



**June
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Fell in June

Total home sales in the Flint Hills MLS system fell last month to 257 units, compared to 311 units in June 2021. Total sales volume was \$59.1 million, down from a year earlier.

The median sale price in June was \$215,000, up from \$188,000 a year earlier. Homes that sold in June were typically on the market for 6 days and sold for 100.0% of their list prices.

Flint Hills MLS Active Listings Down at End of June

The total number of active listings in the Flint Hills MLS system at the end of June was 394 units, down from 413 at the same point in 2021. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$209,700.

During June, a total of 234 contracts were written down from 253 in June 2021. At the end of the month, there were 417 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 685-776-1203
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



**June
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		257	311	277	1,218	1,345	1,067
Change from prior year		-17.4%	12.3%	40.6%	-9.4%	26.1%	13.3%
Active Listings		394	413	620	N/A	N/A	N/A
Change from prior year		-4.6%	-33.4%	-34.8%			
Months' Supply		1.8	1.8	3.6	N/A	N/A	N/A
Change from prior year		0.0%	-50.0%	-40.0%			
New Listings		298	357	301	1,597	1,789	1,626
Change from prior year		-16.5%	18.6%	19.9%	-10.7%	10.0%	-2.8%
Contracts Written		234	253	268	1,367	1,565	1,311
Change from prior year		-7.5%	-5.6%	58.6%	-12.7%	19.4%	26.1%
Pending Contracts		417	526	476	N/A	N/A	N/A
Change from prior year		-20.7%	10.5%	66.4%			
Sales Volume (1,000s)		59,110	64,040	55,733	266,723	268,441	196,976
Change from prior year		-7.7%	14.9%	46.2%	-0.6%	36.3%	13.7%
Average	Sale Price	229,999	205,917	201,204	218,984	199,584	184,608
	Change from prior year	11.7%	2.3%	4.0%	9.7%	8.1%	0.4%
	List Price of Actives	257,371	223,792	208,125	N/A	N/A	N/A
	Change from prior year	15.0%	7.5%	6.8%			
	Days on Market	19	25	62	32	44	74
Change from prior year	-24.0%	-59.7%	0.0%	-27.3%	-40.5%	-2.6%	
	Percent of List	99.8%	100.3%	97.2%	99.1%	98.7%	97.0%
Change from prior year	-0.5%	3.2%	-0.5%	0.4%	1.8%	-0.3%	
	Percent of Original	99.1%	99.6%	95.2%	97.8%	97.4%	94.4%
Change from prior year	-0.5%	4.6%	-0.8%	0.4%	3.2%	-0.3%	
Median	Sale Price	215,000	188,000	190,000	199,000	180,000	169,000
	Change from prior year	14.4%	-1.1%	5.6%	10.6%	6.5%	0.5%
	List Price of Actives	209,700	179,900	164,950	N/A	N/A	N/A
	Change from prior year	16.6%	9.1%	3.2%			
	Days on Market	6	6	34	9	12	38
Change from prior year	0.0%	-82.4%	21.4%	-25.0%	-68.4%	-11.6%	
	Percent of List	100.0%	100.0%	98.4%	100.0%	100.0%	98.3%
Change from prior year	0.0%	1.6%	-0.2%	0.0%	1.7%	0.1%	
	Percent of Original	100.0%	100.0%	97.5%	100.0%	100.0%	97.1%
Change from prior year	0.0%	2.6%	-0.4%	0.0%	3.0%	0.2%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Entire MLS System Closed Listings Analysis

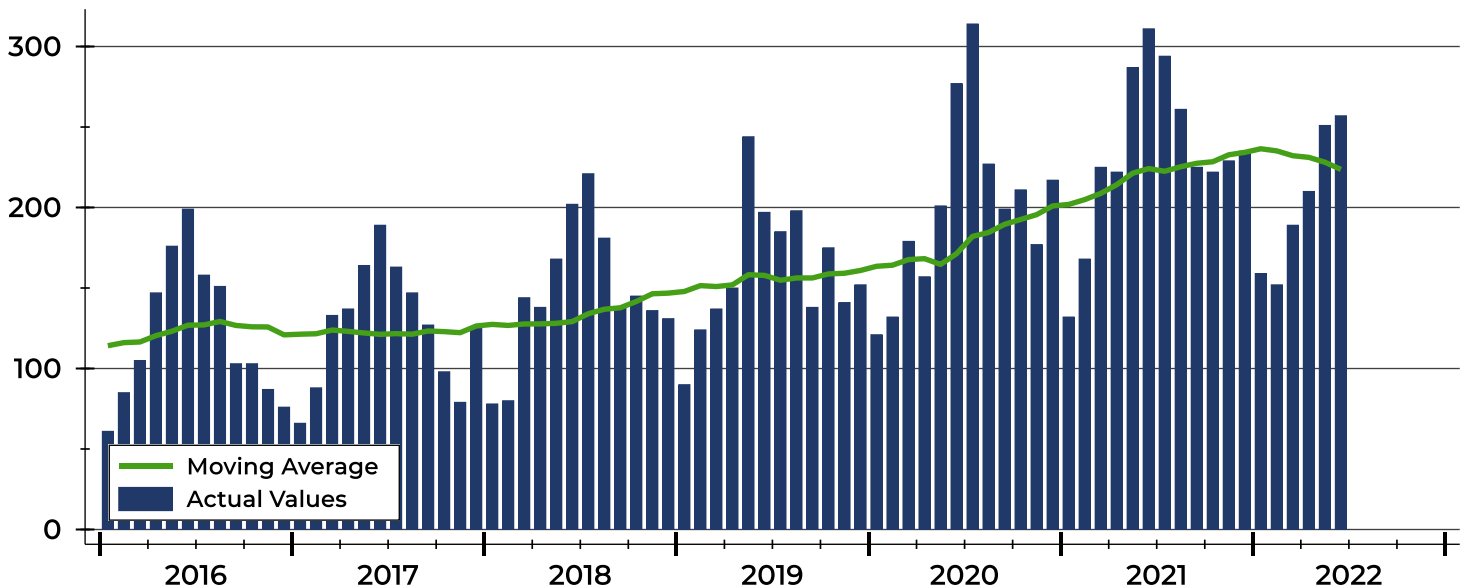
Summary Statistics for Closed Listings		2022	June 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		257	311	-17.4%	1,218	1,345	-9.4%
Volume (1,000s)		59,110	64,040	-7.7%	266,723	268,441	-0.6%
Months' Supply		1.8	1.8	0.0%	N/A	N/A	N/A
Average	Sale Price	229,999	205,917	11.7%	218,984	199,584	9.7%
	Days on Market	19	25	-24.0%	32	44	-27.3%
	Percent of List	99.8%	100.3%	-0.5%	99.1%	98.7%	0.4%
	Percent of Original	99.1%	99.6%	-0.5%	97.8%	97.4%	0.4%
Median	Sale Price	215,000	188,000	14.4%	199,000	180,000	10.6%
	Days on Market	6	6	0.0%	9	12	-25.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 257 homes sold in the Flint Hills MLS system in June, down from 311 units in June 2021. Total sales volume fell to \$59.1 million compared to \$64.0 million in the previous year.

The median sales price in June was \$215,000, up 14.4% compared to the prior year. Median days on market was 6 days, up from 5 days in May, but similar to June 2021.

History of Closed Listings

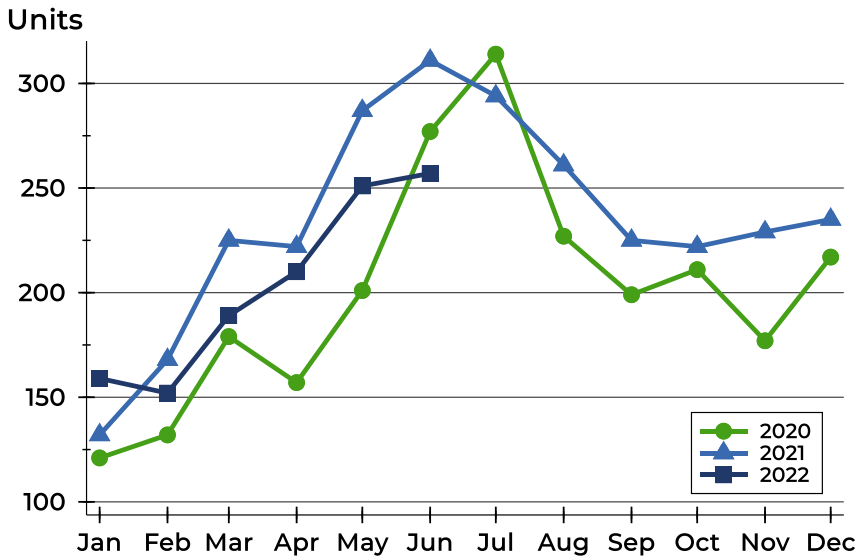
Units





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	121	132	159
February	132	168	152
March	179	225	189
April	157	222	210
May	201	287	251
June	277	311	257
July	314	294	
August	227	261	
September	199	225	
October	211	222	
November	177	229	
December	217	235	

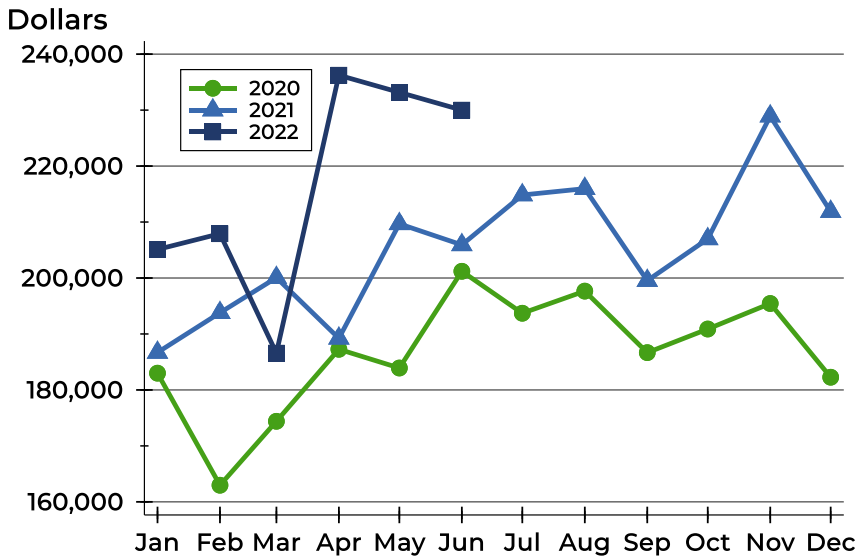
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	0.8	17,500	17,500	63	63	92.0%	92.0%	81.8%	81.8%
\$25,000-\$49,999	3	1.2%	1.9	35,000	40,000	55	71	73.3%	69.6%	72.3%	66.7%
\$50,000-\$99,999	25	9.7%	2.1	77,277	79,000	31	19	95.5%	95.1%	94.3%	94.9%
\$100,000-\$124,999	17	6.6%	1.9	111,053	110,000	38	31	96.8%	95.7%	95.8%	95.0%
\$125,000-\$149,999	19	7.4%	1.8	135,368	135,000	15	10	99.7%	100.0%	98.6%	100.0%
\$150,000-\$174,999	24	9.3%	1.7	161,779	163,450	14	4	102.3%	100.3%	101.7%	100.3%
\$175,000-\$199,999	24	9.3%	1.0	187,000	185,000	11	4	99.8%	100.0%	99.2%	100.0%
\$200,000-\$249,999	40	15.6%	1.1	222,136	220,079	18	3	101.8%	100.0%	100.4%	100.0%
\$250,000-\$299,999	43	16.7%	1.5	274,872	275,000	10	3	101.1%	100.1%	101.4%	100.9%
\$300,000-\$399,999	41	16.0%	1.9	340,685	333,000	10	6	101.3%	100.0%	100.8%	100.0%
\$400,000-\$499,999	13	5.1%	4.2	426,162	410,000	35	16	101.3%	100.0%	101.0%	100.0%
\$500,000-\$749,999	4	1.6%	4.7	524,538	516,575	47	14	101.6%	100.0%	101.6%	100.0%
\$750,000-\$999,999	1	0.4%	6.9	779,000	779,000	6	6	97.5%	97.5%	97.5%	97.5%
\$1,000,000 and up	1	0.4%	7.2	1,117,000	1,117,000	79	79	75.7%	75.7%	75.7%	75.7%



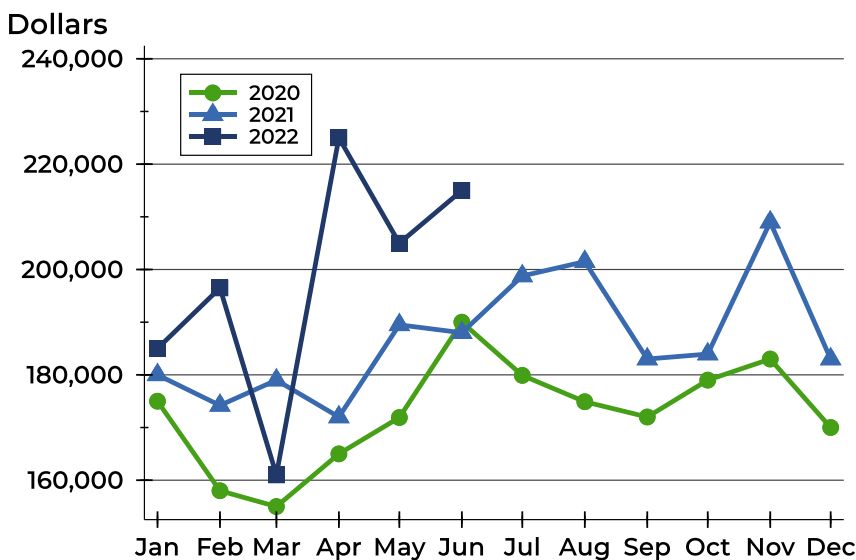
Entire MLS System Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	182,996	186,689	205,099
February	162,977	193,796	207,913
March	174,402	200,061	186,579
April	187,269	189,225	236,237
May	183,922	209,681	233,173
June	201,204	205,917	229,999
July	193,705	214,832	
August	197,660	215,972	
September	186,666	199,533	
October	190,887	206,988	
November	195,447	228,923	
December	182,274	211,869	

Median Price

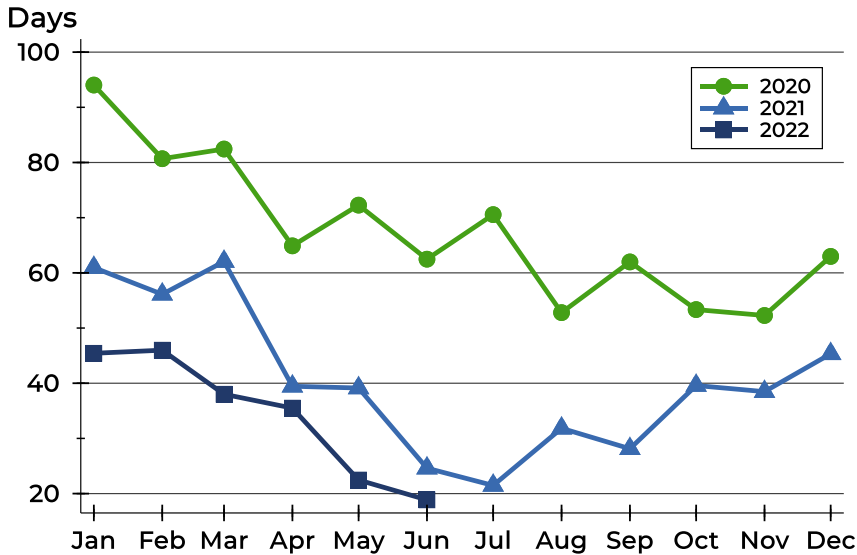


Month	2020	2021	2022
January	175,000	180,000	185,000
February	158,000	174,200	196,500
March	155,000	179,000	161,000
April	165,000	172,000	225,000
May	171,900	189,500	205,000
June	190,000	188,000	215,000
July	179,900	198,775	
August	174,900	201,500	
September	172,000	183,000	
October	179,000	183,950	
November	183,000	209,000	
December	170,000	183,000	



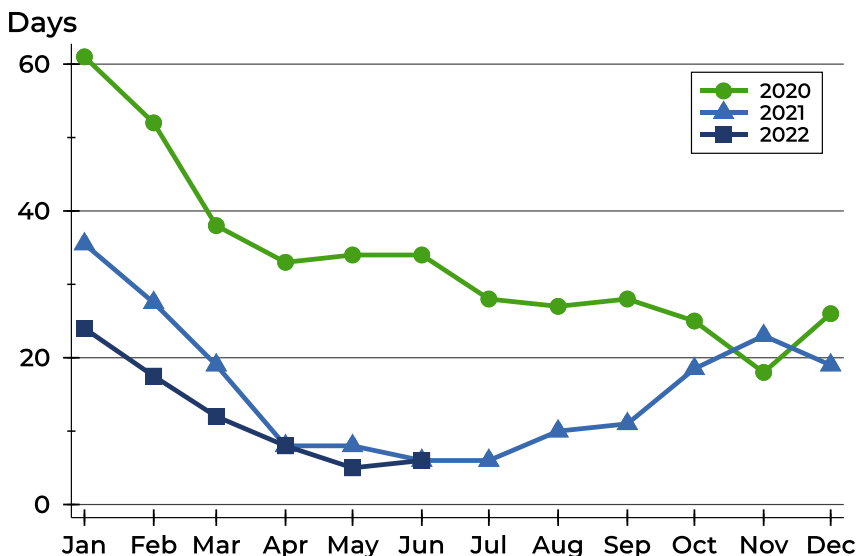
Entire MLS System Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	94	61	45
February	81	56	46
March	82	62	38
April	65	39	35
May	72	39	22
June	62	25	19
July	71	21	
August	53	32	
September	62	28	
October	53	40	
November	52	38	
December	63	45	

Median DOM



Month	2020	2021	2022
January	61	36	24
February	52	28	18
March	38	19	12
April	33	8	8
May	34	8	5
June	34	6	6
July	28	6	
August	27	10	
September	28	11	
October	25	19	
November	18	23	
December	26	19	



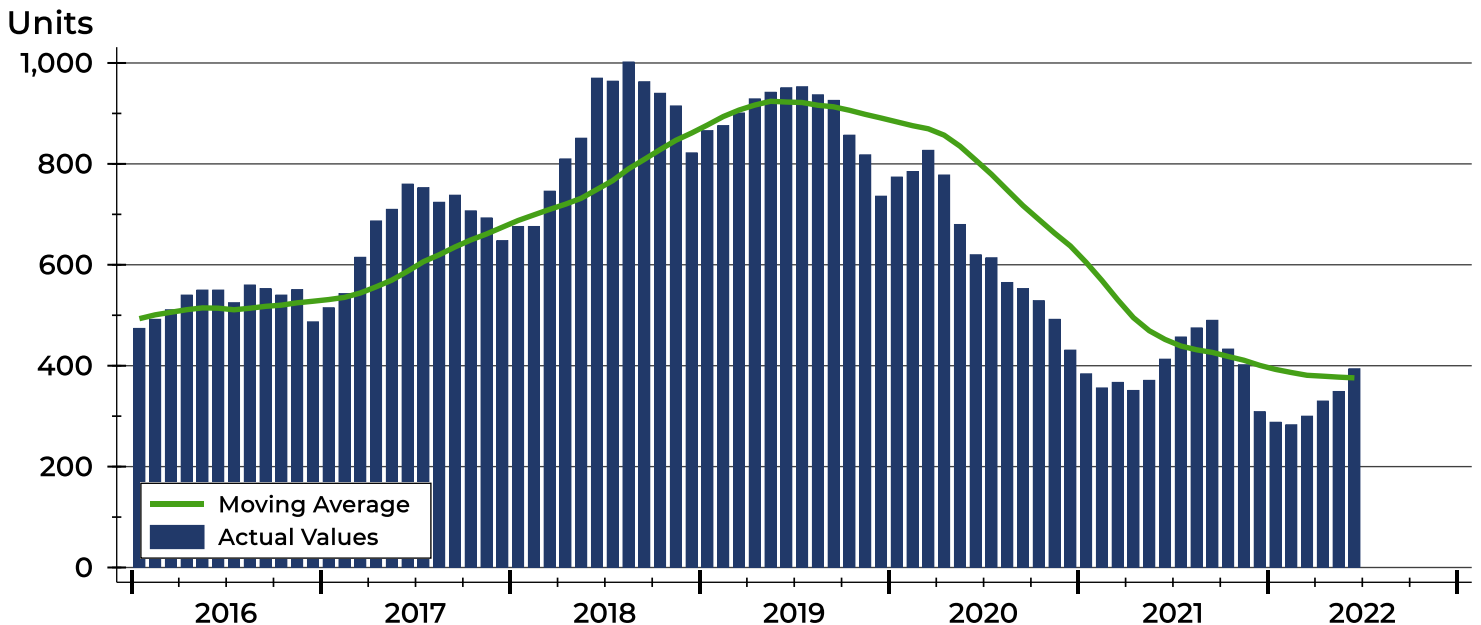
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2022	End of June 2021	Change
Active Listings		394	413	-4.6%
Volume (1,000s)		101,404	92,426	9.7%
Months' Supply		1.8	1.8	0.0%
Average	List Price	257,371	223,792	15.0%
	Days on Market	64	71	-9.9%
	Percent of Original	97.8%	98.2%	-0.4%
Median	List Price	209,700	179,900	16.6%
	Days on Market	41	41	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 394 homes were available for sale in the Flint Hills MLS system at the end of June. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of June was \$209,700, up 16.6% from 2021. The typical time on market for active listings was 41 days, the same as in June 2021.

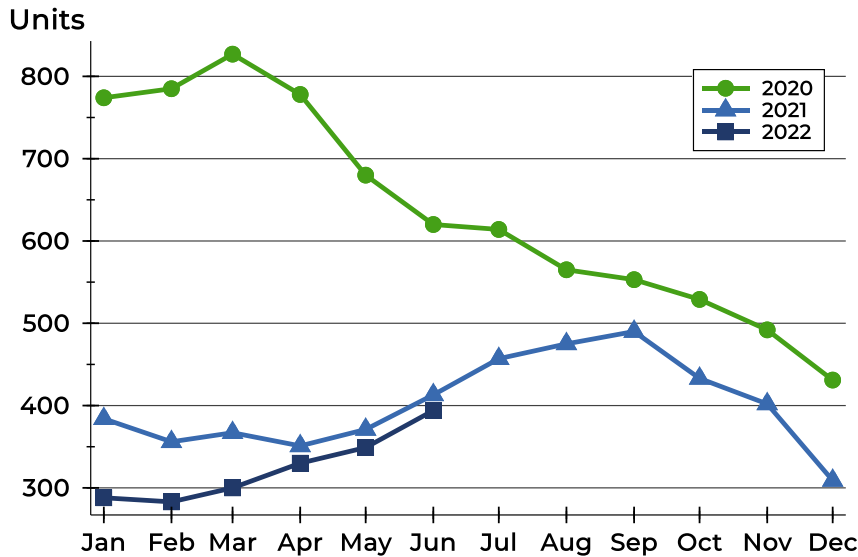
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	774	384	288
February	785	356	283
March	827	367	300
April	778	351	330
May	680	371	349
June	620	413	394
July	614	457	
August	565	475	
September	553	490	
October	529	433	
November	492	402	
December	431	309	

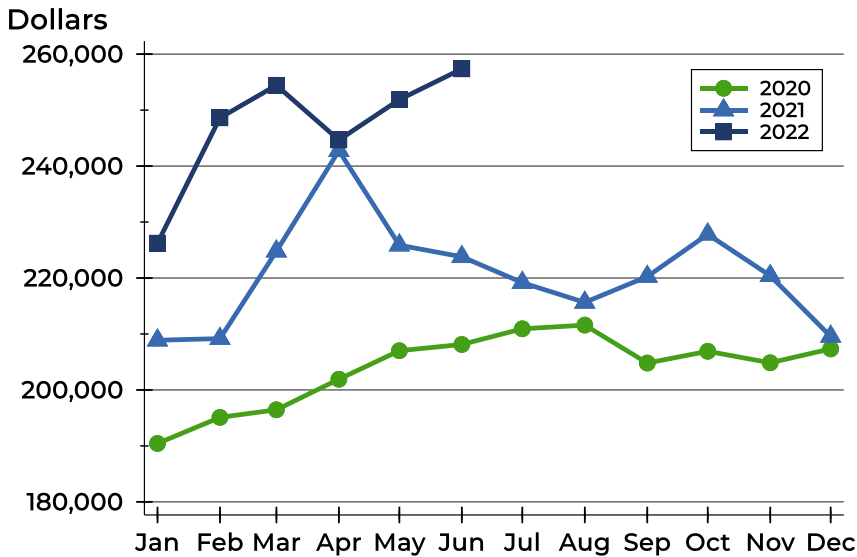
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.5%	0.8	17,000	17,000	52	52	100.0%	100.0%
\$25,000-\$49,999	11	2.8%	1.9	41,255	45,000	86	71	93.4%	92.5%
\$50,000-\$99,999	46	11.7%	2.1	79,037	80,000	84	52	96.5%	100.0%
\$100,000-\$124,999	30	7.6%	1.9	114,297	114,900	79	44	95.0%	100.0%
\$125,000-\$149,999	41	10.4%	1.8	135,762	135,900	67	42	98.2%	100.0%
\$150,000-\$174,999	37	9.4%	1.7	161,773	160,500	46	37	97.6%	100.0%
\$175,000-\$199,999	25	6.3%	1.0	190,070	190,000	54	22	98.6%	100.0%
\$200,000-\$249,999	40	10.2%	1.1	226,175	224,450	68	40	97.7%	100.0%
\$250,000-\$299,999	43	10.9%	1.5	274,485	275,000	29	19	99.1%	100.0%
\$300,000-\$399,999	57	14.5%	1.9	352,699	350,000	68	44	99.0%	100.0%
\$400,000-\$499,999	34	8.6%	4.2	442,144	432,500	65	41	98.3%	100.0%
\$500,000-\$749,999	21	5.3%	4.7	625,162	632,500	48	39	99.5%	100.0%
\$750,000-\$999,999	4	1.0%	6.9	920,750	934,000	124	137	93.1%	96.2%
\$1,000,000 and up	3	0.8%	7.2	1,583,333	1,700,000	158	98	98.1%	100.0%



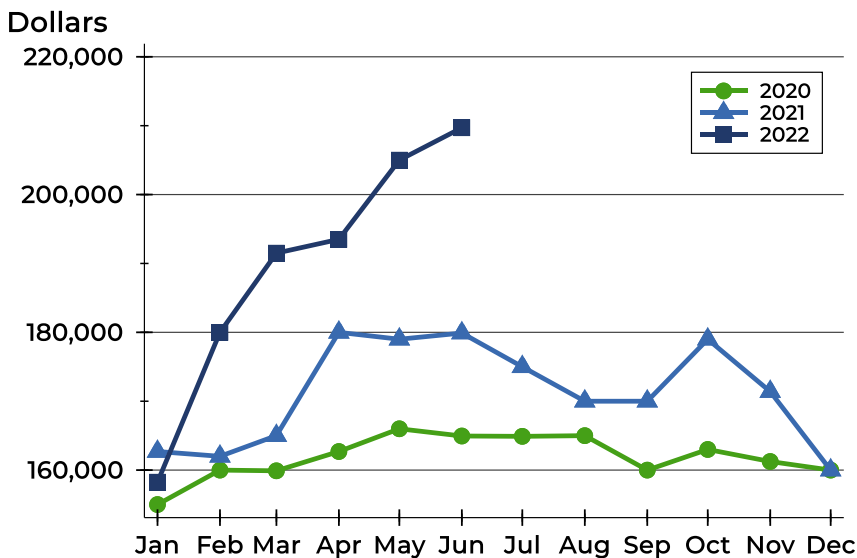
Entire MLS System Active Listings Analysis

Average Price



Month	2020	2021	2022
January	190,434	208,880	226,233
February	195,096	209,173	248,619
March	196,453	224,783	254,438
April	201,915	242,746	244,659
May	207,009	225,867	251,870
June	208,125	223,792	257,371
July	210,928	219,178	
August	211,587	215,637	
September	204,809	220,257	
October	206,906	227,809	
November	204,855	220,400	
December	207,334	209,564	

Median Price

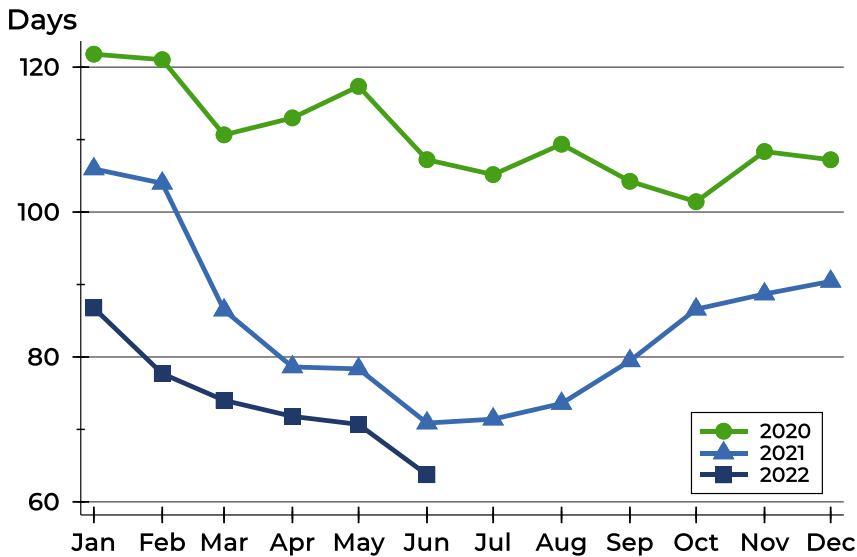


Month	2020	2021	2022
January	155,000	162,700	158,250
February	160,000	162,000	180,000
March	159,900	165,000	191,500
April	162,700	180,000	193,500
May	166,000	179,000	205,000
June	164,950	179,900	209,700
July	164,900	175,000	
August	165,000	170,000	
September	160,000	170,000	
October	163,000	179,000	
November	161,250	171,400	
December	160,000	160,000	



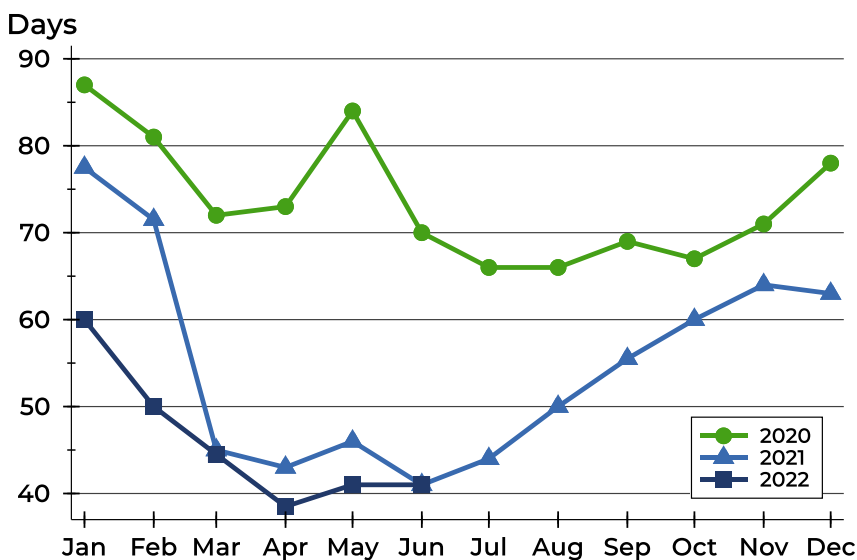
Entire MLS System Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	122	106	87
February	121	104	78
March	111	86	74
April	113	79	72
May	117	78	71
June	107	71	64
July	105	71	
August	109	74	
September	104	79	
October	101	87	
November	108	89	
December	107	90	

Median DOM

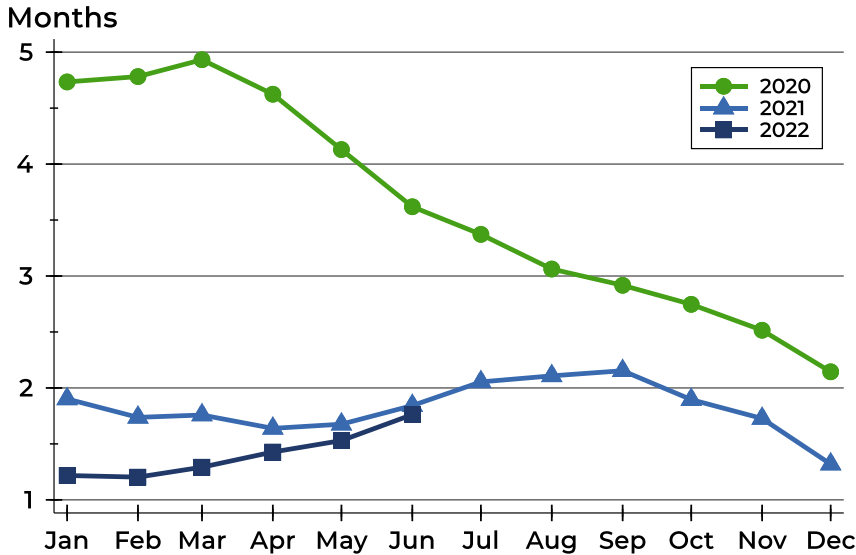


Month	2020	2021	2022
January	87	78	60
February	81	72	50
March	72	45	45
April	73	43	39
May	84	46	41
June	70	41	41
July	66	44	
August	66	50	
September	69	56	
October	67	60	
November	71	64	
December	78	63	



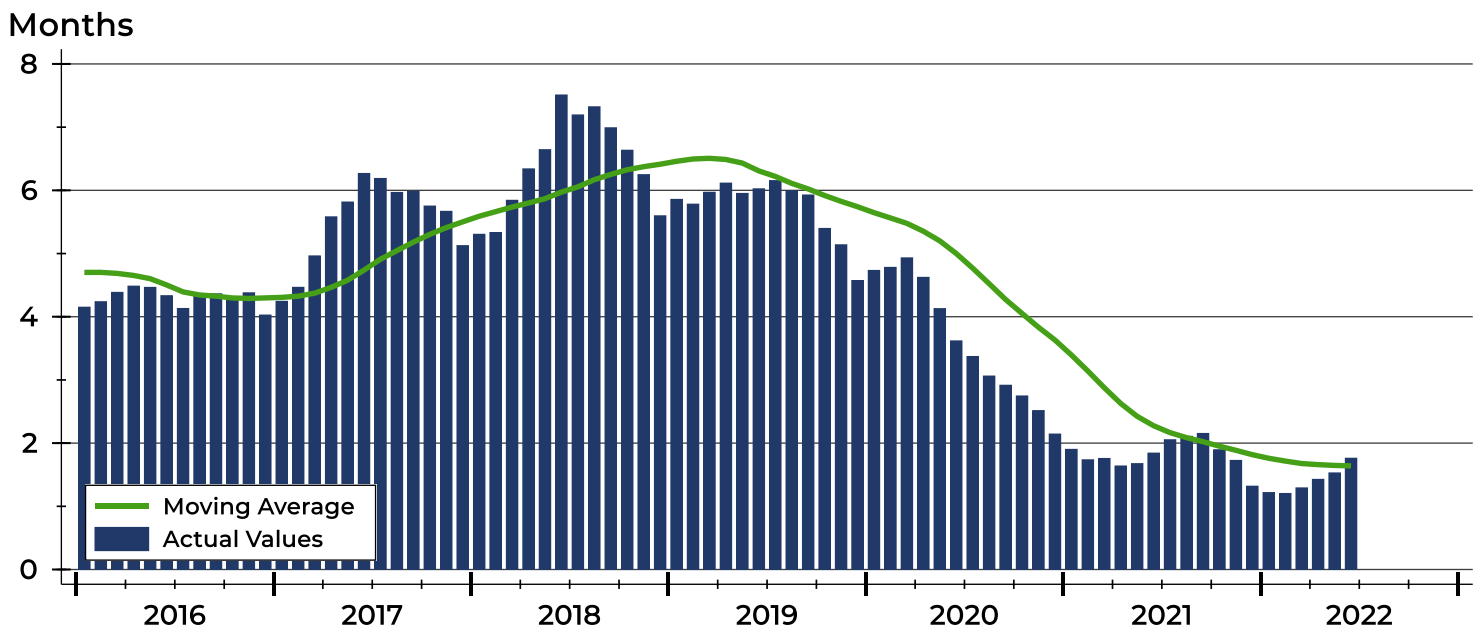
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	4.7	1.9	1.2
February	4.8	1.7	1.2
March	4.9	1.8	1.3
April	4.6	1.6	1.4
May	4.1	1.7	1.5
June	3.6	1.8	1.8
July	3.4	2.1	
August	3.1	2.1	
September	2.9	2.2	
October	2.7	1.9	
November	2.5	1.7	
December	2.1	1.3	

History of Month's Supply





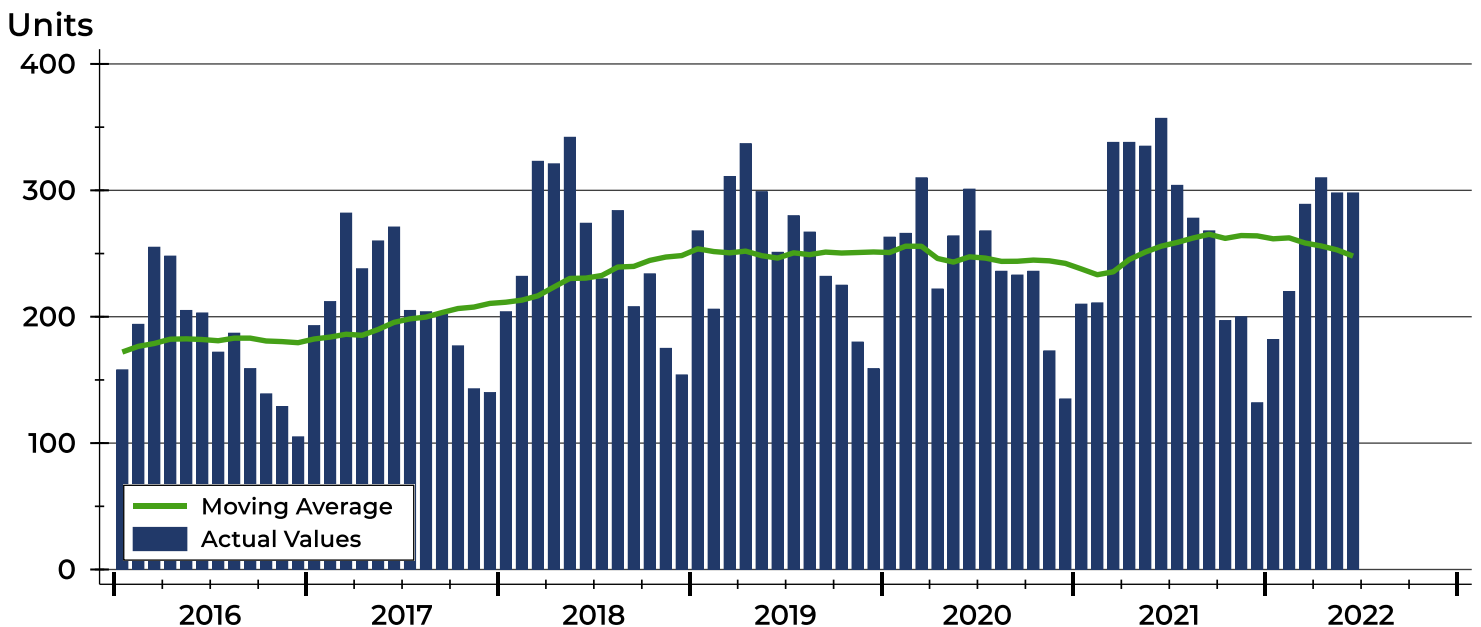
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2022	June 2021	Change
Current Month	New Listings	298	357	-16.5%
	Volume (1,000s)	71,370	76,543	-6.8%
	Average List Price	239,495	214,406	11.7%
	Median List Price	212,450	199,000	6.8%
Year-to-Date	New Listings	1,597	1,789	-10.7%
	Volume (1,000s)	380,016	384,677	-1.2%
	Average List Price	237,956	215,024	10.7%
	Median List Price	214,900	192,500	11.6%

A total of 298 new listings were added in the Flint Hills MLS system during June, down 16.5% from the same month in 2021. Year-to-date the Flint Hills MLS system has seen 1,597 new listings.

The median list price of these homes was \$212,450 up from \$199,000 in 2021.

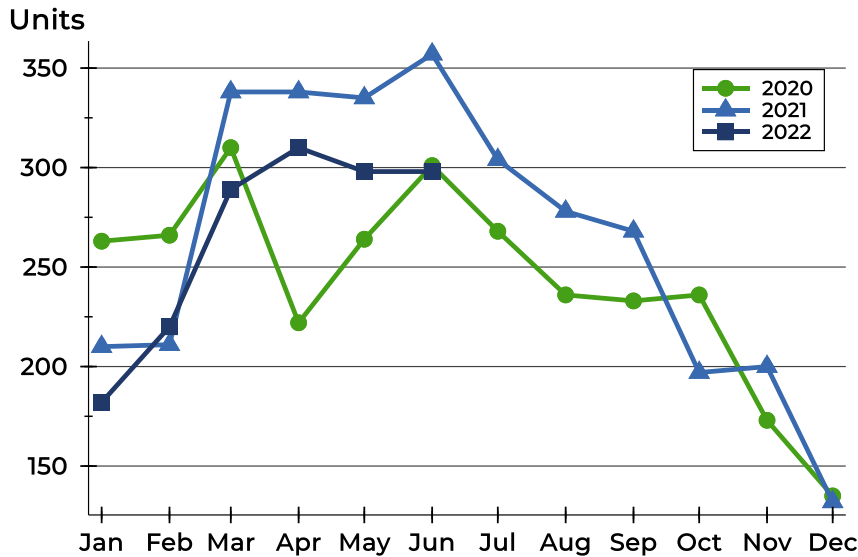
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	263	210	182
February	266	211	220
March	310	338	289
April	222	338	310
May	264	335	298
June	301	357	298
July	268	304	
August	236	278	
September	233	268	
October	236	197	
November	173	200	
December	135	132	

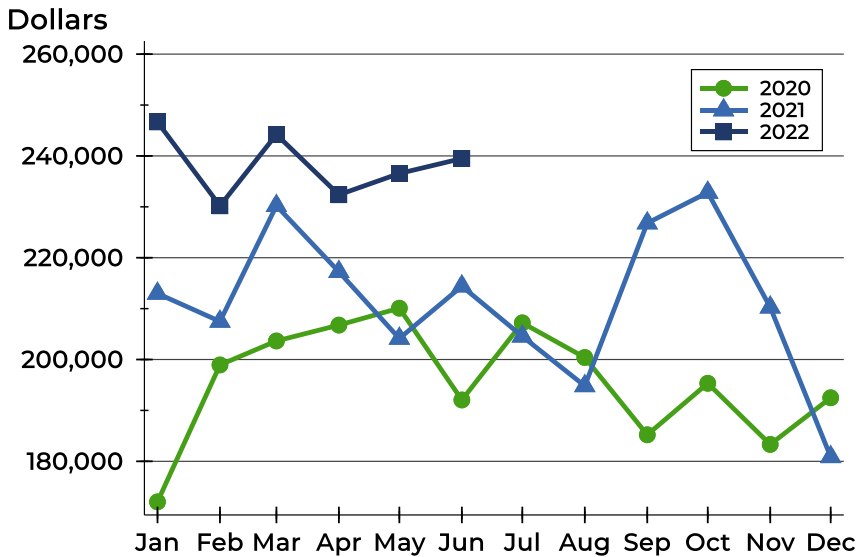
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	19,450	19,450	18	18	100.0%	100.0%
\$25,000-\$49,999	6	2.0%	39,267	41,900	20	19	98.3%	100.0%
\$50,000-\$99,999	21	7.0%	84,300	85,000	17	14	99.3%	100.0%
\$100,000-\$124,999	15	5.0%	113,447	112,500	14	6	98.6%	100.0%
\$125,000-\$149,999	36	12.1%	136,153	137,000	13	10	99.4%	100.0%
\$150,000-\$174,999	31	10.4%	161,484	162,000	11	9	99.8%	100.0%
\$175,000-\$199,999	31	10.4%	190,109	189,900	12	9	99.6%	100.0%
\$200,000-\$249,999	37	12.4%	226,347	224,900	12	9	98.9%	100.0%
\$250,000-\$299,999	45	15.1%	273,669	275,000	13	10	99.6%	100.0%
\$300,000-\$399,999	40	13.4%	344,855	339,950	13	9	99.4%	100.0%
\$400,000-\$499,999	22	7.4%	439,114	429,000	17	18	99.3%	100.0%
\$500,000-\$749,999	10	3.4%	607,760	580,000	20	23	98.9%	100.0%
\$750,000-\$999,999	2	0.7%	800,000	800,000	6	6	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



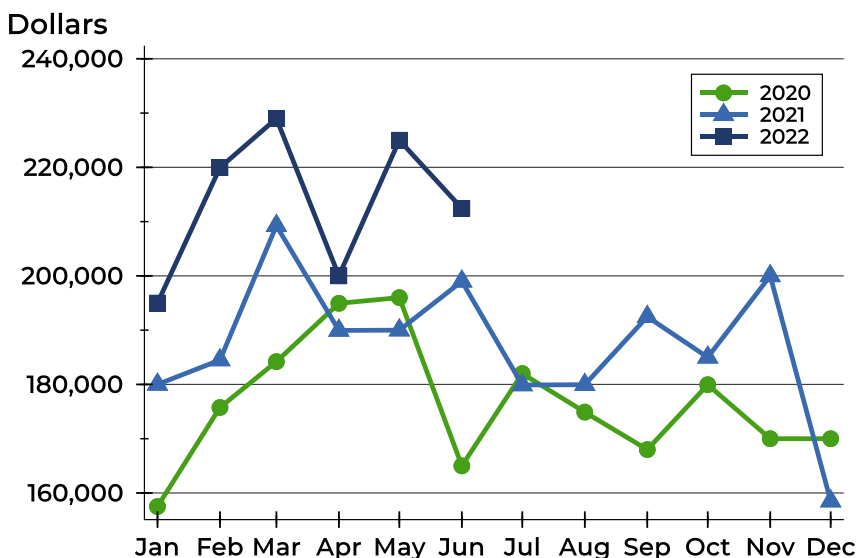
Entire MLS System New Listings Analysis

Average Price



Month	2020	2021	2022
January	172,032	212,979	246,676
February	198,938	207,485	230,195
March	203,650	230,215	244,225
April	206,765	217,248	232,370
May	210,087	204,140	236,555
June	192,054	214,406	239,495
July	207,211	204,562	
August	200,401	194,814	
September	185,209	226,800	
October	195,332	232,822	
November	183,319	210,269	
December	192,484	180,880	

Median Price



Month	2020	2021	2022
January	157,500	180,000	195,000
February	175,750	184,500	219,950
March	184,200	209,250	229,000
April	194,950	189,950	200,000
May	196,000	190,000	225,000
June	165,000	199,000	212,450
July	182,000	179,900	
August	174,900	179,950	
September	168,000	192,475	
October	179,950	185,000	
November	170,000	200,000	
December	170,000	158,500	



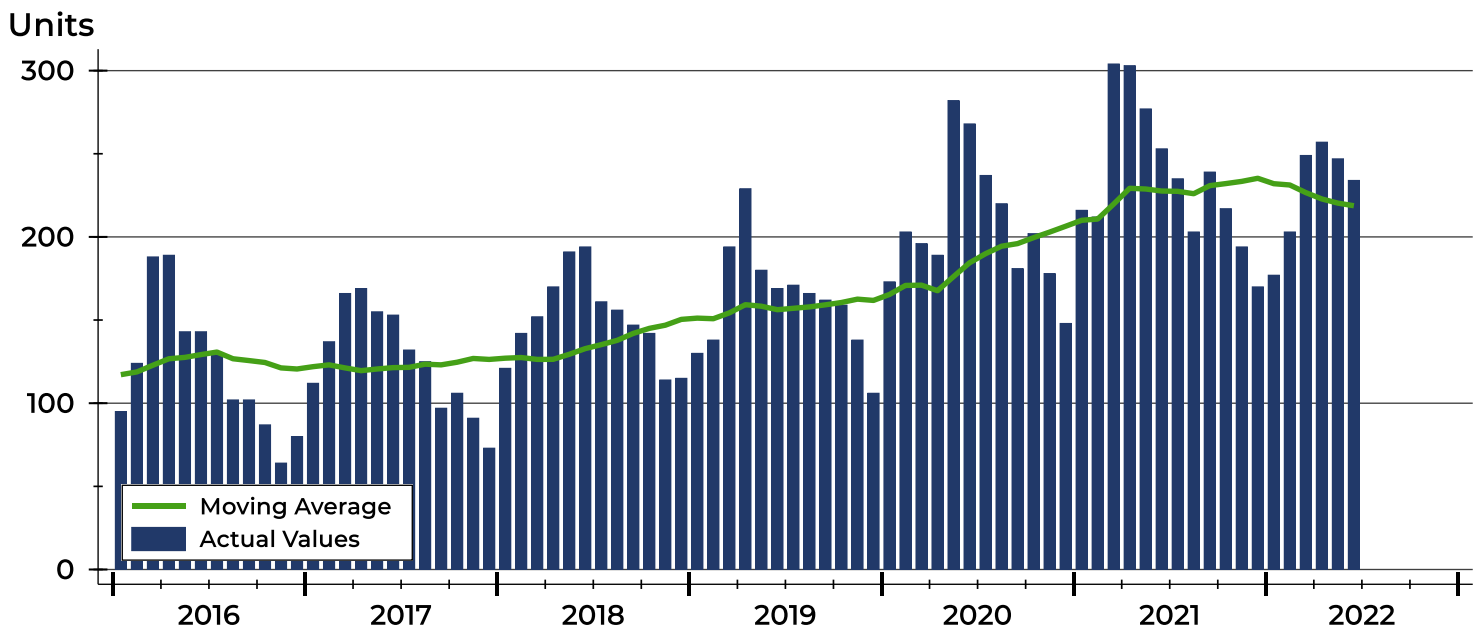
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2022	June 2021	Change	Year-to-Date		
		2022	2021		2022	2021	Change
Contracts Written		234	253	-7.5%	1,367	1,565	-12.7%
Volume (1,000s)		50,330	54,674	-7.9%	305,831	329,550	-7.2%
Average	Sale Price	215,084	216,103	-0.5%	223,724	210,575	6.2%
	Days on Market	21	28	-25.0%	28	37	-24.3%
	Percent of Original	98.4%	98.1%	0.3%	98.4%	98.2%	0.2%
Median	Sale Price	195,000	209,000	-6.7%	199,500	189,900	5.1%
	Days on Market	10	10	0.0%	8	9	-11.1%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 234 contracts for sale were written in the Flint Hills MLS system during the month of June, down from 253 in 2021. The median list price of these homes was \$195,000, down from \$209,000 the prior year.

Half of the homes that went under contract in June were on the market less than 10 days, compared to 10 days in June 2021.

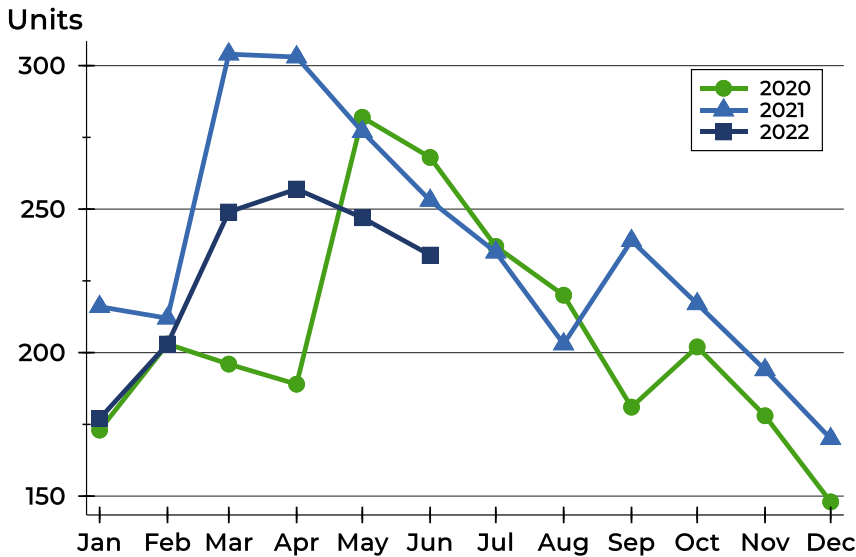
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	173	216	177
February	203	212	203
March	196	304	249
April	189	303	257
May	282	277	247
June	268	253	234
July	237	235	
August	220	203	
September	181	239	
October	202	217	
November	178	194	
December	148	170	

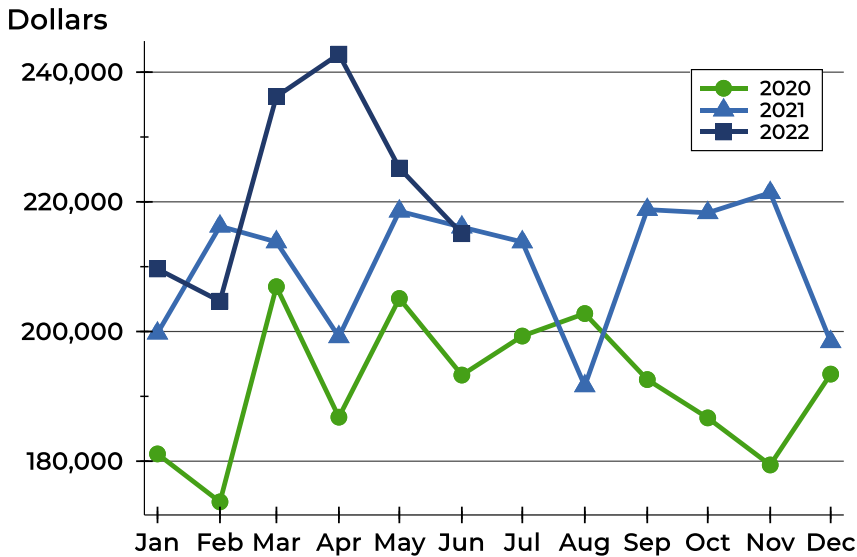
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.9%	20,448	20,448	24	24	91.7%	91.7%
\$25,000-\$49,999	4	1.7%	37,925	37,500	29	24	96.4%	100.0%
\$50,000-\$99,999	17	7.3%	87,376	89,900	20	19	95.9%	100.0%
\$100,000-\$124,999	17	7.3%	114,271	115,000	28	26	98.9%	100.0%
\$125,000-\$149,999	30	12.8%	138,078	138,900	22	10	96.9%	100.0%
\$150,000-\$174,999	25	10.7%	159,696	159,900	20	9	98.8%	100.0%
\$175,000-\$199,999	27	11.5%	186,115	185,000	20	6	99.0%	100.0%
\$200,000-\$249,999	37	15.8%	228,328	229,000	19	9	98.5%	100.0%
\$250,000-\$299,999	31	13.2%	274,852	275,000	19	11	99.1%	100.0%
\$300,000-\$399,999	33	14.1%	338,300	325,000	25	9	99.4%	100.0%
\$400,000-\$499,999	8	3.4%	430,338	424,950	11	8	99.7%	100.0%
\$500,000-\$749,999	3	1.3%	658,000	649,500	39	30	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



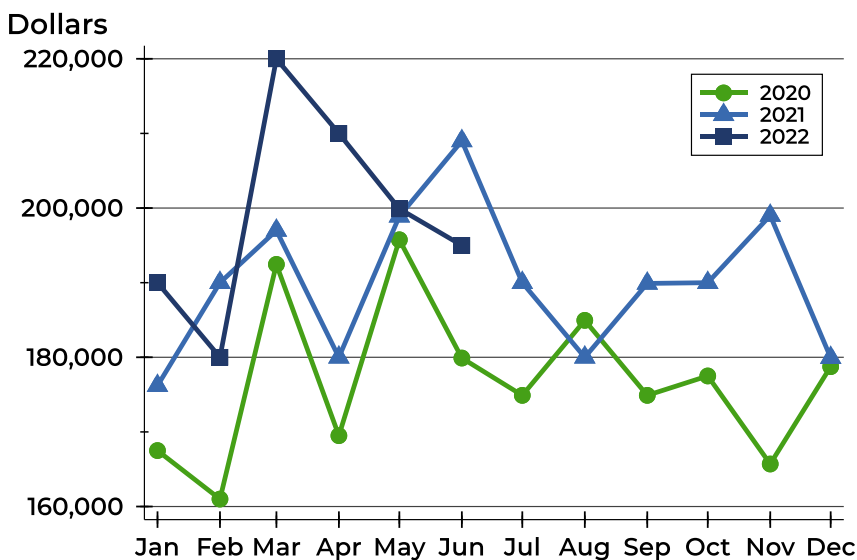
Entire MLS System Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	181,123	199,738	209,651
February	173,728	216,236	204,676
March	206,914	213,817	236,237
April	186,790	199,180	242,779
May	205,099	218,551	225,211
June	193,285	216,103	215,084
July	199,300	213,811	
August	202,776	191,610	
September	192,589	218,797	
October	186,680	218,305	
November	179,420	221,404	
December	193,433	198,412	

Median Price

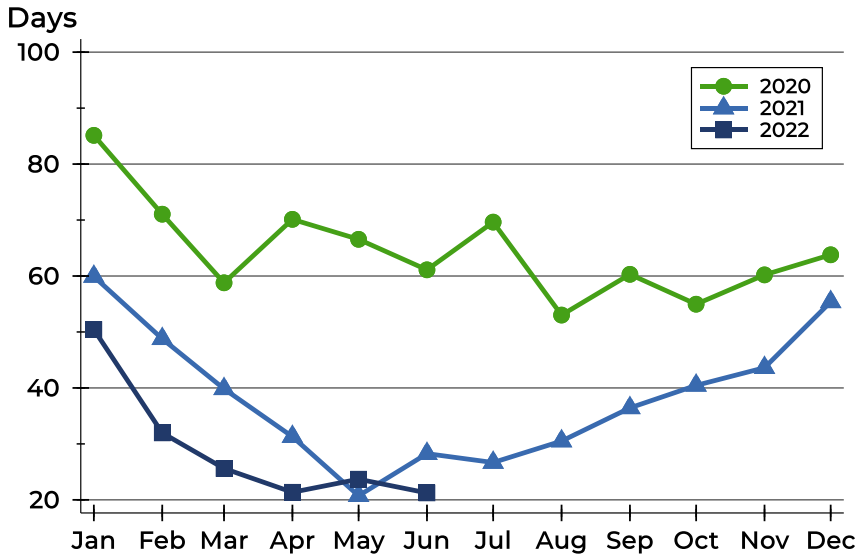


Month	2020	2021	2022
January	167,500	176,200	190,000
February	161,000	190,000	180,000
March	192,450	197,000	220,000
April	169,500	180,000	210,000
May	195,750	198,900	199,900
June	179,900	209,000	195,000
July	174,900	190,000	
August	184,950	180,000	
September	174,900	189,900	
October	177,500	190,000	
November	165,700	199,000	
December	178,750	179,950	



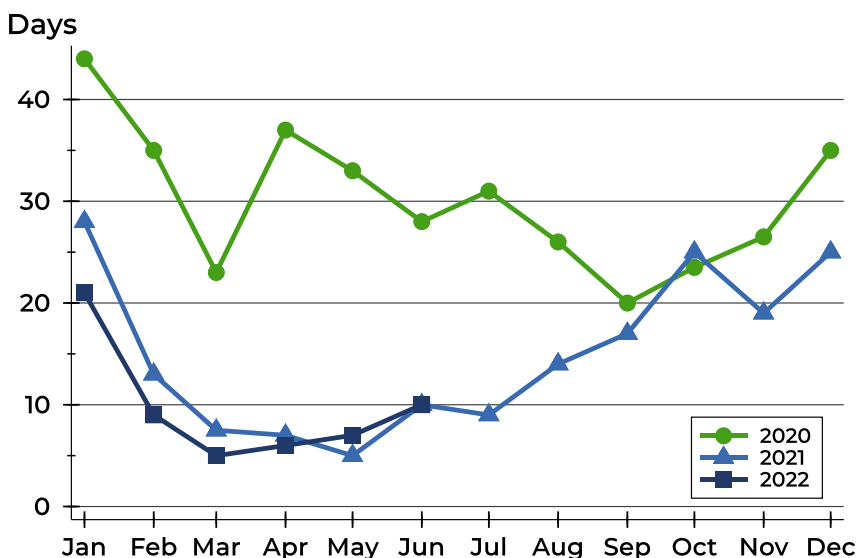
Entire MLS System Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	85	60	50
February	71	49	32
March	59	40	26
April	70	31	21
May	67	21	24
June	61	28	21
July	70	27	
August	53	31	
September	60	36	
October	55	40	
November	60	44	
December	64	55	

Median DOM



Month	2020	2021	2022
January	44	28	21
February	35	13	9
March	23	8	5
April	37	7	6
May	33	5	7
June	28	10	10
July	31	9	
August	26	14	
September	20	17	
October	24	25	
November	27	19	
December	35	25	



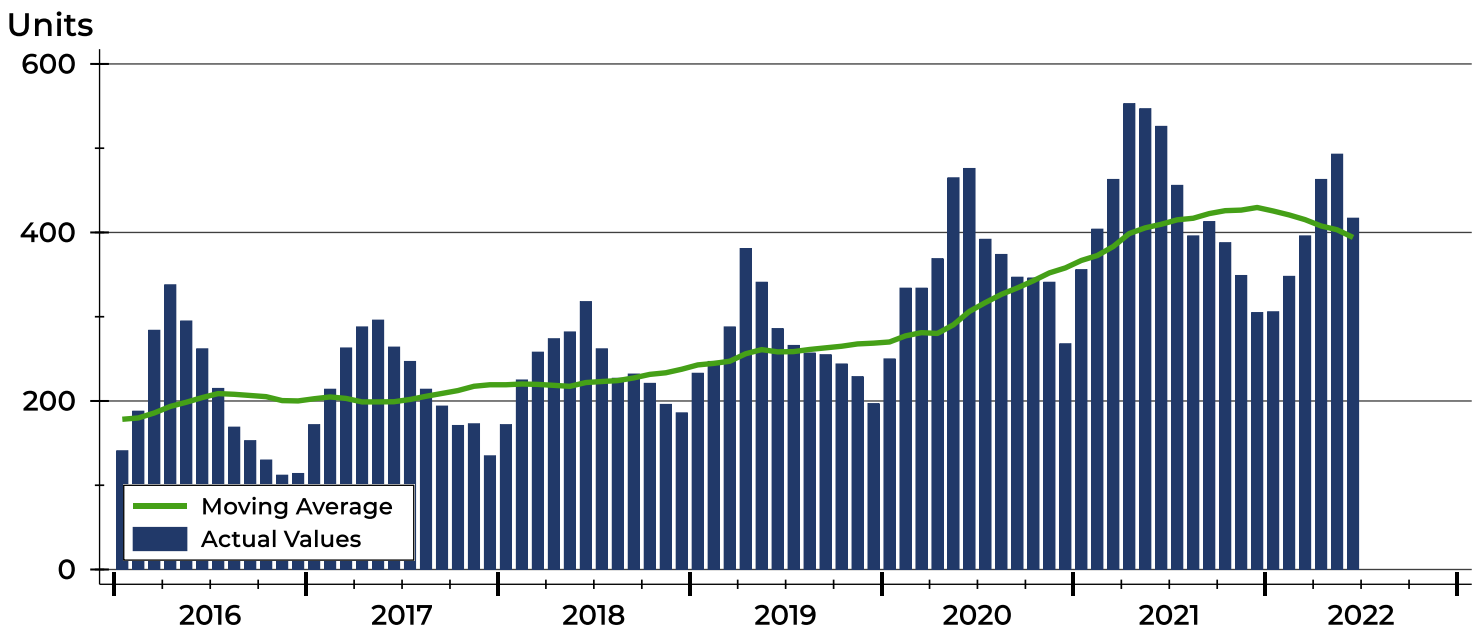
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2022	End of June 2021	Change
Pending Contracts		417	526	-20.7%
Volume (1,000s)		96,573	116,722	-17.3%
Average	List Price	231,591	221,905	4.4%
	Days on Market	25	29	-13.8%
	Percent of Original	98.7%	99.0%	-0.3%
Median	List Price	214,900	209,925	2.4%
	Days on Market	9	8	12.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 417 listings in the Flint Hills MLS system had contracts pending at the end of June, down from 526 contracts pending at the end of June 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

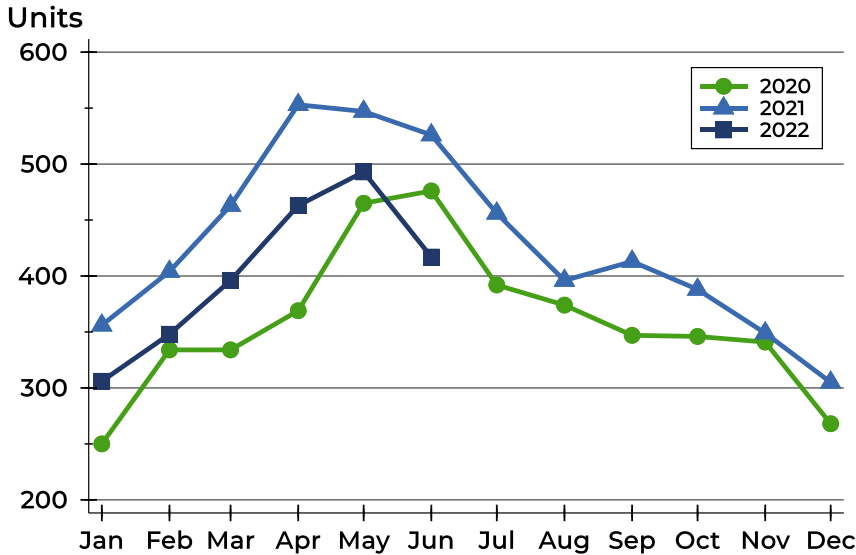
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	250	356	306
February	334	404	348
March	334	463	396
April	369	553	463
May	465	547	493
June	476	526	417
July	392	456	
August	374	396	
September	347	413	
October	346	388	
November	341	349	
December	268	305	

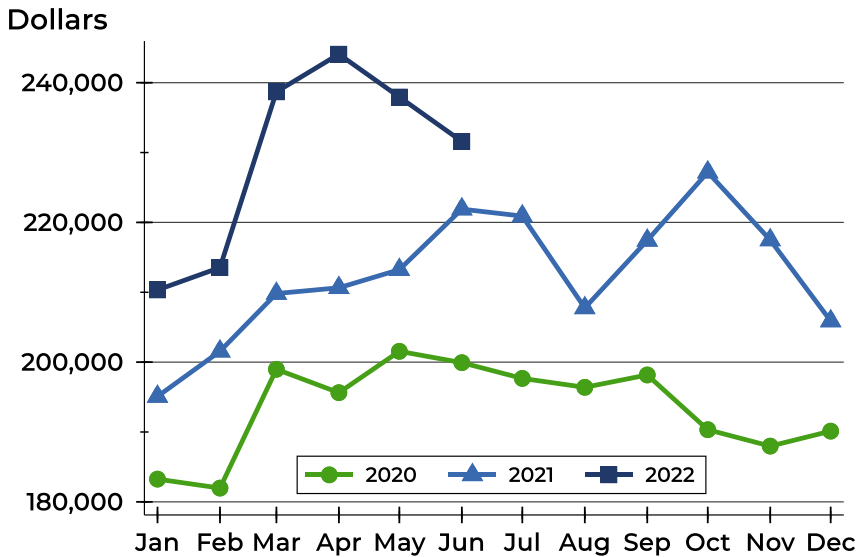
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.5%	20,448	20,448	24	24	97.2%	97.2%
\$25,000-\$49,999	6	1.4%	38,117	38,500	22	17	97.6%	100.0%
\$50,000-\$99,999	31	7.4%	80,761	84,900	46	28	97.0%	100.0%
\$100,000-\$124,999	27	6.5%	113,889	115,000	32	10	98.3%	100.0%
\$125,000-\$149,999	44	10.6%	138,174	138,900	26	11	98.2%	100.0%
\$150,000-\$174,999	41	9.8%	161,028	160,000	32	11	98.1%	100.0%
\$175,000-\$199,999	45	10.8%	187,169	185,000	17	6	99.2%	100.0%
\$200,000-\$249,999	69	16.5%	228,292	229,000	17	5	98.7%	100.0%
\$250,000-\$299,999	61	14.6%	275,654	279,000	16	7	100.0%	100.0%
\$300,000-\$399,999	59	14.1%	339,587	335,000	28	7	99.1%	100.0%
\$400,000-\$499,999	22	5.3%	440,610	429,000	27	10	99.9%	100.0%
\$500,000-\$749,999	8	1.9%	618,701	611,750	28	19	100.0%	100.0%
\$750,000-\$999,999	1	0.2%	875,000	875,000	1	1	100.0%	100.0%
\$1,000,000 and up	1	0.2%	1,500,000	1,500,000	227	227	75.0%	75.0%



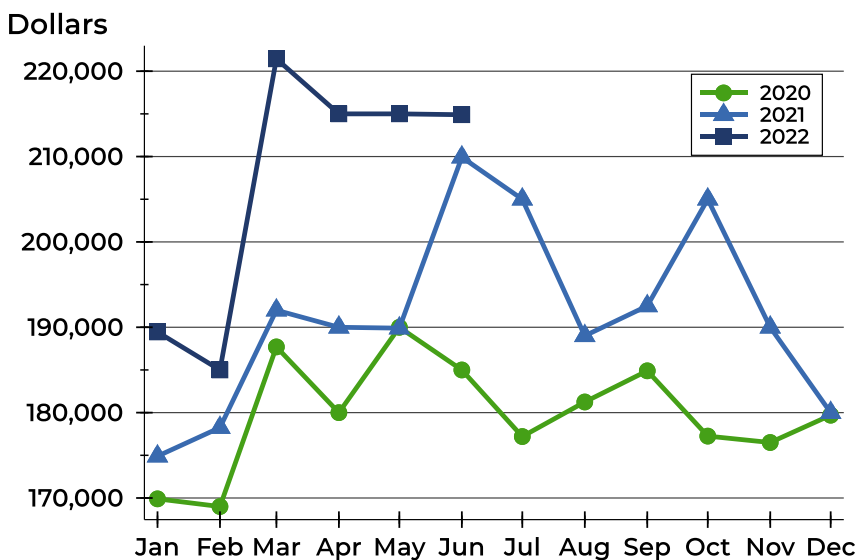
Entire MLS System Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	183,259	195,087	210,334
February	181,974	201,563	213,544
March	198,981	209,821	238,690
April	195,633	210,649	244,088
May	201,551	213,236	237,952
June	199,929	221,905	231,591
July	197,671	220,905	
August	196,396	207,764	
September	198,168	217,430	
October	190,332	227,191	
November	187,981	217,486	
December	190,128	205,886	

Median Price

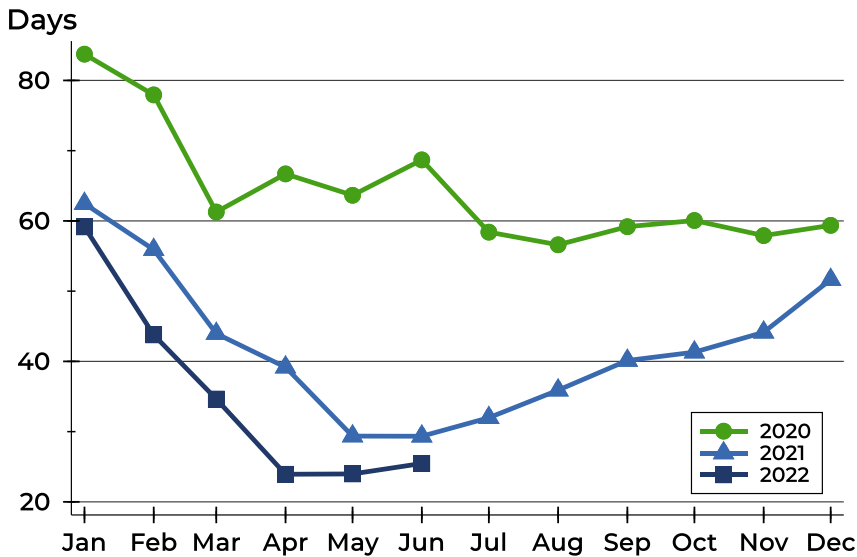


Month	2020	2021	2022
January	169,900	174,900	189,450
February	169,000	178,250	185,000
March	187,700	192,000	221,450
April	180,000	190,000	215,000
May	190,000	189,900	215,000
June	185,000	209,925	214,900
July	177,200	205,000	
August	181,250	189,000	
September	184,900	192,500	
October	177,250	205,000	
November	176,500	190,000	
December	179,700	180,000	



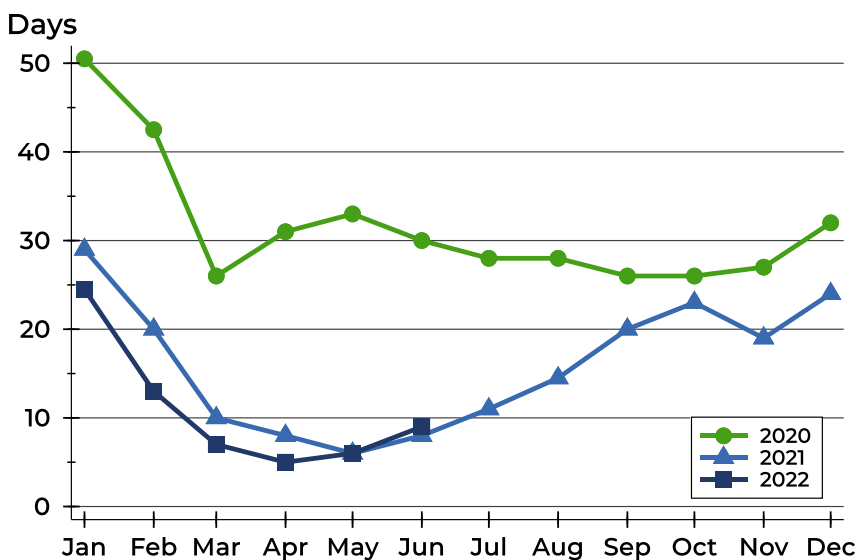
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	84	62	59
February	78	56	44
March	61	44	35
April	67	39	24
May	64	29	24
June	69	29	25
July	58	32	
August	57	36	
September	59	40	
October	60	41	
November	58	44	
December	59	52	

Median DOM



Month	2020	2021	2022
January	51	29	25
February	43	20	13
March	26	10	7
April	31	8	5
May	33	6	6
June	30	8	9
July	28	11	
August	28	15	
September	26	20	
October	26	23	
November	27	19	
December	32	24	