



**March
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Fell in March

Total home sales in the Flint Hills MLS system fell last month to 177 units, compared to 225 units in March 2021. Total sales volume was \$32.6 million, down from a year earlier.

The median sale price in March was \$155,000, down from \$179,000 a year earlier. Homes that sold in March were typically on the market for 12 days and sold for 100.0% of their list prices.

Flint Hills MLS Active Listings Down at End of March

The total number of active listings in the Flint Hills MLS system at the end of March was 300 units, down from 367 at the same point in 2021. This represents a 1.3 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$191,500.

During March, a total of 244 contracts were written down from 305 in March 2021. At the end of the month, there were 396 contracts still pending.

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**March
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales Change from prior year	177 -21.3%	225 25.7%	179 30.7%	484 -7.8%	525 21.5%	432 23.1%	
Active Listings Change from prior year	300 -18.3%	367 -55.6%	827 -8.2%	N/A	N/A	N/A	
Months' Supply Change from prior year	1.3 -27.8%	1.8 -63.3%	4.9 -18.3%	N/A	N/A	N/A	
New Listings Change from prior year	278 -17.8%	338 9.0%	310 -0.3%	675 -11.1%	759 -9.5%	839 6.9%	
Contracts Written Change from prior year	244 -20.0%	305 55.6%	196 1.0%	626 -14.6%	733 28.1%	572 23.8%	
Pending Contracts Change from prior year	396 -14.5%	463 38.6%	334 16.0%	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	32,630 -27.5%	45,014 44.2%	31,218 21.7%	96,179 -5.9%	102,214 36.5%	74,873 14.0%	
Average	Sale Price Change from prior year	184,351 -7.9%	200,061 14.7%	174,402 -6.9%	198,717 2.1%	194,694 12.3%	173,318 -7.4%
	List Price of Actives Change from prior year	254,438 13.2%	224,783 14.4%	196,453 -2.4%	N/A	N/A	N/A
	Days on Market Change from prior year	38 -38.7%	62 -24.4%	82 1.2%	43 -28.3%	60 -29.4%	85 -4.5%
	Percent of List Change from prior year	99.6% 1.2%	98.4% 1.7%	96.8% -0.8%	98.2% 0.4%	97.8% 1.2%	96.6% -0.5%
	Percent of Original Change from prior year	97.8% 0.8%	97.0% 3.0%	94.2% 0.6%	96.2% -0.1%	96.3% 2.7%	93.8% 0.3%
Median	Sale Price Change from prior year	155,000 -13.4%	179,000 15.5%	155,000 -8.8%	180,000 2.6%	175,500 9.7%	160,000 -5.9%
	List Price of Actives Change from prior year	191,500 16.1%	165,000 3.2%	159,900 -0.1%	N/A	N/A	N/A
	Days on Market Change from prior year	12 -36.8%	19 -50.0%	38 -22.4%	17 -32.0%	25 -46.8%	47 -17.5%
	Percent of List Change from prior year	100.0% 0.6%	99.4% 1.1%	98.3% 0.4%	100.0% 0.9%	99.1% 0.9%	98.2% 0.1%
	Percent of Original Change from prior year	100.0% 1.8%	98.2% 1.7%	96.6% 0.4%	99.3% 1.1%	98.2% 1.7%	96.6% 0.5%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



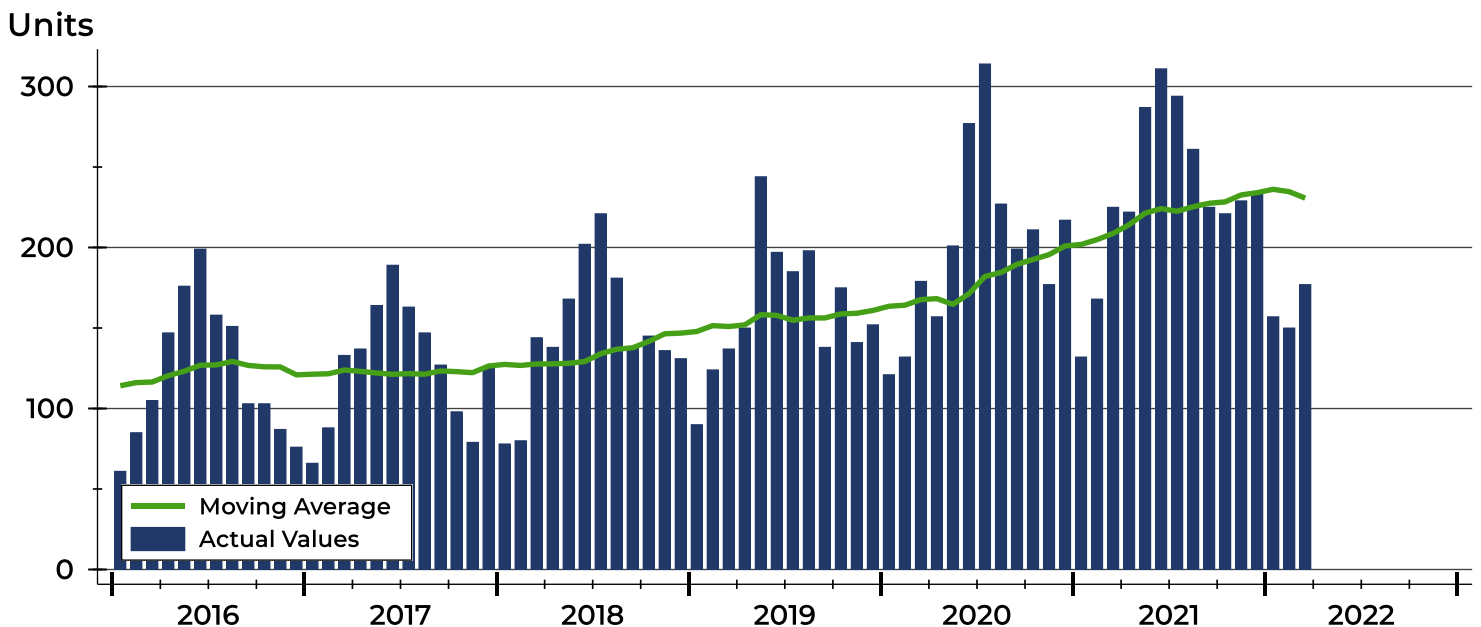
Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		177	225	-21.3%	484	525	-7.8%
Volume (1,000s)		32,630	45,014	-27.5%	96,179	102,214	-5.9%
Months' Supply		1.3	1.8	-27.8%	N/A	N/A	N/A
Average	Sale Price	184,351	200,061	-7.9%	198,717	194,694	2.1%
	Days on Market	38	62	-38.7%	43	60	-28.3%
	Percent of List	99.6%	98.4%	1.2%	98.2%	97.8%	0.4%
	Percent of Original	97.8%	97.0%	0.8%	96.2%	96.3%	-0.1%
Median	Sale Price	155,000	179,000	-13.4%	180,000	175,500	2.6%
	Days on Market	12	19	-36.8%	17	25	-32.0%
	Percent of List	100.0%	99.4%	0.6%	100.0%	99.1%	0.9%
	Percent of Original	100.0%	98.2%	1.8%	99.3%	98.2%	1.1%

A total of 177 homes sold in the Flint Hills MLS system in March, down from 225 units in March 2021. Total sales volume fell to \$32.6 million compared to \$45.0 million in the previous year.

The median sales price in March was \$155,000, down 13.4% compared to the prior year. Median days on market was 12 days, down from 18 days in February, and down from 19 in March 2021.

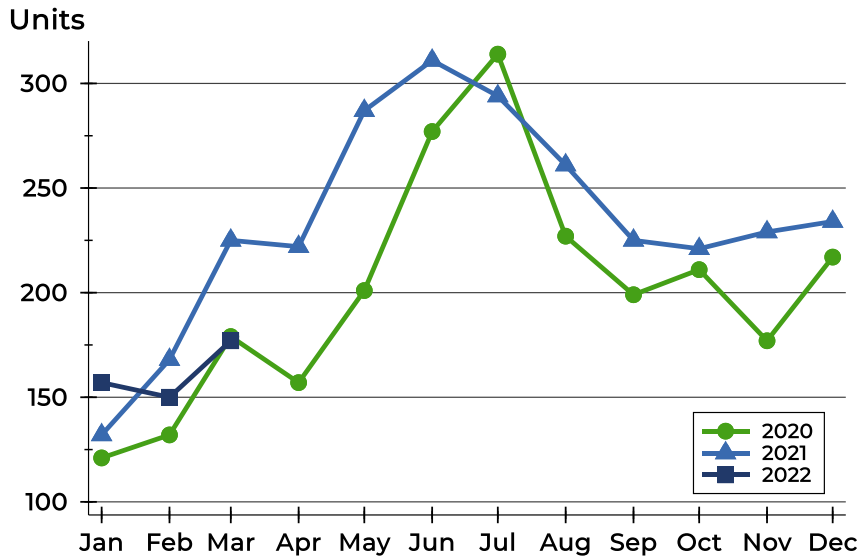
History of Closed Listings





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	121	132	157
February	132	168	150
March	179	225	177
April	157	222	
May	201	287	
June	277	311	
July	314	294	
August	227	261	
September	199	225	
October	211	221	
November	177	229	
December	217	234	

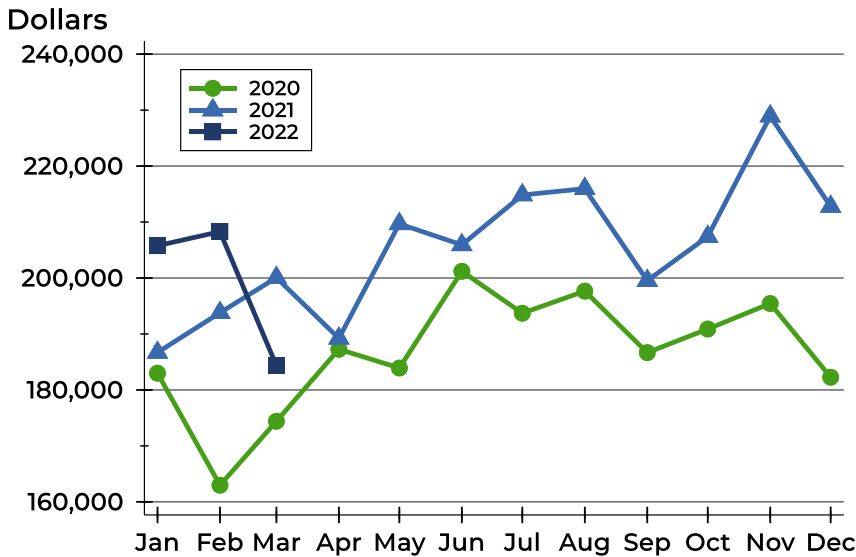
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.6%	0.4	21,000	21,000	5	5	84.0%	84.0%	84.0%	84.0%
\$25,000-\$49,999	6	3.4%	0.8	42,333	43,000	46	40	91.6%	93.9%	82.4%	80.1%
\$50,000-\$99,999	27	15.3%	2.1	78,961	75,000	68	47	95.5%	99.2%	90.2%	89.9%
\$100,000-\$124,999	22	12.4%	1.5	116,247	116,113	55	28	98.8%	99.4%	96.6%	96.3%
\$125,000-\$149,999	28	15.8%	1.3	138,277	140,000	40	13	99.5%	100.0%	98.2%	100.0%
\$150,000-\$174,999	20	11.3%	0.9	162,650	164,000	28	8	104.2%	103.7%	103.6%	103.7%
\$175,000-\$199,999	10	5.6%	0.7	188,142	188,000	32	9	99.1%	100.0%	98.0%	100.0%
\$200,000-\$249,999	16	9.0%	0.8	227,281	231,500	21	12	98.8%	100.0%	98.6%	100.0%
\$250,000-\$299,999	23	13.0%	1.0	271,634	266,000	23	4	102.3%	100.3%	102.3%	100.3%
\$300,000-\$399,999	20	11.3%	1.4	341,775	330,000	16	4	103.7%	102.8%	103.6%	102.8%
\$400,000-\$499,999	3	1.7%	3.3	463,333	450,000	59	72	93.7%	93.2%	90.4%	91.3%
\$500,000-\$749,999	1	0.6%	3.0	550,086	550,086	60	60	100.0%	100.0%	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



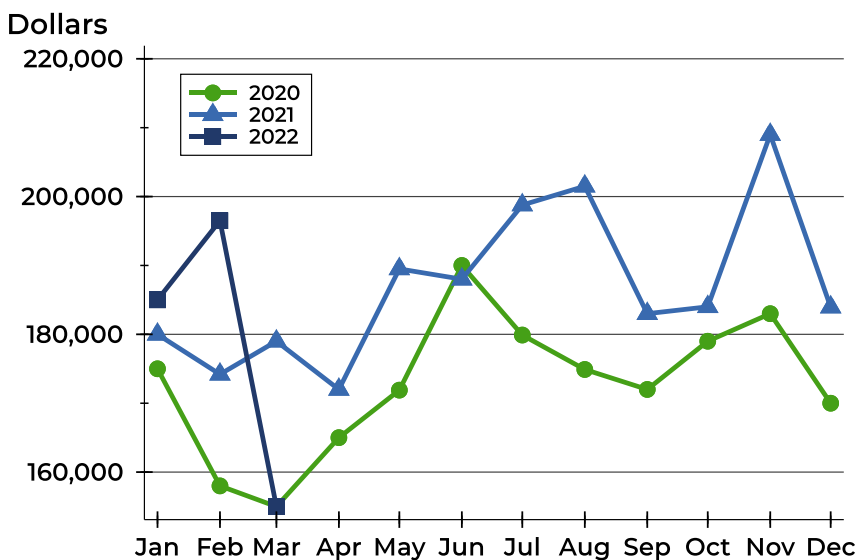
Entire MLS System Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	182,996	186,689	205,770
February	162,977	193,796	208,286
March	174,402	200,061	184,351
April	187,269	189,225	
May	183,922	209,681	
June	201,204	205,917	
July	193,705	214,832	
August	197,660	215,972	
September	186,666	199,533	
October	190,887	207,405	
November	195,447	228,923	
December	182,274	212,770	

Median Price

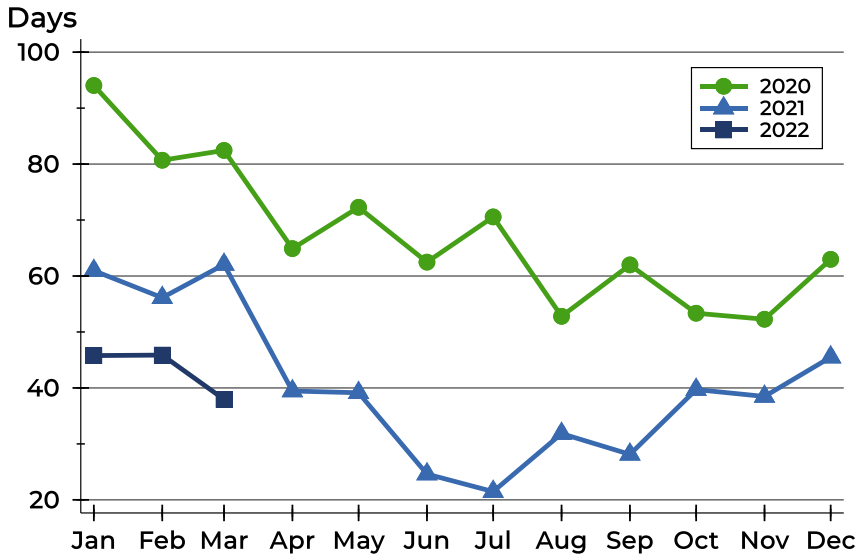


Month	2020	2021	2022
January	175,000	180,000	185,000
February	158,000	174,200	196,500
March	155,000	179,000	155,000
April	165,000	172,000	
May	171,900	189,500	
June	190,000	188,000	
July	179,900	198,775	
August	174,900	201,500	
September	172,000	183,000	
October	179,000	184,000	
November	183,000	209,000	
December	170,000	183,950	



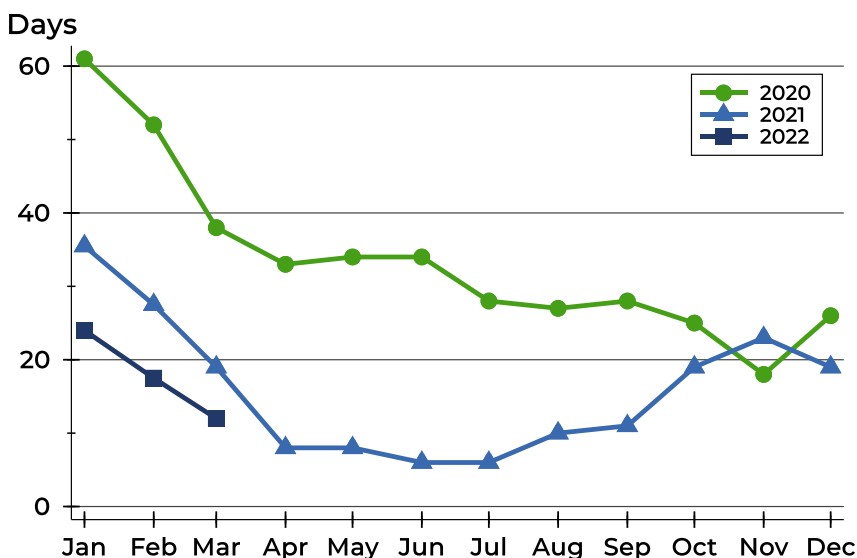
Entire MLS System Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	94	61	46
February	81	56	46
March	82	62	38
April	65	39	
May	72	39	
June	62	25	
July	71	21	
August	53	32	
September	62	28	
October	53	40	
November	52	38	
December	63	45	

Median DOM



Month	2020	2021	2022
January	61	36	24
February	52	28	18
March	38	19	12
April	33	8	
May	34	8	
June	34	6	
July	28	6	
August	27	10	
September	28	11	
October	25	19	
November	18	23	
December	26	19	



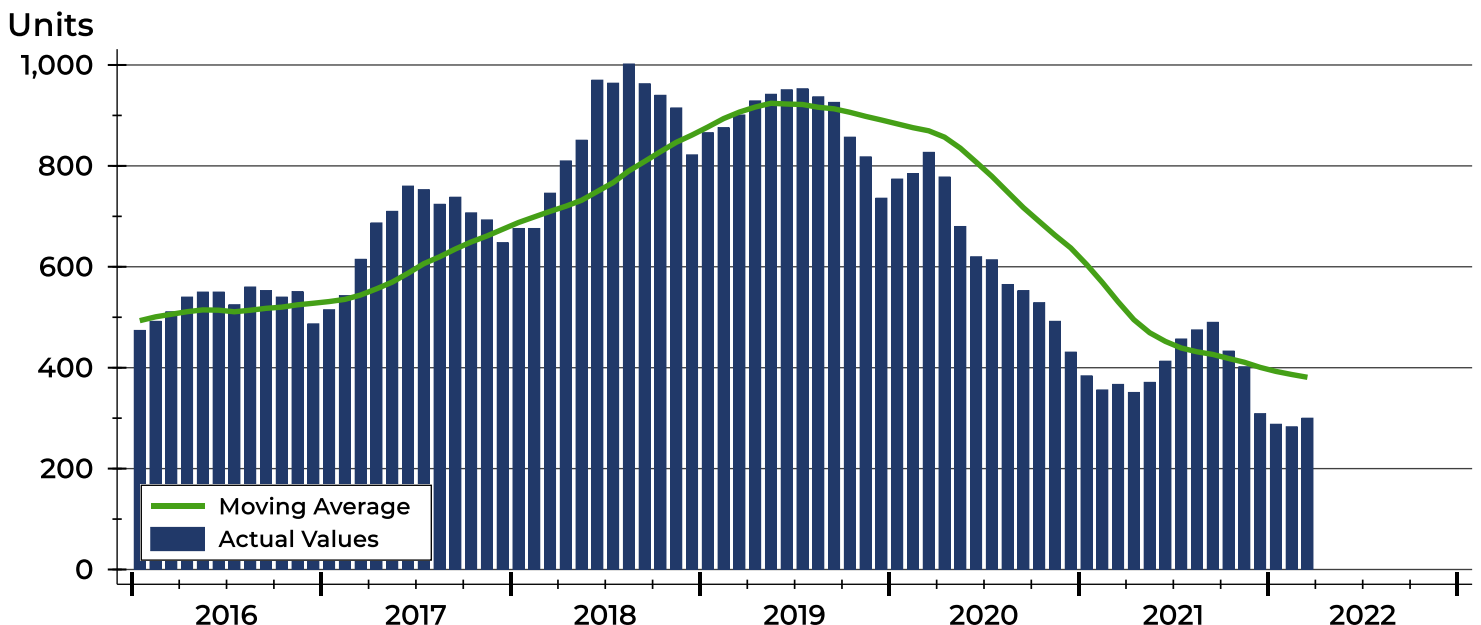
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2022	End of March 2021	Change
Active Listings		300	367	-18.3%
Volume (1,000s)		76,331	82,495	-7.5%
Months' Supply		1.3	1.8	-27.8%
Average	List Price	254,438	224,783	13.2%
	Days on Market	74	86	-14.0%
	Percent of Original	97.9%	97.7%	0.2%
Median	List Price	191,500	165,000	16.1%
	Days on Market	45	45	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 300 homes were available for sale in the Flint Hills MLS system at the end of March. This represents a 1.3 months' supply of active listings.

The median list price of homes on the market at the end of March was \$191,500, up 16.1% from 2021. The typical time on market for active listings was 45 days, down from 45 days a year earlier.

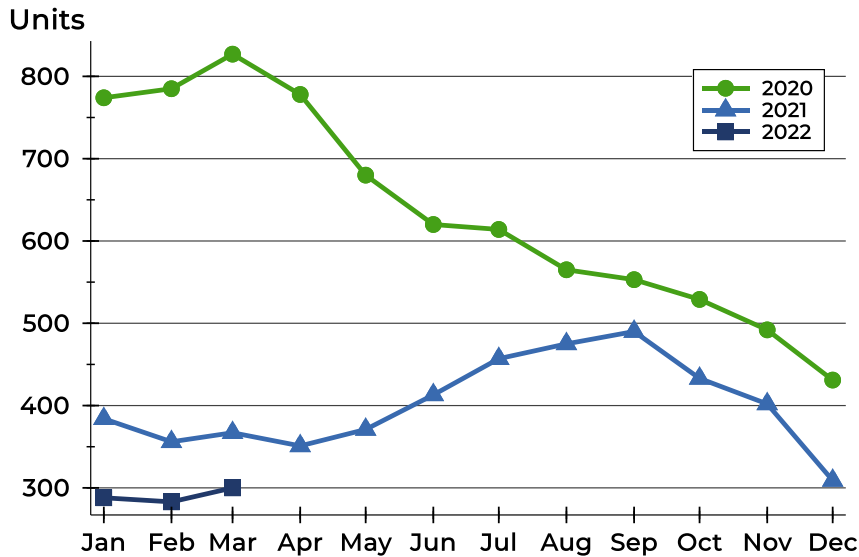
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	774	384	288
February	785	356	283
March	827	367	300
April	778	351	
May	680	371	
June	620	413	
July	614	457	
August	565	475	
September	553	490	
October	529	433	
November	492	402	
December	431	309	

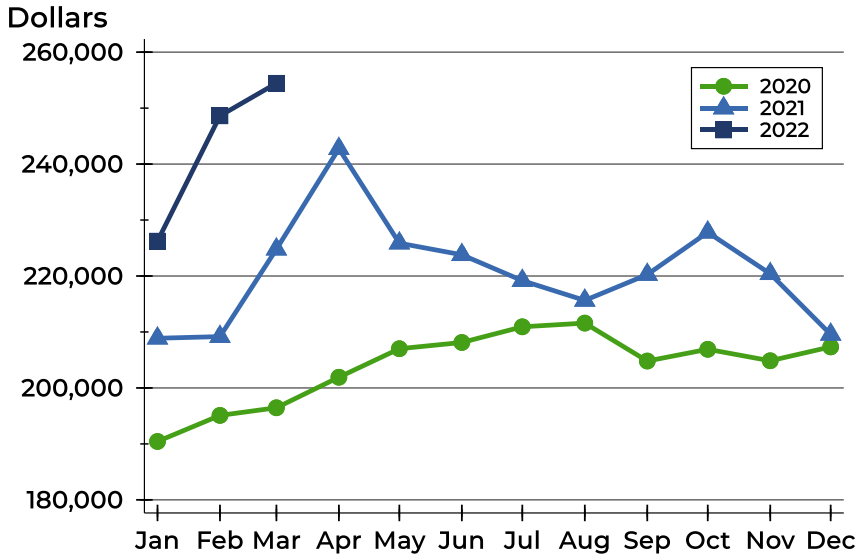
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	0.4	20,900	20,900	46	46	83.9%	83.9%
\$25,000-\$49,999	5	1.7%	0.8	41,380	44,000	124	129	91.0%	92.5%
\$50,000-\$99,999	53	17.7%	2.1	78,225	80,000	72	51	96.6%	100.0%
\$100,000-\$124,999	28	9.3%	1.5	114,000	115,000	66	35	97.1%	100.0%
\$125,000-\$149,999	30	10.0%	1.3	135,447	135,000	79	61	98.1%	100.0%
\$150,000-\$174,999	21	7.0%	0.9	163,524	162,900	69	31	99.1%	100.0%
\$175,000-\$199,999	18	6.0%	0.7	187,817	185,000	63	43	99.4%	100.0%
\$200,000-\$249,999	29	9.7%	0.8	228,745	230,000	124	53	98.1%	100.0%
\$250,000-\$299,999	28	9.3%	1.0	275,496	277,000	34	17	98.7%	100.0%
\$300,000-\$399,999	42	14.0%	1.4	355,375	362,000	73	46	99.3%	100.0%
\$400,000-\$499,999	24	8.0%	3.3	447,813	449,750	73	46	98.9%	100.0%
\$500,000-\$749,999	12	4.0%	3.0	595,733	562,450	51	24	100.1%	100.0%
\$750,000-\$999,999	4	1.3%	N/A	929,500	926,500	85	79	94.3%	98.7%
\$1,000,000 and up	5	1.7%	N/A	1,400,000	1,250,000	116	82	90.7%	100.0%



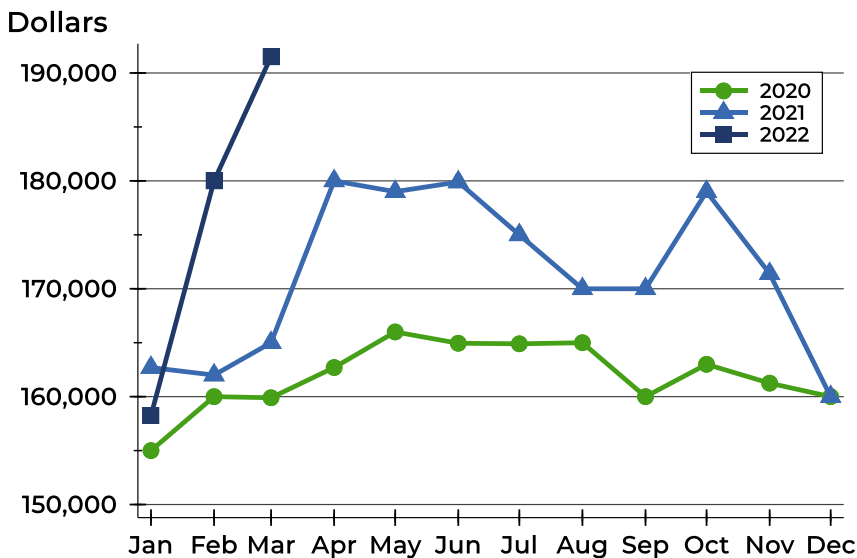
Entire MLS System Active Listings Analysis

Average Price



Month	2020	2021	2022
January	190,434	208,880	226,233
February	195,096	209,173	248,619
March	196,453	224,783	254,438
April	201,915	242,746	
May	207,009	225,867	
June	208,125	223,792	
July	210,928	219,178	
August	211,587	215,637	
September	204,809	220,257	
October	206,906	227,809	
November	204,855	220,400	
December	207,334	209,564	

Median Price

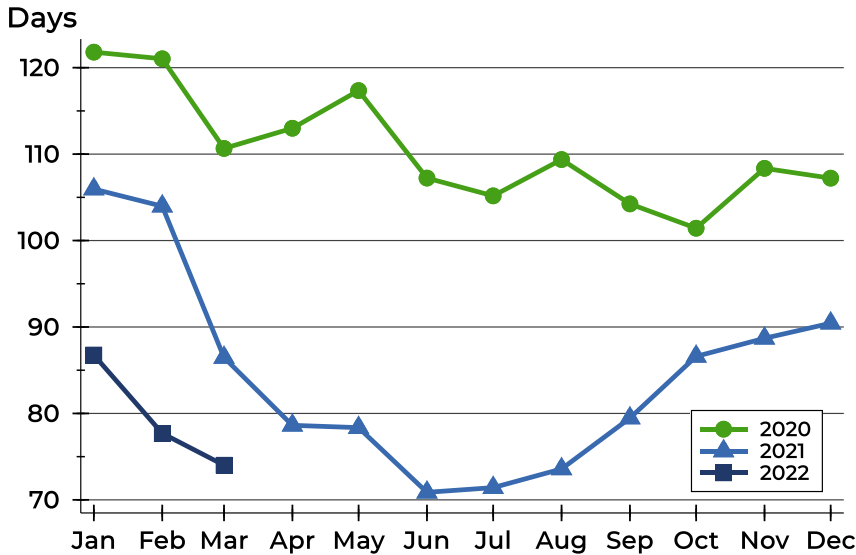


Month	2020	2021	2022
January	155,000	162,700	158,250
February	160,000	162,000	180,000
March	159,900	165,000	191,500
April	162,700	180,000	
May	166,000	179,000	
June	164,950	179,900	
July	164,900	175,000	
August	165,000	170,000	
September	160,000	170,000	
October	163,000	179,000	
November	161,250	171,400	
December	160,000	160,000	



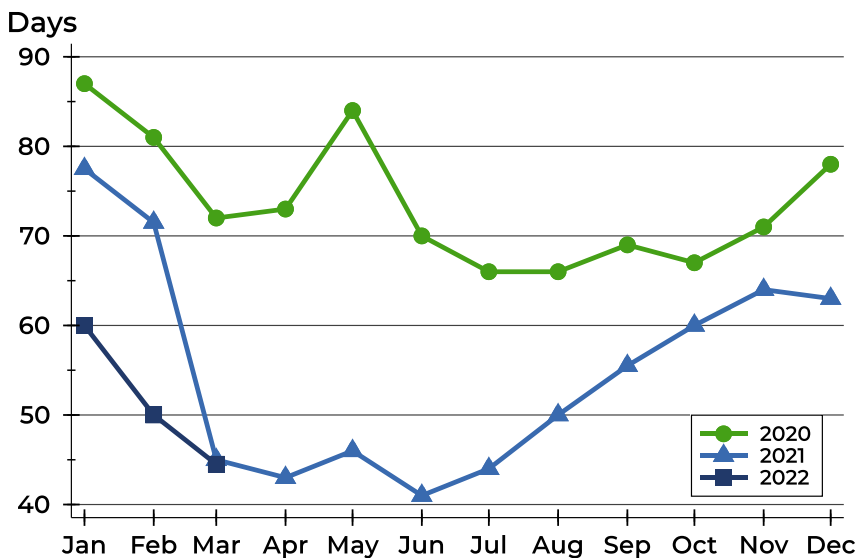
Entire MLS System Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	122	106	87
February	121	104	78
March	111	86	74
April	113	79	
May	117	78	
June	107	71	
July	105	71	
August	109	74	
September	104	79	
October	101	87	
November	108	89	
December	107	90	

Median DOM

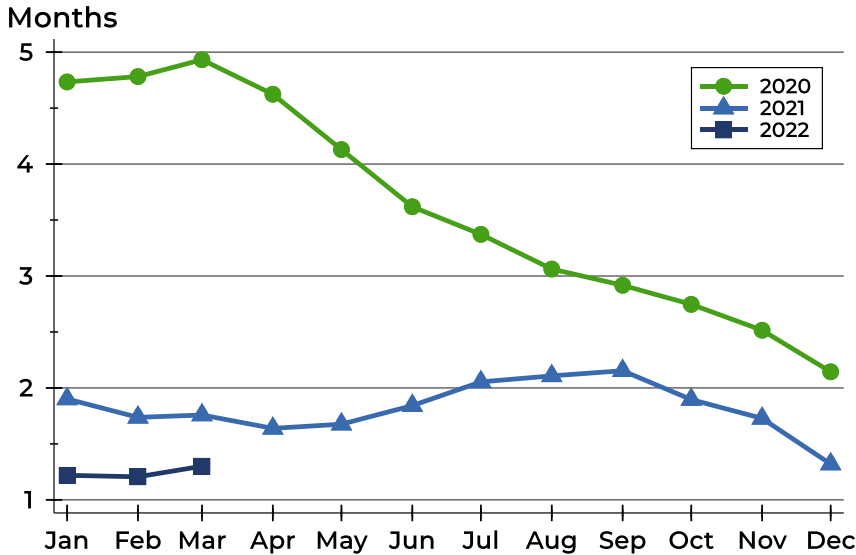


Month	2020	2021	2022
January	87	78	60
February	81	72	50
March	72	45	45
April	73	43	
May	84	46	
June	70	41	
July	66	44	
August	66	50	
September	69	56	
October	67	60	
November	71	64	
December	78	63	



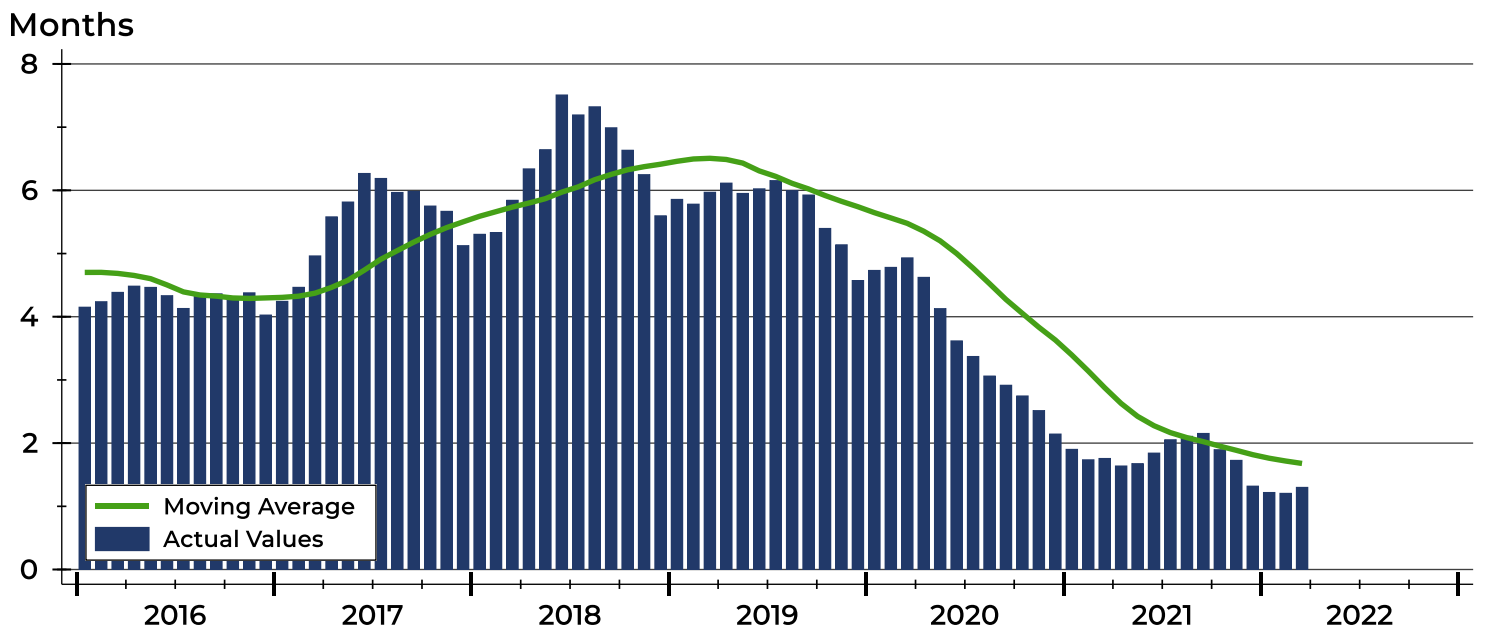
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	4.7	1.9	1.2
February	4.8	1.7	1.2
March	4.9	1.8	1.3
April	4.6	1.6	
May	4.1	1.7	
June	3.6	1.8	
July	3.4	2.1	
August	3.1	2.1	
September	2.9	2.2	
October	2.7	1.9	
November	2.5	1.7	
December	2.1	1.3	

History of Month's Supply





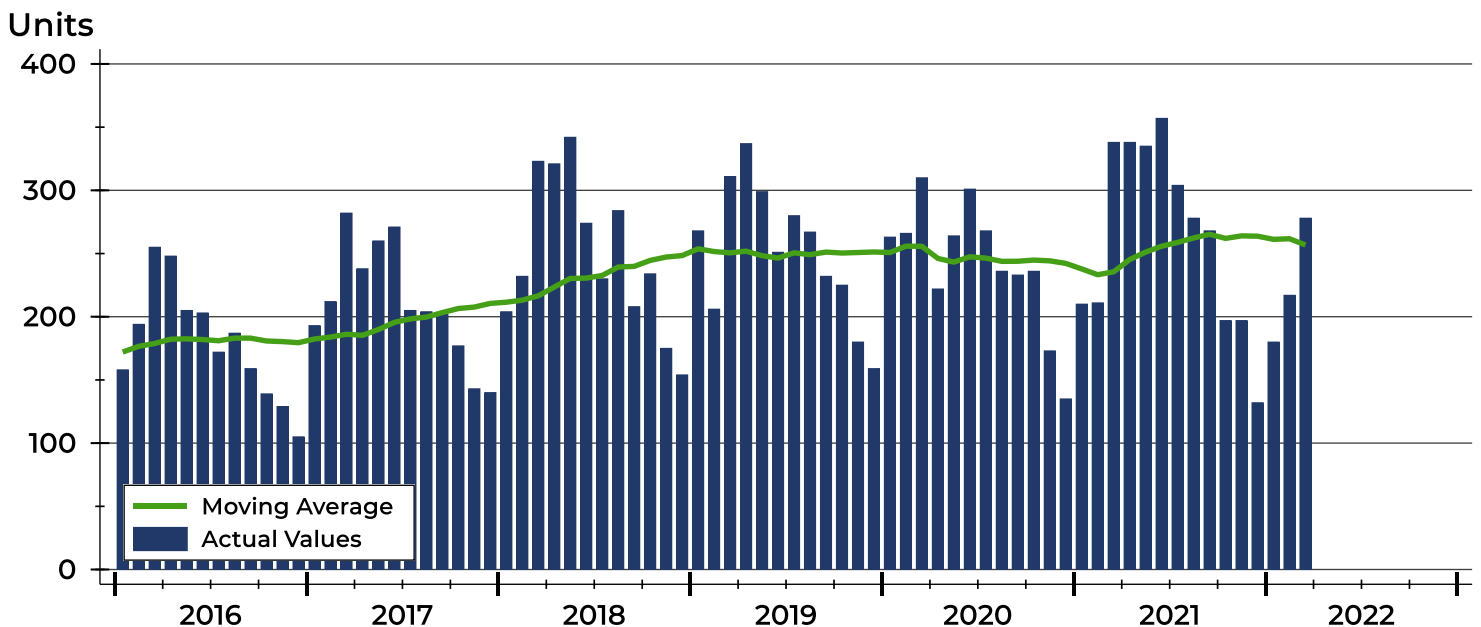
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2022	March 2021	Change
Current Month	New Listings	278	338	-17.8%
	Volume (1,000s)	68,106	77,813	-12.5%
	Average List Price	244,984	230,215	6.4%
	Median List Price	230,000	209,250	9.9%
Year-to-Date	New Listings	675	759	-11.1%
	Volume (1,000s)	162,564	166,328	-2.3%
	Average List Price	240,835	219,142	9.9%
	Median List Price	215,000	192,000	12.0%

A total of 278 new listings were added in the Flint Hills MLS system during March, down 17.8% from the same month in 2021. Year-to-date the Flint Hills MLS system has seen 675 new listings.

The median list price of these homes was \$230,000 up from \$209,250 in 2021.

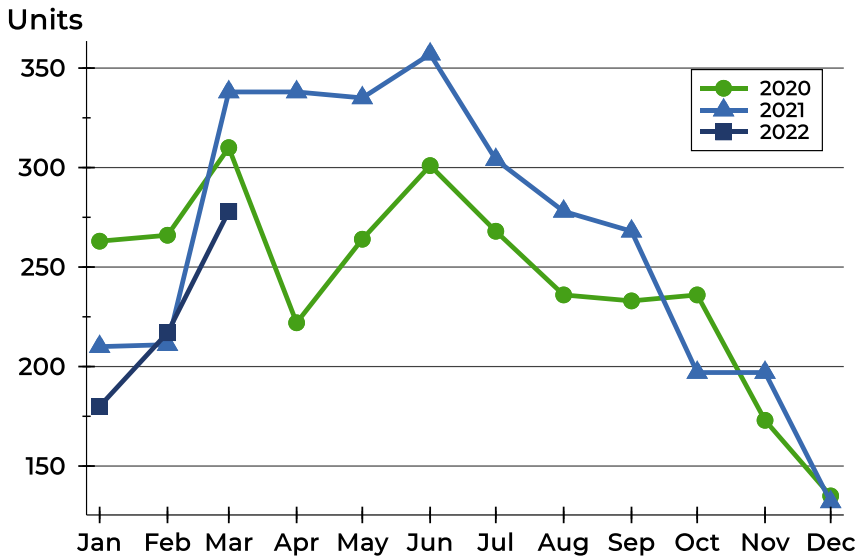
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	263	210	180
February	266	211	217
March	310	338	278
April	222	338	
May	264	335	
June	301	357	
July	268	304	
August	236	278	
September	233	268	
October	236	197	
November	173	197	
December	135	132	

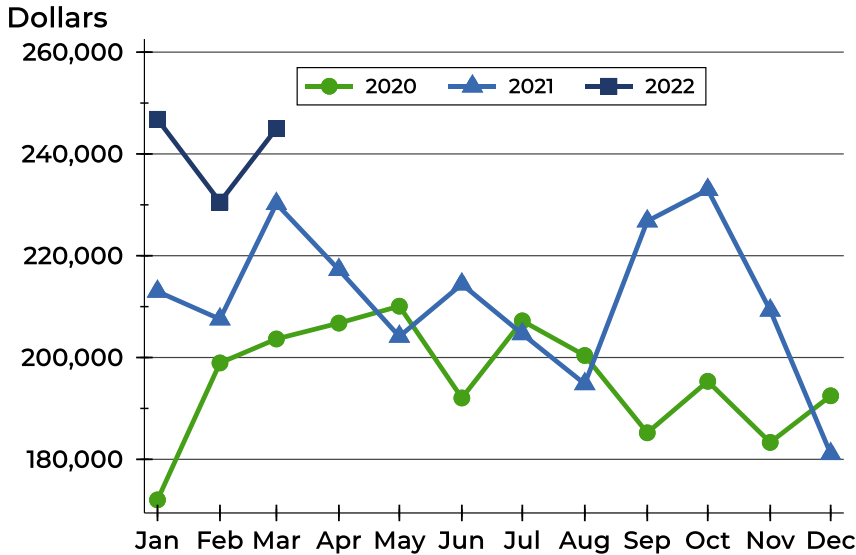
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	15,000	15,000	28	28	100.0%	100.0%
\$25,000-\$49,999	5	1.8%	37,800	40,000	16	16	100.0%	100.0%
\$50,000-\$99,999	21	7.6%	77,657	82,500	15	16	97.8%	100.0%
\$100,000-\$124,999	16	5.8%	114,844	115,900	14	11	99.6%	100.0%
\$125,000-\$149,999	21	7.6%	138,414	140,000	16	11	99.6%	100.0%
\$150,000-\$174,999	31	11.2%	160,532	160,000	8	5	99.9%	100.0%
\$175,000-\$199,999	28	10.1%	187,682	189,000	7	4	100.0%	100.0%
\$200,000-\$249,999	47	16.9%	233,654	238,000	8	4	101.6%	100.0%
\$250,000-\$299,999	45	16.2%	275,553	277,000	8	5	99.7%	100.0%
\$300,000-\$399,999	38	13.7%	342,867	341,250	18	12	99.7%	100.0%
\$400,000-\$499,999	14	5.0%	447,993	439,500	16	16	99.4%	100.0%
\$500,000-\$749,999	8	2.9%	595,425	567,000	13	5	99.8%	100.0%
\$750,000-\$999,999	1	0.4%	799,000	799,000	6	6	100.0%	100.0%
\$1,000,000 and up	2	0.7%	1,525,000	1,525,000	16	16	100.0%	100.0%



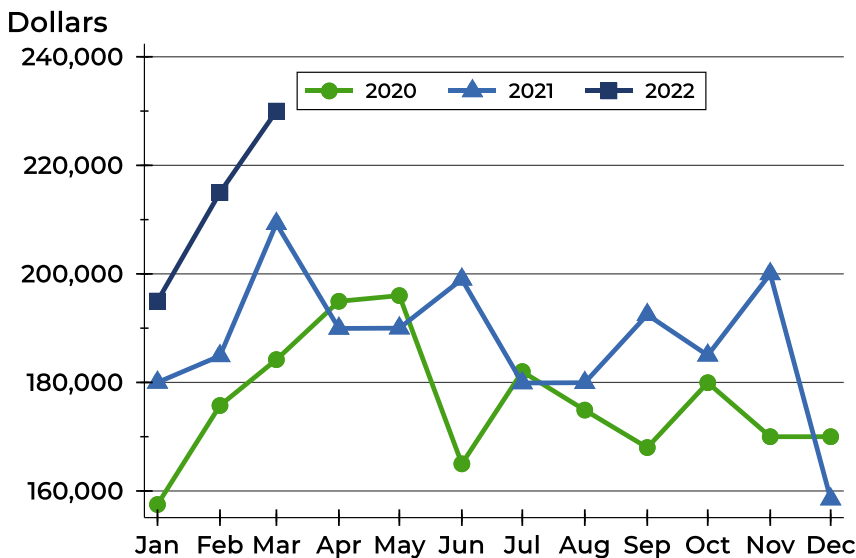
Entire MLS System New Listings Analysis

Average Price



Month	2020	2021	2022
January	172,032	212,979	246,816
February	198,938	207,537	230,558
March	203,650	230,215	244,984
April	206,765	217,248	
May	210,087	204,140	
June	192,054	214,406	
July	207,211	204,636	
August	200,401	194,814	
September	185,209	226,796	
October	195,332	232,974	
November	183,319	209,268	
December	192,484	181,085	

Median Price



Month	2020	2021	2022
January	157,500	180,000	195,000
February	175,750	184,900	215,000
March	184,200	209,250	230,000
April	194,950	189,950	
May	196,000	190,000	
June	165,000	199,000	
July	182,000	179,900	
August	174,900	179,950	
September	168,000	192,475	
October	179,950	185,000	
November	170,000	200,000	
December	170,000	158,500	



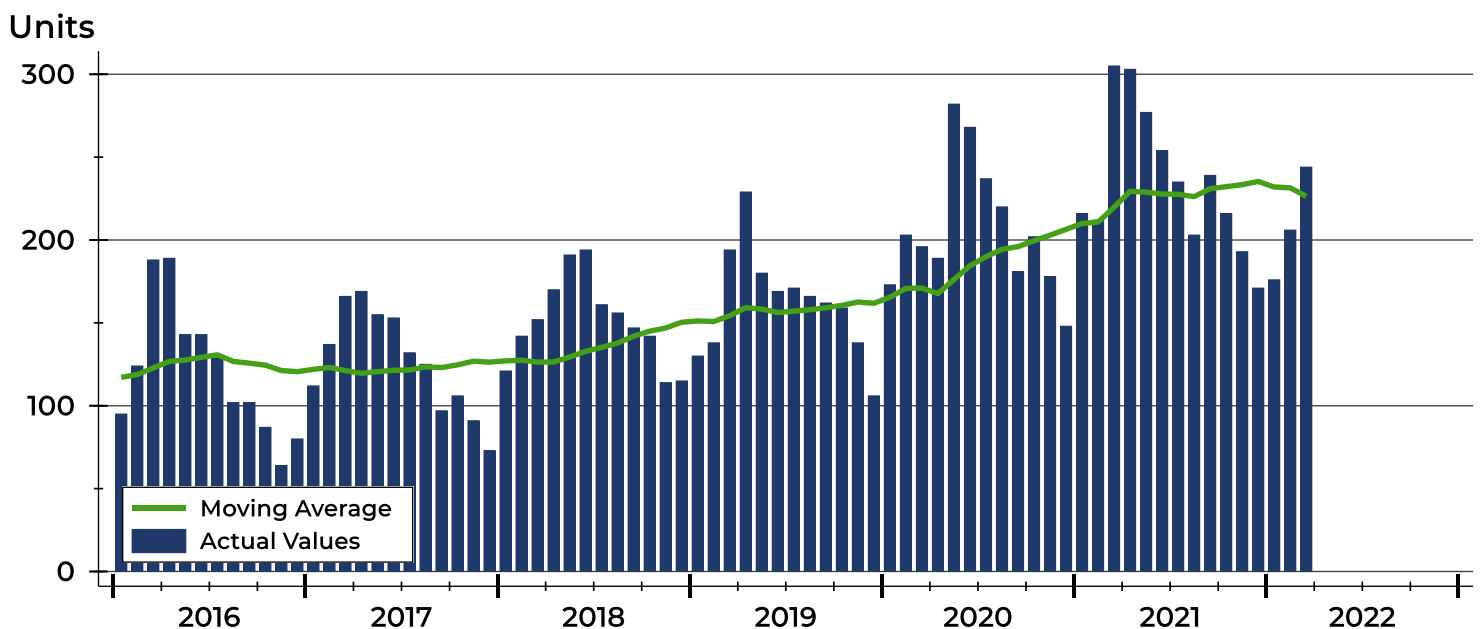
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2022	March 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		244	305	-20.0%	626	733	-14.6%
Volume (1,000s)		55,975	66,475	-15.8%	135,049	155,461	-13.1%
Average	Sale Price	229,406	217,952	5.3%	215,733	212,088	1.7%
	Days on Market	25	40	-37.5%	35	48	-27.1%
	Percent of Original	98.9%	97.8%	1.1%	98.0%	97.7%	0.3%
Median	Sale Price	215,000	199,000	8.0%	195,000	189,000	3.2%
	Days on Market	5	7	-28.6%	9	13	-30.8%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	99.6%	0.4%

A total of 244 contracts for sale were written in the Flint Hills MLS system during the month of March, down from 305 in 2021. The median list price of these homes was \$215,000, up from \$199,000 the prior year.

Half of the homes that went under contract in March were on the market less than 5 days, compared to 7 days in March 2021.

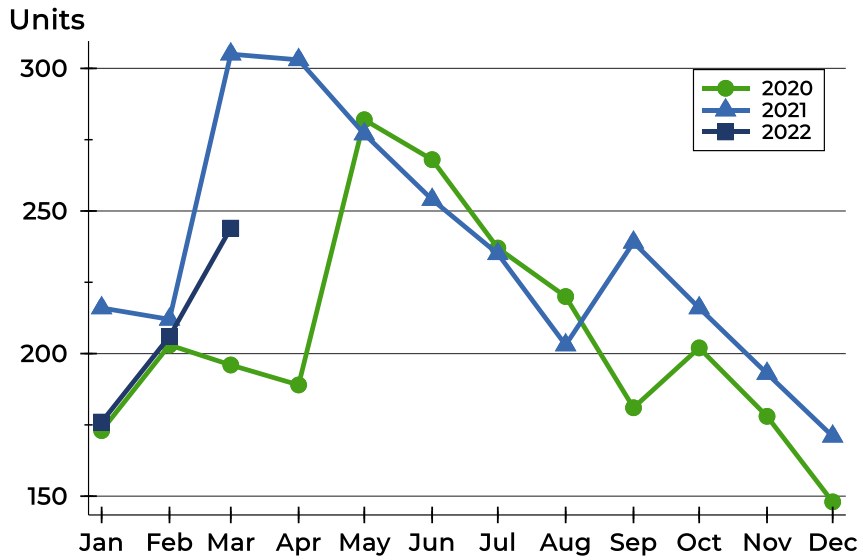
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	173	216	176
February	203	212	206
March	196	305	244
April	189	303	
May	282	277	
June	268	254	
July	237	235	
August	220	203	
September	181	239	
October	202	216	
November	178	193	
December	148	171	

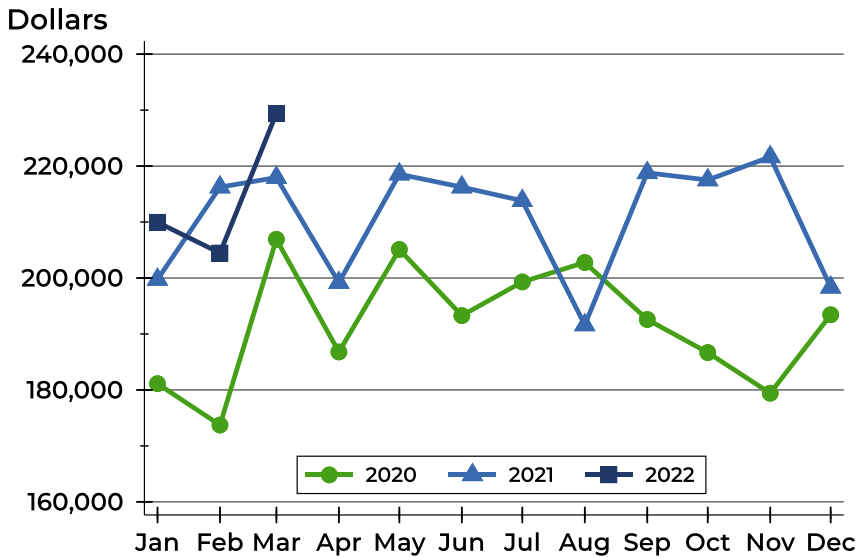
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	10	4.1%	42,640	41,750	37	29	92.6%	95.6%
\$50,000-\$99,999	20	8.2%	79,575	82,750	72	31	92.7%	96.9%
\$100,000-\$124,999	12	4.9%	112,283	110,000	55	11	97.0%	100.0%
\$125,000-\$149,999	21	8.6%	136,567	135,000	40	11	99.7%	100.0%
\$150,000-\$174,999	25	10.2%	158,960	159,000	12	4	99.7%	100.0%
\$175,000-\$199,999	27	11.1%	187,893	189,900	23	6	99.6%	100.0%
\$200,000-\$249,999	46	18.9%	232,509	236,500	20	4	99.3%	100.0%
\$250,000-\$299,999	36	14.8%	276,614	276,000	12	4	100.1%	100.0%
\$300,000-\$399,999	30	12.3%	340,345	337,450	12	6	101.1%	100.0%
\$400,000-\$499,999	10	4.1%	439,790	427,000	17	12	100.0%	100.0%
\$500,000-\$749,999	5	2.0%	566,800	559,000	8	2	99.6%	100.0%
\$750,000-\$999,999	1	0.4%	799,000	799,000	6	6	100.0%	100.0%
\$1,000,000 and up	1	0.4%	1,800,000	1,800,000	52	52	100.0%	100.0%



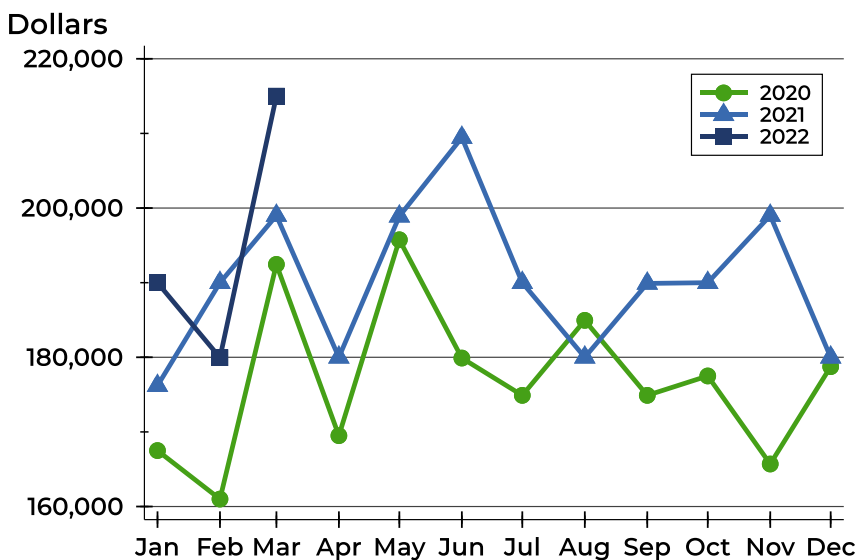
Entire MLS System Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	181,123	199,738	209,962
February	173,728	216,236	204,468
March	206,914	217,952	229,406
April	186,790	199,180	
May	205,099	218,551	
June	193,285	216,236	
July	199,300	213,811	
August	202,776	191,610	
September	192,589	218,797	
October	186,680	217,511	
November	179,420	221,644	
December	193,433	198,334	

Median Price

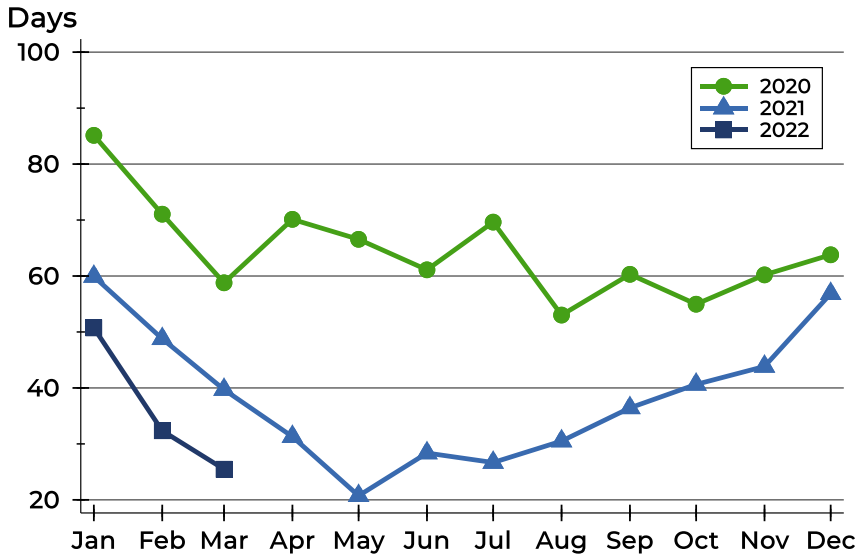


Month	2020	2021	2022
January	167,500	176,200	190,000
February	161,000	190,000	179,950
March	192,450	199,000	215,000
April	169,500	180,000	
May	195,750	198,900	
June	179,900	209,450	
July	174,900	190,000	
August	184,950	180,000	
September	174,900	189,900	
October	177,500	190,000	
November	165,700	199,000	
December	178,750	180,000	



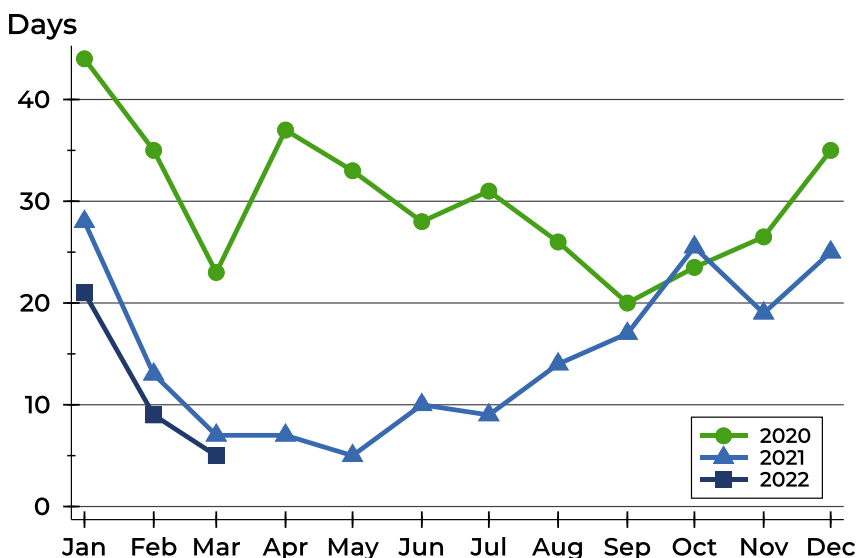
Entire MLS System Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	85	60	51
February	71	49	32
March	59	40	25
April	70	31	
May	67	21	
June	61	28	
July	70	27	
August	53	31	
September	60	36	
October	55	41	
November	60	44	
December	64	57	

Median DOM



Month	2020	2021	2022
January	44	28	21
February	35	13	9
March	23	7	5
April	37	7	
May	33	5	
June	28	10	
July	31	9	
August	26	14	
September	20	17	
October	24	26	
November	27	19	
December	35	25	



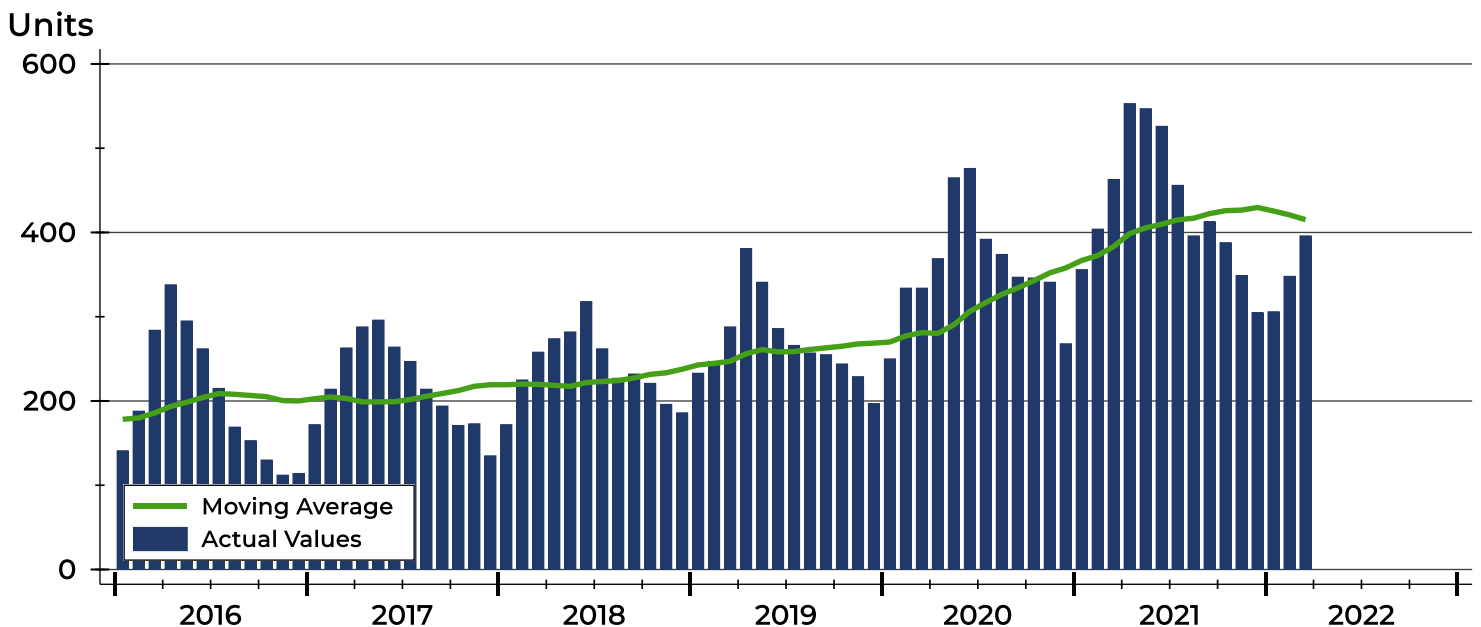
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of March 2021	Change
Pending Contracts		396	463	-14.5%
Volume (1,000s)		94,521	97,147	-2.7%
Average	List Price	238,690	209,821	13.8%
	Days on Market	35	44	-20.5%
	Percent of Original	99.0%	98.8%	0.2%
Median	List Price	221,450	192,000	15.3%
	Days on Market	7	10	-30.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 396 listings in the Flint Hills MLS system had contracts pending at the end of March, down from 463 contracts pending at the end of March 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

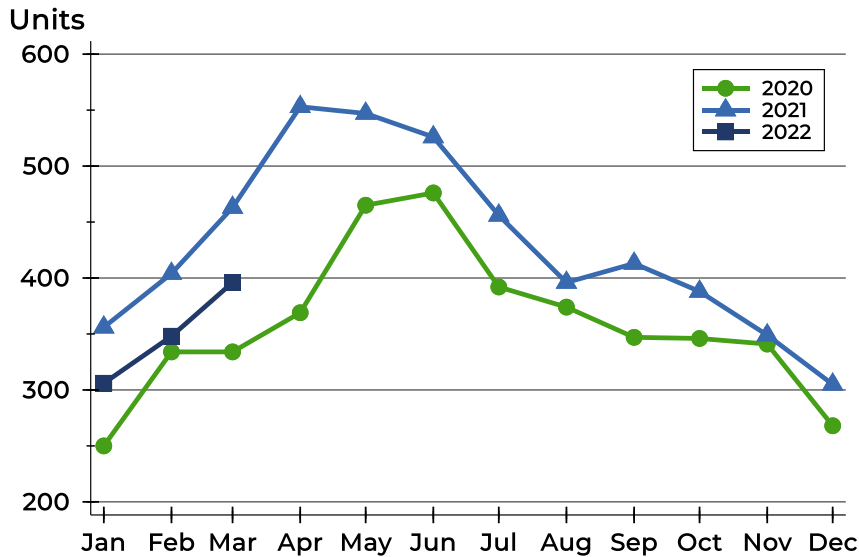
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	250	356	306
February	334	404	348
March	334	463	396
April	369	553	
May	465	547	
June	476	526	
July	392	456	
August	374	396	
September	347	413	
October	346	388	
November	341	349	
December	268	305	

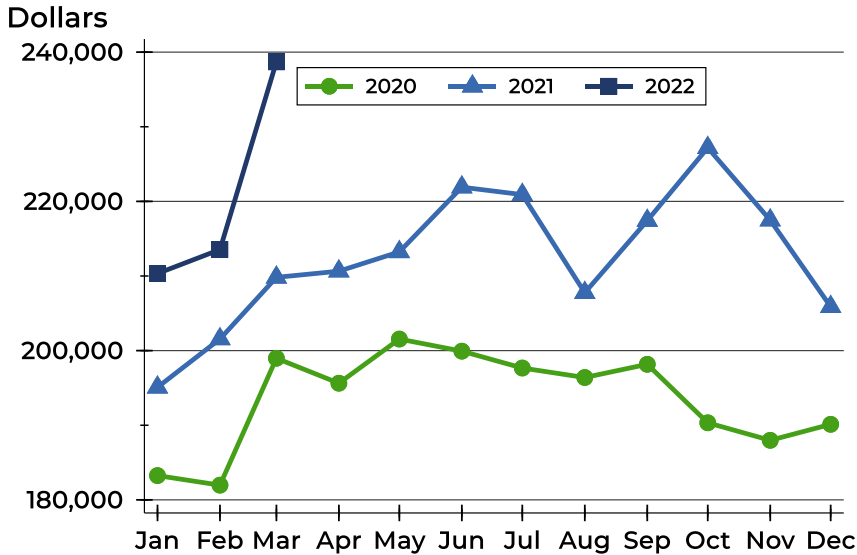
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.5%	12,500	12,500	30	30	87.0%	87.0%
\$25,000-\$49,999	11	2.8%	40,127	40,000	44	39	89.8%	91.1%
\$50,000-\$99,999	27	6.8%	80,711	83,000	84	49	93.7%	100.0%
\$100,000-\$124,999	19	4.8%	113,958	112,500	45	15	99.3%	100.0%
\$125,000-\$149,999	38	9.6%	138,421	139,450	43	14	99.4%	100.0%
\$150,000-\$174,999	41	10.4%	159,766	159,900	26	5	99.5%	100.0%
\$175,000-\$199,999	37	9.3%	187,730	189,000	34	7	98.6%	100.0%
\$200,000-\$249,999	79	19.9%	230,591	234,900	23	4	99.5%	100.0%
\$250,000-\$299,999	56	14.1%	274,205	275,000	16	4	100.5%	100.0%
\$300,000-\$399,999	51	12.9%	343,235	339,900	53	9	100.6%	100.0%
\$400,000-\$499,999	19	4.8%	446,294	450,000	30	16	99.8%	100.0%
\$500,000-\$749,999	13	3.3%	563,316	549,900	11	5	99.9%	100.0%
\$750,000-\$999,999	1	0.3%	799,000	799,000	6	6	100.0%	100.0%
\$1,000,000 and up	2	0.5%	1,637,500	1,637,500	26	26	100.0%	100.0%



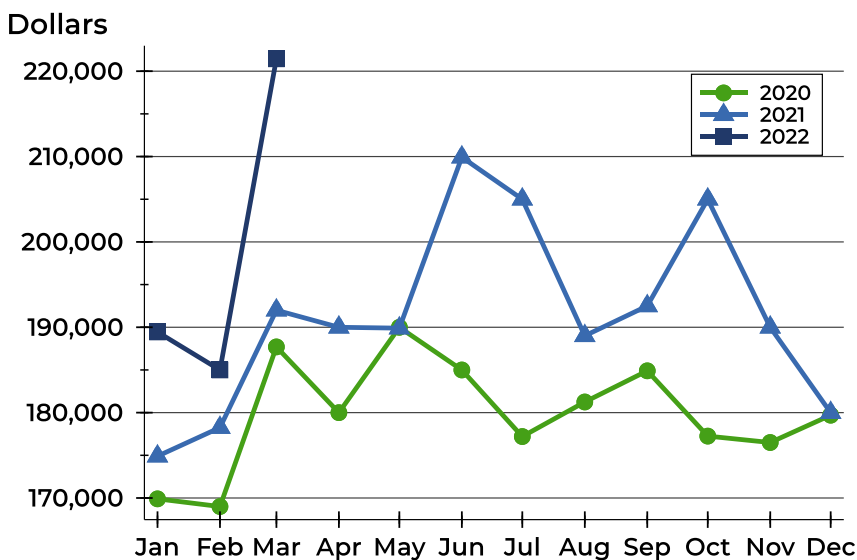
Entire MLS System Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	183,259	195,087	210,334
February	181,974	201,563	213,544
March	198,981	209,821	238,690
April	195,633	210,649	
May	201,551	213,236	
June	199,929	221,905	
July	197,671	220,905	
August	196,396	207,764	
September	198,168	217,430	
October	190,332	227,191	
November	187,981	217,486	
December	190,128	205,886	

Median Price

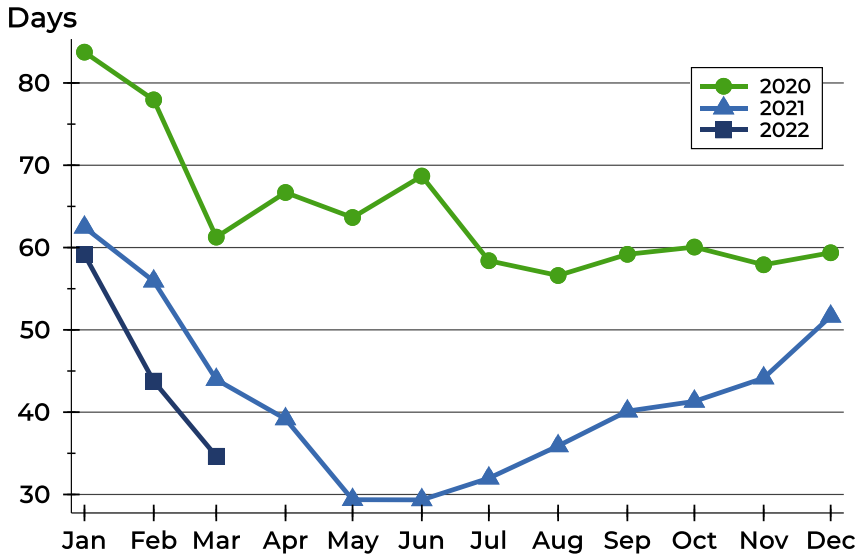


Month	2020	2021	2022
January	169,900	174,900	189,450
February	169,000	178,250	185,000
March	187,700	192,000	221,450
April	180,000	190,000	
May	190,000	189,900	
June	185,000	209,925	
July	177,200	205,000	
August	181,250	189,000	
September	184,900	192,500	
October	177,250	205,000	
November	176,500	190,000	
December	179,700	180,000	



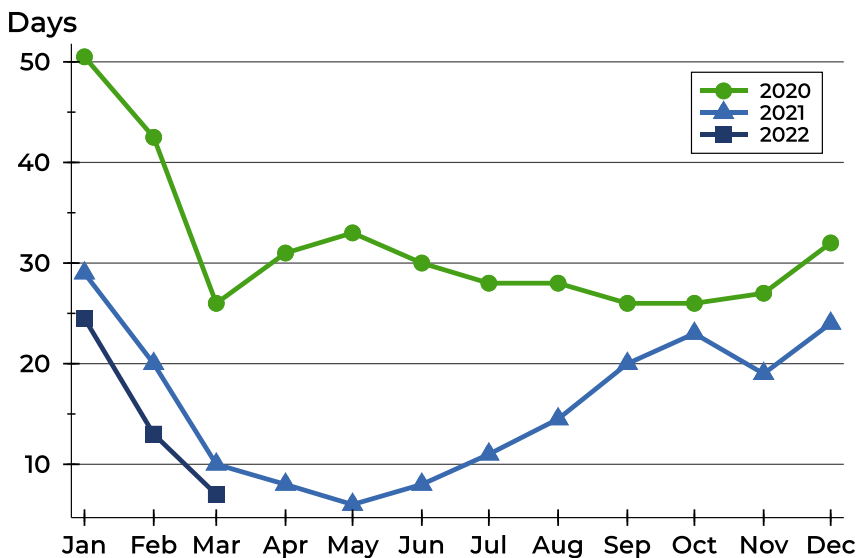
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	84	62	59
February	78	56	44
March	61	44	35
April	67	39	
May	64	29	
June	69	29	
July	58	32	
August	57	36	
September	59	40	
October	60	41	
November	58	44	
December	59	52	

Median DOM



Month	2020	2021	2022
January	51	29	25
February	43	20	13
March	26	10	7
April	31	8	
May	33	6	
June	30	8	
July	28	11	
August	28	15	
September	26	20	
October	26	23	
November	27	19	
December	32	24	