



Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Rose in November

Total home sales in the Flint Hills MLS system rose by 22.6% last month to 217 units, compared to 177 units in November 2020. Total sales volume was \$50.1 million, up 45.0% from a year earlier.

The median sale price in November was \$211,000, up from \$183,000 a year earlier. Homes that sold in November were typically on the market for 23 days and sold for 100.0% of their list prices.

Flint Hills MLS Active Listings Down at End of November

The total number of active listings in the Flint Hills MLS system at the end of November was 402 units, down from 492 at the same point in 2020. This represents a 1.7 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$171,400.

During November, a total of 196 contracts were written up from 178 in November 2020. At the end of the month, there were 349 contracts still pending.

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Entire MLS System Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2021	2020	2019	2021	2020	2019
Home Sales		217	177	141	2,551	2,194	1,778
Change from prior year		22.6%	25.5%	3.7%	16.3%	23.4%	9.0%
Active Listings		402	492	818	N/A	N/A	N/A
Change from prior year		-18.3%	-39.9%	-10.6%			
Months' Supply		1.7	2.5	5.1	N/A	N/A	N/A
Change from prior year		-32.0%	-51.0%	-17.7%			
New Listings		192	173	180	3,017	2,773	2,855
Change from prior year		11.0%	-3.9%	2.9%	8.8%	-2.9%	1.0%
Contracts Written		196	178	138	2,647	2,328	1,836
Change from prior year		10.1%	29.0%	21.1%	13.7%	26.8%	8.6%
Pending Contracts		349	341	229	N/A	N/A	N/A
Change from prior year		2.3%	48.9%	16.8%			
Sales Volume (1,000s)		50,150	34,594	26,564	526,428	414,610	331,822
Change from prior year		45.0%	30.2%	11.2%	27.0%	24.9%	8.4%
Average	Sale Price	231,105	195,447	188,394	206,361	188,975	186,627
	Change from prior year	18.2%	3.7%	7.2%	9.2%	1.3%	-0.5%
	List Price of Actives	220,400	204,855	200,921	N/A	N/A	N/A
	Change from prior year	7.6%	2.0%	3.6%			
	Days on Market	38	52	83	38	66	79
Change from prior year	-26.9%	-37.3%	2.5%	-42.4%	-16.5%	1.3%	
Percent of List	98.3%	97.9%	97.7%	98.5%	97.4%	97.1%	
Change from prior year	0.4%	0.2%	1.1%	1.1%	0.3%	0.1%	
Percent of Original	96.3%	96.1%	93.9%	97.2%	95.1%	94.3%	
Change from prior year	0.2%	2.3%	0.3%	2.2%	0.8%	-0.3%	
Median	Sale Price	211,000	183,000	180,000	188,000	174,998	171,250
	Change from prior year	15.3%	1.7%	9.4%	7.4%	2.2%	-1.6%
	List Price of Actives	171,400	161,250	159,900	N/A	N/A	N/A
	Change from prior year	6.3%	0.8%	-1.9%			
	Days on Market	23	18	53	12	31	47
Change from prior year	27.8%	-66.0%	26.2%	-61.3%	-34.0%	2.2%	
Percent of List	100.0%	99.0%	98.8%	100.0%	98.5%	98.3%	
Change from prior year	1.0%	0.2%	1.0%	1.5%	0.2%	0.1%	
Percent of Original	97.8%	98.0%	97.0%	99.6%	97.5%	96.7%	
Change from prior year	-0.2%	1.0%	1.3%	2.2%	0.8%	0.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Entire MLS System Closed Listings Analysis

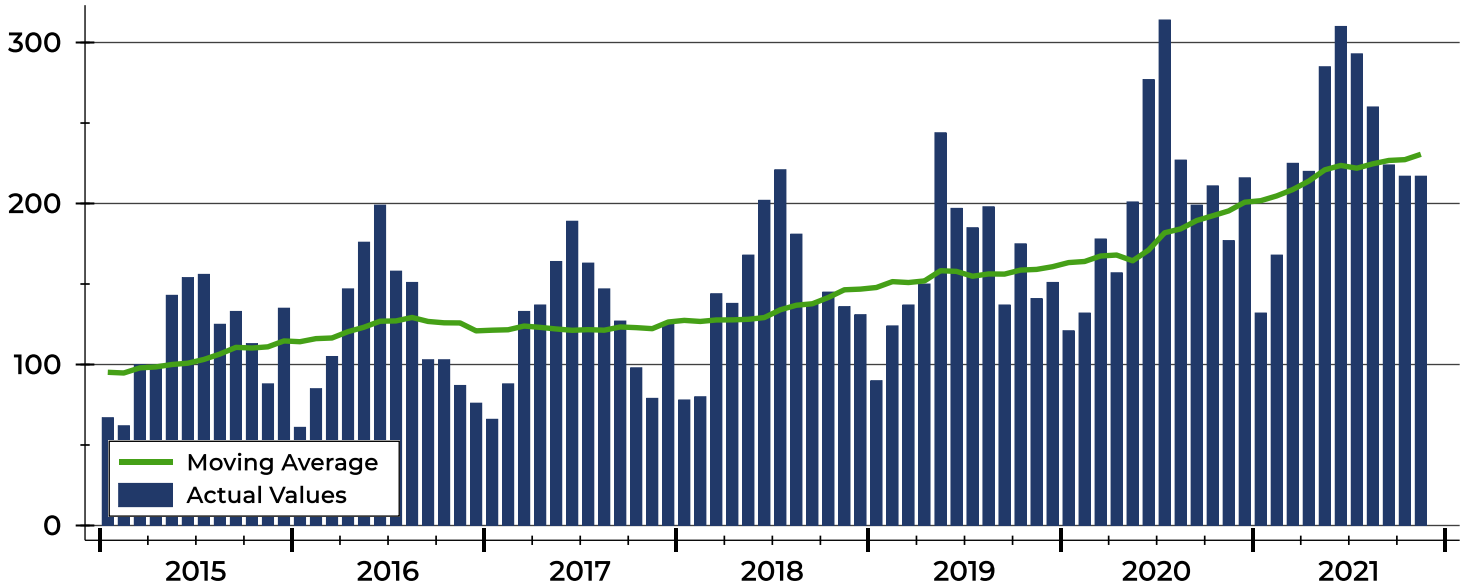
Summary Statistics for Closed Listings		2021	November 2020	Change	2021	Year-to-Date 2020	Change
Closed Listings		217	177	22.6%	2,551	2,194	16.3%
Volume (1,000s)		50,150	34,594	45.0%	526,428	414,610	27.0%
Months' Supply		1.7	2.5	-32.0%	N/A	N/A	N/A
Average	Sale Price	231,105	195,447	18.2%	206,361	188,975	9.2%
	Days on Market	38	52	-26.9%	38	66	-42.4%
	Percent of List	98.3%	97.9%	0.4%	98.5%	97.4%	1.1%
	Percent of Original	96.3%	96.1%	0.2%	97.2%	95.1%	2.2%
Median	Sale Price	211,000	183,000	15.3%	188,000	174,998	7.4%
	Days on Market	23	18	27.8%	12	31	-61.3%
	Percent of List	100.0%	99.0%	1.0%	100.0%	98.5%	1.5%
	Percent of Original	97.8%	98.0%	-0.2%	99.6%	97.5%	2.2%

A total of 217 homes sold in the Flint Hills MLS system in November, up from 177 units in November 2020. Total sales volume rose to \$50.1 million compared to \$34.6 million in the previous year.

The median sales price in November was \$211,000, up 15.3% compared to the prior year. Median days on market was 23 days, up from 18 days in October, and up from 18 in November 2020.

History of Closed Listings

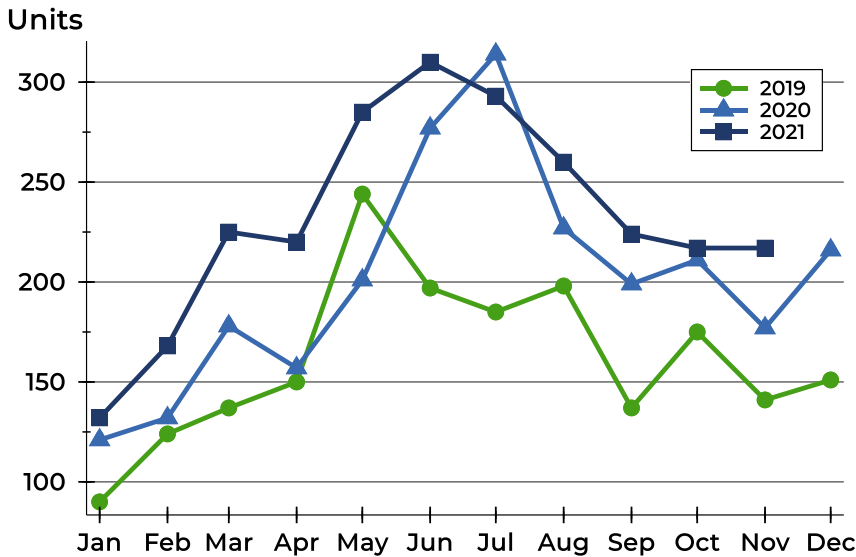
Units





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2019	2020	2021
January	90	121	132
February	124	132	168
March	137	178	225
April	150	157	220
May	244	201	285
June	197	277	310
July	185	314	293
August	198	227	260
September	137	199	224
October	175	211	217
November	141	177	217
December	151	216	

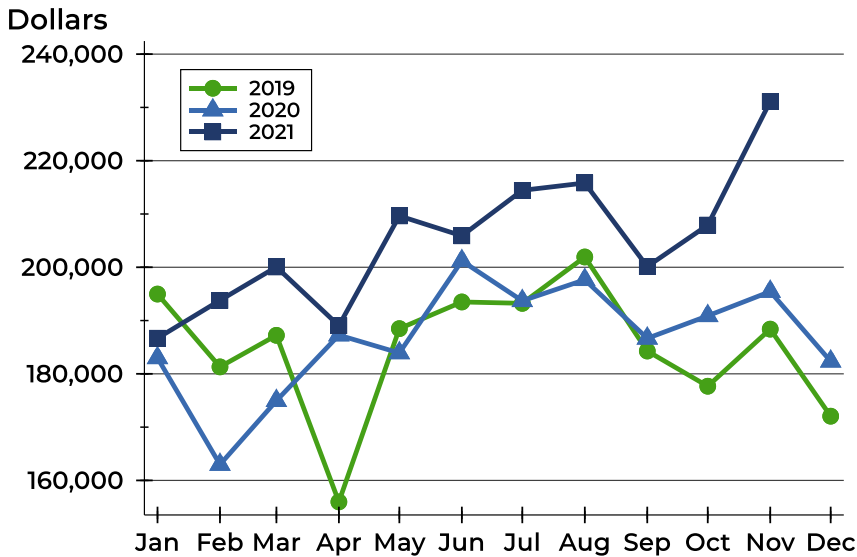
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	1.7	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	1.4%	2.4	37,000	33,500	38	41	85.0%	84.0%	81.1%	83.3%
\$50,000-\$99,999	16	7.4%	2.1	80,944	82,750	39	18	96.9%	95.2%	94.1%	93.2%
\$100,000-\$124,999	12	5.5%	1.7	112,648	112,500	34	29	97.3%	98.3%	93.8%	96.2%
\$125,000-\$149,999	21	9.7%	2.2	139,057	138,500	47	47	97.6%	98.2%	94.3%	95.5%
\$150,000-\$174,999	21	9.7%	1.8	159,405	158,700	39	25	97.4%	97.1%	95.3%	96.2%
\$175,000-\$199,999	23	10.6%	1.1	183,270	183,000	31	16	97.9%	100.0%	95.4%	99.5%
\$200,000-\$249,999	46	21.2%	1.4	220,966	220,000	45	34	98.7%	100.0%	96.5%	96.0%
\$250,000-\$299,999	24	11.1%	1.3	275,217	275,000	33	19	99.1%	100.0%	97.7%	100.0%
\$300,000-\$399,999	38	17.5%	1.9	337,749	327,000	34	15	99.3%	100.0%	99.1%	100.0%
\$400,000-\$499,999	8	3.7%	2.9	448,136	454,444	25	14	103.7%	100.3%	102.5%	100.2%
\$500,000-\$749,999	4	1.8%	2.3	588,725	592,500	61	38	97.8%	98.8%	97.8%	98.8%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.5%	24.0	1,365,000	1,365,000	28	28	94.1%	94.1%	94.1%	94.1%



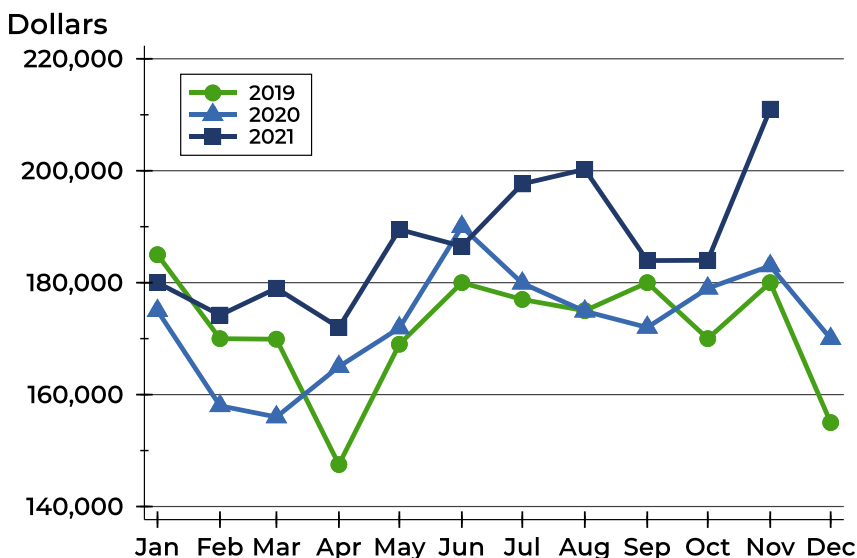
Entire MLS System Closed Listings Analysis

Average Price



Month	2019	2020	2021
January	194,975	182,996	186,689
February	181,310	162,977	193,796
March	187,236	174,955	200,061
April	155,974	187,269	189,043
May	188,488	183,922	209,644
June	193,492	201,204	205,905
July	193,233	193,705	214,439
August	201,935	197,660	215,824
September	184,286	186,666	200,138
October	177,678	190,887	207,924
November	188,394	195,447	231,105
December	172,054	182,354	

Median Price

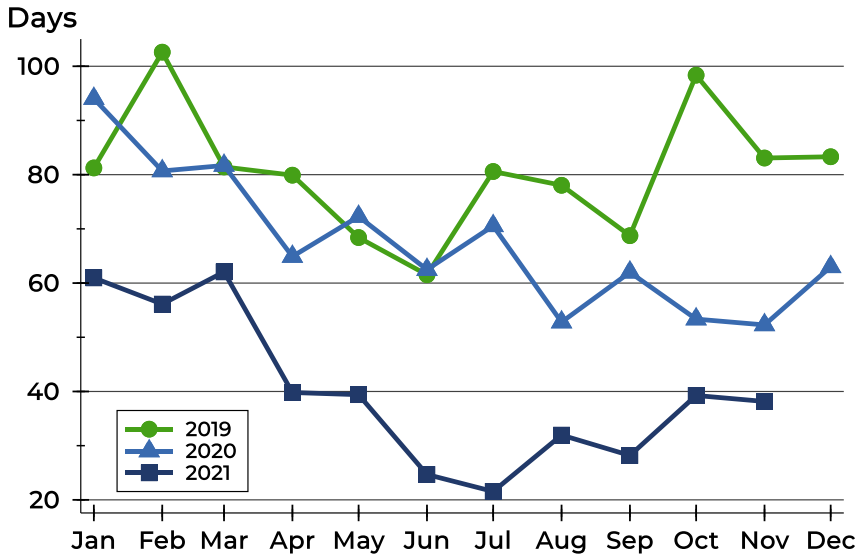


Month	2019	2020	2021
January	185,000	175,000	180,000
February	170,000	158,000	174,200
March	169,900	156,000	179,000
April	147,500	165,000	172,000
May	169,000	171,900	189,500
June	180,000	190,000	186,500
July	177,000	179,900	197,650
August	175,000	174,900	200,250
September	180,000	172,000	183,950
October	170,000	179,000	184,000
November	180,000	183,000	211,000
December	155,000	170,000	



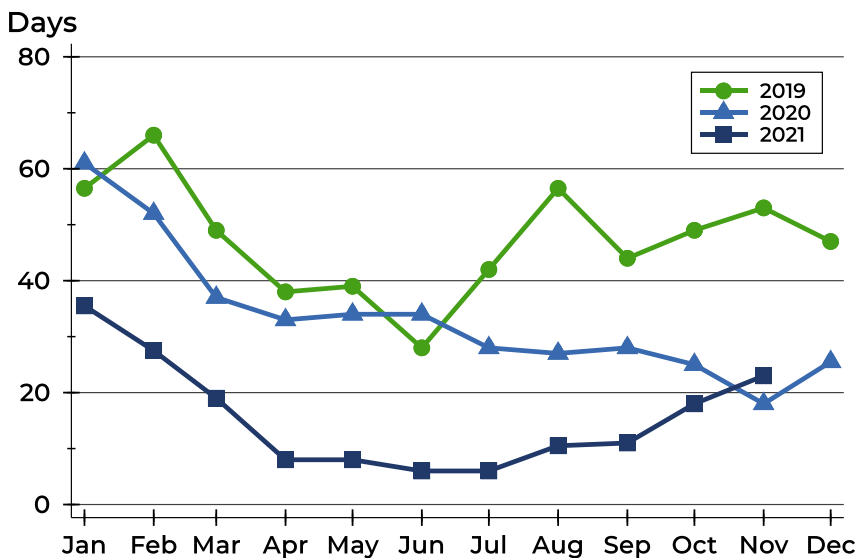
Entire MLS System Closed Listings Analysis

Average DOM



Month	2019	2020	2021
January	81	94	61
February	103	81	56
March	81	82	62
April	80	65	40
May	68	72	39
June	62	62	25
July	81	71	22
August	78	53	32
September	69	62	28
October	98	53	39
November	83	52	38
December	83	63	

Median DOM



Month	2019	2020	2021
January	57	61	36
February	66	52	28
March	49	37	19
April	38	33	8
May	39	34	8
June	28	34	6
July	42	28	6
August	57	27	11
September	44	28	11
October	49	25	18
November	53	18	23
December	47	26	



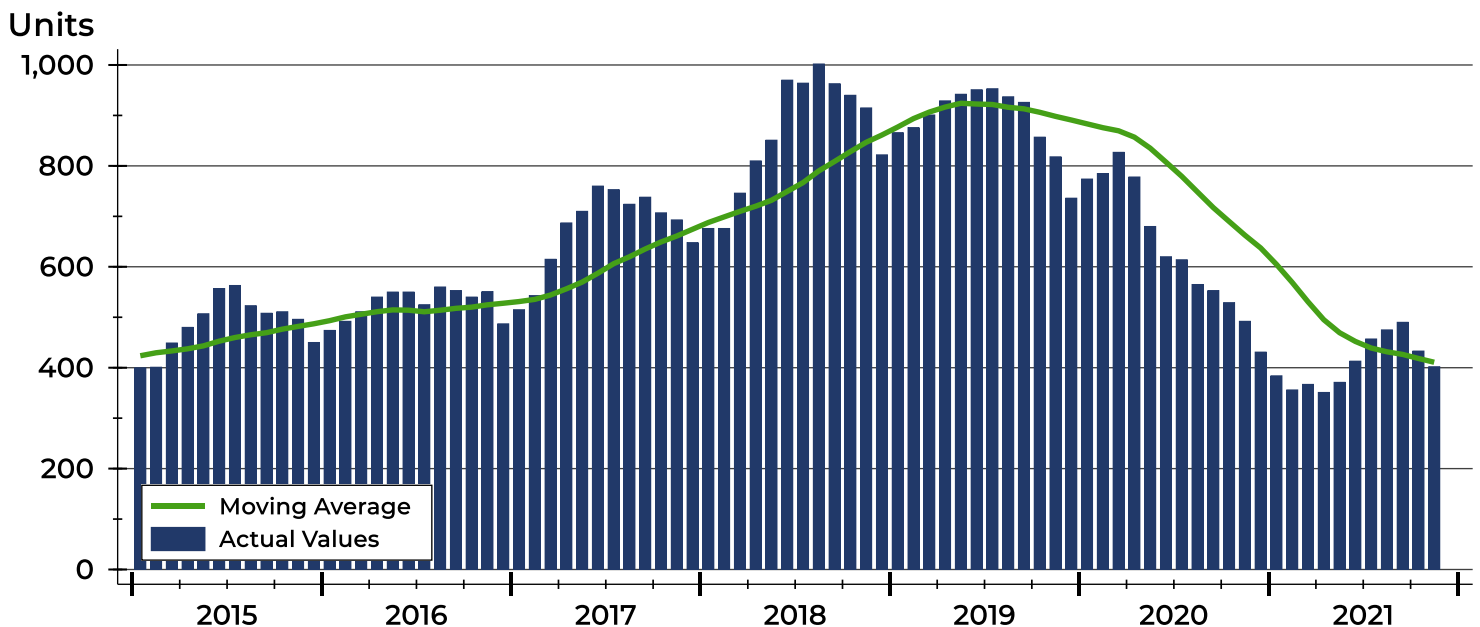
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2021	End of November 2020	Change
Active Listings		402	492	-18.3%
Volume (1,000s)		88,601	100,789	-12.1%
Months' Supply		1.7	2.5	-32.0%
Average	List Price	220,400	204,855	7.6%
	Days on Market	89	108	-17.6%
	Percent of Original	97.2%	97.1%	0.1%
Median	List Price	171,400	161,250	6.3%
	Days on Market	64	71	-9.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 402 homes were available for sale in the Flint Hills MLS system at the end of November. This represents a 1.7 months' supply of active listings.

The median list price of homes on the market at the end of November was \$171,400, up 6.3% from 2020. The typical time on market for active listings was 64 days, down from 71 days a year earlier.

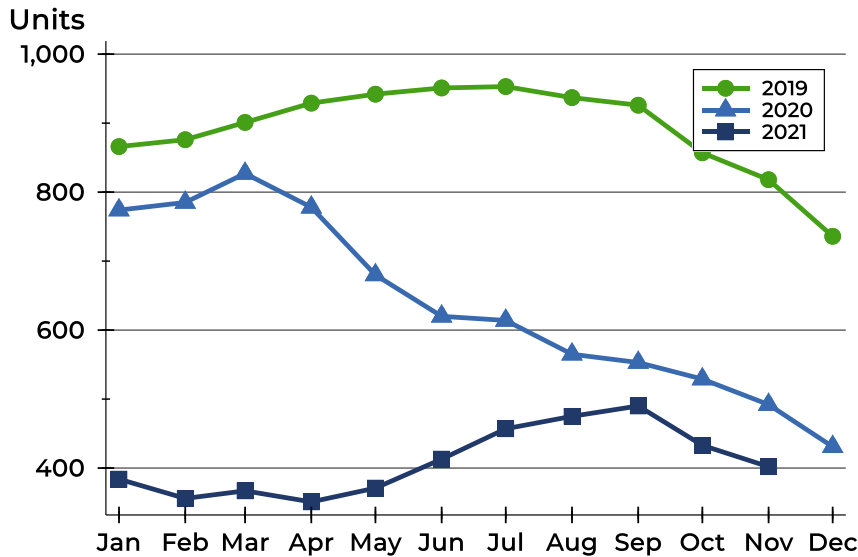
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2019	2020	2021
January	866	774	384
February	876	785	356
March	901	827	367
April	929	778	351
May	942	680	371
June	951	620	413
July	953	614	457
August	937	565	475
September	926	553	490
October	857	529	433
November	818	492	402
December	736	431	

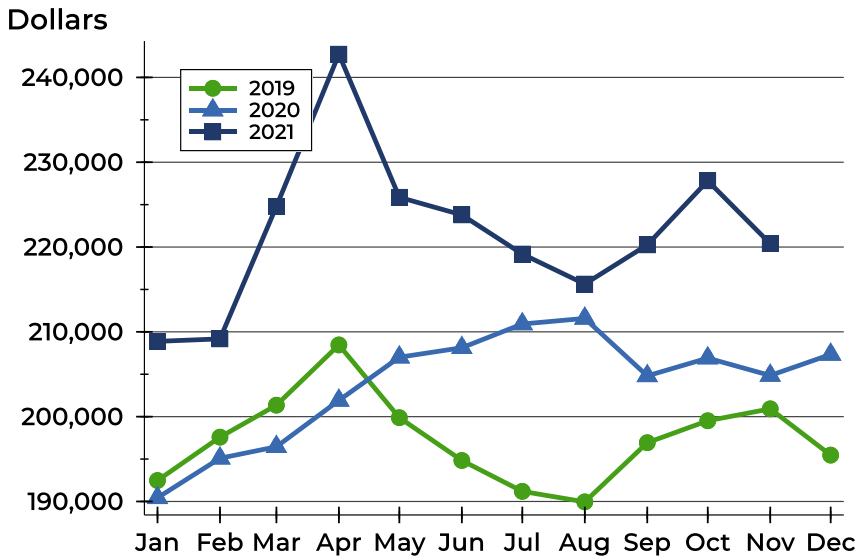
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	4	1.0%	1.7	14,500	13,750	11	11	100.0%	100.0%
\$25,000-\$49,999	14	3.5%	2.4	40,343	38,950	104	64	91.3%	93.5%
\$50,000-\$99,999	57	14.2%	2.1	78,915	80,000	100	69	95.5%	100.0%
\$100,000-\$124,999	32	8.0%	1.7	114,213	114,450	94	92	96.1%	100.0%
\$125,000-\$149,999	52	12.9%	2.2	137,329	137,250	80	62	97.1%	100.0%
\$150,000-\$174,999	44	10.9%	1.8	159,798	159,900	78	76	97.3%	100.0%
\$175,000-\$199,999	28	7.0%	1.1	186,946	185,750	80	45	97.5%	100.0%
\$200,000-\$249,999	54	13.4%	1.4	224,991	224,250	97	72	97.9%	100.0%
\$250,000-\$299,999	32	8.0%	1.3	276,456	279,700	73	45	98.3%	100.0%
\$300,000-\$399,999	51	12.7%	1.9	348,654	349,000	97	77	98.8%	100.0%
\$400,000-\$499,999	19	4.7%	2.9	456,239	475,000	67	55	98.1%	100.0%
\$500,000-\$749,999	9	2.2%	2.3	567,144	550,000	54	33	100.5%	100.0%
\$750,000-\$999,999	2	0.5%	N/A	959,000	959,000	501	501	88.4%	88.4%
\$1,000,000 and up	4	1.0%	24.0	1,487,500	1,375,000	108	52	100.0%	100.0%



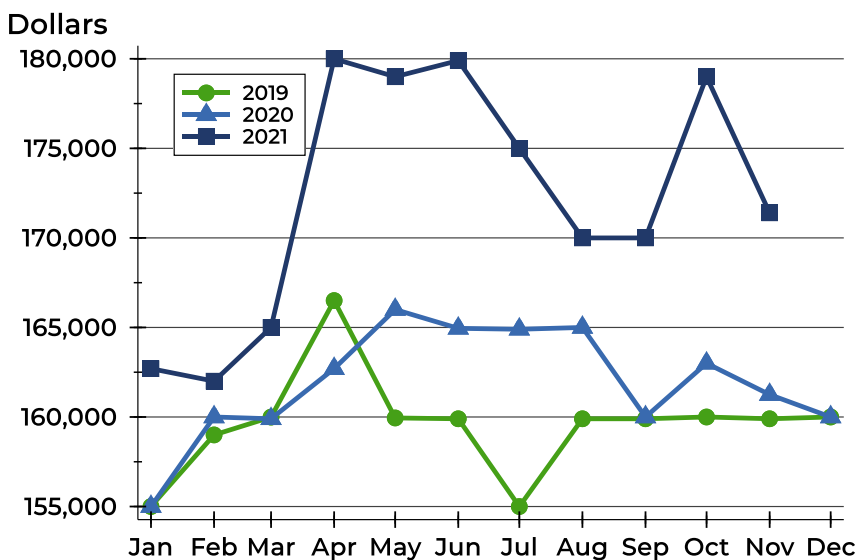
Entire MLS System Active Listings Analysis

Average Price



Month	2019	2020	2021
January	192,472	190,434	208,880
February	197,586	195,096	209,173
March	201,354	196,453	224,783
April	208,460	201,915	242,746
May	199,881	207,009	225,867
June	194,834	208,125	223,792
July	191,190	210,928	219,178
August	189,952	211,587	215,637
September	196,931	204,809	220,257
October	199,517	206,906	227,809
November	200,921	204,855	220,400
December	195,467	207,334	

Median Price

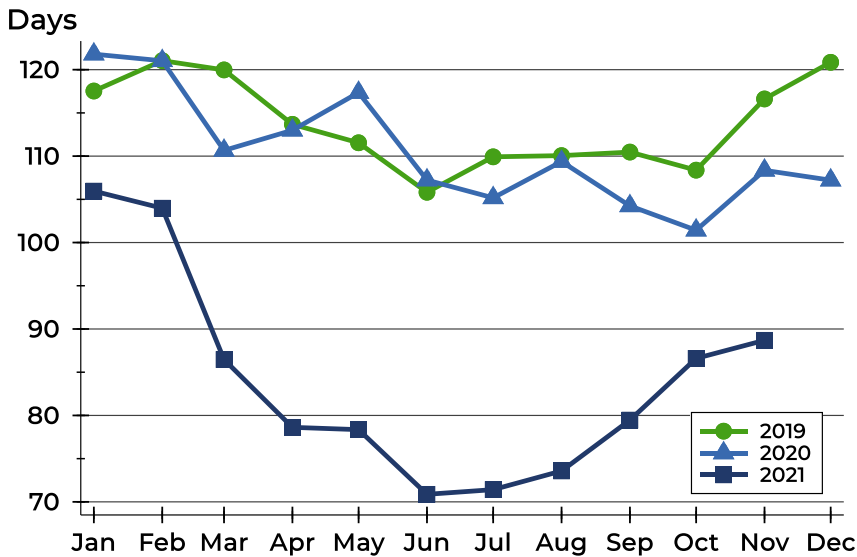


Month	2019	2020	2021
January	155,000	155,000	162,700
February	159,000	160,000	162,000
March	159,995	159,900	165,000
April	166,500	162,700	180,000
May	159,948	166,000	179,000
June	159,900	164,950	179,900
July	155,000	164,900	175,000
August	159,900	165,000	170,000
September	159,900	160,000	170,000
October	160,000	163,000	179,000
November	159,900	161,250	171,400
December	160,000	160,000	



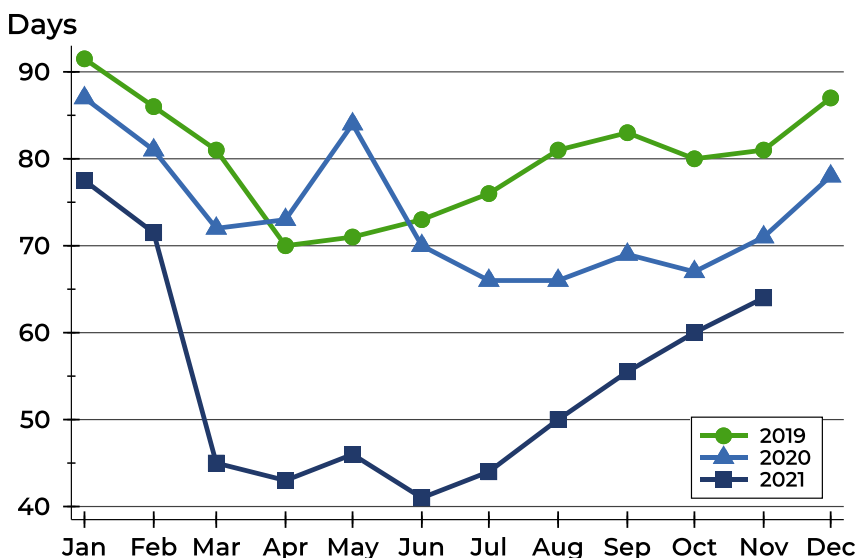
Entire MLS System Active Listings Analysis

Average DOM



Month	2019	2020	2021
January	118	122	106
February	121	121	104
March	120	111	86
April	114	113	79
May	112	117	78
June	106	107	71
July	110	105	71
August	110	109	74
September	110	104	79
October	108	101	87
November	117	108	89
December	121	107	

Median DOM

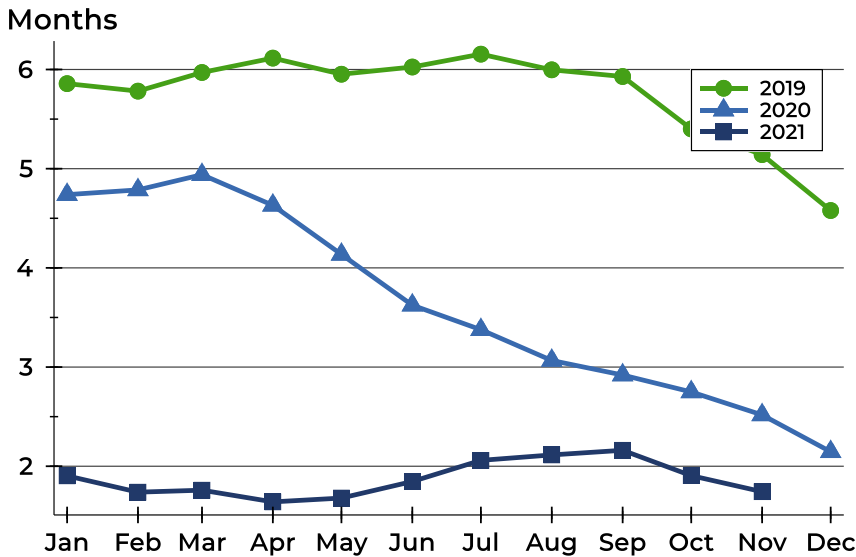


Month	2019	2020	2021
January	92	87	78
February	86	81	72
March	81	72	45
April	70	73	43
May	71	84	46
June	73	70	41
July	76	66	44
August	81	66	50
September	83	69	56
October	80	67	60
November	81	71	64
December	87	78	



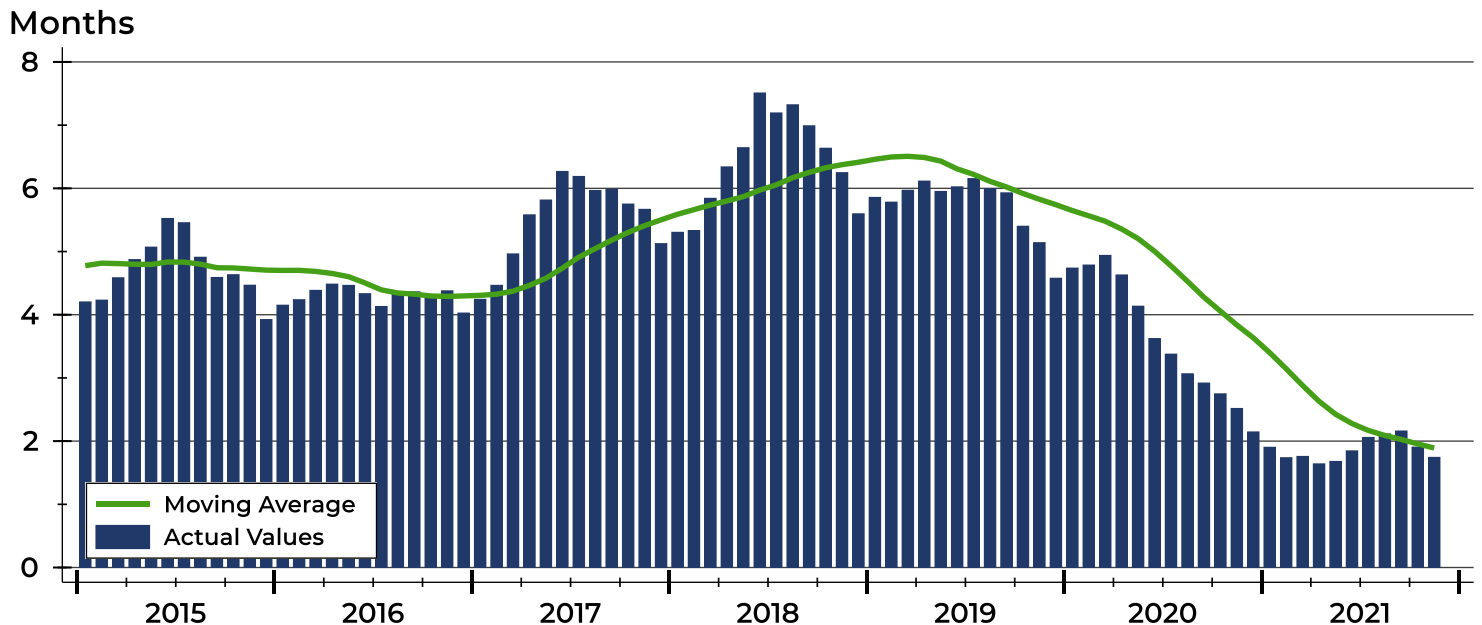
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2019	2020	2021
January	5.9	4.7	1.9
February	5.8	4.8	1.7
March	6.0	4.9	1.8
April	6.1	4.6	1.6
May	6.0	4.1	1.7
June	6.0	3.6	1.8
July	6.2	3.4	2.1
August	6.0	3.1	2.1
September	5.9	2.9	2.2
October	5.4	2.7	1.9
November	5.1	2.5	1.7
December	4.6	2.1	

History of Month's Supply





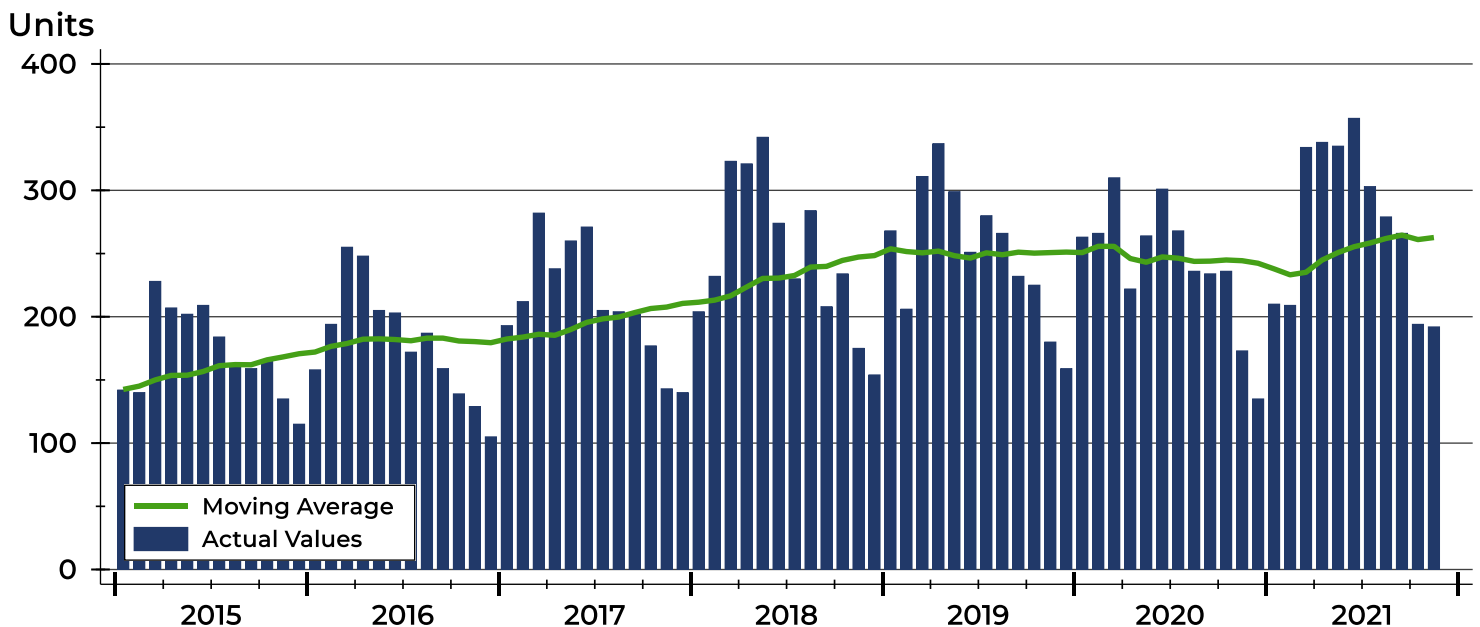
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2021	November 2020	Change
Current Month	New Listings	192	173	11.0%
	Volume (1,000s)	40,204	31,714	26.8%
	Average List Price	209,397	183,319	14.2%
	Median List Price	200,000	170,000	17.6%
Year-to-Date	New Listings	3,017	2,773	8.8%
	Volume (1,000s)	644,320	544,320	18.4%
	Average List Price	213,563	196,293	8.8%
	Median List Price	189,000	174,900	8.1%

A total of 192 new listings were added in the Flint Hills MLS system during November, up 11.0% from the same month in 2020. Year-to-date the Flint Hills MLS system has seen 3,017 new listings.

The median list price of these homes was \$200,000 up from \$170,000 in 2020.

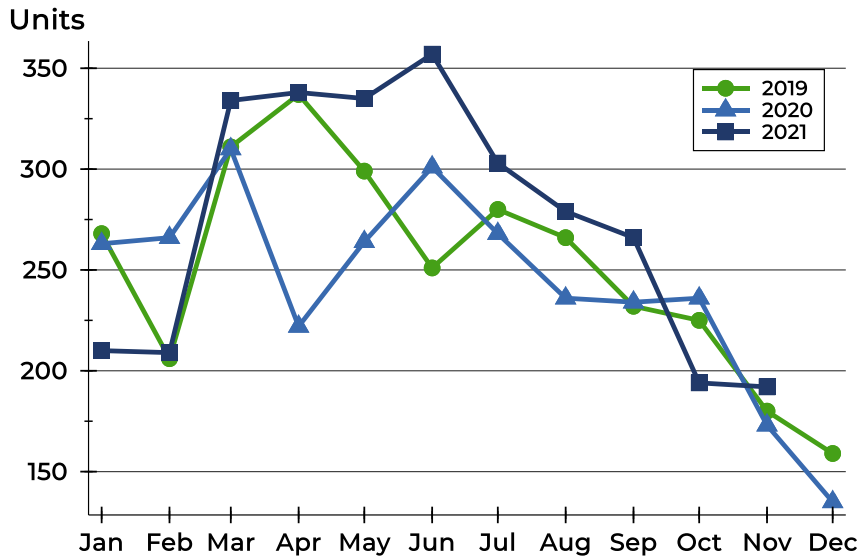
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2019	2020	2021
January	268	263	210
February	206	266	209
March	311	310	334
April	337	222	338
May	299	264	335
June	251	301	357
July	280	268	303
August	266	236	279
September	232	234	266
October	225	236	194
November	180	173	192
December	159	135	

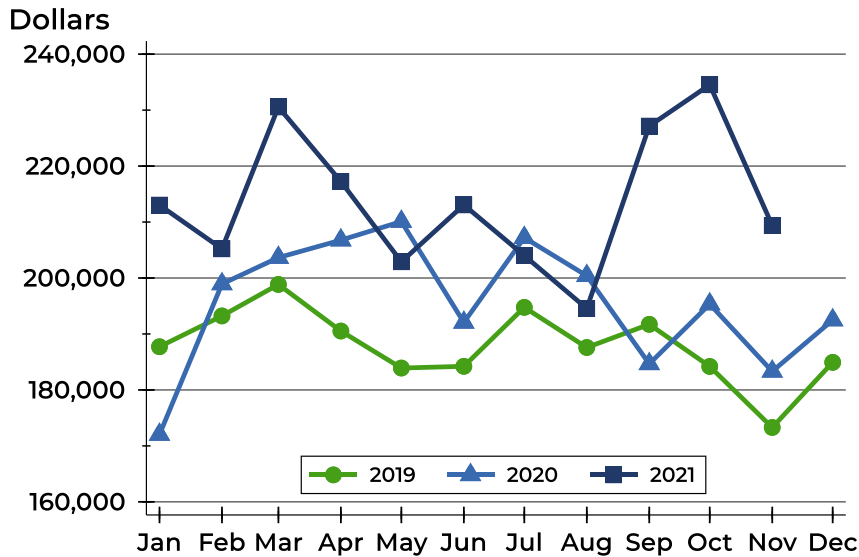
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	4	2.1%	14,500	13,750	15	16	100.0%	100.0%
\$25,000-\$49,999	7	3.6%	43,500	44,900	18	16	96.2%	100.0%
\$50,000-\$99,999	17	8.9%	78,194	78,900	22	23	98.3%	100.0%
\$100,000-\$124,999	8	4.2%	113,238	110,000	11	8	100.0%	100.0%
\$125,000-\$149,999	26	13.5%	136,008	134,950	16	16	99.5%	100.0%
\$150,000-\$174,999	17	8.9%	162,265	164,900	12	10	100.4%	100.0%
\$175,000-\$199,999	14	7.3%	182,814	180,500	15	18	99.8%	100.0%
\$200,000-\$249,999	41	21.4%	226,722	229,900	15	11	99.7%	100.0%
\$250,000-\$299,999	27	14.1%	278,593	281,000	9	4	100.2%	100.0%
\$300,000-\$399,999	20	10.4%	342,425	340,000	16	12	99.4%	100.0%
\$400,000-\$499,999	9	4.7%	444,033	429,900	22	23	100.0%	100.0%
\$500,000-\$749,999	2	1.0%	545,000	545,000	24	24	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



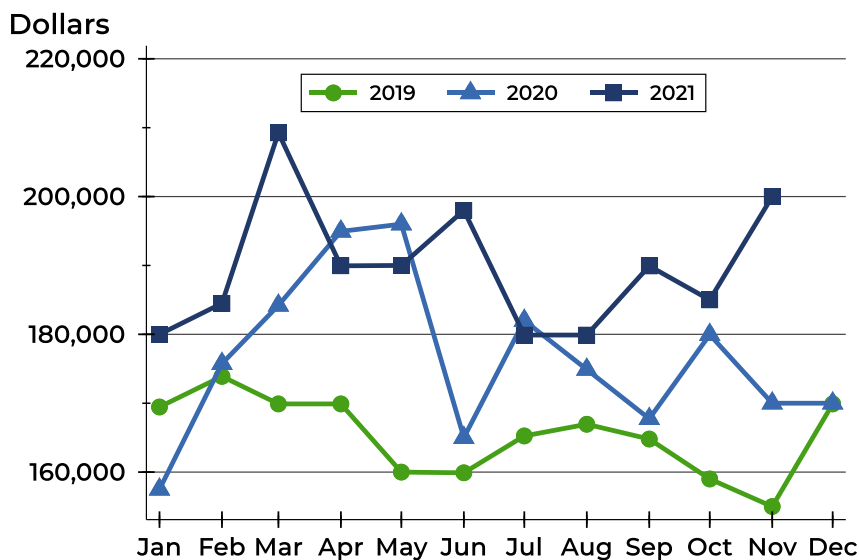
Entire MLS System New Listings Analysis

Average Price



Month	2019	2020	2021
January	187,722	172,032	213,031
February	193,229	198,938	205,215
March	198,854	203,650	230,563
April	190,524	206,765	217,248
May	183,914	210,087	202,901
June	184,222	192,065	213,068
July	194,754	207,211	204,008
August	187,585	200,401	194,552
September	191,726	184,661	227,149
October	184,196	195,332	234,527
November	173,297	183,319	209,397
December	184,929	192,484	

Median Price



Month	2019	2020	2021
January	169,450	157,500	180,000
February	173,900	175,750	184,500
March	169,900	184,200	209,250
April	169,900	194,950	189,950
May	160,000	196,000	190,000
June	159,900	165,000	198,000
July	165,250	182,000	179,900
August	166,950	174,900	179,900
September	164,800	167,750	189,925
October	159,000	179,950	185,000
November	155,000	170,000	200,000
December	169,900	170,000	



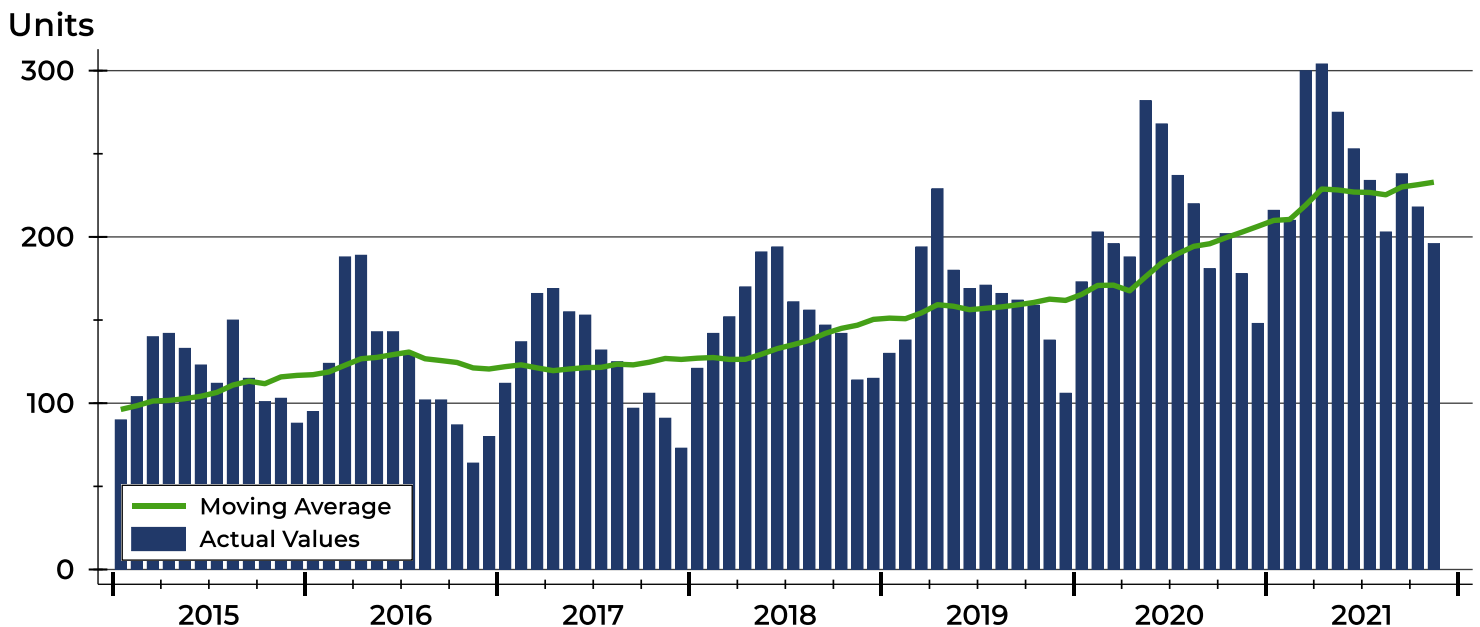
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		November			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Contracts Written		196	178	10.1%	2,647	2,328	13.7%
Volume (1,000s)		43,004	31,937	34.7%	557,438	448,317	24.3%
Average	Sale Price	219,410	179,420	22.3%	210,592	192,576	9.4%
	Days on Market	44	60	-26.7%	37	64	-42.2%
	Percent of Original	97.3%	95.7%	1.7%	97.4%	95.2%	2.3%
Median	Sale Price	199,000	165,700	20.1%	189,500	175,000	8.3%
	Days on Market	20	27	-25.9%	12	29	-58.6%
	Percent of Original	100.0%	98.0%	2.0%	100.0%	97.6%	2.5%

A total of 196 contracts for sale were written in the Flint Hills MLS system during the month of November, up from 178 in 2020. The median list price of these homes was \$199,000, up from \$165,700 the prior year.

Half of the homes that went under contract in November were on the market less than 20 days, compared to 27 days in November 2020.

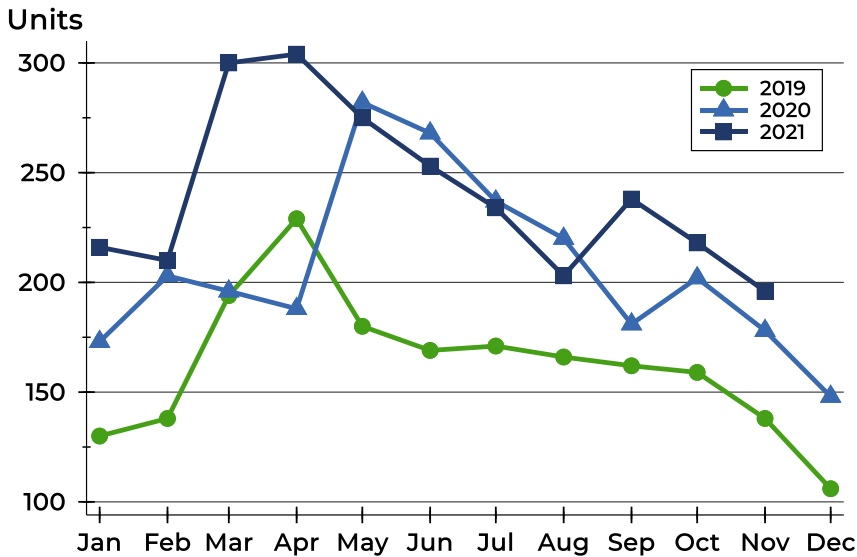
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2019	2020	2021
January	130	173	216
February	138	203	210
March	194	196	300
April	229	188	304
May	180	282	275
June	169	268	253
July	171	237	234
August	166	220	203
September	162	181	238
October	159	202	218
November	138	178	196
December	106	148	

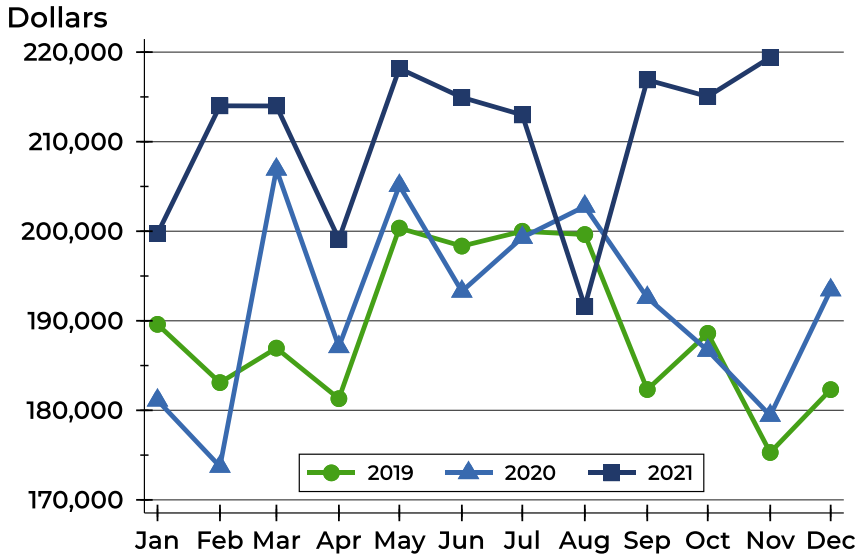
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	20,000	20,000	49	49	50.0%	50.0%
\$25,000-\$49,999	4	2.0%	42,925	41,400	24	23	91.4%	92.0%
\$50,000-\$99,999	14	7.1%	80,307	78,750	77	60	97.2%	100.0%
\$100,000-\$124,999	14	7.1%	112,471	110,000	85	43	94.1%	97.7%
\$125,000-\$149,999	23	11.7%	137,809	138,000	48	19	97.7%	100.0%
\$150,000-\$174,999	24	12.2%	161,258	159,950	38	25	97.9%	100.0%
\$175,000-\$199,999	22	11.2%	187,386	185,000	45	33	96.9%	97.3%
\$200,000-\$249,999	38	19.4%	226,205	228,000	27	10	98.2%	100.0%
\$250,000-\$299,999	26	13.3%	276,288	277,500	38	4	98.0%	100.0%
\$300,000-\$399,999	18	9.2%	337,756	330,000	33	23	98.6%	100.0%
\$400,000-\$499,999	6	3.1%	423,913	406,740	40	37	99.5%	100.0%
\$500,000-\$749,999	3	1.5%	616,333	624,000	55	60	98.7%	100.0%
\$750,000-\$999,999	2	1.0%	800,000	800,000	17	17	100.0%	100.0%
\$1,000,000 and up	1	0.5%	1,100,000	1,100,000	144	144	100.0%	100.0%



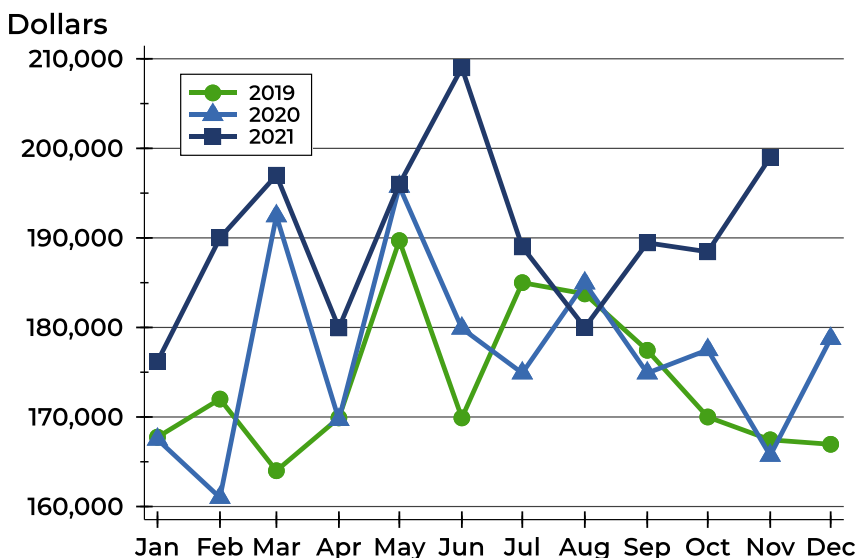
Entire MLS System Contracts Written Analysis

Average Price



Month	2019	2020	2021
January	189,602	181,123	199,738
February	183,094	173,728	214,007
March	186,948	206,914	213,986
April	181,302	187,093	199,115
May	200,351	205,099	218,177
June	198,340	193,285	214,951
July	199,995	199,300	212,992
August	199,633	202,776	191,610
September	182,320	192,589	216,904
October	188,600	186,680	215,048
November	175,291	179,420	219,410
December	182,314	193,433	

Median Price

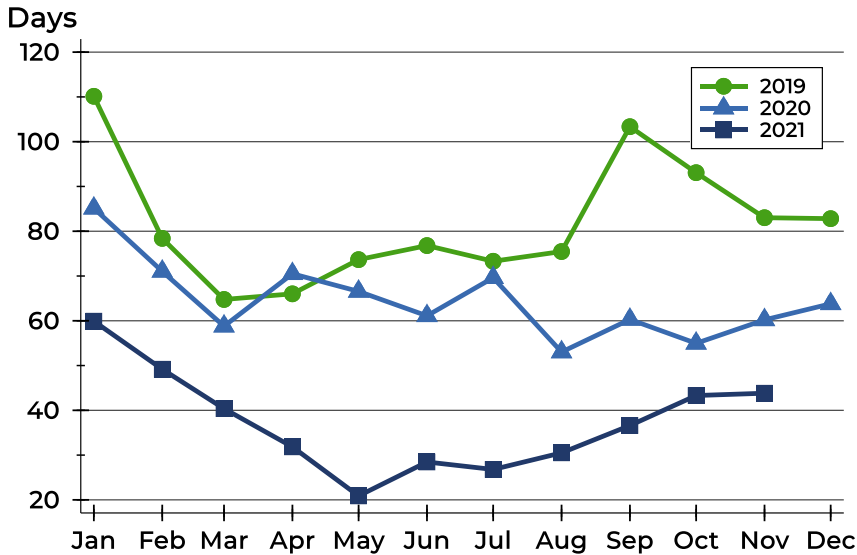


Month	2019	2020	2021
January	167,750	167,500	176,200
February	172,000	161,000	190,000
March	164,000	192,450	197,000
April	169,900	169,700	179,950
May	189,700	195,750	196,000
June	169,900	179,900	209,000
July	185,000	174,900	189,000
August	183,750	184,950	180,000
September	177,450	174,900	189,450
October	170,000	177,500	188,450
November	167,450	165,700	199,000
December	166,950	178,750	



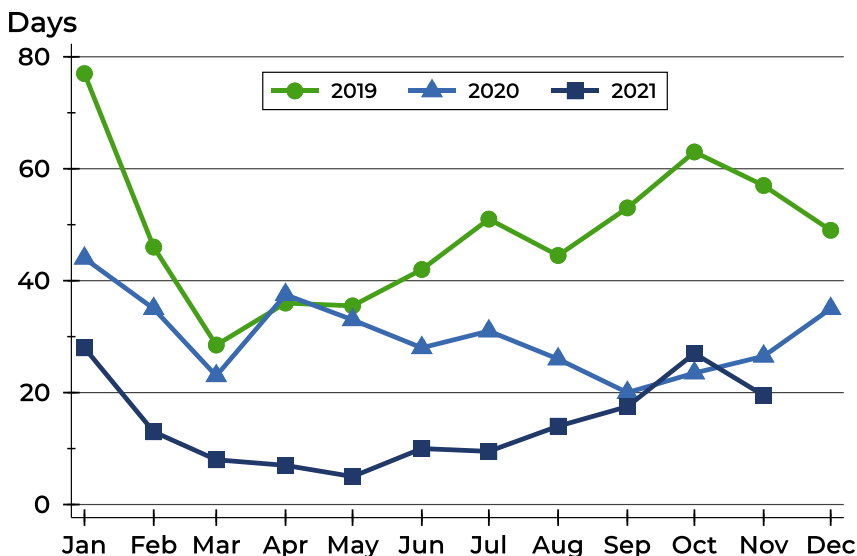
Entire MLS System Contracts Written Analysis

Average DOM



Month	2019	2020	2021
January	110	85	60
February	78	71	49
March	65	59	40
April	66	71	32
May	74	67	21
June	77	61	28
July	73	70	27
August	75	53	31
September	103	60	37
October	93	55	43
November	83	60	44
December	83	64	

Median DOM



Month	2019	2020	2021
January	77	44	28
February	46	35	13
March	29	23	8
April	36	38	7
May	36	33	5
June	42	28	10
July	51	31	10
August	45	26	14
September	53	20	18
October	63	24	27
November	57	27	20
December	49	35	



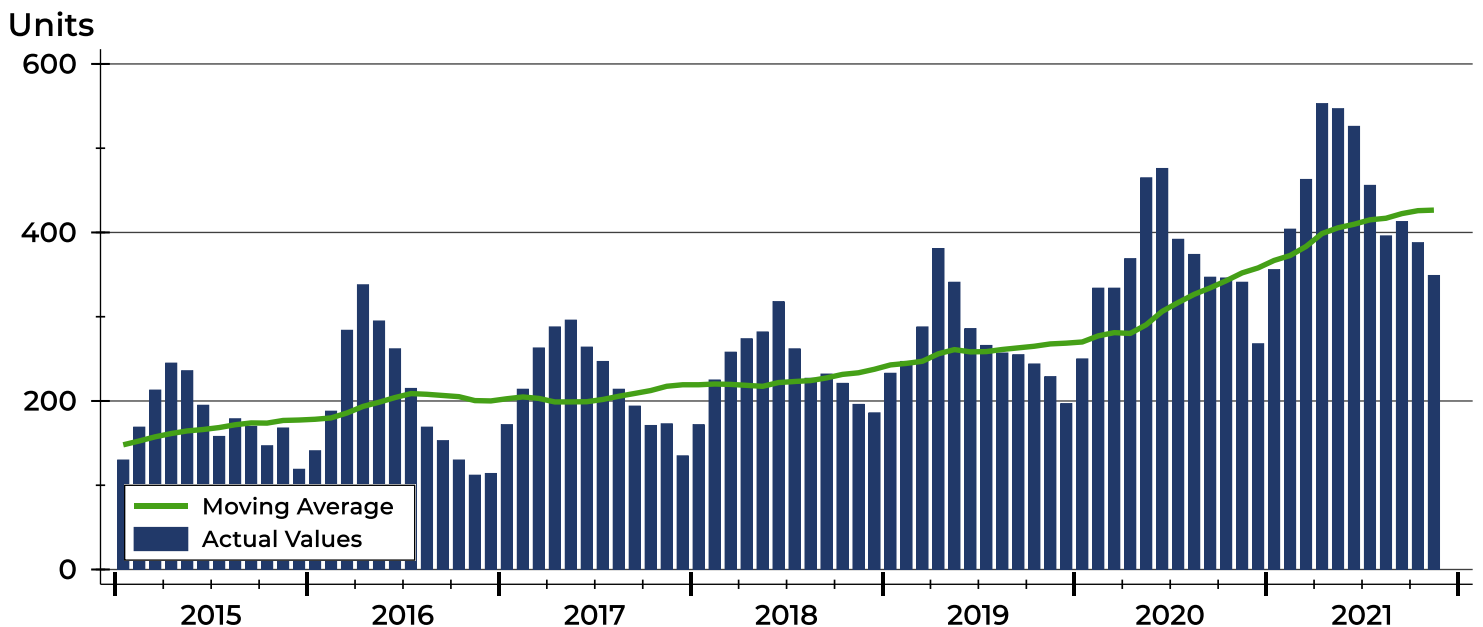
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2021	2020	Change
Pending Contracts		349	341	2.3%
Volume (1,000s)		75,902	64,102	18.4%
Average	List Price	217,486	187,981	15.7%
	Days on Market	44	58	-24.1%
	Percent of Original	97.9%	98.1%	-0.2%
Median	List Price	190,000	176,500	7.6%
	Days on Market	19	27	-29.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 349 listings in the Flint Hills MLS system had contracts pending at the end of November, up from 341 contracts pending at the end of November 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

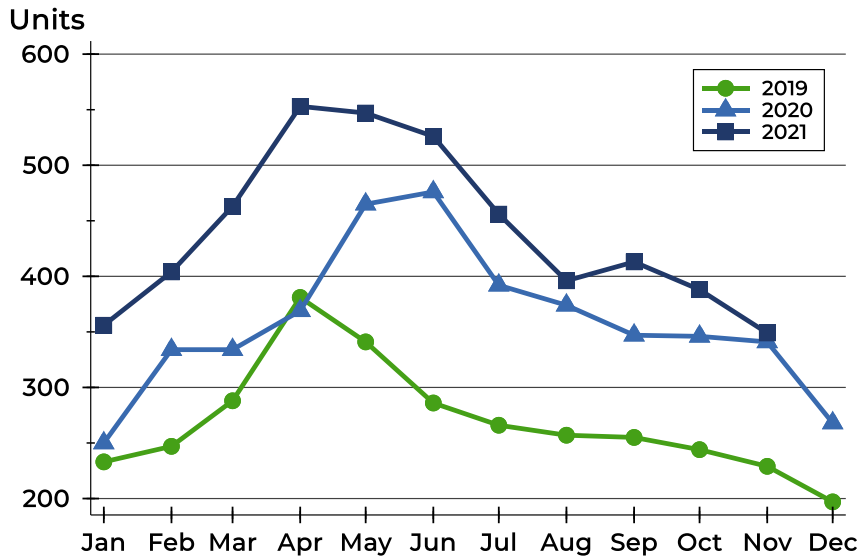
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2019	2020	2021
January	233	250	356
February	247	334	404
March	288	334	463
April	381	369	553
May	341	465	547
June	286	476	526
July	266	392	456
August	257	374	396
September	255	347	413
October	244	346	388
November	229	341	349
December	197	268	

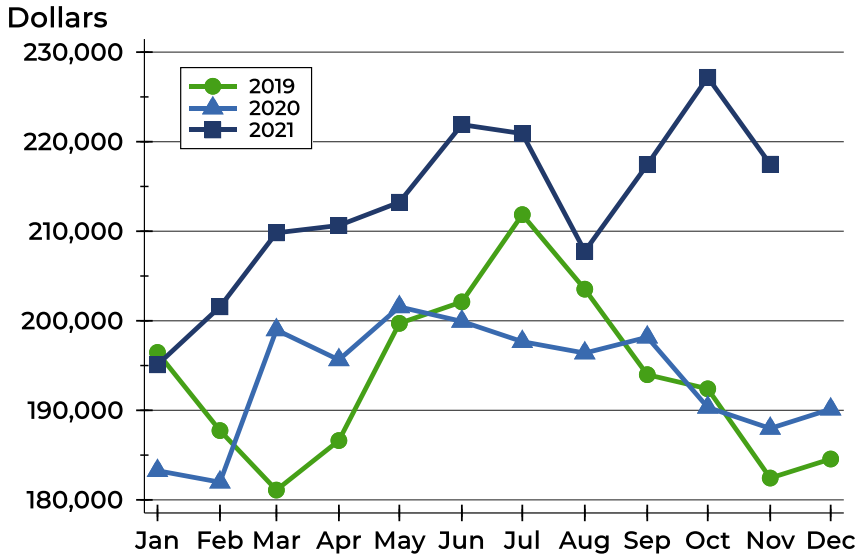
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	20,000	20,000	49	49	66.7%	66.7%
\$25,000-\$49,999	10	2.9%	42,710	45,000	87	27	94.9%	100.0%
\$50,000-\$99,999	35	10.0%	79,571	77,500	61	29	98.5%	100.0%
\$100,000-\$124,999	23	6.6%	114,161	115,000	70	32	94.1%	98.4%
\$125,000-\$149,999	34	9.7%	136,365	136,000	41	17	97.7%	100.0%
\$150,000-\$174,999	36	10.3%	162,175	164,950	39	29	98.5%	100.0%
\$175,000-\$199,999	44	12.6%	185,416	184,950	41	28	97.3%	100.0%
\$200,000-\$249,999	65	18.6%	227,372	229,000	31	8	98.6%	100.0%
\$250,000-\$299,999	40	11.5%	275,028	270,000	31	7	99.1%	100.0%
\$300,000-\$399,999	42	12.0%	342,973	348,500	53	30	98.5%	100.0%
\$400,000-\$499,999	10	2.9%	434,859	432,500	37	31	99.5%	100.0%
\$500,000-\$749,999	5	1.4%	640,580	665,000	25	12	99.2%	100.0%
\$750,000-\$999,999	3	0.9%	858,333	850,000	12	13	100.0%	100.0%
\$1,000,000 and up	1	0.3%	1,100,000	1,100,000	144	144	100.0%	100.0%



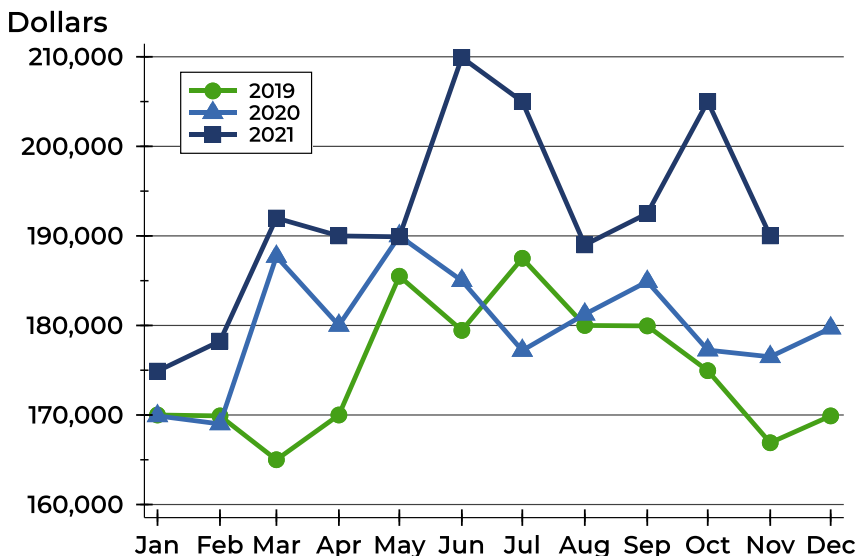
Entire MLS System Pending Contracts Analysis

Average Price



Month	2019	2020	2021
January	196,464	183,259	195,087
February	187,740	181,974	201,563
March	181,094	198,981	209,821
April	186,626	195,633	210,649
May	199,713	201,551	213,236
June	202,109	199,929	221,905
July	211,852	197,671	220,905
August	203,532	196,396	207,764
September	193,983	198,168	217,430
October	192,400	190,332	227,191
November	182,437	187,981	217,486
December	184,564	190,128	

Median Price

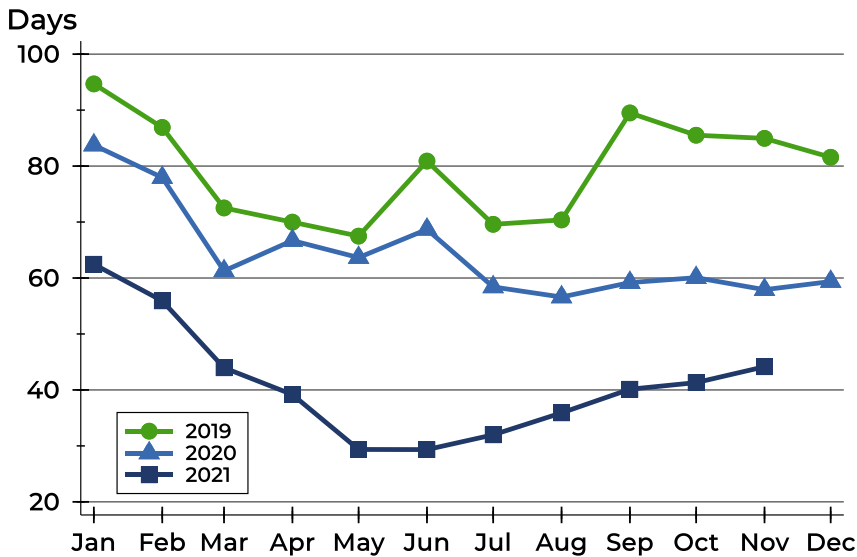


Month	2019	2020	2021
January	170,000	169,900	174,900
February	169,900	169,000	178,250
March	165,000	187,700	192,000
April	170,000	180,000	190,000
May	185,500	190,000	189,900
June	179,450	185,000	209,925
July	187,500	177,200	205,000
August	180,000	181,250	189,000
September	179,950	184,900	192,500
October	174,950	177,250	205,000
November	166,900	176,500	190,000
December	169,900	179,700	



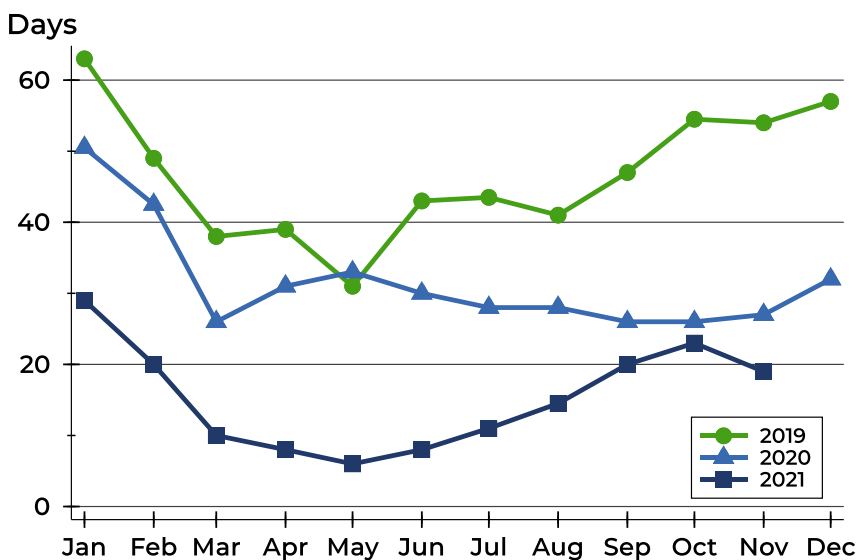
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2019	2020	2021
January	95	84	62
February	87	78	56
March	73	61	44
April	70	67	39
May	67	64	29
June	81	69	29
July	70	58	32
August	70	57	36
September	89	59	40
October	86	60	41
November	85	58	44
December	82	59	

Median DOM



Month	2019	2020	2021
January	63	51	29
February	49	43	20
March	38	26	10
April	39	31	8
May	31	33	6
June	43	30	8
July	44	28	11
August	41	28	15
September	47	26	20
October	55	26	23
November	54	27	19
December	57	32	