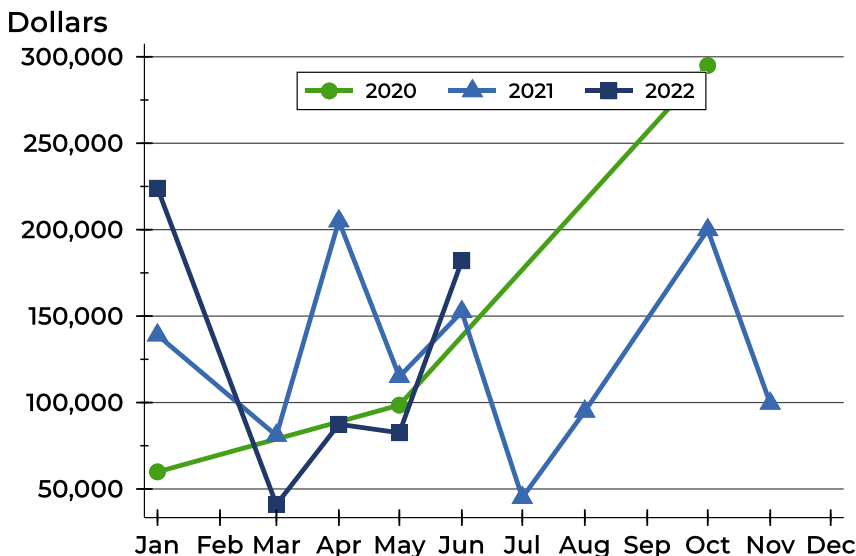
Marshall County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	59,900	139,000	224,000
February	N/A	N/A	N/A
March	N/A	80,950	41,000
April	N/A	193,167	87,450
May	98,500	117,333	104,167
June	N/A	151,000	182,000
July	N/A	45,000	N/A
August	N/A	94,900	N/A
September	N/A	N/A	
October	295,000	199,900	
November	N/A	99,500	
December	N/A	N/A	

Median Price

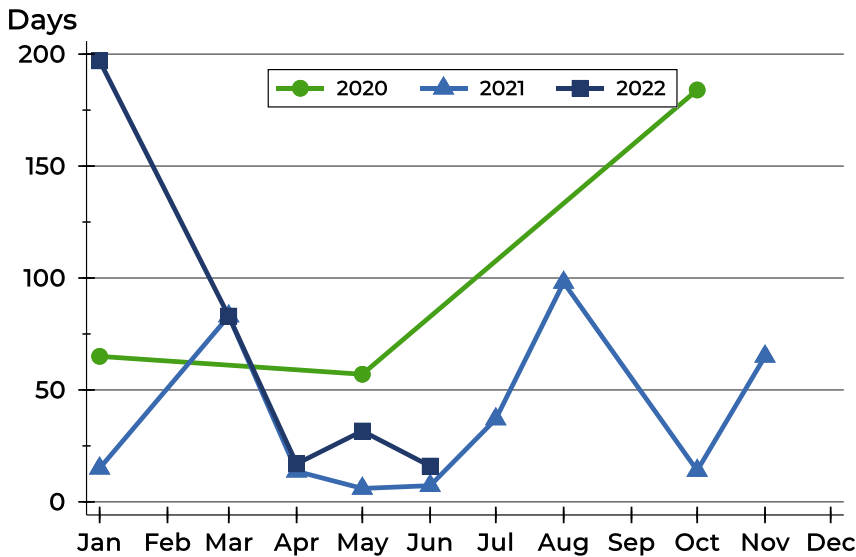


Month	2020	2021	2022
January	59,900	139,000	224,000
February	N/A	N/A	N/A
March	N/A	80,950	41,000
April	N/A	205,000	87,450
May	98,500	115,000	82,500
June	N/A	152,500	182,000
July	N/A	45,000	N/A
August	N/A	94,900	N/A
September	N/A	N/A	
October	295,000	199,900	
November	N/A	99,500	
December	N/A	N/A	



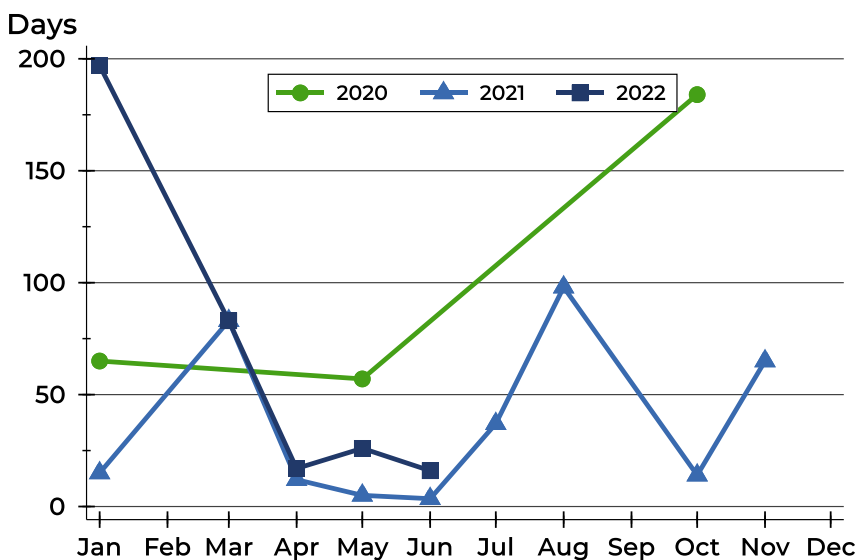
Marshall County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	65	15	197
February	N/A	N/A	N/A
March	N/A	83	83
April	N/A	14	17
May	57	6	32
June	N/A	7	16
July	N/A	37	N/A
August	N/A	98	N/A
September	N/A	N/A	
October	184	14	
November	N/A	65	
December	N/A	N/A	

Median DOM

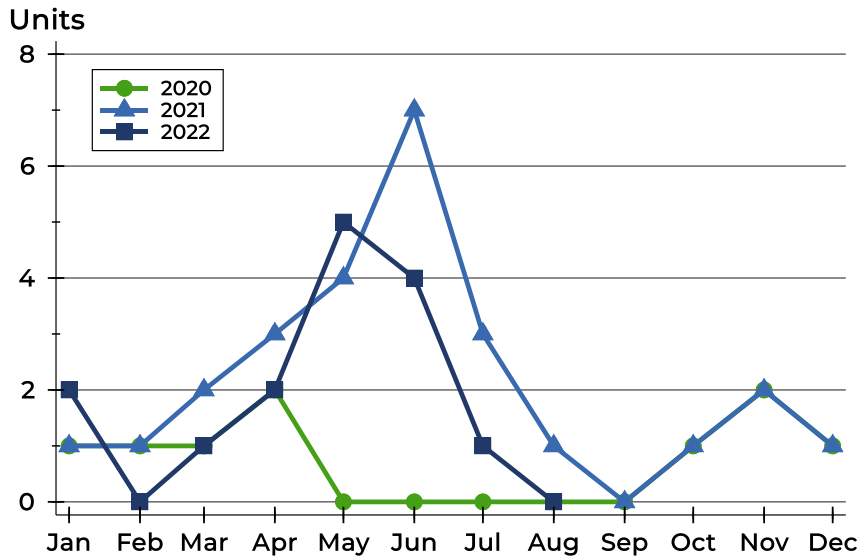


Month	2020	2021	2022
January	65	15	197
February	N/A	N/A	N/A
March	N/A	83	83
April	N/A	12	17
May	57	5	26
June	N/A	4	16
July	N/A	37	N/A
August	N/A	98	N/A
September	N/A	N/A	
October	184	14	
November	N/A	65	
December	N/A	N/A	



Marshall County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	1	1	2
February	1	1	0
March	1	2	1
April	2	3	2
May	0	4	5
June	0	7	4
July	0	3	1
August	0	1	0
September	0	0	0
October	1	1	1
November	2	2	2
December	1	1	1

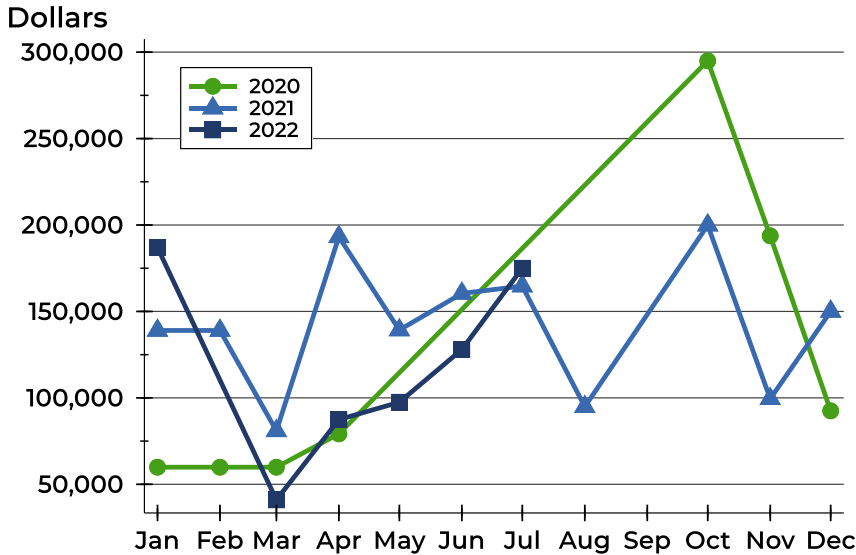
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A



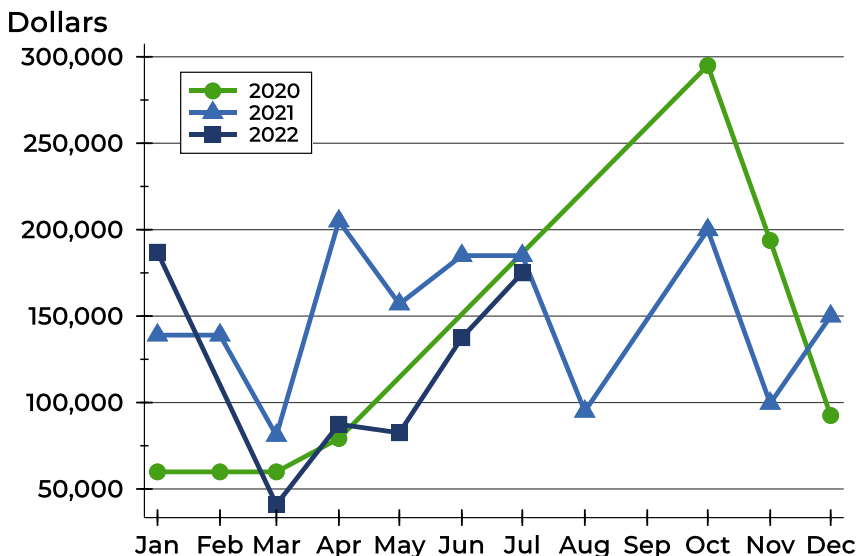
Marshall County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	59,900	139,000	187,000
February	59,900	139,000	N/A
March	59,900	80,950	41,000
April	79,200	193,167	87,450
May	N/A	139,250	97,480
June	N/A	160,429	128,000
July	N/A	164,667	175,000
August	N/A	94,900	N/A
September	N/A	N/A	
October	295,000	199,900	
November	193,750	99,500	
December	92,500	150,000	

Median Price

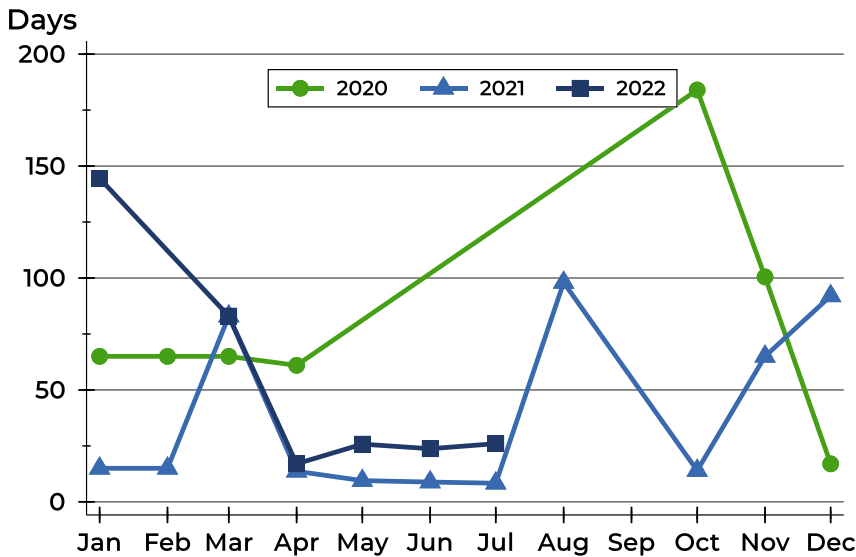


Month	2020	2021	2022
January	59,900	139,000	187,000
February	59,900	139,000	N/A
March	59,900	80,950	41,000
April	79,200	205,000	87,450
May	N/A	157,000	82,500
June	N/A	185,000	137,500
July	N/A	185,000	175,000
August	N/A	94,900	N/A
September	N/A	N/A	
October	295,000	199,900	
November	193,750	99,500	
December	92,500	150,000	



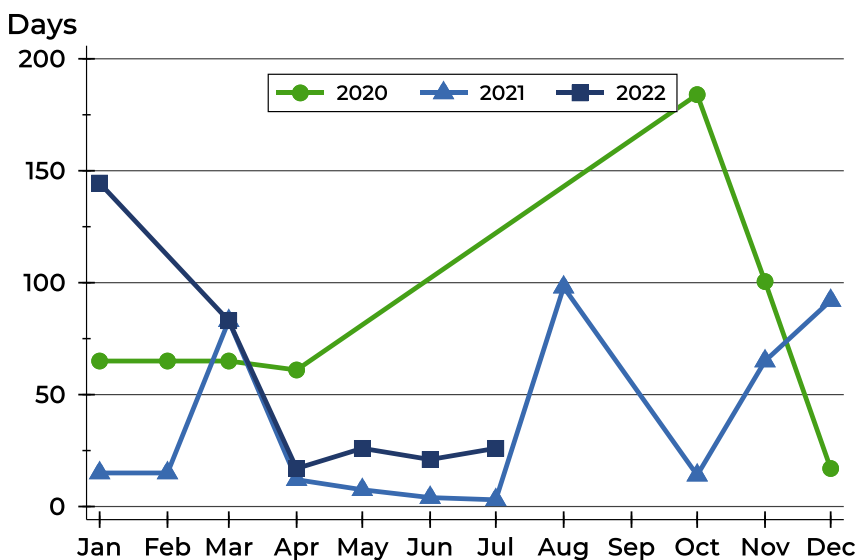
Marshall County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	65	15	145
February	65	15	N/A
March	65	83	83
April	61	14	17
May	N/A	10	26
June	N/A	9	24
July	N/A	8	26
August	N/A	98	N/A
September	N/A	N/A	
October	184	14	
November	101	65	
December	17	92	

Median DOM



Month	2020	2021	2022
January	65	15	145
February	65	15	N/A
March	65	83	83
April	61	12	17
May	N/A	8	26
June	N/A	4	21
July	N/A	3	26
August	N/A	98	N/A
September	N/A	N/A	
October	184	14	
November	101	65	
December	17	92	