



**September
2022**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Fell in September

Total home sales in the Flint Hills MLS system fell last month to 176 units, compared to 225 units in September 2021. Total sales volume was \$39.1 million, down from a year earlier.

The median sale price in September was \$215,000, up from \$183,000 a year earlier. Homes that sold in September were typically on the market for 12 days and sold for 99.9% of their list prices.

Flint Hills MLS Active Listings Down at End of September

The total number of active listings in the Flint Hills MLS system at the end of September was 411 units, down from 490 at the same point in 2021. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$205,000.

During September, a total of 192 contracts were written down from 240 in September 2021. At the end of the month, there were 322 contracts still pending.

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Entire MLS System Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2022	2021	2020	2022	2021	2020
Home Sales Change from prior year	176 -21.8%	225 13.1%	199 44.2%	1,928 -9.3%	2,126 17.7%	1,807 23.5%	
Active Listings Change from prior year	411 -16.1%	490 -11.4%	553 -40.3%	N/A	N/A	N/A	
Months' Supply Change from prior year	1.9 -13.6%	2.2 -24.1%	2.9 -50.8%	N/A	N/A	N/A	
New Listings Change from prior year	211 -21.6%	269 15.5%	233 0.4%	2,338 -11.4%	2,640 11.7%	2,363 -3.6%	
Contracts Written Change from prior year	192 -20.0%	240 32.6%	181 11.7%	1,974 -12.0%	2,243 15.1%	1,949 26.6%	
Pending Contracts Change from prior year	322 -22.0%	413 19.0%	347 36.1%	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	39,116 -12.9%	44,895 20.9%	37,147 46.7%	426,921 -1.5%	433,250 27.5%	339,815 23.9%	
Average	Sale Price Change from prior year	222,252 11.4%	199,533 6.9%	186,666 1.7%	221,432 8.7%	203,787 8.4%	188,055 0.3%
	List Price of Actives Change from prior year	248,830 13.0%	220,257 7.5%	204,809 4.0%	N/A	N/A	N/A
	Days on Market Change from prior year	29 3.6%	28 -54.8%	62 -8.8%	30 -21.1%	38 -44.9%	69 -9.2%
	Percent of List Change from prior year	98.2% 0.6%	97.6% -0.2%	97.8% -0.3%	98.9% 0.3%	98.6% 1.3%	97.3% 0.0%
	Percent of Original Change from prior year	97.0% 0.4%	96.6% 0.9%	95.7% 1.1%	97.6% 0.1%	97.5% 2.6%	95.0% 0.5%
Median	Sale Price Change from prior year	215,000 17.5%	183,000 6.4%	172,000 -4.4%	202,413 8.9%	185,950 7.5%	173,000 1.2%
	List Price of Actives Change from prior year	205,000 20.6%	170,000 6.3%	160,000 0.1%	N/A	N/A	N/A
	Days on Market Change from prior year	12 9.1%	11 -60.7%	28 -36.4%	9 -10.0%	10 -70.6%	34 -26.1%
	Percent of List Change from prior year	99.9% -0.1%	100.0% 1.3%	98.7% 0.0%	100.0% 0.0%	100.0% 1.5%	98.5% 0.2%
	Percent of Original Change from prior year	98.4% -0.4%	98.8% 0.9%	97.9% 1.3%	100.0% 0.0%	100.0% 2.7%	97.4% 0.6%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Entire MLS System Closed Listings Analysis

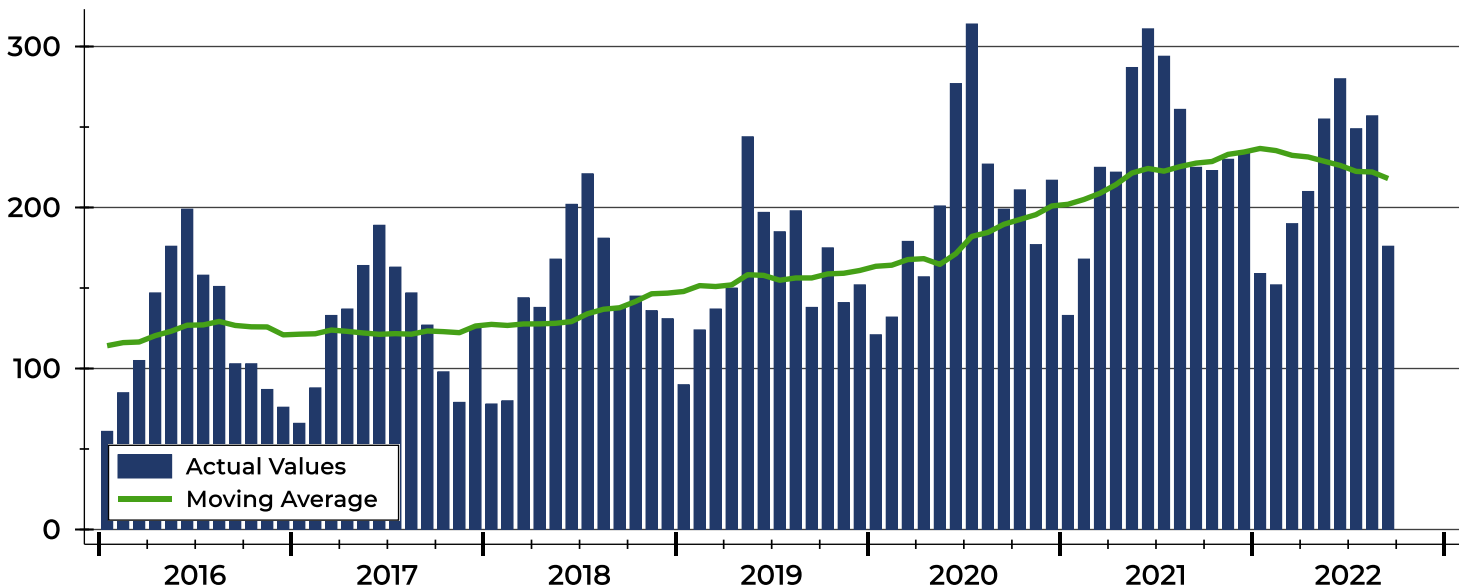
Summary Statistics for Closed Listings		2022	September 2021	Change	2022	Year-to-Date 2021	Change
Closed Listings		176	225	-21.8%	1,928	2,126	-9.3%
Volume (1,000s)		39,116	44,895	-12.9%	426,921	433,250	-1.5%
Months' Supply		1.9	2.2	-13.6%	N/A	N/A	N/A
Average	Sale Price	222,252	199,533	11.4%	221,432	203,787	8.7%
	Days on Market	29	28	3.6%	30	38	-21.1%
	Percent of List	98.2%	97.6%	0.6%	98.9%	98.6%	0.3%
	Percent of Original	97.0%	96.6%	0.4%	97.6%	97.5%	0.1%
Median	Sale Price	215,000	183,000	17.5%	202,413	185,950	8.9%
	Days on Market	12	11	9.1%	9	10	-10.0%
	Percent of List	99.9%	100.0%	-0.1%	100.0%	100.0%	0.0%
	Percent of Original	98.4%	98.8%	-0.4%	100.0%	100.0%	0.0%

A total of 176 homes sold in the Flint Hills MLS system in September, down from 225 units in September 2021. Total sales volume fell to \$39.1 million compared to \$44.9 million in the previous year.

The median sales price in September was \$215,000, up 17.5% compared to the prior year. Median days on market was 12 days, up from 10 days in August, and up from 11 in September 2021.

History of Closed Listings

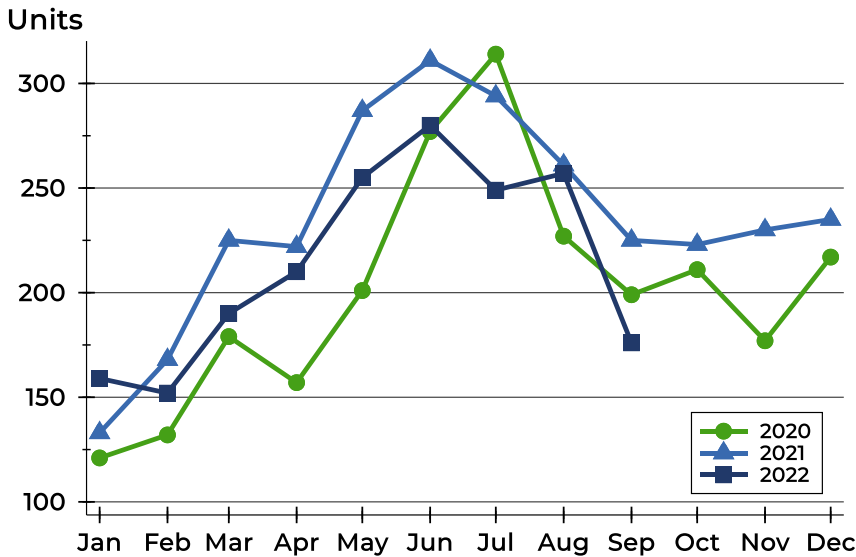
Units





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2020	2021	2022
January	121	133	159
February	132	168	152
March	179	225	190
April	157	222	210
May	201	287	255
June	277	311	280
July	314	294	249
August	227	261	257
September	199	225	176
October	211	223	
November	177	230	
December	217	235	

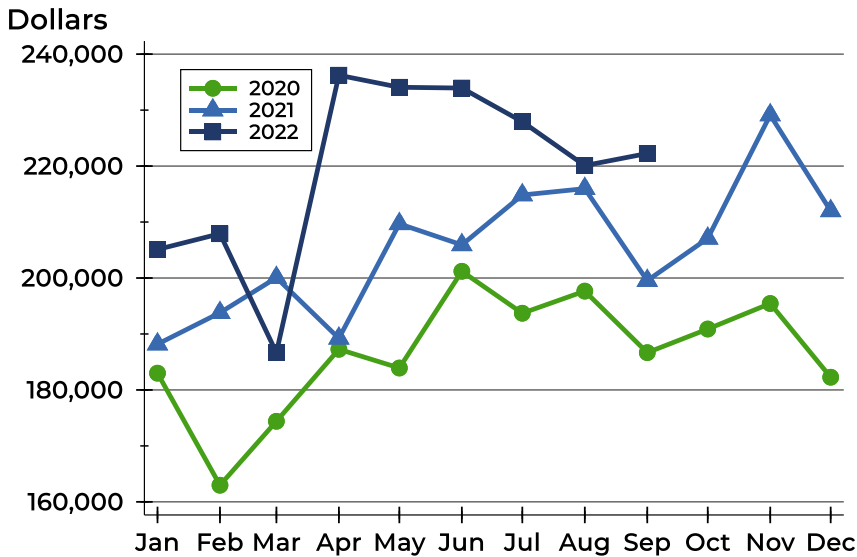
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.7%	1.3	19,000	20,000	44	41	82.7%	81.5%	73.9%	66.7%
\$25,000-\$49,999	4	2.3%	1.2	37,625	37,500	37	4	83.8%	82.6%	82.3%	79.5%
\$50,000-\$99,999	17	9.7%	2.4	84,127	89,500	53	47	101.0%	95.4%	99.4%	92.3%
\$100,000-\$124,999	9	5.1%	2.7	111,508	110,000	18	12	98.1%	100.0%	96.7%	100.0%
\$125,000-\$149,999	18	10.2%	1.8	139,078	140,000	32	14	97.5%	98.6%	97.0%	97.6%
\$150,000-\$174,999	11	6.3%	1.7	163,045	163,000	30	9	99.4%	100.0%	98.1%	98.2%
\$175,000-\$199,999	17	9.7%	1.3	185,818	186,000	21	9	98.6%	98.6%	96.0%	98.0%
\$200,000-\$249,999	36	20.5%	1.5	225,315	222,000	16	10	99.1%	100.0%	98.0%	100.0%
\$250,000-\$299,999	23	13.1%	1.5	269,815	269,000	25	8	99.4%	100.0%	98.8%	100.0%
\$300,000-\$399,999	26	14.8%	1.8	332,301	325,500	32	12	98.3%	99.9%	97.6%	99.1%
\$400,000-\$499,999	6	3.4%	2.8	441,892	446,475	76	20	97.4%	97.6%	98.1%	97.6%
\$500,000-\$749,999	6	3.4%	4.5	568,527	577,865	30	9	97.0%	99.6%	95.3%	99.6%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



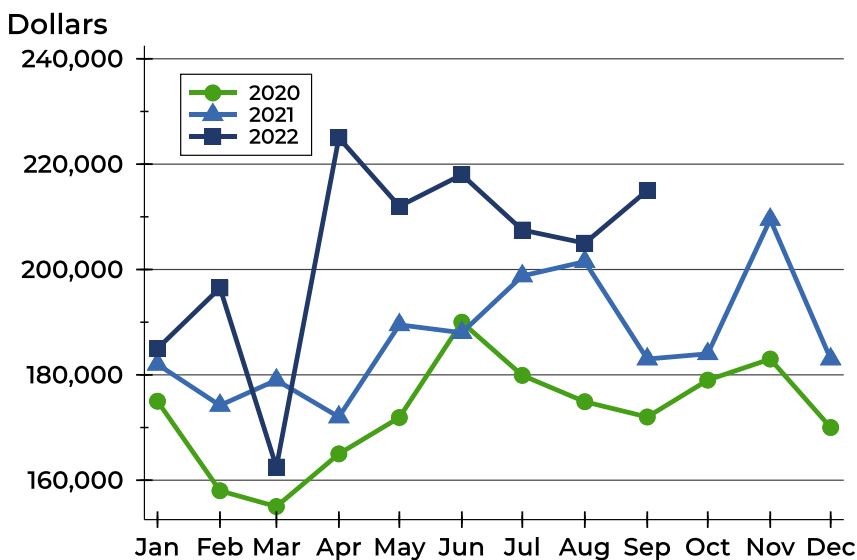
Entire MLS System Closed Listings Analysis

Average Price



Month	2020	2021	2022
January	182,996	188,181	205,099
February	162,977	193,796	207,913
March	174,402	200,061	186,663
April	187,269	189,225	236,237
May	183,922	209,681	234,084
June	201,204	205,917	233,944
July	193,705	214,832	227,936
August	197,660	215,972	220,090
September	186,666	199,533	222,252
October	190,887	207,083	
November	195,447	229,123	
December	182,274	211,999	

Median Price

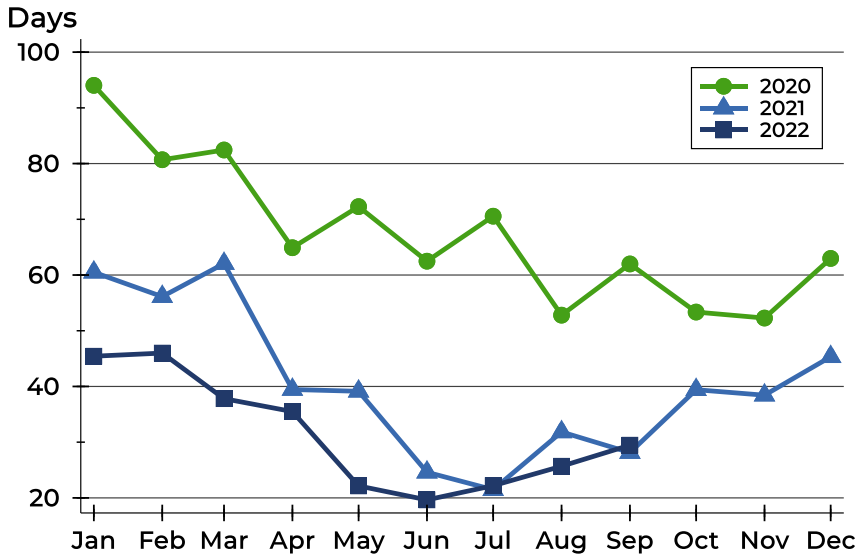


Month	2020	2021	2022
January	175,000	182,000	185,000
February	158,000	174,200	196,500
March	155,000	179,000	162,500
April	165,000	172,000	225,000
May	171,900	189,500	212,000
June	190,000	188,000	218,000
July	179,900	198,775	207,500
August	174,900	201,500	205,000
September	172,000	183,000	215,000
October	179,000	184,000	
November	183,000	209,500	
December	170,000	183,000	



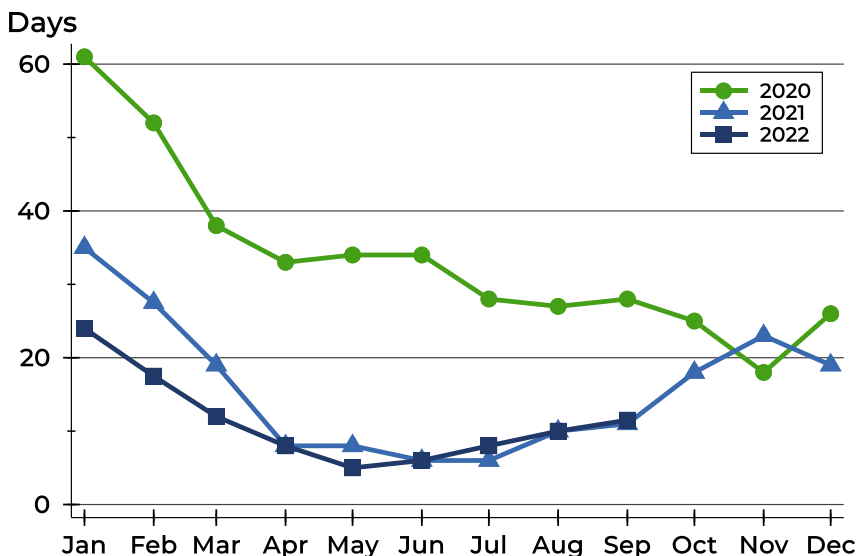
Entire MLS System Closed Listings Analysis

Average DOM



Month	2020	2021	2022
January	94	60	45
February	81	56	46
March	82	62	38
April	65	39	35
May	72	39	22
June	62	25	20
July	71	21	22
August	53	32	26
September	62	28	29
October	53	39	
November	52	38	
December	63	45	

Median DOM



Month	2020	2021	2022
January	61	35	24
February	52	28	18
March	38	19	12
April	33	8	8
May	34	8	5
June	34	6	6
July	28	6	8
August	27	10	10
September	28	11	12
October	25	18	
November	18	23	
December	26	19	



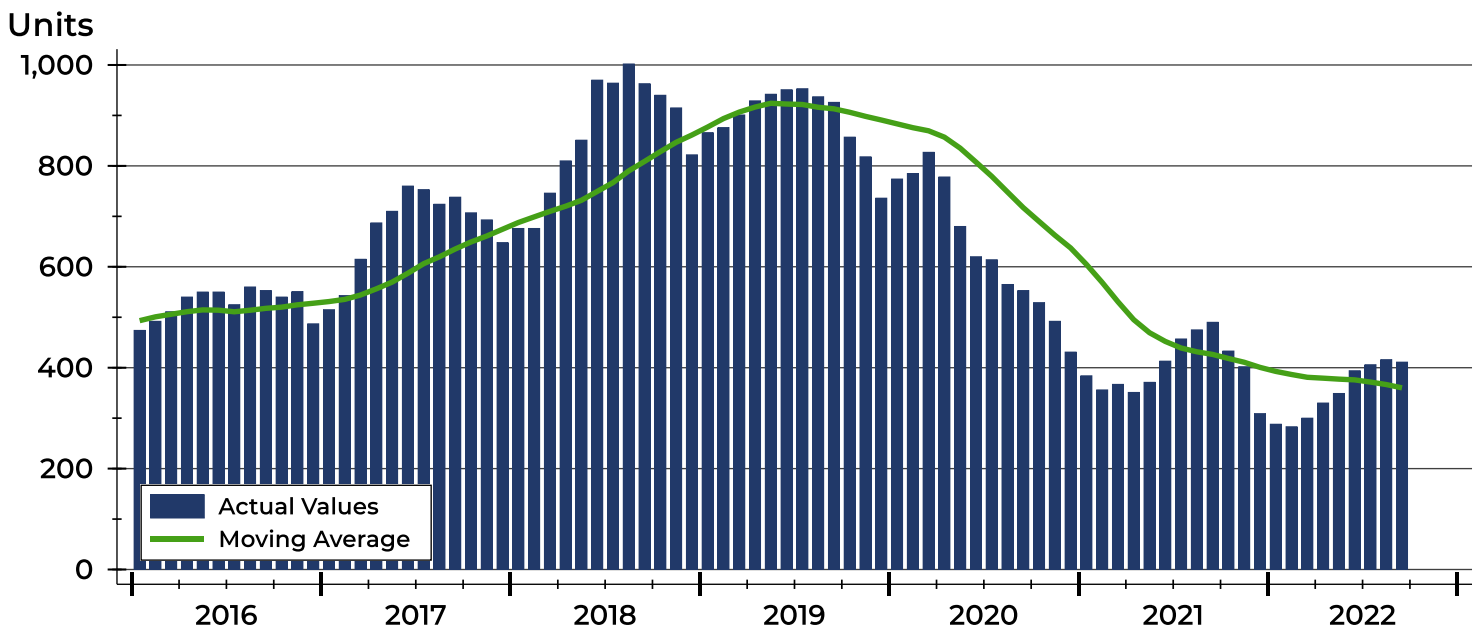
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		End of September		
		2022	2021	Change
Active Listings		411	490	-16.1%
Volume (1,000s)		102,269	107,926	-5.2%
Months' Supply		1.9	2.2	-13.6%
Average	List Price	248,830	220,257	13.0%
	Days on Market	70	79	-11.4%
	Percent of Original	96.8%	97.1%	-0.3%
Median	List Price	205,000	170,000	20.6%
	Days on Market	51	56	-8.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 411 homes were available for sale in the Flint Hills MLS system at the end of September. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of September was \$205,000, up 20.6% from 2021. The typical time on market for active listings was 51 days, down from 56 days a year earlier.

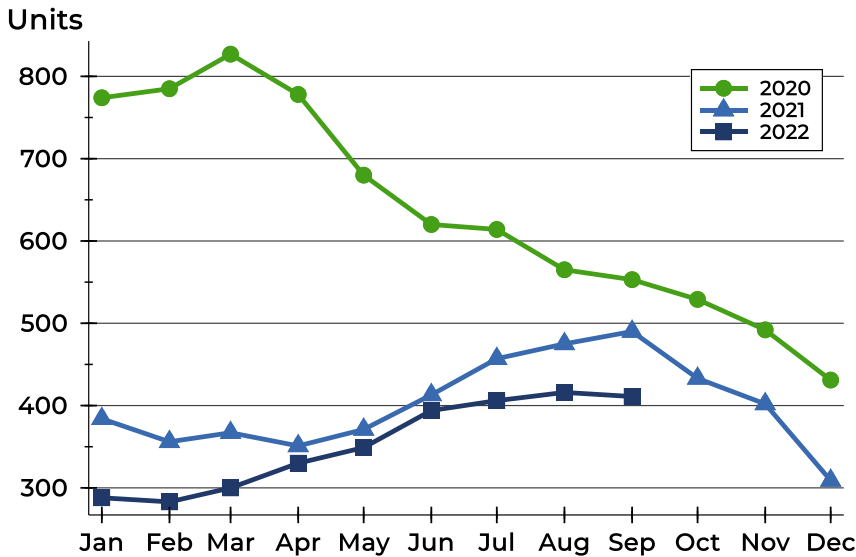
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2020	2021	2022
January	774	384	288
February	785	356	283
March	827	367	300
April	778	351	330
May	680	371	349
June	620	413	394
July	614	457	406
August	565	475	416
September	553	490	411
October	529	433	
November	492	402	
December	431	309	

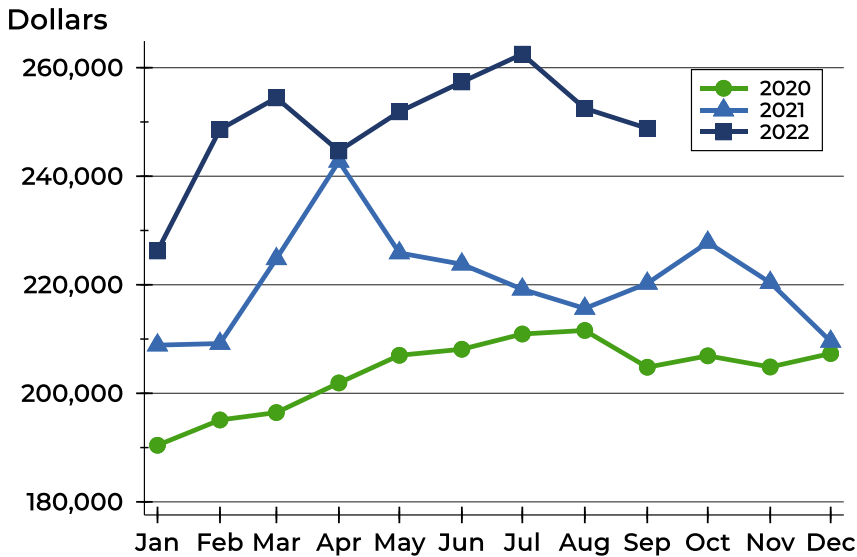
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	0.7%	1.3	19,300	20,000	33	21	92.1%	100.0%
\$25,000-\$49,999	7	1.7%	1.2	37,500	42,000	136	131	88.7%	86.2%
\$50,000-\$99,999	49	11.9%	2.4	79,358	80,000	81	59	93.7%	94.4%
\$100,000-\$124,999	41	10.0%	2.7	113,132	113,900	72	56	94.9%	100.0%
\$125,000-\$149,999	38	9.2%	1.8	134,950	135,000	57	55	98.3%	100.0%
\$150,000-\$174,999	36	8.8%	1.7	160,311	159,900	66	60	95.9%	100.0%
\$175,000-\$199,999	29	7.1%	1.3	188,422	189,900	59	41	97.3%	100.0%
\$200,000-\$249,999	52	12.7%	1.5	226,313	225,000	72	44	98.2%	100.0%
\$250,000-\$299,999	44	10.7%	1.5	276,914	275,000	43	25	97.9%	100.0%
\$300,000-\$399,999	56	13.6%	1.8	353,634	350,000	73	55	98.0%	100.0%
\$400,000-\$499,999	27	6.6%	2.8	444,400	439,900	92	82	99.2%	100.0%
\$500,000-\$749,999	21	5.1%	4.5	606,886	599,000	57	39	98.1%	100.0%
\$750,000-\$999,999	5	1.2%	N/A	901,800	886,000	159	146	94.4%	98.0%
\$1,000,000 and up	3	0.7%	N/A	1,350,000	1,200,000	158	100	100.0%	100.0%



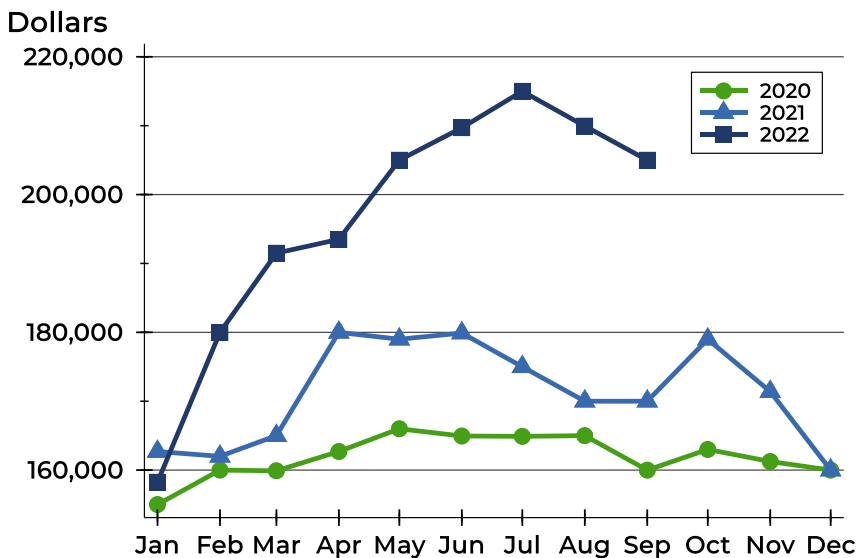
Entire MLS System Active Listings Analysis

Average Price



Month	2020	2021	2022
January	190,434	208,880	226,233
February	195,096	209,173	248,619
March	196,453	224,783	254,438
April	201,915	242,746	244,659
May	207,009	225,867	251,870
June	208,125	223,792	257,371
July	210,928	219,178	262,496
August	211,587	215,637	252,502
September	204,809	220,257	248,830
October	206,906	227,809	
November	204,855	220,400	
December	207,334	209,564	

Median Price

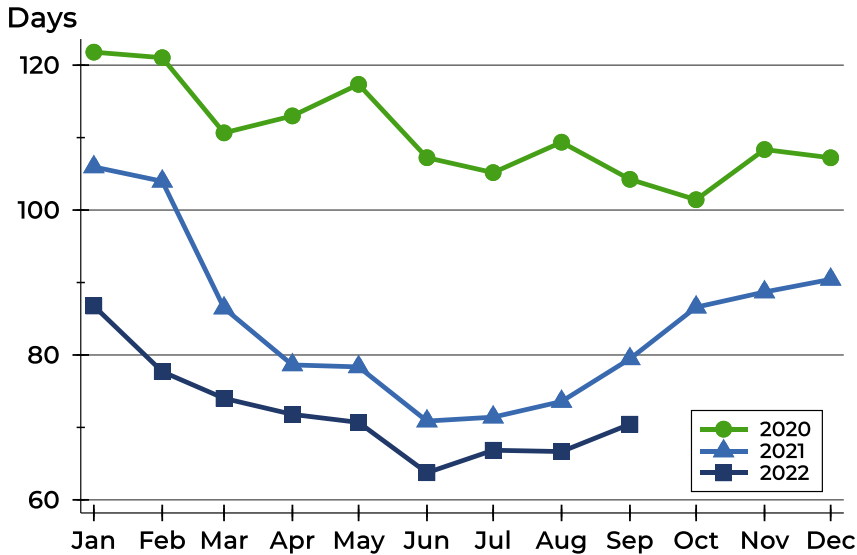


Month	2020	2021	2022
January	155,000	162,700	158,250
February	160,000	162,000	180,000
March	159,900	165,000	191,500
April	162,700	180,000	193,500
May	166,000	179,000	205,000
June	164,950	179,900	209,700
July	164,900	175,000	215,000
August	165,000	170,000	209,950
September	160,000	170,000	205,000
October	163,000	179,000	
November	161,250	171,400	
December	160,000	160,000	



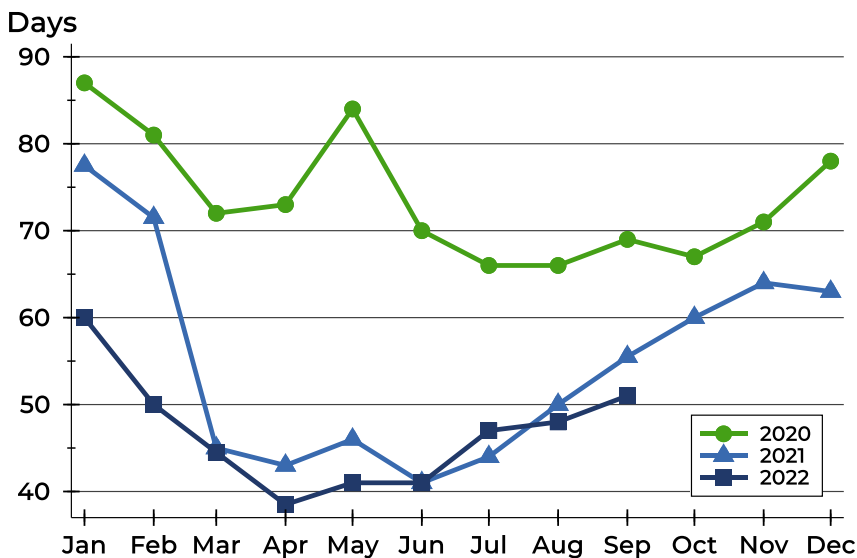
Entire MLS System Active Listings Analysis

Average DOM



Month	2020	2021	2022
January	122	106	87
February	121	104	78
March	111	86	74
April	113	79	72
May	117	78	71
June	107	71	64
July	105	71	67
August	109	74	67
September	104	79	70
October	101	87	
November	108	89	
December	107	90	

Median DOM

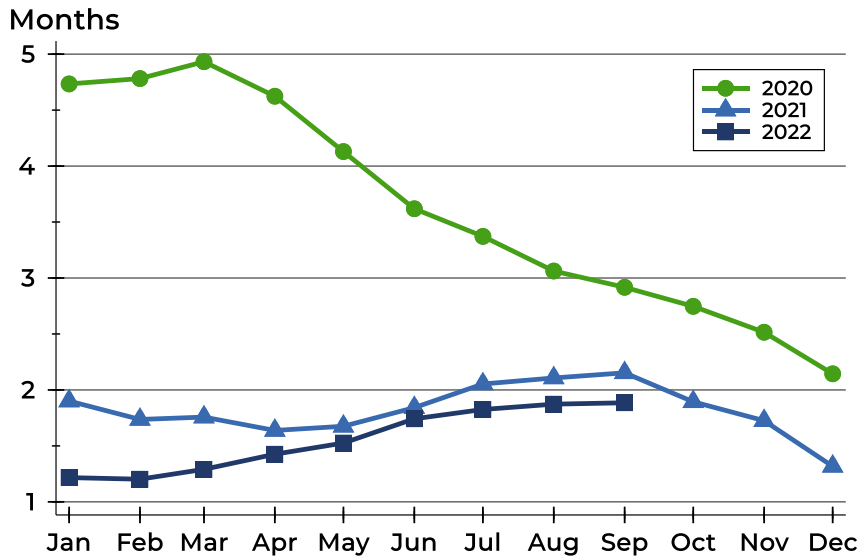


Month	2020	2021	2022
January	87	78	60
February	81	72	50
March	72	45	45
April	73	43	39
May	84	46	41
June	70	41	41
July	66	44	47
August	66	50	48
September	69	56	51
October	67	60	
November	71	64	
December	78	63	



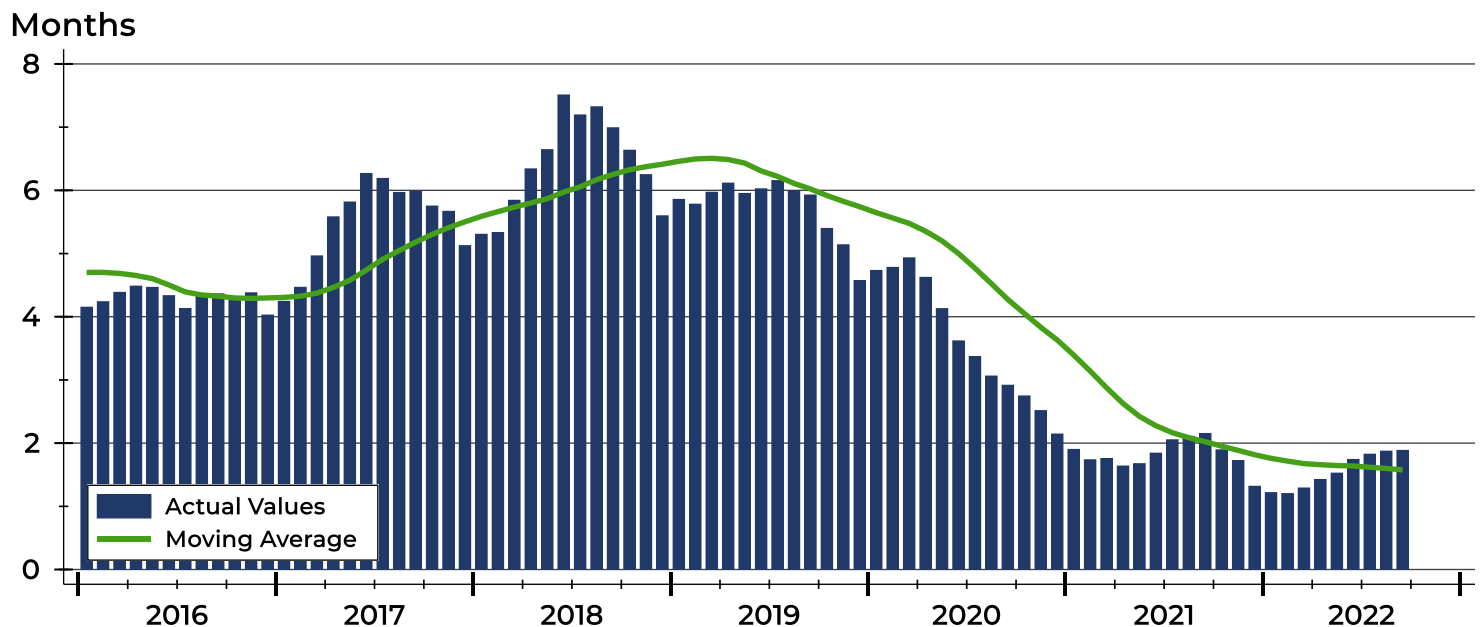
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2020	2021	2022
January	4.7	1.9	1.2
February	4.8	1.7	1.2
March	4.9	1.8	1.3
April	4.6	1.6	1.4
May	4.1	1.7	1.5
June	3.6	1.8	1.7
July	3.4	2.1	1.8
August	3.1	2.1	1.9
September	2.9	2.2	1.9
October	2.7	1.9	
November	2.5	1.7	
December	2.1	1.3	

History of Month's Supply





Entire MLS System New Listings Analysis

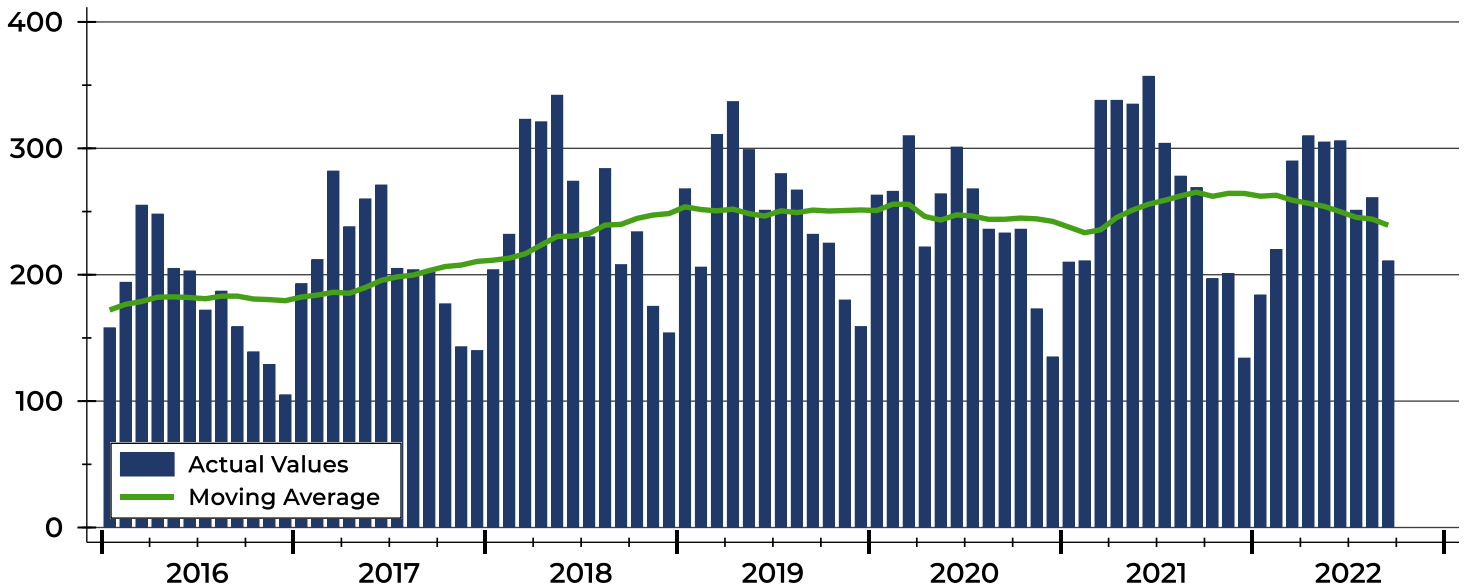
Summary Statistics for New Listings		2022	September 2021	Change
Current Month	New Listings	211	269	-21.6%
	Volume (1,000s)	49,644	60,501	-17.9%
	Average List Price	235,282	224,912	4.6%
	Median List Price	218,000	195,000	11.8%
Year-to-Date	New Listings	2,338	2,640	-11.4%
	Volume (1,000s)	554,816	561,522	-1.2%
	Average List Price	237,304	212,698	11.6%
	Median List Price	215,000	189,000	13.8%

A total of 211 new listings were added in the Flint Hills MLS system during September, down 21.6% from the same month in 2021. Year-to-date the Flint Hills MLS system has seen 2,338 new listings.

The median list price of these homes was \$218,000 up from \$195,000 in 2021.

History of New Listings

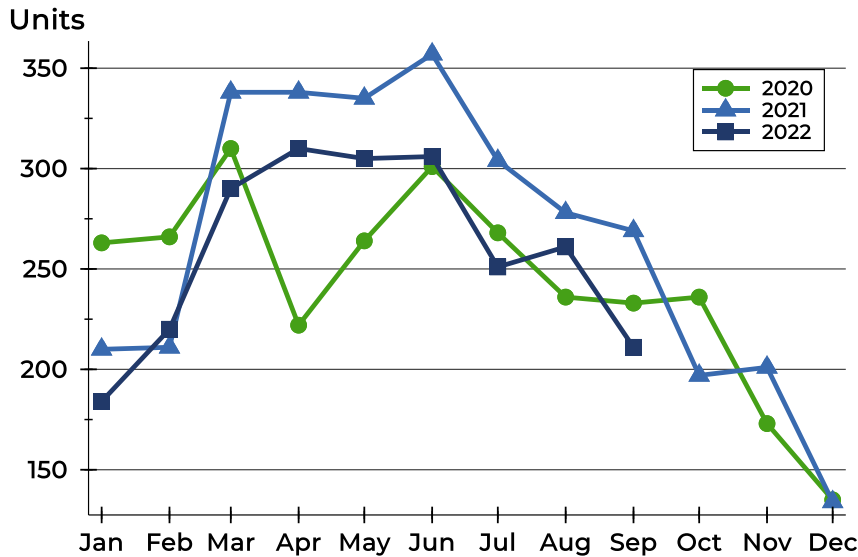
Units





Entire MLS System New Listings Analysis

New Listings by Month



Month	2020	2021	2022
January	263	210	184
February	266	211	220
March	310	338	290
April	222	338	310
May	264	335	305
June	301	357	306
July	268	304	251
August	236	278	261
September	233	269	211
October	236	197	
November	173	201	
December	135	134	

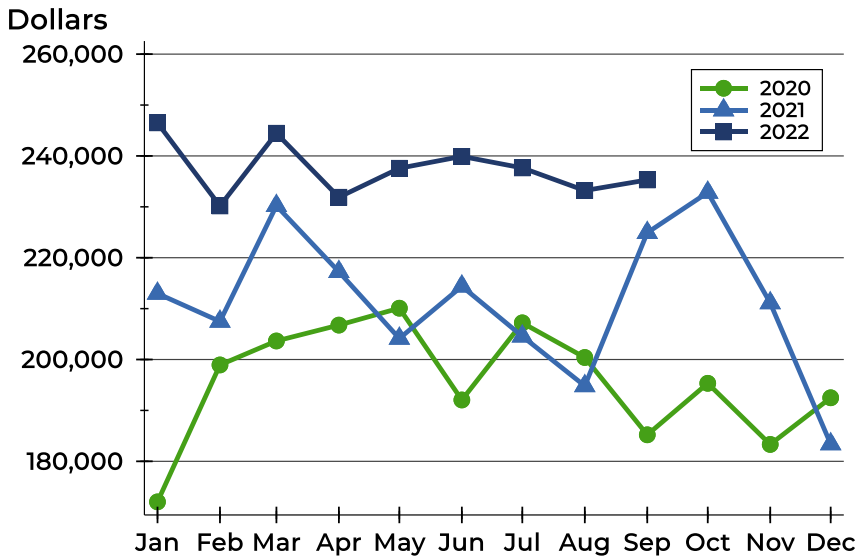
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.9%	18,950	18,950	29	29	88.2%	88.2%
\$25,000-\$49,999	3	1.4%	36,333	40,000	2	1	85.0%	100.0%
\$50,000-\$99,999	19	9.0%	76,805	75,000	13	11	98.6%	100.0%
\$100,000-\$124,999	18	8.5%	112,175	112,000	17	14	99.9%	100.0%
\$125,000-\$149,999	18	8.5%	135,056	135,500	16	16	99.6%	100.0%
\$150,000-\$174,999	21	10.0%	158,490	157,500	12	9	99.2%	100.0%
\$175,000-\$199,999	16	7.6%	186,513	185,000	16	15	99.0%	100.0%
\$200,000-\$249,999	32	15.2%	226,113	225,000	20	20	98.8%	100.0%
\$250,000-\$299,999	29	13.7%	276,948	275,000	14	13	99.2%	100.0%
\$300,000-\$399,999	33	15.6%	343,663	349,500	13	11	99.8%	100.0%
\$400,000-\$499,999	9	4.3%	426,978	425,000	15	13	99.8%	100.0%
\$500,000-\$749,999	10	4.7%	607,485	599,750	22	23	99.0%	100.0%
\$750,000-\$999,999	1	0.5%	750,000	750,000	7	7	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



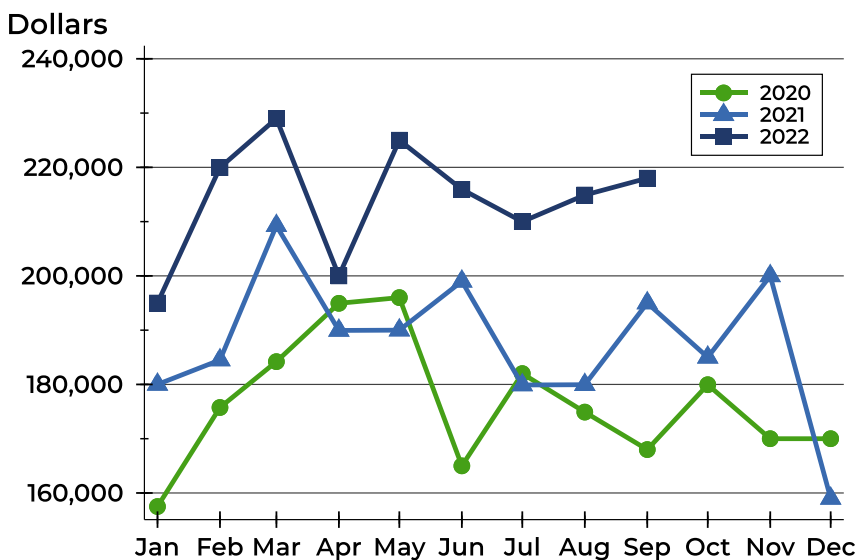
Entire MLS System New Listings Analysis

Average Price



Month	2020	2021	2022
January	172,032	212,979	246,503
February	198,938	207,485	230,172
March	203,650	230,215	244,462
April	206,765	217,248	231,883
May	210,087	204,140	237,582
June	192,054	214,392	239,914
July	207,211	204,572	237,648
August	200,401	194,814	233,209
September	185,209	224,912	235,282
October	195,332	232,822	
November	183,319	211,113	
December	192,484	183,401	

Median Price



Month	2020	2021	2022
January	157,500	180,000	195,000
February	175,750	184,500	219,950
March	184,200	209,250	229,000
April	194,950	189,950	200,000
May	196,000	190,000	225,000
June	165,000	199,000	215,950
July	182,000	179,900	210,000
August	174,900	179,950	214,900
September	168,000	195,000	218,000
October	179,950	185,000	
November	170,000	200,000	
December	170,000	159,000	



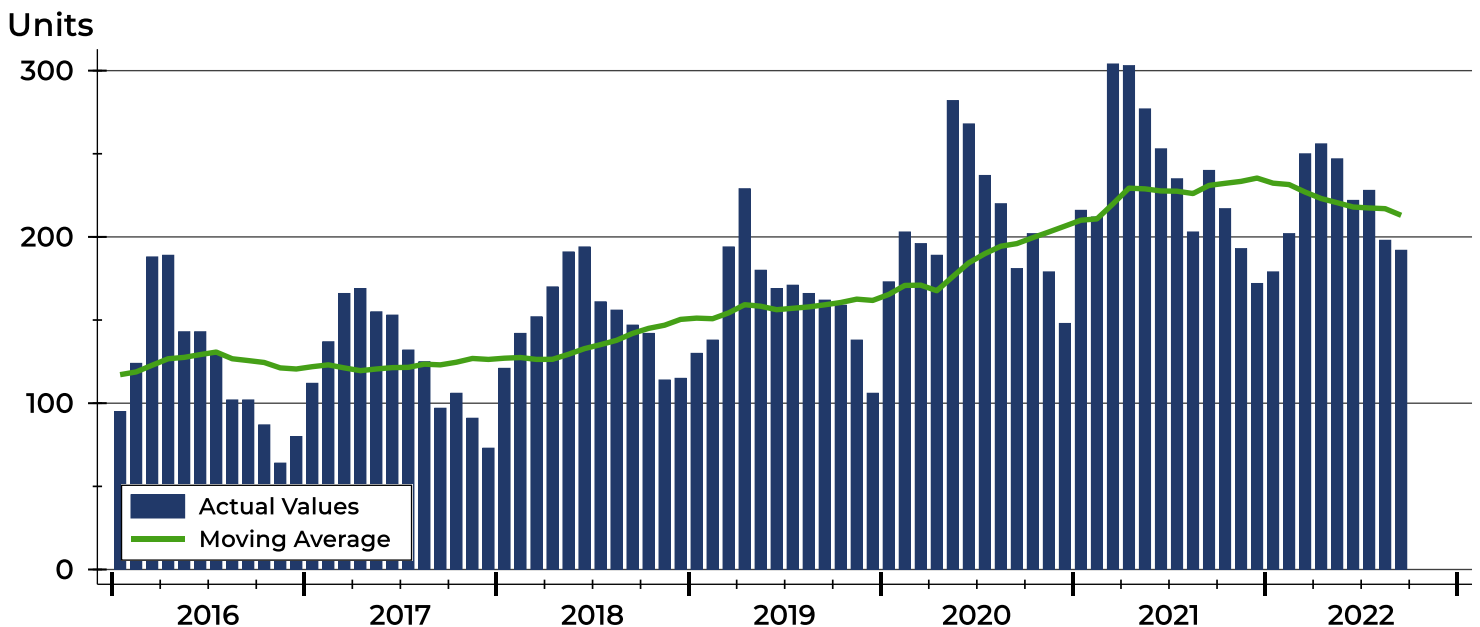
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		September			Year-to-Date		
		2022	2021	Change	2022	2021	Change
Contracts Written		192	240	-20.0%	1,974	2,243	-12.0%
Volume (1,000s)		43,367	52,521	-17.4%	443,743	471,213	-5.8%
Average	Sale Price	225,869	218,836	3.2%	224,794	210,081	7.0%
	Days on Market	37	36	2.8%	29	35	-17.1%
	Percent of Original	97.2%	96.0%	1.3%	97.9%	97.6%	0.3%
Median	Sale Price	202,450	189,900	6.6%	200,000	189,900	5.3%
	Days on Market	22	17	29.4%	9	10	-10.0%
	Percent of Original	100.0%	98.5%	1.5%	100.0%	100.0%	0.0%

A total of 192 contracts for sale were written in the Flint Hills MLS system during the month of September, down from 240 in 2021. The median list price of these homes was \$202,450, up from \$189,900 the prior year.

Half of the homes that went under contract in September were on the market less than 22 days, compared to 17 days in September 2021.

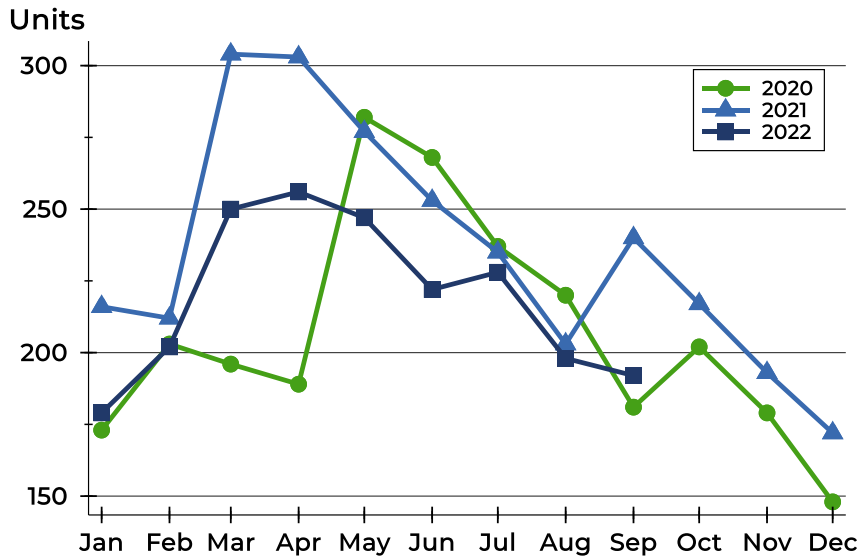
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2020	2021	2022
January	173	216	179
February	203	212	202
March	196	304	250
April	189	303	256
May	282	277	247
June	268	253	222
July	237	235	228
August	220	203	198
September	181	240	192
October	202	217	
November	179	193	
December	148	172	

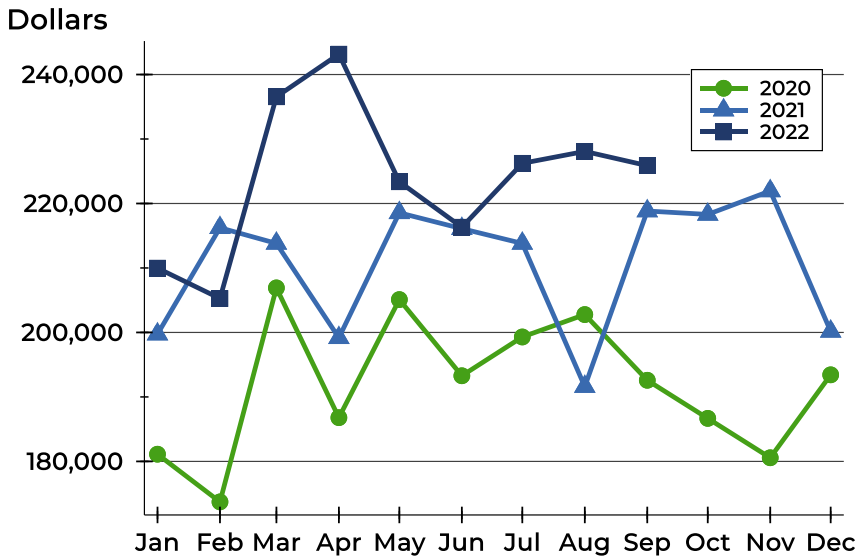
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	3.6%	38,414	40,000	17	6	86.6%	90.0%
\$50,000-\$99,999	17	8.9%	80,441	80,000	44	30	94.2%	100.0%
\$100,000-\$124,999	11	5.7%	111,341	110,000	26	6	98.6%	100.0%
\$125,000-\$149,999	17	8.9%	137,447	136,000	43	27	97.9%	100.0%
\$150,000-\$174,999	22	11.5%	162,086	162,450	23	9	98.5%	100.0%
\$175,000-\$199,999	22	11.5%	187,807	186,850	35	27	95.9%	100.0%
\$200,000-\$249,999	21	10.9%	225,855	220,000	35	25	97.5%	100.0%
\$250,000-\$299,999	31	16.1%	272,558	269,900	40	31	98.1%	100.0%
\$300,000-\$399,999	29	15.1%	330,293	325,000	23	16	98.6%	100.0%
\$400,000-\$499,999	9	4.7%	437,057	440,000	102	22	98.6%	100.0%
\$500,000-\$749,999	5	2.6%	603,448	525,000	73	103	99.9%	99.1%
\$750,000-\$999,999	1	0.5%	750,000	750,000	31	31	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



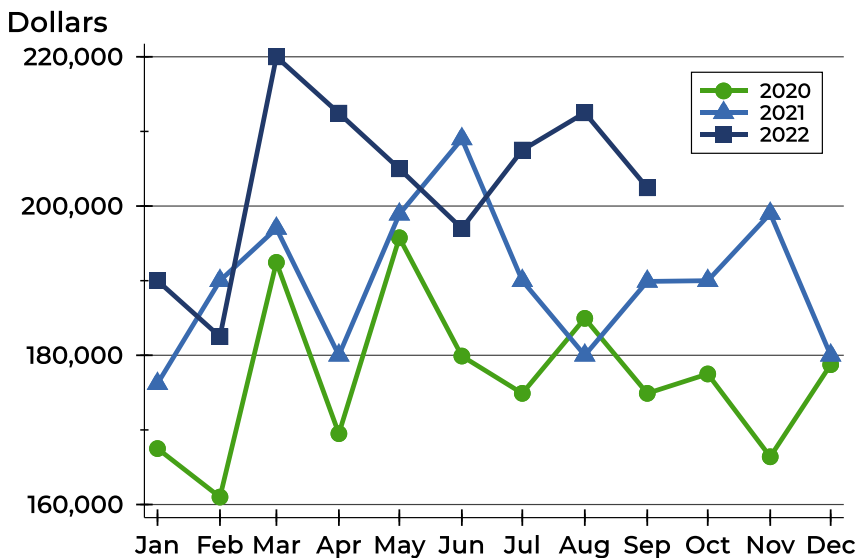
Entire MLS System Contracts Written Analysis

Average Price



Month	2020	2021	2022
January	181,123	199,738	209,977
February	173,728	216,236	205,268
March	206,914	213,817	236,552
April	186,790	199,180	243,162
May	205,099	218,551	223,373
June	193,285	216,103	216,324
July	199,300	213,811	226,234
August	202,776	191,610	228,081
September	192,589	218,836	225,869
October	186,680	218,305	
November	180,568	221,945	
December	193,433	200,172	

Median Price

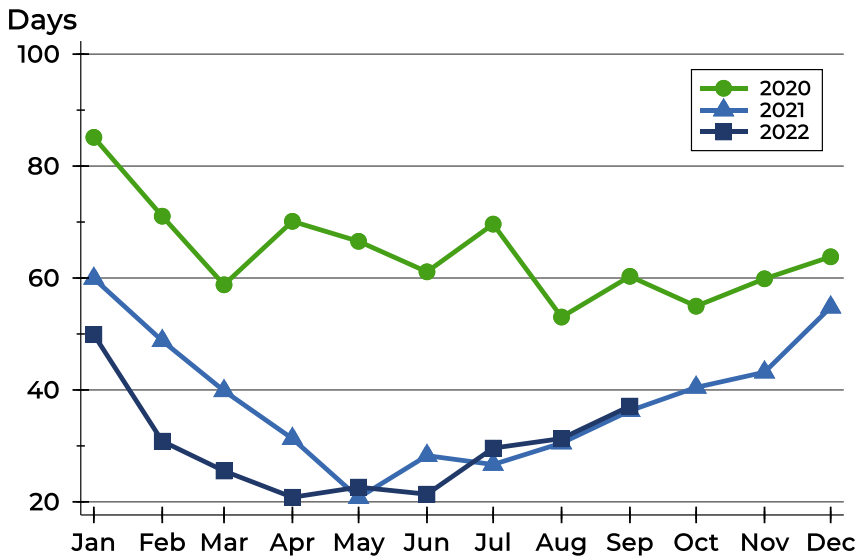


Month	2020	2021	2022
January	167,500	176,200	190,000
February	161,000	190,000	182,500
March	192,450	197,000	220,000
April	169,500	180,000	212,450
May	195,750	198,900	205,000
June	179,900	209,000	197,000
July	174,900	190,000	207,500
August	184,950	180,000	212,500
September	174,900	189,900	202,450
October	177,500	190,000	
November	166,400	199,000	
December	178,750	180,000	



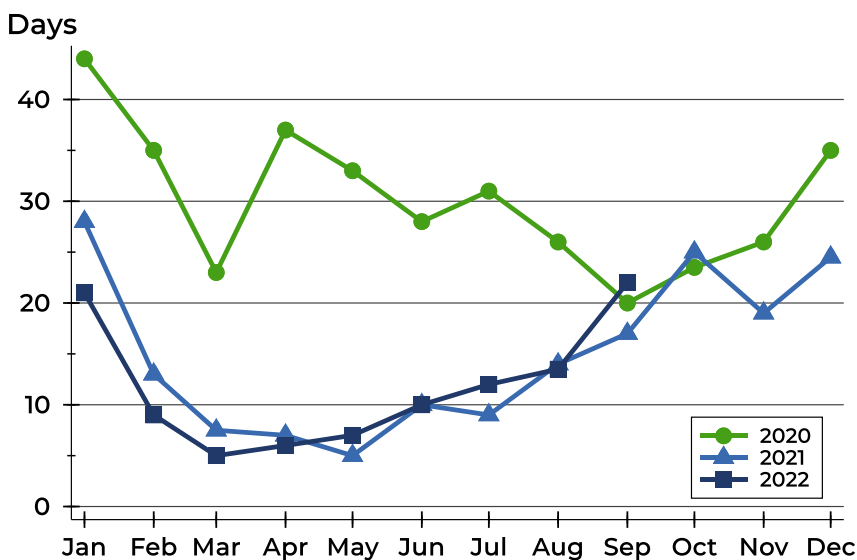
Entire MLS System Contracts Written Analysis

Average DOM



Month	2020	2021	2022
January	85	60	50
February	71	49	31
March	59	40	26
April	70	31	21
May	67	21	23
June	61	28	21
July	70	27	30
August	53	31	31
September	60	36	37
October	55	40	
November	60	43	
December	64	55	

Median DOM



Month	2020	2021	2022
January	44	28	21
February	35	13	9
March	23	8	5
April	37	7	6
May	33	5	7
June	28	10	10
July	31	9	12
August	26	14	14
September	20	17	22
October	24	25	
November	26	19	
December	35	25	



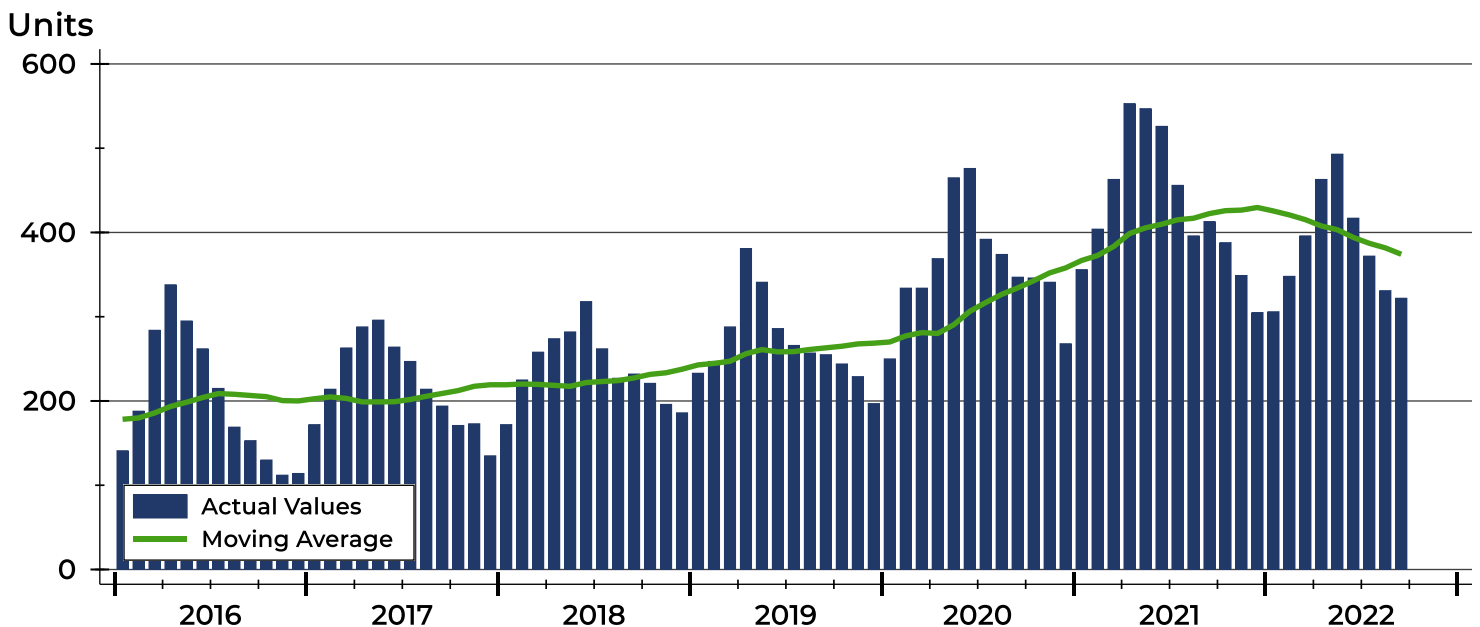
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2022	2021	Change
Pending Contracts		322	413	-22.0%
Volume (1,000s)		76,912	89,799	-14.4%
Average	List Price	238,856	217,430	9.9%
	Days on Market	37	40	-7.5%
	Percent of Original	98.4%	98.3%	0.1%
Median	List Price	219,450	192,500	14.0%
	Days on Market	21	20	5.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 322 listings in the Flint Hills MLS system had contracts pending at the end of September, down from 413 contracts pending at the end of September 2021.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

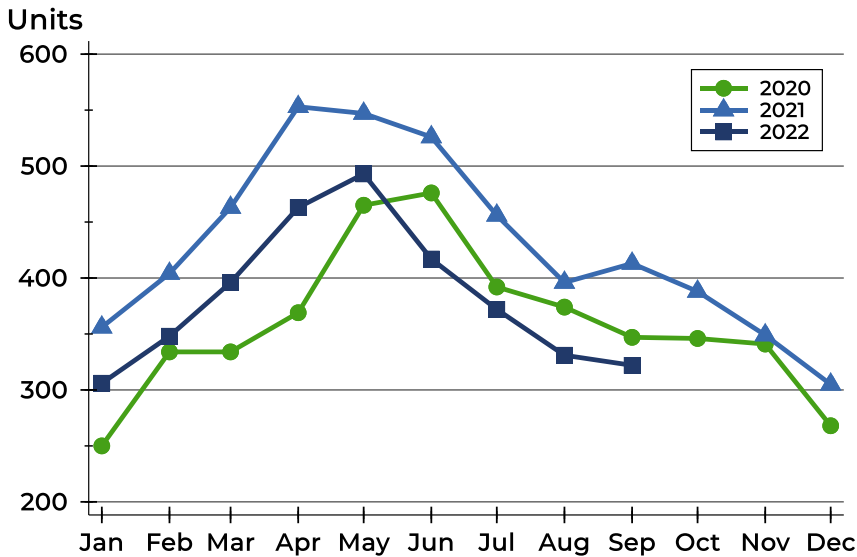
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2020	2021	2022
January	250	356	306
February	334	404	348
March	334	463	396
April	369	553	463
May	465	547	493
June	476	526	417
July	392	456	372
August	374	396	331
September	347	413	322
October	346	388	
November	341	349	
December	268	305	

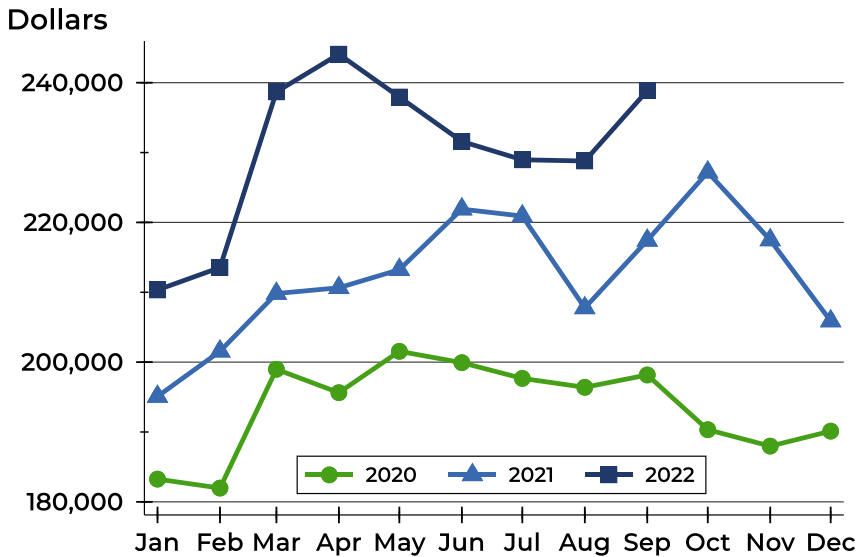
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	1.2%	44,725	43,500	20	16	97.5%	100.0%
\$50,000-\$99,999	25	7.8%	83,066	85,500	53	33	97.5%	100.0%
\$100,000-\$124,999	18	5.6%	110,569	110,000	21	8	99.7%	100.0%
\$125,000-\$149,999	32	9.9%	138,194	137,950	45	25	97.9%	100.0%
\$150,000-\$174,999	36	11.2%	162,292	164,950	28	12	98.5%	100.0%
\$175,000-\$199,999	32	9.9%	186,886	185,000	34	24	97.6%	100.0%
\$200,000-\$249,999	46	14.3%	227,121	227,000	35	26	98.1%	100.0%
\$250,000-\$299,999	52	16.1%	272,015	269,900	33	19	99.0%	100.0%
\$300,000-\$399,999	51	15.8%	339,605	335,000	34	17	98.5%	100.0%
\$400,000-\$499,999	15	4.7%	439,787	440,000	73	22	99.4%	100.0%
\$500,000-\$749,999	8	2.5%	620,843	599,700	63	68	98.6%	100.0%
\$750,000-\$999,999	2	0.6%	872,500	872,500	20	20	100.0%	100.0%
\$1,000,000 and up	1	0.3%	1,200,000	1,200,000	32	32	100.0%	100.0%



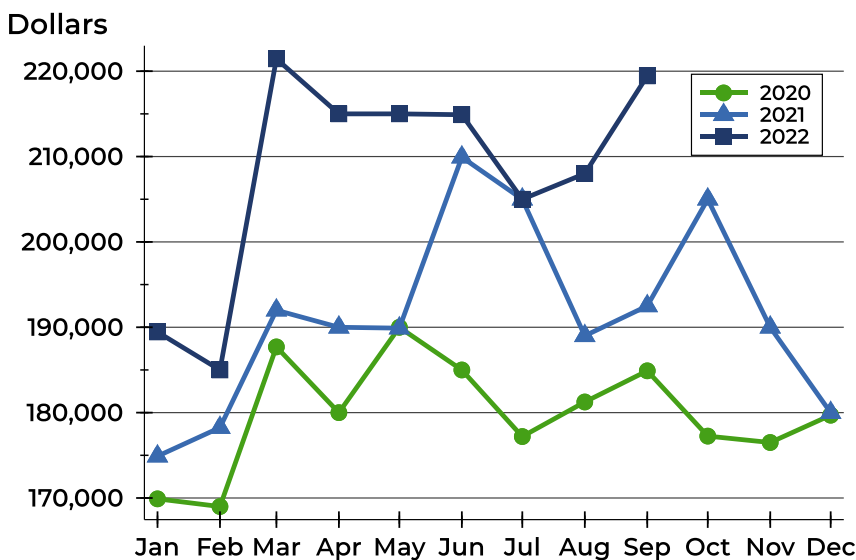
Entire MLS System Pending Contracts Analysis

Average Price



Month	2020	2021	2022
January	183,259	195,087	210,334
February	181,974	201,563	213,544
March	198,981	209,821	238,690
April	195,633	210,649	244,088
May	201,551	213,236	237,952
June	199,929	221,905	231,591
July	197,671	220,905	228,963
August	196,396	207,764	228,795
September	198,168	217,430	238,856
October	190,332	227,191	
November	187,981	217,486	
December	190,128	205,886	

Median Price

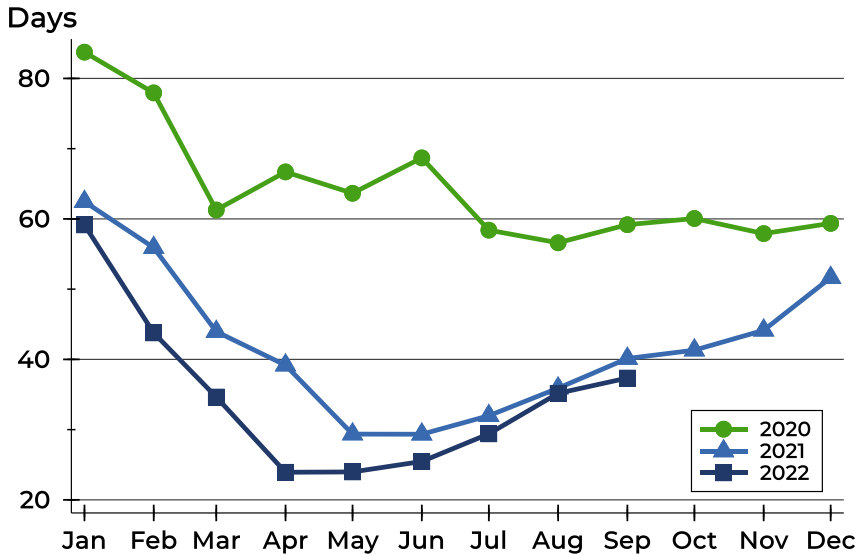


Month	2020	2021	2022
January	169,900	174,900	189,450
February	169,000	178,250	185,000
March	187,700	192,000	221,450
April	180,000	190,000	215,000
May	190,000	189,900	215,000
June	185,000	209,925	214,900
July	177,200	205,000	205,000
August	181,250	189,000	208,000
September	184,900	192,500	219,450
October	177,250	205,000	
November	176,500	190,000	
December	179,700	180,000	



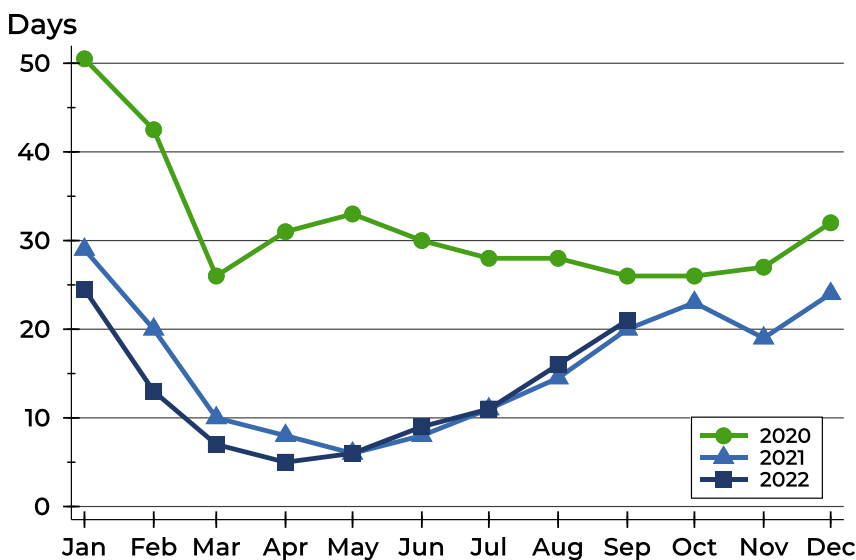
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2020	2021	2022
January	84	62	59
February	78	56	44
March	61	44	35
April	67	39	24
May	64	29	24
June	69	29	25
July	58	32	29
August	57	36	35
September	59	40	37
October	60	41	
November	58	44	
December	59	52	

Median DOM



Month	2020	2021	2022
January	51	29	25
February	43	20	13
March	26	10	7
April	31	8	5
May	33	6	6
June	30	8	9
July	28	11	11
August	28	15	16
September	26	20	21
October	26	23	
November	27	19	
December	32	24	