



Riley County Housing Report



Market Overview

Riley County Home Sales Rose in September

Total home sales in Riley County rose by 5.7% last month to 74 units, compared to 70 units in September 2020. Total sales volume was \$17.3 million, up 10.4% from a year earlier.

The median sale price in September was \$219,475, up from \$193,750 a year earlier. Homes that sold in September were typically on the market for 10 days and sold for 100.0% of their list prices.

Riley County Active Listings Down at End of September

The total number of active listings in Riley County at the end of September was 203 units, down from 232 at the same point in 2020. This represents a 2.3 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$210,000.

During September, a total of 103 contracts were written up from 66 in September 2020. At the end of the month, there were 165 contracts pending, compared to 119 at the end of September 2020.

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Riley County Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
Home Sales Change from prior year		74 5.7%	70 52.2%	46 -16.4%	853 16.4%	733 22.0%	601 -5.2%
Active Listings Change from prior year		203 -12.5%	232 -37.5%	371 -3.4%	N/A	N/A	N/A
Months' Supply Change from prior year		2.3 -23.3%	3.0 -49.2%	5.9 -1.7%	N/A	N/A	N/A
New Listings Change from prior year		103 19.8%	86 -13.1%	99 15.1%	1,096 13.6%	965 -7.8%	1,047 -3.9%
Contracts Written Change from prior year		103 56.1%	66 -1.5%	67 28.8%	919 18.7%	774 21.7%	636 -1.7%
Pending Contracts Change from prior year		165 38.7%	119 11.2%	107 30.5%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		17,320 10.4%	15,688 50.5%	10,425 -9.4%	198,198 25.7%	157,738 19.6%	131,930 -1.8%
Average	Sale Price Change from prior year	234,048 4.4%	224,114 -1.1%	226,639 8.4%	232,355 8.0%	215,195 -2.0%	219,517 3.6%
	List Price of Actives Change from prior year	268,598 5.6%	254,462 9.2%	232,972 -0.8%	N/A	N/A	N/A
	Days on Market Change from prior year	23 -54.9%	51 -12.1%	58 -24.7%	34 -42.4%	59 -11.9%	67 -2.9%
	Percent of List Change from prior year	99.2% 0.9%	98.3% 0.3%	98.0% 2.9%	99.3% 1.4%	97.9% 0.4%	97.5% 0.1%
	Percent of Original Change from prior year	98.5% 1.8%	96.8% 1.3%	95.6% 3.7%	98.4% 2.6%	95.9% 0.7%	95.2% -0.8%
Median	Sale Price Change from prior year	219,475 13.3%	193,750 -7.3%	209,000 10.9%	210,000 9.4%	192,000 -1.5%	195,000 2.1%
	List Price of Actives Change from prior year	210,000 9.5%	191,750 3.6%	185,000 -6.1%	N/A	N/A	N/A
	Days on Market Change from prior year	10 -56.5%	23 -47.7%	44 -27.9%	9 -71.0%	31 -22.5%	40 5.3%
	Percent of List Change from prior year	100.0% 2.1%	97.9% -0.6%	98.5% 1.1%	100.0% 1.5%	98.5% 0.3%	98.2% 0.0%
	Percent of Original Change from prior year	99.8% 2.7%	97.2% 0.2%	97.0% 2.4%	100.0% 2.6%	97.5% 0.4%	97.1% 0.4%



Riley County Closed Listings Analysis

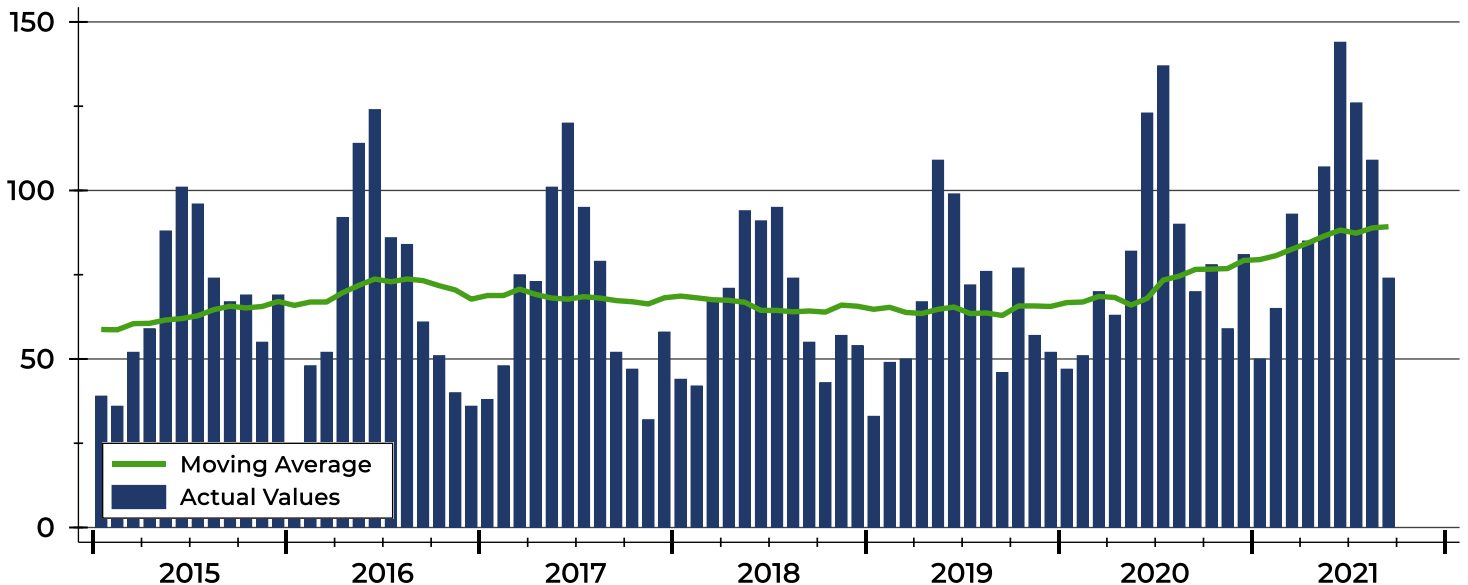
Summary Statistics for Closed Listings		September			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		74	70	5.7%	853	733	16.4%
Volume (1,000s)		17,320	15,688	10.4%	198,198	157,738	25.7%
Months' Supply		2.3	3.0	-23.3%	N/A	N/A	N/A
Average	Sale Price	234,048	224,114	4.4%	232,355	215,195	8.0%
	Days on Market	23	51	-54.9%	34	59	-42.4%
	Percent of List	99.2%	98.3%	0.9%	99.3%	97.9%	1.4%
	Percent of Original	98.5%	96.8%	1.8%	98.4%	95.9%	2.6%
Median	Sale Price	219,475	193,750	13.3%	210,000	192,000	9.4%
	Days on Market	10	23	-56.5%	9	31	-71.0%
	Percent of List	100.0%	97.9%	2.1%	100.0%	98.5%	1.5%
	Percent of Original	99.8%	97.2%	2.7%	100.0%	97.5%	2.6%

A total of 74 homes sold in Riley County in September, up from 70 units in September 2020. Total sales volume rose to \$17.3 million compared to \$15.7 million in the previous year.

The median sales price in September was \$219,475, up 13.3% compared to the prior year. Median days on market was 10 days, up from 9 days in August, but down from 23 in September 2020.

History of Closed Listings

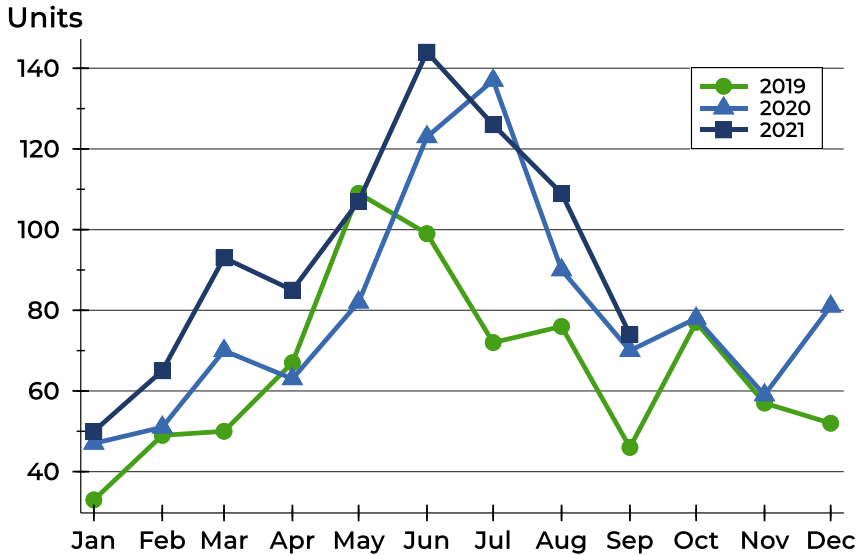
Units





Riley County Closed Listings Analysis

Closed Listings by Month



Month	2019	2020	2021
January	33	47	50
February	49	51	65
March	50	70	93
April	67	63	85
May	109	82	107
June	99	123	144
July	72	137	126
August	76	90	109
September	46	70	74
October	77	78	
November	57	59	
December	52	81	

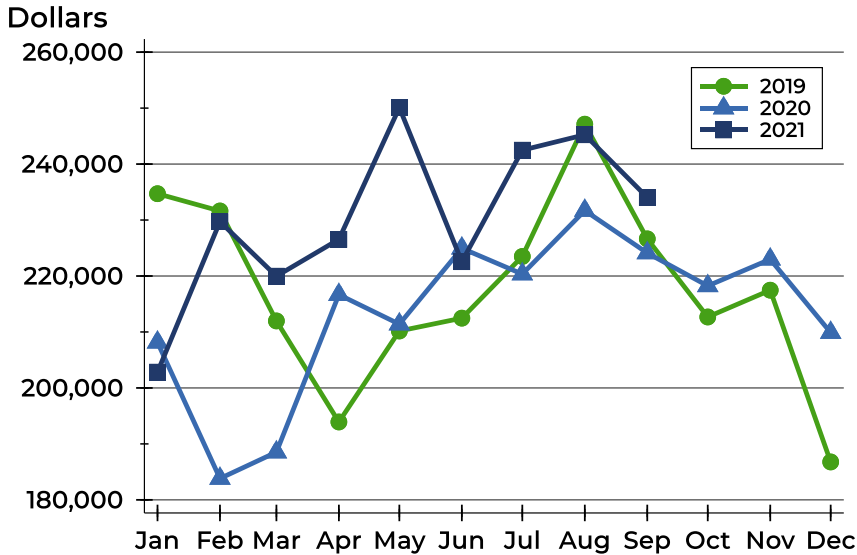
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	3	4.1%	2.9	73,667	85,000	8	6	90.6%	94.4%	90.6%	94.4%
\$100,000-\$124,999	2	2.7%	2.9	110,700	110,700	8	8	98.8%	98.8%	98.8%	98.8%
\$125,000-\$149,999	6	8.1%	2.7	141,900	143,950	17	14	100.4%	100.0%	99.8%	100.0%
\$150,000-\$174,999	7	9.5%	1.8	164,071	160,000	42	7	97.5%	98.3%	97.5%	98.3%
\$175,000-\$199,999	13	17.6%	1.4	182,519	179,000	19	10	99.7%	100.0%	98.9%	99.4%
\$200,000-\$249,999	13	17.6%	2.4	223,398	223,950	20	5	98.5%	98.1%	97.2%	97.8%
\$250,000-\$299,999	12	16.2%	1.6	274,700	275,000	24	18	99.5%	100.0%	97.5%	99.0%
\$300,000-\$399,999	15	20.3%	2.2	329,327	311,500	32	19	100.8%	100.0%	101.1%	100.3%
\$400,000-\$499,999	3	4.1%	2.7	454,667	463,000	4	2	101.2%	100.7%	101.2%	100.7%
\$500,000-\$749,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



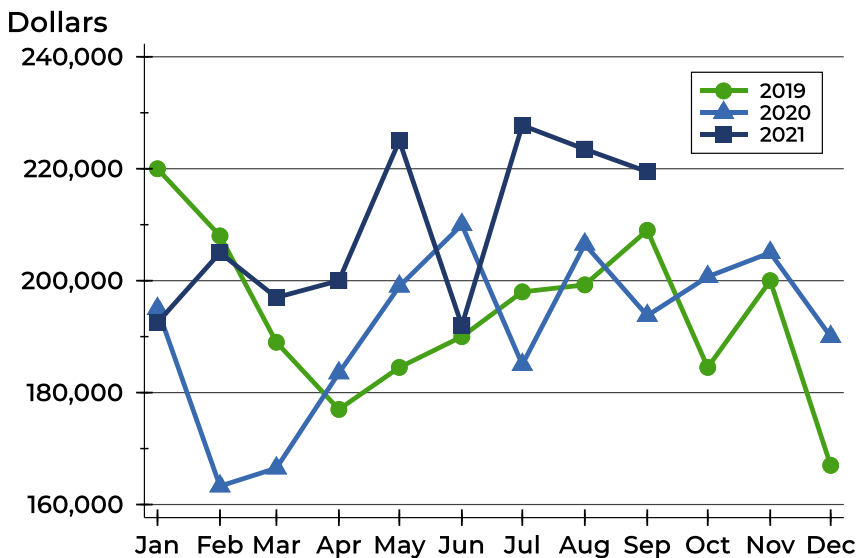
Riley County Closed Listings Analysis

Average Price



Month	2019	2020	2021
January	234,709	208,157	202,830
February	231,624	183,819	229,715
March	211,977	188,530	219,973
April	193,922	216,671	226,550
May	210,177	211,400	250,088
June	212,476	224,955	222,557
July	223,492	220,343	242,486
August	247,130	231,701	245,238
September	226,639	224,114	234,048
October	212,680	218,236	
November	217,467	222,989	
December	186,779	209,890	

Median Price

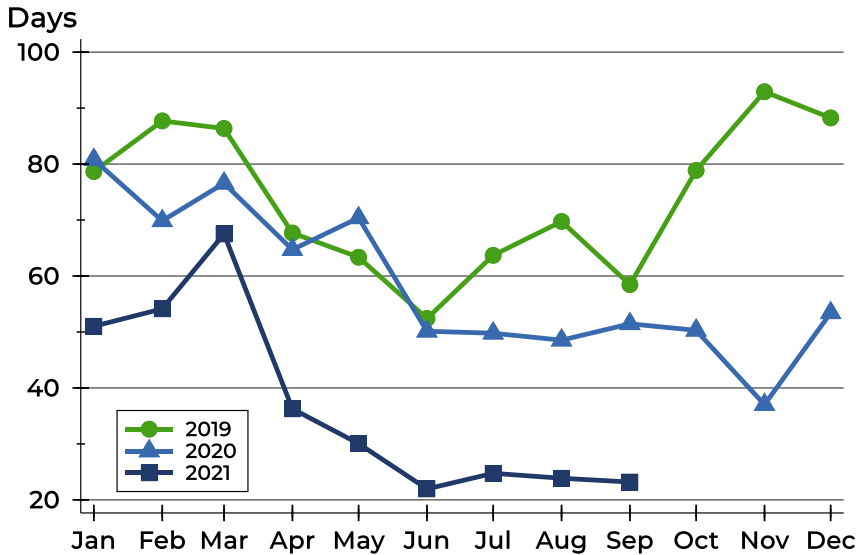


Month	2019	2020	2021
January	220,000	195,000	192,500
February	208,000	163,295	205,000
March	189,000	166,500	197,000
April	177,000	183,500	200,000
May	184,500	199,000	225,000
June	190,000	210,000	192,000
July	198,000	185,000	227,750
August	199,250	206,500	223,500
September	209,000	193,750	219,475
October	184,500	200,700	
November	200,000	205,000	
December	167,000	190,000	



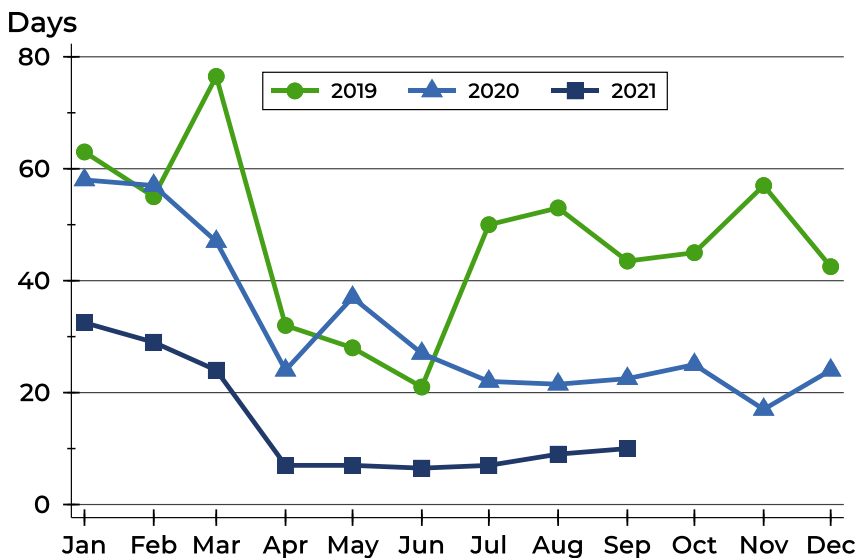
Riley County Closed Listings Analysis

Average DOM



Month	2019	2020	2021
January	79	81	51
February	88	70	54
March	86	77	68
April	68	65	36
May	63	70	30
June	52	50	22
July	64	50	25
August	70	49	24
September	58	51	23
October	79	50	
November	93	37	
December	88	53	

Median DOM



Month	2019	2020	2021
January	63	58	33
February	55	57	29
March	77	47	24
April	32	24	7
May	28	37	7
June	21	27	7
July	50	22	7
August	53	22	9
September	44	23	10
October	45	25	
November	57	17	
December	43	24	



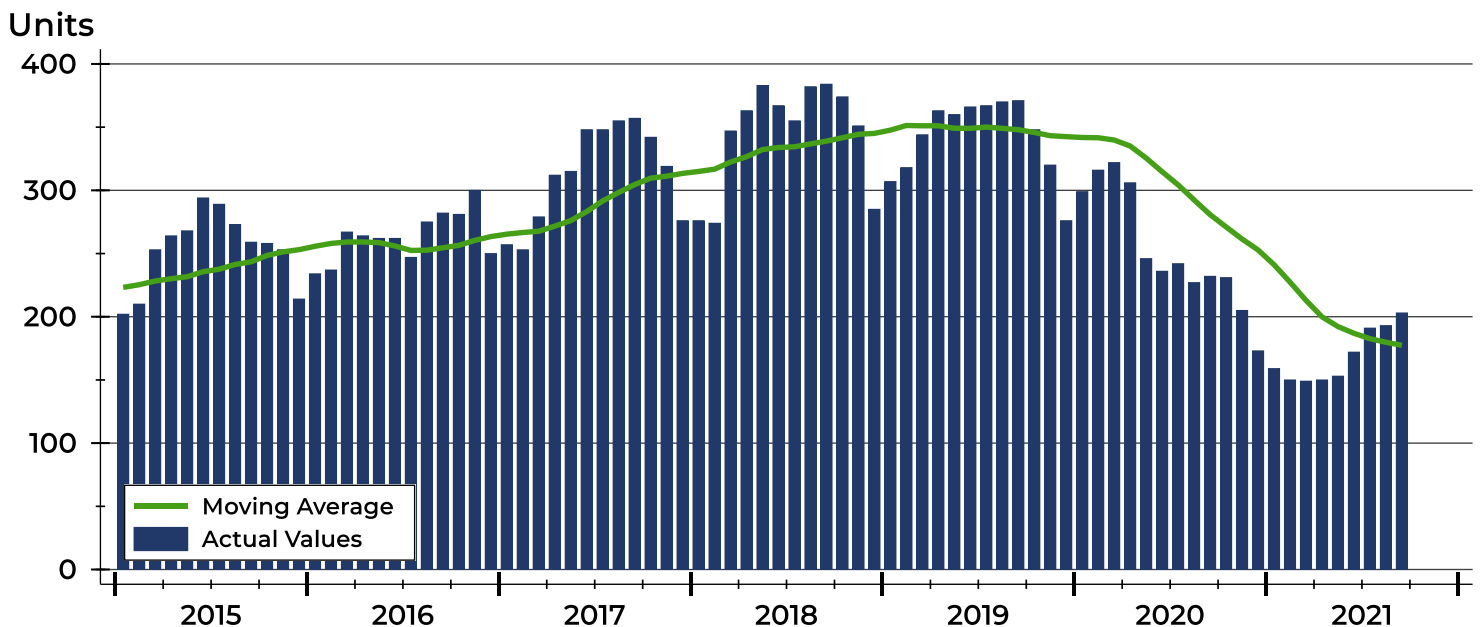
Riley County Active Listings Analysis

Summary Statistics for Active Listings		2021	End of September 2020	Change
Active Listings		203	232	-12.5%
Volume (1,000s)		54,525	59,035	-7.6%
Months' Supply		2.3	3.0	-23.3%
Average	List Price	268,598	254,462	5.6%
	Days on Market	81	94	-13.8%
	Percent of Original	97.3%	97.5%	-0.2%
Median	List Price	210,000	191,750	9.5%
	Days on Market	52	65	-20.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 203 homes were available for sale in Riley County at the end of September. This represents a 2.3 months' supply of active listings.

The median list price of homes on the market at the end of September was \$210,000, up 9.5% from 2020. The typical time on market for active listings was 52 days, down from 65 days a year earlier.

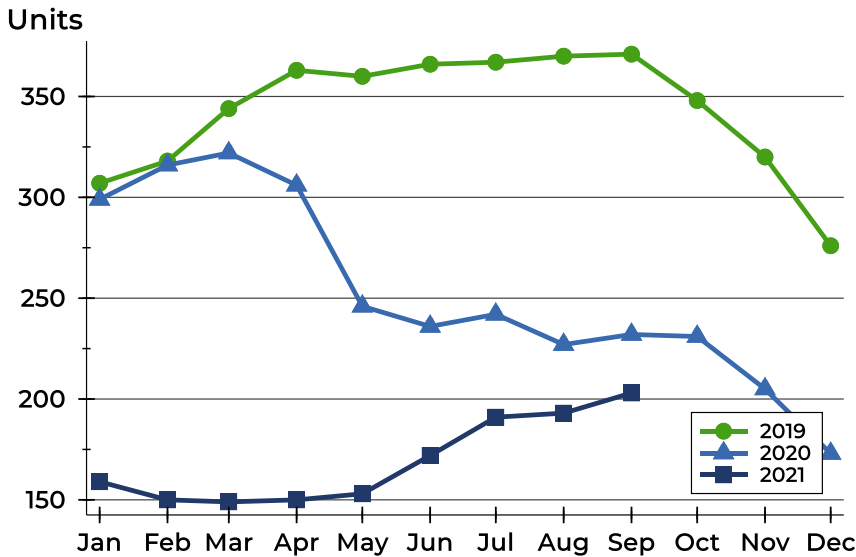
History of Active Listings





Riley County Active Listings Analysis

Active Listings by Month



Month	2019	2020	2021
January	307	299	159
February	318	316	150
March	344	322	149
April	363	306	150
May	360	246	153
June	366	236	172
July	367	242	191
August	370	227	193
September	371	232	203
October	348	231	
November	320	205	
December	276	173	

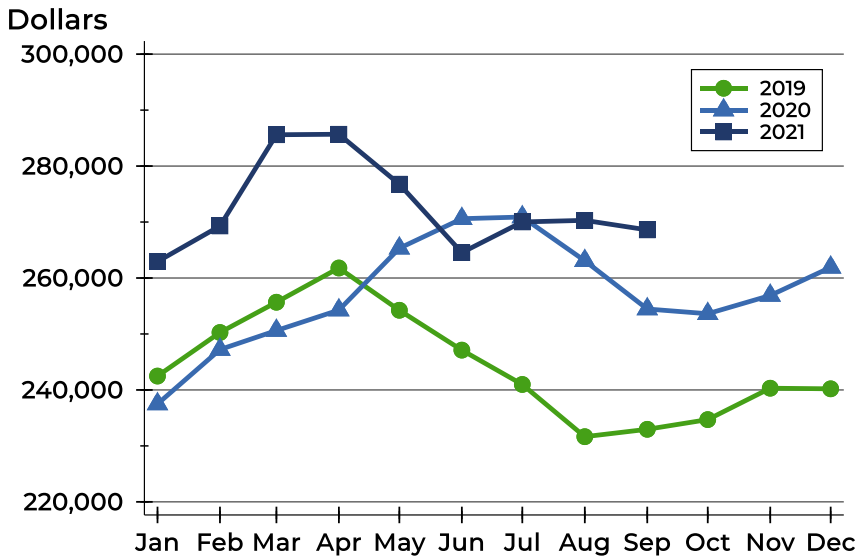
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	0.5%	N/A	39,000	39,000	9	9	100.0%	100.0%
\$50,000-\$99,999	12	5.9%	2.9	87,183	91,250	73	70	96.5%	100.0%
\$100,000-\$124,999	14	6.9%	2.9	112,721	112,450	54	34	95.8%	100.0%
\$125,000-\$149,999	26	12.8%	2.7	138,804	139,900	76	58	97.0%	99.7%
\$150,000-\$174,999	21	10.3%	1.8	163,667	165,000	66	59	96.3%	97.4%
\$175,000-\$199,999	16	7.9%	1.4	187,688	185,000	70	54	95.5%	98.7%
\$200,000-\$249,999	40	19.7%	2.4	223,035	219,000	95	51	97.0%	100.0%
\$250,000-\$299,999	19	9.4%	1.6	277,784	279,900	73	72	98.1%	100.0%
\$300,000-\$399,999	30	14.8%	2.2	343,701	345,768	77	38	99.0%	100.0%
\$400,000-\$499,999	8	3.9%	2.7	451,944	467,000	55	30	99.0%	100.0%
\$500,000-\$749,999	8	3.9%	N/A	591,163	557,450	38	10	100.6%	100.0%
\$750,000-\$999,999	5	2.5%	N/A	881,600	945,000	310	146	91.5%	95.0%
\$1,000,000 and up	3	1.5%	N/A	1,516,667	1,200,000	187	176	100.0%	100.0%



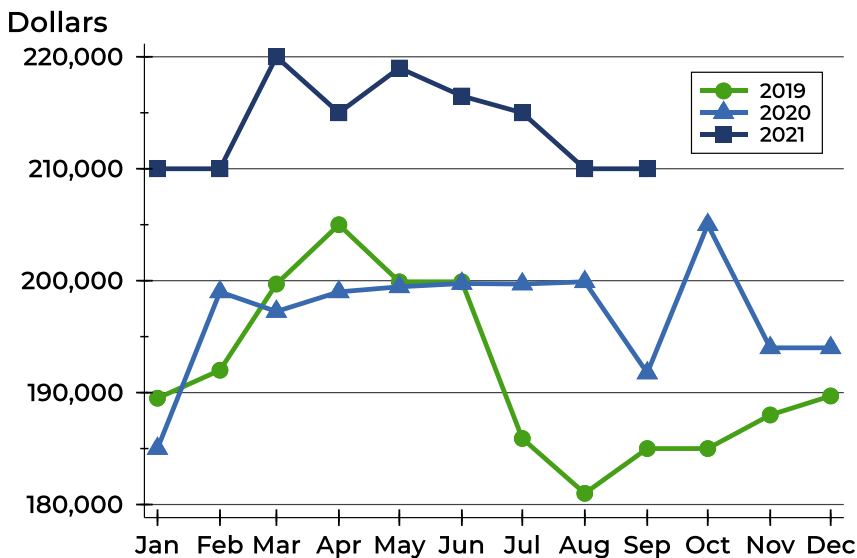
Riley County Active Listings Analysis

Average Price



Month	2019	2020	2021
January	242,482	237,490	262,929
February	250,264	247,217	269,299
March	255,674	250,613	285,597
April	261,789	254,270	285,687
May	254,240	265,322	276,770
June	247,115	270,600	264,539
July	240,981	270,904	270,021
August	231,649	263,083	270,304
September	232,972	254,462	268,598
October	234,698	253,619	
November	240,309	256,881	
December	240,202	261,905	

Median Price

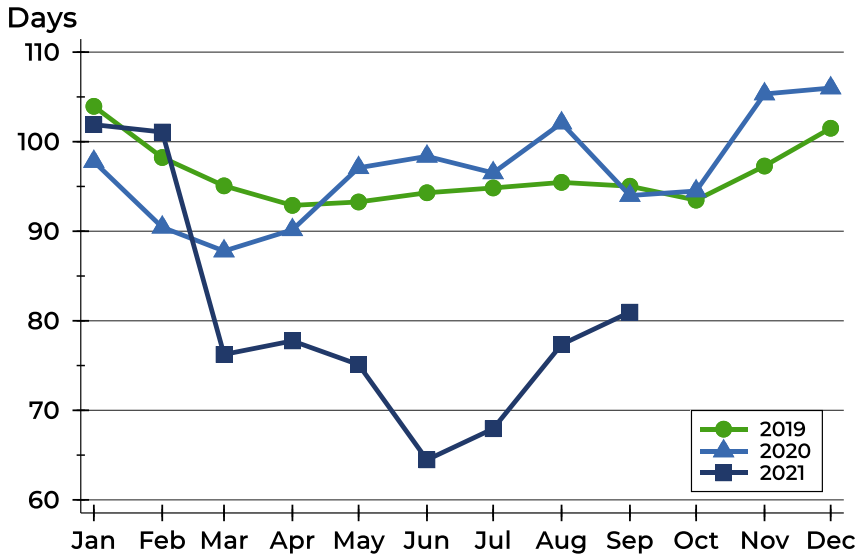


Month	2019	2020	2021
January	189,500	185,000	210,000
February	192,000	199,000	210,000
March	199,700	197,245	220,000
April	205,000	199,000	215,000
May	199,900	199,450	219,000
June	199,900	199,748	216,500
July	185,900	199,700	215,000
August	181,000	199,900	210,000
September	185,000	191,750	210,000
October	185,000	205,000	
November	188,000	194,000	
December	189,700	194,000	



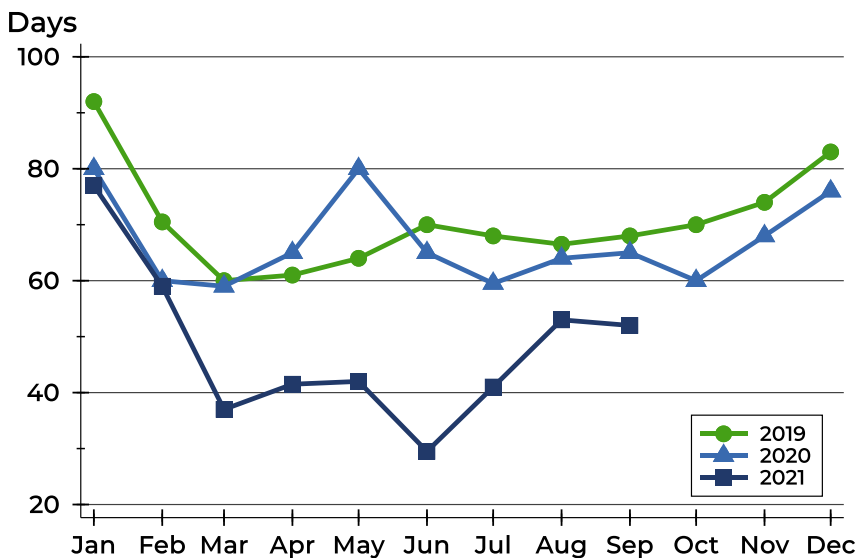
Riley County Active Listings Analysis

Average DOM



Month	2019	2020	2021
January	104	98	102
February	98	90	101
March	95	88	76
April	93	90	78
May	93	97	75
June	94	98	64
July	95	97	68
August	95	102	77
September	95	94	81
October	93	94	
November	97	105	
December	102	106	

Median DOM

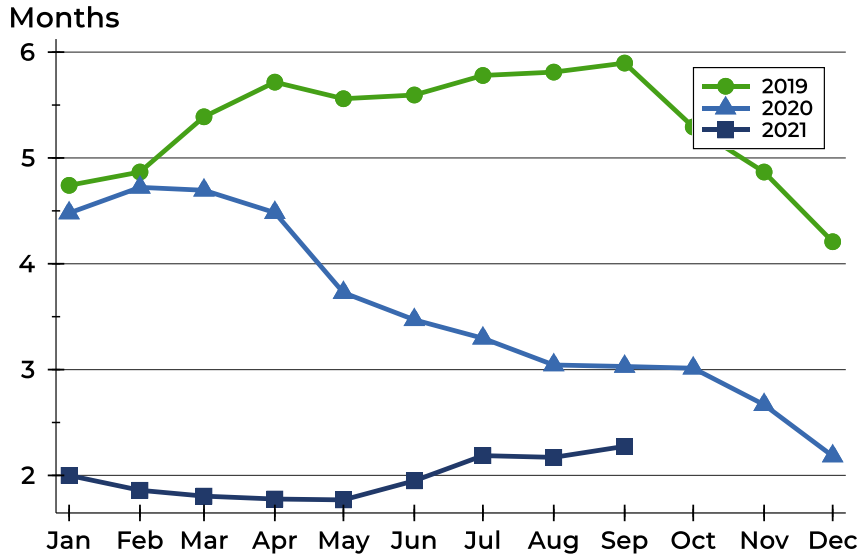


Month	2019	2020	2021
January	92	80	77
February	71	60	59
March	60	59	37
April	61	65	42
May	64	80	42
June	70	65	30
July	68	60	41
August	67	64	53
September	68	65	52
October	70	60	
November	74	68	
December	83	76	



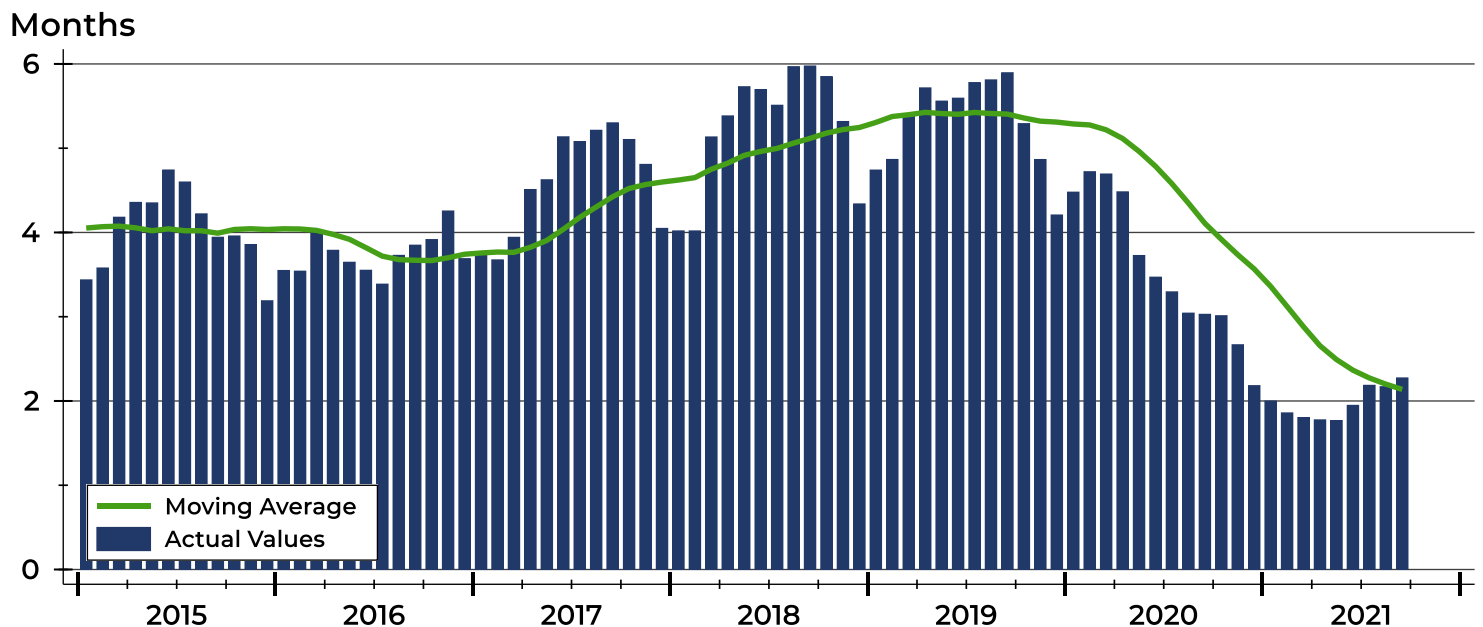
Riley County Months' Supply Analysis

Months' Supply by Month



Month	2019	2020	2021
January	4.7	4.5	2.0
February	4.9	4.7	1.9
March	5.4	4.7	1.8
April	5.7	4.5	1.8
May	5.6	3.7	1.8
June	5.6	3.5	1.9
July	5.8	3.3	2.2
August	5.8	3.0	2.2
September	5.9	3.0	2.3
October	5.3	3.0	
November	4.9	2.7	
December	4.2	2.2	

History of Month's Supply





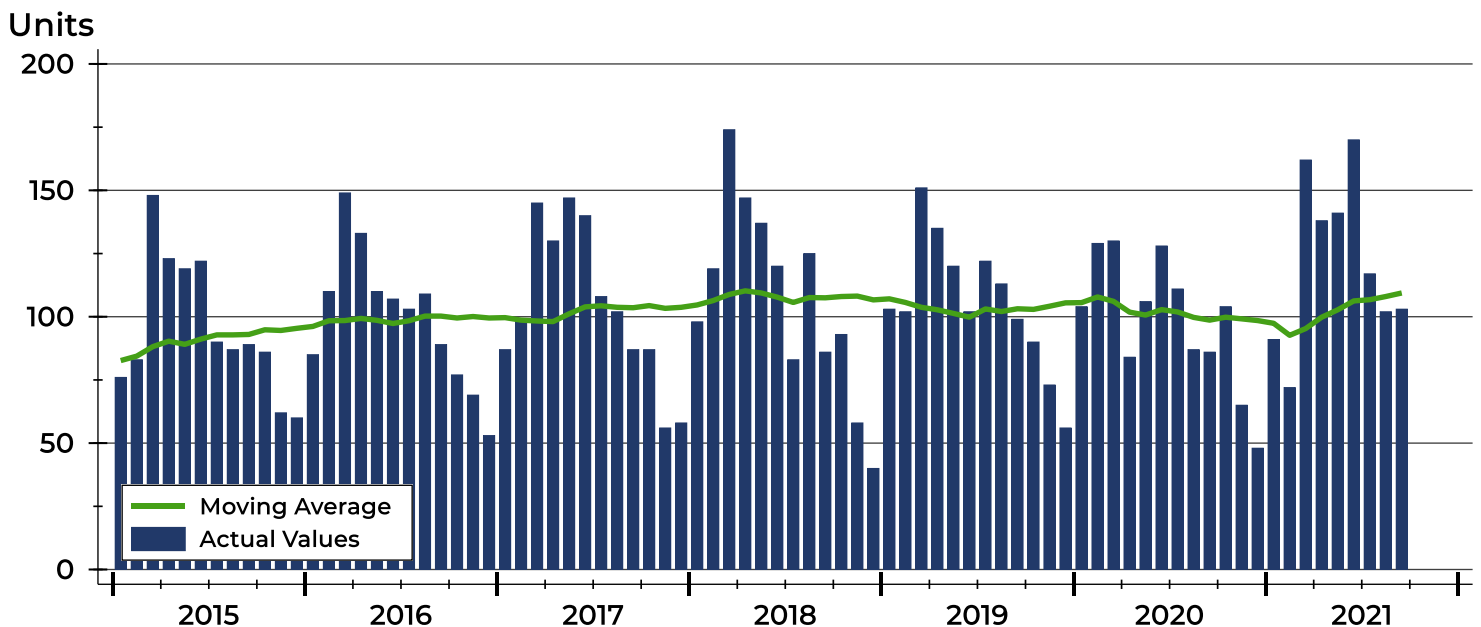
Riley County New Listings Analysis

Summary Statistics for New Listings		2021	September 2020	Change
Current Month	New Listings	103	86	19.8%
	Volume (1,000s)	26,994	17,247	56.5%
	Average List Price	262,081	200,543	30.7%
	Median List Price	224,500	175,400	28.0%
Year-to-Date	New Listings	1,096	965	13.6%
	Volume (1,000s)	264,002	217,696	21.3%
	Average List Price	240,878	225,592	6.8%
	Median List Price	215,000	195,000	10.3%

A total of 103 new listings were added in Riley County during September, up 19.8% from the same month in 2020. Year-to-date Riley County has seen 1,096 new listings.

The median list price of these homes was \$224,500 up from \$175,400 in 2020.

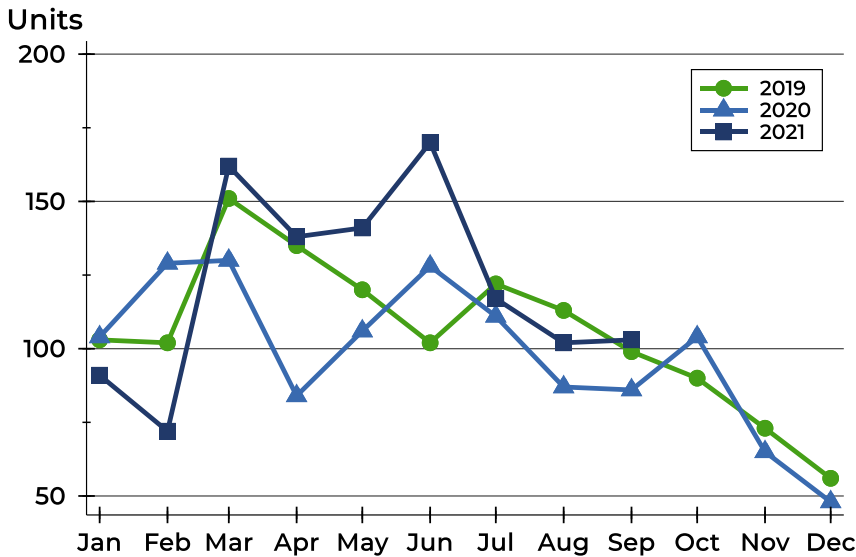
History of New Listings





Riley County New Listings Analysis

New Listings by Month



Month	2019	2020	2021
January	103	104	91
February	102	129	72
March	151	130	162
April	135	84	138
May	120	106	141
June	102	128	170
July	122	111	117
August	113	87	102
September	99	86	103
October	90	104	
November	73	65	
December	56	48	

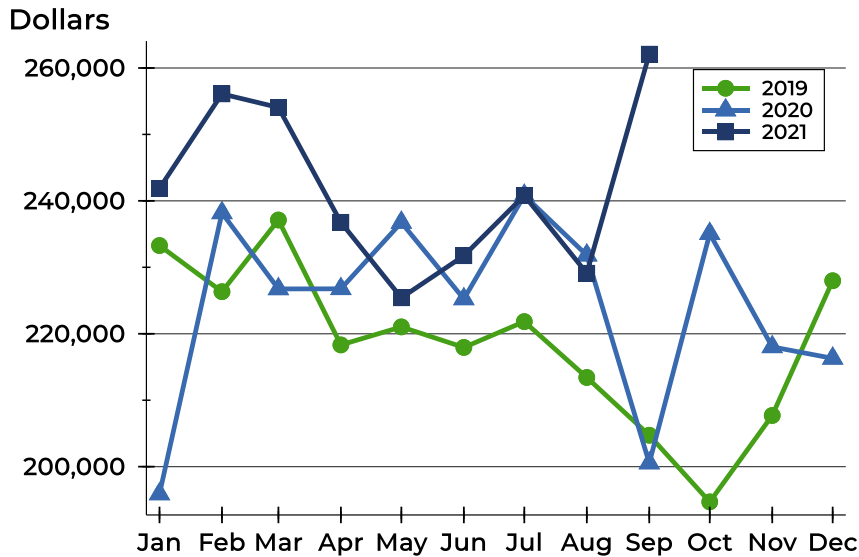
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.0%	39,000	39,000	16	16	100.0%	100.0%
\$50,000-\$99,999	3	2.9%	79,967	74,900	21	21	92.6%	100.0%
\$100,000-\$124,999	6	5.8%	115,133	117,250	21	25	99.3%	100.0%
\$125,000-\$149,999	6	5.8%	139,567	142,500	21	22	97.2%	96.7%
\$150,000-\$174,999	12	11.7%	163,821	164,975	11	8	100.7%	100.0%
\$175,000-\$199,999	10	9.7%	185,675	186,450	16	14	98.7%	100.0%
\$200,000-\$249,999	25	24.3%	222,100	222,000	14	13	99.3%	100.0%
\$250,000-\$299,999	5	4.9%	278,300	279,500	11	4	98.9%	100.0%
\$300,000-\$399,999	21	20.4%	343,154	346,536	19	23	99.5%	100.0%
\$400,000-\$499,999	7	6.8%	426,664	423,000	17	21	100.0%	100.0%
\$500,000-\$749,999	7	6.8%	603,971	599,000	15	14	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



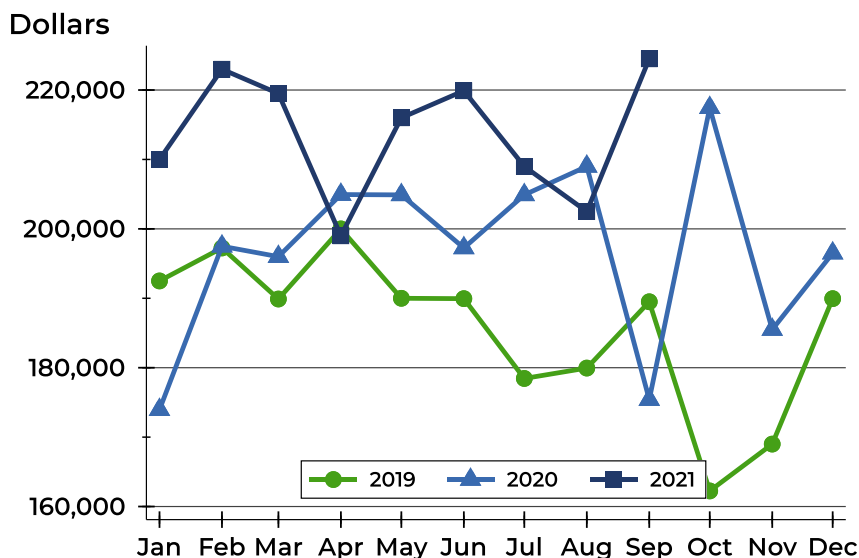
Riley County New Listings Analysis

Average Price



Month	2019	2020	2021
January	233,282	195,887	241,888
February	226,334	238,191	256,101
March	237,119	226,747	254,059
April	218,324	226,764	236,778
May	221,035	236,745	225,416
June	217,944	225,242	231,743
July	221,832	240,816	240,811
August	213,423	231,823	229,105
September	204,728	200,543	262,081
October	194,701	235,066	
November	207,707	218,030	
December	227,983	216,300	

Median Price



Month	2019	2020	2021
January	192,500	173,950	210,000
February	197,250	197,500	223,000
March	189,900	196,000	219,500
April	200,000	204,948	199,000
May	190,000	204,900	216,000
June	189,950	197,250	219,900
July	178,450	204,900	209,000
August	179,950	209,000	202,500
September	189,500	175,400	224,500
October	162,250	217,450	
November	169,000	185,500	
December	189,950	196,500	



Riley County Contracts Written Analysis

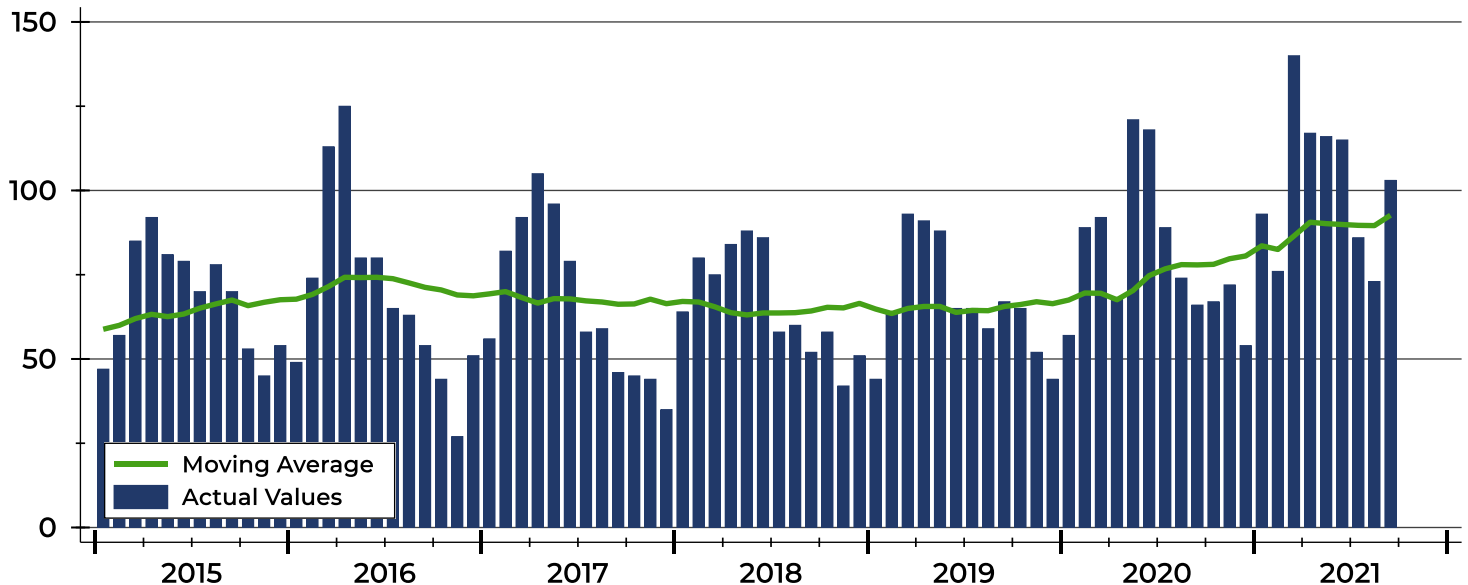
Summary Statistics for Contracts Written		September			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Contracts Written		103	66	56.1%	919	774	18.7%
Volume (1,000s)		28,211	14,565	93.7%	220,215	172,073	28.0%
Average	Sale Price	273,895	220,682	24.1%	239,625	222,316	7.8%
	Days on Market	38	59	-35.6%	33	57	-42.1%
	Percent of Original	99.0%	94.7%	4.5%	98.8%	96.0%	2.9%
Median	Sale Price	239,500	189,950	26.1%	217,000	197,000	10.2%
	Days on Market	28	20	40.0%	10	26	-61.5%
	Percent of Original	100.0%	97.7%	2.4%	100.0%	97.5%	2.6%

A total of 103 contracts for sale were written in Riley County during the month of September, up from 66 in 2020. The median list price of these homes was \$239,500, up from \$189,950 the prior year.

Half of the homes that went under contract in September were on the market less than 28 days, compared to 20 days in September 2020.

History of Contracts Written

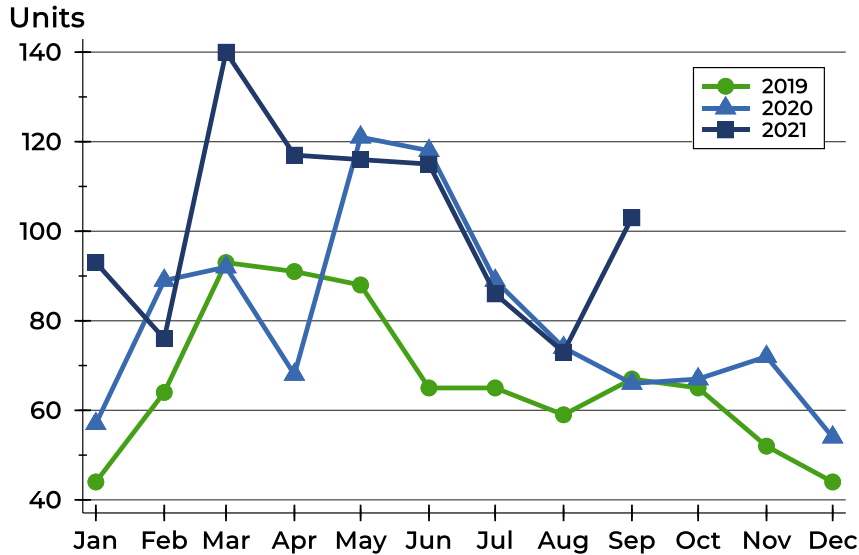
Units





Riley County Contracts Written Analysis

Contracts Written by Month



Month	2019	2020	2021
January	44	57	93
February	64	89	76
March	93	92	140
April	91	68	117
May	88	121	116
June	65	118	115
July	65	89	86
August	59	74	73
September	67	66	103
October	65	67	
November	52	72	
December	44	54	

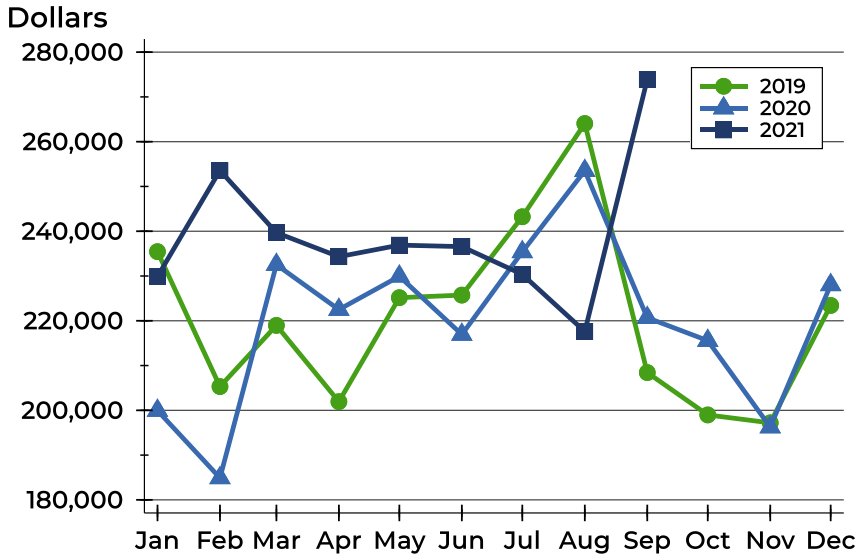
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	1.9%	96,000	96,000	66	66	103.9%	103.9%
\$100,000-\$124,999	6	5.8%	117,300	117,250	32	24	99.5%	100.0%
\$125,000-\$149,999	5	4.9%	142,560	145,000	41	35	91.3%	92.8%
\$150,000-\$174,999	8	7.8%	163,369	163,975	16	6	100.6%	100.0%
\$175,000-\$199,999	14	13.6%	183,339	182,950	35	32	96.6%	98.8%
\$200,000-\$249,999	20	19.4%	227,863	226,000	27	14	97.4%	97.2%
\$250,000-\$299,999	10	9.7%	274,930	280,000	27	16	98.9%	100.0%
\$300,000-\$399,999	30	29.1%	326,513	309,950	58	72	101.5%	100.0%
\$400,000-\$499,999	2	1.9%	432,000	432,000	3	3	100.0%	100.0%
\$500,000-\$749,999	4	3.9%	609,475	612,000	13	14	100.0%	100.0%
\$750,000-\$999,999	1	1.0%	875,000	875,000	161	161	97.3%	97.3%
\$1,000,000 and up	1	1.0%	1,450,000	1,450,000	28	28	100.0%	100.0%



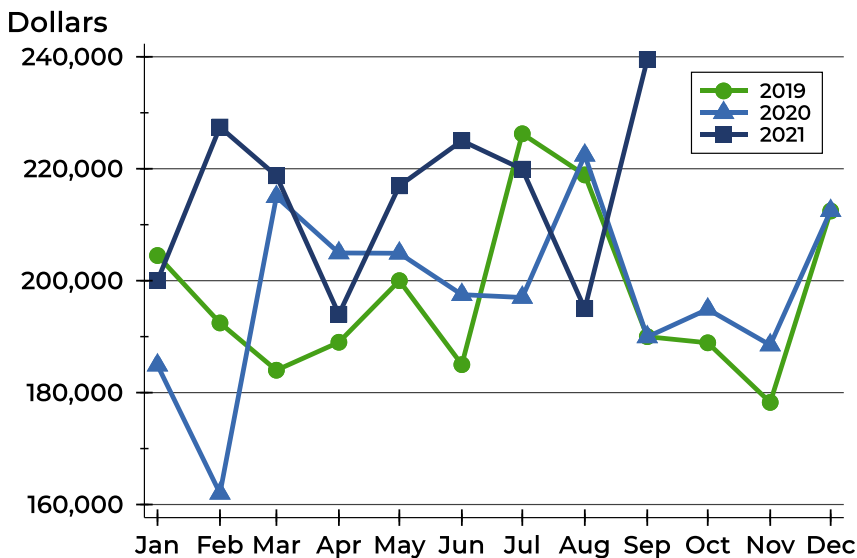
Riley County Contracts Written Analysis

Average Price



Month	2019	2020	2021
January	235,443	199,955	229,883
February	205,311	184,907	253,566
March	218,969	232,539	239,683
April	201,938	222,503	234,318
May	225,163	229,933	236,900
June	225,740	216,930	236,566
July	243,232	235,391	230,370
August	264,059	253,520	217,609
September	208,434	220,682	273,895
October	198,975	215,569	
November	197,207	196,256	
December	223,432	228,017	

Median Price

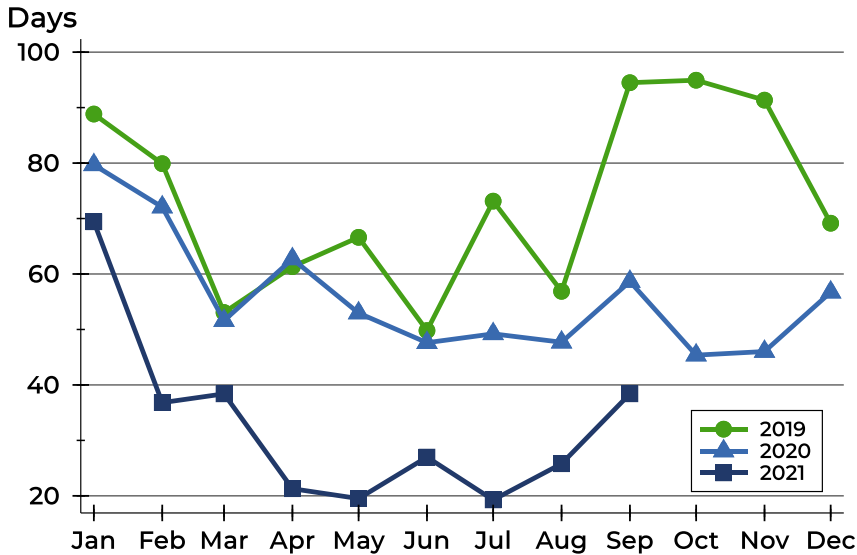


Month	2019	2020	2021
January	204,500	184,900	200,000
February	192,450	162,000	227,450
March	184,000	215,000	218,750
April	189,000	204,950	194,000
May	200,000	204,900	216,950
June	185,000	197,500	225,000
July	226,250	197,000	219,925
August	218,900	222,400	195,000
September	190,000	189,950	239,500
October	188,900	194,900	
November	178,250	188,500	
December	212,450	212,500	



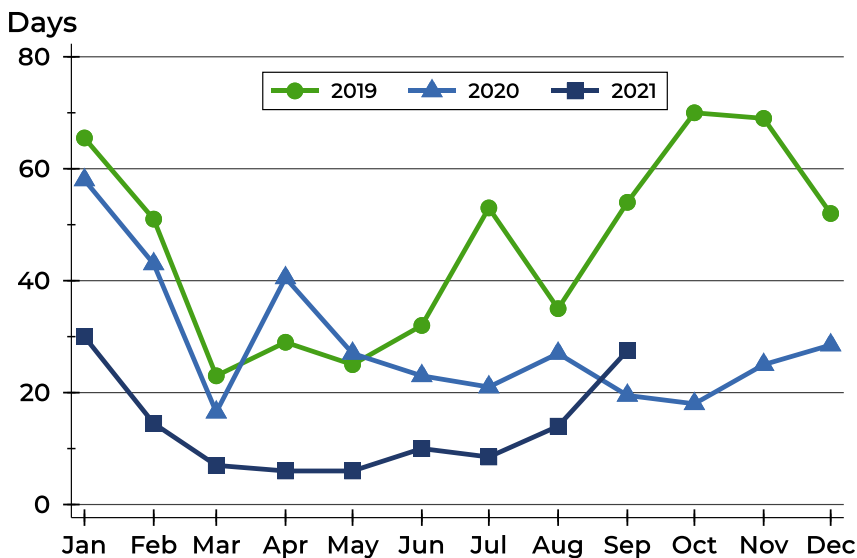
Riley County Contracts Written Analysis

Average DOM



Month	2019	2020	2021
January	89	80	69
February	80	72	37
March	53	52	38
April	61	63	21
May	67	53	20
June	50	48	27
July	73	49	19
August	57	48	26
September	94	59	38
October	95	45	
November	91	46	
December	69	57	

Median DOM



Month	2019	2020	2021
January	66	58	30
February	51	43	15
March	23	17	7
April	29	41	6
May	25	27	6
June	32	23	10
July	53	21	9
August	35	27	14
September	54	20	28
October	70	18	
November	69	25	
December	52	29	



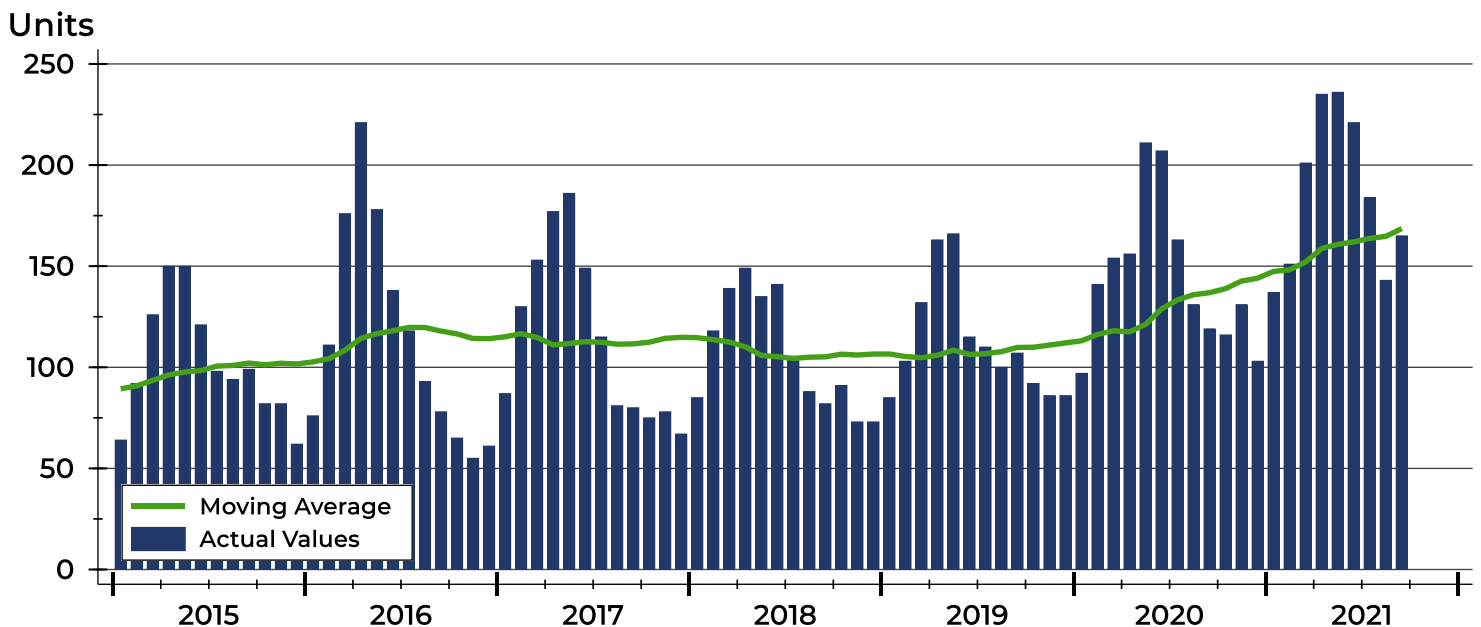
Riley County Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2021	2020	Change
Pending Contracts		165	119	38.7%
Volume (1,000s)		42,788	27,480	55.7%
Average	List Price	259,319	230,927	12.3%
	Days on Market	35	52	-32.7%
	Percent of Original	98.8%	97.6%	1.2%
Median	List Price	235,000	209,000	12.4%
	Days on Market	23	26	-11.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 165 listings in Riley County had contracts pending at the end of September, up from 119 contracts pending at the end of September 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

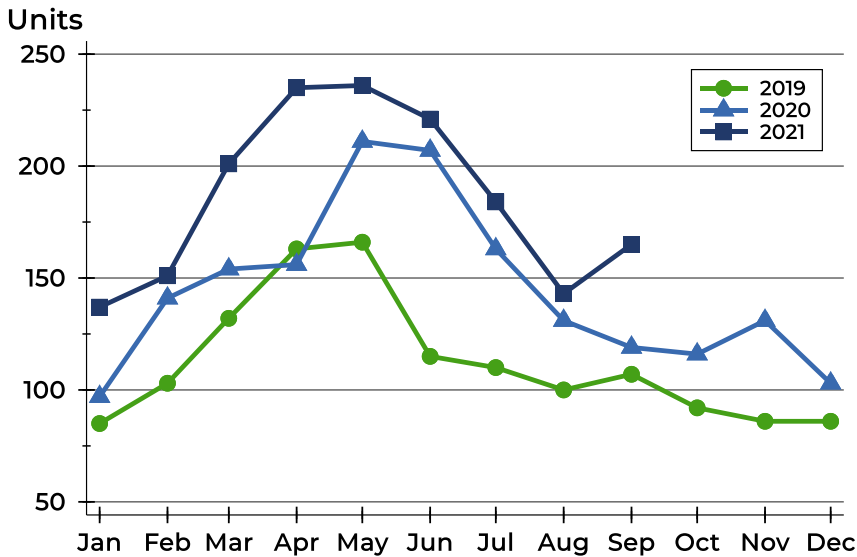
History of Pending Contracts





Riley County Pending Contracts Analysis

Pending Contracts by Month



Month	2019	2020	2021
January	85	97	137
February	103	141	151
March	132	154	201
April	163	156	235
May	166	211	236
June	115	207	221
July	110	163	184
August	100	131	143
September	107	119	165
October	92	116	
November	86	131	
December	86	103	

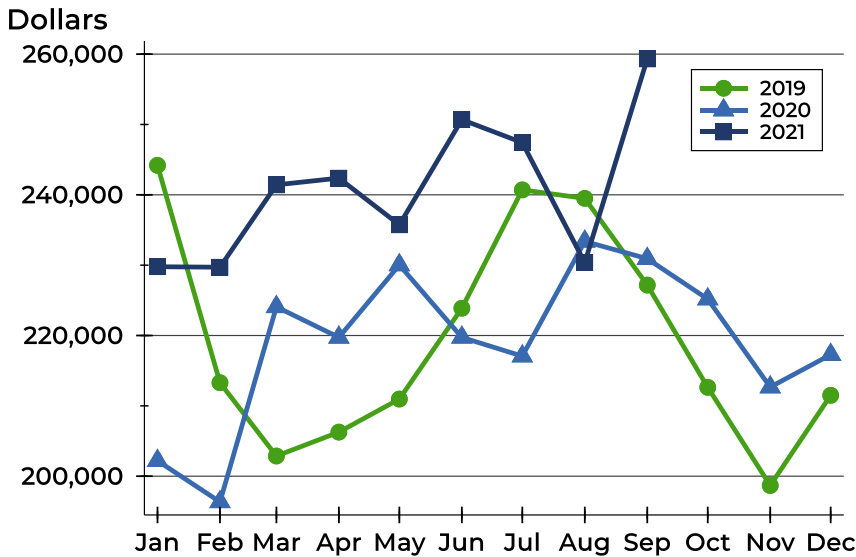
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	4	2.4%	92,350	91,950	54	43	102.0%	100.0%
\$100,000-\$124,999	10	6.1%	116,030	117,250	42	34	99.5%	100.0%
\$125,000-\$149,999	10	6.1%	137,900	138,750	28	21	95.8%	100.0%
\$150,000-\$174,999	14	8.5%	164,739	164,975	26	26	99.5%	100.0%
\$175,000-\$199,999	24	14.5%	184,619	185,000	32	22	97.0%	100.0%
\$200,000-\$249,999	29	17.6%	227,147	225,000	27	15	98.2%	100.0%
\$250,000-\$299,999	26	15.8%	272,581	269,000	29	21	98.7%	100.0%
\$300,000-\$399,999	36	21.8%	332,526	322,450	50	51	100.1%	100.0%
\$400,000-\$499,999	5	3.0%	432,718	410,000	37	5	98.9%	100.0%
\$500,000-\$749,999	5	3.0%	601,580	599,000	10	11	100.0%	100.0%
\$750,000-\$999,999	1	0.6%	875,000	875,000	161	161	97.3%	97.3%
\$1,000,000 and up	1	0.6%	1,450,000	1,450,000	28	28	100.0%	100.0%



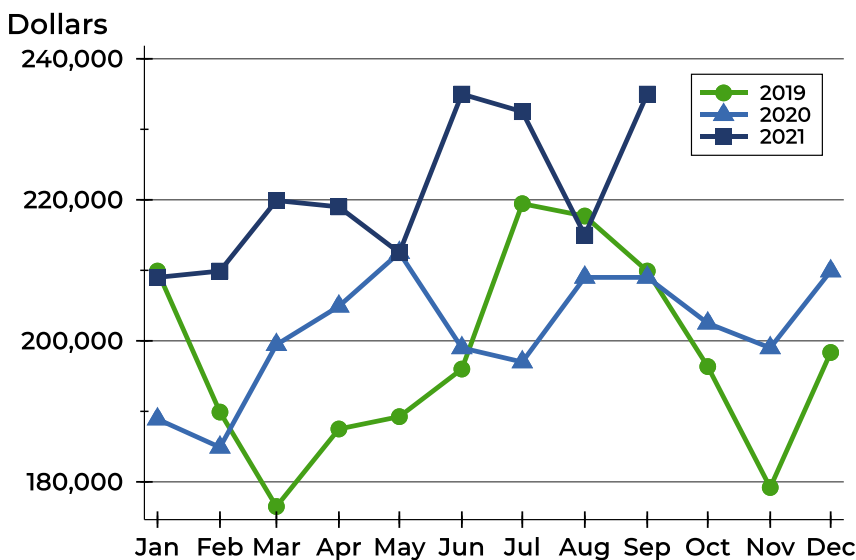
Riley County Pending Contracts Analysis

Average Price



Month	2019	2020	2021
January	244,194	202,199	229,781
February	213,292	196,352	229,712
March	202,871	224,078	241,420
April	206,271	219,735	242,377
May	210,969	230,029	235,738
June	223,881	219,742	250,688
July	240,706	217,070	247,424
August	239,497	233,377	230,364
September	227,173	230,927	259,319
October	212,632	225,181	
November	198,680	212,669	
December	211,500	217,276	

Median Price

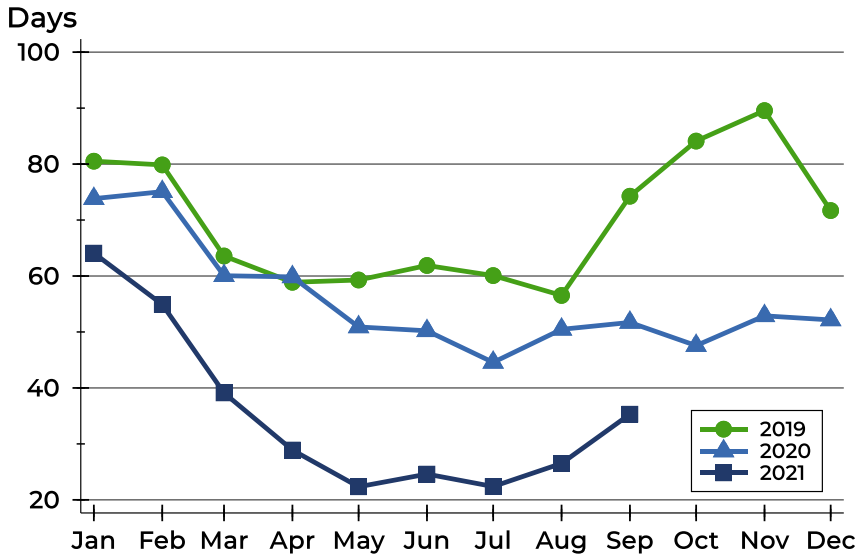


Month	2019	2020	2021
January	209,900	188,900	209,000
February	189,900	184,900	209,900
March	176,500	199,450	219,900
April	187,500	204,900	219,000
May	189,250	212,500	212,500
June	196,000	199,000	235,000
July	219,450	197,000	232,500
August	217,700	209,000	215,000
September	209,900	209,000	235,000
October	196,350	202,498	
November	179,200	199,000	
December	198,350	209,900	



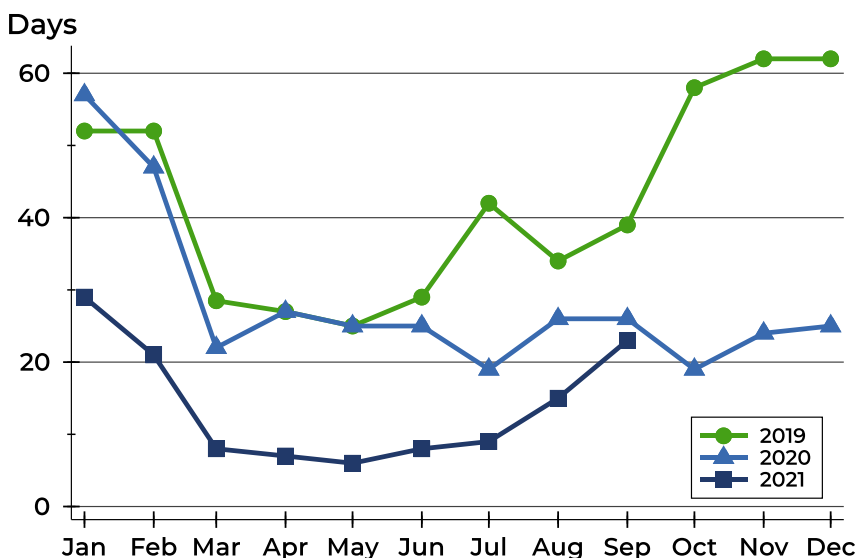
Riley County Pending Contracts Analysis

Average DOM



Month	2019	2020	2021
January	81	74	64
February	80	75	55
March	64	60	39
April	59	60	29
May	59	51	22
June	62	50	25
July	60	45	22
August	57	50	27
September	74	52	35
October	84	48	
November	90	53	
December	72	52	

Median DOM



Month	2019	2020	2021
January	52	57	29
February	52	47	21
March	29	22	8
April	27	27	7
May	25	25	6
June	29	25	8
July	42	19	9
August	34	26	15
September	39	26	23
October	58	19	
November	62	24	
December	62	25	