



**August
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Fell in August

Total home sales in the Flint Hills MLS system fell last month to 234 units, compared to 261 units in August 2021. Total sales volume was \$51.5 million, down from a year earlier.

The median sale price in August was \$207,500, up from \$201,500 a year earlier. Homes that sold in August were typically on the market for 10 days and sold for 100.0% of their list prices.

Flint Hills MLS Active Listings Down at End of August

The total number of active listings in the Flint Hills MLS system at the end of August was 416 units, down from 475 at the same point in 2021. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$209,950.

During August, a total of 209 contracts were written up from 203 in August 2021. At the end of the month, there were 331 contracts still pending.

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Entire MLS System Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales		234	261	227	1,724	1,901	1,608
Change from prior year		-10.3%	15.0%	14.6%	-9.3%	18.2%	21.4%
Active Listings		416	475	565	N/A	N/A	N/A
Change from prior year		-12.4%	-15.9%	-39.7%			
Months' Supply		1.9	2.1	3.1	N/A	N/A	N/A
Change from prior year		-9.5%	-32.3%	-48.3%			
New Listings		255	278	236	2,117	2,371	2,130
Change from prior year		-8.3%	17.8%	-11.6%	-10.7%	11.3%	-4.0%
Contracts Written		209	203	220	1,798	2,003	1,768
Change from prior year		3.0%	-7.7%	32.5%	-10.2%	13.3%	28.4%
Pending Contracts		331	396	374	N/A	N/A	N/A
Change from prior year		-16.4%	5.9%	45.5%			
Sales Volume (1,000s)		51,473	56,369	44,869	381,587	388,356	302,668
Change from prior year		-8.7%	25.6%	12.2%	-1.7%	28.3%	21.6%
Average	Sale Price	219,969	215,972	197,660	221,338	204,290	188,227
	Change from prior year	1.9%	9.3%	-2.1%	8.3%	8.5%	0.2%
	List Price of Actives	252,502	215,637	211,587	N/A	N/A	N/A
	Change from prior year	17.1%	1.9%	11.4%			
	Days on Market	25	32	53	30	39	70
Change from prior year	-21.9%	-39.6%	-32.1%	-23.1%	-44.3%	-9.1%	
Percent of List	98.0%	98.3%	98.5%	98.9%	98.7%	97.3%	
Change from prior year	-0.3%	-0.2%	1.5%	0.2%	1.4%	0.1%	
Percent of Original	96.8%	97.0%	96.6%	97.7%	97.6%	94.9%	
Change from prior year	-0.2%	0.4%	2.8%	0.1%	2.8%	0.4%	
Median	Sale Price	207,500	201,500	174,900	200,000	187,000	173,500
	Change from prior year	3.0%	15.2%	-0.1%	7.0%	7.8%	2.1%
	List Price of Actives	209,950	170,000	165,000	N/A	N/A	N/A
	Change from prior year	23.5%	3.0%	3.2%			
	Days on Market	10	10	27	9	10	34
Change from prior year	0.0%	-63.0%	-52.6%	-10.0%	-70.6%	-26.1%	
Percent of List	100.0%	100.0%	98.9%	100.0%	100.0%	98.5%	
Change from prior year	0.0%	1.1%	0.5%	0.0%	1.5%	0.2%	
Percent of Original	98.7%	99.3%	98.0%	100.0%	100.0%	97.4%	
Change from prior year	-0.6%	1.3%	1.1%	0.0%	2.7%	0.6%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Entire MLS System Closed Listings Analysis

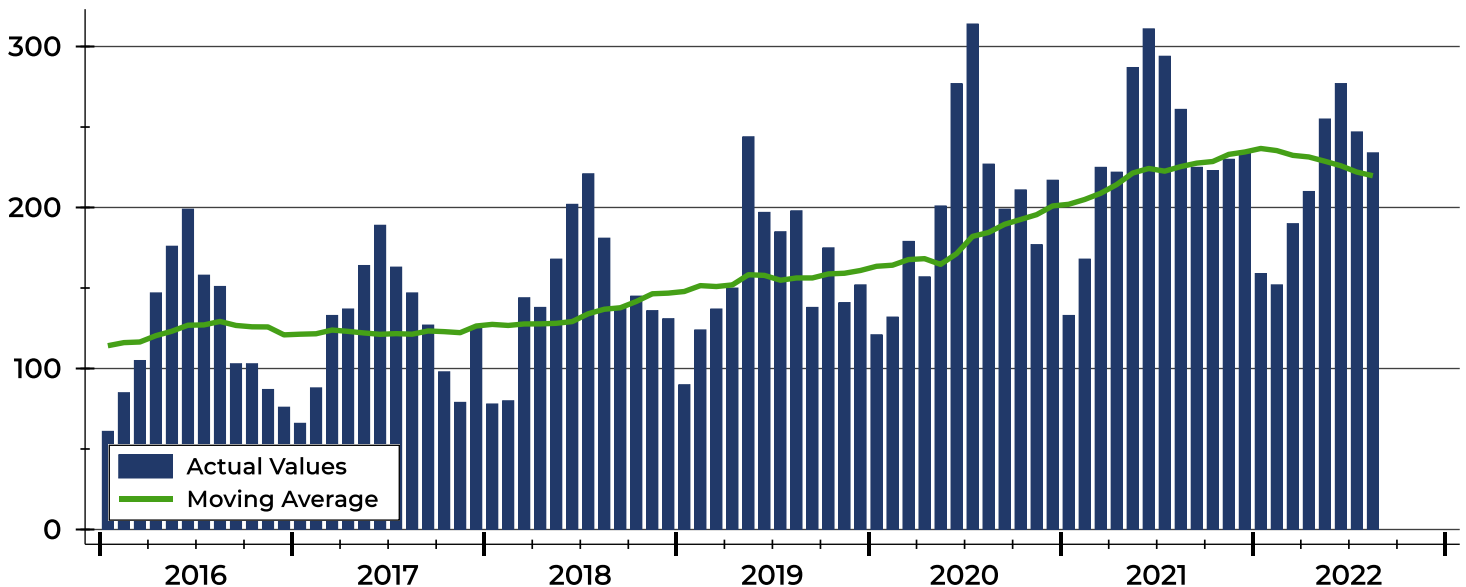
Summary Statistics for Closed Listings		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		234	261	-10.3%	1,724	1,901	-9.3%
Volume (1,000s)		51,473	56,369	-8.7%	381,587	388,356	-1.7%
Months' Supply		1.9	2.1	-9.5%	N/A	N/A	N/A
Average	Sale Price	219,969	215,972	1.9%	221,338	204,290	8.3%
	Days on Market	25	32	-21.9%	30	39	-23.1%
	Percent of List	98.0%	98.3%	-0.3%	98.9%	98.7%	0.2%
	Percent of Original	96.8%	97.0%	-0.2%	97.7%	97.6%	0.1%
Median	Sale Price	207,500	201,500	3.0%	200,000	187,000	7.0%
	Days on Market	10	10	0.0%	9	10	-10.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	98.7%	99.3%	-0.6%	100.0%	100.0%	0.0%

A total of 234 homes sold in the Flint Hills MLS system in August, down from 261 units in August 2021. Total sales volume fell to \$51.5 million compared to \$56.4 million in the previous year.

The median sales price in August was \$207,500, up 3.0% compared to the prior year. Median days on market was 10 days, up from 8 days in July, but similar to August 2021.

History of Closed Listings

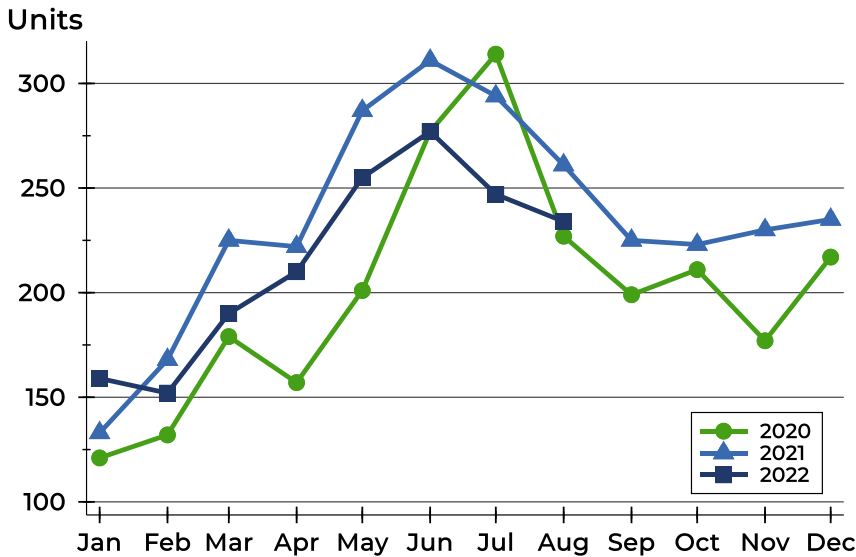
Units





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	121	133	159
February	132	168	152
March	179	225	190
April	157	222	210
May	201	287	255
June	277	311	277
July	314	294	247
August	227	261	234
September	199	225	
October	211	223	
November	177	230	
December	217	235	

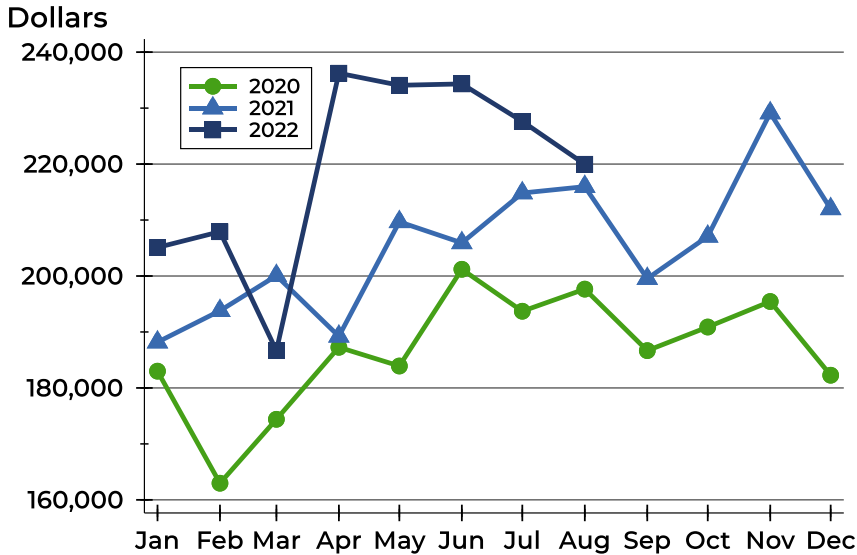
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	0.8	13,500	13,500	128	128	71.1%	71.1%	71.1%	71.1%
\$25,000-\$49,999	9	3.8%	2.1	35,556	35,000	68	24	84.0%	84.3%	77.2%	75.5%
\$50,000-\$99,999	23	9.8%	2.0	72,065	74,500	27	22	93.8%	95.1%	91.0%	93.9%
\$100,000-\$124,999	14	6.0%	2.5	113,468	115,000	48	13	98.3%	99.1%	96.2%	96.6%
\$125,000-\$149,999	19	8.1%	1.7	137,850	138,000	29	27	98.7%	97.8%	98.0%	97.8%
\$150,000-\$174,999	29	12.4%	1.7	158,358	160,000	18	9	98.9%	99.3%	97.0%	98.8%
\$175,000-\$199,999	13	5.6%	1.4	188,069	190,000	26	10	98.3%	100.0%	97.4%	97.5%
\$200,000-\$249,999	44	18.8%	1.5	220,709	220,000	16	7	99.8%	100.0%	100.8%	99.7%
\$250,000-\$299,999	27	11.5%	1.5	271,185	275,000	12	7	99.6%	100.0%	98.6%	100.0%
\$300,000-\$399,999	38	16.2%	2.2	340,532	333,700	22	8	99.3%	100.0%	99.5%	100.0%
\$400,000-\$499,999	13	5.6%	2.9	424,215	425,000	27	9	100.3%	100.0%	98.9%	100.0%
\$500,000-\$749,999	3	1.3%	4.5	585,833	557,500	23	15	97.0%	98.7%	96.5%	97.0%
\$750,000-\$999,999	1	0.4%	9.0	991,000	991,000	227	227	100.0%	100.0%	49.5%	49.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



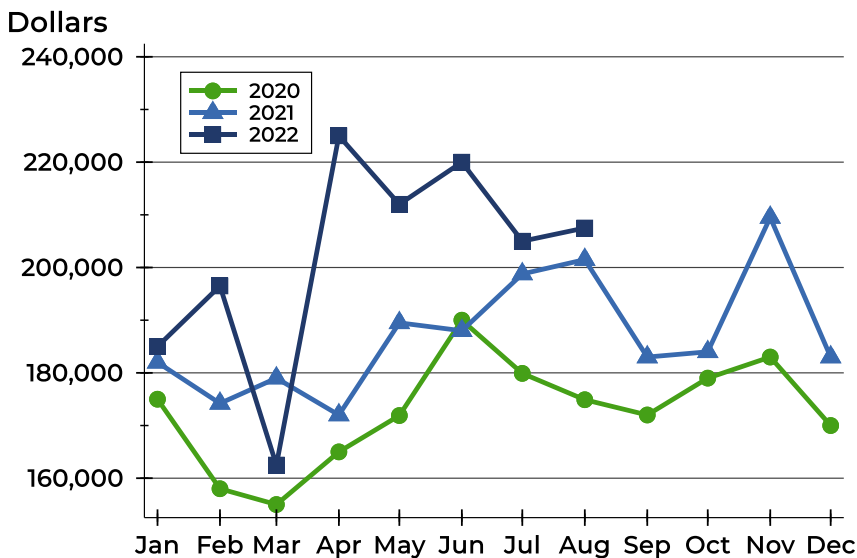
Entire MLS System Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	182,996	188,181	205,099
February	162,977	193,796	207,913
March	174,402	200,061	186,663
April	187,269	189,225	236,237
May	183,922	209,681	234,084
June	201,204	205,917	234,323
July	193,705	214,832	227,636
August	197,660	215,972	219,969
September	186,666	199,533	
October	190,887	207,083	
November	195,447	229,123	
December	182,274	211,999	

Median Price

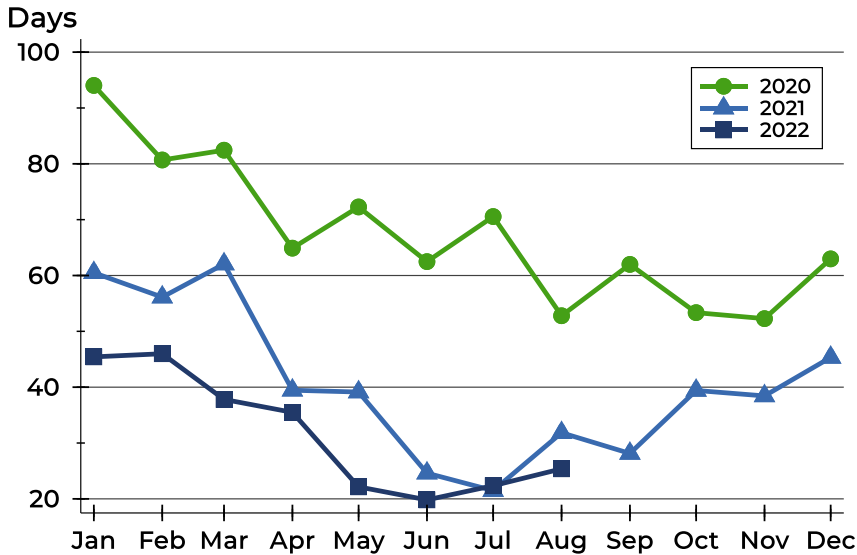


Month	2020	2021	2022
January	175,000	182,000	185,000
February	158,000	174,200	196,500
March	155,000	179,000	162,500
April	165,000	172,000	225,000
May	171,900	189,500	212,000
June	190,000	188,000	220,000
July	179,900	198,775	205,000
August	174,900	201,500	207,500
September	172,000	183,000	
October	179,000	184,000	
November	183,000	209,500	
December	170,000	183,000	



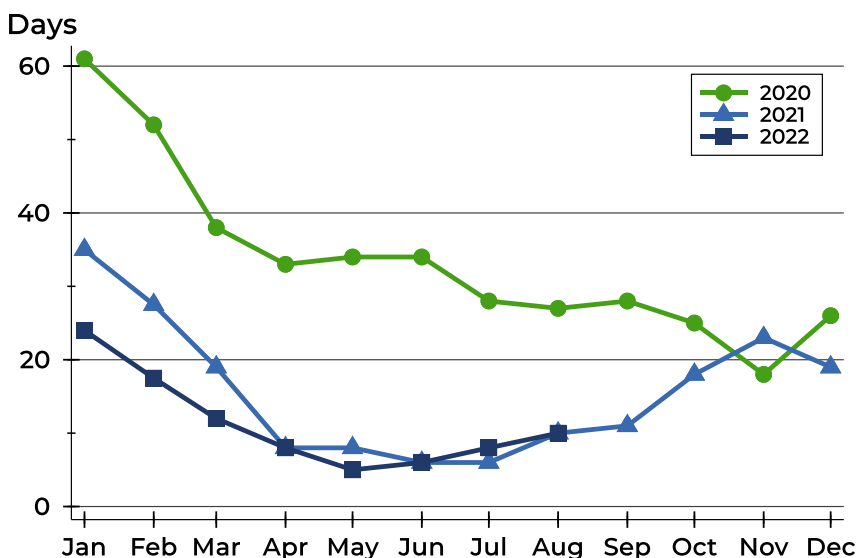
Entire MLS System Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	94	60	45
February	81	56	46
March	82	62	38
April	65	39	35
May	72	39	22
June	62	25	20
July	71	21	22
August	53	32	25
September	62	28	
October	53	39	
November	52	38	
December	63	45	

Median DOM



Month	2020	2021	2022
January	61	35	24
February	52	28	18
March	38	19	12
April	33	8	8
May	34	8	5
June	34	6	6
July	28	6	8
August	27	10	10
September	28	11	
October	25	18	
November	18	23	
December	26	19	



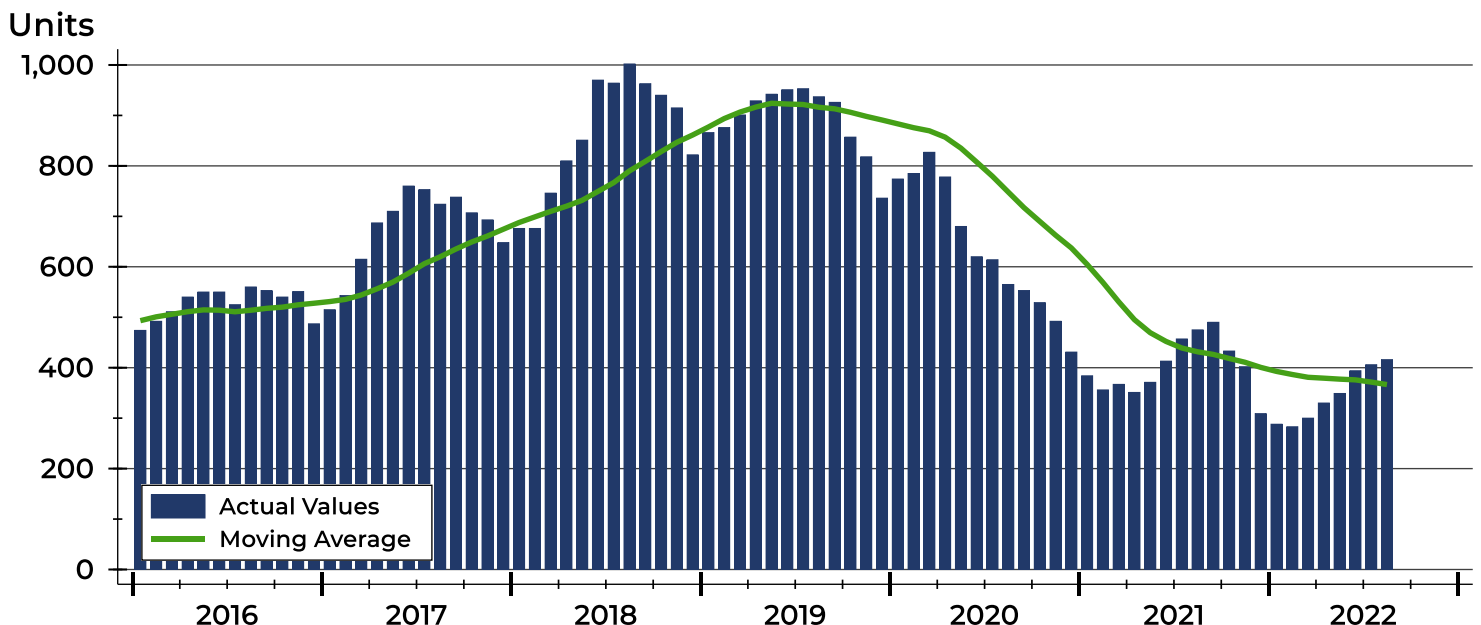
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2022	End of August 2021	Change
Active Listings		416	475	-12.4%
Volume (1,000s)		105,041	102,428	2.6%
Months' Supply		1.9	2.1	-9.5%
Average	List Price	252,502	215,637	17.1%
	Days on Market	67	74	-9.5%
	Percent of Original	97.0%	97.3%	-0.3%
Median	List Price	209,950	170,000	23.5%
	Days on Market	48	50	-4.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 416 homes were available for sale in the Flint Hills MLS system at the end of August. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of August was \$209,950, up 23.5% from 2021. The typical time on market for active listings was 48 days, down from 50 days a year earlier.

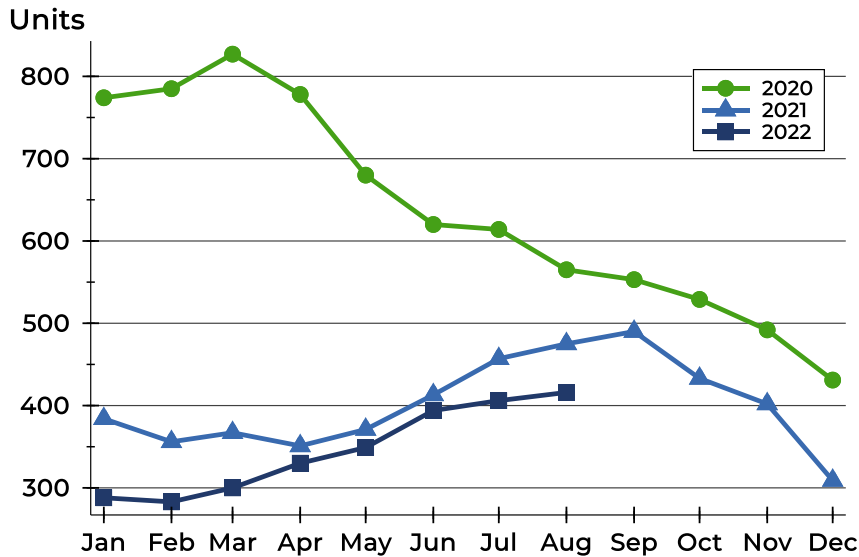
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	774	384	288
February	785	356	283
March	827	367	300
April	778	351	330
May	680	371	349
June	620	413	394
July	614	457	406
August	565	475	416
September	553	490	
October	529	433	
November	492	402	
December	431	309	

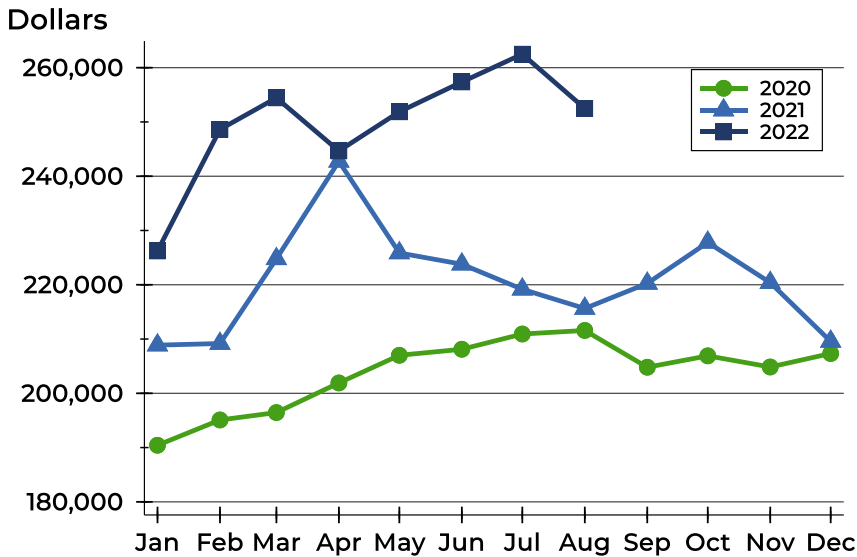
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.5%	0.8	19,500	19,500	83	83	100.0%	100.0%
\$25,000-\$49,999	12	2.9%	2.1	38,850	40,950	71	31	91.0%	92.8%
\$50,000-\$99,999	43	10.3%	2.0	79,855	79,900	76	43	95.2%	100.0%
\$100,000-\$124,999	38	9.1%	2.5	112,476	112,950	59	30	94.2%	100.0%
\$125,000-\$149,999	38	9.1%	1.7	135,861	134,750	62	57	97.8%	100.0%
\$150,000-\$174,999	36	8.7%	1.7	161,806	161,450	58	46	97.8%	100.0%
\$175,000-\$199,999	31	7.5%	1.4	188,042	189,000	57	35	97.0%	100.0%
\$200,000-\$249,999	50	12.0%	1.5	226,357	225,000	69	49	97.9%	100.0%
\$250,000-\$299,999	44	10.6%	1.5	276,236	275,000	53	54	97.7%	100.0%
\$300,000-\$399,999	66	15.9%	2.2	349,250	347,000	66	49	98.0%	100.0%
\$400,000-\$499,999	27	6.5%	2.9	447,404	450,000	89	73	98.4%	100.0%
\$500,000-\$749,999	20	4.8%	4.5	604,967	587,400	66	62	98.4%	100.0%
\$750,000-\$999,999	6	1.4%	9.0	876,500	868,000	114	106	95.4%	99.0%
\$1,000,000 and up	3	0.7%	N/A	1,350,000	1,200,000	138	70	100.0%	100.0%



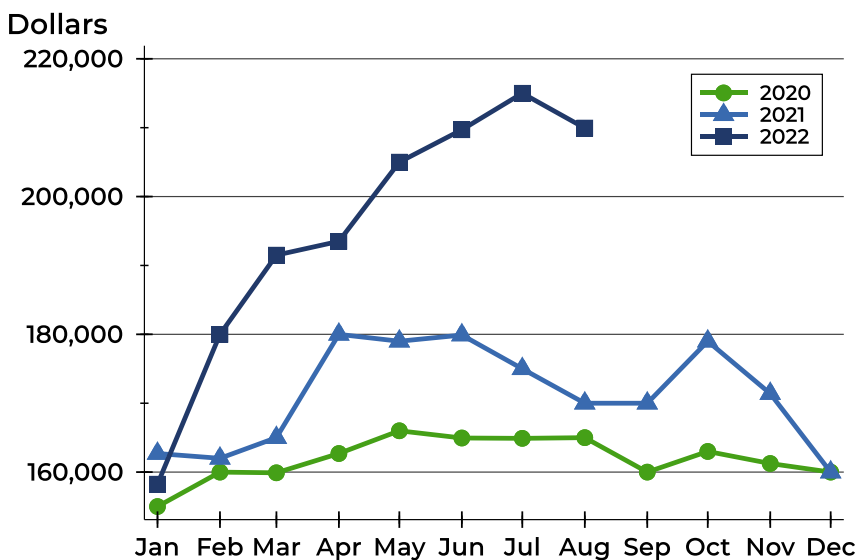
Entire MLS System Active Listings Analysis

Average Price



Month	2020	2021	2022
January	190,434	208,880	226,233
February	195,096	209,173	248,619
March	196,453	224,783	254,438
April	201,915	242,746	244,659
May	207,009	225,867	251,870
June	208,125	223,792	257,371
July	210,928	219,178	262,496
August	211,587	215,637	252,502
September	204,809	220,257	
October	206,906	227,809	
November	204,855	220,400	
December	207,334	209,564	

Median Price

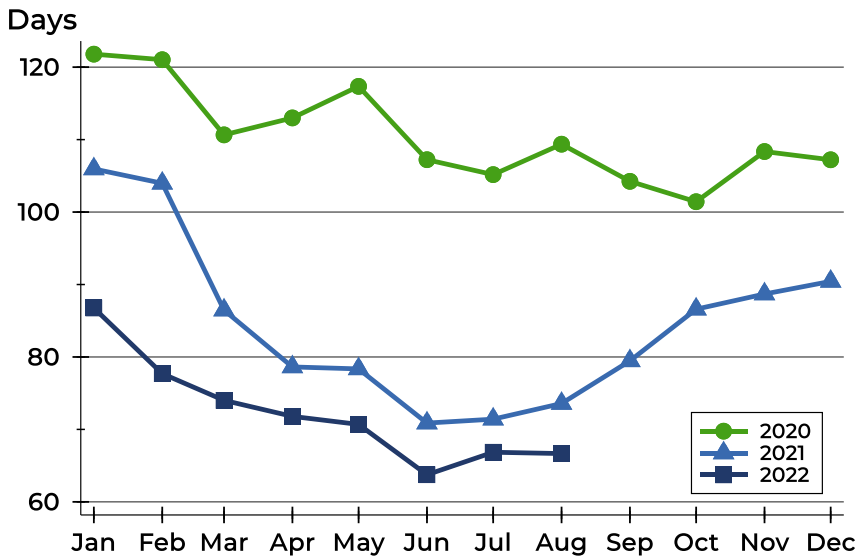


Month	2020	2021	2022
January	155,000	162,700	158,250
February	160,000	162,000	180,000
March	159,900	165,000	191,500
April	162,700	180,000	193,500
May	166,000	179,000	205,000
June	164,950	179,900	209,700
July	164,900	175,000	215,000
August	165,000	170,000	209,950
September	160,000	170,000	
October	163,000	179,000	
November	161,250	171,400	
December	160,000	160,000	



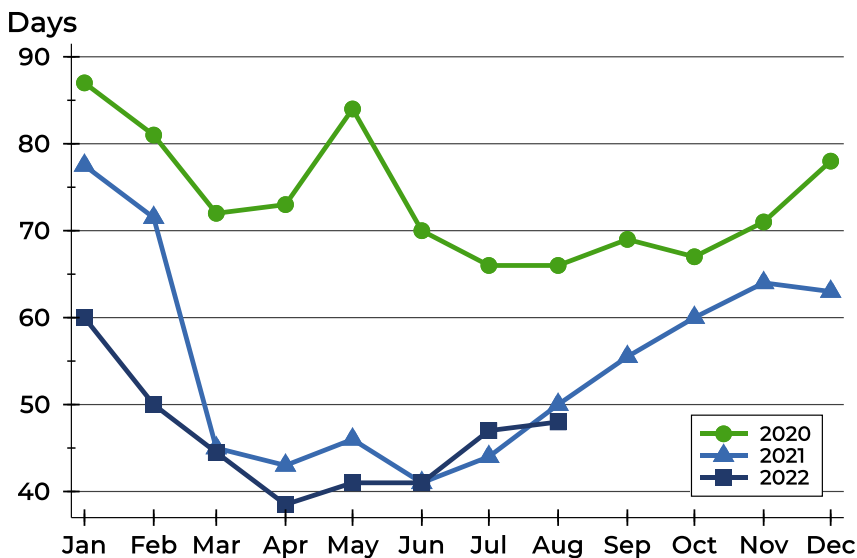
Entire MLS System Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	122	106	87
February	121	104	78
March	111	86	74
April	113	79	72
May	117	78	71
June	107	71	64
July	105	71	67
August	109	74	67
September	104	79	
October	101	87	
November	108	89	
December	107	90	

Median DOM

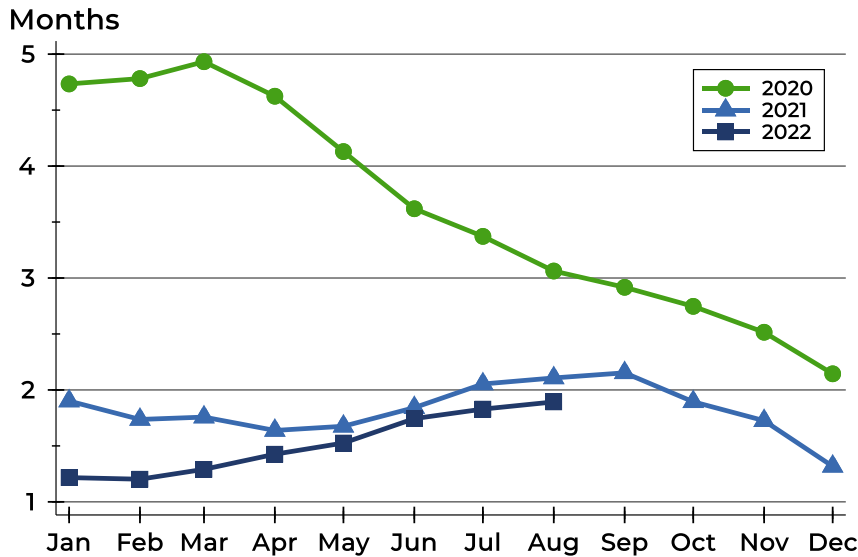


Month	2020	2021	2022
January	87	78	60
February	81	72	50
March	72	45	45
April	73	43	39
May	84	46	41
June	70	41	41
July	66	44	47
August	66	50	48
September	69	56	
October	67	60	
November	71	64	
December	78	63	



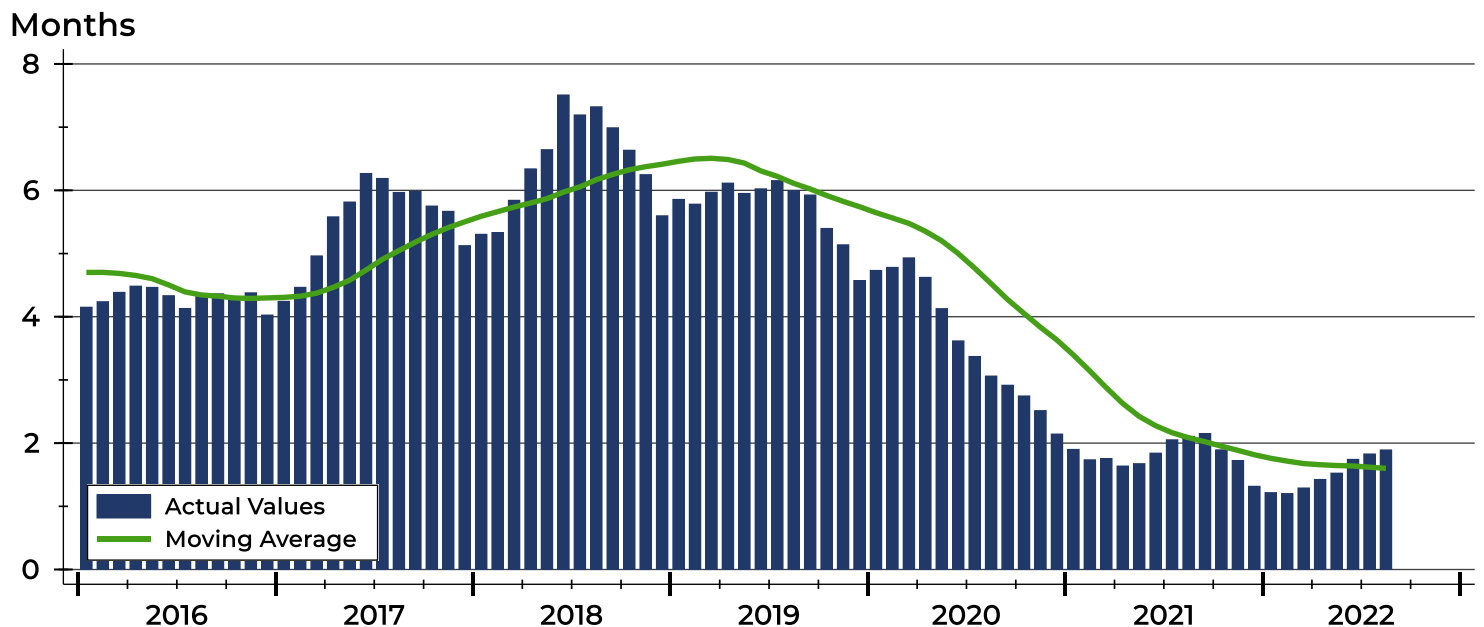
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	4.7	1.9	1.2
February	4.8	1.7	1.2
March	4.9	1.8	1.3
April	4.6	1.6	1.4
May	4.1	1.7	1.5
June	3.6	1.8	1.7
July	3.4	2.1	1.8
August	3.1	2.1	1.9
September	2.9	2.2	
October	2.7	1.9	
November	2.5	1.7	
December	2.1	1.3	

History of Month's Supply





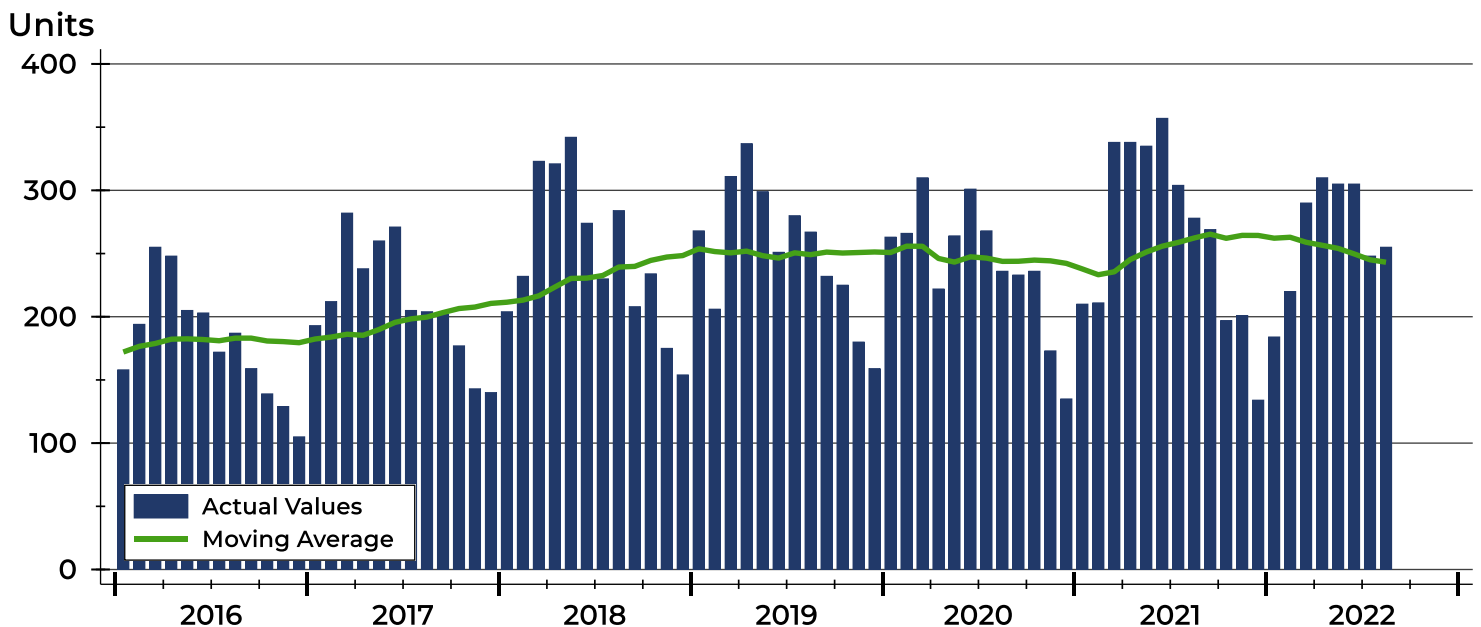
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2022	August 2021	Change
Current Month	New Listings	255	278	-8.3%
	Volume (1,000s)	59,603	54,158	10.1%
	Average List Price	233,736	194,814	20.0%
	Median List Price	210,000	179,950	16.7%
Year-to-Date	New Listings	2,117	2,371	-10.7%
	Volume (1,000s)	503,274	501,020	0.4%
	Average List Price	237,730	211,312	12.5%
	Median List Price	214,900	189,000	13.7%

A total of 255 new listings were added in the Flint Hills MLS system during August, down 8.3% from the same month in 2021. Year-to-date the Flint Hills MLS system has seen 2,117 new listings.

The median list price of these homes was \$210,000 up from \$179,950 in 2021.

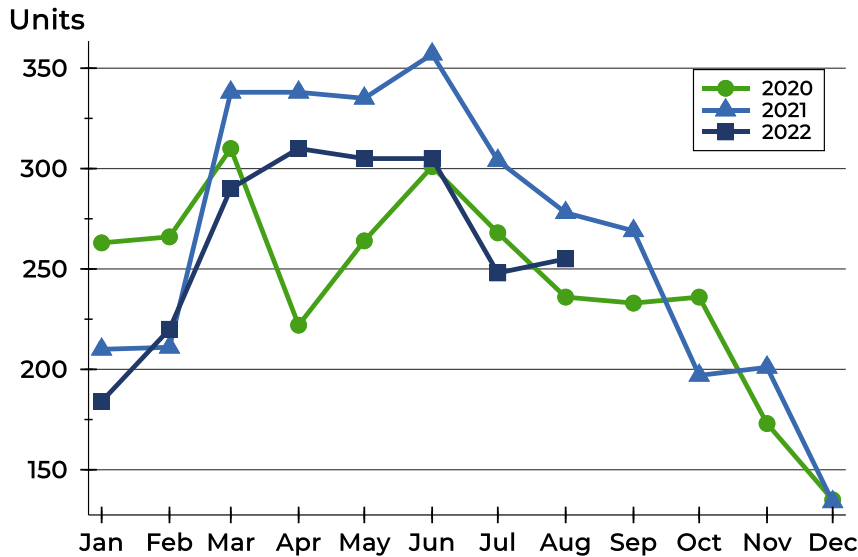
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	263	210	184
February	266	211	220
March	310	338	290
April	222	338	310
May	264	335	305
June	301	357	305
July	268	304	248
August	236	278	255
September	233	269	
October	236	197	
November	173	201	
December	135	134	

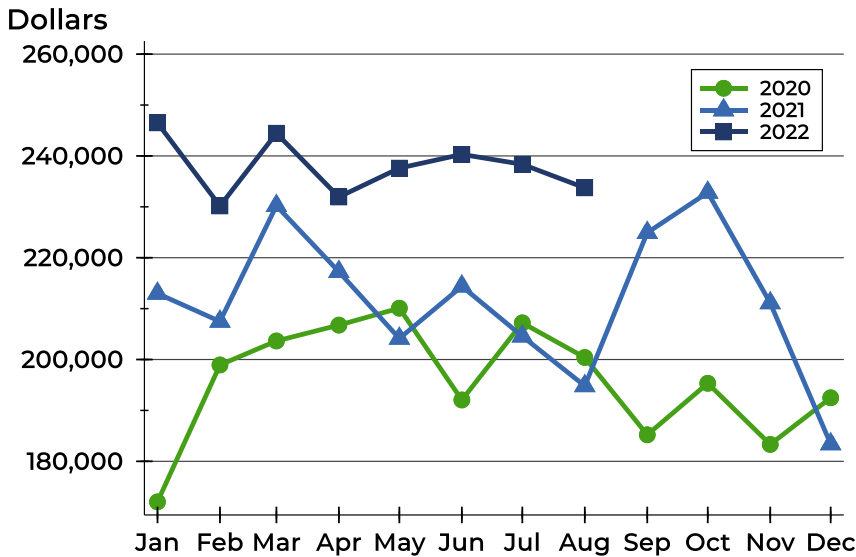
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	20,000	20,000	35	35	100.0%	100.0%
\$25,000-\$49,999	9	3.5%	41,889	42,500	10	4	100.0%	100.0%
\$50,000-\$99,999	21	8.2%	81,640	85,000	17	21	99.3%	100.0%
\$100,000-\$124,999	22	8.6%	112,600	112,500	19	17	99.3%	100.0%
\$125,000-\$149,999	25	9.8%	139,528	140,000	15	14	99.1%	100.0%
\$150,000-\$174,999	19	7.5%	162,976	163,000	16	18	98.7%	100.0%
\$175,000-\$199,999	26	10.2%	188,865	189,450	15	13	98.8%	100.0%
\$200,000-\$249,999	34	13.3%	225,197	225,000	15	14	99.7%	100.0%
\$250,000-\$299,999	35	13.7%	273,703	270,000	11	8	99.7%	100.0%
\$300,000-\$399,999	39	15.3%	337,287	330,000	15	16	99.5%	100.0%
\$400,000-\$499,999	14	5.5%	449,500	454,950	20	19	99.5%	100.0%
\$500,000-\$749,999	8	3.1%	636,293	627,000	15	18	99.6%	100.0%
\$750,000-\$999,999	2	0.8%	872,500	872,500	10	10	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



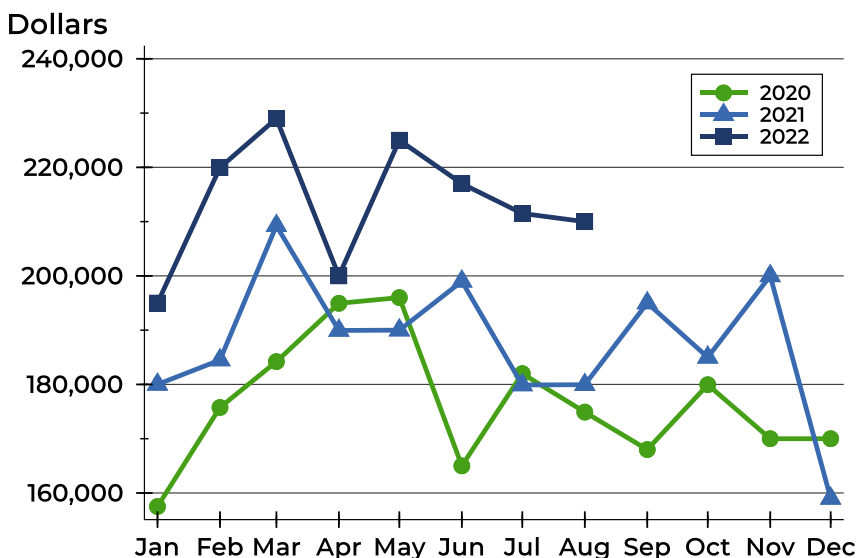
Entire MLS System New Listings Analysis

Average Price



Month	2020	2021	2022
January	172,032	212,979	246,503
February	198,938	207,485	230,172
March	203,650	230,215	244,462
April	206,765	217,248	231,935
May	210,087	204,140	237,612
June	192,054	214,392	240,305
July	207,211	204,572	238,359
August	200,401	194,814	233,736
September	185,209	224,912	
October	195,332	232,822	
November	183,319	211,113	
December	192,484	183,401	

Median Price



Month	2020	2021	2022
January	157,500	180,000	195,000
February	175,750	184,500	219,950
March	184,200	209,250	229,000
April	194,950	189,950	200,000
May	196,000	190,000	225,000
June	165,000	199,000	217,000
July	182,000	179,900	211,500
August	174,900	179,950	210,000
September	168,000	195,000	
October	179,950	185,000	
November	170,000	200,000	
December	170,000	159,000	



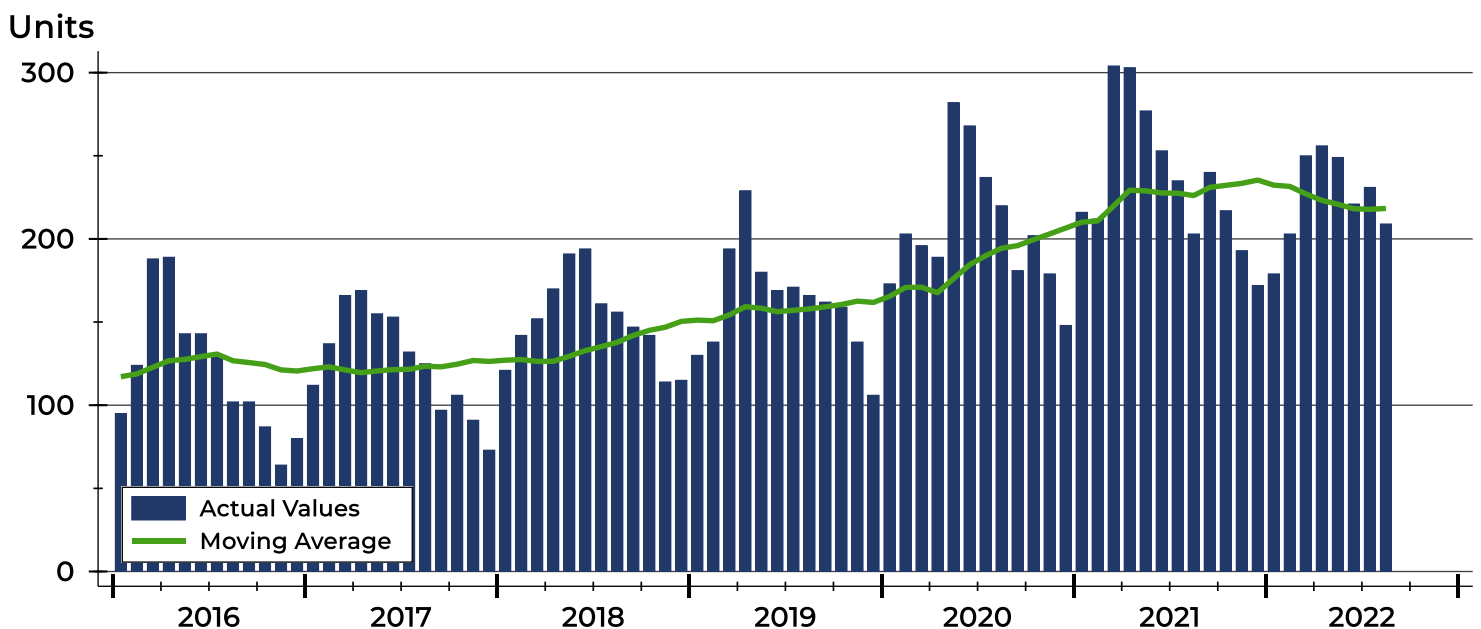
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2022	August 2021	Change	2022	Year-to-Date 2021	Change
Contracts Written		209	203	3.0%	1,798	2,003	-10.2%
Volume (1,000s)		47,113	38,897	21.1%	402,860	418,692	-3.8%
Average	Sale Price	225,419	191,610	17.6%	224,060	209,033	7.2%
	Days on Market	32	31	3.2%	29	35	-17.1%
	Percent of Original	98.0%	96.4%	1.7%	98.1%	97.8%	0.3%
Median	Sale Price	204,700	180,000	13.7%	199,975	189,500	5.5%
	Days on Market	15	14	7.1%	9	9	0.0%
	Percent of Original	100.0%	98.6%	1.4%	100.0%	100.0%	0.0%

A total of 209 contracts for sale were written in the Flint Hills MLS system during the month of August, up from 203 in 2021. The median list price of these homes was \$204,700, up from \$180,000 the prior year.

Half of the homes that went under contract in August were on the market less than 15 days, compared to 14 days in August 2021.

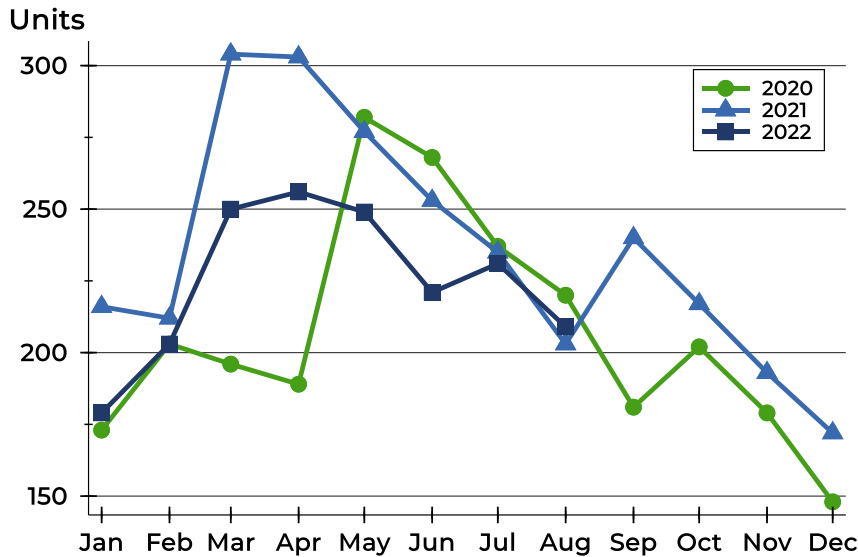
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	173	216	179
February	203	212	203
March	196	304	250
April	189	303	256
May	282	277	249
June	268	253	221
July	237	235	231
August	220	203	209
September	181	240	
October	202	217	
November	179	193	
December	148	172	

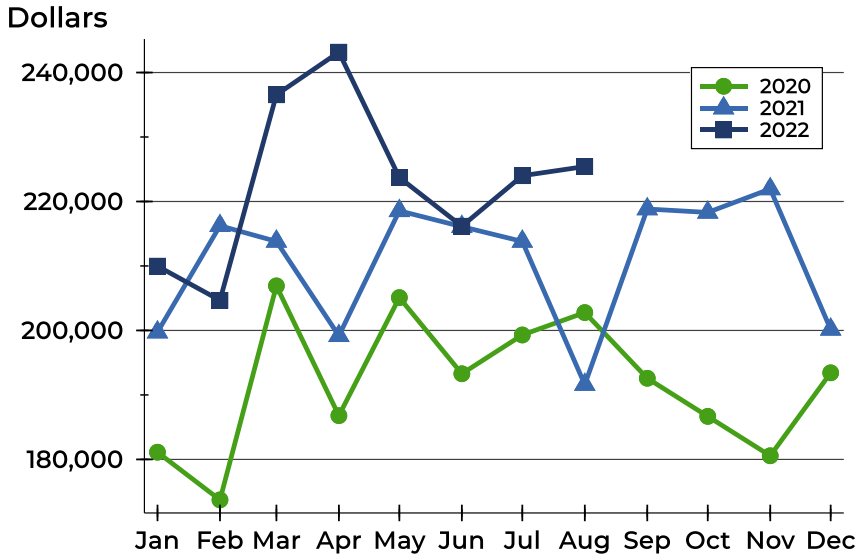
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.0%	17,000	17,000	107	107	85.5%	85.5%
\$25,000-\$49,999	5	2.4%	37,960	35,000	28	13	88.7%	100.0%
\$50,000-\$99,999	24	11.5%	81,477	87,500	68	46	95.8%	98.9%
\$100,000-\$124,999	11	5.3%	111,900	112,000	18	13	100.0%	100.0%
\$125,000-\$149,999	22	10.5%	139,882	140,000	22	14	99.0%	100.0%
\$150,000-\$174,999	18	8.6%	161,519	163,750	26	10	97.5%	100.0%
\$175,000-\$199,999	20	9.6%	185,925	182,500	26	10	98.1%	100.0%
\$200,000-\$249,999	32	15.3%	224,987	221,700	33	18	98.7%	100.0%
\$250,000-\$299,999	36	17.2%	273,742	272,500	24	13	99.0%	100.0%
\$300,000-\$399,999	26	12.4%	342,819	331,650	29	7	99.0%	100.0%
\$400,000-\$499,999	6	2.9%	437,050	439,450	35	31	98.9%	100.0%
\$500,000-\$749,999	5	2.4%	642,860	634,500	35	15	97.7%	100.0%
\$750,000-\$999,999	1	0.5%	995,000	995,000	8	8	100.0%	100.0%
\$1,000,000 and up	1	0.5%	1,200,000	1,200,000	32	32	100.0%	100.0%



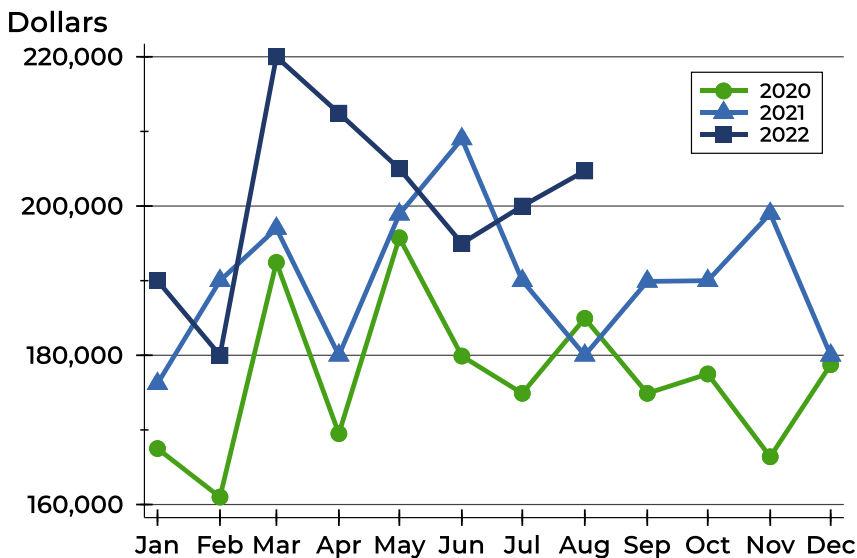
Entire MLS System Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	181,123	199,738	209,977
February	173,728	216,236	204,676
March	206,914	213,817	236,552
April	186,790	199,180	243,162
May	205,099	218,551	223,727
June	193,285	216,103	216,171
July	199,300	213,811	223,998
August	202,776	191,610	225,419
September	192,589	218,836	
October	186,680	218,305	
November	180,568	221,945	
December	193,433	200,172	

Median Price

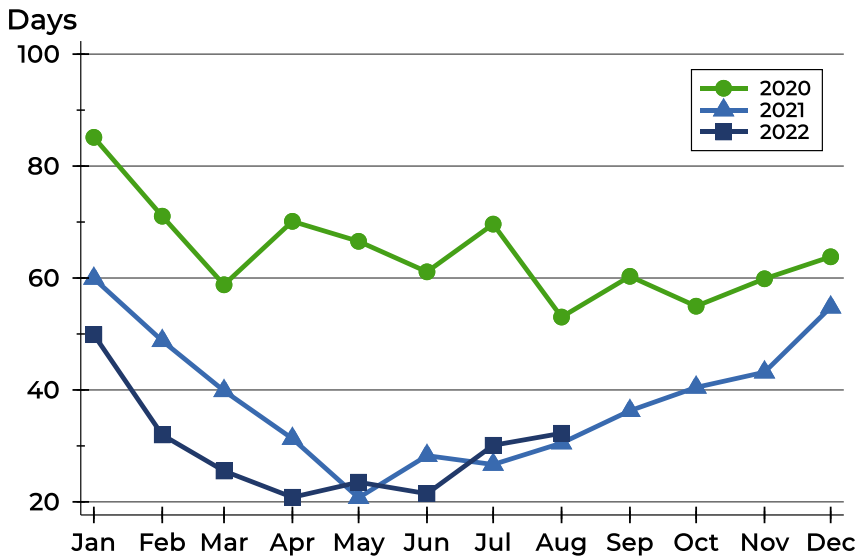


Month	2020	2021	2022
January	167,500	176,200	190,000
February	161,000	190,000	180,000
March	192,450	197,000	220,000
April	169,500	180,000	212,450
May	195,750	198,900	205,000
June	179,900	209,000	195,000
July	174,900	190,000	200,000
August	184,950	180,000	204,700
September	174,900	189,900	
October	177,500	190,000	
November	166,400	199,000	
December	178,750	180,000	



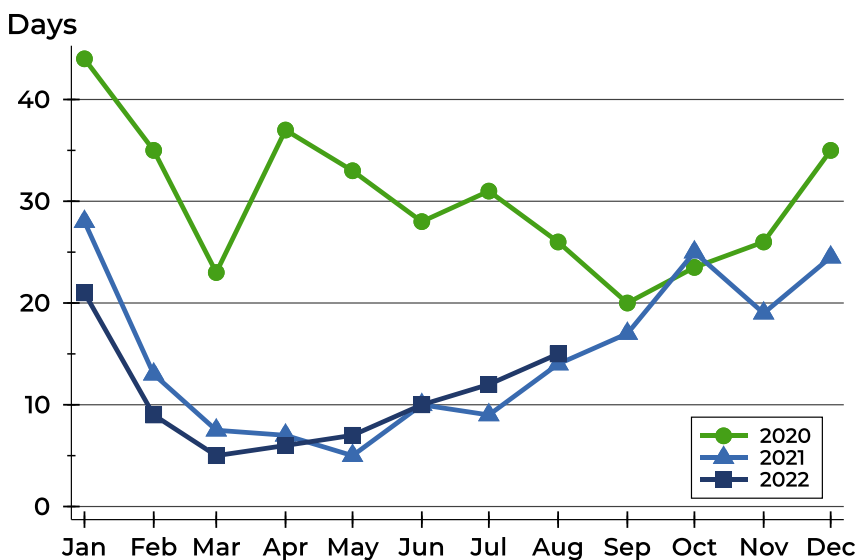
Entire MLS System Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	85	60	50
February	71	49	32
March	59	40	26
April	70	31	21
May	67	21	24
June	61	28	21
July	70	27	30
August	53	31	32
September	60	36	
October	55	40	
November	60	43	
December	64	55	

Median DOM



Month	2020	2021	2022
January	44	28	21
February	35	13	9
March	23	8	5
April	37	7	6
May	33	5	7
June	28	10	10
July	31	9	12
August	26	14	15
September	20	17	
October	24	25	
November	26	19	
December	35	25	



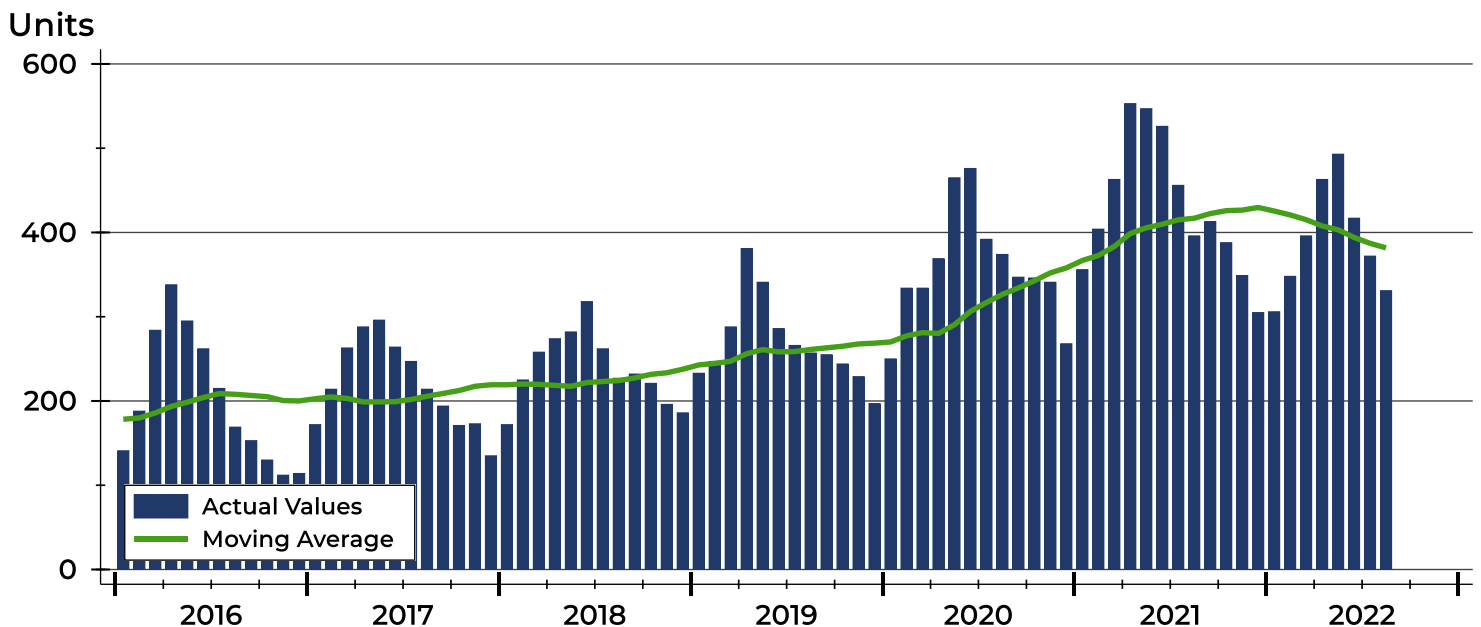
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of August		Change
		2022	2021	
Pending Contracts		331	396	-16.4%
Volume (1,000s)		75,731	82,275	-8.0%
Average	List Price	228,795	207,764	10.1%
	Days on Market	35	36	-2.8%
	Percent of Original	98.9%	98.8%	0.1%
Median	List Price	208,000	189,000	10.1%
	Days on Market	16	15	6.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 331 listings in the Flint Hills MLS system had contracts pending at the end of August, down from 396 contracts pending at the end of August 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

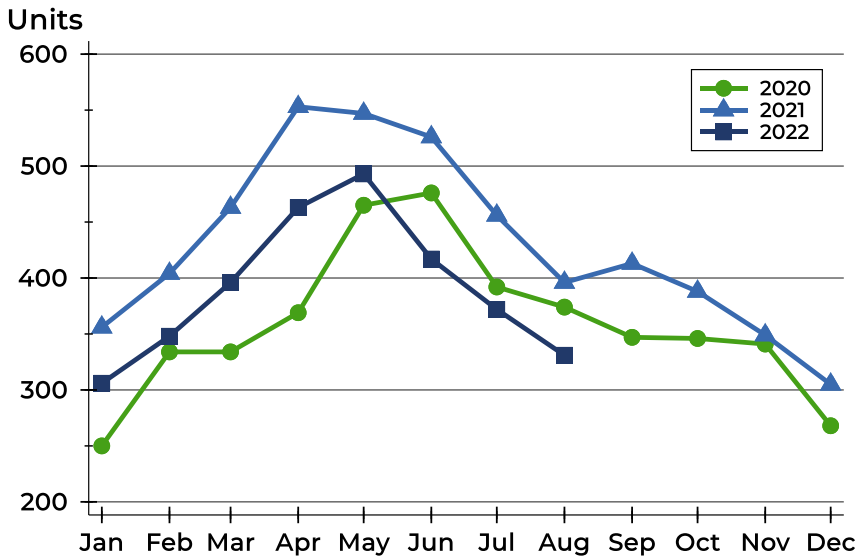
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	250	356	306
February	334	404	348
March	334	463	396
April	369	553	463
May	465	547	493
June	476	526	417
July	392	456	372
August	374	396	331
September	347	413	
October	346	388	
November	341	349	
December	268	305	

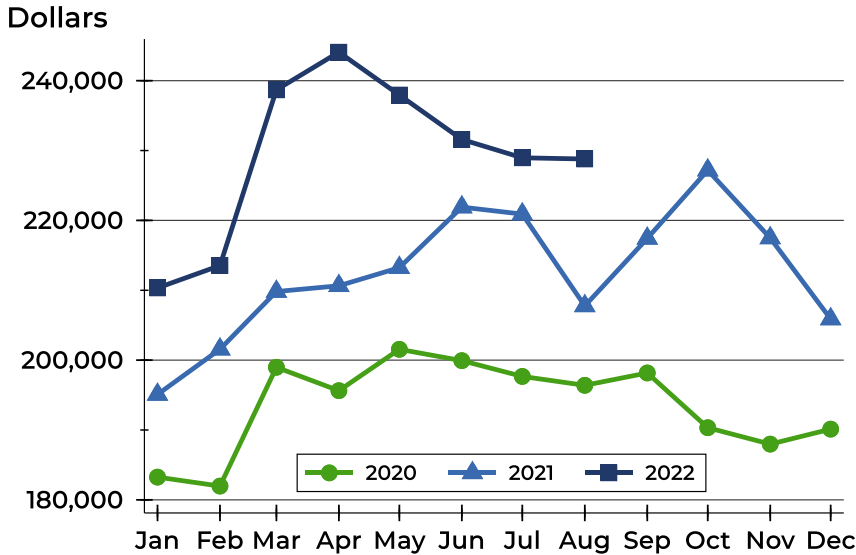
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	15,000	15,000	85	85	100.0%	100.0%
\$25,000-\$49,999	3	0.9%	40,633	42,000	11	7	100.0%	100.0%
\$50,000-\$99,999	37	11.2%	82,485	85,000	68	47	96.5%	100.0%
\$100,000-\$124,999	18	5.4%	111,811	111,000	26	14	100.3%	100.0%
\$125,000-\$149,999	37	11.2%	137,059	139,000	40	15	98.9%	100.0%
\$150,000-\$174,999	29	8.8%	161,929	164,500	32	17	97.8%	100.0%
\$175,000-\$199,999	35	10.6%	188,423	188,500	19	10	98.6%	100.0%
\$200,000-\$249,999	55	16.6%	226,649	229,000	32	13	100.0%	100.0%
\$250,000-\$299,999	50	15.1%	272,220	269,250	22	10	99.6%	100.0%
\$300,000-\$399,999	41	12.4%	343,360	335,000	38	15	98.8%	100.0%
\$400,000-\$499,999	14	4.2%	446,272	451,305	49	19	100.2%	100.0%
\$500,000-\$749,999	9	2.7%	618,935	619,900	37	15	98.7%	100.0%
\$750,000-\$999,999	1	0.3%	995,000	995,000	8	8	100.0%	100.0%
\$1,000,000 and up	1	0.3%	1,200,000	1,200,000	32	32	100.0%	100.0%



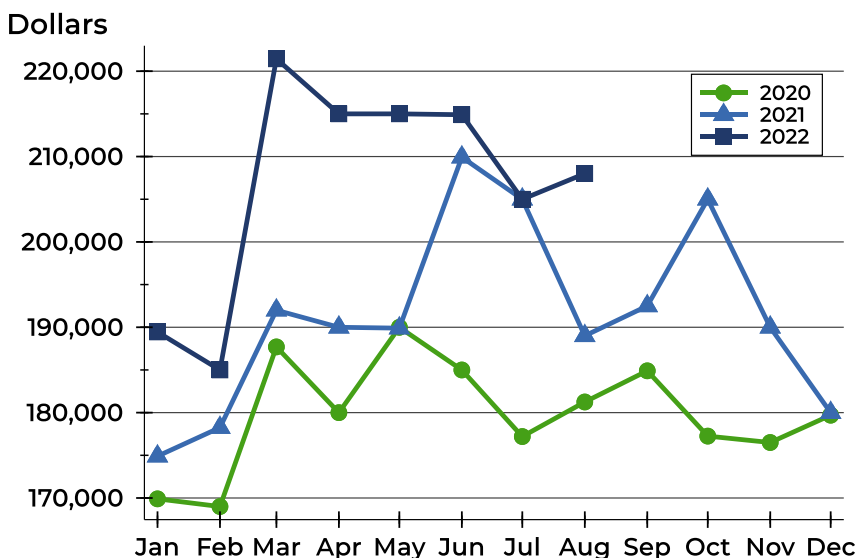
Entire MLS System Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	183,259	195,087	210,334
February	181,974	201,563	213,544
March	198,981	209,821	238,690
April	195,633	210,649	244,088
May	201,551	213,236	237,952
June	199,929	221,905	231,591
July	197,671	220,905	228,963
August	196,396	207,764	228,795
September	198,168	217,430	
October	190,332	227,191	
November	187,981	217,486	
December	190,128	205,886	

Median Price

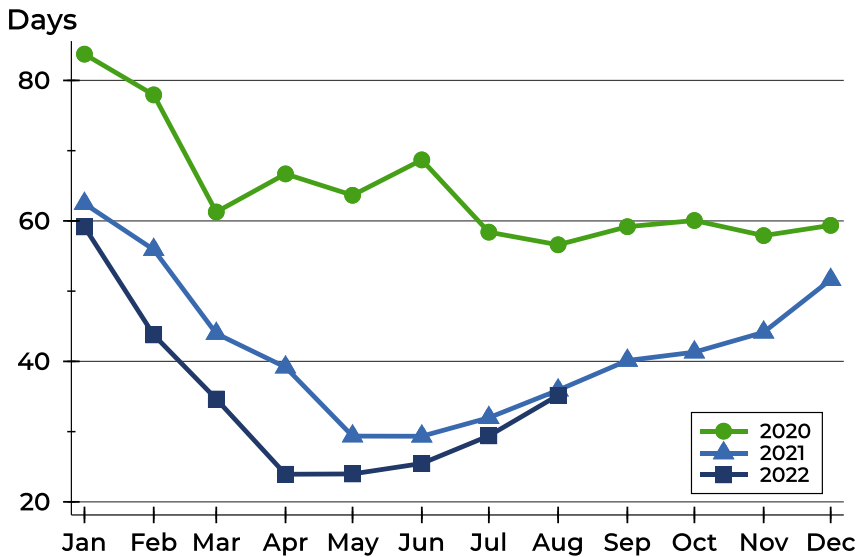


Month	2020	2021	2022
January	169,900	174,900	189,450
February	169,000	178,250	185,000
March	187,700	192,000	221,450
April	180,000	190,000	215,000
May	190,000	189,900	215,000
June	185,000	209,925	214,900
July	177,200	205,000	205,000
August	181,250	189,000	208,000
September	184,900	192,500	
October	177,250	205,000	
November	176,500	190,000	
December	179,700	180,000	



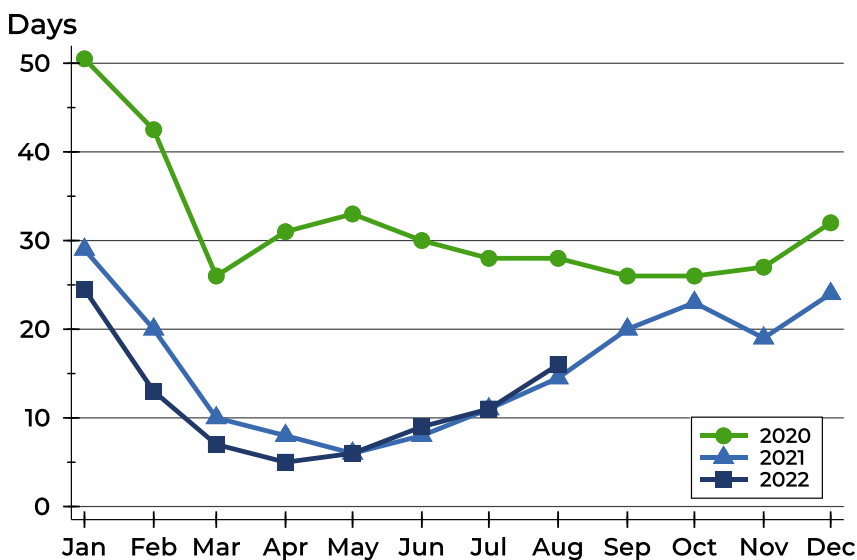
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	84	62	59
February	78	56	44
March	61	44	35
April	67	39	24
May	64	29	24
June	69	29	25
July	58	32	29
August	57	36	35
September	59	40	
October	60	41	
November	58	44	
December	59	52	

Median DOM



Month	2020	2021	2022
January	51	29	25
February	43	20	13
March	26	10	7
April	31	8	5
May	33	6	6
June	30	8	9
July	28	11	11
August	28	15	16
September	26	20	
October	26	23	
November	27	19	
December	32	24	