



**August
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
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Pottawatomie County Housing Report



Market Overview

Pottawatomie County Home Sales Fell in August

Total home sales in Pottawatomie County fell last month to 35 units, compared to 44 units in August 2021. Total sales volume was \$11.1 million, down from a year earlier.

The median sale price in August was \$340,000, up from \$281,200 a year earlier. Homes that sold in August were typically on the market for 12 days and sold for 100.0% of their list prices.

Pottawatomie County Active Listings Up at End of August

The total number of active listings in Pottawatomie County at the end of August was 56 units, up from 50 at the same point in 2021. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$353,750.

During August, a total of 33 contracts were written up from 28 in August 2021. At the end of the month, there were 47 contracts still pending.

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Pottawatomie County Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		35	44	33	242	273	247
Change from prior year		-20.5%	33.3%	-17.5%	-11.4%	10.5%	5.1%
Active Listings		56	50	46	N/A	N/A	N/A
Change from prior year		12.0%	8.7%	-49.5%			
Months' Supply		1.8	1.5	1.6	N/A	N/A	N/A
Change from prior year		20.0%	-6.3%	-50.0%			
New Listings		45	33	26	311	325	308
Change from prior year		36.4%	26.9%	-31.6%	-4.3%	5.5%	-2.5%
Contracts Written		33	28	36	249	298	286
Change from prior year		17.9%	-22.2%	33.3%	-16.4%	4.2%	15.8%
Pending Contracts		47	70	63	N/A	N/A	N/A
Change from prior year		-32.9%	11.1%	57.5%			
Sales Volume (1,000s)		11,092	12,125	8,767	75,450	73,625	62,329
Change from prior year		-8.5%	38.3%	-12.4%	2.5%	18.1%	11.7%
Average	Sale Price	316,900	275,567	265,671	311,778	269,690	252,345
	Change from prior year	15.0%	3.7%	6.2%	15.6%	6.9%	6.3%
	List Price of Actives	387,600	272,958	288,946	N/A	N/A	N/A
	Change from prior year	42.0%	-5.5%	6.4%			
	Days on Market	28	32	38	25	32	50
Change from prior year	-12.5%	-15.8%	-41.5%	-21.9%	-36.0%	-20.6%	
	Percent of List	99.3%	99.5%	98.8%	100.6%	99.9%	98.8%
Change from prior year	-0.2%	0.7%	0.2%	0.7%	1.1%	0.3%	
	Percent of Original	98.8%	98.7%	97.7%	100.1%	99.1%	97.3%
Change from prior year	0.1%	1.0%	0.7%	1.0%	1.8%	0.3%	
Median	Sale Price	340,000	281,200	250,000	320,000	269,000	243,500
	Change from prior year	20.9%	12.5%	-1.0%	19.0%	10.5%	3.8%
	List Price of Actives	353,750	278,950	278,725	N/A	N/A	N/A
	Change from prior year	26.8%	0.1%	16.1%			
	Days on Market	12	9	24	7	8	23
Change from prior year	33.3%	-62.5%	-41.5%	-12.5%	-65.2%	-43.9%	
	Percent of List	100.0%	100.0%	99.2%	100.0%	100.0%	99.5%
Change from prior year	0.0%	0.8%	0.5%	0.0%	0.5%	0.6%	
	Percent of Original	98.8%	100.0%	98.7%	100.0%	100.0%	98.8%
Change from prior year	-1.2%	1.3%	0.5%	0.0%	1.2%	0.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Pottawatomie County Closed Listings Analysis

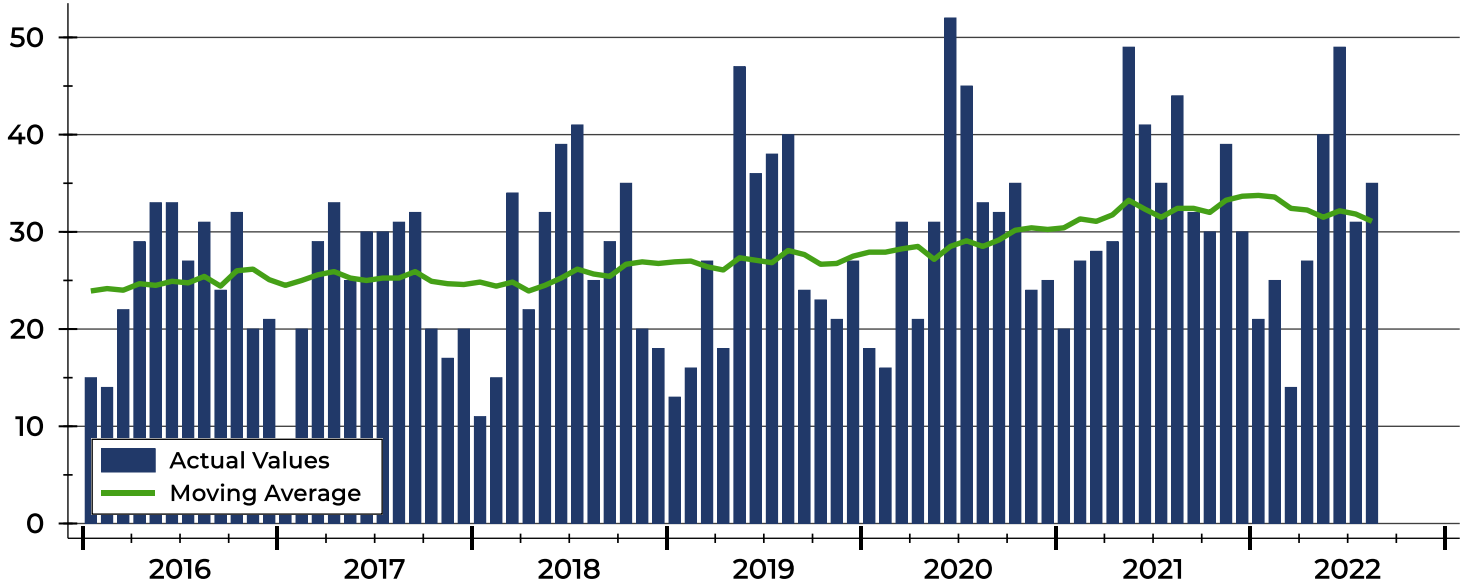
Summary Statistics for Closed Listings		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		35	44	-20.5%	242	273	-11.4%
Volume (1,000s)		11,092	12,125	-8.5%	75,450	73,625	2.5%
Months' Supply		1.8	1.5	20.0%	N/A	N/A	N/A
Average	Sale Price	316,900	275,567	15.0%	311,778	269,690	15.6%
	Days on Market	28	32	-12.5%	25	32	-21.9%
	Percent of List	99.3%	99.5%	-0.2%	100.6%	99.9%	0.7%
	Percent of Original	98.8%	98.7%	0.1%	100.1%	99.1%	1.0%
Median	Sale Price	340,000	281,200	20.9%	320,000	269,000	19.0%
	Days on Market	12	9	33.3%	7	8	-12.5%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	98.8%	100.0%	-1.2%	100.0%	100.0%	0.0%

A total of 35 homes sold in Pottawatomie County in August, down from 44 units in August 2021. Total sales volume fell to \$11.1 million compared to \$12.1 million in the previous year.

The median sales price in August was \$340,000, up 20.9% compared to the prior year. Median days on market was 12 days, up from 7 days in July, and up from 9 in August 2021.

History of Closed Listings

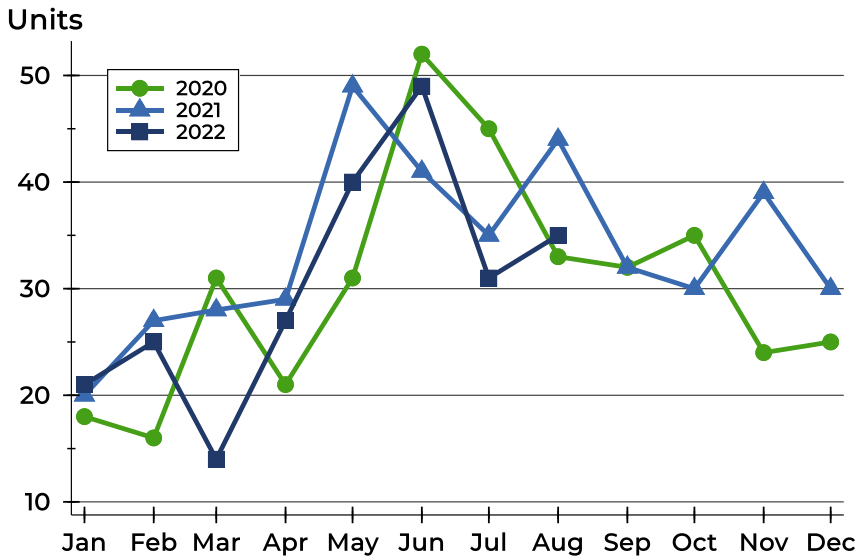
Units





Pottawatomie County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	18	20	21
February	16	27	25
March	31	28	14
April	21	29	27
May	31	49	40
June	52	41	49
July	45	35	31
August	33	44	35
September	32	32	
October	35	30	
November	24	39	
December	25	30	

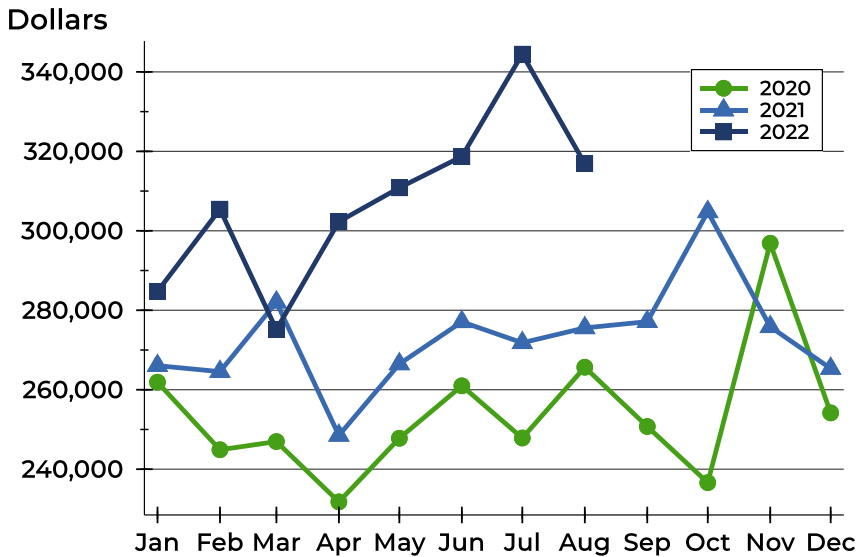
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	8.6%	0.9	77,133	74,500	24	22	97.0%	100.0%	92.3%	91.1%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	2.9%	1.2	144,900	144,900	3	3	96.7%	96.7%	96.7%	96.7%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	8.6%	0.9	238,000	245,000	14	5	104.9%	106.5%	103.1%	106.5%
\$250,000-\$299,999	3	8.6%	0.8	283,667	280,000	25	7	100.3%	100.0%	98.7%	99.0%
\$300,000-\$399,999	19	54.3%	1.9	349,747	350,000	28	12	98.6%	98.9%	99.7%	98.9%
\$400,000-\$499,999	6	17.1%	3.2	417,500	405,000	40	29	99.8%	100.0%	97.5%	98.2%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



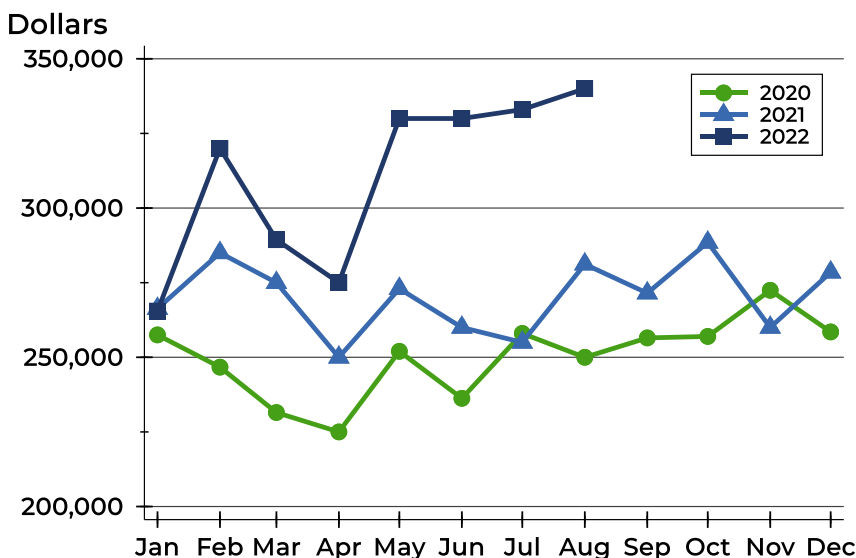
Pottawatomie County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	261,903	266,064	284,752
February	244,894	264,562	305,443
March	246,959	282,018	275,167
April	231,776	248,504	302,308
May	247,790	266,490	310,831
June	260,992	277,099	318,706
July	247,853	271,821	344,468
August	265,671	275,567	316,900
September	250,749	277,140	
October	236,625	304,775	
November	296,878	275,848	
December	254,176	265,343	

Median Price

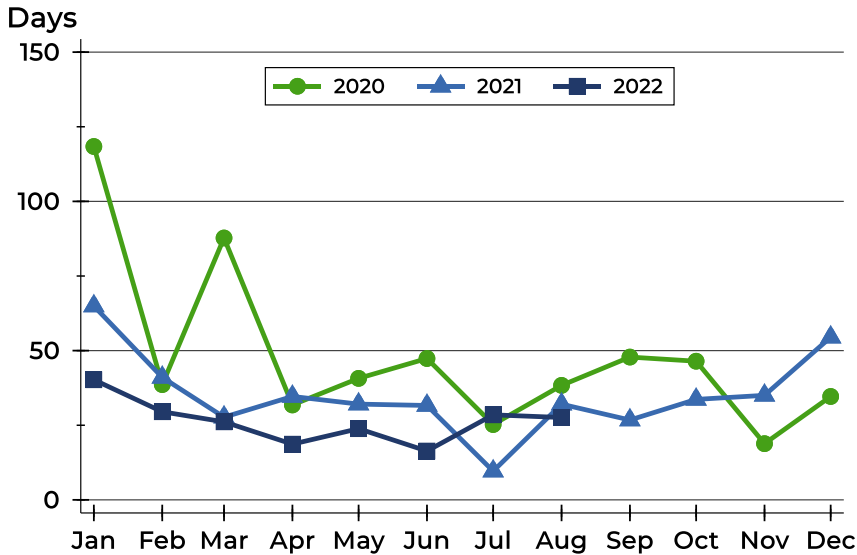


Month	2020	2021	2022
January	257,500	266,314	265,500
February	246,700	285,000	320,000
March	231,500	275,000	289,400
April	225,000	250,000	275,000
May	252,000	273,000	330,000
June	236,250	260,000	330,000
July	258,000	255,000	333,000
August	250,000	281,200	340,000
September	256,500	271,500	
October	257,000	288,500	
November	272,450	260,000	
December	258,500	278,500	



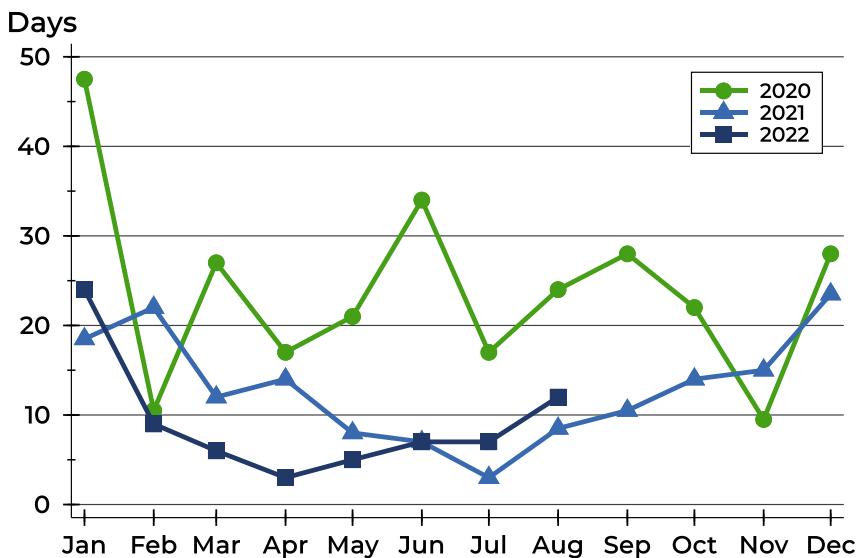
Pottawatomie County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	118	65	40
February	39	41	30
March	88	28	26
April	32	35	19
May	41	32	24
June	47	32	16
July	25	10	28
August	38	32	28
September	48	27	
October	46	34	
November	19	35	
December	35	55	

Median DOM



Month	2020	2021	2022
January	48	19	24
February	11	22	9
March	27	12	6
April	17	14	3
May	21	8	5
June	34	7	7
July	17	3	7
August	24	9	12
September	28	11	
October	22	14	
November	10	15	
December	28	24	



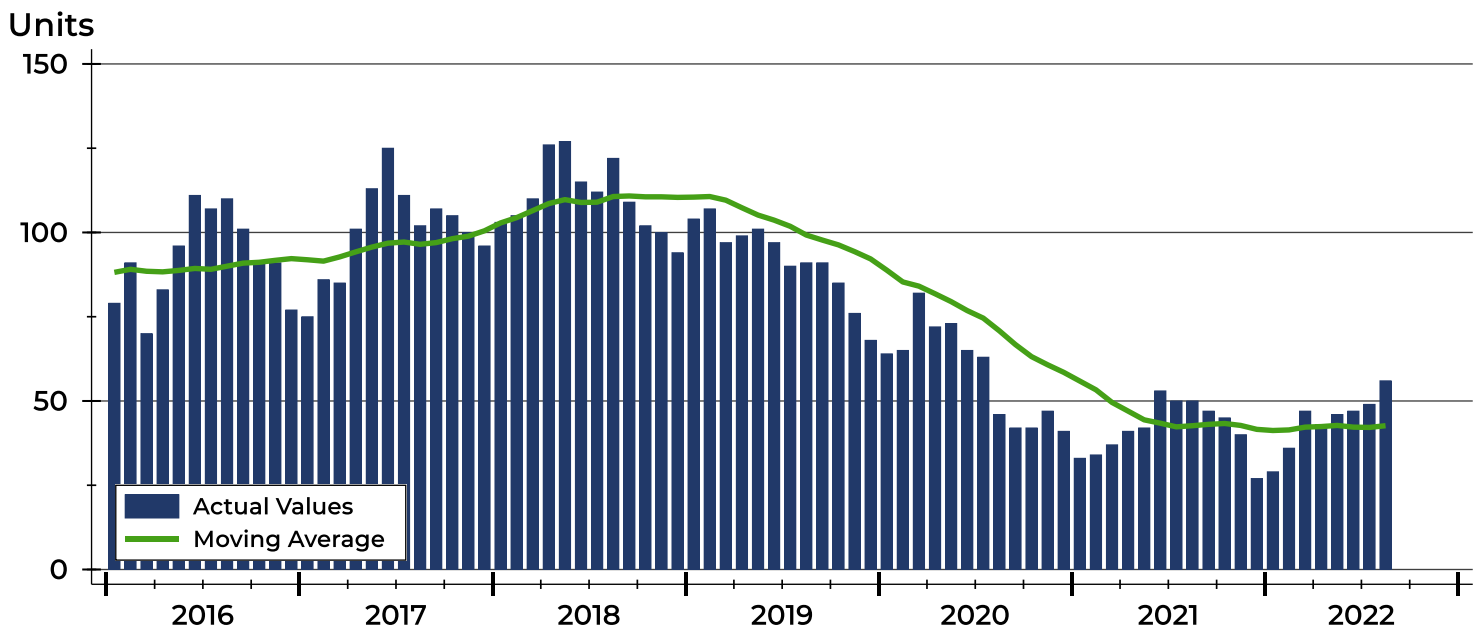
Pottawatomie County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		56	50	12.0%
Volume (1,000s)		21,706	13,648	59.0%
Months' Supply		1.8	1.5	20.0%
Average	List Price	387,600	272,958	42.0%
	Days on Market	62	65	-4.6%
	Percent of Original	98.8%	99.1%	-0.3%
Median	List Price	353,750	278,950	26.8%
	Days on Market	41	55	-25.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 56 homes were available for sale in Pottawatomie County at the end of August. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of August was \$353,750, up 26.8% from 2021. The typical time on market for active listings was 41 days, down from 55 days a year earlier.

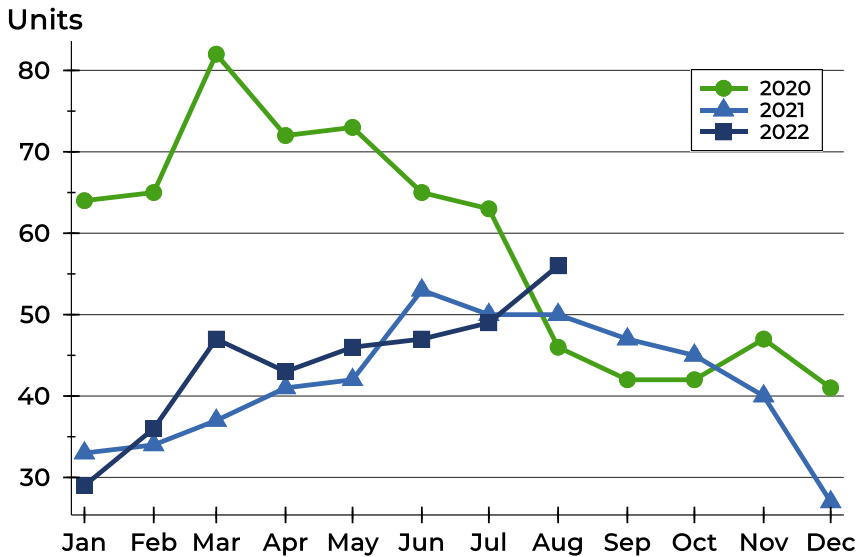
History of Active Listings





Pottawatomie County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	64	33	29
February	65	34	36
March	82	37	47
April	72	41	43
May	73	42	46
June	65	53	47
July	63	50	49
August	46	50	56
September	42	47	
October	42	45	
November	47	40	
December	41	27	

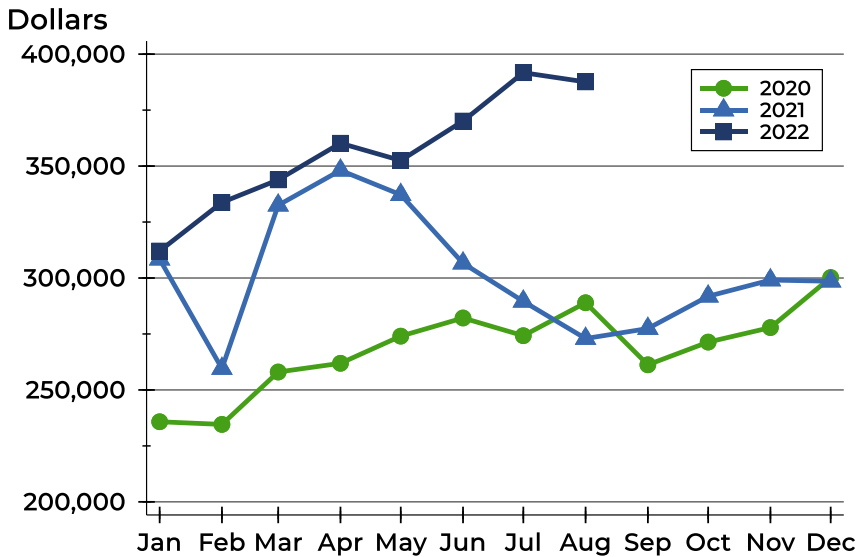
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	1.8%	0.9	99,500	99,500	148	148	90.5%	90.5%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	1.8%	1.2	125,000	125,000	12	12	100.0%	100.0%
\$150,000-\$174,999	3	5.4%	N/A	162,600	162,900	61	31	100.0%	100.0%
\$175,000-\$199,999	2	3.6%	N/A	189,450	189,450	15	15	98.5%	98.5%
\$200,000-\$249,999	3	5.4%	0.9	224,133	229,900	18	17	100.0%	100.0%
\$250,000-\$299,999	5	8.9%	0.8	282,460	284,400	41	45	99.6%	100.0%
\$300,000-\$399,999	21	37.5%	1.9	348,652	335,000	62	41	98.8%	100.0%
\$400,000-\$499,999	12	21.4%	3.2	435,692	432,450	78	47	99.1%	100.0%
\$500,000-\$749,999	7	12.5%	N/A	611,386	594,900	77	71	97.7%	99.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	1.8%	N/A	1,700,000	1,700,000	48	48	100.0%	100.0%



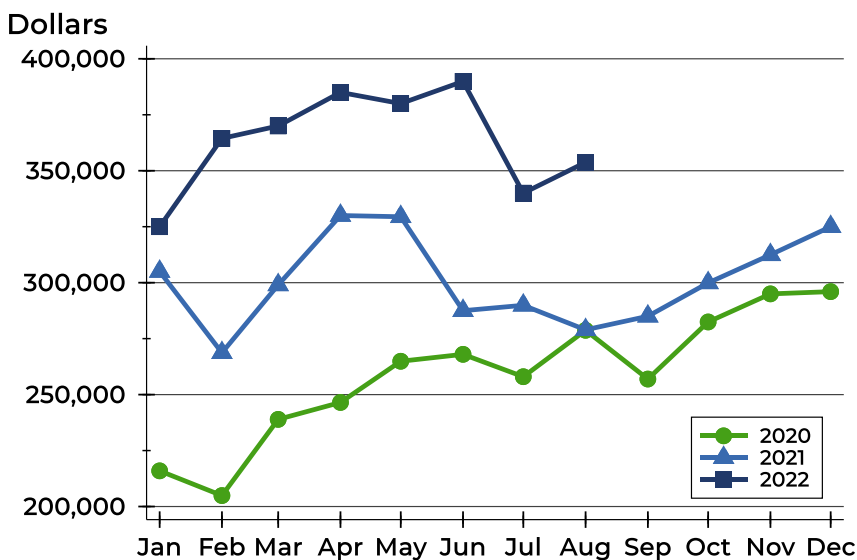
Pottawatomie County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	235,787	308,385	312,066
February	234,610	259,565	333,767
March	258,014	332,489	343,857
April	261,901	348,095	360,213
May	274,036	337,200	352,492
June	282,150	306,614	370,121
July	274,238	289,574	391,716
August	288,946	272,958	387,600
September	261,224	277,430	
October	271,369	291,840	
November	277,857	299,078	
December	300,205	298,563	

Median Price

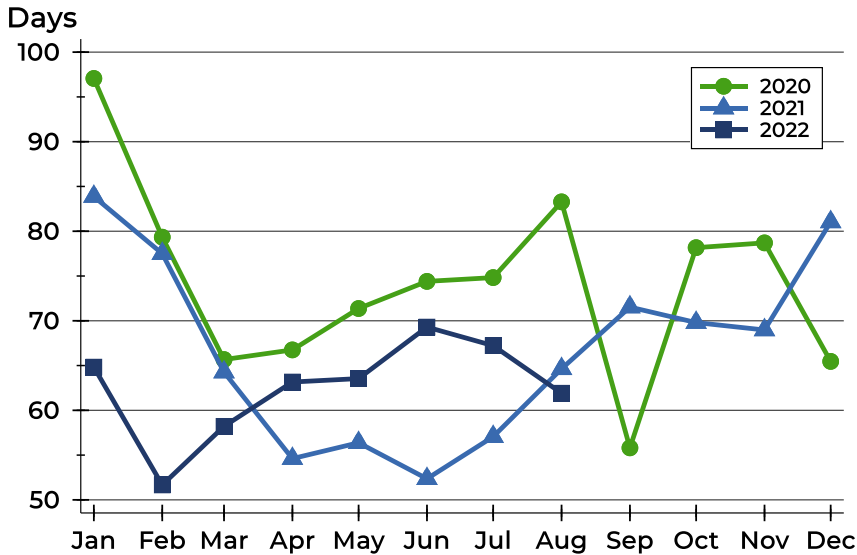


Month	2020	2021	2022
January	215,950	305,000	325,000
February	204,900	268,700	364,450
March	238,950	299,000	370,000
April	246,500	330,000	385,000
May	264,900	329,450	380,000
June	268,000	287,500	389,900
July	258,000	289,900	340,000
August	278,725	278,950	353,750
September	256,950	285,000	
October	282,450	299,900	
November	295,000	312,450	
December	296,000	325,000	



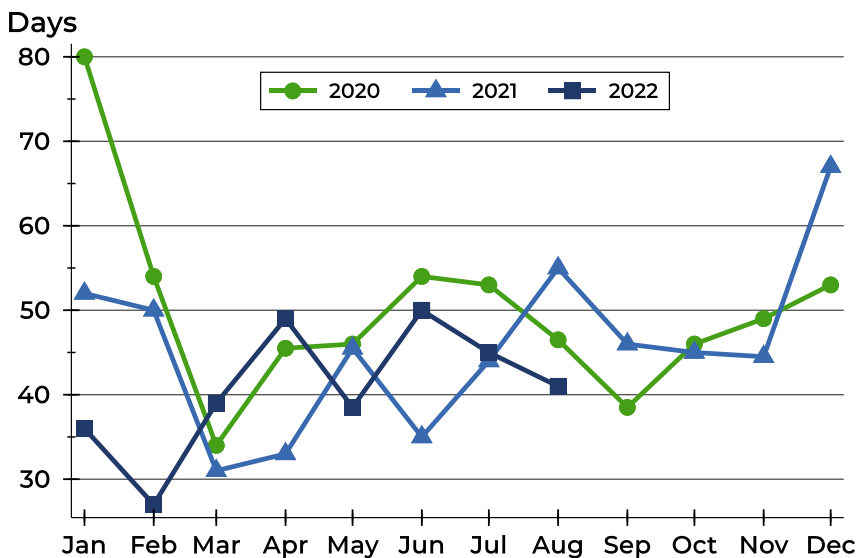
Pottawatomie County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	97	84	65
February	79	78	52
March	66	64	58
April	67	55	63
May	71	56	64
June	74	52	69
July	75	57	67
August	83	65	62
September	56	72	
October	78	70	
November	79	69	
December	65	81	

Median DOM

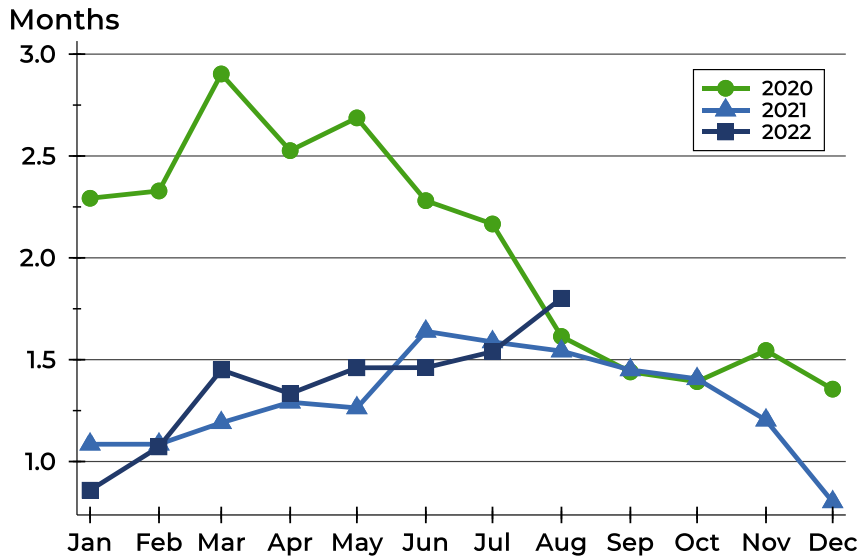


Month	2020	2021	2022
January	80	52	36
February	54	50	27
March	34	31	39
April	46	33	49
May	46	46	39
June	54	35	50
July	53	44	45
August	47	55	41
September	39	46	
October	46	45	
November	49	45	
December	53	67	



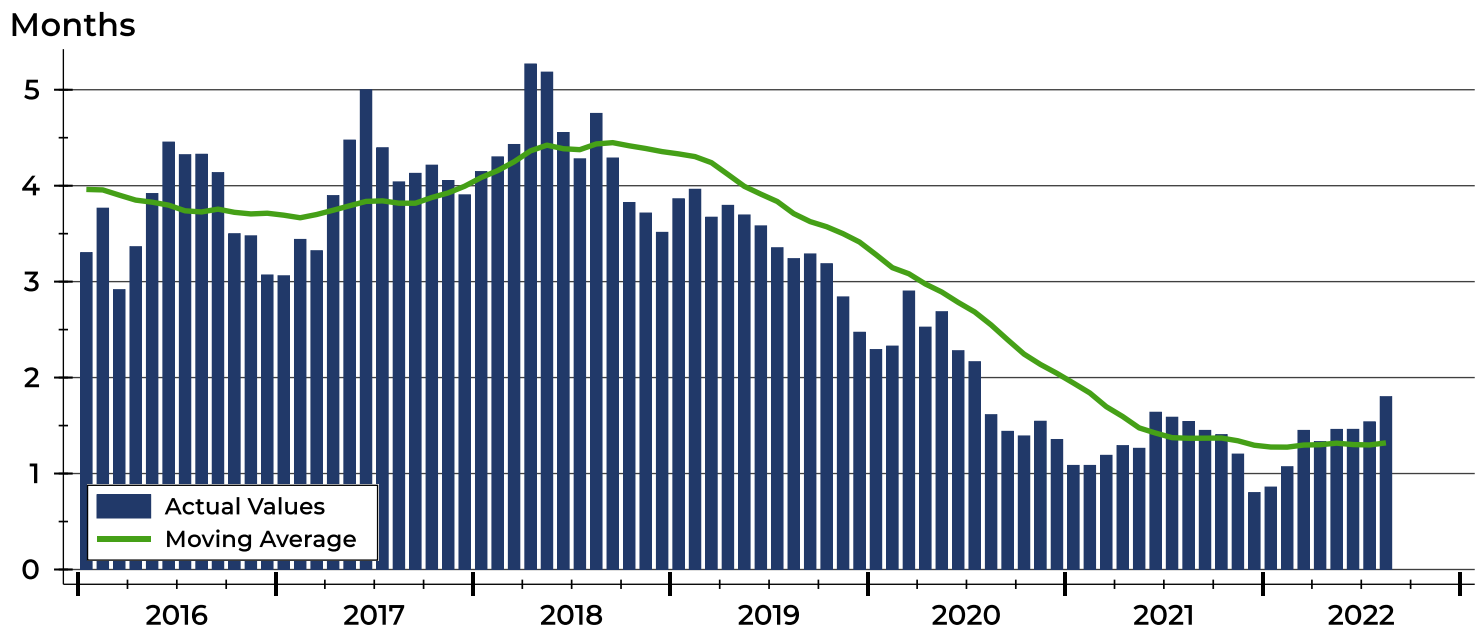
Pottawatomie County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	2.3	1.1	0.9
February	2.3	1.1	1.1
March	2.9	1.2	1.4
April	2.5	1.3	1.3
May	2.7	1.3	1.5
June	2.3	1.6	1.5
July	2.2	1.6	1.5
August	1.6	1.5	1.8
September	1.4	1.4	1.4
October	1.4	1.4	1.4
November	1.5	1.2	1.5
December	1.4	0.8	1.5

History of Month's Supply





Pottawatomie County New Listings Analysis

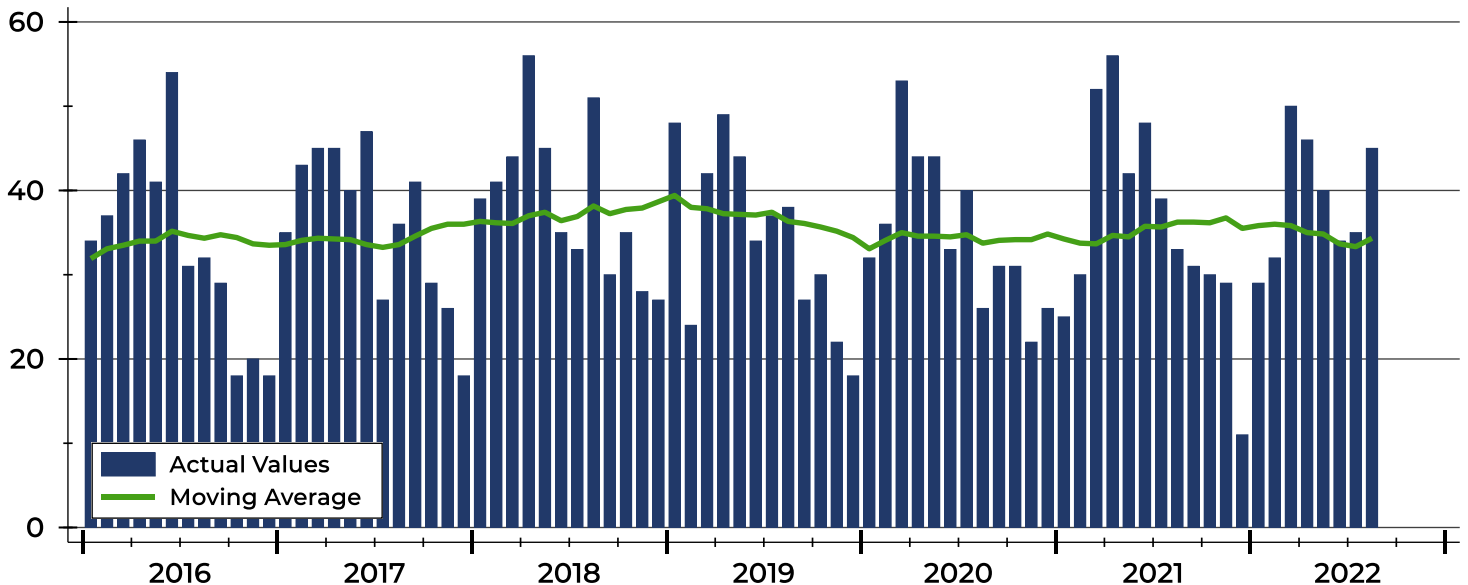
Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	45	33	36.4%
	Volume (1,000s)	14,939	8,257	80.9%
	Average List Price	331,968	250,224	32.7%
	Median List Price	325,000	252,250	28.8%
Year-to-Date	New Listings	311	325	-4.3%
	Volume (1,000s)	104,285	90,629	15.1%
	Average List Price	335,321	278,859	20.2%
	Median List Price	329,950	270,000	22.2%

A total of 45 new listings were added in Pottawatomie County during August, up 36.4% from the same month in 2021. Year-to-date Pottawatomie County has seen 311 new listings.

The median list price of these homes was \$325,000 up from \$252,250 in 2021.

History of New Listings

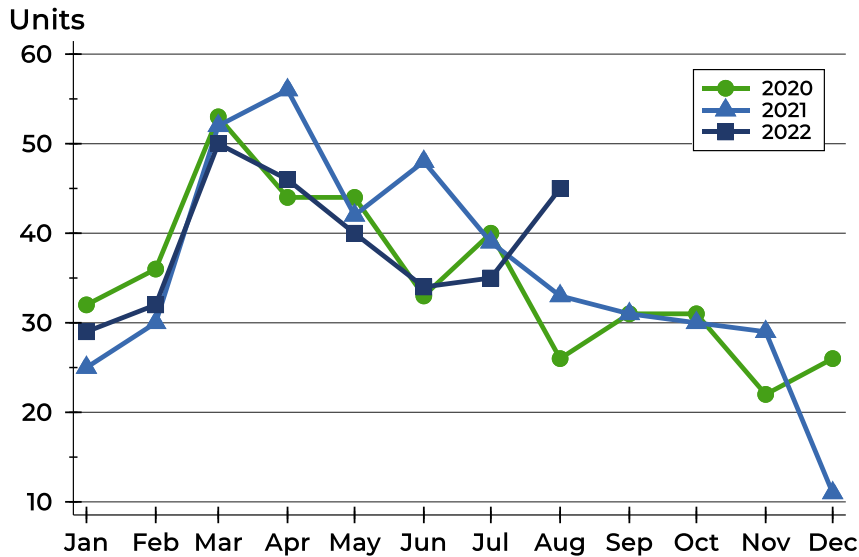
Units





Pottawatomie County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	32	25	29
February	36	30	32
March	53	52	50
April	44	56	46
May	44	42	40
June	33	48	34
July	40	39	35
August	26	33	45
September	31	31	31
October	31	30	30
November	22	29	22
December	26	11	26

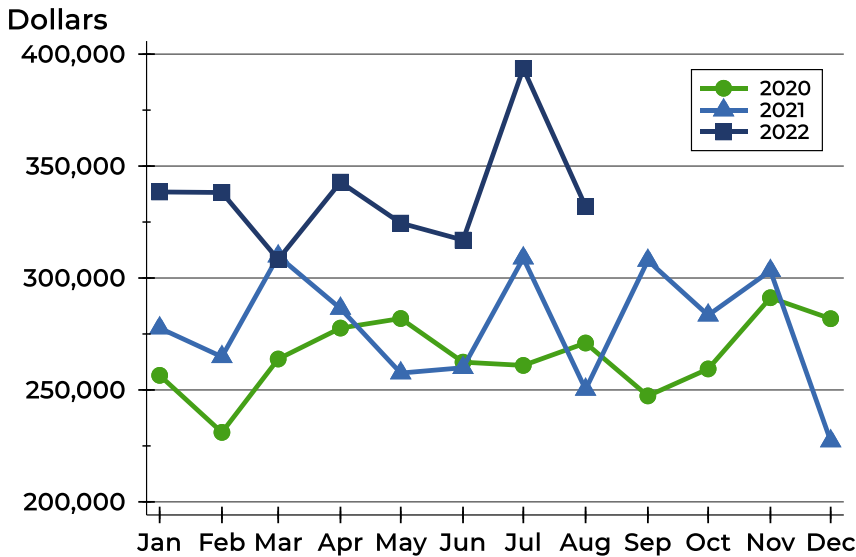
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	2.2%	139,000	139,000	0	0	100.0%	100.0%
\$150,000-\$174,999	3	6.7%	156,650	159,950	11	5	100.0%	100.0%
\$175,000-\$199,999	2	4.4%	189,450	189,450	21	21	98.5%	98.5%
\$200,000-\$249,999	4	8.9%	226,725	232,450	16	18	100.0%	100.0%
\$250,000-\$299,999	6	13.3%	285,483	292,450	12	12	99.5%	100.0%
\$300,000-\$399,999	19	42.2%	341,400	332,900	16	16	99.8%	100.0%
\$400,000-\$499,999	8	17.8%	439,913	437,450	21	21	99.1%	100.0%
\$500,000-\$749,999	2	4.4%	662,500	662,500	20	20	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



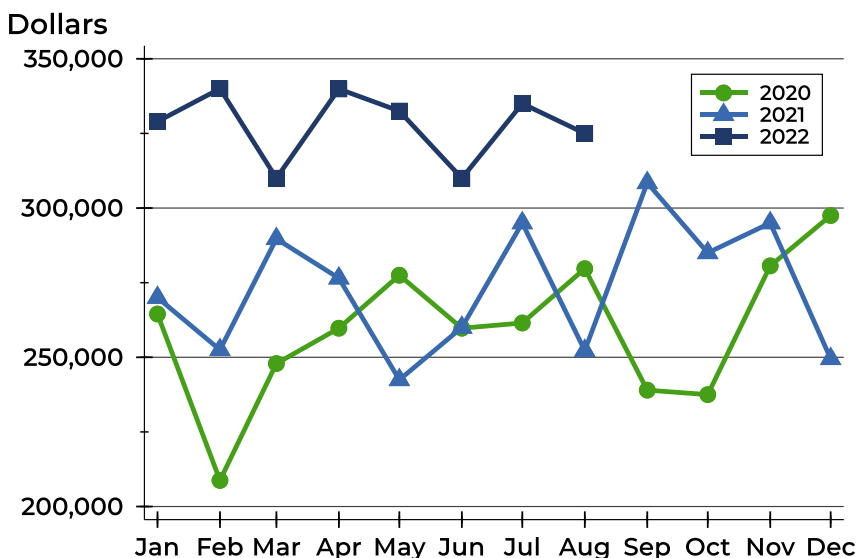
Pottawatomie County New Listings Analysis

Average Price



Month	2020	2021	2022
January	256,523	277,640	338,438
February	231,047	264,803	338,203
March	263,816	309,779	308,271
April	277,634	286,386	342,838
May	281,910	257,544	324,528
June	262,417	259,931	316,938
July	260,954	308,895	393,589
August	270,965	250,224	331,968
September	247,342	307,825	
October	259,397	283,383	
November	291,191	303,241	
December	281,819	227,186	

Median Price



Month	2020	2021	2022
January	264,500	270,000	329,000
February	208,750	252,500	340,000
March	247,900	289,700	310,000
April	259,750	276,500	339,900
May	277,500	242,450	332,500
June	259,750	260,000	310,000
July	261,500	295,000	335,000
August	279,700	252,250	325,000
September	239,000	308,450	
October	237,500	285,000	
November	280,635	295,000	
December	297,500	249,500	



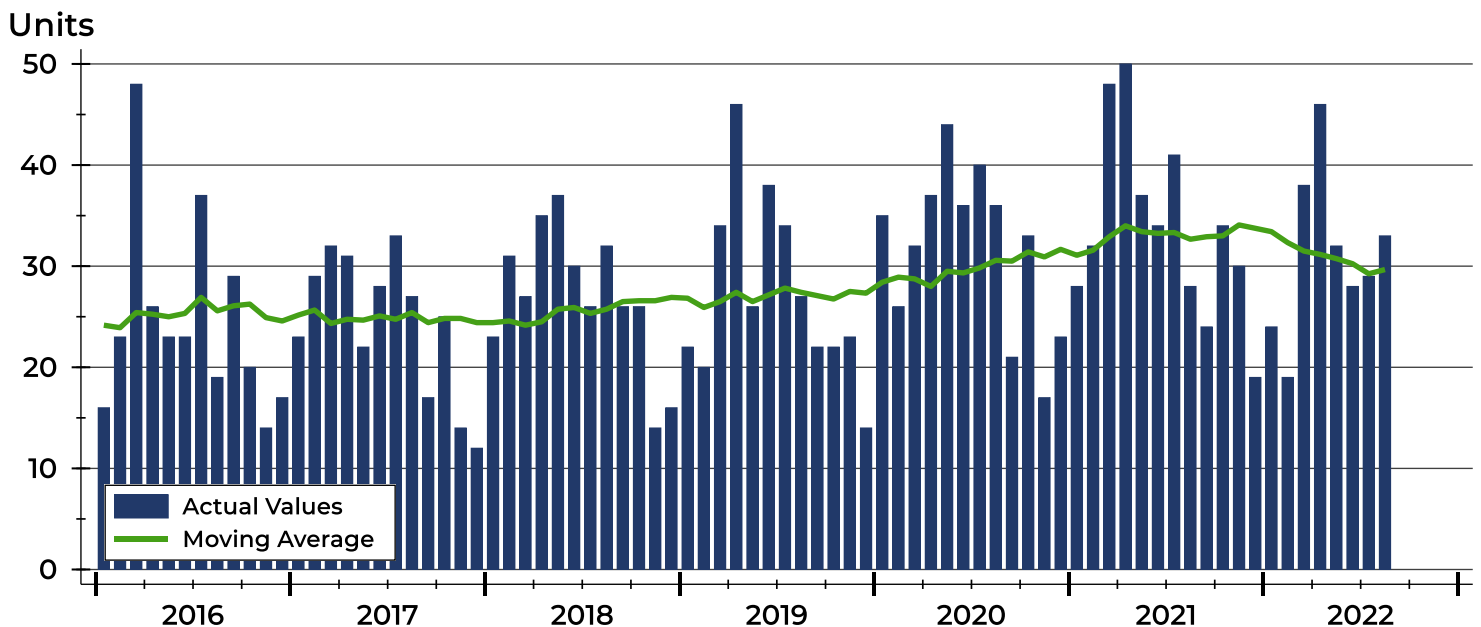
Pottawatomie County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		33	28	17.9%	249	298	-16.4%
Volume (1,000s)		10,335	7,447	38.8%	77,914	82,417	-5.5%
Average	Sale Price	313,183	265,977	17.7%	312,907	276,566	13.1%
	Days on Market	37	19	94.7%	26	28	-7.1%
	Percent of Original	98.2%	100.3%	-2.1%	100.1%	99.6%	0.5%
Median	Sale Price	295,000	272,280	8.3%	315,000	270,000	16.7%
	Days on Market	19	7	171.4%	7	8	-12.5%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 33 contracts for sale were written in Pottawatomie County during the month of August, up from 28 in 2021. The median list price of these homes was \$295,000, up from \$272,280 the prior year.

Half of the homes that went under contract in August were on the market less than 19 days, compared to 7 days in August 2021.

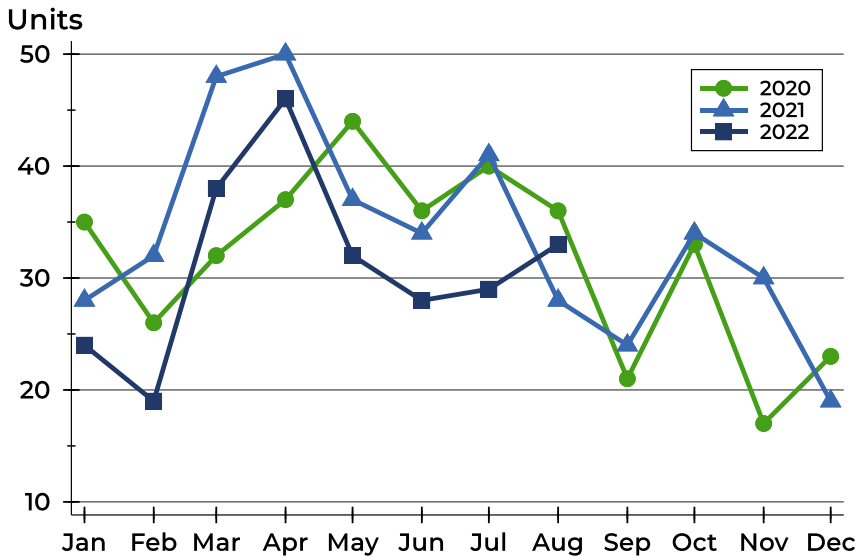
History of Contracts Written





Pottawatomie County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	35	28	24
February	26	32	19
March	32	48	38
April	37	50	46
May	44	37	32
June	36	34	28
July	40	41	29
August	36	28	33
September	21	24	
October	33	34	
November	17	30	
December	23	19	

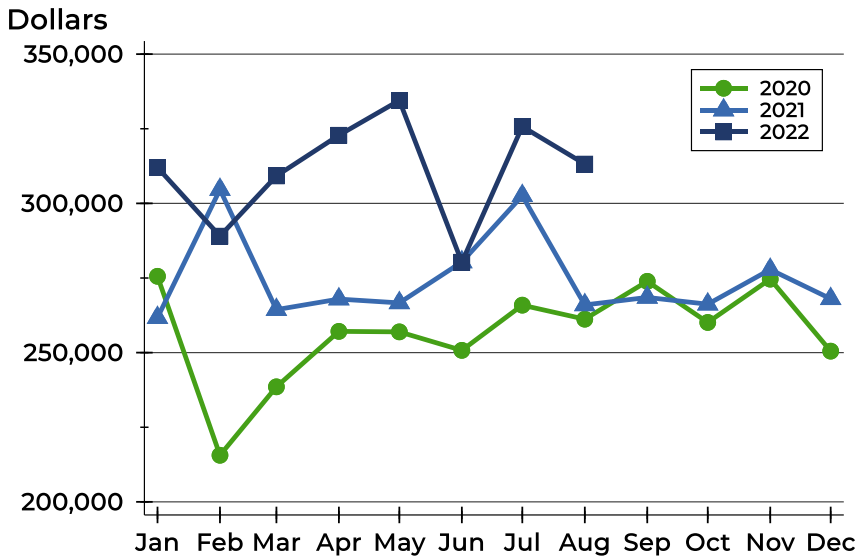
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	3.0%	87,000	87,000	31	31	100.0%	100.0%
\$100,000-\$124,999	1	3.0%	112,000	112,000	26	26	100.0%	100.0%
\$125,000-\$149,999	1	3.0%	139,000	139,000	0	0	100.0%	100.0%
\$150,000-\$174,999	3	9.1%	156,650	159,950	35	5	91.7%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	5	15.2%	228,280	235,000	89	26	100.0%	100.0%
\$250,000-\$299,999	7	21.2%	280,986	285,000	19	18	98.4%	100.0%
\$300,000-\$399,999	11	33.3%	353,127	335,000	32	10	98.1%	100.0%
\$400,000-\$499,999	3	9.1%	444,800	459,900	29	33	99.3%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	3.0%	1,200,000	1,200,000	32	32	100.0%	100.0%



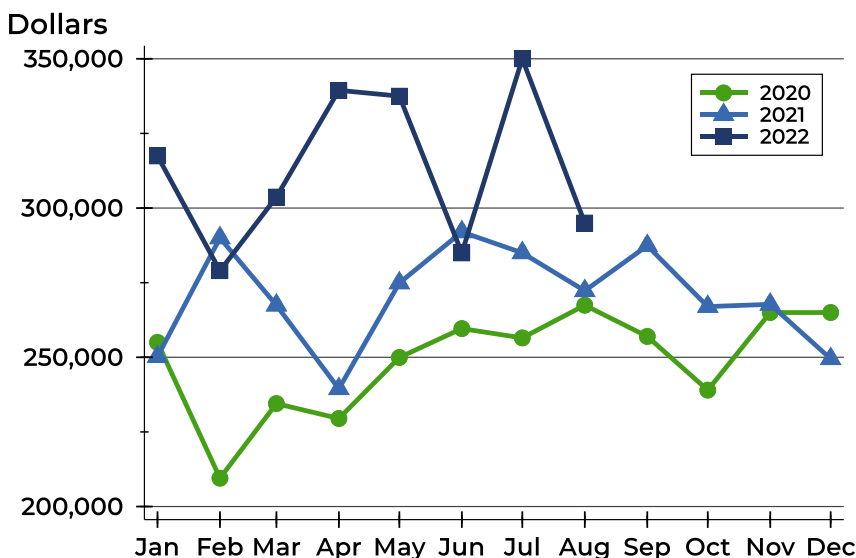
Pottawatomie County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	275,577	261,718	312,029
February	215,623	304,628	289,037
March	238,542	264,400	309,196
April	257,123	267,945	322,826
May	256,959	266,667	334,495
June	250,765	280,366	280,298
July	265,908	302,572	325,752
August	261,211	265,977	313,183
September	273,890	268,499	
October	260,115	266,221	
November	274,623	277,837	
December	250,496	268,045	

Median Price

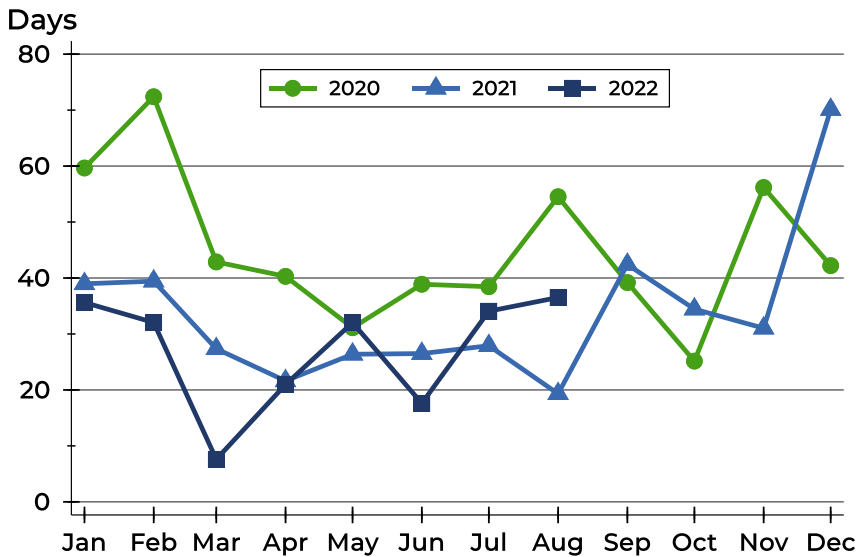


Month	2020	2021	2022
January	255,000	250,200	317,450
February	209,500	290,000	279,000
March	234,500	267,450	303,700
April	229,500	239,450	339,450
May	249,945	274,900	337,500
June	259,625	292,000	284,950
July	256,500	285,000	350,000
August	267,450	272,280	295,000
September	257,000	287,400	
October	239,000	267,000	
November	265,000	267,750	
December	265,000	249,500	



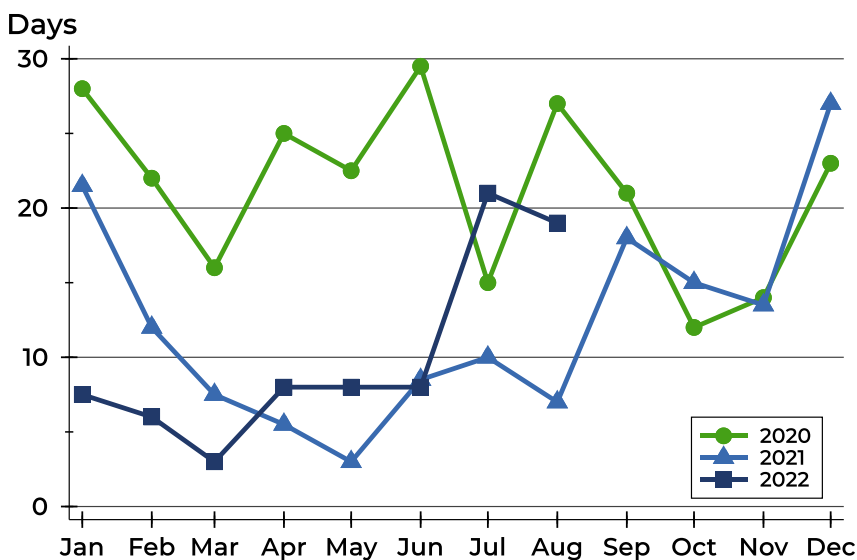
Pottawatomie County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	60	39	36
February	72	39	32
March	43	27	8
April	40	22	21
May	31	26	32
June	39	27	18
July	38	28	34
August	55	19	37
September	39	42	
October	25	34	
November	56	31	
December	42	70	

Median DOM



Month	2020	2021	2022
January	28	22	8
February	22	12	6
March	16	8	3
April	25	6	8
May	23	3	8
June	30	9	8
July	15	10	21
August	27	7	19
September	21	18	
October	12	15	
November	14	14	
December	23	27	



Pottawatomie County Pending Contracts Analysis

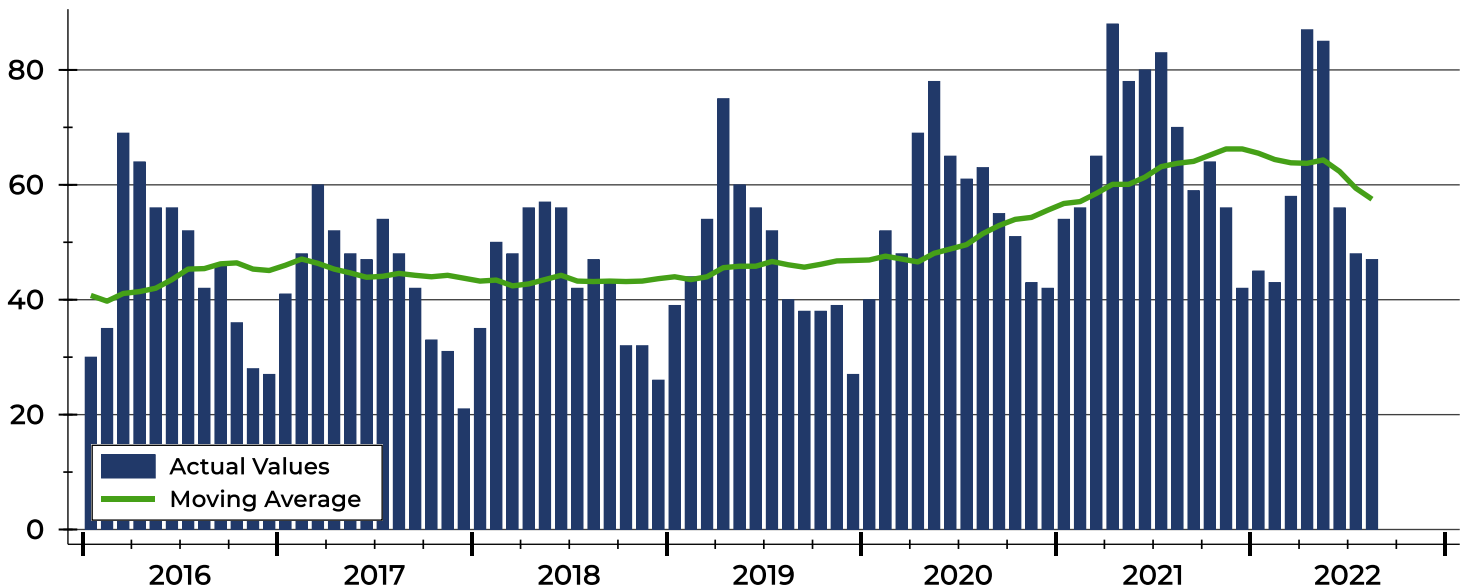
Summary Statistics for Pending Contracts		2022	End of August 2021	Change
Pending Contracts		47	70	-32.9%
Volume (1,000s)		14,431	19,905	-27.5%
Average	List Price	307,048	284,350	8.0%
	Days on Market	31	33	-6.1%
	Percent of Original	99.6%	99.6%	0.0%
Median	List Price	289,900	269,500	7.6%
	Days on Market	19	11	72.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 47 listings in Pottawatomie County had contracts pending at the end of August, down from 70 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

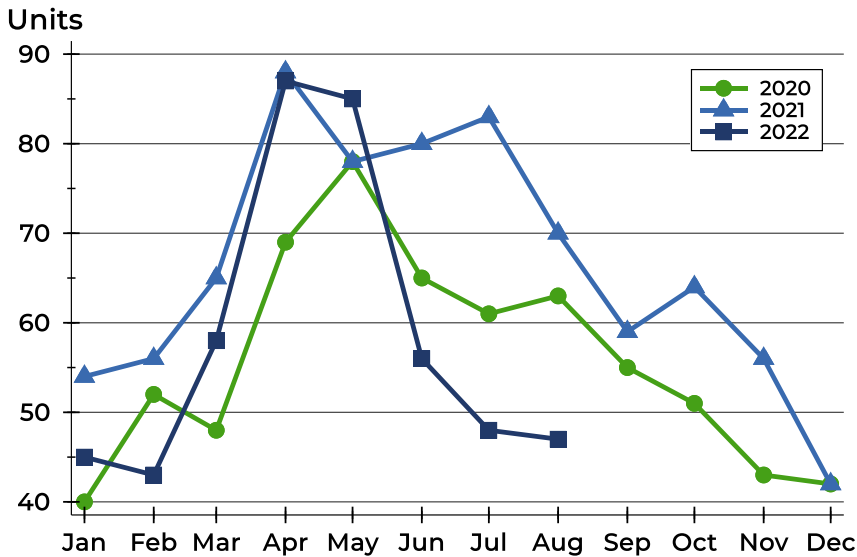
Units





Pottawatomie County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	40	54	45
February	52	56	43
March	48	65	58
April	69	88	87
May	78	78	85
June	65	80	56
July	61	83	48
August	63	70	47
September	55	59	
October	51	64	
November	43	56	
December	42	42	

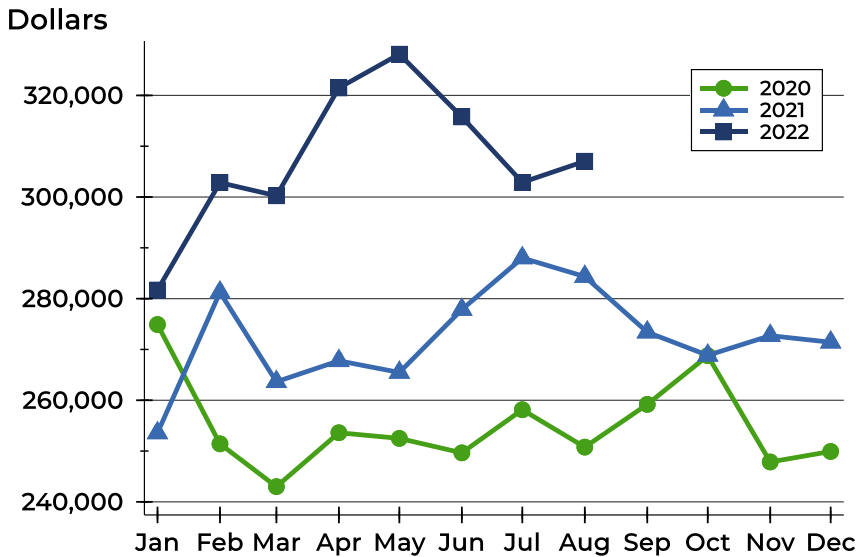
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	2.1%	87,000	87,000	31	31	100.0%	100.0%
\$100,000-\$124,999	2	4.3%	118,450	118,450	16	16	100.0%	100.0%
\$125,000-\$149,999	1	2.1%	139,000	139,000	0	0	100.0%	100.0%
\$150,000-\$174,999	4	8.5%	156,238	157,475	30	10	93.8%	100.0%
\$175,000-\$199,999	2	4.3%	194,250	194,250	19	19	98.7%	98.7%
\$200,000-\$249,999	8	17.0%	232,588	237,450	65	29	100.0%	100.0%
\$250,000-\$299,999	8	17.0%	277,113	277,000	18	19	102.9%	100.0%
\$300,000-\$399,999	14	29.8%	348,086	332,500	31	20	99.0%	100.0%
\$400,000-\$499,999	5	10.6%	446,480	459,900	19	16	99.6%	100.0%
\$500,000-\$749,999	1	2.1%	571,711	571,711	10	10	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	2.1%	1,200,000	1,200,000	32	32	100.0%	100.0%



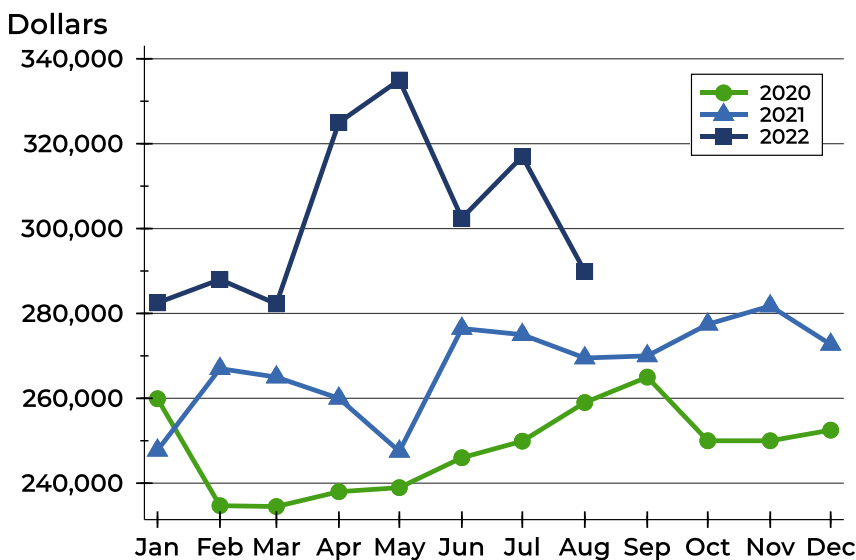
Pottawatomie County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	274,908	253,565	281,700
February	251,427	281,241	302,832
March	242,995	263,641	300,248
April	253,607	267,766	321,471
May	252,496	265,473	328,125
June	249,649	277,862	315,771
July	258,138	288,006	302,886
August	250,781	284,350	307,048
September	259,189	273,403	
October	268,773	268,839	
November	247,860	272,718	
December	249,923	271,423	

Median Price

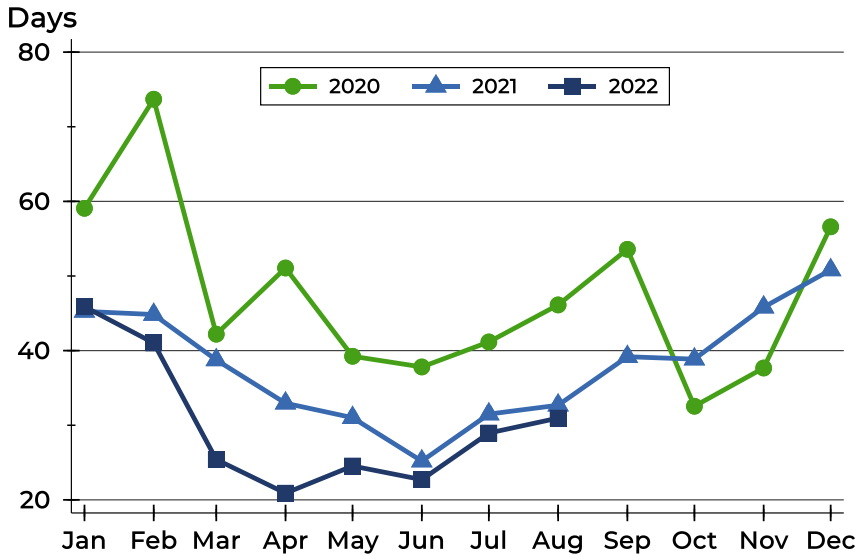


Month	2020	2021	2022
January	259,900	247,750	282,500
February	234,700	267,000	288,000
March	234,500	265,000	282,250
April	238,000	260,000	325,000
May	238,950	247,500	335,000
June	246,000	276,450	302,450
July	249,900	275,000	317,000
August	259,000	269,500	289,900
September	265,000	270,000	
October	250,000	277,450	
November	250,000	281,750	
December	252,500	272,700	



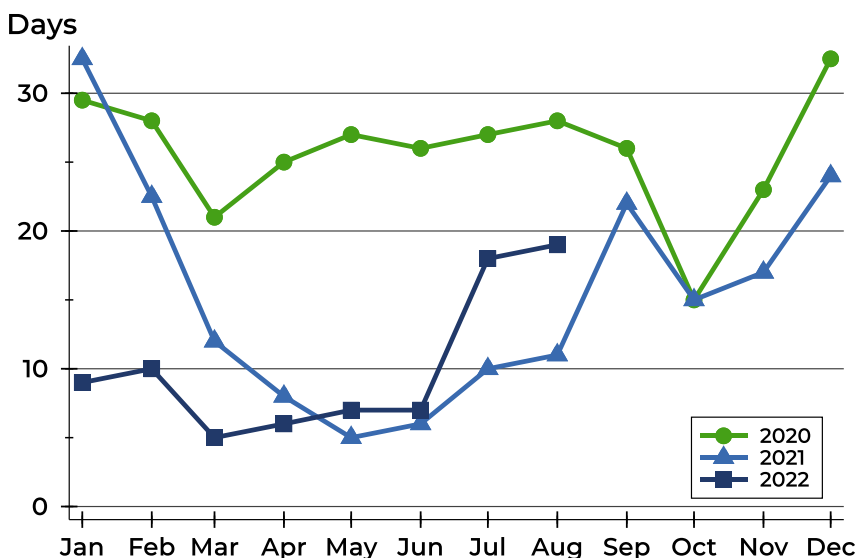
Pottawatomie County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	59	45	46
February	74	45	41
March	42	39	25
April	51	33	21
May	39	31	25
June	38	25	23
July	41	31	29
August	46	33	31
September	54	39	
October	33	39	
November	38	46	
December	57	51	

Median DOM



Month	2020	2021	2022
January	30	33	9
February	28	23	10
March	21	12	5
April	25	8	6
May	27	5	7
June	26	6	7
July	27	10	18
August	28	11	19
September	26	22	
October	15	15	
November	23	17	
December	33	24	