



Pottawatomie County Housing Report



Market Overview

Pottawatomie County Home Sales Fell in January

Total home sales in Pottawatomie County fell last month to 14 units, compared to 21 units in January 2022. Total sales volume was \$4.9 million, down from a year earlier.

The median sale price in January was \$314,000, up from \$265,500 a year earlier. Homes that sold in January were typically on the market for 18 days and sold for 99.4% of their list prices.

Pottawatomie County Active Listings Up at End of January

The total number of active listings in Pottawatomie County at the end of January was 59 units, up from 29 at the same point in 2022. This represents a 2.2 months' supply of homes available for sale. The median list price of homes on the market at the end of January was \$334,000.

During January, a total of 17 contracts were written down from 25 in January 2022. At the end of the month, there were 34 contracts still pending.

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Pottawatomie County Summary Statistics

January MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		14	21	20	14	21	20
Change from prior year		-33.3%	5.0%	11.1%	-33.3%	5.0%	11.1%
Active Listings		59	29	33	N/A	N/A	N/A
Change from prior year		103.4%	-12.1%	-48.4%			
Months' Supply		2.2	0.9	1.1	N/A	N/A	N/A
Change from prior year		144.4%	-18.2%	-52.2%			
New Listings		29	29	25	29	29	25
Change from prior year		0.0%	16.0%	-21.9%	0.0%	16.0%	-21.9%
Contracts Written		17	25	28	17	25	28
Change from prior year		-32.0%	-10.7%	-20.0%	-32.0%	-10.7%	-20.0%
Pending Contracts		34	45	54	N/A	N/A	N/A
Change from prior year		-24.4%	-16.7%	35.0%			
Sales Volume (1,000s)		4,863	5,980	5,321	4,863	5,980	5,321
Change from prior year		-18.7%	12.4%	12.9%	-18.7%	12.4%	12.9%
Average	Sale Price	347,373	284,752	266,064	347,373	284,752	266,064
	Change from prior year	22.0%	7.0%	1.6%	22.0%	7.0%	1.6%
	List Price of Actives	346,498	312,066	308,385	N/A	N/A	N/A
	Change from prior year	11.0%	1.2%	30.8%			
	Days on Market	58	40	65	58	40	65
Change from prior year	45.0%	-38.5%	-44.9%	45.0%	-38.5%	-44.9%	
Percent of List	97.7%	99.3%	97.9%	97.7%	99.3%	97.9%	
Change from prior year	-1.6%	1.4%	-2.6%	-1.6%	1.4%	-2.6%	
Percent of Original	93.2%	97.8%	95.8%	93.2%	97.8%	95.8%	
Change from prior year	-4.7%	2.1%	-3.2%	-4.7%	2.1%	-3.2%	
Median	Sale Price	314,000	265,500	266,314	314,000	265,500	266,314
	Change from prior year	18.3%	-0.3%	3.4%	18.3%	-0.3%	3.4%
	List Price of Actives	334,000	325,000	305,000	N/A	N/A	N/A
	Change from prior year	2.8%	6.6%	41.2%			
	Days on Market	18	24	19	18	24	19
Change from prior year	-25.0%	26.3%	-60.4%	-25.0%	26.3%	-60.4%	
Percent of List	99.4%	100.0%	100.0%	99.4%	100.0%	100.0%	
Change from prior year	-0.6%	0.0%	1.3%	-0.6%	0.0%	1.3%	
Percent of Original	97.6%	100.0%	99.4%	97.6%	100.0%	99.4%	
Change from prior year	-2.4%	0.6%	2.5%	-2.4%	0.6%	2.5%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Pottawatomie County Closed Listings Analysis

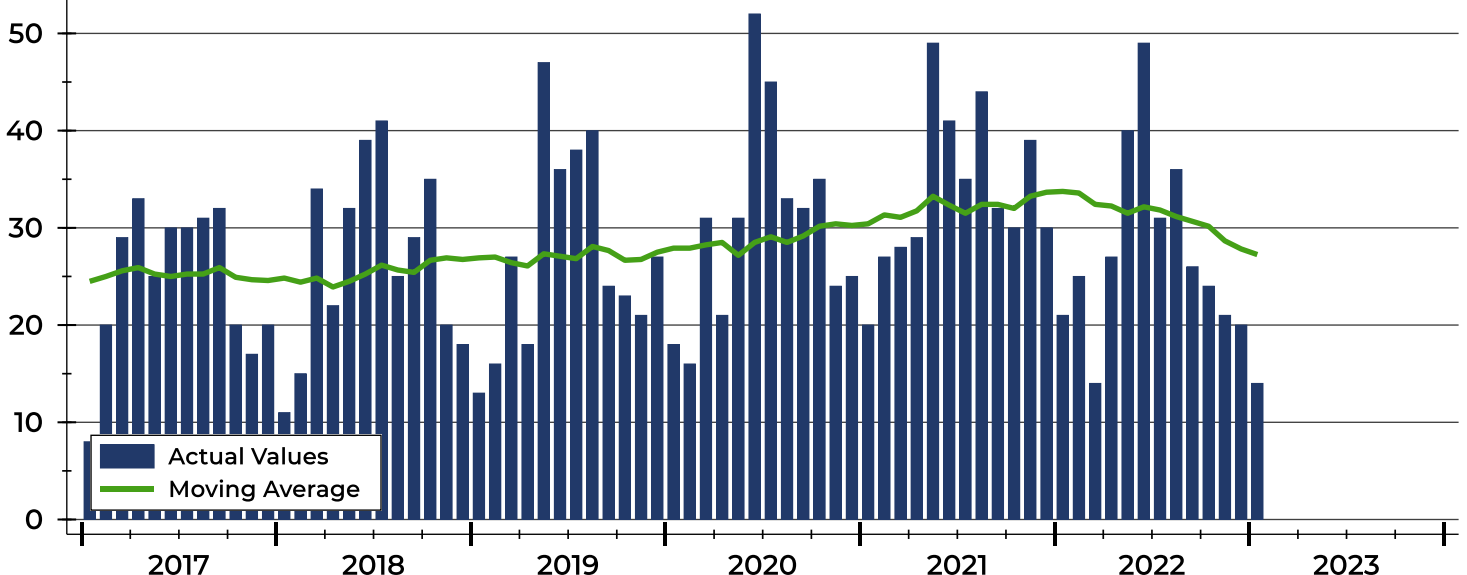
Summary Statistics for Closed Listings		2023	January 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		14	21	-33.3%	14	21	-33.3%
Volume (1,000s)		4,863	5,980	-18.7%	4,863	5,980	-18.7%
Months' Supply		2.2	0.9	144.4%	N/A	N/A	N/A
Average	Sale Price	347,373	284,752	22.0%	347,373	284,752	22.0%
	Days on Market	58	40	45.0%	58	40	45.0%
	Percent of List	97.7%	99.3%	-1.6%	97.7%	99.3%	-1.6%
	Percent of Original	93.2%	97.8%	-4.7%	93.2%	97.8%	-4.7%
Median	Sale Price	314,000	265,500	18.3%	314,000	265,500	18.3%
	Days on Market	18	24	-25.0%	18	24	-25.0%
	Percent of List	99.4%	100.0%	-0.6%	99.4%	100.0%	-0.6%
	Percent of Original	97.6%	100.0%	-2.4%	97.6%	100.0%	-2.4%

A total of 14 homes sold in Pottawatomie County in January, down from 21 units in January 2022. Total sales volume fell to \$4.9 million compared to \$6.0 million in the previous year.

The median sales price in January was \$314,000, up 18.3% compared to the prior year. Median days on market was 18 days, down from 41 days in December, and down from 24 in January 2022.

History of Closed Listings

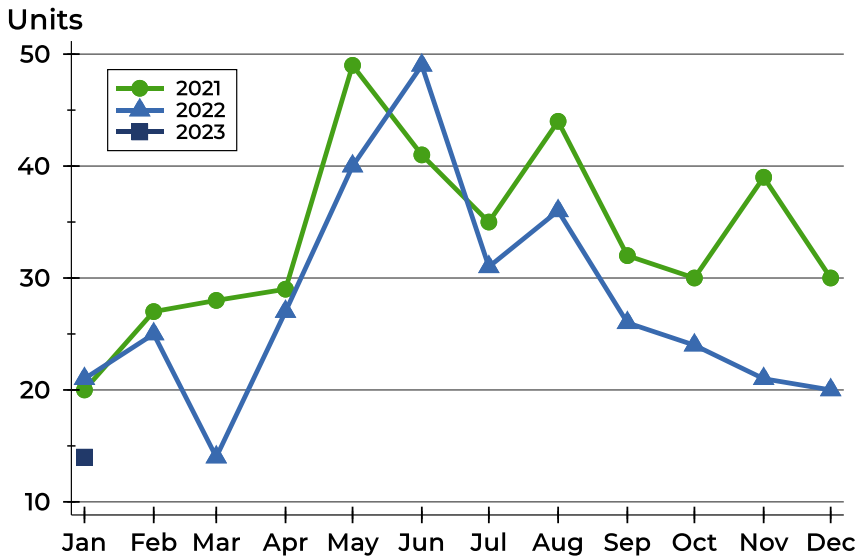
Units





Pottawatomie County Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	20	21	14
February	27	25	
March	28	14	
April	29	27	
May	49	40	
June	41	49	
July	35	31	
August	44	36	
September	32	26	
October	30	24	
November	39	21	
December	30	20	

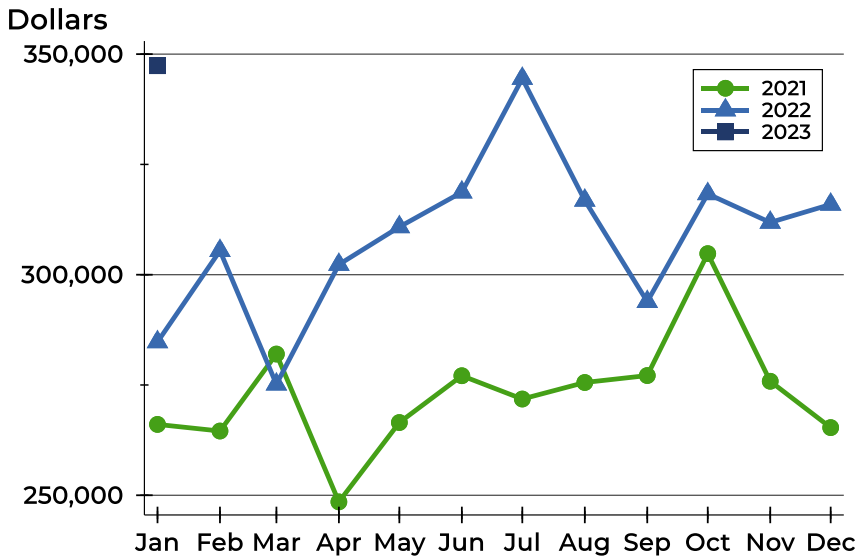
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	14.3%	3.6	136,000	136,000	81	81	94.1%	94.1%	83.3%	83.3%
\$150,000-\$174,999	1	7.1%	2.2	167,500	167,500	2	2	98.6%	98.6%	98.6%	98.6%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	1.5	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	3	21.4%	2.0	281,633	290,000	63	13	98.2%	100.0%	96.0%	100.0%
\$300,000-\$399,999	4	28.6%	1.7	330,750	315,000	73	65	96.4%	97.1%	88.9%	95.3%
\$400,000-\$499,999	1	7.1%	3.4	404,925	404,925	136	136	97.5%	97.5%	92.0%	92.0%
\$500,000-\$749,999	3	21.4%	6.0	616,967	579,900	10	9	101.4%	102.0%	101.4%	102.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



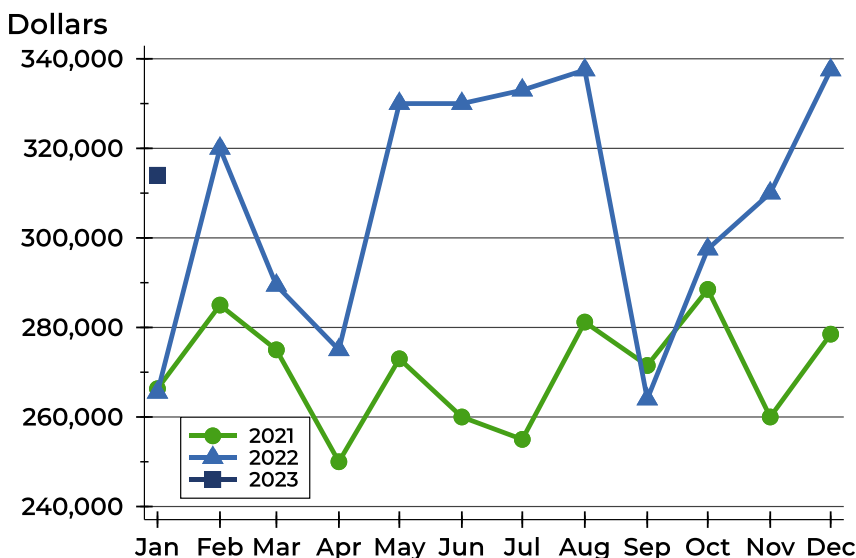
Pottawatomie County Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	266,064	284,752	347,373
February	264,562	305,443	
March	282,018	275,167	
April	248,504	302,308	
May	266,490	310,831	
June	277,099	318,706	
July	271,821	344,468	
August	275,567	316,847	
September	277,140	293,881	
October	304,775	318,325	
November	275,848	311,843	
December	265,343	315,935	

Median Price

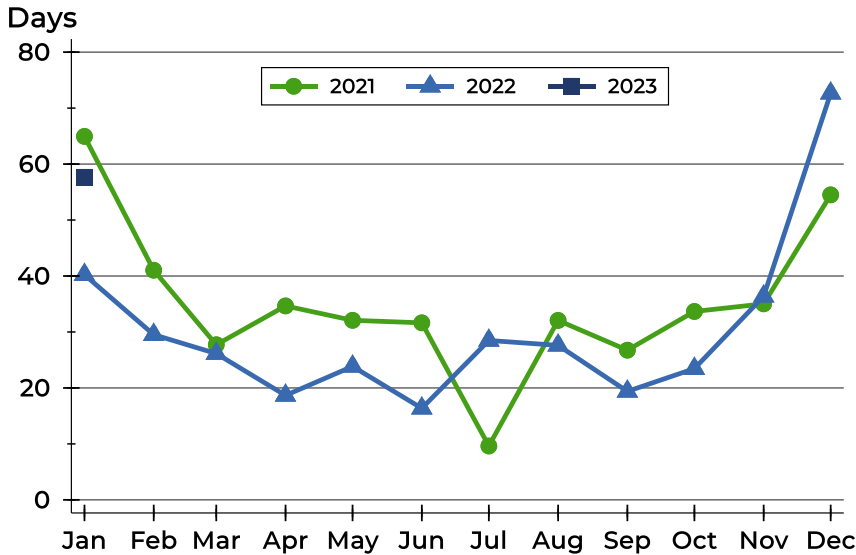


Month	2021	2022	2023
January	266,314	265,500	314,000
February	285,000	320,000	
March	275,000	289,400	
April	250,000	275,000	
May	273,000	330,000	
June	260,000	330,000	
July	255,000	333,000	
August	281,200	337,500	
September	271,500	264,000	
October	288,500	297,500	
November	260,000	310,000	
December	278,500	337,500	



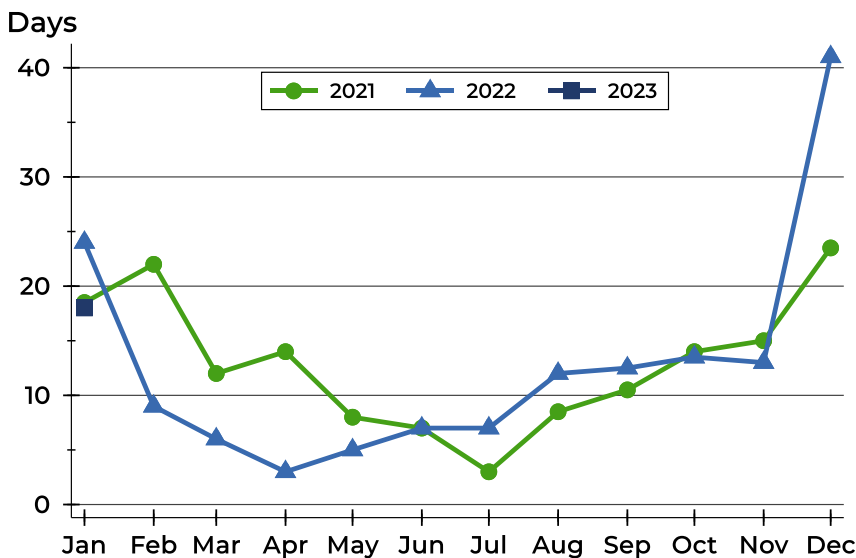
Pottawatomie County Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	65	40	58
February	41	30	
March	28	26	
April	35	19	
May	32	24	
June	32	16	
July	10	28	
August	32	28	
September	27	19	
October	34	23	
November	35	36	
December	55	73	

Median DOM



Month	2021	2022	2023
January	19	24	18
February	22	9	
March	12	6	
April	14	3	
May	8	5	
June	7	7	
July	3	7	
August	9	12	
September	11	13	
October	14	14	
November	15	13	
December	24	41	



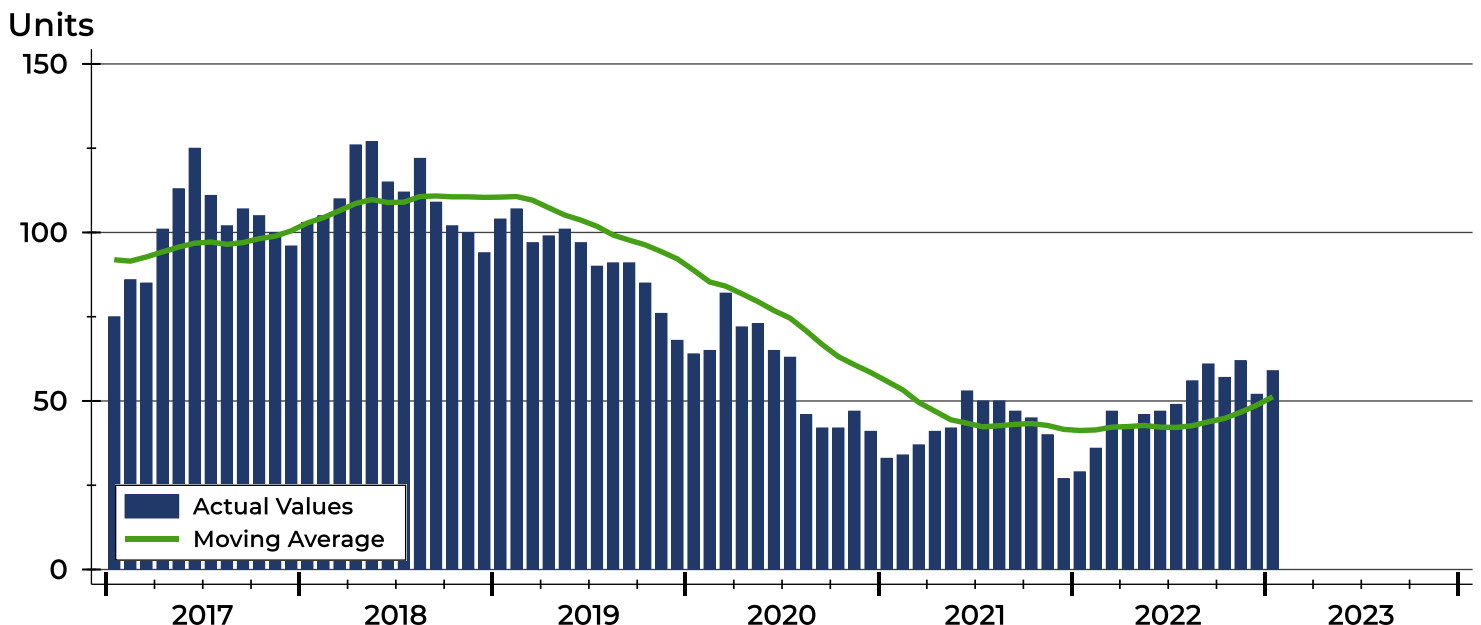
Pottawatomie County Active Listings Analysis

Summary Statistics for Active Listings		2023	End of January 2022	Change
Active Listings		59	29	103.4%
Volume (1,000s)		20,443	9,050	125.9%
Months' Supply		2.2	0.9	144.4%
Average	List Price	346,498	312,066	11.0%
	Days on Market	85	65	30.8%
	Percent of Original	98.8%	99.6%	-0.8%
Median	List Price	334,000	325,000	2.8%
	Days on Market	64	36	77.8%
	Percent of Original	100.0%	100.0%	0.0%

A total of 59 homes were available for sale in Pottawatomie County at the end of January. This represents a 2.2 months' supply of active listings.

The median list price of homes on the market at the end of January was \$334,000, up 2.8% from 2022. The typical time on market for active listings was 64 days, up from 36 days a year earlier.

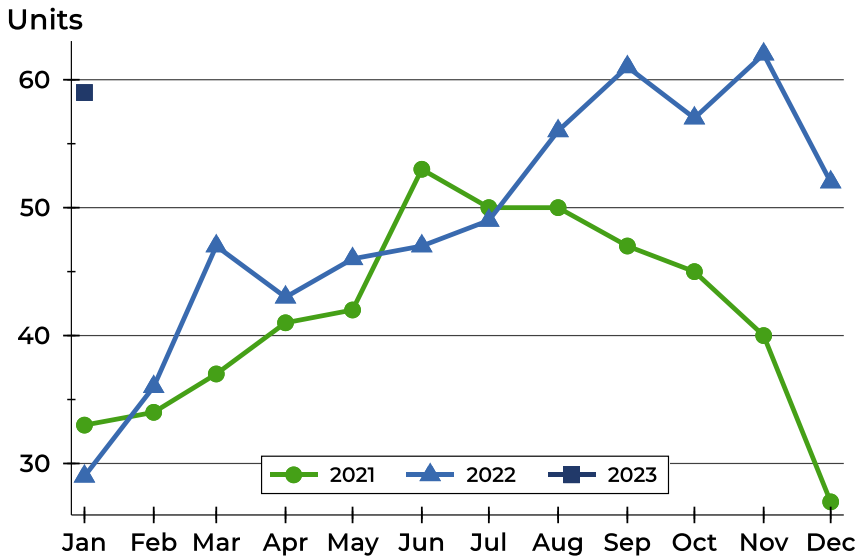
History of Active Listings





Pottawatomie County Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	33	29	59
February	34	36	
March	37	47	
April	41	43	
May	42	46	
June	53	47	
July	50	49	
August	50	56	
September	47	61	
October	45	57	
November	40	62	
December	27	52	

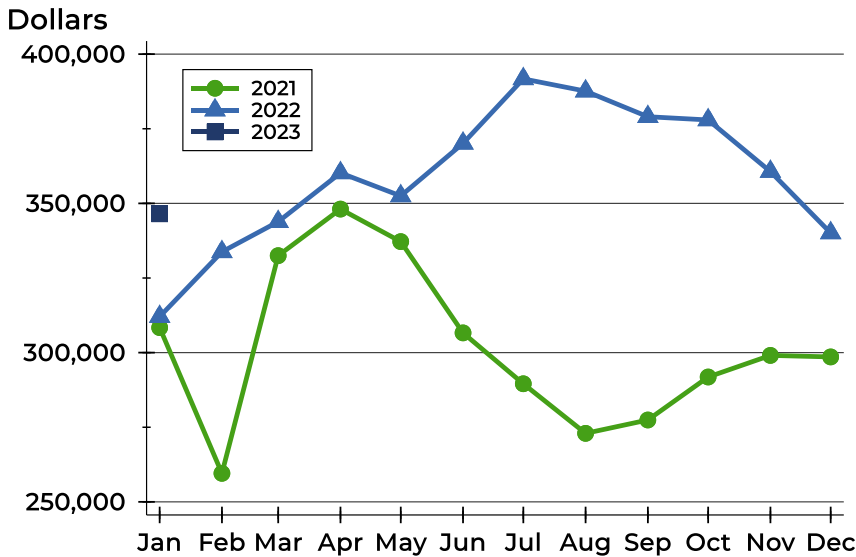
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	3.4%	N/A	94,950	94,950	94	94	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	3	5.1%	3.6	136,667	140,000	56	50	97.8%	100.0%
\$150,000-\$174,999	2	3.4%	2.2	168,900	168,900	83	83	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	6.8%	1.5	230,375	238,250	58	56	96.7%	99.0%
\$250,000-\$299,999	11	18.6%	2.0	278,436	275,000	45	44	99.5%	100.0%
\$300,000-\$399,999	18	30.5%	1.7	354,211	340,000	143	121	98.0%	99.6%
\$400,000-\$499,999	13	22.0%	3.4	432,015	429,900	65	55	99.3%	100.0%
\$500,000-\$749,999	6	10.2%	6.0	588,233	587,250	63	47	99.5%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A



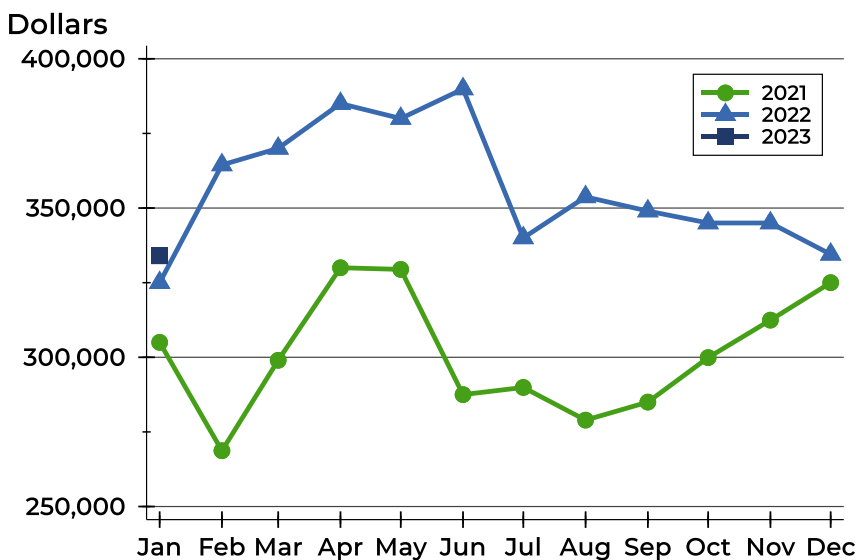
Pottawatomie County Active Listings Analysis

Average Price



Month	2021	2022	2023
January	308,385	312,066	346,498
February	259,565	333,767	
March	332,489	343,857	
April	348,095	360,213	
May	337,200	352,492	
June	306,614	370,121	
July	289,574	391,716	
August	272,958	387,600	
September	277,430	379,030	
October	291,840	377,949	
November	299,078	360,668	
December	298,563	340,103	

Median Price

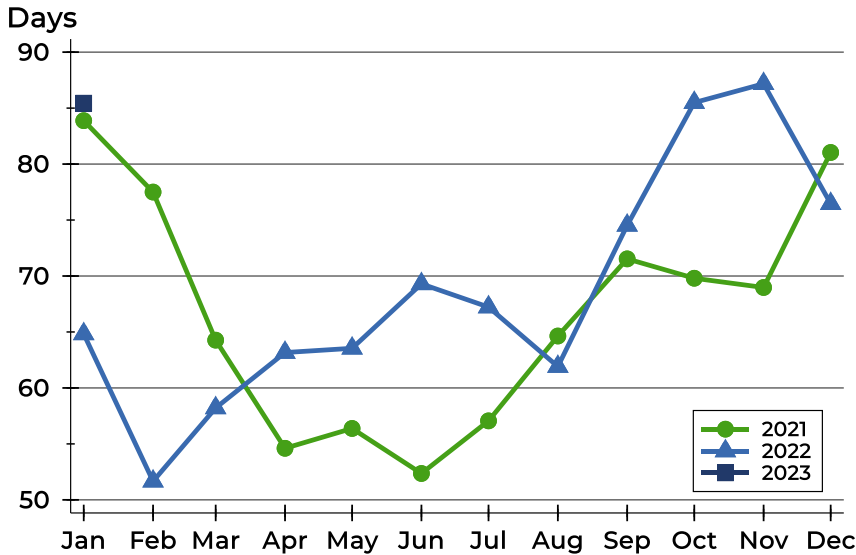


Month	2021	2022	2023
January	305,000	325,000	334,000
February	268,700	364,450	
March	299,000	370,000	
April	330,000	385,000	
May	329,450	380,000	
June	287,500	389,900	
July	289,900	340,000	
August	278,950	353,750	
September	285,000	349,000	
October	299,900	345,000	
November	312,450	345,000	
December	325,000	334,500	



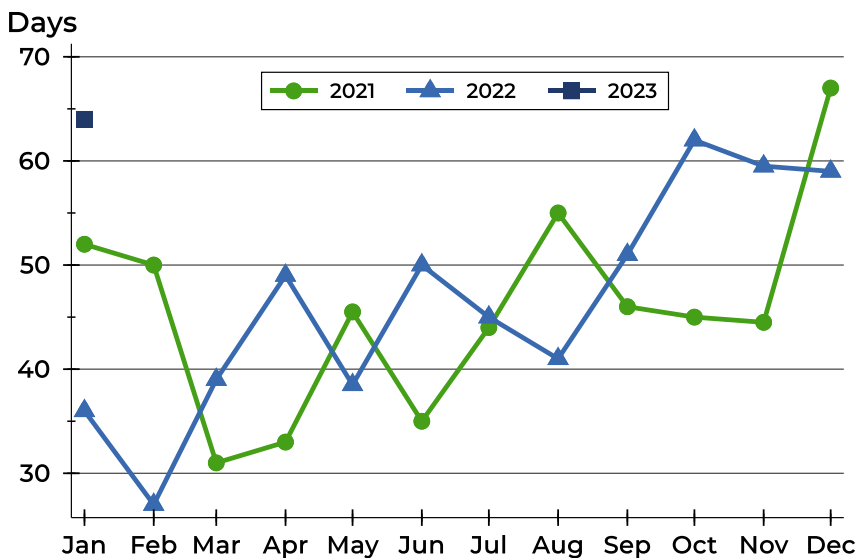
Pottawatomie County Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	84	65	85
February	78	52	
March	64	58	
April	55	63	
May	56	64	
June	52	69	
July	57	67	
August	65	62	
September	72	75	
October	70	85	
November	69	87	
December	81	76	

Median DOM

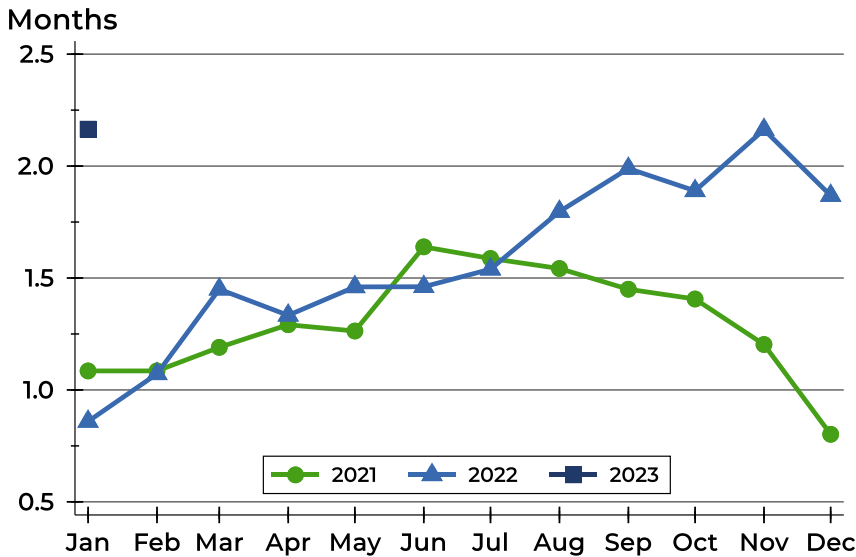


Month	2021	2022	2023
January	52	36	64
February	50	27	
March	31	39	
April	33	49	
May	46	39	
June	35	50	
July	44	45	
August	55	41	
September	46	51	
October	45	62	
November	45	60	
December	67	59	



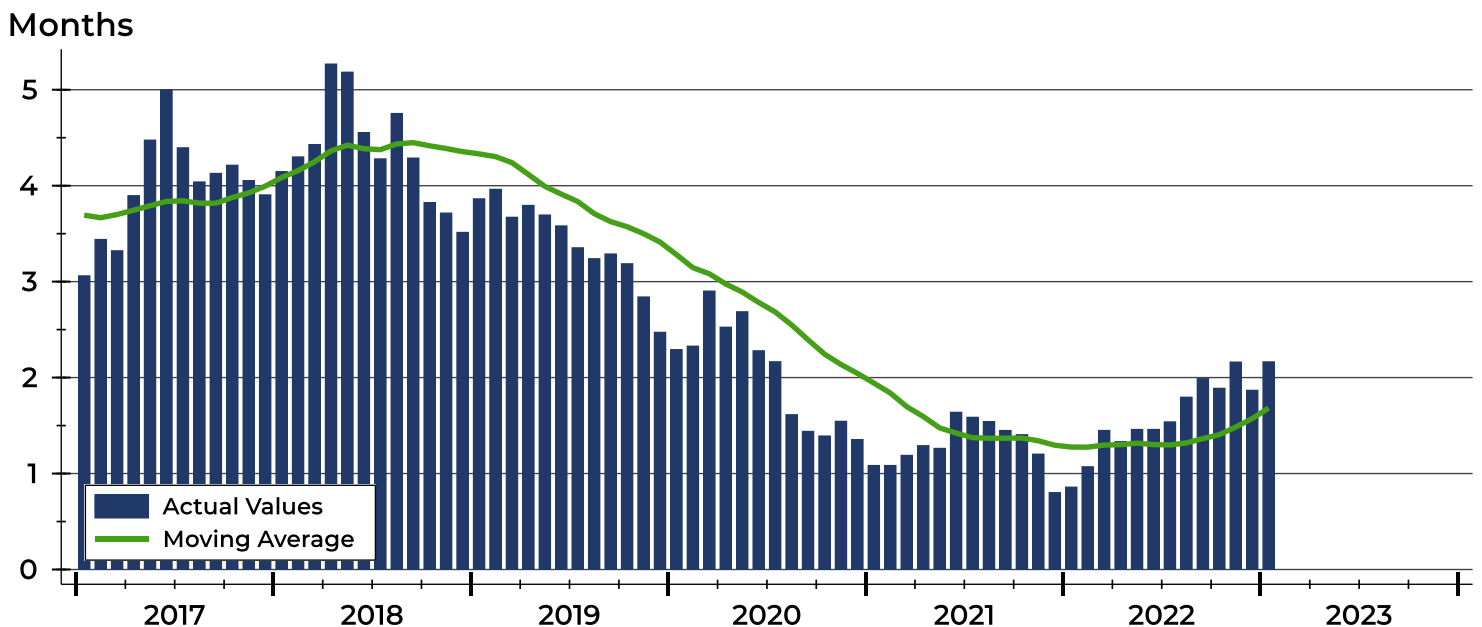
Pottawatomie County Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.1	0.9	2.2
February	1.1	1.1	
March	1.2	1.4	
April	1.3	1.3	
May	1.3	1.5	
June	1.6	1.5	
July	1.6	1.5	
August	1.5	1.8	
September	1.4	2.0	
October	1.4	1.9	
November	1.2	2.2	
December	0.8	1.9	

History of Month's Supply





Pottawatomie County New Listings Analysis

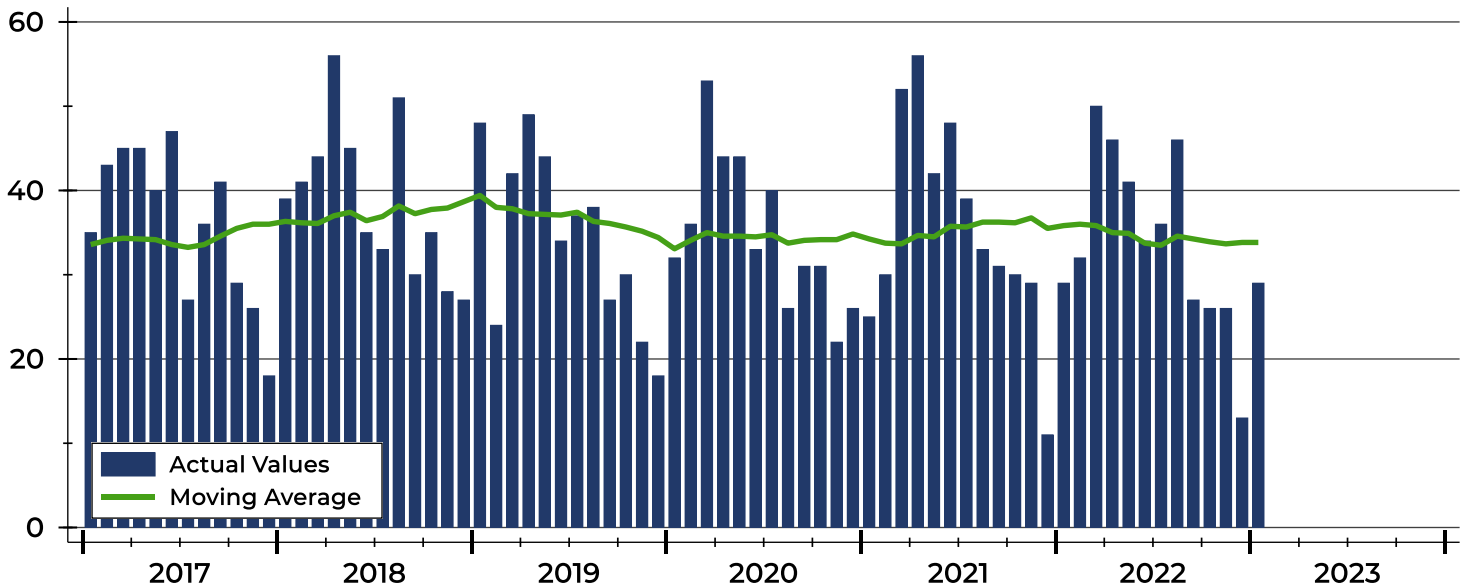
Summary Statistics for New Listings		2023	January 2022	Change
Current Month	New Listings	29	29	0.0%
	Volume (1,000s)	10,729	9,815	9.3%
	Average List Price	369,979	338,438	9.3%
	Median List Price	330,000	329,000	0.3%
Year-to-Date	New Listings	29	29	0.0%
	Volume (1,000s)	10,729	9,815	9.3%
	Average List Price	369,979	338,438	9.3%
	Median List Price	330,000	329,000	0.3%

A total of 29 new listings were added in Pottawatomie County during January, the same figure as reported in 2022.

The median list price of these homes was \$330,000 up from \$329,000 in 2022.

History of New Listings

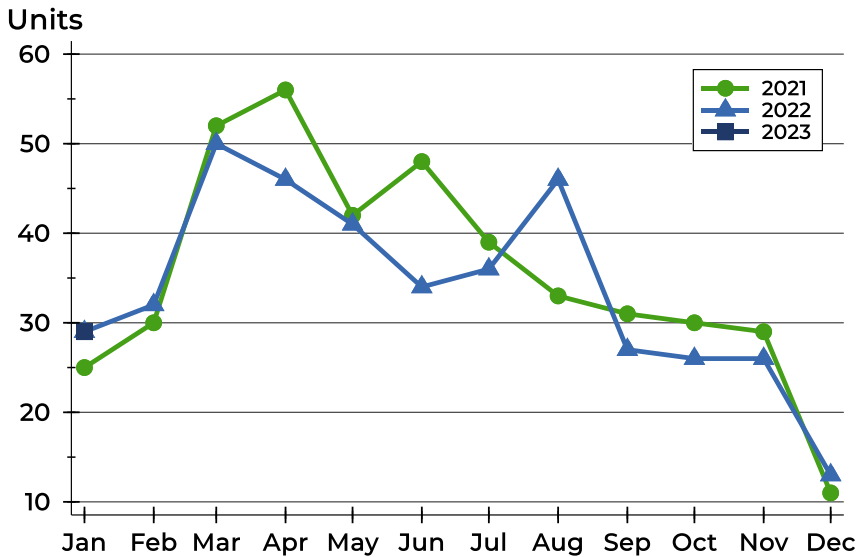
Units





Pottawatomie County New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	25	29	29
February	30	32	32
March	52	50	50
April	56	46	46
May	42	41	41
June	48	34	34
July	39	36	36
August	33	46	46
September	31	27	27
October	30	26	26
November	29	26	26
December	11	13	13

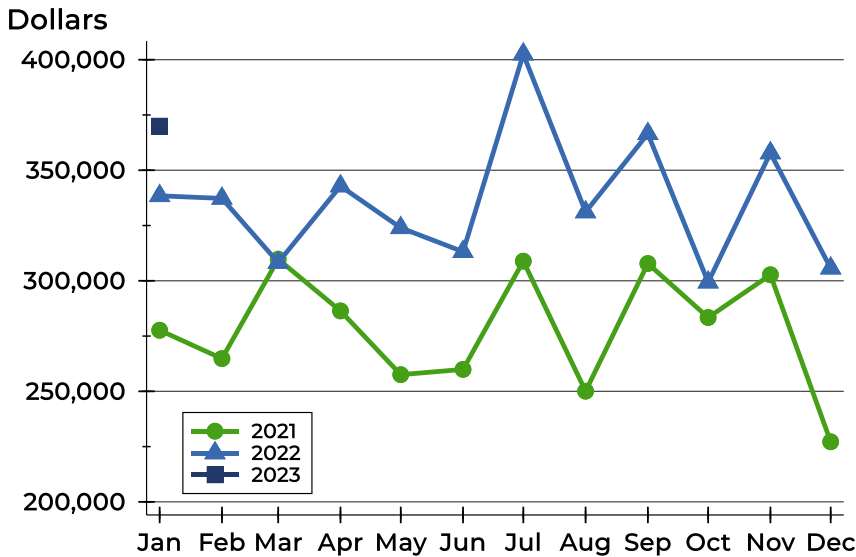
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	3.4%	175,000	175,000	3	3	102.9%	102.9%
\$200,000-\$249,999	5	17.2%	231,780	234,900	7	5	100.0%	100.0%
\$250,000-\$299,999	5	17.2%	268,800	270,000	22	21	100.0%	100.0%
\$300,000-\$399,999	7	24.1%	346,700	330,000	17	13	99.7%	100.0%
\$400,000-\$499,999	7	24.1%	439,957	435,000	17	16	100.0%	100.0%
\$500,000-\$749,999	4	13.8%	636,225	662,500	27	35	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



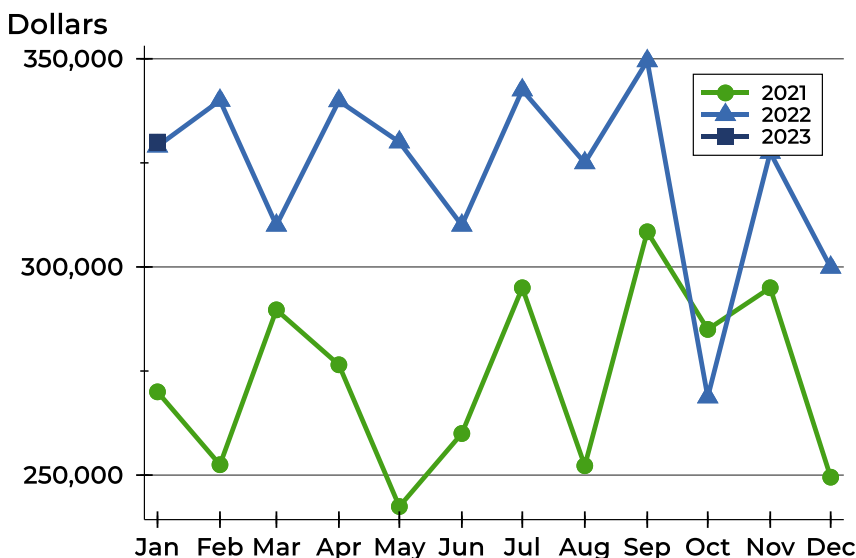
Pottawatomie County New Listings Analysis

Average Price



Month	2021	2022	2023
January	277,640	338,438	369,979
February	264,803	337,266	
March	309,779	308,271	
April	286,386	342,847	
May	257,544	323,966	
June	259,931	313,151	
July	308,895	402,519	
August	250,072	331,116	
September	307,825	366,507	
October	283,383	299,365	
November	302,724	357,812	
December	227,186	305,704	

Median Price



Month	2021	2022	2023
January	270,000	329,000	330,000
February	252,500	340,000	
March	289,700	310,000	
April	276,500	339,900	
May	242,450	330,000	
June	260,000	310,000	
July	295,000	342,500	
August	252,250	325,000	
September	308,450	349,500	
October	285,000	268,750	
November	295,000	327,500	
December	249,500	299,900	



Pottawatomie County Contracts Written Analysis

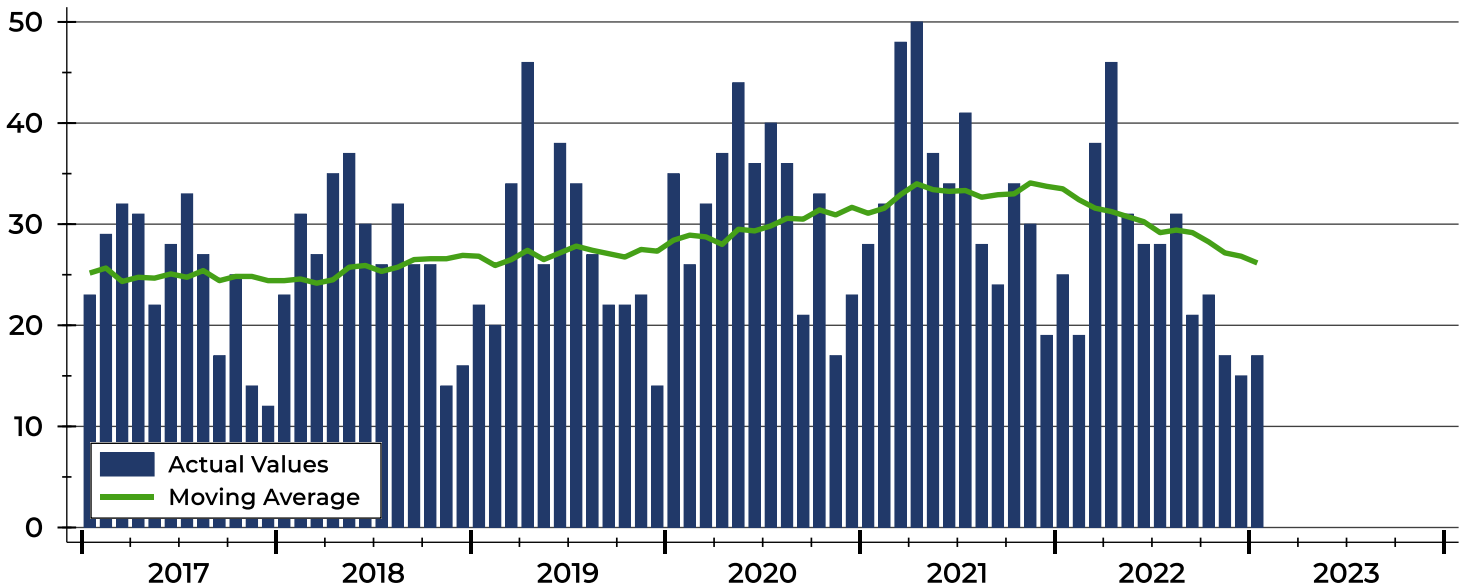
Summary Statistics for Contracts Written		2023	January 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		17	25	-32.0%	17	25	-32.0%
Volume (1,000s)		5,093	7,814	-34.8%	5,093	7,814	-34.8%
Average	Sale Price	299,594	312,546	-4.1%	299,594	312,546	-4.1%
	Days on Market	28	34	-17.6%	28	34	-17.6%
	Percent of Original	98.9%	102.0%	-3.0%	98.9%	102.0%	-3.0%
Median	Sale Price	279,900	319,900	-12.5%	279,900	319,900	-12.5%
	Days on Market	12	7	71.4%	12	7	71.4%
	Percent of Original	100.0%	100.3%	-0.3%	100.0%	100.3%	-0.3%

A total of 17 contracts for sale were written in Pottawatomie County during the month of January, down from 25 in 2022. The median list price of these homes was \$279,900, down from \$319,900 the prior year.

Half of the homes that went under contract in January were on the market less than 12 days, compared to 7 days in January 2022.

History of Contracts Written

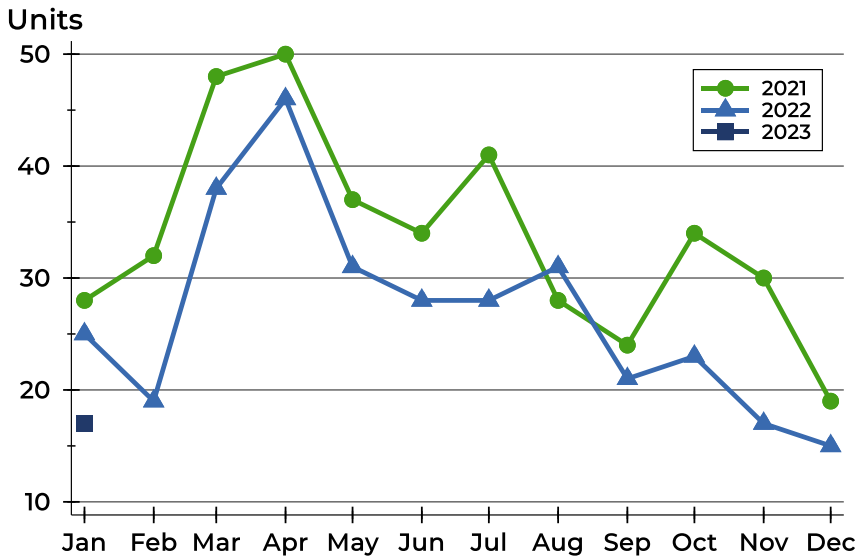
Units





Pottawatomie County Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	28	25	17
February	32	19	
March	48	38	
April	50	46	
May	37	31	
June	34	28	
July	41	28	
August	28	31	
September	24	21	
October	34	23	
November	30	17	
December	19	15	

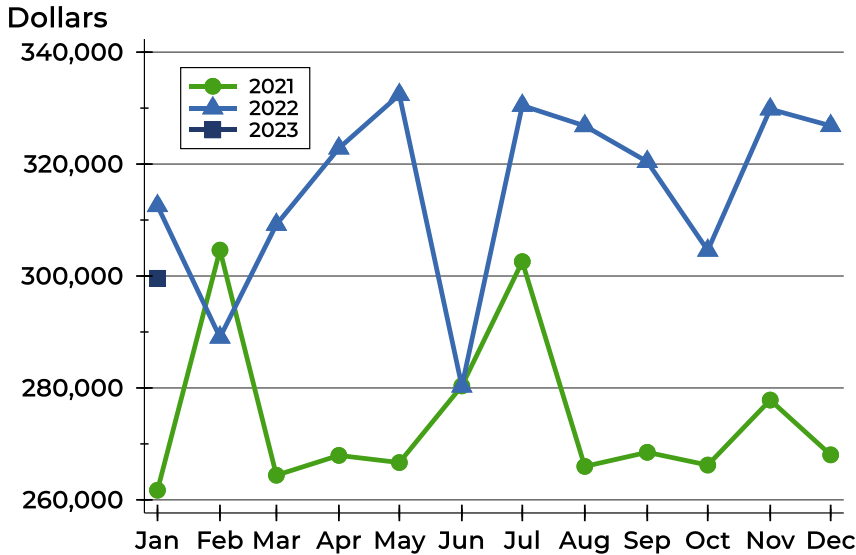
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	5.9%	175,000	175,000	3	3	102.9%	102.9%
\$200,000-\$249,999	6	35.3%	233,050	234,900	28	8	98.0%	100.0%
\$250,000-\$299,999	2	11.8%	269,950	269,950	52	52	100.0%	100.0%
\$300,000-\$399,999	6	35.3%	344,317	347,000	21	14	98.5%	99.0%
\$400,000-\$499,999	2	11.8%	457,000	457,000	33	33	100.0%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



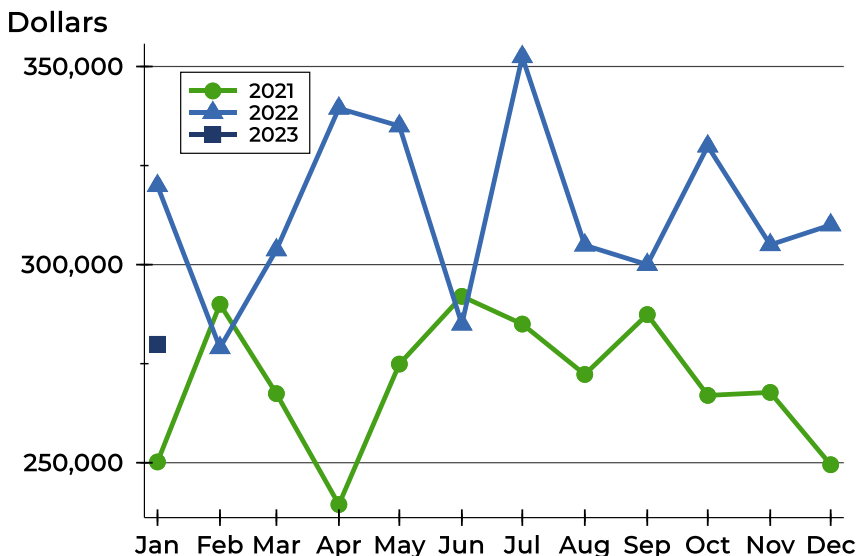
Pottawatomie County Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	261,718	312,546	299,594
February	304,628	289,037	
March	264,400	309,196	
April	267,945	322,826	
May	266,667	332,385	
June	280,366	280,298	
July	302,572	330,457	
August	265,977	326,824	
September	268,499	320,429	
October	266,221	304,570	
November	277,837	329,815	
December	268,045	326,840	

Median Price

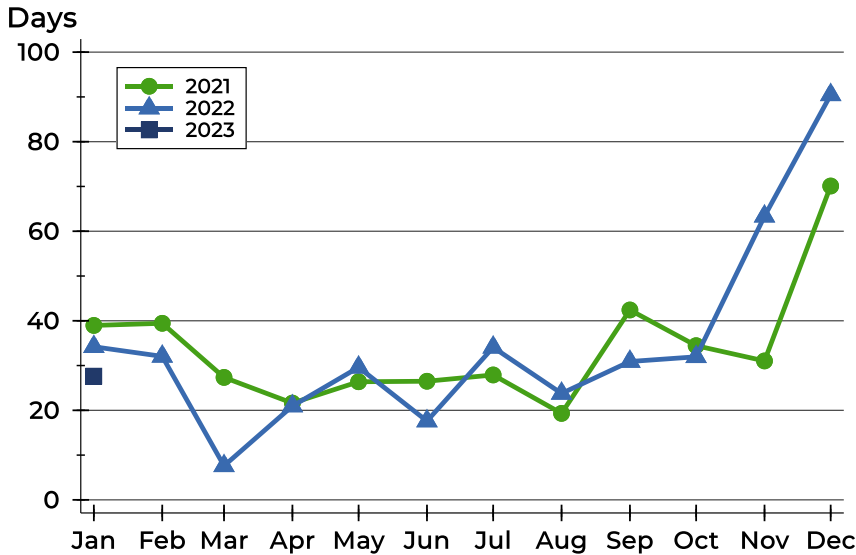


Month	2021	2022	2023
January	250,200	319,900	279,900
February	290,000	279,000	
March	267,450	303,700	
April	239,450	339,450	
May	274,900	335,000	
June	292,000	284,950	
July	285,000	352,450	
August	272,280	304,900	
September	287,400	300,000	
October	267,000	329,900	
November	267,750	305,000	
December	249,500	310,000	



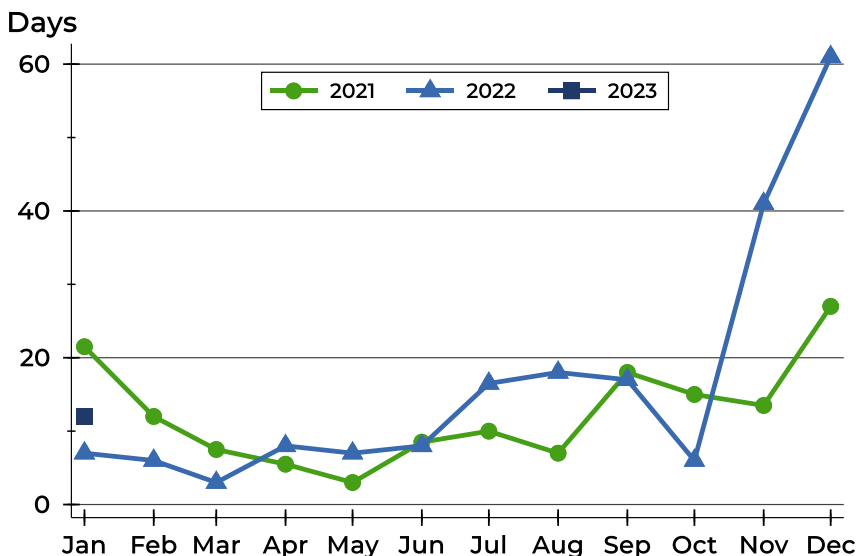
Pottawatomie County Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	39	34	28
February	39	32	
March	27	8	
April	22	21	
May	26	30	
June	27	18	
July	28	34	
August	19	24	
September	42	31	
October	34	32	
November	31	63	
December	70	90	

Median DOM



Month	2021	2022	2023
January	22	7	12
February	12	6	
March	8	3	
April	6	8	
May	3	7	
June	9	8	
July	10	17	
August	7	18	
September	18	17	
October	15	6	
November	14	41	
December	27	61	



Pottawatomie County Pending Contracts Analysis

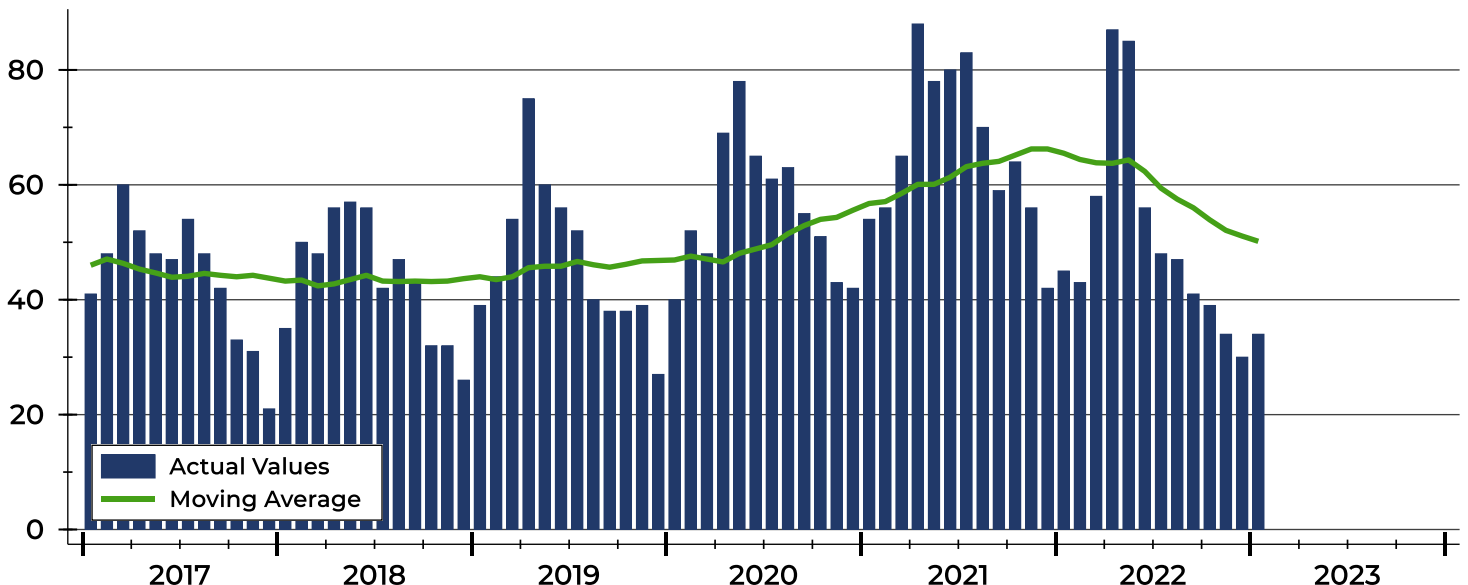
Summary Statistics for Pending Contracts		End of January		
		2023	2022	Change
Pending Contracts		34	45	-24.4%
Volume (1,000s)		10,120	12,676	-20.2%
Average	List Price	297,634	281,700	5.7%
	Days on Market	44	46	-4.3%
	Percent of Original	99.1%	100.5%	-1.4%
Median	List Price	284,950	282,500	0.9%
	Days on Market	35	9	288.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 34 listings in Pottawatomie County had contracts pending at the end of January, down from 45 contracts pending at the end of January 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

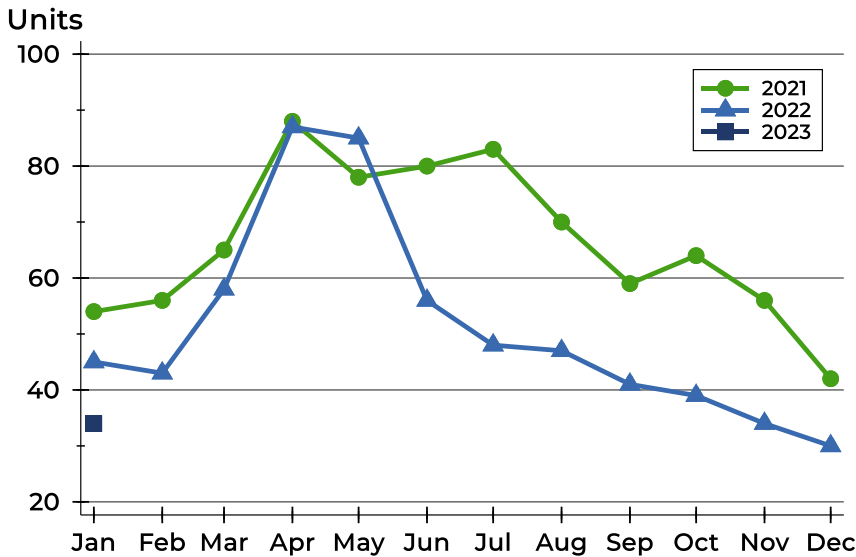
Units





Pottawatomie County Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	54	45	34
February	56	43	
March	65	58	
April	88	87	
May	78	85	
June	80	56	
July	83	48	
August	70	47	
September	59	41	
October	64	39	
November	56	34	
December	42	30	

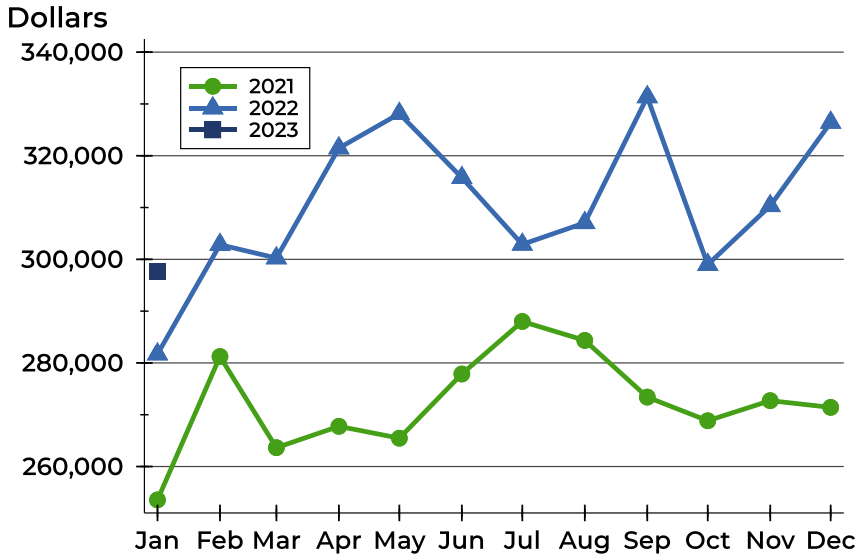
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	2.9%	150,000	150,000	159	159	75.0%	75.0%
\$175,000-\$199,999	1	2.9%	175,000	175,000	3	3	100.0%	100.0%
\$200,000-\$249,999	12	35.3%	233,917	234,900	31	21	98.3%	100.0%
\$250,000-\$299,999	4	11.8%	272,475	269,950	40	44	107.5%	100.0%
\$300,000-\$399,999	11	32.4%	335,395	325,000	63	39	99.1%	100.0%
\$400,000-\$499,999	5	14.7%	441,660	439,000	27	16	99.2%	100.0%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



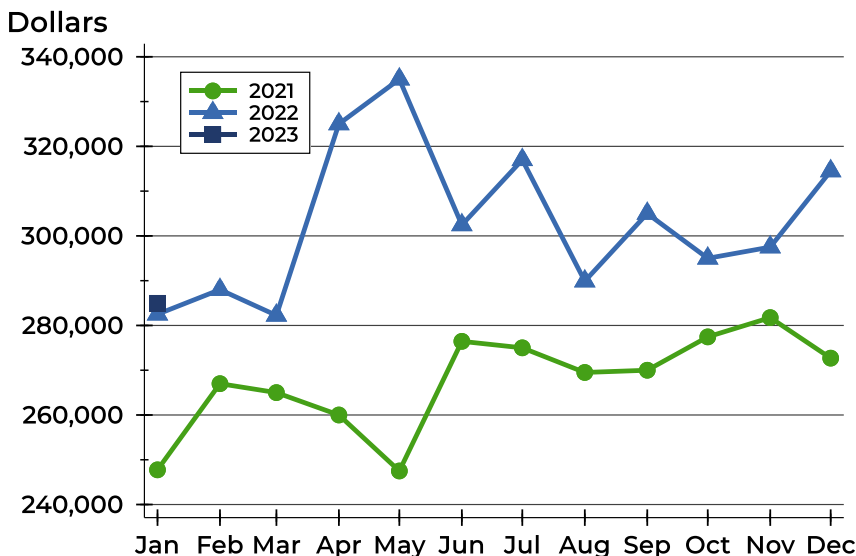
Pottawatomie County Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	253,565	281,700	297,634
February	281,241	302,832	
March	263,641	300,248	
April	267,766	321,471	
May	265,473	328,125	
June	277,862	315,771	
July	288,006	302,886	
August	284,350	307,048	
September	273,403	331,346	
October	268,839	298,977	
November	272,718	310,334	
December	271,423	326,423	

Median Price

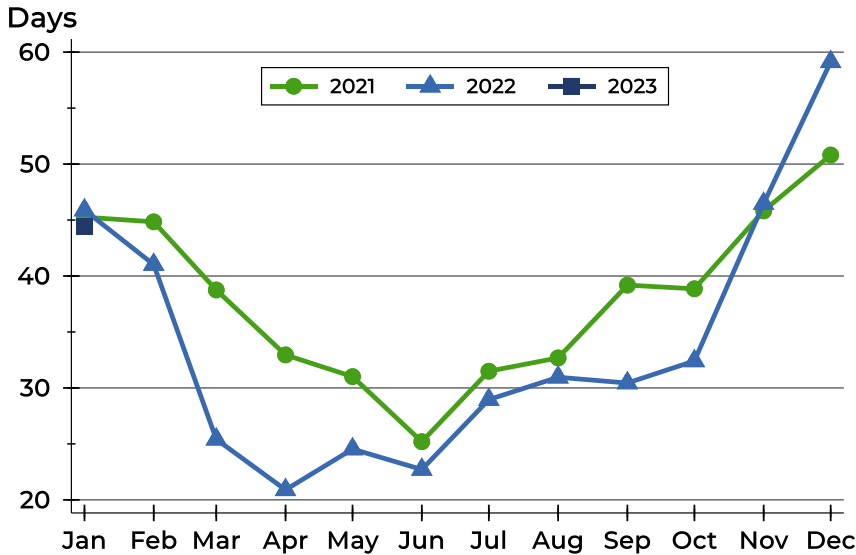


Month	2021	2022	2023
January	247,750	282,500	284,950
February	267,000	288,000	
March	265,000	282,250	
April	260,000	325,000	
May	247,500	335,000	
June	276,450	302,450	
July	275,000	317,000	
August	269,500	289,900	
September	270,000	305,000	
October	277,450	295,000	
November	281,750	297,500	
December	272,700	314,500	



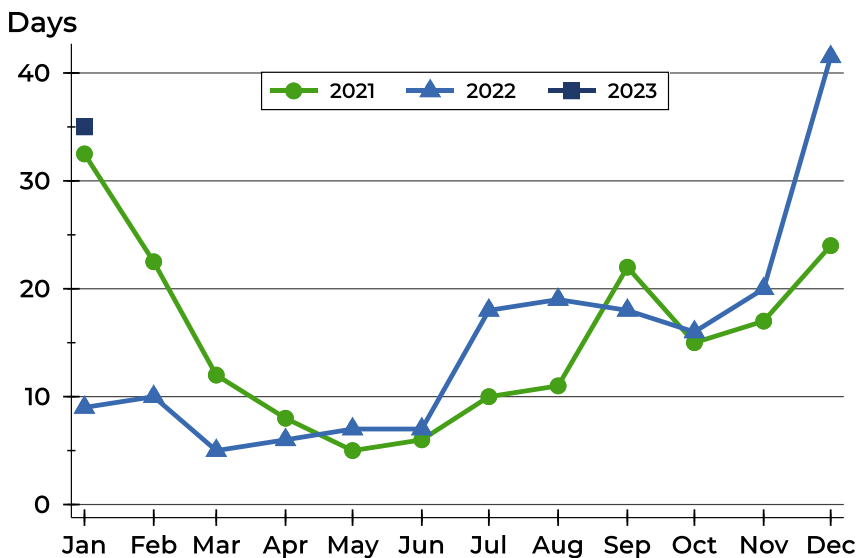
Pottawatomie County Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	45	46	44
February	45	41	
March	39	25	
April	33	21	
May	31	25	
June	25	23	
July	31	29	
August	33	31	
September	39	30	
October	39	32	
November	46	46	
December	51	59	

Median DOM



Month	2021	2022	2023
January	33	9	35
February	23	10	
March	12	5	
April	8	6	
May	5	7	
June	6	7	
July	10	18	
August	11	19	
September	22	18	
October	15	16	
November	17	20	
December	24	42	