



**May
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Pottawatomie County Housing Report



Market Overview

Pottawatomie County Home Sales Fell in May

Total home sales in Pottawatomie County fell last month to 22 units, compared to 40 units in May 2022. Total sales volume was \$6.6 million, down from a year earlier.

The median sale price in May was \$314,875, down from \$330,000 a year earlier. Homes that sold in May were typically on the market for 14 days and sold for 100.0% of their list prices.

Pottawatomie County Active Listings Up at End of May

The total number of active listings in Pottawatomie County at the end of May was 62 units, up from 46 at the same point in 2022. This represents a 2.4 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$362,500.

During May, a total of 21 contracts were written down from 31 in May 2022. At the end of the month, there were 46 contracts still pending.

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Pottawatomie County Summary Statistics

May MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		22	40	49	105	127	153
Change from prior year		-45.0%	-18.4%	58.1%	-17.3%	-17.0%	30.8%
Active Listings		62	46	42	N/A	N/A	N/A
Change from prior year		34.8%	9.5%	-42.5%			
Months' Supply		2.4	1.5	1.3	N/A	N/A	N/A
Change from prior year		60.0%	15.4%	-51.9%			
New Listings		27	41	42	158	198	205
Change from prior year		-34.1%	-2.4%	-4.5%	-20.2%	-3.4%	-1.9%
Contracts Written		21	31	37	124	159	195
Change from prior year		-32.3%	-16.2%	-15.9%	-22.0%	-18.5%	12.1%
Pending Contracts		46	85	78	N/A	N/A	N/A
Change from prior year		-45.9%	9.0%	0.0%			
Sales Volume (1,000s)		6,635	12,433	13,058	33,664	38,064	40,626
Change from prior year		-46.6%	-4.8%	70.0%	-11.6%	-6.3%	40.9%
Average	Sale Price	301,576	310,831	266,490	320,607	299,715	265,527
	Change from prior year	-3.0%	16.6%	7.5%	7.0%	12.9%	7.7%
	List Price of Actives	391,065	352,492	337,200	N/A	N/A	N/A
	Change from prior year	10.9%	4.5%	23.0%			
	Days on Market	41	24	32	50	27	38
Change from prior year	70.8%	-25.0%	-22.0%	85.2%	-28.9%	-39.7%	
	Percent of List	99.4%	100.8%	100.7%	99.6%	100.8%	99.3%
Change from prior year	-1.4%	0.1%	1.6%	-1.2%	1.5%	0.2%	
	Percent of Original	97.2%	100.6%	100.0%	97.9%	100.3%	98.4%
Change from prior year	-3.4%	0.6%	1.2%	-2.4%	1.9%	0.8%	
Median	Sale Price	314,875	330,000	273,000	315,000	295,000	269,000
	Change from prior year	-4.6%	20.9%	8.3%	6.8%	9.7%	10.9%
	List Price of Actives	362,500	380,000	329,450	N/A	N/A	N/A
	Change from prior year	-4.6%	15.3%	24.4%			
	Days on Market	14	5	8	16	6	12
Change from prior year	180.0%	-37.5%	-61.9%	166.7%	-50.0%	-45.5%	
	Percent of List	100.0%	100.0%	101.2%	100.0%	100.0%	100.0%
Change from prior year	0.0%	-1.2%	1.8%	0.0%	0.0%	0.5%	
	Percent of Original	100.0%	100.0%	101.7%	99.9%	100.0%	100.0%
Change from prior year	0.0%	-1.7%	2.5%	-0.1%	0.0%	1.1%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Pottawatomie County Closed Listings Analysis

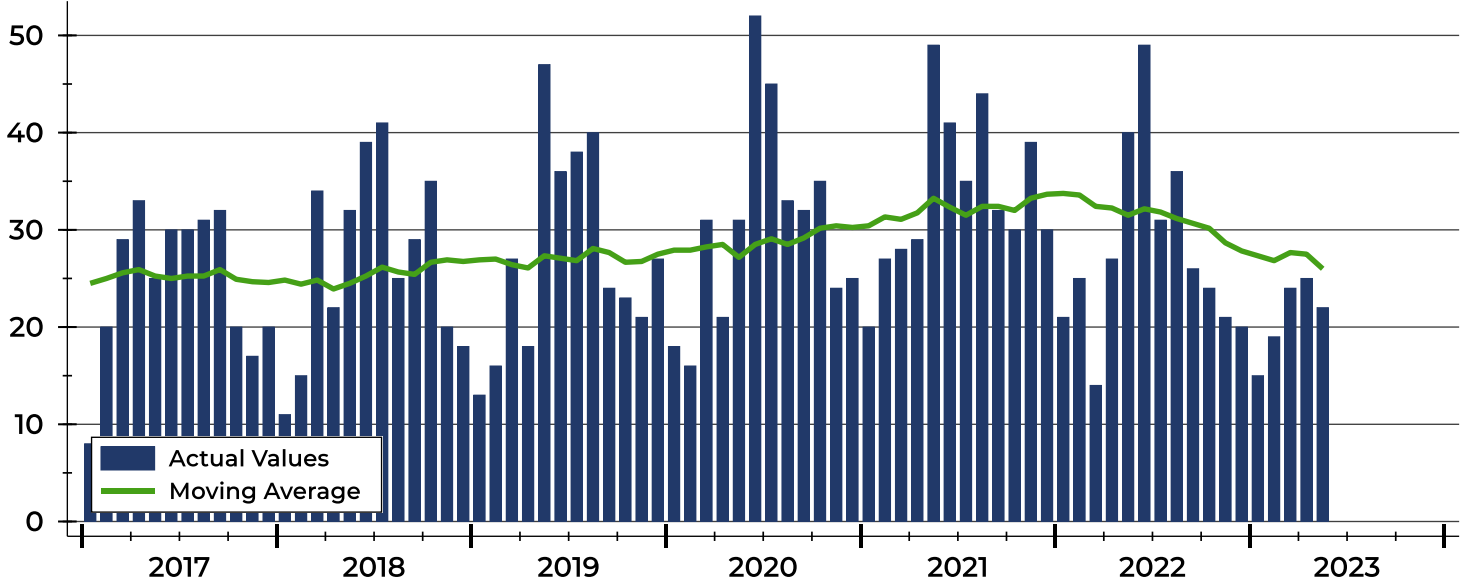
Summary Statistics for Closed Listings		2023	May 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		22	40	-45.0%	105	127	-17.3%
Volume (1,000s)		6,635	12,433	-46.6%	33,664	38,064	-11.6%
Months' Supply		2.4	1.5	60.0%	N/A	N/A	N/A
Average	Sale Price	301,576	310,831	-3.0%	320,607	299,715	7.0%
	Days on Market	41	24	70.8%	50	27	85.2%
	Percent of List	99.4%	100.8%	-1.4%	99.6%	100.8%	-1.2%
	Percent of Original	97.2%	100.6%	-3.4%	97.9%	100.3%	-2.4%
Median	Sale Price	314,875	330,000	-4.6%	315,000	295,000	6.8%
	Days on Market	14	5	180.0%	16	6	166.7%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	99.9%	100.0%	-0.1%

A total of 22 homes sold in Pottawatomie County in May, down from 40 units in May 2022. Total sales volume fell to \$6.6 million compared to \$12.4 million in the previous year.

The median sales price in May was \$314,875, down 4.6% compared to the prior year. Median days on market was 14 days, up from 11 days in April, and up from 5 in May 2022.

History of Closed Listings

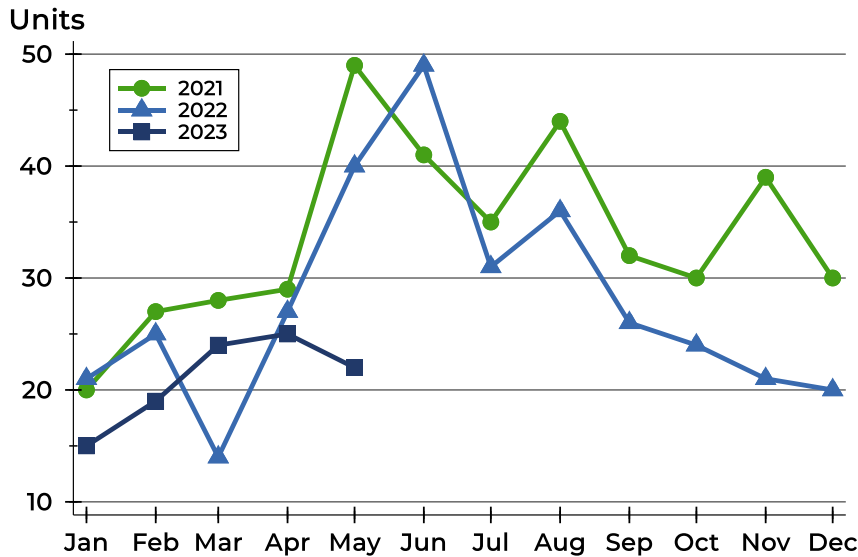
Units





Pottawatomie County Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	20	21	15
February	27	25	19
March	28	14	24
April	29	27	25
May	49	40	22
June	41	49	
July	35	31	
August	44	36	
September	32	26	
October	30	24	
November	39	21	
December	30	20	

Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	3.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	4.5%	4.0	124,000	124,000	191	191	95.4%	95.4%	82.7%	82.7%
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	3	13.6%	2.0	160,667	163,000	54	3	94.2%	101.9%	91.3%	101.9%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	4.5%	1.6	245,000	245,000	2	2	100.0%	100.0%	100.0%	100.0%
\$250,000-\$299,999	6	27.3%	0.9	271,244	271,657	39	22	101.3%	101.3%	98.1%	99.0%
\$300,000-\$399,999	8	36.4%	2.2	359,988	362,450	29	14	99.5%	99.9%	98.5%	99.9%
\$400,000-\$499,999	3	13.6%	2.6	425,433	416,300	27	9	101.4%	101.4%	101.4%	101.4%
\$500,000-\$749,999	0	0.0%	10.2	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



**May
2023**

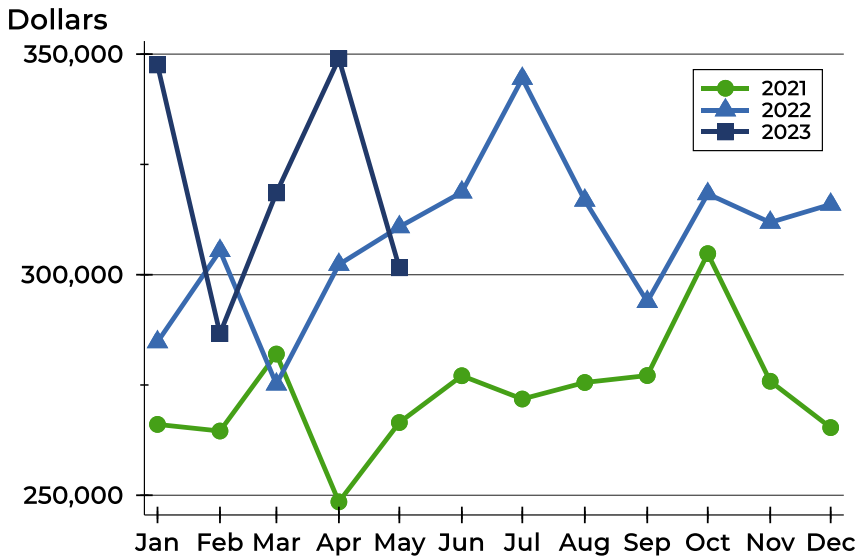
Flint Hills MLS Statistics



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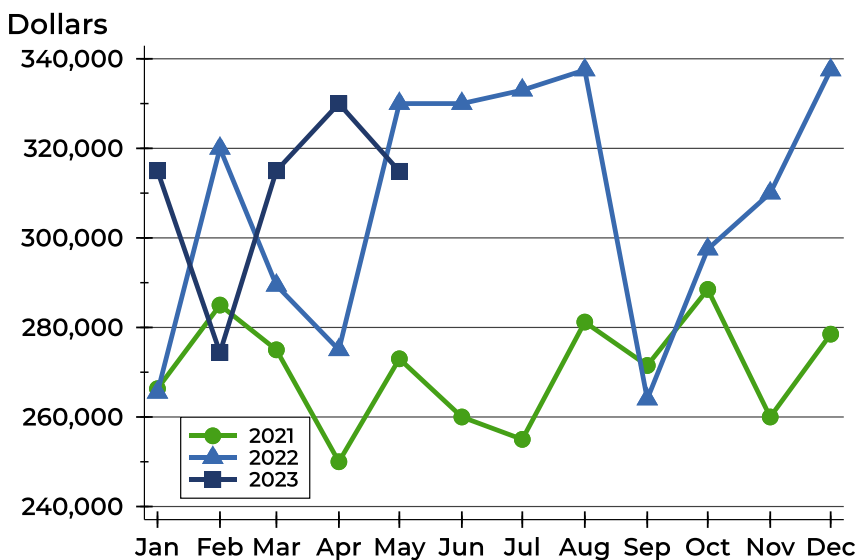
Pottawatomie County Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	266,064	284,752	347,548
February	264,562	305,443	286,647
March	282,018	275,167	318,546
April	248,504	302,308	348,976
May	266,490	310,831	301,576
June	277,099	318,706	
July	271,821	344,468	
August	275,567	316,847	
September	277,140	293,881	
October	304,775	318,325	
November	275,848	311,843	
December	265,343	315,935	

Median Price

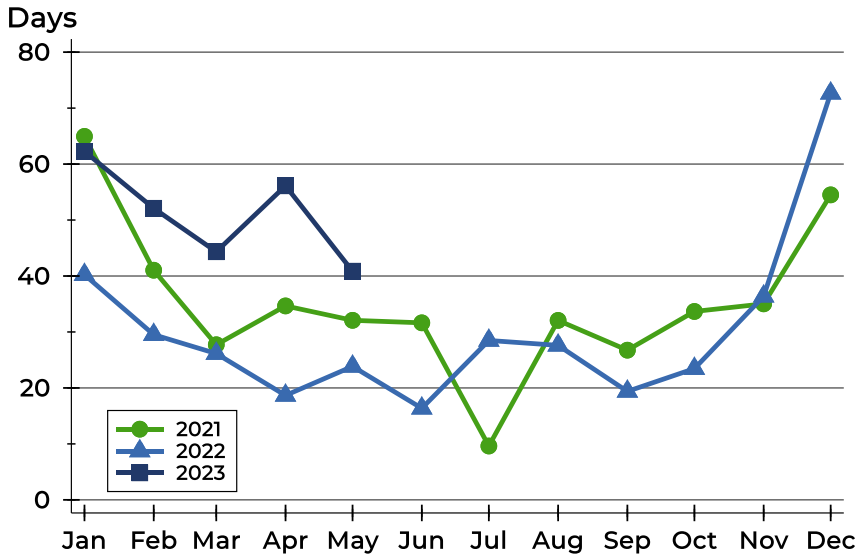


Month	2021	2022	2023
January	266,314	265,500	315,000
February	285,000	320,000	274,400
March	275,000	289,400	315,000
April	250,000	275,000	330,000
May	273,000	330,000	314,875
June	260,000	330,000	
July	255,000	333,000	
August	281,200	337,500	
September	271,500	264,000	
October	288,500	297,500	
November	260,000	310,000	
December	278,500	337,500	



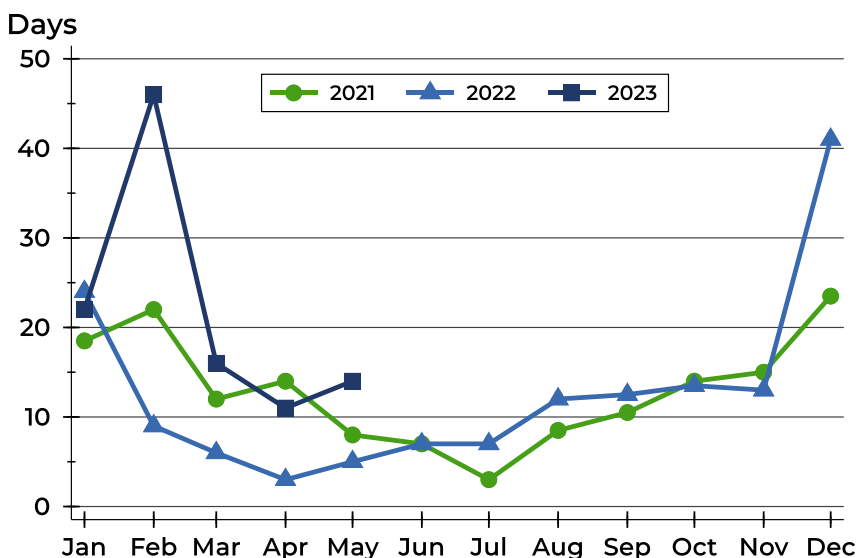
Pottawatomie County Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	65	40	62
February	41	30	52
March	28	26	44
April	35	19	56
May	32	24	41
June	32	16	
July	10	28	
August	32	28	
September	27	19	
October	34	23	
November	35	36	
December	55	73	

Median DOM



Month	2021	2022	2023
January	19	24	22
February	22	9	46
March	12	6	16
April	14	3	11
May	8	5	14
June	7	7	
July	3	7	
August	9	12	
September	11	13	
October	14	14	
November	15	13	
December	24	41	



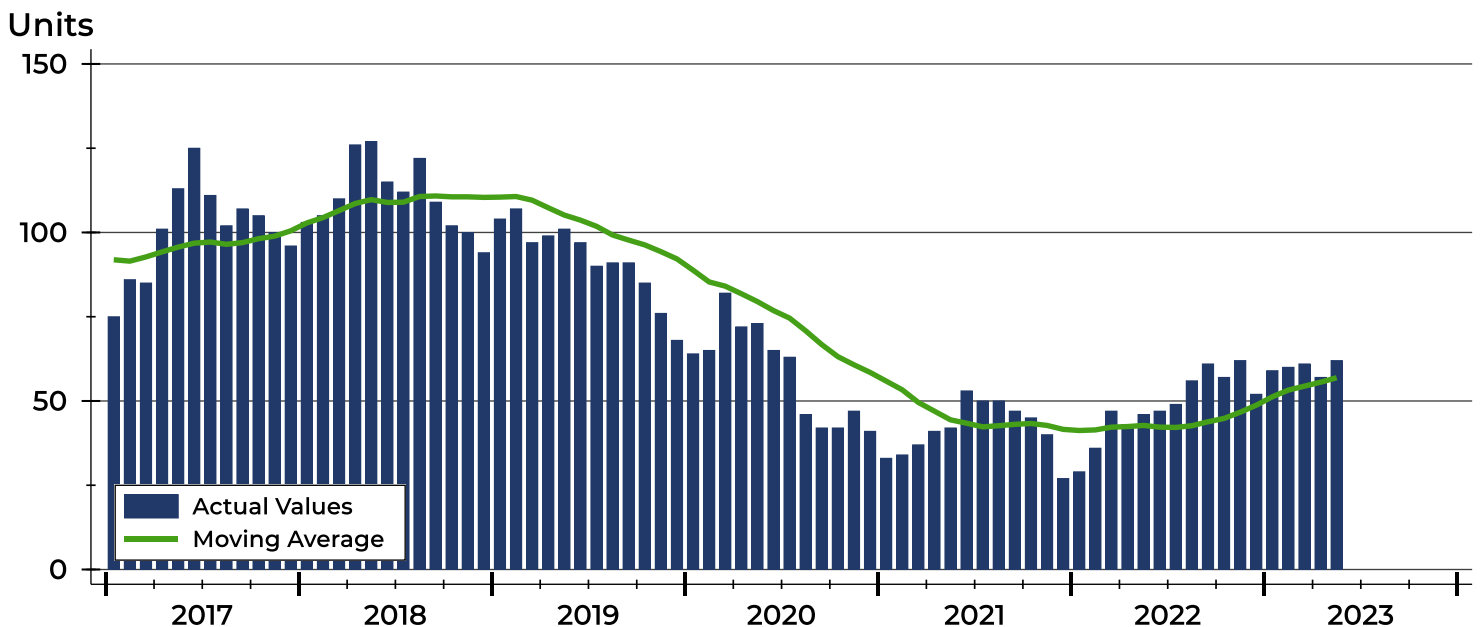
Pottawatomie County Active Listings Analysis

Summary Statistics for Active Listings		2023	End of May 2022	Change
Active Listings		62	46	34.8%
Volume (1,000s)		24,246	16,215	49.5%
Months' Supply		2.4	1.5	60.0%
Average	List Price	391,065	352,492	10.9%
	Days on Market	76	64	18.8%
	Percent of Original	98.3%	98.9%	-0.6%
Median	List Price	362,500	380,000	-4.6%
	Days on Market	66	39	69.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 62 homes were available for sale in Pottawatomie County at the end of May. This represents a 2.4 months' supply of active listings.

The median list price of homes on the market at the end of May was \$362,500, down 4.6% from 2022. The typical time on market for active listings was 66 days, up from 39 days a year earlier.

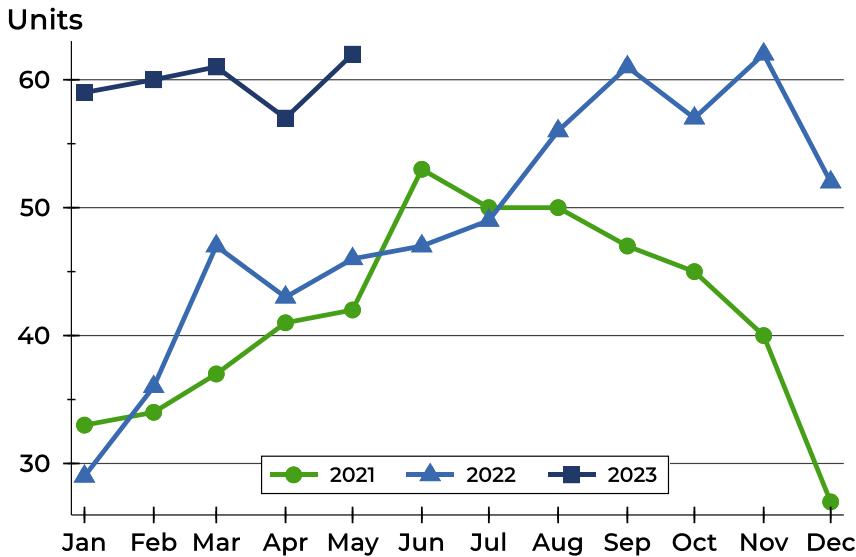
History of Active Listings





Pottawatomie County Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	33	29	59
February	34	36	60
March	37	47	61
April	41	43	57
May	42	46	62
June	53	47	
July	50	49	
August	50	56	
September	47	61	
October	45	57	
November	40	62	
December	27	52	

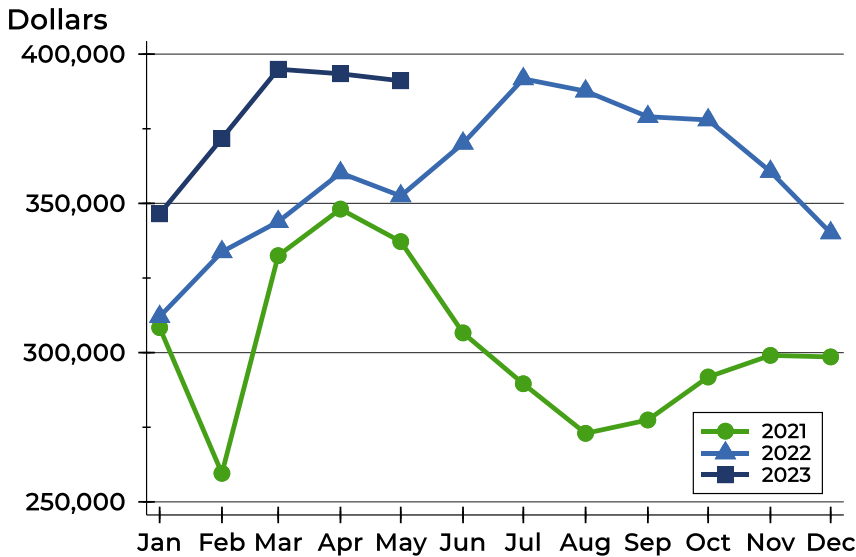
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	3.2%	3.0	93,500	93,500	65	65	90.5%	90.5%
\$100,000-\$124,999	1	1.6%	4.0	110,000	110,000	75	75	100.0%	100.0%
\$125,000-\$149,999	3	4.8%	N/A	134,933	129,900	25	31	100.0%	100.0%
\$150,000-\$174,999	2	3.2%	2.0	168,900	168,900	83	83	100.0%	100.0%
\$175,000-\$199,999	1	1.6%	N/A	199,900	199,900	47	47	97.8%	97.8%
\$200,000-\$249,999	5	8.1%	1.6	221,400	215,000	34	35	99.0%	100.0%
\$250,000-\$299,999	4	6.5%	0.9	274,975	270,000	109	125	100.0%	100.0%
\$300,000-\$399,999	21	33.9%	2.2	352,100	339,500	61	46	98.2%	100.0%
\$400,000-\$499,999	11	17.7%	2.6	442,245	439,900	114	92	97.6%	100.0%
\$500,000-\$749,999	11	17.7%	10.2	621,893	615,000	90	99	98.8%	98.5%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	1.6%	N/A	1,700,000	1,700,000	66	66	100.0%	100.0%



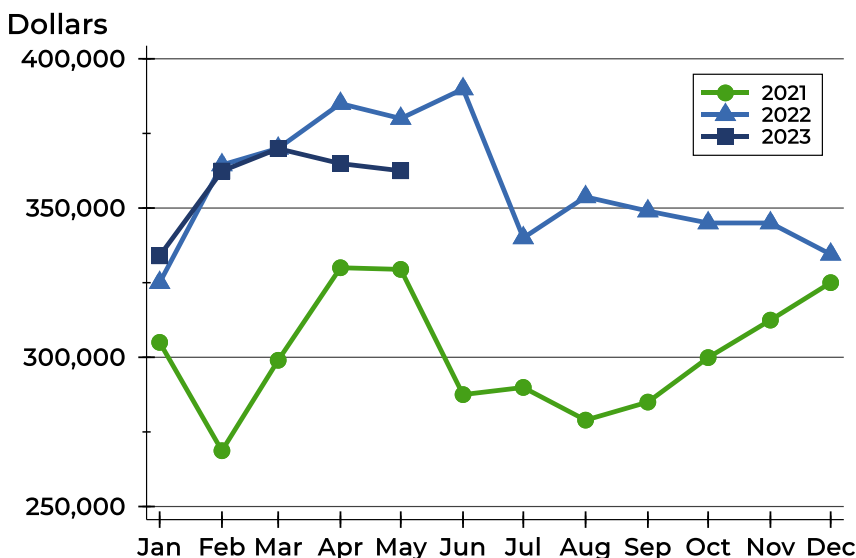
Pottawatomie County Active Listings Analysis

Average Price



Month	2021	2022	2023
January	308,385	312,066	346,498
February	259,565	333,767	371,789
March	332,489	343,857	394,956
April	348,095	360,213	393,429
May	337,200	352,492	391,065
June	306,614	370,121	
July	289,574	391,716	
August	272,958	387,600	
September	277,430	379,030	
October	291,840	377,949	
November	299,078	360,668	
December	298,563	340,103	

Median Price

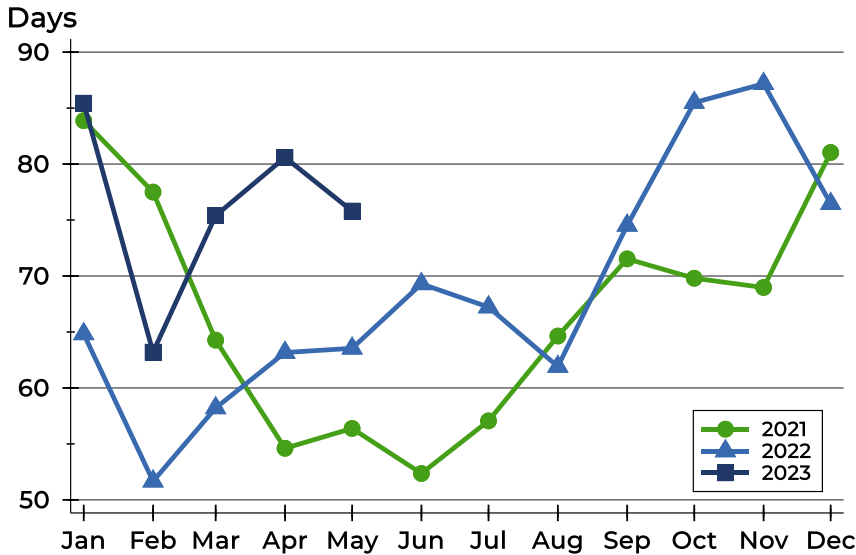


Month	2021	2022	2023
January	305,000	325,000	334,000
February	268,700	364,450	362,400
March	299,000	370,000	369,900
April	330,000	385,000	364,900
May	329,450	380,000	362,500
June	287,500	389,900	
July	289,900	340,000	
August	278,950	353,750	
September	285,000	349,000	
October	299,900	345,000	
November	312,450	345,000	
December	325,000	334,500	



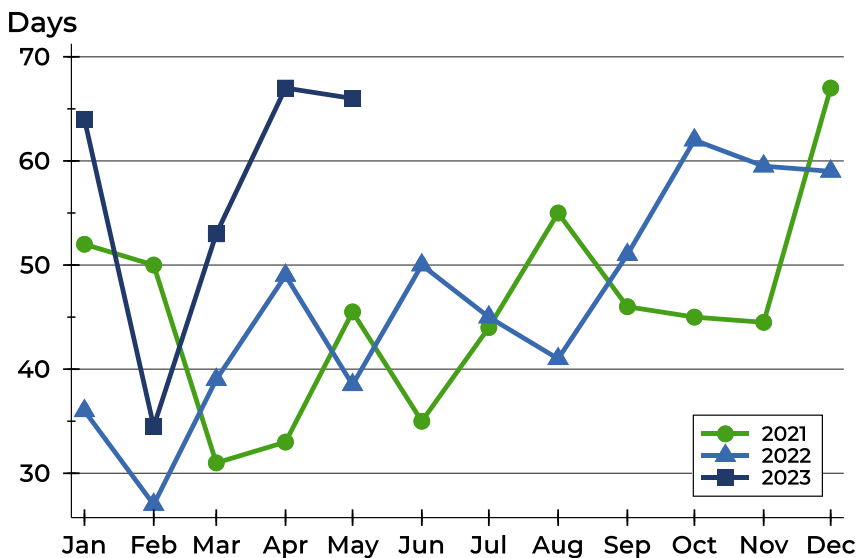
Pottawatomie County Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	84	65	85
February	78	52	63
March	64	58	75
April	55	63	81
May	56	64	76
June	52	69	
July	57	67	
August	65	62	
September	72	75	
October	70	85	
November	69	87	
December	81	76	

Median DOM

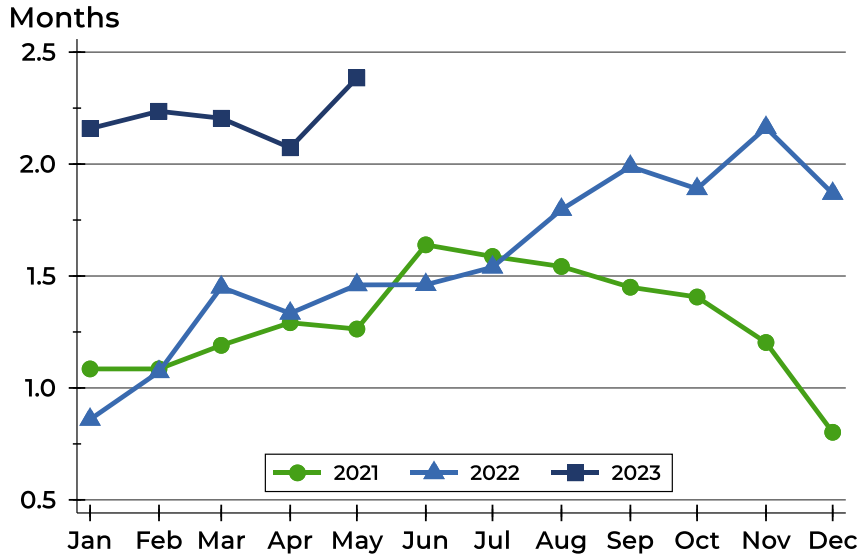


Month	2021	2022	2023
January	52	36	64
February	50	27	35
March	31	39	53
April	33	49	67
May	46	39	66
June	35	50	
July	44	45	
August	55	41	
September	46	51	
October	45	62	
November	45	60	
December	67	59	



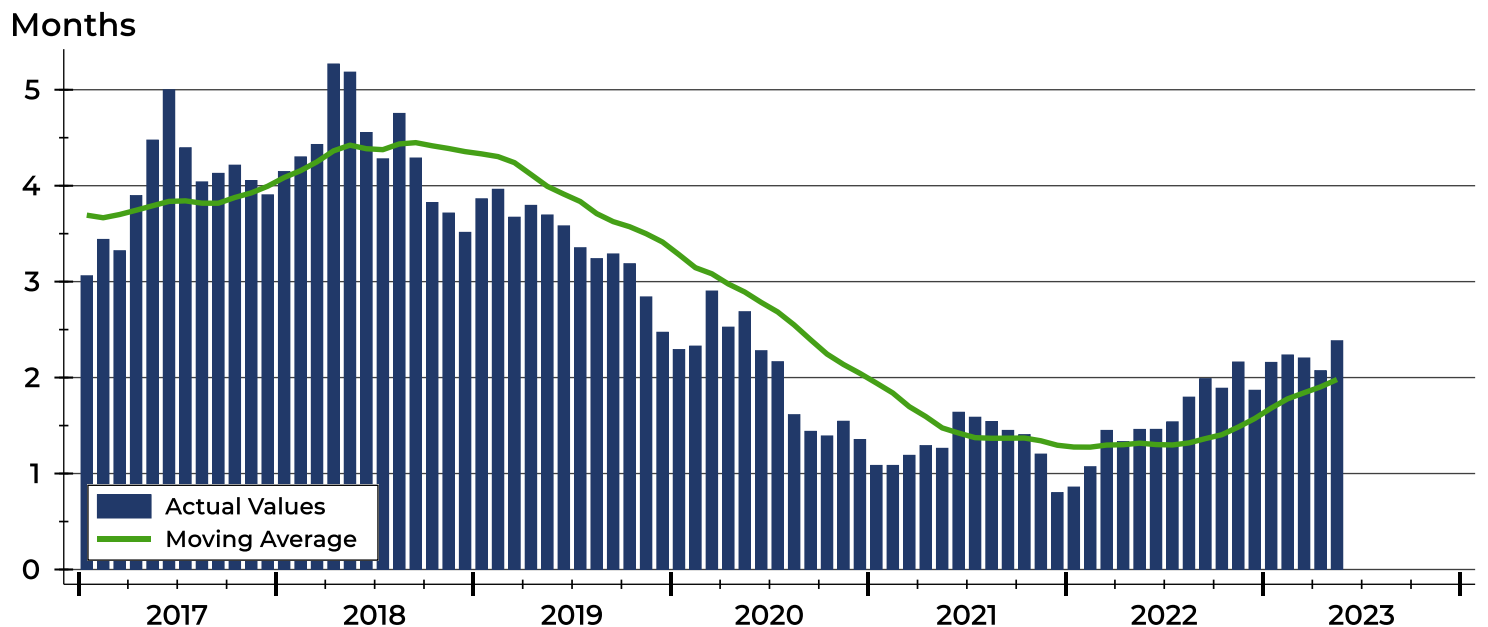
Pottawatomie County Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.1	0.9	2.2
February	1.1	1.1	2.2
March	1.2	1.4	2.2
April	1.3	1.3	2.1
May	1.3	1.5	2.4
June	1.6	1.5	
July	1.6	1.5	
August	1.5	1.8	
September	1.4	2.0	
October	1.4	1.9	
November	1.2	2.2	
December	0.8	1.9	

History of Month's Supply





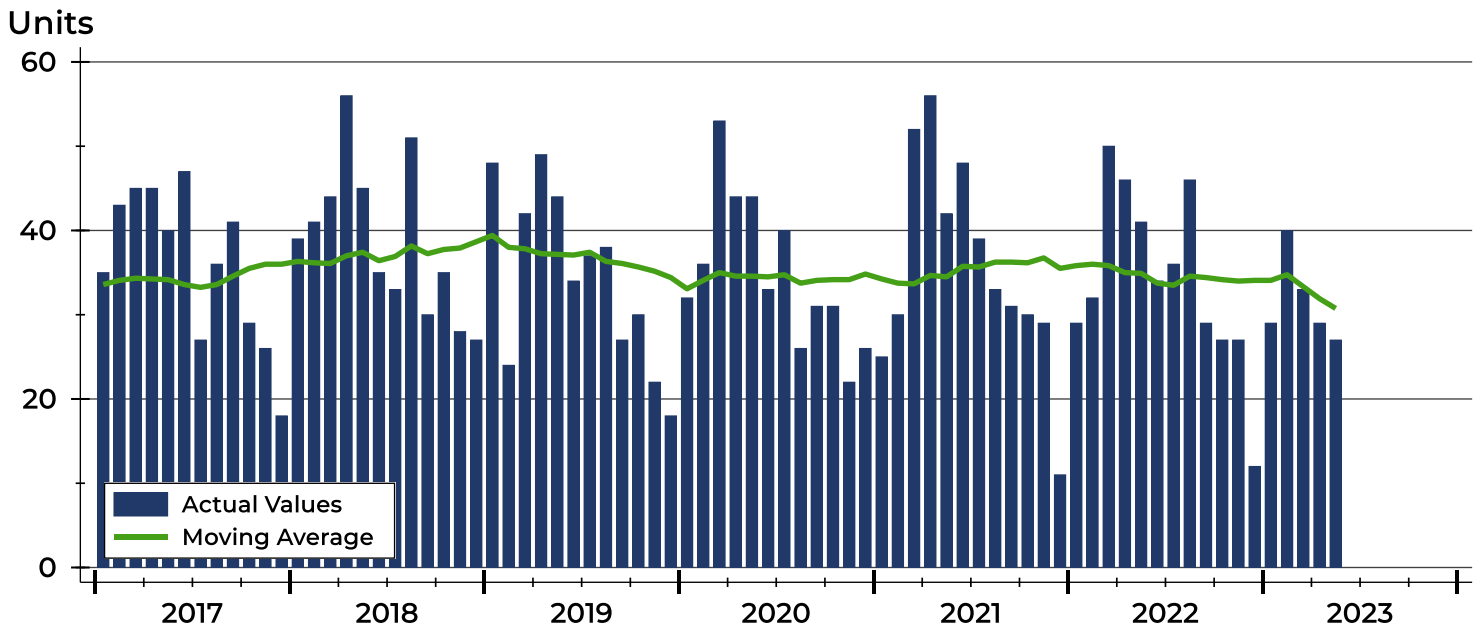
Pottawatomie County New Listings Analysis

Summary Statistics for New Listings		2023	May 2022	Change
Current Month	New Listings	27	41	-34.1%
	Volume (1,000s)	9,268	13,283	-30.2%
	Average List Price	343,270	323,966	6.0%
	Median List Price	335,000	330,000	1.5%
Year-to-Date	New Listings	158	198	-20.2%
	Volume (1,000s)	57,226	65,035	-12.0%
	Average List Price	362,191	328,459	10.3%
	Median List Price	343,250	330,000	4.0%

A total of 27 new listings were added in Pottawatomie County during May, down 34.1% from the same month in 2022. Year-to-date Pottawatomie County has seen 158 new listings.

The median list price of these homes was \$335,000 up from \$330,000 in 2022.

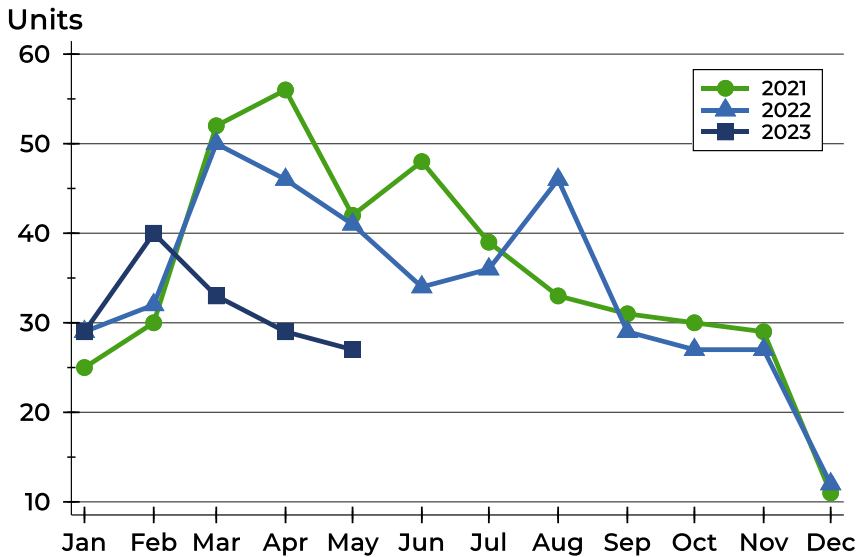
History of New Listings





Pottawatomie County New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	25	29	29
February	30	32	40
March	52	50	33
April	56	46	29
May	42	41	27
June	48	34	
July	39	36	
August	33	46	
September	31	29	
October	30	27	
November	29	27	
December	11	12	

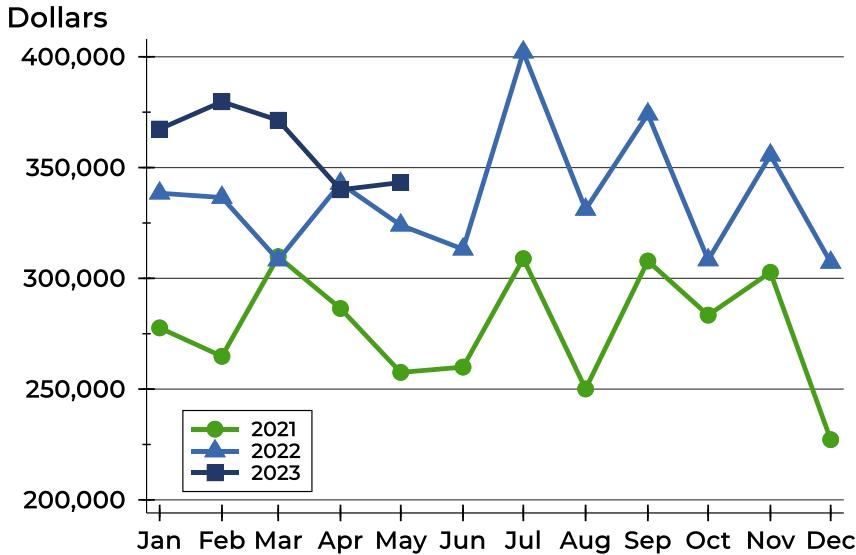
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	2	7.4%	139,900	139,900	37	37	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	11.1%	219,500	209,000	11	12	100.0%	100.0%
\$250,000-\$299,999	4	14.8%	268,450	267,450	4	3	100.0%	100.0%
\$300,000-\$399,999	12	44.4%	351,033	347,450	11	10	99.1%	100.0%
\$400,000-\$499,999	3	11.1%	436,633	439,900	27	33	98.9%	100.0%
\$500,000-\$749,999	3	11.1%	577,967	609,900	13	14	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



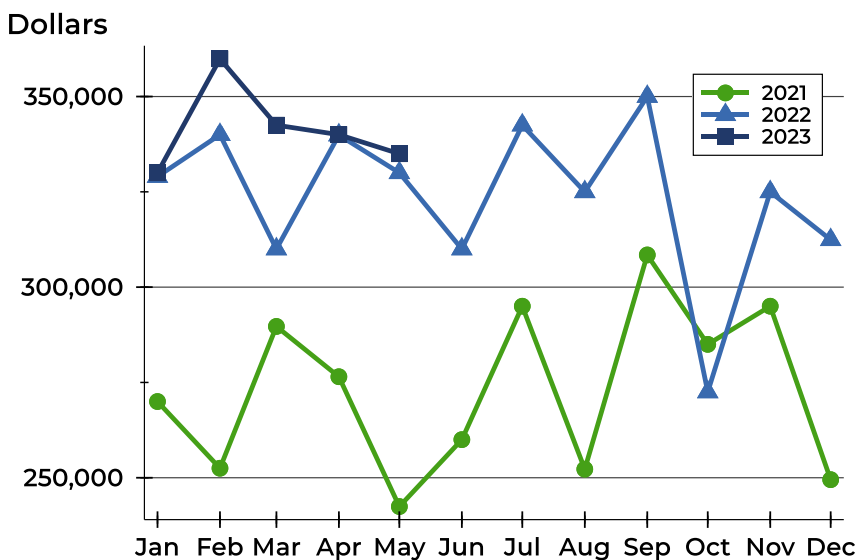
Pottawatomie County New Listings Analysis

Average Price



Month	2021	2022	2023
January	277,640	338,438	367,396
February	264,803	336,485	379,703
March	309,779	308,271	371,391
April	286,386	342,847	339,976
May	257,544	323,966	343,270
June	259,931	313,151	
July	308,895	402,103	
August	250,072	331,116	
September	307,825	374,124	
October	283,383	308,297	
November	302,724	355,596	
December	227,186	307,188	

Median Price



Month	2021	2022	2023
January	270,000	329,000	330,000
February	252,500	340,000	359,900
March	289,700	310,000	342,500
April	276,500	339,900	340,000
May	242,450	330,000	335,000
June	260,000	310,000	
July	295,000	342,500	
August	252,250	325,000	
September	308,450	350,000	
October	285,000	272,500	
November	295,000	325,000	
December	249,500	312,425	



**May
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

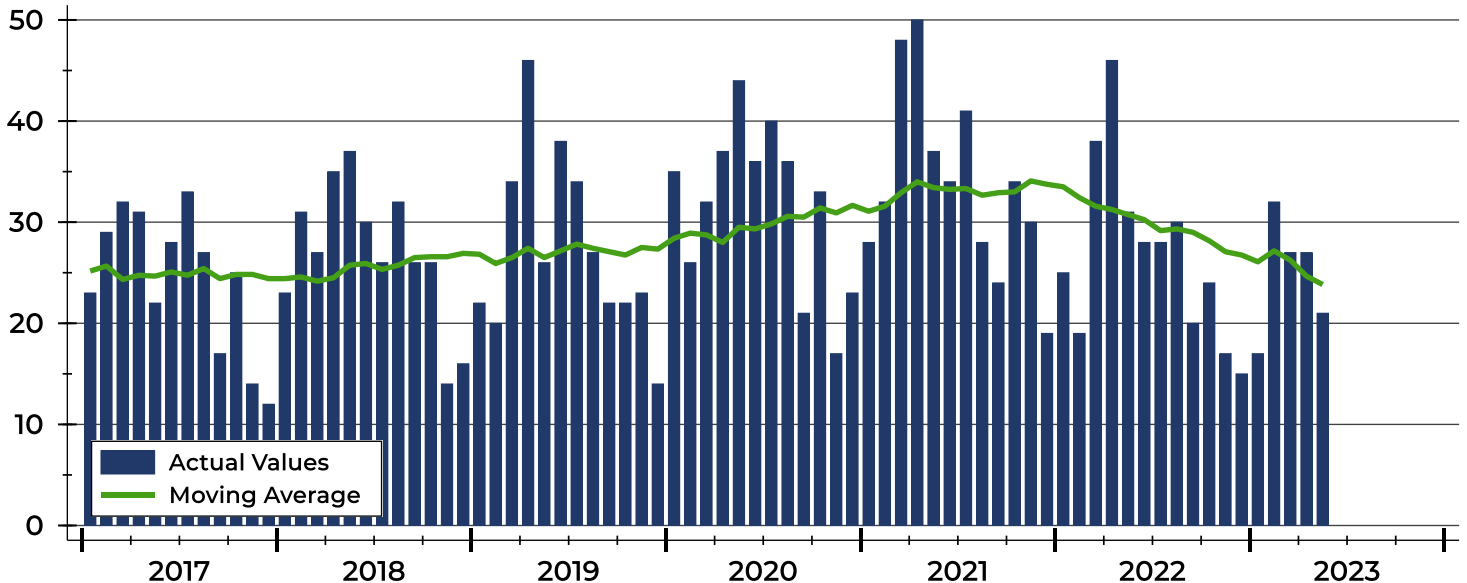
Pottawatomie County Contracts Written Analysis

Summary Statistics for Contracts Written		2023	May 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		21	31	-32.3%	124	159	-22.0%
Volume (1,000s)		6,805	10,304	-34.0%	40,261	50,209	-19.8%
Average	Sale Price	324,033	332,385	-2.5%	324,685	315,778	2.8%
	Days on Market	69	30	130.0%	50	23	117.4%
	Percent of Original	98.6%	101.3%	-2.7%	98.5%	101.1%	-2.6%
Median	Sale Price	340,000	335,000	1.5%	331,000	325,000	1.8%
	Days on Market	26	7	271.4%	16	6	166.7%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 21 contracts for sale were written in Pottawatomie County during the month of May, down from 31 in 2022. The median list price of these homes was \$340,000, up from \$335,000 the prior year. Half of the homes that went under contract in May were on the market less than 26 days, compared to 7 days in May 2022.

History of Contracts Written

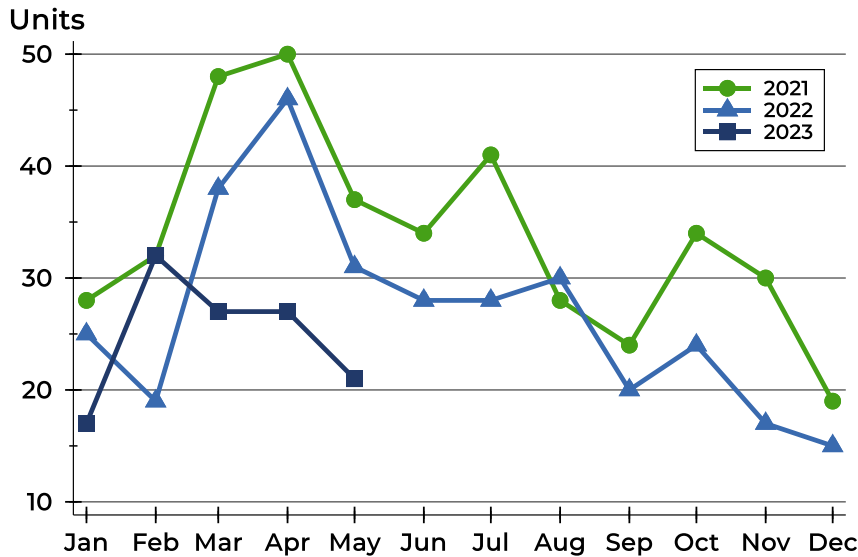
Units





Pottawatomie County Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	28	25	17
February	32	19	32
March	48	38	27
April	50	46	27
May	37	31	21
June	34	28	
July	41	28	
August	28	30	
September	24	20	
October	34	24	
November	30	17	
December	19	15	

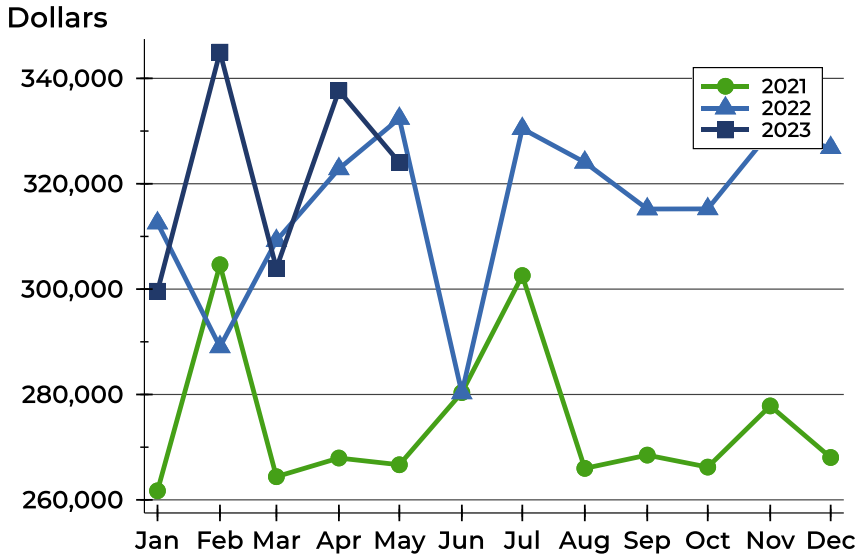
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	9.5%	162,500	162,500	9	9	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	1	4.8%	230,000	230,000	35	35	96.2%	96.2%
\$250,000-\$299,999	5	23.8%	274,960	279,900	38	3	100.0%	100.0%
\$300,000-\$399,999	12	57.1%	363,825	367,400	100	33	97.9%	100.0%
\$400,000-\$499,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	1	4.8%	509,000	509,000	1	1	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



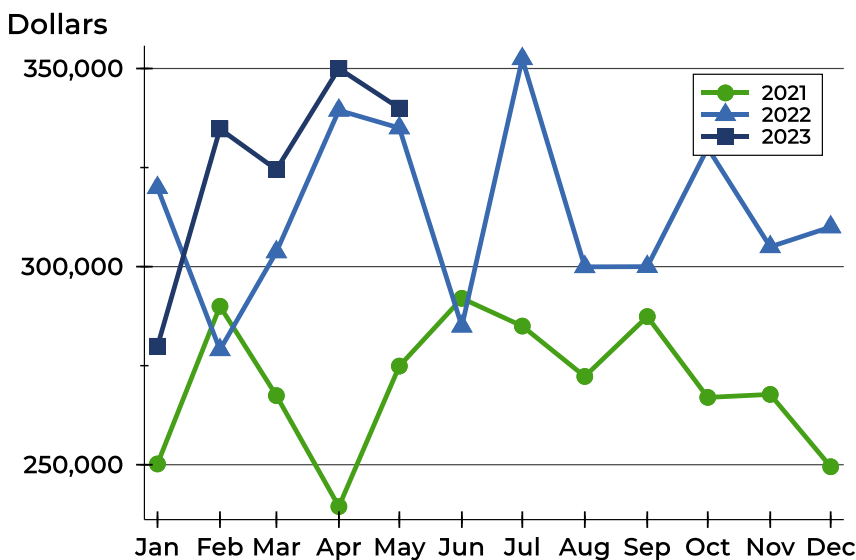
Pottawatomie County Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	261,718	312,546	299,594
February	304,628	289,037	344,978
March	264,400	309,196	303,959
April	267,945	322,826	337,663
May	266,667	332,385	324,033
June	280,366	280,298	
July	302,572	330,457	
August	265,977	324,068	
September	268,499	315,205	
October	266,221	315,234	
November	277,837	329,815	
December	268,045	326,840	

Median Price

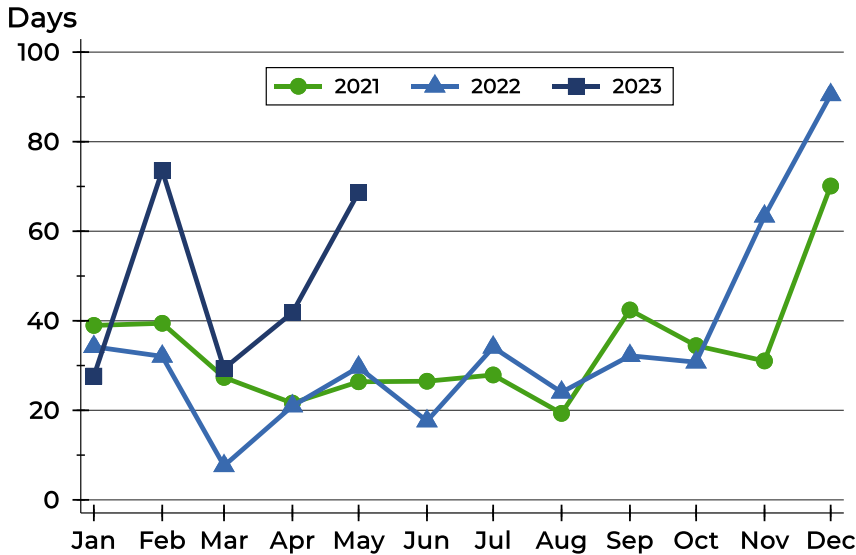


Month	2021	2022	2023
January	250,200	319,900	279,900
February	290,000	279,000	334,750
March	267,450	303,700	324,500
April	239,450	339,450	350,000
May	274,900	335,000	340,000
June	292,000	284,950	
July	285,000	352,450	
August	272,280	299,950	
September	287,400	300,000	
October	267,000	329,950	
November	267,750	305,000	
December	249,500	310,000	



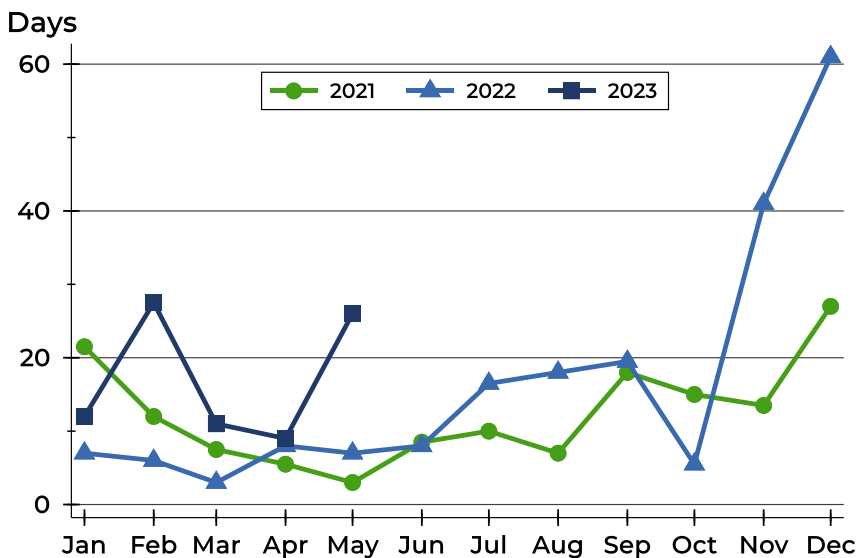
Pottawatomie County Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	39	34	28
February	39	32	74
March	27	8	29
April	22	21	42
May	26	30	69
June	27	18	
July	28	34	
August	19	24	
September	42	32	
October	34	31	
November	31	63	
December	70	90	

Median DOM



Month	2021	2022	2023
January	22	7	12
February	12	6	28
March	8	3	11
April	6	8	9
May	3	7	26
June	9	8	
July	10	17	
August	7	18	
September	18	20	
October	15	6	
November	14	41	
December	27	61	



Pottawatomie County Pending Contracts Analysis

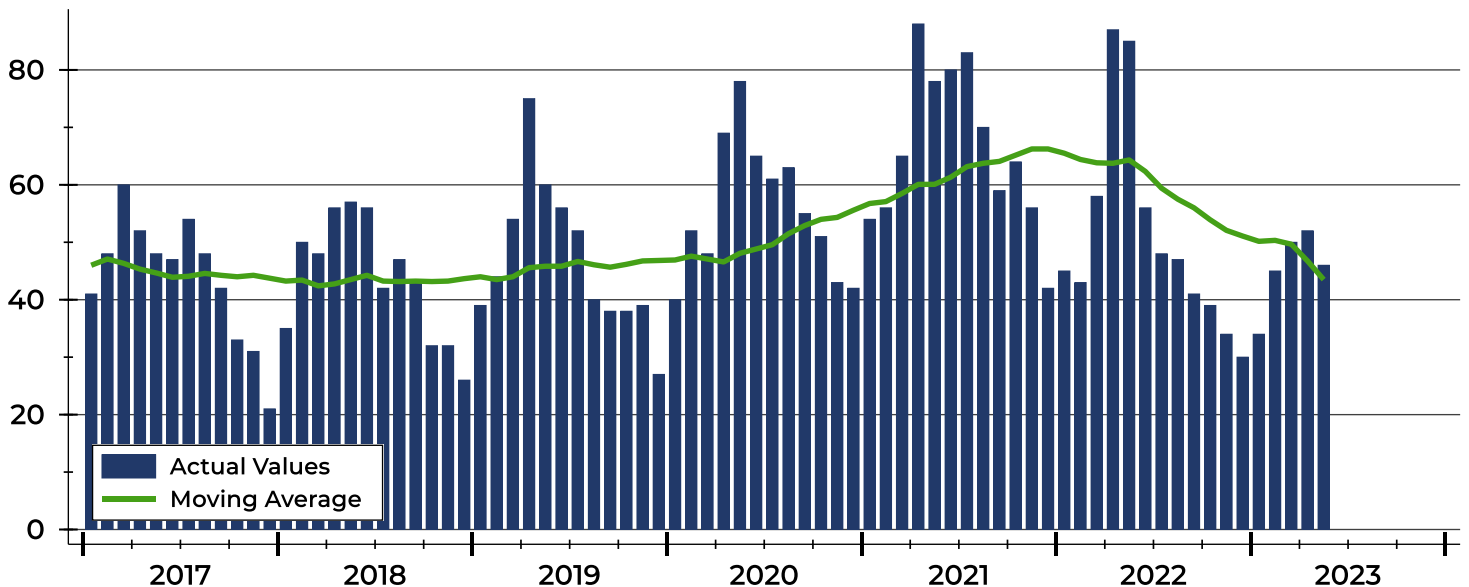
Summary Statistics for Pending Contracts		2023	End of May 2022	Change
Pending Contracts		46	85	-45.9%
Volume (1,000s)		15,492	27,891	-44.5%
Average	List Price	336,778	328,125	2.6%
	Days on Market	48	25	92.0%
	Percent of Original	99.5%	100.0%	-0.5%
Median	List Price	339,750	335,000	1.4%
	Days on Market	15	7	114.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 46 listings in Pottawatomie County had contracts pending at the end of May, down from 85 contracts pending at the end of May 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

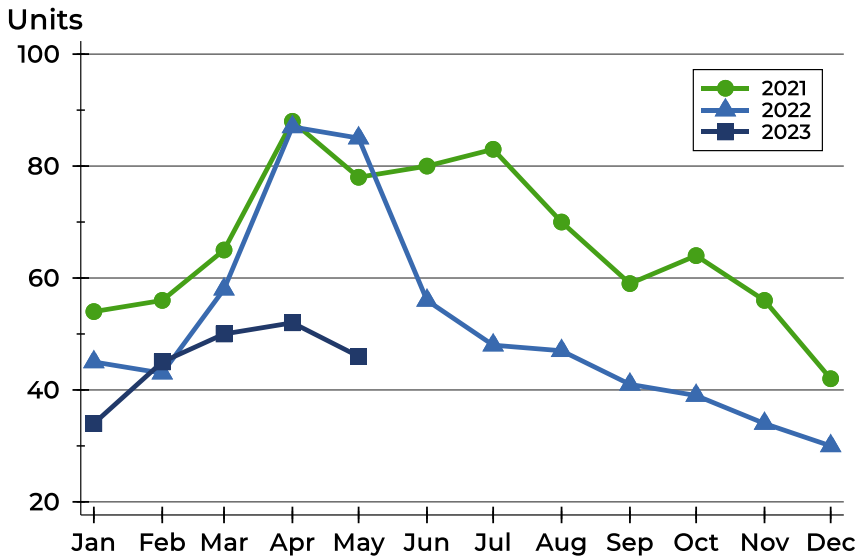
Units





Pottawatomie County Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	54	45	34
February	56	43	45
March	65	58	50
April	88	87	52
May	78	85	46
June	80	56	
July	83	48	
August	70	47	
September	59	41	
October	64	39	
November	56	34	
December	42	30	

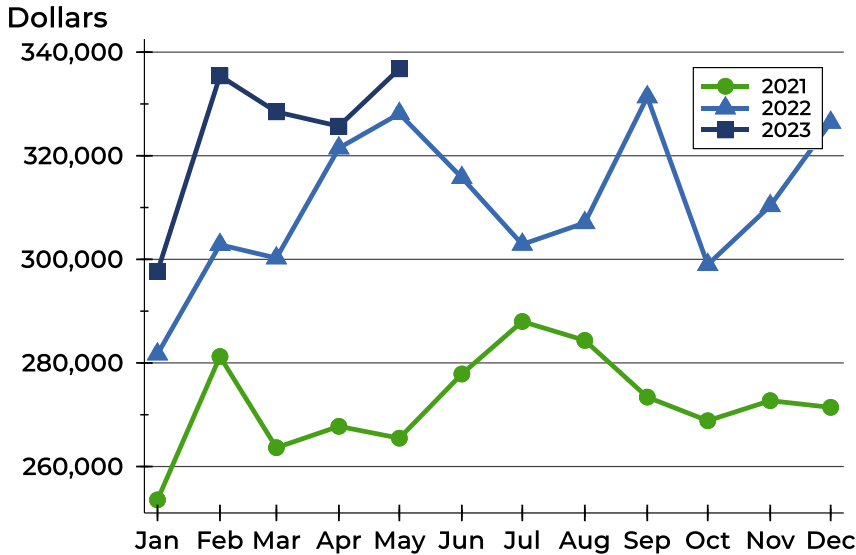
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	4.3%	162,500	162,500	9	9	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	6	13.0%	233,883	234,950	30	33	99.4%	100.0%
\$250,000-\$299,999	9	19.6%	277,589	279,900	28	3	102.5%	100.0%
\$300,000-\$399,999	24	52.2%	356,513	354,950	71	29	98.2%	100.0%
\$400,000-\$499,999	1	2.2%	415,000	415,000	24	24	100.0%	100.0%
\$500,000-\$749,999	4	8.7%	573,475	574,950	4	4	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



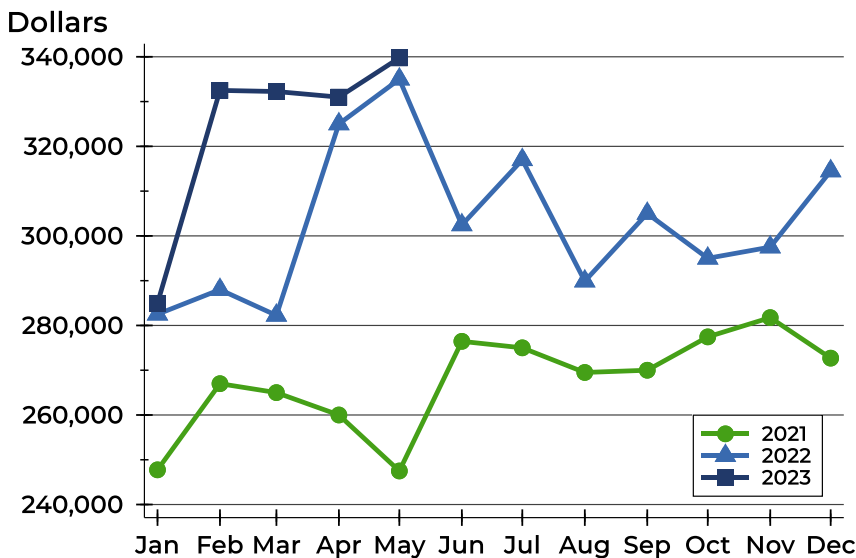
Pottawatomie County Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	253,565	281,700	297,634
February	281,241	302,832	335,418
March	263,641	300,248	328,472
April	267,766	321,471	325,708
May	265,473	328,125	336,778
June	277,862	315,771	
July	288,006	302,886	
August	284,350	307,048	
September	273,403	331,346	
October	268,839	298,977	
November	272,718	310,334	
December	271,423	326,423	

Median Price

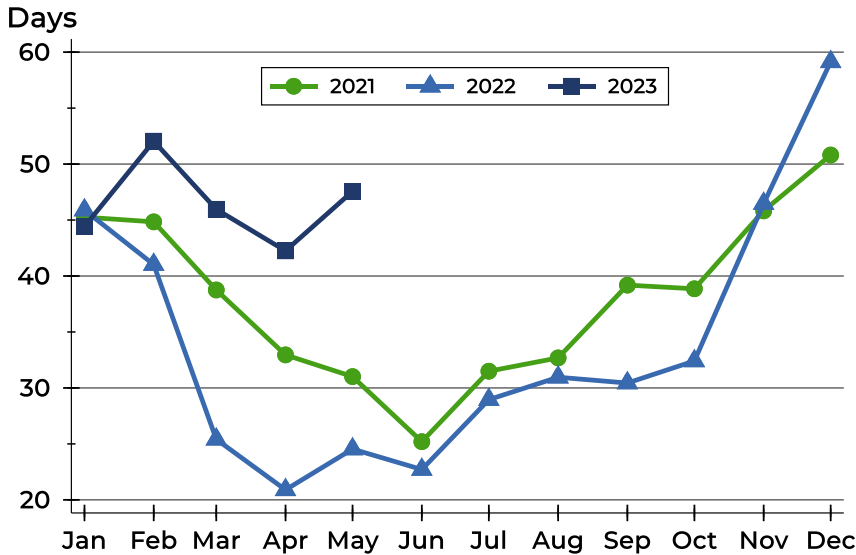


Month	2021	2022	2023
January	247,750	282,500	284,950
February	267,000	288,000	332,500
March	265,000	282,250	332,250
April	260,000	325,000	331,000
May	247,500	335,000	339,750
June	276,450	302,450	
July	275,000	317,000	
August	269,500	289,900	
September	270,000	305,000	
October	277,450	295,000	
November	281,750	297,500	
December	272,700	314,500	



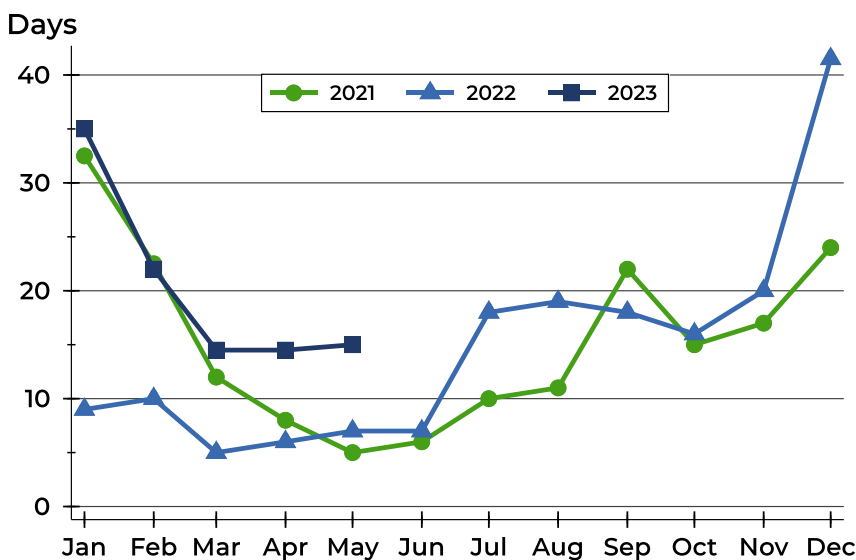
Pottawatomie County Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	45	46	44
February	45	41	52
March	39	25	46
April	33	21	42
May	31	25	48
June	25	23	
July	31	29	
August	33	31	
September	39	30	
October	39	32	
November	46	46	
December	51	59	

Median DOM



Month	2021	2022	2023
January	33	9	35
February	23	10	22
March	12	5	15
April	8	6	15
May	5	7	15
June	6	7	
July	10	18	
August	11	19	
September	22	18	
October	15	16	
November	17	20	
December	24	42	