

Marshall County Housing Report



Market Overview

Marshall County Home Sales Fell in July

Total home sales in Marshall County fell last month to 0 units, compared to 3 units in July 2022. Total sales volume was \$0.0 million, down from a year earlier.

The median sale price in July 2022 was \$100,000. Homes that sold in this same period were typically on the market for 16 days and sold for 90.7% of their list prices.

Marshall County Active Listings Up at End of July

The total number of active listings in Marshall County at the end of July was 3 units, up from 2 at the same point in 2022. Since there were no home sales last month, the months' supply of homes cannot be calculated. The median list price of homes on the market at the end of July was \$199,000.

During July, a total of 3 contracts were written up from 0 in July 2022. At the end of the month, there were 5 contracts still pending.

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**July
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Marshall County Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		0	3	4	3	8	11
Change from prior year		-100.0%	-25.0%	N/A	-62.5%	-27.3%	450.0%
Active Listings		3	2	2	N/A	N/A	N/A
Change from prior year		50.0%	0.0%	100.0%			
Months' Supply		6.0	1.7	2.0	N/A	N/A	N/A
Change from prior year		252.9%	-15.0%	-66.7%			
New Listings		1	1	1	11	8	15
Change from prior year		0.0%	0.0%	N/A	37.5%	-46.7%	650.0%
Contracts Written		3	0	1	7	8	14
Change from prior year		N/A	-100.0%	N/A	-12.5%	-42.9%	600.0%
Pending Contracts		5	1	3	N/A	N/A	N/A
Change from prior year		400.0%	-66.7%	N/A			
Sales Volume (1,000s)		0	313	546	390	789	1,322
Change from prior year		-100.0%	-42.7%	N/A	-50.6%	-40.3%	799.3%
Average	Sale Price	N/A	104,333	136,500	130,000	98,625	120,182
	Change from prior year	N/A	-23.6%	N/A	31.8%	-17.9%	63.5%
	List Price of Actives	182,000	237,500	161,950	N/A	N/A	N/A
	Change from prior year	-23.4%	46.7%	-51.7%			
	Days on Market	N/A	23	16	51	61	26
Change from prior year	N/A	43.8%	N/A	-16.4%	134.6%	-57.4%	
Percent of List	N/A	92.6%	94.1%	95.4%	87.5%	92.7%	
Change from prior year	N/A	-1.6%	N/A	9.0%	-5.6%	0.1%	
Percent of Original	N/A	92.6%	94.1%	94.4%	84.6%	92.5%	
Change from prior year	N/A	-1.6%	N/A	11.6%	-8.5%	3.8%	
Median	Sale Price	N/A	100,000	152,000	65,000	78,750	111,000
	Change from prior year	N/A	-34.2%	N/A	-17.5%	-29.1%	51.0%
	List Price of Actives	199,000	237,500	161,950	N/A	N/A	N/A
	Change from prior year	-16.2%	46.7%	-51.7%			
	Days on Market	N/A	16	12	10	38	12
Change from prior year	N/A	33.3%	N/A	-73.7%	216.7%	-80.3%	
Percent of List	N/A	90.7%	98.7%	91.7%	90.8%	96.4%	
Change from prior year	N/A	-8.1%	N/A	1.0%	-5.8%	4.1%	
Percent of Original	N/A	90.7%	98.7%	88.7%	90.8%	96.4%	
Change from prior year	N/A	-8.1%	N/A	-2.3%	-5.8%	8.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.

Marshall County Closed Listings Analysis

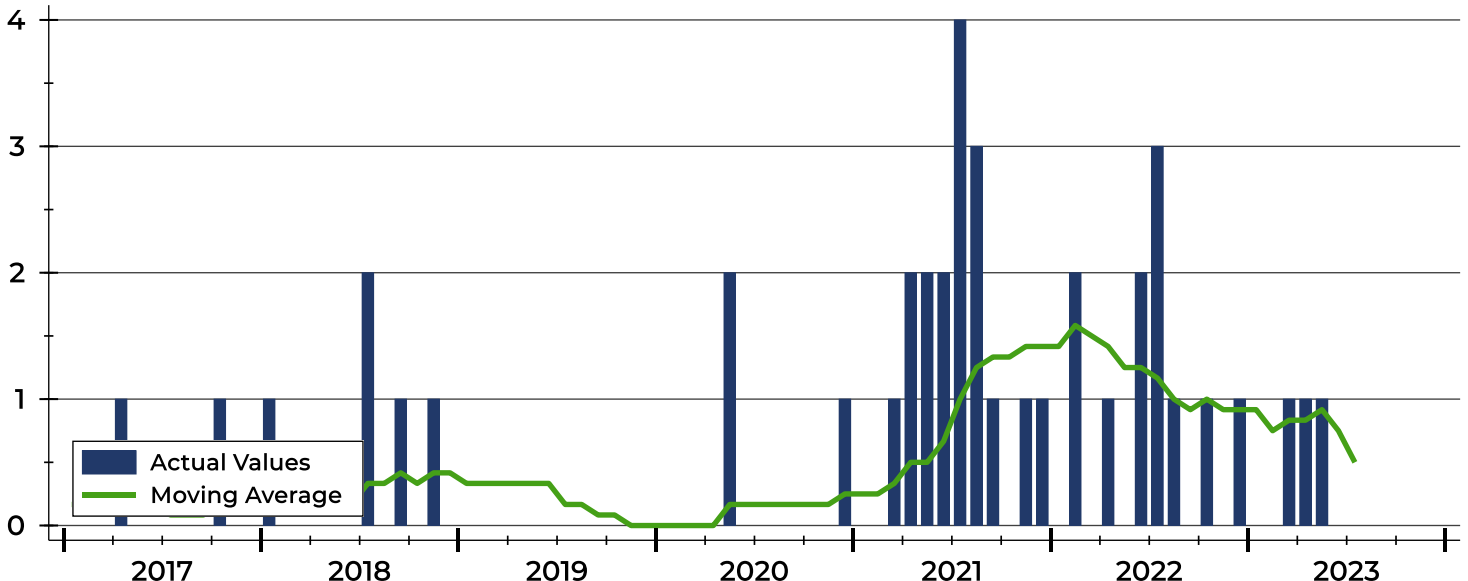
Summary Statistics for Closed Listings		2023	July 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		0	3	-100.0%	3	8	-62.5%
Volume (1,000s)		0	313	-100.0%	390	789	-50.6%
Months' Supply		6.0	1.7	252.9%	N/A	N/A	N/A
Average	Sale Price	N/A	104,333	N/A	130,000	98,625	31.8%
	Days on Market	N/A	23	N/A	51	61	-16.4%
	Percent of List	N/A	92.6%	N/A	95.4%	87.5%	9.0%
	Percent of Original	N/A	92.6%	N/A	94.4%	84.6%	11.6%
Median	Sale Price	N/A	100,000	N/A	65,000	78,750	-17.5%
	Days on Market	N/A	16	N/A	10	38	-73.7%
	Percent of List	N/A	90.7%	N/A	91.7%	90.8%	1.0%
	Percent of Original	N/A	90.7%	N/A	88.7%	90.8%	-2.3%

A total of 0 homes sold in Marshall County in July, down from 3 units in July 2022. Total sales volume fell to \$0.0 million compared to \$0.3 million in the previous year.

The median sales price in July 2022 was \$100,000. Median days on market for the same time period was 16 days.

History of Closed Listings

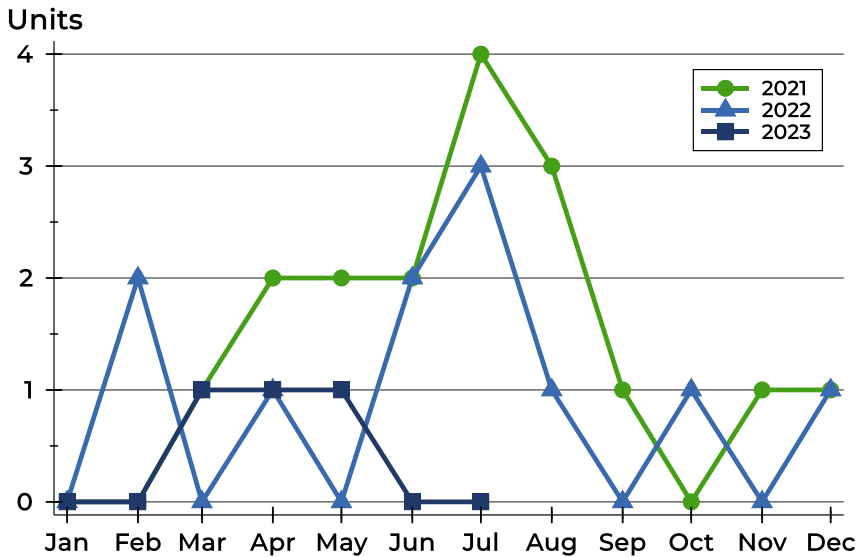
Units





Marshall County Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	0	0	0
February	0	2	0
March	1	0	1
April	2	1	1
May	2	0	1
June	2	2	0
July	4	3	0
August	3	1	0
September	1	0	0
October	0	1	0
November	1	0	0
December	1	1	0

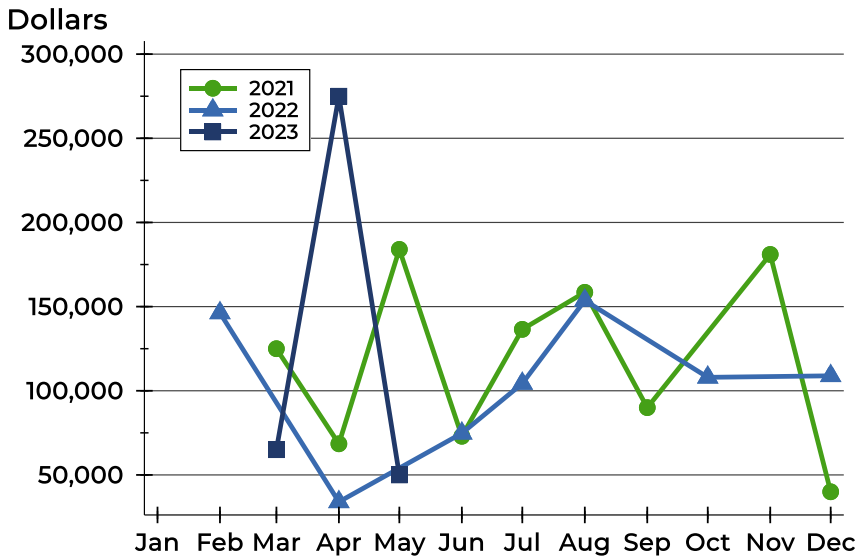
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



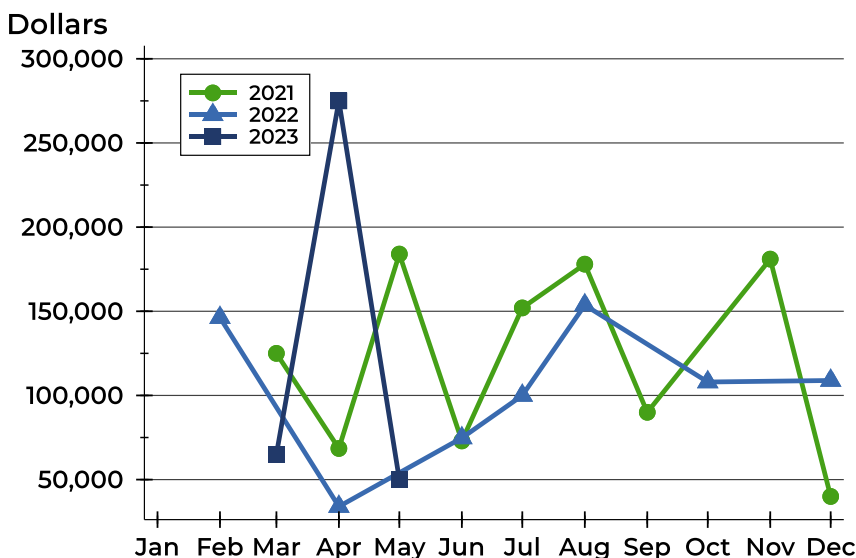
Marshall County Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	N/A	N/A	N/A
February	N/A	146,250	N/A
March	125,000	N/A	65,000
April	68,500	34,000	275,000
May	184,000	N/A	50,001
June	73,000	74,750	N/A
July	136,500	104,333	N/A
August	158,500	153,700	
September	90,000	N/A	
October	N/A	108,000	
November	181,000	N/A	
December	40,000	108,900	

Median Price

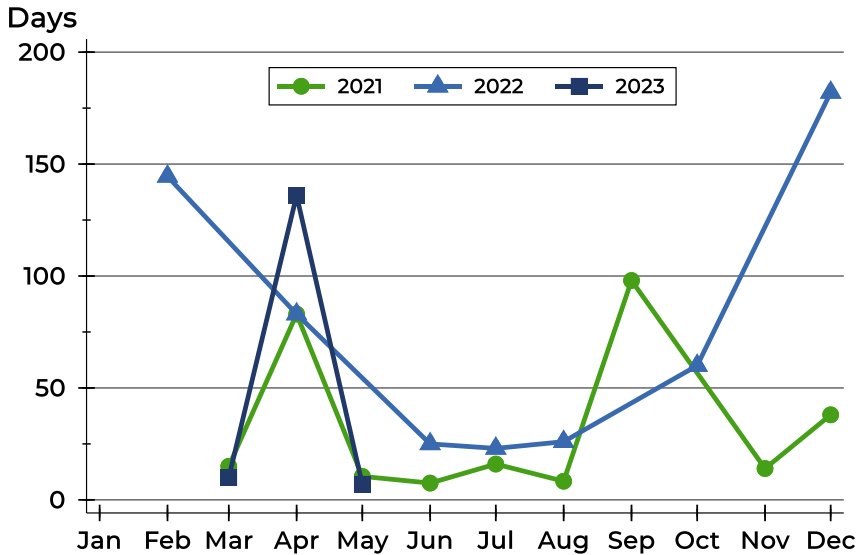


Month	2021	2022	2023
January	N/A	N/A	N/A
February	N/A	146,250	N/A
March	125,000	N/A	65,000
April	68,500	34,000	275,000
May	184,000	N/A	50,001
June	73,000	74,750	N/A
July	152,000	100,000	N/A
August	178,000	153,700	
September	90,000	N/A	
October	N/A	108,000	
November	181,000	N/A	
December	40,000	108,900	



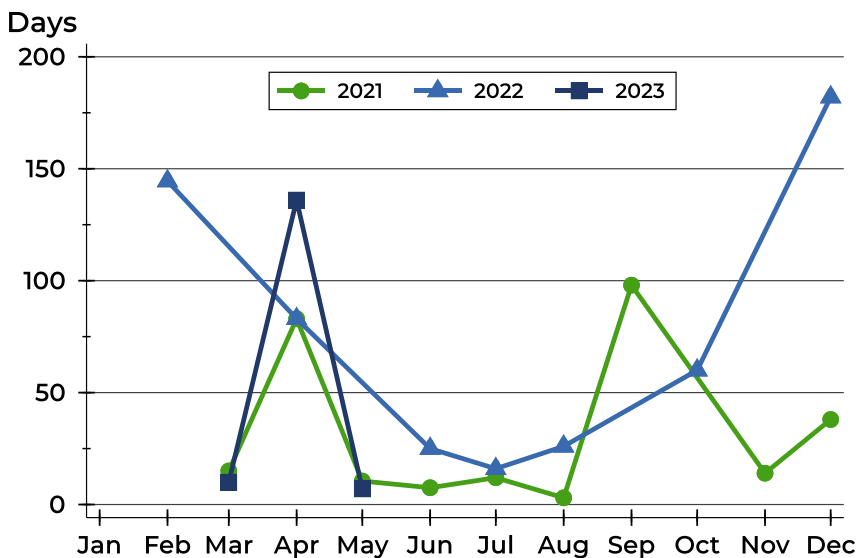
Marshall County Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	N/A	N/A	N/A
February	N/A	145	N/A
March	15	N/A	10
April	83	83	136
May	11	N/A	7
June	8	25	N/A
July	16	23	N/A
August	8	26	
September	98	N/A	
October	N/A	60	
November	14	N/A	
December	38	182	

Median DOM



Month	2021	2022	2023
January	N/A	N/A	N/A
February	N/A	145	N/A
March	15	N/A	10
April	83	83	136
May	11	N/A	7
June	8	25	N/A
July	12	16	N/A
August	3	26	
September	98	N/A	
October	N/A	60	
November	14	N/A	
December	38	182	



Marshall County Active Listings Analysis

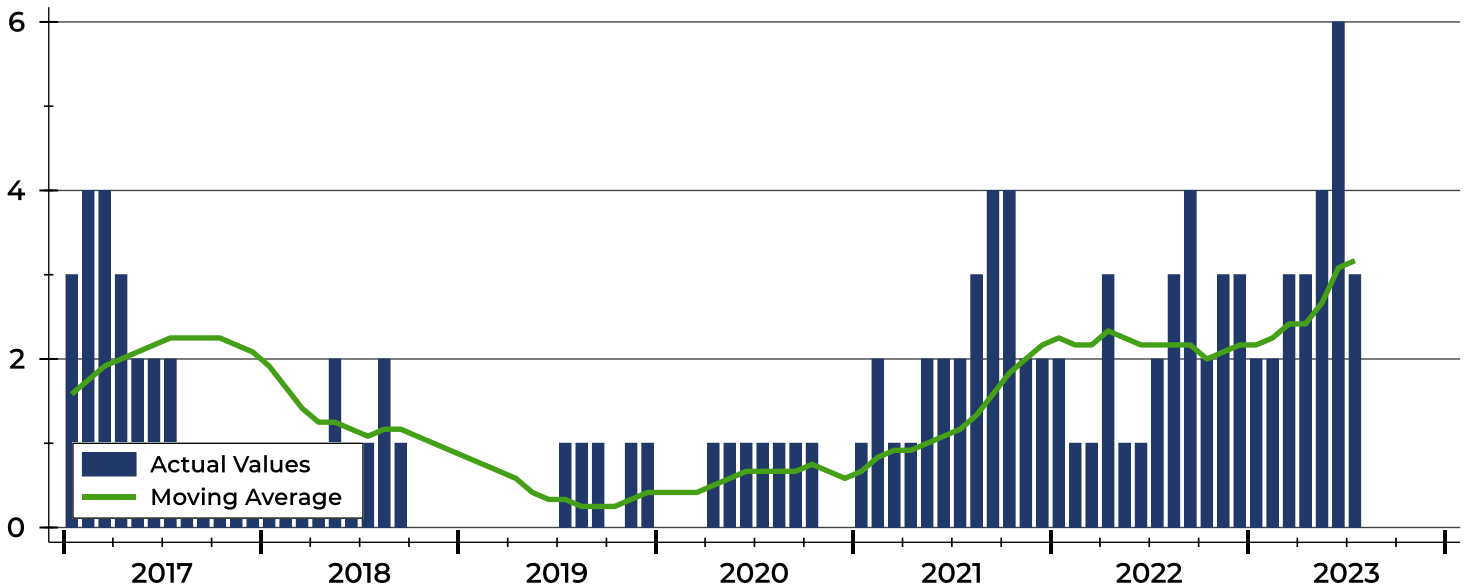
Summary Statistics for Active Listings		2023	End of July 2022	Change
Active Listings		3	2	50.0%
Volume (1,000s)		546	475	14.9%
Months' Supply		6.0	1.7	252.9%
Average	List Price	182,000	237,500	-23.4%
	Days on Market	69	60	15.0%
	Percent of Original	95.2%	95.0%	0.2%
Median	List Price	199,000	237,500	-16.2%
	Days on Market	49	60	-18.3%
	Percent of Original	93.1%	95.0%	-2.0%

A total of 3 homes were available for sale in Marshall County at the end of July. The months' supply of active listings cannot be calculated since there were no home sales in the previous month.

The median list price of homes on the market at the end of July was \$199,000, down 16.2% from 2022. The typical time on market for active listings was 49 days, down from 60 days a year earlier.

History of Active Listings

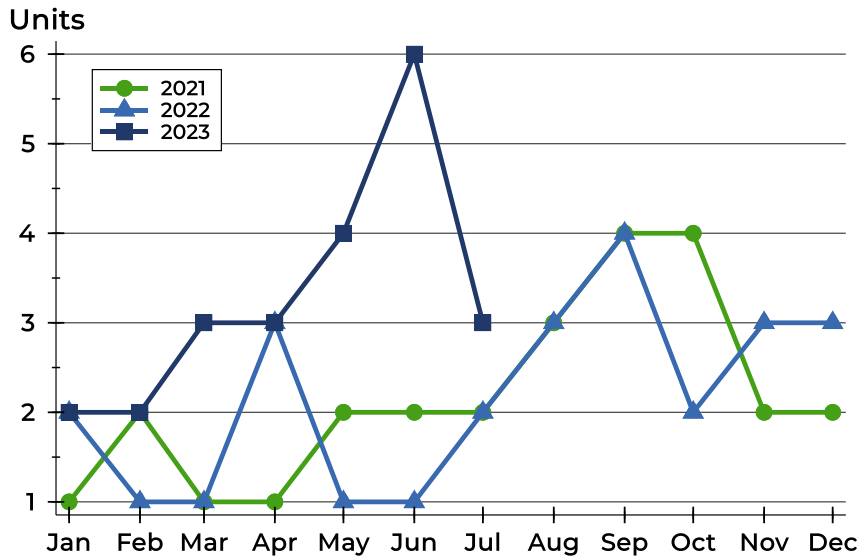
Units





Marshall County Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	1	2	2
February	2	1	2
March	1	1	3
April	1	3	3
May	2	1	4
June	2	1	6
July	2	2	3
August	3	3	3
September	4	4	4
October	4	2	4
November	2	3	3
December	2	3	3

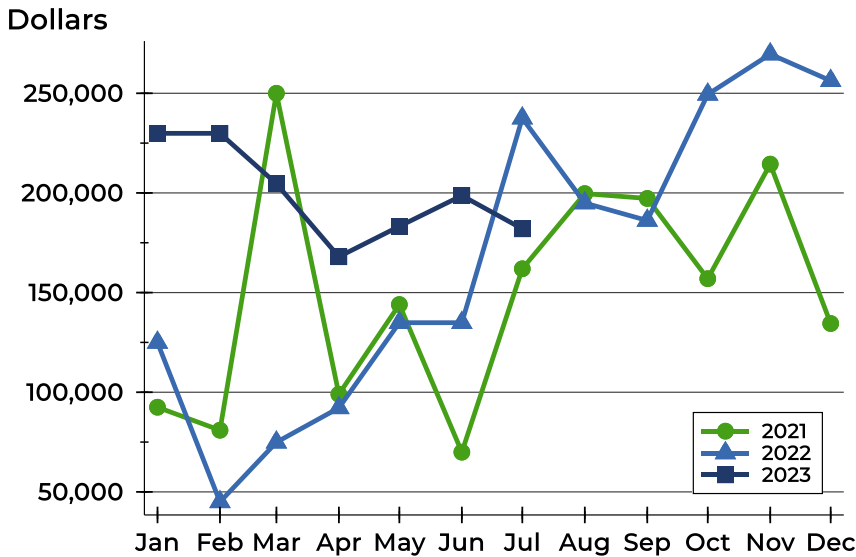
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	33.3%	N/A	135,000	135,000	122	122	93.1%	93.1%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	33.3%	N/A	199,000	199,000	37	37	92.6%	92.6%
\$200,000-\$249,999	1	33.3%	N/A	212,000	212,000	49	49	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



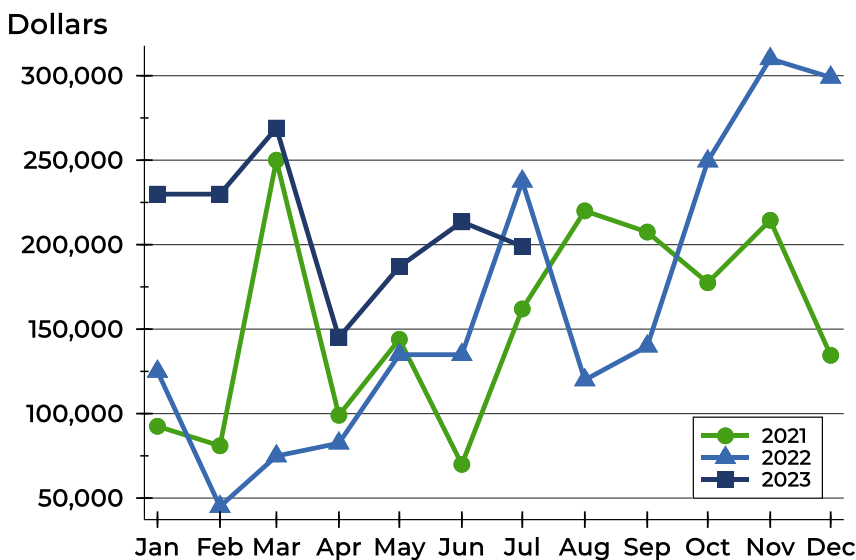
Marshall County Active Listings Analysis

Average Price



Month	2021	2022	2023
January	92,500	124,950	229,900
February	80,950	45,000	229,900
March	250,000	74,900	204,633
April	99,000	92,167	168,000
May	144,000	134,900	183,250
June	69,950	134,900	198,667
July	161,950	237,500	182,000
August	199,667	194,933	
September	197,225	186,175	
October	156,975	249,450	
November	214,450	269,633	
December	134,500	256,300	

Median Price

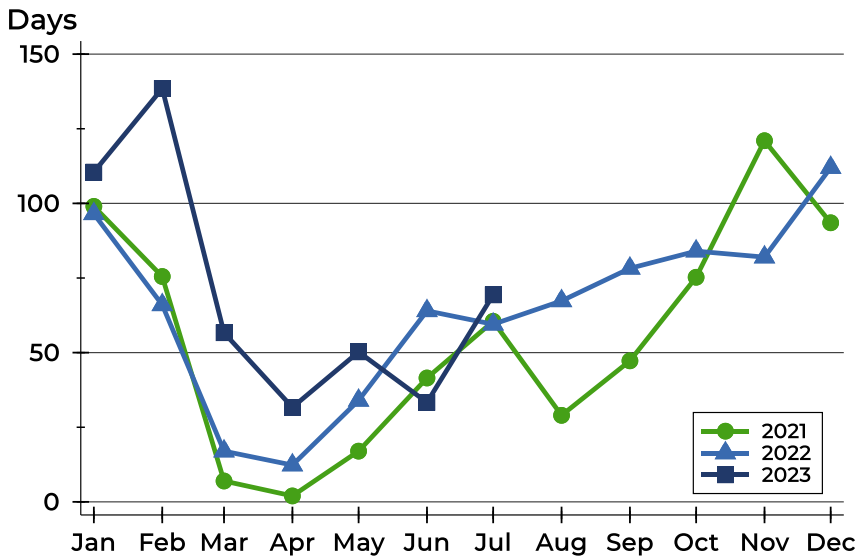


Month	2021	2022	2023
January	92,500	124,950	229,900
February	80,950	45,000	229,900
March	250,000	74,900	269,000
April	99,000	82,500	145,000
May	144,000	134,900	187,000
June	69,950	134,900	213,500
July	161,950	237,500	199,000
August	220,000	119,900	
September	207,450	139,900	
October	177,450	249,450	
November	214,450	310,000	
December	134,500	299,000	



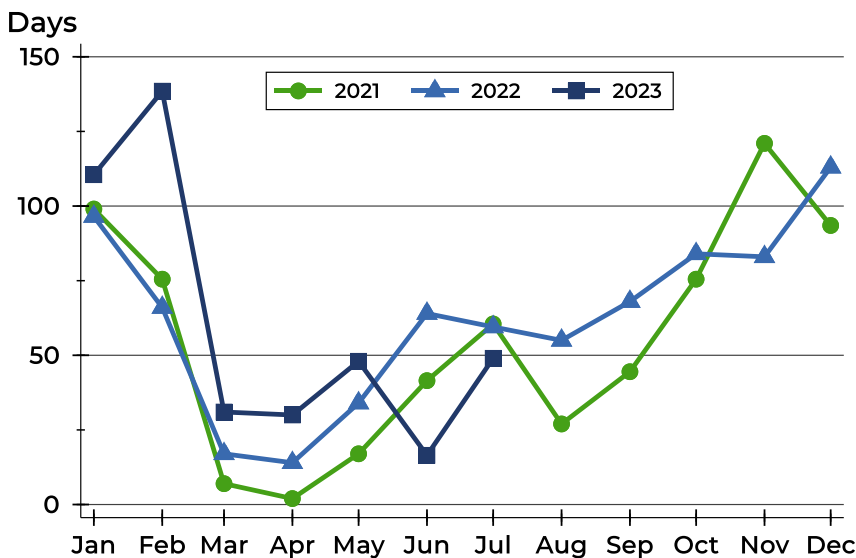
Marshall County Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	99	97	111
February	76	66	139
March	7	17	57
April	2	12	32
May	17	34	50
June	42	64	33
July	61	60	69
August	29	67	
September	47	78	
October	75	84	
November	121	82	
December	94	112	

Median DOM

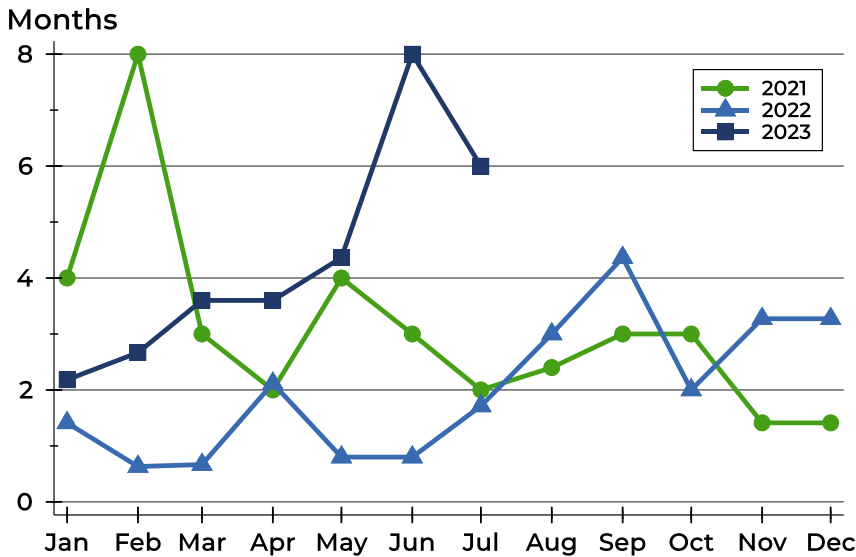


Month	2021	2022	2023
January	99	97	111
February	76	66	139
March	7	17	31
April	2	14	30
May	17	34	48
June	42	64	17
July	61	60	49
August	27	55	
September	45	68	
October	76	84	
November	121	83	
December	94	113	



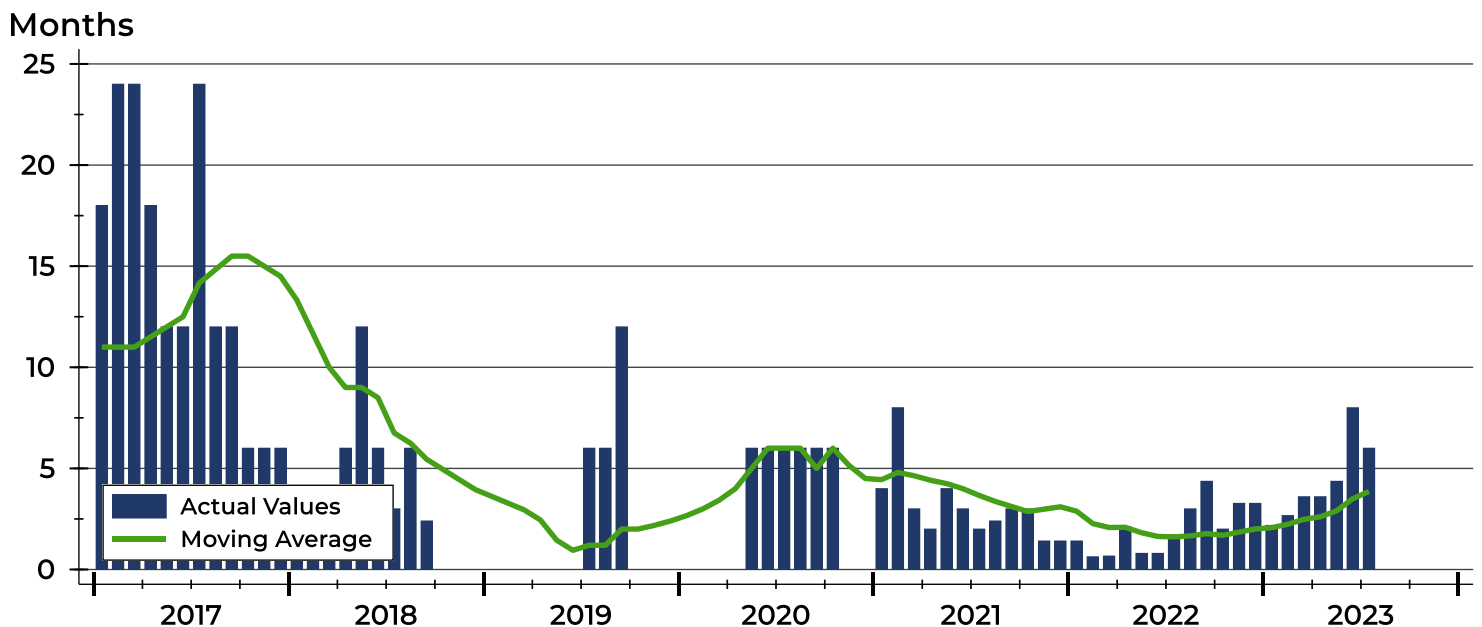
Marshall County Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	4.0	1.4	2.2
February	8.0	0.6	2.7
March	3.0	0.7	3.6
April	2.0	2.1	3.6
May	4.0	0.8	4.4
June	3.0	0.8	8.0
July	2.0	1.7	6.0
August	2.4	3.0	
September	3.0	4.4	
October	3.0	2.0	
November	1.4	3.3	
December	1.4	3.3	

History of Month's Supply





Marshall County New Listings Analysis

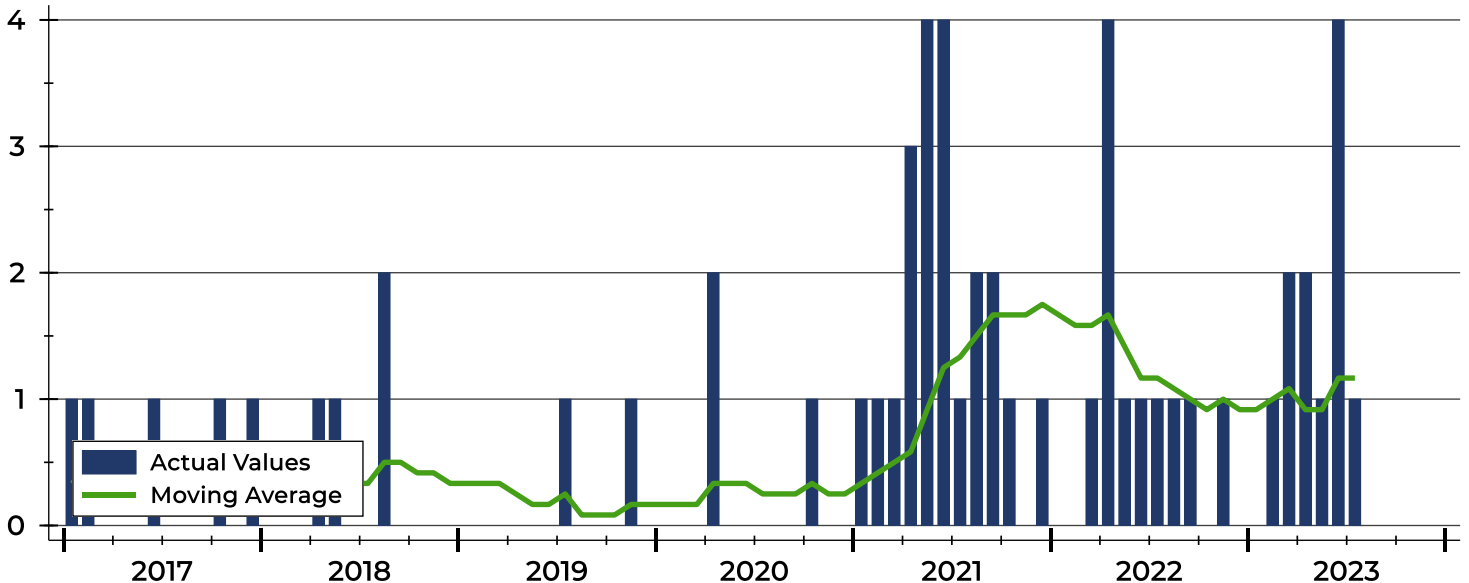
Summary Statistics for New Listings		2023	July 2022	Change
Current Month	New Listings	1	1	0.0%
	Volume (1,000s)	215	299	-28.1%
	Average List Price	215,000	299,000	-28.1%
	Median List Price	215,000	299,000	-28.1%
Year-to-Date	New Listings	11	8	37.5%
	Volume (1,000s)	2,002	1,083	84.9%
	Average List Price	182,000	135,413	34.4%
	Median List Price	212,000	107,450	97.3%

A total of 1 new listing was added in Marshall County during July, the same figure as reported in 2022. Year-to-date Marshall County has seen 11 new listings.

The median list price of these homes was \$215,000 down from \$299,000 in 2022.

History of New Listings

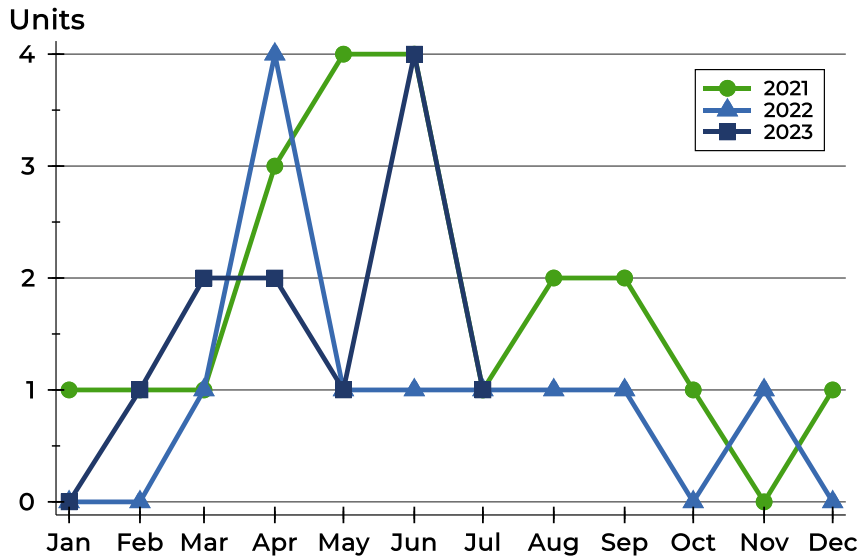
Units





Marshall County New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	1	0	0
February	1	0	1
March	1	1	2
April	3	4	2
May	4	1	1
June	4	1	4
July	1	1	1
August	2	1	1
September	2	1	1
October	1	0	1
November	0	1	0
December	1	0	0

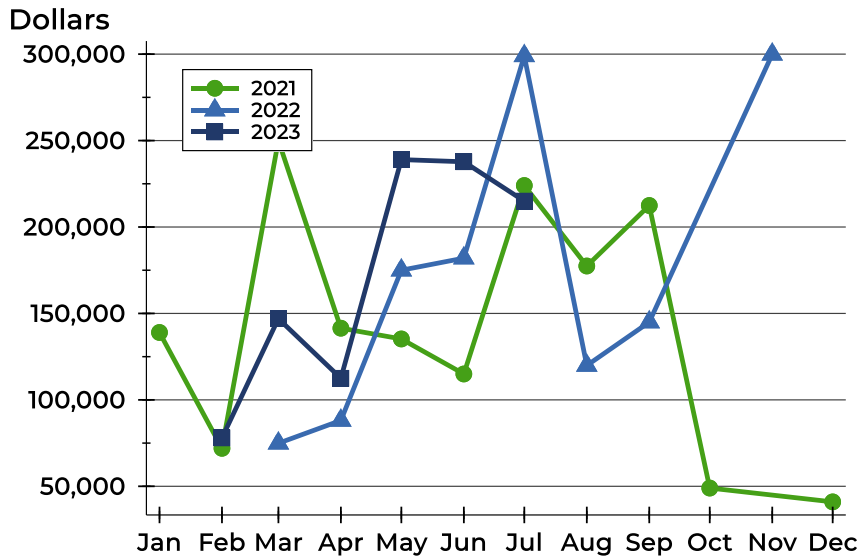
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	100.0%	215,000	215,000	7	7	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



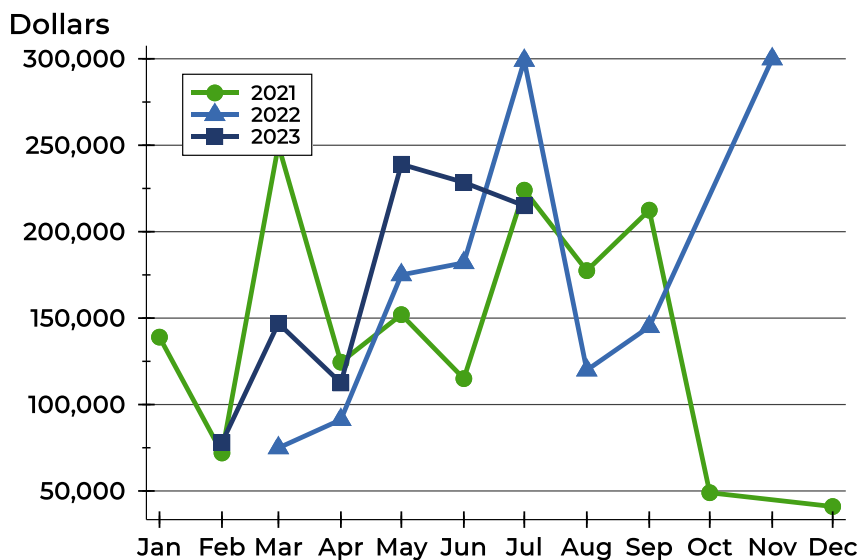
Marshall County New Listings Analysis

Average Price



Month	2021	2022	2023
January	139,000	N/A	N/A
February	72,000	N/A	78,000
March	250,000	74,900	147,000
April	141,467	88,100	112,500
May	135,250	175,000	239,000
June	115,000	182,000	237,750
July	224,000	299,000	215,000
August	177,450	119,900	
September	212,450	145,000	
October	49,000	N/A	
November	N/A	299,900	
December	41,000	N/A	

Median Price



Month	2021	2022	2023
January	139,000	N/A	N/A
February	72,000	N/A	78,000
March	250,000	74,900	147,000
April	124,500	91,250	112,500
May	152,000	175,000	239,000
June	115,000	182,000	228,500
July	224,000	299,000	215,000
August	177,450	119,900	
September	212,450	145,000	
October	49,000	N/A	
November	N/A	299,900	
December	41,000	N/A	



Marshall County Contracts Written Analysis

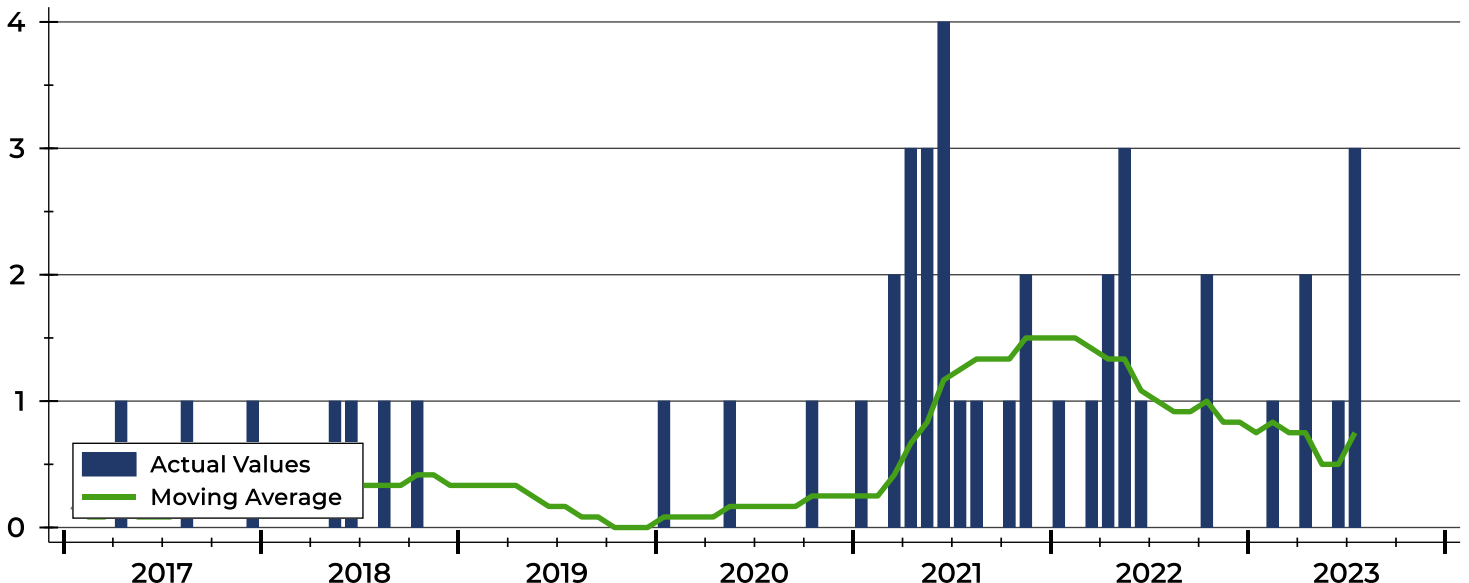
Summary Statistics for Contracts Written		2023	July 2022	Change	Year-to-Date		
		2023	2022		2023	2022	Change
Contracts Written		3	0	N/A	7	8	-12.5%
Volume (1,000s)		550	0	N/A	1,212	934	29.8%
Average	Sale Price	183,333	N/A	N/A	173,129	116,800	48.2%
	Days on Market	34	N/A	N/A	41	53	-22.6%
	Percent of Original	100.0%	N/A	N/A	97.6%	88.3%	10.5%
Median	Sale Price	215,000	N/A	N/A	215,000	91,250	135.6%
	Days on Market	24	N/A	N/A	24	27	-11.1%
	Percent of Original	100.0%	N/A	N/A	100.0%	90.8%	10.1%

A total of 3 contracts for sale were written in Marshall County during the month of July, up from 0 in 2022. The list price of these homes was \$215,000.

Half of the homes that went under contract in July were on the market less than 24 days.

History of Contracts Written

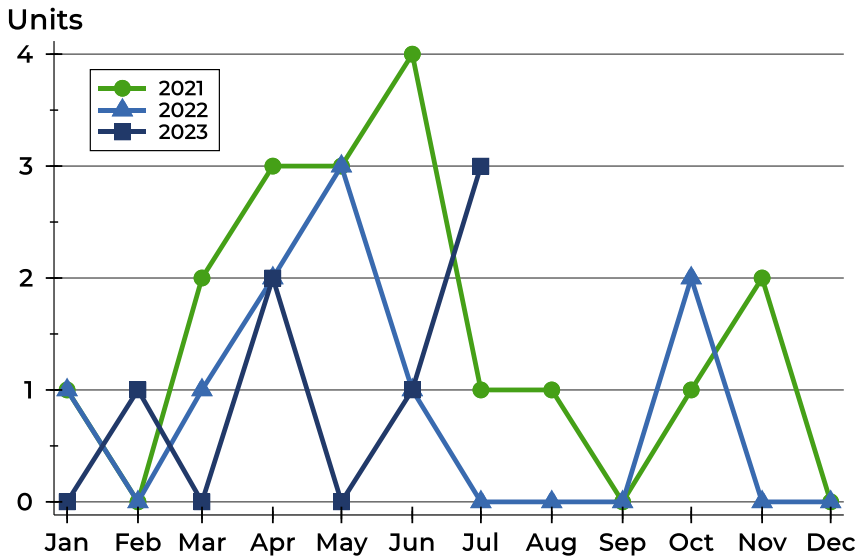
Units





Marshall County Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	1	1	N/A
February	N/A	N/A	1
March	2	1	N/A
April	3	2	2
May	3	3	N/A
June	4	1	1
July	1	N/A	3
August	1	N/A	
September	N/A	N/A	
October	1	2	
November	2	N/A	
December	N/A	N/A	

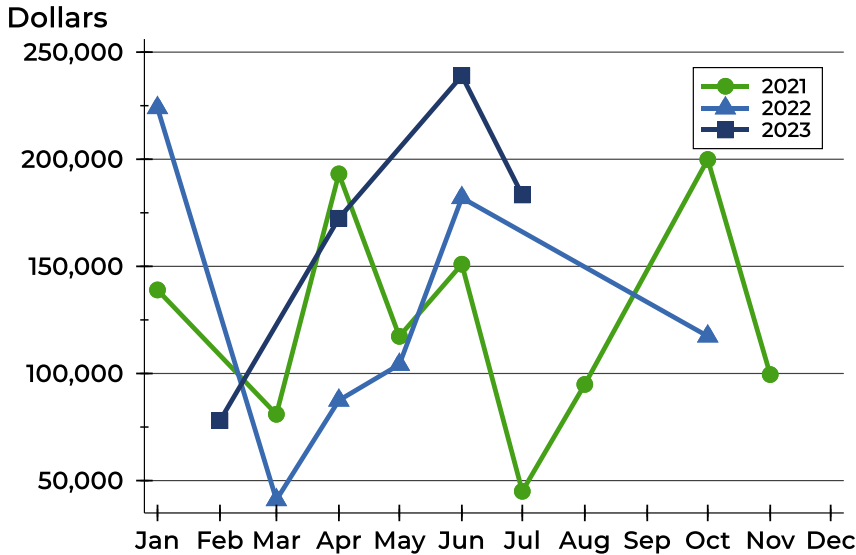
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	90,000	90,000	70	70	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	2	66.7%	230,000	230,000	16	16	100.0%	100.0%
\$250,000-\$299,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



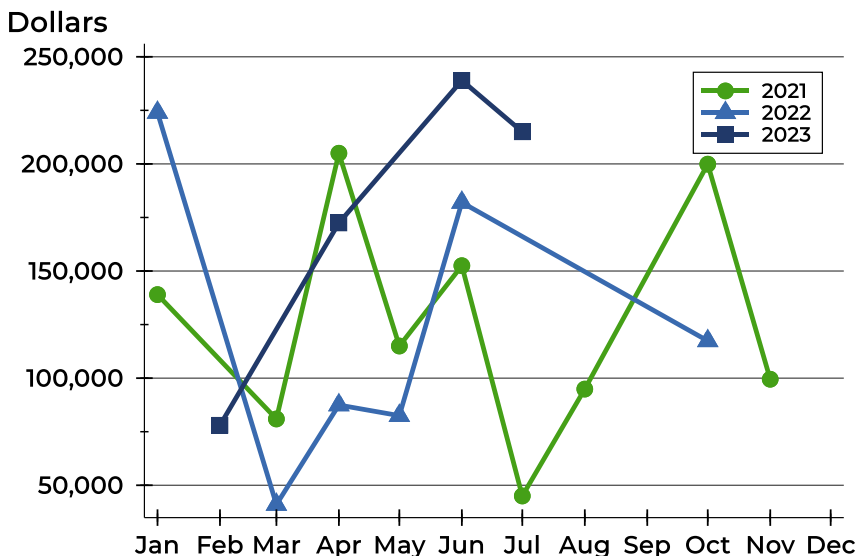
Marshall County Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	139,000	224,000	N/A
February	N/A	N/A	78,000
March	80,950	41,000	N/A
April	193,167	87,450	172,450
May	117,333	104,167	N/A
June	151,000	182,000	239,000
July	45,000	N/A	183,333
August	94,900	N/A	
September	N/A	N/A	
October	199,900	117,400	
November	99,500	N/A	
December	N/A	N/A	

Median Price

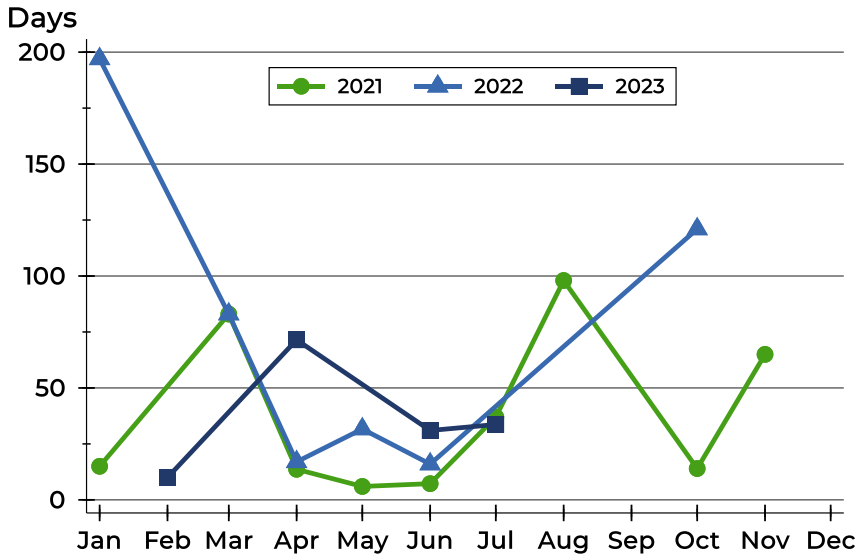


Month	2021	2022	2023
January	139,000	224,000	N/A
February	N/A	N/A	78,000
March	80,950	41,000	N/A
April	205,000	87,450	172,450
May	115,000	82,500	N/A
June	152,500	182,000	239,000
July	45,000	N/A	215,000
August	94,900	N/A	
September	N/A	N/A	
October	199,900	117,400	
November	99,500	N/A	
December	N/A	N/A	



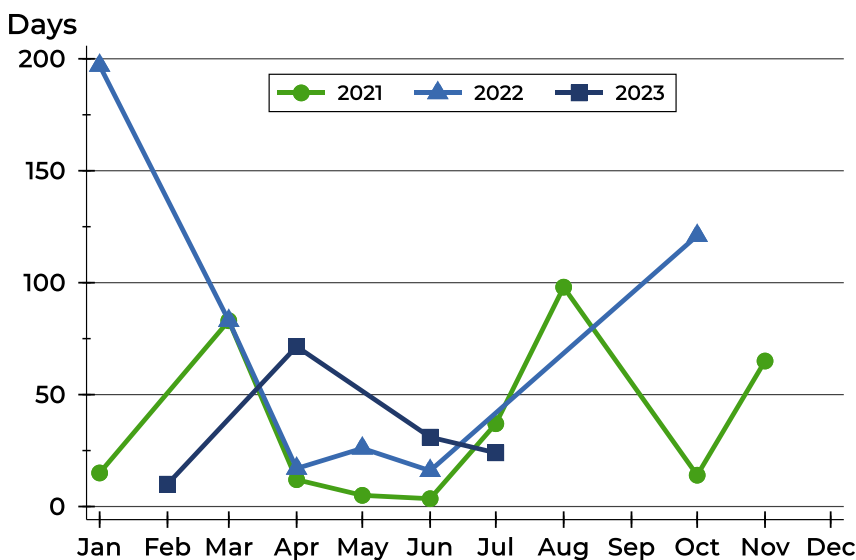
Marshall County Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	15	197	N/A
February	N/A	N/A	10
March	83	83	N/A
April	14	17	72
May	6	32	N/A
June	7	16	31
July	37	N/A	34
August	98	N/A	N/A
September	N/A	N/A	N/A
October	14	121	N/A
November	65	N/A	N/A
December	N/A	N/A	N/A

Median DOM



Month	2021	2022	2023
January	15	197	N/A
February	N/A	N/A	10
March	83	83	N/A
April	12	17	72
May	5	26	N/A
June	4	16	31
July	37	N/A	24
August	98	N/A	N/A
September	N/A	N/A	N/A
October	14	121	N/A
November	65	N/A	N/A
December	N/A	N/A	N/A



Marshall County Pending Contracts Analysis

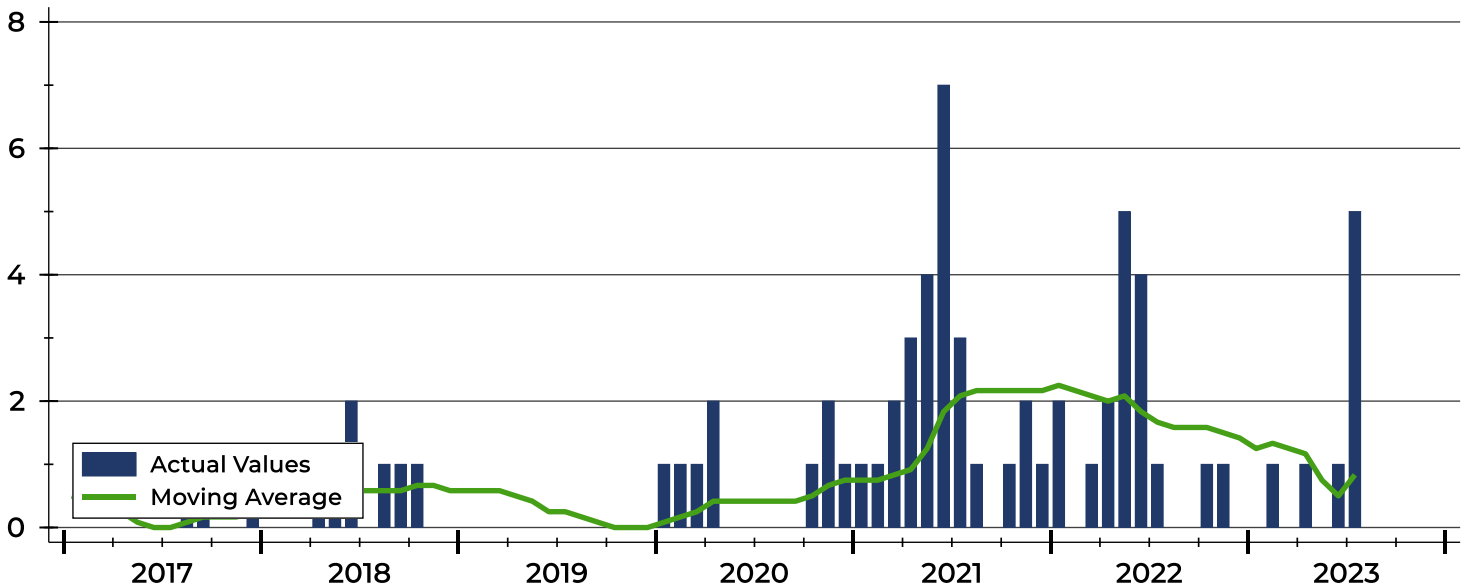
Summary Statistics for Pending Contracts		2023	End of July 2022	Change
Pending Contracts		5	1	400.0%
Volume (1,000s)		1,084	175	519.4%
Average	List Price	216,800	175,000	23.9%
	Days on Market	37	26	42.3%
	Percent of Original	100.0%	87.5%	14.3%
Median	List Price	239,000	175,000	36.6%
	Days on Market	31	26	19.2%
	Percent of Original	100.0%	87.5%	14.3%

A total of 5 listings in Marshall County had contracts pending at the end of July, up from 1 contract pending at the end of July 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

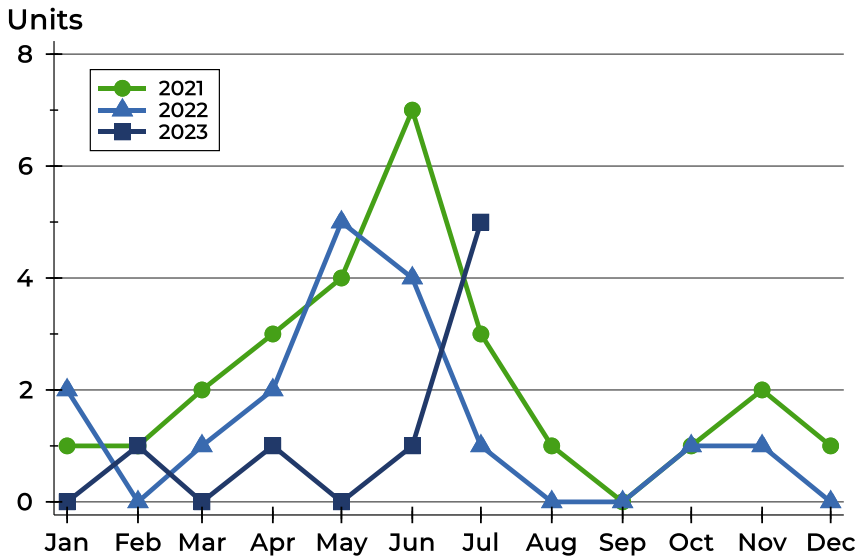
Units





Marshall County Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	1	2	0
February	1	0	1
March	2	1	0
April	3	2	1
May	4	5	0
June	7	4	1
July	3	1	5
August	1	0	0
September	0	0	0
October	1	1	0
November	2	1	0
December	1	0	0

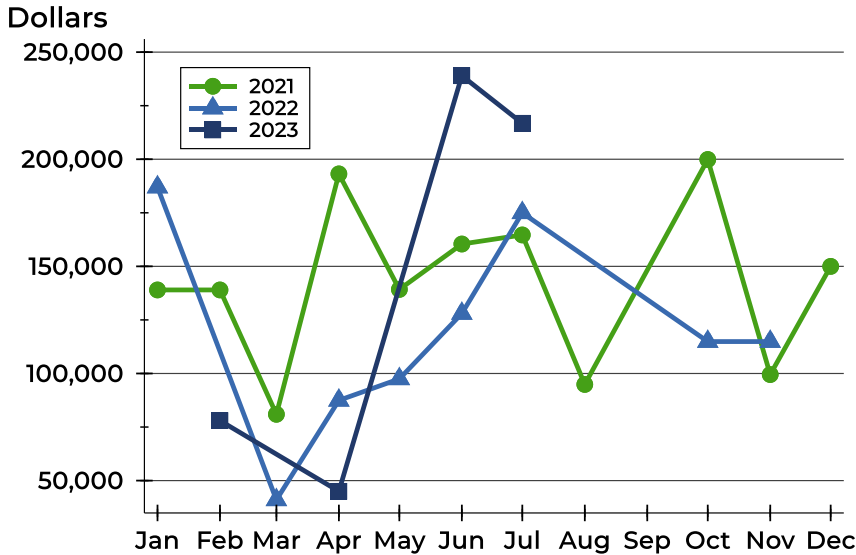
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	20.0%	90,000	90,000	70	70	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	60.0%	233,000	239,000	21	24	100.0%	100.0%
\$250,000-\$299,999	1	20.0%	295,000	295,000	53	53	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



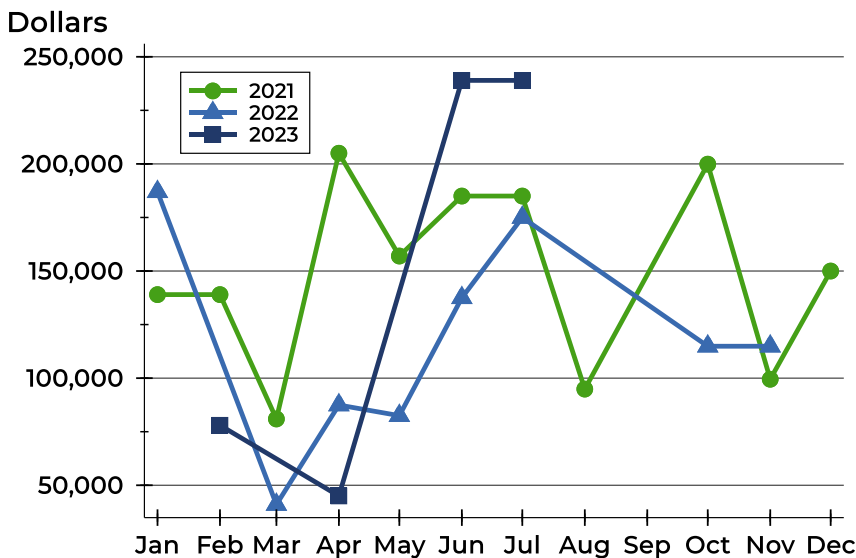
Marshall County Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	139,000	187,000	N/A
February	139,000	N/A	78,000
March	80,950	41,000	N/A
April	193,167	87,450	45,000
May	139,250	97,480	N/A
June	160,429	128,000	239,000
July	164,667	175,000	216,800
August	94,900	N/A	N/A
September	N/A	N/A	N/A
October	199,900	114,900	N/A
November	99,500	114,900	N/A
December	150,000	N/A	N/A

Median Price

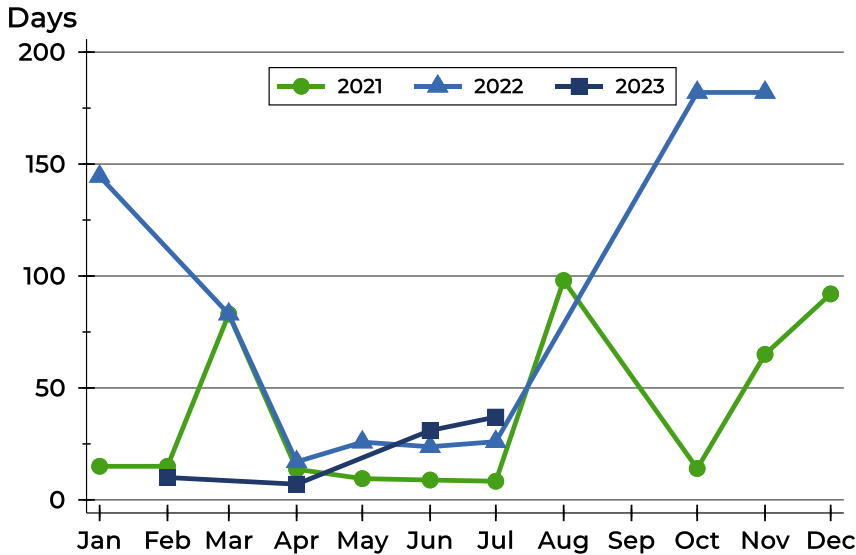


Month	2021	2022	2023
January	139,000	187,000	N/A
February	139,000	N/A	78,000
March	80,950	41,000	N/A
April	205,000	87,450	45,000
May	157,000	82,500	N/A
June	185,000	137,500	239,000
July	185,000	175,000	239,000
August	94,900	N/A	N/A
September	N/A	N/A	N/A
October	199,900	114,900	N/A
November	99,500	114,900	N/A
December	150,000	N/A	N/A



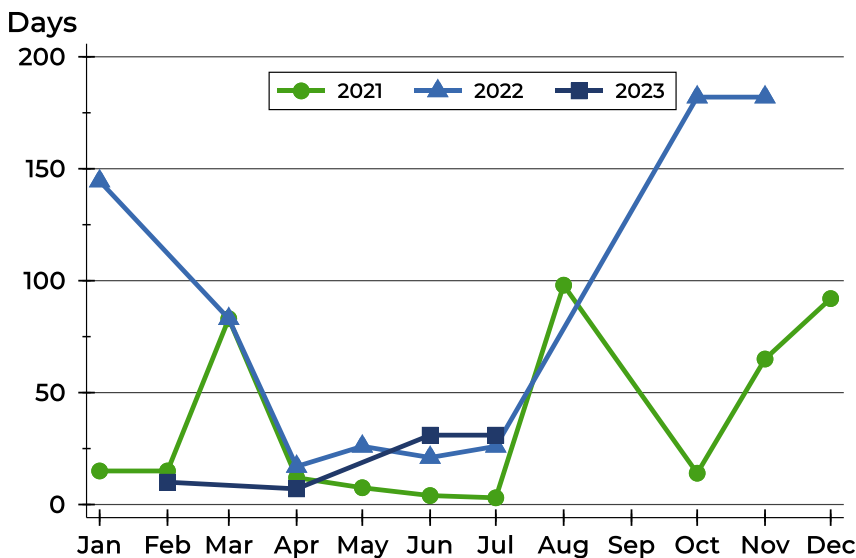
Marshall County Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	15	145	N/A
February	15	N/A	10
March	83	83	N/A
April	14	17	7
May	10	26	N/A
June	9	24	31
July	8	26	37
August	98	N/A	
September	N/A	N/A	
October	14	182	
November	65	182	
December	92	N/A	

Median DOM



Month	2021	2022	2023
January	15	145	N/A
February	15	N/A	10
March	83	83	N/A
April	12	17	7
May	8	26	N/A
June	4	21	31
July	3	26	31
August	98	N/A	
September	N/A	N/A	
October	14	182	
November	65	182	
December	92	N/A	