



**March
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Riley County Housing Report



Market Overview

Riley County Home Sales Fell in March

Total home sales in Riley County fell last month to 49 units, compared to 97 units in March 2022. Total sales volume was \$13.0 million, down from a year earlier.

The median sale price in March was \$230,000, up from \$170,000 a year earlier. Homes that sold in March were typically on the market for 28 days and sold for 98.8% of their list prices.

Riley County Active Listings Up at End of March

The total number of active listings in Riley County at the end of March was 128 units, up from 123 at the same point in 2022. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$289,000.

During March, a total of 84 contracts were written down from 94 in March 2022. At the end of the month, there were 129 contracts still pending.

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Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 785-776-1203
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



**March
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
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Riley County Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		49	97	93	107	215	209
Change from prior year		-49.5%	4.3%	32.9%	-50.2%	2.9%	24.4%
Active Listings		128	123	149	N/A	N/A	N/A
Change from prior year		4.1%	-17.4%	-53.7%			
Months' Supply		1.8	1.3	1.8	N/A	N/A	N/A
Change from prior year		38.5%	-27.8%	-61.7%			
New Listings		98	130	165	215	312	330
Change from prior year		-24.6%	-21.2%	26.9%	-31.1%	-5.5%	-9.1%
Contracts Written		84	94	143	183	271	314
Change from prior year		-10.6%	-34.3%	55.4%	-32.5%	-13.7%	31.9%
Pending Contracts		129	160	201	N/A	N/A	N/A
Change from prior year		-19.4%	-20.4%	30.5%			
Sales Volume (1,000s)		13,026	19,419	20,457	27,199	46,577	45,915
Change from prior year		-32.9%	-5.1%	55.0%	-41.6%	1.4%	41.9%
Average	Sale Price	265,845	200,196	219,973	254,194	216,635	219,691
	Change from prior year	32.8%	-9.0%	16.7%	17.3%	-1.4%	14.1%
	List Price of Actives	340,031	308,649	285,597	N/A	N/A	N/A
	Change from prior year	10.2%	8.1%	14.0%			
	Days on Market	45	37	68	42	39	59
Change from prior year	21.6%	-45.6%	-11.7%	7.7%	-33.9%	-22.4%	
Percent of List	97.5%	100.3%	98.4%	97.8%	99.3%	97.7%	
Change from prior year	-2.8%	1.9%	1.0%	-1.5%	1.6%	-0.2%	
Percent of Original	95.5%	99.5%	96.8%	96.1%	97.7%	96.2%	
Change from prior year	-4.0%	2.8%	2.7%	-1.6%	1.6%	1.4%	
Median	Sale Price	230,000	170,000	197,000	223,000	192,500	198,000
	Change from prior year	35.3%	-13.7%	18.3%	15.8%	-2.8%	13.2%
	List Price of Actives	289,000	239,900	220,000	N/A	N/A	N/A
	Change from prior year	20.5%	9.0%	11.5%			
	Days on Market	28	9	24	27	12	28
Change from prior year	211.1%	-62.5%	-48.9%	125.0%	-57.1%	-48.1%	
Percent of List	98.8%	100.0%	99.0%	98.8%	100.0%	98.7%	
Change from prior year	-1.2%	1.0%	0.8%	-1.2%	1.3%	0.3%	
Percent of Original	97.9%	100.0%	97.8%	97.6%	100.0%	97.9%	
Change from prior year	-2.1%	2.2%	1.1%	-2.4%	2.1%	0.9%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Riley County Closed Listings Analysis

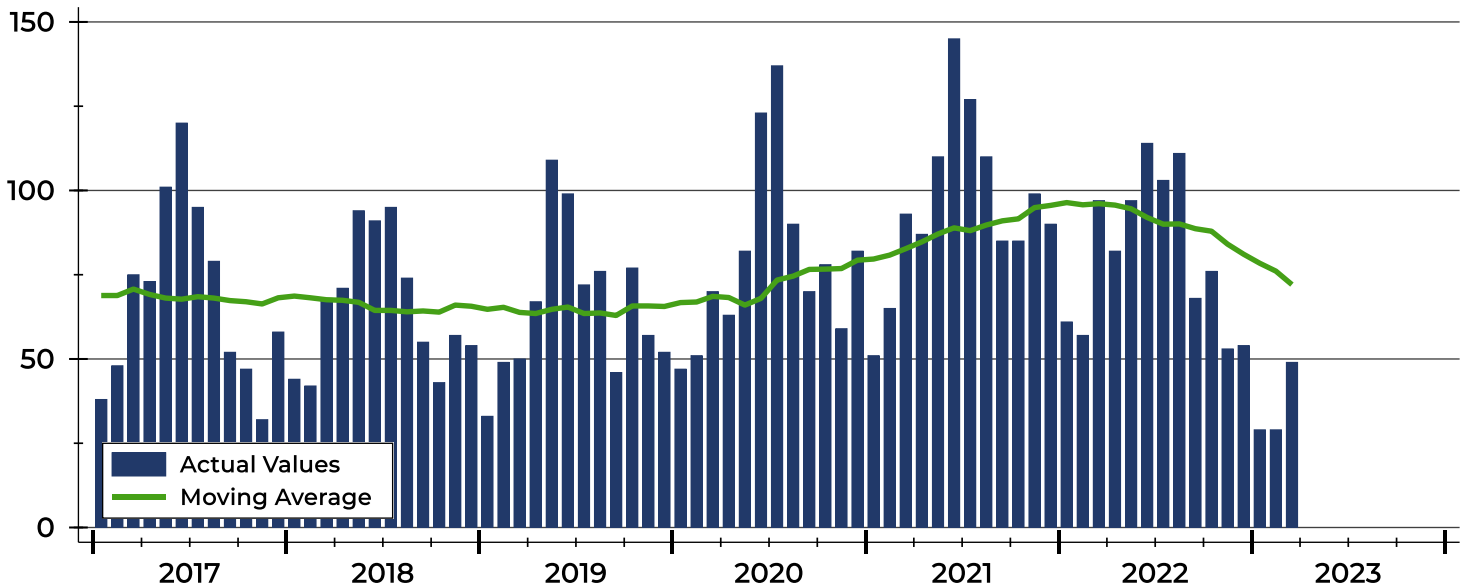
Summary Statistics for Closed Listings		2023	March 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		49	97	-49.5%	107	215	-50.2%
Volume (1,000s)		13,026	19,419	-32.9%	27,199	46,577	-41.6%
Months' Supply		1.8	1.3	38.5%	N/A	N/A	N/A
Average	Sale Price	265,845	200,196	32.8%	254,194	216,635	17.3%
	Days on Market	45	37	21.6%	42	39	7.7%
	Percent of List	97.5%	100.3%	-2.8%	97.8%	99.3%	-1.5%
	Percent of Original	95.5%	99.5%	-4.0%	96.1%	97.7%	-1.6%
Median	Sale Price	230,000	170,000	35.3%	223,000	192,500	15.8%
	Days on Market	28	9	211.1%	27	12	125.0%
	Percent of List	98.8%	100.0%	-1.2%	98.8%	100.0%	-1.2%
	Percent of Original	97.9%	100.0%	-2.1%	97.6%	100.0%	-2.4%

A total of 49 homes sold in Riley County in March, down from 97 units in March 2022. Total sales volume fell to \$13.0 million compared to \$19.4 million in the previous year.

The median sales price in March was \$230,000, up 35.3% compared to the prior year. Median days on market was 28 days, up from 27 days in February, and up from 9 in March 2022.

History of Closed Listings

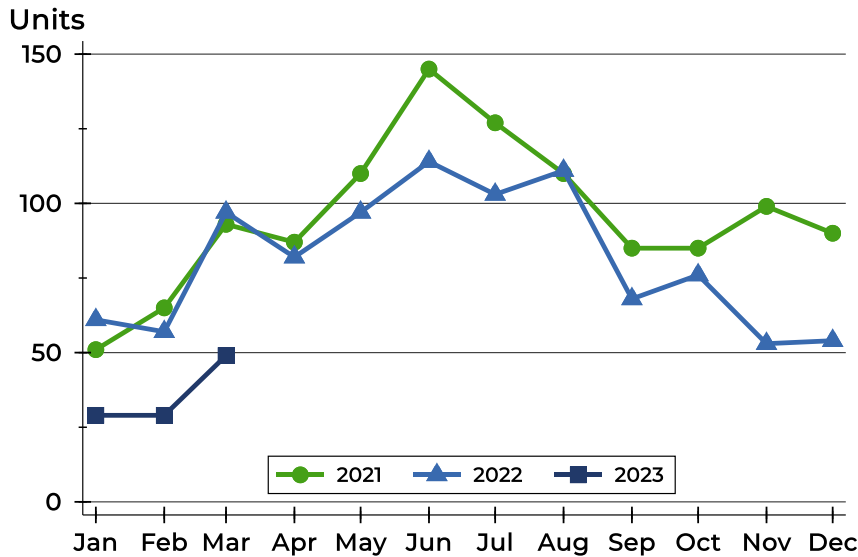
Units





Riley County Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	51	61	29
February	65	57	29
March	93	97	49
April	87	82	
May	110	97	
June	145	114	
July	127	103	
August	110	111	
September	85	68	
October	85	76	
November	99	53	
December	90	54	

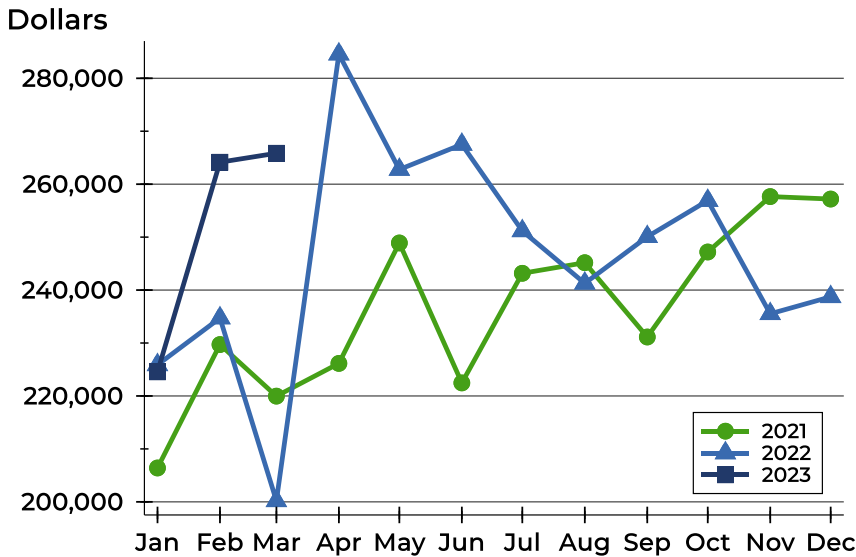
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	2	4.1%	2.5	117,500	117,500	27	27	100.0%	100.0%	98.6%	98.6%
\$125,000-\$149,999	5	10.2%	2.1	131,000	125,000	44	41	94.1%	97.3%	90.5%	89.9%
\$150,000-\$174,999	5	10.2%	0.7	160,700	160,000	68	36	96.2%	93.9%	89.3%	93.9%
\$175,000-\$199,999	6	12.2%	0.7	180,833	179,000	54	54	95.7%	95.6%	94.4%	95.5%
\$200,000-\$249,999	11	22.4%	1.2	226,445	230,000	41	32	97.6%	98.0%	96.6%	97.9%
\$250,000-\$299,999	5	10.2%	1.5	281,520	284,000	79	4	97.8%	100.4%	94.2%	100.4%
\$300,000-\$399,999	9	18.4%	1.7	329,778	329,000	12	2	101.2%	100.0%	100.8%	100.0%
\$400,000-\$499,999	2	4.1%	4.6	423,250	423,250	73	73	97.6%	97.6%	96.5%	96.5%
\$500,000-\$749,999	3	6.1%	4.4	561,633	549,900	35	31	98.5%	98.4%	98.5%	98.4%
\$750,000-\$999,999	1	2.0%	15.0	850,000	850,000	62	62	87.7%	87.7%	87.7%	87.7%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



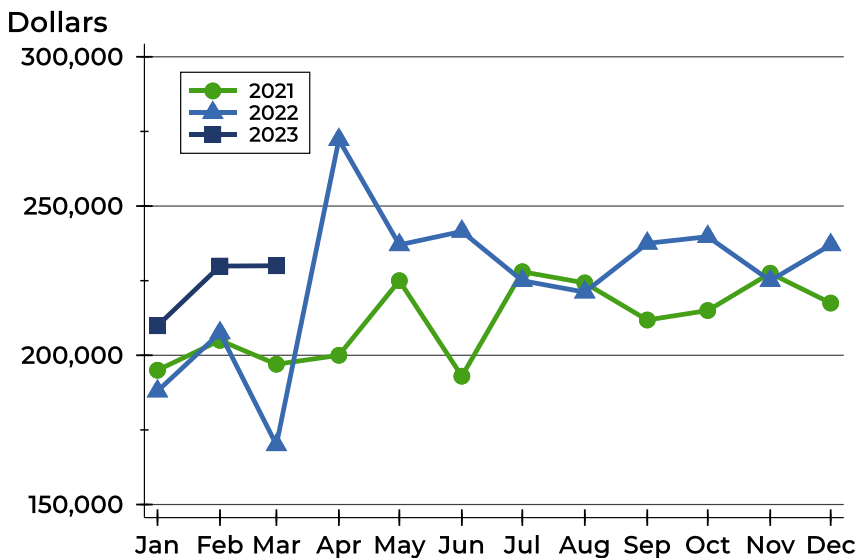
Riley County Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	206,402	225,875	224,550
February	229,715	234,723	264,153
March	219,973	200,196	265,845
April	226,152	284,561	
May	248,898	262,771	
June	222,470	267,511	
July	243,175	251,180	
August	245,172	241,275	
September	231,140	250,074	
October	247,194	256,903	
November	257,661	235,522	
December	257,195	238,726	

Median Price

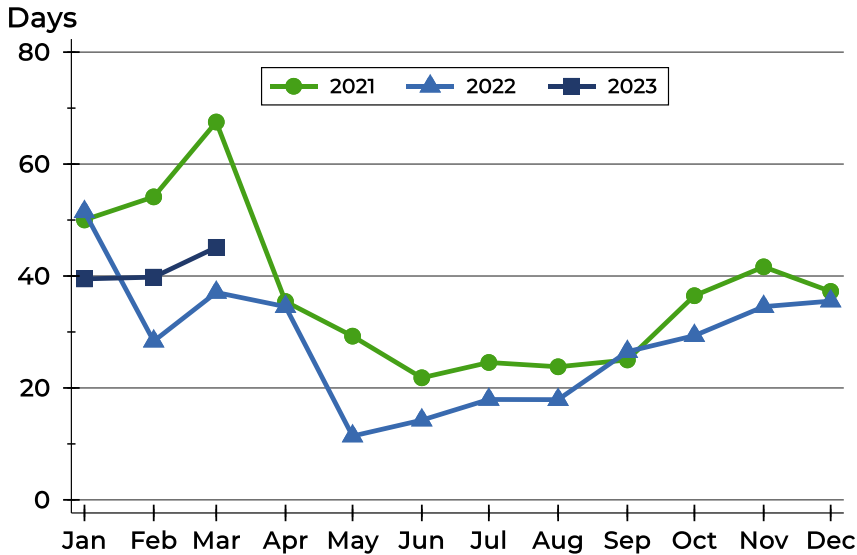


Month	2021	2022	2023
January	195,000	188,000	209,900
February	205,000	207,500	229,900
March	197,000	170,000	230,000
April	200,000	272,250	
May	225,000	237,000	
June	193,000	241,500	
July	228,000	225,000	
August	224,250	221,159	
September	211,819	237,500	
October	215,000	239,750	
November	227,500	225,000	
December	217,500	237,000	



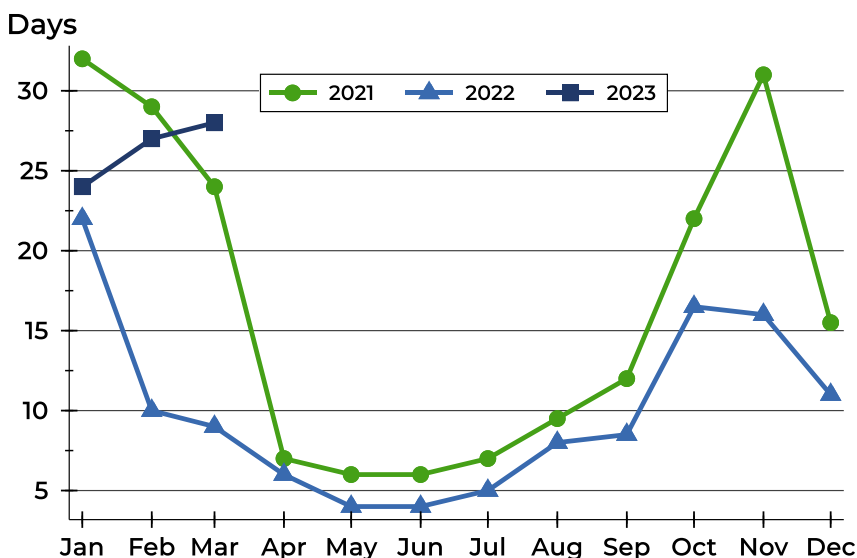
Riley County Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	50	51	39
February	54	28	40
March	68	37	45
April	35	35	
May	29	11	
June	22	14	
July	25	18	
August	24	18	
September	25	26	
October	36	29	
November	42	35	
December	37	36	

Median DOM



Month	2021	2022	2023
January	32	22	24
February	29	10	27
March	24	9	28
April	7	6	
May	6	4	
June	6	4	
July	7	5	
August	10	8	
September	12	9	
October	22	17	
November	31	16	
December	16	11	



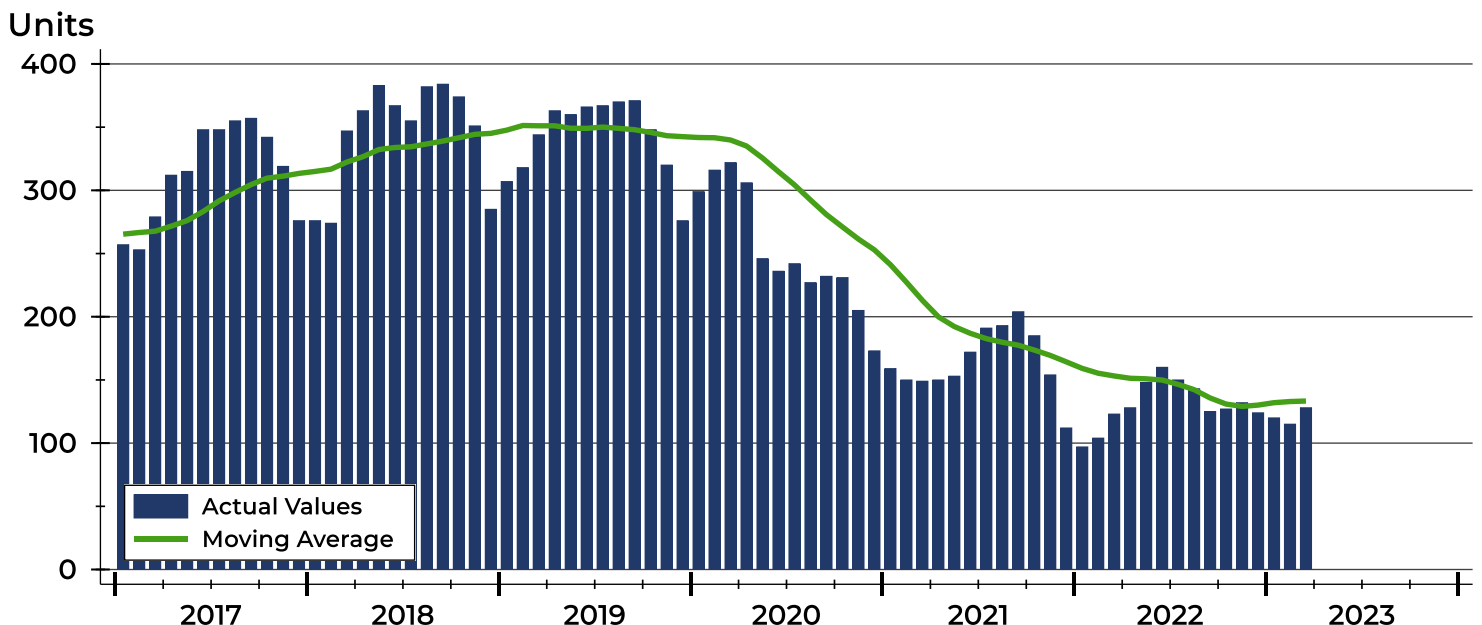
Riley County Active Listings Analysis

Summary Statistics for Active Listings		2023	End of March 2022	Change
Active Listings		128	123	4.1%
Volume (1,000s)		43,524	37,964	14.6%
Months' Supply		1.8	1.3	38.5%
Average	List Price	340,031	308,649	10.2%
	Days on Market	74	67	10.4%
	Percent of Original	98.3%	98.7%	-0.4%
Median	List Price	289,000	239,900	20.5%
	Days on Market	46	31	48.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 128 homes were available for sale in Riley County at the end of March. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of March was \$289,000, up 20.5% from 2022. The typical time on market for active listings was 46 days, up from 31 days a year earlier.

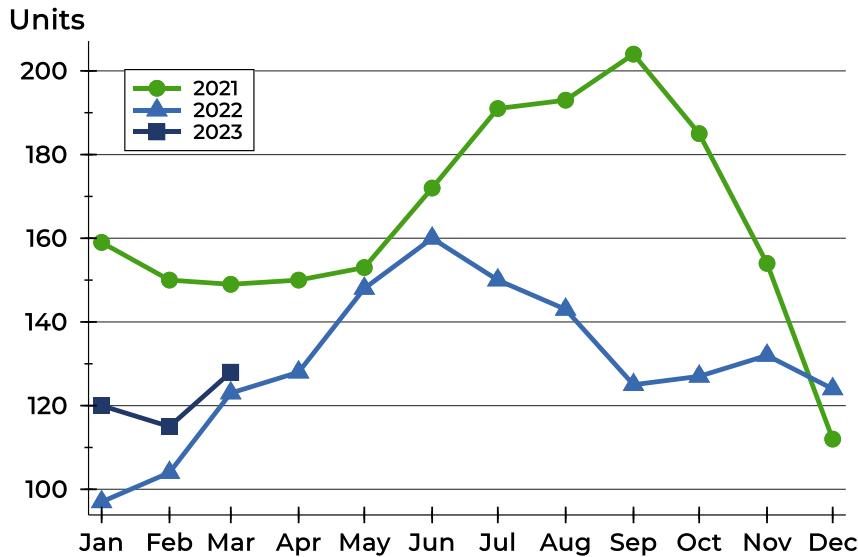
History of Active Listings





Riley County Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	159	97	120
February	150	104	115
March	149	123	128
April	150	128	
May	153	148	
June	172	160	
July	191	150	
August	193	143	
September	204	125	
October	185	127	
November	154	132	
December	112	124	

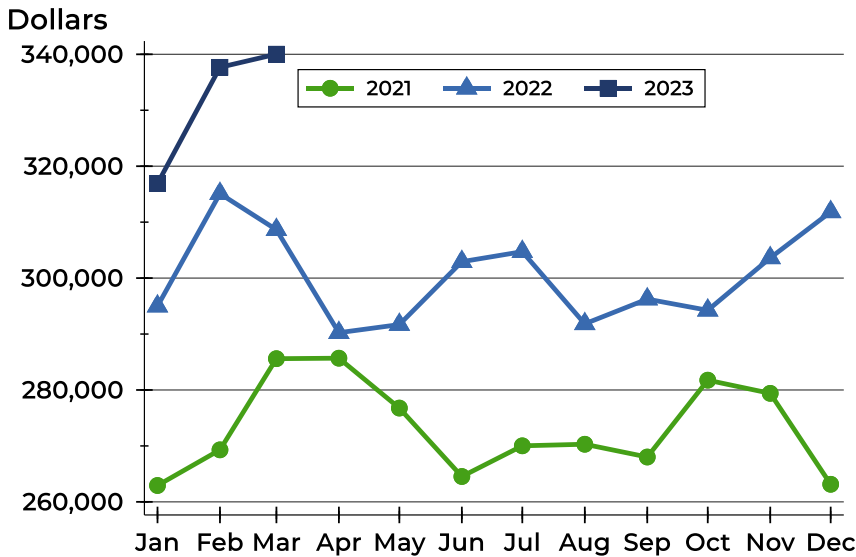
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	5	3.9%	N/A	85,380	92,500	72	64	97.4%	100.0%
\$100,000-\$124,999	9	7.0%	2.5	116,922	115,000	27	12	96.2%	100.0%
\$125,000-\$149,999	7	5.5%	2.1	136,800	134,600	63	56	99.8%	100.0%
\$150,000-\$174,999	6	4.7%	0.7	166,300	168,000	54	46	97.9%	99.0%
\$175,000-\$199,999	6	4.7%	0.7	187,333	185,000	50	22	99.6%	100.0%
\$200,000-\$249,999	18	14.1%	1.2	228,106	222,500	71	44	99.3%	100.0%
\$250,000-\$299,999	17	13.3%	1.5	273,200	269,500	38	22	98.5%	100.0%
\$300,000-\$399,999	23	18.0%	1.7	345,319	350,000	89	53	96.6%	97.2%
\$400,000-\$499,999	19	14.8%	4.6	456,992	469,900	99	73	98.9%	100.0%
\$500,000-\$749,999	11	8.6%	4.4	634,272	625,000	84	107	100.9%	100.0%
\$750,000-\$999,999	5	3.9%	15.0	842,580	784,900	145	57	95.6%	100.0%
\$1,000,000 and up	2	1.6%	N/A	1,200,000	1,200,000	168	168	100.0%	100.0%



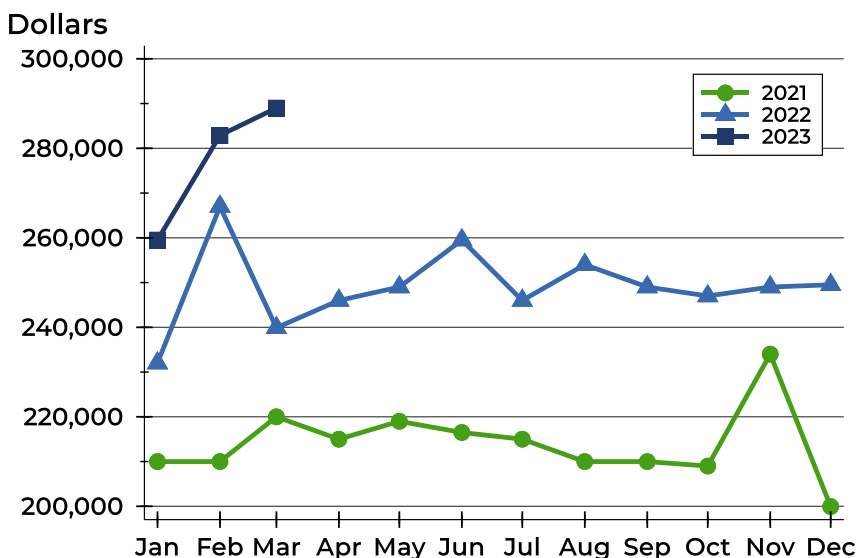
Riley County Active Listings Analysis

Average Price



Month	2021	2022	2023
January	262,929	294,980	316,889
February	269,299	315,098	337,680
March	285,597	308,649	340,031
April	285,687	290,244	
May	276,770	291,693	
June	264,539	302,934	
July	270,021	304,729	
August	270,304	291,827	
September	268,017	296,245	
October	281,756	294,245	
November	279,402	303,615	
December	263,144	311,834	

Median Price

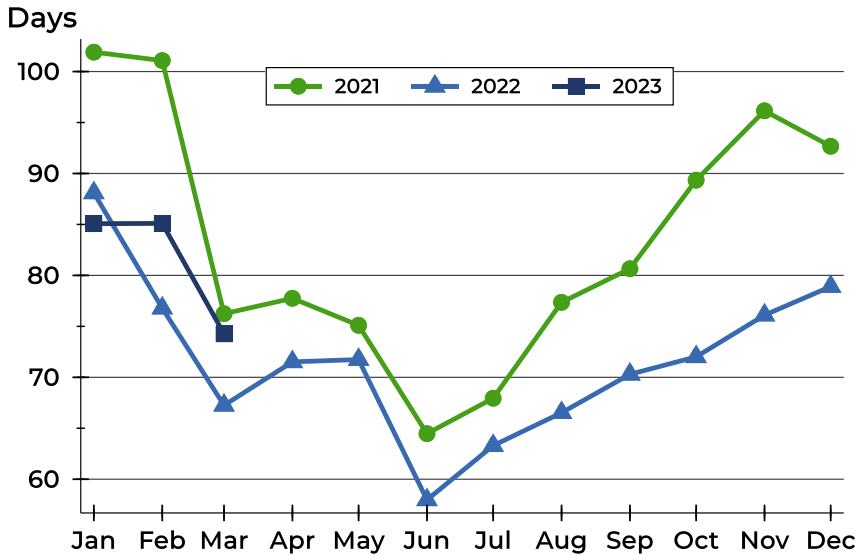


Month	2021	2022	2023
January	210,000	232,000	259,500
February	210,000	267,000	282,900
March	220,000	239,900	289,000
April	215,000	246,000	
May	219,000	249,000	
June	216,500	259,500	
July	215,000	246,000	
August	210,000	254,000	
September	210,000	249,000	
October	209,000	247,000	
November	234,000	249,000	
December	199,950	249,500	



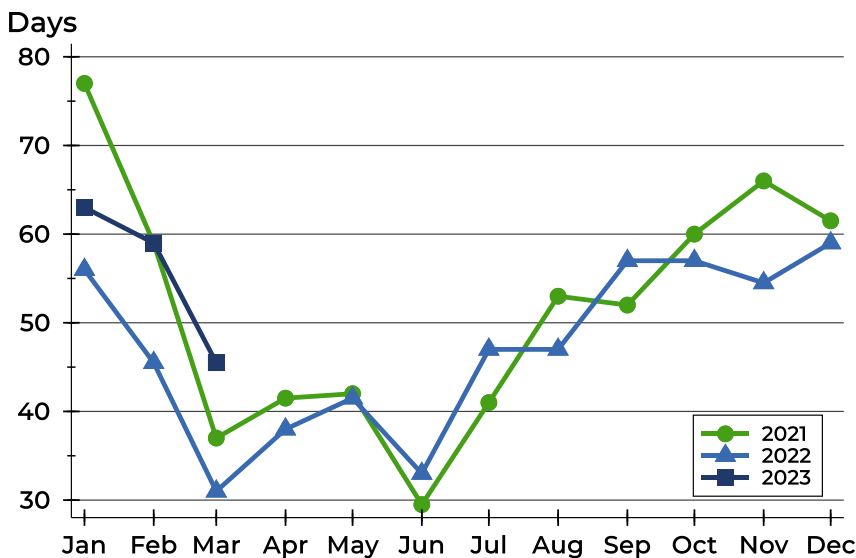
Riley County Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	102	88	85
February	101	77	85
March	76	67	74
April	78	72	
May	75	72	
June	64	58	
July	68	63	
August	77	67	
September	81	70	
October	89	72	
November	96	76	
December	93	79	

Median DOM

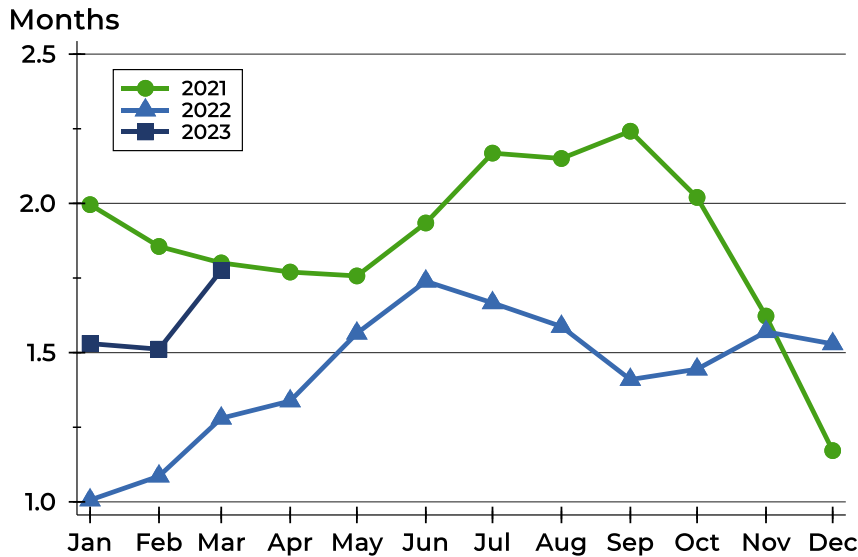


Month	2021	2022	2023
January	77	56	63
February	59	46	59
March	37	31	46
April	42	38	
May	42	42	
June	30	33	
July	41	47	
August	53	47	
September	52	57	
October	60	57	
November	66	55	
December	62	59	



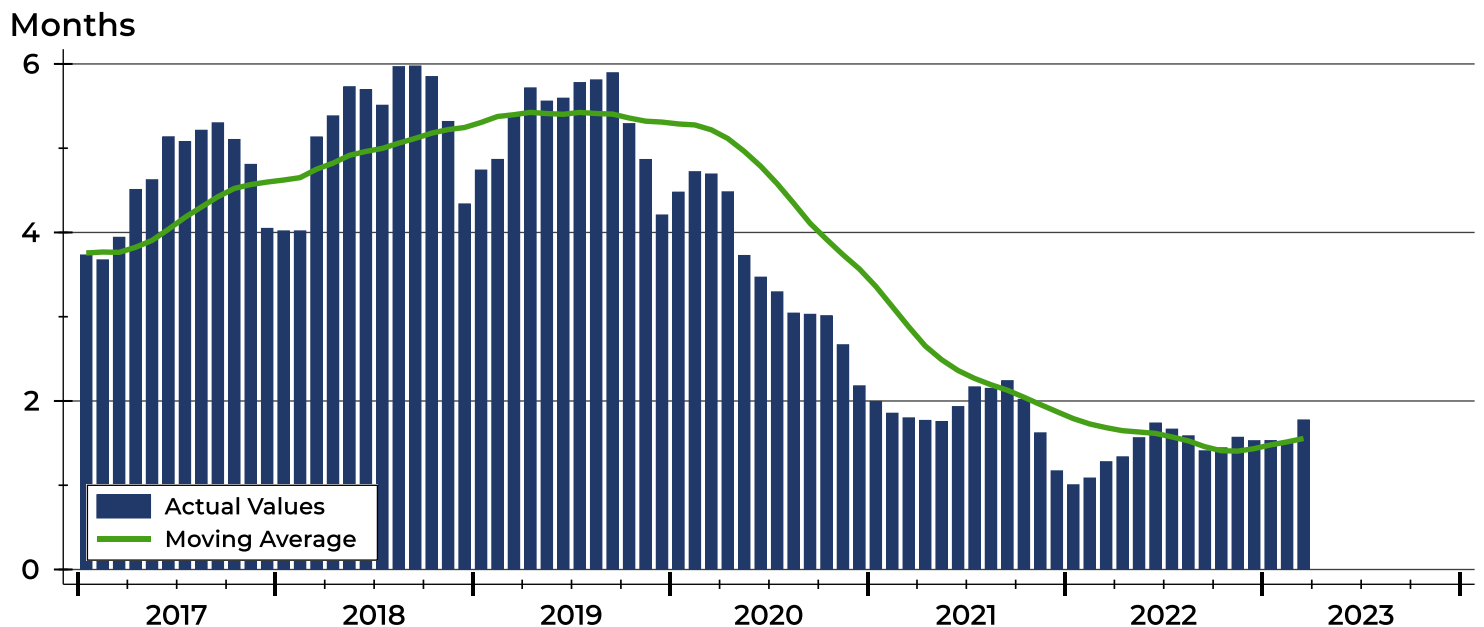
Riley County Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	2.0	1.0	1.5
February	1.9	1.1	1.5
March	1.8	1.3	1.8
April	1.8	1.3	1.8
May	1.8	1.6	1.8
June	1.9	1.7	1.8
July	2.2	1.7	1.8
August	2.2	1.6	1.8
September	2.2	1.4	1.8
October	2.0	1.4	1.8
November	1.6	1.6	1.8
December	1.2	1.5	1.8

History of Month's Supply





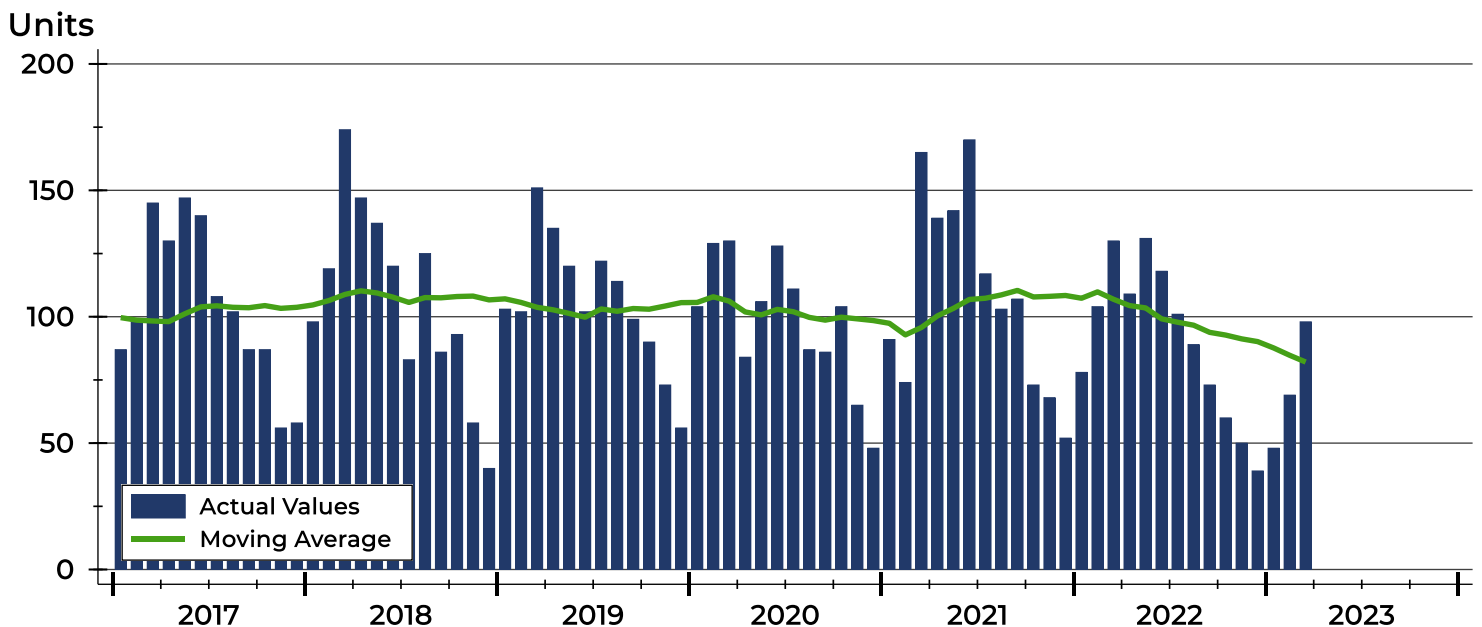
Riley County New Listings Analysis

Summary Statistics for New Listings		2023	March 2022	Change
Current Month	New Listings	98	130	-24.6%
	Volume (1,000s)	28,354	35,000	-19.0%
	Average List Price	289,326	269,234	7.5%
	Median List Price	275,000	235,000	17.0%
Year-to-Date	New Listings	215	312	-31.1%
	Volume (1,000s)	62,948	82,332	-23.5%
	Average List Price	292,779	263,886	10.9%
	Median List Price	270,000	234,500	15.1%

A total of 98 new listings were added in Riley County during March, down 24.6% from the same month in 2022. Year-to-date Riley County has seen 215 new listings.

The median list price of these homes was \$275,000 up from \$235,000 in 2022.

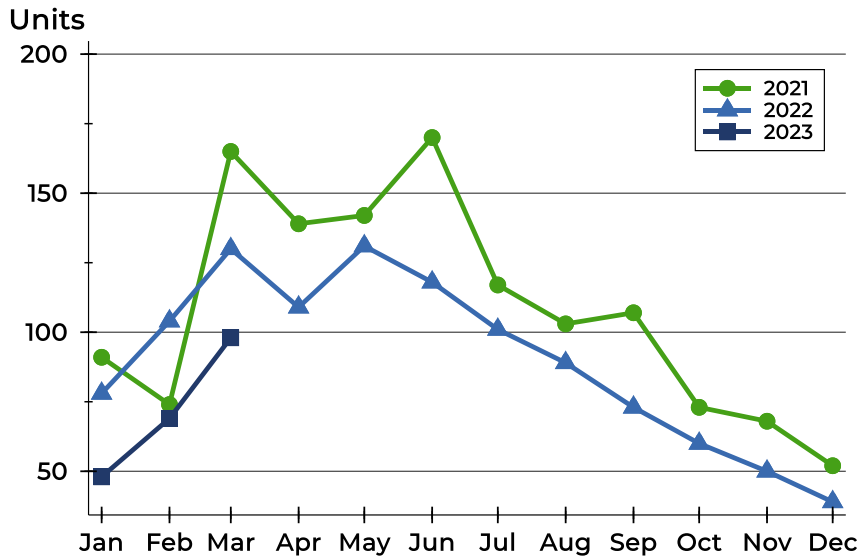
History of New Listings





Riley County New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	91	78	48
February	74	104	69
March	165	130	98
April	139	109	
May	142	131	
June	170	118	
July	117	101	
August	103	89	
September	107	73	
October	73	60	
November	68	50	
December	52	39	

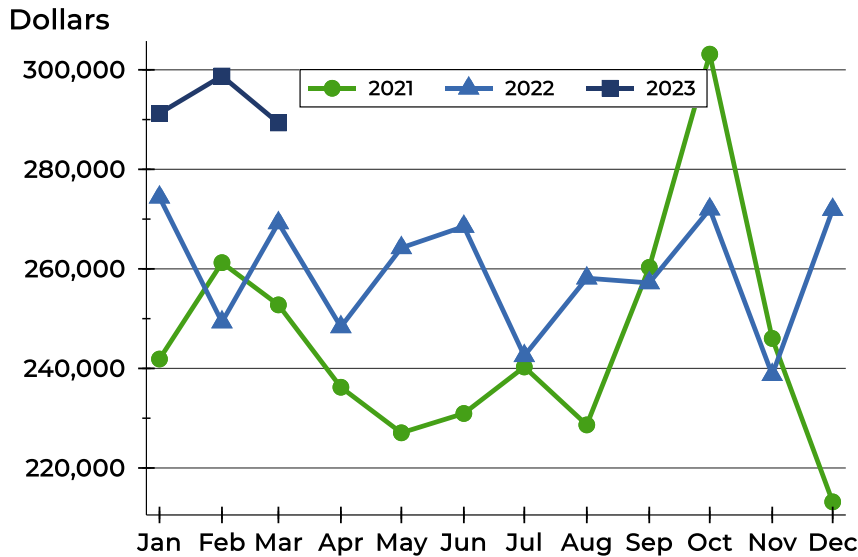
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	2	2.0%	82,450	82,450	21	21	100.0%	100.0%
\$100,000-\$124,999	4	4.1%	121,375	122,000	12	13	100.0%	100.0%
\$125,000-\$149,999	4	4.1%	136,000	135,000	12	10	100.0%	100.0%
\$150,000-\$174,999	6	6.1%	166,467	169,500	5	5	100.0%	100.0%
\$175,000-\$199,999	7	7.1%	189,857	191,000	11	3	100.0%	100.0%
\$200,000-\$249,999	19	19.4%	228,226	225,000	10	6	100.1%	100.0%
\$250,000-\$299,999	19	19.4%	278,895	285,000	10	7	100.3%	100.0%
\$300,000-\$399,999	24	24.5%	338,394	334,950	12	8	99.6%	100.0%
\$400,000-\$499,999	7	7.1%	450,714	445,000	15	10	100.5%	100.0%
\$500,000-\$749,999	5	5.1%	634,000	600,000	12	8	100.0%	100.0%
\$750,000-\$999,999	1	1.0%	750,000	750,000	37	37	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



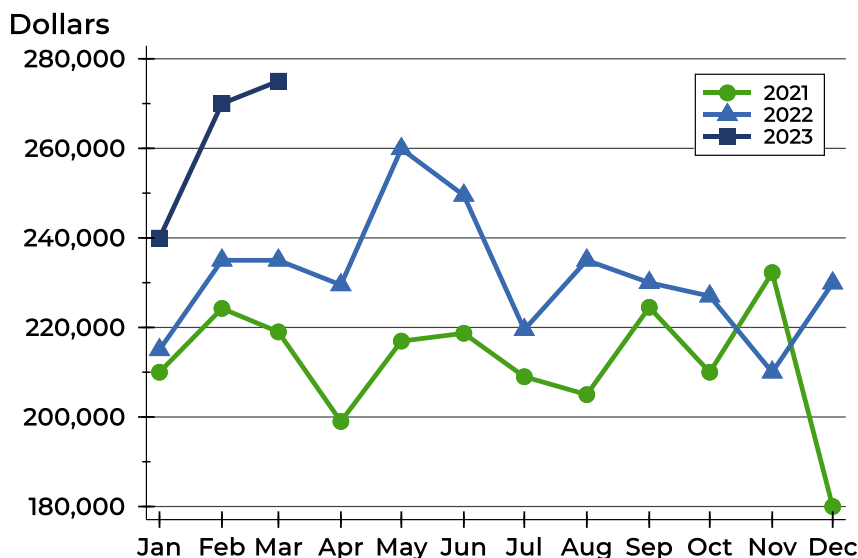
Riley County New Listings Analysis

Average Price



Month	2021	2022	2023
January	241,888	274,397	291,247
February	261,254	249,317	298,751
March	252,772	269,234	289,326
April	236,225	248,339	
May	227,067	264,226	
June	230,952	268,512	
July	240,298	242,536	
August	228,658	258,135	
September	260,308	257,179	
October	303,145	272,004	
November	246,026	238,735	
December	213,190	271,909	

Median Price



Month	2021	2022	2023
January	210,000	215,000	239,950
February	224,250	235,000	270,000
March	219,000	235,000	275,000
April	199,000	229,500	
May	216,950	259,900	
June	218,700	249,500	
July	209,000	219,500	
August	205,000	235,000	
September	224,500	230,000	
October	209,999	227,000	
November	232,250	210,000	
December	180,000	229,900	



**March
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Riley County Contracts Written Analysis

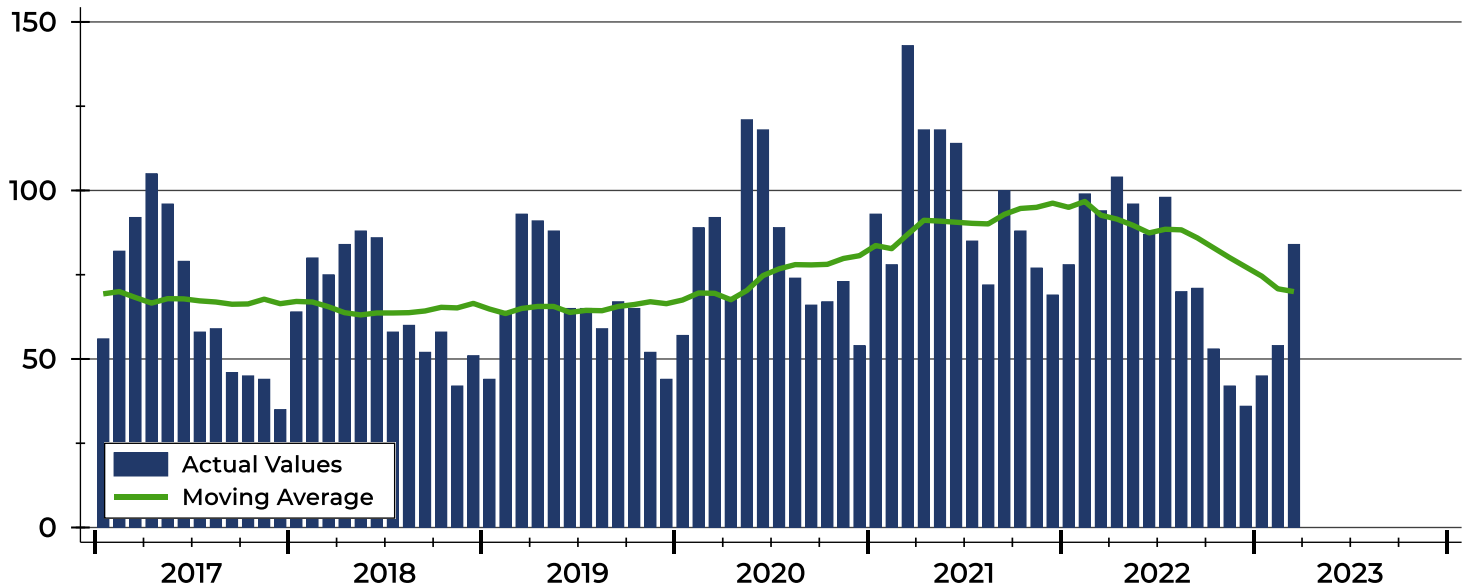
Summary Statistics for Contracts Written		2023	March 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		84	94	-10.6%	183	271	-32.5%
Volume (1,000s)		22,774	24,832	-8.3%	49,336	65,200	-24.3%
Average	Sale Price	271,114	264,169	2.6%	269,597	240,592	12.1%
	Days on Market	31	15	106.7%	32	28	14.3%
	Percent of Original	98.9%	100.7%	-1.8%	97.9%	99.8%	-1.9%
Median	Sale Price	249,700	240,000	4.0%	239,900	219,000	9.5%
	Days on Market	8	4	100.0%	9	6	50.0%
	Percent of Original	100.0%	100.2%	-0.2%	100.0%	100.0%	0.0%

A total of 84 contracts for sale were written in Riley County during the month of March, down from 94 in 2022. The median list price of these homes was \$249,700, up from \$240,000 the prior year.

Half of the homes that went under contract in March were on the market less than 8 days, compared to 4 days in March 2022.

History of Contracts Written

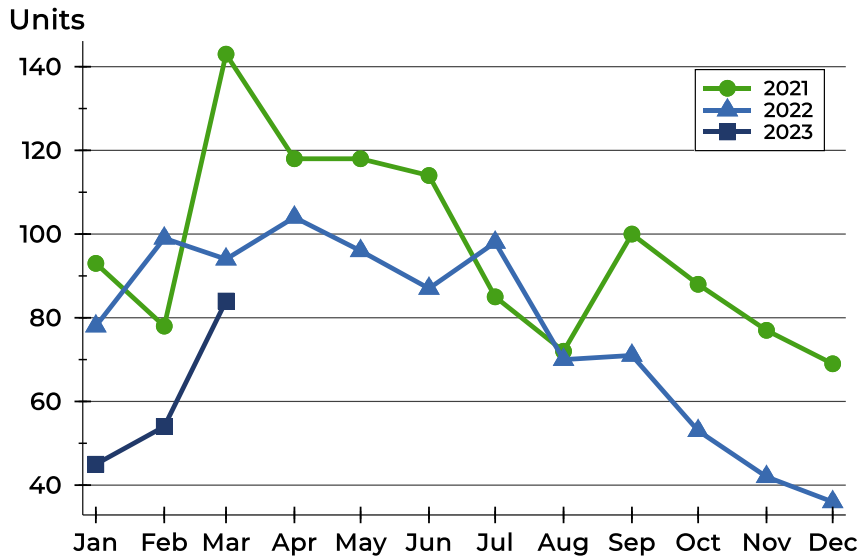
Units





Riley County Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	93	78	45
February	78	99	54
March	143	94	84
April	118	104	
May	118	96	
June	114	87	
July	85	98	
August	72	70	
September	100	71	
October	88	53	
November	77	42	
December	69	36	

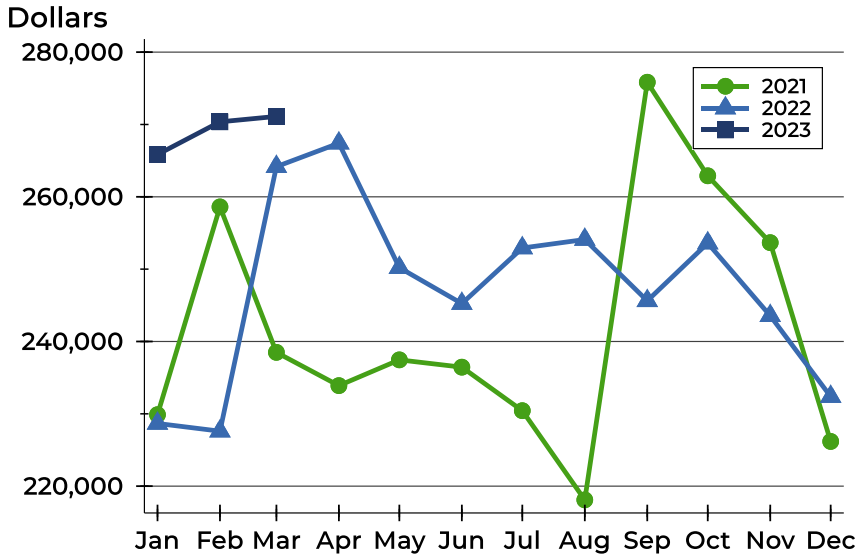
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	1.2%	84,900	84,900	9	9	100.0%	100.0%
\$100,000-\$124,999	3	3.6%	113,333	117,000	41	40	94.9%	96.2%
\$125,000-\$149,999	3	3.6%	137,500	139,000	26	31	96.6%	100.0%
\$150,000-\$174,999	6	7.1%	169,467	170,000	19	5	100.0%	100.0%
\$175,000-\$199,999	7	8.3%	188,257	185,000	11	10	100.0%	100.0%
\$200,000-\$249,999	24	28.6%	225,233	222,450	40	9	97.6%	100.0%
\$250,000-\$299,999	13	15.5%	284,415	285,000	20	2	99.1%	100.0%
\$300,000-\$399,999	20	23.8%	346,023	347,450	32	7	100.4%	100.0%
\$400,000-\$499,999	3	3.6%	465,041	455,323	88	74	99.3%	100.0%
\$500,000-\$749,999	4	4.8%	545,750	539,000	16	15	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



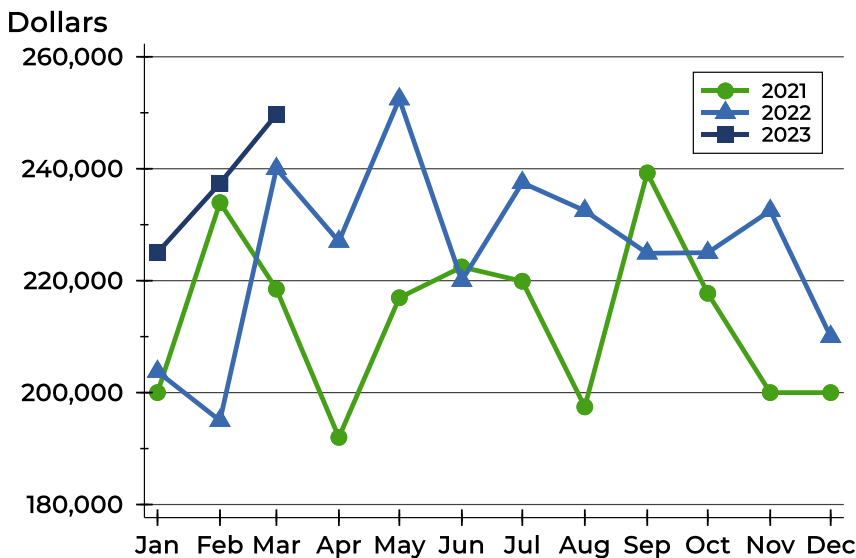
Riley County Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	229,883	228,668	265,844
February	258,609	227,600	270,366
March	238,500	264,169	271,114
April	233,899	267,411	
May	237,460	250,209	
June	236,450	245,241	
July	230,434	252,925	
August	218,103	254,097	
September	275,842	245,622	
October	262,907	253,600	
November	253,665	243,560	
December	226,182	232,381	

Median Price

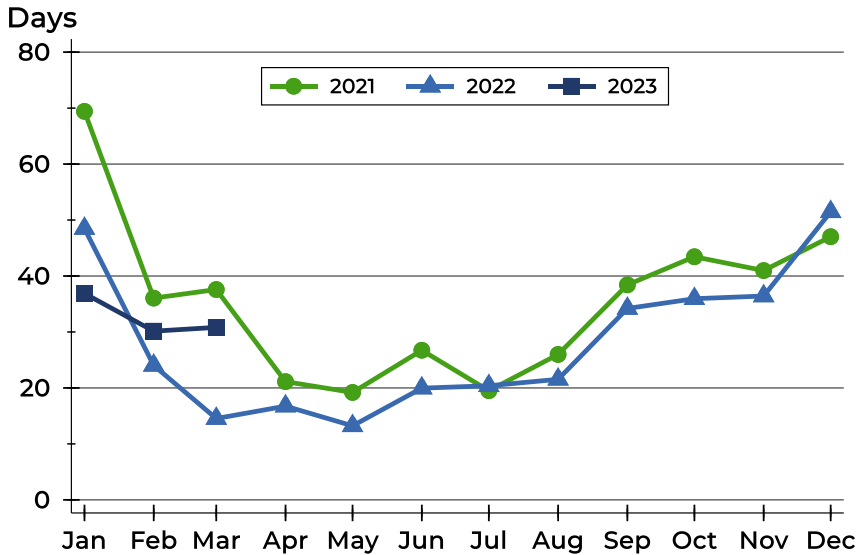


Month	2021	2022	2023
January	200,000	203,750	225,000
February	233,950	195,000	237,400
March	218,500	240,000	249,700
April	192,000	227,000	
May	216,950	252,450	
June	222,450	220,000	
July	219,900	237,500	
August	197,450	232,500	
September	239,250	224,900	
October	217,750	225,000	
November	200,000	232,500	
December	200,000	210,000	



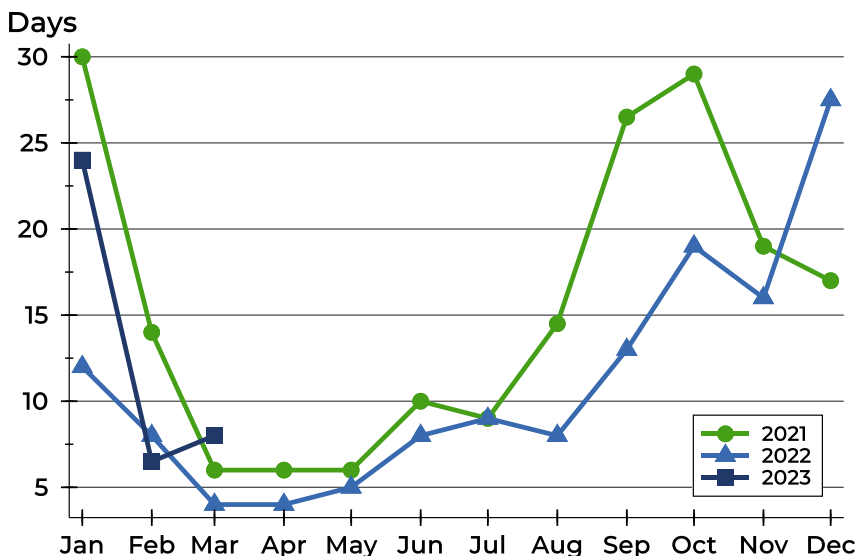
Riley County Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	69	48	37
February	36	24	30
March	38	15	31
April	21	17	
May	19	13	
June	27	20	
July	20	20	
August	26	22	
September	38	34	
October	43	36	
November	41	36	
December	47	51	

Median DOM



Month	2021	2022	2023
January	30	12	24
February	14	8	7
March	6	4	8
April	6	4	
May	6	5	
June	10	8	
July	9	9	
August	15	8	
September	27	13	
October	29	19	
November	19	16	
December	17	28	



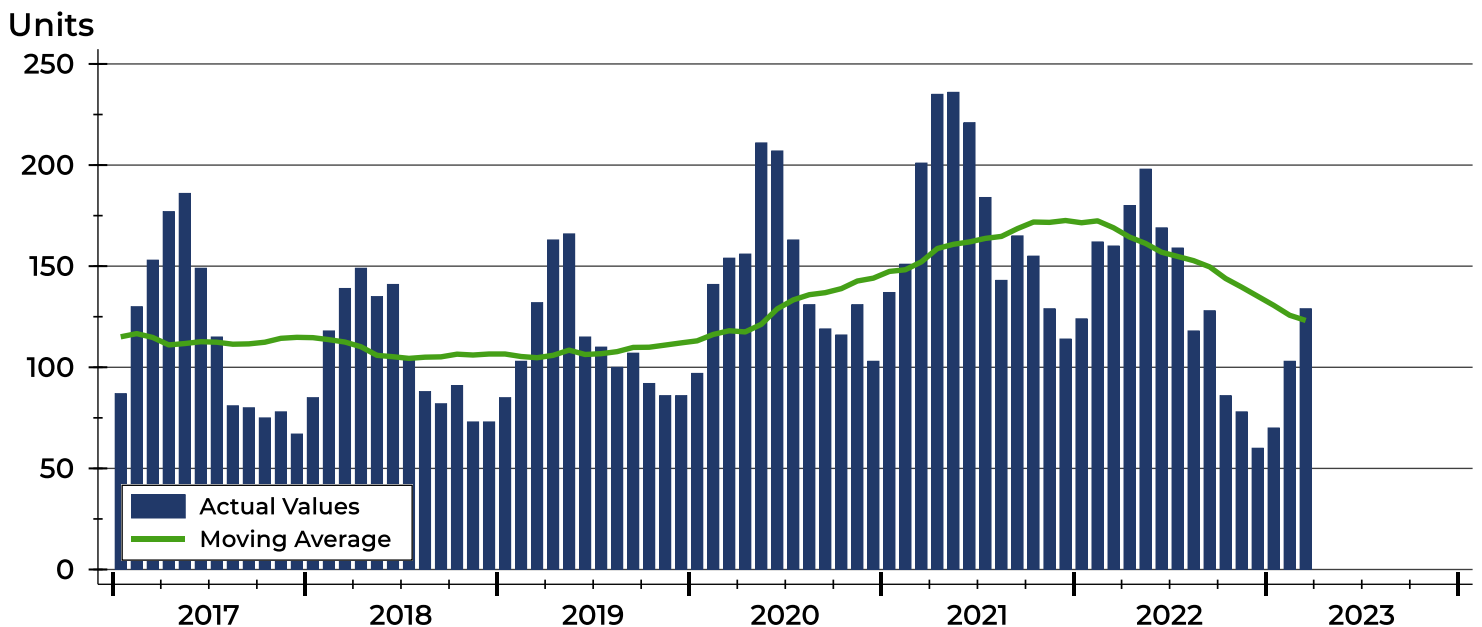
Riley County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of March 2022	Change
Pending Contracts		129	160	-19.4%
Volume (1,000s)		35,161	44,366	-20.7%
Average	List Price	272,565	277,287	-1.7%
	Days on Market	28	25	12.0%
	Percent of Original	98.7%	99.8%	-1.1%
Median	List Price	249,000	241,460	3.1%
	Days on Market	8	5	60.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 129 listings in Riley County had contracts pending at the end of March, down from 160 contracts pending at the end of March 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

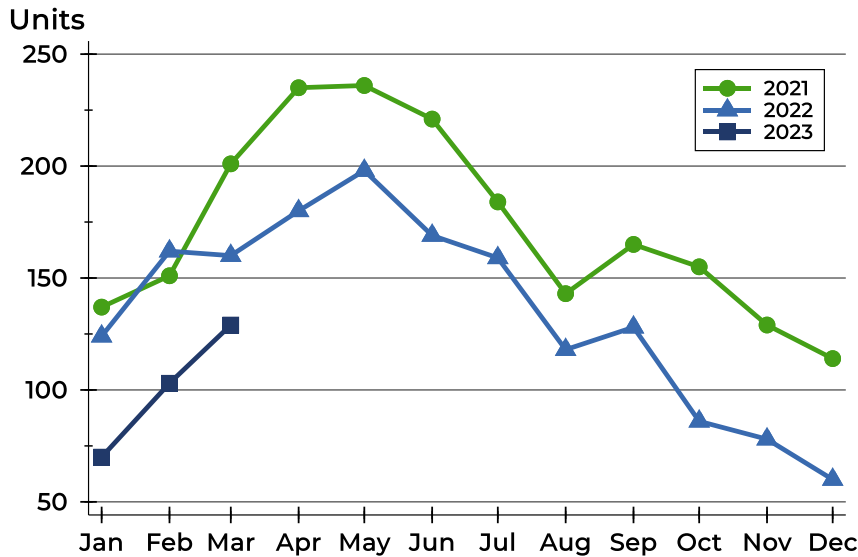
History of Pending Contracts





Riley County Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	137	124	70
February	151	162	103
March	201	160	129
April	235	180	
May	236	198	
June	221	169	
July	184	159	
August	143	118	
September	165	128	
October	155	86	
November	129	78	
December	114	60	

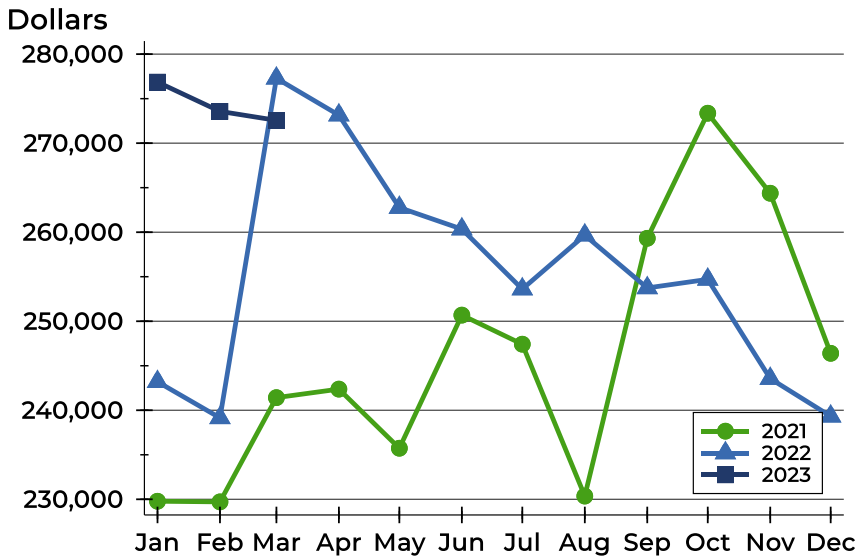
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	0.8%	40,000	40,000	119	119	53.3%	53.3%
\$50,000-\$99,999	1	0.8%	84,900	84,900	9	9	100.0%	100.0%
\$100,000-\$124,999	5	3.9%	112,800	115,000	48	40	95.3%	96.2%
\$125,000-\$149,999	7	5.4%	135,100	137,500	18	8	100.0%	100.0%
\$150,000-\$174,999	12	9.3%	167,758	169,700	27	7	99.4%	100.0%
\$175,000-\$199,999	10	7.8%	188,865	187,450	10	7	100.0%	100.0%
\$200,000-\$249,999	30	23.3%	223,513	219,950	40	9	97.5%	100.0%
\$250,000-\$299,999	22	17.1%	280,441	285,000	6	3	99.9%	100.0%
\$300,000-\$399,999	28	21.7%	341,278	342,500	29	7	99.2%	100.0%
\$400,000-\$499,999	7	5.4%	455,232	455,000	47	17	100.4%	100.0%
\$500,000-\$749,999	4	3.1%	545,750	539,000	16	15	100.0%	100.0%
\$750,000-\$999,999	2	1.6%	912,000	912,000	88	88	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



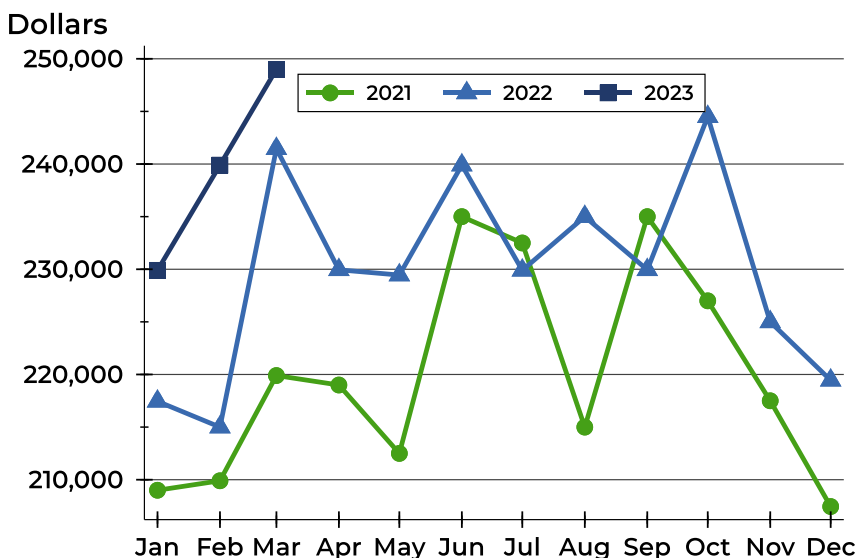
Riley County Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	229,781	243,204	276,864
February	229,712	239,149	273,576
March	241,420	277,287	272,565
April	242,377	273,152	
May	235,738	262,768	
June	250,688	260,348	
July	247,424	253,615	
August	230,364	259,667	
September	259,319	253,740	
October	273,363	254,702	
November	264,377	243,560	
December	246,398	239,327	

Median Price

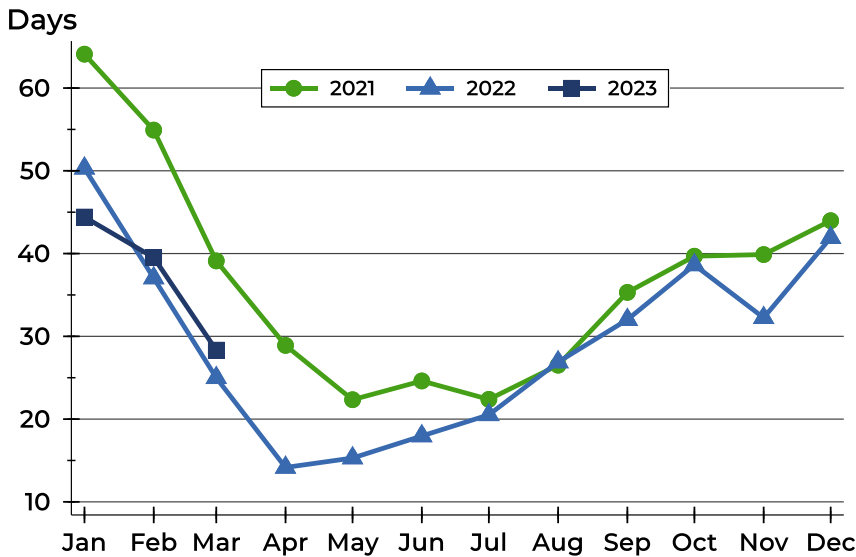


Month	2021	2022	2023
January	209,000	217,450	229,900
February	209,900	215,000	239,900
March	219,900	241,460	249,000
April	219,000	229,950	
May	212,500	229,450	
June	235,000	239,900	
July	232,500	229,900	
August	215,000	235,000	
September	235,000	229,950	
October	227,000	244,500	
November	217,500	225,000	
December	207,450	219,450	



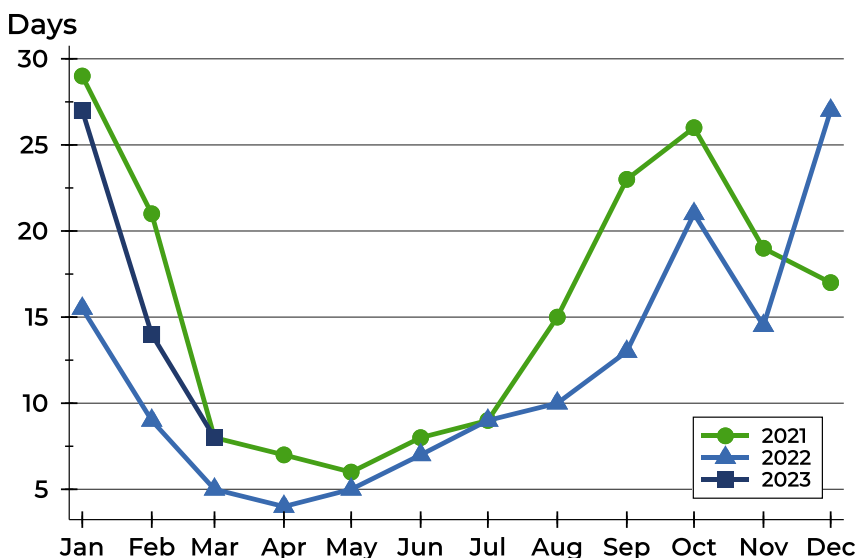
Riley County Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	64	50	44
February	55	37	40
March	39	25	28
April	29	14	
May	22	15	
June	25	18	
July	22	21	
August	27	27	
September	35	32	
October	40	39	
November	40	32	
December	44	42	

Median DOM



Month	2021	2022	2023
January	29	16	27
February	21	9	14
March	8	5	8
April	7	4	
May	6	5	
June	8	7	
July	9	9	
August	15	10	
September	23	13	
October	26	21	
November	19	15	
December	17	27	