



**January  
2022**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Entire MLS System Housing Report



### Market Overview

#### Flint Hills MLS Home Sales Rose in January

Total home sales in the Flint Hills MLS system rose by 15.9% last month to 153 units, compared to 132 units in January 2021. Total sales volume was \$31.3 million, up 27.2% from a year earlier.

The median sale price in January was \$185,000, up from \$180,000 a year earlier. Homes that sold in January were typically on the market for 24 days and sold for 99.4% of their list prices.

#### Flint Hills MLS Active Listings Down at End of January

The total number of active listings in the Flint Hills MLS system at the end of January was 288 units, down from 384 at the same point in 2021. This represents a 1.2 months' supply of homes available for sale. The median list price of homes on the market at the end of January was \$158,250.

During January, a total of 185 contracts were written down from 216 in January 2021. At the end of the month, there were 306 contracts still pending.

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## Entire MLS System Summary Statistics

January MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
<b>Home Sales</b>		<b>153</b>	<b>132</b>	<b>121</b>	<b>153</b>	<b>132</b>	<b>121</b>
Change from prior year		15.9%	9.1%	34.4%	15.9%	9.1%	34.4%
<b>Active Listings</b>		<b>288</b>	<b>384</b>	<b>774</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-25.0%	-50.4%	-10.6%			
<b>Months' Supply</b>		<b>1.2</b>	<b>1.9</b>	<b>4.7</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-36.8%	-59.6%	-20.3%			
<b>New Listings</b>		<b>175</b>	<b>210</b>	<b>263</b>	<b>175</b>	<b>210</b>	<b>263</b>
Change from prior year		-16.7%	-20.2%	-1.9%	-16.7%	-20.2%	-1.9%
<b>Contracts Written</b>		<b>185</b>	<b>216</b>	<b>173</b>	<b>185</b>	<b>216</b>	<b>173</b>
Change from prior year		-14.4%	24.9%	33.1%	-14.4%	24.9%	33.1%
<b>Pending Contracts</b>		<b>306</b>	<b>356</b>	<b>250</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-14.0%	42.4%	7.3%			
<b>Sales Volume (1,000s)</b>		<b>31,335</b>	<b>24,643</b>	<b>22,143</b>	<b>31,335</b>	<b>24,643</b>	<b>22,143</b>
Change from prior year		27.2%	11.3%	26.2%	27.2%	11.3%	26.2%
<b>Average</b>	<b>Sale Price</b>	<b>204,803</b>	<b>186,689</b>	<b>182,996</b>	<b>204,803</b>	<b>186,689</b>	<b>182,996</b>
	Change from prior year	9.7%	2.0%	-6.1%	9.7%	2.0%	-6.1%
	<b>List Price of Actives</b>	<b>226,233</b>	<b>208,880</b>	<b>190,434</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	8.3%	9.7%	-1.1%			
	<b>Days on Market</b>	<b>46</b>	<b>61</b>	<b>94</b>	<b>46</b>	<b>61</b>	<b>94</b>
Change from prior year	-24.6%	-35.1%	16.0%	-24.6%	-35.1%	16.0%	
<b>Percent of List</b>	<b>97.3%</b>	<b>97.1%</b>	<b>96.4%</b>	<b>97.3%</b>	<b>97.1%</b>	<b>96.4%</b>	
Change from prior year	0.2%	0.7%	-1.0%	0.2%	0.7%	-1.0%	
<b>Percent of Original</b>	<b>94.7%</b>	<b>95.6%</b>	<b>93.6%</b>	<b>94.7%</b>	<b>95.6%</b>	<b>93.6%</b>	
Change from prior year	-0.9%	2.1%	-0.7%	-0.9%	2.1%	-0.7%	
<b>Median</b>	<b>Sale Price</b>	<b>185,000</b>	<b>180,000</b>	<b>175,000</b>	<b>185,000</b>	<b>180,000</b>	<b>175,000</b>
	Change from prior year	2.8%	2.9%	-5.4%	2.8%	2.9%	-5.4%
	<b>List Price of Actives</b>	<b>158,250</b>	<b>162,700</b>	<b>155,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	-2.7%	5.0%	0.0%			
	<b>Days on Market</b>	<b>24</b>	<b>36</b>	<b>61</b>	<b>24</b>	<b>36</b>	<b>61</b>
Change from prior year	-33.3%	-41.0%	7.0%	-33.3%	-41.0%	7.0%	
<b>Percent of List</b>	<b>99.4%</b>	<b>98.9%</b>	<b>98.2%</b>	<b>99.4%</b>	<b>98.9%</b>	<b>98.2%</b>	
Change from prior year	0.5%	0.7%	-0.4%	0.5%	0.7%	-0.4%	
<b>Percent of Original</b>	<b>97.6%</b>	<b>98.4%</b>	<b>96.4%</b>	<b>97.6%</b>	<b>98.4%</b>	<b>96.4%</b>	
Change from prior year	-0.8%	2.1%	-0.2%	-0.8%	2.1%	-0.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Entire MLS System Closed Listings Analysis

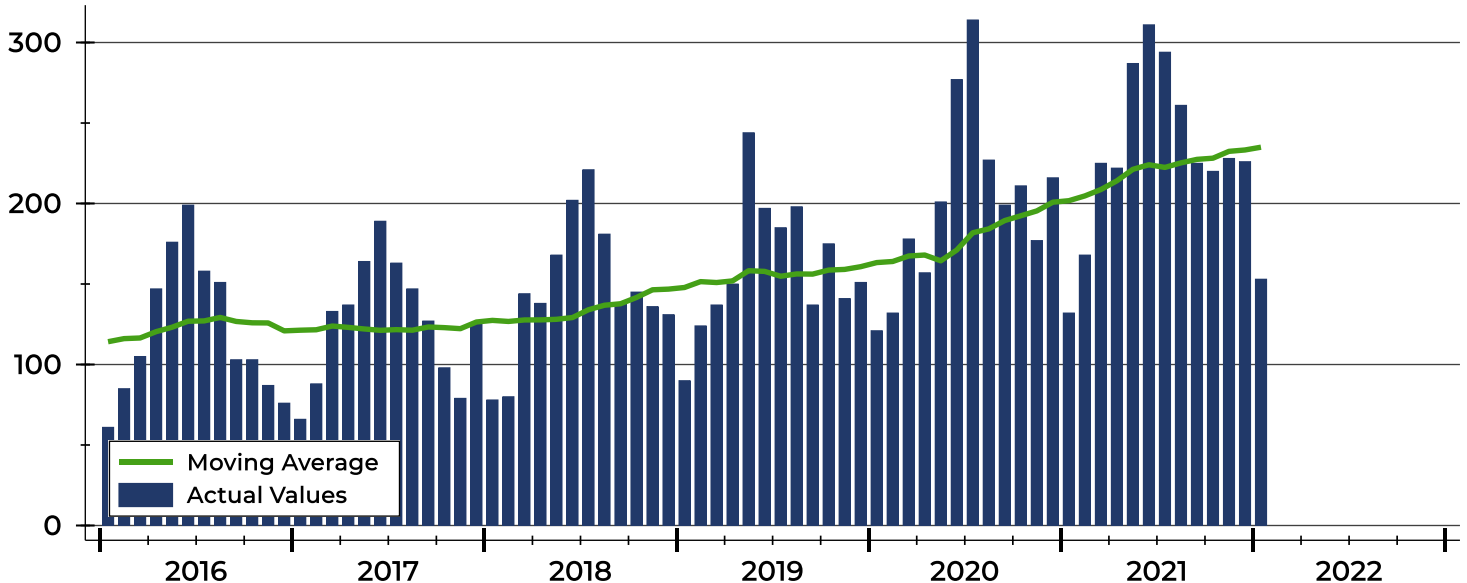
Summary Statistics for Closed Listings		2022	January 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		<b>153</b>	132	15.9%	<b>153</b>	132	15.9%
Volume (1,000s)		<b>31,335</b>	24,643	27.2%	<b>31,335</b>	24,643	27.2%
Months' Supply		<b>1.2</b>	1.9	-36.8%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>204,803</b>	186,689	9.7%	<b>204,803</b>	186,689	9.7%
	Days on Market	<b>46</b>	61	-24.6%	<b>46</b>	61	-24.6%
	Percent of List	<b>97.3%</b>	97.1%	0.2%	<b>97.3%</b>	97.1%	0.2%
	Percent of Original	<b>94.7%</b>	95.6%	-0.9%	<b>94.7%</b>	95.6%	-0.9%
Median	Sale Price	<b>185,000</b>	180,000	2.8%	<b>185,000</b>	180,000	2.8%
	Days on Market	<b>24</b>	36	-33.3%	<b>24</b>	36	-33.3%
	Percent of List	<b>99.4%</b>	98.9%	0.5%	<b>99.4%</b>	98.9%	0.5%
	Percent of Original	<b>97.6%</b>	98.4%	-0.8%	<b>97.6%</b>	98.4%	-0.8%

A total of 153 homes sold in the Flint Hills MLS system in January, up from 132 units in January 2021. Total sales volume rose to \$31.3 million compared to \$24.6 million in the previous year.

The median sales price in January was \$185,000, up 2.8% compared to the prior year. Median days on market was 24 days, up from 19 days in December, but down from 36 in January 2021.

## History of Closed Listings

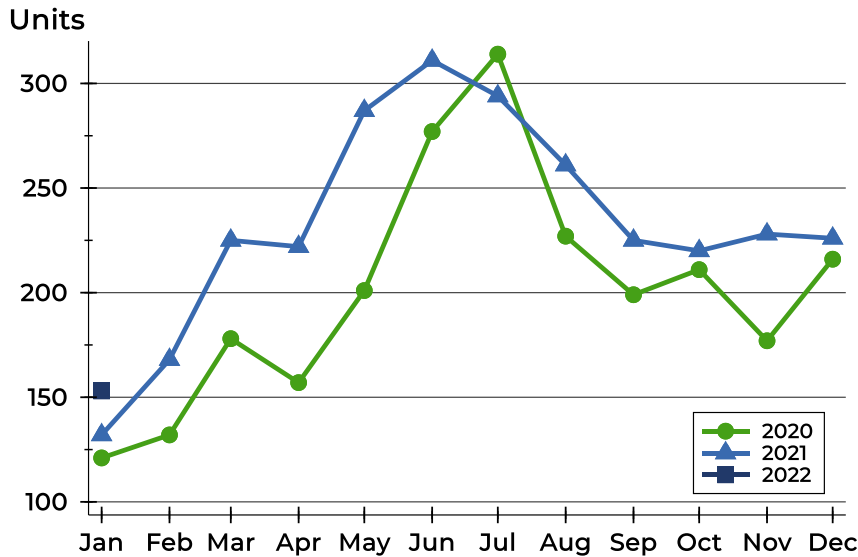
Units





## Entire MLS System Closed Listings Analysis

### Closed Listings by Month



Month	2020	2021	2022
<b>January</b>	121	132	<b>153</b>
<b>February</b>	132	168	
<b>March</b>	178	225	
<b>April</b>	157	222	
<b>May</b>	201	287	
<b>June</b>	277	311	
<b>July</b>	314	294	
<b>August</b>	227	261	
<b>September</b>	199	225	
<b>October</b>	211	220	
<b>November</b>	177	228	
<b>December</b>	216	226	

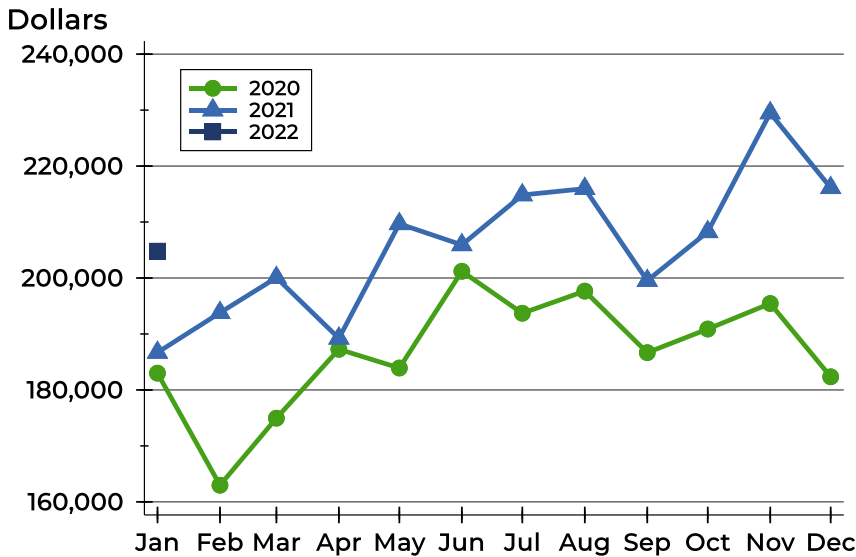
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.3%	0.4	21,050	21,050	85	85	77.7%	77.7%	64.9%	64.9%
\$25,000-\$49,999	5	3.3%	2.4	38,500	43,500	76	26	85.8%	87.2%	80.5%	82.7%
\$50,000-\$99,999	14	9.2%	2.2	69,100	70,000	36	16	94.3%	95.4%	92.5%	93.5%
\$100,000-\$124,999	10	6.5%	1.7	112,320	114,000	32	18	95.5%	100.0%	91.0%	95.7%
\$125,000-\$149,999	21	13.7%	1.5	136,143	137,000	70	42	95.7%	96.2%	91.0%	93.3%
\$150,000-\$174,999	17	11.1%	0.8	159,956	160,000	76	33	98.2%	100.0%	96.9%	100.0%
\$175,000-\$199,999	20	13.1%	0.6	187,165	187,500	21	12	99.4%	100.0%	97.6%	99.2%
\$200,000-\$249,999	20	13.1%	0.9	224,675	222,500	44	32	99.1%	100.0%	97.7%	98.5%
\$250,000-\$299,999	17	11.1%	0.7	265,006	259,900	36	25	99.7%	100.0%	97.0%	99.7%
\$300,000-\$399,999	18	11.8%	1.1	340,853	340,000	33	21	98.7%	100.0%	97.6%	98.2%
\$400,000-\$499,999	5	3.3%	1.7	427,263	420,000	24	26	103.1%	99.0%	100.0%	98.6%
\$500,000-\$749,999	4	2.6%	2.1	604,470	575,990	54	19	98.4%	99.1%	97.9%	98.2%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



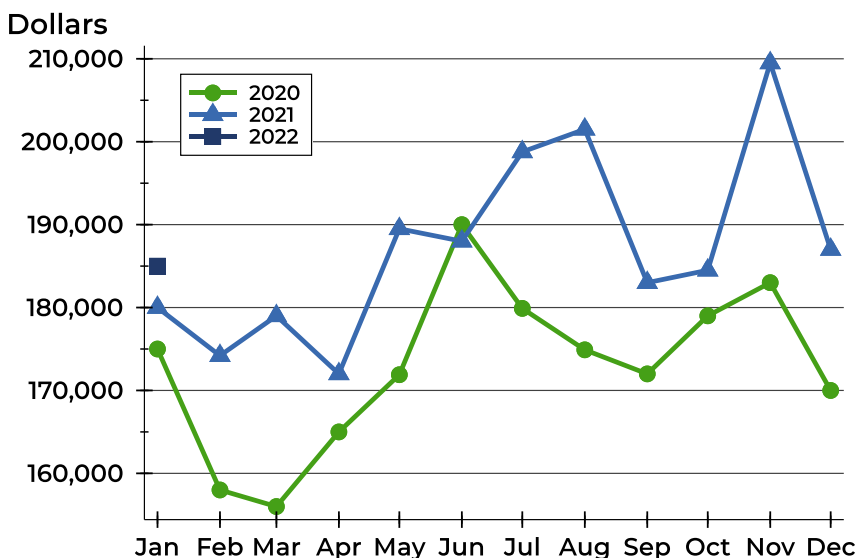
## Entire MLS System Closed Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	182,996	186,689	<b>204,803</b>
<b>February</b>	162,977	193,796	
<b>March</b>	174,955	200,061	
<b>April</b>	187,269	189,225	
<b>May</b>	183,922	209,681	
<b>June</b>	201,204	205,917	
<b>July</b>	193,705	214,832	
<b>August</b>	197,660	215,972	
<b>September</b>	186,666	199,533	
<b>October</b>	190,887	208,247	
<b>November</b>	195,447	229,484	
<b>December</b>	182,354	216,123	

### Median Price

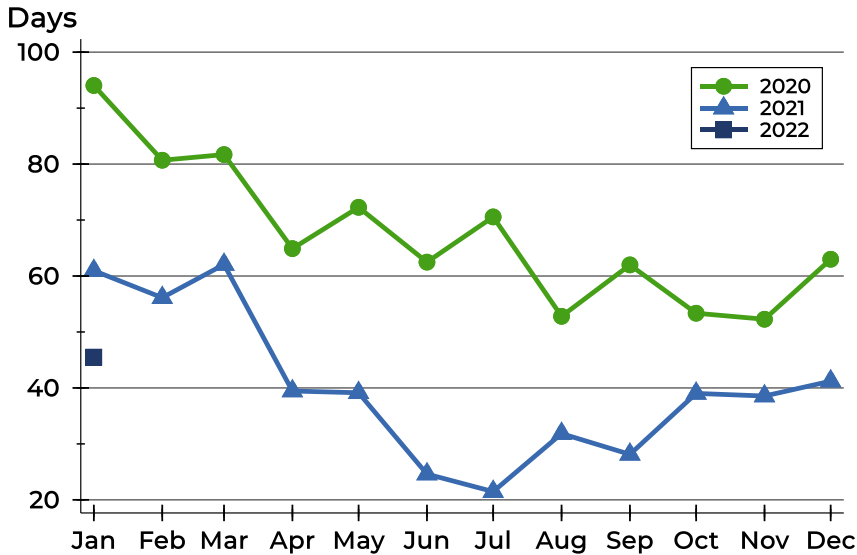


Month	2020	2021	2022
<b>January</b>	175,000	180,000	<b>185,000</b>
<b>February</b>	158,000	174,200	
<b>March</b>	156,000	179,000	
<b>April</b>	165,000	172,000	
<b>May</b>	171,900	189,500	
<b>June</b>	190,000	188,000	
<b>July</b>	179,900	198,775	
<b>August</b>	174,900	201,500	
<b>September</b>	172,000	183,000	
<b>October</b>	179,000	184,500	
<b>November</b>	183,000	209,500	
<b>December</b>	170,000	187,000	



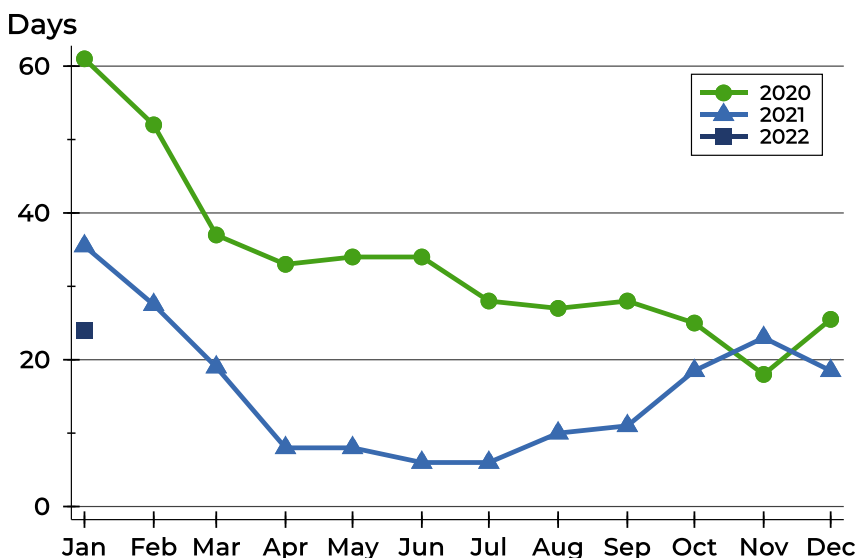
## Entire MLS System Closed Listings Analysis

### Average DOM



Month	2020	2021	2022
January	94	61	<b>46</b>
February	81	56	
March	82	62	
April	65	39	
May	72	39	
June	62	25	
July	71	21	
August	53	32	
September	62	28	
October	53	39	
November	52	39	
December	63	41	

### Median DOM



Month	2020	2021	2022
January	61	36	<b>24</b>
February	52	28	
March	37	19	
April	33	8	
May	34	8	
June	34	6	
July	28	6	
August	27	10	
September	28	11	
October	25	19	
November	18	23	
December	26	19	



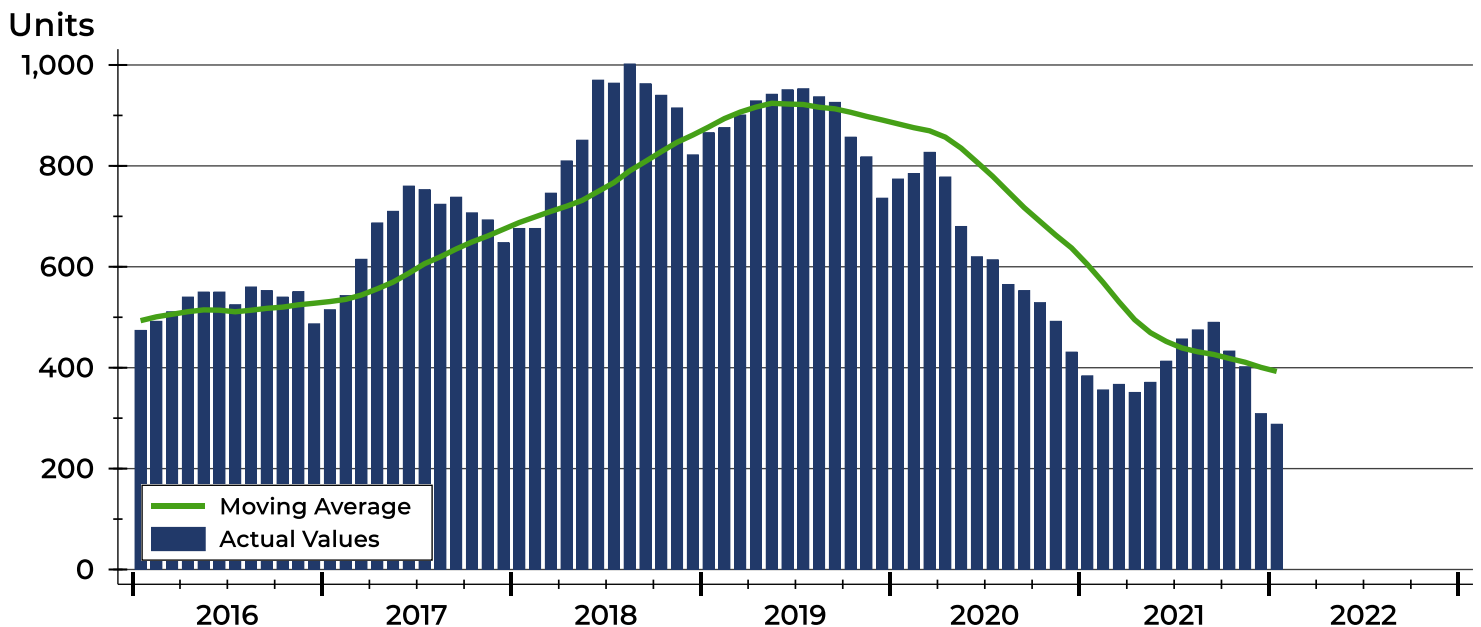
## Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2022	End of January 2021	Change
Active Listings		<b>288</b>	384	-25.0%
Volume (1,000s)		<b>65,155</b>	80,210	-18.8%
Months' Supply		<b>1.2</b>	1.9	-36.8%
Average	List Price	<b>226,233</b>	208,880	8.3%
	Days on Market	<b>87</b>	106	-17.9%
	Percent of Original	<b>97.4%</b>	97.6%	-0.2%
Median	List Price	<b>158,250</b>	162,700	-2.7%
	Days on Market	<b>60</b>	78	-23.1%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 288 homes were available for sale in the Flint Hills MLS system at the end of January. This represents a 1.2 months' supply of active listings.

The median list price of homes on the market at the end of January was \$158,250, down 2.7% from 2021. The typical time on market for active listings was 60 days, down from 78 days a year earlier.

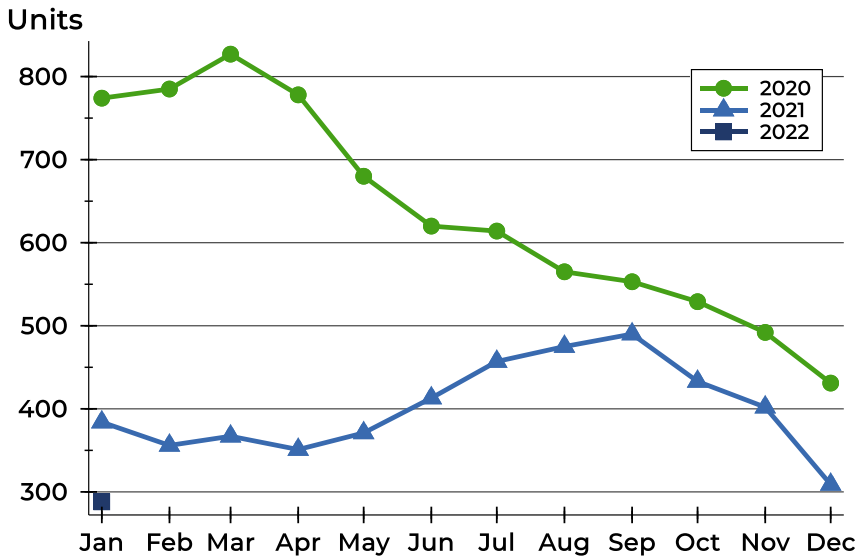
## History of Active Listings





## Entire MLS System Active Listings Analysis

### Active Listings by Month



Month	2020	2021	2022
<b>January</b>	774	384	<b>288</b>
<b>February</b>	785	356	
<b>March</b>	827	367	
<b>April</b>	778	351	
<b>May</b>	680	371	
<b>June</b>	620	413	
<b>July</b>	614	457	
<b>August</b>	565	475	
<b>September</b>	553	490	
<b>October</b>	529	433	
<b>November</b>	492	402	
<b>December</b>	431	309	

### Active Listings by Price Range

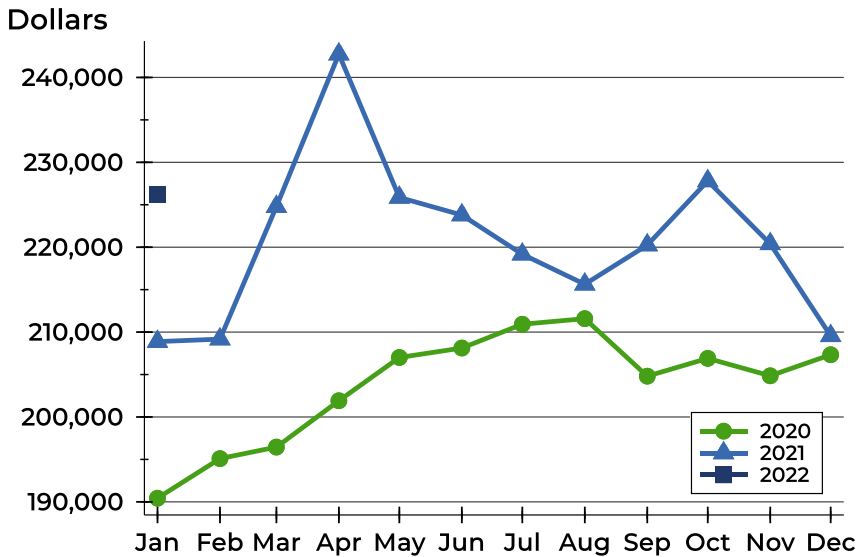
Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.3%	0.4	10,000	10,000	11	11	74.1%	74.1%
\$25,000-\$49,999	14	4.9%	2.4	43,750	46,250	81	60	90.5%	93.5%
\$50,000-\$99,999	55	19.1%	2.2	78,149	79,900	96	78	95.9%	100.0%
\$100,000-\$124,999	32	11.1%	1.7	113,947	115,000	76	58	96.8%	100.0%
\$125,000-\$149,999	37	12.8%	1.5	135,873	135,000	78	62	98.1%	100.0%
\$150,000-\$174,999	20	6.9%	0.8	162,025	160,000	79	71	99.6%	100.0%
\$175,000-\$199,999	16	5.6%	0.6	188,100	185,000	76	36	98.4%	100.0%
\$200,000-\$249,999	33	11.5%	0.9	223,967	218,500	133	85	97.9%	100.0%
\$250,000-\$299,999	19	6.6%	0.7	272,547	275,000	77	32	99.8%	100.0%
\$300,000-\$399,999	31	10.8%	1.1	348,243	349,900	74	60	99.0%	100.0%
\$400,000-\$499,999	13	4.5%	1.7	453,122	456,400	96	89	99.1%	100.0%
\$500,000-\$749,999	9	3.1%	2.1	593,156	565,000	43	23	100.1%	100.0%
\$750,000-\$999,999	3	1.0%	N/A	949,000	958,000	62	29	93.3%	100.0%
\$1,000,000 and up	5	1.7%	N/A	1,574,000	1,595,000	98	28	98.0%	100.0%





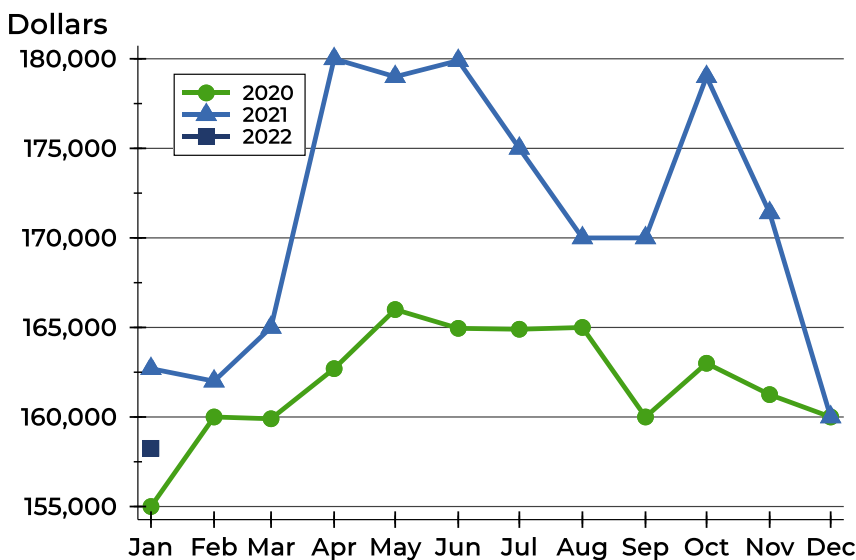
## Entire MLS System Active Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	190,434	208,880	<b>226,233</b>
<b>February</b>	195,096	209,173	
<b>March</b>	196,453	224,783	
<b>April</b>	201,915	242,746	
<b>May</b>	207,009	225,867	
<b>June</b>	208,125	223,792	
<b>July</b>	210,928	219,178	
<b>August</b>	211,587	215,637	
<b>September</b>	204,809	220,257	
<b>October</b>	206,906	227,809	
<b>November</b>	204,855	220,400	
<b>December</b>	207,334	209,564	

### Median Price

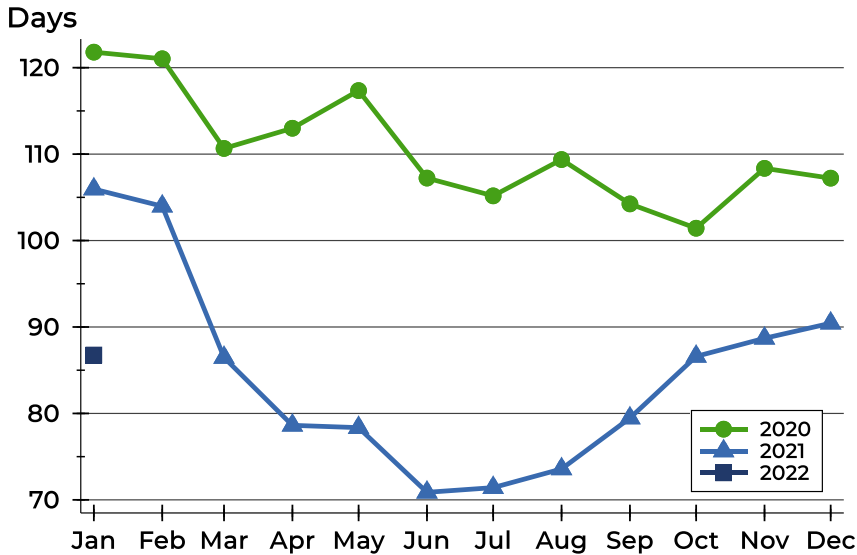


Month	2020	2021	2022
<b>January</b>	155,000	162,700	<b>158,250</b>
<b>February</b>	160,000	162,000	
<b>March</b>	159,900	165,000	
<b>April</b>	162,700	180,000	
<b>May</b>	166,000	179,000	
<b>June</b>	164,950	179,900	
<b>July</b>	164,900	175,000	
<b>August</b>	165,000	170,000	
<b>September</b>	160,000	170,000	
<b>October</b>	163,000	179,000	
<b>November</b>	161,250	171,400	
<b>December</b>	160,000	160,000	



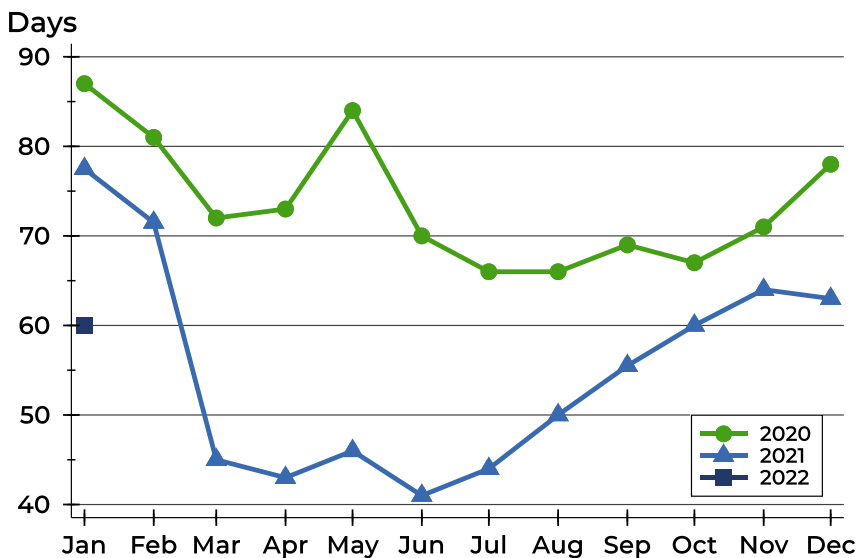
## Entire MLS System Active Listings Analysis

### Average DOM



Month	2020	2021	2022
<b>January</b>	122	106	<b>87</b>
<b>February</b>	121	104	
<b>March</b>	111	86	
<b>April</b>	113	79	
<b>May</b>	117	78	
<b>June</b>	107	71	
<b>July</b>	105	71	
<b>August</b>	109	74	
<b>September</b>	104	79	
<b>October</b>	101	87	
<b>November</b>	108	89	
<b>December</b>	107	90	

### Median DOM

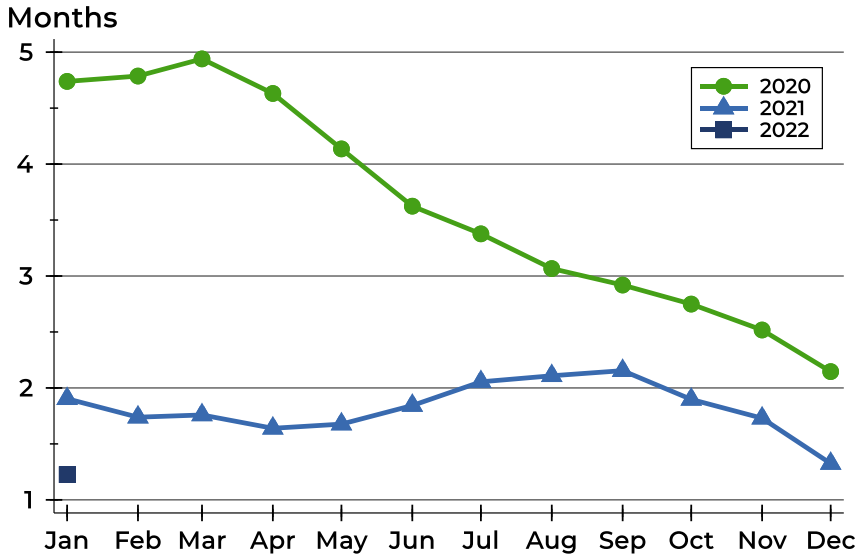


Month	2020	2021	2022
<b>January</b>	87	78	<b>60</b>
<b>February</b>	81	72	
<b>March</b>	72	45	
<b>April</b>	73	43	
<b>May</b>	84	46	
<b>June</b>	70	41	
<b>July</b>	66	44	
<b>August</b>	66	50	
<b>September</b>	69	56	
<b>October</b>	67	60	
<b>November</b>	71	64	
<b>December</b>	78	63	



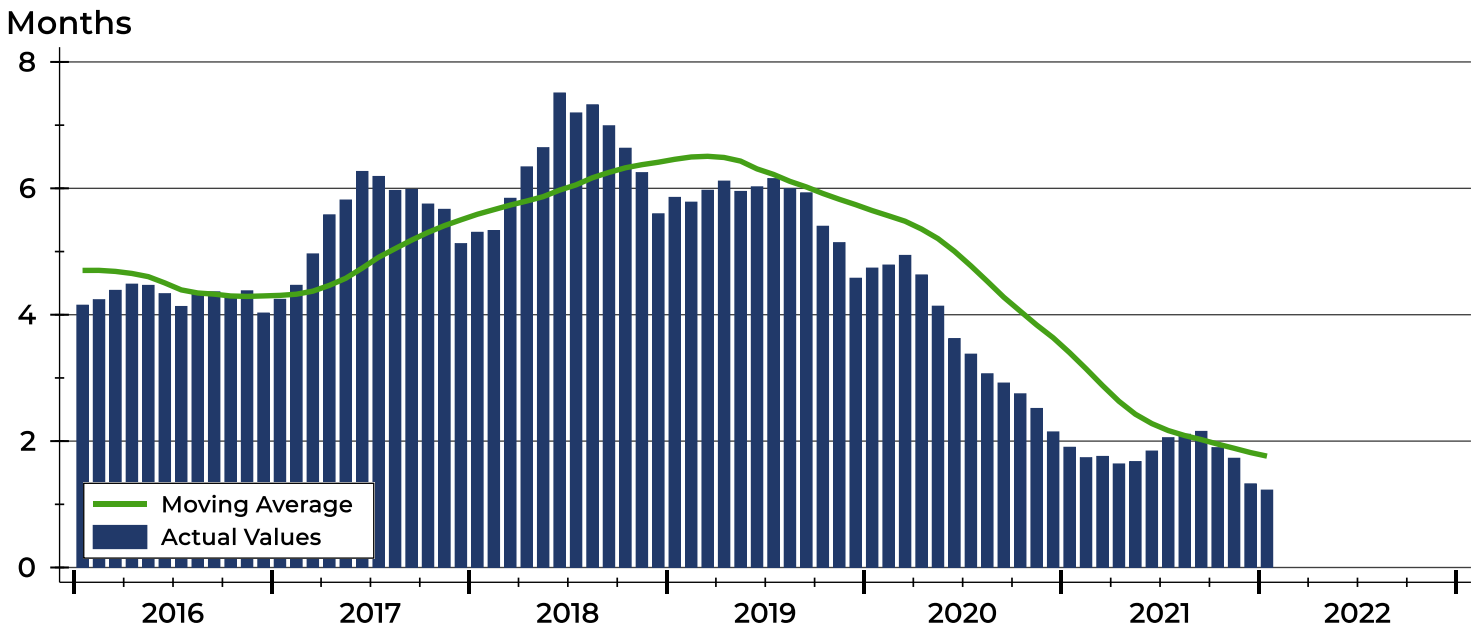
## Entire MLS System Months' Supply Analysis

### Months' Supply by Month



Month	2020	2021	2022
<b>January</b>	4.7	1.9	<b>1.2</b>
<b>February</b>	4.8	1.7	
<b>March</b>	4.9	1.8	
<b>April</b>	4.6	1.6	
<b>May</b>	4.1	1.7	
<b>June</b>	3.6	1.8	
<b>July</b>	3.4	2.1	
<b>August</b>	3.1	2.1	
<b>September</b>	2.9	2.2	
<b>October</b>	2.7	1.9	
<b>November</b>	2.5	1.7	
<b>December</b>	2.1	1.3	

### History of Month's Supply





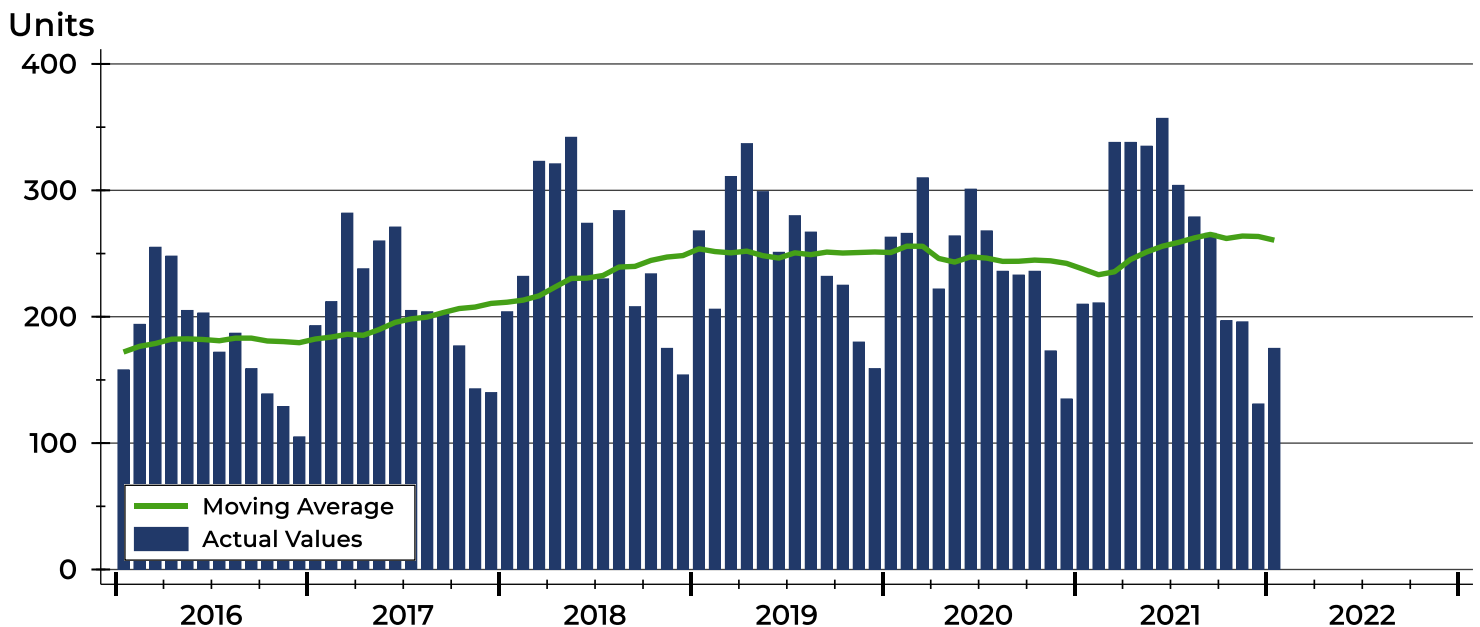
## Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2022	January 2021	Change
Current Month	New Listings	<b>175</b>	210	-16.7%
	Volume (1,000s)	<b>43,224</b>	44,726	-3.4%
	Average List Price	<b>246,994</b>	212,979	16.0%
	Median List Price	<b>195,000</b>	180,000	8.3%
Year-to-Date	New Listings	<b>175</b>	210	-16.7%
	Volume (1,000s)	<b>43,224</b>	44,726	-3.4%
	Average List Price	<b>246,994</b>	212,979	16.0%
	Median List Price	<b>195,000</b>	180,000	8.3%

A total of 175 new listings were added in the Flint Hills MLS system during January, down 16.7% from the same month in 2021.

The median list price of these homes was \$195,000 up from \$180,000 in 2021.

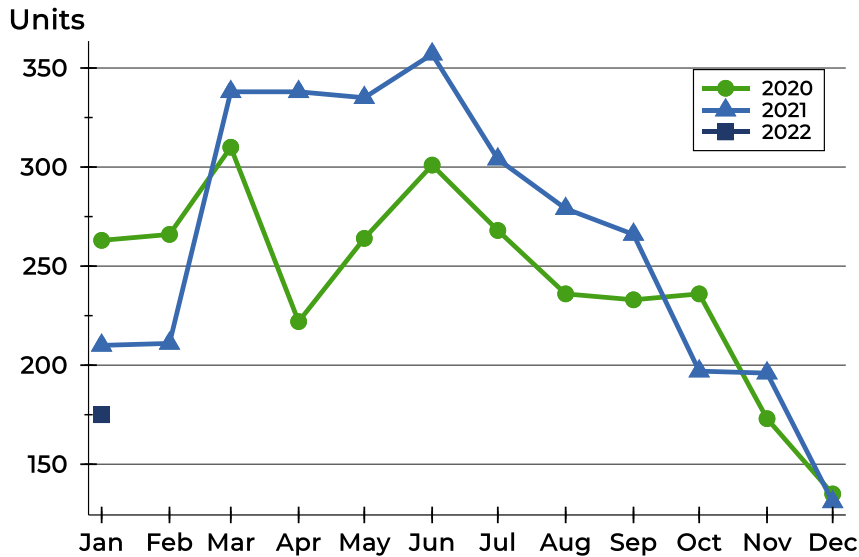
## History of New Listings





## Entire MLS System New Listings Analysis

### New Listings by Month



Month	2020	2021	2022
<b>January</b>	263	210	<b>175</b>
<b>February</b>	266	211	
<b>March</b>	310	338	
<b>April</b>	222	338	
<b>May</b>	264	335	
<b>June</b>	301	357	
<b>July</b>	268	304	
<b>August</b>	236	279	
<b>September</b>	233	266	
<b>October</b>	236	197	
<b>November</b>	173	196	
<b>December</b>	135	131	

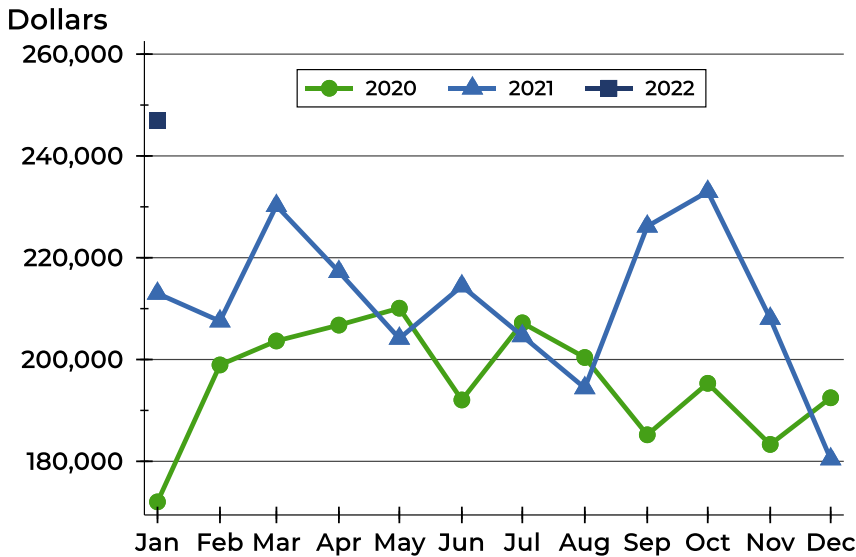
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.1%	17,000	17,000	9	9	87.0%	87.0%
\$25,000-\$49,999	4	2.3%	42,850	42,250	17	20	100.0%	100.0%
\$50,000-\$99,999	21	12.0%	77,981	79,900	19	18	97.0%	100.0%
\$100,000-\$124,999	14	8.0%	114,757	115,000	13	12	100.0%	100.0%
\$125,000-\$149,999	16	9.1%	138,538	139,700	11	8	100.0%	100.0%
\$150,000-\$174,999	11	6.3%	162,473	161,000	10	6	100.0%	100.0%
\$175,000-\$199,999	24	13.7%	187,513	185,000	9	7	100.0%	100.0%
\$200,000-\$249,999	23	13.1%	228,187	234,000	11	4	99.5%	100.0%
\$250,000-\$299,999	20	11.4%	270,205	269,450	11	7	100.0%	100.0%
\$300,000-\$399,999	21	12.0%	329,995	319,900	10	5	100.0%	100.0%
\$400,000-\$499,999	8	4.6%	433,638	424,900	13	11	100.0%	100.0%
\$500,000-\$749,999	6	3.4%	576,650	534,950	21	20	99.4%	100.0%
\$750,000-\$999,999	2	1.1%	944,500	944,500	26	26	100.0%	100.0%
\$1,000,000 and up	3	1.7%	1,623,333	1,595,000	29	29	100.0%	100.0%



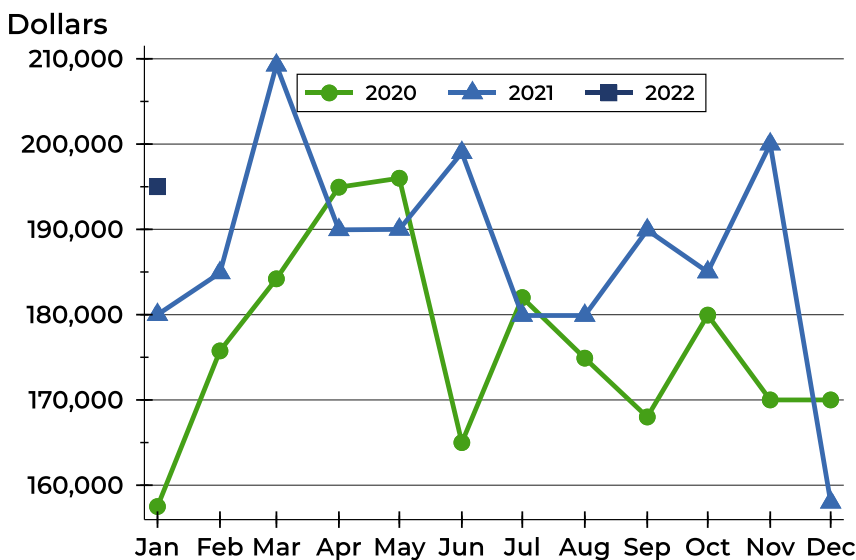
## Entire MLS System New Listings Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	172,032	212,979	<b>246,994</b>
<b>February</b>	198,938	207,537	
<b>March</b>	203,650	230,215	
<b>April</b>	206,765	217,248	
<b>May</b>	210,087	204,140	
<b>June</b>	192,054	214,433	
<b>July</b>	207,211	204,636	
<b>August</b>	200,401	194,417	
<b>September</b>	185,209	226,164	
<b>October</b>	195,332	232,989	
<b>November</b>	183,319	208,055	
<b>December</b>	192,484	180,444	

### Median Price



Month	2020	2021	2022
<b>January</b>	157,500	180,000	<b>195,000</b>
<b>February</b>	175,750	184,900	
<b>March</b>	184,200	209,250	
<b>April</b>	194,950	189,950	
<b>May</b>	196,000	190,000	
<b>June</b>	165,000	199,000	
<b>July</b>	182,000	179,900	
<b>August</b>	174,900	179,900	
<b>September</b>	168,000	189,925	
<b>October</b>	179,950	185,000	
<b>November</b>	170,000	200,000	
<b>December</b>	170,000	158,000	



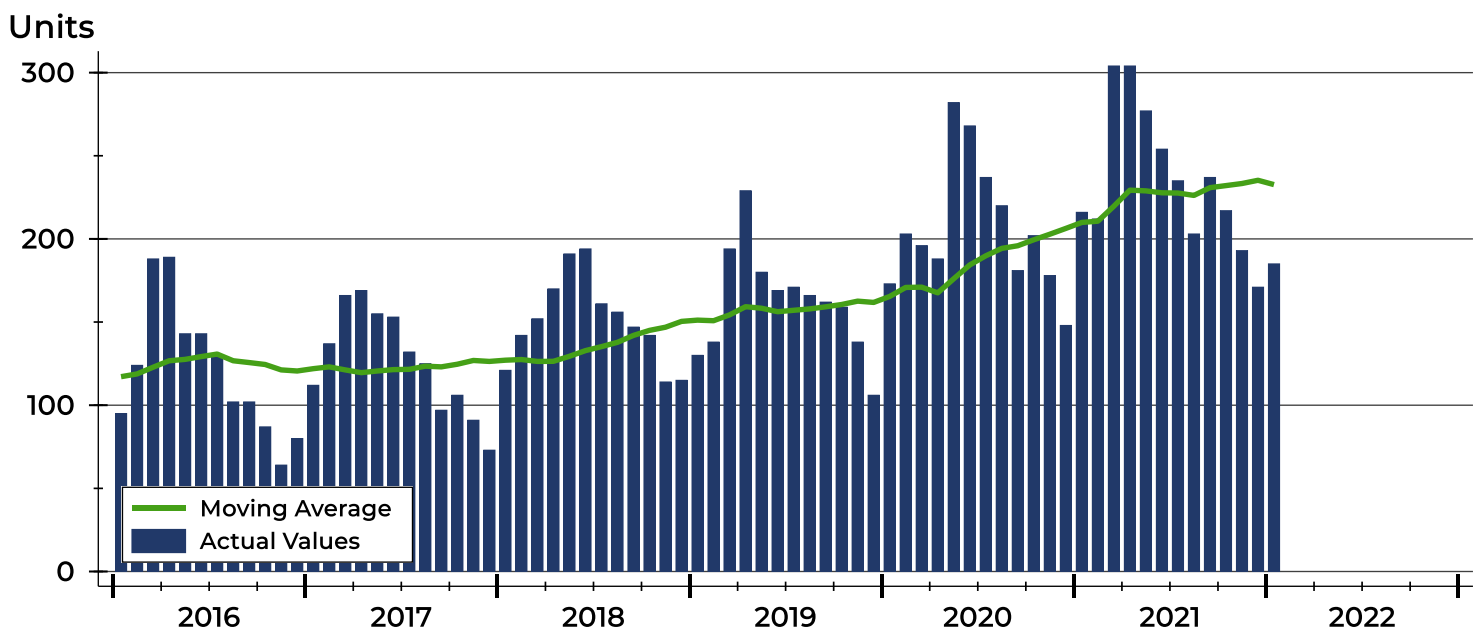
## Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		January 2021			Year-to-Date 2021		
		2022	2021	Change	2022	2021	Change
Contracts Written		<b>185</b>	216	-14.4%	<b>185</b>	216	-14.4%
Volume (1,000s)		<b>38,392</b>	43,143	-11.0%	<b>38,392</b>	43,143	-11.0%
Average	Sale Price	<b>207,525</b>	199,738	3.9%	<b>207,525</b>	199,738	3.9%
	Days on Market	<b>51</b>	60	-15.0%	<b>51</b>	60	-15.0%
	Percent of Original	<b>97.8%</b>	97.0%	0.8%	<b>97.8%</b>	97.0%	0.8%
Median	Sale Price	<b>190,000</b>	176,200	7.8%	<b>190,000</b>	176,200	7.8%
	Days on Market	<b>21</b>	28	-25.0%	<b>21</b>	28	-25.0%
	Percent of Original	<b>100.0%</b>	98.5%	1.5%	<b>100.0%</b>	98.5%	1.5%

A total of 185 contracts for sale were written in the Flint Hills MLS system during the month of January, down from 216 in 2021. The median list price of these homes was \$190,000, up from \$176,200 the prior year.

Half of the homes that went under contract in January were on the market less than 21 days, compared to 28 days in January 2021.

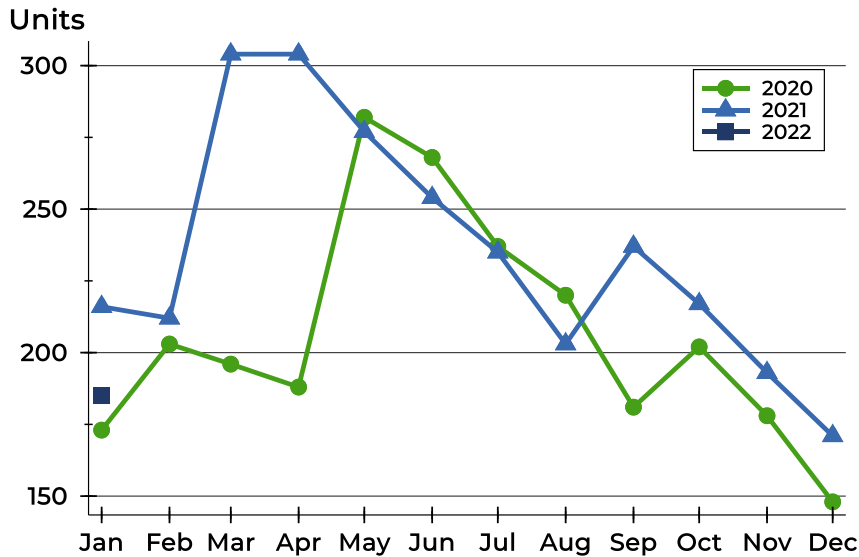
## History of Contracts Written





## Entire MLS System Contracts Written Analysis

### Contracts Written by Month



Month	2020	2021	2022
<b>January</b>	173	216	<b>185</b>
<b>February</b>	203	212	
<b>March</b>	196	304	
<b>April</b>	188	304	
<b>May</b>	282	277	
<b>June</b>	268	254	
<b>July</b>	237	235	
<b>August</b>	220	203	
<b>September</b>	181	237	
<b>October</b>	202	217	
<b>November</b>	178	193	
<b>December</b>	148	171	

### Contracts Written by Price Range

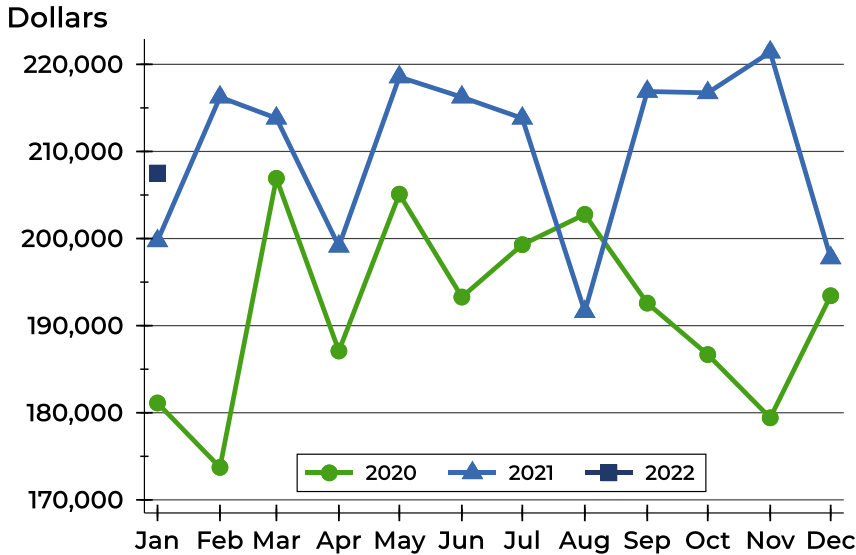
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.1%	24,450	24,450	56	56	81.6%	81.6%
\$25,000-\$49,999	4	2.2%	37,625	38,750	47	41	88.9%	100.0%
\$50,000-\$99,999	18	9.7%	79,083	79,200	57	54	94.3%	94.4%
\$100,000-\$124,999	12	6.5%	114,550	113,950	80	36	98.2%	100.0%
\$125,000-\$149,999	24	13.0%	139,942	140,000	56	35	96.8%	100.0%
\$150,000-\$174,999	16	8.6%	163,000	165,000	54	40	98.7%	100.0%
\$175,000-\$199,999	27	14.6%	187,493	189,000	29	8	99.3%	100.0%
\$200,000-\$249,999	29	15.7%	227,055	229,000	38	21	99.2%	100.0%
\$250,000-\$299,999	21	11.4%	273,305	270,000	19	7	99.1%	100.0%
\$300,000-\$399,999	24	13.0%	343,554	337,500	102	15	98.9%	100.0%
\$400,000-\$499,999	6	3.2%	440,233	441,950	32	28	98.3%	99.0%
\$500,000-\$749,999	2	1.1%	577,500	577,500	14	14	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





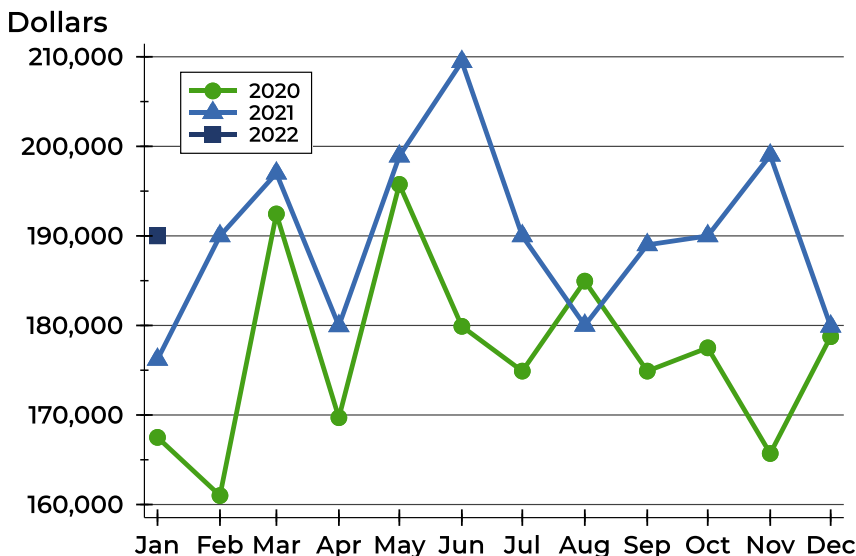
## Entire MLS System Contracts Written Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	181,123	199,738	<b>207,525</b>
<b>February</b>	173,728	216,236	
<b>March</b>	206,914	213,817	
<b>April</b>	187,093	199,115	
<b>May</b>	205,099	218,551	
<b>June</b>	193,285	216,236	
<b>July</b>	199,300	213,811	
<b>August</b>	202,776	191,610	
<b>September</b>	192,589	216,882	
<b>October</b>	186,680	216,732	
<b>November</b>	179,420	221,401	
<b>December</b>	193,433	197,773	

### Median Price

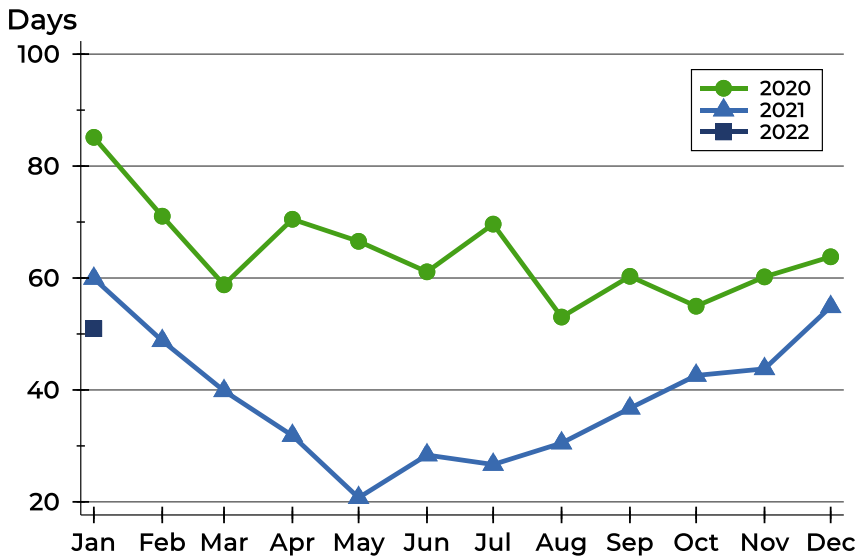


Month	2020	2021	2022
<b>January</b>	167,500	176,200	<b>190,000</b>
<b>February</b>	161,000	190,000	
<b>March</b>	192,450	197,000	
<b>April</b>	169,700	179,950	
<b>May</b>	195,750	198,900	
<b>June</b>	179,900	209,450	
<b>July</b>	174,900	190,000	
<b>August</b>	184,950	180,000	
<b>September</b>	174,900	189,000	
<b>October</b>	177,500	190,000	
<b>November</b>	165,700	199,000	
<b>December</b>	178,750	179,900	



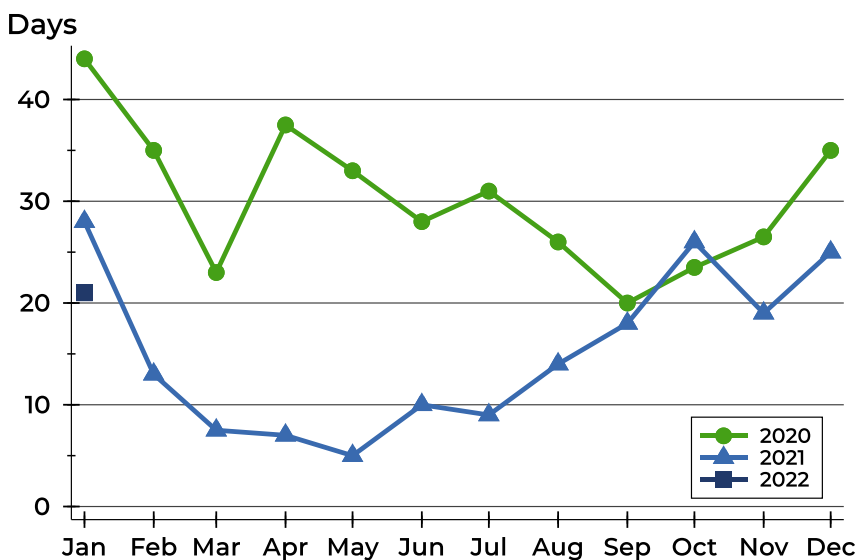
## Entire MLS System Contracts Written Analysis

### Average DOM



Month	2020	2021	2022
January	85	60	<b>51</b>
February	71	49	
March	59	40	
April	71	32	
May	67	21	
June	61	28	
July	70	27	
August	53	31	
September	60	37	
October	55	43	
November	60	44	
December	64	55	

### Median DOM



Month	2020	2021	2022
January	44	28	<b>21</b>
February	35	13	
March	23	8	
April	38	7	
May	33	5	
June	28	10	
July	31	9	
August	26	14	
September	20	18	
October	24	26	
November	27	19	
December	35	25	



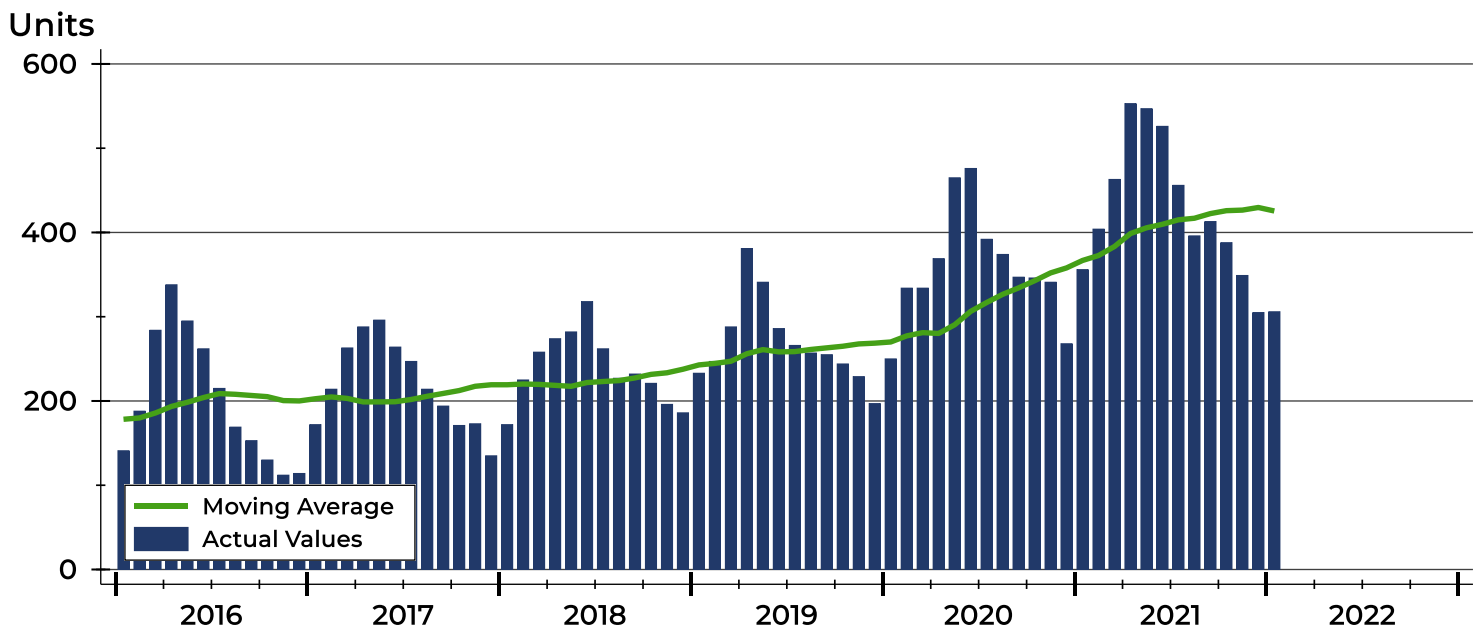
## Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of January		
		2022	2021	Change
Pending Contracts		<b>306</b>	356	-14.0%
Volume (1,000s)		<b>64,362</b>	69,451	-7.3%
Average	List Price	<b>210,334</b>	195,087	7.8%
	Days on Market	<b>59</b>	62	-4.8%
	Percent of Original	<b>98.4%</b>	98.3%	0.1%
Median	List Price	<b>189,450</b>	174,900	8.3%
	Days on Market	<b>25</b>	29	-13.8%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 306 listings in the Flint Hills MLS system had contracts pending at the end of January, down from 356 contracts pending at the end of January 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

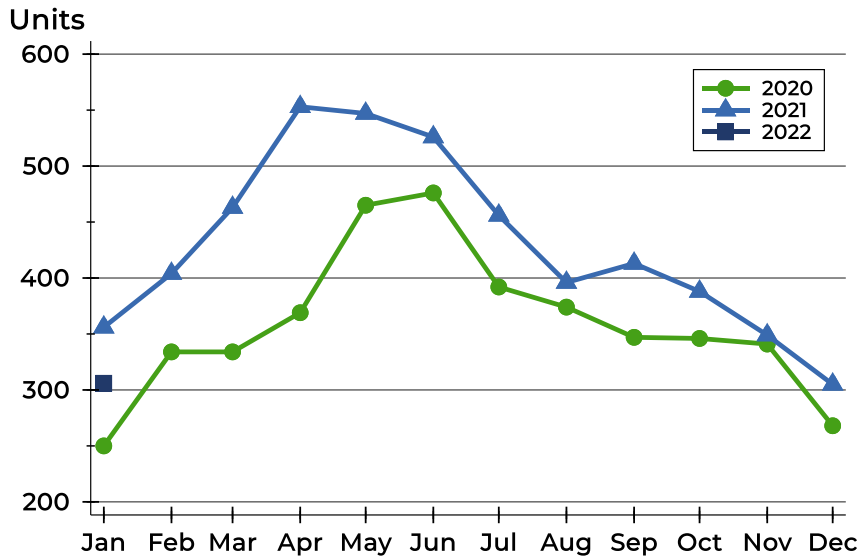
## History of Pending Contracts





## Entire MLS System Pending Contracts Analysis

### Pending Contracts by Month



Month	2020	2021	2022
<b>January</b>	250	356	<b>306</b>
<b>February</b>	334	404	
<b>March</b>	334	463	
<b>April</b>	369	553	
<b>May</b>	465	547	
<b>June</b>	476	526	
<b>July</b>	392	456	
<b>August</b>	374	396	
<b>September</b>	347	413	
<b>October</b>	346	388	
<b>November</b>	341	349	
<b>December</b>	268	305	

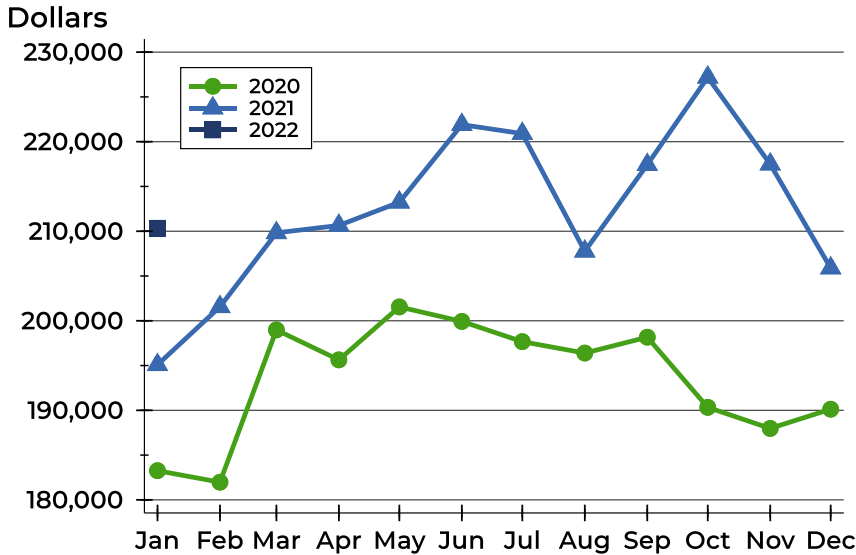
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	24,000	24,000	1	1	100.0%	100.0%
\$25,000-\$49,999	8	2.6%	37,000	37,450	101	22	96.4%	100.0%
\$50,000-\$99,999	34	11.1%	77,474	74,400	91	61	96.6%	100.0%
\$100,000-\$124,999	22	7.2%	113,600	113,950	80	27	97.8%	100.0%
\$125,000-\$149,999	32	10.5%	138,969	139,900	65	39	97.8%	100.0%
\$150,000-\$174,999	30	9.8%	162,320	164,950	58	49	97.2%	100.0%
\$175,000-\$199,999	38	12.4%	185,252	185,000	40	9	98.7%	100.0%
\$200,000-\$249,999	52	17.0%	226,564	229,250	38	19	99.3%	100.0%
\$250,000-\$299,999	36	11.8%	273,154	272,400	26	9	100.2%	100.0%
\$300,000-\$399,999	37	12.1%	341,839	334,000	96	21	98.9%	100.0%
\$400,000-\$499,999	10	3.3%	443,968	441,950	55	64	98.1%	100.0%
\$500,000-\$749,999	5	1.6%	575,000	550,000	20	12	100.0%	100.0%
\$750,000-\$999,999	1	0.3%	975,000	975,000	2	2	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



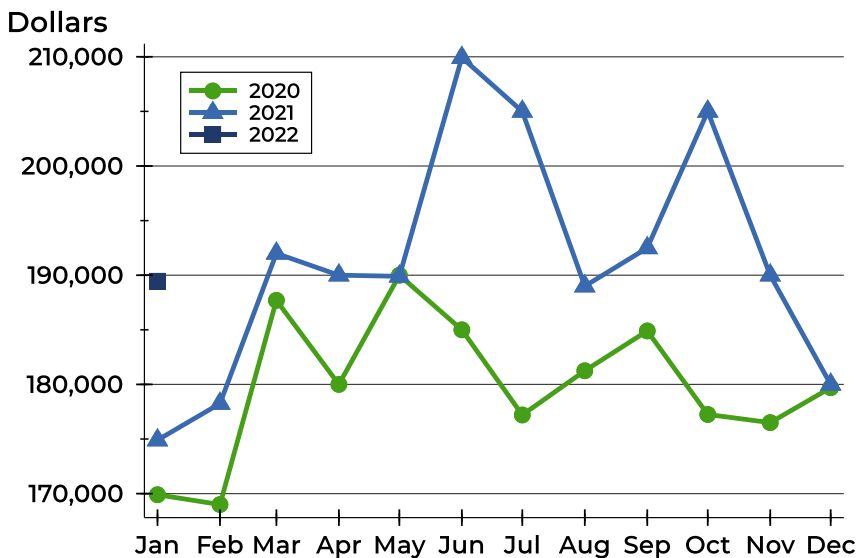
## Entire MLS System Pending Contracts Analysis

### Average Price



Month	2020	2021	2022
<b>January</b>	183,259	195,087	<b>210,334</b>
<b>February</b>	181,974	201,563	
<b>March</b>	198,981	209,821	
<b>April</b>	195,633	210,649	
<b>May</b>	201,551	213,236	
<b>June</b>	199,929	221,905	
<b>July</b>	197,671	220,905	
<b>August</b>	196,396	207,764	
<b>September</b>	198,168	217,430	
<b>October</b>	190,332	227,191	
<b>November</b>	187,981	217,486	
<b>December</b>	190,128	205,886	

### Median Price

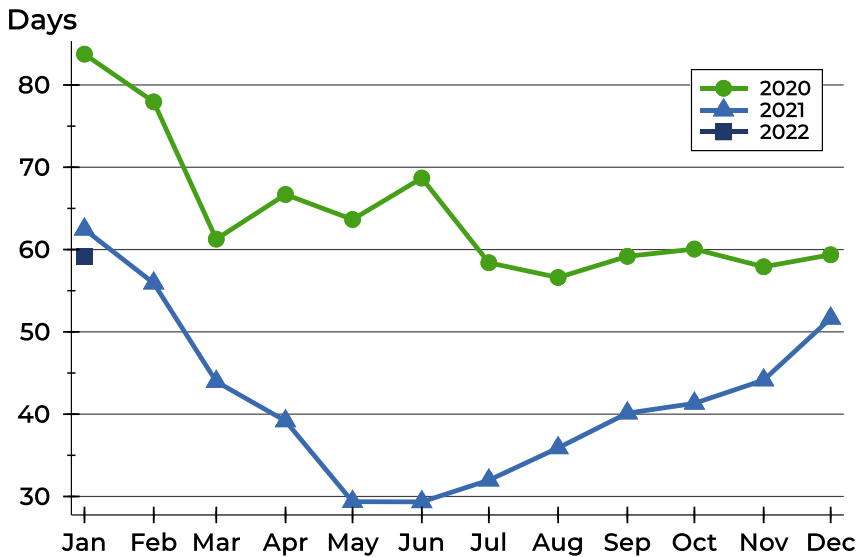


Month	2020	2021	2022
<b>January</b>	169,900	174,900	<b>189,450</b>
<b>February</b>	169,000	178,250	
<b>March</b>	187,700	192,000	
<b>April</b>	180,000	190,000	
<b>May</b>	190,000	189,900	
<b>June</b>	185,000	209,925	
<b>July</b>	177,200	205,000	
<b>August</b>	181,250	189,000	
<b>September</b>	184,900	192,500	
<b>October</b>	177,250	205,000	
<b>November</b>	176,500	190,000	
<b>December</b>	179,700	180,000	



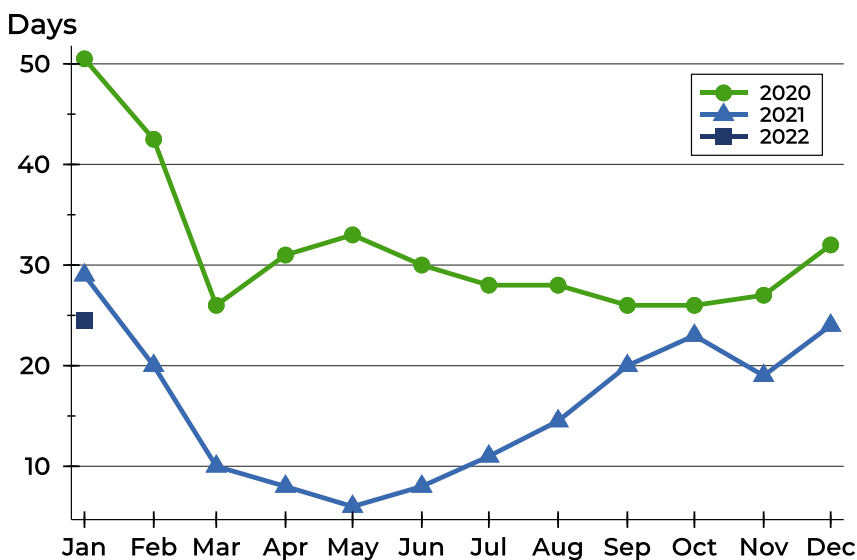
## Entire MLS System Pending Contracts Analysis

### Average DOM



Month	2020	2021	2022
January	84	62	<b>59</b>
February	78	56	
March	61	44	
April	67	39	
May	64	29	
June	69	29	
July	58	32	
August	57	36	
September	59	40	
October	60	41	
November	58	44	
December	59	52	

### Median DOM



Month	2020	2021	2022
January	51	29	<b>25</b>
February	43	20	
March	26	10	
April	31	8	
May	33	6	
June	30	8	
July	28	11	
August	28	15	
September	26	20	
October	26	23	
November	27	19	
December	32	24	