



**October  
2022**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Pottawatomie County Housing Report



### Market Overview

#### Pottawatomie County Home Sales Fell in October

Total home sales in Pottawatomie County fell last month to 23 units, compared to 30 units in October 2021. Total sales volume was \$7.4 million, down from a year earlier.

The median sale price in October was \$297,500, up from \$288,500 a year earlier. Homes that sold in October were typically on the market for 16 days and sold for 99.6% of their list prices.

#### Pottawatomie County Active Listings Up at End of October

The total number of active listings in Pottawatomie County at the end of October was 57 units, up from 45 at the same point in 2021. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$345,000.

During October, a total of 22 contracts were written down from 34 in October 2021. At the end of the month, there were 39 contracts still pending.

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### Contact Information

Margaret Pendleton, Association Executive  
 Flint Hills Association of REALTORS®  
 205 S. Seth Child Road  
 Manhattan, KS 66502  
 785-776-1203  
[ae@flinthillsrealtors.net](mailto:ae@flinthillsrealtors.net)  
[www.flinthillsrealtors.net](http://www.flinthillsrealtors.net)



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# Flint Hills MLS Statistics



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ASSOCIATION  
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## Pottawatomie County Summary Statistics

October MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>23</b>	<b>30</b>	<b>35</b>	<b>292</b>	<b>335</b>	<b>314</b>
Change from prior year		-23.3%	-14.3%	52.2%	-12.8%	6.7%	11.3%
<b>Active Listings</b>		<b>57</b>	<b>45</b>	<b>42</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		26.7%	7.1%	-50.6%			
<b>Months' Supply</b>		<b>1.9</b>	<b>1.4</b>	<b>1.4</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		35.7%	0.0%	-56.3%			
<b>New Listings</b>		<b>26</b>	<b>30</b>	<b>31</b>	<b>368</b>	<b>386</b>	<b>370</b>
Change from prior year		-13.3%	-3.2%	3.3%	-4.7%	4.3%	-0.8%
<b>Contracts Written</b>		<b>22</b>	<b>34</b>	<b>33</b>	<b>288</b>	<b>356</b>	<b>340</b>
Change from prior year		-35.3%	3.0%	50.0%	-19.1%	4.7%	16.8%
<b>Pending Contracts</b>		<b>39</b>	<b>64</b>	<b>51</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-39.1%	25.5%	34.2%			
<b>Sales Volume (1,000s)</b>		<b>7,450</b>	<b>9,143</b>	<b>8,282</b>	<b>90,856</b>	<b>91,637</b>	<b>78,635</b>
Change from prior year		-18.5%	10.4%	60.9%	-0.9%	16.5%	17.8%
Average	<b>Sale Price</b>	<b>323,904</b>	<b>304,775</b>	<b>236,625</b>	<b>311,151</b>	<b>273,544</b>	<b>250,430</b>
	Change from prior year	6.3%	28.8%	5.7%	13.7%	9.2%	5.8%
	<b>List Price of Actives</b>	<b>377,949</b>	<b>291,840</b>	<b>271,369</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	29.5%	7.5%	2.2%			
	<b>Days on Market</b>	<b>24</b>	<b>34</b>	<b>46</b>	<b>24</b>	<b>32</b>	<b>49</b>
Change from prior year	-29.4%	-26.1%	0.0%	-25.0%	-34.7%	-23.4%	
	<b>Percent of List</b>	<b>97.8%</b>	<b>102.4%</b>	<b>100.2%</b>	<b>100.2%</b>	<b>100.1%</b>	<b>99.0%</b>
Change from prior year	-4.5%	2.2%	3.1%	0.1%	1.1%	0.5%	
	<b>Percent of Original</b>	<b>96.9%</b>	<b>101.6%</b>	<b>99.1%</b>	<b>99.7%</b>	<b>99.4%</b>	<b>97.6%</b>
Change from prior year	-4.6%	2.5%	4.0%	0.3%	1.8%	0.8%	
Median	<b>Sale Price</b>	<b>297,500</b>	<b>288,500</b>	<b>257,000</b>	<b>310,000</b>	<b>272,000</b>	<b>248,000</b>
	Change from prior year	3.1%	12.3%	24.2%	14.0%	9.7%	7.8%
	<b>List Price of Actives</b>	<b>345,000</b>	<b>299,900</b>	<b>282,450</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	15.0%	6.2%	13.0%			
	<b>Days on Market</b>	<b>16</b>	<b>14</b>	<b>22</b>	<b>8</b>	<b>9</b>	<b>23</b>
Change from prior year	14.3%	-36.4%	-52.2%	-11.1%	-60.9%	-46.5%	
	<b>Percent of List</b>	<b>99.6%</b>	<b>100.0%</b>	<b>99.5%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.6%</b>
Change from prior year	-0.4%	0.5%	2.2%	0.0%	0.4%	0.8%	
	<b>Percent of Original</b>	<b>98.7%</b>	<b>99.8%</b>	<b>98.9%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.9%</b>
Change from prior year	-1.1%	0.9%	3.1%	0.0%	1.1%	1.1%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Pottawatomie County Closed Listings Analysis

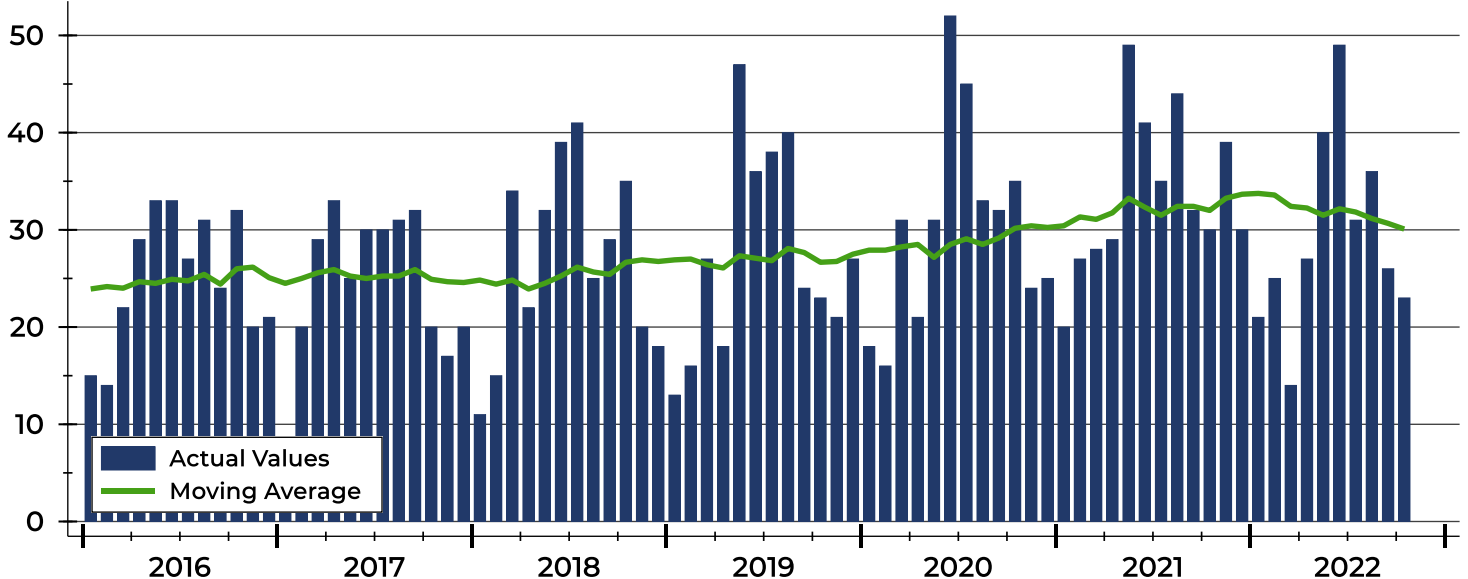
Summary Statistics for Closed Listings		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		23	30	-23.3%	292	335	-12.8%
Volume (1,000s)		7,450	9,143	-18.5%	90,856	91,637	-0.9%
Months' Supply		1.9	1.4	35.7%	N/A	N/A	N/A
Average	Sale Price	323,904	304,775	6.3%	311,151	273,544	13.7%
	Days on Market	24	34	-29.4%	24	32	-25.0%
	Percent of List	97.8%	102.4%	-4.5%	100.2%	100.1%	0.1%
	Percent of Original	96.9%	101.6%	-4.6%	99.7%	99.4%	0.3%
Median	Sale Price	297,500	288,500	3.1%	310,000	272,000	14.0%
	Days on Market	16	14	14.3%	8	9	-11.1%
	Percent of List	99.6%	100.0%	-0.4%	100.0%	100.0%	0.0%
	Percent of Original	98.7%	99.8%	-1.1%	100.0%	100.0%	0.0%

A total of 23 homes sold in Pottawatomie County in October, down from 30 units in October 2021. Total sales volume fell to \$7.4 million compared to \$9.1 million in the previous year.

The median sales price in October was \$297,500, up 3.1% compared to the prior year. Median days on market was 16 days, up from 13 days in September, and up from 14 in October 2021.

## History of Closed Listings

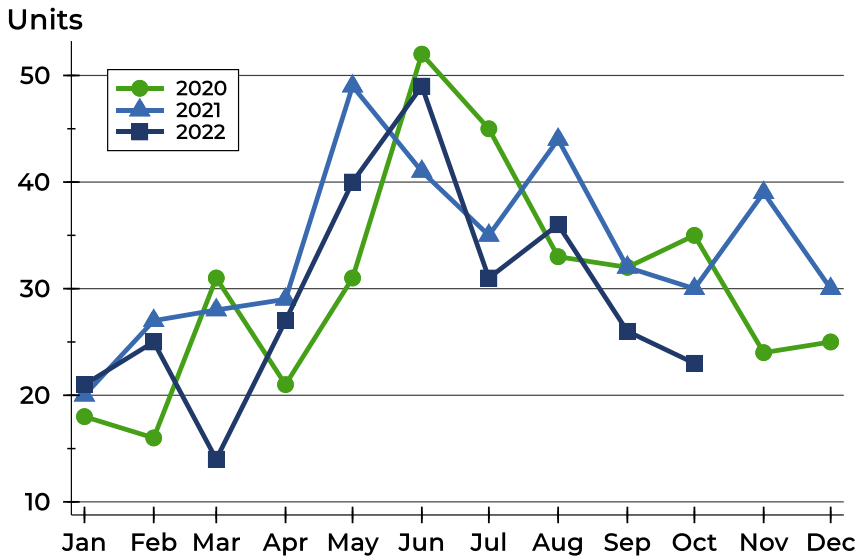
Units





## Pottawatomie County Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
January	18	20	21
February	16	27	25
March	31	28	14
April	21	29	27
May	31	49	40
June	52	41	49
July	45	35	31
August	33	44	36
September	32	32	26
October	35	30	23
November	24	39	
December	25	30	

### Closed Listings by Price Range

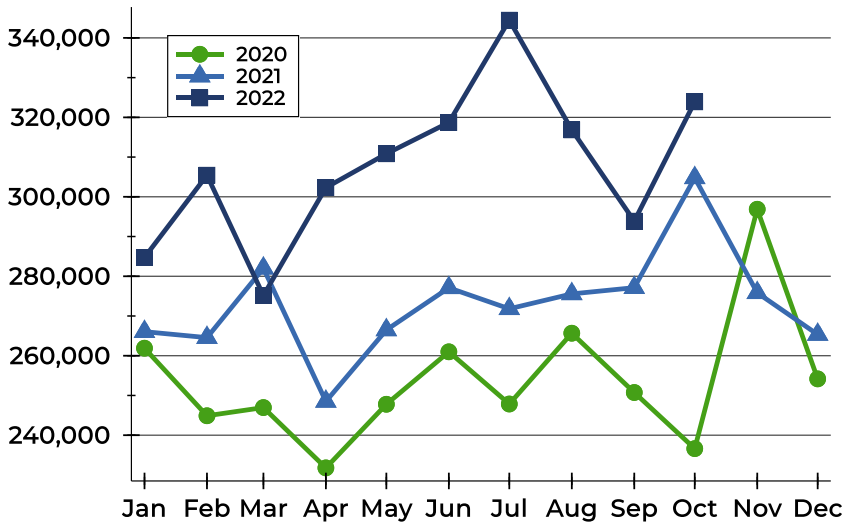
Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	8.7%	0.9	88,500	88,500	16	16	93.7%	93.7%	93.7%	93.7%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	4.3%	1.0	130,000	130,000	0	0	93.5%	93.5%	93.5%	93.5%
\$150,000-\$174,999	1	4.3%	3.3	172,500	172,500	39	39	100.0%	100.0%	90.8%	90.8%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	4.3%	1.2	229,900	229,900	4	4	100.0%	100.0%	100.0%	100.0%
\$250,000-\$299,999	9	39.1%	1.2	284,278	285,000	16	16	98.7%	99.6%	98.0%	99.6%
\$300,000-\$399,999	7	30.4%	1.8	358,129	370,000	27	8	100.3%	100.0%	99.6%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	4.3%	7.2	675,000	675,000	117	117	95.1%	95.1%	93.1%	93.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	4.3%	1.0	1,000,000	1,000,000	32	32	83.3%	83.3%	83.3%	83.3%



## Pottawatomie County Closed Listings Analysis

### Average Price

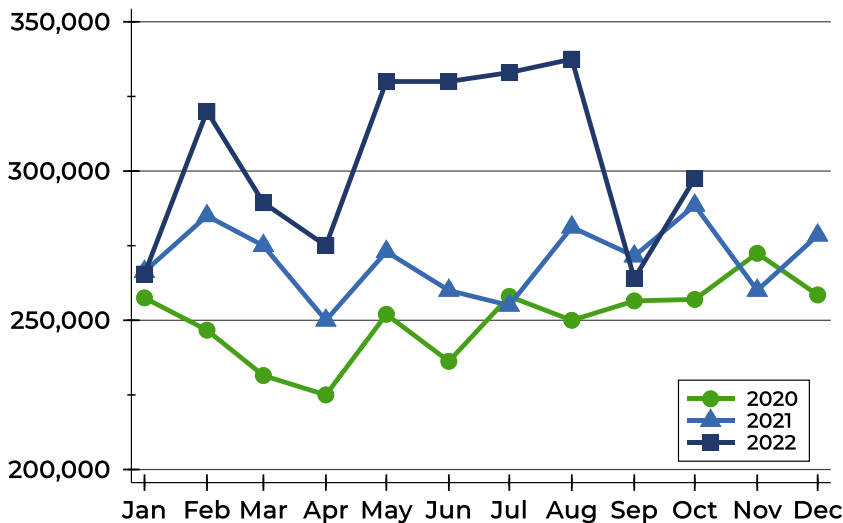
Dollars



Month	2020	2021	2022
January	261,903	266,064	284,752
February	244,894	264,562	305,443
March	246,959	282,018	275,167
April	231,776	248,504	302,308
May	247,790	266,490	310,831
June	260,992	277,099	318,706
July	247,853	271,821	344,468
August	265,671	275,567	316,847
September	250,749	277,140	293,881
October	236,625	304,775	323,904
November	296,878	275,848	
December	254,176	265,343	

### Median Price

Dollars

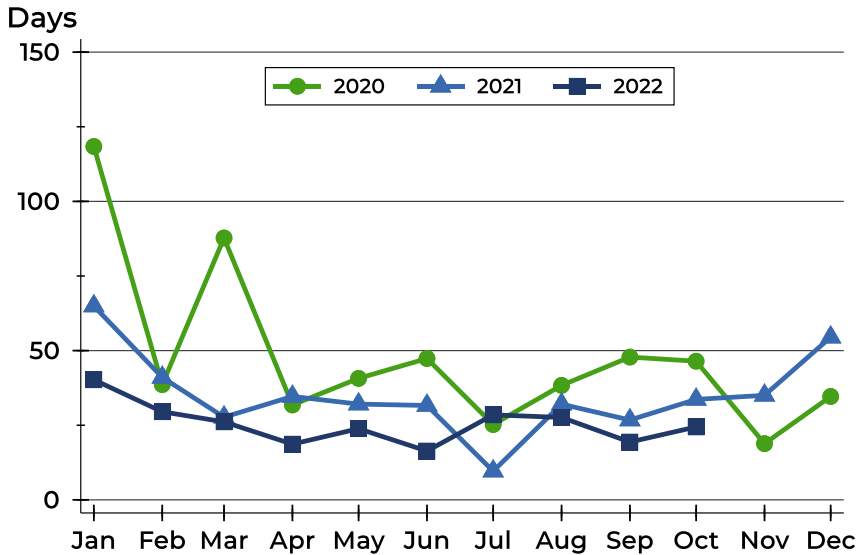


Month	2020	2021	2022
January	257,500	266,314	265,500
February	246,700	285,000	320,000
March	231,500	275,000	289,400
April	225,000	250,000	275,000
May	252,000	273,000	330,000
June	236,250	260,000	330,000
July	258,000	255,000	333,000
August	250,000	281,200	337,500
September	256,500	271,500	264,000
October	257,000	288,500	297,500
November	272,450	260,000	
December	258,500	278,500	



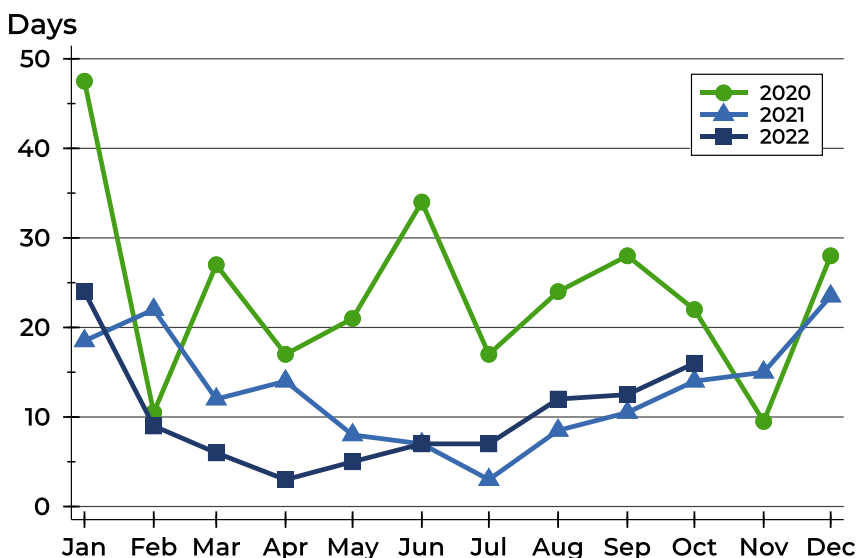
## Pottawatomie County Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	118	65	40
February	39	41	30
March	88	28	26
April	32	35	19
May	41	32	24
June	47	32	16
July	25	10	28
August	38	32	28
September	48	27	19
October	46	34	24
November	19	35	
December	35	55	

### Median DOM



Month	2020	2021	2022
January	48	19	24
February	11	22	9
March	27	12	6
April	17	14	3
May	21	8	5
June	34	7	7
July	17	3	7
August	24	9	12
September	28	11	13
October	22	14	16
November	10	15	
December	28	24	



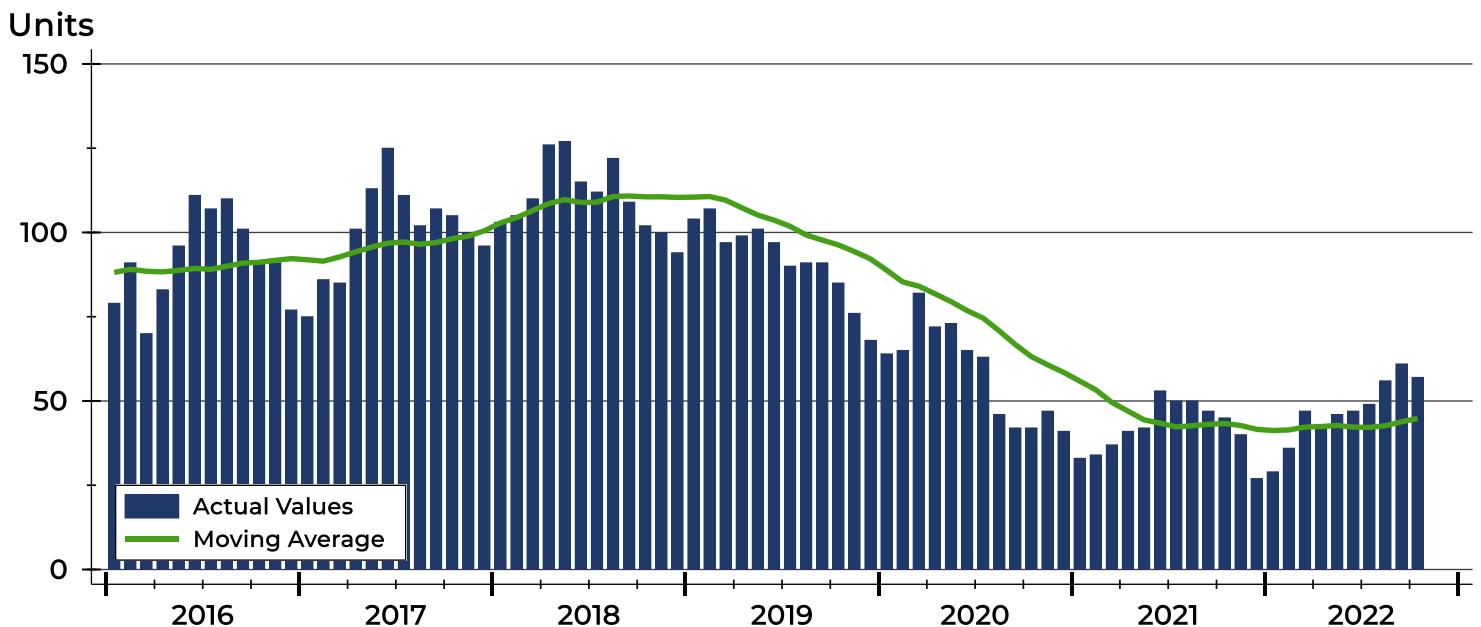
## Pottawatomie County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of October 2021	Change
Active Listings		57	45	26.7%
Volume (1,000s)		21,543	13,133	64.0%
Months' Supply		1.9	1.4	35.7%
Average	List Price	377,949	291,840	29.5%
	Days on Market	85	70	21.4%
	Percent of Original	98.4%	98.3%	0.1%
Median	List Price	345,000	299,900	15.0%
	Days on Market	62	45	37.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 57 homes were available for sale in Pottawatomie County at the end of October. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of October was \$345,000, up 15.0% from 2021. The typical time on market for active listings was 62 days, up from 45 days a year earlier.

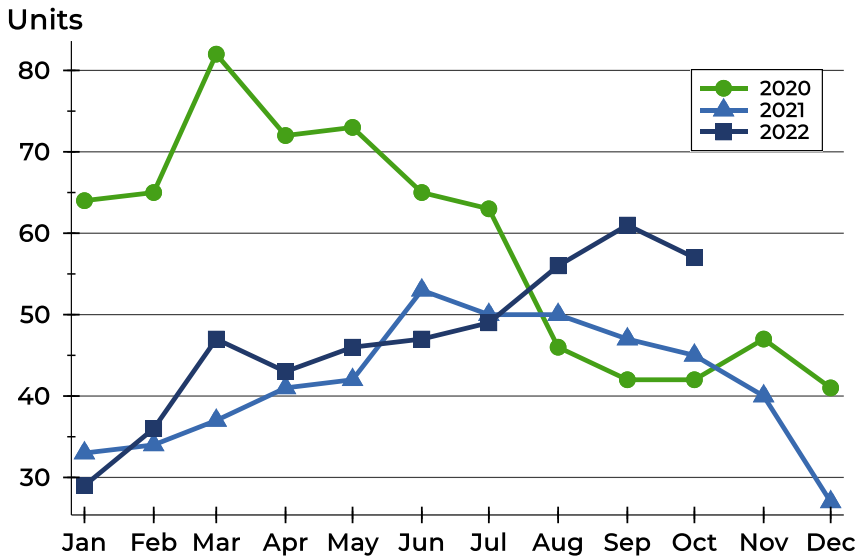
## History of Active Listings





## Pottawatomie County Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
January	64	33	29
February	65	34	36
March	82	37	47
April	72	41	43
May	73	42	46
June	65	53	47
July	63	50	49
August	46	50	56
September	42	47	61
October	42	45	57
November	47	40	
December	41	27	

### Active Listings by Price Range

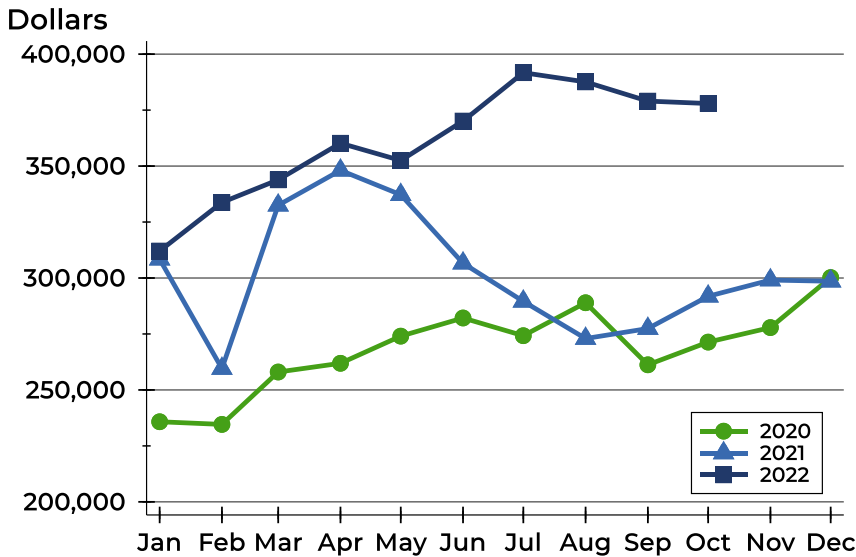
Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	1.8%	0.9	90,000	90,000	4	4	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	1.8%	1.0	125,000	125,000	12	12	100.0%	100.0%
\$150,000-\$174,999	3	5.3%	3.3	162,600	162,900	60	31	100.0%	100.0%
\$175,000-\$199,999	2	3.5%	N/A	185,750	185,750	47	47	98.1%	98.1%
\$200,000-\$249,999	4	7.0%	1.2	233,975	238,250	131	34	98.5%	99.0%
\$250,000-\$299,999	7	12.3%	1.2	278,029	272,500	48	32	98.3%	100.0%
\$300,000-\$399,999	20	35.1%	1.8	352,250	342,250	97	82	98.2%	100.0%
\$400,000-\$499,999	12	21.1%	N/A	438,200	429,900	103	76	99.1%	100.0%
\$500,000-\$749,999	6	10.5%	7.2	597,217	591,750	73	51	95.9%	98.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	1.8%	1.0	1,700,000	1,700,000	109	109	100.0%	100.0%





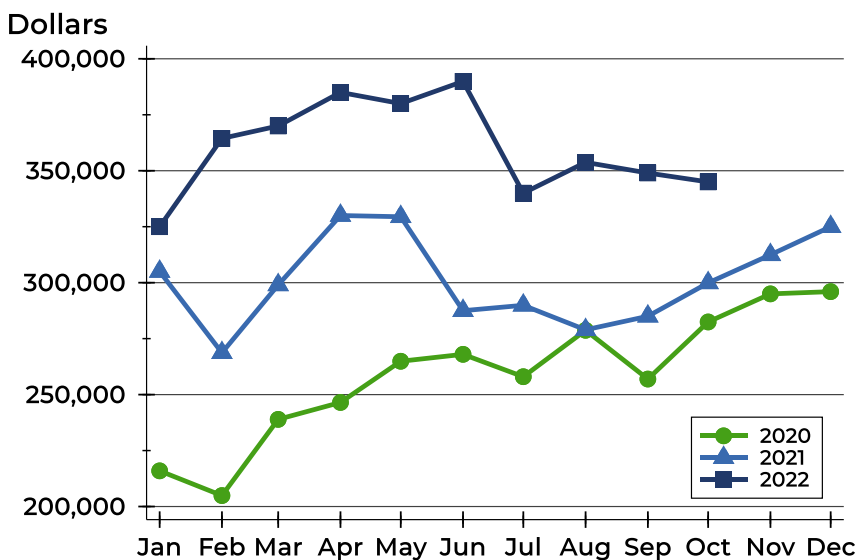
## Pottawatomie County Active Listings Analysis

### Average Price



Month	2020	2021	2022
January	235,787	308,385	312,066
February	234,610	259,565	333,767
March	258,014	332,489	343,857
April	261,901	348,095	360,213
May	274,036	337,200	352,492
June	282,150	306,614	370,121
July	274,238	289,574	391,716
August	288,946	272,958	387,600
September	261,224	277,430	379,030
October	271,369	291,840	377,949
November	277,857	299,078	
December	300,205	298,563	

### Median Price

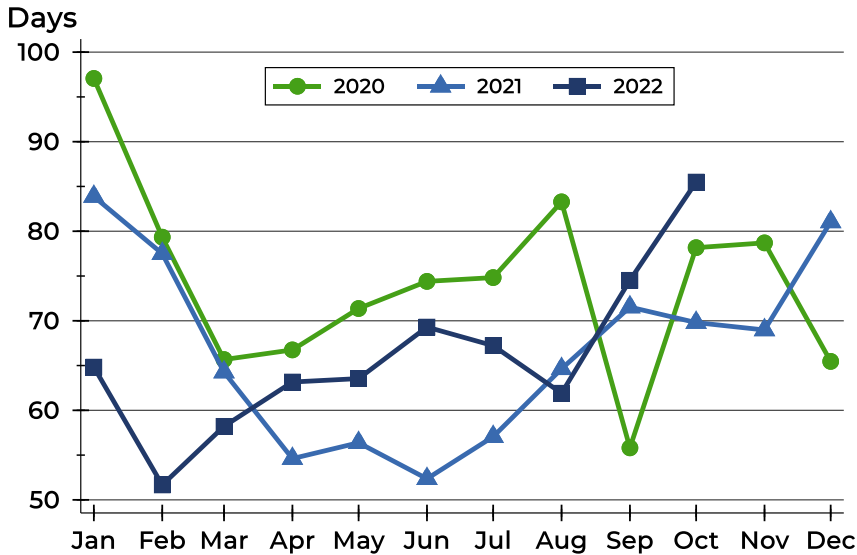


Month	2020	2021	2022
January	215,950	305,000	325,000
February	204,900	268,700	364,450
March	238,950	299,000	370,000
April	246,500	330,000	385,000
May	264,900	329,450	380,000
June	268,000	287,500	389,900
July	258,000	289,900	340,000
August	278,725	278,950	353,750
September	256,950	285,000	349,000
October	282,450	299,900	345,000
November	295,000	312,450	
December	296,000	325,000	



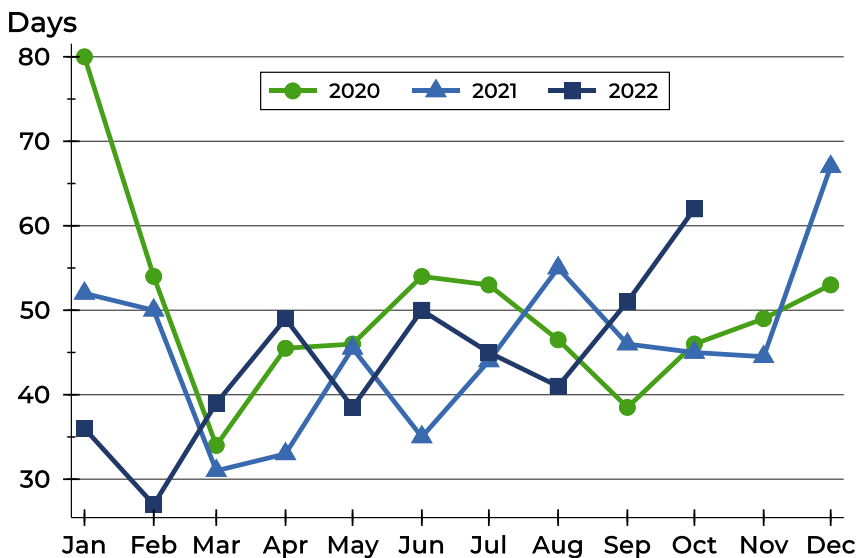
## Pottawatomie County Active Listings Analysis

### Average DOM



Month	2020	2021	2022
January	97	84	65
February	79	78	52
March	66	64	58
April	67	55	63
May	71	56	64
June	74	52	69
July	75	57	67
August	83	65	62
September	56	72	75
October	78	70	85
November	79	69	
December	65	81	

### Median DOM

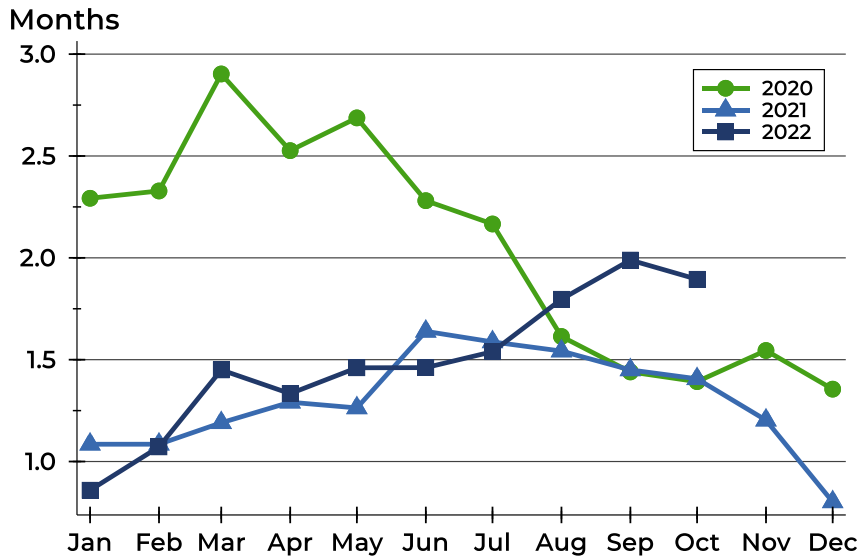


Month	2020	2021	2022
January	80	52	36
February	54	50	27
March	34	31	39
April	46	33	49
May	46	46	39
June	54	35	50
July	53	44	45
August	47	55	41
September	39	46	51
October	46	45	62
November	49	45	
December	53	67	



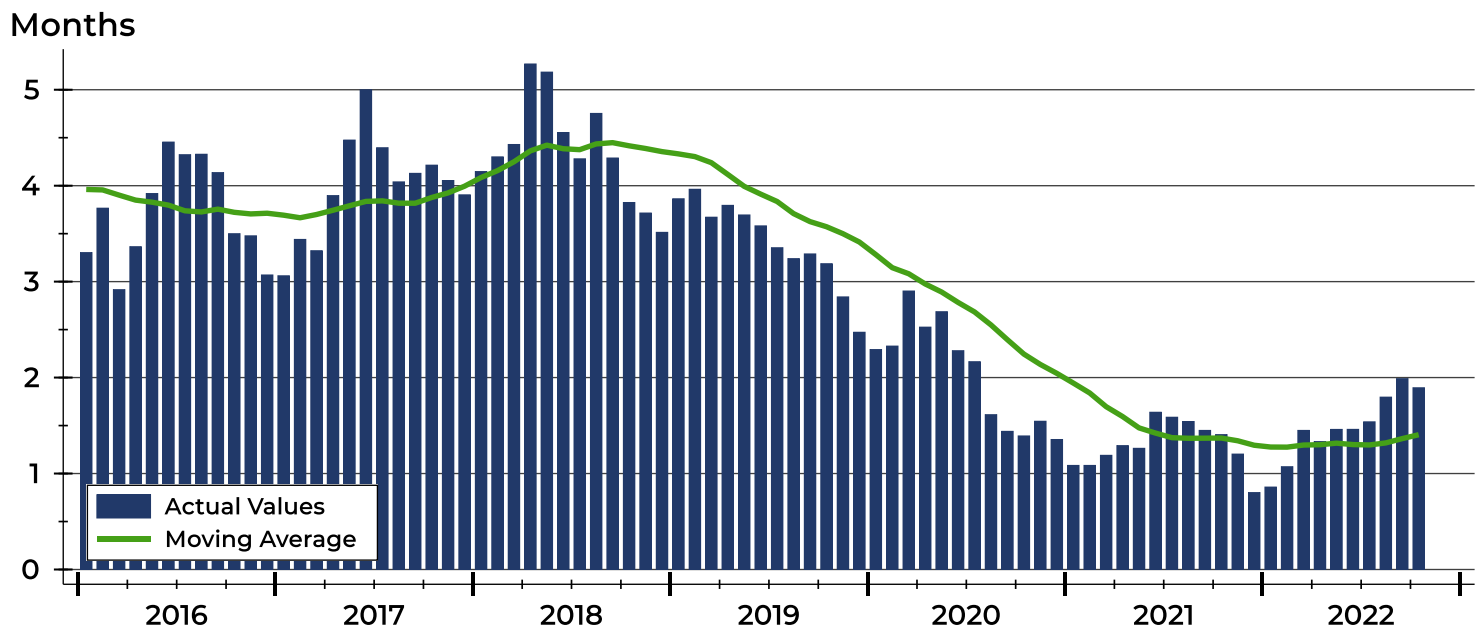
# Pottawatomie County Months' Supply Analysis

## Months' Supply by Month



Month	2020	2021	2022
January	2.3	1.1	0.9
February	2.3	1.1	1.1
March	2.9	1.2	1.4
April	2.5	1.3	1.3
May	2.7	1.3	1.5
June	2.3	1.6	1.5
July	2.2	1.6	1.5
August	1.6	1.5	1.8
September	1.4	1.4	2.0
October	1.4	1.4	1.9
November	1.5	1.2	1.5
December	1.4	0.8	1.5

## History of Month's Supply





## Pottawatomie County New Listings Analysis

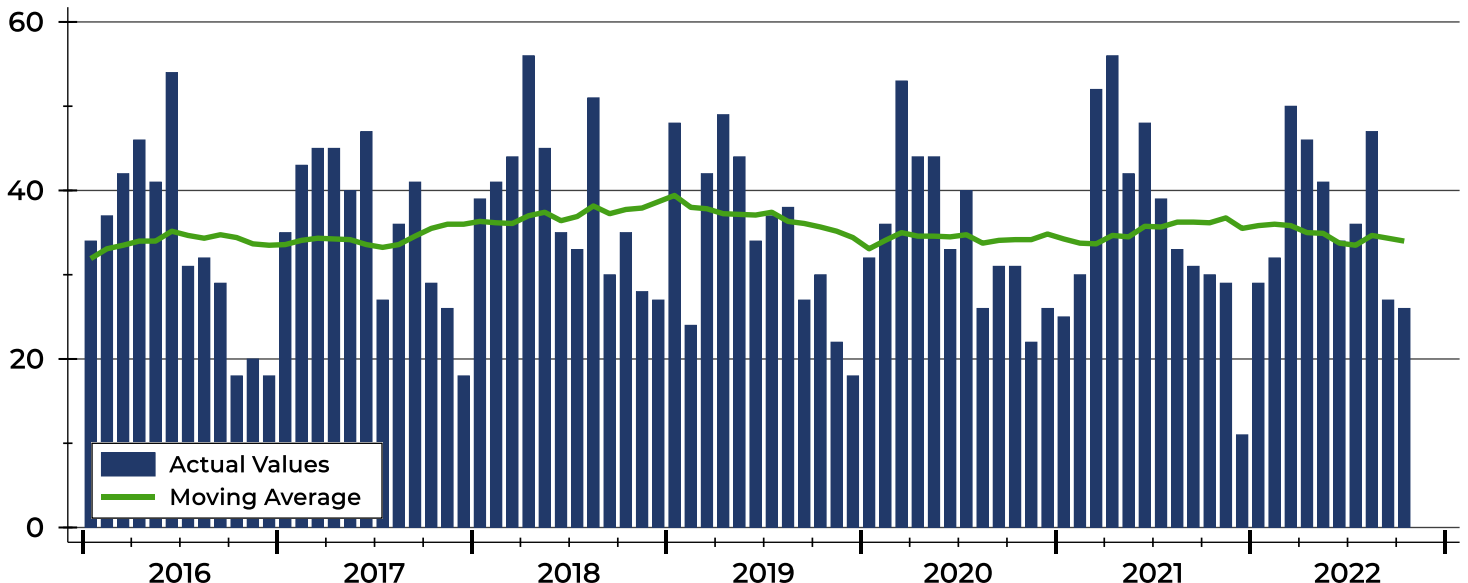
Summary Statistics for New Listings		2022	October 2021	Change
Current Month	New Listings	26	30	-13.3%
	Volume (1,000s)	7,883	8,502	-7.3%
	Average List Price	303,181	283,383	7.0%
	Median List Price	268,750	285,000	-5.7%
Year-to-Date	New Listings	368	386	-4.7%
	Volume (1,000s)	123,681	108,673	13.8%
	Average List Price	336,091	281,537	19.4%
	Median List Price	329,950	274,900	20.0%

A total of 26 new listings were added in Pottawatomie County during October, down 13.3% from the same month in 2021. Year-to-date Pottawatomie County has seen 368 new listings.

The median list price of these homes was \$268,750 down from \$285,000 in 2021.

## History of New Listings

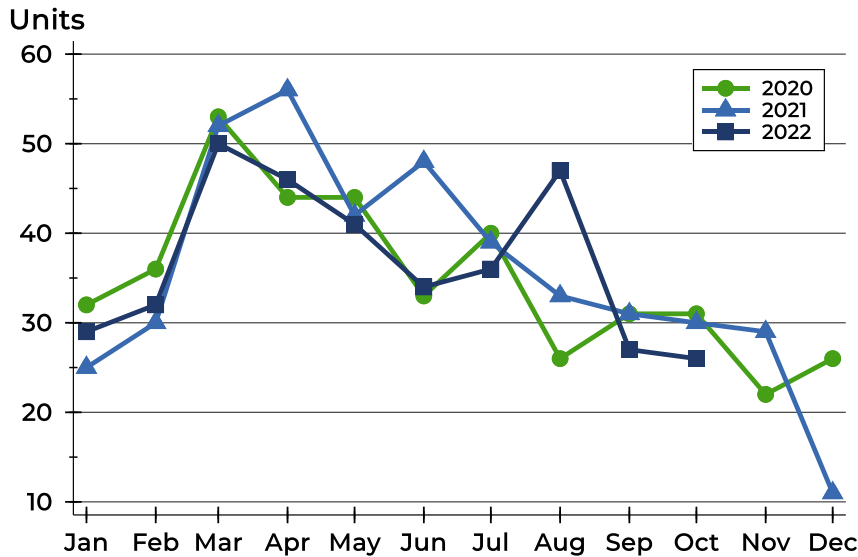
Units





## Pottawatomie County New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
January	32	25	29
February	36	30	32
March	53	52	50
April	44	56	46
May	44	42	41
June	33	48	34
July	40	39	36
August	26	33	47
September	31	31	27
October	31	30	26
November	22	29	
December	26	11	

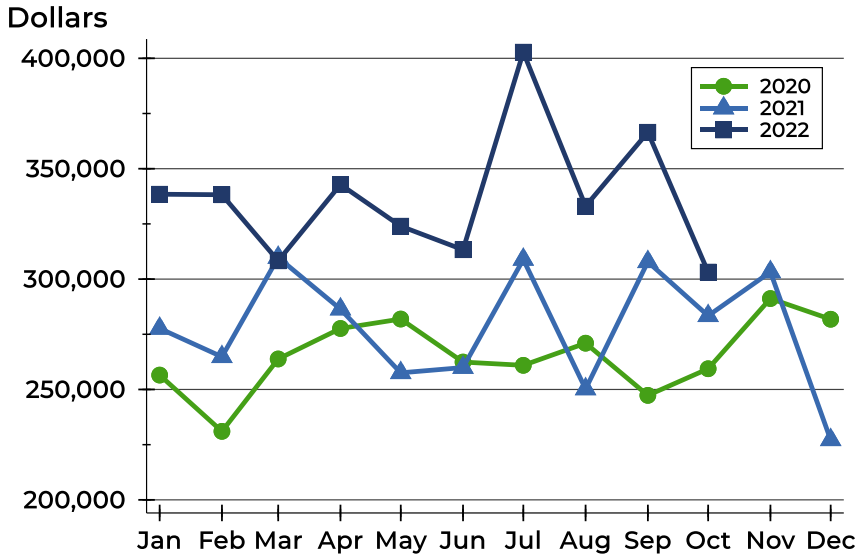
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	3.8%	90,000	90,000	11	11	100.0%	100.0%
\$100,000-\$124,999	1	3.8%	102,000	102,000	1	1	93.1%	93.1%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	7.7%	150,000	150,000	12	12	100.0%	100.0%
\$175,000-\$199,999	1	3.8%	179,000	179,000	18	18	100.0%	100.0%
\$200,000-\$249,999	5	19.2%	227,180	229,900	16	10	98.7%	100.0%
\$250,000-\$299,999	4	15.4%	263,125	265,000	16	14	98.8%	99.0%
\$300,000-\$399,999	5	19.2%	345,780	340,000	14	5	100.0%	100.0%
\$400,000-\$499,999	6	23.1%	444,900	432,250	16	12	100.0%	100.0%
\$500,000-\$749,999	1	3.8%	625,000	625,000	20	20	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



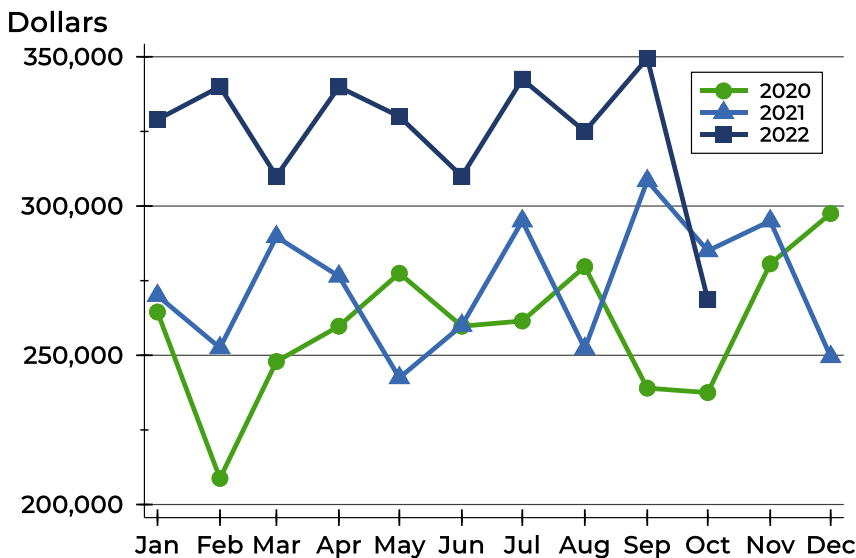
## Pottawatomie County New Listings Analysis

### Average Price



Month	2020	2021	2022
January	256,523	277,640	338,438
February	231,047	264,803	338,203
March	263,816	309,779	308,271
April	277,634	286,386	342,847
May	281,910	257,544	323,966
June	262,417	259,931	313,299
July	260,954	308,895	402,794
August	270,965	250,224	333,037
September	247,342	307,825	366,507
October	259,397	283,383	303,181
November	291,191	303,241	
December	281,819	227,186	

### Median Price



Month	2020	2021	2022
January	264,500	270,000	329,000
February	208,750	252,500	340,000
March	247,900	289,700	310,000
April	259,750	276,500	339,900
May	277,500	242,450	330,000
June	259,750	260,000	310,000
July	261,500	295,000	342,500
August	279,700	252,250	325,000
September	239,000	308,450	349,500
October	237,500	285,000	268,750
November	280,635	295,000	
December	297,500	249,500	



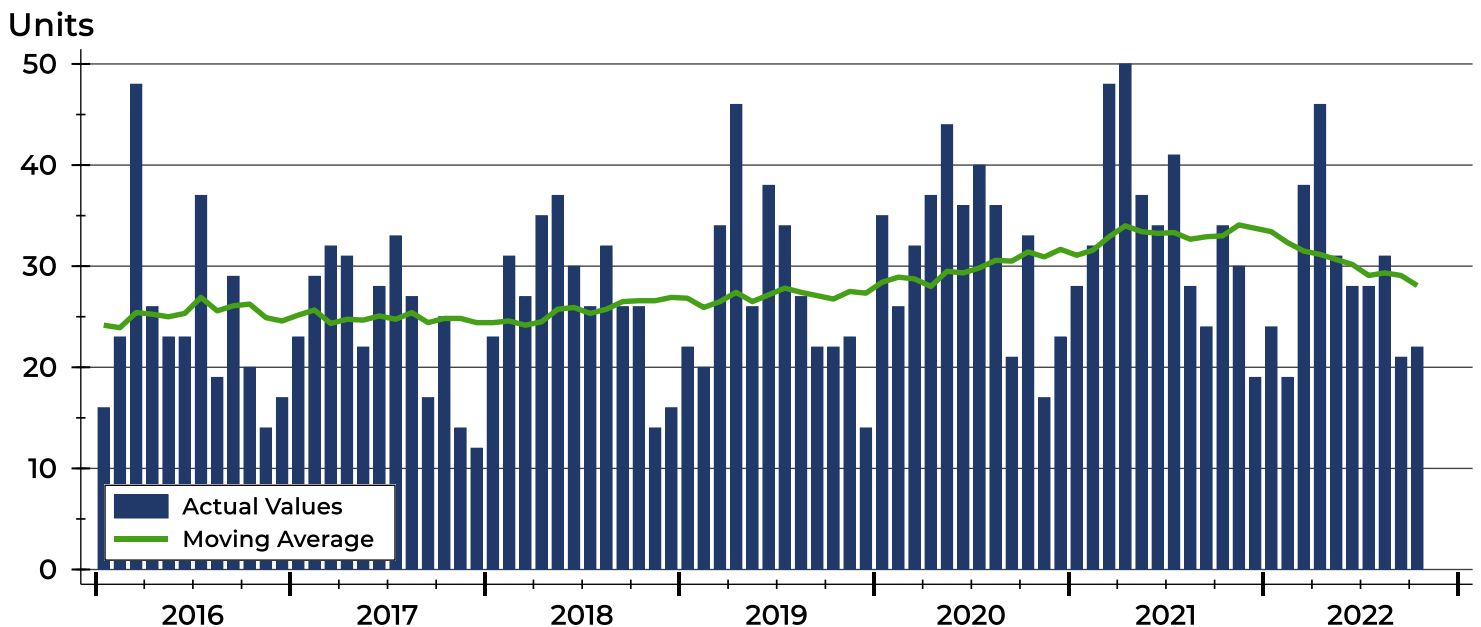
## Pottawatomie County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	October 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		22	34	-35.3%	288	356	-19.1%
Volume (1,000s)		6,590	9,052	-27.2%	90,436	97,912	-7.6%
Average	Sale Price	299,550	266,221	12.5%	314,013	275,034	14.2%
	Days on Market	31	34	-8.8%	25	29	-13.8%
	Percent of Original	97.3%	98.2%	-0.9%	99.6%	99.5%	0.1%
Median	Sale Price	312,450	267,000	17.0%	315,000	270,000	16.7%
	Days on Market	6	15	-60.0%	7	9	-22.2%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 22 contracts for sale were written in Pottawatomie County during the month of October, down from 34 in 2021. The median list price of these homes was \$312,450, up from \$267,000 the prior year.

Half of the homes that went under contract in October were on the market less than 6 days, compared to 15 days in October 2021.

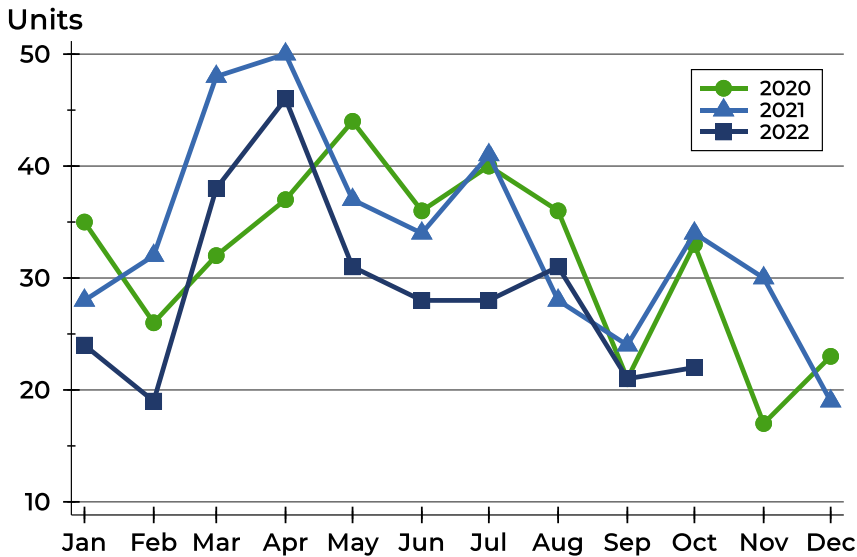
## History of Contracts Written





## Pottawatomie County Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
January	35	28	24
February	26	32	19
March	32	48	38
April	37	50	46
May	44	37	31
June	36	34	28
July	40	41	28
August	36	28	31
September	21	24	21
October	33	34	22
November	17	30	
December	23	19	

### Contracts Written by Price Range

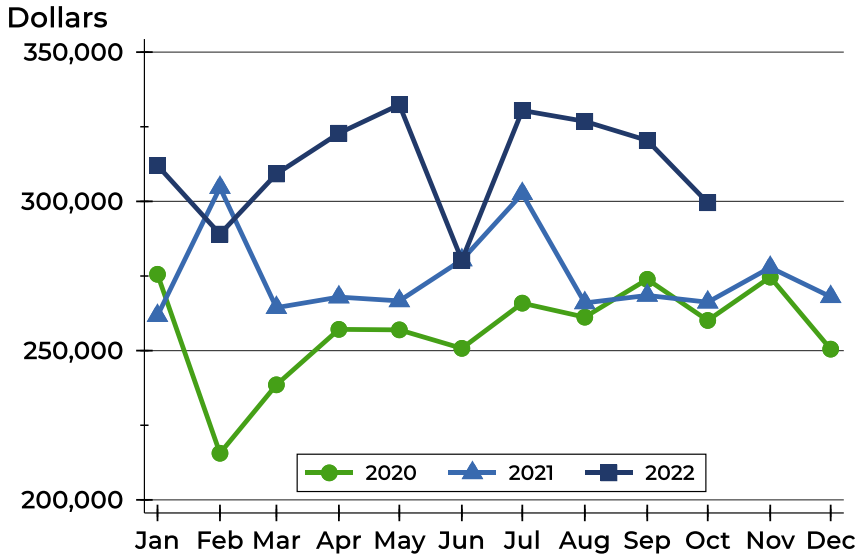
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	4.5%	102,000	102,000	1	1	93.1%	93.1%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	9.1%	150,000	150,000	81	81	87.5%	87.5%
\$175,000-\$199,999	1	4.5%	187,000	187,000	57	57	95.9%	95.9%
\$200,000-\$249,999	5	22.7%	221,300	217,000	13	10	98.2%	100.0%
\$250,000-\$299,999	2	9.1%	280,000	280,000	5	5	98.6%	98.6%
\$300,000-\$399,999	7	31.8%	357,100	340,000	31	5	98.3%	100.0%
\$400,000-\$499,999	3	13.6%	413,333	415,000	25	4	100.0%	100.0%
\$500,000-\$749,999	1	4.5%	594,900	594,900	105	105	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





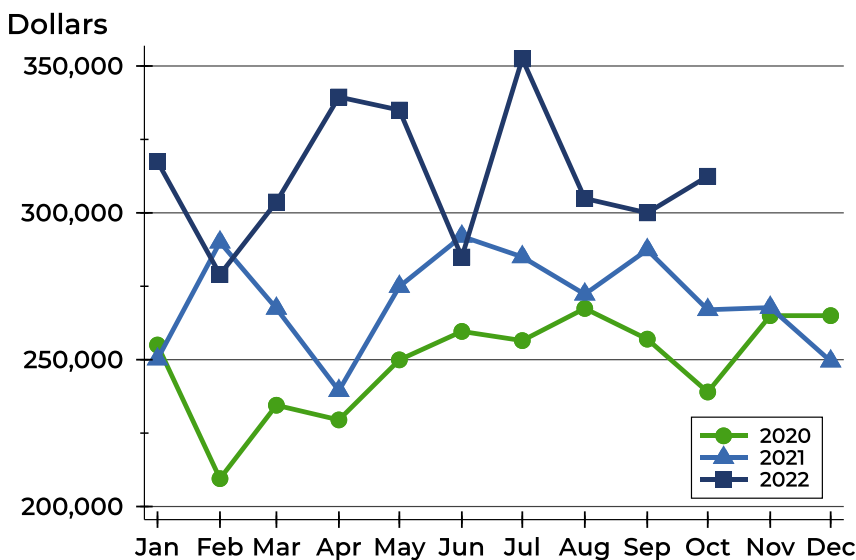
## Pottawatomie County Contracts Written Analysis

### Average Price



Month	2020	2021	2022
January	275,577	261,718	312,029
February	215,623	304,628	289,037
March	238,542	264,400	309,196
April	257,123	267,945	322,826
May	256,959	266,667	332,385
June	250,765	280,366	280,298
July	265,908	302,572	330,457
August	261,211	265,977	326,824
September	273,890	268,499	320,429
October	260,115	266,221	299,550
November	274,623	277,837	
December	250,496	268,045	

### Median Price

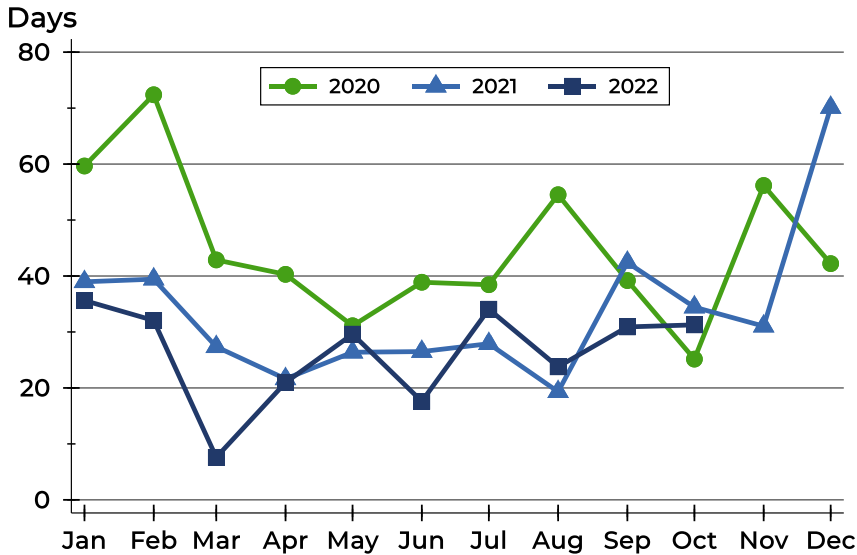


Month	2020	2021	2022
January	255,000	250,200	317,450
February	209,500	290,000	279,000
March	234,500	267,450	303,700
April	229,500	239,450	339,450
May	249,945	274,900	335,000
June	259,625	292,000	284,950
July	256,500	285,000	352,450
August	267,450	272,280	304,900
September	257,000	287,400	300,000
October	239,000	267,000	312,450
November	265,000	267,750	
December	265,000	249,500	



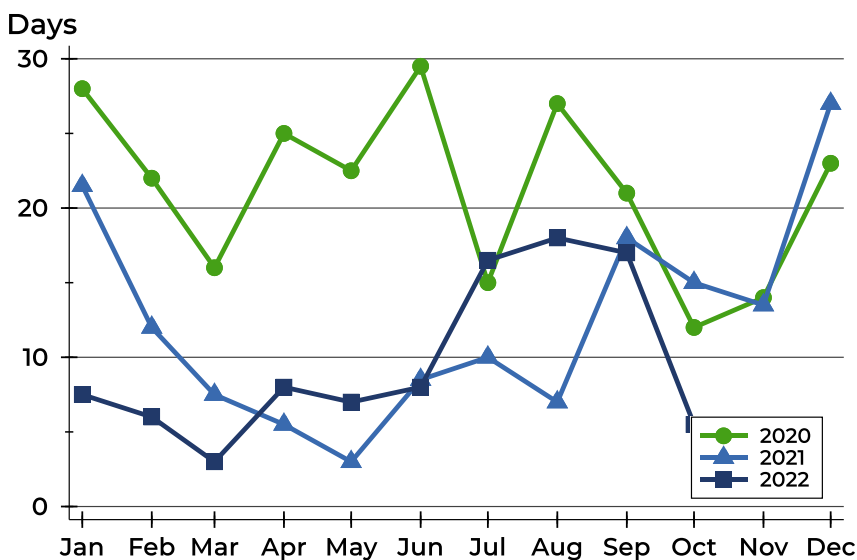
## Pottawatomie County Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	60	39	36
February	72	39	32
March	43	27	8
April	40	22	21
May	31	26	30
June	39	27	18
July	38	28	34
August	55	19	24
September	39	42	31
October	25	34	31
November	56	31	
December	42	70	

### Median DOM



Month	2020	2021	2022
January	28	22	8
February	22	12	6
March	16	8	3
April	25	6	8
May	23	3	7
June	30	9	8
July	15	10	17
August	27	7	18
September	21	18	17
October	12	15	6
November	14	14	
December	23	27	



## Pottawatomie County Pending Contracts Analysis

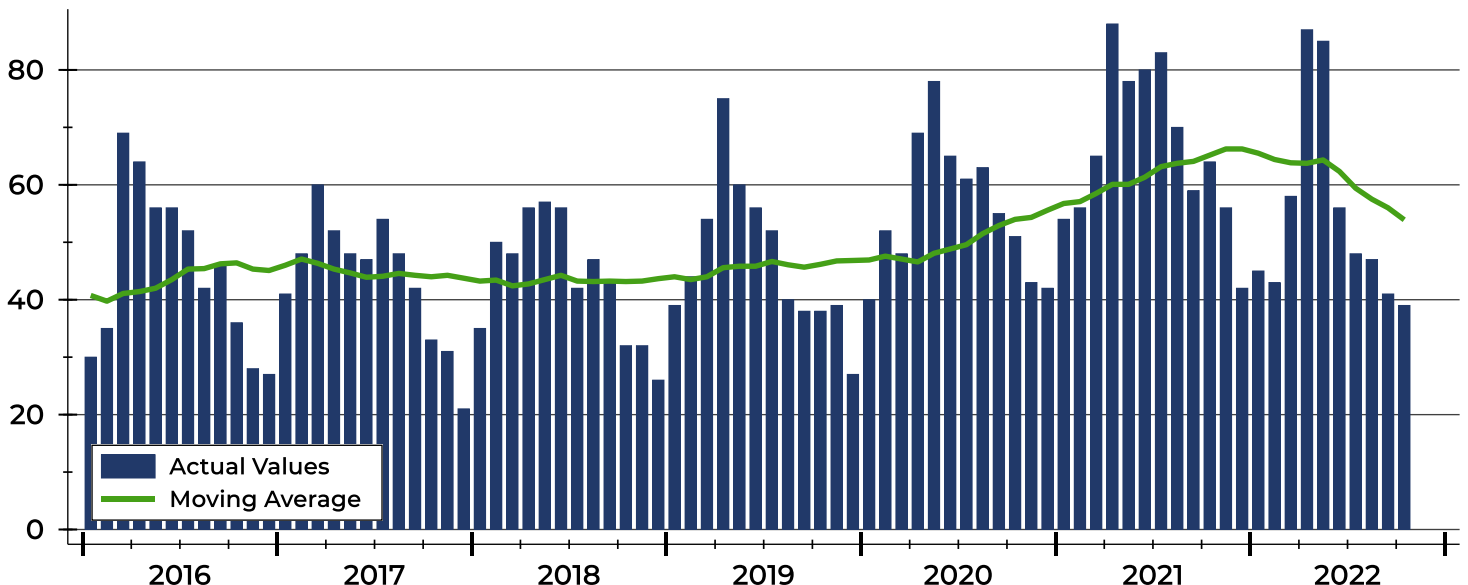
Summary Statistics for Pending Contracts		End of October		
		2022	2021	Change
Pending Contracts		39	64	-39.1%
Volume (1,000s)		11,660	17,206	-32.2%
Average	List Price	298,977	268,839	11.2%
	Days on Market	32	39	-17.9%
	Percent of Original	99.1%	99.3%	-0.2%
Median	List Price	295,000	277,450	6.3%
	Days on Market	16	15	6.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 39 listings in Pottawatomie County had contracts pending at the end of October, down from 64 contracts pending at the end of October 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

## History of Pending Contracts

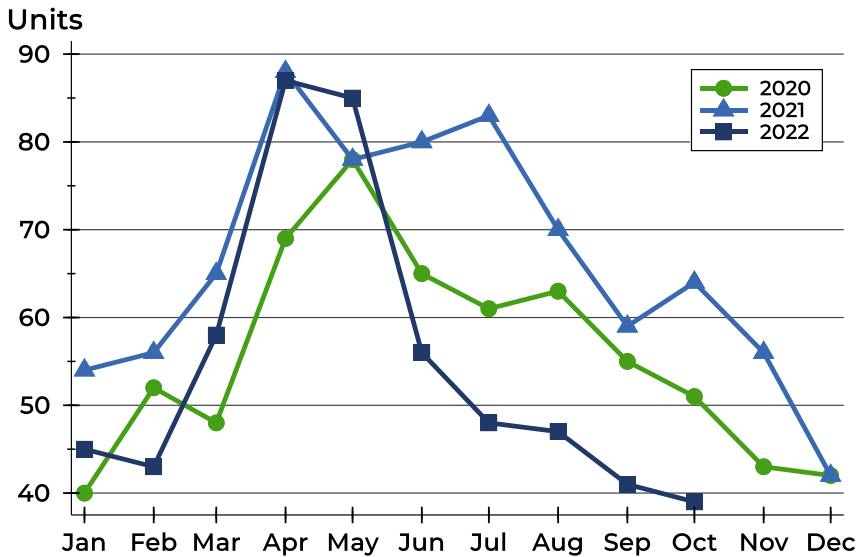
Units





## Pottawatomie County Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
January	40	54	45
February	52	56	43
March	48	65	58
April	69	88	87
May	78	78	85
June	65	80	56
July	61	83	48
August	63	70	47
September	55	59	41
October	51	64	39
November	43	56	
December	42	42	

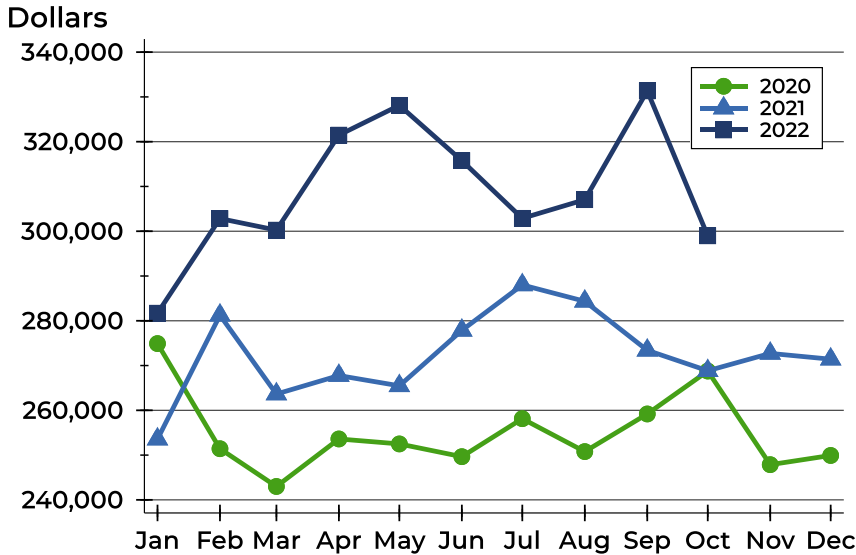
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	2.6%	102,000	102,000	1	1	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	5.1%	150,000	150,000	81	81	87.5%	87.5%
\$175,000-\$199,999	3	7.7%	185,167	187,000	56	57	95.3%	95.9%
\$200,000-\$249,999	9	23.1%	228,411	229,500	18	21	98.6%	100.0%
\$250,000-\$299,999	5	12.8%	271,800	269,000	35	25	106.0%	100.0%
\$300,000-\$399,999	12	30.8%	346,133	332,500	27	15	99.0%	100.0%
\$400,000-\$499,999	6	15.4%	423,233	415,000	28	11	100.0%	100.0%
\$500,000-\$749,999	1	2.6%	594,900	594,900	105	105	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



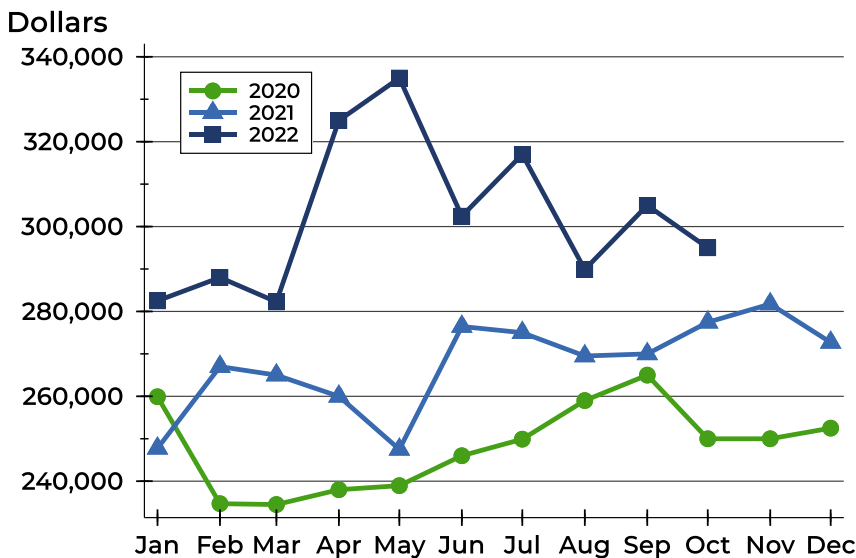
## Pottawatomie County Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
January	274,908	253,565	281,700
February	251,427	281,241	302,832
March	242,995	263,641	300,248
April	253,607	267,766	321,471
May	252,496	265,473	328,125
June	249,649	277,862	315,771
July	258,138	288,006	302,886
August	250,781	284,350	307,048
September	259,189	273,403	331,346
October	268,773	268,839	298,977
November	247,860	272,718	
December	249,923	271,423	

### Median Price

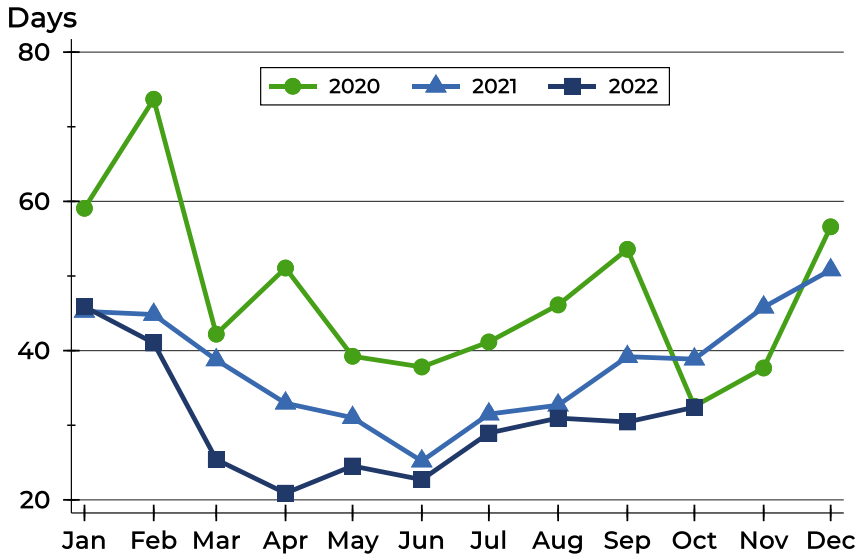


Month	2020	2021	2022
January	259,900	247,750	282,500
February	234,700	267,000	288,000
March	234,500	265,000	282,250
April	238,000	260,000	325,000
May	238,950	247,500	335,000
June	246,000	276,450	302,450
July	249,900	275,000	317,000
August	259,000	269,500	289,900
September	265,000	270,000	305,000
October	250,000	277,450	295,000
November	250,000	281,750	
December	252,500	272,700	



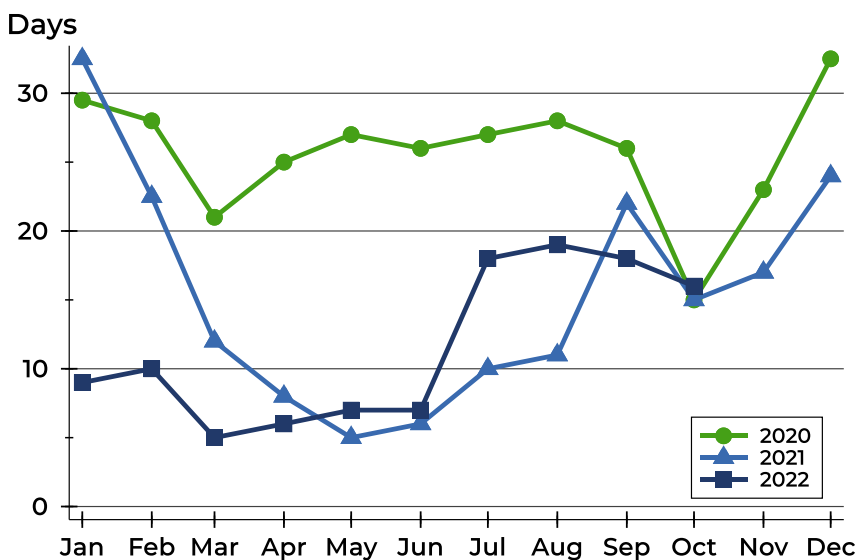
## Pottawatomie County Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	59	45	46
February	74	45	41
March	42	39	25
April	51	33	21
May	39	31	25
June	38	25	23
July	41	31	29
August	46	33	31
September	54	39	30
October	33	39	32
November	38	46	
December	57	51	

### Median DOM



Month	2020	2021	2022
January	30	33	9
February	28	23	10
March	21	12	5
April	25	8	6
May	27	5	7
June	26	6	7
July	27	10	18
August	28	11	19
September	26	22	18
October	15	15	16
November	23	17	
December	33	24	