



**December
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Fell in December

Total home sales in the Flint Hills MLS system fell last month to 131 units, compared to 135 units in December 2022. Total sales volume was \$31.2 million, up from a year earlier.

The median sale price in December was \$220,000, up from \$200,000 a year earlier. Homes that sold in December were typically on the market for 24 days and sold for 99.6% of their list prices.

Flint Hills MLS Active Listings Up at End of December

The total number of active listings in the Flint Hills MLS system at the end of December was 412 units, up from 400 at the same point in 2022. This represents a 2.4 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$209,000.

During December, a total of 123 contracts were written up from 108 in December 2022. At the end of the month, there were 211 contracts still pending.

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Entire MLS System Summary Statistics

December MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		131	135	235	2,098	2,442	2,814
Change from prior year		-3.0%	-42.6%	8.3%	-14.1%	-13.2%	16.7%
Active Listings		412	400	309	N/A	N/A	N/A
Change from prior year		3.0%	29.4%	-28.3%			
Months' Supply		2.4	2.0	1.3	N/A	N/A	N/A
Change from prior year		20.0%	53.8%	-38.1%			
New Listings		108	121	134	2,548	2,817	3,173
Change from prior year		-10.7%	-9.7%	-0.7%	-9.5%	-11.2%	9.2%
Contracts Written		123	108	172	2,153	2,345	2,826
Change from prior year		13.9%	-37.2%	16.2%	-8.2%	-17.0%	14.0%
Pending Contracts		211	173	305	N/A	N/A	N/A
Change from prior year		22.0%	-43.3%	13.8%			
Sales Volume (1,000s)		31,236	29,750	49,820	490,866	540,769	581,948
Change from prior year		5.0%	-40.3%	26.0%	-9.2%	-7.1%	28.1%
Average	Sale Price	238,444	220,369	211,999	233,969	221,445	206,805
	Change from prior year	8.2%	3.9%	16.3%	5.7%	7.1%	9.8%
	List Price of Actives	258,786	241,203	209,564	N/A	N/A	N/A
	Change from prior year	7.3%	15.1%	1.1%			
	Days on Market	46	46	45	38	31	38
Change from prior year	0.0%	2.2%	-28.6%	22.6%	-18.4%	-42.4%	
Percent of List	98.0%	96.8%	98.0%	97.8%	98.5%	98.5%	
Change from prior year	1.2%	-1.2%	1.0%	-0.7%	0.0%	1.2%	
Percent of Original	94.4%	94.4%	95.8%	96.0%	97.1%	97.1%	
Change from prior year	0.0%	-1.5%	1.1%	-1.1%	0.0%	2.1%	
Median	Sale Price	220,000	200,000	183,000	215,000	202,750	187,950
	Change from prior year	10.0%	9.3%	7.6%	6.0%	7.9%	7.5%
	List Price of Actives	209,000	199,900	160,000	N/A	N/A	N/A
	Change from prior year	4.6%	24.9%	0.0%			
	Days on Market	24	19	19	14	11	12
Change from prior year	26.3%	0.0%	-26.9%	27.3%	-8.3%	-61.3%	
Percent of List	99.6%	99.3%	100.0%	100.0%	100.0%	100.0%	
Change from prior year	0.3%	-0.7%	1.4%	0.0%	0.0%	1.4%	
Percent of Original	97.4%	97.2%	98.5%	98.4%	100.0%	99.5%	
Change from prior year	0.2%	-1.3%	1.0%	-1.6%	0.5%	2.1%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Entire MLS System Closed Listings Analysis

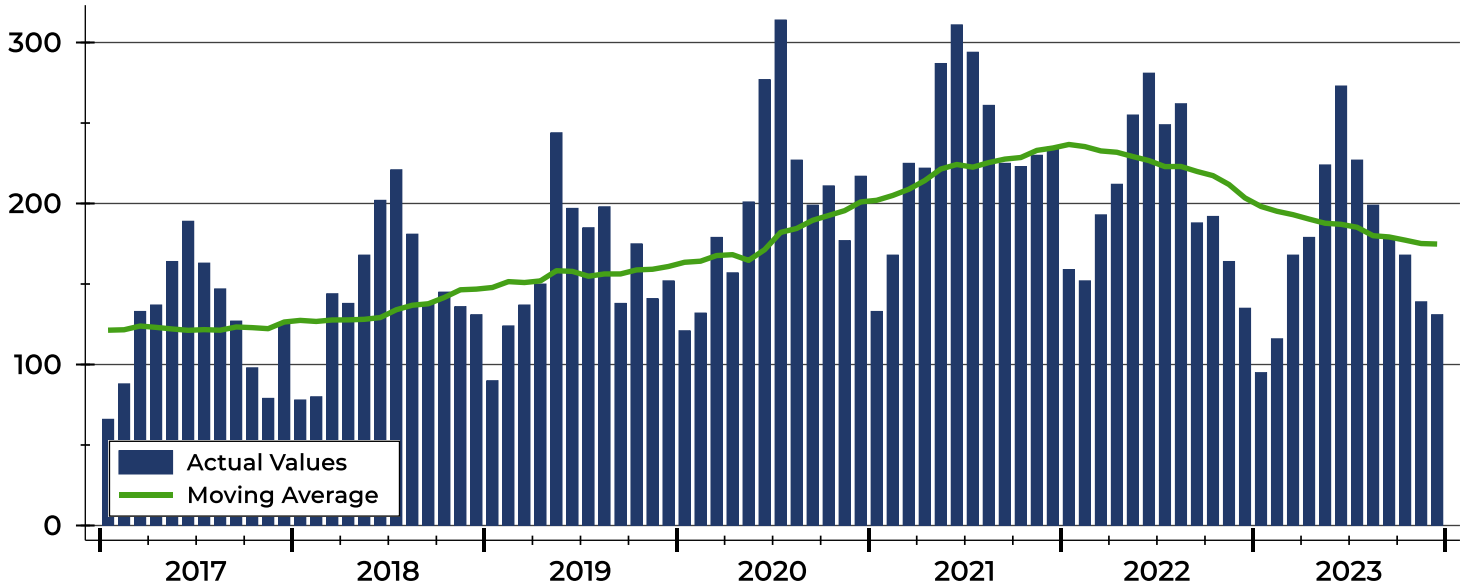
Summary Statistics for Closed Listings		December			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Closed Listings		131	135	-3.0%	2,098	2,442	-14.1%
Volume (1,000s)		31,236	29,750	5.0%	490,866	540,769	-9.2%
Months' Supply		2.4	2.0	20.0%	N/A	N/A	N/A
Average	Sale Price	238,444	220,369	8.2%	233,969	221,445	5.7%
	Days on Market	46	46	0.0%	38	31	22.6%
	Percent of List	98.0%	96.8%	1.2%	97.8%	98.5%	-0.7%
	Percent of Original	94.4%	94.4%	0.0%	96.0%	97.1%	-1.1%
Median	Sale Price	220,000	200,000	10.0%	215,000	202,750	6.0%
	Days on Market	24	19	26.3%	14	11	27.3%
	Percent of List	99.6%	99.3%	0.3%	100.0%	100.0%	0.0%
	Percent of Original	97.4%	97.2%	0.2%	98.4%	100.0%	-1.6%

A total of 131 homes sold in the Flint Hills MLS system in December, down from 135 units in December 2022. Total sales volume rose to \$31.2 million compared to \$29.7 million in the previous year.

The median sales price in December was \$220,000, up 10.0% compared to the prior year. Median days on market was 24 days, up from 21 days in November, and up from 19 in December 2022.

History of Closed Listings

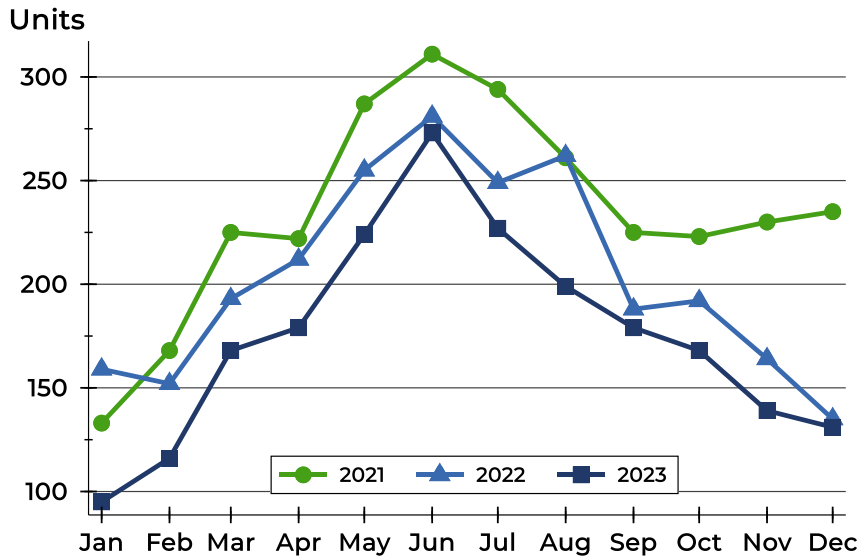
Units





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	133	159	95
February	168	152	116
March	225	193	168
April	222	212	179
May	287	255	224
June	311	281	273
July	294	249	227
August	261	262	199
September	225	188	179
October	223	192	168
November	230	164	139
December	235	135	131

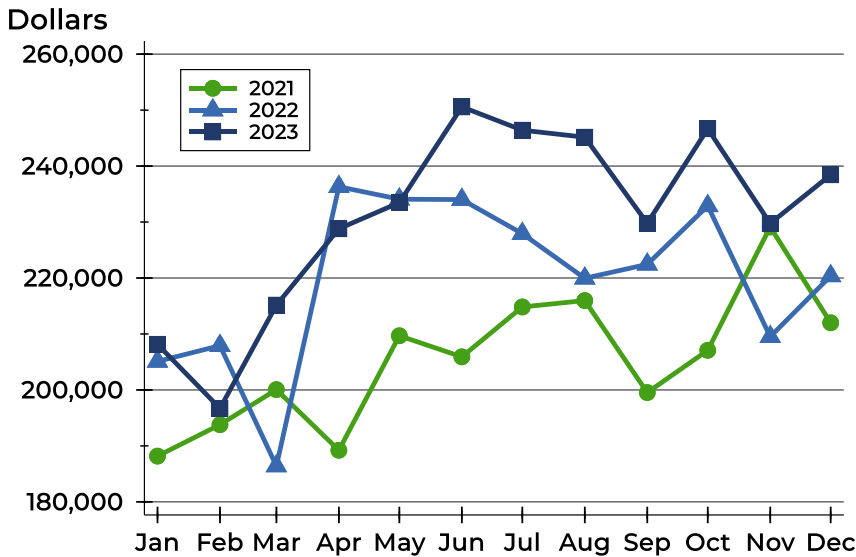
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.5%	0.7	14,000	14,000	49	49	65.7%	65.7%	48.6%	48.6%
\$25,000-\$49,999	4	3.1%	3.3	39,163	40,075	52	29	104.2%	103.5%	80.4%	78.6%
\$50,000-\$99,999	8	6.1%	4.8	75,738	77,250	51	47	95.0%	93.7%	89.9%	88.9%
\$100,000-\$124,999	8	6.1%	2.8	114,000	116,250	50	33	94.7%	96.9%	90.7%	90.3%
\$125,000-\$149,999	11	8.4%	2.3	138,246	139,900	37	24	99.5%	100.0%	98.5%	100.0%
\$150,000-\$174,999	13	9.9%	2.1	163,650	165,500	32	24	99.3%	100.0%	96.6%	100.0%
\$175,000-\$199,999	10	7.6%	1.7	185,812	183,308	55	13	97.2%	97.6%	95.4%	97.6%
\$200,000-\$249,999	28	21.4%	1.5	227,804	229,500	53	37	98.7%	99.8%	96.1%	97.4%
\$250,000-\$299,999	20	15.3%	2.5	271,033	267,953	30	15	99.3%	99.6%	96.6%	97.9%
\$300,000-\$399,999	14	10.7%	1.9	346,754	353,500	50	22	98.5%	99.8%	95.8%	96.3%
\$400,000-\$499,999	4	3.1%	2.4	439,234	442,000	35	9	98.0%	99.1%	97.0%	99.1%
\$500,000-\$749,999	7	5.3%	3.4	585,105	585,000	62	56	100.0%	99.1%	99.2%	97.2%
\$750,000-\$999,999	2	1.5%	9.6	760,500	760,500	75	75	95.6%	95.6%	82.7%	82.7%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



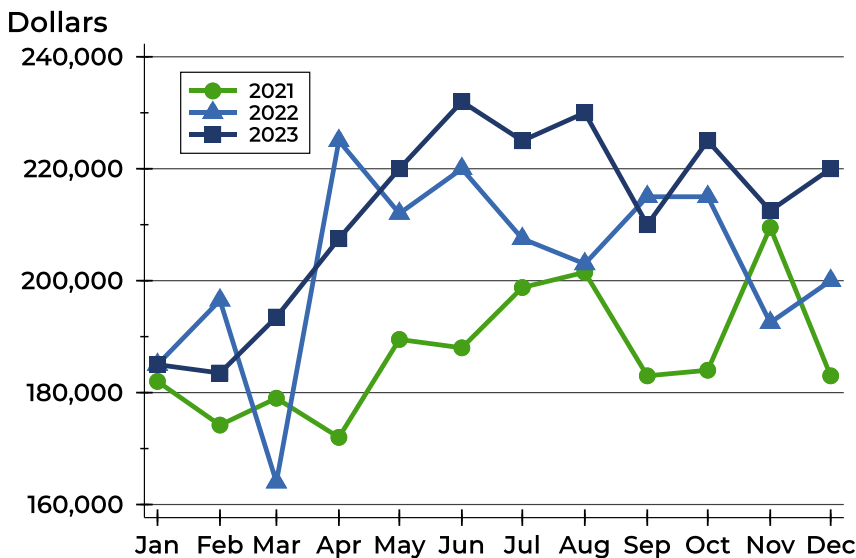
Entire MLS System Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	188,181	205,099	208,160
February	193,796	207,913	196,703
March	200,061	186,409	215,160
April	189,225	236,310	228,800
May	209,681	234,084	233,474
June	205,917	234,019	250,577
July	214,832	227,936	246,419
August	215,972	219,954	245,159
September	199,533	222,446	229,777
October	207,083	232,894	246,666
November	229,123	209,518	229,754
December	211,999	220,369	238,444

Median Price

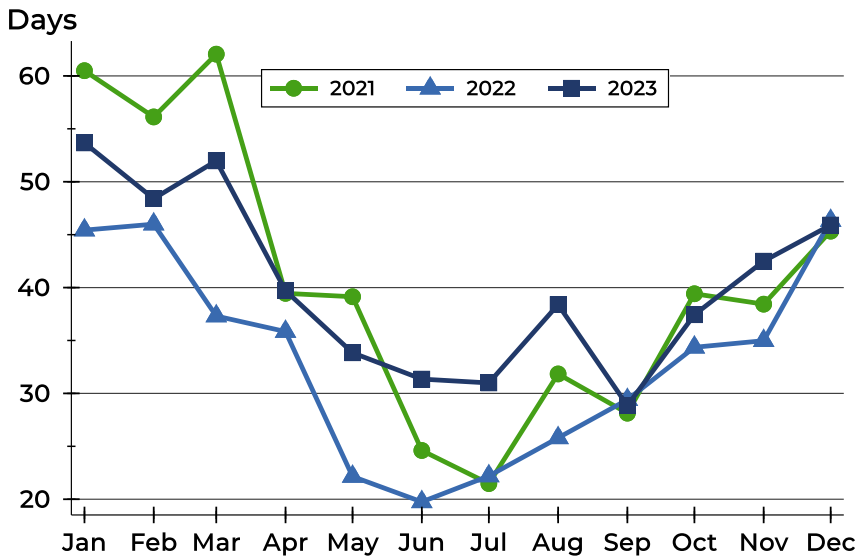


Month	2021	2022	2023
January	182,000	185,000	185,000
February	174,200	196,500	183,500
March	179,000	164,000	193,500
April	172,000	225,000	207,500
May	189,500	212,000	220,000
June	188,000	220,000	232,000
July	198,775	207,500	225,000
August	201,500	203,000	230,000
September	183,000	215,000	210,000
October	184,000	215,000	225,000
November	209,500	192,500	212,500
December	183,000	200,000	220,000



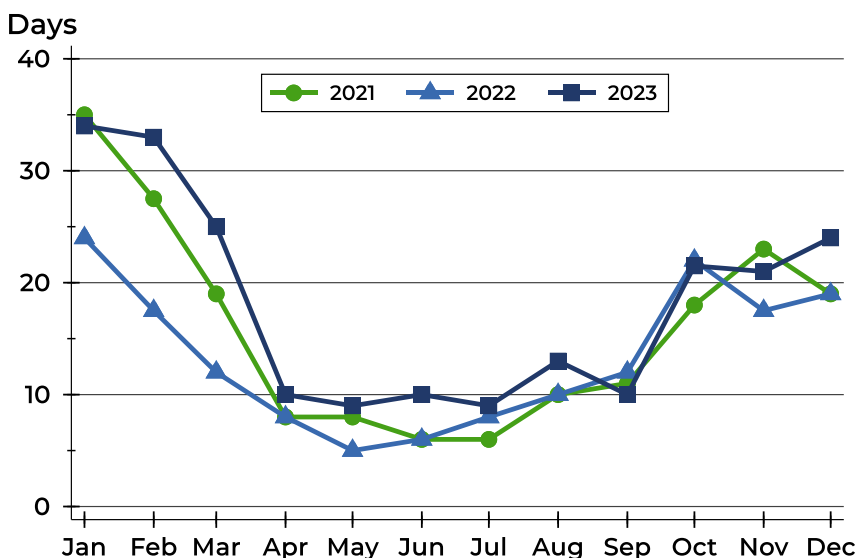
Entire MLS System Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	60	45	54
February	56	46	48
March	62	37	52
April	39	36	40
May	39	22	34
June	25	20	31
July	21	22	31
August	32	26	38
September	28	29	29
October	39	34	37
November	38	35	42
December	45	46	46

Median DOM



Month	2021	2022	2023
January	35	24	34
February	28	18	33
March	19	12	25
April	8	8	10
May	8	5	9
June	6	6	10
July	6	8	9
August	10	10	13
September	11	12	10
October	18	22	22
November	23	18	21
December	19	19	24



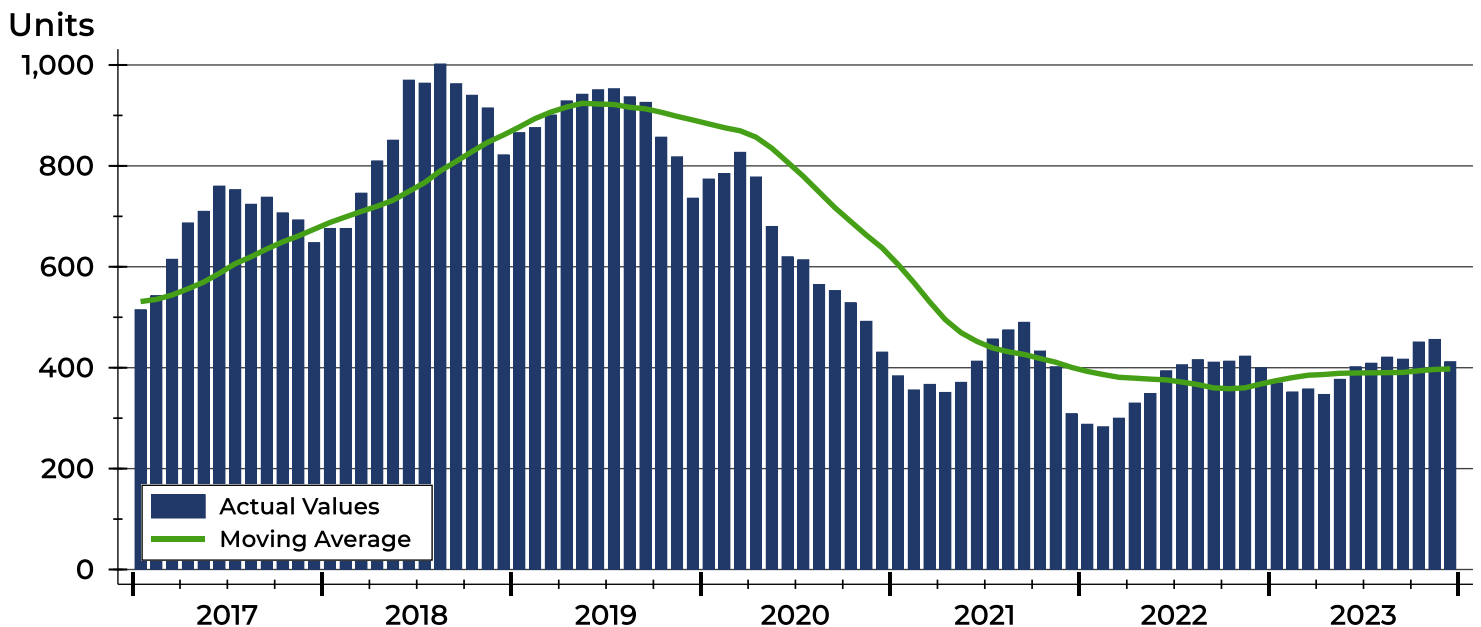
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		End of December		
		2023	2022	Change
Active Listings		412	400	3.0%
Volume (1,000s)		106,620	96,481	10.5%
Months' Supply		2.4	2.0	20.0%
Average	List Price	258,786	241,203	7.3%
	Days on Market	90	84	7.1%
	Percent of Original	97.2%	97.3%	-0.1%
Median	List Price	209,000	199,900	4.6%
	Days on Market	70	65	7.7%
	Percent of Original	100.0%	100.0%	0.0%

A total of 412 homes were available for sale in the Flint Hills MLS system at the end of December. This represents a 2.4 months' supply of active listings.

The median list price of homes on the market at the end of December was \$209,000, up 4.6% from 2022. The typical time on market for active listings was 70 days, up from 65 days a year earlier.

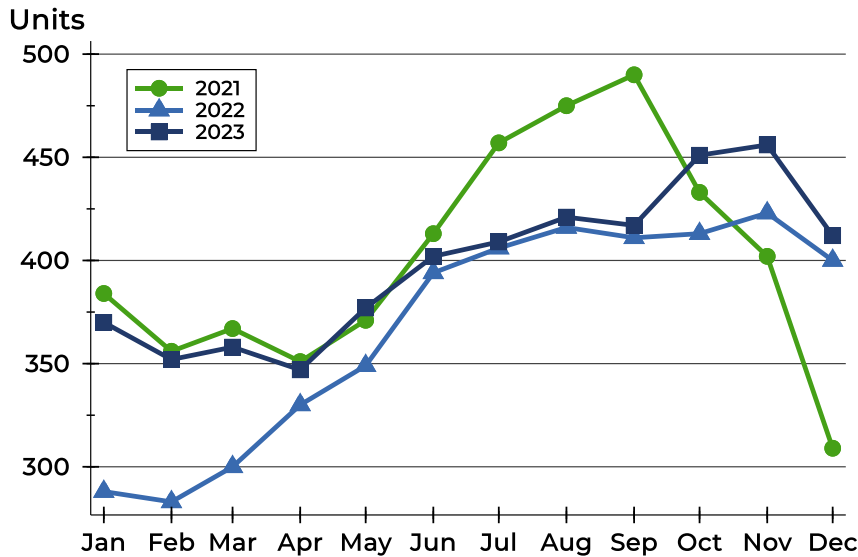
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	384	288	370
February	356	283	352
March	367	300	358
April	351	330	347
May	371	349	377
June	413	394	402
July	457	406	409
August	475	416	421
September	490	411	417
October	433	413	451
November	402	423	456
December	309	400	412

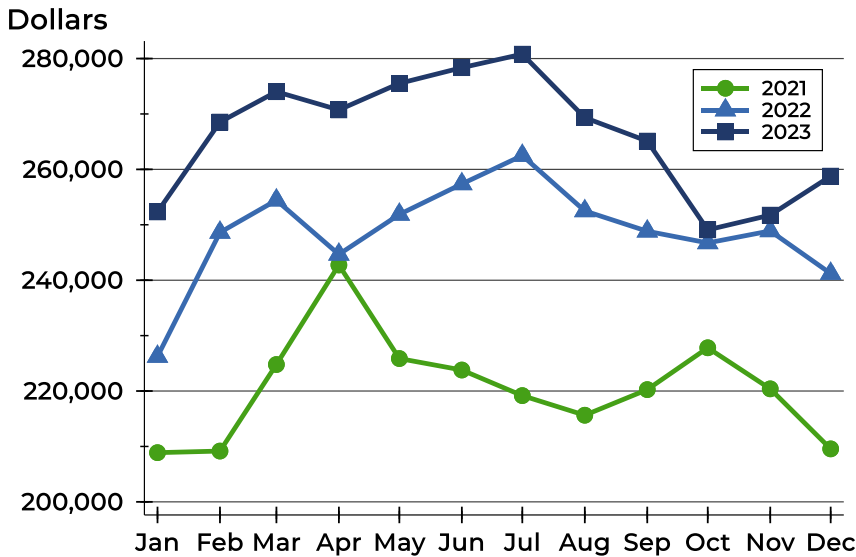
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	2	0.5%	0.7	17,950	17,950	72	72	100.0%	100.0%
\$25,000-\$49,999	14	3.4%	3.3	37,071	35,450	152	163	85.9%	89.1%
\$50,000-\$99,999	61	14.8%	4.8	79,589	80,000	106	88	96.1%	100.0%
\$100,000-\$124,999	28	6.8%	2.8	114,821	115,000	85	63	96.3%	100.0%
\$125,000-\$149,999	34	8.3%	2.3	138,059	139,250	77	77	97.9%	100.0%
\$150,000-\$174,999	37	9.0%	2.1	163,857	165,000	73	67	98.2%	100.0%
\$175,000-\$199,999	27	6.6%	1.7	189,981	190,000	72	52	98.4%	100.0%
\$200,000-\$249,999	46	11.2%	1.5	224,002	219,900	83	67	98.4%	100.0%
\$250,000-\$299,999	57	13.8%	2.5	277,611	275,000	77	57	98.3%	100.0%
\$300,000-\$399,999	52	12.6%	1.9	351,943	349,950	79	64	98.5%	100.0%
\$400,000-\$499,999	20	4.9%	2.4	447,160	439,500	112	98	96.4%	98.2%
\$500,000-\$749,999	21	5.1%	3.4	634,740	650,000	107	74	97.4%	100.0%
\$750,000-\$999,999	8	1.9%	9.6	866,500	887,000	156	69	95.5%	100.0%
\$1,000,000 and up	5	1.2%	N/A	1,695,000	1,875,000	137	109	100.0%	100.0%



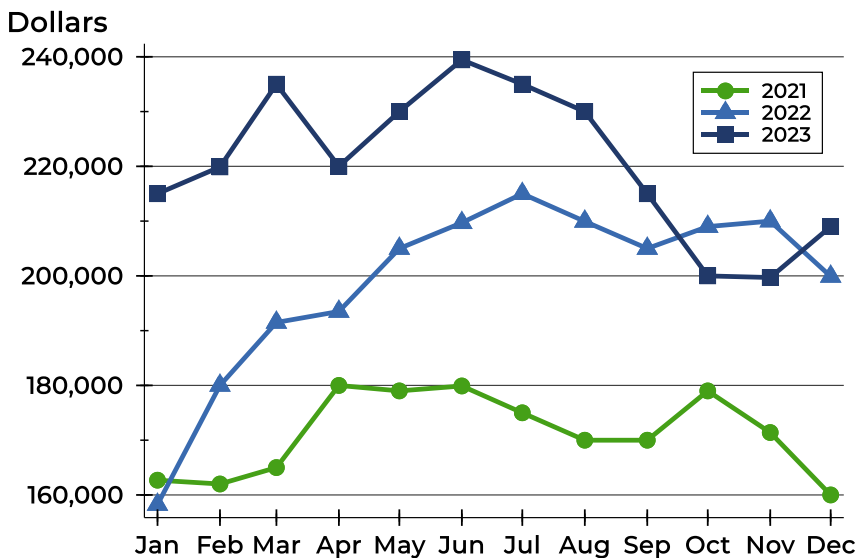
Entire MLS System Active Listings Analysis

Average Price



Month	2021	2022	2023
January	208,880	226,233	252,323
February	209,173	248,619	268,538
March	224,783	254,438	274,015
April	242,746	244,659	270,729
May	225,867	251,870	275,521
June	223,792	257,371	278,352
July	219,178	262,496	280,794
August	215,637	252,502	269,336
September	220,257	248,830	265,105
October	227,809	246,733	249,087
November	220,400	248,900	251,743
December	209,564	241,203	258,786

Median Price

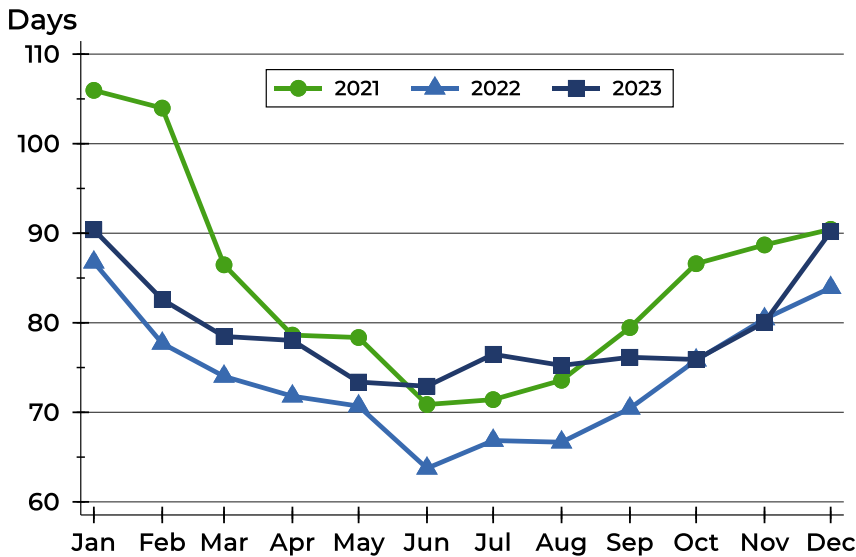


Month	2021	2022	2023
January	162,700	158,250	215,000
February	162,000	180,000	219,900
March	165,000	191,500	235,000
April	180,000	193,500	220,000
May	179,000	205,000	230,000
June	179,900	209,700	239,450
July	175,000	215,000	235,000
August	170,000	209,950	230,000
September	170,000	205,000	215,000
October	179,000	209,000	199,999
November	171,400	210,000	199,700
December	160,000	199,900	209,000



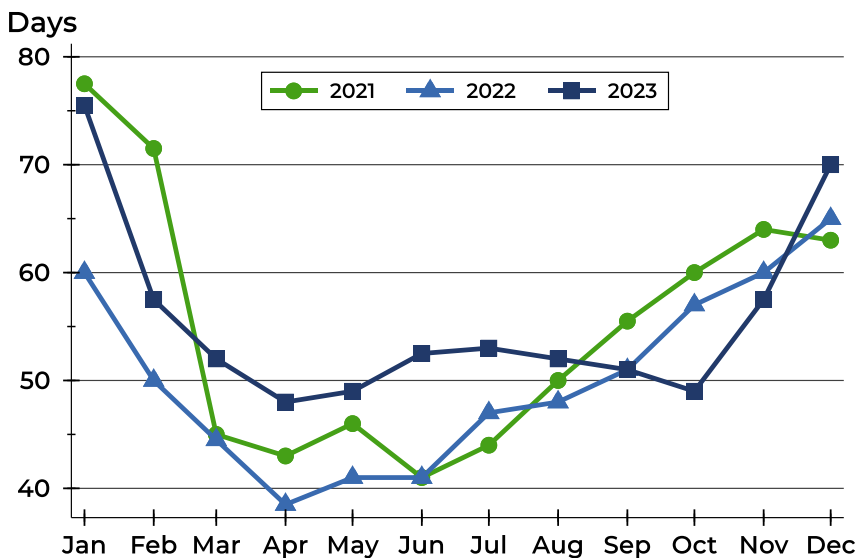
Entire MLS System Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	106	87	90
February	104	78	83
March	86	74	78
April	79	72	78
May	78	71	73
June	71	64	73
July	71	67	76
August	74	67	75
September	79	70	76
October	87	76	76
November	89	80	80
December	90	84	90

Median DOM

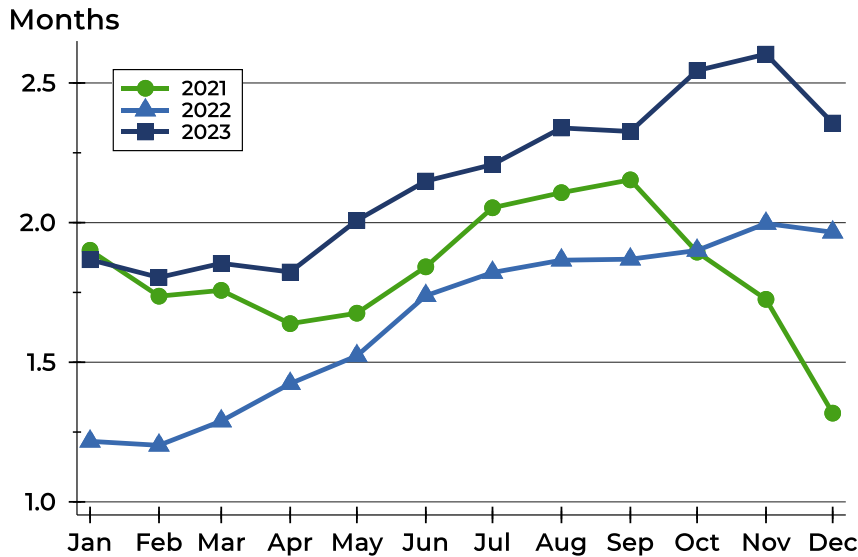


Month	2021	2022	2023
January	78	60	76
February	72	50	58
March	45	45	52
April	43	39	48
May	46	41	49
June	41	41	53
July	44	47	53
August	50	48	52
September	56	51	51
October	60	57	49
November	64	60	58
December	63	65	70



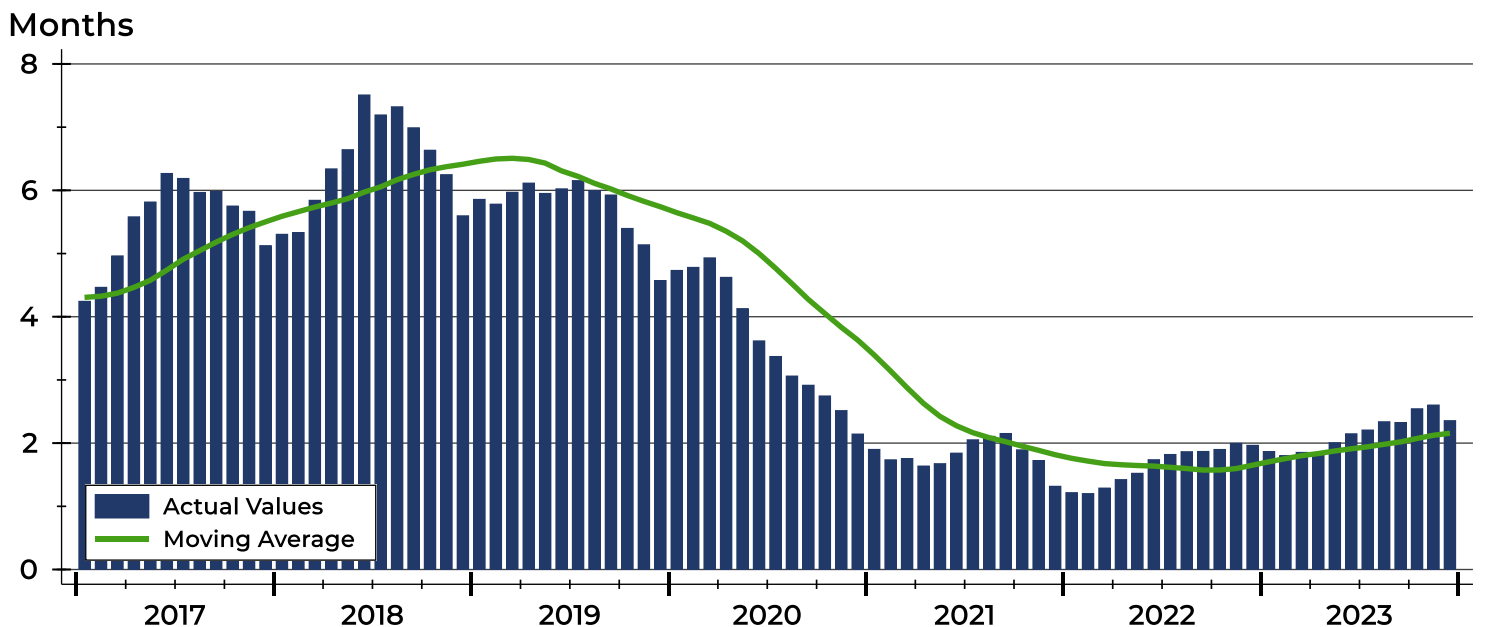
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.2	1.9
February	1.7	1.2	1.8
March	1.8	1.3	1.9
April	1.6	1.4	1.8
May	1.7	1.5	2.0
June	1.8	1.7	2.1
July	2.1	1.8	2.2
August	2.1	1.9	2.3
September	2.2	1.9	2.3
October	1.9	1.9	2.5
November	1.7	2.0	2.6
December	1.3	2.0	2.4

History of Month's Supply





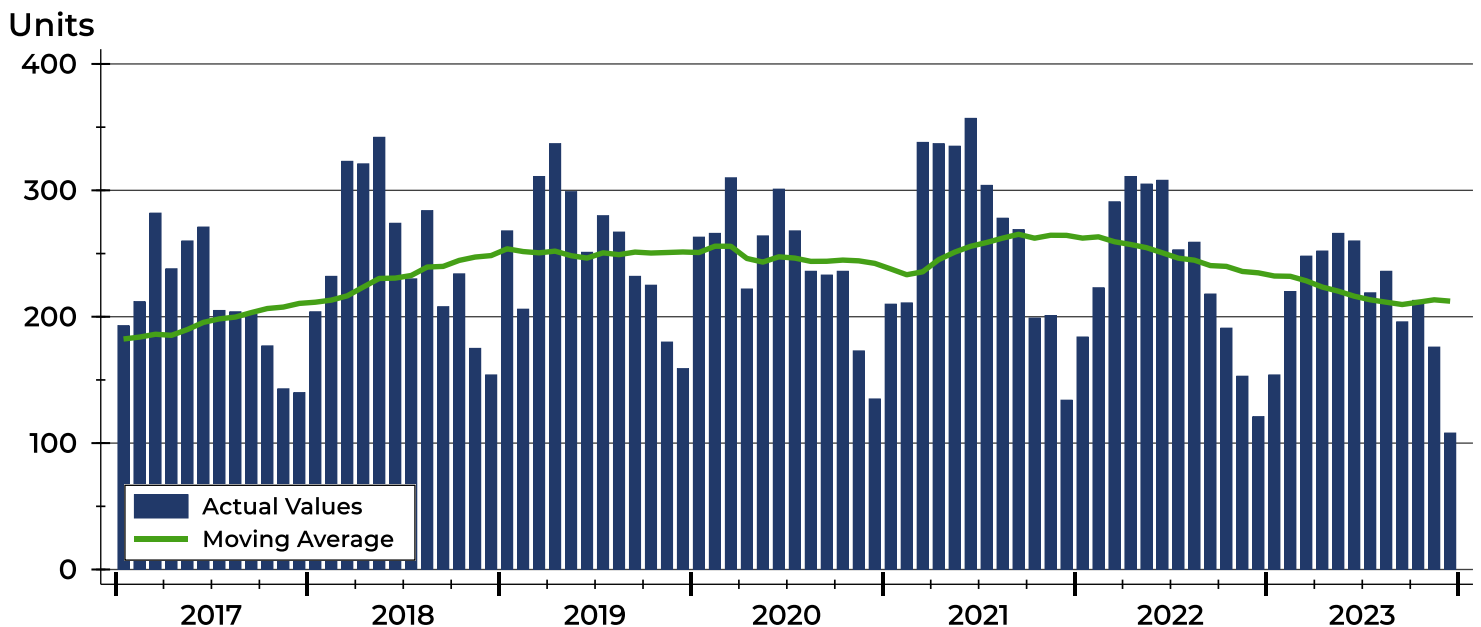
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2023	December 2022	Change
Current Month	New Listings	108	121	-10.7%
	Volume (1,000s)	26,298	25,877	1.6%
	Average List Price	243,505	213,857	13.9%
	Median List Price	225,000	185,000	21.6%
Year-to-Date	New Listings	2,548	2,817	-9.5%
	Volume (1,000s)	631,004	660,746	-4.5%
	Average List Price	247,647	234,557	5.6%
	Median List Price	223,950	210,000	6.6%

A total of 108 new listings were added in the Flint Hills MLS system during December, down 10.7% from the same month in 2022. Year-to-date the Flint Hills MLS system has seen 2,548 new listings.

The median list price of these homes was \$225,000 up from \$185,000 in 2022.

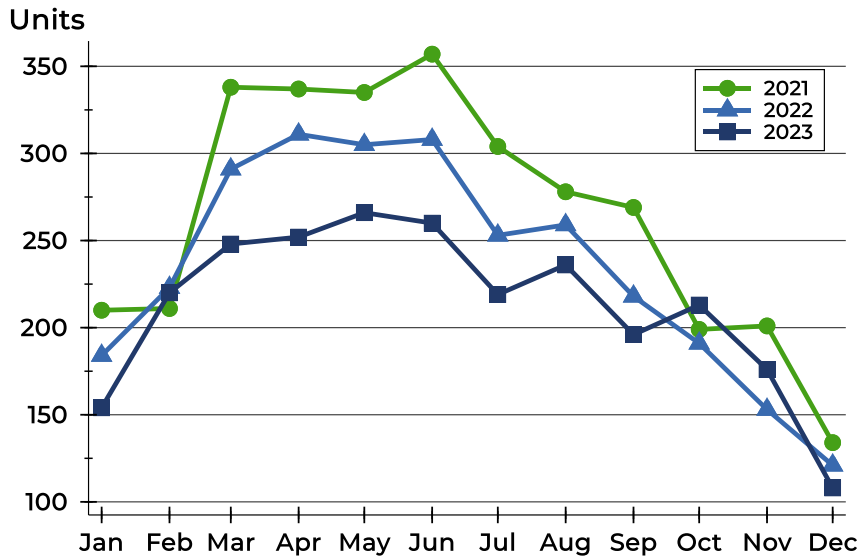
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	210	184	154
February	211	223	220
March	338	291	248
April	337	311	252
May	335	305	266
June	357	308	260
July	304	253	219
August	278	259	236
September	269	218	196
October	199	191	213
November	201	153	176
December	134	121	108

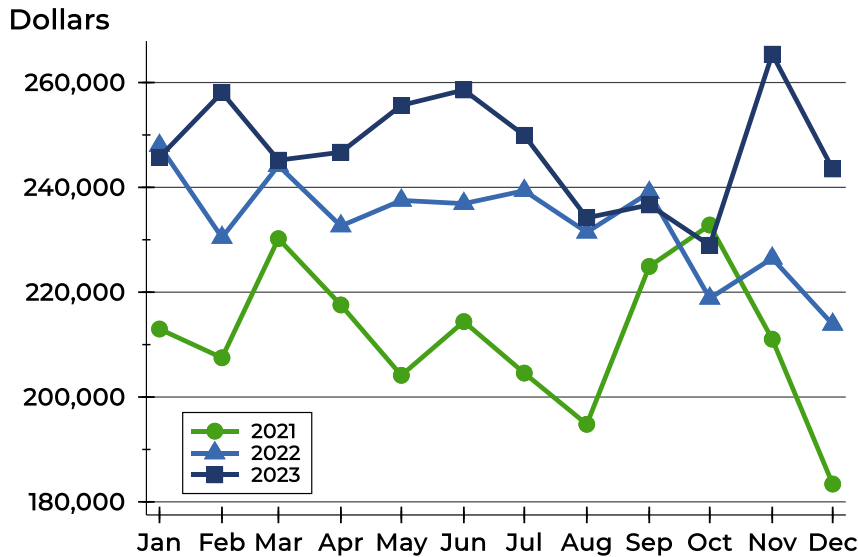
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.9%	18,900	18,900	12	12	100.0%	100.0%
\$25,000-\$49,999	2	1.9%	27,500	27,500	23	23	100.0%	100.0%
\$50,000-\$99,999	11	10.2%	71,891	70,000	21	19	98.0%	100.0%
\$100,000-\$124,999	8	7.4%	113,574	114,000	62	16	100.0%	100.0%
\$125,000-\$149,999	5	4.6%	139,780	139,900	26	23	100.0%	100.0%
\$150,000-\$174,999	10	9.3%	163,830	163,450	21	21	100.0%	100.0%
\$175,000-\$199,999	10	9.3%	188,500	189,000	19	18	99.4%	100.0%
\$200,000-\$249,999	15	13.9%	229,080	225,000	18	20	100.0%	100.0%
\$250,000-\$299,999	24	22.2%	273,879	275,000	16	16	99.5%	100.0%
\$300,000-\$399,999	12	11.1%	342,975	341,950	20	23	99.7%	100.0%
\$400,000-\$499,999	3	2.8%	457,167	445,000	24	31	100.0%	100.0%
\$500,000-\$749,999	6	5.6%	634,417	624,250	21	24	98.7%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.9%	1,000,000	1,000,000	27	27	100.0%	100.0%



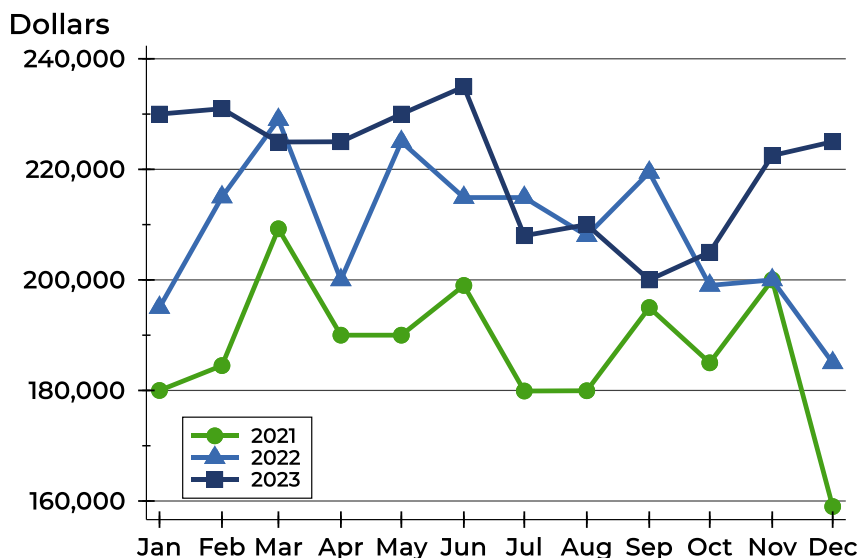
Entire MLS System New Listings Analysis

Average Price



Month	2021	2022	2023
January	212,979	247,972	245,756
February	207,485	230,433	258,094
March	230,215	244,155	245,187
April	217,567	232,630	246,706
May	204,140	237,514	255,650
June	214,392	236,901	258,581
July	204,572	239,366	249,933
August	194,796	231,437	234,194
September	224,912	239,001	236,654
October	232,814	218,831	228,950
November	211,039	226,467	265,414
December	183,401	213,857	243,505

Median Price



Month	2021	2022	2023
January	180,000	195,000	230,000
February	184,500	215,000	230,975
March	209,250	229,000	224,950
April	190,000	200,000	225,000
May	190,000	225,000	230,000
June	199,000	214,900	234,950
July	179,900	214,900	208,000
August	179,950	208,000	210,000
September	195,000	219,450	200,000
October	185,000	199,000	205,000
November	200,000	200,000	222,500
December	159,000	185,000	225,000



Entire MLS System Contracts Written Analysis

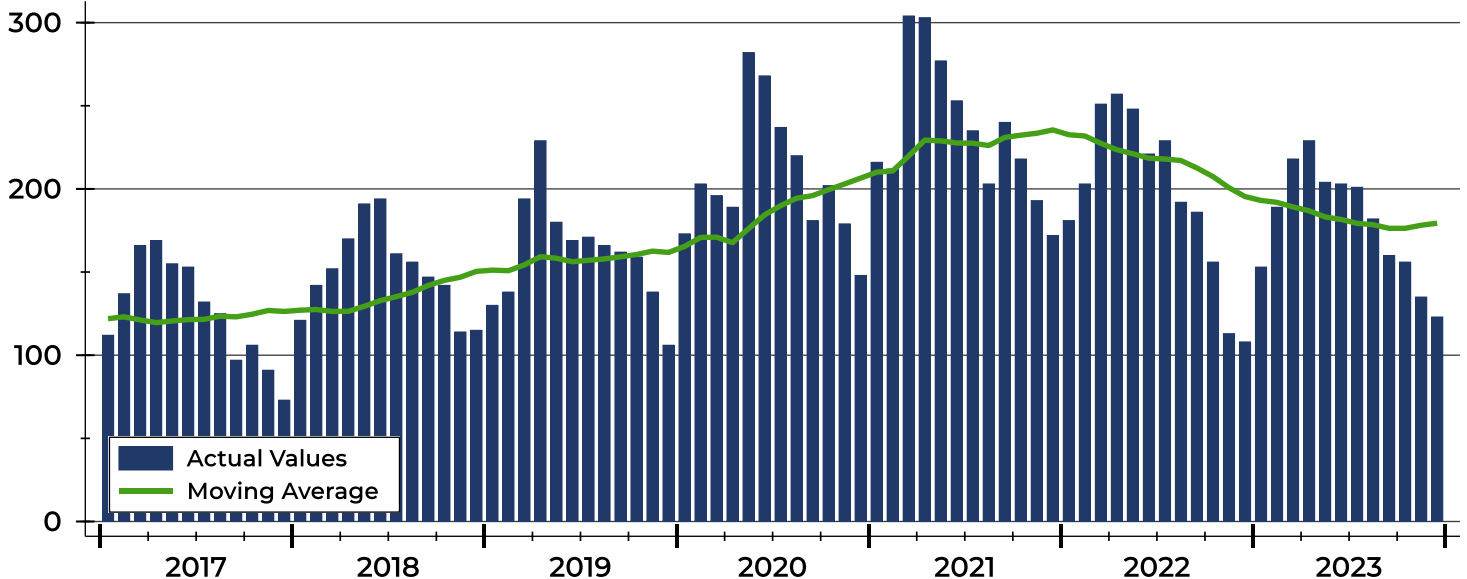
Summary Statistics for Contracts Written		December			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Contracts Written		123	108	13.9%	2,153	2,345	-8.2%
Volume (1,000s)		27,417	23,115	18.6%	512,070	525,283	-2.5%
Average	Sale Price	222,905	214,032	4.1%	237,840	224,001	6.2%
	Days on Market	50	50	0.0%	39	31	25.8%
	Percent of Original	94.9%	94.2%	0.7%	96.1%	97.1%	-1.0%
Median	Sale Price	190,000	190,250	-0.1%	219,000	200,000	9.5%
	Days on Market	30	31	-3.2%	15	11	36.4%
	Percent of Original	100.0%	95.8%	4.4%	98.8%	100.0%	-1.2%

A total of 123 contracts for sale were written in the Flint Hills MLS system during the month of December, up from 108 in 2022. The median list price of these homes was \$190,000, down from \$190,250 the prior year.

Half of the homes that went under contract in December were on the market less than 30 days, compared to 31 days in December 2022.

History of Contracts Written

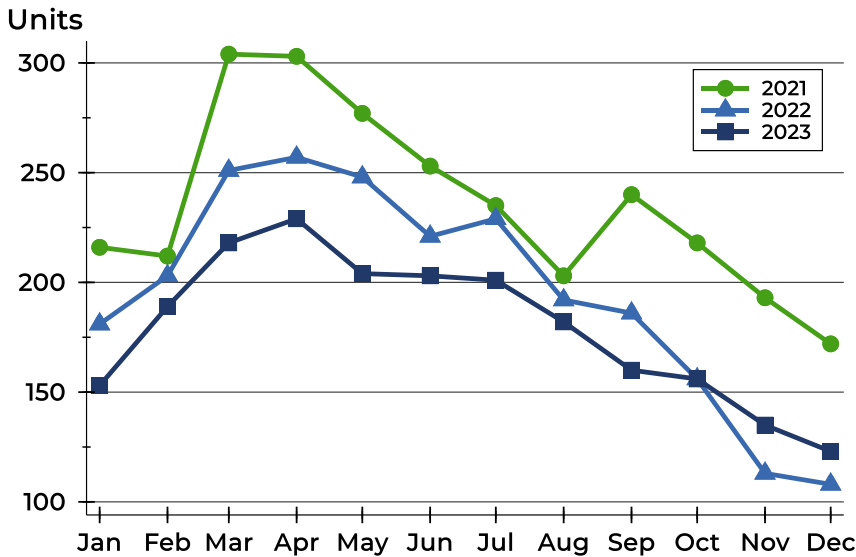
Units





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	216	181	153
February	212	203	189
March	304	251	218
April	303	257	229
May	277	248	204
June	253	221	203
July	235	229	201
August	203	192	182
September	240	186	160
October	218	156	156
November	193	113	135
December	172	108	123

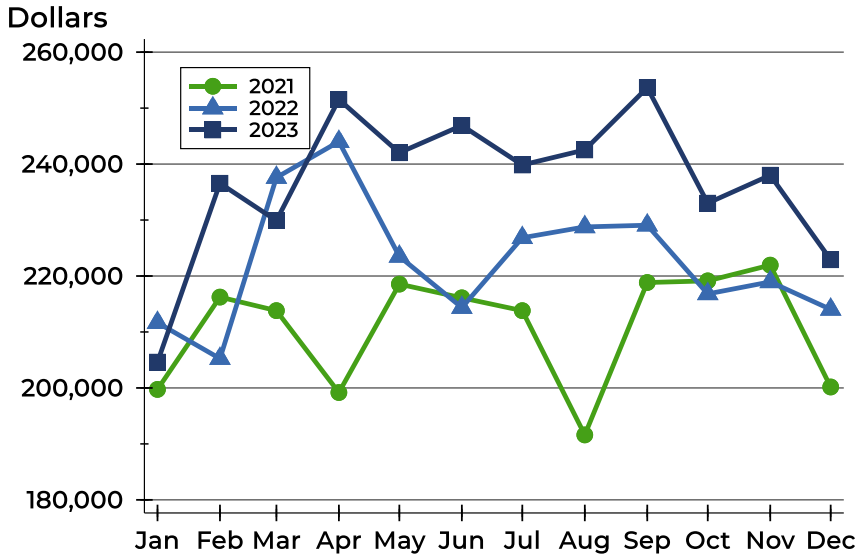
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.8%	14,900	14,900	5	5	37.2%	37.2%
\$25,000-\$49,999	3	2.4%	38,967	39,000	131	113	52.3%	60.0%
\$50,000-\$99,999	13	10.6%	75,054	75,000	52	26	93.9%	100.0%
\$100,000-\$124,999	6	4.9%	111,483	111,000	39	33	95.9%	100.0%
\$125,000-\$149,999	14	11.4%	133,675	129,500	86	79	92.4%	94.9%
\$150,000-\$174,999	12	9.8%	165,083	167,750	40	23	96.9%	100.0%
\$175,000-\$199,999	15	12.2%	183,480	179,900	42	23	97.4%	100.0%
\$200,000-\$249,999	21	17.1%	225,914	225,000	50	18	97.7%	100.0%
\$250,000-\$299,999	14	11.4%	271,629	265,000	31	17	98.4%	100.0%
\$300,000-\$399,999	14	11.4%	343,807	332,450	36	37	97.2%	100.0%
\$400,000-\$499,999	2	1.6%	481,000	481,000	74	74	98.9%	98.9%
\$500,000-\$749,999	8	6.5%	589,250	542,500	50	22	97.4%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



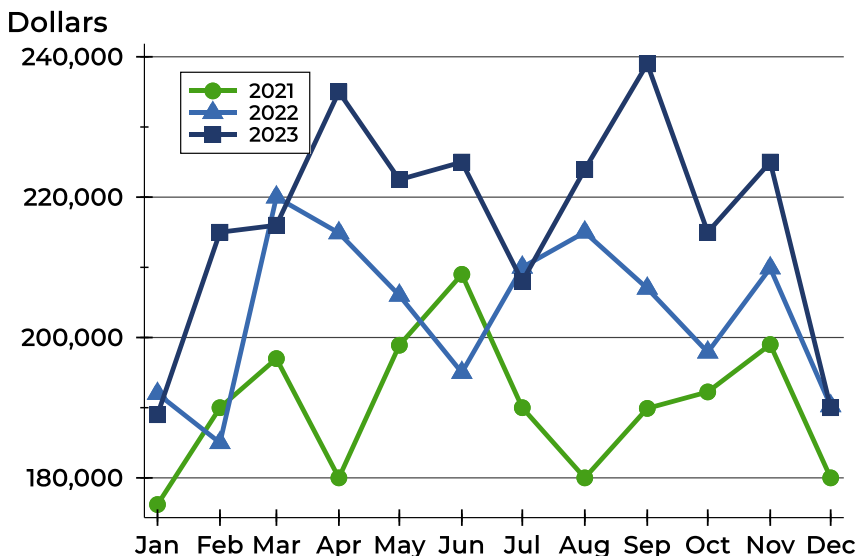
Entire MLS System Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	199,738	211,664	204,615
February	216,236	205,247	236,570
March	213,817	237,592	229,900
April	199,180	244,018	251,547
May	218,551	223,500	242,026
June	216,103	214,364	246,905
July	213,811	226,836	239,842
August	191,610	228,770	242,533
September	218,836	229,072	253,663
October	219,134	216,807	233,017
November	221,945	218,954	238,012
December	200,172	214,032	222,905

Median Price

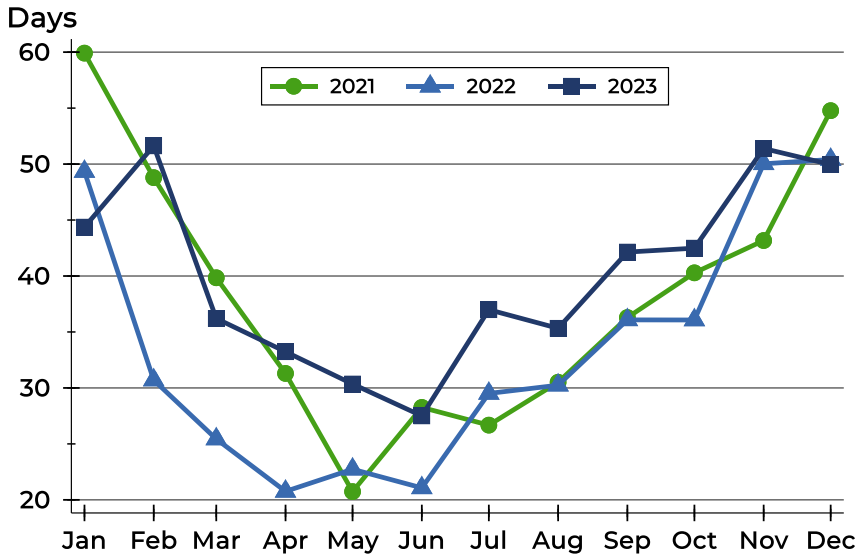


Month	2021	2022	2023
January	176,200	192,000	189,000
February	190,000	185,000	215,000
March	197,000	220,000	216,000
April	180,000	214,900	235,000
May	198,900	206,000	222,500
June	209,000	195,000	225,000
July	190,000	210,000	208,000
August	180,000	215,000	223,950
September	189,900	207,000	239,000
October	192,250	197,900	215,000
November	199,000	209,900	225,000
December	180,000	190,250	190,000



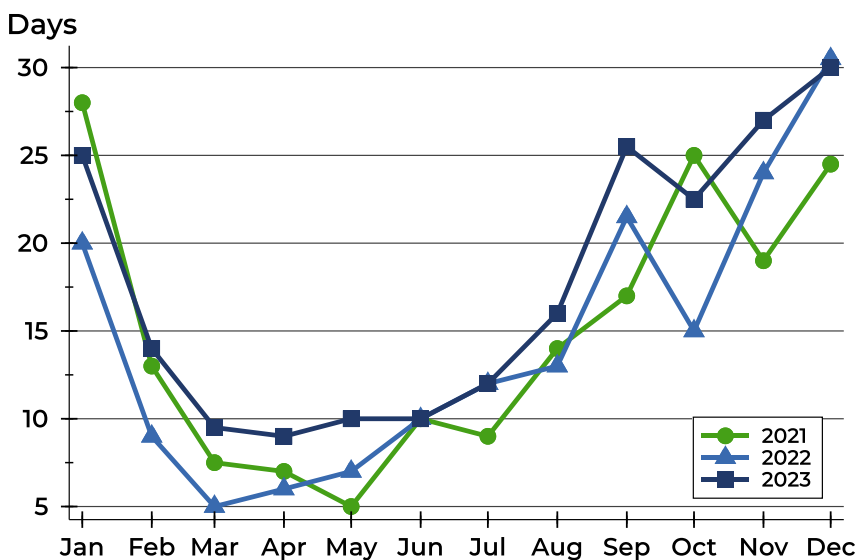
Entire MLS System Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	60	49	44
February	49	31	52
March	40	25	36
April	31	21	33
May	21	23	30
June	28	21	28
July	27	30	37
August	31	30	35
September	36	36	42
October	40	36	42
November	43	50	51
December	55	50	50

Median DOM



Month	2021	2022	2023
January	28	20	25
February	13	9	14
March	8	5	10
April	7	6	9
May	5	7	10
June	10	10	10
July	9	12	12
August	14	13	16
September	17	22	26
October	25	15	23
November	19	24	27
December	25	31	30



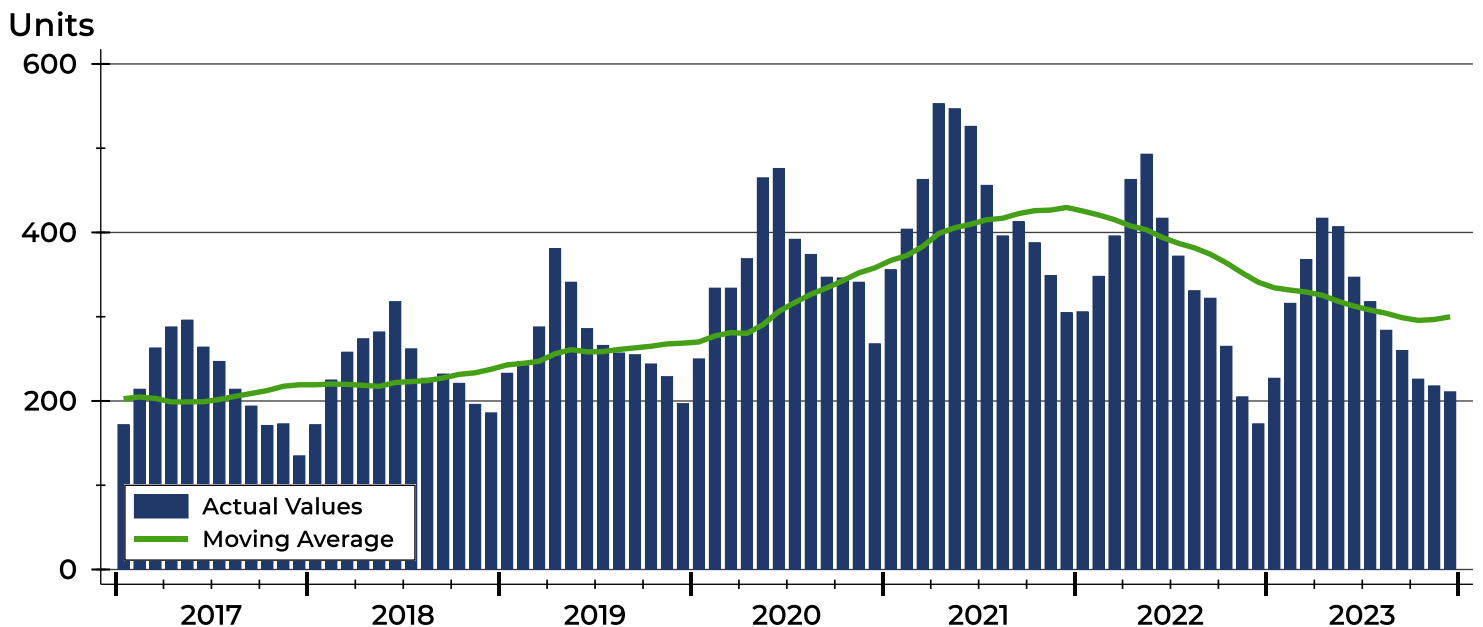
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of December		
		2023	2022	Change
Pending Contracts		211	173	22.0%
Volume (1,000s)		49,669	38,283	29.7%
Average	List Price	235,400	221,290	6.4%
	Days on Market	54	51	5.9%
	Percent of Original	97.8%	97.4%	0.4%
Median	List Price	219,900	199,000	10.5%
	Days on Market	30	32	-6.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 211 listings in the Flint Hills MLS system had contracts pending at the end of December, up from 173 contracts pending at the end of December 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

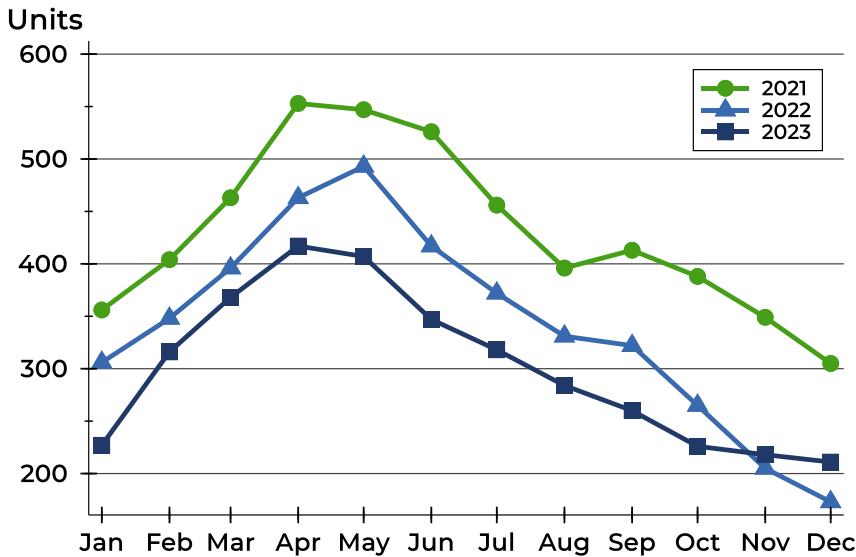
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	356	306	227
February	404	348	316
March	463	396	368
April	553	463	417
May	547	493	407
June	526	417	347
July	456	372	318
August	396	331	284
September	413	322	260
October	388	265	226
November	349	205	218
December	305	173	211

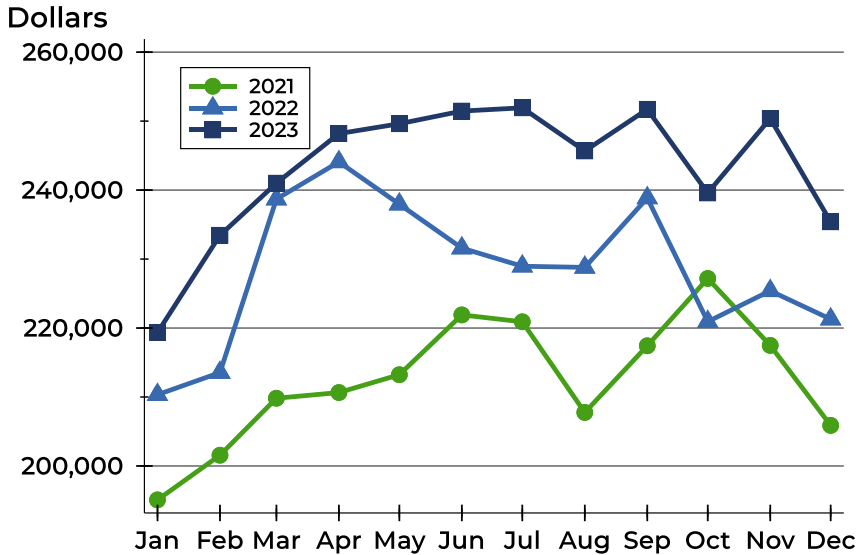
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	2.8%	41,450	42,450	63	41	92.4%	100.0%
\$50,000-\$99,999	15	7.1%	72,573	70,000	47	28	96.6%	100.0%
\$100,000-\$124,999	8	3.8%	111,425	111,000	75	16	98.3%	100.0%
\$125,000-\$149,999	20	9.5%	135,387	132,500	82	84	96.0%	100.0%
\$150,000-\$174,999	22	10.4%	165,323	167,750	44	27	96.8%	100.0%
\$175,000-\$199,999	22	10.4%	186,159	186,250	35	20	98.4%	100.0%
\$200,000-\$249,999	41	19.4%	226,339	225,000	54	18	97.8%	100.0%
\$250,000-\$299,999	29	13.7%	275,357	275,000	34	17	100.1%	100.0%
\$300,000-\$399,999	31	14.7%	341,665	338,000	55	38	97.8%	100.0%
\$400,000-\$499,999	7	3.3%	451,686	450,000	120	30	97.6%	100.0%
\$500,000-\$749,999	10	4.7%	598,171	589,364	64	43	99.9%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



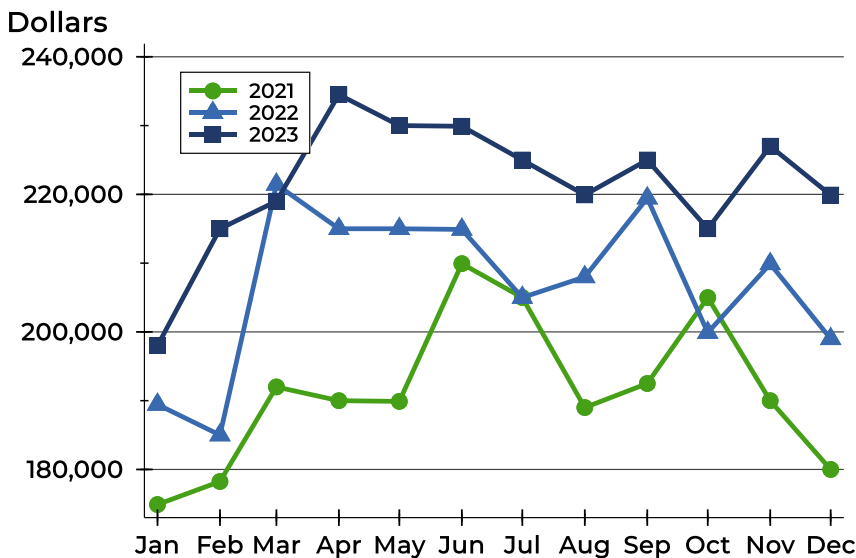
Entire MLS System Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	195,087	210,334	219,347
February	201,563	213,544	233,448
March	209,821	238,690	241,005
April	210,649	244,088	248,189
May	213,236	237,952	249,623
June	221,905	231,591	251,457
July	220,905	228,963	251,929
August	207,764	228,795	245,672
September	217,430	238,856	251,716
October	227,191	220,922	239,586
November	217,486	225,397	250,379
December	205,886	221,290	235,400

Median Price

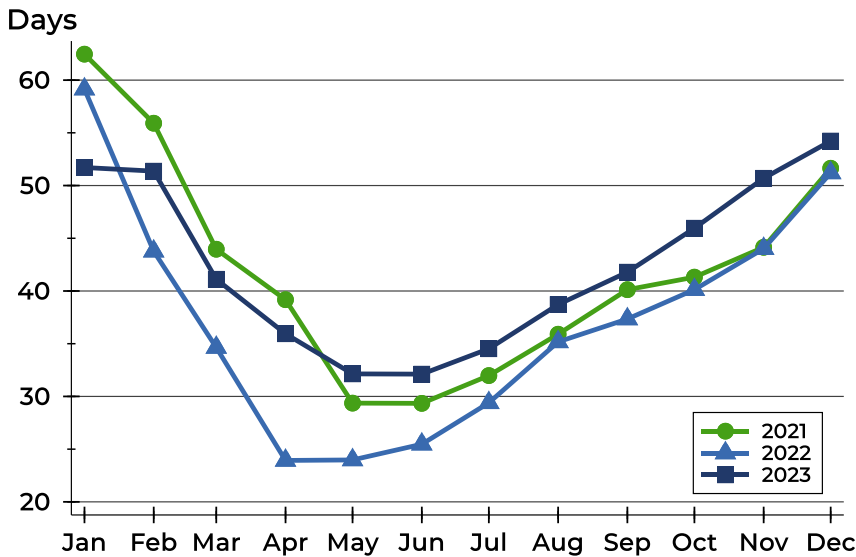


Month	2021	2022	2023
January	174,900	189,450	198,000
February	178,250	185,000	215,000
March	192,000	221,450	219,000
April	190,000	215,000	234,500
May	189,900	215,000	230,000
June	209,925	214,900	229,900
July	205,000	205,000	225,000
August	189,000	208,000	219,925
September	192,500	219,450	225,000
October	205,000	199,900	215,000
November	190,000	209,900	227,000
December	180,000	199,000	219,900



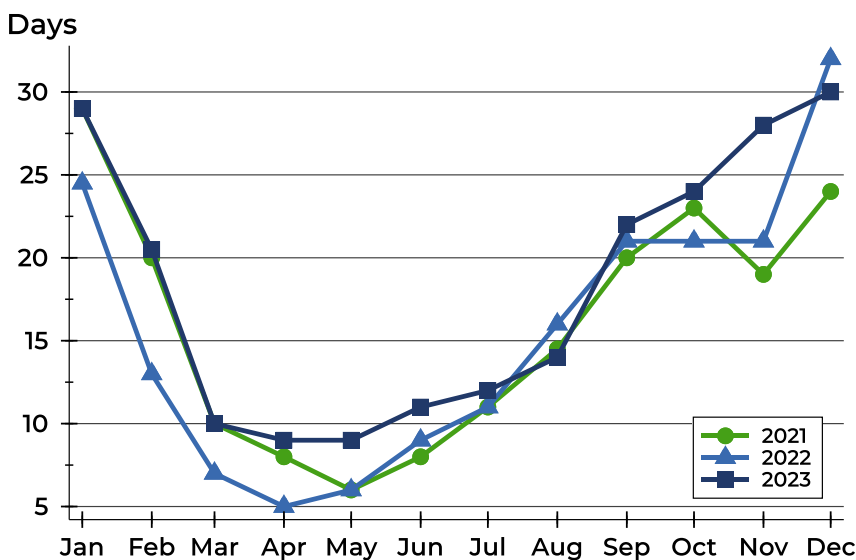
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	62	59	52
February	56	44	51
March	44	35	41
April	39	24	36
May	29	24	32
June	29	25	32
July	32	29	35
August	36	35	39
September	40	37	42
October	41	40	46
November	44	44	51
December	52	51	54

Median DOM



Month	2021	2022	2023
January	29	25	29
February	20	13	21
March	10	7	10
April	8	5	9
May	6	6	9
June	8	9	11
July	11	11	12
August	15	16	14
September	20	21	22
October	23	21	24
November	19	21	28
December	24	32	30