



**March
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Riley County Housing Report



Market Overview

Riley County Home Sales Fell in March

Total home sales in Riley County fell last month to 88 units, compared to 93 units in March 2021. Total sales volume was \$17.6 million, down from a year earlier.

The median sale price in March was \$166,000, down from \$197,000 a year earlier. Homes that sold in March were typically on the market for 9 days and sold for 100.0% of their list prices.

Riley County Active Listings Down at End of March

The total number of active listings in Riley County at the end of March was 123 units, down from 149 at the same point in 2021. This represents a 1.3 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$239,900.

During March, a total of 94 contracts were written down from 144 in March 2021. At the end of the month, there were 160 contracts still pending.

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Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Riley County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales Change from prior year	88 -5.4%	93 32.9%	70 40.0%	205 -1.4%	208 23.8%	168 27.3%	
Active Listings Change from prior year	123 -17.4%	149 -53.7%	322 -6.4%	N/A	N/A	N/A	
Months' Supply Change from prior year	1.3 -27.8%	1.8 -61.7%	4.7 -13.0%	N/A	N/A	N/A	
New Listings Change from prior year	123 -25.5%	165 26.9%	130 -13.9%	301 -8.8%	330 -9.1%	363 2.0%	
Contracts Written Change from prior year	94 -34.7%	144 56.5%	92 -1.1%	268 -14.9%	315 32.4%	238 18.4%	
Pending Contracts Change from prior year	160 -20.4%	201 30.5%	154 16.7%	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	17,561 -14.2%	20,457 55.0%	13,197 24.5%	44,508 -2.2%	45,530 40.7%	32,355 9.0%	
Average	Sale Price Change from prior year	199,551 -9.3%	219,973 16.7%	188,530 -11.1%	217,113 -0.8%	218,896 13.7%	192,590 -14.4%
	List Price of Actives Change from prior year	308,649 8.1%	285,597 14.0%	250,613 -2.0%	N/A	N/A	N/A
	Days on Market Change from prior year	37 -45.6%	68 -11.7%	77 -10.5%	39 -33.9%	59 -22.4%	76 -10.6%
	Percent of List Change from prior year	100.3% 1.9%	98.4% 1.0%	97.4% -0.1%	99.2% 1.5%	97.7% -0.2%	97.9% 0.6%
	Percent of Original Change from prior year	99.4% 2.7%	96.8% 2.7%	94.3% 1.7%	97.5% 1.4%	96.2% 1.4%	94.9% 0.9%
Median	Sale Price Change from prior year	166,000 -15.7%	197,000 18.3%	166,500 -11.9%	190,000 -3.8%	197,500 12.9%	174,910 -12.8%
	List Price of Actives Change from prior year	239,900 9.0%	220,000 11.5%	197,245 -1.2%	N/A	N/A	N/A
	Days on Market Change from prior year	9 -62.5%	24 -48.9%	47 -39.0%	12 -57.1%	28 -48.1%	54 -12.9%
	Percent of List Change from prior year	100.0% 1.0%	99.0% 0.8%	98.2% 0.4%	100.0% 1.3%	98.7% 0.3%	98.4% 0.5%
	Percent of Original Change from prior year	100.0% 2.2%	97.8% 1.1%	96.7% 0.4%	100.0% 2.2%	97.8% 0.8%	97.0% 0.7%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Riley County Closed Listings Analysis

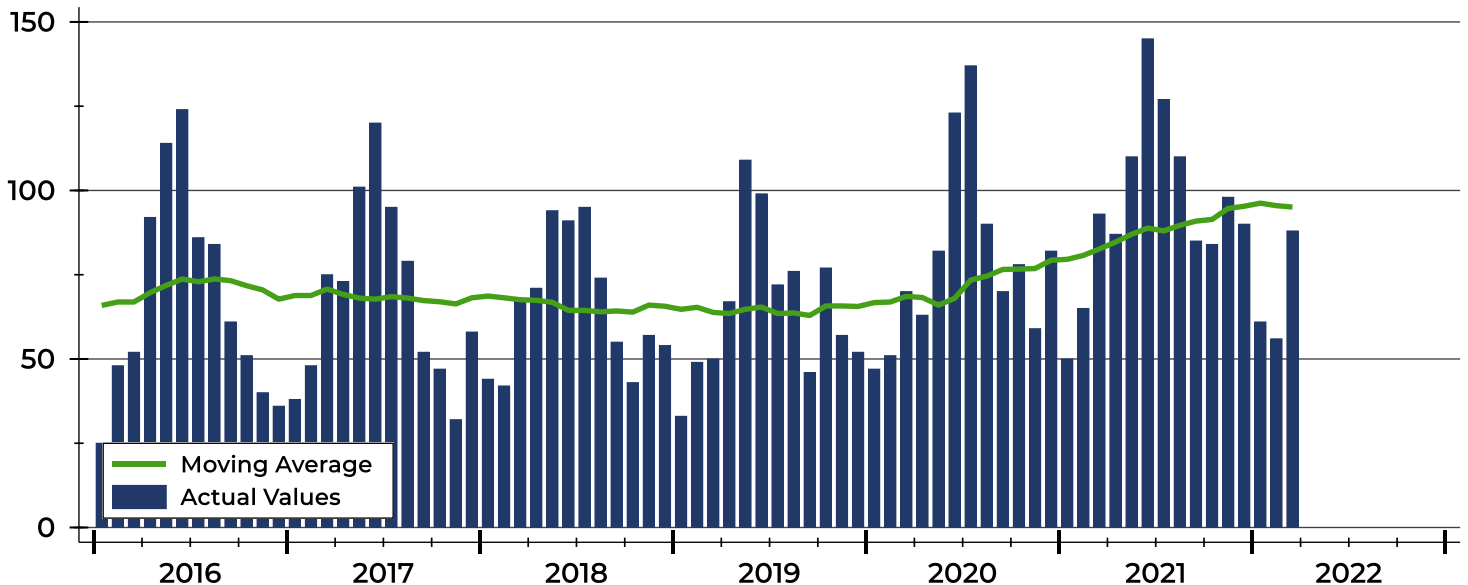
Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		88	93	-5.4%	205	208	-1.4%
Volume (1,000s)		17,561	20,457	-14.2%	44,508	45,530	-2.2%
Months' Supply		1.3	1.8	-27.8%	N/A	N/A	N/A
Average	Sale Price	199,551	219,973	-9.3%	217,113	218,896	-0.8%
	Days on Market	37	68	-45.6%	39	59	-33.9%
	Percent of List	100.3%	98.4%	1.9%	99.2%	97.7%	1.5%
	Percent of Original	99.4%	96.8%	2.7%	97.5%	96.2%	1.4%
Median	Sale Price	166,000	197,000	-15.7%	190,000	197,500	-3.8%
	Days on Market	9	24	-62.5%	12	28	-57.1%
	Percent of List	100.0%	99.0%	1.0%	100.0%	98.7%	1.3%
	Percent of Original	100.0%	97.8%	2.2%	100.0%	97.8%	2.2%

A total of 88 homes sold in Riley County in March, down from 93 units in March 2021. Total sales volume fell to \$17.6 million compared to \$20.5 million in the previous year.

The median sales price in March was \$166,000, down 15.7% compared to the prior year. Median days on market was 9 days, down from 11 days in February, and down from 24 in March 2021.

History of Closed Listings

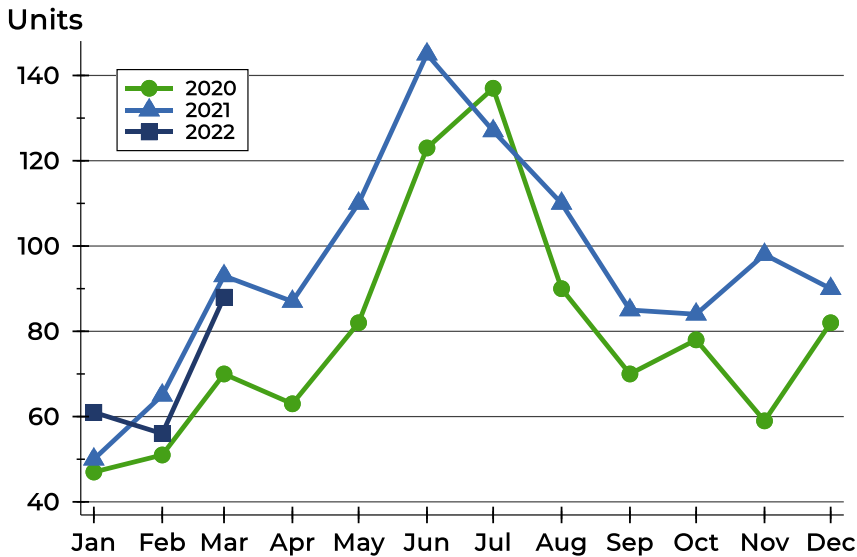
Units





Riley County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	47	50	61
February	51	65	56
March	70	93	88
April	63	87	
May	82	110	
June	123	145	
July	137	127	
August	90	110	
September	70	85	
October	78	84	
November	59	98	
December	82	90	

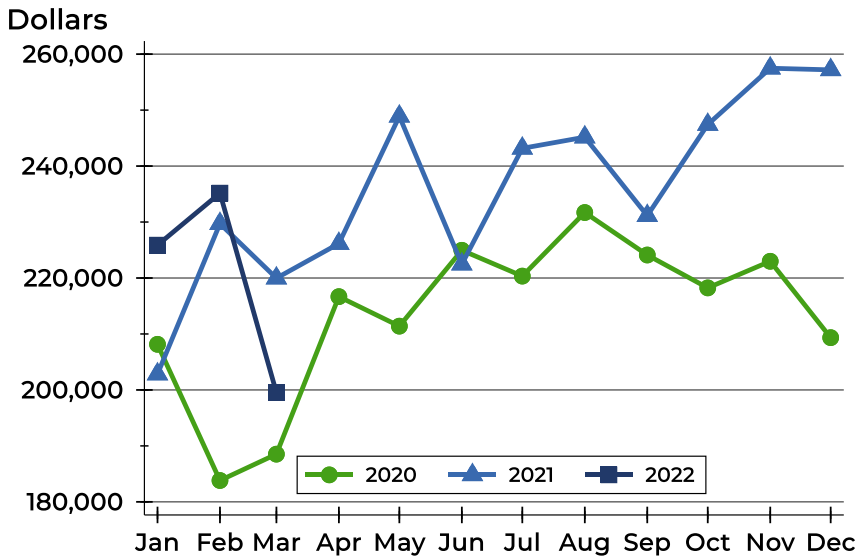
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.1%	2.0	40,000	40,000	0	0	80.0%	80.0%	80.0%	80.0%
\$50,000-\$99,999	8	9.1%	1.8	81,688	80,250	101	110	95.0%	96.6%	91.8%	91.6%
\$100,000-\$124,999	11	12.5%	2.2	116,839	120,000	39	14	97.7%	100.0%	96.0%	97.3%
\$125,000-\$149,999	15	17.0%	0.8	137,643	140,000	34	12	100.0%	100.0%	98.9%	100.0%
\$150,000-\$174,999	14	15.9%	0.8	163,679	164,000	32	9	104.3%	103.9%	103.7%	103.9%
\$175,000-\$199,999	3	3.4%	1.1	181,138	180,000	81	12	96.7%	99.1%	93.2%	99.1%
\$200,000-\$249,999	11	12.5%	0.9	227,500	233,000	24	9	100.9%	100.2%	100.9%	100.2%
\$250,000-\$299,999	10	11.4%	1.1	272,015	264,500	44	6	102.6%	100.2%	102.6%	100.2%
\$300,000-\$399,999	13	14.8%	1.2	339,577	330,000	5	3	102.2%	101.6%	102.0%	101.6%
\$400,000-\$499,999	1	1.1%	3.3	495,000	495,000	12	12	98.0%	98.0%	98.0%	98.0%
\$500,000-\$749,999	1	1.1%	2.4	550,086	550,086	60	60	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



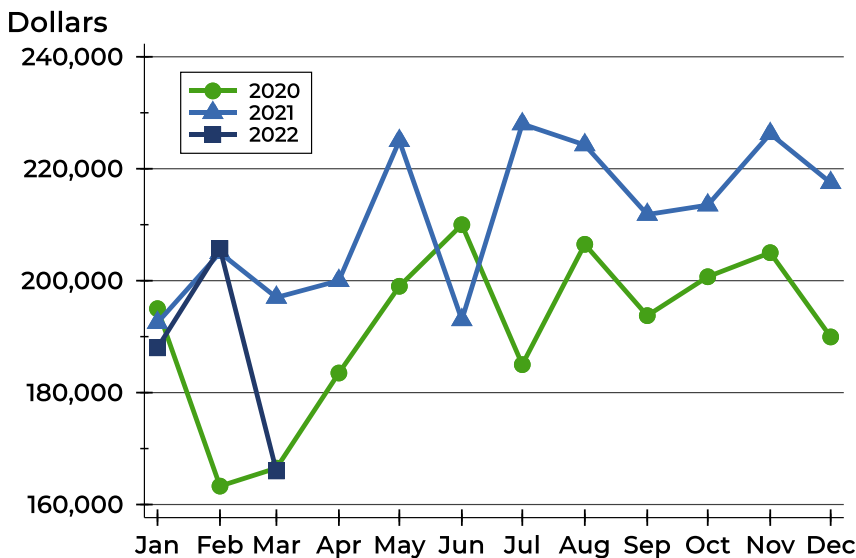
Riley County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	208,157	202,830	225,875
February	183,819	229,715	235,165
March	188,530	219,973	199,551
April	216,671	226,152	
May	211,400	248,898	
June	224,955	222,470	
July	220,343	243,175	
August	231,701	245,172	
September	224,114	231,140	
October	218,236	247,422	
November	222,989	257,484	
December	209,342	257,195	

Median Price

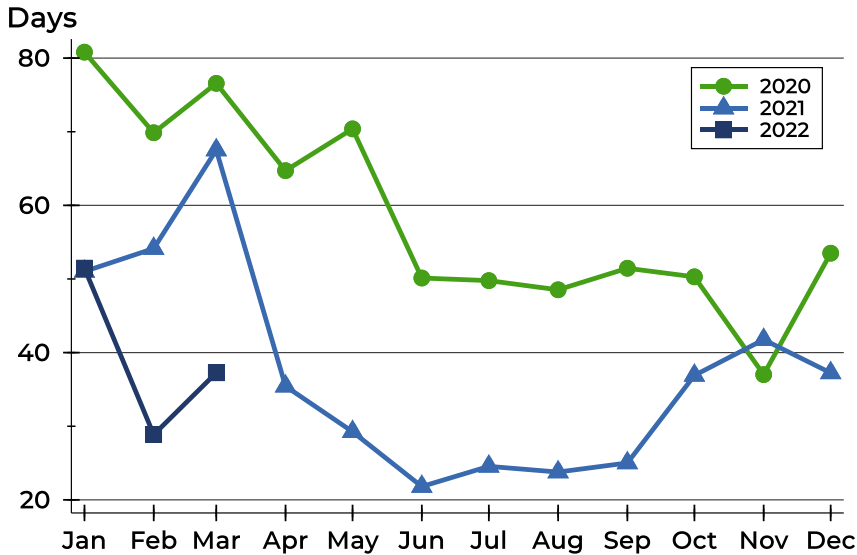


Month	2020	2021	2022
January	195,000	192,500	188,000
February	163,295	205,000	205,750
March	166,500	197,000	166,000
April	183,500	200,000	
May	199,000	225,000	
June	210,000	193,000	
July	185,000	228,000	
August	206,500	224,250	
September	193,750	211,819	
October	200,700	213,500	
November	205,000	226,250	
December	189,950	217,500	



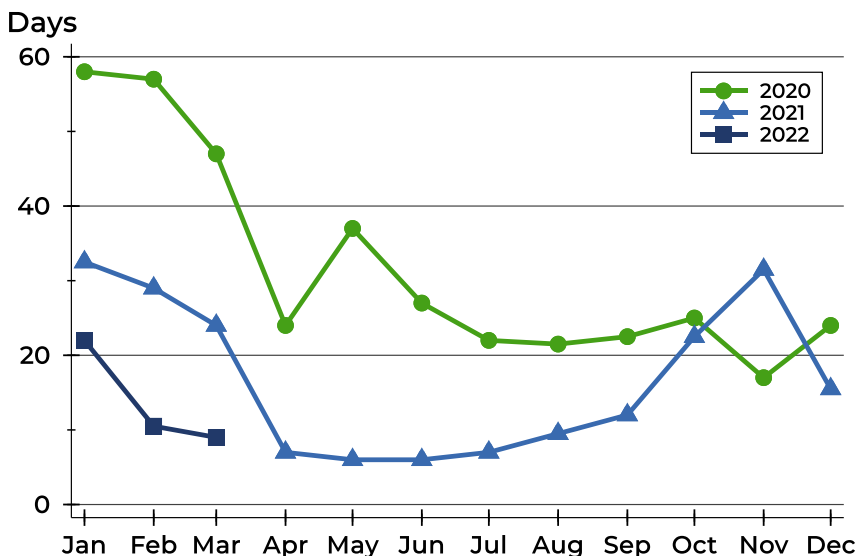
Riley County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	81	51	51
February	70	54	29
March	77	68	37
April	65	35	
May	70	29	
June	50	22	
July	50	25	
August	49	24	
September	51	25	
October	50	37	
November	37	42	
December	54	37	

Median DOM



Month	2020	2021	2022
January	58	33	22
February	57	29	11
March	47	24	9
April	24	7	
May	37	6	
June	27	6	
July	22	7	
August	22	10	
September	23	12	
October	25	23	
November	17	32	
December	24	16	



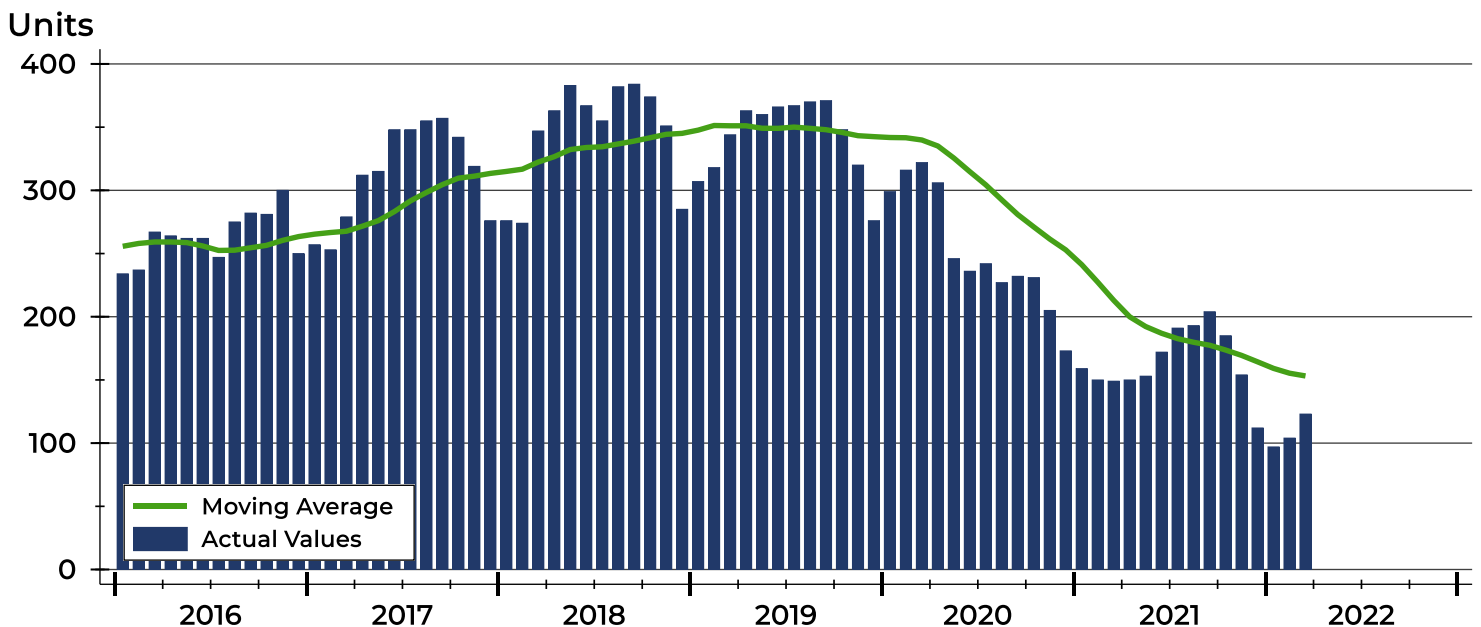
Riley County Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		123	149	-17.4%
Volume (1,000s)		37,964	42,554	-10.8%
Months' Supply		1.3	1.8	-27.8%
Average	List Price	308,649	285,597	8.1%
	Days on Market	67	76	-11.8%
	Percent of Original	98.7%	98.3%	0.4%
Median	List Price	239,900	220,000	9.0%
	Days on Market	31	37	-16.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 123 homes were available for sale in Riley County at the end of March. This represents a 1.3 months' supply of active listings.

The median list price of homes on the market at the end of March was \$239,900, up 9.0% from 2021. The typical time on market for active listings was 31 days, down from 37 days a year earlier.

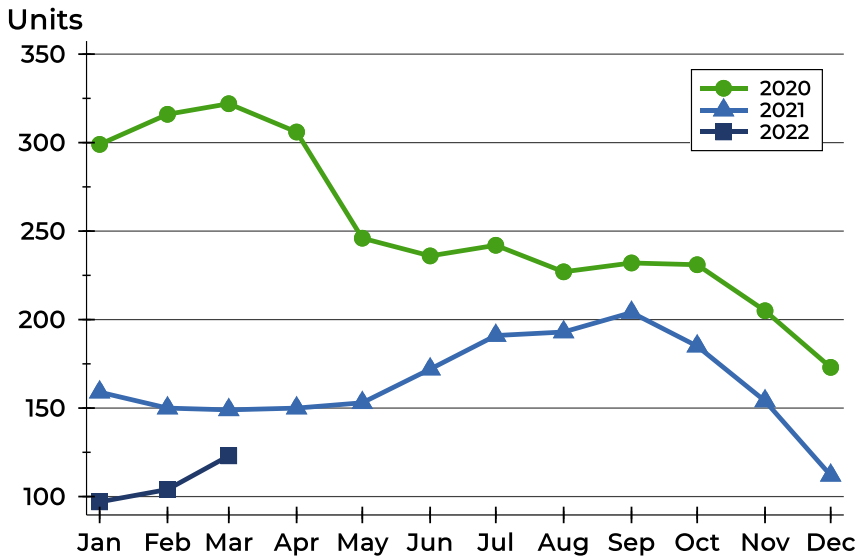
History of Active Listings





Riley County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	299	159	97
February	316	150	104
March	322	149	123
April	306	150	
May	246	153	
June	236	172	
July	242	191	
August	227	193	
September	232	204	
October	231	185	
November	205	154	
December	173	112	

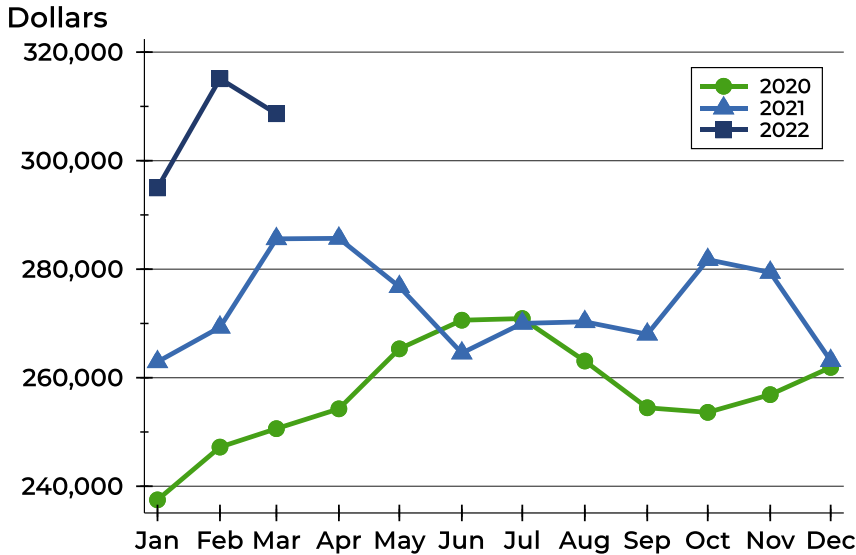
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	0.8%	2.0	45,000	45,000	19	19	100.0%	100.0%
\$50,000-\$99,999	7	5.7%	1.8	83,329	92,500	54	36	98.1%	100.0%
\$100,000-\$124,999	12	9.8%	2.2	113,792	115,000	32	19	97.2%	100.0%
\$125,000-\$149,999	8	6.5%	0.8	135,613	131,500	60	59	99.8%	100.0%
\$150,000-\$174,999	10	8.1%	0.8	165,140	167,250	28	7	99.0%	100.0%
\$175,000-\$199,999	13	10.6%	1.1	187,300	185,000	39	21	99.7%	100.0%
\$200,000-\$249,999	15	12.2%	0.9	231,460	235,000	147	26	97.5%	100.0%
\$250,000-\$299,999	14	11.4%	1.1	279,029	281,400	36	13	98.4%	100.0%
\$300,000-\$399,999	19	15.4%	1.2	359,481	365,000	99	60	99.1%	100.0%
\$400,000-\$499,999	11	8.9%	3.3	449,410	450,000	70	31	99.4%	100.0%
\$500,000-\$749,999	6	4.9%	2.4	613,150	607,250	33	5	100.8%	100.0%
\$750,000-\$999,999	4	3.3%	N/A	929,500	926,500	85	79	94.3%	98.7%
\$1,000,000 and up	3	2.4%	N/A	1,416,667	1,250,000	104	11	100.0%	100.0%



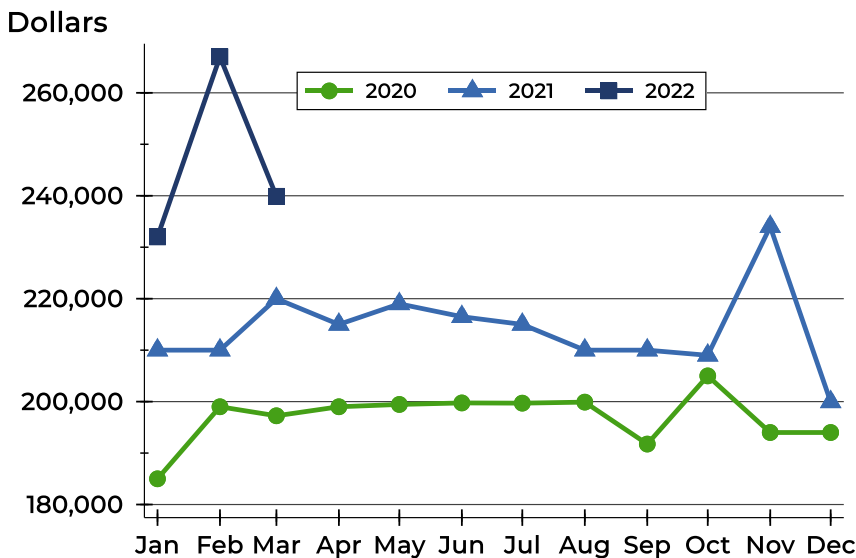
Riley County Active Listings Analysis

Average Price



Month	2020	2021	2022
January	237,490	262,929	294,980
February	247,217	269,299	315,098
March	250,613	285,597	308,649
April	254,270	285,687	
May	265,322	276,770	
June	270,600	264,539	
July	270,904	270,021	
August	263,083	270,304	
September	254,462	268,017	
October	253,619	281,756	
November	256,881	279,402	
December	261,905	263,144	

Median Price

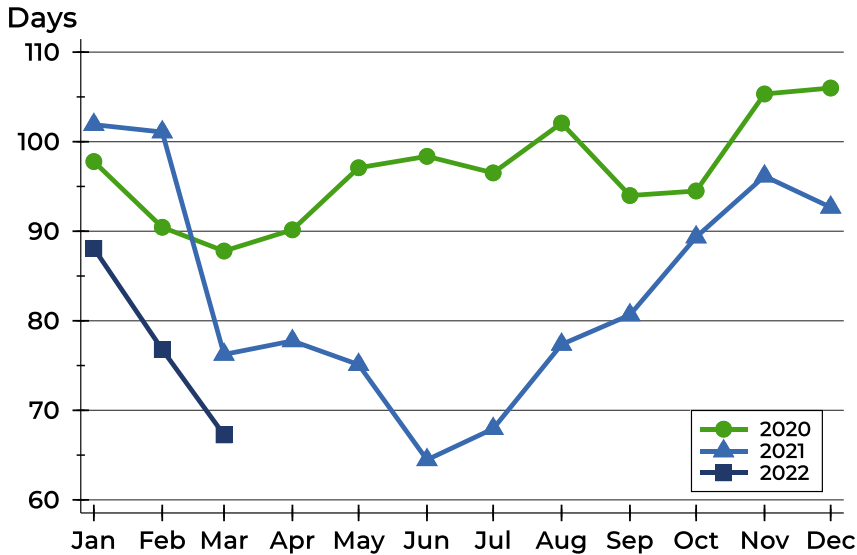


Month	2020	2021	2022
January	185,000	210,000	232,000
February	199,000	210,000	267,000
March	197,245	220,000	239,900
April	199,000	215,000	
May	199,450	219,000	
June	199,748	216,500	
July	199,700	215,000	
August	199,900	210,000	
September	191,750	210,000	
October	205,000	209,000	
November	194,000	234,000	
December	194,000	199,950	



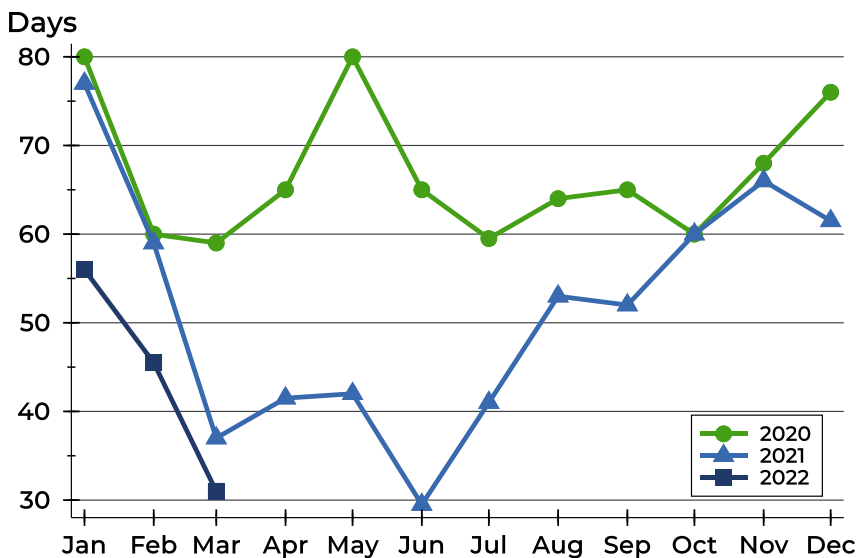
Riley County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	98	102	88
February	90	101	77
March	88	76	67
April	90	78	
May	97	75	
June	98	64	
July	97	68	
August	102	77	
September	94	81	
October	94	89	
November	105	96	
December	106	93	

Median DOM

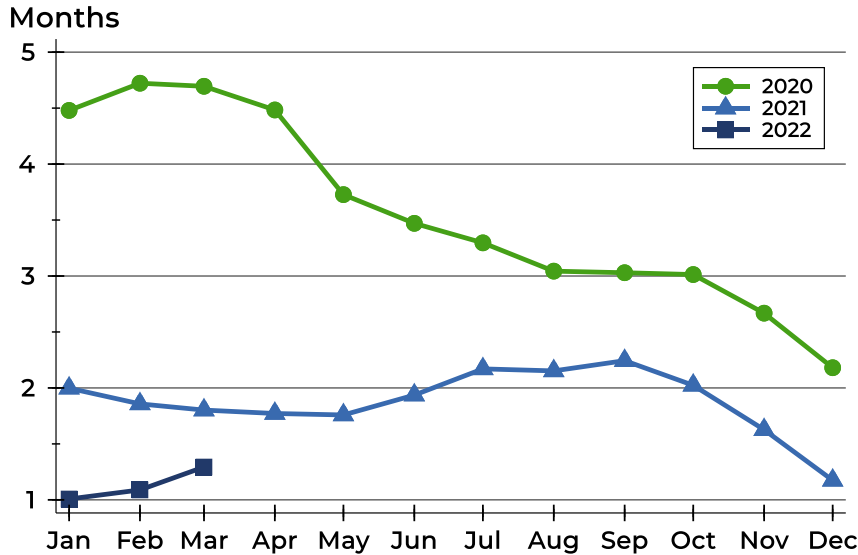


Month	2020	2021	2022
January	80	77	56
February	60	59	46
March	59	37	31
April	65	42	
May	80	42	
June	65	30	
July	60	41	
August	64	53	
September	65	52	
October	60	60	
November	68	66	
December	76	62	



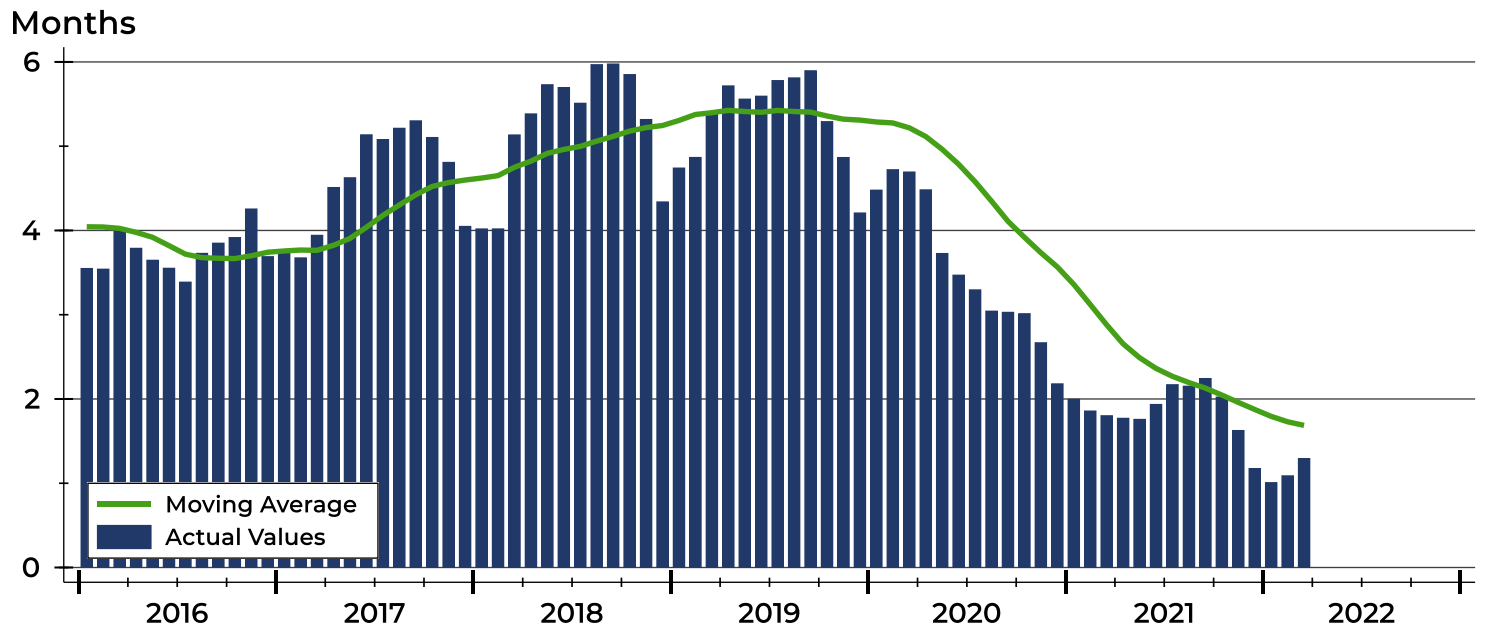
Riley County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	4.5	2.0	1.0
February	4.7	1.9	1.1
March	4.7	1.8	1.3
April	4.5	1.8	
May	3.7	1.8	
June	3.5	1.9	
July	3.3	2.2	
August	3.0	2.2	
September	3.0	2.2	
October	3.0	2.0	
November	2.7	1.6	
December	2.2	1.2	

History of Month's Supply





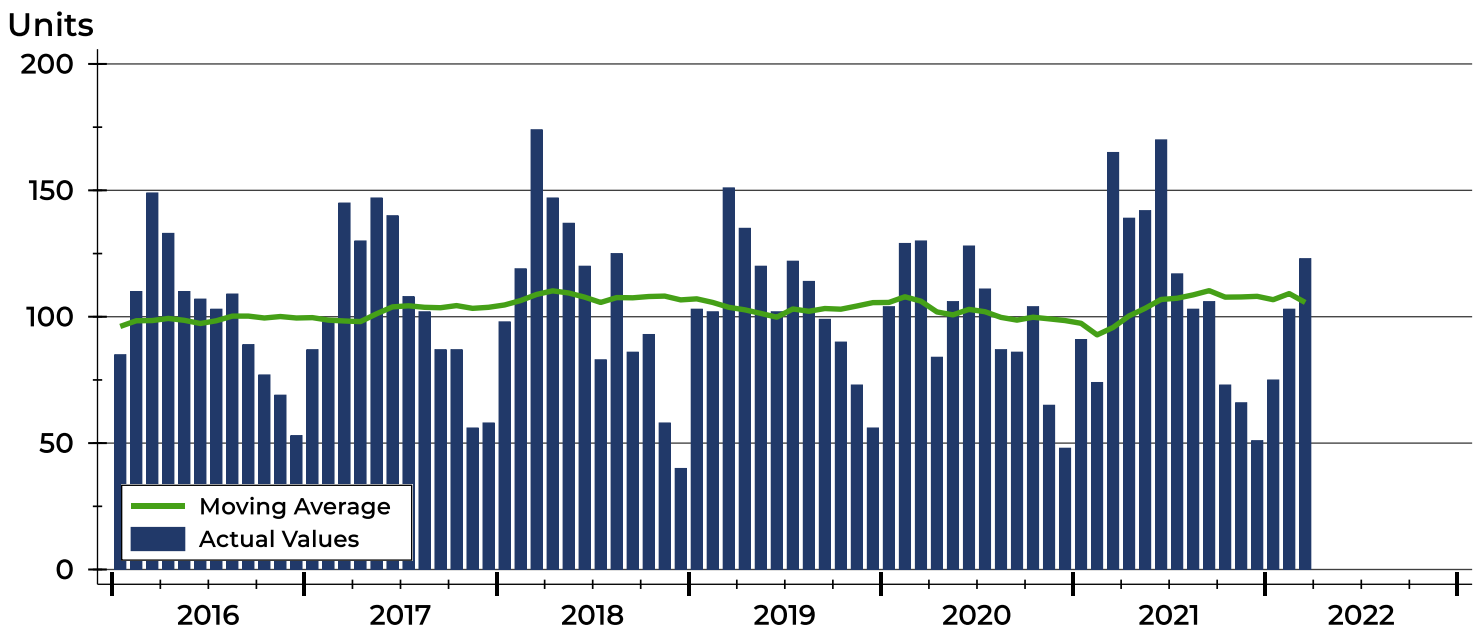
Riley County New Listings Analysis

Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	123	165	-25.5%
	Volume (1,000s)	33,241	41,707	-20.3%
	Average List Price	270,250	252,772	6.9%
	Median List Price	235,000	219,000	7.3%
Year-to-Date	New Listings	301	330	-8.8%
	Volume (1,000s)	79,852	83,052	-3.9%
	Average List Price	265,290	251,673	5.4%
	Median List Price	235,000	219,000	7.3%

A total of 123 new listings were added in Riley County during March, down 25.5% from the same month in 2021. Year-to-date Riley County has seen 301 new listings.

The median list price of these homes was \$235,000 up from \$219,000 in 2021.

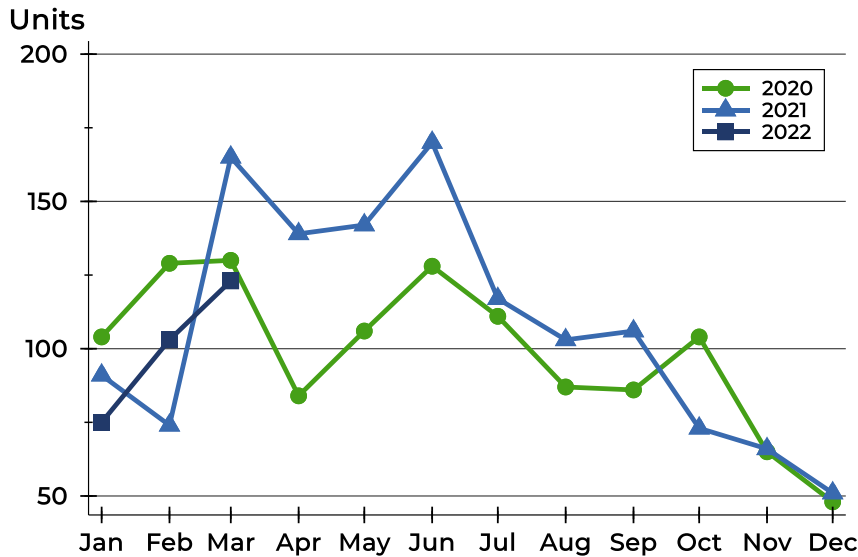
History of New Listings





Riley County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	104	91	75
February	129	74	103
March	130	165	123
April	84	139	
May	106	142	
June	128	170	
July	111	117	
August	87	103	
September	86	106	
October	104	73	
November	65	66	
December	48	51	

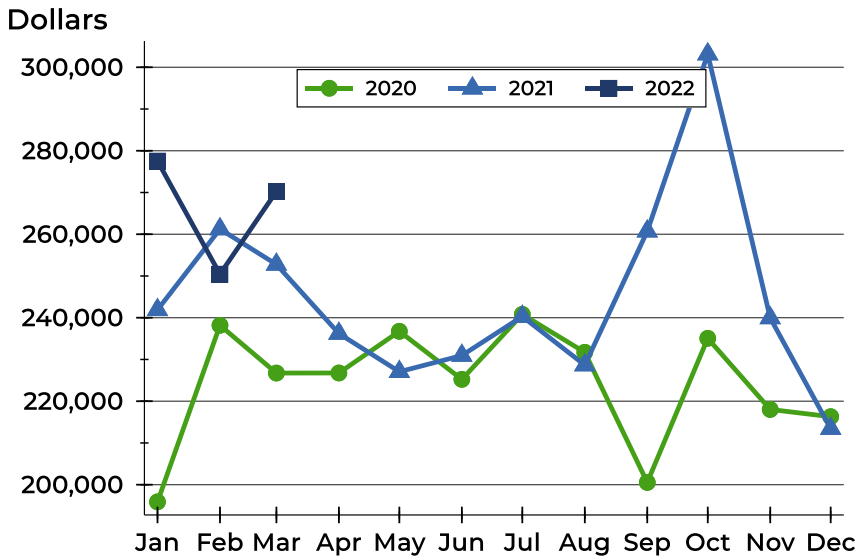
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	0.8%	45,000	45,000	16	16	100.0%	100.0%
\$50,000-\$99,999	3	2.4%	70,800	79,900	19	16	90.0%	100.0%
\$100,000-\$124,999	6	4.9%	116,617	117,450	16	8	99.0%	100.0%
\$125,000-\$149,999	8	6.5%	137,850	139,500	18	11	98.9%	100.0%
\$150,000-\$174,999	15	12.2%	159,960	160,000	8	5	99.7%	100.0%
\$175,000-\$199,999	20	16.3%	187,190	187,000	7	3	100.0%	100.0%
\$200,000-\$249,999	23	18.7%	234,728	237,500	9	5	100.1%	100.0%
\$250,000-\$299,999	16	13.0%	278,369	279,500	7	3	99.6%	100.0%
\$300,000-\$399,999	16	13.0%	332,169	320,000	10	6	99.7%	100.0%
\$400,000-\$499,999	9	7.3%	452,544	450,000	15	15	99.0%	100.0%
\$500,000-\$749,999	3	2.4%	649,467	649,500	12	8	99.4%	100.0%
\$750,000-\$999,999	1	0.8%	799,000	799,000	6	6	100.0%	100.0%
\$1,000,000 and up	2	1.6%	1,525,000	1,525,000	16	16	100.0%	100.0%



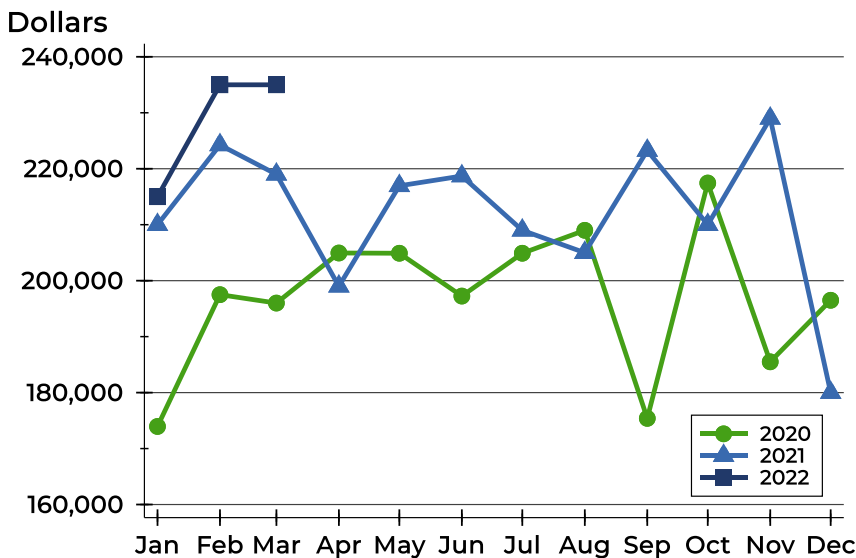
Riley County New Listings Analysis

Average Price



Month	2020	2021	2022
January	195,887	241,888	277,539
February	238,191	261,254	250,447
March	226,747	252,772	270,250
April	226,764	236,225	
May	236,745	227,067	
June	225,242	230,952	
July	240,816	240,298	
August	231,720	228,658	
September	200,543	260,725	
October	235,066	303,145	
November	218,030	239,948	
December	216,300	213,448	

Median Price



Month	2020	2021	2022
January	173,950	210,000	215,000
February	197,500	224,250	235,000
March	196,000	219,000	235,000
April	204,948	199,000	
May	204,900	216,950	
June	197,250	218,700	
July	204,900	209,000	
August	209,000	205,000	
September	175,400	223,250	
October	217,450	209,999	
November	185,500	229,000	
December	196,500	180,000	

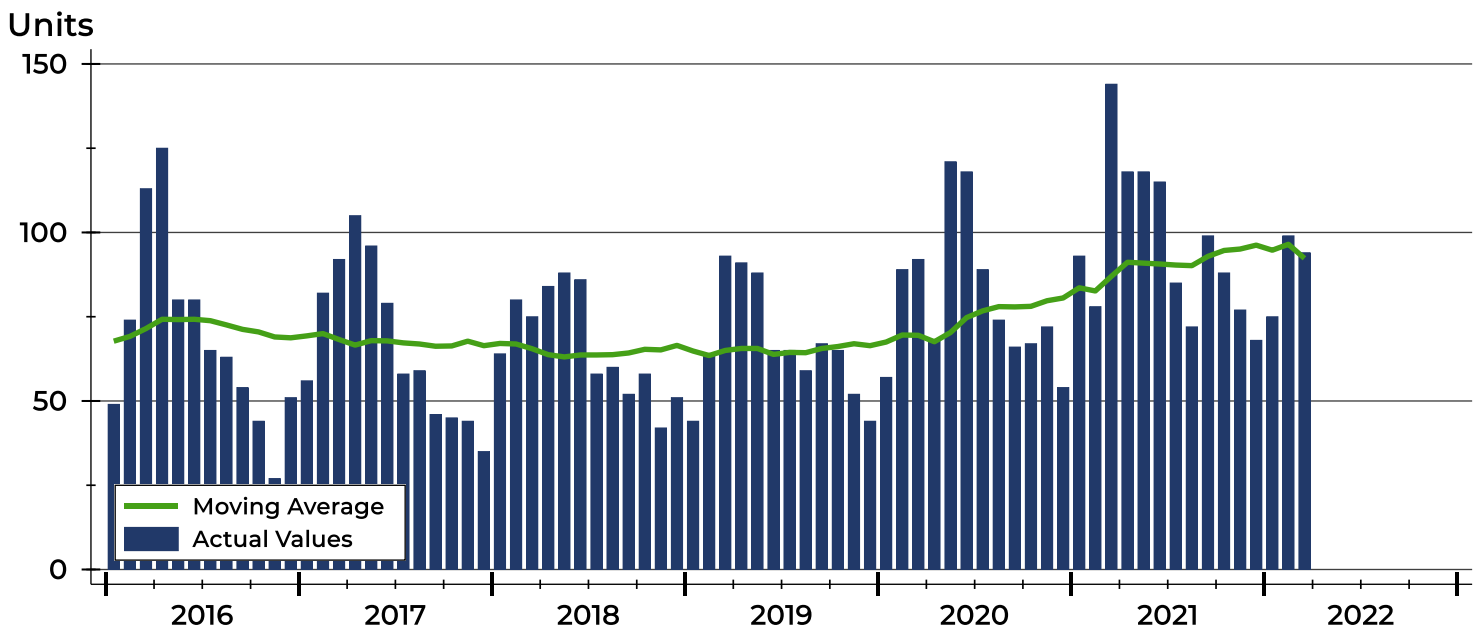


Riley County Contracts Written Analysis

Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		94	144	-34.7%	268	315	-14.9%
Volume (1,000s)		23,461	35,580	-34.1%	63,258	77,131	-18.0%
Average	Sale Price	249,580	247,086	1.0%	236,035	244,861	-3.6%
	Days on Market	14	37	-62.2%	28	46	-39.1%
	Percent of Original	99.4%	98.6%	0.8%	99.0%	98.3%	0.7%
Median	Sale Price	238,750	218,750	9.1%	217,000	215,000	0.9%
	Days on Market	4	6	-33.3%	6	10	-40.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	99.3%	0.7%

A total of 94 contracts for sale were written in Riley County during the month of March, down from 144 in 2021. The median list price of these homes was \$238,750, up from \$218,750 the prior year. Half of the homes that went under contract in March were on the market less than 4 days, compared to 6 days in March 2021.

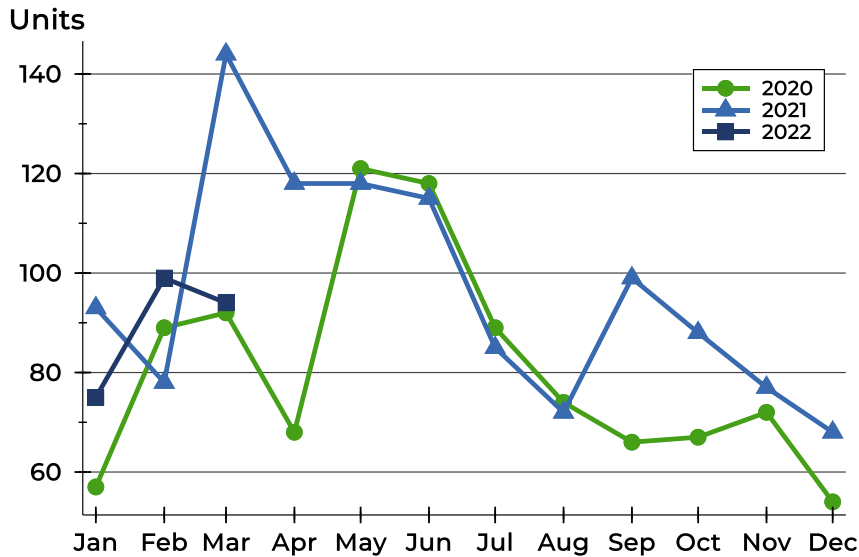
History of Contracts Written





Riley County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	57	93	75
February	89	78	99
March	92	144	94
April	68	118	
May	121	118	
June	118	115	
July	89	85	
August	74	72	
September	66	99	
October	67	88	
November	72	77	
December	54	68	

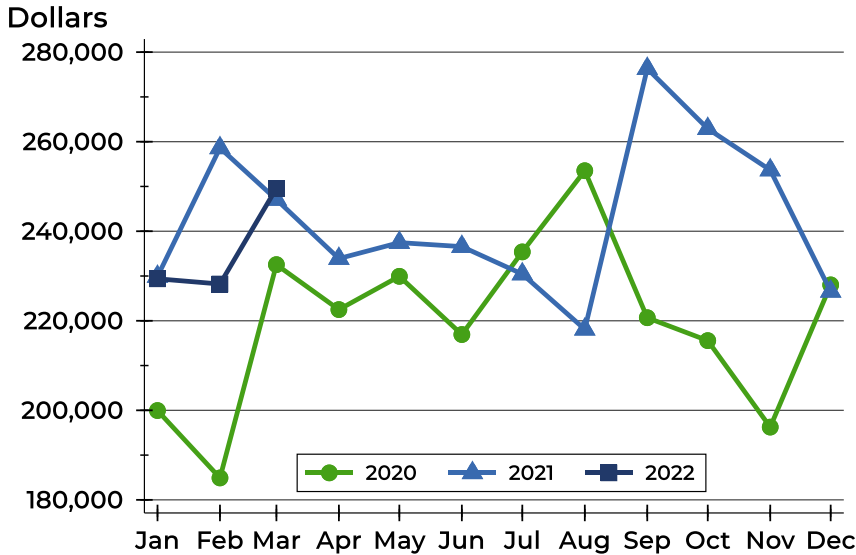
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.1%	45,000	45,000	16	16	100.0%	100.0%
\$50,000-\$99,999	2	2.1%	76,250	76,250	6	6	85.0%	85.0%
\$100,000-\$124,999	3	3.2%	110,667	110,000	67	9	93.3%	97.3%
\$125,000-\$149,999	6	6.4%	133,967	132,450	50	7	98.8%	100.0%
\$150,000-\$174,999	12	12.8%	157,817	158,750	9	4	99.4%	100.0%
\$175,000-\$199,999	13	13.8%	186,885	190,000	6	3	99.8%	100.0%
\$200,000-\$249,999	19	20.2%	232,021	238,000	16	4	99.8%	100.0%
\$250,000-\$299,999	11	11.7%	276,000	275,000	3	2	99.8%	100.0%
\$300,000-\$399,999	19	20.2%	329,658	320,000	13	7	101.2%	100.0%
\$400,000-\$499,999	6	6.4%	456,333	460,000	9	7	100.0%	100.0%
\$500,000-\$749,999	1	1.1%	559,000	559,000	2	2	98.2%	98.2%
\$750,000-\$999,999	1	1.1%	799,000	799,000	6	6	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



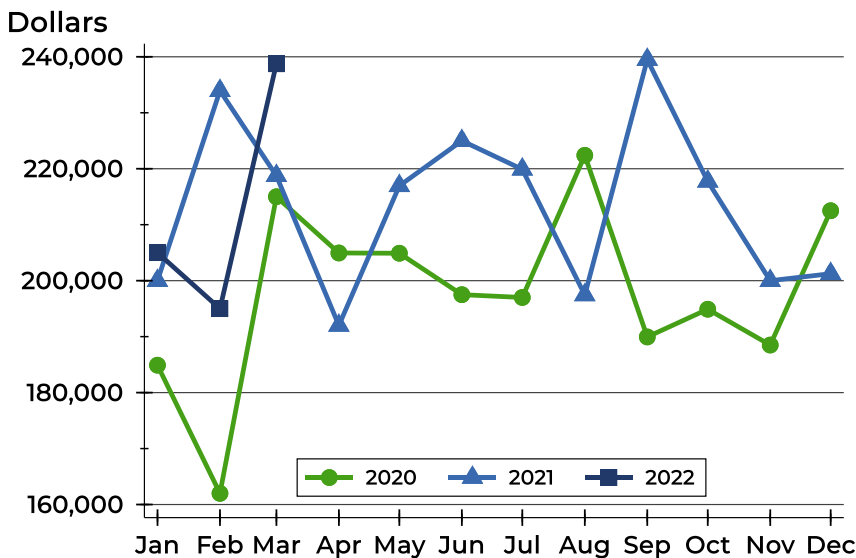
Riley County Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	199,955	229,883	229,381
February	184,907	258,609	228,216
March	232,539	247,086	249,580
April	222,503	233,899	
May	229,933	237,460	
June	216,930	236,566	
July	235,391	230,434	
August	253,520	218,103	
September	220,682	276,326	
October	215,569	262,907	
November	196,256	253,665	
December	228,017	226,567	

Median Price

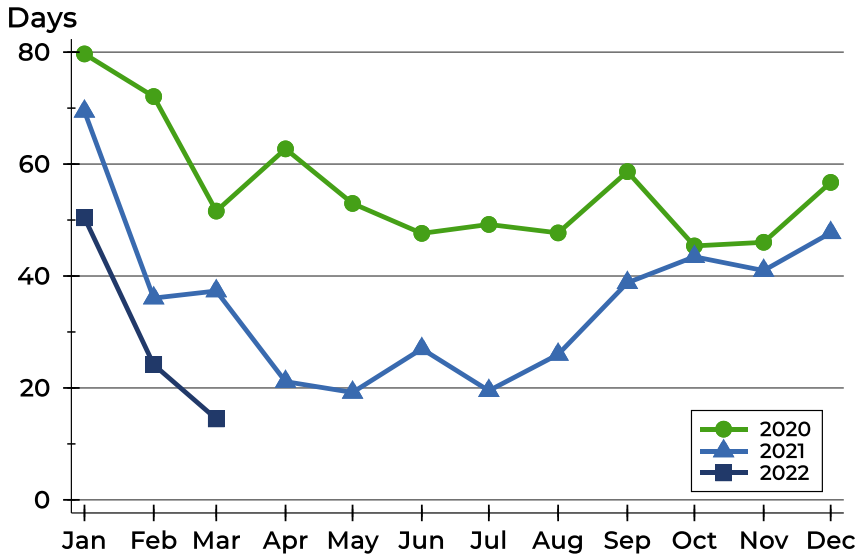


Month	2020	2021	2022
January	184,900	200,000	205,000
February	162,000	233,950	195,000
March	215,000	218,750	238,750
April	204,950	192,000	
May	204,900	216,950	
June	197,500	225,000	
July	197,000	219,900	
August	222,400	197,450	
September	189,950	239,500	
October	194,900	217,750	
November	188,500	200,000	
December	212,500	201,250	



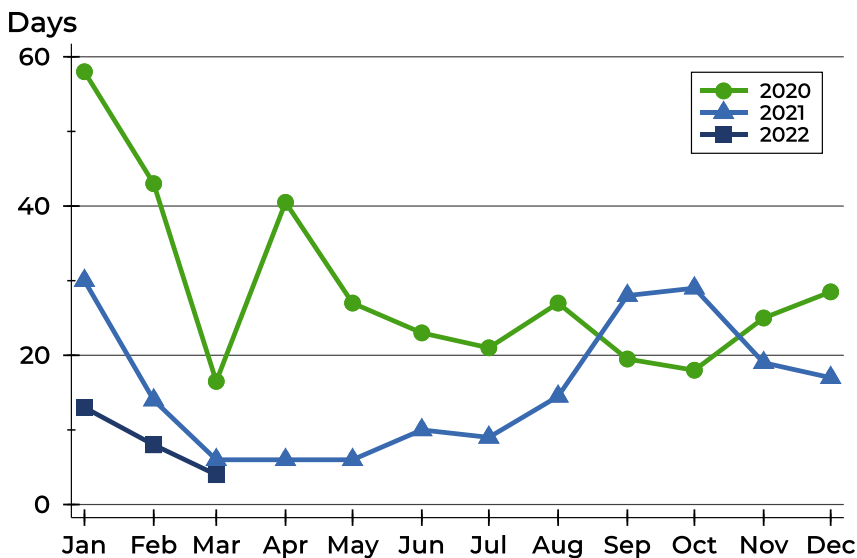
Riley County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	80	69	50
February	72	36	24
March	52	37	14
April	63	21	
May	53	19	
June	48	27	
July	49	20	
August	48	26	
September	59	39	
October	45	43	
November	46	41	
December	57	48	

Median DOM



Month	2020	2021	2022
January	58	30	13
February	43	14	8
March	17	6	4
April	41	6	
May	27	6	
June	23	10	
July	21	9	
August	27	15	
September	20	28	
October	18	29	
November	25	19	
December	29	17	



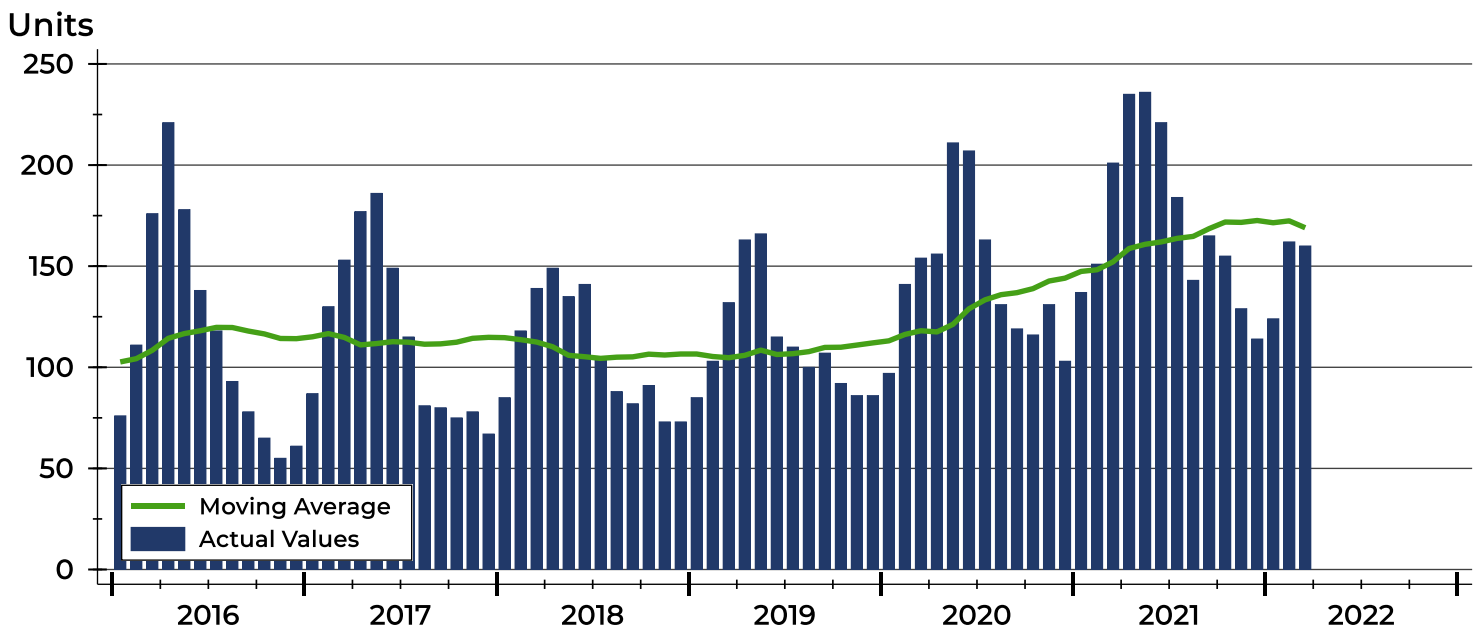
Riley County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		160	201	-20.4%
Volume (1,000s)		44,366	48,525	-8.6%
Average	List Price	277,287	241,420	14.9%
	Days on Market	25	39	-35.9%
	Percent of Original	99.8%	99.0%	0.8%
Median	List Price	241,460	219,900	9.8%
	Days on Market	5	8	-37.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 160 listings in Riley County had contracts pending at the end of March, down from 201 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

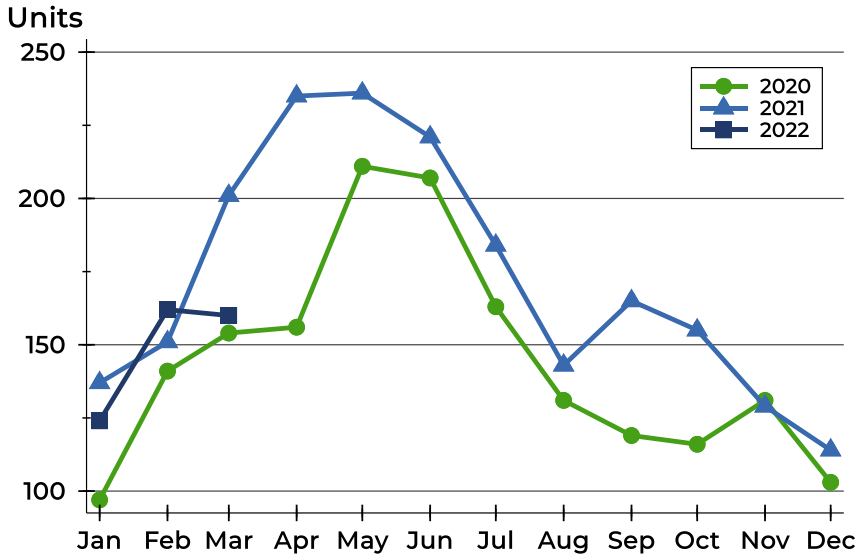
History of Pending Contracts





Riley County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	97	137	124
February	141	151	162
March	154	201	160
April	156	235	
May	211	236	
June	207	221	
July	163	184	
August	131	143	
September	119	165	
October	116	155	
November	131	129	
December	103	114	

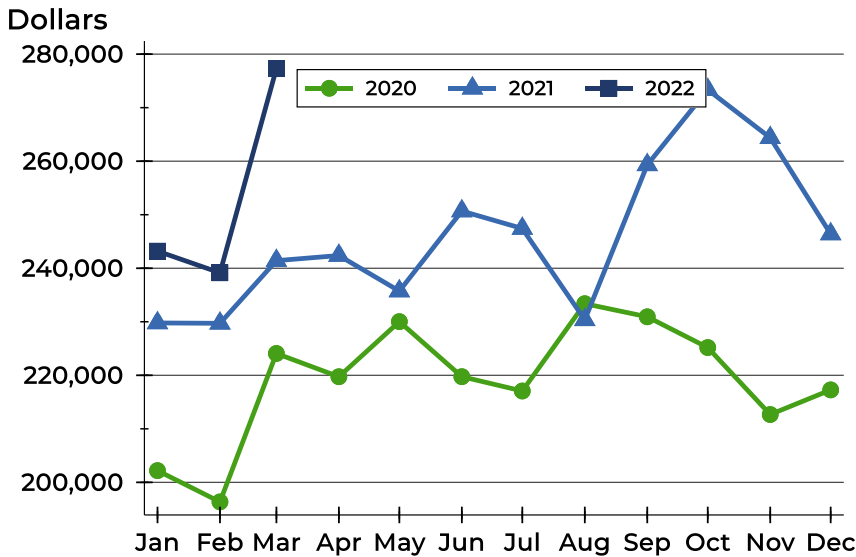
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	1.3%	76,250	76,250	6	6	84.8%	84.8%
\$100,000-\$124,999	4	2.5%	115,750	115,250	20	5	100.0%	100.0%
\$125,000-\$149,999	11	6.9%	135,091	135,000	58	9	98.3%	100.0%
\$150,000-\$174,999	17	10.6%	160,041	159,900	18	5	99.7%	100.0%
\$175,000-\$199,999	17	10.6%	186,324	189,000	12	4	99.7%	100.0%
\$200,000-\$249,999	36	22.5%	230,228	234,500	18	4	99.9%	100.0%
\$250,000-\$299,999	20	12.5%	273,895	277,000	6	3	99.9%	100.0%
\$300,000-\$399,999	31	19.4%	334,561	320,000	47	10	101.0%	100.0%
\$400,000-\$499,999	12	7.5%	457,357	467,500	36	19	99.7%	100.0%
\$500,000-\$749,999	8	5.0%	559,550	542,450	12	6	99.8%	100.0%
\$750,000-\$999,999	1	0.6%	799,000	799,000	6	6	100.0%	100.0%
\$1,000,000 and up	1	0.6%	1,475,000	1,475,000	0	0	100.0%	100.0%



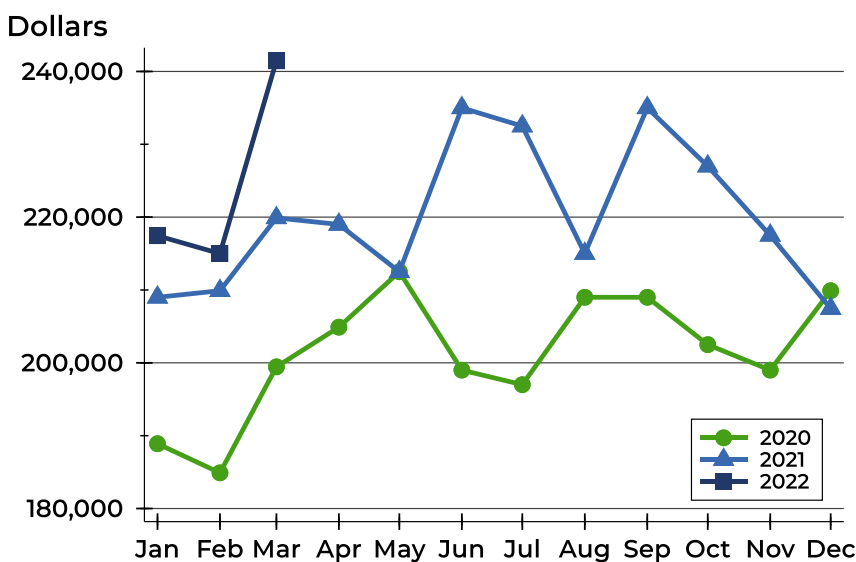
Riley County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	202,199	229,781	243,204
February	196,352	229,712	239,149
March	224,078	241,420	277,287
April	219,735	242,377	
May	230,029	235,738	
June	219,742	250,688	
July	217,070	247,424	
August	233,377	230,364	
September	230,927	259,319	
October	225,181	273,363	
November	212,669	264,377	
December	217,276	246,398	

Median Price

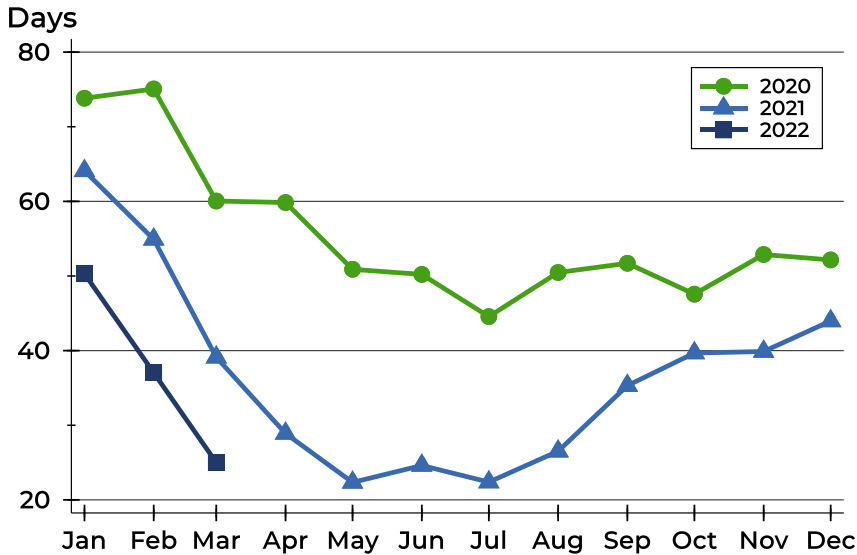


Month	2020	2021	2022
January	188,900	209,000	217,450
February	184,900	209,900	215,000
March	199,450	219,900	241,460
April	204,900	219,000	
May	212,500	212,500	
June	199,000	235,000	
July	197,000	232,500	
August	209,000	215,000	
September	209,000	235,000	
October	202,498	227,000	
November	199,000	217,500	
December	209,900	207,450	



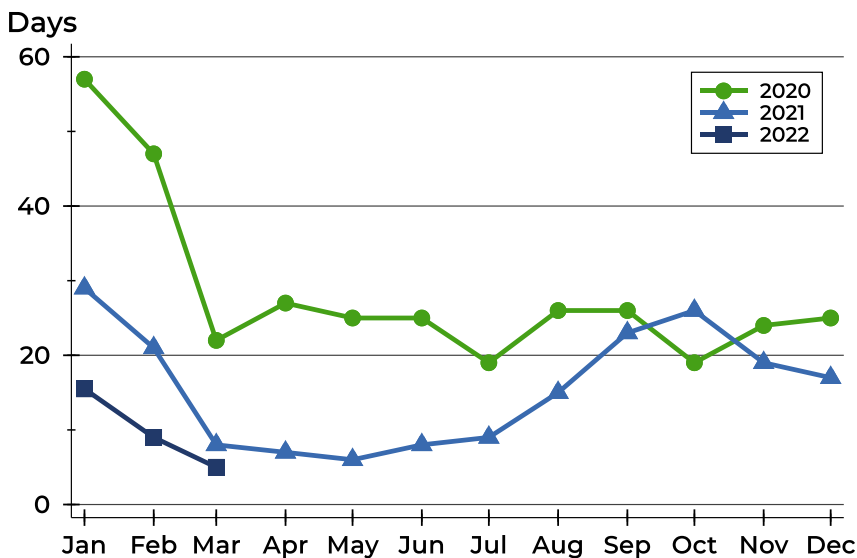
Riley County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	74	64	50
February	75	55	37
March	60	39	25
April	60	29	
May	51	22	
June	50	25	
July	45	22	
August	50	27	
September	52	35	
October	48	40	
November	53	40	
December	52	44	

Median DOM



Month	2020	2021	2022
January	57	29	16
February	47	21	9
March	22	8	5
April	27	7	
May	25	6	
June	25	8	
July	19	9	
August	26	15	
September	26	23	
October	19	26	
November	24	19	
December	25	17	