



**April
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Fell in April

Total home sales in the Flint Hills MLS system fell last month to 202 units, compared to 222 units in April 2021. Total sales volume was \$48.0 million, up from a year earlier.

The median sale price in April was \$226,500, up from \$172,000 a year earlier. Homes that sold in April were typically on the market for 9 days and sold for 100.0% of their list prices.

Flint Hills MLS Active Listings Down at End of April

The total number of active listings in the Flint Hills MLS system at the end of April was 330 units, down from 351 at the same point in 2021. This represents a 1.4 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$193,500.

During April, a total of 271 contracts were written down from 303 in April 2021. At the end of the month, there were 463 contracts still pending.

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**April
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		202	222	157	698	747	589
Change from prior year		-9.0%	41.4%	4.7%	-6.6%	26.8%	17.6%
Active Listings		330	351	778	N/A	N/A	N/A
Change from prior year		-6.0%	-54.9%	-16.3%			
Months' Supply		1.4	1.6	4.6	N/A	N/A	N/A
Change from prior year		-12.5%	-65.2%	-24.6%			
New Listings		302	338	222	984	1,097	1,061
Change from prior year		-10.7%	52.3%	-34.1%	-10.3%	3.4%	-5.4%
Contracts Written		271	303	189	893	1,036	761
Change from prior year		-10.6%	60.3%	-17.5%	-13.8%	36.1%	10.1%
Pending Contracts		463	553	369	N/A	N/A	N/A
Change from prior year		-16.3%	49.9%	-3.1%			
Sales Volume (1,000s)		47,963	42,008	29,401	146,753	144,222	104,275
Change from prior year		14.2%	42.9%	25.7%	1.8%	38.3%	17.1%
Average	Sale Price	237,439	189,225	187,269	210,249	193,069	177,037
	Change from prior year	25.5%	1.0%	20.1%	8.9%	9.1%	-0.4%
	List Price of Actives	244,659	242,746	201,915	N/A	N/A	N/A
	Change from prior year	0.8%	20.2%	-3.1%			
	Days on Market	37	39	65	41	54	80
Change from prior year	-5.1%	-40.0%	-18.8%	-24.1%	-32.5%	-7.0%	
	Percent of List	98.6%	98.6%	97.5%	98.4%	98.0%	96.9%
Change from prior year	0.0%	1.1%	1.1%	0.4%	1.1%	0.0%	
	Percent of Original	97.4%	97.0%	95.9%	96.6%	96.5%	94.4%
Change from prior year	0.4%	1.1%	1.7%	0.1%	2.2%	0.6%	
Median	Sale Price	226,500	172,000	165,000	189,000	175,000	160,000
	Change from prior year	31.7%	4.2%	11.9%	8.0%	9.4%	-2.4%
	List Price of Actives	193,500	180,000	162,700	N/A	N/A	N/A
	Change from prior year	7.5%	10.6%	-2.3%			
	Days on Market	9	8	33	15	20	42
Change from prior year	12.5%	-75.8%	-13.2%	-25.0%	-52.4%	-19.2%	
	Percent of List	100.0%	100.0%	98.5%	100.0%	99.5%	98.2%
Change from prior year	0.0%	1.5%	0.4%	0.5%	1.3%	0.1%	
	Percent of Original	100.0%	100.0%	97.5%	100.0%	98.6%	96.9%
Change from prior year	0.0%	2.6%	0.8%	1.4%	1.8%	0.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Entire MLS System Closed Listings Analysis

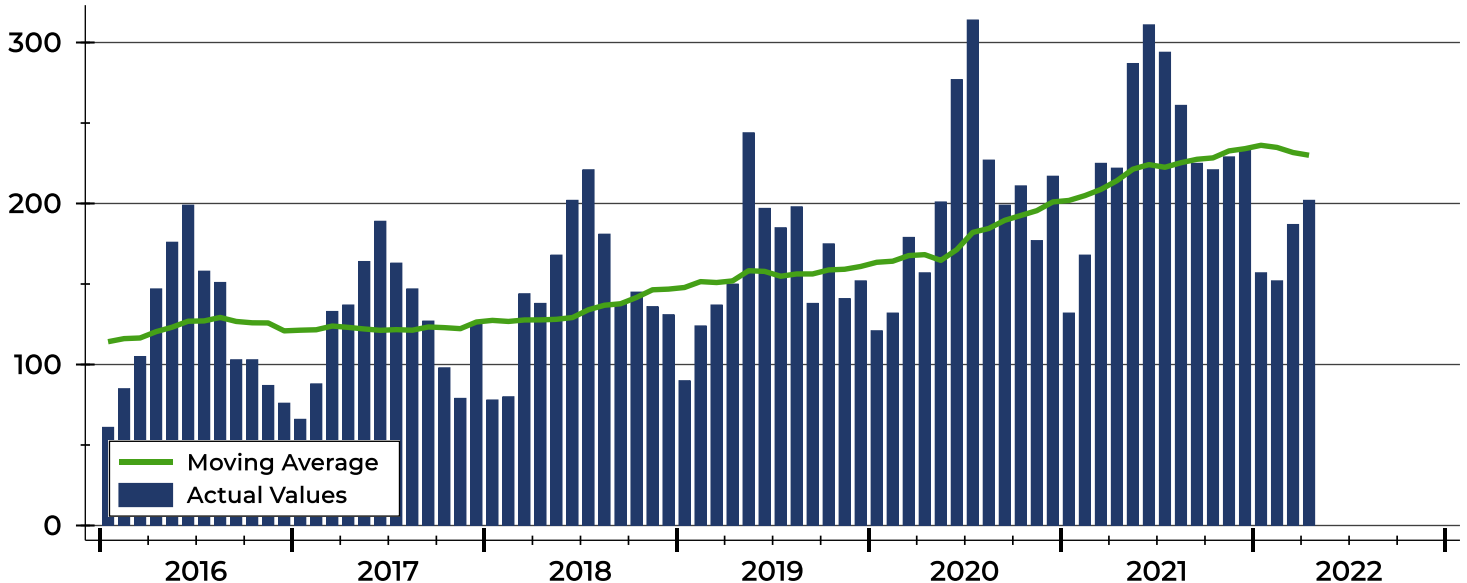
Summary Statistics for Closed Listings		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		202	222	-9.0%	698	747	-6.6%
Volume (1,000s)		47,963	42,008	14.2%	146,753	144,222	1.8%
Months' Supply		1.4	1.6	-12.5%	N/A	N/A	N/A
Average	Sale Price	237,439	189,225	25.5%	210,249	193,069	8.9%
	Days on Market	37	39	-5.1%	41	54	-24.1%
	Percent of List	98.6%	98.6%	0.0%	98.4%	98.0%	0.4%
	Percent of Original	97.4%	97.0%	0.4%	96.6%	96.5%	0.1%
Median	Sale Price	226,500	172,000	31.7%	189,000	175,000	8.0%
	Days on Market	9	8	12.5%	15	20	-25.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	99.5%	0.5%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	98.6%	1.4%

A total of 202 homes sold in the Flint Hills MLS system in April, down from 222 units in April 2021. Total sales volume rose to \$48.0 million compared to \$42.0 million in the previous year.

The median sales price in April was \$226,500, up 31.7% compared to the prior year. Median days on market was 9 days, down from 12 days in March, but up from 8 in April 2021.

History of Closed Listings

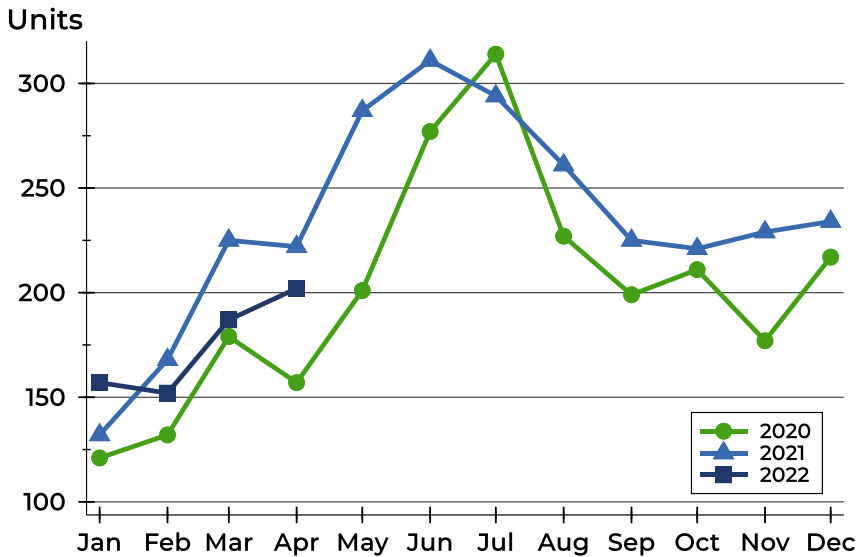
Units





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	121	132	157
February	132	168	152
March	179	225	187
April	157	222	202
May	201	287	
June	277	311	
July	314	294	
August	227	261	
September	199	225	
October	211	221	
November	177	229	
December	217	234	

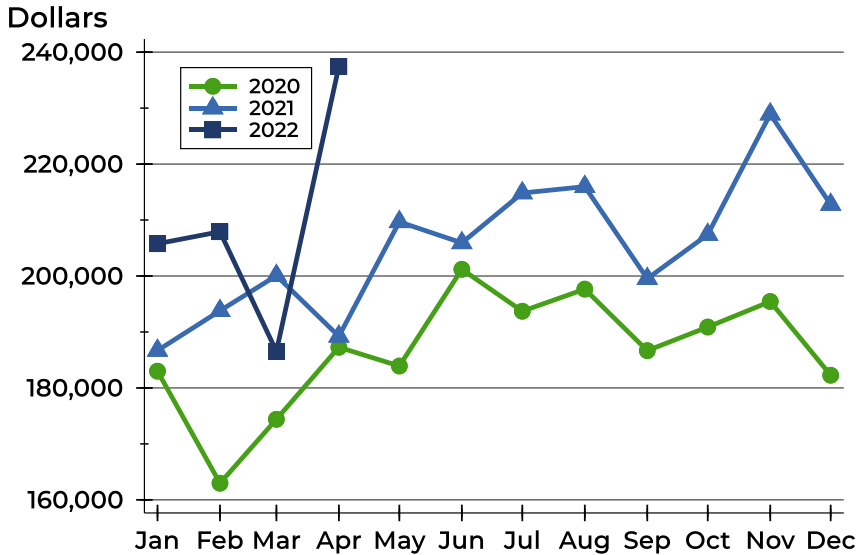
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.0%	1.2	8,500	8,500	30	30	61.7%	61.7%	57.8%	57.8%
\$25,000-\$49,999	9	4.5%	1.2	36,950	35,000	70	73	86.1%	83.6%	77.4%	77.8%
\$50,000-\$99,999	17	8.4%	2.0	75,841	77,000	67	45	95.0%	98.4%	88.4%	89.2%
\$100,000-\$124,999	11	5.4%	1.9	113,653	115,000	27	18	96.7%	99.1%	96.7%	99.1%
\$125,000-\$149,999	20	9.9%	1.5	139,560	138,000	53	20	99.0%	100.0%	97.4%	99.3%
\$150,000-\$174,999	14	6.9%	1.0	158,057	155,000	16	8	100.0%	100.0%	100.0%	100.0%
\$175,000-\$199,999	14	6.9%	0.8	183,691	184,500	40	13	99.5%	99.1%	98.0%	97.4%
\$200,000-\$249,999	32	15.8%	1.0	228,359	230,250	27	5	101.4%	100.0%	100.8%	100.2%
\$250,000-\$299,999	33	16.3%	1.2	270,388	271,000	13	5	101.1%	100.4%	101.0%	100.4%
\$300,000-\$399,999	30	14.9%	1.5	346,262	345,550	51	7	100.3%	100.1%	101.9%	100.2%
\$400,000-\$499,999	13	6.4%	3.4	455,260	465,000	42	16	98.9%	100.0%	98.1%	100.0%
\$500,000-\$749,999	6	3.0%	2.1	560,250	555,500	8	3	100.5%	100.0%	100.2%	100.0%
\$750,000-\$999,999	0	0.0%	6.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.5%	16.0	1,600,000	1,600,000	52	52	88.9%	88.9%	88.9%	88.9%



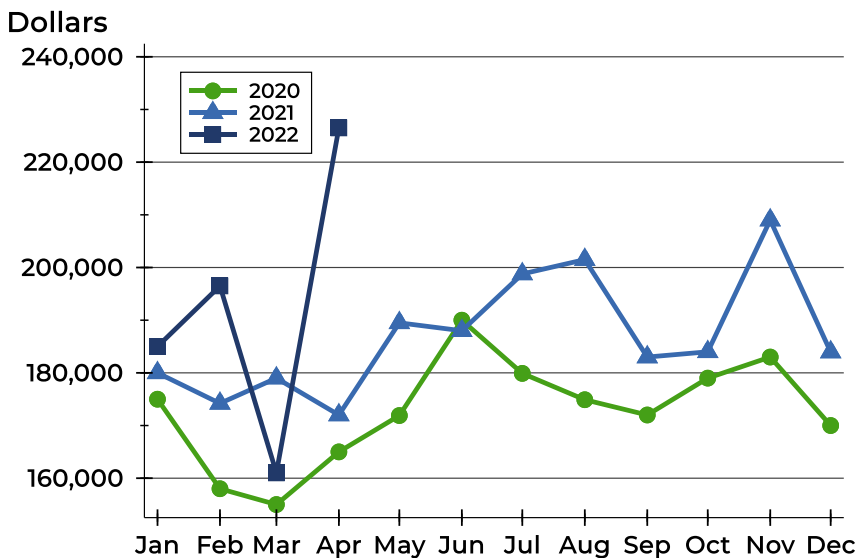
Entire MLS System Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	182,996	186,689	205,770
February	162,977	193,796	207,913
March	174,402	200,061	186,535
April	187,269	189,225	237,439
May	183,922	209,681	
June	201,204	205,917	
July	193,705	214,832	
August	197,660	215,972	
September	186,666	199,533	
October	190,887	207,405	
November	195,447	228,923	
December	182,274	212,770	

Median Price

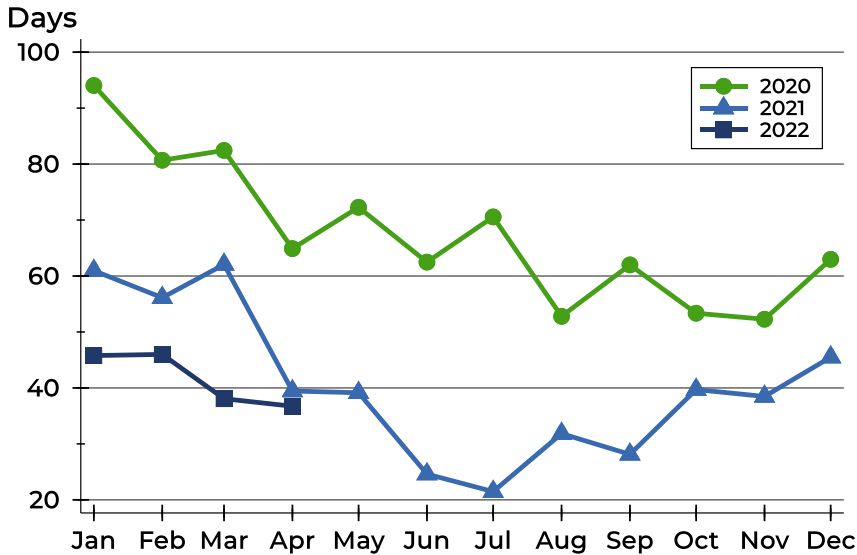


Month	2020	2021	2022
January	175,000	180,000	185,000
February	158,000	174,200	196,500
March	155,000	179,000	161,000
April	165,000	172,000	226,500
May	171,900	189,500	
June	190,000	188,000	
July	179,900	198,775	
August	174,900	201,500	
September	172,000	183,000	
October	179,000	184,000	
November	183,000	209,000	
December	170,000	183,950	



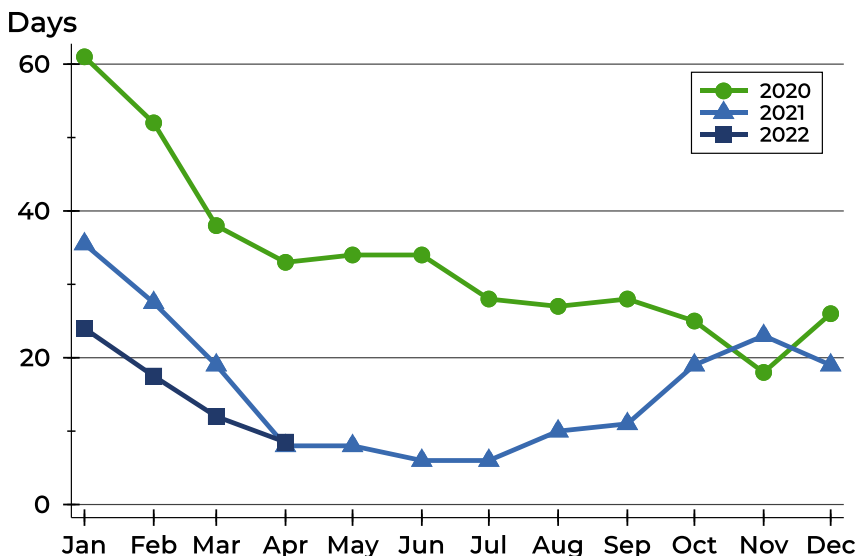
Entire MLS System Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	94	61	46
February	81	56	46
March	82	62	38
April	65	39	37
May	72	39	
June	62	25	
July	71	21	
August	53	32	
September	62	28	
October	53	40	
November	52	38	
December	63	45	

Median DOM



Month	2020	2021	2022
January	61	36	24
February	52	28	18
March	38	19	12
April	33	8	9
May	34	8	
June	34	6	
July	28	6	
August	27	10	
September	28	11	
October	25	19	
November	18	23	
December	26	19	



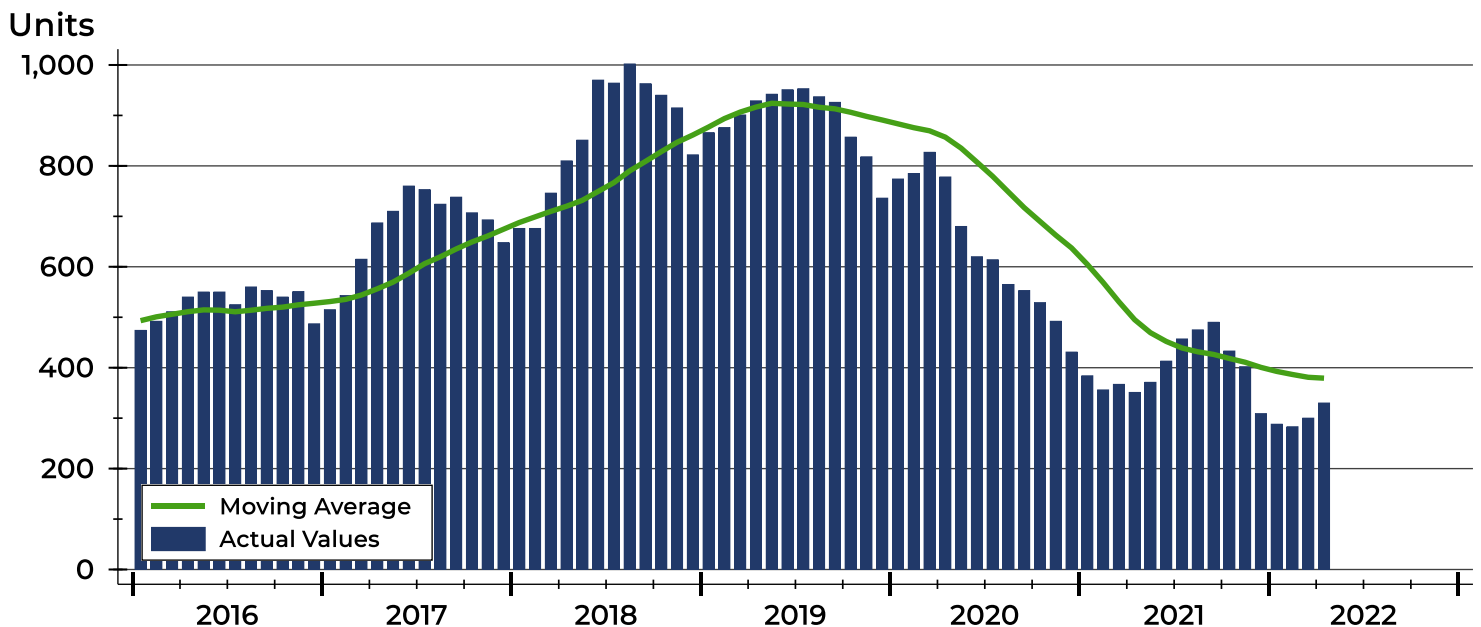
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2022	End of April 2021	Change
Active Listings		330	351	-6.0%
Volume (1,000s)		80,738	85,204	-5.2%
Months' Supply		1.4	1.6	-12.5%
Average	List Price	244,659	242,746	0.8%
	Days on Market	72	79	-8.9%
	Percent of Original	97.9%	97.9%	0.0%
Median	List Price	193,500	180,000	7.5%
	Days on Market	39	43	-9.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 330 homes were available for sale in the Flint Hills MLS system at the end of April. This represents a 1.4 months' supply of active listings.

The median list price of homes on the market at the end of April was \$193,500, up 7.5% from 2021. The typical time on market for active listings was 39 days, down from 43 days a year earlier.

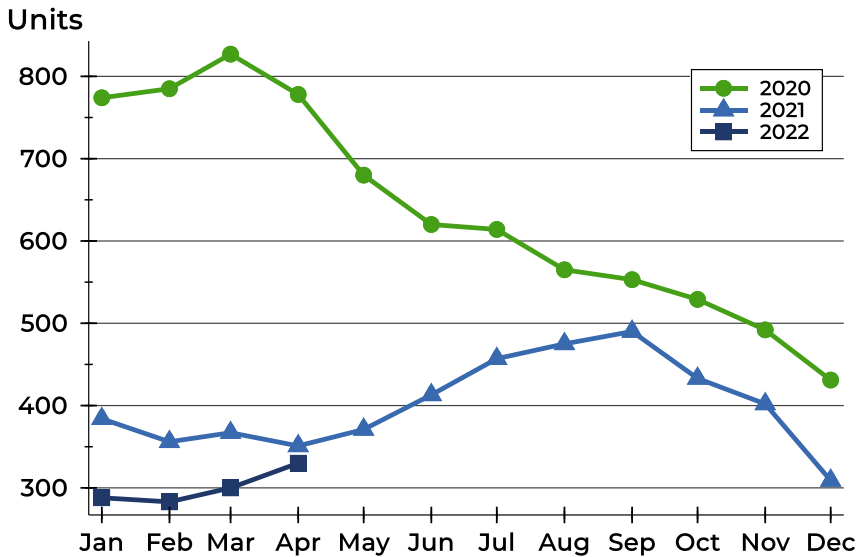
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	774	384	288
February	785	356	283
March	827	367	300
April	778	351	330
May	680	371	
June	620	413	
July	614	457	
August	565	475	
September	553	490	
October	529	433	
November	492	402	
December	431	309	

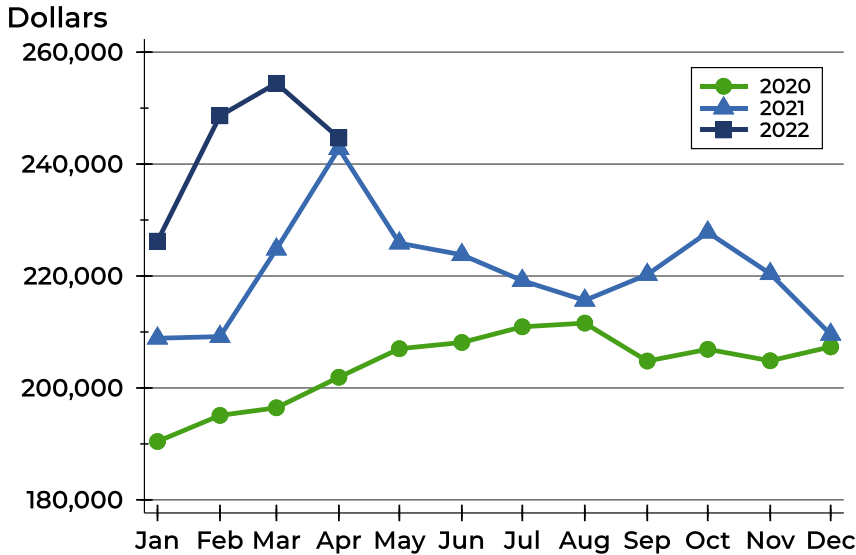
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	0.9%	1.2	19,300	19,000	32	14	94.6%	100.0%
\$25,000-\$49,999	8	2.4%	1.2	40,488	40,000	68	19	91.0%	96.2%
\$50,000-\$99,999	46	13.9%	2.0	78,192	81,250	80	66	96.9%	100.0%
\$100,000-\$124,999	34	10.3%	1.9	114,153	115,000	69	37	96.8%	100.0%
\$125,000-\$149,999	36	10.9%	1.5	136,300	135,000	80	61	98.0%	100.0%
\$150,000-\$174,999	23	7.0%	1.0	162,452	160,000	61	35	97.8%	100.0%
\$175,000-\$199,999	21	6.4%	0.8	187,952	185,000	63	34	99.3%	100.0%
\$200,000-\$249,999	39	11.8%	1.0	226,338	224,900	99	33	97.6%	100.0%
\$250,000-\$299,999	33	10.0%	1.2	275,638	279,900	35	15	98.4%	100.0%
\$300,000-\$399,999	44	13.3%	1.5	358,835	367,450	72	48	99.5%	100.0%
\$400,000-\$499,999	27	8.2%	3.4	445,134	443,000	71	39	99.3%	100.0%
\$500,000-\$749,999	9	2.7%	2.1	595,989	565,000	51	48	100.5%	100.0%
\$750,000-\$999,999	3	0.9%	6.0	947,667	958,000	111	119	93.3%	100.0%
\$1,000,000 and up	4	1.2%	16.0	1,587,500	1,650,000	142	127	93.8%	100.0%



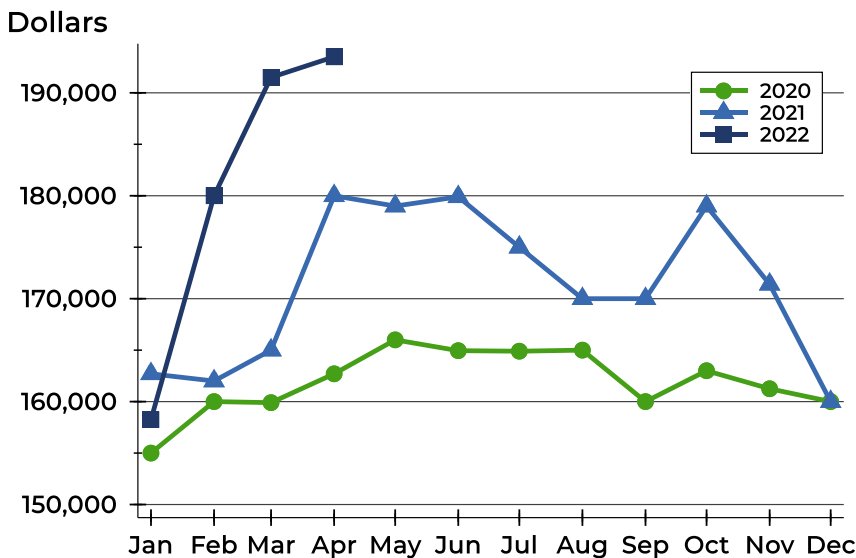
Entire MLS System Active Listings Analysis

Average Price



Month	2020	2021	2022
January	190,434	208,880	226,233
February	195,096	209,173	248,619
March	196,453	224,783	254,438
April	201,915	242,746	244,659
May	207,009	225,867	
June	208,125	223,792	
July	210,928	219,178	
August	211,587	215,637	
September	204,809	220,257	
October	206,906	227,809	
November	204,855	220,400	
December	207,334	209,564	

Median Price

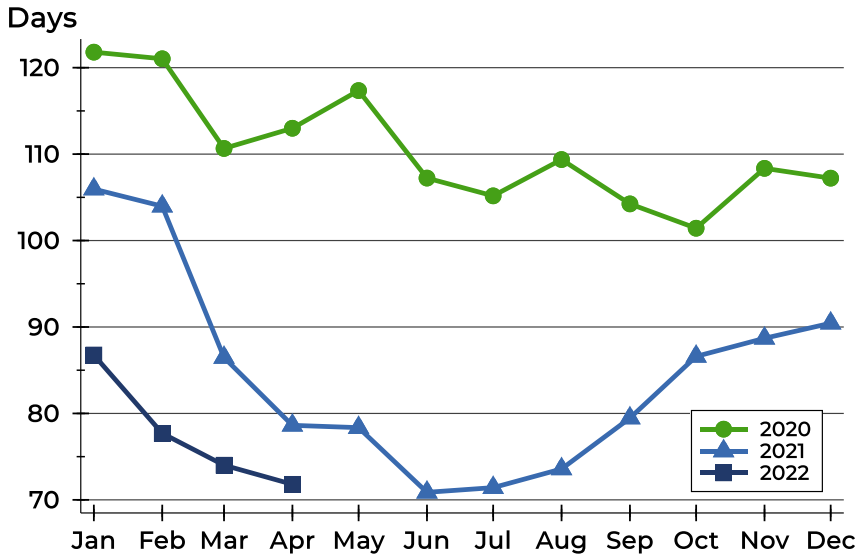


Month	2020	2021	2022
January	155,000	162,700	158,250
February	160,000	162,000	180,000
March	159,900	165,000	191,500
April	162,700	180,000	193,500
May	166,000	179,000	
June	164,950	179,900	
July	164,900	175,000	
August	165,000	170,000	
September	160,000	170,000	
October	163,000	179,000	
November	161,250	171,400	
December	160,000	160,000	



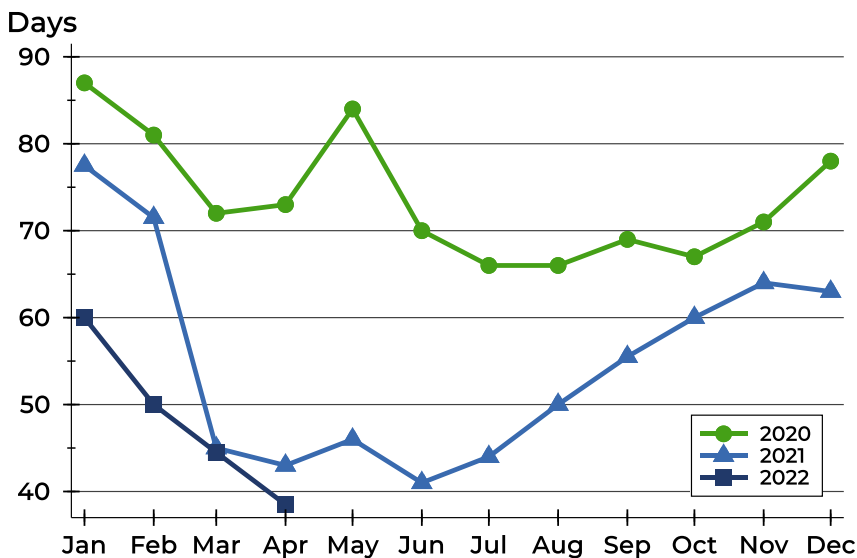
Entire MLS System Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	122	106	87
February	121	104	78
March	111	86	74
April	113	79	72
May	117	78	
June	107	71	
July	105	71	
August	109	74	
September	104	79	
October	101	87	
November	108	89	
December	107	90	

Median DOM

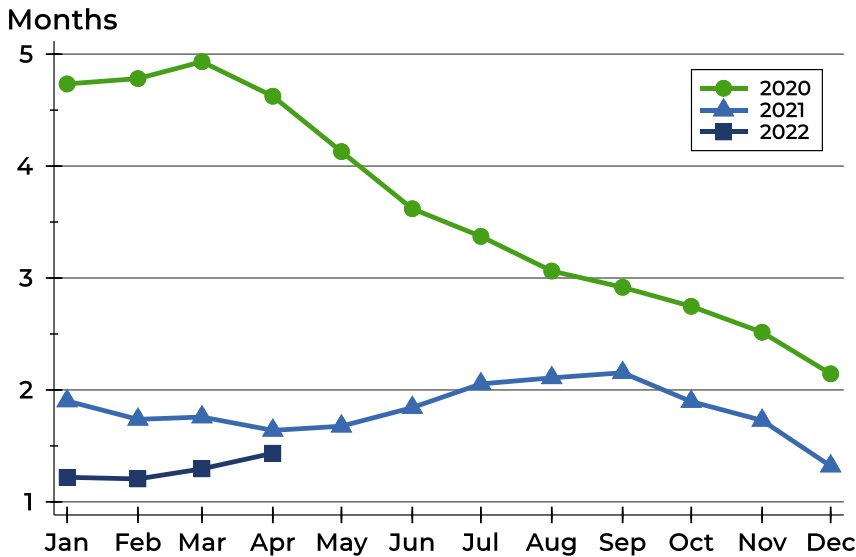


Month	2020	2021	2022
January	87	78	60
February	81	72	50
March	72	45	45
April	73	43	39
May	84	46	
June	70	41	
July	66	44	
August	66	50	
September	69	56	
October	67	60	
November	71	64	
December	78	63	



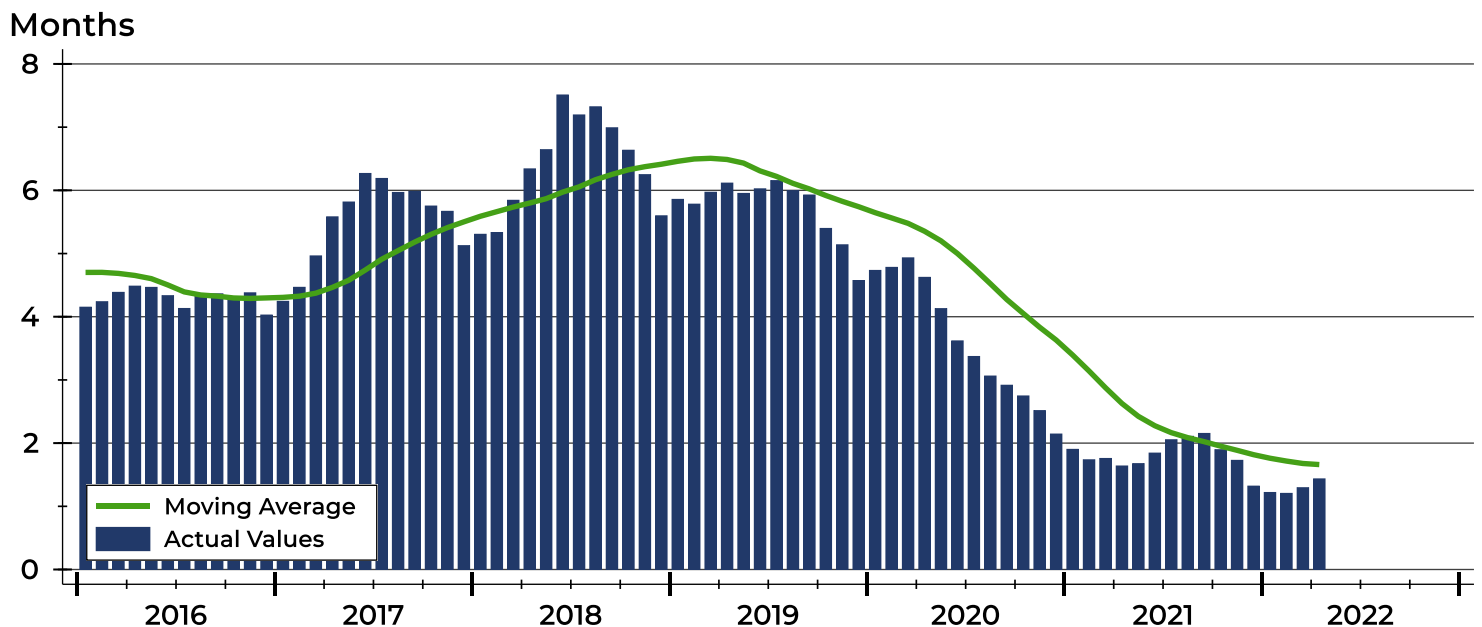
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	4.7	1.9	1.2
February	4.8	1.7	1.2
March	4.9	1.8	1.3
April	4.6	1.6	1.4
May	4.1	1.7	
June	3.6	1.8	
July	3.4	2.1	
August	3.1	2.1	
September	2.9	2.2	
October	2.7	1.9	
November	2.5	1.7	
December	2.1	1.3	

History of Month's Supply





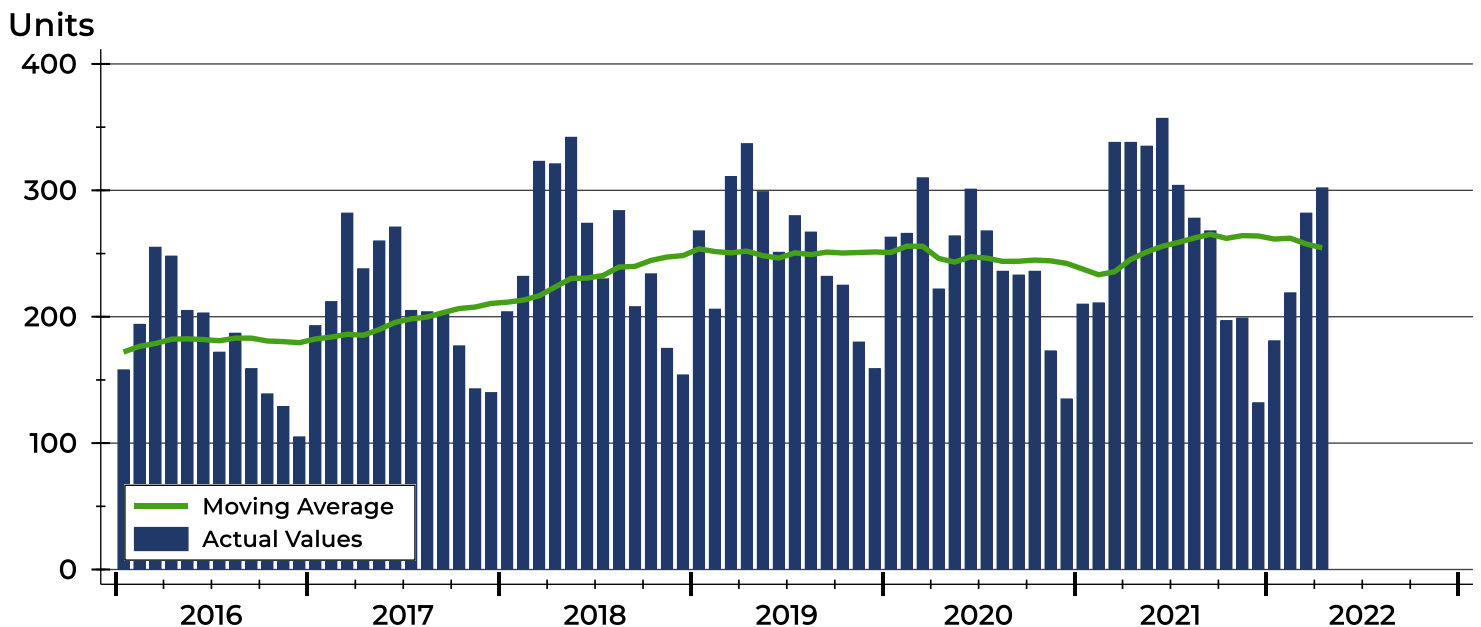
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2022	April 2021	Change
Current Month	New Listings	302	338	-10.7%
	Volume (1,000s)	70,516	73,430	-4.0%
	Average List Price	233,496	217,248	7.5%
	Median List Price	205,000	189,950	7.9%
Year-to-Date	New Listings	984	1,097	-10.3%
	Volume (1,000s)	234,283	239,747	-2.3%
	Average List Price	238,093	218,548	8.9%
	Median List Price	210,000	190,000	10.5%

A total of 302 new listings were added in the Flint Hills MLS system during April, down 10.7% from the same month in 2021. Year-to-date the Flint Hills MLS system has seen 984 new listings.

The median list price of these homes was \$205,000 up from \$189,950 in 2021.

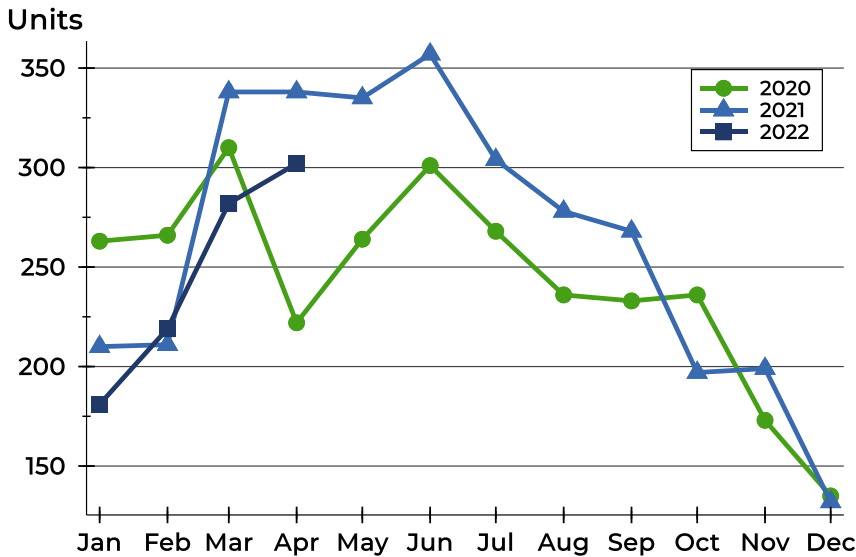
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	263	210	181
February	266	211	219
March	310	338	282
April	222	338	302
May	264	335	
June	301	357	
July	268	304	
August	236	278	
September	233	268	
October	236	197	
November	173	199	
December	135	132	

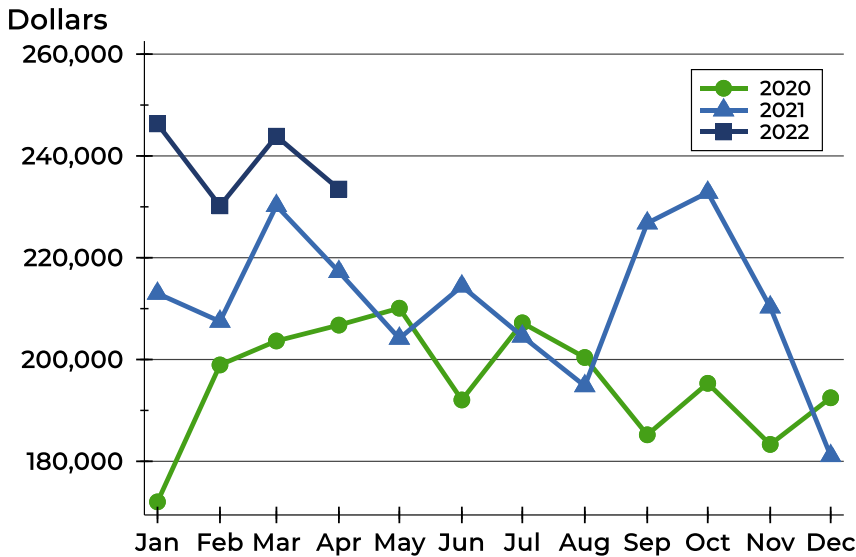
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.0%	16,633	18,000	13	11	100.0%	100.0%
\$25,000-\$49,999	6	2.0%	37,483	37,500	21	19	90.0%	88.2%
\$50,000-\$99,999	22	7.3%	79,443	84,725	12	11	99.2%	100.0%
\$100,000-\$124,999	15	5.0%	113,227	110,000	18	14	98.3%	100.0%
\$125,000-\$149,999	28	9.3%	135,239	134,950	12	8	98.7%	100.0%
\$150,000-\$174,999	30	9.9%	163,079	164,950	7	4	99.7%	100.0%
\$175,000-\$199,999	40	13.2%	186,400	185,000	7	3	99.7%	100.0%
\$200,000-\$249,999	47	15.6%	221,595	219,900	11	6	99.2%	100.0%
\$250,000-\$299,999	42	13.9%	269,763	269,000	9	7	99.6%	100.0%
\$300,000-\$399,999	44	14.6%	347,808	344,250	10	8	99.5%	100.0%
\$400,000-\$499,999	19	6.3%	433,532	429,900	15	13	98.9%	100.0%
\$500,000-\$749,999	4	1.3%	662,250	662,000	17	18	100.0%	100.0%
\$750,000-\$999,999	1	0.3%	875,000	875,000	1	1	100.0%	100.0%
\$1,000,000 and up	1	0.3%	1,850,000	1,850,000	26	26	100.0%	100.0%



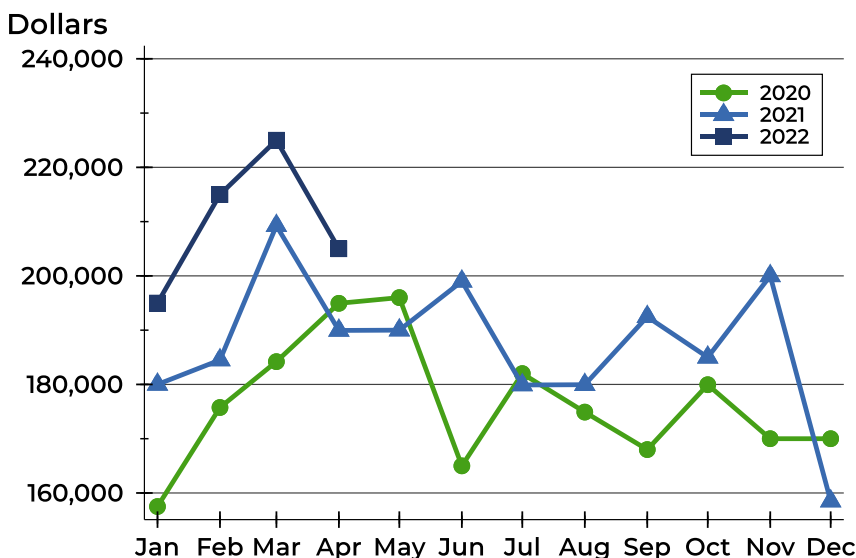
Entire MLS System New Listings Analysis

Average Price



Month	2020	2021	2022
January	172,032	212,979	246,298
February	198,938	207,485	230,194
March	203,650	230,215	243,884
April	206,765	217,248	233,496
May	210,087	204,140	
June	192,054	214,406	
July	207,211	204,562	
August	200,401	194,814	
September	185,209	226,800	
October	195,332	232,822	
November	183,319	210,296	
December	192,484	181,085	

Median Price



Month	2020	2021	2022
January	157,500	180,000	195,000
February	175,750	184,500	215,000
March	184,200	209,250	225,000
April	194,950	189,950	205,000
May	196,000	190,000	
June	165,000	199,000	
July	182,000	179,900	
August	174,900	179,950	
September	168,000	192,475	
October	179,950	185,000	
November	170,000	200,000	
December	170,000	158,500	



**April
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

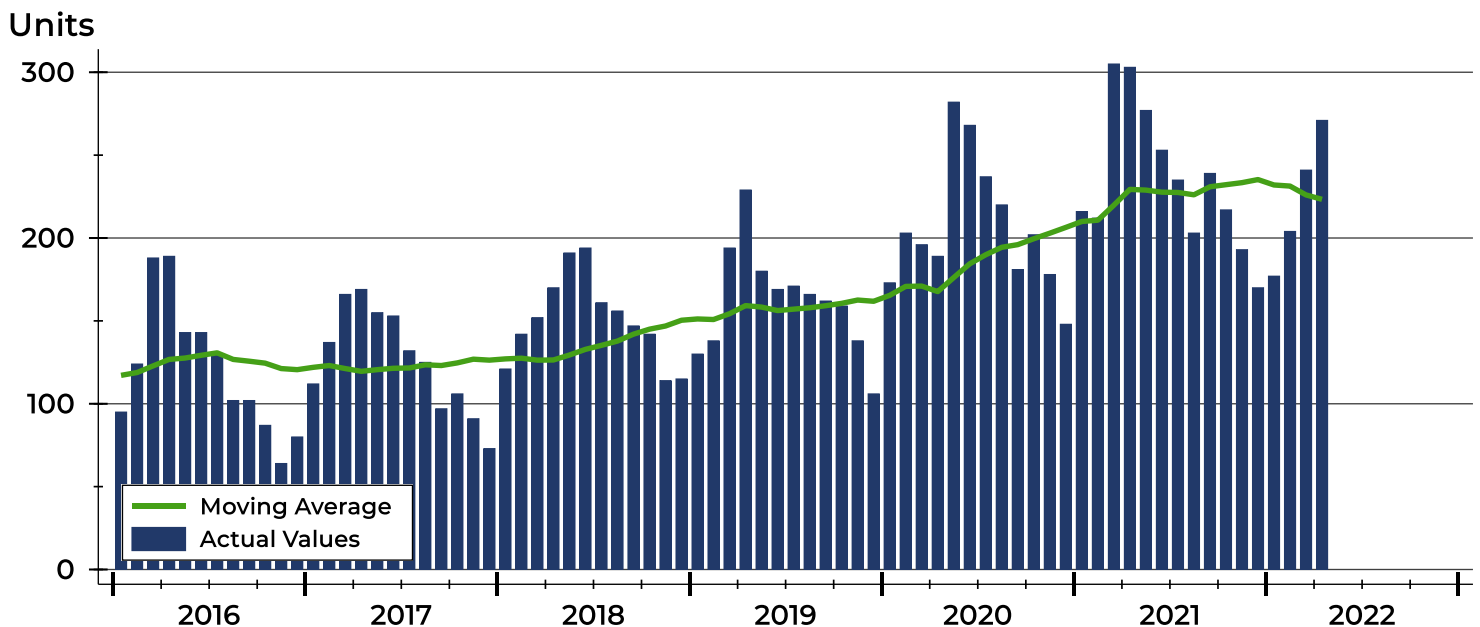
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2022	April 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		271	303	-10.6%	893	1,036	-13.8%
Volume (1,000s)		65,306	60,351	8.2%	199,577	215,812	-7.5%
Average	Sale Price	240,982	199,180	21.0%	223,490	208,313	7.3%
	Days on Market	22	31	-29.0%	31	43	-27.9%
	Percent of Original	98.9%	97.8%	1.1%	98.2%	97.7%	0.5%
Median	Sale Price	209,500	180,000	16.4%	199,500	185,000	7.8%
	Days on Market	6	7	-14.3%	7	10	-30.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 271 contracts for sale were written in the Flint Hills MLS system during the month of April, down from 303 in 2021. The median list price of these homes was \$209,500, up from \$180,000 the prior year.

Half of the homes that went under contract in April were on the market less than 6 days, compared to 7 days in April 2021.

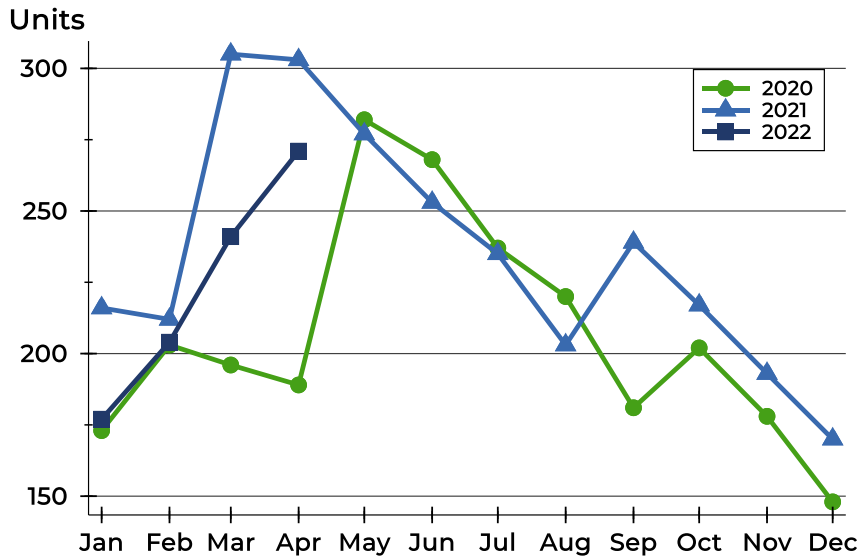
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	173	216	177
February	203	212	204
March	196	305	241
April	189	303	271
May	282	277	
June	268	253	
July	237	235	
August	220	203	
September	181	239	
October	202	217	
November	178	193	
December	148	170	

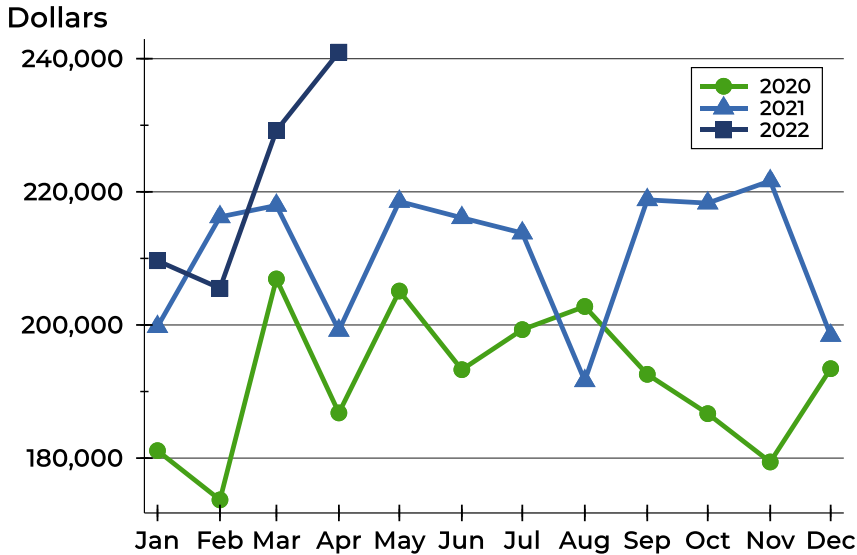
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	15,000	15,000	28	28	93.3%	93.3%
\$25,000-\$49,999	4	1.5%	35,700	34,900	127	148	78.7%	81.2%
\$50,000-\$99,999	25	9.2%	79,560	84,500	35	17	95.9%	100.0%
\$100,000-\$124,999	7	2.6%	113,543	115,900	18	14	96.7%	100.0%
\$125,000-\$149,999	23	8.5%	137,378	135,900	26	11	98.8%	100.0%
\$150,000-\$174,999	32	11.8%	162,015	162,450	19	4	100.1%	100.0%
\$175,000-\$199,999	36	13.3%	186,556	185,000	8	3	99.9%	100.0%
\$200,000-\$249,999	42	15.5%	223,943	222,500	16	4	101.3%	100.0%
\$250,000-\$299,999	35	12.9%	271,234	269,000	10	4	99.8%	100.0%
\$300,000-\$399,999	41	15.1%	342,573	345,000	22	9	99.1%	100.0%
\$400,000-\$499,999	16	5.9%	438,625	429,900	38	23	98.6%	100.0%
\$500,000-\$749,999	5	1.8%	618,410	629,000	55	35	100.0%	100.0%
\$750,000-\$999,999	2	0.7%	875,000	875,000	36	36	98.7%	98.7%
\$1,000,000 and up	2	0.7%	1,250,000	1,250,000	60	60	87.2%	87.2%



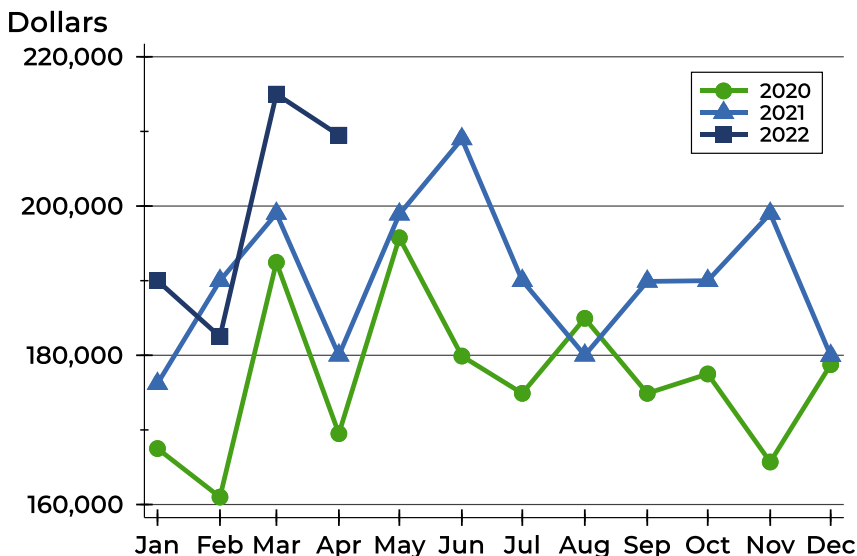
Entire MLS System Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	181,123	199,738	209,651
February	173,728	216,236	205,511
March	206,914	217,952	229,204
April	186,790	199,180	240,982
May	205,099	218,551	
June	193,285	216,103	
July	199,300	213,811	
August	202,776	191,610	
September	192,589	218,797	
October	186,680	218,305	
November	179,420	221,644	
December	193,433	198,412	

Median Price

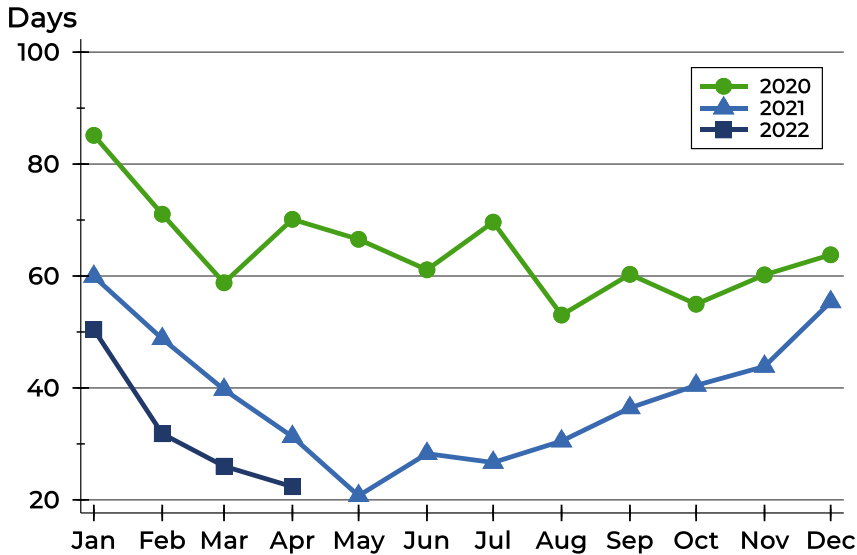


Month	2020	2021	2022
January	167,500	176,200	190,000
February	161,000	190,000	182,500
March	192,450	199,000	215,000
April	169,500	180,000	209,500
May	195,750	198,900	
June	179,900	209,000	
July	174,900	190,000	
August	184,950	180,000	
September	174,900	189,900	
October	177,500	190,000	
November	165,700	199,000	
December	178,750	179,950	



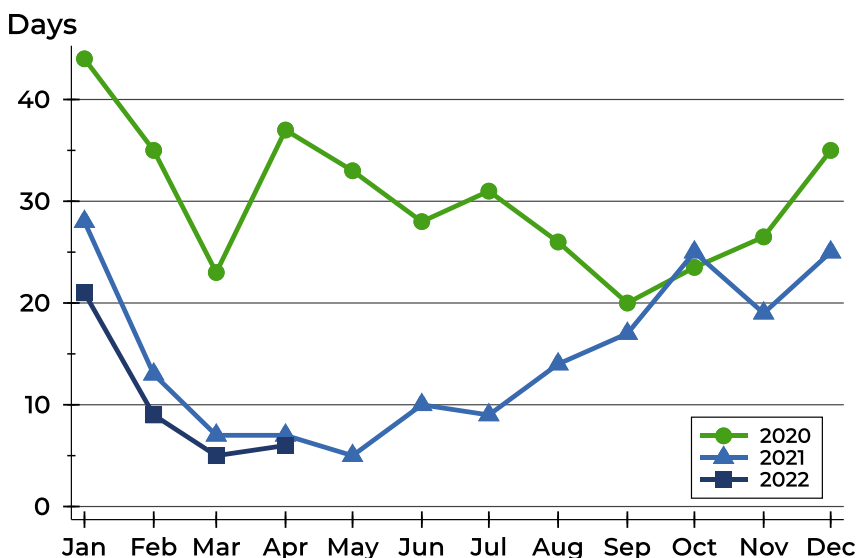
Entire MLS System Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	85	60	50
February	71	49	32
March	59	40	26
April	70	31	22
May	67	21	
June	61	28	
July	70	27	
August	53	31	
September	60	36	
October	55	40	
November	60	44	
December	64	55	

Median DOM



Month	2020	2021	2022
January	44	28	21
February	35	13	9
March	23	7	5
April	37	7	6
May	33	5	
June	28	10	
July	31	9	
August	26	14	
September	20	17	
October	24	25	
November	27	19	
December	35	25	



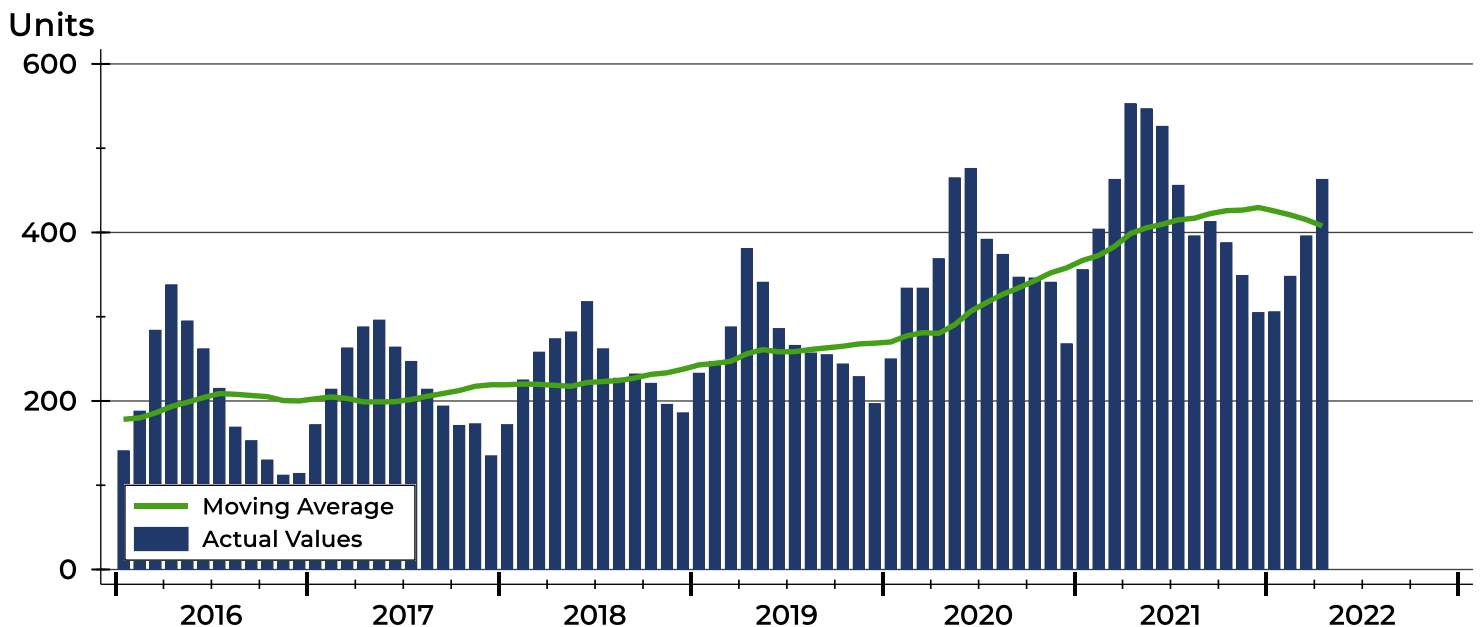
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of April 2021	Change
Pending Contracts		463	553	-16.3%
Volume (1,000s)		113,013	116,489	-3.0%
Average	List Price	244,088	210,649	15.9%
	Days on Market	24	39	-38.5%
	Percent of Original	99.4%	98.8%	0.6%
Median	List Price	215,000	190,000	13.2%
	Days on Market	5	8	-37.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 463 listings in the Flint Hills MLS system had contracts pending at the end of April, down from 553 contracts pending at the end of April 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

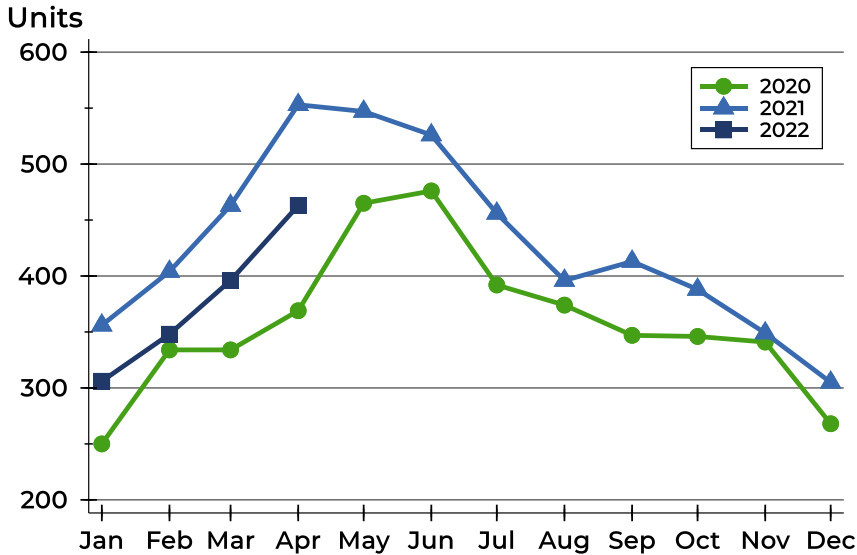
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	250	356	306
February	334	404	348
March	334	463	396
April	369	553	463
May	465	547	
June	476	526	
July	392	456	
August	374	396	
September	347	413	
October	346	388	
November	341	349	
December	268	305	

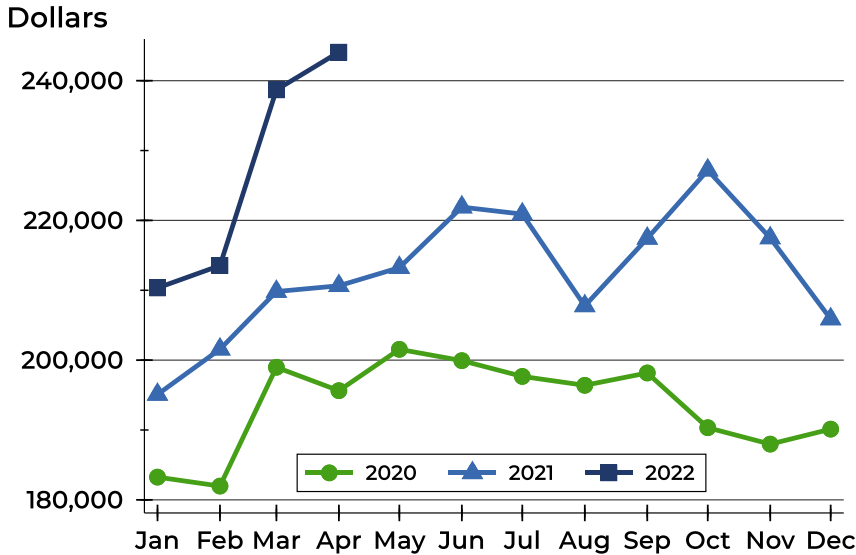
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	1.3%	36,483	37,450	48	29	93.9%	100.0%
\$50,000-\$99,999	37	8.0%	78,514	83,000	61	19	97.2%	100.0%
\$100,000-\$124,999	18	3.9%	113,256	114,950	36	14	98.0%	100.0%
\$125,000-\$149,999	38	8.2%	136,263	132,250	21	7	98.8%	100.0%
\$150,000-\$174,999	52	11.2%	162,348	164,950	23	4	99.7%	100.0%
\$175,000-\$199,999	57	12.3%	187,225	185,000	10	3	99.7%	100.0%
\$200,000-\$249,999	80	17.3%	227,437	229,700	18	4	100.5%	100.0%
\$250,000-\$299,999	66	14.3%	273,852	271,250	12	4	100.4%	100.0%
\$300,000-\$399,999	68	14.7%	343,018	345,000	27	9	99.4%	100.0%
\$400,000-\$499,999	22	4.8%	438,805	429,900	33	20	99.4%	100.0%
\$500,000-\$749,999	13	2.8%	598,935	575,000	28	10	100.0%	100.0%
\$750,000-\$999,999	3	0.6%	849,667	875,000	26	6	99.1%	100.0%
\$1,000,000 and up	3	0.6%	1,325,000	1,250,000	40	16	92.8%	100.0%



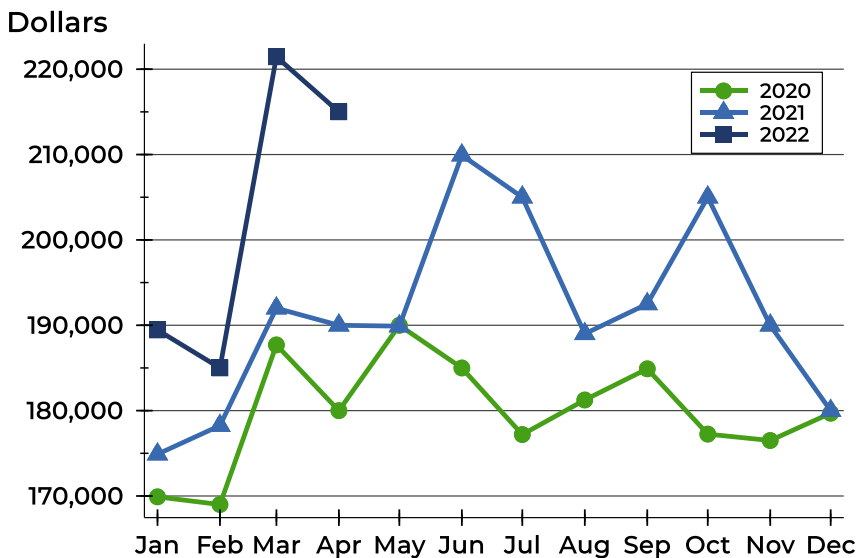
Entire MLS System Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	183,259	195,087	210,334
February	181,974	201,563	213,544
March	198,981	209,821	238,690
April	195,633	210,649	244,088
May	201,551	213,236	
June	199,929	221,905	
July	197,671	220,905	
August	196,396	207,764	
September	198,168	217,430	
October	190,332	227,191	
November	187,981	217,486	
December	190,128	205,886	

Median Price

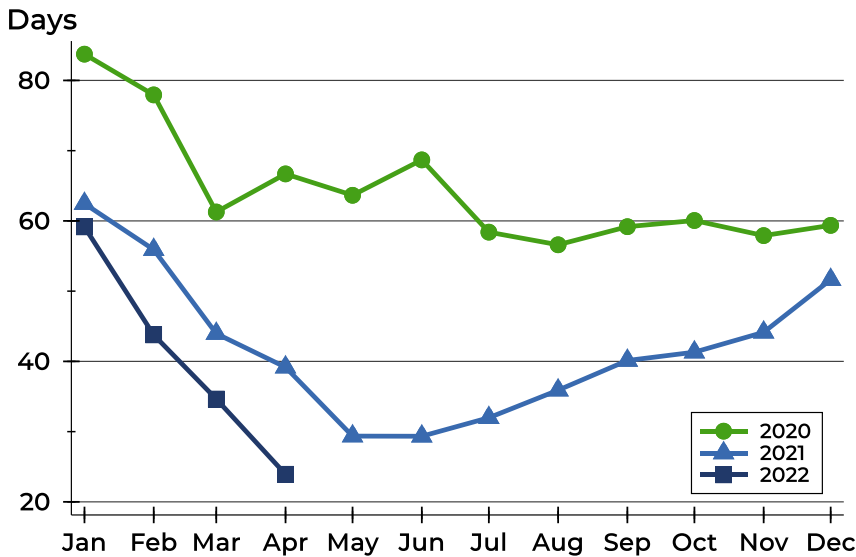


Month	2020	2021	2022
January	169,900	174,900	189,450
February	169,000	178,250	185,000
March	187,700	192,000	221,450
April	180,000	190,000	215,000
May	190,000	189,900	
June	185,000	209,925	
July	177,200	205,000	
August	181,250	189,000	
September	184,900	192,500	
October	177,250	205,000	
November	176,500	190,000	
December	179,700	180,000	



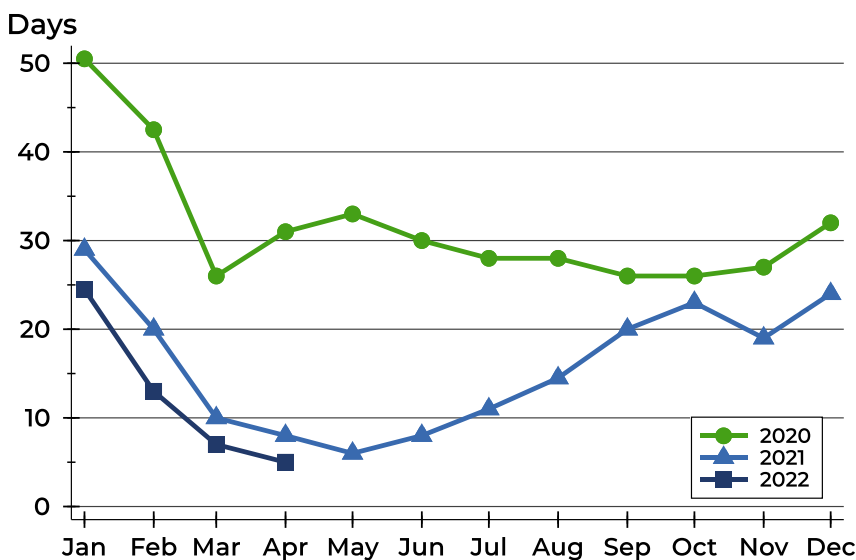
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	84	62	59
February	78	56	44
March	61	44	35
April	67	39	24
May	64	29	
June	69	29	
July	58	32	
August	57	36	
September	59	40	
October	60	41	
November	58	44	
December	59	52	

Median DOM



Month	2020	2021	2022
January	51	29	25
February	43	20	13
March	26	10	7
April	31	8	5
May	33	6	
June	30	8	
July	28	11	
August	28	15	
September	26	20	
October	26	23	
November	27	19	
December	32	24	