

Pottawatomie County Housing Report



Market Overview

Pottawatomie County Home Sales Fell in July

Total home sales in Pottawatomie County fell last month to 31 units, compared to 35 units in July 2021. Total sales volume was \$10.7 million, up from a year earlier.

The median sale price in July was \$333,000, up from \$255,000 a year earlier. Homes that sold in July were typically on the market for 7 days and sold for 100.0% of their list prices.

Pottawatomie County Active Listings Down at End of July

The total number of active listings in Pottawatomie County at the end of July was 48 units, down from 50 at the same point in 2021. This represents a 1.5 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$339,750.

During July, a total of 28 contracts were written down from 41 in July 2021. At the end of the month, there were 48 contracts still pending.

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**July
2022**

Flint Hills MLS Statistics



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ASSOCIATION
OF REALTORS®**

Pottawatomie County Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		31	35	45	207	229	214
Change from prior year		-11.4%	-22.2%	18.4%	-9.6%	7.0%	9.7%
Active Listings		48	50	63	N/A	N/A	N/A
Change from prior year		-4.0%	-20.6%	-30.0%			
Months' Supply		1.5	1.6	2.2	N/A	N/A	N/A
Change from prior year		-6.3%	-27.3%	-35.3%			
New Listings		32	39	40	262	292	282
Change from prior year		-17.9%	-2.5%	8.1%	-10.3%	3.5%	1.4%
Contracts Written		28	41	40	215	270	250
Change from prior year		-31.7%	2.5%	17.6%	-20.4%	8.0%	13.6%
Pending Contracts		48	83	61	N/A	N/A	N/A
Change from prior year		-42.2%	36.1%	17.3%			
Sales Volume (1,000s)		10,678	9,514	11,153	64,359	61,500	53,562
Change from prior year		12.2%	-14.7%	28.0%	4.6%	14.8%	17.0%
Average	Sale Price	344,468	271,821	247,853	310,912	268,561	250,290
	Change from prior year	26.7%	9.7%	8.1%	15.8%	7.3%	6.6%
	List Price of Actives	390,400	289,574	274,238	N/A	N/A	N/A
	Change from prior year	34.8%	5.6%	2.2%			
	Days on Market	28	10	25	25	32	51
Change from prior year	180.0%	-60.0%	-54.5%	-21.9%	-37.3%	-19.0%	
Percent of List	100.9%	101.3%	98.2%	100.9%	100.0%	98.7%	
Change from prior year	-0.4%	3.2%	-0.3%	0.9%	1.3%	0.2%	
Percent of Original	100.3%	101.3%	97.3%	100.4%	99.2%	97.2%	
Change from prior year	-1.0%	4.1%	0.0%	1.2%	2.1%	0.2%	
Median	Sale Price	333,000	255,000	258,000	315,000	268,000	241,250
	Change from prior year	30.6%	-1.2%	6.2%	17.5%	11.1%	4.9%
	List Price of Actives	339,750	289,900	258,000	N/A	N/A	N/A
	Change from prior year	17.2%	12.4%	7.2%			
	Days on Market	7	3	17	6	8	23
Change from prior year	133.3%	-82.4%	-51.4%	-25.0%	-65.2%	-43.9%	
Percent of List	100.0%	100.0%	99.5%	100.0%	100.0%	99.5%	
Change from prior year	0.0%	0.5%	0.3%	0.0%	0.5%	0.5%	
Percent of Original	100.0%	100.0%	99.4%	100.0%	100.0%	98.8%	
Change from prior year	0.0%	0.6%	1.4%	0.0%	1.2%	0.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Pottawatomie County Closed Listings Analysis

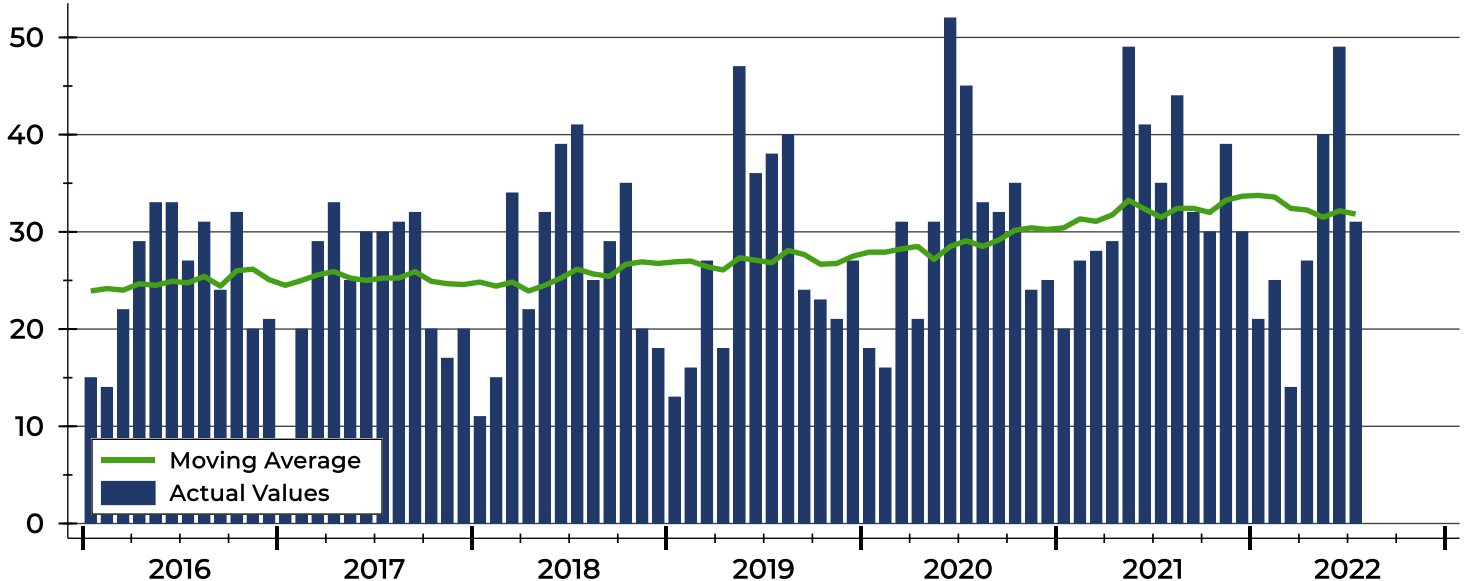
Summary Statistics for Closed Listings		2022	July 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		31	35	-11.4%	207	229	-9.6%
Volume (1,000s)		10,678	9,514	12.2%	64,359	61,500	4.6%
Months' Supply		1.5	1.6	-6.3%	N/A	N/A	N/A
Average	Sale Price	344,468	271,821	26.7%	310,912	268,561	15.8%
	Days on Market	28	10	180.0%	25	32	-21.9%
	Percent of List	100.9%	101.3%	-0.4%	100.9%	100.0%	0.9%
	Percent of Original	100.3%	101.3%	-1.0%	100.4%	99.2%	1.2%
Median	Sale Price	333,000	255,000	30.6%	315,000	268,000	17.5%
	Days on Market	7	3	133.3%	6	8	-25.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 31 homes sold in Pottawatomie County in July, down from 35 units in July 2021. Total sales volume rose to \$10.7 million compared to \$9.5 million in the previous year.

The median sales price in July was \$333,000, up 30.6% compared to the prior year. Median days on market was 7 days, the same as June, and up from 3 in July 2021.

History of Closed Listings

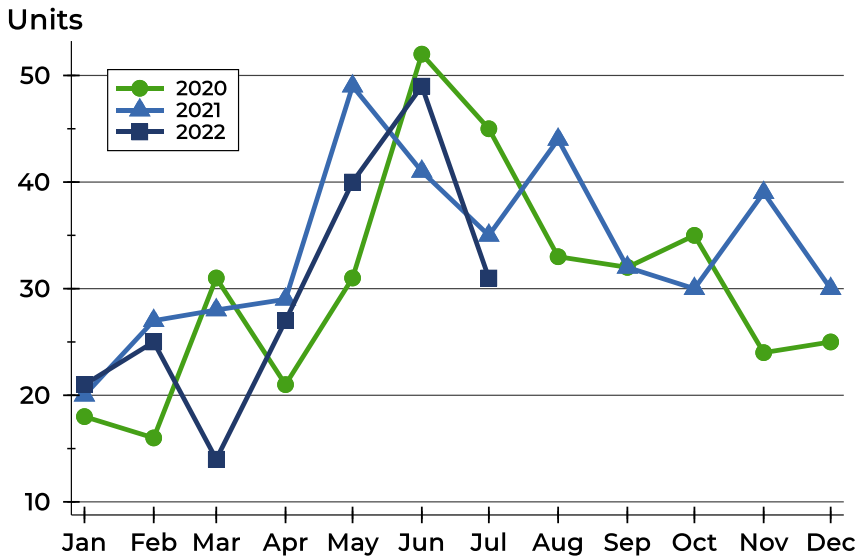
Units





Pottawatomie County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	18	20	21
February	16	27	25
March	31	28	14
April	21	29	27
May	31	49	40
June	52	41	49
July	45	35	31
August	33	44	32
September	32	32	32
October	35	30	30
November	24	39	24
December	25	30	25

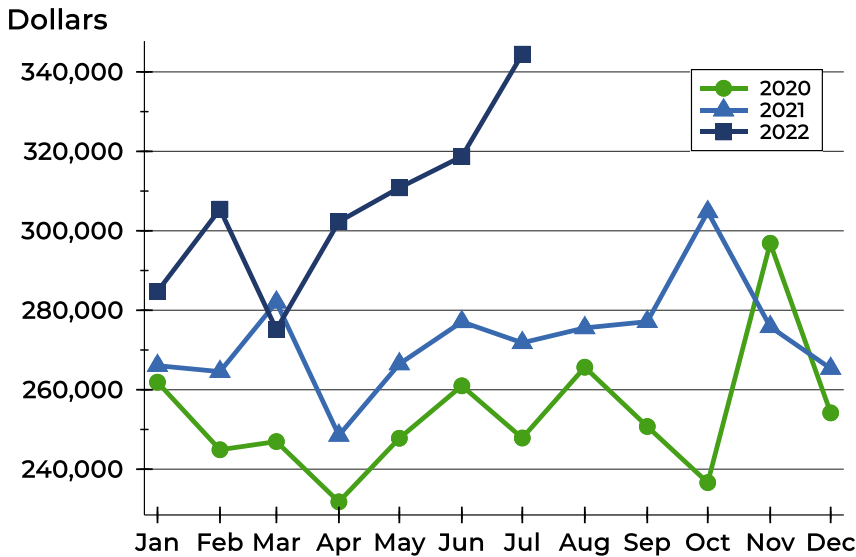
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	2.4	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	3.2%	1.2	129,950	129,950	9	9	100.0%	100.0%	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	6.5%	0.0	182,500	182,500	36	36	102.0%	102.0%	102.0%	102.0%
\$200,000-\$249,999	2	6.5%	1.4	225,200	225,200	4	4	101.2%	101.2%	100.1%	100.1%
\$250,000-\$299,999	6	19.4%	0.7	274,017	269,350	38	7	100.2%	100.0%	100.2%	100.0%
\$300,000-\$399,999	10	32.3%	1.6	341,490	337,500	19	3	101.5%	100.0%	100.2%	100.0%
\$400,000-\$499,999	8	25.8%	1.7	433,456	434,000	42	28	101.0%	100.0%	100.8%	100.0%
\$500,000-\$749,999	2	6.5%	5.1	603,250	603,250	19	19	98.6%	98.6%	98.6%	98.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



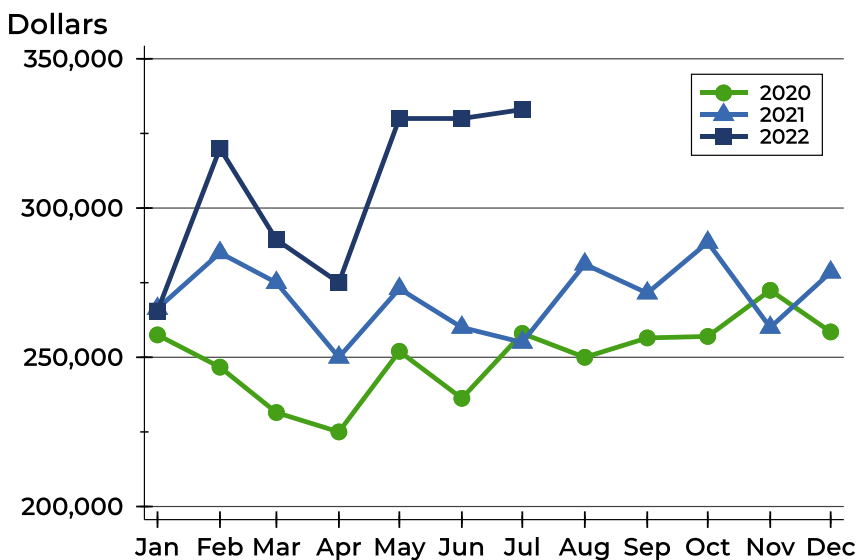
Pottawatomie County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	261,903	266,064	284,752
February	244,894	264,562	305,443
March	246,959	282,018	275,167
April	231,776	248,504	302,308
May	247,790	266,490	310,831
June	260,992	277,099	318,706
July	247,853	271,821	344,468
August	265,671	275,567	
September	250,749	277,140	
October	236,625	304,775	
November	296,878	275,848	
December	254,176	265,343	

Median Price

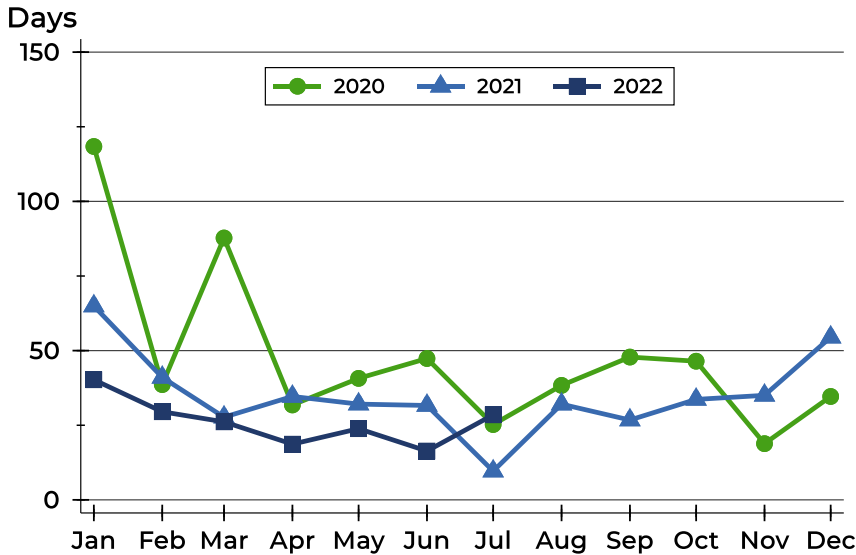


Month	2020	2021	2022
January	257,500	266,314	265,500
February	246,700	285,000	320,000
March	231,500	275,000	289,400
April	225,000	250,000	275,000
May	252,000	273,000	330,000
June	236,250	260,000	330,000
July	258,000	255,000	333,000
August	250,000	281,200	
September	256,500	271,500	
October	257,000	288,500	
November	272,450	260,000	
December	258,500	278,500	



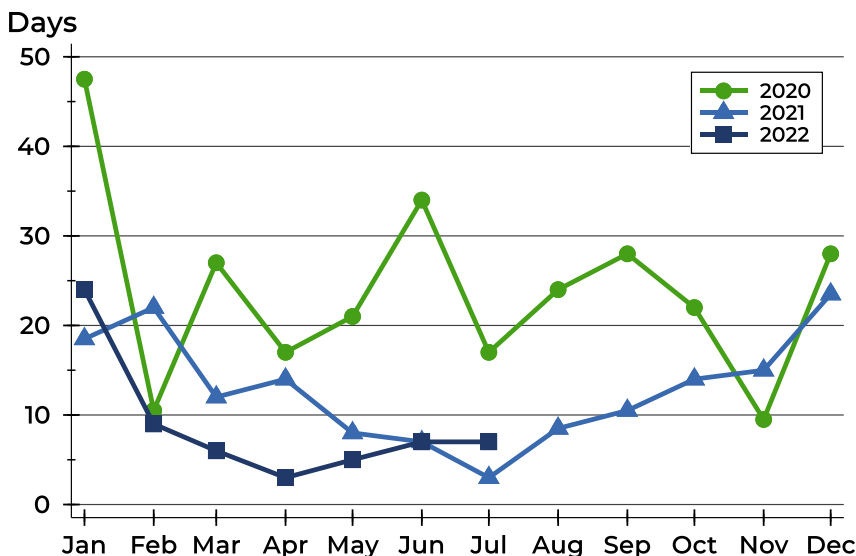
Pottawatomie County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	118	65	40
February	39	41	30
March	88	28	26
April	32	35	19
May	41	32	24
June	47	32	16
July	25	10	28
August	38	32	
September	48	27	
October	46	34	
November	19	35	
December	35	55	

Median DOM



Month	2020	2021	2022
January	48	19	24
February	11	22	9
March	27	12	6
April	17	14	3
May	21	8	5
June	34	7	7
July	17	3	7
August	24	9	
September	28	11	
October	22	14	
November	10	15	
December	28	24	



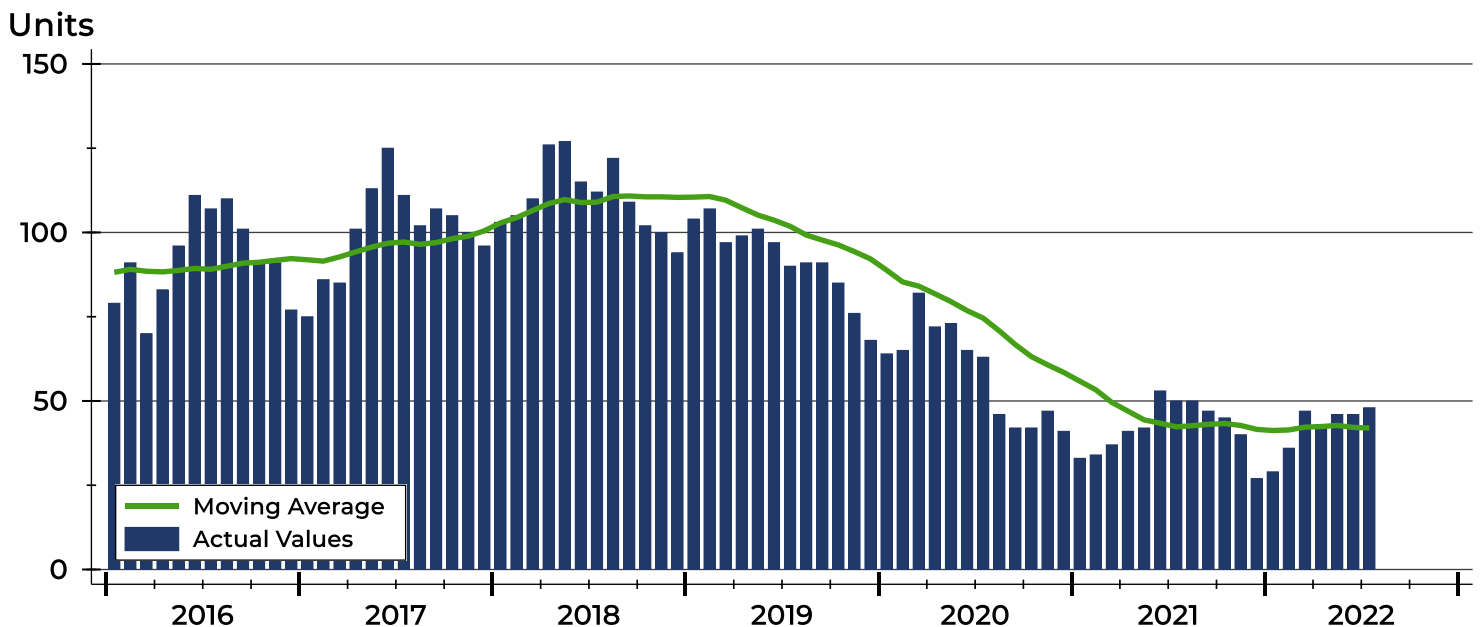
Pottawatomie County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of July 2021	Change
Active Listings		48	50	-4.0%
Volume (1,000s)		18,739	14,479	29.4%
Months' Supply		1.5	1.6	-6.3%
Average	List Price	390,400	289,574	34.8%
	Days on Market	68	57	19.3%
	Percent of Original	98.5%	99.1%	-0.6%
Median	List Price	339,750	289,900	17.2%
	Days on Market	45	44	2.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 48 homes were available for sale in Pottawatomie County at the end of July. This represents a 1.5 months' supply of active listings.

The median list price of homes on the market at the end of July was \$339,750, up 17.2% from 2021. The typical time on market for active listings was 45 days, up from 44 days a year earlier.

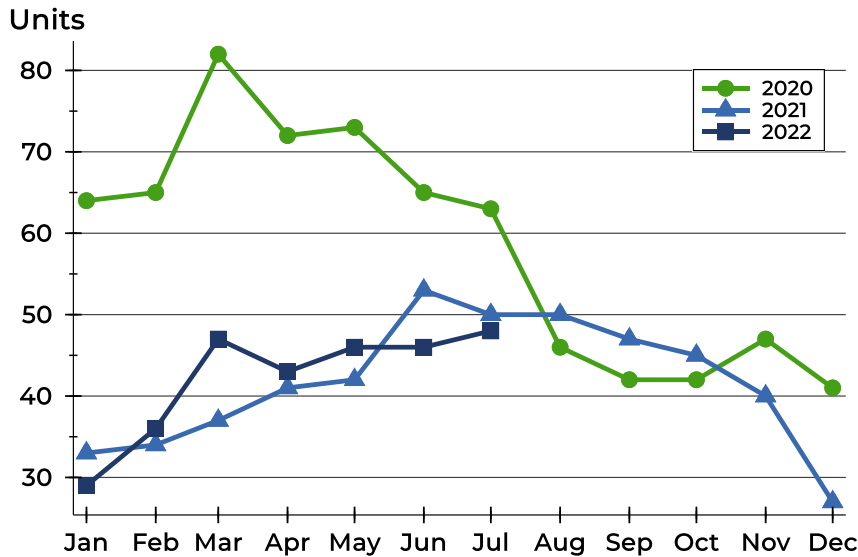
History of Active Listings





Pottawatomie County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	64	33	29
February	65	34	36
March	82	37	47
April	72	41	43
May	73	42	46
June	65	53	46
July	63	50	48
August	46	50	46
September	42	47	42
October	42	45	42
November	47	40	47
December	41	27	41

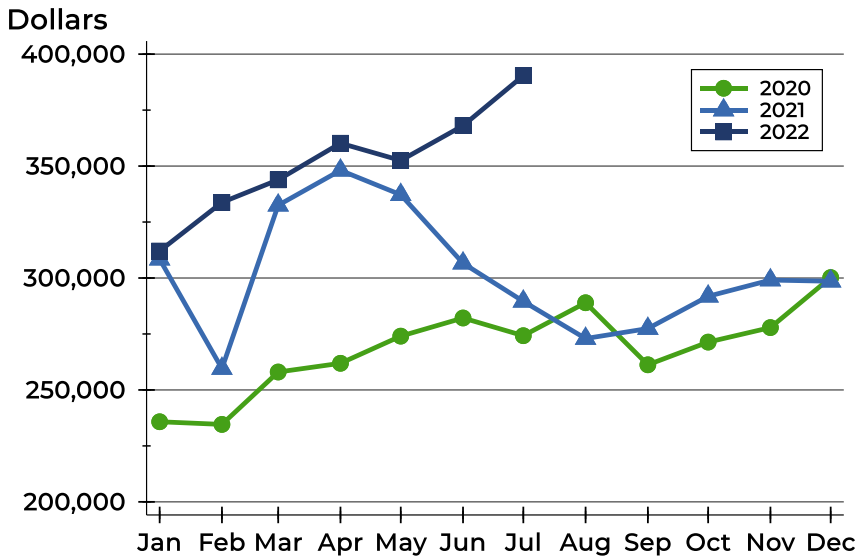
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	4.2%	2.4	93,250	93,250	62	62	95.2%	95.2%
\$100,000-\$124,999	1	2.1%	N/A	112,000	112,000	11	11	100.0%	100.0%
\$125,000-\$149,999	1	2.1%	1.2	125,000	125,000	12	12	100.0%	100.0%
\$150,000-\$174,999	3	6.3%	N/A	167,600	165,000	85	90	94.2%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	5	10.4%	1.4	229,880	239,900	84	19	100.0%	100.0%
\$250,000-\$299,999	5	10.4%	0.7	276,360	279,000	31	34	99.6%	100.0%
\$300,000-\$399,999	17	35.4%	1.6	358,371	350,000	65	59	98.7%	100.0%
\$400,000-\$499,999	6	12.5%	1.7	434,100	422,400	95	93	99.6%	100.0%
\$500,000-\$749,999	6	12.5%	5.1	614,133	602,450	93	96	97.3%	98.5%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	4.2%	N/A	1,450,000	1,450,000	23	23	100.0%	100.0%



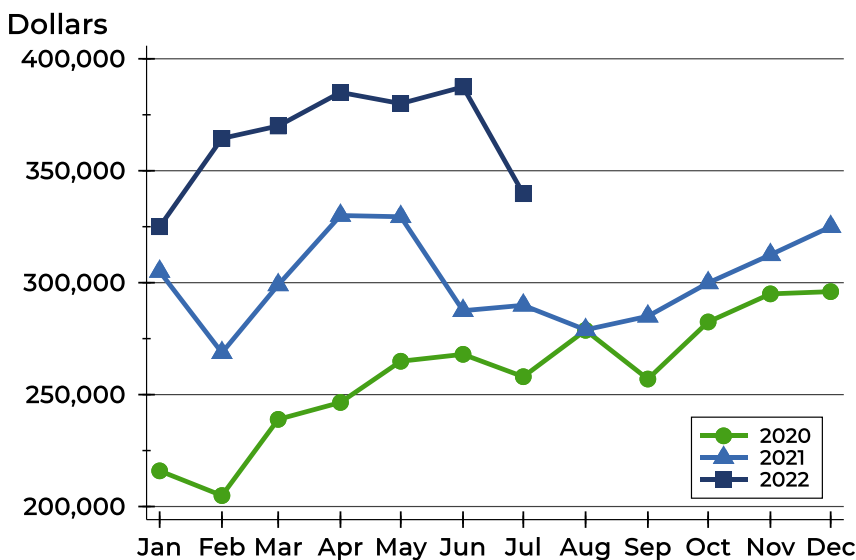
Pottawatomie County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	235,787	308,385	312,066
February	234,610	259,565	333,767
March	258,014	332,489	343,857
April	261,901	348,095	360,213
May	274,036	337,200	352,492
June	282,150	306,614	368,059
July	274,238	289,574	390,400
August	288,946	272,958	
September	261,224	277,430	
October	271,369	291,840	
November	277,857	299,078	
December	300,205	298,563	

Median Price

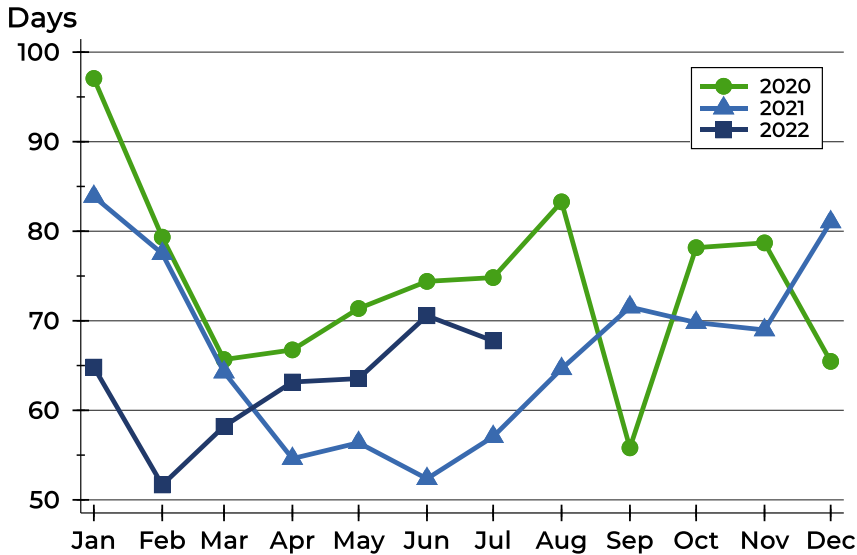


Month	2020	2021	2022
January	215,950	305,000	325,000
February	204,900	268,700	364,450
March	238,950	299,000	370,000
April	246,500	330,000	385,000
May	264,900	329,450	380,000
June	268,000	287,500	387,450
July	258,000	289,900	339,750
August	278,725	278,950	
September	256,950	285,000	
October	282,450	299,900	
November	295,000	312,450	
December	296,000	325,000	



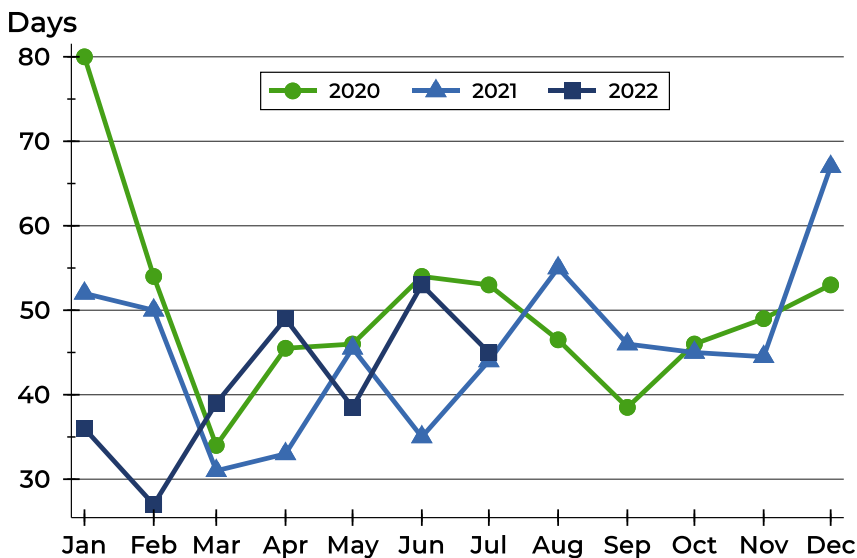
Pottawatomie County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	97	84	65
February	79	78	52
March	66	64	58
April	67	55	63
May	71	56	64
June	74	52	71
July	75	57	68
August	83	65	65
September	56	72	70
October	78	70	69
November	79	69	69
December	65	81	81

Median DOM

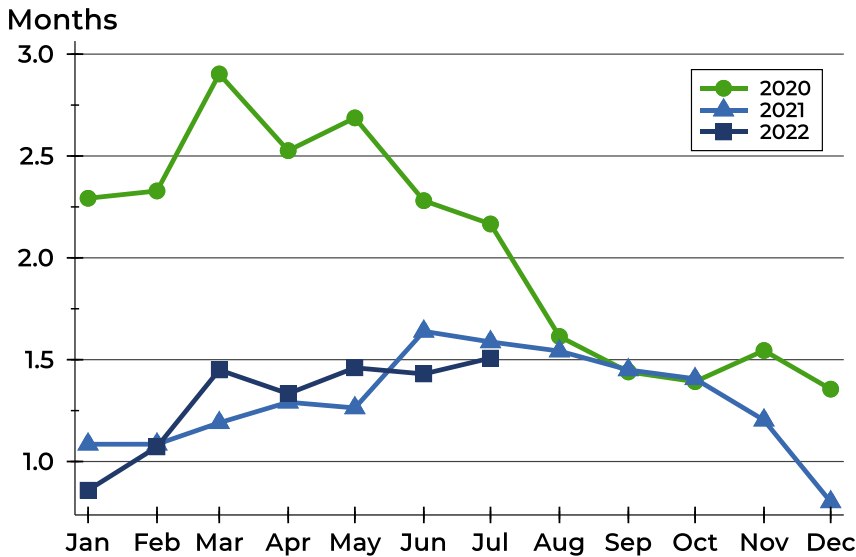


Month	2020	2021	2022
January	80	52	36
February	54	50	27
March	34	31	39
April	46	33	49
May	46	46	39
June	54	35	53
July	53	44	45
August	47	55	47
September	39	46	46
October	46	45	45
November	49	45	45
December	53	67	67



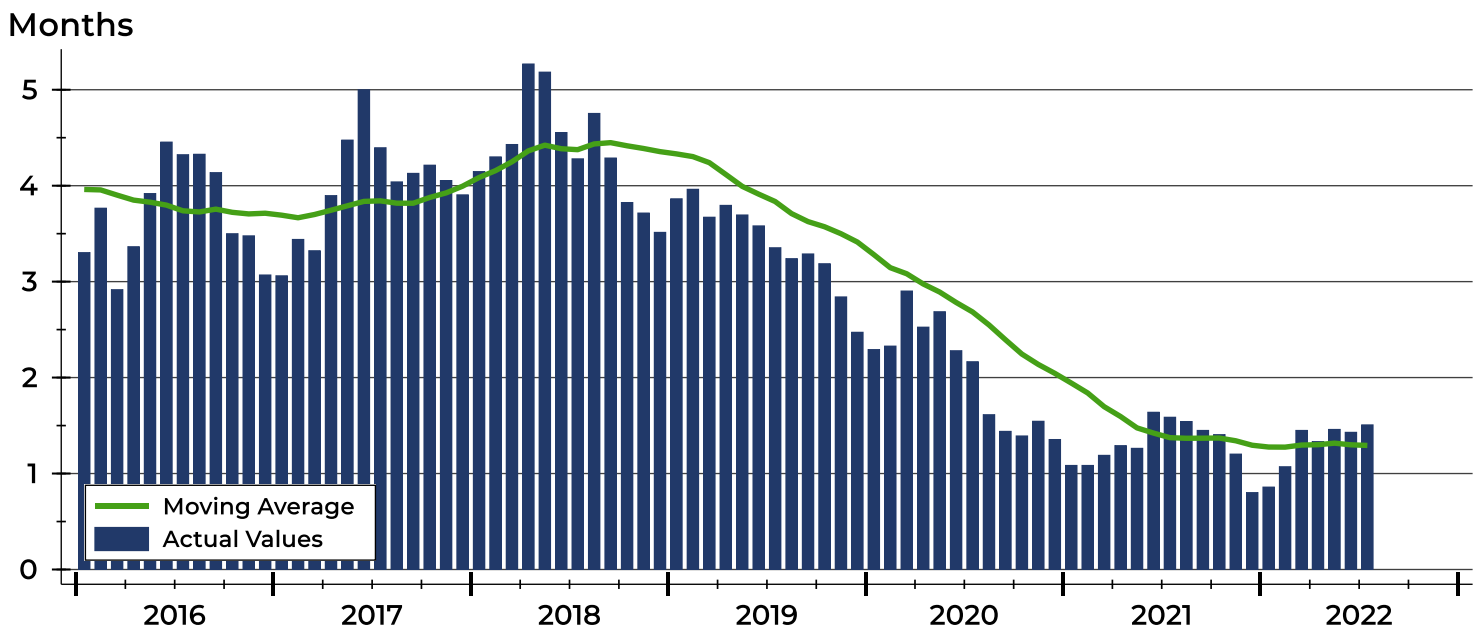
Pottawatomie County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.3	1.1	0.9
February	2.3	1.1	1.1
March	2.9	1.2	1.4
April	2.5	1.3	1.3
May	2.7	1.3	1.5
June	2.3	1.6	1.4
July	2.2	1.6	1.5
August	1.6	1.5	1.5
September	1.4	1.4	1.4
October	1.4	1.4	1.4
November	1.5	1.2	1.2
December	1.4	0.8	0.8

History of Month's Supply





Pottawatomie County New Listings Analysis

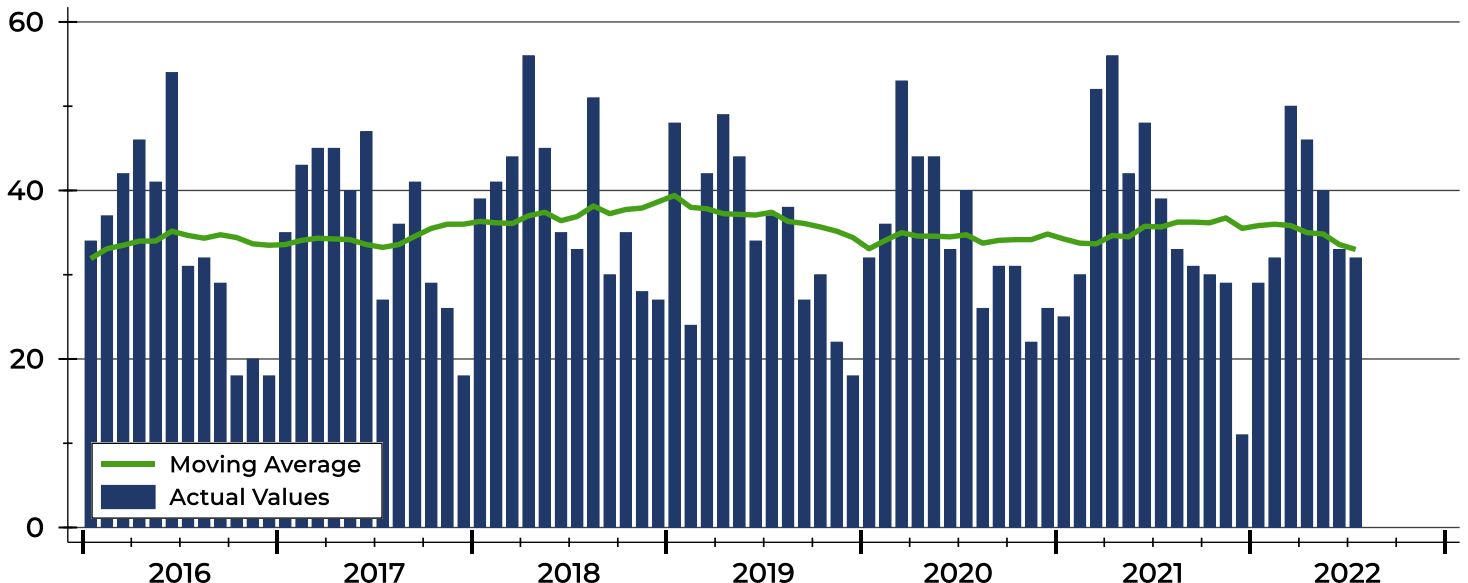
Summary Statistics for New Listings		2022	July 2021	Change
Current Month	New Listings	32	39	-17.9%
	Volume (1,000s)	12,434	12,047	3.2%
	Average List Price	388,553	308,895	25.8%
	Median List Price	332,450	295,000	12.7%
Year-to-Date	New Listings	262	292	-10.3%
	Volume (1,000s)	87,590	82,372	6.3%
	Average List Price	334,311	282,095	18.5%
	Median List Price	329,950	271,500	21.5%

A total of 32 new listings were added in Pottawatomie County during July, down 17.9% from the same month in 2021. Year-to-date Pottawatomie County has seen 262 new listings.

The median list price of these homes was \$332,450 up from \$295,000 in 2021.

History of New Listings

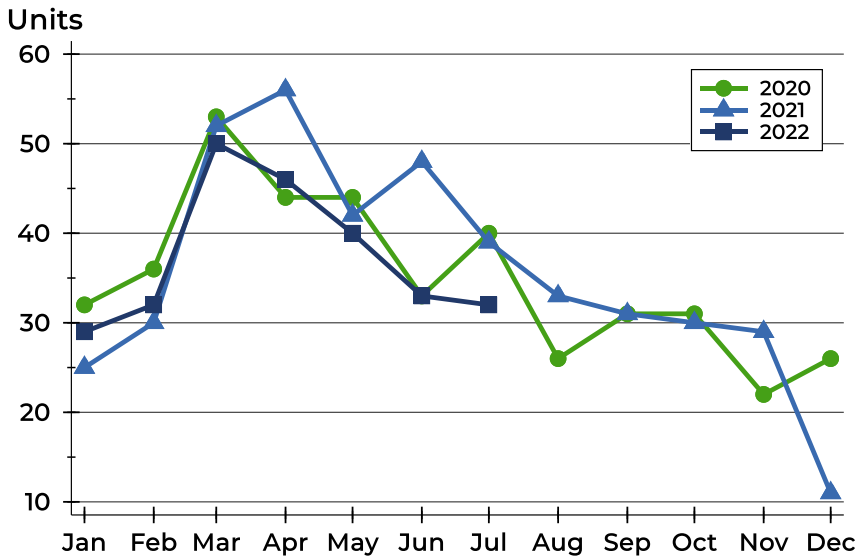
Units





Pottawatomie County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	32	25	29
February	36	30	32
March	53	52	50
April	44	56	46
May	44	42	40
June	33	48	33
July	40	39	32
August	26	33	31
September	31	31	30
October	31	30	22
November	22	29	11
December	26	11	11

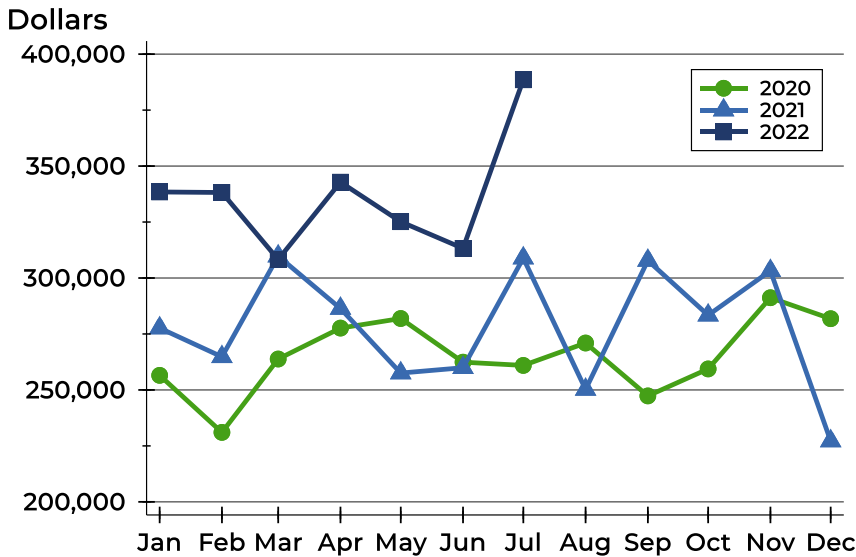
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	6.3%	83,000	83,000	8	8	100.0%	100.0%
\$100,000-\$124,999	1	3.1%	112,000	112,000	18	18	100.0%	100.0%
\$125,000-\$149,999	1	3.1%	149,900	149,900	3	3	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	3.1%	194,500	194,500	4	4	100.0%	100.0%
\$200,000-\$249,999	3	9.4%	232,467	239,900	21	19	100.0%	100.0%
\$250,000-\$299,999	4	12.5%	273,000	274,000	20	21	99.0%	100.0%
\$300,000-\$399,999	12	37.5%	348,517	345,000	13	10	99.4%	100.0%
\$400,000-\$499,999	5	15.6%	468,960	465,000	15	21	100.0%	100.0%
\$500,000-\$749,999	1	3.1%	594,900	594,900	28	28	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	6.3%	1,450,000	1,450,000	28	28	100.0%	100.0%



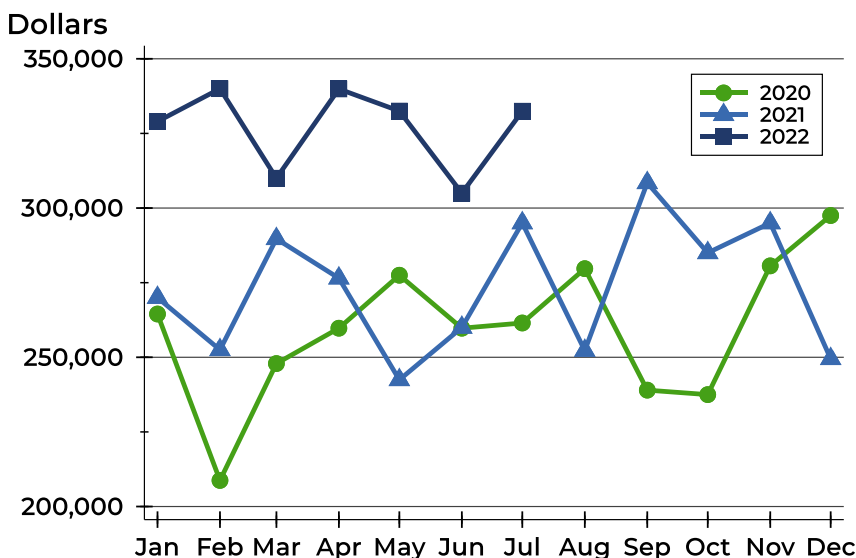
Pottawatomie County New Listings Analysis

Average Price



Month	2020	2021	2022
January	256,523	277,640	338,438
February	231,047	264,803	338,203
March	263,816	309,779	308,271
April	277,634	286,386	342,838
May	281,910	257,544	325,153
June	262,417	259,931	313,242
July	260,954	308,895	388,553
August	270,965	250,224	
September	247,342	307,825	
October	259,397	283,383	
November	291,191	303,241	
December	281,819	227,186	

Median Price



Month	2020	2021	2022
January	264,500	270,000	329,000
February	208,750	252,500	340,000
March	247,900	289,700	310,000
April	259,750	276,500	339,900
May	277,500	242,450	332,500
June	259,750	260,000	305,000
July	261,500	295,000	332,450
August	279,700	252,250	
September	239,000	308,450	
October	237,500	285,000	
November	280,635	295,000	
December	297,500	249,500	



**July
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Pottawatomie County Contracts Written Analysis

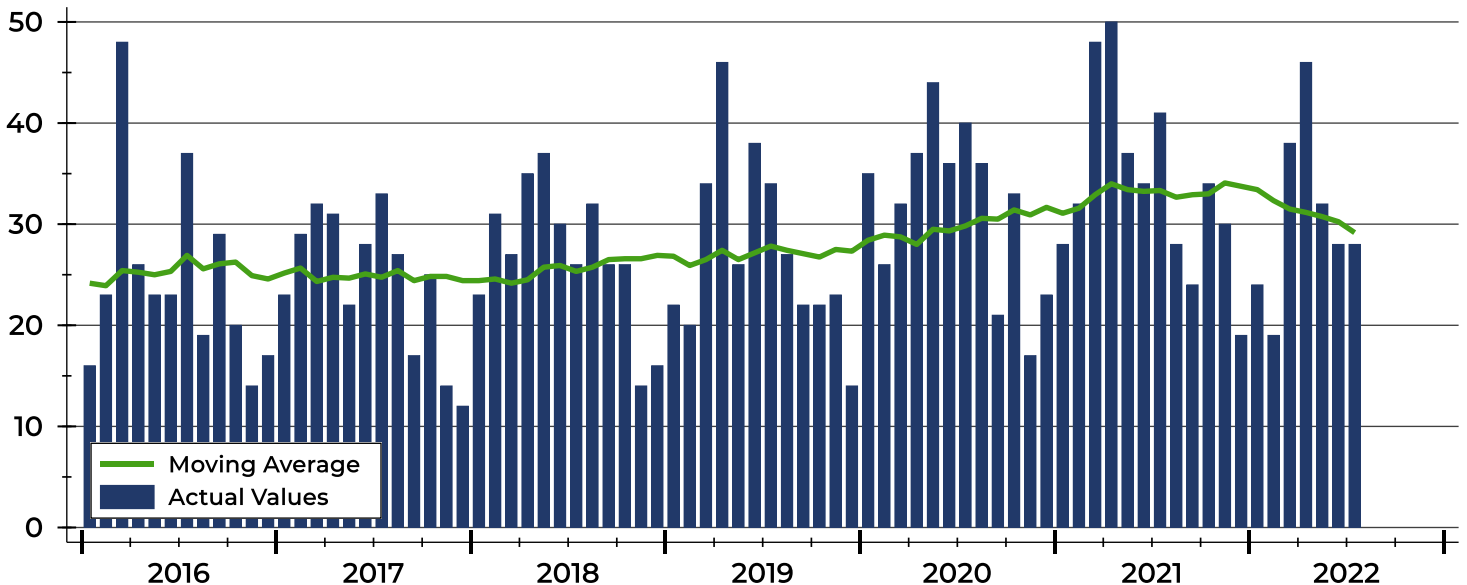
Summary Statistics for Contracts Written		2022	July 2021	Change	Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		28	41	-31.7%	215	270	-20.4%
Volume (1,000s)		9,009	12,405	-27.4%	67,141	74,969	-10.4%
Average	Sale Price	321,743	302,572	6.3%	312,283	277,664	12.5%
	Days on Market	35	28	25.0%	24	29	-17.2%
	Percent of Original	98.5%	97.0%	1.5%	100.5%	99.5%	1.0%
Median	Sale Price	340,000	285,000	19.3%	319,900	269,950	18.5%
	Days on Market	22	10	120.0%	6	8	-25.0%
	Percent of Original	100.0%	98.0%	2.0%	100.0%	100.0%	0.0%

A total of 28 contracts for sale were written in Pottawatomie County during the month of July, down from 41 in 2021. The median list price of these homes was \$340,000, up from \$285,000 the prior year.

Half of the homes that went under contract in July were on the market less than 22 days, compared to 10 days in July 2021.

History of Contracts Written

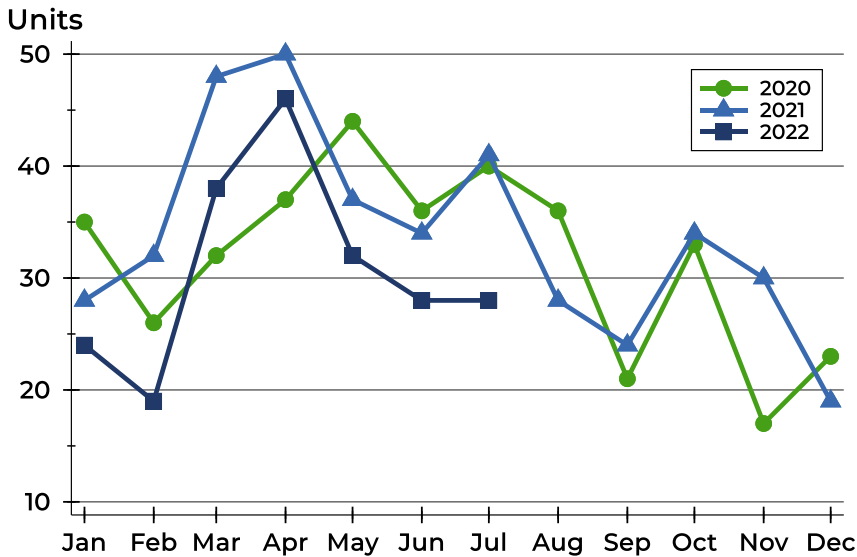
Units





Pottawatomie County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	35	28	24
February	26	32	19
March	32	48	38
April	37	50	46
May	44	37	32
June	36	34	28
July	40	41	28
August	36	28	
September	21	24	
October	33	34	
November	17	30	
December	23	19	

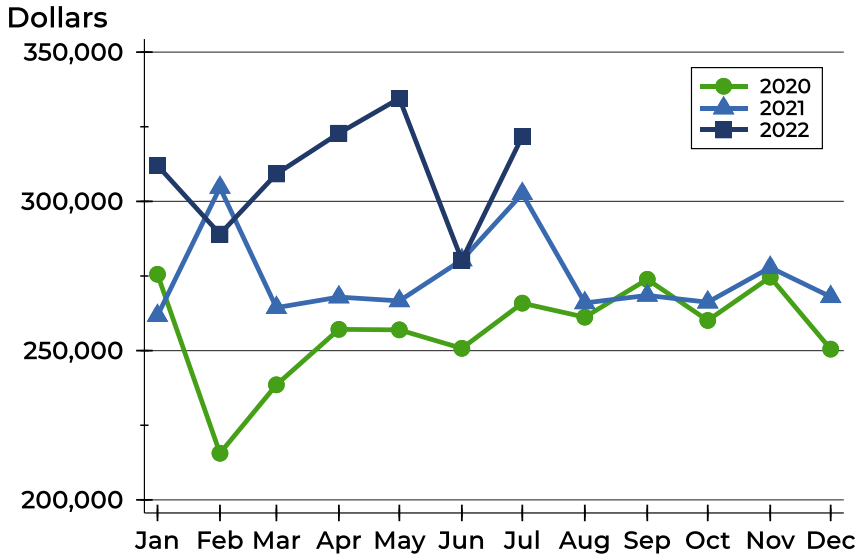
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	3.6%	79,000	79,000	3	3	100.0%	100.0%
\$100,000-\$124,999	1	3.6%	124,900	124,900	6	6	100.0%	100.0%
\$125,000-\$149,999	1	3.6%	149,900	149,900	3	3	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	7.1%	194,250	194,250	19	19	98.7%	98.7%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	3	10.7%	267,967	269,000	41	32	95.1%	94.9%
\$300,000-\$399,999	15	53.6%	353,173	354,900	45	21	99.2%	100.0%
\$400,000-\$499,999	5	17.9%	433,000	425,000	27	22	97.5%	97.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



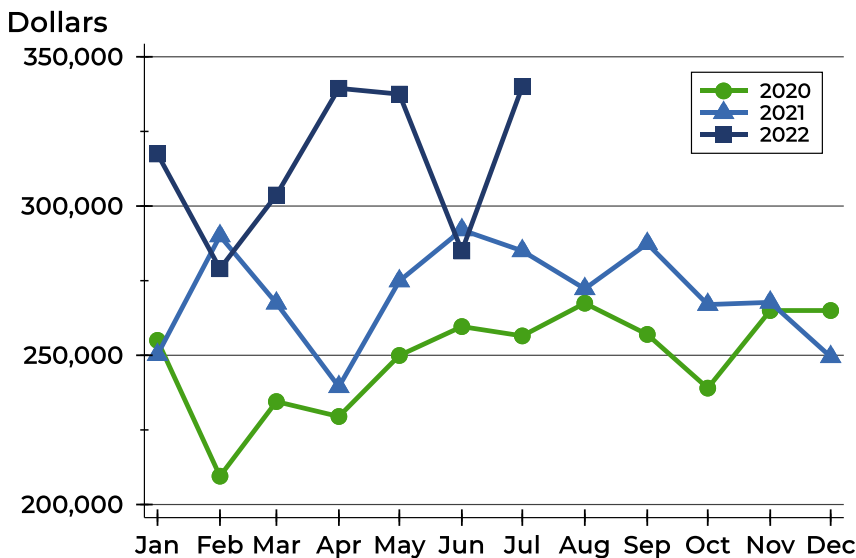
Pottawatomie County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	275,577	261,718	312,029
February	215,623	304,628	289,037
March	238,542	264,400	309,196
April	257,123	267,945	322,826
May	256,959	266,667	334,495
June	250,765	280,366	280,298
July	265,908	302,572	321,743
August	261,211	265,977	
September	273,890	268,499	
October	260,115	266,221	
November	274,623	277,837	
December	250,496	268,045	

Median Price

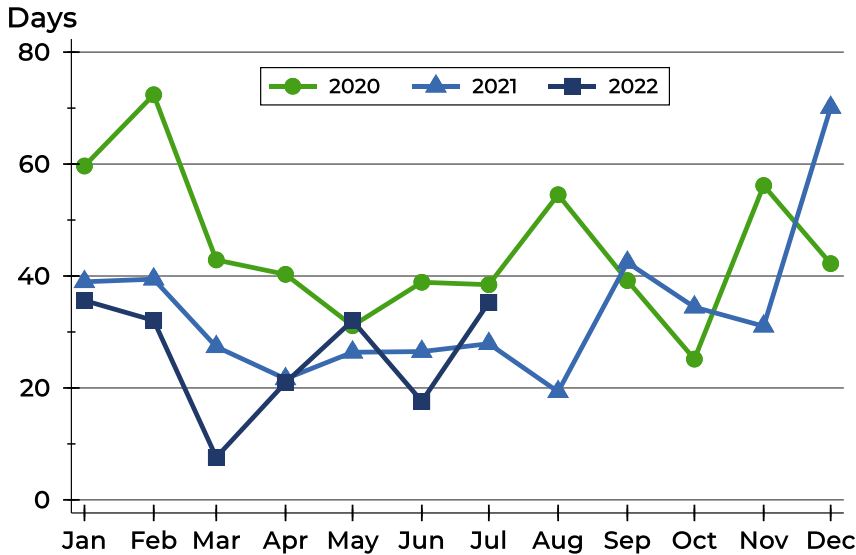


Month	2020	2021	2022
January	255,000	250,200	317,450
February	209,500	290,000	279,000
March	234,500	267,450	303,700
April	229,500	239,450	339,450
May	249,945	274,900	337,500
June	259,625	292,000	284,950
July	256,500	285,000	340,000
August	267,450	272,280	
September	257,000	287,400	
October	239,000	267,000	
November	265,000	267,750	
December	265,000	249,500	



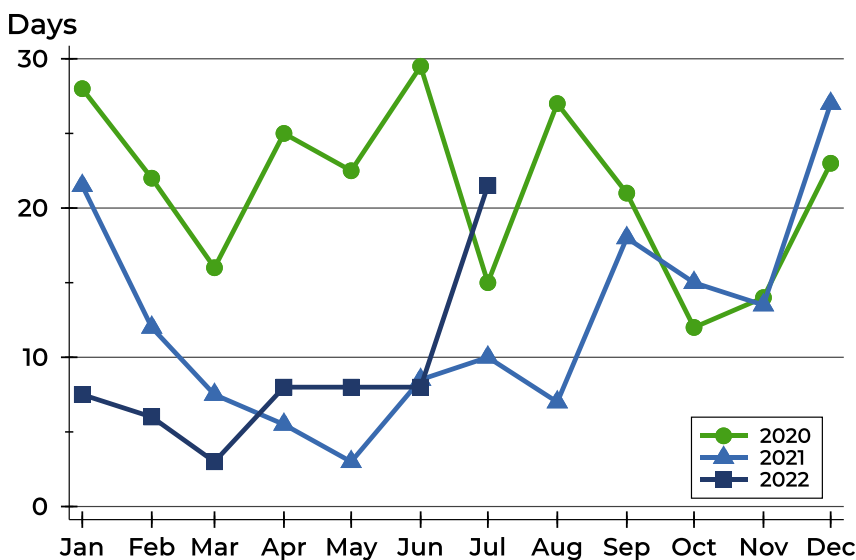
Pottawatomie County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	60	39	36
February	72	39	32
March	43	27	8
April	40	22	21
May	31	26	32
June	39	27	18
July	38	28	35
August	55	19	
September	39	42	
October	25	34	
November	56	31	
December	42	70	

Median DOM



Month	2020	2021	2022
January	28	22	8
February	22	12	6
March	16	8	3
April	25	6	8
May	23	3	8
June	30	9	8
July	15	10	22
August	27	7	
September	21	18	
October	12	15	
November	14	14	
December	23	27	



Pottawatomie County Pending Contracts Analysis

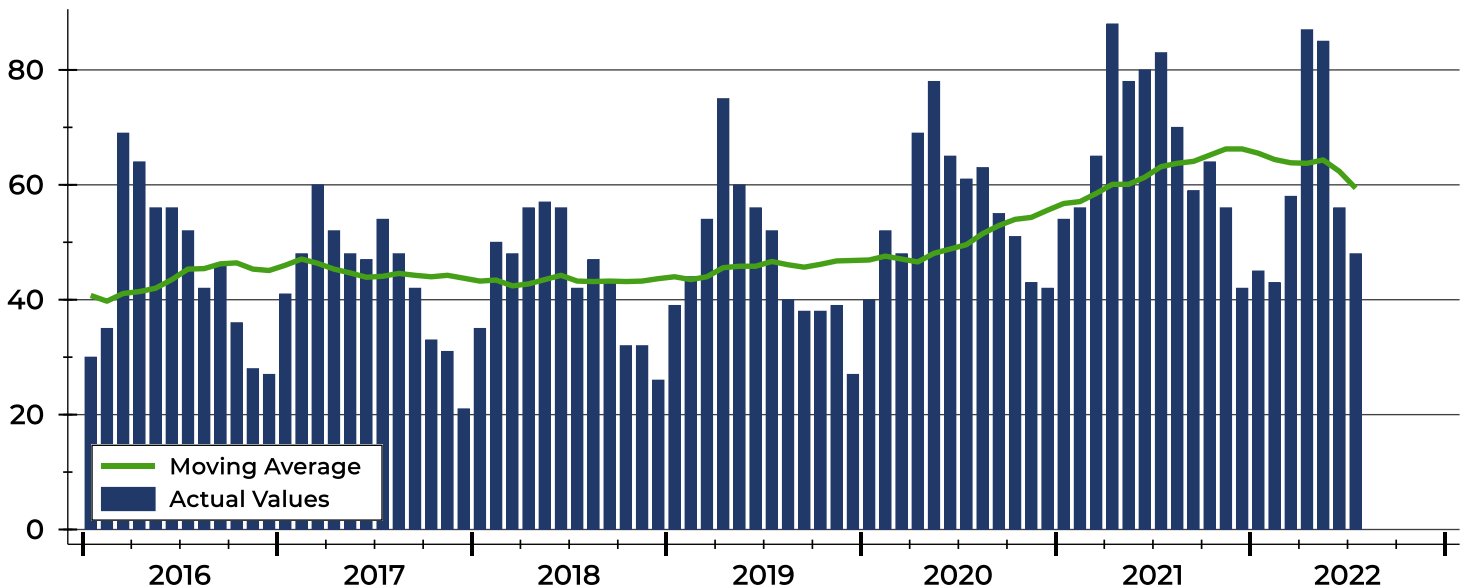
Summary Statistics for Pending Contracts		2022	End of July 2021	Change
Pending Contracts		48	83	-42.2%
Volume (1,000s)		14,539	23,905	-39.2%
Average	List Price	302,886	288,006	5.2%
	Days on Market	29	31	-6.5%
	Percent of Original	100.2%	99.8%	0.4%
Median	List Price	317,000	275,000	15.3%
	Days on Market	18	10	80.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 48 listings in Pottawatomie County had contracts pending at the end of July, down from 83 contracts pending at the end of July 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

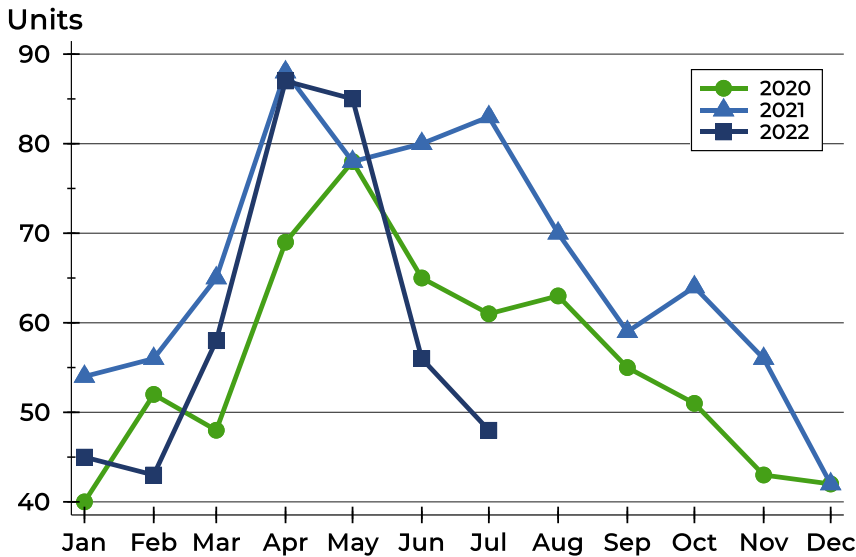
Units





Pottawatomie County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	40	54	45
February	52	56	43
March	48	65	58
April	69	88	87
May	78	78	85
June	65	80	56
July	61	83	48
August	63	70	
September	55	59	
October	51	64	
November	43	56	
December	42	42	

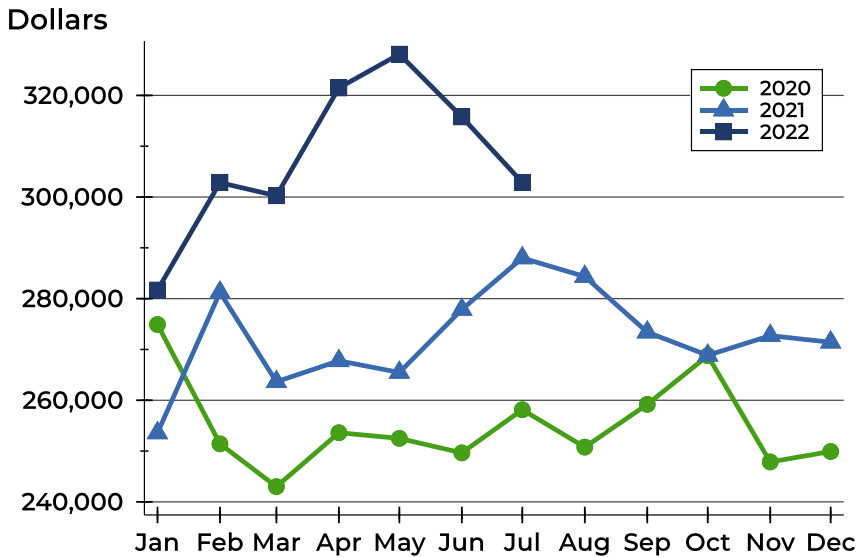
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	6.3%	79,467	79,000	24	22	95.3%	100.0%
\$100,000-\$124,999	1	2.1%	124,900	124,900	6	6	100.0%	100.0%
\$125,000-\$149,999	1	2.1%	149,900	149,900	3	3	100.0%	100.0%
\$150,000-\$174,999	1	2.1%	155,000	155,000	15	15	100.0%	100.0%
\$175,000-\$199,999	4	8.3%	191,625	194,250	26	19	99.4%	100.0%
\$200,000-\$249,999	4	8.3%	237,325	234,950	21	18	100.0%	100.0%
\$250,000-\$299,999	7	14.6%	273,914	269,500	25	23	102.2%	100.0%
\$300,000-\$399,999	20	41.7%	354,520	356,950	39	22	101.2%	100.0%
\$400,000-\$499,999	6	12.5%	429,167	417,500	24	16	97.9%	98.9%
\$500,000-\$749,999	1	2.1%	571,711	571,711	10	10	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



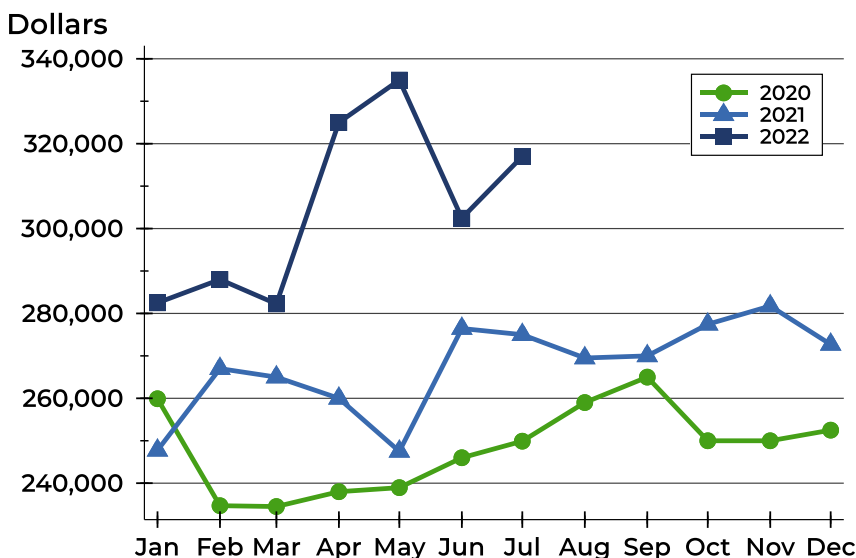
Pottawatomie County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	274,908	253,565	281,700
February	251,427	281,241	302,832
March	242,995	263,641	300,248
April	253,607	267,766	321,471
May	252,496	265,473	328,125
June	249,649	277,862	315,771
July	258,138	288,006	302,886
August	250,781	284,350	
September	259,189	273,403	
October	268,773	268,839	
November	247,860	272,718	
December	249,923	271,423	

Median Price

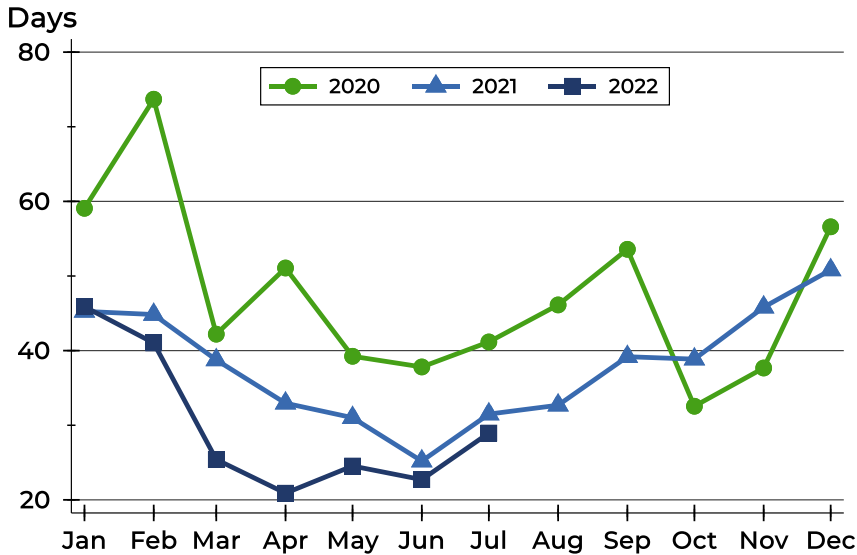


Month	2020	2021	2022
January	259,900	247,750	282,500
February	234,700	267,000	288,000
March	234,500	265,000	282,250
April	238,000	260,000	325,000
May	238,950	247,500	335,000
June	246,000	276,450	302,450
July	249,900	275,000	317,000
August	259,000	269,500	
September	265,000	270,000	
October	250,000	277,450	
November	250,000	281,750	
December	252,500	272,700	



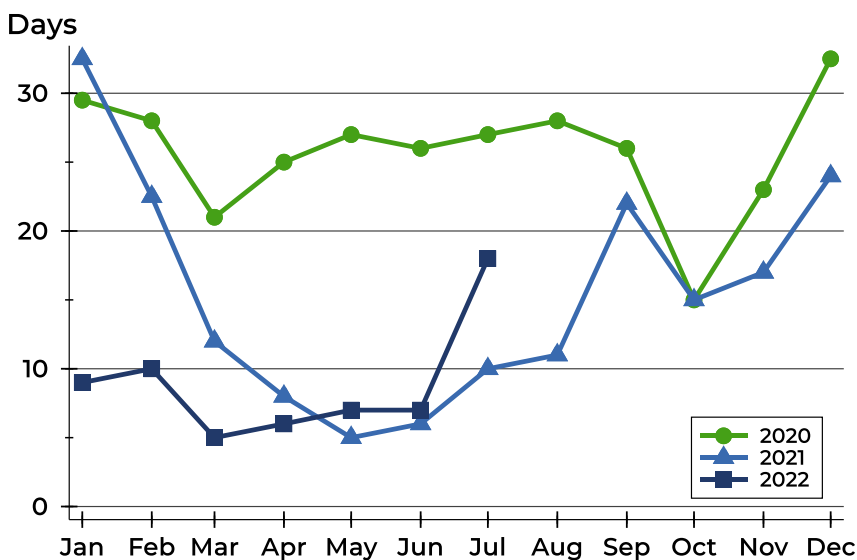
Pottawatomie County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	59	45	46
February	74	45	41
March	42	39	25
April	51	33	21
May	39	31	25
June	38	25	23
July	41	31	29
August	46	33	
September	54	39	
October	33	39	
November	38	46	
December	57	51	

Median DOM



Month	2020	2021	2022
January	30	33	9
February	28	23	10
March	21	12	5
April	25	8	6
May	27	5	7
June	26	6	7
July	27	10	18
August	28	11	
September	26	22	
October	15	15	
November	23	17	
December	33	24	