



**March  
2023**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Entire MLS System Housing Report



## Market Overview

### Flint Hills MLS Home Sales Fell in March

Total home sales in the Flint Hills MLS system fell last month to 157 units, compared to 193 units in March 2022. Total sales volume was \$33.8 million, down from a year earlier.

The median sale price in March was \$190,000, up from \$164,000 a year earlier. Homes that sold in March were typically on the market for 25 days and sold for 99.2% of their list prices.

### Flint Hills MLS Active Listings Up at End of March

The total number of active listings in the Flint Hills MLS system at the end of March was 358 units, up from 300 at the same point in 2022. This represents a 1.9 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$235,000.

During March, a total of 225 contracts were written down from 251 in March 2022. At the end of the month, there were 368 contracts still pending.

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**March  
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# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Entire MLS System Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>157</b>	<b>193</b>	<b>225</b>	<b>365</b>	<b>504</b>	<b>526</b>
Change from prior year		-18.7%	-14.2%	25.7%	-27.6%	-4.2%	21.8%
<b>Active Listings</b>		<b>358</b>	<b>300</b>	<b>367</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		19.3%	-18.3%	-55.6%			
<b>Months' Supply</b>		<b>1.9</b>	<b>1.3</b>	<b>1.8</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		46.2%	-27.8%	-63.3%			
<b>New Listings</b>		<b>237</b>	<b>291</b>	<b>338</b>	<b>606</b>	<b>698</b>	<b>759</b>
Change from prior year		-18.6%	-13.9%	9.0%	-13.2%	-8.0%	-9.5%
<b>Contracts Written</b>		<b>225</b>	<b>251</b>	<b>304</b>	<b>565</b>	<b>635</b>	<b>732</b>
Change from prior year		-10.4%	-17.4%	55.1%	-11.0%	-13.3%	28.0%
<b>Pending Contracts</b>		<b>368</b>	<b>396</b>	<b>463</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-7.1%	-14.5%	38.6%			
<b>Sales Volume (1,000s)</b>		<b>33,786</b>	<b>35,977</b>	<b>45,014</b>	<b>75,995</b>	<b>100,191</b>	<b>102,599</b>
Change from prior year		-6.1%	-20.1%	44.2%	-24.1%	-2.3%	37.0%
Average	<b>Sale Price</b>	<b>215,197</b>	<b>186,409</b>	<b>200,061</b>	<b>208,205</b>	<b>198,791</b>	<b>195,056</b>
	Change from prior year	15.4%	-6.8%	14.7%	4.7%	1.9%	12.5%
	<b>List Price of Actives</b>	<b>274,015</b>	<b>254,438</b>	<b>224,783</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	7.7%	13.2%	14.4%			
	<b>Days on Market</b>	<b>51</b>	<b>37</b>	<b>62</b>	<b>51</b>	<b>42</b>	<b>60</b>
Change from prior year	37.8%	-40.3%	-24.4%	21.4%	-30.0%	-29.4%	
<b>Percent of List</b>	<b>96.3%</b>	<b>99.6%</b>	<b>98.4%</b>	<b>96.7%</b>	<b>98.3%</b>	<b>97.8%</b>	
Change from prior year	-3.3%	1.2%	1.7%	-1.6%	0.5%	1.2%	
<b>Percent of Original</b>	<b>93.6%</b>	<b>98.0%</b>	<b>97.0%</b>	<b>94.0%</b>	<b>96.4%</b>	<b>96.3%</b>	
Change from prior year	-4.5%	1.0%	3.0%	-2.5%	0.1%	2.7%	
Median	<b>Sale Price</b>	<b>190,000</b>	<b>164,000</b>	<b>179,000</b>	<b>185,500</b>	<b>180,000</b>	<b>175,750</b>
	Change from prior year	15.9%	-8.4%	15.5%	3.1%	2.4%	9.8%
	<b>List Price of Actives</b>	<b>235,000</b>	<b>191,500</b>	<b>165,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	22.7%	16.1%	3.2%			
	<b>Days on Market</b>	<b>25</b>	<b>12</b>	<b>19</b>	<b>29</b>	<b>16</b>	<b>25</b>
Change from prior year	108.3%	-36.8%	-50.0%	81.3%	-36.0%	-46.8%	
<b>Percent of List</b>	<b>99.2%</b>	<b>100.0%</b>	<b>99.4%</b>	<b>98.4%</b>	<b>100.0%</b>	<b>99.1%</b>	
Change from prior year	-0.8%	0.6%	1.1%	-1.6%	0.9%	0.9%	
<b>Percent of Original</b>	<b>97.1%</b>	<b>100.0%</b>	<b>98.2%</b>	<b>96.8%</b>	<b>99.5%</b>	<b>98.2%</b>	
Change from prior year	-2.9%	1.8%	1.7%	-2.7%	1.3%	1.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



# Entire MLS System Closed Listings Analysis

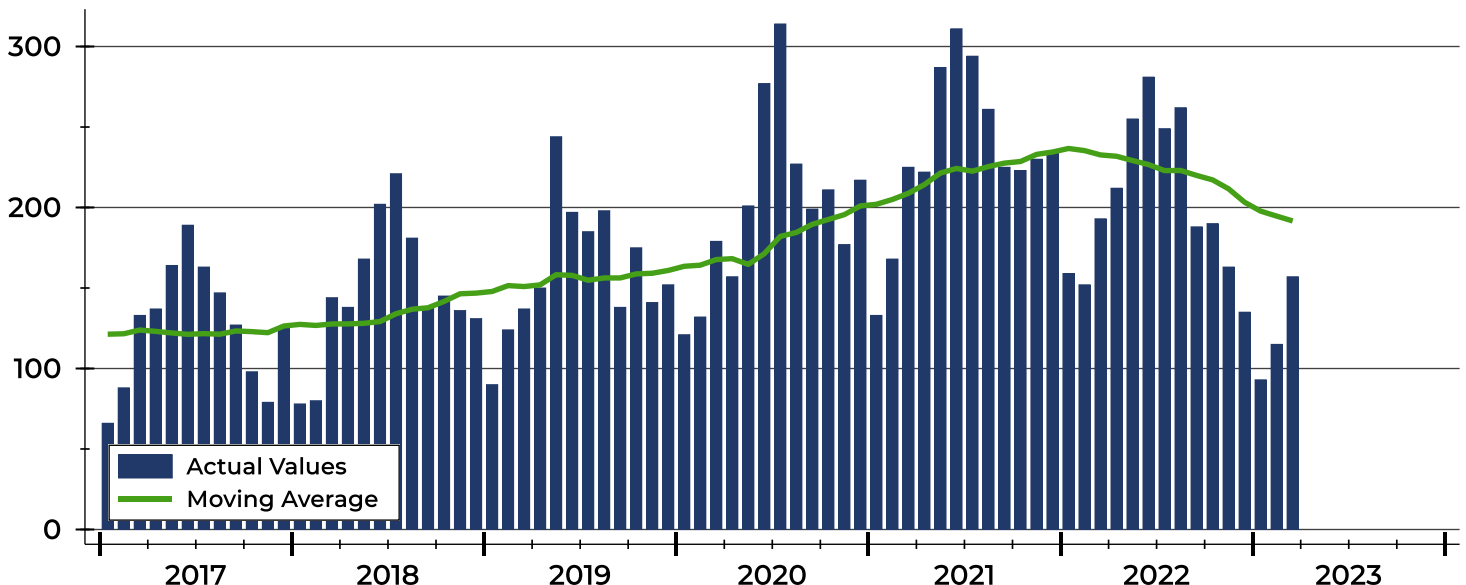
Summary Statistics for Closed Listings		2023	March 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		157	193	-18.7%	365	504	-27.6%
Volume (1,000s)		33,786	35,977	-6.1%	75,995	100,191	-24.1%
Months' Supply		1.9	1.3	46.2%	N/A	N/A	N/A
Average	Sale Price	215,197	186,409	15.4%	208,205	198,791	4.7%
	Days on Market	51	37	37.8%	51	42	21.4%
	Percent of List	96.3%	99.6%	-3.3%	96.7%	98.3%	-1.6%
	Percent of Original	93.6%	98.0%	-4.5%	94.0%	96.4%	-2.5%
Median	Sale Price	190,000	164,000	15.9%	185,500	180,000	3.1%
	Days on Market	25	12	108.3%	29	16	81.3%
	Percent of List	99.2%	100.0%	-0.8%	98.4%	100.0%	-1.6%
	Percent of Original	97.1%	100.0%	-2.9%	96.8%	99.5%	-2.7%

A total of 157 homes sold in the Flint Hills MLS system in March, down from 193 units in March 2022. Total sales volume fell to \$33.8 million compared to \$36.0 million in the previous year.

The median sales price in March was \$190,000, up 15.9% compared to the prior year. Median days on market was 25 days, down from 30 days in February, but up from 12 in March 2022.

## History of Closed Listings

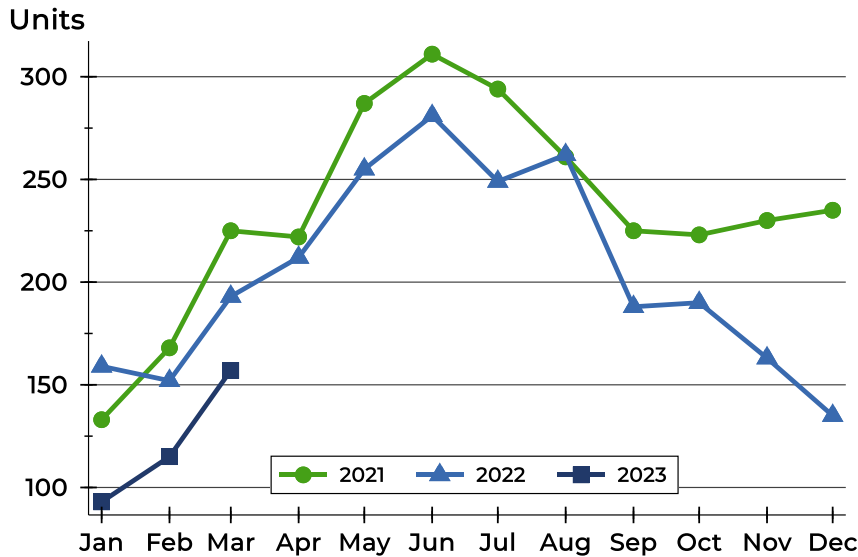
Units





## Entire MLS System Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	133	159	<b>93</b>
February	168	152	<b>115</b>
March	225	193	<b>157</b>
April	222	212	
May	287	255	
June	311	281	
July	294	249	
August	261	262	
September	225	188	
October	223	190	
November	230	163	
December	235	135	

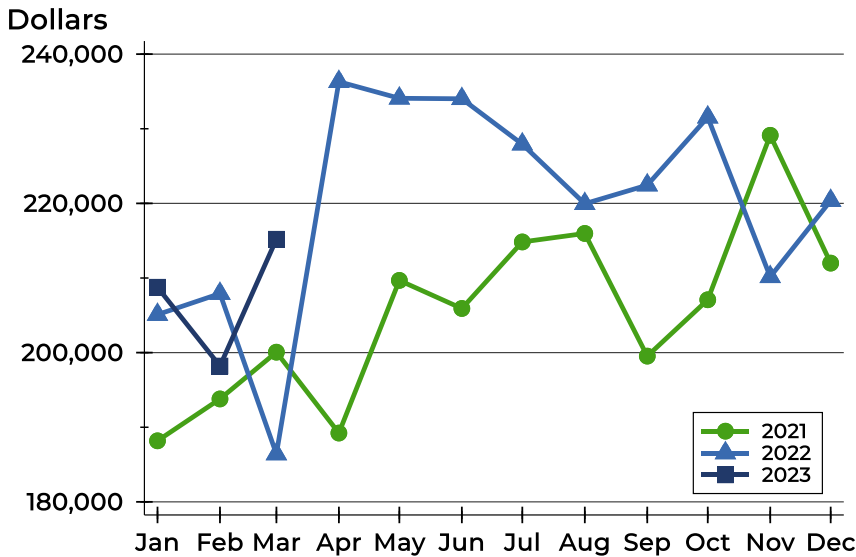
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	4	2.5%	0.4	12,000	11,500	65	59	62.7%	66.0%	43.1%	40.0%
\$25,000-\$49,999	6	3.8%	1.6	35,000	37,500	60	36	79.1%	78.0%	76.5%	75.0%
\$50,000-\$99,999	12	7.6%	2.5	71,575	66,500	69	19	89.1%	88.8%	85.2%	84.8%
\$100,000-\$124,999	8	5.1%	2.0	117,806	117,300	53	19	98.9%	100.0%	95.9%	98.6%
\$125,000-\$149,999	19	12.1%	1.4	133,755	135,000	60	48	96.9%	97.2%	94.0%	96.2%
\$150,000-\$174,999	17	10.8%	1.4	160,329	160,000	66	54	101.2%	100.0%	98.3%	98.2%
\$175,000-\$199,999	16	10.2%	1.1	186,394	185,000	45	30	97.4%	98.0%	95.0%	95.1%
\$200,000-\$249,999	26	16.6%	1.5	225,438	227,500	54	30	98.6%	99.7%	96.6%	98.4%
\$250,000-\$299,999	18	11.5%	1.5	273,239	272,500	43	10	98.1%	100.0%	96.3%	100.0%
\$300,000-\$399,999	18	11.5%	2.2	339,356	332,500	11	7	99.8%	100.0%	99.5%	100.0%
\$400,000-\$499,999	7	4.5%	3.3	422,543	417,900	55	21	100.1%	99.0%	98.0%	96.6%
\$500,000-\$749,999	5	3.2%	5.4	556,282	549,900	54	31	99.0%	99.4%	99.0%	99.4%
\$750,000-\$999,999	1	0.6%	10.0	850,000	850,000	62	62	87.7%	87.7%	87.7%	87.7%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



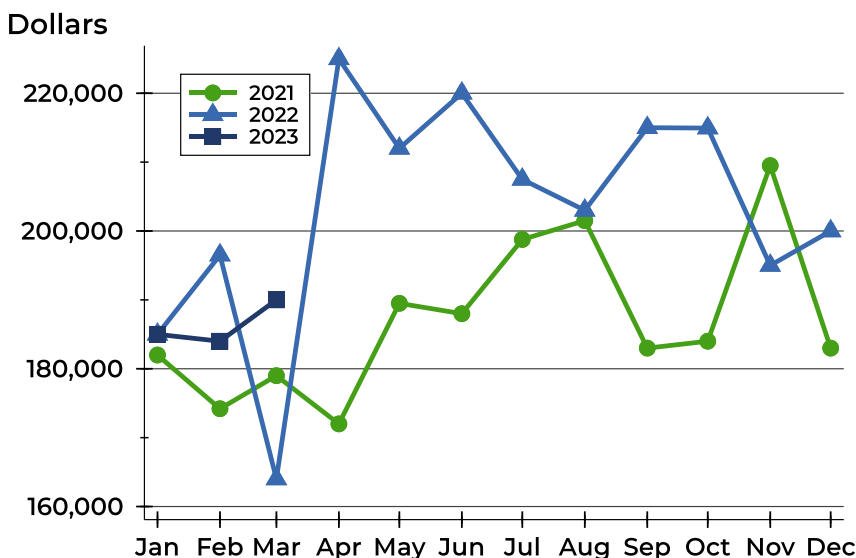
## Entire MLS System Closed Listings Analysis

### Average Price



Month	2021	2022	2023
January	188,181	205,099	<b>208,765</b>
February	193,796	207,913	<b>198,205</b>
March	200,061	186,409	<b>215,197</b>
April	189,225	236,310	
May	209,681	234,084	
June	205,917	234,019	
July	214,832	227,936	
August	215,972	219,954	
September	199,533	222,446	
October	207,083	231,545	
November	229,123	210,159	
December	211,999	220,369	

### Median Price

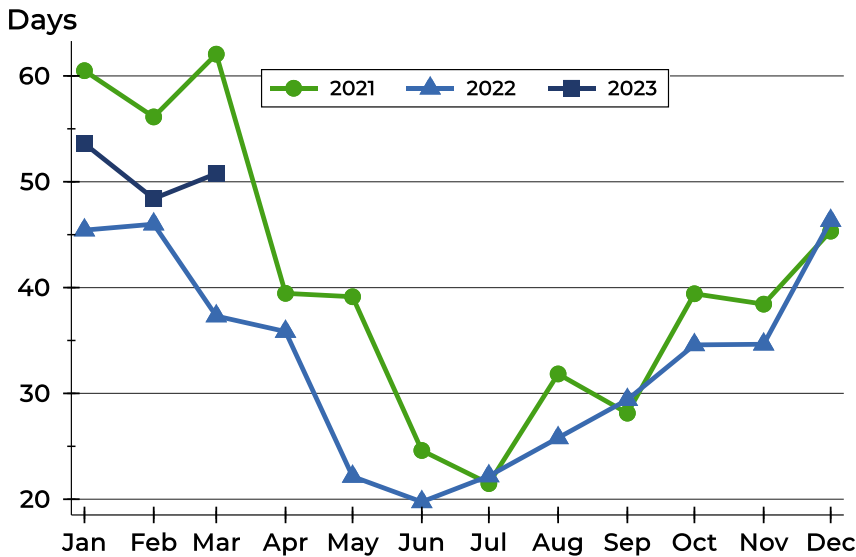


Month	2021	2022	2023
January	182,000	185,000	<b>185,000</b>
February	174,200	196,500	<b>184,000</b>
March	179,000	164,000	<b>190,000</b>
April	172,000	225,000	
May	189,500	212,000	
June	188,000	220,000	
July	198,775	207,500	
August	201,500	203,000	
September	183,000	215,000	
October	184,000	214,950	
November	209,500	195,000	
December	183,000	200,000	



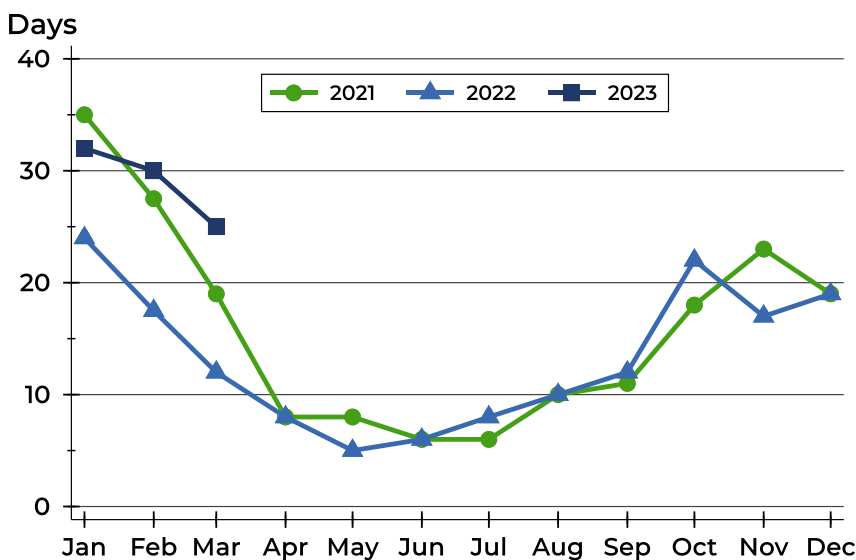
## Entire MLS System Closed Listings Analysis

### Average DOM



Month	2021	2022	2023
January	60	45	<b>54</b>
February	56	46	<b>48</b>
March	62	37	<b>51</b>
April	39	36	
May	39	22	
June	25	20	
July	21	22	
August	32	26	
September	28	29	
October	39	35	
November	38	35	
December	45	46	

### Median DOM



Month	2021	2022	2023
January	35	24	<b>32</b>
February	28	18	<b>30</b>
March	19	12	<b>25</b>
April	8	8	
May	8	5	
June	6	6	
July	6	8	
August	10	10	
September	11	12	
October	18	22	
November	23	17	
December	19	19	



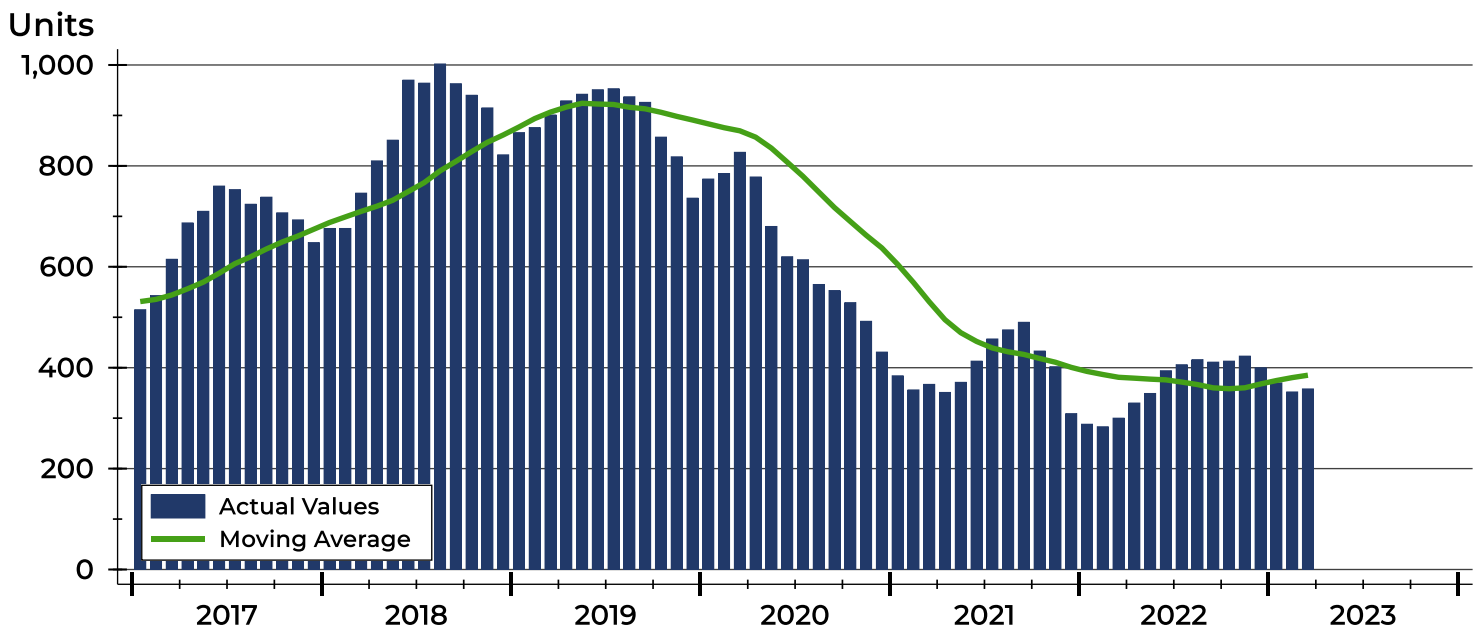
# Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2023	End of March 2022	Change
Active Listings		358	300	19.3%
Volume (1,000s)		98,097	76,331	28.5%
Months' Supply		1.9	1.3	46.2%
Average	List Price	274,015	254,438	7.7%
	Days on Market	78	74	5.4%
	Percent of Original	97.6%	97.9%	-0.3%
Median	List Price	235,000	191,500	22.7%
	Days on Market	52	45	15.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 358 homes were available for sale in the Flint Hills MLS system at the end of March. This represents a 1.9 months' supply of active listings.

The median list price of homes on the market at the end of March was \$235,000, up 22.7% from 2022. The typical time on market for active listings was 52 days, up from 45 days a year earlier.

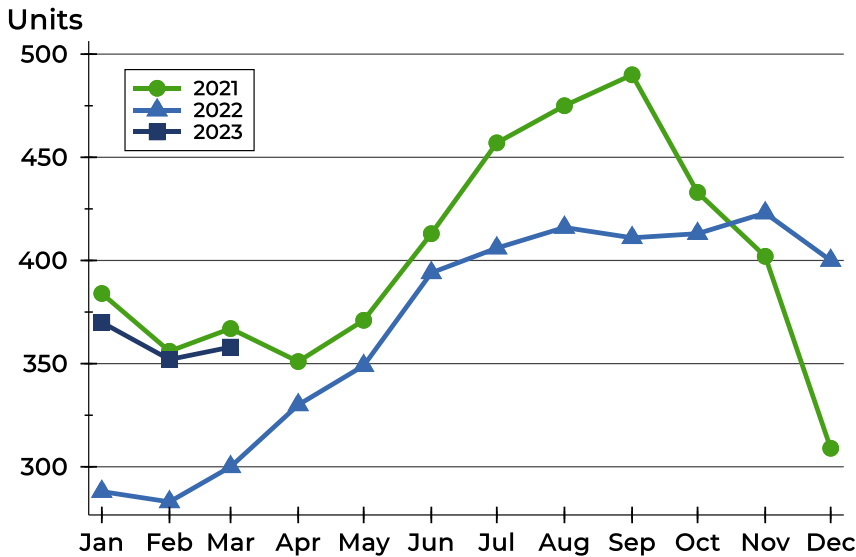
## History of Active Listings





## Entire MLS System Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
January	384	288	<b>370</b>
February	356	283	<b>352</b>
March	367	300	<b>358</b>
April	351	330	
May	371	349	
June	413	394	
July	457	406	
August	475	416	
September	490	411	
October	433	413	
November	402	423	
December	309	400	

### Active Listings by Price Range

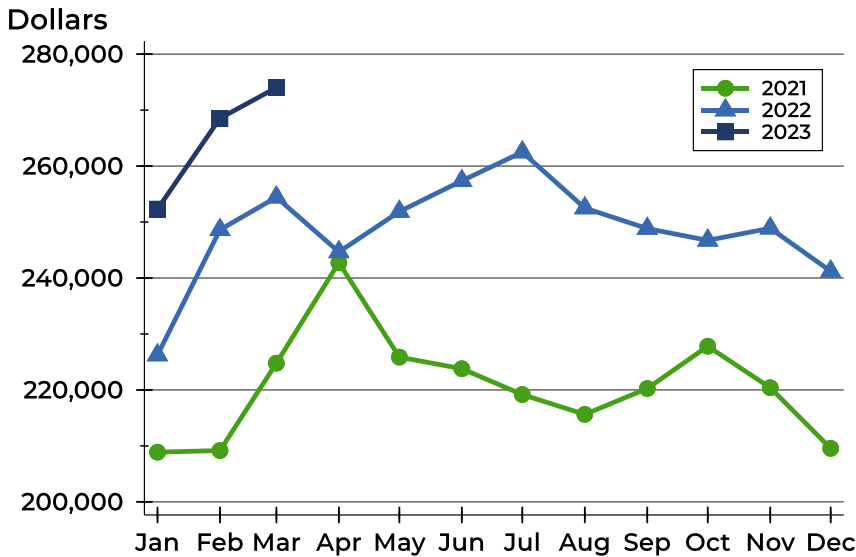
Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	0.4	13,000	13,000	52	52	65.0%	65.0%
\$25,000-\$49,999	8	2.2%	1.6	40,113	44,250	76	31	95.8%	96.7%
\$50,000-\$99,999	43	12.0%	2.5	79,830	80,000	92	64	95.5%	100.0%
\$100,000-\$124,999	25	7.0%	2.0	115,080	115,000	43	19	98.0%	100.0%
\$125,000-\$149,999	25	7.0%	1.4	135,368	135,000	78	61	97.6%	100.0%
\$150,000-\$174,999	27	7.5%	1.4	161,696	162,900	86	60	98.1%	100.0%
\$175,000-\$199,999	19	5.3%	1.1	185,116	185,000	80	41	96.7%	100.0%
\$200,000-\$249,999	44	12.3%	1.5	225,440	222,500	83	58	97.6%	100.0%
\$250,000-\$299,999	43	12.0%	1.5	273,916	270,000	56	45	98.6%	100.0%
\$300,000-\$399,999	60	16.8%	2.2	349,147	349,500	80	53	98.0%	100.0%
\$400,000-\$499,999	31	8.7%	3.3	452,212	454,900	94	68	99.2%	100.0%
\$500,000-\$749,999	24	6.7%	5.4	633,684	632,000	75	50	98.6%	100.0%
\$750,000-\$999,999	5	1.4%	10.0	842,580	784,900	145	57	95.6%	100.0%
\$1,000,000 and up	3	0.8%	N/A	1,366,667	1,200,000	114	41	100.0%	100.0%





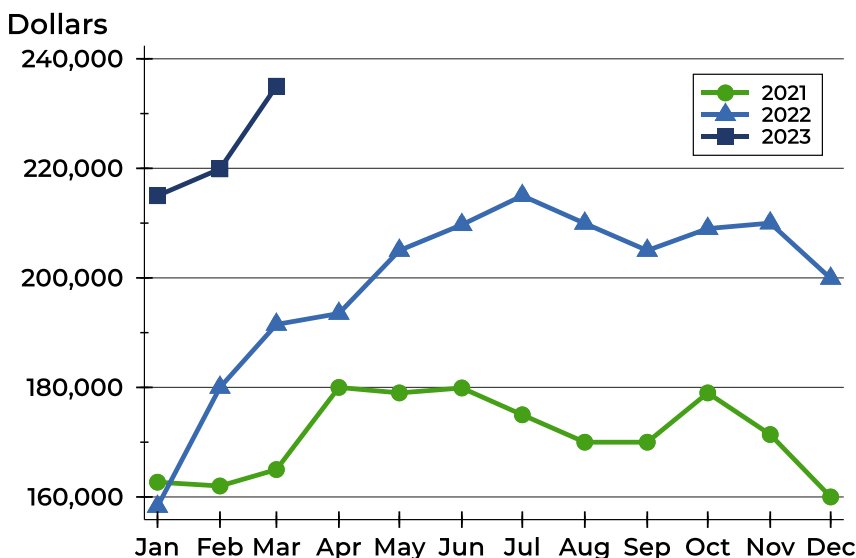
## Entire MLS System Active Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	208,880	226,233	<b>252,323</b>
<b>February</b>	209,173	248,619	<b>268,538</b>
<b>March</b>	224,783	254,438	<b>274,015</b>
<b>April</b>	242,746	244,659	
<b>May</b>	225,867	251,870	
<b>June</b>	223,792	257,371	
<b>July</b>	219,178	262,496	
<b>August</b>	215,637	252,502	
<b>September</b>	220,257	248,830	
<b>October</b>	227,809	246,733	
<b>November</b>	220,400	248,900	
<b>December</b>	209,564	241,203	

### Median Price

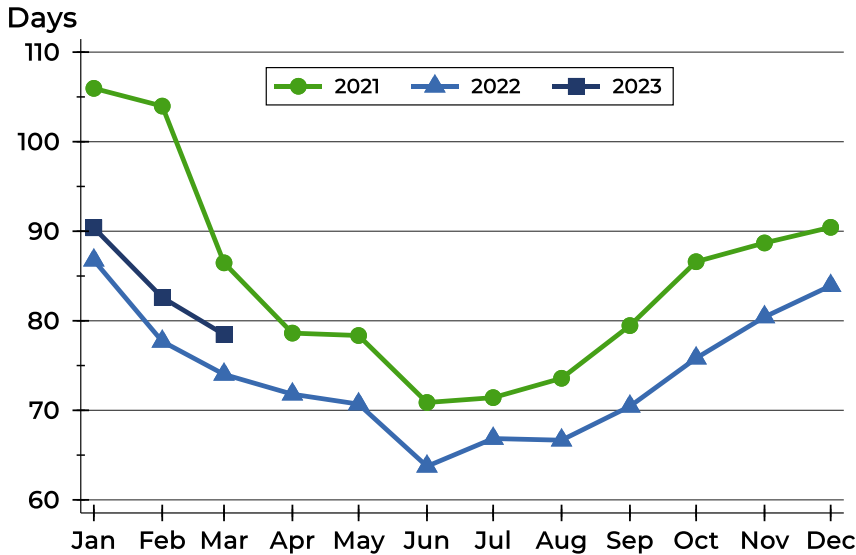


Month	2021	2022	2023
<b>January</b>	162,700	158,250	<b>215,000</b>
<b>February</b>	162,000	180,000	<b>219,900</b>
<b>March</b>	165,000	191,500	<b>235,000</b>
<b>April</b>	180,000	193,500	
<b>May</b>	179,000	205,000	
<b>June</b>	179,900	209,700	
<b>July</b>	175,000	215,000	
<b>August</b>	170,000	209,950	
<b>September</b>	170,000	205,000	
<b>October</b>	179,000	209,000	
<b>November</b>	171,400	210,000	
<b>December</b>	160,000	199,900	



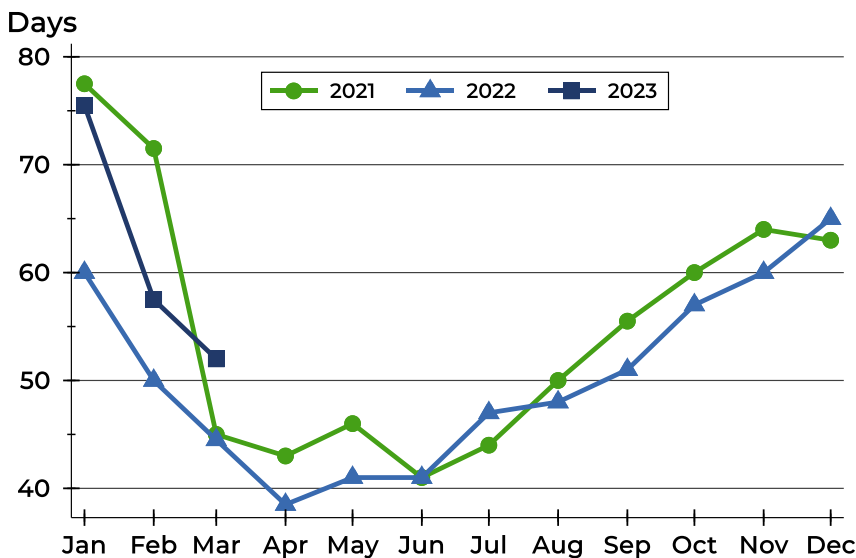
# Entire MLS System Active Listings Analysis

## Average DOM



Month	2021	2022	2023
January	106	87	<b>90</b>
February	104	78	<b>83</b>
March	86	74	<b>78</b>
April	79	72	
May	78	71	
June	71	64	
July	71	67	
August	74	67	
September	79	70	
October	87	76	
November	89	80	
December	90	84	

## Median DOM

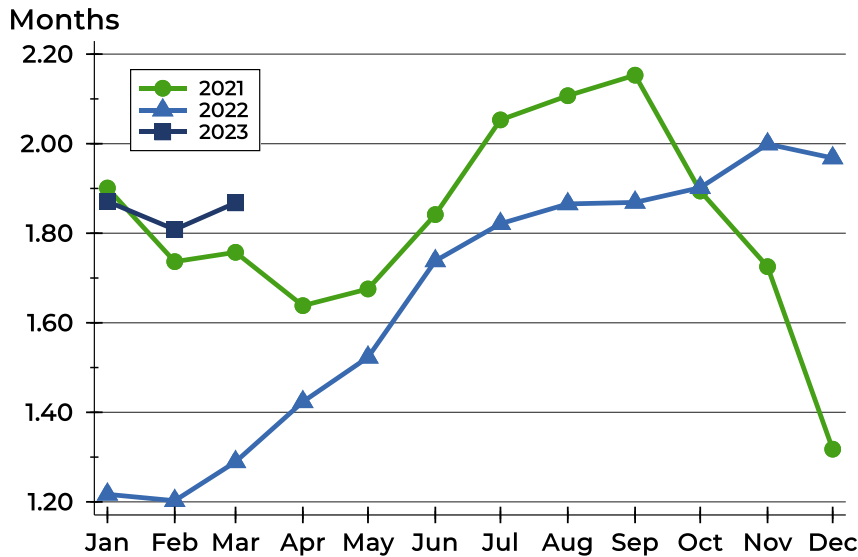


Month	2021	2022	2023
January	78	60	<b>76</b>
February	72	50	<b>58</b>
March	45	45	<b>52</b>
April	43	39	
May	46	41	
June	41	41	
July	44	47	
August	50	48	
September	56	51	
October	60	57	
November	64	60	
December	63	65	



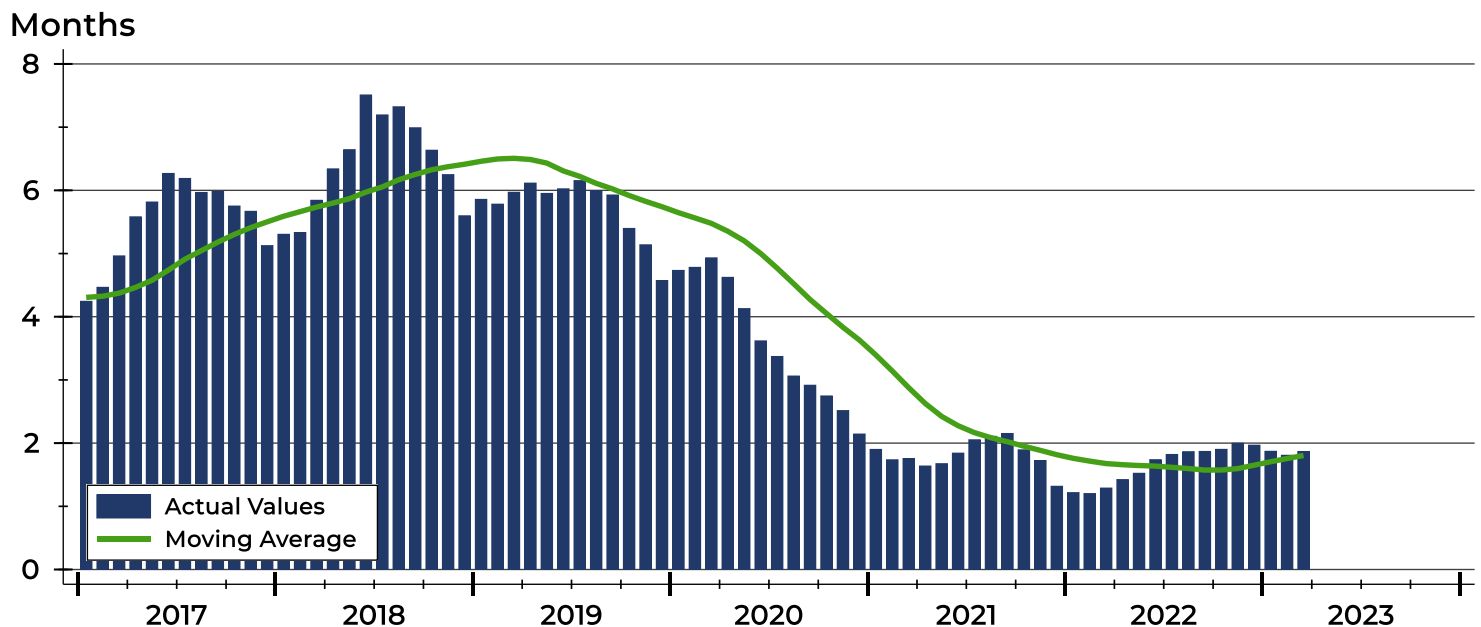
# Entire MLS System Months' Supply Analysis

## Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.2	<b>1.9</b>
February	1.7	1.2	<b>1.8</b>
March	1.8	1.3	<b>1.9</b>
April	1.6	1.4	
May	1.7	1.5	
June	1.8	1.7	
July	2.1	1.8	
August	2.1	1.9	
September	2.2	1.9	
October	1.9	1.9	
November	1.7	2.0	
December	1.3	2.0	

## History of Month's Supply





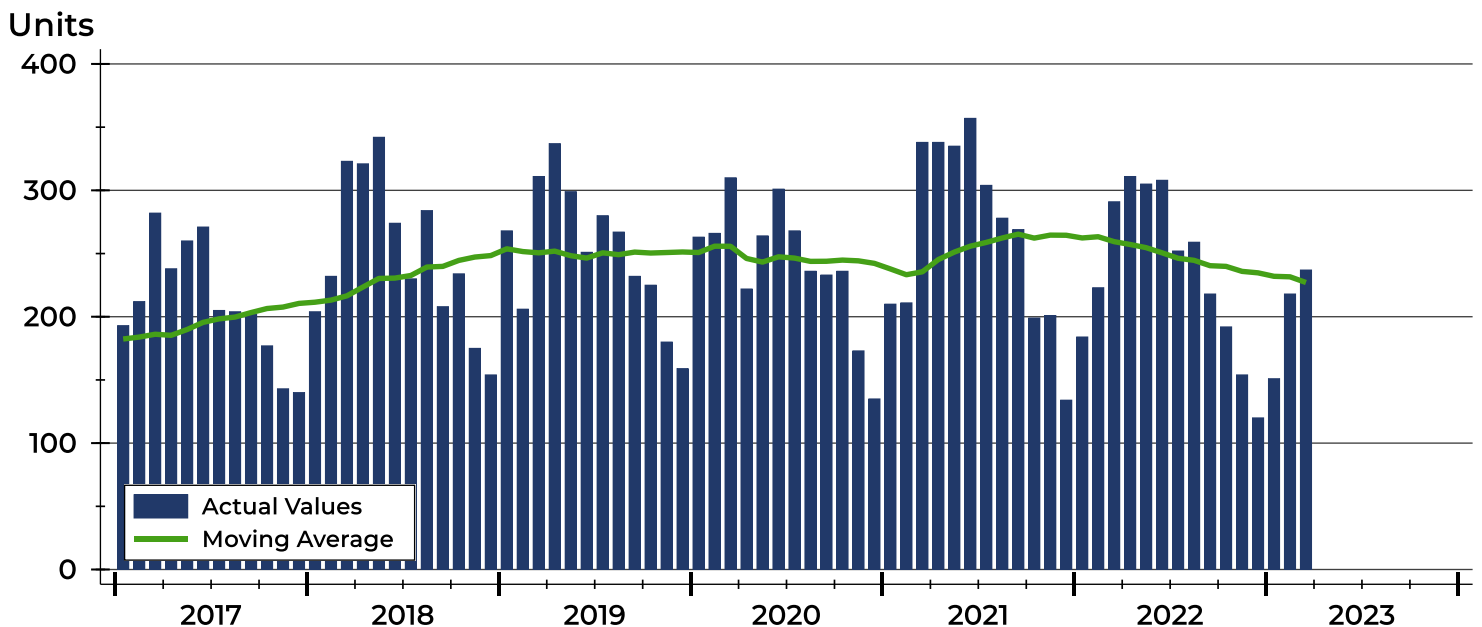
# Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2023	March 2022	Change
Current Month	New Listings	<b>237</b>	291	-18.6%
	Volume (1,000s)	<b>58,177</b>	71,049	-18.1%
	Average List Price	<b>245,472</b>	244,155	0.5%
	Median List Price	<b>224,900</b>	229,000	-1.8%
Year-to-Date	New Listings	<b>606</b>	698	-13.2%
	Volume (1,000s)	<b>152,622</b>	168,122	-9.2%
	Average List Price	<b>251,851</b>	240,863	4.6%
	Median List Price	<b>227,250</b>	217,000	4.7%

A total of 237 new listings were added in the Flint Hills MLS system during March, down 18.6% from the same month in 2022. Year-to-date the Flint Hills MLS system has seen 606 new listings.

The median list price of these homes was \$224,900 down from \$229,000 in 2022.

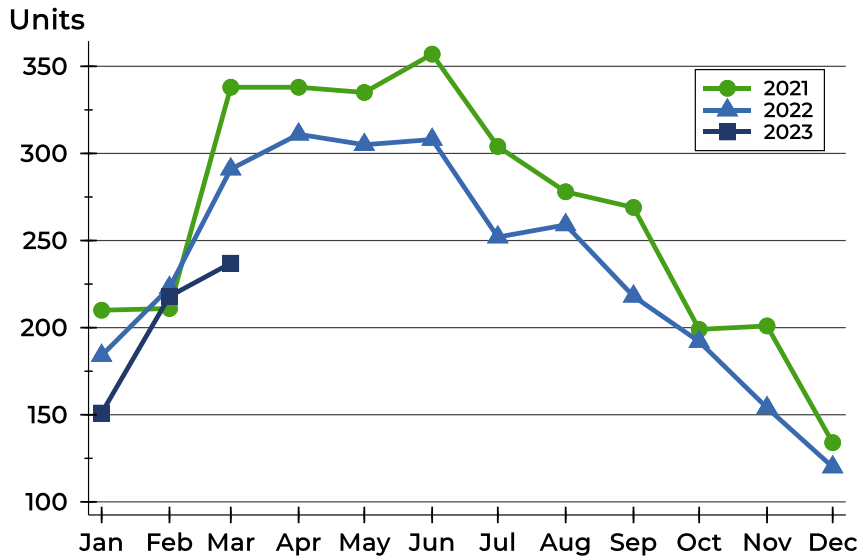
## History of New Listings





## Entire MLS System New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	210	184	<b>151</b>
February	211	223	<b>218</b>
March	338	291	<b>237</b>
April	338	311	
May	335	305	
June	357	308	
July	304	252	
August	278	259	
September	269	218	
October	199	192	
November	201	154	
December	134	120	

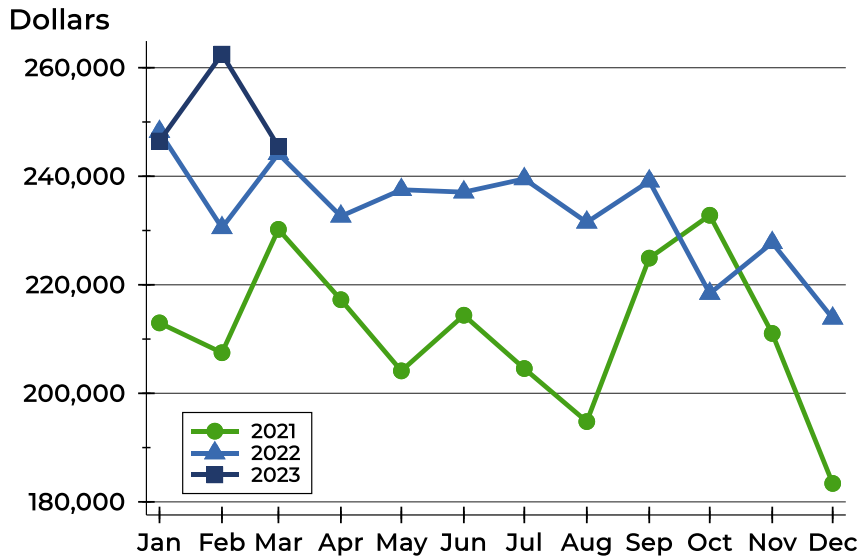
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	19,900	19,900	32	32	79.6%	79.6%
\$25,000-\$49,999	5	2.1%	33,200	31,000	19	10	99.8%	100.0%
\$50,000-\$99,999	23	9.7%	81,974	80,000	11	9	99.2%	100.0%
\$100,000-\$124,999	18	7.6%	116,100	118,700	13	10	99.5%	100.0%
\$125,000-\$149,999	16	6.8%	135,394	135,000	11	10	100.0%	100.0%
\$150,000-\$174,999	22	9.3%	162,300	161,450	6	4	100.0%	100.0%
\$175,000-\$199,999	18	7.6%	186,494	185,000	11	3	99.1%	100.0%
\$200,000-\$249,999	35	14.8%	227,113	225,000	10	7	100.0%	100.0%
\$250,000-\$299,999	36	15.2%	275,436	277,250	13	11	99.5%	100.0%
\$300,000-\$399,999	40	16.9%	345,689	339,950	13	8	99.6%	100.0%
\$400,000-\$499,999	12	5.1%	444,567	442,500	20	18	100.3%	100.0%
\$500,000-\$749,999	9	3.8%	604,989	600,000	14	8	100.0%	100.0%
\$750,000-\$999,999	1	0.4%	750,000	750,000	37	37	100.0%	100.0%
\$1,000,000 and up	1	0.4%	1,700,000	1,700,000	12	12	100.0%	100.0%



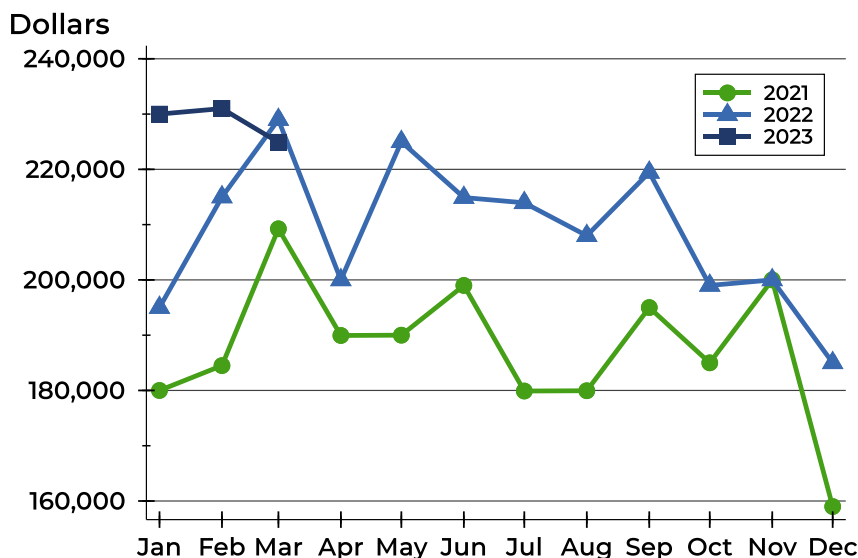
## Entire MLS System New Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	212,979	248,217	<b>246,492</b>
<b>February</b>	207,485	230,500	<b>262,499</b>
<b>March</b>	230,215	244,155	<b>245,472</b>
<b>April</b>	217,248	232,630	
<b>May</b>	204,140	237,514	
<b>June</b>	214,392	237,080	
<b>July</b>	204,572	239,514	
<b>August</b>	194,796	231,514	
<b>September</b>	224,912	239,103	
<b>October</b>	232,814	218,391	
<b>November</b>	211,039	227,743	
<b>December</b>	183,401	213,827	

### Median Price



Month	2021	2022	2023
<b>January</b>	180,000	195,000	<b>230,000</b>
<b>February</b>	184,500	215,000	<b>231,000</b>
<b>March</b>	209,250	229,000	<b>224,900</b>
<b>April</b>	189,950	200,000	
<b>May</b>	190,000	225,000	
<b>June</b>	199,000	214,900	
<b>July</b>	179,900	213,950	
<b>August</b>	179,950	208,000	
<b>September</b>	195,000	219,450	
<b>October</b>	185,000	199,000	
<b>November</b>	200,000	200,000	
<b>December</b>	159,000	185,000	



**March  
2023**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Entire MLS System Contracts Written Analysis

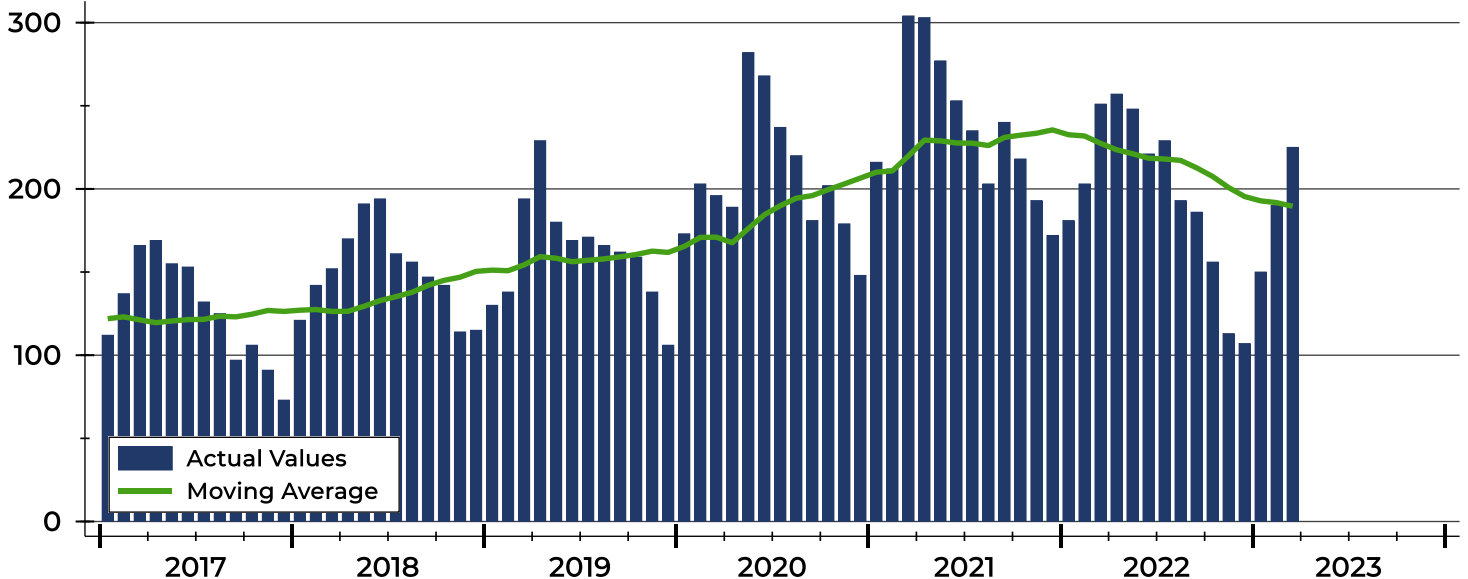
Summary Statistics for Contracts Written		2023	March 2022	Change	Year-to-Date		
		2023	2022		2023	2022	Change
Contracts Written		<b>225</b>	251	-10.4%	<b>565</b>	635	-11.0%
Volume (1,000s)		<b>51,397</b>	59,636	-13.8%	<b>126,740</b>	139,612	-9.2%
Average	Sale Price	<b>228,431</b>	237,592	-3.9%	<b>224,318</b>	219,861	2.0%
	Days on Market	<b>36</b>	25	44.0%	<b>44</b>	34	29.4%
	Percent of Original	<b>97.8%</b>	99.0%	-1.2%	<b>96.5%</b>	98.1%	-1.6%
Median	Sale Price	<b>214,900</b>	220,000	-2.3%	<b>205,000</b>	198,000	3.5%
	Days on Market	<b>10</b>	5	100.0%	<b>14</b>	8	75.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 225 contracts for sale were written in the Flint Hills MLS system during the month of March, down from 251 in 2022. The median list price of these homes was \$214,900, down from \$220,000 the prior year.

Half of the homes that went under contract in March were on the market less than 10 days, compared to 5 days in March 2022.

## History of Contracts Written

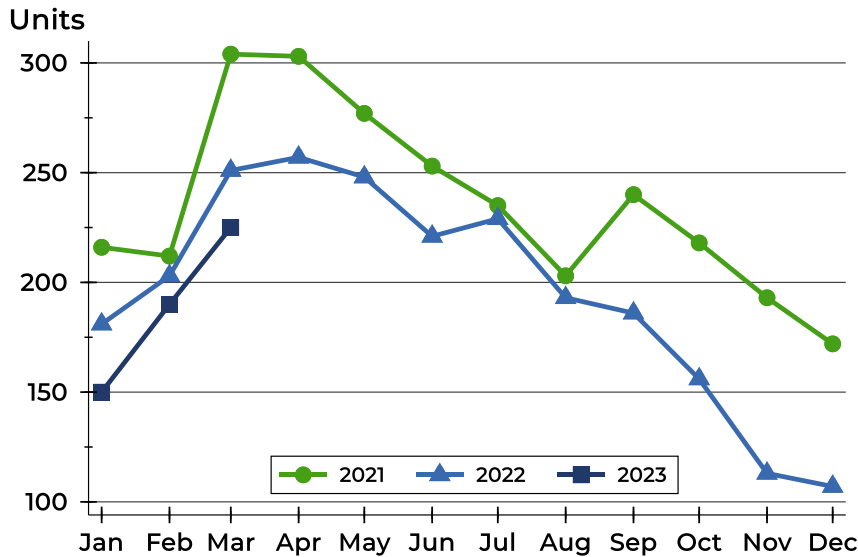
Units





## Entire MLS System Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
January	216	181	<b>150</b>
February	212	203	<b>190</b>
March	304	251	<b>225</b>
April	303	257	
May	277	248	
June	253	221	
July	235	229	
August	203	193	
September	240	186	
October	218	156	
November	193	113	
December	172	107	

### Contracts Written by Price Range

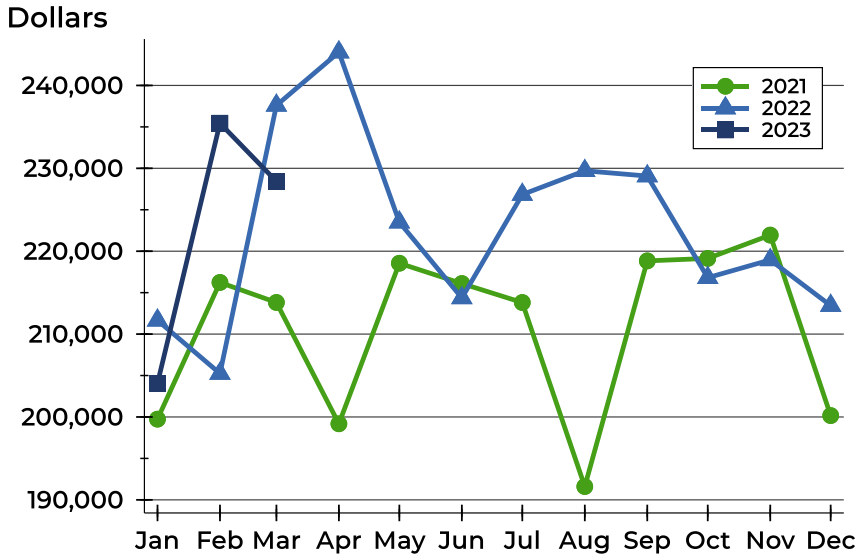
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	15,000	15,000	85	85	28.0%	28.0%
\$25,000-\$49,999	4	1.8%	43,200	48,950	36	23	71.7%	80.6%
\$50,000-\$99,999	13	5.8%	76,854	77,500	19	9	98.1%	100.0%
\$100,000-\$124,999	20	8.9%	112,985	115,000	50	11	97.0%	100.0%
\$125,000-\$149,999	18	8.0%	135,089	132,475	37	20	97.9%	100.0%
\$150,000-\$174,999	25	11.1%	162,636	159,900	24	7	99.3%	100.0%
\$175,000-\$199,999	21	9.3%	188,424	185,000	19	9	99.1%	100.0%
\$200,000-\$249,999	46	20.4%	225,354	225,000	44	13	98.4%	100.0%
\$250,000-\$299,999	30	13.3%	279,520	285,000	35	14	98.5%	100.0%
\$300,000-\$399,999	32	14.2%	345,827	341,250	33	8	99.5%	100.0%
\$400,000-\$499,999	6	2.7%	448,321	449,900	78	51	99.6%	100.0%
\$500,000-\$749,999	9	4.0%	554,189	535,000	39	21	99.4%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





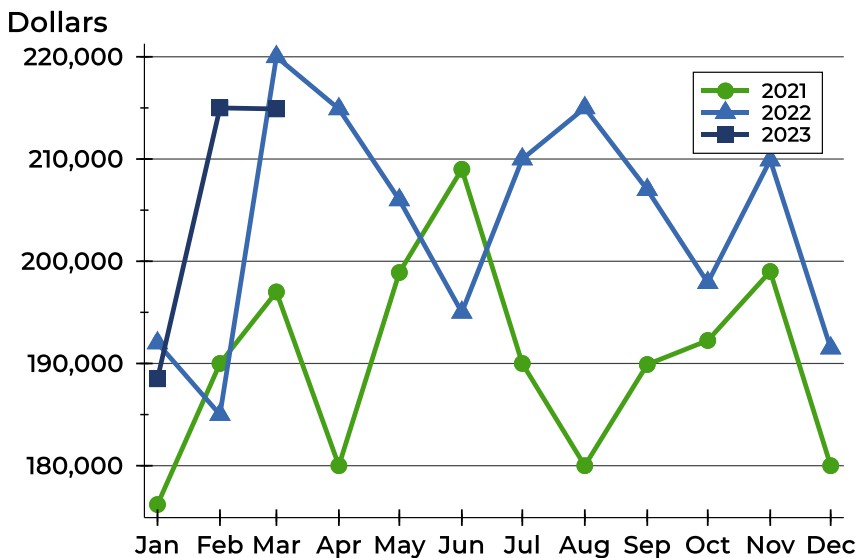
## Entire MLS System Contracts Written Analysis

### Average Price



Month	2021	2022	2023
January	199,738	211,664	<b>204,054</b>
February	216,236	205,247	<b>235,445</b>
March	213,817	237,592	<b>228,431</b>
April	199,180	244,018	
May	218,551	223,500	
June	216,103	214,364	
July	213,811	226,836	
August	191,610	229,706	
September	218,836	229,072	
October	219,134	216,807	
November	221,945	218,954	
December	200,172	213,441	

### Median Price

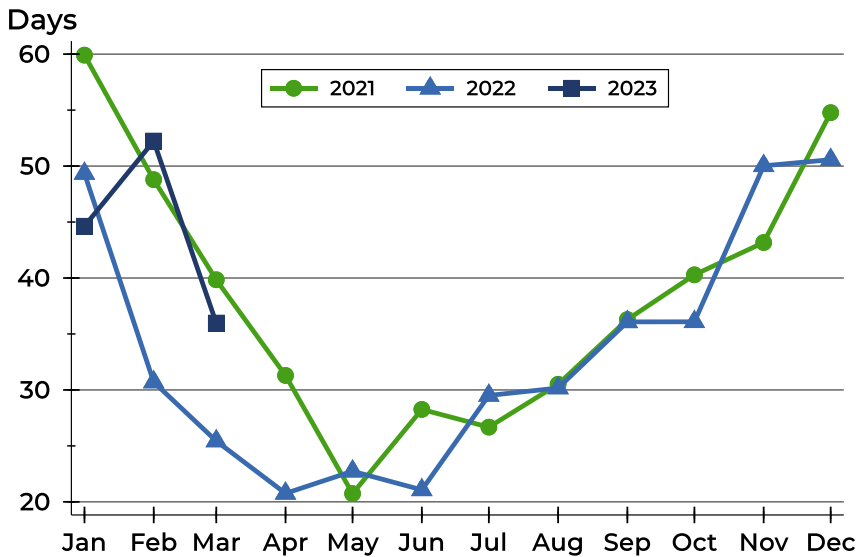


Month	2021	2022	2023
January	176,200	192,000	<b>188,500</b>
February	190,000	185,000	<b>215,000</b>
March	197,000	220,000	<b>214,900</b>
April	180,000	214,900	
May	198,900	206,000	
June	209,000	195,000	
July	190,000	210,000	
August	180,000	215,000	
September	189,900	207,000	
October	192,250	197,900	
November	199,000	209,900	
December	180,000	191,500	



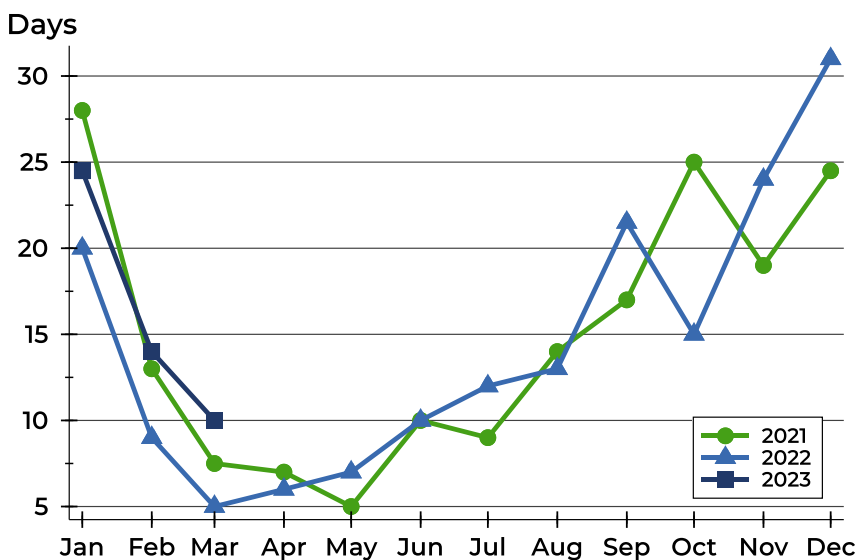
## Entire MLS System Contracts Written Analysis

### Average DOM



Month	2021	2022	2023
January	60	49	<b>45</b>
February	49	31	<b>52</b>
March	40	25	<b>36</b>
April	31	21	
May	21	23	
June	28	21	
July	27	30	
August	31	30	
September	36	36	
October	40	36	
November	43	50	
December	55	51	

### Median DOM



Month	2021	2022	2023
January	28	20	<b>25</b>
February	13	9	<b>14</b>
March	8	5	<b>10</b>
April	7	6	
May	5	7	
June	10	10	
July	9	12	
August	14	13	
September	17	22	
October	25	15	
November	19	24	
December	25	31	



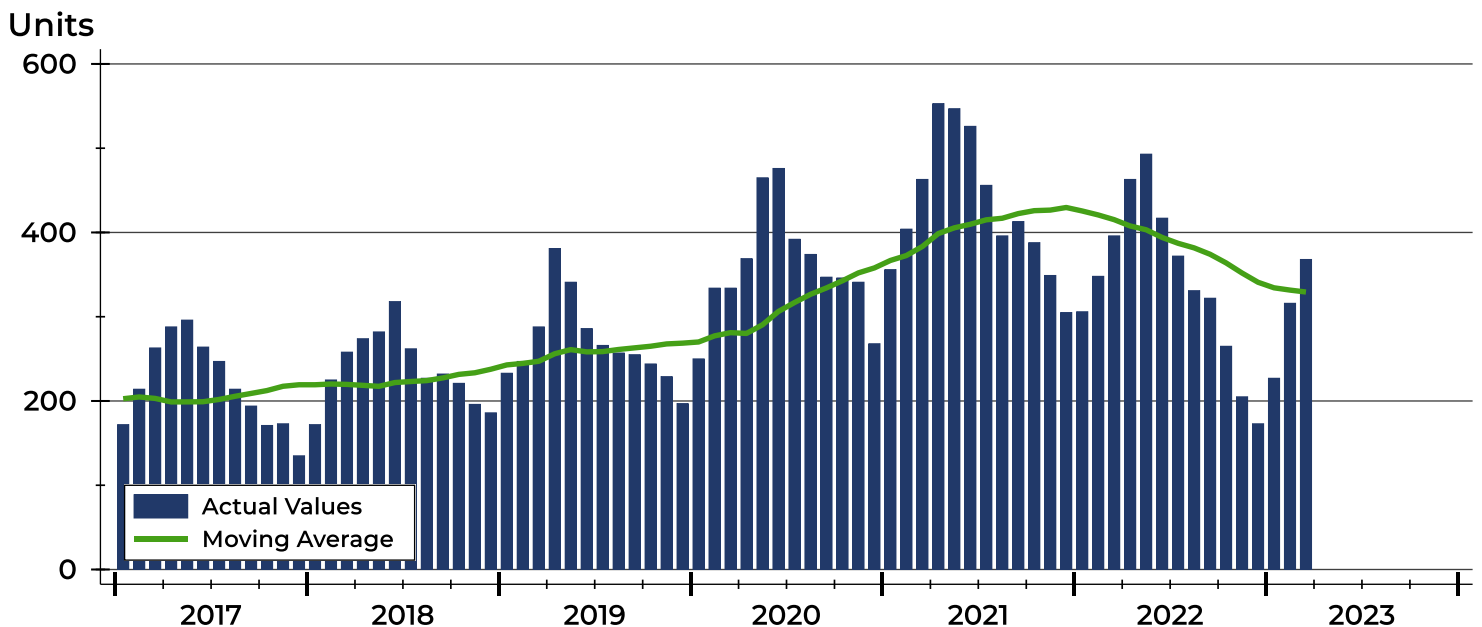
# Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of March 2022	Change
Pending Contracts		368	396	-7.1%
Volume (1,000s)		88,690	94,521	-6.2%
Average	List Price	241,005	238,690	1.0%
	Days on Market	41	35	17.1%
	Percent of Original	98.6%	99.0%	-0.4%
Median	List Price	219,000	221,450	-1.1%
	Days on Market	10	7	42.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 368 listings in the Flint Hills MLS system had contracts pending at the end of March, down from 396 contracts pending at the end of March 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

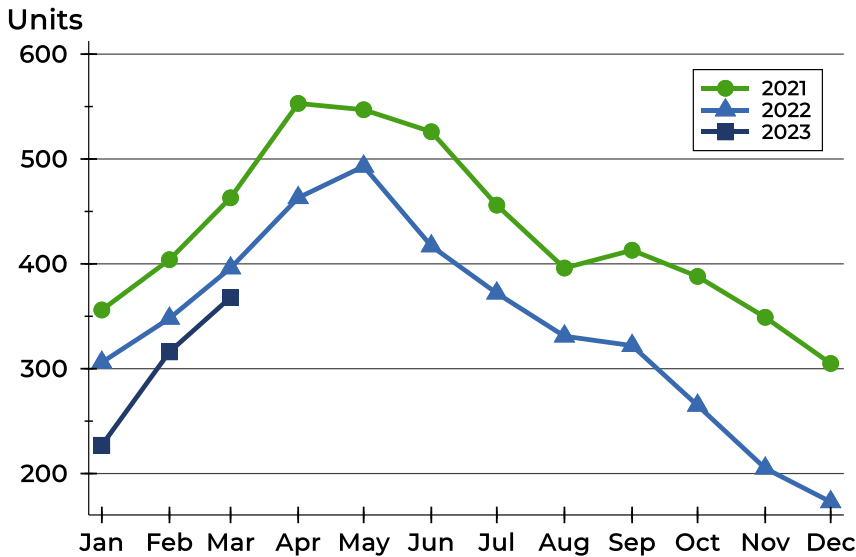
## History of Pending Contracts





## Entire MLS System Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
January	356	306	<b>227</b>
February	404	348	<b>316</b>
March	463	396	<b>368</b>
April	553	463	
May	547	493	
June	526	417	
July	456	372	
August	396	331	
September	413	322	
October	388	265	
November	349	205	
December	305	173	

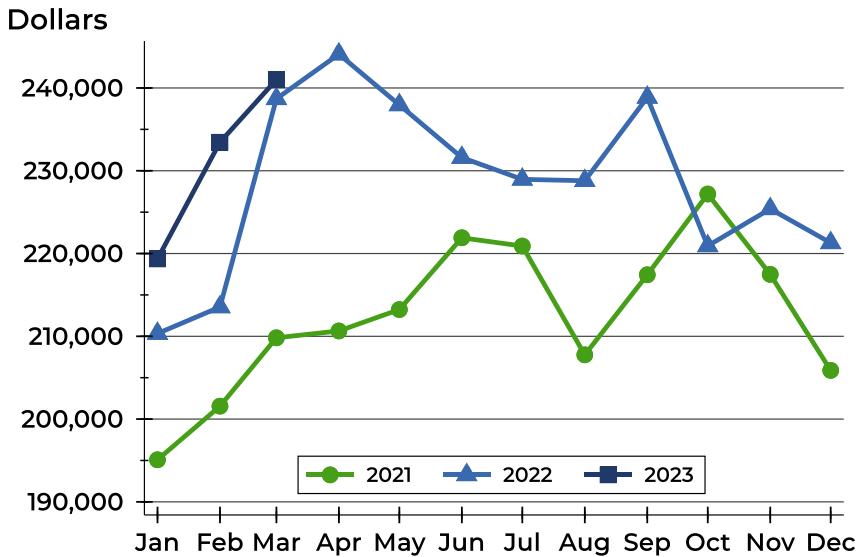
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	1.6%	37,633	37,500	41	27	81.5%	100.0%
\$50,000-\$99,999	19	5.2%	79,858	79,500	46	9	99.5%	100.0%
\$100,000-\$124,999	28	7.6%	113,464	115,000	69	19	96.2%	100.0%
\$125,000-\$149,999	29	7.9%	135,122	135,000	36	18	99.4%	100.0%
\$150,000-\$174,999	39	10.6%	163,659	165,000	31	8	98.9%	100.0%
\$175,000-\$199,999	31	8.4%	189,158	189,900	32	11	98.4%	100.0%
\$200,000-\$249,999	73	19.8%	223,173	220,000	40	10	98.6%	100.0%
\$250,000-\$299,999	54	14.7%	276,069	275,000	27	6	99.7%	100.0%
\$300,000-\$399,999	56	15.2%	344,816	341,250	48	8	99.1%	100.0%
\$400,000-\$499,999	17	4.6%	440,284	440,000	42	22	99.8%	100.0%
\$500,000-\$749,999	14	3.8%	556,193	547,450	59	24	99.7%	100.0%
\$750,000-\$999,999	2	0.5%	912,000	912,000	88	88	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



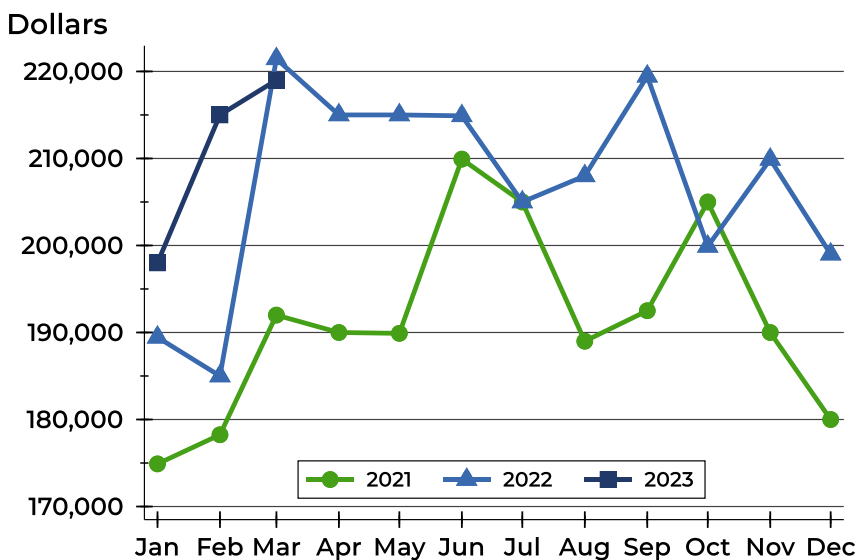
# Entire MLS System Pending Contracts Analysis

## Average Price



Month	2021	2022	2023
January	195,087	210,334	<b>219,347</b>
February	201,563	213,544	<b>233,448</b>
March	209,821	238,690	<b>241,005</b>
April	210,649	244,088	
May	213,236	237,952	
June	221,905	231,591	
July	220,905	228,963	
August	207,764	228,795	
September	217,430	238,856	
October	227,191	220,922	
November	217,486	225,397	
December	205,886	221,290	

## Median Price

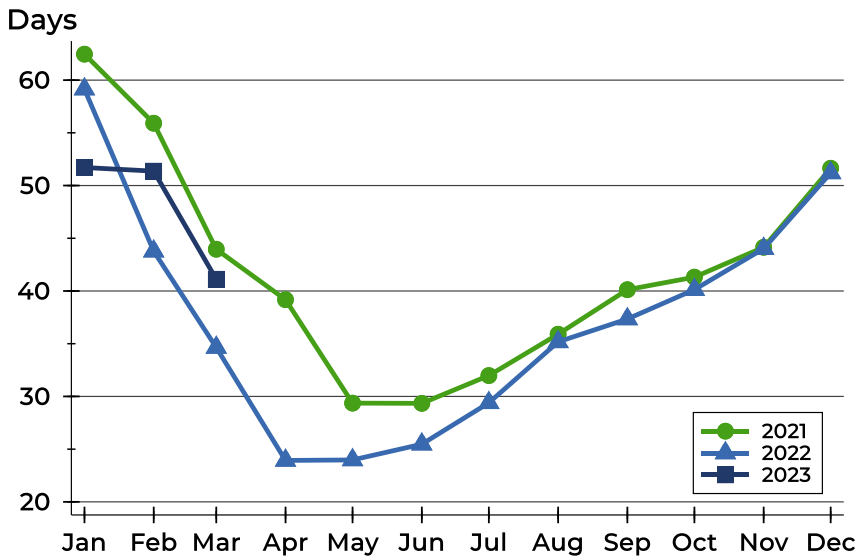


Month	2021	2022	2023
January	174,900	189,450	<b>198,000</b>
February	178,250	185,000	<b>215,000</b>
March	192,000	221,450	<b>219,000</b>
April	190,000	215,000	
May	189,900	215,000	
June	209,925	214,900	
July	205,000	205,000	
August	189,000	208,000	
September	192,500	219,450	
October	205,000	199,900	
November	190,000	209,900	
December	180,000	199,000	



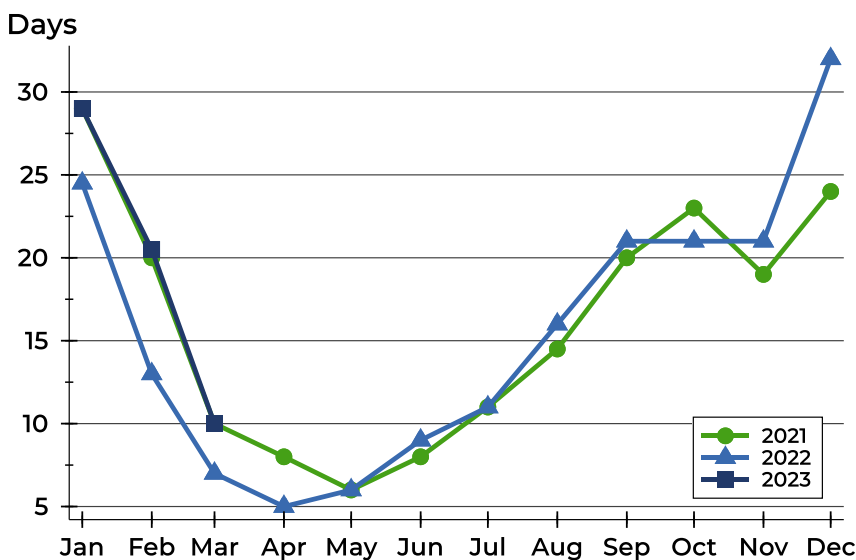
## Entire MLS System Pending Contracts Analysis

### Average DOM



Month	2021	2022	2023
January	62	59	<b>52</b>
February	56	44	<b>51</b>
March	44	35	<b>41</b>
April	39	24	
May	29	24	
June	29	25	
July	32	29	
August	36	35	
September	40	37	
October	41	40	
November	44	44	
December	52	51	

### Median DOM



Month	2021	2022	2023
January	29	25	<b>29</b>
February	20	13	<b>21</b>
March	10	7	<b>10</b>
April	8	5	
May	6	6	
June	8	9	
July	11	11	
August	15	16	
September	20	21	
October	23	21	
November	19	21	
December	24	32	