



Riley County Housing Report



Market Overview

Riley County Home Sales Fell in May

Total home sales in Riley County fell last month to 88 units, compared to 110 units in May 2021. Total sales volume was \$23.4 million, down from a year earlier.

The median sale price in May was \$236,000, up from \$225,000 a year earlier. Homes that sold in May were typically on the market for 5 days and sold for 100.0% of their list prices.

Riley County Active Listings Down at End of May

The total number of active listings in Riley County at the end of May was 148 units, down from 153 at the same point in 2021. This represents a 1.6 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$249,000.

During May, a total of 96 contracts were written down from 118 in May 2021. At the end of the month, there were 199 contracts still pending.

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Riley County Summary Statistics

	ny MLS Statistics ree-year History	2022	urrent Mont 2021	h 2020	2022	Year-to-Date 2021	2020
	r me Sales ange from prior year	88 -20.0%	110 34.1%	82 -24.8%	381 -5.9%	405 29.4%	313 1.6%
	tive Listings ange from prior year	148 -3.3%	153 -37.8%	246 -31.7%	N/A	N/A	N/A
	onths' Supply ange from prior year	1.6 -11.1%	1.8 -51.4%	3.7 -33.9%	N/A	N/A	N/A
	ew Listings ange from prior year	128 -9.9%	142 34.0%	106 -11.7%	545 -10.8%	611 10.5%	553 -9.5%
	ntracts Written ange from prior year	96 -18.6%	118 -2.5%	121 37.5%	468 -15.1%	551 29.0%	427 12.4%
	nding Contracts ange from prior year	199 -15.7%	236 11.8%	211 27.1%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	23,353 -14.7%	27,379 57.9%	17,335 -24.3%	92,558 0.0%	92,584 46.2%	63,340 -3.4%
	Sale Price Change from prior year	265,378 6.6%	248,898 17.7%	211,400 0.6%	242,934 6.3%	228,604 13.0%	202,365 -5.0%
	List Price of Actives Change from prior year	291,693 5.4%	276,770 4.3%	265,322 4.4%	N/A	N/A	N/A
Average	Days on Market Change from prior year	12 -58.6%	29 -58.6%	70 11.1%	32 -30.4%	46 -36.1%	72 -2.7%
∢	Percent of List Change from prior year	100.8% 1.3%	99.5% 2.6%	97.0% -0.1%	99.9% 1.2%	98.7% 1.0%	97.7% 0.4%
	Percent of Original Change from prior year	100.3% 2.2%	98.1% 4.6%	93.8% -1.4%	98.8% 1.5%	97.3% 2.3%	95.1% 0.2%
	Sale Price Change from prior year	236,000 4.9%	225,000 13.1%	199,000 7.9%	225,000 12.5%	200,000 9.0%	183,500 -4.6%
	List Price of Actives Change from prior year	249,000 13.7%	219,000 9.8%	199,450 -0.2%	N/A	N/A	N/A
Median	Days on Market Change from prior year	5 -16.7%	6 -83.8%	37 32.1%	9 -35.7%	14 -65.9%	41 0.0%
2	Percent of List Change from prior year	100.0% 0.0%	100.0% 2.0%	98.0% 0.3%	100.0% 0.5%	99.5% 1.2%	98.3% 0.4%
	Percent of Original Change from prior year	100.0% 0.1%	99.9% 3.5%	96.5% -0.4%	100.0% 1.1%	98.9% 1.7%	97.2% 0.5%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.





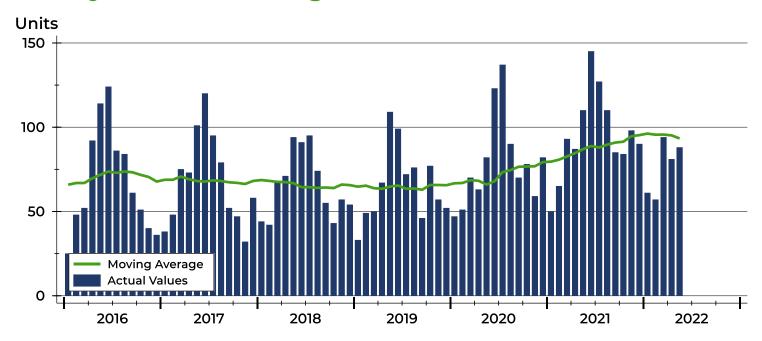
Riley County Closed Listings Analysis

	mmary Statistics Closed Listings	2022	May 2021	Change	2022	ear-to-Dat 2021	e Change
Clc	sed Listings	88	110	-20.0%	381	405	-5.9%
Vo	lume (1,000s)	23,353	27,379	-14.7%	92,558	92,584	0.0%
Мс	onths' Supply	1.6	1.8	-11.1%	N/A	N/A	N/A
	Sale Price	265,378	248,898	6.6%	242,934	228,604	6.3%
age	Days on Market	12	29	-58.6%	32	46	-30.4%
Averag	Percent of List	100.8%	99.5%	1.3%	99.9%	98.7%	1.2%
	Percent of Original	100.3%	98.1%	2.2%	98.8%	97.3%	1.5%
	Sale Price	236,000	225,000	4.9%	225,000	200,000	12.5%
lian	Days on Market	5	6	-16.7%	9	14	-35.7%
Median	Percent of List	100.0%	100.0%	0.0%	100.0%	99.5%	0.5%
	Percent of Original	100.0%	99.9%	0.1%	100.0%	98.9%	1.1%

A total of 88 homes sold in Riley County in May, down from 110 units in May 2021. Total sales volume fell to \$23.4 million compared to \$27.4 million in the previous year.

The median sales price in May was \$236,000, up 4.9% compared to the prior year. Median days on market was 5 days, down from 6 days in April, and down from 6 in May 2021.

History of Closed Listings

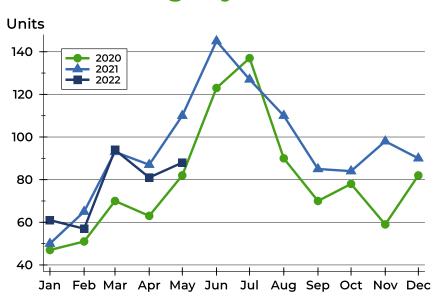






Riley County Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	47	50	61
February	51	65	57
March	70	93	94
April	63	87	81
May	82	110	88
June	123	145	
July	137	127	
August	90	110	
September	70	85	
October	78	84	
November	59	98	
December	82	90	

Closed Listings by Price Range

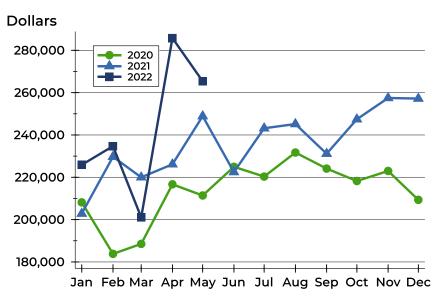
Price Range		les Percent	Months' Supply	Sale Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as ' Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	2.3%	2.5	84,000	84,000	23	23	92.1%	92.1%	89.5%	89.5%
\$100,000-\$124,999	4	4.5%	2.2	113,950	112,900	28	22	92.5%	93.9%	92.3%	93.5%
\$125,000-\$149,999	4	4.5%	1.3	139,750	141,250	35	5	103.0%	102.0%	101.5%	102.0%
\$150,000-\$174,999	11	12.5%	0.9	161,818	160,000	9	4	101.8%	100.0%	101.4%	100.0%
\$175,000-\$199,999	9	10.2%	1.3	185,156	180,000	8	6	100.9%	100.1%	100.9%	100.1%
\$200,000-\$249,999	21	23.9%	1.2	227,117	230,000	6	4	102.3%	100.2%	102.3%	100.2%
\$250,000-\$299,999	14	15.9%	1.5	275,789	279,500	6	3	101.5%	100.3%	101.5%	100.3%
\$300,000-\$399,999	13	14.8%	1.7	325,011	315,000	15	10	100.8%	100.0%	99.2%	100.0%
\$400,000-\$499,999	6	6.8%	3.1	441,817	443,000	18	9	100.6%	100.0%	98.9%	100.0%
\$500,000-\$749,999	2	2.3%	2.7	571,250	571,250	9	9	99.0%	99.0%	99.0%	99.0%
\$750,000-\$999,999	1	1.1%	6.0	875,000	875,000	70	70	100.0%	100.0%	97.3%	97.3%
\$1,000,000 and up	1	1.1%	12.0	1,200,000	1,200,000	16	16	96.0%	96.0%	96.0%	96.0%



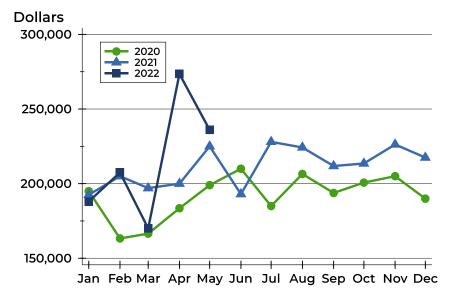


Riley County Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	208,157	202,830	225,875
February	183,819	229,715	234,723
March	188,530	219,973	201,043
April	216,671	226,152	285,790
May	211,400	248,898	265,378
June	224,955	222,470	
July	220,343	243,175	
August	231,701	245,172	
September	224,114	231,140	
October	218,236	247,422	
November	222,989	257,484	
December	209,342	257,195	



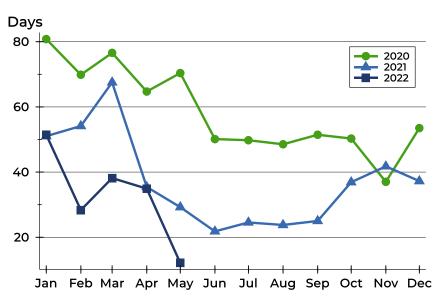
Month	2020	2021	2022
January	195,000	192,500	188,000
February	163,295	205,000	207,500
March	166,500	197,000	170,000
April	183,500	200,000	273,500
May	199,000	225,000	236,000
June	210,000	193,000	
July	185,000	228,000	
August	206,500	224,250	
September	193,750	211,819	
October	200,700	213,500	
November	205,000	226,250	
December	189,950	217,500	





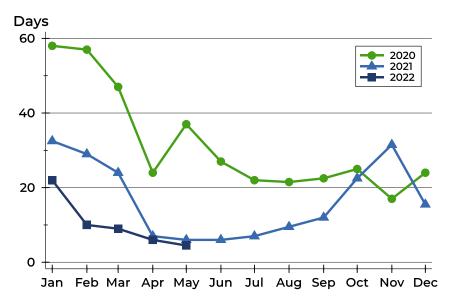
Riley County Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	81	51	51
February	70	54	28
March	77	68	38
April	65	35	35
May	70	29	12
June	50	22	
July	50	25	
August	49	24	
September	51	25	
October	50	37	
November	37	42	
December	54	37	

Median DOM



Month	2020	2021	2022
January	58	33	22
February	57	29	10
March	47	24	9
April	24	7	6
May	37	6	5
June	27	6	
July	22	7	
August	22	10	
September	23	12	
October	25	23	
November	17	32	
December	24	16	





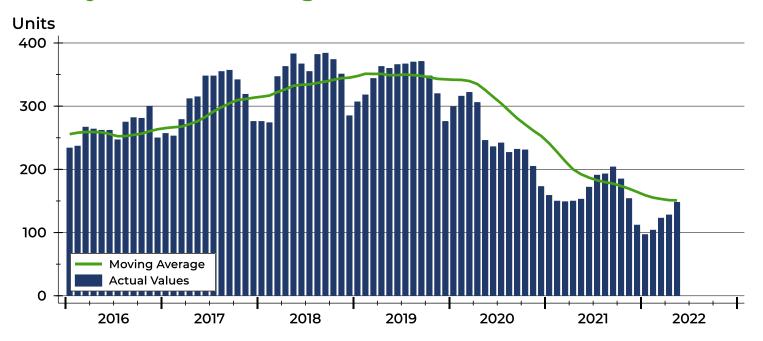
Riley County Active Listings Analysis

	mmary Statistics Active Listings	2022	End of May 2021	Change
Act	tive Listings	148	153	-3.3%
Vo	ume (1,000s)	43,171	42,346	1.9%
Мс	nths' Supply	1.6	1.8	-11.1%
ge	List Price	291,693	276,770	5.4%
Avera	Days on Market	72	75	-4.0%
₽	Percent of Original	98.1%	98.2%	-0.1%
2	List Price	249,000	219,000	13.7%
Median	Days on Market	42	42	0.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 148 homes were available for sale in Riley County at the end of May. This represents a 1.6 months' supply of active listings.

The median list price of homes on the market at the end of May was \$249,000, up 13.7% from 2021. The typical time on market for active listings was 42 days, down from 42 days a year earlier.

History of Active Listings

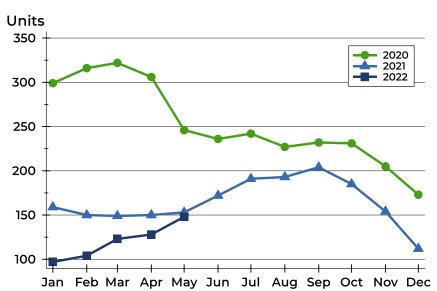






Riley County Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	299	159	97
February	316	150	104
March	322	149	123
April	306	150	128
May	246	153	148
June	236	172	
July	242	191	
August	227	193	
September	232	204	
October	231	185	
November	205	154	
December	173	112	

Active Listings by Price Range

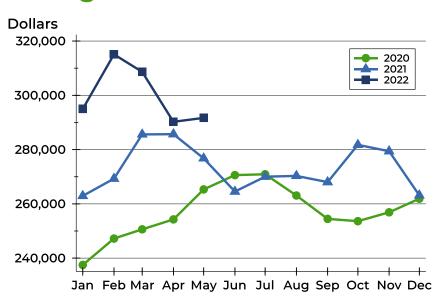
Price Range	Active I Number	istings Percent	Months' Supply	List Average	Price Median	Days on Avg.	Market Med.	Price as ⁹ Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	0.7%	N/A	49,900	49,900	41	41	90.7%	90.7%
\$50,000-\$99,999	9	6.1%	2.5	85,356	92,500	67	68	96.7%	100.0%
\$100,000-\$124,999	11	7.4%	2.2	113,955	115,000	41	25	95.1%	100.0%
\$125,000-\$149,999	11	7.4%	1.3	139,900	144,900	71	64	97.6%	100.0%
\$150,000-\$174,999	10	6.8%	0.9	162,080	164,450	34	16	98.3%	100.0%
\$175,000-\$199,999	15	10.1%	1.3	187,327	185,000	61	41	98.6%	100.0%
\$200,000-\$249,999	20	13.5%	1.2	231,735	234,000	130	43	98.0%	100.0%
\$250,000-\$299,999	19	12.8%	1.5	273,932	269,900	42	28	98.5%	100.0%
\$300,000-\$399,999	28	18.9%	1.7	349,113	348,950	73	43	99.1%	100.0%
\$400,000-\$499,999	12	8.1%	3.1	443,584	437,500	77	42	98.9%	100.0%
\$500,000-\$749,999	7	4.7%	2.7	621,257	649,500	52	21	99.8%	100.0%
\$750,000-\$999,999	3	2.0%	6.0	947,667	958,000	131	146	93.3%	100.0%
\$1,000,000 and up	2	1.4%	12.0	1,500,000	1,500,000	182	182	100.0%	100.0%



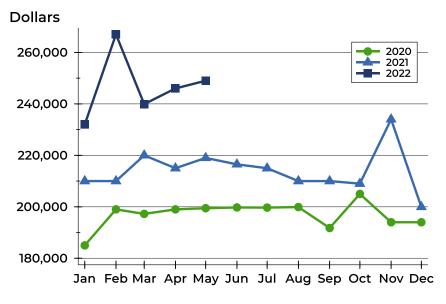


Riley County Active Listings Analysis

Average Price



Month	2020	2021	2022
Month	2020	2021	2022
January	237,490	262,929	294,980
February	247,217	269,299	315,098
March	250,613	285,597	308,649
April	254,270	285,687	290,244
May	265,322	276,770	291,693
June	270,600	264,539	
July	270,904	270,021	
August	263,083	270,304	
September	254,462	268,017	
October	253,619	281,756	
November	256,881	279,402	
December	261,905	263,144	



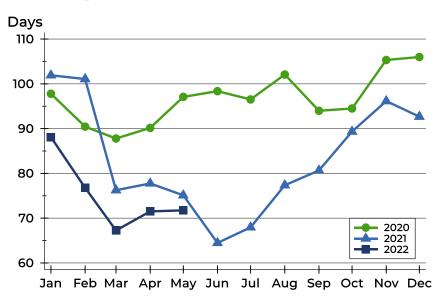
Month	2020	2021	2022
January	185,000	210,000	232,000
February	199,000	210,000	267,000
March	197,245	220,000	239,900
April	199,000	215,000	246,000
Мау	199,450	219,000	249,000
June	199,748	216,500	
July	199,700	215,000	
August	199,900	210,000	
September	191,750	210,000	
October	205,000	209,000	
November	194,000	234,000	
December	194,000	199,950	





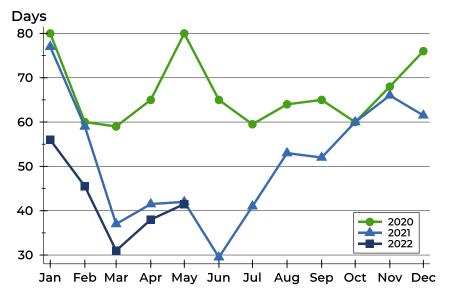
Riley County Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	98	102	88
February	90	101	77
March	88	76	67
April	90	78	72
May	97	75	72
June	98	64	
July	97	68	
August	102	77	
September	94	81	
October	94	89	
November	105	96	
December	106	93	

Median DOM



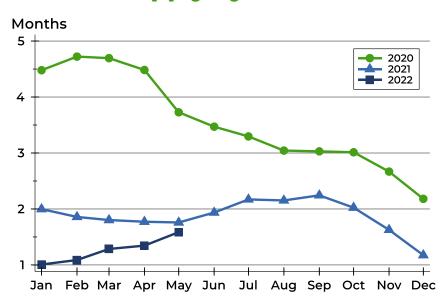
Month	2020	2021	2022
January	80	77	56
February	60	59	46
March	59	37	31
April	65	42	38
May	80	42	42
June	65	30	
July	60	41	
August	64	53	
September	65	52	
October	60	60	
November	68	66	
December	76	62	





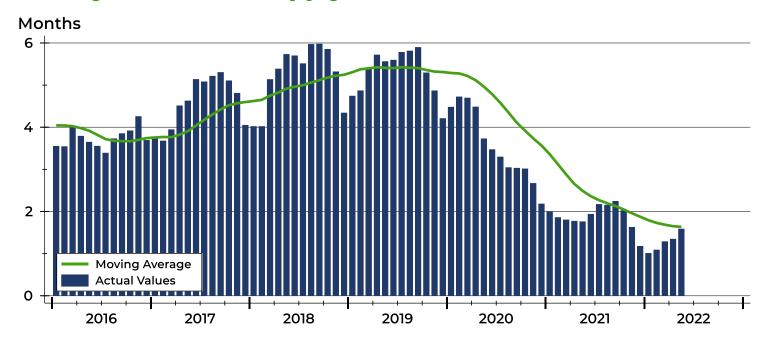
Riley County Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	4.5	2.0	1.0
February	4.7	1.9	1.1
March	4.7	1.8	1.3
April	4.5	1.8	1.3
May	3.7	1.8	1.6
June	3.5	1.9	
July	3.3	2.2	
August	3.0	2.2	
September	3.0	2.2	
October	3.0	2.0	
November	2.7	1.6	
December	2.2	1.2	

History of Month's Supply







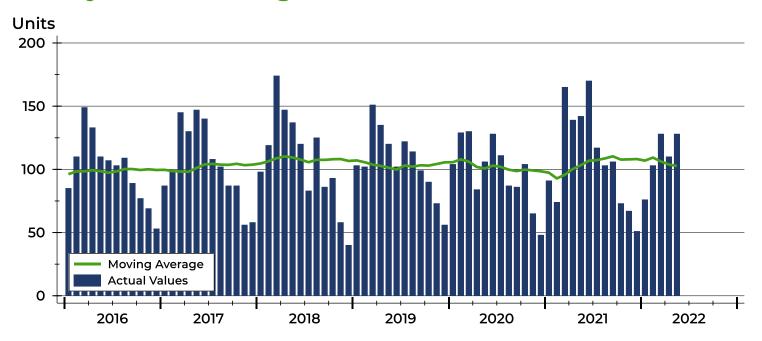
Riley County New Listings Analysis

	mmary Statistics New Listings	2022	May 2021	Change
th	New Listings	128	142	-9.9%
Month	Volume (1,000s)	33,999	32,244	5.4%
Current	Average List Price	265,621	227,067	17.0%
Cu	Median List Price	264,450	216,950	21.9%
te	New Listings	545	611	-10.8%
o-Da	Volume (1,000s)	142,777	148,131	-3.6%
Year-to-Date	Average List Price	261,977	242,440	8.1%
χ	Median List Price	235,000	215,000	9.3%

A total of 128 new listings were added in Riley County during May, down 9.9% from the same month in 2021. Year-to-date Riley County has seen 545 new listings.

The median list price of these homes was \$264,450 up from \$216,950 in 2021.

History of New Listings

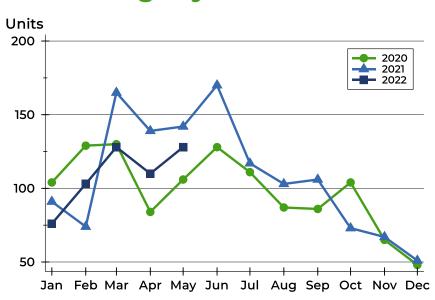






Riley County New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	104	91	76
February	129	74	103
March	130	165	128
April	84	139	110
May	106	142	128
June	128	170	
July	111	117	
August	87	103	
September	86	106	
October	104	73	
November	65	67	
December	48	51	

New Listings by Price Range

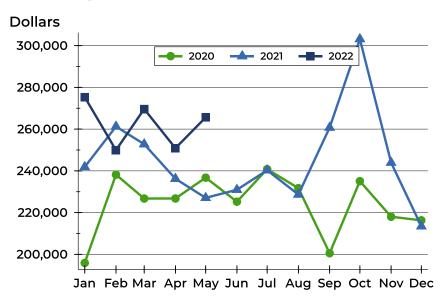
Price Range	New Li Number	stings Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as ? Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	0.8%	42,000	42,000	7	7	100.0%	100.0%
\$50,000-\$99,999	3	2.3%	79,967	80,000	18	14	96.3%	100.0%
\$100,000-\$124,999	7	5.5%	113,471	115,000	15	18	98.2%	100.0%
\$125,000-\$149,999	8	6.3%	140,988	142,450	16	13	99.2%	100.0%
\$150,000-\$174,999	13	10.2%	158,073	155,000	12	8	100.2%	100.0%
\$175,000-\$199,999	14	10.9%	190,471	190,000	10	6	99.6%	100.0%
\$200,000-\$249,999	15	11.7%	227,567	225,000	12	12	99.7%	100.0%
\$250,000-\$299,999	28	21.9%	279,714	279,950	9	4	99.7%	100.0%
\$300,000-\$399,999	24	18.8%	337,125	324,900	12	10	99.7%	100.0%
\$400,000-\$499,999	9	7.0%	468,056	479,000	14	8	99.0%	100.0%
\$500,000-\$749,999	6	4.7%	587,467	565,000	15	17	99.7%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



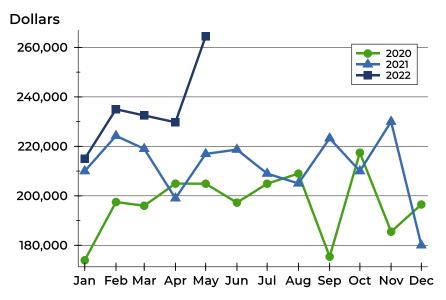


Riley County New Listings Analysis

Average Price



Month	2020	2021	2022
January	195,887	241,888	275,336
February	238,191	261,254	249,932
March	226,747	252,772	269,636
April	226,764	236,225	250,872
May	236,745	227,067	265,621
June	225,242	230,952	
July	240,816	240,298	
August	231,720	228,658	
September	200,543	260,735	
October	235,066	303,145	
November	218,030	243,951	
December	216,300	213,448	



Month	2020	2021	2022
January	173,950	210,000	215,000
February	197,500	224,250	235,000
March	196,000	219,000	232,500
April	204,948	199,000	229,750
May	204,900	216,950	264,450
June	197,250	218,700	
July	204,900	209,000	
August	209,000	205,000	
September	175,400	223,250	
October	217,450	209,999	
November	185,500	230,000	
December	196,500	180,000	





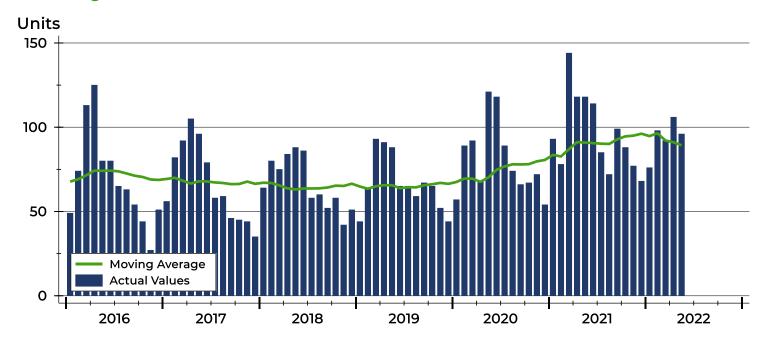
Riley County Contracts Written Analysis

	mmary Statistics Contracts Written	2022	May 2021	Change	Year-to-Date ge 2022 2021 C		e Change
Со	ntracts Written	96	118	-18.6%	468	551	-15.1%
Vo	ume (1,000s)	24,303	28,020	-13.3%	115,380	132,752	-13.1%
ge	Sale Price	253,156	237,460	6.6%	246,537	240,928	2.3%
Avera	Days on Market	13	19	-31.6%	22	35	-37.1%
¥	Percent of Original	99.3%	100.4%	-1.1%	99.6%	99.0%	0.6%
_	Sale Price	247,450	216,950	14.1%	225,000	210,000	7.1%
Median	Days on Market	5	6	-16.7%	5	7	-28.6%
Σ	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 96 contracts for sale were written in Riley County during the month of May, down from 118 in 2021. The median list price of these homes was \$247,450, up from \$216,950 the prior year.

Half of the homes that went under contract in May were on the market less than 5 days, compared to 6 days in May 2021.

History of Contracts Written

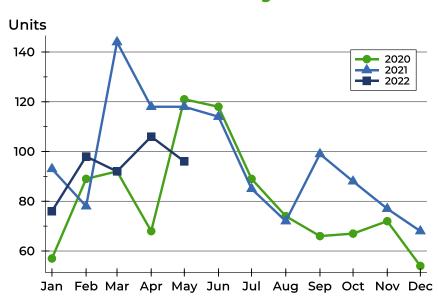






Riley County Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	57	93	76
February	89	78	98
March	92	144	92
April	68	118	106
May	121	118	96
June	118	114	
July	89	85	
August	74	72	
September	66	99	
October	67	88	
November	72	77	
December	54	68	

Contracts Written by Price Range

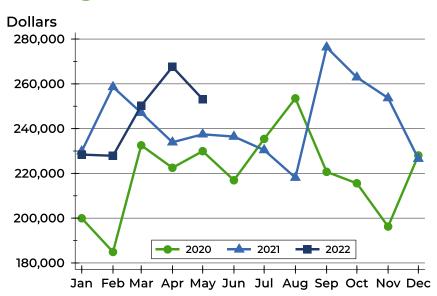
Price Range	Contracts Number	s Written Percent	List I Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.0%	42,000	42,000	7	7	100.0%	100.0%
\$50,000-\$99,999	1	1.0%	65,000	65,000	9	9	100.0%	100.0%
\$100,000-\$124,999	8	8.3%	113,000	115,000	34	24	99.6%	100.0%
\$125,000-\$149,999	5	5.2%	145,200	145,000	29	14	95.6%	100.0%
\$150,000-\$174,999	9	9.4%	158,817	159,950	9	5	100.0%	100.0%
\$175,000-\$199,999	13	13.5%	191,208	190,000	9	5	99.8%	100.0%
\$200,000-\$249,999	12	12.5%	229,300	227,450	15	5	98.2%	100.0%
\$250,000-\$299,999	23	24.0%	281,274	280,000	8	4	100.0%	100.0%
\$300,000-\$399,999	17	17.7%	335,712	329,000	13	7	99.2%	100.0%
\$400,000-\$499,999	3	3.1%	474,333	479,000	6	5	100.0%	100.0%
\$500,000-\$749,999	4	4.2%	574,975	562,500	9	5	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



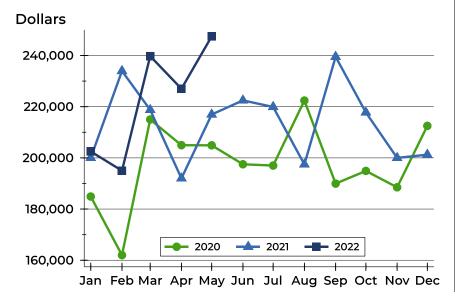


Riley County Contracts Written Analysis

Average Price



Manth	2020	2021	2022
Month	2020	2021	2022
January	199,955	229,883	228,403
February	184,907	258,609	227,871
March	232,539	247,086	250,238
April	222,503	233,899	267,591
May	229,933	237,460	253,156
June	216,930	236,450	
July	235,391	230,434	
August	253,520	218,103	
September	220,682	276,326	
October	215,569	262,907	
November	196,256	253,665	
December	228,017	226,567	



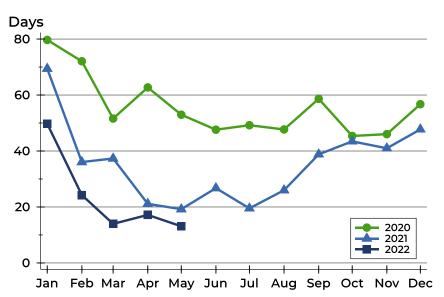
Month	2020	2021	2022
January	184,900	200,000	202,500
February	162,000	233,950	195,000
March	215,000	218,750	239,750
April	204,950	192,000	227,000
May	204,900	216,950	247,450
June	197,500	222,450	
July	197,000	219,900	
August	222,400	197,450	
September	189,950	239,500	
October	194,900	217,750	
November	188,500	200,000	
December	212,500	201,250	





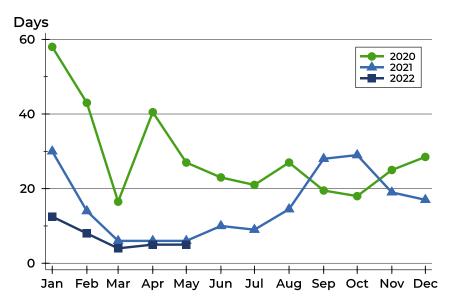
Riley County Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	80	69	50
February	72	36	24
March	52	37	14
April	63	21	17
May	53	19	13
June	48	27	
July	49	20	
August	48	26	
September	59	39	
October	45	43	
November	46	41	
December	57	48	

Median DOM



Month	2020	2021	2022
January	58	30	13
February	43	14	8
March	17	6	4
April	41	6	5
May	27	6	5
June	23	10	
July	21	9	
August	27	15	
September	20	28	
October	18	29	
November	25	19	
December	29	17	





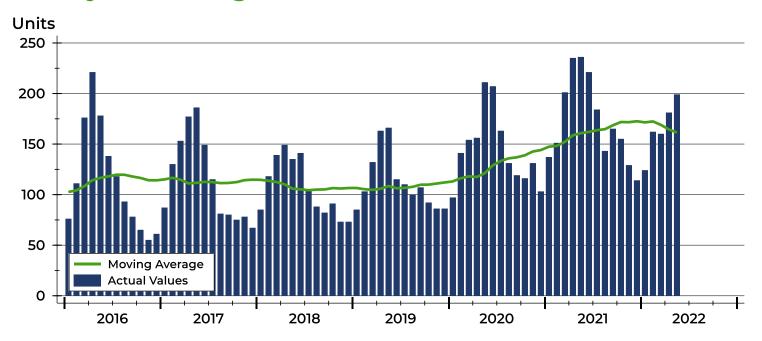
Riley County Pending Contracts Analysis

	mmary Statistics Pending Contracts	End of May 2021	Change	
Pe	nding Contracts	199	236	-15.7%
Vo	lume (1,000s)	52,436	55,634	-5.7%
ge	List Price	263,495	235,738	11.8%
Avera	Days on Market	15	22	-31.8%
Ą	Percent of Original	99.4%	99.5%	-0.1%
5	List Price	229,900	212,500	8.2%
Media	Days on Market	5	6	-16.7%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 199 listings in Riley County had contracts pending at the end of May, down from 236 contracts pending at the end of May 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

History of Pending Contracts

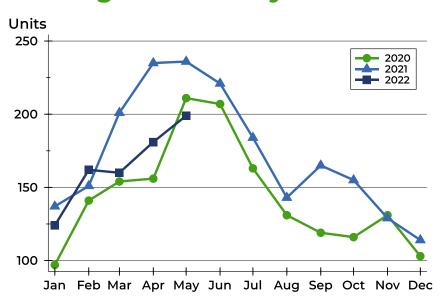






Riley County Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	97	137	124
February	141	151	162
March	154	201	160
April	156	235	181
May	211	236	199
June	207	221	
July	163	184	
August	131	143	
September	119	165	
October	116	155	
November	131	129	
December	103	114	

Pending Contracts by Price Range

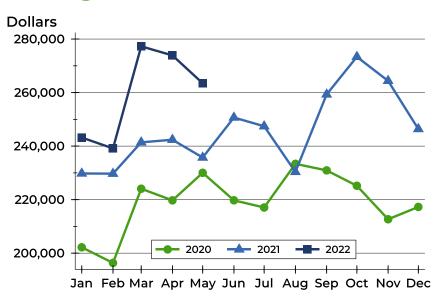
Price Range	Pending (Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	0.5%	42,000	42,000	7	7	100.0%	100.0%
\$50,000-\$99,999	2	1.0%	77,500	77,500	14	14	100.0%	100.0%
\$100,000-\$124,999	10	5.0%	113,650	115,000	28	9	99.7%	100.0%
\$125,000-\$149,999	9	4.5%	140,667	145,000	30	11	96.7%	100.0%
\$150,000-\$174,999	27	13.6%	161,064	160,000	15	4	99.8%	100.0%
\$175,000-\$199,999	33	16.6%	190,194	190,000	8	4	99.8%	100.0%
\$200,000-\$249,999	33	16.6%	228,525	229,000	13	4	99.3%	100.0%
\$250,000-\$299,999	33	16.6%	277,903	279,000	7	4	100.1%	100.0%
\$300,000-\$399,999	28	14.1%	339,921	334,450	18	7	98.7%	100.0%
\$400,000-\$499,999	13	6.5%	446,854	449,900	29	12	99.2%	100.0%
\$500,000-\$749,999	7	3.5%	574,707	560,000	36	12	100.0%	100.0%
\$750,000-\$999,999	2	1.0%	837,000	837,000	4	4	100.0%	100.0%
\$1,000,000 and up	Ī	0.5%	1,475,000	1,475,000	0	0	100.0%	100.0%



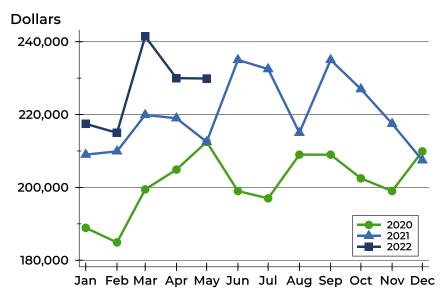


Riley County Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	202,199	229,781	243,204
February	196,352	229,712	239,149
March	224,078	241,420	277,287
April	219,735	242,377	273,894
May	230,029	235,738	263,495
June	219,742	250,688	
July	217,070	247,424	
August	233,377	230,364	
September	230,927	259,319	
October	225,181	273,363	
November	212,669	264,377	
December	217,276	246,398	



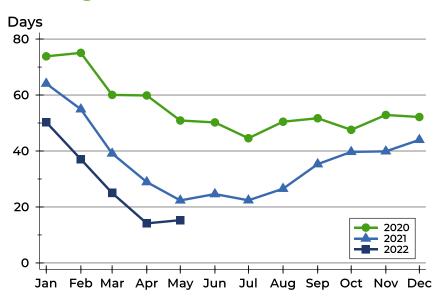
Month	2020	2021	2022
January	188,900	209,000	217,450
February	184,900	209,900	215,000
March	199,450	219,900	241,460
April	204,900	219,000	230,000
Мау	212,500	212,500	229,900
June	199,000	235,000	
July	197,000	232,500	
August	209,000	215,000	
September	209,000	235,000	
October	202,498	227,000	
November	199,000	217,500	
December	209,900	207,450	





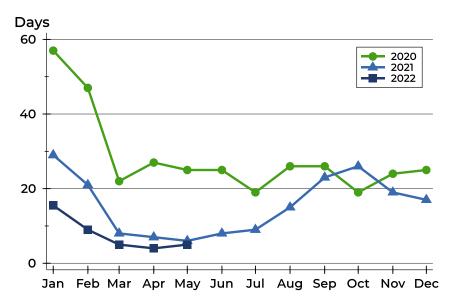
Riley County Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	74	64	50
February	75	55	37
March	60	39	25
April	60	29	14
May	51	22	15
June	50	25	
July	45	22	
August	50	27	
September	52	35	
October	48	40	
November	53	40	
December	52	44	

Median DOM



Month	2020	2021	2022
January	57	29	16
February	47	21	9
March	22	8	5
April	27	7	4
May	25	6	5
June	25	8	
July	19	9	
August	26	15	
September	26	23	
October	19	26	
November	24	19	
December	25	17	