



**July
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Riley County Housing Report



Market Overview

Riley County Home Sales Fell in July

Total home sales in Riley County fell last month to 82 units, compared to 103 units in July 2022. Total sales volume was \$24.7 million, down from a year earlier.

The median sale price in July was \$280,000, up from \$225,000 a year earlier. Homes that sold in July were typically on the market for 6 days and sold for 100.0% of their list prices.

Riley County Active Listings Up at End of July

The total number of active listings in Riley County at the end of July was 152 units, up from 150 at the same point in 2022. This represents a 2.2 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$320,000.

During July, a total of 90 contracts were written down from 98 in July 2022. At the end of the month, there were 124 contracts still pending.

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Riley County Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales Change from prior year		82 -20.4%	103 -18.9%	127 -7.3%	460 -24.7%	611 -9.9%	678 18.3%
Active Listings Change from prior year		152 1.3%	150 -21.5%	191 -21.1%	N/A	N/A	N/A
Months' Supply Change from prior year		2.2 29.4%	1.7 -22.7%	2.2 -33.3%	N/A	N/A	N/A
New Listings Change from prior year		79 -21.8%	101 -13.7%	117 5.4%	622 -19.3%	771 -14.1%	898 13.4%
Contracts Written Change from prior year		90 -8.2%	98 15.3%	85 -4.5%	540 -17.7%	656 -12.4%	749 18.1%
Pending Contracts Change from prior year		124 -22.0%	159 -13.6%	184 12.9%	N/A	N/A	N/A
Sales Volume (1,000s) Change from prior year		24,674 -4.6%	25,872 -16.2%	30,883 2.3%	125,885 -17.1%	151,767 -2.8%	156,111 28.8%
Average	Sale Price Change from prior year	300,907 19.8%	251,180 3.3%	243,175 10.4%	273,664 10.2%	248,392 7.9%	230,252 8.9%
	List Price of Actives Change from prior year	350,757 15.1%	304,729 12.9%	270,021 -0.3%	N/A	N/A	N/A
	Days on Market Change from prior year	27 50.0%	18 -28.0%	25 -50.0%	29 11.5%	26 -29.7%	37 -40.3%
	Percent of List Change from prior year	99.2% -1.3%	100.5% 0.6%	99.9% 1.3%	98.9% -1.3%	100.2% 0.8%	99.4% 1.6%
	Percent of Original Change from prior year	98.3% -1.6%	99.9% 0.6%	99.3% 2.4%	97.9% -1.5%	99.4% 1.0%	98.4% 2.8%
Median	Sale Price Change from prior year	280,000 24.4%	225,000 -1.3%	228,000 23.2%	240,000 6.2%	226,000 10.2%	205,000 8.8%
	List Price of Actives Change from prior year	320,000 30.1%	246,000 14.4%	215,000 7.7%	N/A	N/A	N/A
	Days on Market Change from prior year	6 20.0%	5 -28.6%	7 -68.2%	8 33.3%	6 -33.3%	9 -72.7%
	Percent of List Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 0.9%	100.0% 0.0%	100.0% 0.0%	100.0% 1.6%
	Percent of Original Change from prior year	100.0% 0.0%	100.0% 0.0%	100.0% 1.9%	100.0% 0.0%	100.0% 0.0%	100.0% 2.7%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**July
2023**

Flint Hills MLS Statistics



**FLINT HILLS
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Riley County Closed Listings Analysis

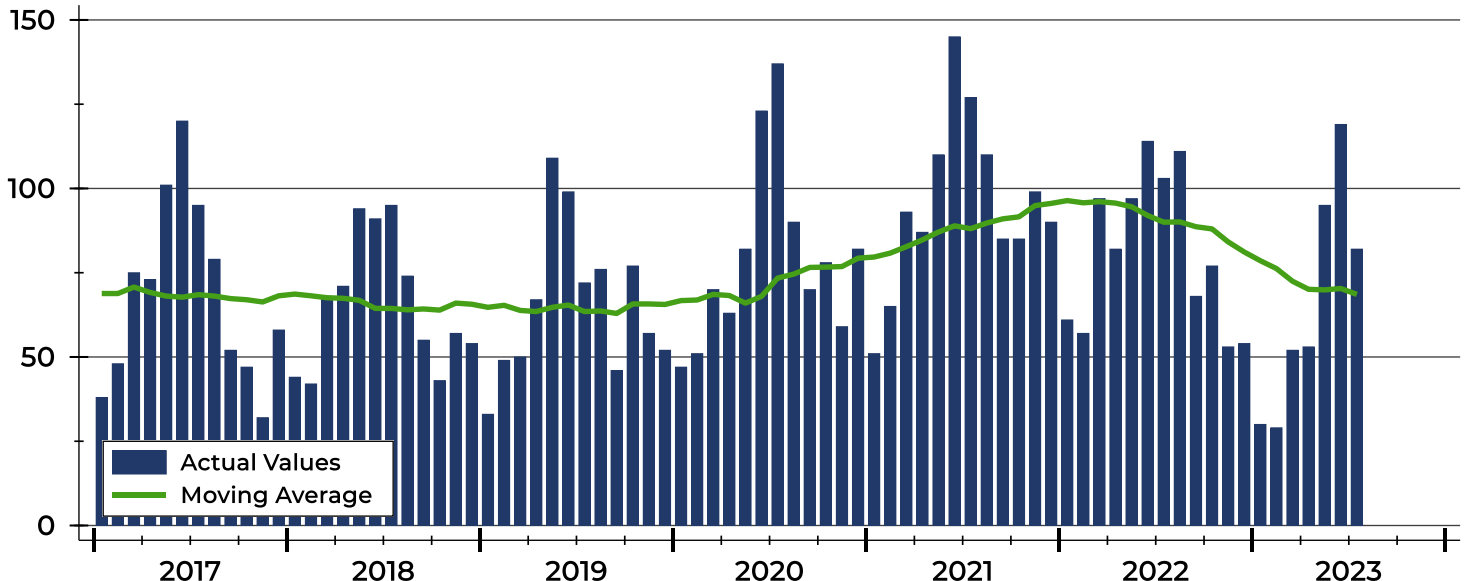
Summary Statistics for Closed Listings		2023	July 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		82	103	-20.4%	460	611	-24.7%
Volume (1,000s)		24,674	25,872	-4.6%	125,885	151,767	-17.1%
Months' Supply		2.2	1.7	29.4%	N/A	N/A	N/A
Average	Sale Price	300,907	251,180	19.8%	273,664	248,392	10.2%
	Days on Market	27	18	50.0%	29	26	11.5%
	Percent of List	99.2%	100.5%	-1.3%	98.9%	100.2%	-1.3%
	Percent of Original	98.3%	99.9%	-1.6%	97.9%	99.4%	-1.5%
Median	Sale Price	280,000	225,000	24.4%	240,000	226,000	6.2%
	Days on Market	6	5	20.0%	8	6	33.3%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 82 homes sold in Riley County in July, down from 103 units in July 2022. Total sales volume fell to \$24.7 million compared to \$25.9 million in the previous year.

The median sales price in July was \$280,000, up 24.4% compared to the prior year. Median days on market was 6 days, the same as June, and up from 5 in July 2022.

History of Closed Listings

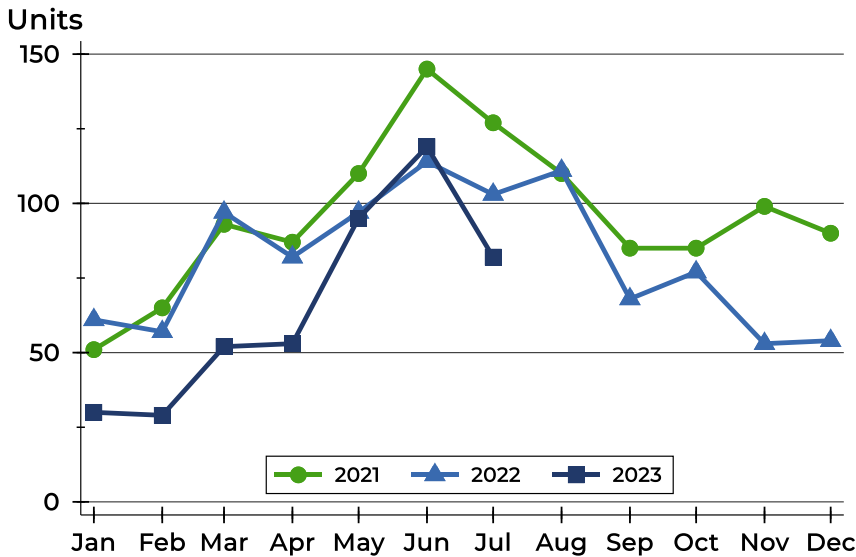
Units





Riley County Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	51	61	30
February	65	57	29
March	93	97	52
April	87	82	53
May	110	97	95
June	145	114	119
July	127	103	82
August	110	111	
September	85	68	
October	85	77	
November	99	53	
December	90	54	

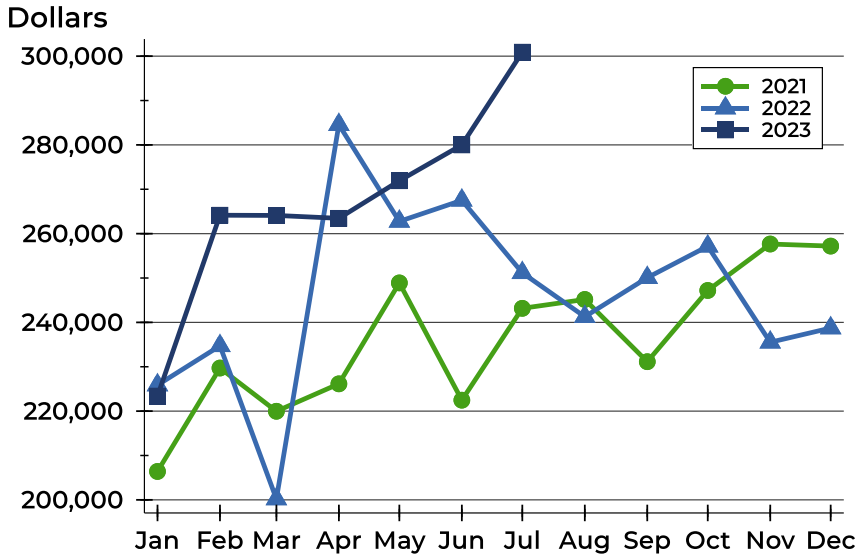
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	3	3.7%	2.8	122,000	122,000	22	2	97.3%	103.3%	97.3%	103.3%
\$125,000-\$149,999	3	3.7%	2.2	134,000	137,000	39	53	100.5%	100.0%	100.5%	100.0%
\$150,000-\$174,999	8	9.8%	1.2	162,738	164,000	23	5	97.9%	98.7%	96.8%	98.4%
\$175,000-\$199,999	8	9.8%	0.5	187,875	190,000	10	6	101.0%	100.9%	101.0%	100.9%
\$200,000-\$249,999	12	14.6%	1.3	227,458	235,500	6	4	99.8%	100.0%	99.5%	100.0%
\$250,000-\$299,999	14	17.1%	1.7	280,725	280,000	22	6	100.3%	100.0%	99.7%	100.0%
\$300,000-\$399,999	22	26.8%	3.5	344,341	336,500	43	23	98.9%	100.0%	97.0%	98.3%
\$400,000-\$499,999	5	6.1%	3.8	470,700	486,000	12	12	97.1%	97.4%	97.1%	97.4%
\$500,000-\$749,999	5	6.1%	4.5	574,000	590,000	69	11	96.9%	95.0%	96.2%	94.4%
\$750,000-\$999,999	2	2.4%	7.2	821,400	821,400	4	4	99.9%	99.9%	99.9%	99.9%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



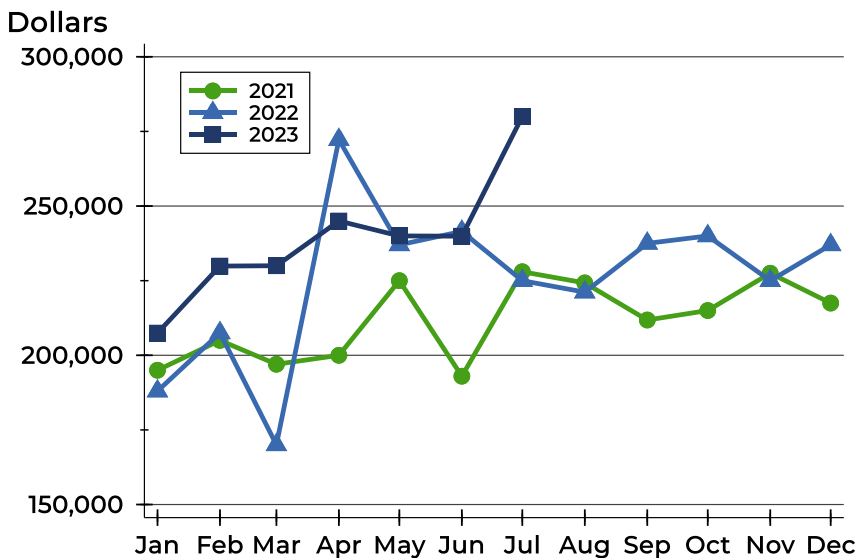
Riley County Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	206,402	225,875	223,398
February	229,715	234,723	264,153
March	219,973	200,196	264,104
April	226,152	284,561	263,458
May	248,898	262,771	271,921
June	222,470	267,511	279,997
July	243,175	251,180	300,907
August	245,172	241,275	
September	231,140	250,074	
October	247,194	257,164	
November	257,661	235,522	
December	257,195	238,726	

Median Price

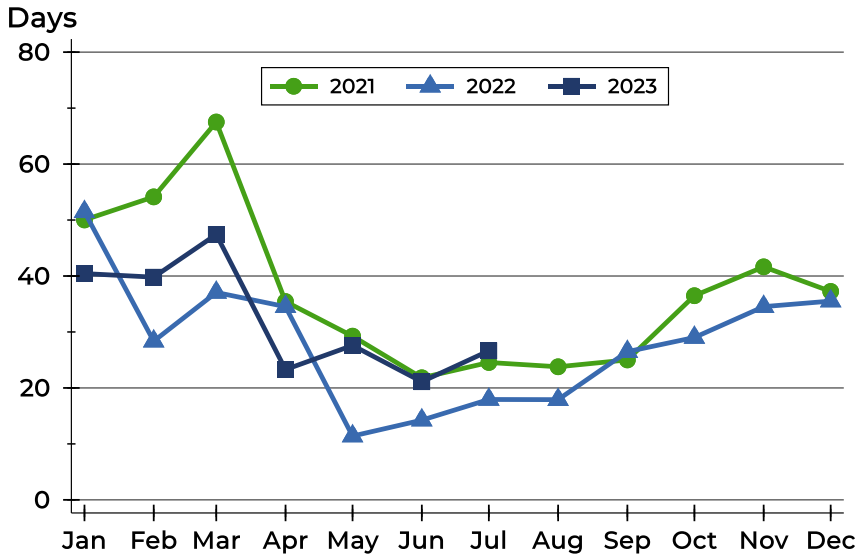


Month	2021	2022	2023
January	195,000	188,000	207,450
February	205,000	207,500	229,900
March	197,000	170,000	230,000
April	200,000	272,250	245,000
May	225,000	237,000	240,000
June	193,000	241,500	239,900
July	228,000	225,000	280,000
August	224,250	221,159	
September	211,819	237,500	
October	215,000	240,000	
November	227,500	225,000	
December	217,500	237,000	



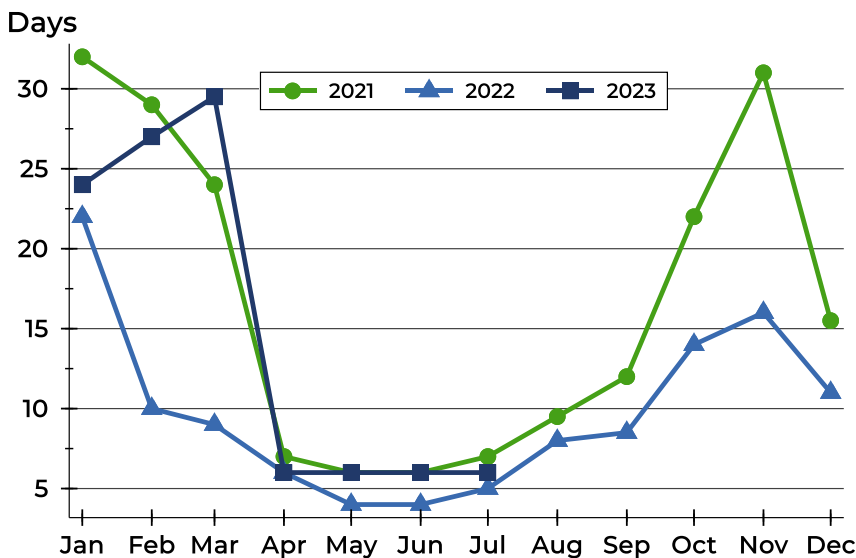
Riley County Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	50	51	40
February	54	28	40
March	68	37	47
April	35	35	23
May	29	11	28
June	22	14	21
July	25	18	27
August	24	18	
September	25	26	
October	36	29	
November	42	35	
December	37	36	

Median DOM



Month	2021	2022	2023
January	32	22	24
February	29	10	27
March	24	9	30
April	7	6	6
May	6	4	6
June	6	4	6
July	7	5	6
August	10	8	
September	12	9	
October	22	14	
November	31	16	
December	16	11	



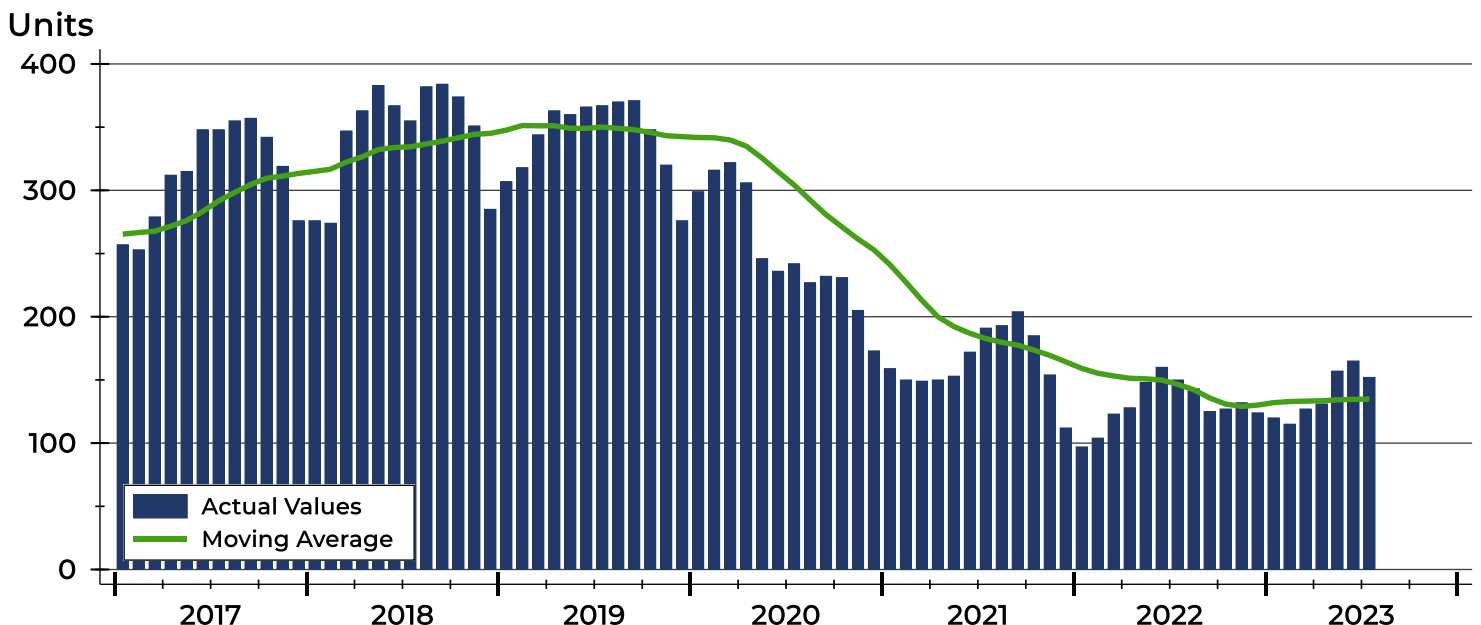
Riley County Active Listings Analysis

Summary Statistics for Active Listings		2023	End of July 2022	Change
Active Listings		152	150	1.3%
Volume (1,000s)		53,315	45,709	16.6%
Months' Supply		2.2	1.7	29.4%
Average	List Price	350,757	304,729	15.1%
	Days on Market	73	63	15.9%
	Percent of Original	97.5%	97.9%	-0.4%
Median	List Price	320,000	246,000	30.1%
	Days on Market	57	47	21.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 152 homes were available for sale in Riley County at the end of July. This represents a 2.2 months' supply of active listings.

The median list price of homes on the market at the end of July was \$320,000, up 30.1% from 2022. The typical time on market for active listings was 57 days, up from 47 days a year earlier.

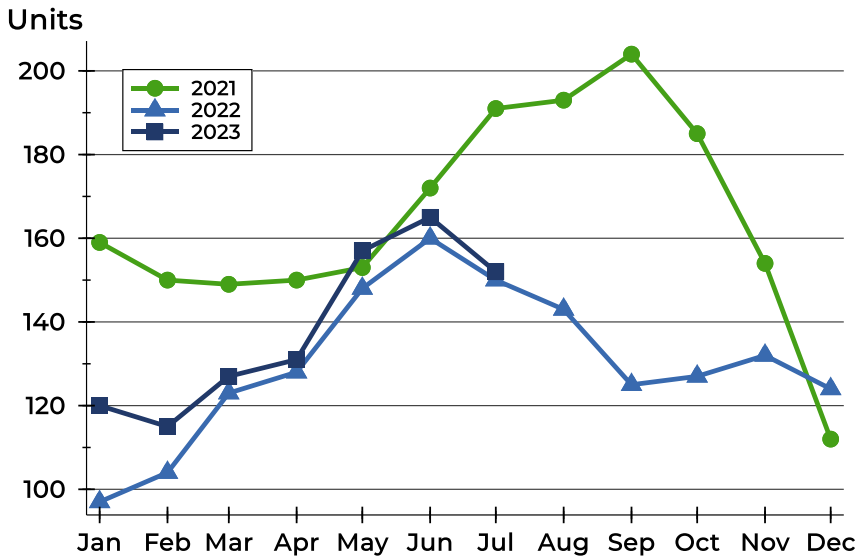
History of Active Listings





Riley County Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	159	97	120
February	150	104	115
March	149	123	127
April	150	128	131
May	153	148	157
June	172	160	165
July	191	150	152
August	193	143	
September	204	125	
October	185	127	
November	154	132	
December	112	124	

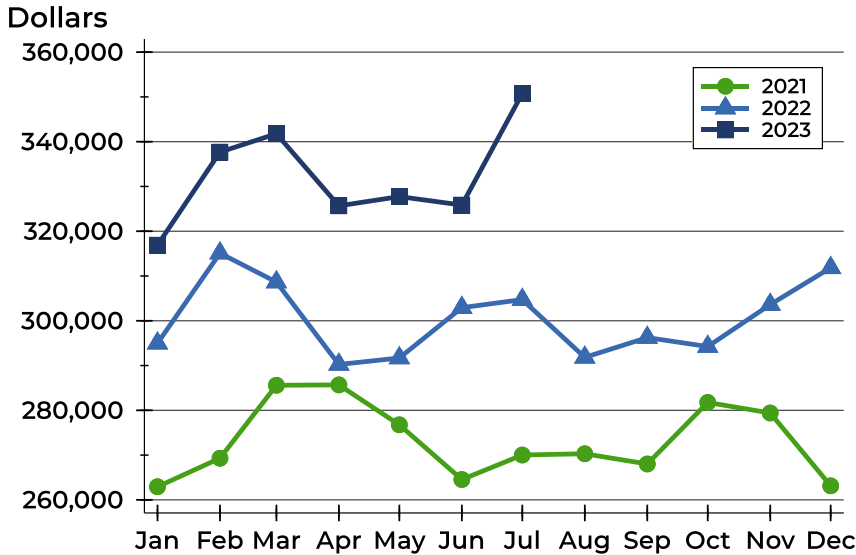
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	0.7%	N/A	35,000	35,000	8	8	100.0%	100.0%
\$50,000-\$99,999	5	3.3%	N/A	85,380	92,500	85	68	97.4%	100.0%
\$100,000-\$124,999	9	5.9%	2.8	113,200	115,000	59	63	96.2%	100.0%
\$125,000-\$149,999	6	3.9%	2.2	136,133	133,950	57	59	99.1%	100.0%
\$150,000-\$174,999	9	5.9%	1.2	166,211	169,000	61	34	96.7%	100.0%
\$175,000-\$199,999	4	2.6%	0.5	186,000	185,000	73	41	96.8%	98.7%
\$200,000-\$249,999	19	12.5%	1.3	231,205	232,000	77	43	98.5%	100.0%
\$250,000-\$299,999	17	11.2%	1.7	276,371	279,900	50	58	98.3%	100.0%
\$300,000-\$399,999	45	29.6%	3.5	357,340	364,000	72	53	97.2%	98.5%
\$400,000-\$499,999	17	11.2%	3.8	444,574	442,000	85	61	96.8%	96.0%
\$500,000-\$749,999	13	8.6%	4.5	595,960	600,000	58	60	97.8%	100.0%
\$750,000-\$999,999	3	2.0%	7.2	892,667	958,000	249	146	92.6%	98.0%
\$1,000,000 and up	4	2.6%	N/A	1,405,750	1,274,000	115	69	100.0%	100.0%



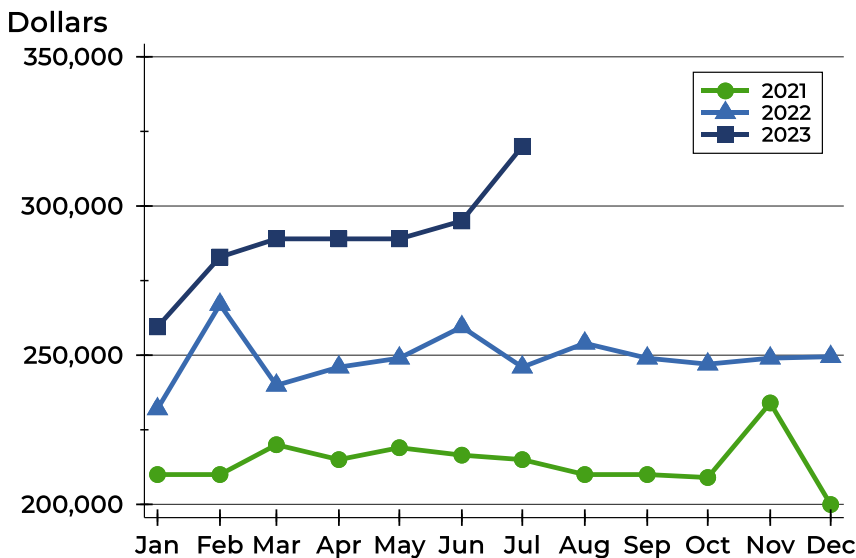
Riley County Active Listings Analysis

Average Price



Month	2021	2022	2023
January	262,929	294,980	316,889
February	269,299	315,098	337,680
March	285,597	308,649	341,768
April	285,687	290,244	325,675
May	276,770	291,693	327,740
June	264,539	302,934	325,850
July	270,021	304,729	350,757
August	270,304	291,827	
September	268,017	296,245	
October	281,756	294,245	
November	279,402	303,615	
December	263,144	311,834	

Median Price

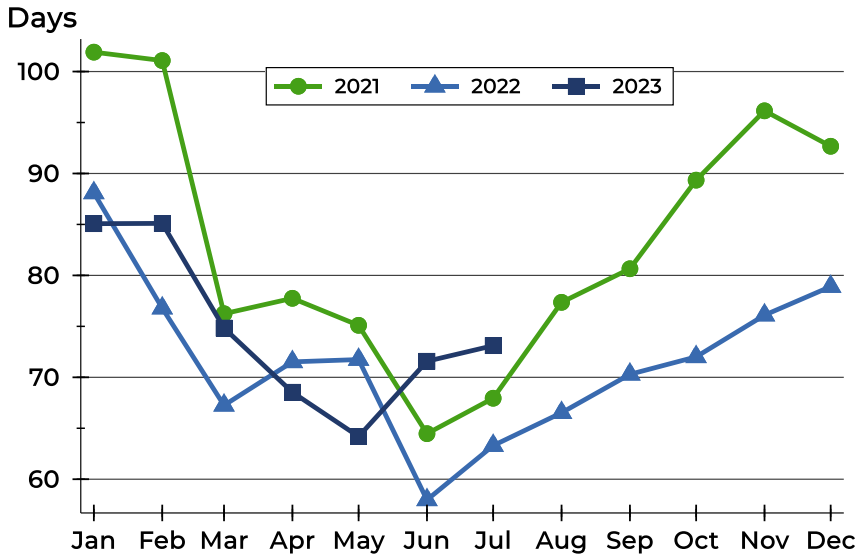


Month	2021	2022	2023
January	210,000	232,000	259,500
February	210,000	267,000	282,900
March	220,000	239,900	289,000
April	215,000	246,000	289,000
May	219,000	249,000	289,000
June	216,500	259,500	295,000
July	215,000	246,000	320,000
August	210,000	254,000	
September	210,000	249,000	
October	209,000	247,000	
November	234,000	249,000	
December	199,950	249,500	



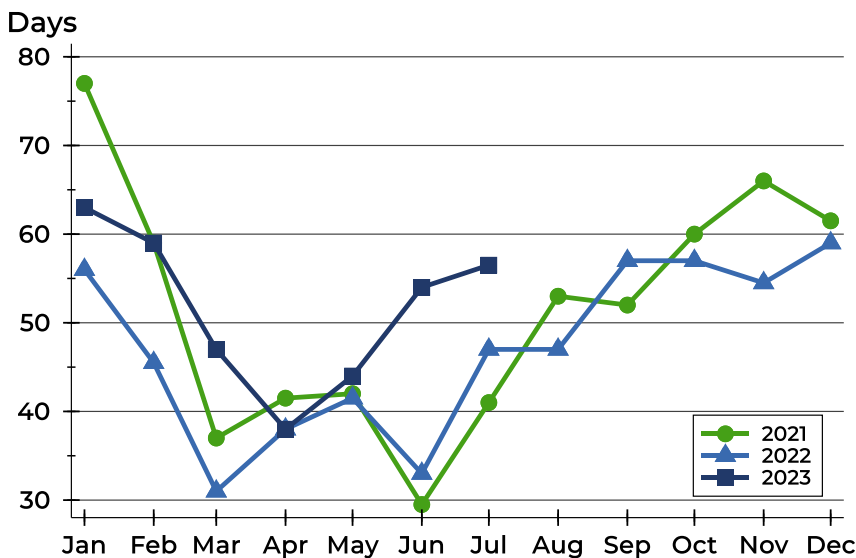
Riley County Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	102	88	85
February	101	77	85
March	76	67	75
April	78	72	69
May	75	72	64
June	64	58	72
July	68	63	73
August	77	67	
September	81	70	
October	89	72	
November	96	76	
December	93	79	

Median DOM

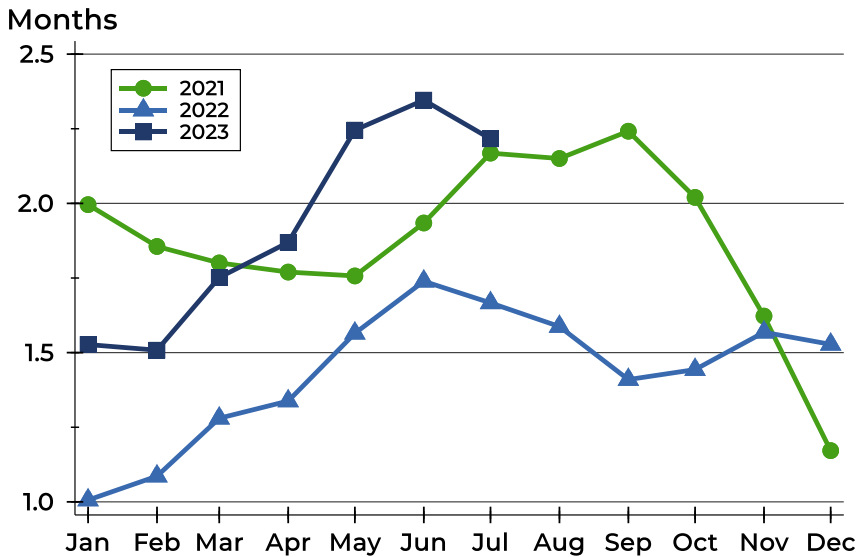


Month	2021	2022	2023
January	77	56	63
February	59	46	59
March	37	31	47
April	42	38	38
May	42	42	44
June	30	33	54
July	41	47	57
August	53	47	
September	52	57	
October	60	57	
November	66	55	
December	62	59	



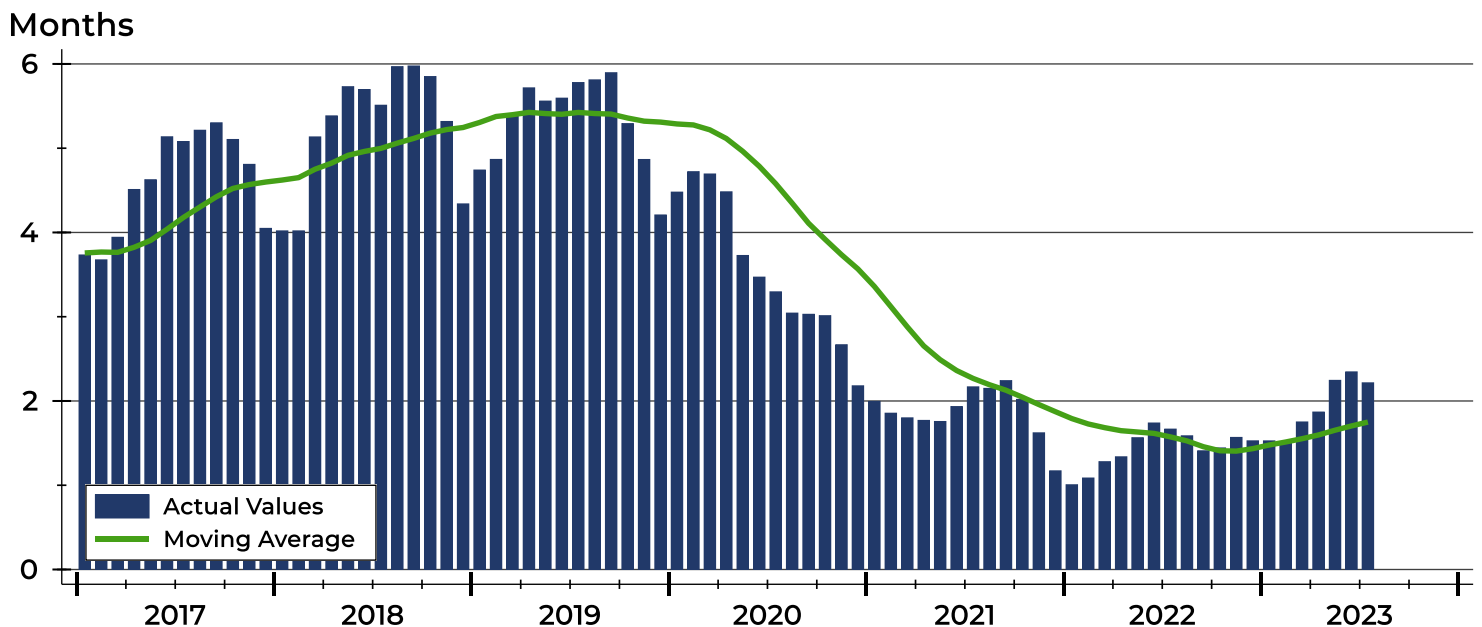
Riley County Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	2.0	1.0	1.5
February	1.9	1.1	1.5
March	1.8	1.3	1.8
April	1.8	1.3	1.9
May	1.8	1.6	2.2
June	1.9	1.7	2.3
July	2.2	1.7	2.2
August	2.2	1.6	
September	2.2	1.4	
October	2.0	1.4	
November	1.6	1.6	
December	1.2	1.5	

History of Month's Supply





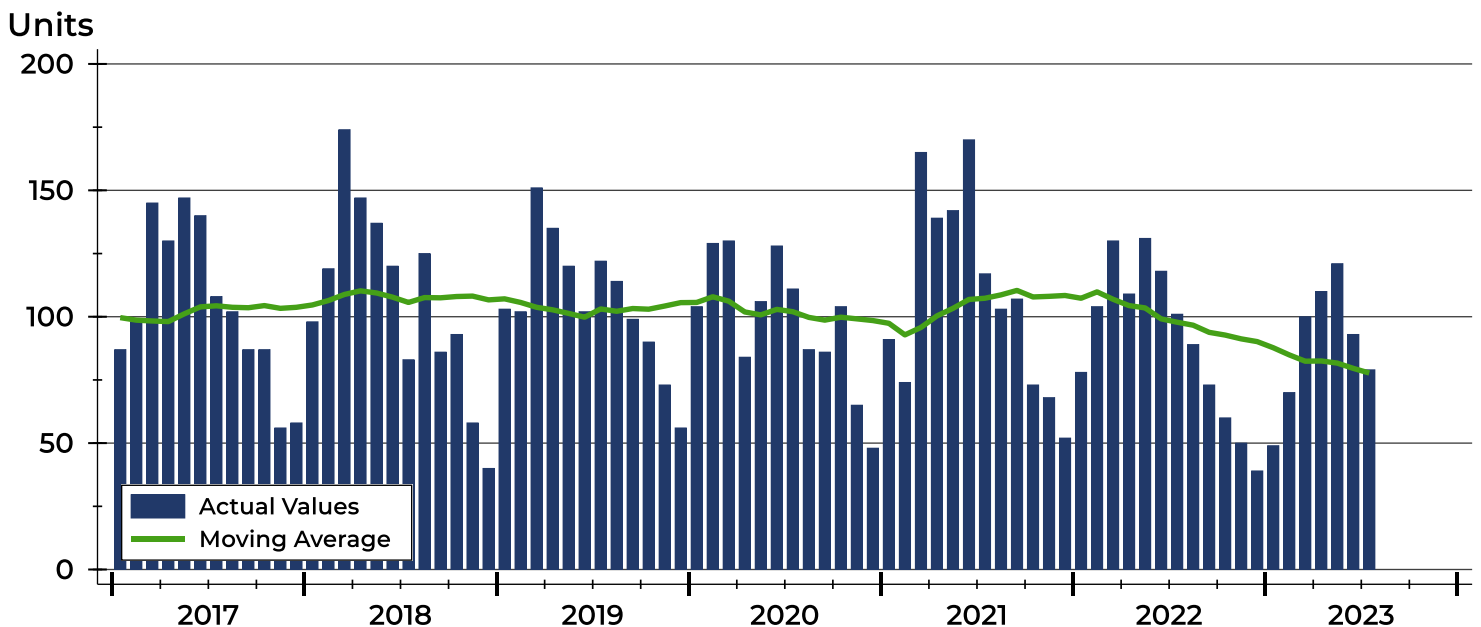
Riley County New Listings Analysis

Summary Statistics for New Listings		2023	July 2022	Change
Current Month	New Listings	79	101	-21.8%
	Volume (1,000s)	22,566	24,496	-7.9%
	Average List Price	285,639	242,536	17.8%
	Median List Price	249,000	219,500	13.4%
Year-to-Date	New Listings	622	771	-19.3%
	Volume (1,000s)	183,926	200,116	-8.1%
	Average List Price	295,701	259,553	13.9%
	Median List Price	261,250	235,000	11.2%

A total of 79 new listings were added in Riley County during July, down 21.8% from the same month in 2022. Year-to-date Riley County has seen 622 new listings.

The median list price of these homes was \$249,000 up from \$219,500 in 2022.

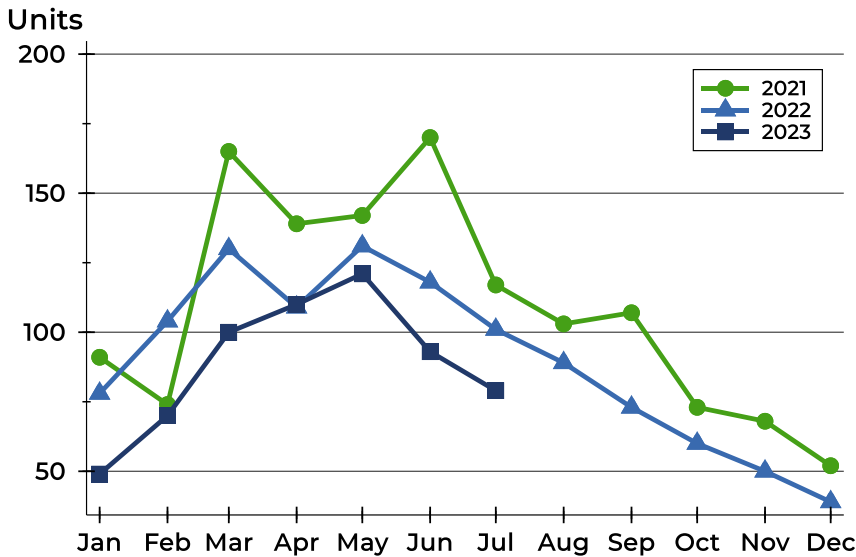
History of New Listings





Riley County New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	91	78	49
February	74	104	70
March	165	130	100
April	139	109	110
May	142	131	121
June	170	118	93
July	117	101	79
August	103	89	
September	107	73	
October	73	60	
November	68	50	
December	52	39	

New Listings by Price Range

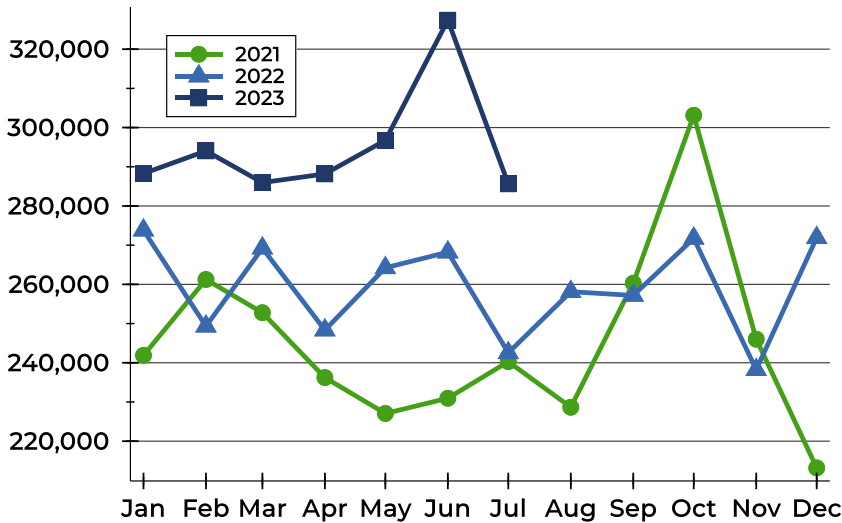
Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	1	1.3%	35,000	35,000	12	12	100.0%	100.0%
\$50,000-\$99,999	1	1.3%	58,000	58,000	14	14	100.0%	100.0%
\$100,000-\$124,999	2	2.5%	110,000	110,000	8	8	100.0%	100.0%
\$125,000-\$149,999	7	8.9%	139,971	140,000	9	4	100.0%	100.0%
\$150,000-\$174,999	13	16.5%	163,654	165,000	7	4	98.7%	100.0%
\$175,000-\$199,999	9	11.4%	186,444	190,000	3	2	100.0%	100.0%
\$200,000-\$249,999	8	10.1%	228,488	225,000	12	9	100.0%	100.0%
\$250,000-\$299,999	6	7.6%	265,900	261,200	10	6	99.4%	100.0%
\$300,000-\$399,999	21	26.6%	338,995	330,000	15	14	99.0%	100.0%
\$400,000-\$499,999	4	5.1%	451,000	457,500	15	15	100.0%	100.0%
\$500,000-\$749,999	5	6.3%	614,600	650,000	16	17	100.0%	100.0%
\$750,000-\$999,999	1	1.3%	750,000	750,000	33	33	100.0%	100.0%
\$1,000,000 and up	1	1.3%	1,298,000	1,298,000	32	32	100.0%	100.0%



Riley County New Listings Analysis

Average Price

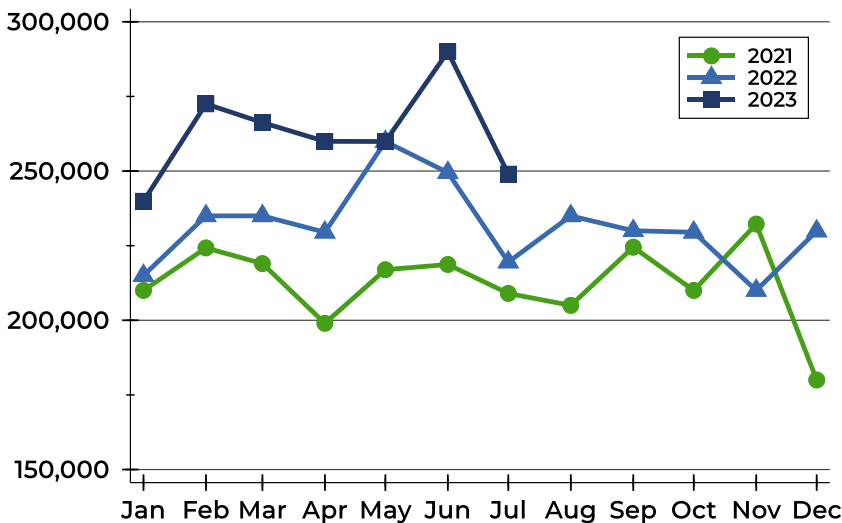
Dollars



Month	2021	2022	2023
January	241,888	273,821	288,280
February	261,254	249,317	294,049
March	252,772	269,234	285,972
April	236,225	248,339	288,183
May	227,067	264,226	296,734
June	230,952	268,215	327,409
July	240,298	242,536	285,639
August	228,658	258,135	
September	260,308	257,179	
October	303,145	271,739	
November	246,026	238,235	
December	213,190	271,909	

Median Price

Dollars



Month	2021	2022	2023
January	210,000	215,000	239,900
February	224,250	235,000	272,500
March	219,000	235,000	266,250
April	199,000	229,500	259,950
May	216,950	259,900	259,900
June	218,700	249,500	290,000
July	209,000	219,500	249,000
August	205,000	235,000	
September	224,500	230,000	
October	209,999	229,500	
November	232,250	210,000	
December	180,000	229,900	



**July
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Riley County Contracts Written Analysis

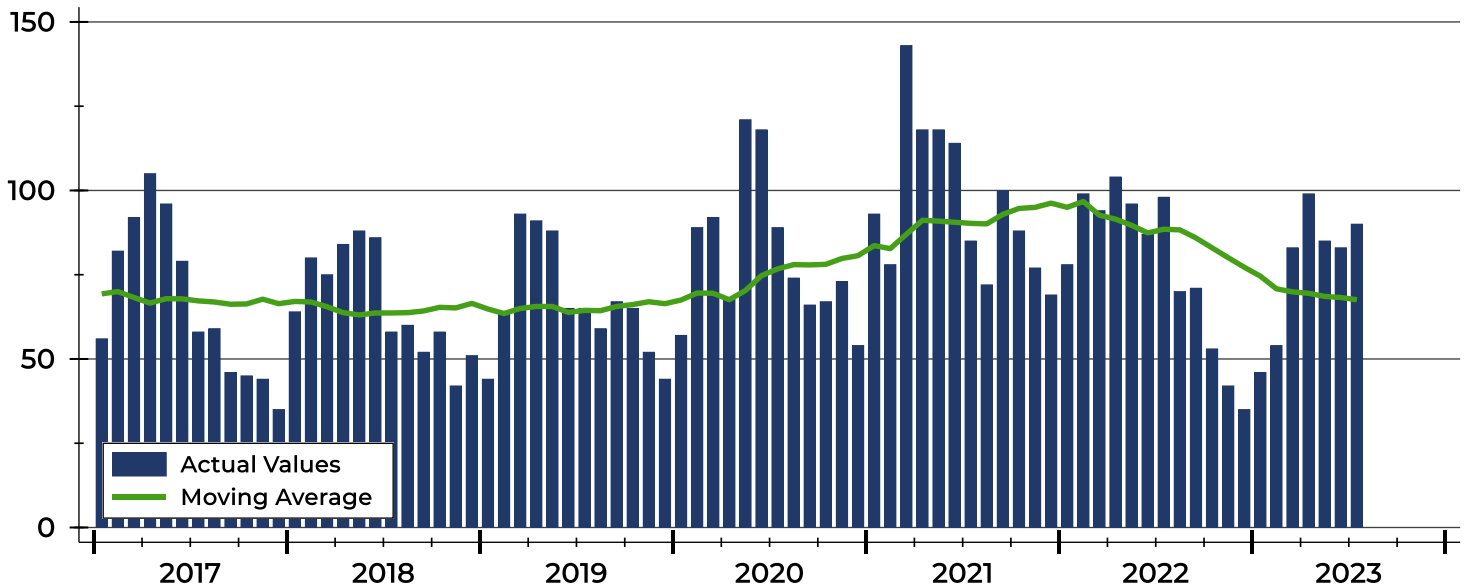
Summary Statistics for Contracts Written		2023	July 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		90	98	-8.2%	540	656	-17.7%
Volume (1,000s)		23,922	24,787	-3.5%	152,120	163,154	-6.8%
Average	Sale Price	265,800	252,925	5.1%	281,704	248,710	13.3%
	Days on Market	40	20	100.0%	29	22	31.8%
	Percent of Original	98.4%	97.3%	1.1%	98.2%	99.4%	-1.2%
Median	Sale Price	237,000	237,500	-0.2%	245,000	226,500	8.2%
	Days on Market	13	9	44.4%	8	6	33.3%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 90 contracts for sale were written in Riley County during the month of July, down from 98 in 2022. The median list price of these homes was \$237,000, down from \$237,500 the prior year.

Half of the homes that went under contract in July were on the market less than 13 days, compared to 9 days in July 2022.

History of Contracts Written

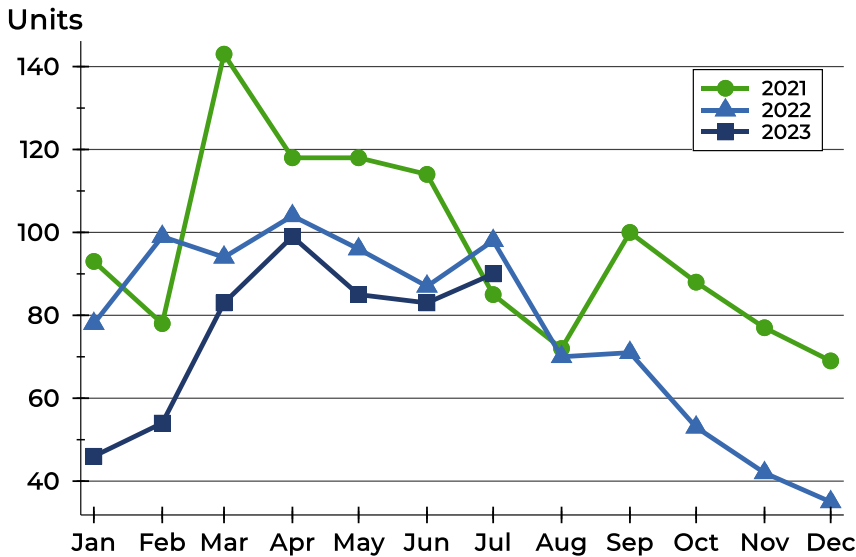
Units





Riley County Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	93	78	46
February	78	99	54
March	143	94	83
April	118	104	99
May	118	96	85
June	114	87	83
July	85	98	90
August	72	70	
September	100	71	
October	88	53	
November	77	42	
December	69	35	

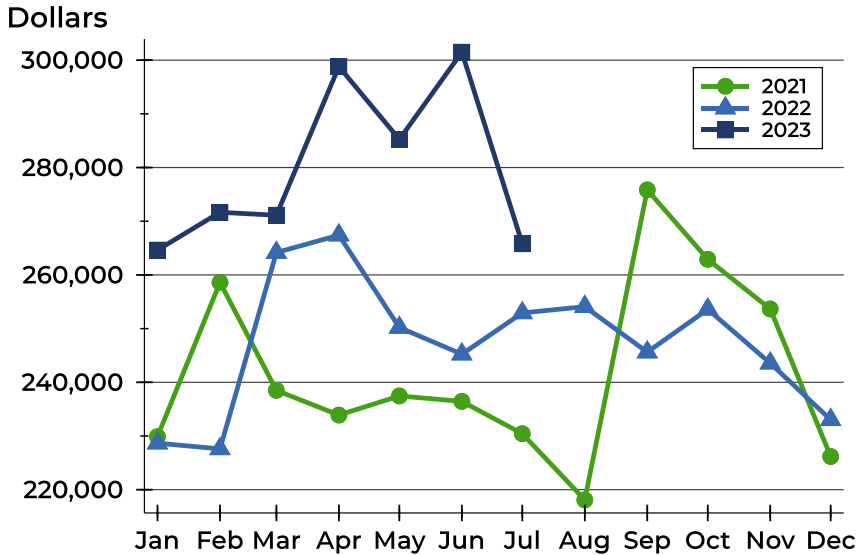
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	5	5.6%	114,900	115,000	72	112	100.0%	100.0%
\$125,000-\$149,999	9	10.0%	138,633	139,900	32	12	99.7%	100.0%
\$150,000-\$174,999	12	13.3%	162,375	162,000	8	4	98.6%	100.0%
\$175,000-\$199,999	13	14.4%	186,038	186,000	13	3	97.9%	100.0%
\$200,000-\$249,999	10	11.1%	230,890	232,500	20	20	98.7%	100.0%
\$250,000-\$299,999	11	12.2%	270,309	269,000	49	31	96.8%	100.0%
\$300,000-\$399,999	19	21.1%	337,611	335,000	27	11	98.5%	100.0%
\$400,000-\$499,999	6	6.7%	443,051	441,950	191	164	97.2%	96.2%
\$500,000-\$749,999	3	3.3%	565,909	559,000	27	18	100.0%	100.0%
\$750,000-\$999,999	2	2.2%	839,950	839,950	119	119	97.1%	97.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



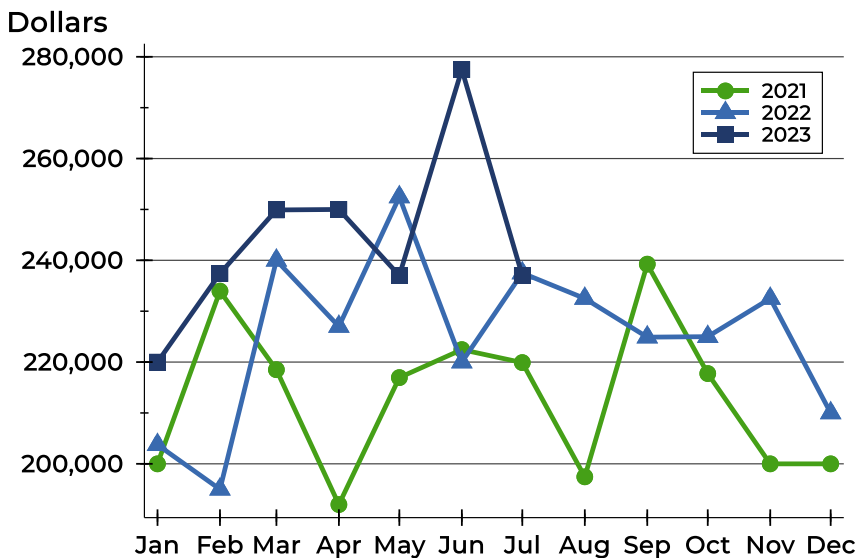
Riley County Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	229,883	228,668	264,630
February	258,609	227,600	271,664
March	238,500	264,169	271,114
April	233,899	267,411	298,818
May	237,460	250,209	285,244
June	236,450	245,241	301,494
July	230,434	252,925	265,800
August	218,103	254,097	
September	275,842	245,622	
October	262,907	253,600	
November	253,665	243,560	
December	226,182	233,020	

Median Price

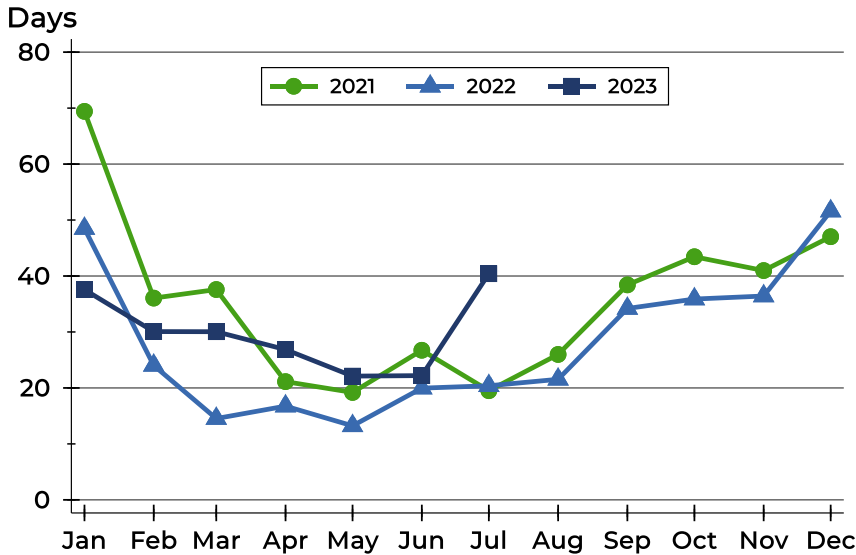


Month	2021	2022	2023
January	200,000	203,750	220,000
February	233,950	195,000	237,400
March	218,500	240,000	249,900
April	192,000	227,000	250,000
May	216,950	252,450	237,000
June	222,450	220,000	277,500
July	219,900	237,500	237,000
August	197,450	232,500	
September	239,250	224,900	
October	217,750	225,000	
November	200,000	232,500	
December	200,000	210,000	



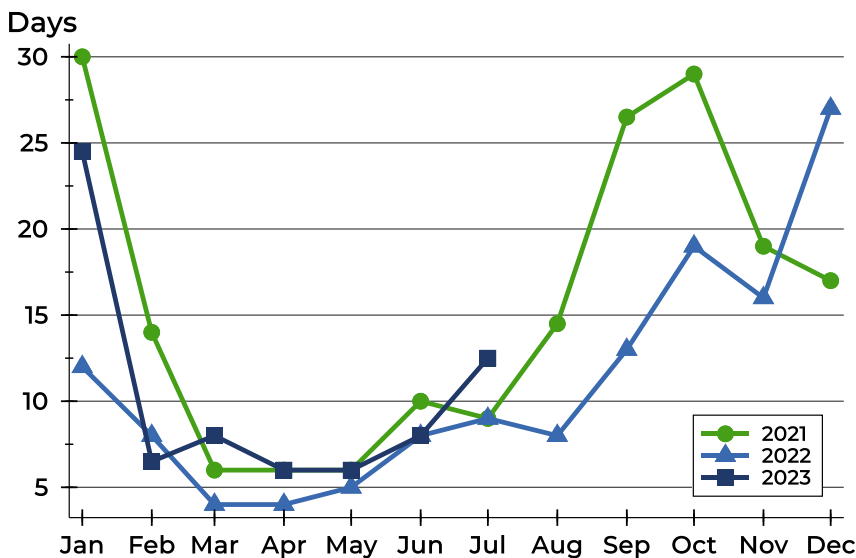
Riley County Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	69	48	38
February	36	24	30
March	38	15	30
April	21	17	27
May	19	13	22
June	27	20	22
July	20	20	40
August	26	22	20
September	38	34	21
October	43	36	21
November	41	36	21
December	47	52	21

Median DOM



Month	2021	2022	2023
January	30	12	25
February	14	8	7
March	6	4	8
April	6	4	6
May	6	5	6
June	10	8	8
July	9	9	13
August	15	8	15
September	27	13	13
October	29	19	13
November	19	16	13
December	17	27	13



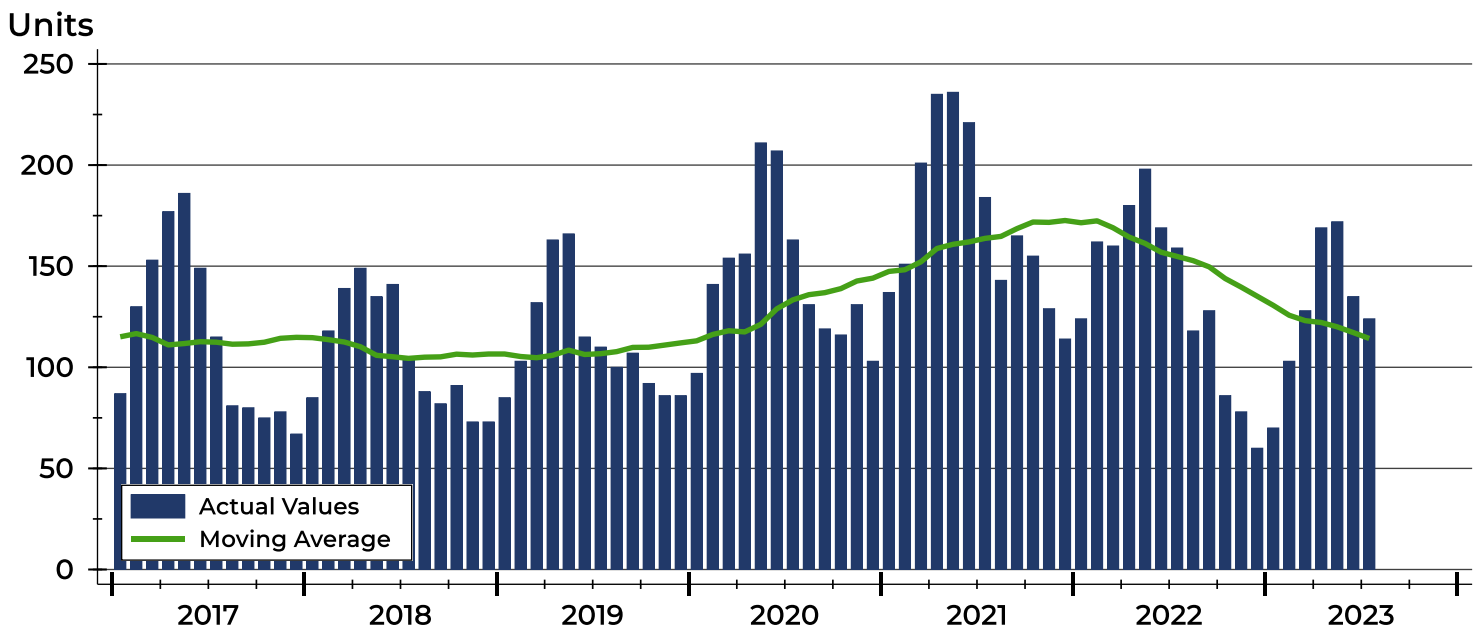
Riley County Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of July 2022	Change
Pending Contracts		124	159	-22.0%
Volume (1,000s)		35,789	40,325	-11.2%
Average	List Price	288,621	253,615	13.8%
	Days on Market	34	21	61.9%
	Percent of Original	98.7%	98.8%	-0.1%
Median	List Price	259,950	229,900	13.1%
	Days on Market	11	9	22.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 124 listings in Riley County had contracts pending at the end of July, down from 159 contracts pending at the end of July 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

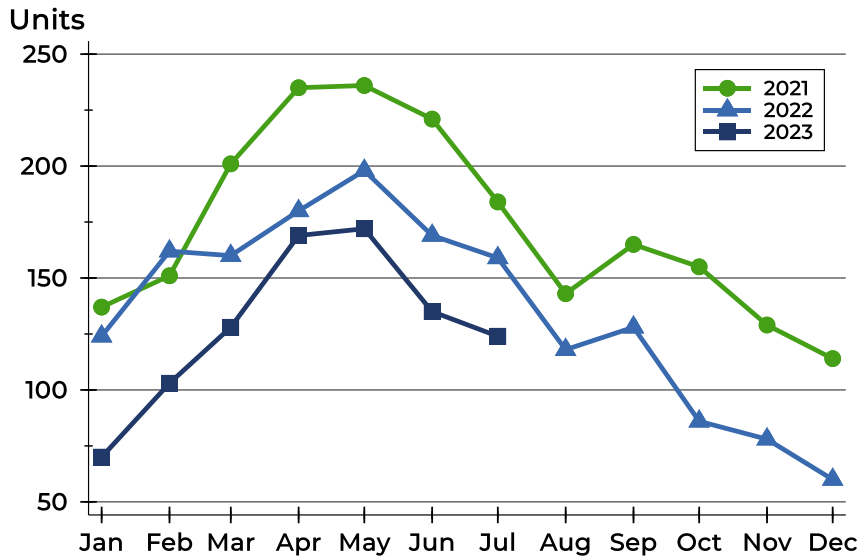
History of Pending Contracts





Riley County Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	137	124	70
February	151	162	103
March	201	160	128
April	235	180	169
May	236	198	172
June	221	169	135
July	184	159	124
August	143	118	
September	165	128	
October	155	86	
November	129	78	
December	114	60	

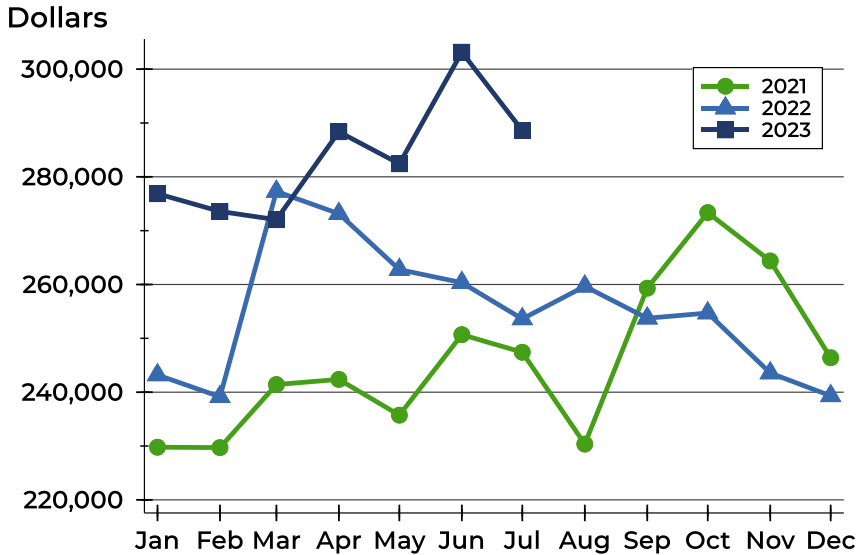
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$100,000-\$124,999	4	3.2%	117,375	115,000	88	112	100.0%	100.0%
\$125,000-\$149,999	10	8.1%	138,250	137,450	27	6	99.7%	100.0%
\$150,000-\$174,999	12	9.7%	163,708	165,000	10	4	100.0%	100.0%
\$175,000-\$199,999	16	12.9%	185,594	187,250	24	4	99.6%	100.0%
\$200,000-\$249,999	16	12.9%	227,709	227,450	27	13	98.7%	100.0%
\$250,000-\$299,999	22	17.7%	273,350	272,000	26	12	98.0%	100.0%
\$300,000-\$399,999	27	21.8%	341,717	335,000	26	9	98.2%	100.0%
\$400,000-\$499,999	7	5.6%	449,615	445,000	122	95	98.2%	100.0%
\$500,000-\$749,999	6	4.8%	592,071	604,314	24	13	98.8%	100.0%
\$750,000-\$999,999	4	3.2%	854,975	839,950	92	81	94.2%	97.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



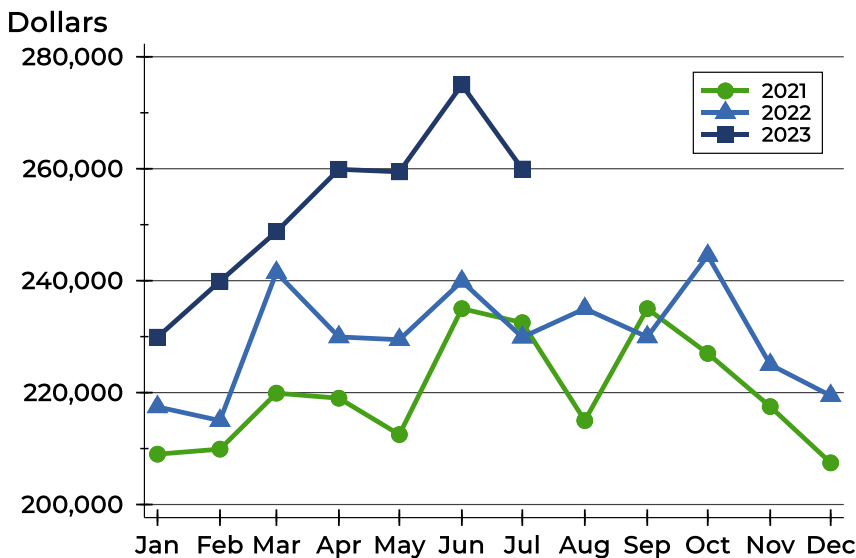
Riley County Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	229,781	243,204	276,864
February	229,712	239,149	273,576
March	241,420	277,287	272,038
April	242,377	273,152	288,375
May	235,738	262,768	282,422
June	250,688	260,348	303,159
July	247,424	253,615	288,621
August	230,364	259,667	
September	259,319	253,740	
October	273,363	254,702	
November	264,377	243,560	
December	246,398	239,327	

Median Price

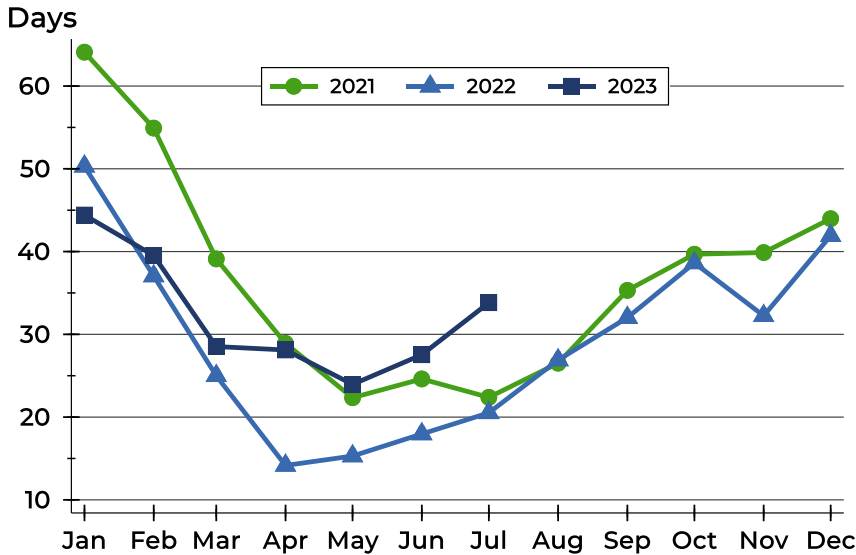


Month	2021	2022	2023
January	209,000	217,450	229,900
February	209,900	215,000	239,900
March	219,900	241,460	248,750
April	219,000	229,950	259,900
May	212,500	229,450	259,450
June	235,000	239,900	275,000
July	232,500	229,900	259,950
August	215,000	235,000	
September	235,000	229,950	
October	227,000	244,500	
November	217,500	225,000	
December	207,450	219,450	



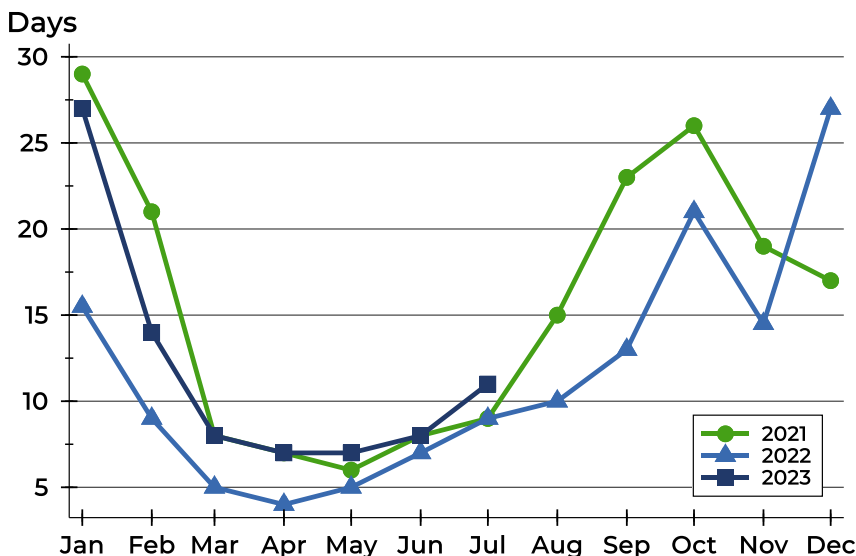
Riley County Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	64	50	44
February	55	37	40
March	39	25	29
April	29	14	28
May	22	15	24
June	25	18	28
July	22	21	34
August	27	27	27
September	35	32	32
October	40	39	40
November	40	32	40
December	44	42	44

Median DOM



Month	2021	2022	2023
January	29	16	27
February	21	9	14
March	8	5	8
April	7	4	7
May	6	5	7
June	8	7	8
July	9	9	11
August	15	10	10
September	23	13	13
October	26	21	21
November	19	15	19
December	17	27	27