



Pottawatomie County Housing Report



Market Overview

Pottawatomie County Home Sales Rose in December

Total home sales in Pottawatomie County rose by 31.3% last month to 21 units, compared to 16 units in December 2023. Total sales volume was \$6.9 million, up 34.3% from a vear earlier.

The median sale price in December was \$296,000, up from \$259,703 a year earlier. Homes that sold in December were typically on the market for 19 days and sold for 98.9% of their list prices.

Pottawatomie County Active Listings Up at End of December

The total number of active listings in Pottawatomie County at the end of December was 46 units, up from 43 at the same point in 2023. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$316,200.

During December, a total of 17 contracts were written up from 14 in December 2023. At the end of the month, there were 22 contracts still pending.

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Pottawatomie County Summary Statistics

December MLS Statistics Three-year History		2024	Current Mont 2023	:h 2022	2024	Year-to-Date 2023	2022
_	r me Sales ange from prior year	21 31.3%	16 -20.0%	20 -33.3%	287 -0.3%	288 -13.8%	334 -17.3%
	tive Listings ange from prior year	46 7.0%	43 -17.3%	52 92.6%	N/A	N/A	N/A
	onths' Supply ange from prior year	1.9 5.6%	1.8 -5.3%	1.9 137.5%	N/A	N/A	N/A
	w Listings ange from prior year	13 8.3%	12 0.0%	12 9.1%	355 0.9%	352 -13.9%	409 -4.0%
	ntracts Written ange from prior year	17 21.4%	14 -6.7%	15 -21.1%	286 -0.3%	287 -10.6%	321 -20.7%
	nding Contracts ange from prior year	22 -18.5%	27 -10.0%	30 -28.6%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	6,934 34.4%	5,161 -18.3%	6,319 -20.6%	96,186 4.2%	92,320 -11.2%	103,913 -5.8%
	Sale Price Change from prior year	330,206 2.4%	322,588 2.1%	315,935 19.1%	335,144 4.6%	320,555 3.0%	311,118 13.9%
4	List Price of Actives Change from prior year	378,028 -2.1%	386,226 13.6%	340,103 13.9%	N/A	N/A	N/A
Average	Days on Market Change from prior year	28 -50.0%	56 -23.3%	73 32.7%	41 -8.9%	45 60.7%	28 -17.6%
▼	Percent of List Change from prior year	96.1% -0.3%	96.4% -3.8%	100.2% 1.5%	98.4% -0.3%	98.7% -1.4%	100.1% 0.0%
	Percent of Original Change from prior year	95.1% 0.5%	94.6% -3.0%	97.5% 0.2%	96.9% 0.1%	96.8% -2.6%	99.4% 0.2%
	Sale Price Change from prior year	296,000 14.0%	259,703 -23.1%	337,500 21.2%	323,500 -0.4%	324,950 4.8%	310,000 14.8%
	List Price of Actives Change from prior year	316,200 -2.7%	324,900 -2.9%	334,500 2.9%	N/A	N/A	N/A
Median	Days on Market Change from prior year	19 -59.6%	47 14.6%	41 70.8%	22 22.2%	18 100.0%	9 -10.0%
2	Percent of List Change from prior year	98.9% 1.6%	97.3% -2.7%	100.0% 0.4%	99.8% -0.2%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	96.6% 1.0%	95.6% -3.4%	99.0% 0.4%	98.3% -0.2%	98.5% -1.5%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



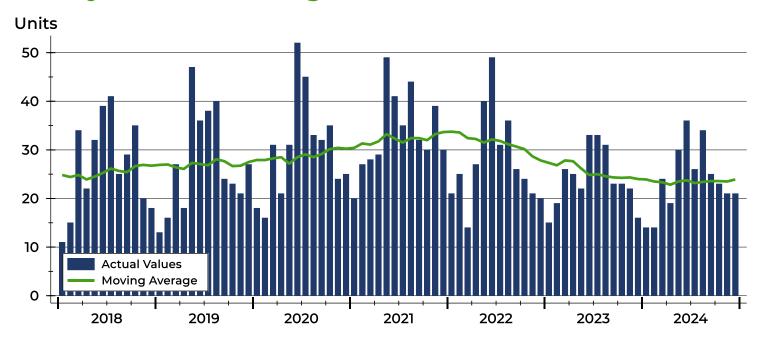
Pottawatomie County Closed Listings Analysis

Summary Statistics for Closed Listings		2024	December 2023	Change	Ye 2024	ear-to-Dat 2023	e Change
Clc	sed Listings	21	16	31.3%	287	288	-0.3%
Vo	lume (1,000s)	6,934	5,161	34.4%	96,186	92,320	4.2%
Мс	onths' Supply	1.9	1.8	5.6%	N/A	N/A	N/A
	Sale Price	330,206	322,588	2.4%	335,144	320,555	4.6%
age	Days on Market	28	56	-50.0%	41	45	-8.9%
Averag	Percent of List	96.1%	96.4%	-0.3%	98.4%	98.7%	-0.3%
	Percent of Original	95.1%	94.6%	0.5%	96.9%	96.8%	0.1%
	Sale Price	296,000	259,703	14.0%	323,500	324,950	-0.4%
lan	Days on Market	19	47	-59.6%	22	18	22.2%
Median	Percent of List	98.9%	97.3%	1.6%	99.8%	100.0%	-0.2%
	Percent of Original	96.6%	95.6%	1.0%	98.3%	98.5%	-0.2%

A total of 21 homes sold in Pottawatomie County in December, up from 16 units in December 2023. Total sales volume rose to \$6.9 million compared to \$5.2 million in the previous year.

The median sales price in December was \$296,000, up 14.0% compared to the prior year. Median days on market was 19 days, up from 17 days in November, but down from 47 in December 2023.

History of Closed Listings

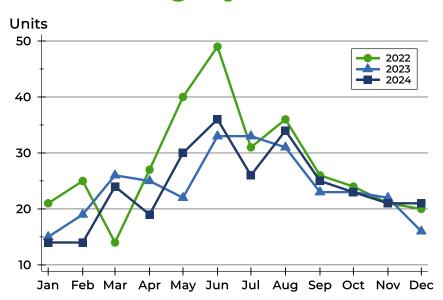






Pottawatomie County Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	21	15	14
February	25	19	14
March	14	26	24
April	27	25	19
May	40	22	30
June	49	33	36
July	31	33	26
August	36	31	34
September	26	23	25
October	24	23	23
November	21	22	21
December	20	16	21

Closed Listings by Price Range

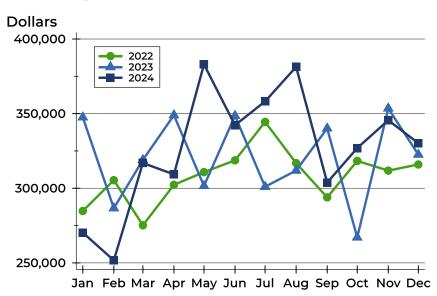
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of List Med.	Price as ⁹ Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	9.5%	0.0	65,000	65,000	11	11	76.1%	76.1%	76.1%	76.1%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	2	9.5%	5.1	171,500	171,500	20	20	95.6%	95.6%	95.6%	95.6%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	4	19.0%	1.9	237,625	240,750	27	6	101.2%	100.8%	97.0%	100.0%
\$250,000-\$299,999	3	14.3%	2.2	280,000	274,000	50	29	96.8%	96.5%	96.8%	96.5%
\$300,000-\$399,999	5	23.8%	1.5	349,164	350,000	25	19	98.4%	99.1%	97.3%	96.6%
\$400,000-\$499,999	2	9.5%	1.6	417,500	417,500	36	36	97.1%	97.1%	97.1%	97.1%
\$500,000-\$749,999	2	9.5%	2.6	645,000	645,000	18	18	97.2%	97.2%	97.2%	97.2%
\$750,000-\$999,999	1	4.8%	5.3	800,000	800,000	34	34	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



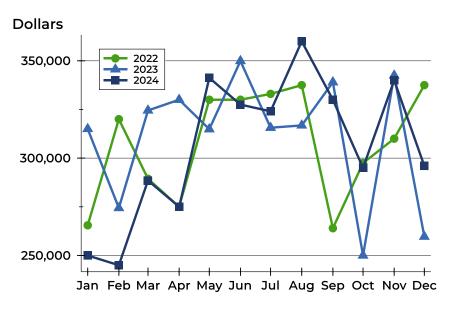


Pottawatomie County Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	284,752	347,548	270,281
February	305,443	286,647	251,689
March	275,167	319,004	316,938
April	302,308	348,976	309,311
May	310,831	301,576	383,004
June	318,706	348,576	342,261
July	344,468	301,005	358,219
August	316,847	311,874	381,306
September	293,881	340,115	303,804
October	318,325	267,050	326,926
November	311,843	353,491	345,573
December	315,935	322,588	330,206



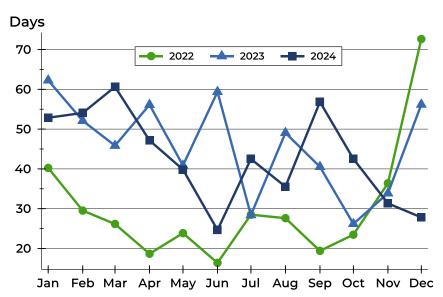
Month	2022	2023	2024
January	265,500	315,000	250,000
February	320,000	274,400	245,000
March	289,400	324,500	288,500
April	275,000	330,000	275,000
May	330,000	314,875	341,250
June	330,000	349,900	327,500
July	333,000	315,626	324,050
August	337,500	316,806	359,975
September	264,000	339,000	330,000
October	297,500	250,000	295,000
November	310,000	342,450	340,000
December	337,500	259,703	296,000





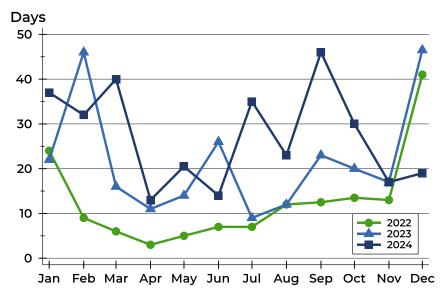
Pottawatomie County Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	40	62	53
February	30	52	54
March	26	46	61
April	19	56	47
May	24	41	40
June	16	59	25
July	28	28	43
August	28	49	36
September	19	41	57
October	23	26	43
November	36	34	31
December	73	56	28

Median DOM



Month	2022	2023	2024
January	24	22	37
February	9	46	32
March	6	16	40
April	3	11	13
May	5	14	21
June	7	26	14
July	7	9	35
August	12	12	23
September	13	23	46
October	14	20	30
November	13	17	17
December	41	47	19



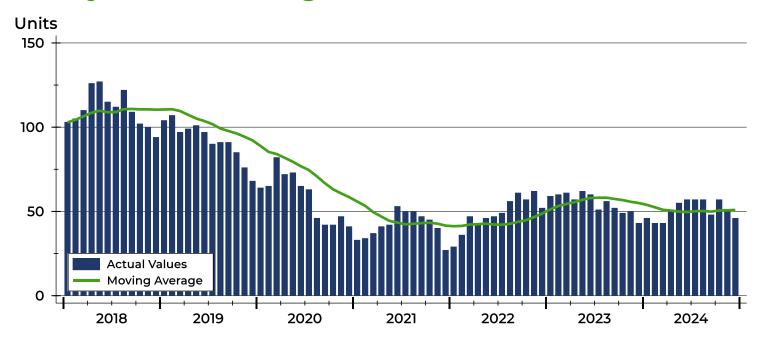
Pottawatomie County Active Listings Analysis

	mmary Statistics Active Listings	En 2024	d of Decemb 2023	oer Change
Ac	tive Listings	46	43	7.0%
Vo	lume (1,000s)	17,389	16,608	4.7%
Мс	onths' Supply	1.9	1.8	5.6%
ge	List Price	378,028	386,226	-2.1%
Avera	Days on Market	73	79	-7.6%
¥	Percent of Original	98.4%	98.2%	0.2%
<u>_</u>	List Price	316,200	324,900	-2.7%
Median	Days on Market	47	60	-21.7%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 46 homes were available for sale in Pottawatomie County at the end of December. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of December was \$316,200, down 2.7% from 2023. The typical time on market for active listings was 47 days, down from 60 days a year earlier.

History of Active Listings

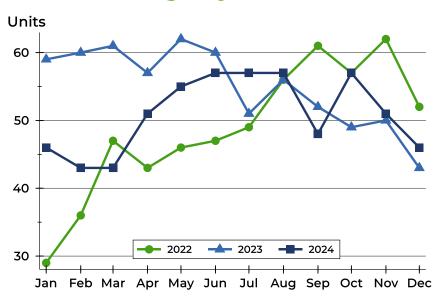






Pottawatomie County Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	29	59	46
February	36	60	43
March	47	61	43
April	43	57	51
May	46	62	55
June	47	60	57
July	49	51	57
August	56	56	57
September	61	52	48
October	57	49	57
November	62	50	51
December	52	43	46

Active Listings by Price Range

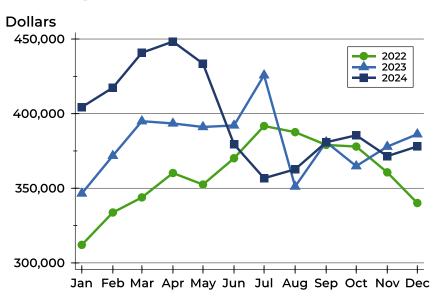
Price Range	Active I Number	Listings Percent	Months' Supply	List Average	Price Median	Days on Avg.	Market Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	2.2%	N/A	105,000	105,000	35	35	87.5%	87.5%
\$125,000-\$149,999	2	4.3%	N/A	132,250	132,250	20	20	100.0%	100.0%
\$150,000-\$174,999	3	6.5%	5.1	164,267	162,900	70	43	99.0%	100.0%
\$175,000-\$199,999	2	4.3%	N/A	192,000	192,000	46	46	100.0%	100.0%
\$200,000-\$249,999	5	10.9%	1.9	234,180	240,000	89	49	98.3%	100.0%
\$250,000-\$299,999	7	15.2%	2.2	284,943	285,000	62	45	98.3%	100.0%
\$300,000-\$399,999	12	26.1%	1.5	333,383	324,950	96	90	99.0%	100.0%
\$400,000-\$499,999	6	13.0%	1.6	423,817	427,000	44	34	99.0%	100.0%
\$500,000-\$749,999	5	10.9%	2.6	652,000	635,000	53	75	100.0%	100.0%
\$750,000-\$999,999	2	4.3%	5.3	887,000	887,000	162	162	91.0%	91.0%
\$1,000,000 and up	1	2.2%	N/A	1,400,000	1,400,000	82	82	100.0%	100.0%



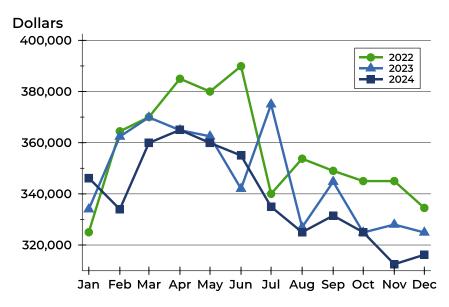


Pottawatomie County Active Listings Analysis

Average Price



Month	2022	2023	2024
January	312,066	346,498	404,365
February	333,767	371,789	417,395
March	343,857	394,956	440,809
April	360,213	393,429	448,288
May	352,492	391,065	433,521
June	370,121	392,093	379,446
July	391,716	425,723	356,743
August	387,600	351,161	362,711
September	379,030	380,967	380,836
October	377,949	364,845	385,474
November	360,668	377,906	371,523
December	340,103	386,226	378,028



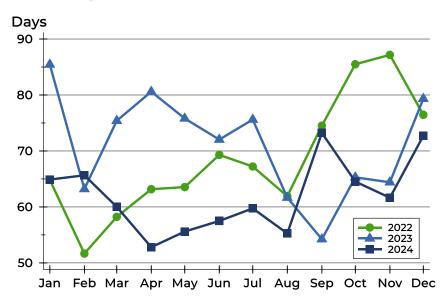
Month	2022	2023	2024
January	325,000	334,000	346,200
February	364,450	362,400	334,000
March	370,000	369,900	359,900
April	385,000	364,900	365,000
May	380,000	362,500	359,900
June	389,900	342,000	355,000
July	340,000	375,000	334,950
August	353,750	326,950	325,000
September	349,000	344,750	331,500
October	345,000	324,900	325,000
November	345,000	328,000	312,500
December	334,500	324,900	316,200





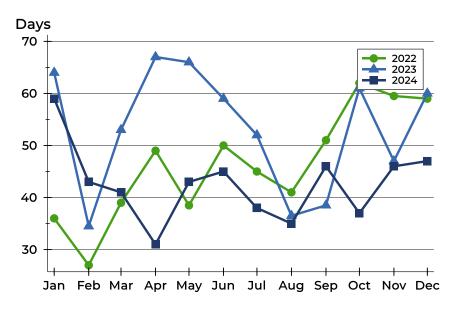
Pottawatomie County Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	65	85	65
February	52	63	66
March	58	75	60
April	63	81	53
May	64	76	56
June	69	72	57
July	67	76	60
August	62	62	55
September	75	54	73
October	85	65	65
November	87	64	62
December	76	79	73

Median DOM

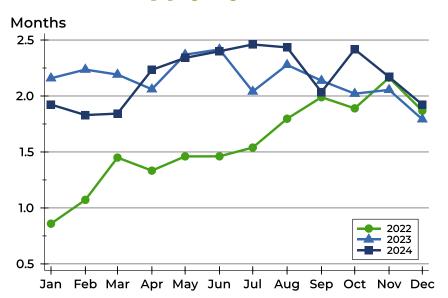


Month	2022	2023	2024
January	36	64	59
February	27	35	43
March	39	53	41
April	49	67	31
May	39	66	43
June	50	59	45
July	45	52	38
August	41	37	35
September	51	39	46
October	62	61	37
November	60	47	46
December	59	60	47



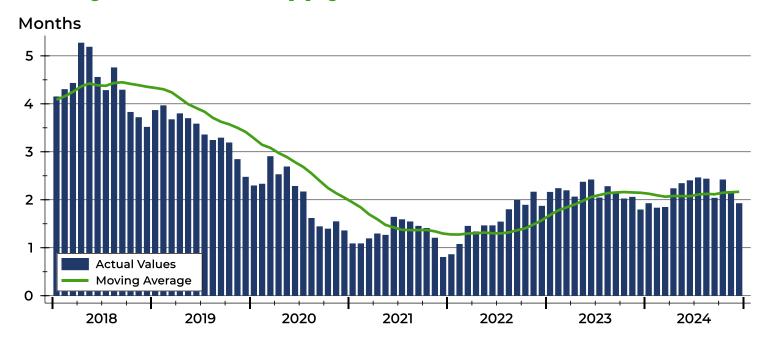
Pottawatomie County Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	0.9	2.2	1.9
February	1.1	2.2	1.8
March	1.4	2.2	1.8
April	1.3	2.1	2.2
May	1.5	2.4	2.3
June	1.5	2.4	2.4
July	1.5	2.0	2.5
August	1.8	2.3	2.4
September	2.0	2.1	2.0
October	1.9	2.0	2.4
November	2.2	2.1	2.2
December	1.9	1.8	1.9

History of Month's Supply





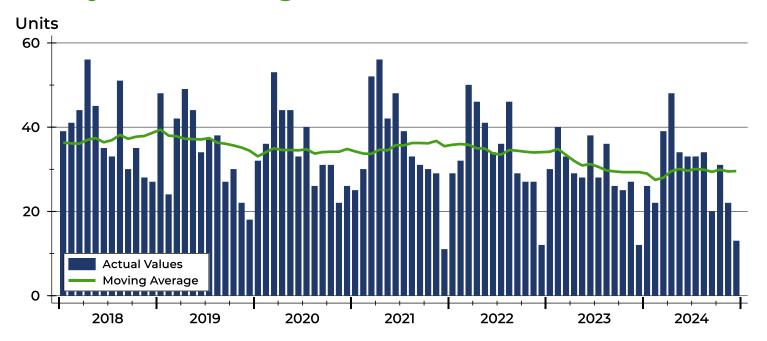
Pottawatomie County New Listings Analysis

	mmary Statistics New Listings	2024	December 2023	Change
ţ	New Listings	13	12	8.3%
Month	Volume (1,000s)	4,668	3,322	40.5%
Current	Average List Price	359,088	276,792	29.7%
Cu	Median List Price	319,900	217,250	47.2%
ē	New Listings	355	352	0.9%
o-Da	Volume (1,000s)	127,503	123,762	3.0%
Year-to-Date	Average List Price	359,162	351,596	2.2%
λ	Median List Price	330,000	331,500	-0.5%

A total of 13 new listings were added in Pottawatomie County during December, up 8.3% from the same month in 2023. Year-to-date Pottawatomie County has seen 355 new listings.

The median list price of these homes was \$319,900 up from \$217,250 in 2023.

History of New Listings

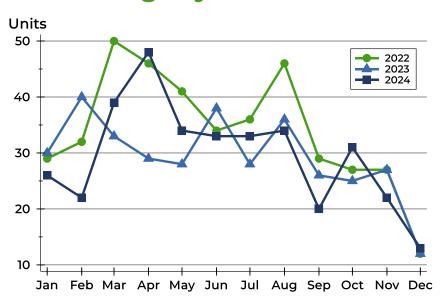






Pottawatomie County New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	29	30	26
February	32	40	22
March	50	33	39
April	46	29	48
May	41	28	34
June	34	38	33
July	36	28	33
August	46	36	34
September	29	26	20
October	27	25	31
November	27	27	22
December	12	12	13

New Listings by Price Range

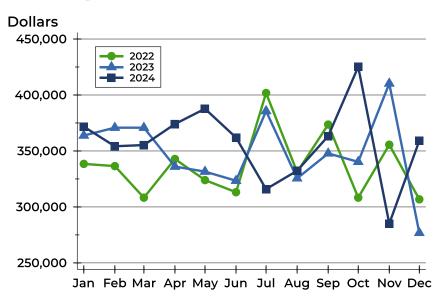
Price Range	New L Number	istings Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	7.7%	89,950	89,950	19	19	83.4%	83.4%
\$100,000-\$124,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	1	7.7%	139,500	139,500	34	34	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	1	7.7%	195,000	195,000	28	28	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	3	23.1%	281,600	275,000	19	27	100.0%	100.0%
\$300,000-\$399,999	1	7.7%	319,900	319,900	34	34	100.0%	100.0%
\$400,000-\$499,999	4	30.8%	432,250	432,500	17	16	100.0%	100.0%
\$500,000-\$749,999	2	15.4%	675,000	675,000	25	25	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



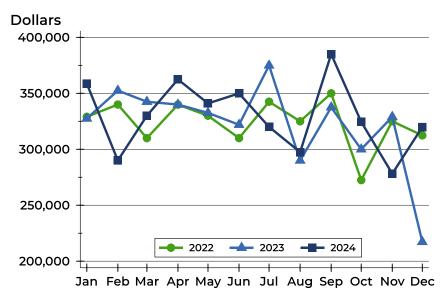


Pottawatomie County New Listings Analysis

Average Price



Month	2022	2023	2024
January	338,438	363,783	371,723
February	336,485	370,801	354,200
March	308,271	370,785	355,285
April	342,847	336,028	374,065
May	323,966	331,554	387,699
June	313,151	323,391	361,974
July	401,797	385,643	315,900
August	331,116	325,497	332,324
September	373,607	347,785	363,213
October	308,297	340,256	425,161
November	355,596	410,263	285,058
December	306,771	276,792	359,088



Month	2022	2023	2024
January	329,000	327,500	358,750
February	340,000	352,450	290,000
March	310,000	342,500	330,000
April	339,900	340,000	362,450
May	330,000	332,500	341,000
June	310,000	321,950	349,950
July	342,500	374,900	320,000
August	325,000	290,000	297,475
September	350,000	337,500	385,000
October	272,500	300,000	324,500
November	325,000	329,000	278,200
December	312,425	217,250	319,900



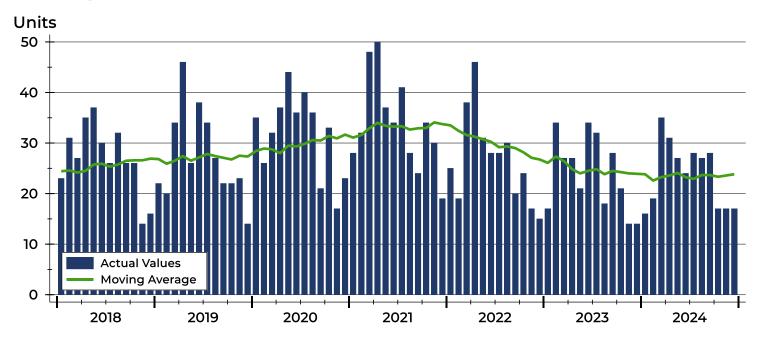
Pottawatomie County Contracts Written Analysis

	mmary Statistics Contracts Written	2024	December 2023 Change 20		Yo 2024	ear-to-Dat 2023	e Change
Со	ntracts Written	17	14	21.4%	286	287	-0.3%
Vo	lume (1,000s)	5,866	3,343	75.5%	99,877	91,305	9.4%
ge	Sale Price	345,048	238,786	44.5%	349,220	318,135	9.8%
Avera	Days on Market	51	31	64.5%	43	44	-2.3%
¥	Percent of Original	97.1%	95.7%	1.5%	96.8%	96.9%	-0.1%
=	Sale Price	335,000	220,000	52.3%	334,900	324,900	3.1%
Median	Days on Market	41	22	86.4%	23	19	21.1%
Σ	Percent of Original	98.5%	98.8%	-0.3%	98.3%	98.5%	-0.2%

A total of 17 contracts for sale were written in Pottawatomie County during the month of December, up from 14 in 2023. The median list price of these homes was \$335,000, up from \$220,000 the prior year.

Half of the homes that went under contract in December were on the market less than 41 days, compared to 22 days in December 2023.

History of Contracts Written

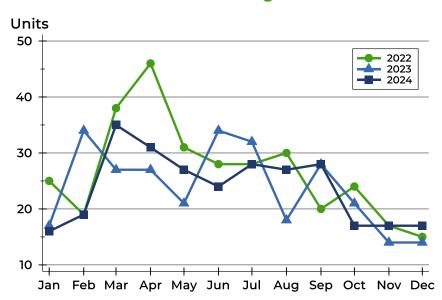






Pottawatomie County Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	25	17	16
February	19	34	19
March	38	27	35
April	46	27	31
May	31	21	27
June	28	34	24
July	28	32	28
August	30	18	27
September	20	28	28
October	24	21	17
November	17	14	17
December	15	14	17

Contracts Written by Price Range

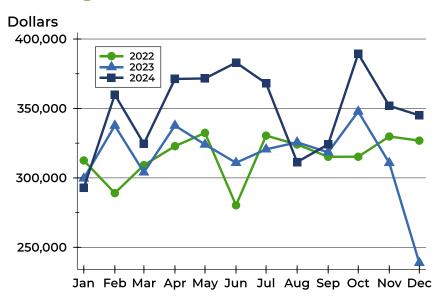
Price Range	Contract: Number	s Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as ^o Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	5.9%	89,950	89,950	19	19	83.4%	83.4%
\$100,000-\$124,999	1	5.9%	102,570	102,570	15	15	100.0%	100.0%
\$125,000-\$149,999	1	5.9%	139,500	139,500	58	58	98.2%	98.2%
\$150,000-\$174,999	1	5.9%	165,000	165,000	23	23	100.0%	100.0%
\$175,000-\$199,999	1	5.9%	195,000	195,000	28	28	100.0%	100.0%
\$200,000-\$249,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	11.8%	265,950	265,950	107	107	97.6%	97.6%
\$300,000-\$399,999	5	29.4%	359,780	374,000	64	79	98.0%	98.5%
\$400,000-\$499,999	2	11.8%	430,000	430,000	23	23	100.0%	100.0%
\$500,000-\$749,999	2	11.8%	554,000	554,000	30	30	96.2%	96.2%
\$750,000-\$999,999	1	5.9%	875,000	875,000	81	81	92.1%	92.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



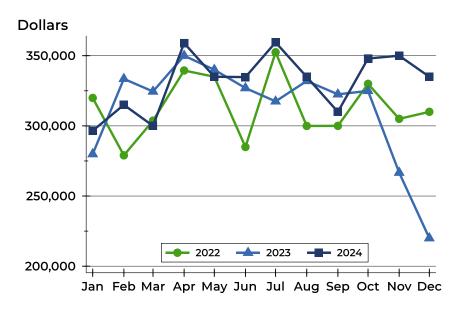


Pottawatomie County Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	312,546	299,594	292,788
February	289,037	337,656	359,942
March	309,196	303,959	324,583
April	322,826	337,663	371,223
May	332,385	324,033	371,615
June	280,298	310,883	383,033
July	330,457	320,544	368,096
August	324,068	325,628	311,400
September	315,205	318,421	324,163
October	315,234	347,819	389,421
November	329,815	310,786	351,865
December	326,840	238,786	345,048



Month	2022	2023	2024
January	319,900	279,900	296,500
February	279,000	333,500	315,000
March	303,700	324,500	300,000
April	339,450	350,000	359,000
May	335,000	340,000	335,000
June	284,950	326,950	334,750
July	352,450	317,450	359,500
August	299,950	332,000	334,900
September	300,000	322,500	310,000
October	329,950	324,900	348,000
November	305,000	266,703	350,000
December	310,000	220,000	335,000





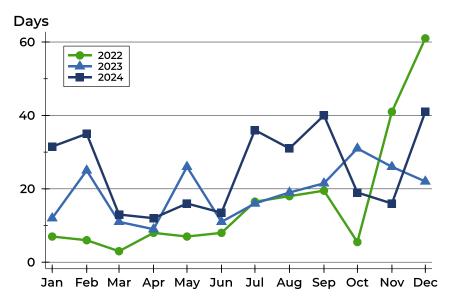
Pottawatomie County Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	34	28	66
February	32	69	58
March	8	29	42
April	21	42	23
May	30	69	41
June	18	30	33
July	34	52	41
August	24	33	47
September	32	41	45
October	31	40	35
November	63	59	58
December	90	31	51

Median DOM



Month	2022	2023	2024
January	7	12	32
February	6	25	35
March	3	11	13
April	8	9	12
May	7	26	16
June	8	11	14
July	17	16	36
August	18	19	31
September	20	22	40
October	6	31	19
November	41	26	16
December	61	22	41



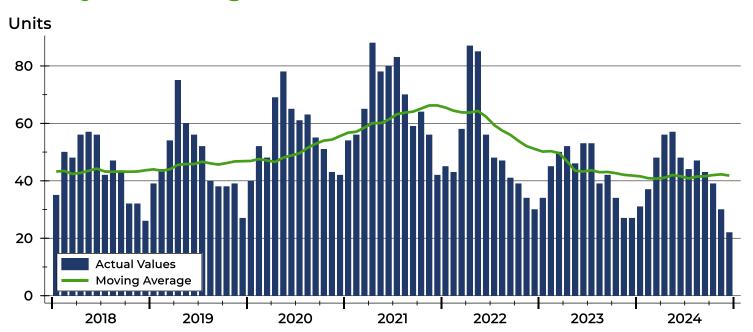
Pottawatomie County Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of December 2024 2023 Change				
Pe	nding Contracts	22	27	-18.5%		
Vo	lume (1,000s)	7,341	8,058	-8.9%		
ge	List Price	333,680	298,444	11.8%		
Avera	Days on Market	66	48	37.5%		
Ą	Percent of Original	100.0%	99.1%	0.9%		
٦	List Price	309,500	260,000	19.0%		
Media	Days on Market	42	42	0.0%		
Σ	Percent of Original	100.0%	100.0%	0.0%		

A total of 22 listings in Pottawatomie County had contracts pending at the end of December, down from 27 contracts pending at the end of December 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

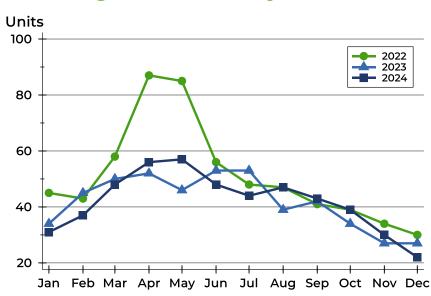






Pottawatomie County Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	45	34	31
February	43	45	37
March	58	50	48
April	87	52	56
May	85	46	57
June	56	53	48
July	48	53	44
August	47	39	47
September	41	42	43
October	39	34	39
November	34	27	30
December	30	27	22

Pending Contracts by Price Range

Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	1	4.5%	102,570	102,570	15	15	100.0%	100.0%
\$125,000-\$149,999	1	4.5%	139,500	139,500	58	58	98.2%	98.2%
\$150,000-\$174,999	1	4.5%	165,000	165,000	23	23	100.0%	100.0%
\$175,000-\$199,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	3	13.6%	239,767	239,900	26	31	100.0%	100.0%
\$250,000-\$299,999	4	18.2%	265,450	265,950	64	62	106.3%	100.0%
\$300,000-\$399,999	7	31.8%	356,257	374,000	121	79	98.1%	98.5%
\$400,000-\$499,999	3	13.6%	425,000	430,000	21	17	100.0%	100.0%
\$500,000-\$749,999	1	4.5%	509,000	509,000	41	41	98.1%	98.1%
\$750,000-\$999,999	1	4.5%	875,000	875,000	81	81	92.1%	92.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



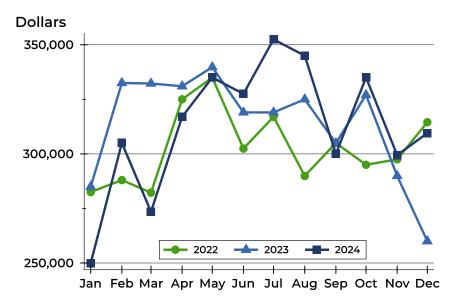


Pottawatomie County Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	281,700	297,634	290,045
February	302,832	335,418	335,886
March	300,248	328,472	327,794
April	321,471	325,708	343,570
May	328,125	336,778	347,611
June	315,771	321,353	365,630
July	302,886	329,236	376,651
August	307,048	336,728	333,200
September	331,346	319,350	327,636
October	298,977	352,121	367,003
November	310,334	366,993	327,047
December	326,423	298,444	333,680



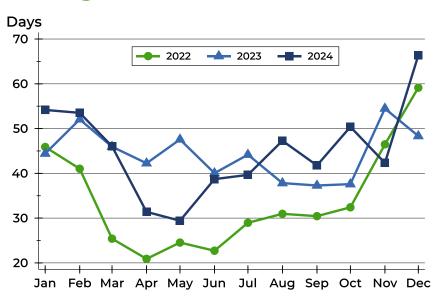
Month	2022	2023	2024
January	282,500	284,950	249,900
February	288,000	332,500	305,000
March	282,250	332,250	273,500
April	325,000	331,000	317,000
May	335,000	339,750	335,000
June	302,450	319,000	327,500
July	317,000	319,000	352,475
August	289,900	325,000	345,000
September	305,000	304,950	300,000
October	295,000	327,000	335,000
November	297,500	289,900	299,450
December	314,500	260,000	309,500





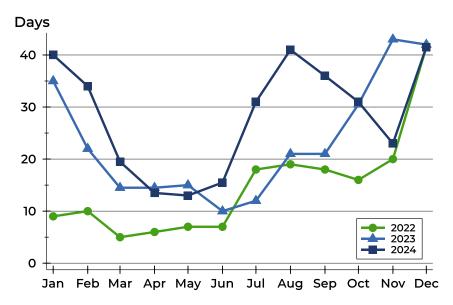
Pottawatomie County Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	46	44	54
February	41	52	54
March	25	46	46
April	21	42	31
May	25	48	29
June	23	40	39
July	29	44	40
August	31	38	47
September	30	37	42
October	32	38	50
November	46	54	42
December	59	48	66

Median DOM



Month	2022	2023	2024
January	9	35	40
February	10	22	34
March	5	15	20
April	6	15	14
May	7	15	13
June	7	10	16
July	18	12	31
August	19	21	41
September	18	21	36
October	16	31	31
November	20	43	23
December	42	42	42