



Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Fell in November

Total home sales in the Flint Hills MLS system fell last month to 152 units, compared to 230 units in November 2021. Total sales volume was \$32.3 million, down from a year earlier.

The median sale price in November was \$204,950, down from \$209,500 a year earlier. Homes that sold in November were typically on the market for 18 days and sold for 99.5% of their list prices.

Flint Hills MLS Active Listings Up at End of November

The total number of active listings in the Flint Hills MLS system at the end of November was 423 units, up from 402 at the same point in 2021. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$210,000.

During November, a total of 116 contracts were written down from 193 in November 2021. At the end of the month, there were 205 contracts still pending.

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Entire MLS System Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		152	230	177	2,283	2,579	2,195
Change from prior year		-33.9%	29.9%	25.5%	-11.5%	17.5%	23.4%
Active Listings		423	402	492	N/A	N/A	N/A
Change from prior year		5.2%	-18.3%	-39.9%			
Months' Supply		2.0	1.7	2.5	N/A	N/A	N/A
Change from prior year		17.6%	-32.0%	-51.0%			
New Listings		148	201	173	2,690	3,040	2,772
Change from prior year		-26.4%	16.2%	-3.9%	-11.5%	9.7%	-2.9%
Contracts Written		116	193	179	2,241	2,654	2,330
Change from prior year		-39.9%	7.8%	29.7%	-15.6%	13.9%	26.9%
Pending Contracts		205	349	341	N/A	N/A	N/A
Change from prior year		-41.3%	2.3%	48.9%			
Sales Volume (1,000s)		32,305	52,698	34,594	507,016	532,128	414,686
Change from prior year		-38.7%	52.3%	30.2%	-4.7%	28.3%	24.9%
Average	Sale Price	212,536	229,123	195,447	222,083	206,331	188,923
	Change from prior year	-7.2%	17.2%	3.7%	7.6%	9.2%	1.3%
	List Price of Actives	248,900	220,400	204,855	N/A	N/A	N/A
	Change from prior year	12.9%	7.6%	2.0%			
	Days on Market	35	38	52	30	38	66
Change from prior year	-7.9%	-26.9%	-37.3%	-21.1%	-42.4%	-16.5%	
Percent of List	97.4%	98.3%	97.9%	98.6%	98.5%	97.4%	
Change from prior year	-0.9%	0.4%	0.2%	0.1%	1.1%	0.3%	
Percent of Original	95.2%	96.3%	96.1%	97.3%	97.2%	95.1%	
Change from prior year	-1.1%	0.2%	2.3%	0.1%	2.2%	0.8%	
Median	Sale Price	204,950	209,500	183,000	205,000	188,000	174,995
	Change from prior year	-2.2%	14.5%	1.7%	9.0%	7.4%	2.3%
	List Price of Actives	210,000	171,400	161,250	N/A	N/A	N/A
	Change from prior year	22.5%	6.3%	0.8%			
	Days on Market	18	23	18	10	12	31
Change from prior year	-21.7%	27.8%	-66.0%	-16.7%	-61.3%	-34.0%	
Percent of List	99.5%	100.0%	99.0%	100.0%	100.0%	98.5%	
Change from prior year	-0.5%	1.0%	0.2%	0.0%	1.5%	0.2%	
Percent of Original	97.9%	97.9%	98.0%	100.0%	99.6%	97.5%	
Change from prior year	0.0%	-0.1%	1.0%	0.4%	2.2%	0.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Entire MLS System Closed Listings Analysis

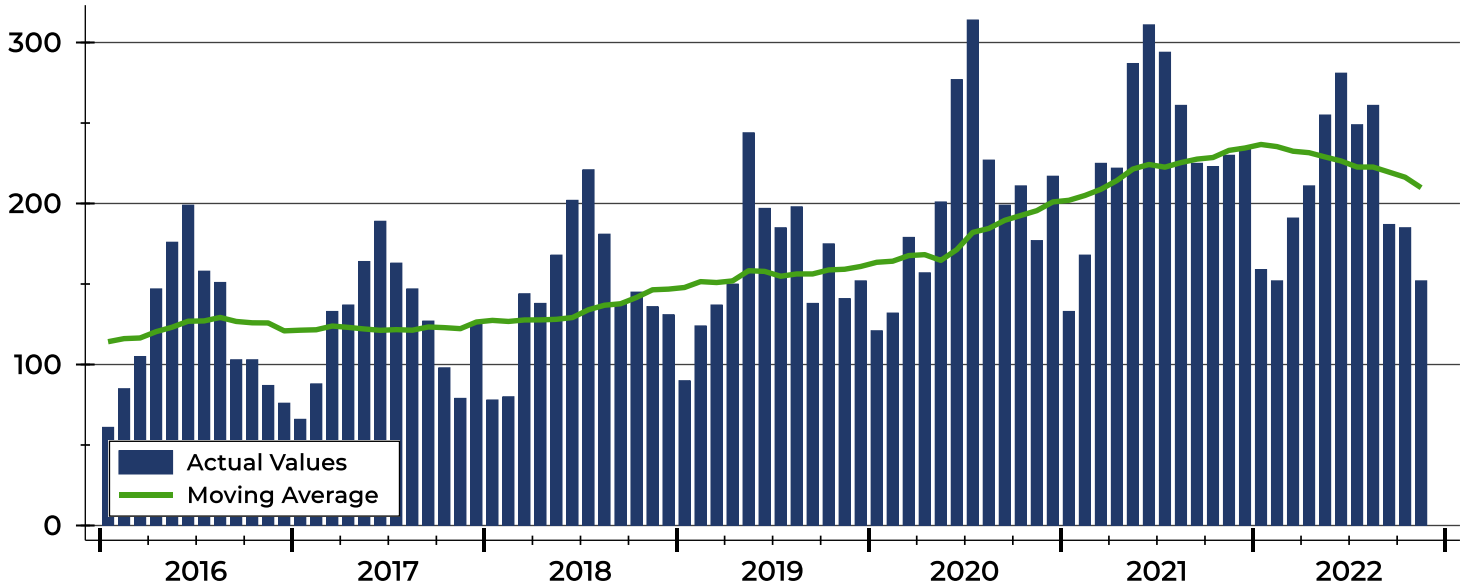
Summary Statistics for Closed Listings		November 2021			Year-to-Date 2021		
		2022	2021	Change	2022	2021	Change
Closed Listings		152	230	-33.9%	2,283	2,579	-11.5%
Volume (1,000s)		32,305	52,698	-38.7%	507,016	532,128	-4.7%
Months' Supply		2.0	1.7	17.6%	N/A	N/A	N/A
Average	Sale Price	212,536	229,123	-7.2%	222,083	206,331	7.6%
	Days on Market	35	38	-7.9%	30	38	-21.1%
	Percent of List	97.4%	98.3%	-0.9%	98.6%	98.5%	0.1%
	Percent of Original	95.2%	96.3%	-1.1%	97.3%	97.2%	0.1%
Median	Sale Price	204,950	209,500	-2.2%	205,000	188,000	9.0%
	Days on Market	18	23	-21.7%	10	12	-16.7%
	Percent of List	99.5%	100.0%	-0.5%	100.0%	100.0%	0.0%
	Percent of Original	97.9%	97.9%	0.0%	100.0%	99.6%	0.4%

A total of 152 homes sold in the Flint Hills MLS system in November, down from 230 units in November 2021. Total sales volume fell to \$32.3 million compared to \$52.7 million in the previous year.

The median sales price in November was \$204,950, down 2.2% compared to the prior year. Median days on market was 18 days, down from 21 days in October, and down from 23 in November 2021.

History of Closed Listings

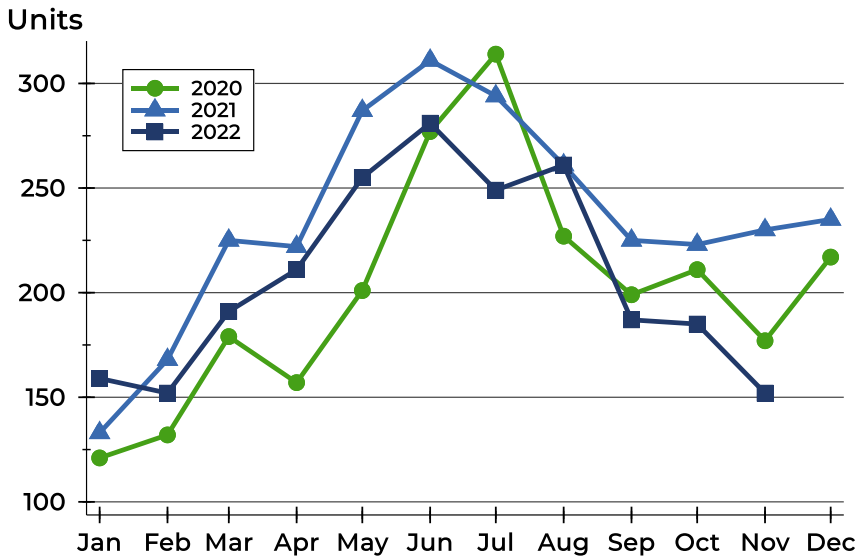
Units





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	121	133	159
February	132	168	152
March	179	225	191
April	157	222	211
May	201	287	255
June	277	311	281
July	314	294	249
August	227	261	261
September	199	225	187
October	211	223	185
November	177	230	152
December	217	235	

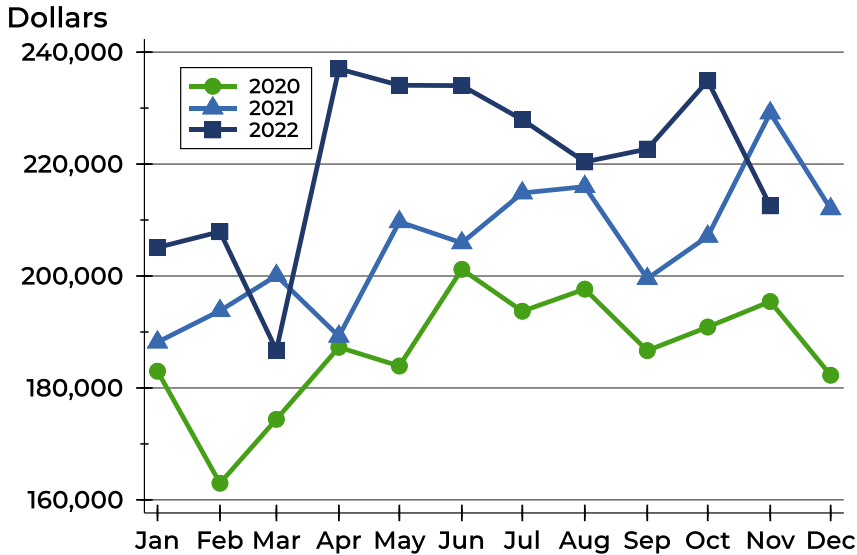
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	2.0%	0.9	18,333	20,000	3	1	90.3%	90.9%	90.3%	90.9%
\$25,000-\$49,999	3	2.0%	1.6	35,833	33,000	32	15	78.1%	78.6%	67.7%	73.9%
\$50,000-\$99,999	15	9.9%	2.4	78,853	80,000	45	32	93.5%	95.0%	89.3%	90.4%
\$100,000-\$124,999	8	5.3%	2.0	111,818	111,250	28	28	93.7%	93.9%	92.1%	93.9%
\$125,000-\$149,999	16	10.5%	2.2	135,375	135,000	20	4	99.4%	98.9%	98.5%	97.6%
\$150,000-\$174,999	16	10.5%	1.7	160,712	162,000	32	16	98.5%	100.0%	95.9%	98.4%
\$175,000-\$199,999	14	9.2%	1.8	185,311	183,750	32	17	97.9%	99.9%	96.1%	97.8%
\$200,000-\$249,999	28	18.4%	1.8	222,207	220,000	40	24	99.1%	100.0%	96.6%	99.4%
\$250,000-\$299,999	24	15.8%	1.5	275,131	272,500	32	15	98.9%	99.0%	97.2%	98.5%
\$300,000-\$399,999	18	11.8%	2.0	340,392	334,950	44	26	98.2%	99.4%	95.7%	99.4%
\$400,000-\$499,999	4	2.6%	2.5	427,375	424,000	36	36	99.8%	100.0%	99.8%	100.0%
\$500,000-\$749,999	3	2.0%	5.9	690,780	730,000	44	20	99.1%	100.0%	99.1%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



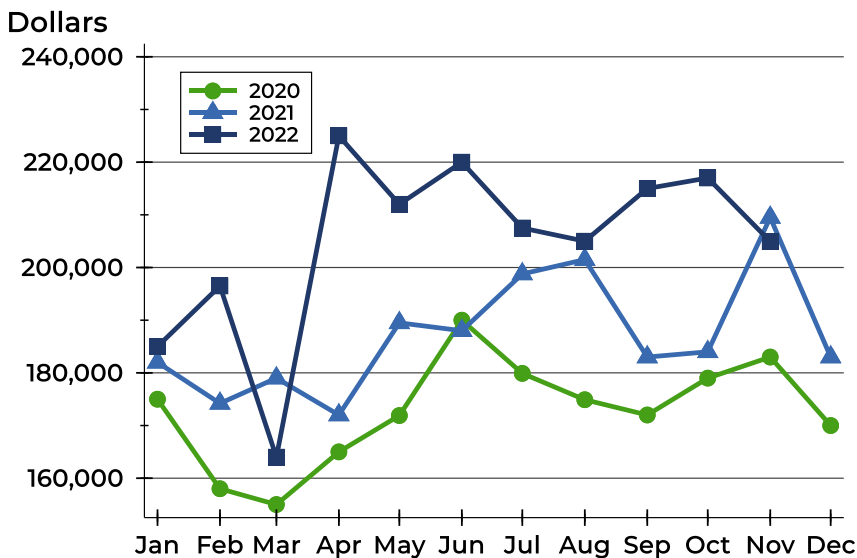
Entire MLS System Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	182,996	188,181	205,099
February	162,977	193,796	207,913
March	174,402	200,061	186,738
April	187,269	189,225	237,008
May	183,922	209,681	234,084
June	201,204	205,917	234,019
July	193,705	214,832	227,936
August	197,660	215,972	220,385
September	186,666	199,533	222,684
October	190,887	207,083	234,879
November	195,447	229,123	212,536
December	182,274	211,999	

Median Price

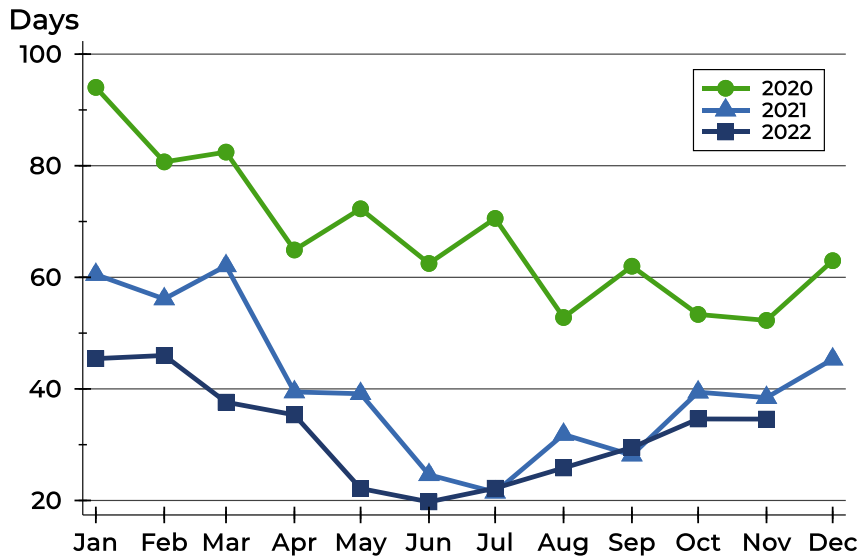


Month	2020	2021	2022
January	175,000	182,000	185,000
February	158,000	174,200	196,500
March	155,000	179,000	164,000
April	165,000	172,000	225,000
May	171,900	189,500	212,000
June	190,000	188,000	220,000
July	179,900	198,775	207,500
August	174,900	201,500	205,000
September	172,000	183,000	215,000
October	179,000	184,000	217,000
November	183,000	209,500	204,950
December	170,000	183,000	



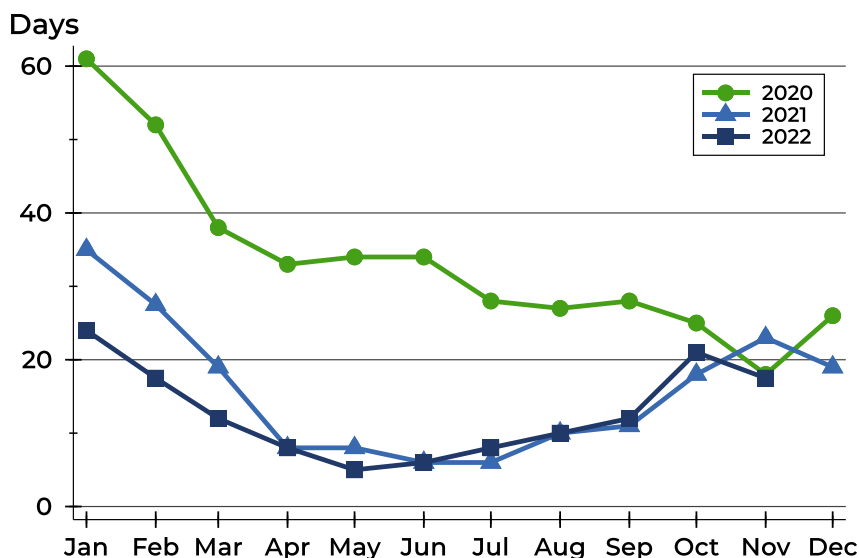
Entire MLS System Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	94	60	45
February	81	56	46
March	82	62	38
April	65	39	35
May	72	39	22
June	62	25	20
July	71	21	22
August	53	32	26
September	62	28	29
October	53	39	35
November	52	38	35
December	63	45	

Median DOM



Month	2020	2021	2022
January	61	35	24
February	52	28	18
March	38	19	12
April	33	8	8
May	34	8	5
June	34	6	6
July	28	6	8
August	27	10	10
September	28	11	12
October	25	18	21
November	18	23	18
December	26	19	



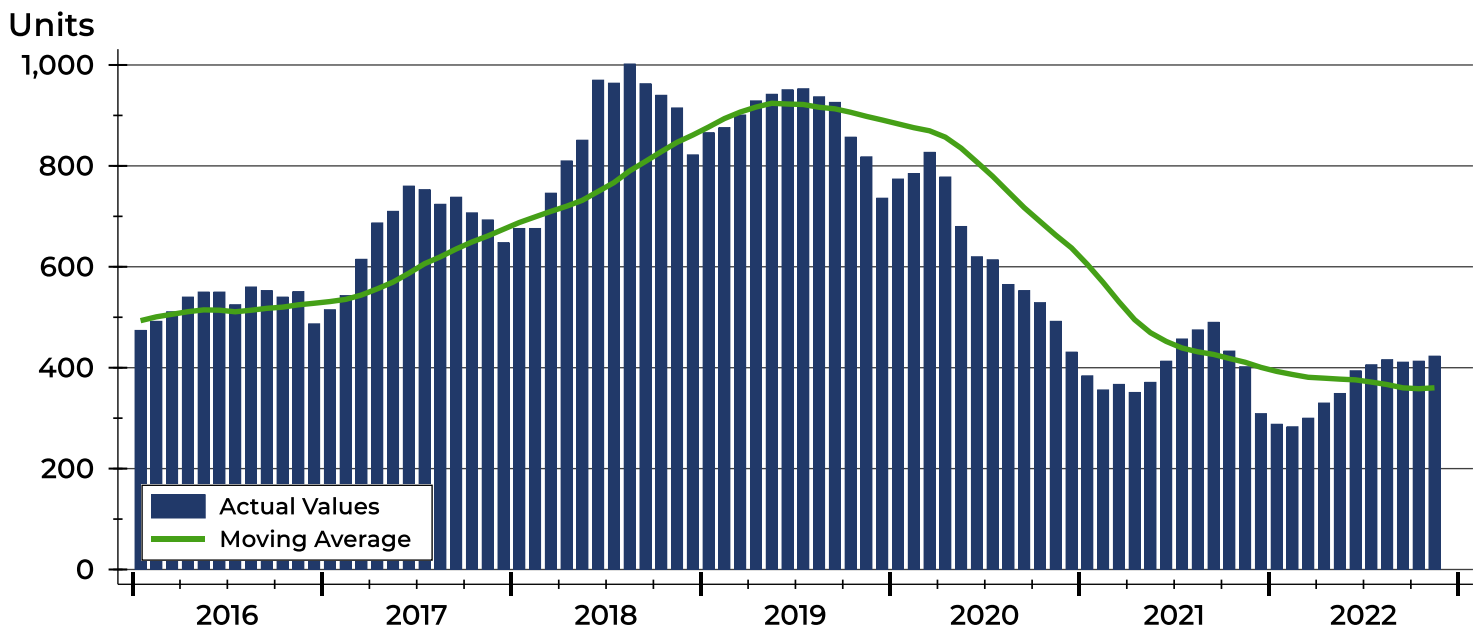
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2022	End of November 2021	Change
Active Listings		423	402	5.2%
Volume (1,000s)		105,285	88,601	18.8%
Months' Supply		2.0	1.7	17.6%
Average	List Price	248,900	220,400	12.9%
	Days on Market	80	89	-10.1%
	Percent of Original	97.2%	97.2%	0.0%
Median	List Price	210,000	171,400	22.5%
	Days on Market	60	64	-6.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 423 homes were available for sale in the Flint Hills MLS system at the end of November. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of November was \$210,000, up 22.5% from 2021. The typical time on market for active listings was 60 days, down from 64 days a year earlier.

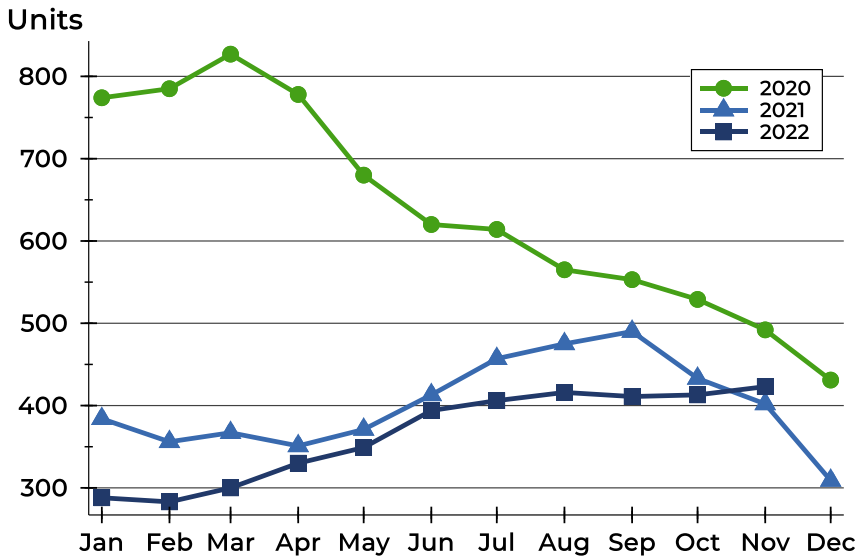
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	774	384	288
February	785	356	283
March	827	367	300
April	778	351	330
May	680	371	349
June	620	413	394
July	614	457	406
August	565	475	416
September	553	490	411
October	529	433	413
November	492	402	423
December	431	309	423

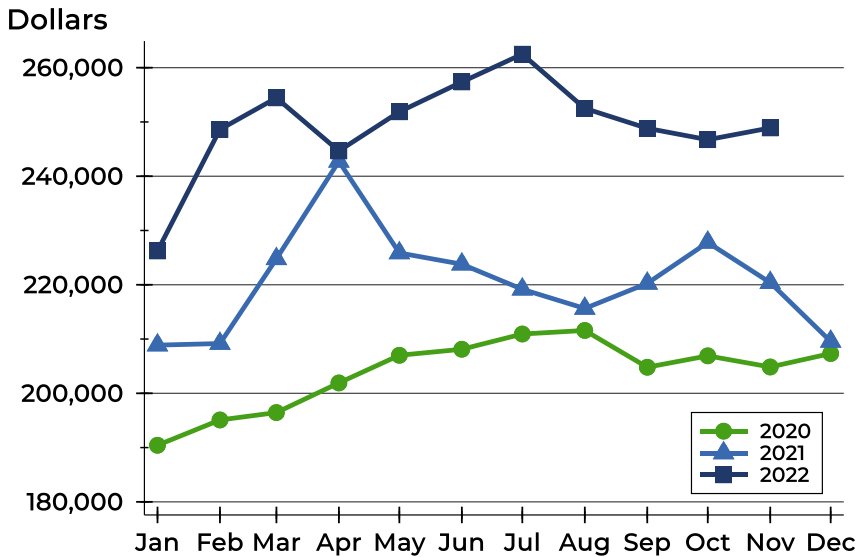
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	2	0.5%	0.9	17,500	17,500	78	78	100.0%	100.0%
\$25,000-\$49,999	9	2.1%	1.6	40,422	43,500	93	34	94.4%	100.0%
\$50,000-\$99,999	48	11.3%	2.4	79,944	81,250	83	64	94.1%	100.0%
\$100,000-\$124,999	28	6.6%	2.0	113,945	115,000	82	82	94.8%	98.8%
\$125,000-\$149,999	45	10.6%	2.2	136,256	135,900	76	59	97.4%	100.0%
\$150,000-\$174,999	36	8.5%	1.7	163,115	163,400	67	62	98.5%	100.0%
\$175,000-\$199,999	37	8.7%	1.8	186,492	187,500	68	41	98.6%	100.0%
\$200,000-\$249,999	59	13.9%	1.8	224,881	225,000	82	61	97.6%	100.0%
\$250,000-\$299,999	46	10.9%	1.5	272,130	274,950	59	46	97.6%	100.0%
\$300,000-\$399,999	56	13.2%	2.0	351,721	347,000	91	67	97.5%	99.3%
\$400,000-\$499,999	24	5.7%	2.5	445,556	442,823	113	79	98.9%	100.0%
\$500,000-\$749,999	26	6.1%	5.9	608,710	607,000	73	69	98.6%	100.0%
\$750,000-\$999,999	5	1.2%	N/A	920,400	958,000	139	146	95.6%	100.0%
\$1,000,000 and up	2	0.5%	N/A	1,175,000	1,175,000	229	229	100.0%	100.0%



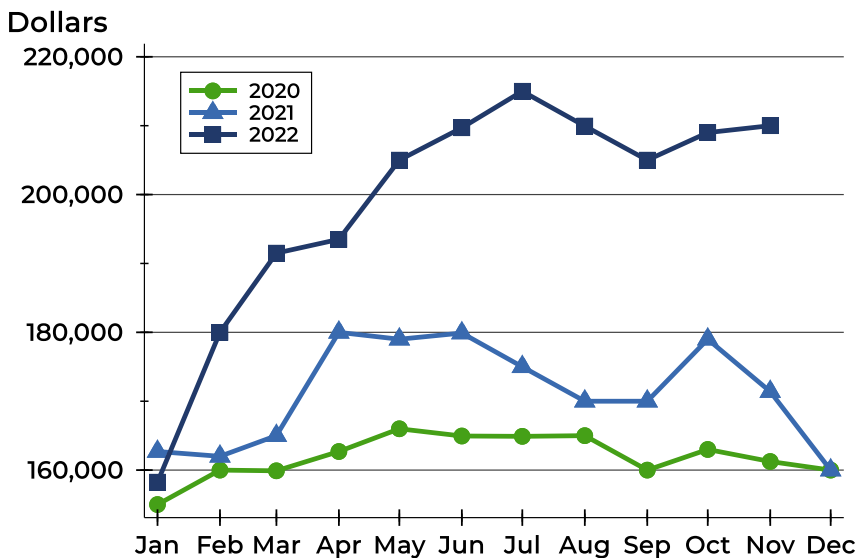
Entire MLS System Active Listings Analysis

Average Price



Month	2020	2021	2022
January	190,434	208,880	226,233
February	195,096	209,173	248,619
March	196,453	224,783	254,438
April	201,915	242,746	244,659
May	207,009	225,867	251,870
June	208,125	223,792	257,371
July	210,928	219,178	262,496
August	211,587	215,637	252,502
September	204,809	220,257	248,830
October	206,906	227,809	246,733
November	204,855	220,400	248,900
December	207,334	209,564	

Median Price

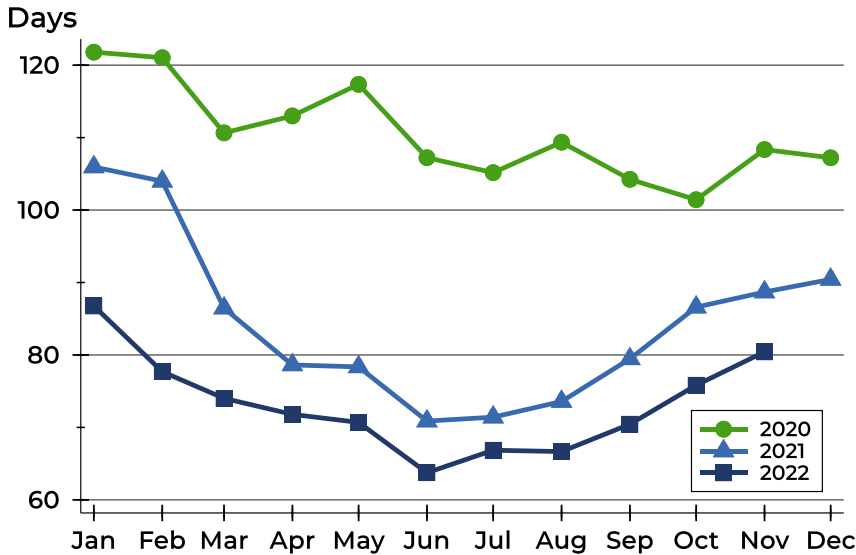


Month	2020	2021	2022
January	155,000	162,700	158,250
February	160,000	162,000	180,000
March	159,900	165,000	191,500
April	162,700	180,000	193,500
May	166,000	179,000	205,000
June	164,950	179,900	209,700
July	164,900	175,000	215,000
August	165,000	170,000	209,950
September	160,000	170,000	205,000
October	163,000	179,000	209,000
November	161,250	171,400	210,000
December	160,000	160,000	



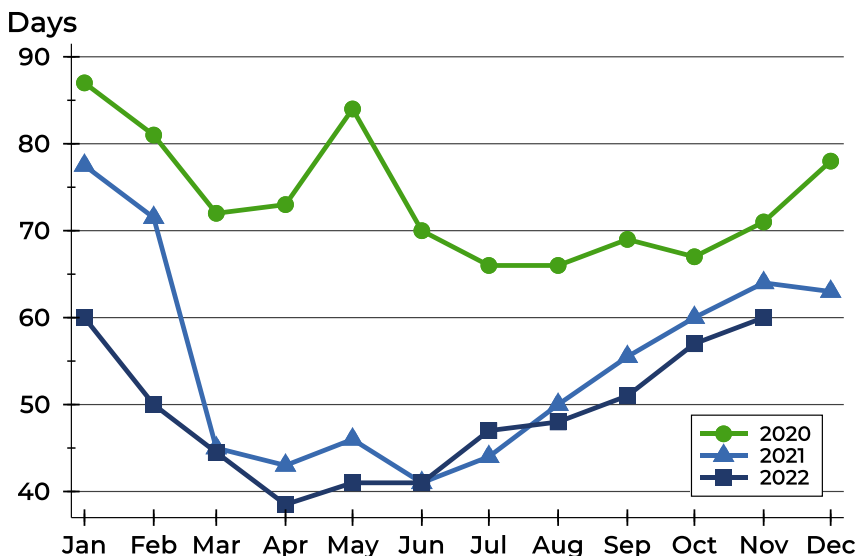
Entire MLS System Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	122	106	87
February	121	104	78
March	111	86	74
April	113	79	72
May	117	78	71
June	107	71	64
July	105	71	67
August	109	74	67
September	104	79	70
October	101	87	76
November	108	89	80
December	107	90	

Median DOM

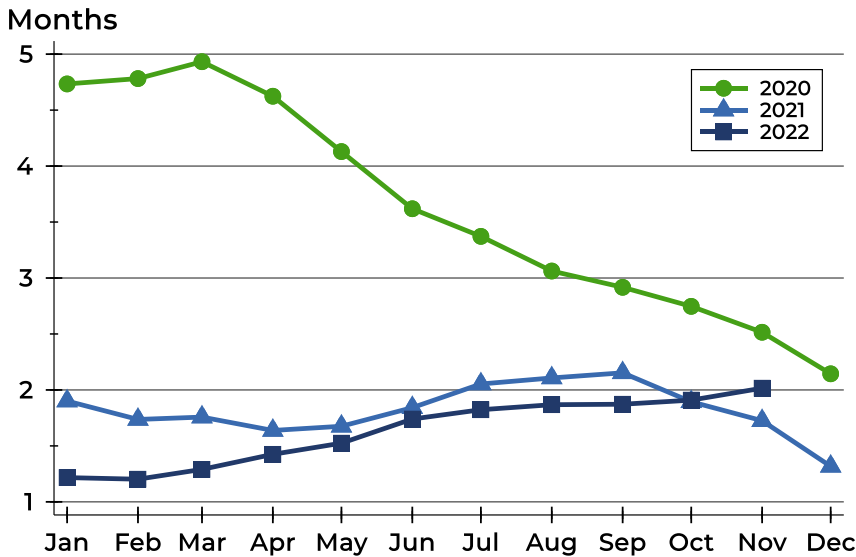


Month	2020	2021	2022
January	87	78	60
February	81	72	50
March	72	45	45
April	73	43	39
May	84	46	41
June	70	41	41
July	66	44	47
August	66	50	48
September	69	56	51
October	67	60	57
November	71	64	60
December	78	63	



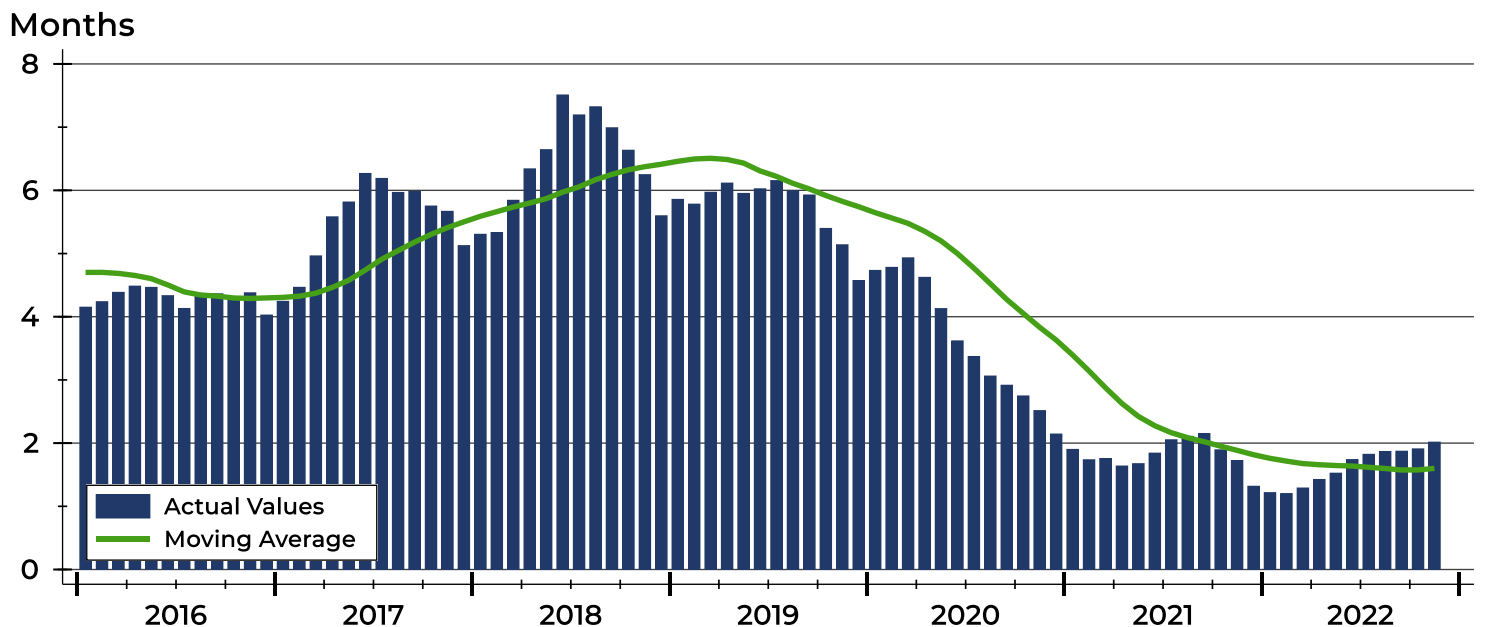
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	4.7	1.9	1.2
February	4.8	1.7	1.2
March	4.9	1.8	1.3
April	4.6	1.6	1.4
May	4.1	1.7	1.5
June	3.6	1.8	1.7
July	3.4	2.1	1.8
August	3.1	2.1	1.9
September	2.9	2.2	1.9
October	2.7	1.9	1.9
November	2.5	1.7	2.0
December	2.1	1.3	

History of Month's Supply





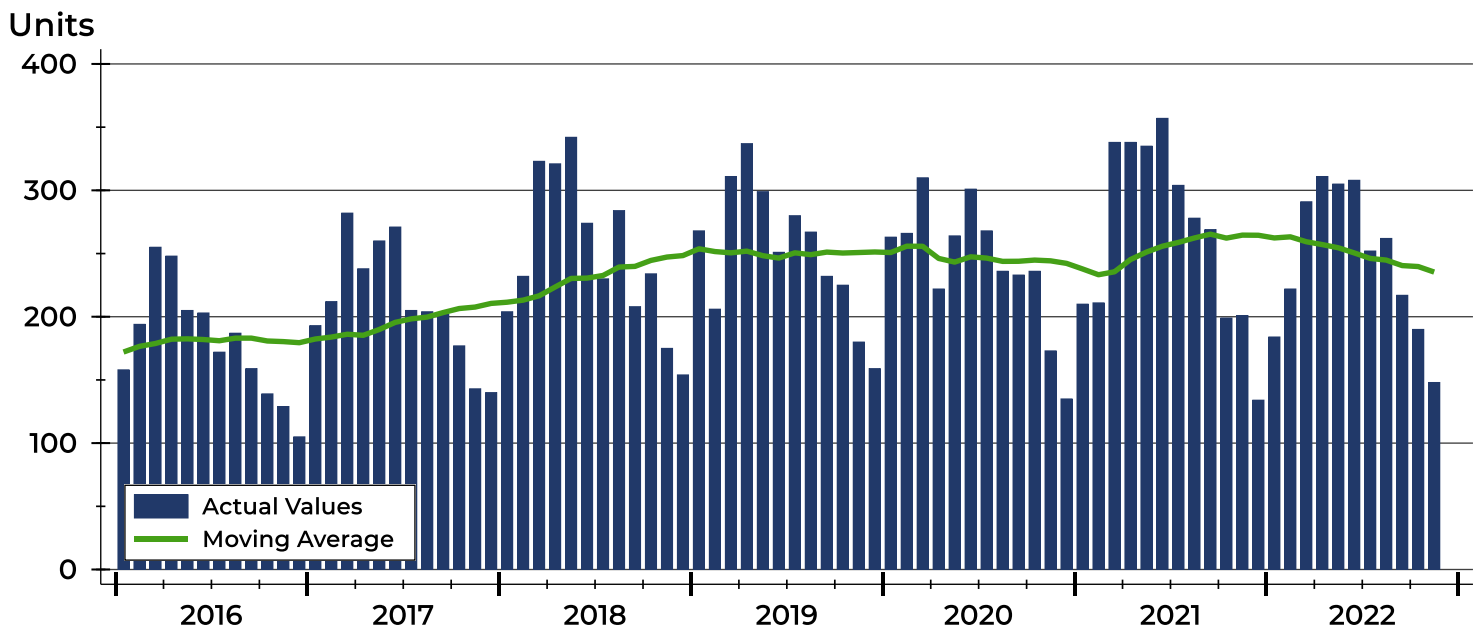
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2022	November 2021	Change
Current Month	New Listings	148	201	-26.4%
	Volume (1,000s)	34,218	42,429	-19.4%
	Average List Price	231,200	211,088	9.5%
	Median List Price	202,500	200,000	1.3%
Year-to-Date	New Listings	2,690	3,040	-11.5%
	Volume (1,000s)	634,197	650,276	-2.5%
	Average List Price	235,761	213,906	10.2%
	Median List Price	210,000	189,000	11.1%

A total of 148 new listings were added in the Flint Hills MLS system during November, down 26.4% from the same month in 2021. Year-to-date the Flint Hills MLS system has seen 2,690 new listings.

The median list price of these homes was \$202,500 up from \$200,000 in 2021.

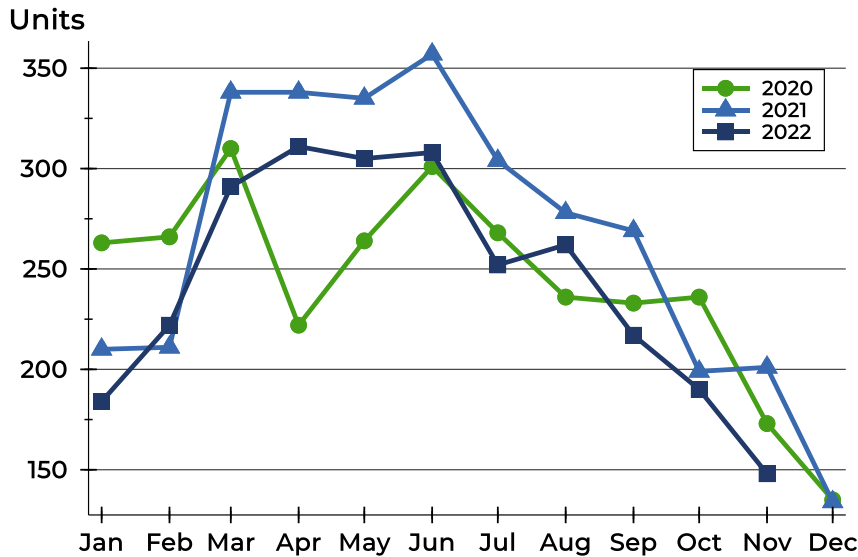
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	263	210	184
February	266	211	222
March	310	338	291
April	222	338	311
May	264	335	305
June	301	357	308
July	268	304	252
August	236	278	262
September	233	269	217
October	236	199	190
November	173	201	148
December	135	134	

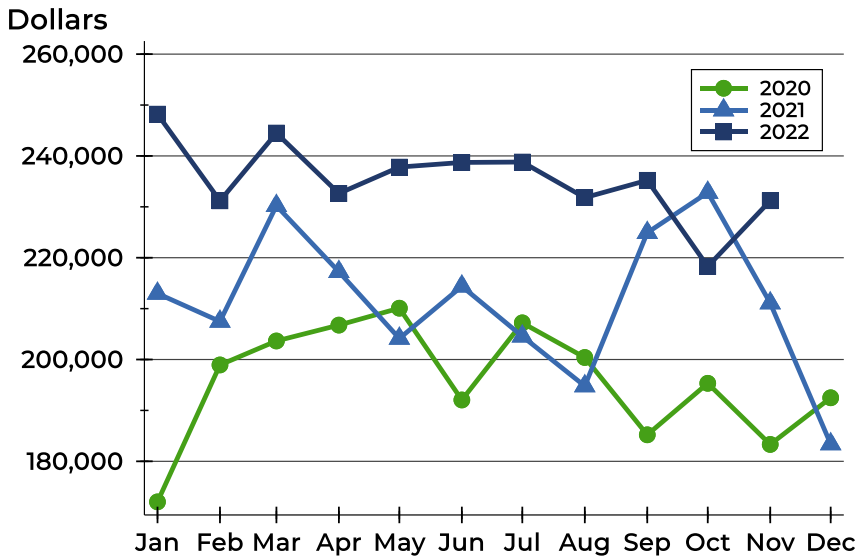
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.7%	15,000	15,000	7	7	100.0%	100.0%
\$25,000-\$49,999	6	4.1%	41,033	44,450	22	26	96.3%	100.0%
\$50,000-\$99,999	11	7.4%	82,100	85,000	19	15	97.2%	100.0%
\$100,000-\$124,999	9	6.1%	116,300	118,500	10	7	97.5%	100.0%
\$125,000-\$149,999	15	10.1%	135,427	135,000	20	20	99.1%	100.0%
\$150,000-\$174,999	14	9.5%	162,789	164,950	16	17	99.7%	100.0%
\$175,000-\$199,999	17	11.5%	189,718	190,000	21	18	98.9%	100.0%
\$200,000-\$249,999	20	13.5%	221,680	225,000	21	24	97.7%	100.0%
\$250,000-\$299,999	24	16.2%	269,213	268,500	16	14	99.9%	100.0%
\$300,000-\$399,999	16	10.8%	333,188	325,000	22	24	99.3%	100.0%
\$400,000-\$499,999	7	4.7%	427,429	439,000	13	13	99.7%	100.0%
\$500,000-\$749,999	7	4.7%	612,029	579,900	19	14	100.0%	100.0%
\$750,000-\$999,999	1	0.7%	969,000	969,000	27	27	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



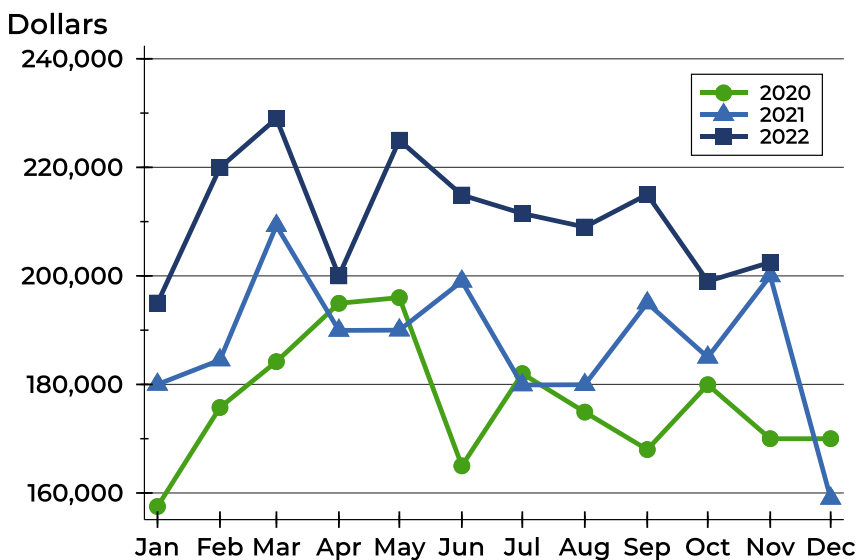
Entire MLS System New Listings Analysis

Average Price



Month	2020	2021	2022
January	172,032	212,979	248,217
February	198,938	207,485	231,178
March	203,650	230,215	244,498
April	206,765	217,248	232,630
May	210,087	204,140	237,811
June	192,054	214,392	238,719
July	207,211	204,572	238,802
August	200,401	194,796	231,809
September	185,209	224,912	235,212
October	195,332	232,814	218,287
November	183,319	211,088	231,200
December	192,484	183,401	

Median Price



Month	2020	2021	2022
January	157,500	180,000	195,000
February	175,750	184,500	219,950
March	184,200	209,250	229,000
April	194,950	189,950	200,000
May	196,000	190,000	225,000
June	165,000	199,000	214,900
July	182,000	179,900	211,500
August	174,900	179,950	209,000
September	168,000	195,000	215,000
October	179,950	185,000	199,000
November	170,000	200,000	202,500
December	170,000	159,000	



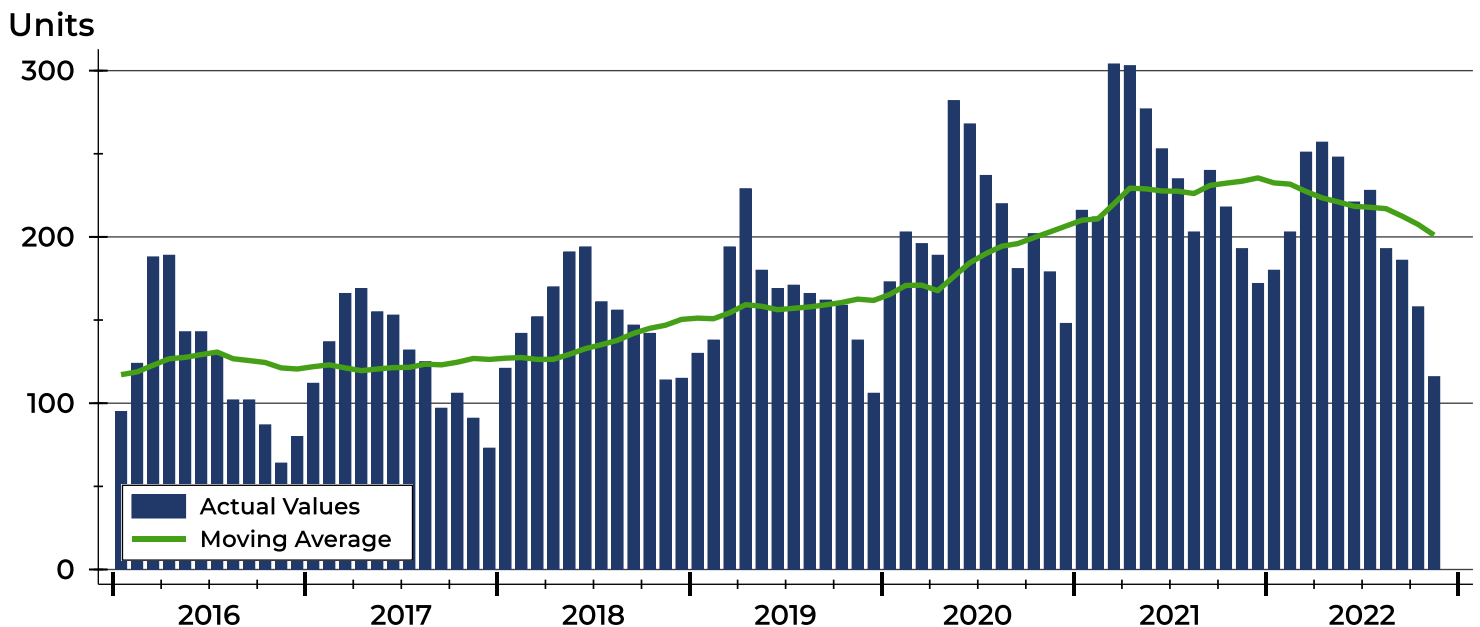
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		November			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		116	193	-39.9%	2,241	2,654	-15.6%
Volume (1,000s)		25,207	42,835	-41.2%	502,526	561,819	-10.6%
Average	Sale Price	217,302	221,945	-2.1%	224,242	211,688	5.9%
	Days on Market	50	43	16.3%	30	36	-16.7%
	Percent of Original	95.8%	95.9%	-0.1%	97.4%	97.3%	0.1%
Median	Sale Price	207,450	199,000	4.2%	200,000	189,900	5.3%
	Days on Market	24	19	26.3%	10	11	-9.1%
	Percent of Original	100.0%	98.5%	1.5%	100.0%	99.7%	0.3%

A total of 116 contracts for sale were written in the Flint Hills MLS system during the month of November, down from 193 in 2021. The median list price of these homes was \$207,450, up from \$199,000 the prior year.

Half of the homes that went under contract in November were on the market less than 24 days, compared to 19 days in November 2021.

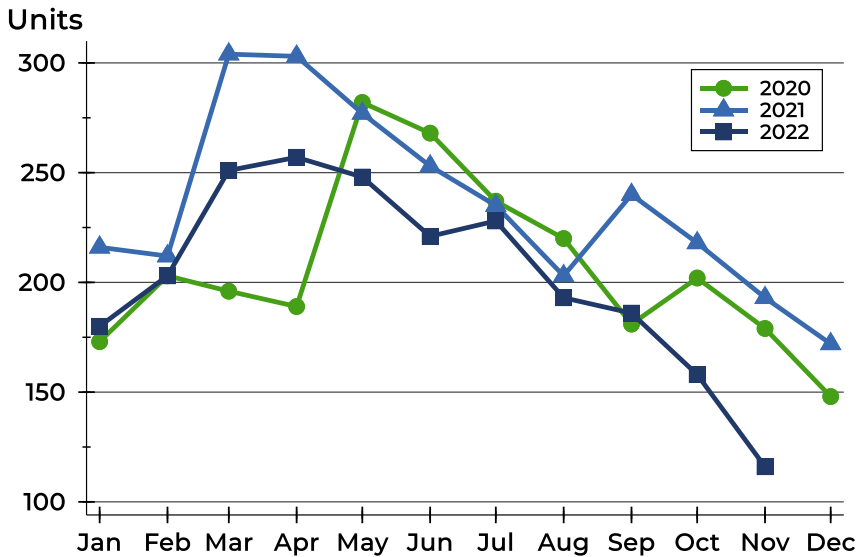
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	173	216	180
February	203	212	203
March	196	304	251
April	189	303	257
May	282	277	248
June	268	253	221
July	237	235	228
August	220	203	193
September	181	240	186
October	202	218	158
November	179	193	116
December	148	172	

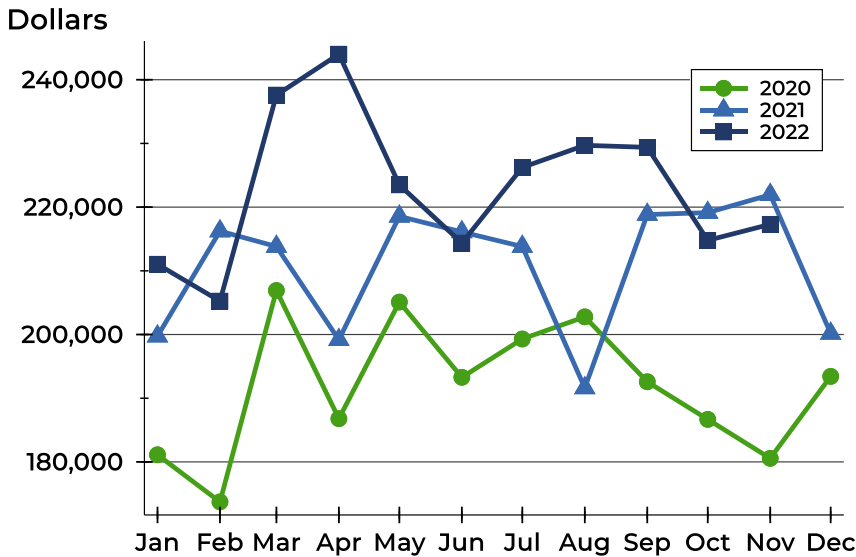
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	2.6%	17,633	15,000	49	69	69.9%	76.3%
\$25,000-\$49,999	3	2.6%	43,967	42,000	43	8	84.4%	100.0%
\$50,000-\$99,999	8	6.9%	82,525	87,450	56	43	93.4%	100.0%
\$100,000-\$124,999	15	12.9%	114,573	115,000	43	19	95.3%	100.0%
\$125,000-\$149,999	11	9.5%	139,755	138,000	87	61	95.2%	95.2%
\$150,000-\$174,999	7	6.0%	160,071	160,000	27	6	98.7%	100.0%
\$175,000-\$199,999	8	6.9%	188,550	190,750	35	19	98.8%	100.0%
\$200,000-\$249,999	17	14.7%	224,394	225,000	43	34	98.6%	97.9%
\$250,000-\$299,999	23	19.8%	270,004	269,000	36	18	97.5%	100.0%
\$300,000-\$399,999	12	10.3%	340,242	339,750	83	75	96.3%	98.6%
\$400,000-\$499,999	7	6.0%	439,364	439,000	47	10	96.9%	100.0%
\$500,000-\$749,999	2	1.7%	647,000	647,000	66	66	97.6%	97.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



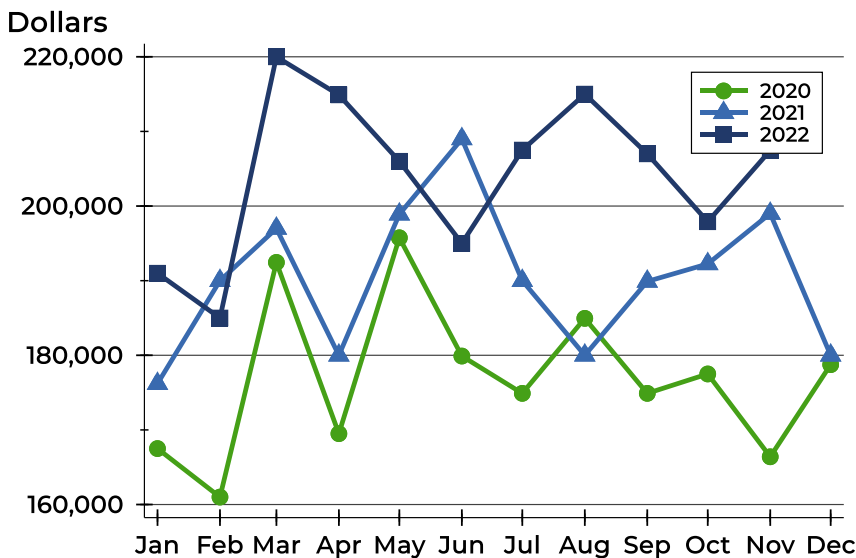
Entire MLS System Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	181,123	199,738	211,034
February	173,728	216,236	205,247
March	206,914	213,817	237,592
April	186,790	199,180	244,018
May	205,099	218,551	223,500
June	193,285	216,103	214,364
July	199,300	213,811	226,234
August	202,776	191,610	229,706
September	192,589	218,836	229,388
October	186,680	219,134	214,786
November	180,568	221,945	217,302
December	193,433	200,172	

Median Price

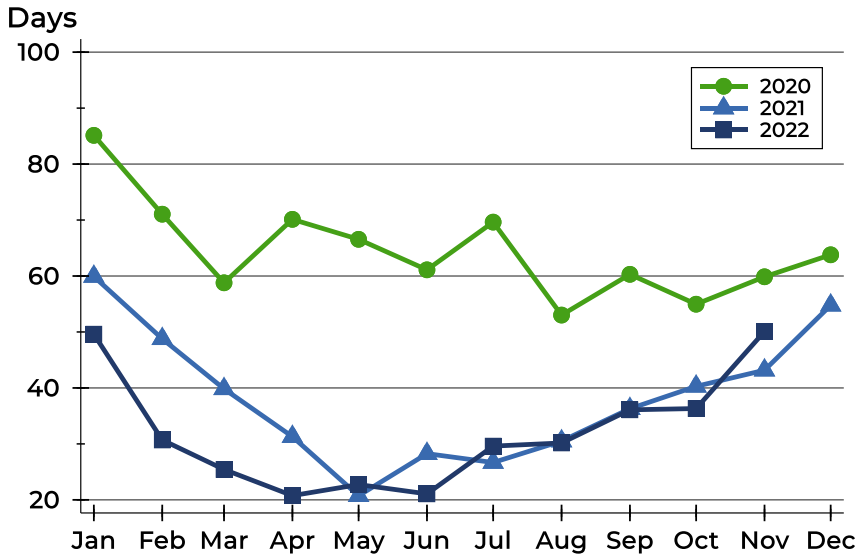


Month	2020	2021	2022
January	167,500	176,200	191,000
February	161,000	190,000	185,000
March	192,450	197,000	220,000
April	169,500	180,000	214,900
May	195,750	198,900	206,000
June	179,900	209,000	195,000
July	174,900	190,000	207,500
August	184,950	180,000	215,000
September	174,900	189,900	207,000
October	177,500	192,250	197,900
November	166,400	199,000	207,450
December	178,750	180,000	



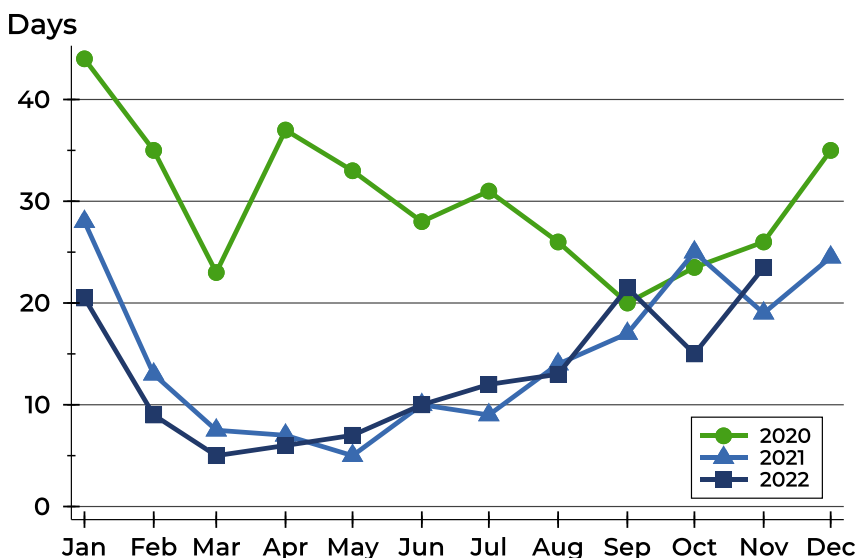
Entire MLS System Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	85	60	50
February	71	49	31
March	59	40	25
April	70	31	21
May	67	21	23
June	61	28	21
July	70	27	30
August	53	31	30
September	60	36	36
October	55	40	36
November	60	43	50
December	64	55	

Median DOM



Month	2020	2021	2022
January	44	28	21
February	35	13	9
March	23	8	5
April	37	7	6
May	33	5	7
June	28	10	10
July	31	9	12
August	26	14	13
September	20	17	22
October	24	25	15
November	26	19	24
December	35	25	



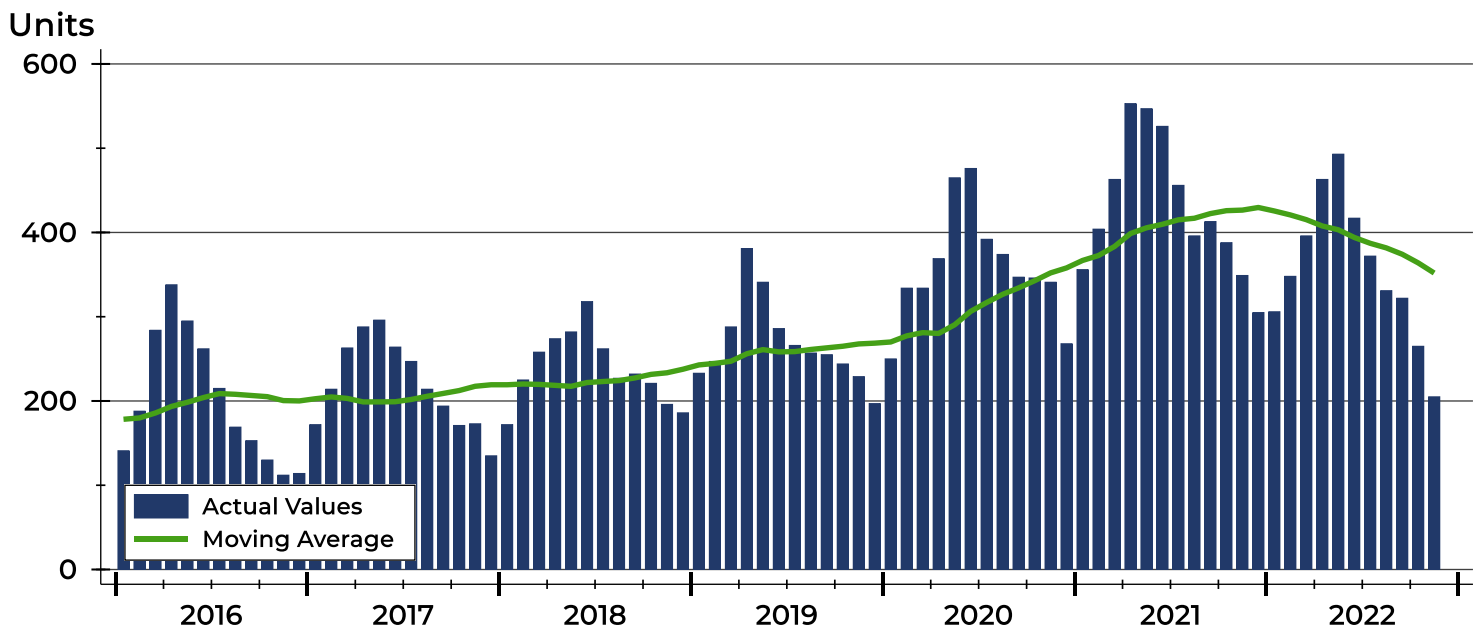
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2022	2021	Change
Pending Contracts		205	349	-41.3%
Volume (1,000s)		46,206	75,902	-39.1%
Average	List Price	225,397	217,486	3.6%
	Days on Market	44	44	0.0%
	Percent of Original	97.8%	97.9%	-0.1%
Median	List Price	209,900	190,000	10.5%
	Days on Market	21	19	10.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 205 listings in the Flint Hills MLS system had contracts pending at the end of November, down from 349 contracts pending at the end of November 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

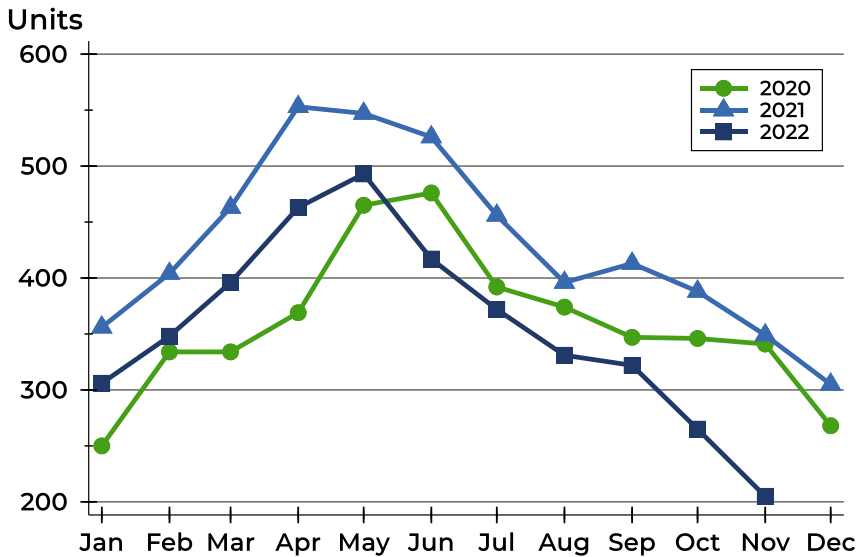
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	250	356	306
February	334	404	348
March	334	463	396
April	369	553	463
May	465	547	493
June	476	526	417
July	392	456	372
August	374	396	331
September	347	413	322
October	346	388	265
November	341	349	205
December	268	305	

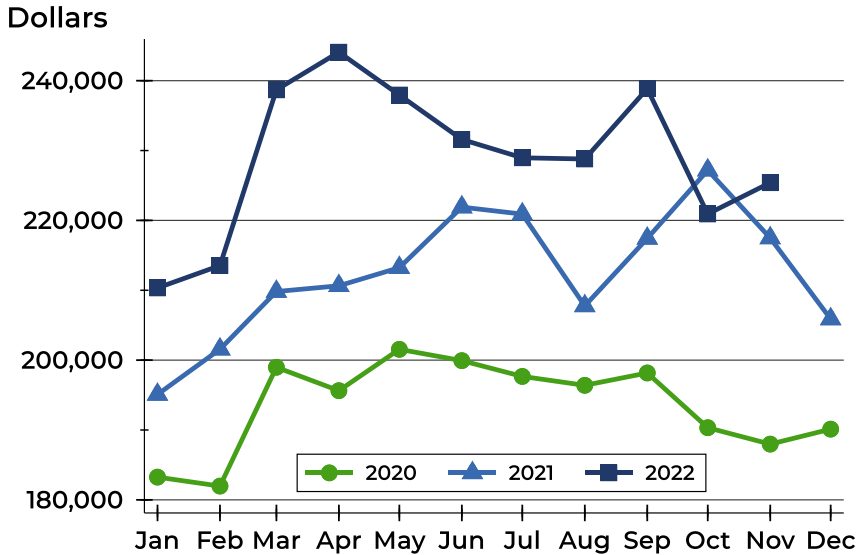
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.0%	18,950	18,950	70	70	88.2%	88.2%
\$25,000-\$49,999	4	2.0%	43,475	42,000	34	8	88.3%	100.0%
\$50,000-\$99,999	15	7.3%	78,000	75,000	83	50	95.1%	100.0%
\$100,000-\$124,999	20	9.8%	112,368	112,950	48	20	97.3%	100.0%
\$125,000-\$149,999	21	10.2%	136,743	135,000	35	17	97.5%	100.0%
\$150,000-\$174,999	18	8.8%	162,228	165,000	45	20	96.6%	100.0%
\$175,000-\$199,999	19	9.3%	187,795	189,000	27	18	99.2%	100.0%
\$200,000-\$249,999	28	13.7%	225,811	225,000	40	23	98.9%	100.0%
\$250,000-\$299,999	30	14.6%	270,360	267,450	33	18	99.6%	100.0%
\$300,000-\$399,999	32	15.6%	339,191	335,000	56	22	98.0%	100.0%
\$400,000-\$499,999	13	6.3%	437,681	435,000	41	16	98.3%	100.0%
\$500,000-\$749,999	2	1.0%	622,450	622,450	31	31	100.0%	100.0%
\$750,000-\$999,999	1	0.5%	995,000	995,000	8	8	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



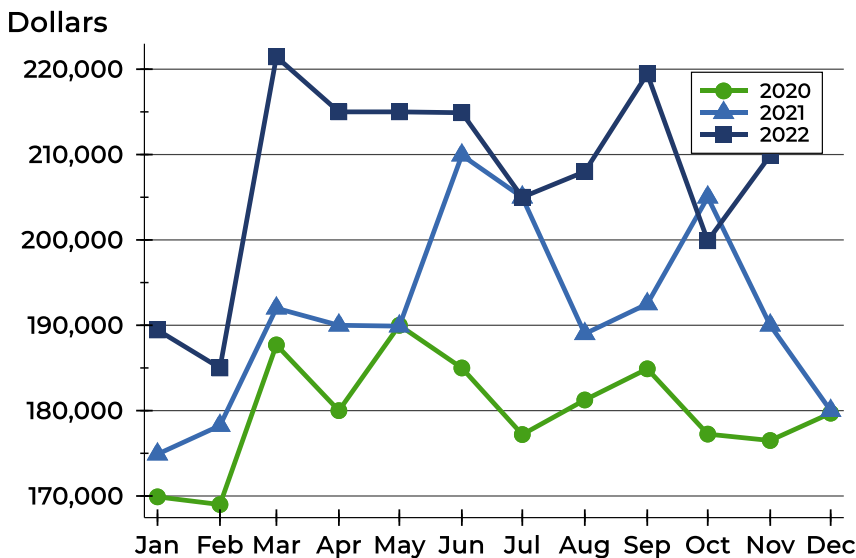
Entire MLS System Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	183,259	195,087	210,334
February	181,974	201,563	213,544
March	198,981	209,821	238,690
April	195,633	210,649	244,088
May	201,551	213,236	237,952
June	199,929	221,905	231,591
July	197,671	220,905	228,963
August	196,396	207,764	228,795
September	198,168	217,430	238,856
October	190,332	227,191	220,922
November	187,981	217,486	225,397
December	190,128	205,886	

Median Price

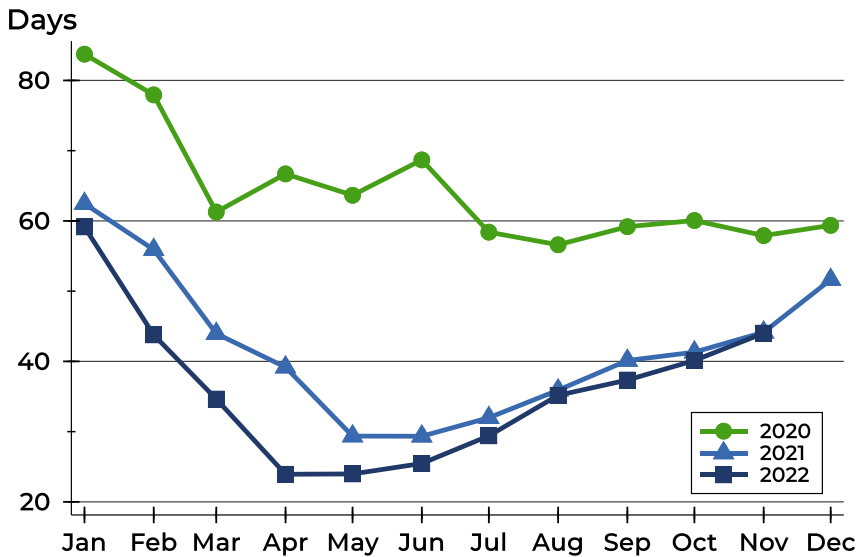


Month	2020	2021	2022
January	169,900	174,900	189,450
February	169,000	178,250	185,000
March	187,700	192,000	221,450
April	180,000	190,000	215,000
May	190,000	189,900	215,000
June	185,000	209,925	214,900
July	177,200	205,000	205,000
August	181,250	189,000	208,000
September	184,900	192,500	219,450
October	177,250	205,000	199,900
November	176,500	190,000	209,900
December	179,700	180,000	



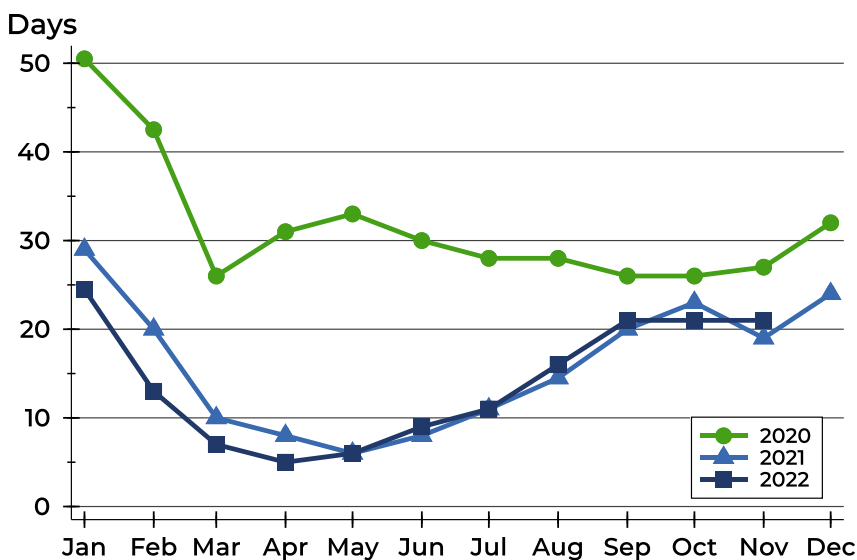
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	84	62	59
February	78	56	44
March	61	44	35
April	67	39	24
May	64	29	24
June	69	29	25
July	58	32	29
August	57	36	35
September	59	40	37
October	60	41	40
November	58	44	44
December	59	52	

Median DOM



Month	2020	2021	2022
January	51	29	25
February	43	20	13
March	26	10	7
April	31	8	5
May	33	6	6
June	30	8	9
July	28	11	11
August	28	15	16
September	26	20	21
October	26	23	21
November	27	19	21
December	32	24	