



**February
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Fell in February

Total home sales in the Flint Hills MLS system fell last month to 139 units, compared to 168 units in February 2021. Total sales volume was \$28.4 million, down from a year earlier.

The median sale price in February was \$195,000, up from \$174,200 a year earlier. Homes that sold in February were typically on the market for 18 days and sold for 99.4% of their list prices.

Flint Hills MLS Active Listings Down at End of February

The total number of active listings in the Flint Hills MLS system at the end of February was 283 units, down from 356 at the same point in 2021. This represents a 1.2 months' supply of homes available for sale. The median list price of homes on the market at the end of February was \$180,000.

During February, a total of 208 contracts were written down from 212 in February 2021. At the end of the month, there were 348 contracts still pending.

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Entire MLS System Summary Statistics

February MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		139	168	132	296	300	253
Change from prior year		-17.3%	27.3%	6.5%	-1.3%	18.6%	18.2%
Active Listings		283	356	785	N/A	N/A	N/A
Change from prior year		-20.5%	-54.6%	-10.4%			
Months' Supply		1.2	1.7	4.8	N/A	N/A	N/A
Change from prior year		-29.4%	-64.6%	-17.2%			
New Listings		213	211	266	391	421	529
Change from prior year		0.9%	-20.7%	29.1%	-7.1%	-20.4%	11.6%
Contracts Written		208	212	203	384	428	376
Change from prior year		-1.9%	4.4%	47.1%	-10.3%	13.8%	40.3%
Pending Contracts		348	404	334	N/A	N/A	N/A
Change from prior year		-13.9%	21.0%	35.2%			
Sales Volume (1,000s)		28,402	32,558	21,513	60,708	57,201	43,655
Change from prior year		-12.8%	51.3%	-4.3%	6.1%	31.0%	9.1%
Average	Sale Price	204,333	193,796	162,977	205,095	190,669	172,551
	Change from prior year	5.4%	18.9%	-10.1%	7.6%	10.5%	-7.8%
	List Price of Actives	248,619	209,173	195,096	N/A	N/A	N/A
	Change from prior year	18.9%	7.2%	-1.3%			
	Days on Market	47	56	81	46	58	87
Change from prior year	-16.1%	-30.9%	-21.4%	-20.7%	-33.3%	-7.4%	
	Percent of List	97.4%	97.5%	96.6%	97.4%	97.3%	96.5%
Change from prior year	-0.1%	0.9%	0.3%	0.1%	0.8%	-0.2%	
	Percent of Original	95.7%	96.0%	93.5%	95.2%	95.8%	93.6%
Change from prior year	-0.3%	2.7%	0.5%	-0.6%	2.4%	0.1%	
Median	Sale Price	195,000	174,200	158,000	188,500	175,000	161,000
	Change from prior year	11.9%	10.3%	-7.1%	7.7%	8.7%	-6.3%
	List Price of Actives	180,000	162,000	160,000	N/A	N/A	N/A
	Change from prior year	11.1%	1.3%	0.6%			
	Days on Market	18	28	52	23	30	57
Change from prior year	-35.7%	-46.2%	-21.2%	-23.3%	-47.4%	-9.5%	
	Percent of List	99.4%	99.1%	98.0%	99.5%	99.0%	98.1%
Change from prior year	0.3%	1.1%	0.4%	0.5%	0.9%	0.0%	
	Percent of Original	98.3%	97.9%	96.9%	98.0%	98.2%	96.6%
Change from prior year	0.4%	1.0%	2.0%	-0.2%	1.7%	0.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Entire MLS System Closed Listings Analysis

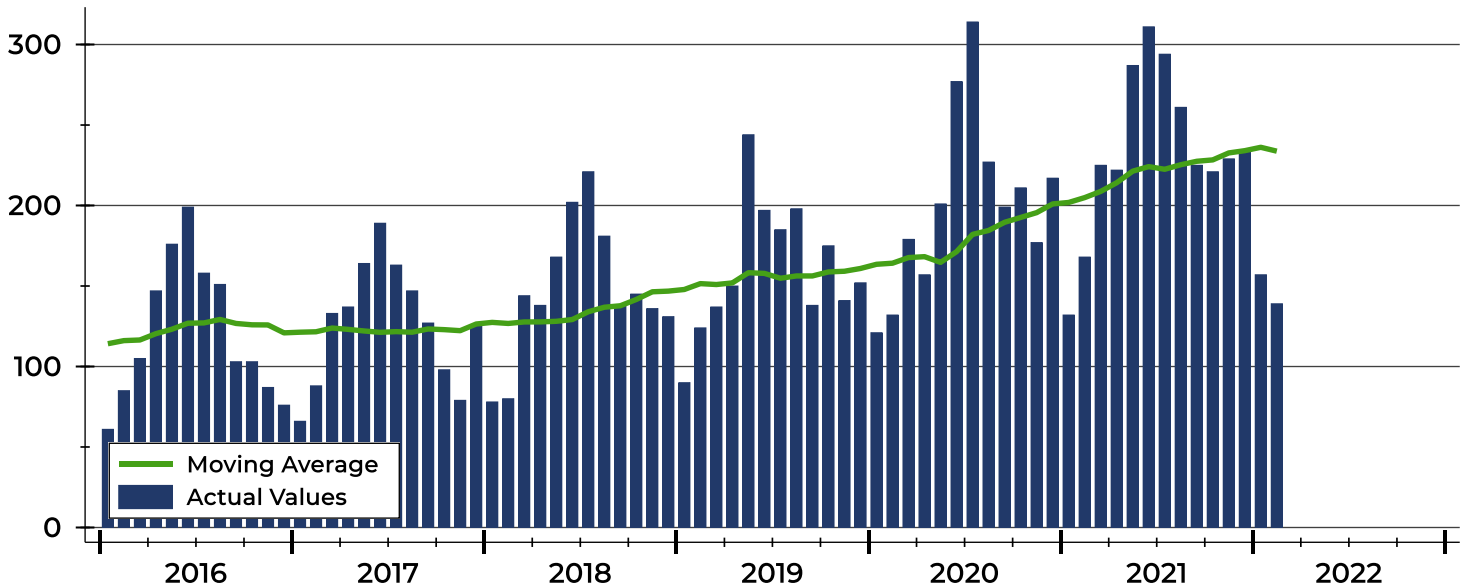
Summary Statistics for Closed Listings		2022	February 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		139	168	-17.3%	296	300	-1.3%
Volume (1,000s)		28,402	32,558	-12.8%	60,708	57,201	6.1%
Months' Supply		1.2	1.7	-29.4%	N/A	N/A	N/A
Average	Sale Price	204,333	193,796	5.4%	205,095	190,669	7.6%
	Days on Market	47	56	-16.1%	46	58	-20.7%
	Percent of List	97.4%	97.5%	-0.1%	97.4%	97.3%	0.1%
	Percent of Original	95.7%	96.0%	-0.3%	95.2%	95.8%	-0.6%
Median	Sale Price	195,000	174,200	11.9%	188,500	175,000	7.7%
	Days on Market	18	28	-35.7%	23	30	-23.3%
	Percent of List	99.4%	99.1%	0.3%	99.5%	99.0%	0.5%
	Percent of Original	98.3%	97.9%	0.4%	98.0%	98.2%	-0.2%

A total of 139 homes sold in the Flint Hills MLS system in February, down from 168 units in February 2021. Total sales volume fell to \$28.4 million compared to \$32.6 million in the previous year.

The median sales price in February was \$195,000, up 11.9% compared to the prior year. Median days on market was 18 days, down from 24 days in January, and down from 28 in February 2021.

History of Closed Listings

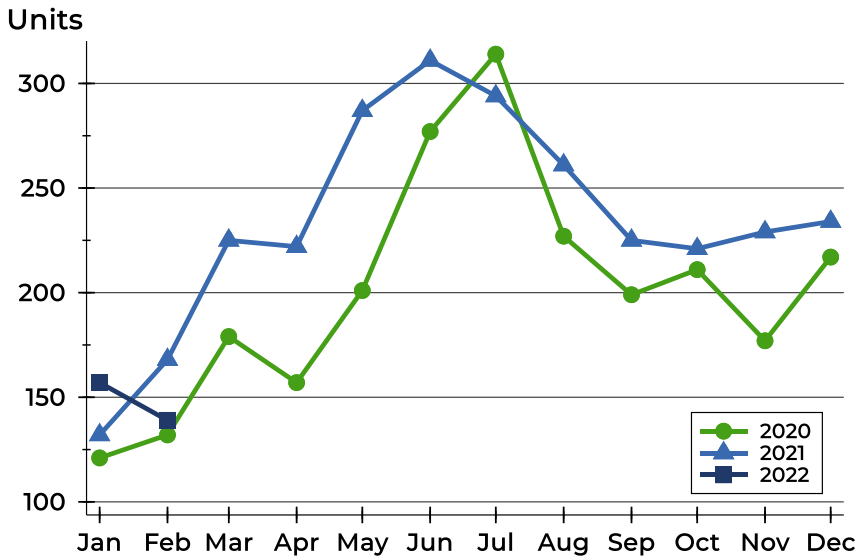
Units





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	121	132	157
February	132	168	139
March	179	225	
April	157	222	
May	201	287	
June	277	311	
July	314	294	
August	227	261	
September	199	225	
October	211	221	
November	177	229	
December	217	234	

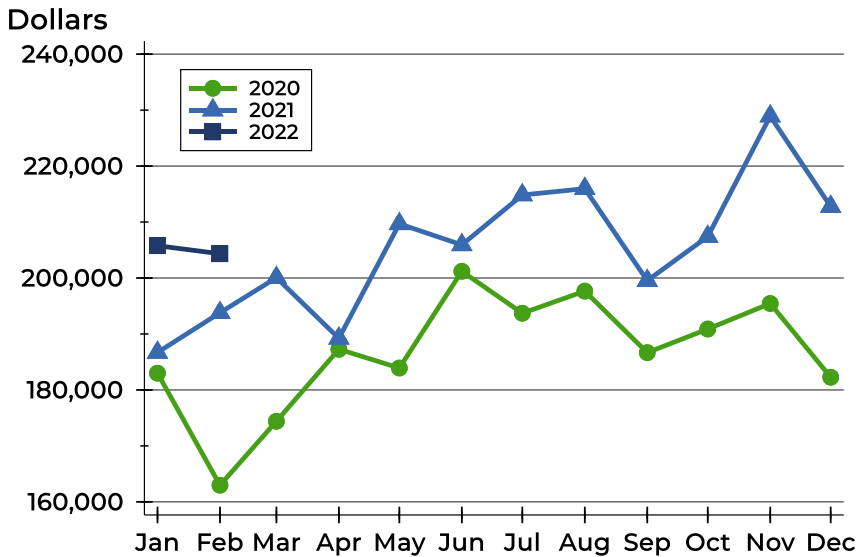
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.4%	0.4	21,000	21,000	10	10	85.6%	85.6%	85.6%	85.6%
\$25,000-\$49,999	5	3.6%	1.8	41,850	42,750	58	87	94.3%	94.7%	93.3%	89.5%
\$50,000-\$99,999	15	10.8%	1.9	69,400	63,500	87	56	89.4%	94.7%	82.5%	87.0%
\$100,000-\$124,999	11	7.9%	1.5	113,700	114,000	53	13	98.6%	100.0%	97.7%	100.0%
\$125,000-\$149,999	10	7.2%	1.3	137,390	137,450	72	55	92.6%	95.2%	90.7%	93.2%
\$150,000-\$174,999	14	10.1%	0.9	163,875	164,000	37	9	98.7%	100.0%	96.7%	100.0%
\$175,000-\$199,999	16	11.5%	0.6	185,960	187,000	19	7	100.0%	99.6%	100.0%	99.6%
\$200,000-\$249,999	29	20.9%	0.7	220,873	220,000	42	25	99.0%	99.8%	98.0%	97.3%
\$250,000-\$299,999	13	9.4%	0.8	271,681	270,000	18	14	99.3%	99.3%	98.5%	99.3%
\$300,000-\$399,999	18	12.9%	1.3	336,183	325,500	66	8	100.3%	100.0%	99.0%	100.0%
\$400,000-\$499,999	4	2.9%	2.3	436,600	439,950	34	27	99.0%	99.7%	97.1%	97.4%
\$500,000-\$749,999	1	0.7%	2.9	505,000	505,000	1	1	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	1	0.7%	8.0	976,000	976,000	2	2	100.1%	100.1%	100.1%	100.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



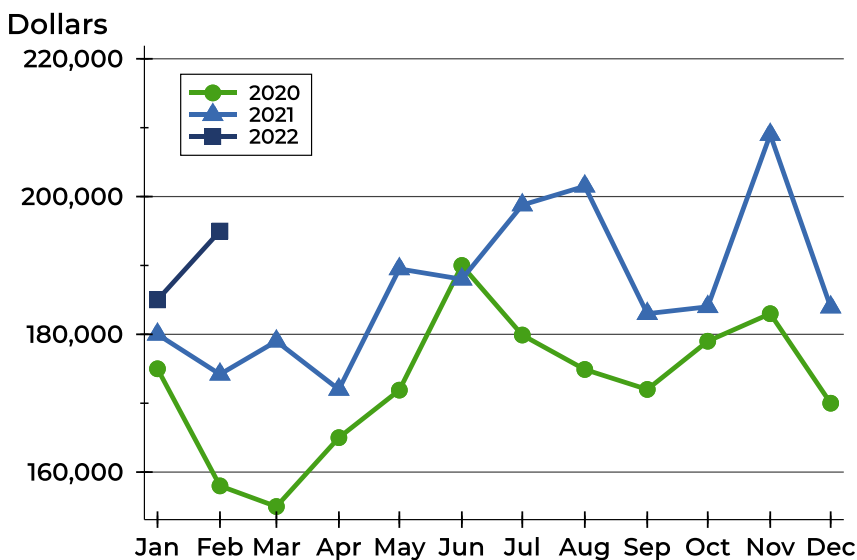
Entire MLS System Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	182,996	186,689	205,770
February	162,977	193,796	204,333
March	174,402	200,061	
April	187,269	189,225	
May	183,922	209,681	
June	201,204	205,917	
July	193,705	214,832	
August	197,660	215,972	
September	186,666	199,533	
October	190,887	207,405	
November	195,447	228,923	
December	182,274	212,770	

Median Price

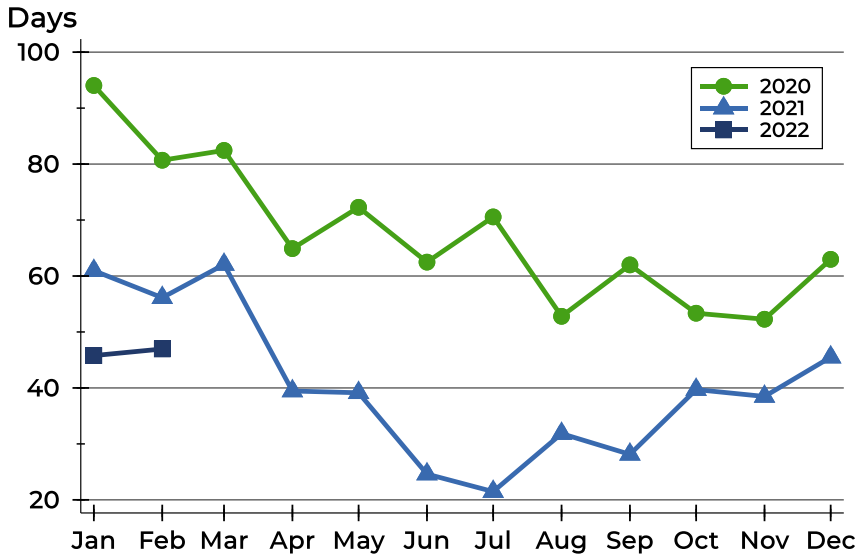


Month	2020	2021	2022
January	175,000	180,000	185,000
February	158,000	174,200	195,000
March	155,000	179,000	
April	165,000	172,000	
May	171,900	189,500	
June	190,000	188,000	
July	179,900	198,775	
August	174,900	201,500	
September	172,000	183,000	
October	179,000	184,000	
November	183,000	209,000	
December	170,000	183,950	



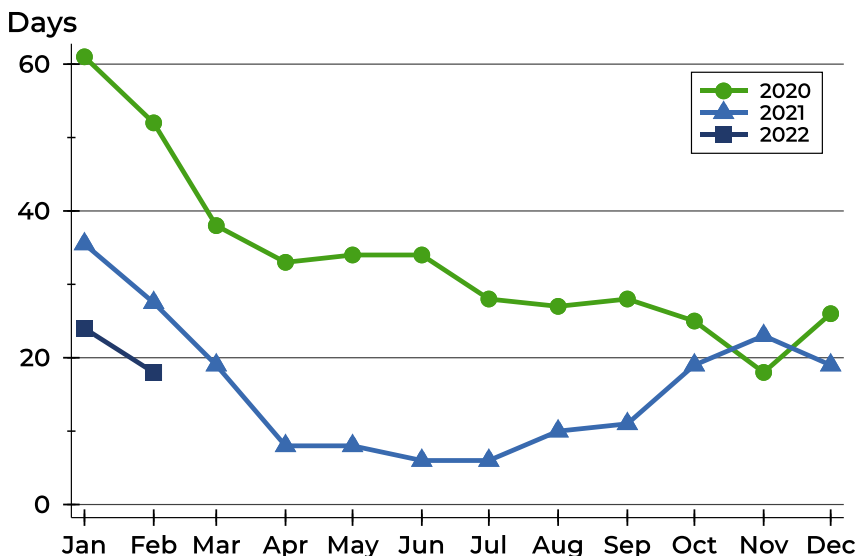
Entire MLS System Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	94	61	46
February	81	56	47
March	82	62	
April	65	39	
May	72	39	
June	62	25	
July	71	21	
August	53	32	
September	62	28	
October	53	40	
November	52	38	
December	63	45	

Median DOM



Month	2020	2021	2022
January	61	36	24
February	52	28	18
March	38	19	
April	33	8	
May	34	8	
June	34	6	
July	28	6	
August	27	10	
September	28	11	
October	25	19	
November	18	23	
December	26	19	



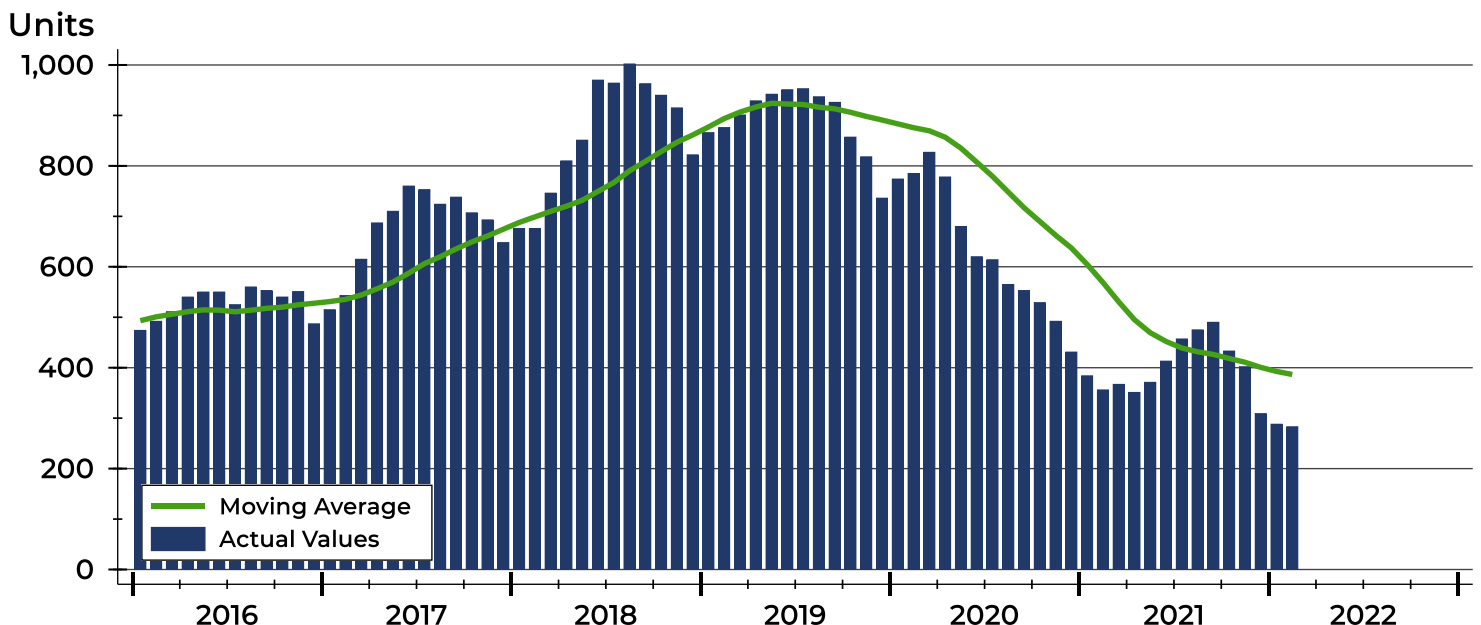
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		End of February		
		2022	2021	Change
Active Listings		283	356	-20.5%
Volume (1,000s)		70,359	74,466	-5.5%
Months' Supply		1.2	1.7	-29.4%
Average	List Price	248,619	209,173	18.9%
	Days on Market	78	104	-25.0%
	Percent of Original	98.1%	97.7%	0.4%
Median	List Price	180,000	162,000	11.1%
	Days on Market	50	72	-30.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 283 homes were available for sale in the Flint Hills MLS system at the end of February. This represents a 1.2 months' supply of active listings.

The median list price of homes on the market at the end of February was \$180,000, up 11.1% from 2021. The typical time on market for active listings was 50 days, down from 72 days a year earlier.

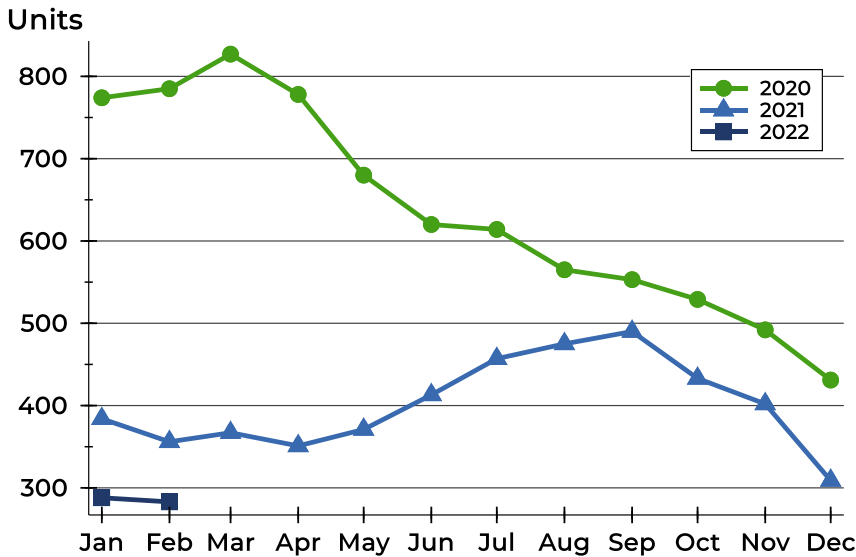
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	774	384	288
February	785	356	283
March	827	367	
April	778	351	
May	680	371	
June	620	413	
July	614	457	
August	565	475	
September	553	490	
October	529	433	
November	492	402	
December	431	309	

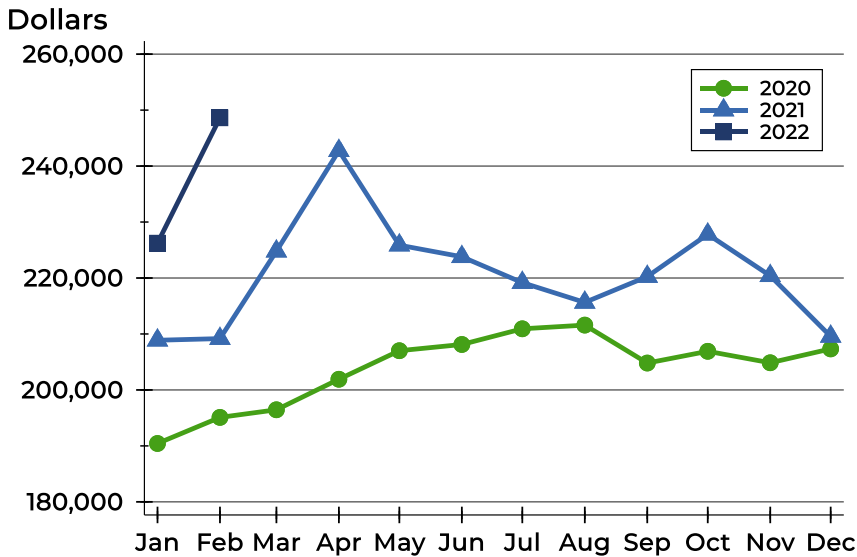
Active Listings by Price Range

Price Range	Active Listings Number	Percent	Months' Supply	List Price Average	Median	Days on Market Avg.	Med.	Price as % of Orig. Avg.	Med.
Below \$25,000	1	0.4%	0.4	24,900	24,900	15	15	100.0%	100.0%
\$25,000-\$49,999	11	3.9%	1.8	44,936	44,900	79	66	90.3%	92.5%
\$50,000-\$99,999	47	16.6%	1.9	79,068	80,000	79	53	96.3%	100.0%
\$100,000-\$124,999	27	9.5%	1.5	112,407	110,000	67	23	97.3%	100.0%
\$125,000-\$149,999	30	10.6%	1.3	135,750	135,000	81	62	98.4%	100.0%
\$150,000-\$174,999	22	7.8%	0.9	161,205	160,000	70	48	99.5%	100.0%
\$175,000-\$199,999	17	6.0%	0.6	188,565	189,000	83	41	98.6%	100.0%
\$200,000-\$249,999	29	10.2%	0.7	225,921	225,000	136	59	97.5%	100.0%
\$250,000-\$299,999	22	7.8%	0.8	276,695	275,000	47	20	99.2%	100.0%
\$300,000-\$399,999	38	13.4%	1.3	351,669	356,450	66	43	100.0%	100.0%
\$400,000-\$499,999	18	6.4%	2.3	437,695	424,950	70	30	100.2%	100.0%
\$500,000-\$749,999	12	4.2%	2.9	564,275	549,950	48	29	100.1%	100.0%
\$750,000-\$999,999	4	1.4%	8.0	935,500	928,500	62	48	95.0%	100.0%
\$1,000,000 and up	5	1.8%	N/A	1,574,000	1,595,000	120	56	98.0%	100.0%



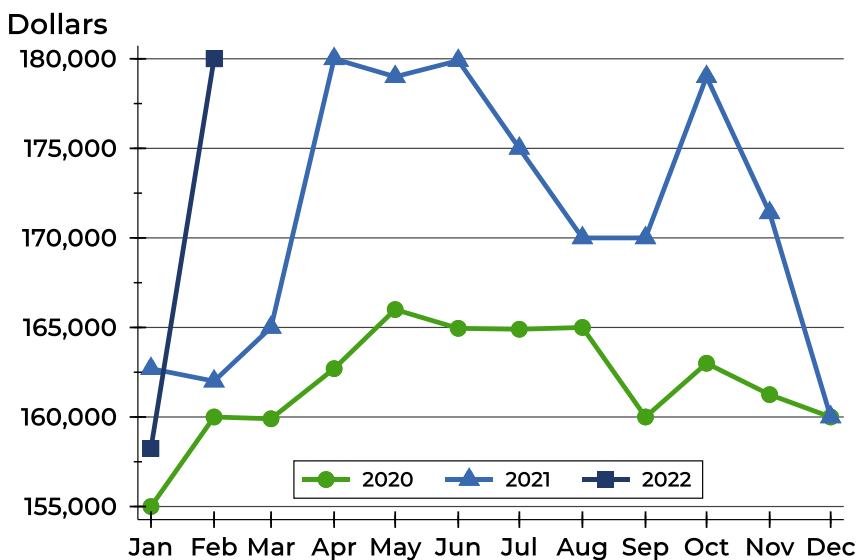
Entire MLS System Active Listings Analysis

Average Price



Month	2020	2021	2022
January	190,434	208,880	226,233
February	195,096	209,173	248,619
March	196,453	224,783	
April	201,915	242,746	
May	207,009	225,867	
June	208,125	223,792	
July	210,928	219,178	
August	211,587	215,637	
September	204,809	220,257	
October	206,906	227,809	
November	204,855	220,400	
December	207,334	209,564	

Median Price

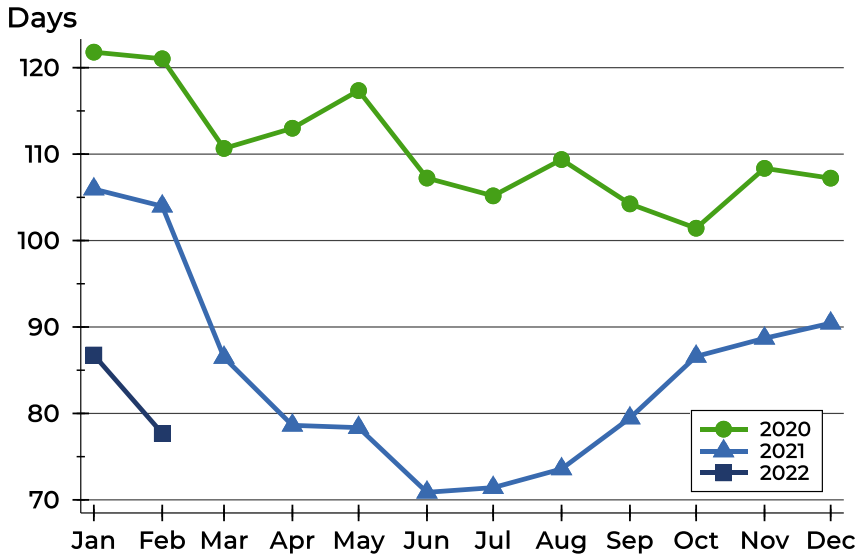


Month	2020	2021	2022
January	155,000	162,700	158,250
February	160,000	162,000	180,000
March	159,900	165,000	
April	162,700	180,000	
May	166,000	179,000	
June	164,950	179,900	
July	164,900	175,000	
August	165,000	170,000	
September	160,000	170,000	
October	163,000	179,000	
November	161,250	171,400	
December	160,000	160,000	



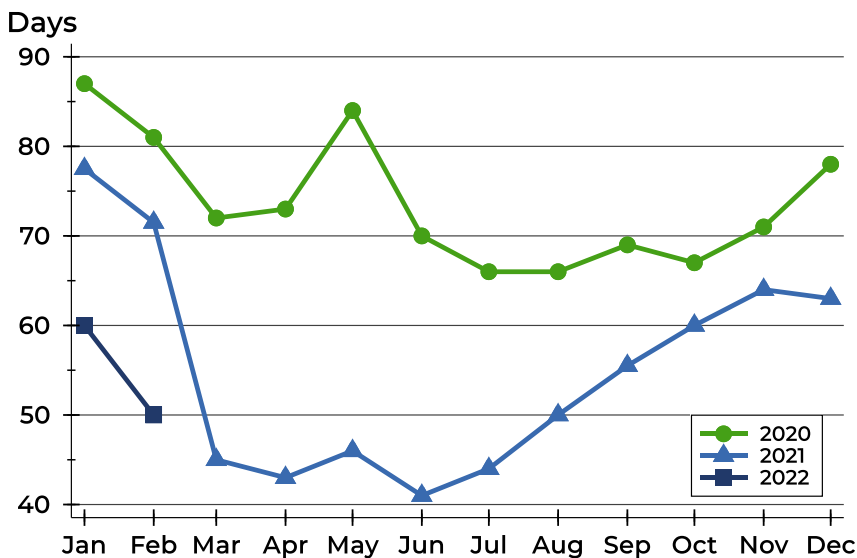
Entire MLS System Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	122	106	87
February	121	104	78
March	111	86	
April	113	79	
May	117	78	
June	107	71	
July	105	71	
August	109	74	
September	104	79	
October	101	87	
November	108	89	
December	107	90	

Median DOM

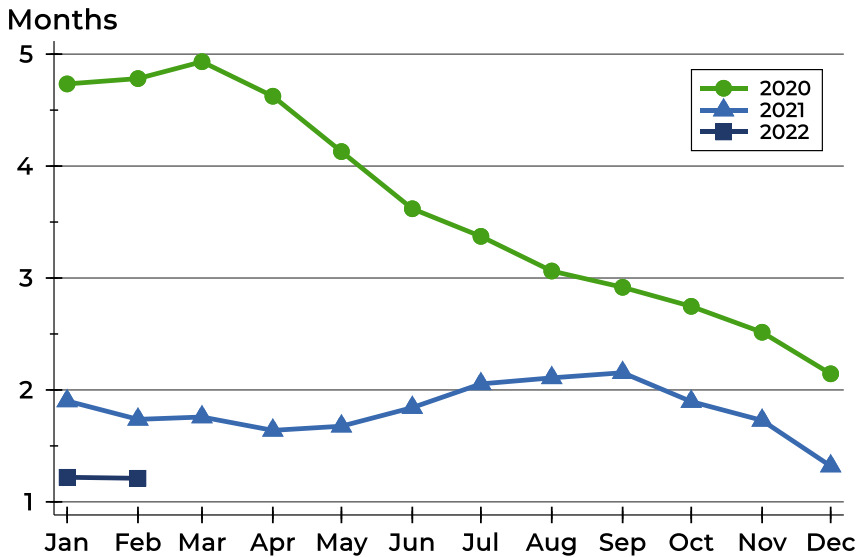


Month	2020	2021	2022
January	87	78	60
February	81	72	50
March	72	45	
April	73	43	
May	84	46	
June	70	41	
July	66	44	
August	66	50	
September	69	56	
October	67	60	
November	71	64	
December	78	63	



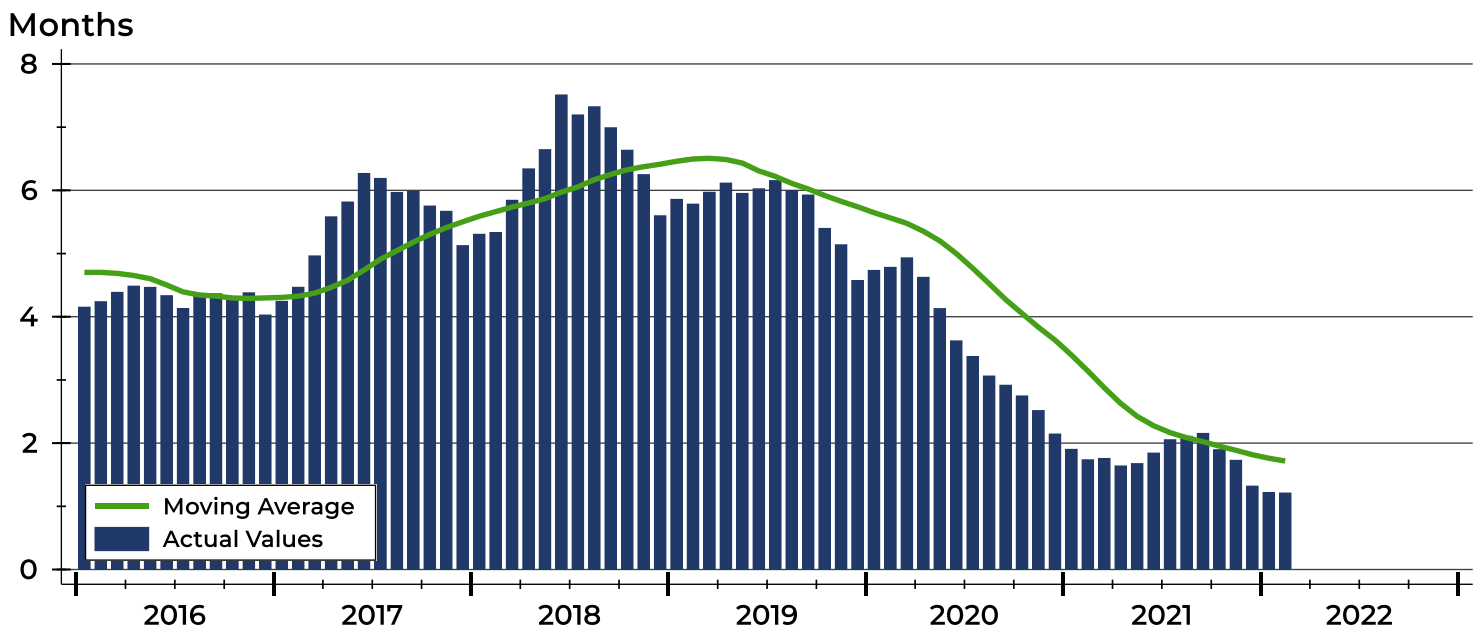
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	4.7	1.9	1.2
February	4.8	1.7	1.2
March	4.9	1.8	
April	4.6	1.6	
May	4.1	1.7	
June	3.6	1.8	
July	3.4	2.1	
August	3.1	2.1	
September	2.9	2.2	
October	2.7	1.9	
November	2.5	1.7	
December	2.1	1.3	

History of Month's Supply





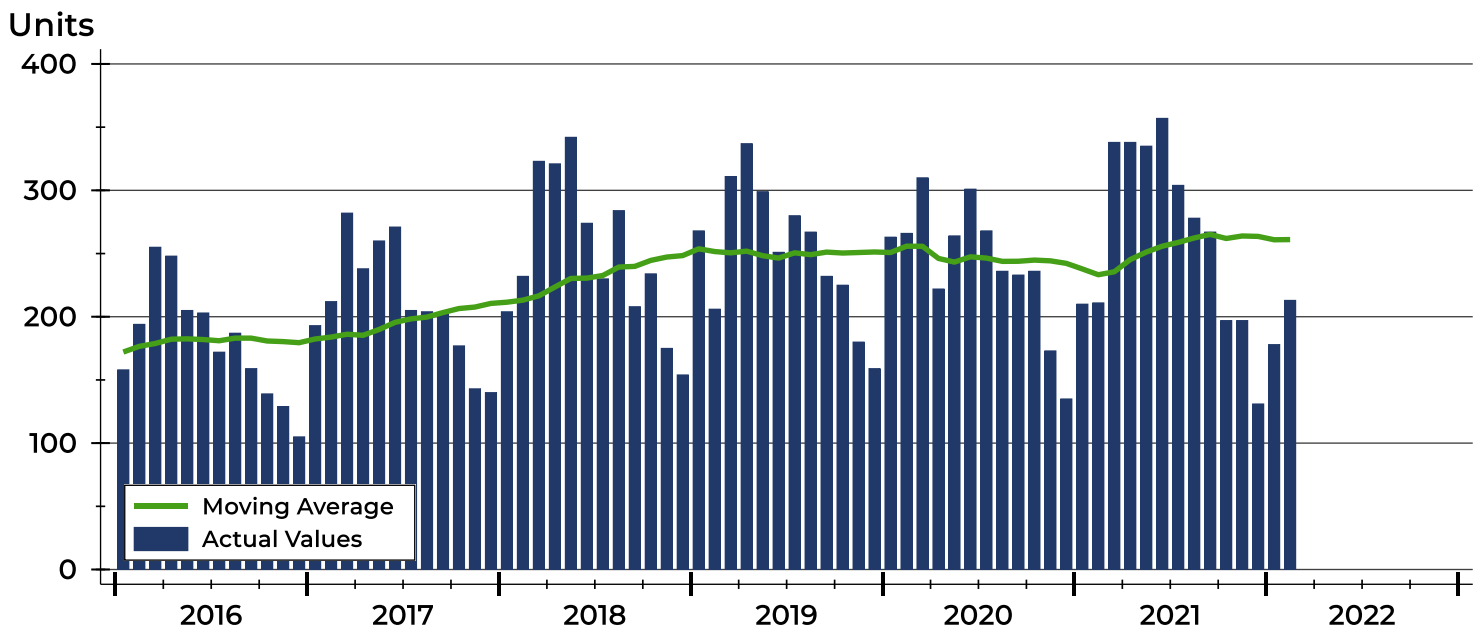
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2022	February 2021	Change
Current Month	New Listings	213	211	0.9%
	Volume (1,000s)	49,322	43,790	12.6%
	Average List Price	231,560	207,537	11.6%
	Median List Price	215,000	184,900	16.3%
Year-to-Date	New Listings	391	421	-7.1%
	Volume (1,000s)	93,353	88,516	5.5%
	Average List Price	238,755	210,252	13.6%
	Median List Price	200,000	180,000	11.1%

A total of 213 new listings were added in the Flint Hills MLS system during February, up 0.9% from the same month in 2021. Year-to-date the Flint Hills MLS system has seen 391 new listings.

The median list price of these homes was \$215,000 up from \$184,900 in 2021.

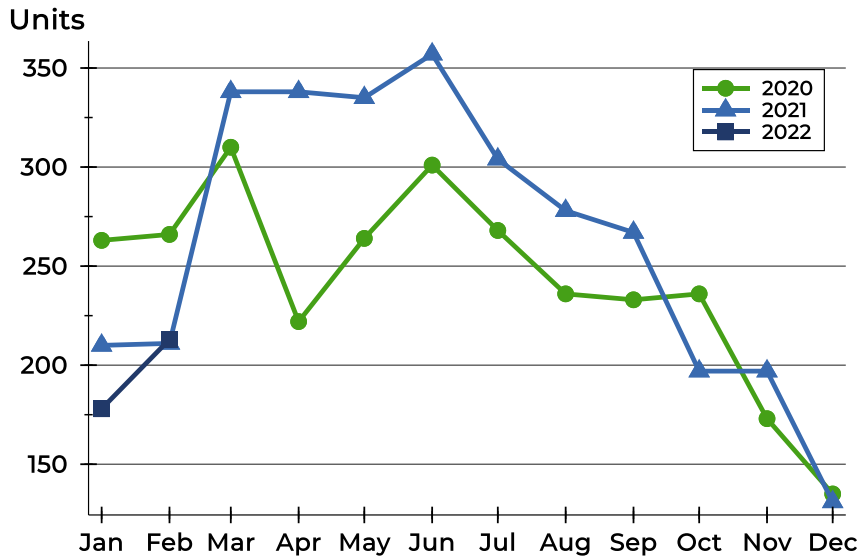
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	263	210	178
February	266	211	213
March	310	338	
April	222	338	
May	264	335	
June	301	357	
July	268	304	
August	236	278	
September	233	267	
October	236	197	
November	173	197	
December	135	131	

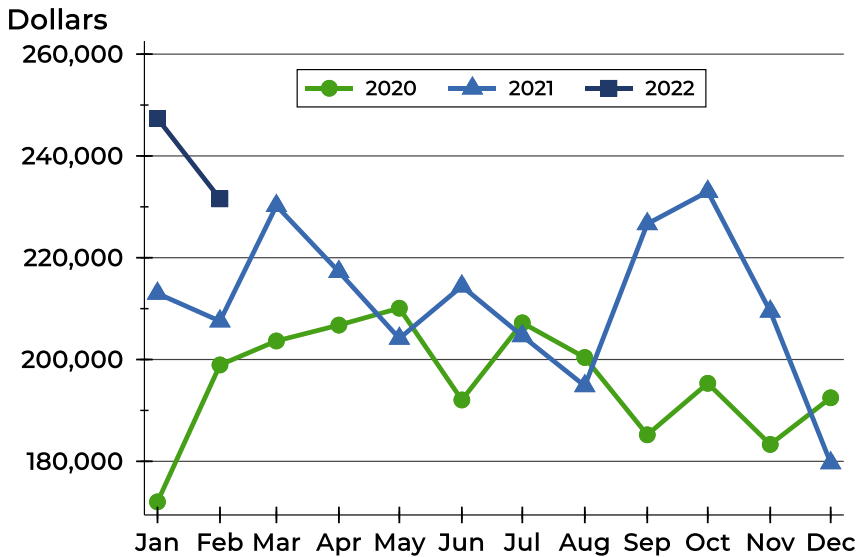
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	24,900	24,900	22	22	100.0%	100.0%
\$25,000-\$49,999	4	1.9%	38,250	39,500	9	5	96.0%	100.0%
\$50,000-\$99,999	20	9.4%	76,045	73,750	16	12	97.9%	100.0%
\$100,000-\$124,999	15	7.0%	114,287	115,000	13	10	100.0%	100.0%
\$125,000-\$149,999	33	15.5%	138,279	139,900	10	8	100.0%	100.0%
\$150,000-\$174,999	15	7.0%	158,240	159,900	9	8	100.1%	100.0%
\$175,000-\$199,999	13	6.1%	186,331	189,000	11	8	100.0%	100.0%
\$200,000-\$249,999	28	13.1%	230,696	234,950	7	4	99.9%	100.0%
\$250,000-\$299,999	33	15.5%	276,006	275,000	9	4	100.1%	100.0%
\$300,000-\$399,999	29	13.6%	346,676	339,900	14	9	101.6%	100.0%
\$400,000-\$499,999	13	6.1%	445,315	449,500	19	18	99.5%	100.0%
\$500,000-\$749,999	8	3.8%	530,576	530,000	14	8	99.7%	100.0%
\$750,000-\$999,999	1	0.5%	895,000	895,000	13	13	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



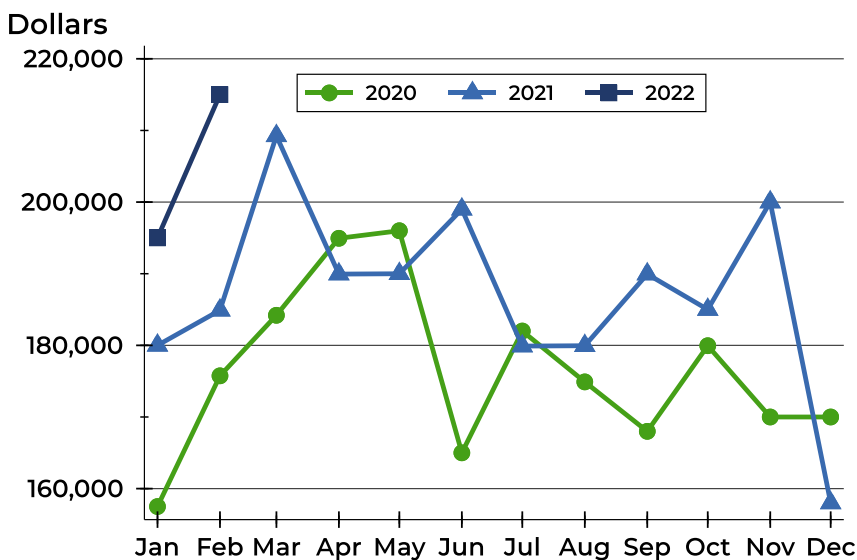
Entire MLS System New Listings Analysis

Average Price



Month	2020	2021	2022
January	172,032	212,979	247,365
February	198,938	207,537	231,560
March	203,650	230,215	
April	206,765	217,248	
May	210,087	204,140	
June	192,054	214,406	
July	207,211	204,636	
August	200,401	194,814	
September	185,209	226,651	
October	195,332	232,989	
November	183,319	209,466	
December	192,484	179,676	

Median Price



Month	2020	2021	2022
January	157,500	180,000	195,000
February	175,750	184,900	215,000
March	184,200	209,250	
April	194,950	189,950	
May	196,000	190,000	
June	165,000	199,000	
July	182,000	179,900	
August	174,900	179,950	
September	168,000	189,950	
October	179,950	185,000	
November	170,000	200,000	
December	170,000	158,000	



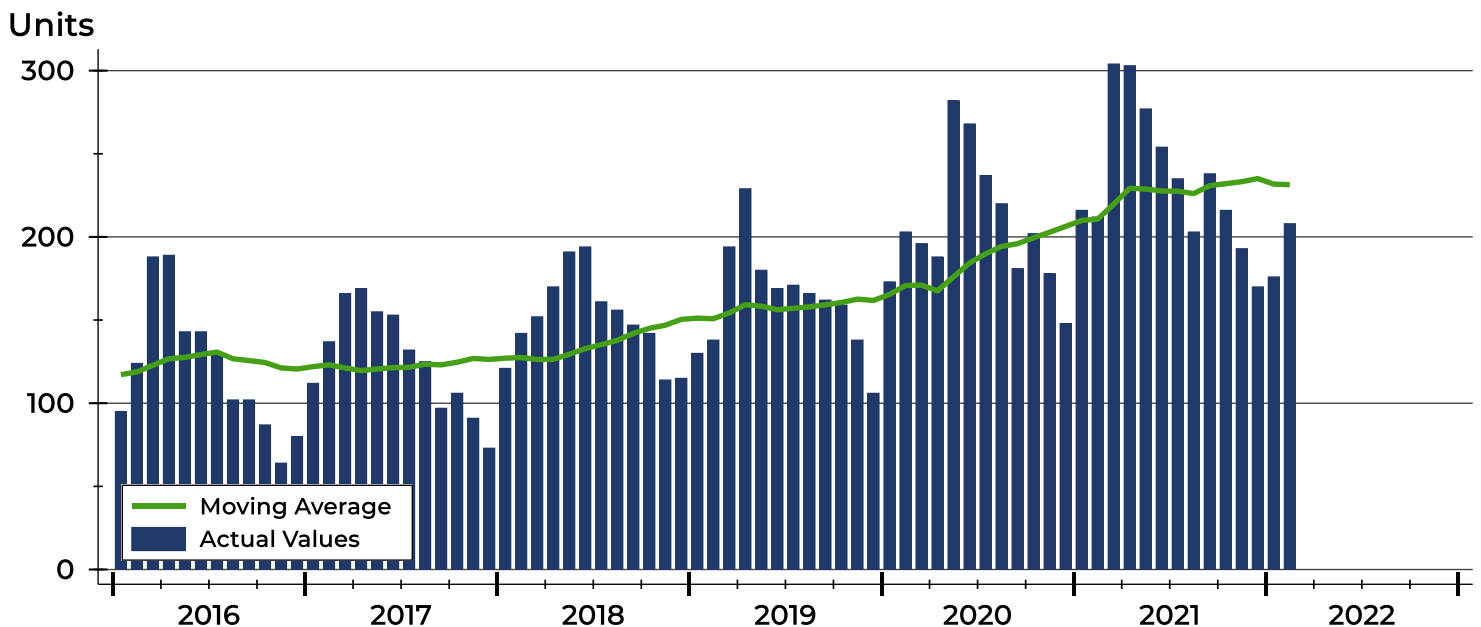
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2022	February 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		208	212	-1.9%	384	428	-10.3%
Volume (1,000s)		42,013	45,842	-8.4%	78,766	88,985	-11.5%
Average	Sale Price	201,986	216,236	-6.6%	205,121	207,910	-1.3%
	Days on Market	32	49	-34.7%	41	54	-24.1%
	Percent of Original	98.0%	98.1%	-0.1%	97.4%	97.5%	-0.1%
Median	Sale Price	174,500	190,000	-8.2%	185,000	180,500	2.5%
	Days on Market	9	13	-30.8%	12	19	-36.8%
	Percent of Original	100.0%	99.7%	0.3%	100.0%	98.9%	1.1%

A total of 208 contracts for sale were written in the Flint Hills MLS system during the month of February, down from 212 in 2021. The median list price of these homes was \$174,500, down from \$190,000 the prior year.

Half of the homes that went under contract in February were on the market less than 9 days, compared to 13 days in February 2021.

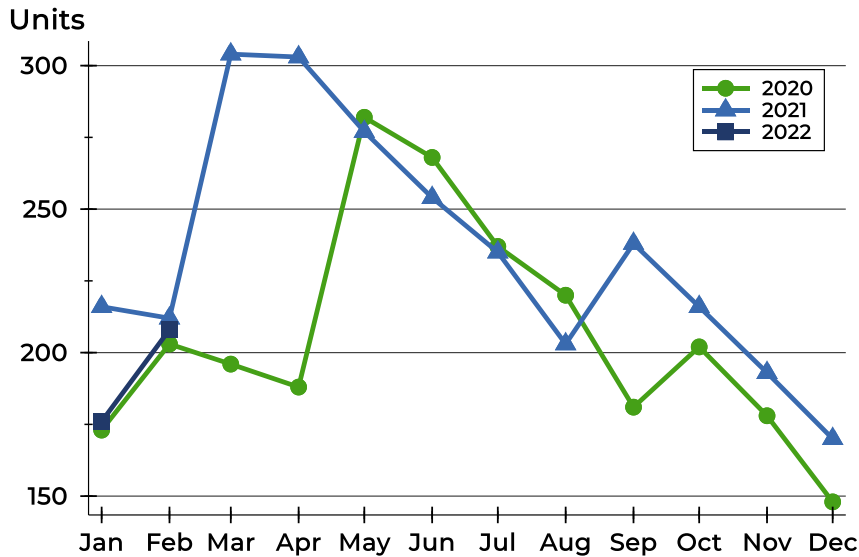
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	173	216	176
February	203	212	208
March	196	304	
April	188	303	
May	282	277	
June	268	254	
July	237	235	
August	220	203	
September	181	238	
October	202	216	
November	178	193	
December	148	170	

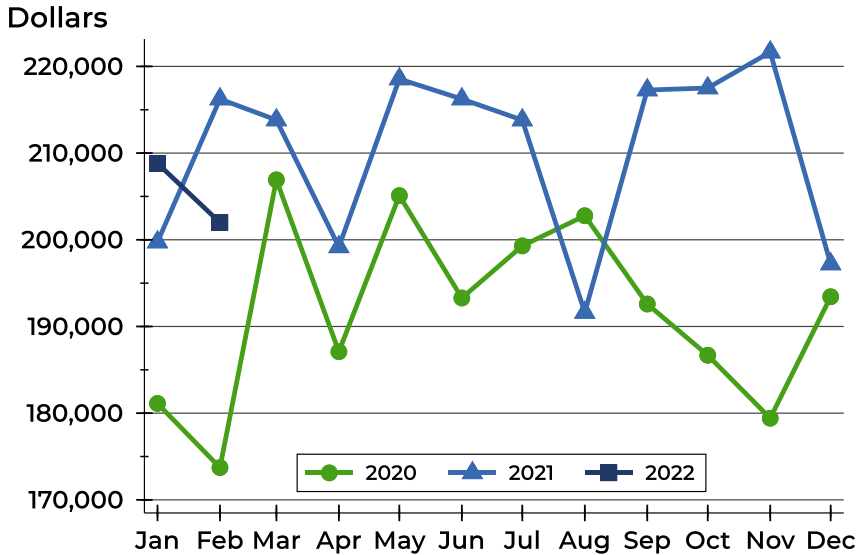
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	10,000	10,000	32	32	74.1%	74.1%
\$25,000-\$49,999	6	2.9%	37,450	37,500	60	69	81.0%	83.7%
\$50,000-\$99,999	27	13.0%	78,552	79,900	67	36	91.2%	96.8%
\$100,000-\$124,999	16	7.7%	114,256	115,000	45	28	98.4%	100.0%
\$125,000-\$149,999	37	17.8%	139,270	139,900	35	11	99.2%	100.0%
\$150,000-\$174,999	17	8.2%	161,418	161,000	35	9	100.0%	100.0%
\$175,000-\$199,999	16	7.7%	187,863	187,000	19	10	99.5%	100.0%
\$200,000-\$249,999	26	12.5%	226,650	229,950	23	5	99.5%	100.0%
\$250,000-\$299,999	29	13.9%	274,634	275,000	11	4	100.4%	100.0%
\$300,000-\$399,999	21	10.1%	338,181	319,900	17	5	101.3%	100.0%
\$400,000-\$499,999	6	2.9%	465,550	470,000	35	31	99.5%	100.0%
\$500,000-\$749,999	6	2.9%	529,019	522,500	12	6	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



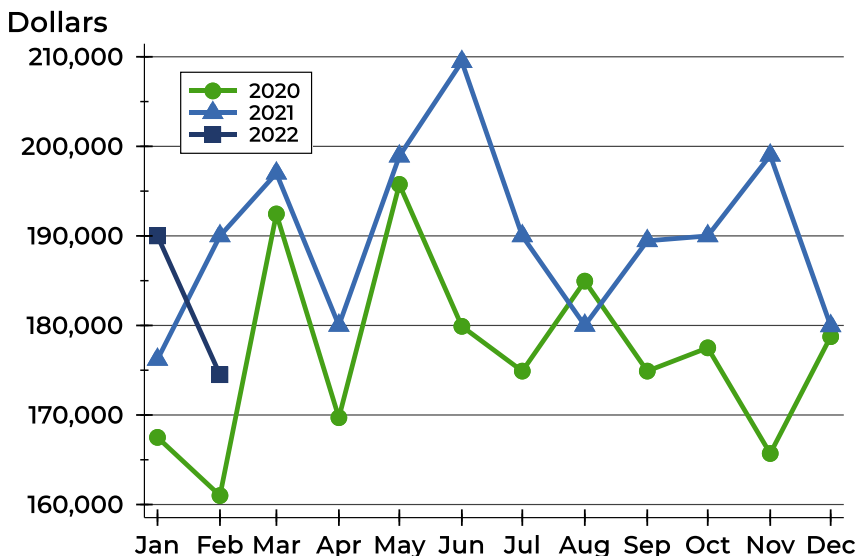
Entire MLS System Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	181,123	199,738	208,826
February	173,728	216,236	201,986
March	206,914	213,817	
April	187,093	199,180	
May	205,099	218,551	
June	193,285	216,236	
July	199,300	213,811	
August	202,776	191,610	
September	192,589	217,278	
October	186,680	217,511	
November	179,420	221,644	
December	193,433	197,207	

Median Price

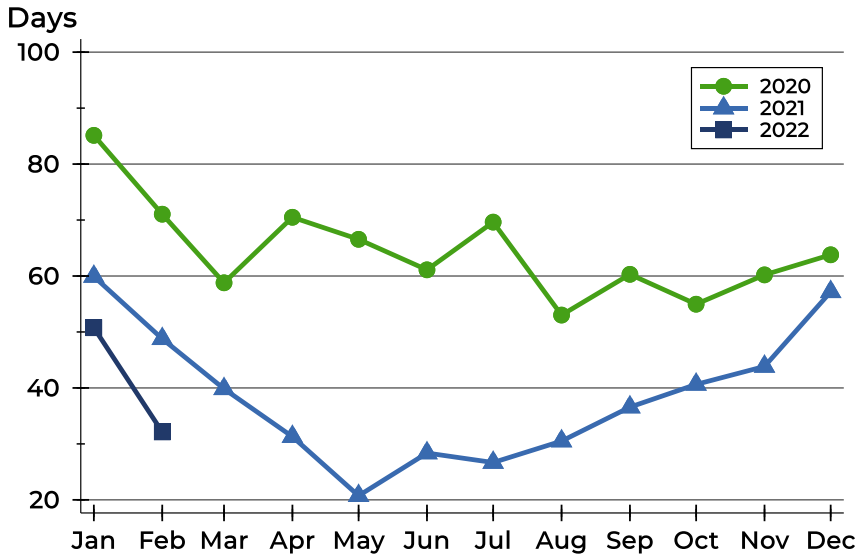


Month	2020	2021	2022
January	167,500	176,200	190,000
February	161,000	190,000	174,500
March	192,450	197,000	
April	169,700	180,000	
May	195,750	198,900	
June	179,900	209,450	
July	174,900	190,000	
August	184,950	180,000	
September	174,900	189,450	
October	177,500	190,000	
November	165,700	199,000	
December	178,750	179,950	



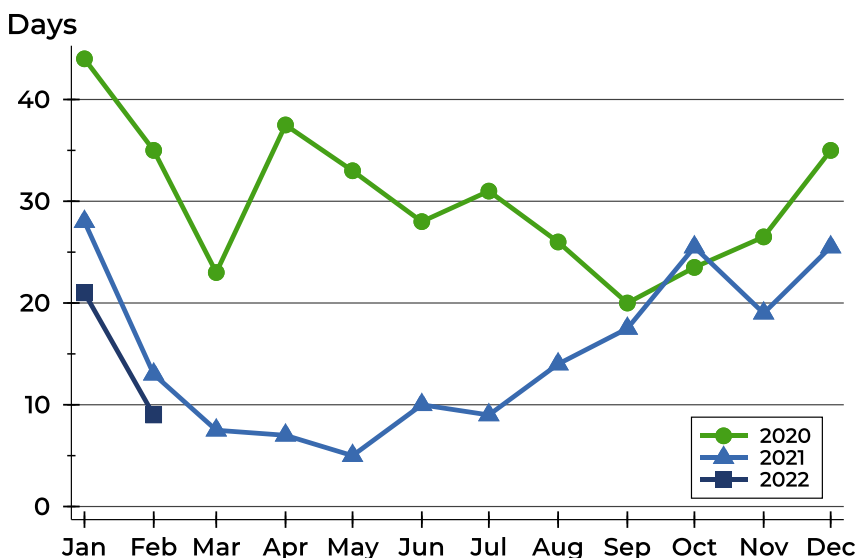
Entire MLS System Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	85	60	51
February	71	49	32
March	59	40	
April	71	31	
May	67	21	
June	61	28	
July	70	27	
August	53	31	
September	60	37	
October	55	41	
November	60	44	
December	64	57	

Median DOM



Month	2020	2021	2022
January	44	28	21
February	35	13	9
March	23	8	
April	38	7	
May	33	5	
June	28	10	
July	31	9	
August	26	14	
September	20	18	
October	24	26	
November	27	19	
December	35	26	



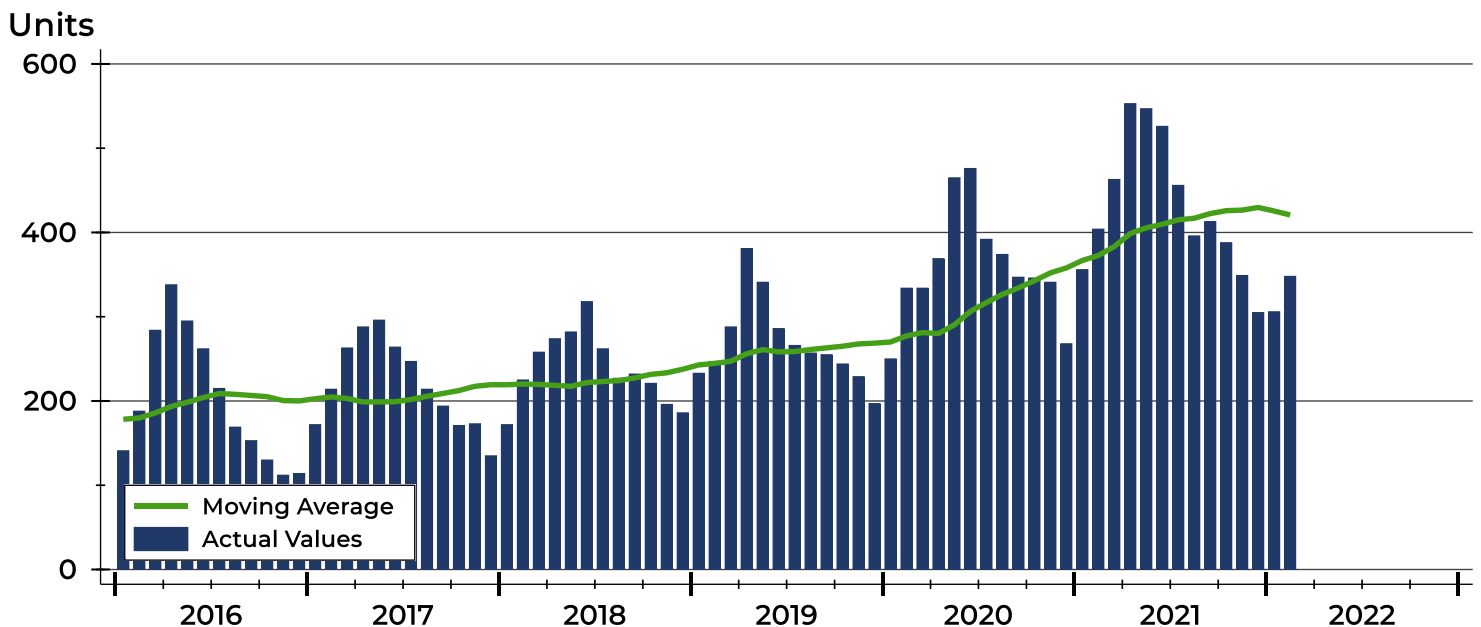
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of February		
		2022	2021	Change
Pending Contracts		348	404	-13.9%
Volume (1,000s)		74,313	81,431	-8.7%
Average	List Price	213,544	201,563	5.9%
	Days on Market	44	56	-21.4%
	Percent of Original	98.4%	98.4%	0.0%
Median	List Price	185,000	178,250	3.8%
	Days on Market	13	20	-35.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 348 listings in the Flint Hills MLS system had contracts pending at the end of February, down from 404 contracts pending at the end of February 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

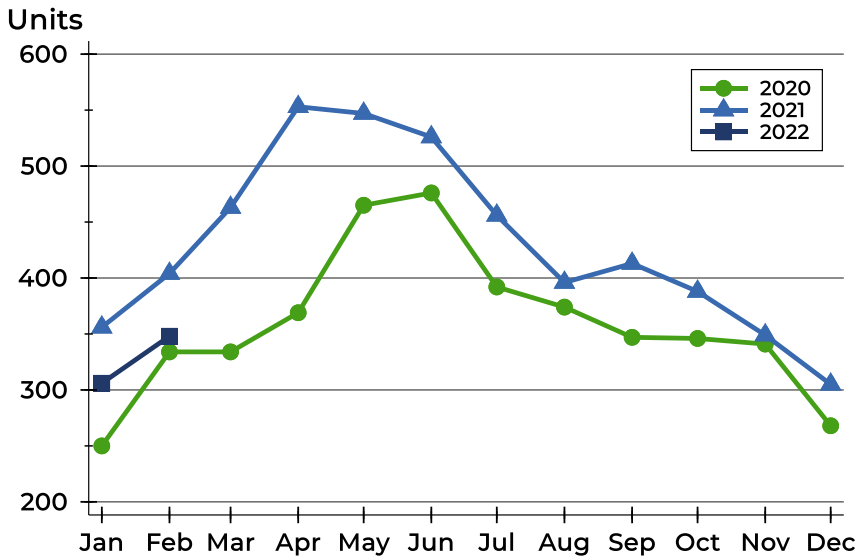
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	250	356	306
February	334	404	348
March	334	463	
April	369	553	
May	465	547	
June	476	526	
July	392	456	
August	374	396	
September	347	413	
October	346	388	
November	341	349	
December	268	305	

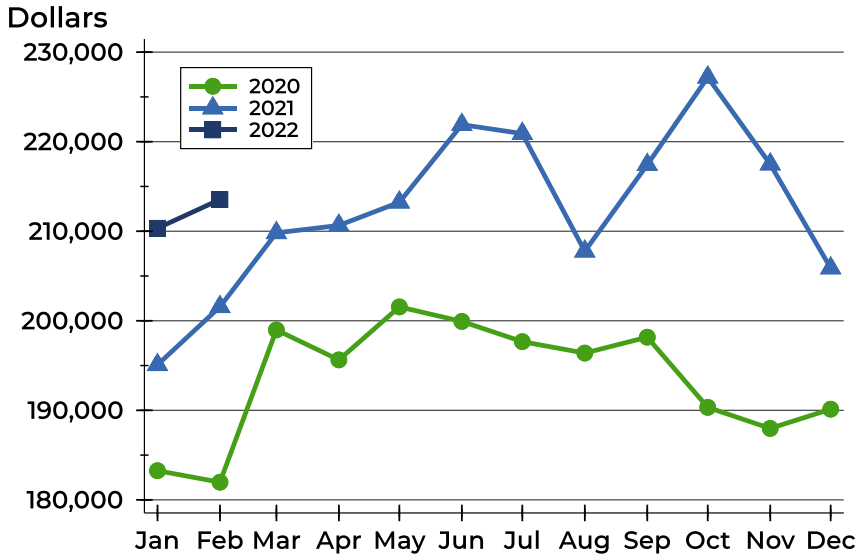
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.6%	17,000	17,000	17	17	87.0%	87.0%
\$25,000-\$49,999	7	2.0%	37,529	35,000	33	26	92.3%	100.0%
\$50,000-\$99,999	37	10.6%	80,122	82,000	73	53	93.3%	97.7%
\$100,000-\$124,999	28	8.0%	115,039	115,000	63	31	97.9%	100.0%
\$125,000-\$149,999	59	17.0%	138,863	139,900	40	12	98.8%	100.0%
\$150,000-\$174,999	25	7.2%	161,588	164,000	43	15	99.1%	100.0%
\$175,000-\$199,999	30	8.6%	186,457	185,000	37	12	98.1%	100.0%
\$200,000-\$249,999	53	15.2%	228,897	229,900	28	6	99.6%	100.0%
\$250,000-\$299,999	44	12.6%	274,662	275,000	19	4	100.6%	100.0%
\$300,000-\$399,999	41	11.8%	342,309	335,000	70	10	100.1%	100.0%
\$400,000-\$499,999	11	3.2%	459,916	475,000	52	45	98.7%	100.0%
\$500,000-\$749,999	10	2.9%	571,921	542,500	17	11	99.7%	100.0%
\$750,000-\$999,999	1	0.3%	975,000	975,000	2	2	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



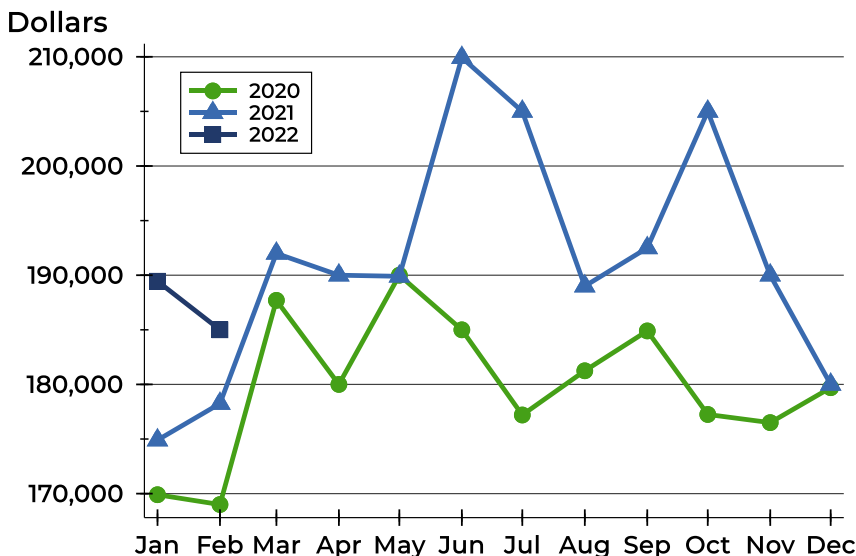
Entire MLS System Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	183,259	195,087	210,334
February	181,974	201,563	213,544
March	198,981	209,821	
April	195,633	210,649	
May	201,551	213,236	
June	199,929	221,905	
July	197,671	220,905	
August	196,396	207,764	
September	198,168	217,430	
October	190,332	227,191	
November	187,981	217,486	
December	190,128	205,886	

Median Price

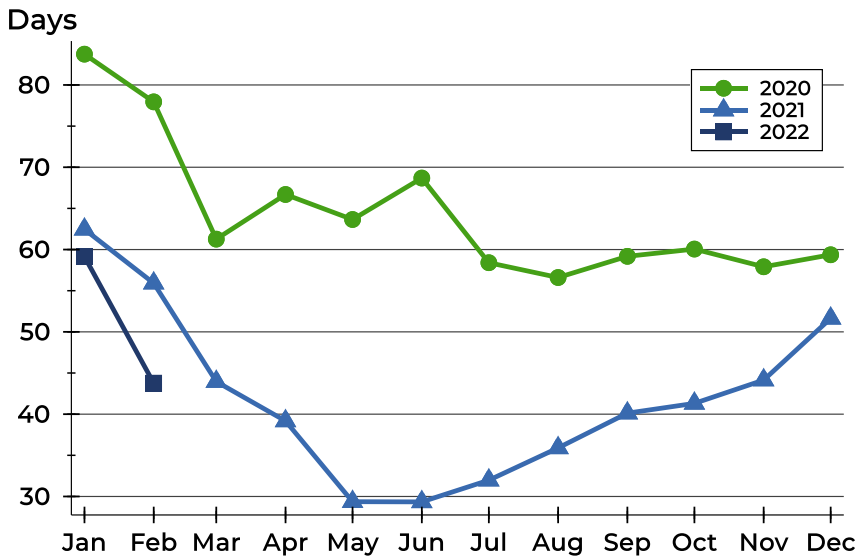


Month	2020	2021	2022
January	169,900	174,900	189,450
February	169,000	178,250	185,000
March	187,700	192,000	
April	180,000	190,000	
May	190,000	189,900	
June	185,000	209,925	
July	177,200	205,000	
August	181,250	189,000	
September	184,900	192,500	
October	177,250	205,000	
November	176,500	190,000	
December	179,700	180,000	



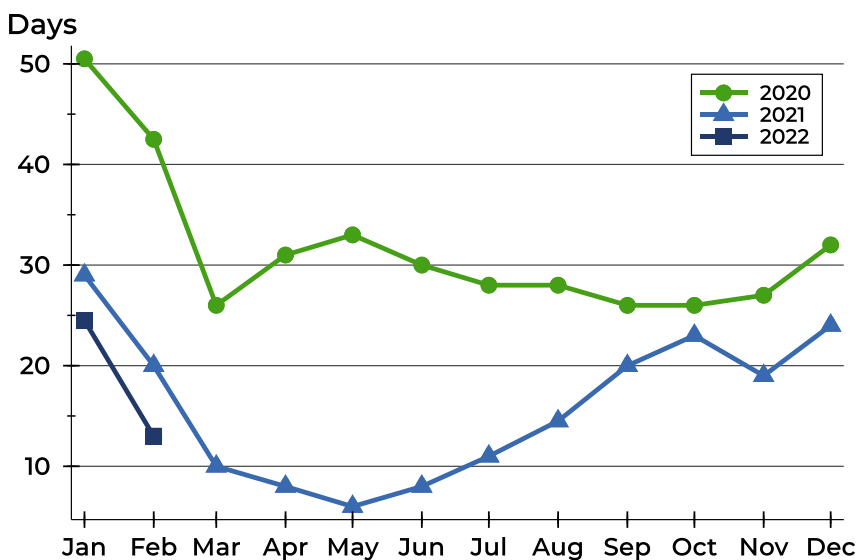
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	84	62	59
February	78	56	44
March	61	44	
April	67	39	
May	64	29	
June	69	29	
July	58	32	
August	57	36	
September	59	40	
October	60	41	
November	58	44	
December	59	52	

Median DOM



Month	2020	2021	2022
January	51	29	25
February	43	20	13
March	26	10	
April	31	8	
May	33	6	
June	30	8	
July	28	11	
August	28	15	
September	26	20	
October	26	23	
November	27	19	
December	32	24	