



**April
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Fell in April

Total home sales in the Flint Hills MLS system fell last month to 170 units, compared to 212 units in April 2022. Total sales volume was \$38.8 million, down from a year earlier.

The median sale price in April was \$206,250, down from \$225,000 a year earlier. Homes that sold in April were typically on the market for 10 days and sold for 100.0% of their list prices.

Flint Hills MLS Active Listings Up at End of April

The total number of active listings in the Flint Hills MLS system at the end of April was 347 units, up from 330 at the same point in 2022. This represents a 1.8 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$220,000.

During April, a total of 236 contracts were written down from 257 in April 2022. At the end of the month, there were 417 contracts still pending.

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Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 785-776-1203
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



**April
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		170	212	222	545	716	748
Change from prior year		-19.8%	-4.5%	41.4%	-23.9%	-4.3%	27.0%
Active Listings		347	330	351	N/A	N/A	N/A
Change from prior year		5.2%	-6.0%	-54.9%			
Months' Supply		1.8	1.4	1.6	N/A	N/A	N/A
Change from prior year		28.6%	-12.5%	-65.2%			
New Listings		243	311	338	858	1,009	1,097
Change from prior year		-21.9%	-8.0%	52.3%	-15.0%	-8.0%	3.4%
Contracts Written		236	257	303	799	892	1,035
Change from prior year		-8.2%	-15.2%	60.3%	-10.4%	-13.8%	36.0%
Pending Contracts		417	463	553	N/A	N/A	N/A
Change from prior year		-9.9%	-16.3%	49.9%			
Sales Volume (1,000s)		38,803	50,098	42,008	117,024	150,288	144,607
Change from prior year		-22.5%	19.3%	42.9%	-22.1%	3.9%	38.7%
Average	Sale Price	228,255	236,310	189,225	214,723	209,900	193,325
	Change from prior year	-3.4%	24.9%	1.0%	2.3%	8.6%	9.2%
	List Price of Actives	270,729	244,659	242,746	N/A	N/A	N/A
	Change from prior year	10.7%	0.8%	20.2%			
	Days on Market	40	36	39	48	41	54
Change from prior year	11.1%	-7.7%	-40.0%	17.1%	-24.1%	-32.5%	
	Percent of List	99.0%	98.7%	98.6%	97.5%	98.4%	98.0%
Change from prior year	0.3%	0.1%	1.1%	-0.9%	0.4%	1.1%	
	Percent of Original	97.6%	97.6%	97.0%	95.2%	96.7%	96.5%
Change from prior year	0.0%	0.6%	1.1%	-1.6%	0.2%	2.2%	
Median	Sale Price	206,250	225,000	172,000	198,000	189,000	175,000
	Change from prior year	-8.3%	30.8%	4.2%	4.8%	8.0%	9.4%
	List Price of Actives	220,000	193,500	180,000	N/A	N/A	N/A
	Change from prior year	13.7%	7.5%	10.6%			
	Days on Market	10	8	8	22	14	20
Change from prior year	25.0%	0.0%	-75.8%	57.1%	-30.0%	-52.4%	
	Percent of List	100.0%	100.0%	100.0%	99.5%	100.0%	99.6%
Change from prior year	0.0%	0.0%	1.5%	-0.5%	0.4%	1.4%	
	Percent of Original	100.0%	100.0%	100.0%	97.6%	100.0%	98.6%
Change from prior year	0.0%	0.0%	2.6%	-2.4%	1.4%	1.8%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Entire MLS System Closed Listings Analysis

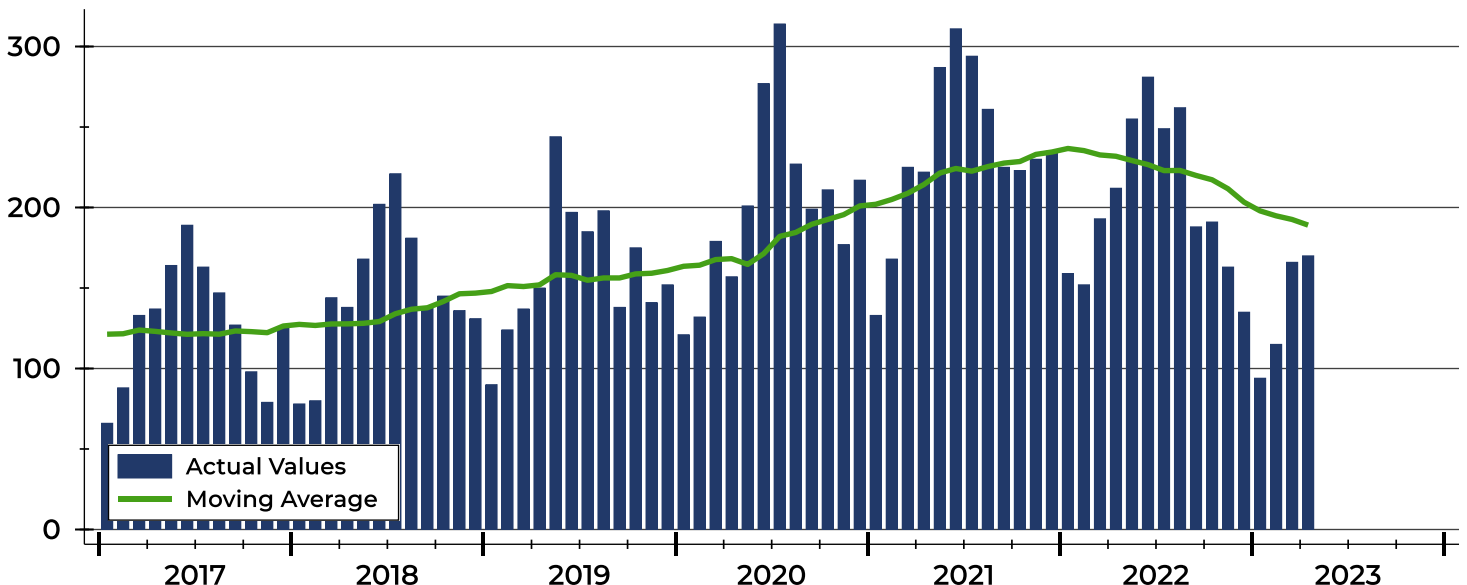
Summary Statistics for Closed Listings		2023	April 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		170	212	-19.8%	545	716	-23.9%
Volume (1,000s)		38,803	50,098	-22.5%	117,024	150,288	-22.1%
Months' Supply		1.8	1.4	28.6%	N/A	N/A	N/A
Average	Sale Price	228,255	236,310	-3.4%	214,723	209,900	2.3%
	Days on Market	40	36	11.1%	48	41	17.1%
	Percent of List	99.0%	98.7%	0.3%	97.5%	98.4%	-0.9%
	Percent of Original	97.6%	97.6%	0.0%	95.2%	96.7%	-1.6%
Median	Sale Price	206,250	225,000	-8.3%	198,000	189,000	4.8%
	Days on Market	10	8	25.0%	22	14	57.1%
	Percent of List	100.0%	100.0%	0.0%	99.5%	100.0%	-0.5%
	Percent of Original	100.0%	100.0%	0.0%	97.6%	100.0%	-2.4%

A total of 170 homes sold in the Flint Hills MLS system in April, down from 212 units in April 2022. Total sales volume fell to \$38.8 million compared to \$50.1 million in the previous year.

The median sales price in April was \$206,250, down 8.3% compared to the prior year. Median days on market was 10 days, down from 25 days in March, but up from 8 in April 2022.

History of Closed Listings

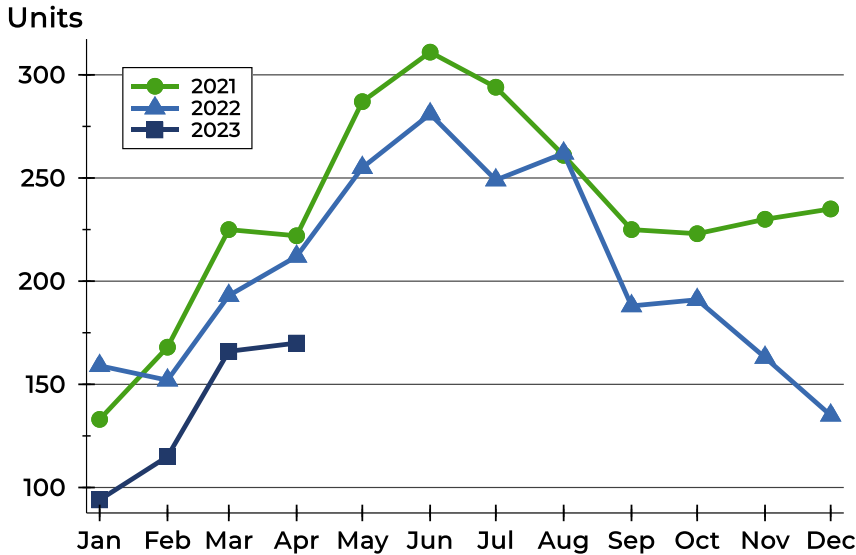
Units





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	133	159	94
February	168	152	115
March	225	193	166
April	222	212	170
May	287	255	
June	311	281	
July	294	249	
August	261	262	
September	225	188	
October	223	191	
November	230	163	
December	235	135	

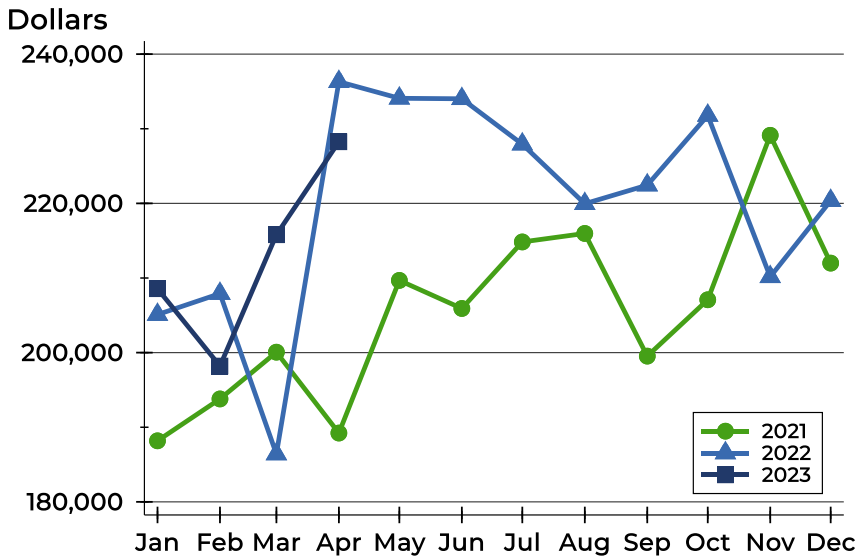
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.6%	0.0	9,999	9,999	64	64	100.0%	100.0%	50.0%	50.0%
\$25,000-\$49,999	1	0.6%	1.2	49,850	49,850	16	16	99.9%	99.9%	99.9%	99.9%
\$50,000-\$99,999	15	8.8%	2.7	76,200	77,500	25	9	97.7%	95.1%	96.9%	95.1%
\$100,000-\$124,999	12	7.1%	2.3	111,783	111,950	91	43	98.6%	100.0%	94.8%	95.5%
\$125,000-\$149,999	13	7.6%	1.7	139,185	140,000	20	22	100.5%	100.0%	99.4%	100.0%
\$150,000-\$174,999	17	10.0%	1.4	164,806	165,000	40	10	97.1%	98.3%	94.5%	97.2%
\$175,000-\$199,999	19	11.2%	1.2	188,329	187,500	32	10	98.3%	98.7%	96.5%	97.5%
\$200,000-\$249,999	37	21.8%	1.2	222,477	219,900	36	9	99.9%	100.0%	98.9%	100.0%
\$250,000-\$299,999	19	11.2%	1.3	274,881	275,000	57	22	98.7%	100.0%	97.7%	99.9%
\$300,000-\$399,999	23	13.5%	2.1	342,017	330,000	35	5	100.2%	100.0%	100.2%	100.0%
\$400,000-\$499,999	8	4.7%	3.1	459,863	459,950	28	13	99.2%	100.0%	98.9%	100.0%
\$500,000-\$749,999	4	2.4%	5.6	560,000	560,000	29	3	100.0%	100.5%	101.4%	100.9%
\$750,000-\$999,999	1	0.6%	10.3	830,000	830,000	113	113	97.1%	97.1%	97.1%	97.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



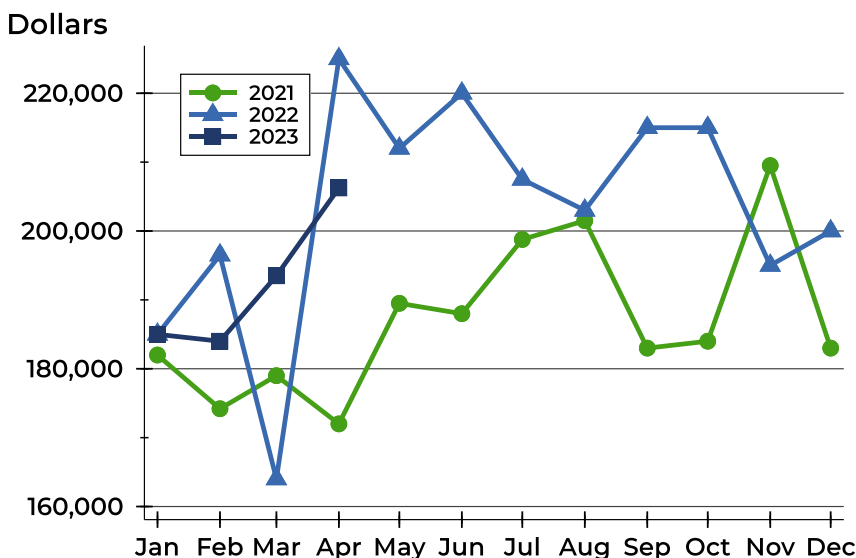
Entire MLS System Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	188,181	205,099	208,566
February	193,796	207,913	198,205
March	200,061	186,409	215,795
April	189,225	236,310	228,255
May	209,681	234,084	
June	205,917	234,019	
July	214,832	227,936	
August	215,972	219,954	
September	199,533	222,446	
October	207,083	231,783	
November	229,123	210,159	
December	211,999	220,369	

Median Price

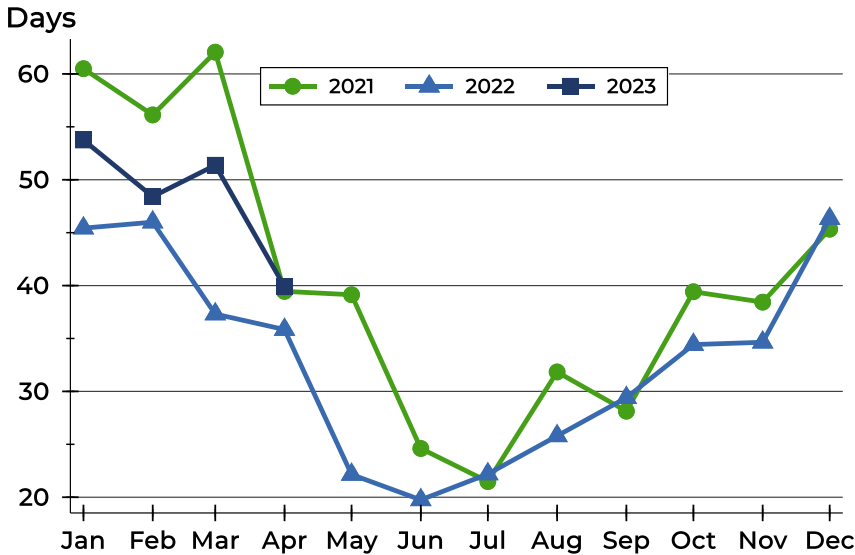


Month	2021	2022	2023
January	182,000	185,000	185,000
February	174,200	196,500	184,000
March	179,000	164,000	193,500
April	172,000	225,000	206,250
May	189,500	212,000	
June	188,000	220,000	
July	198,775	207,500	
August	201,500	203,000	
September	183,000	215,000	
October	184,000	215,000	
November	209,500	195,000	
December	183,000	200,000	



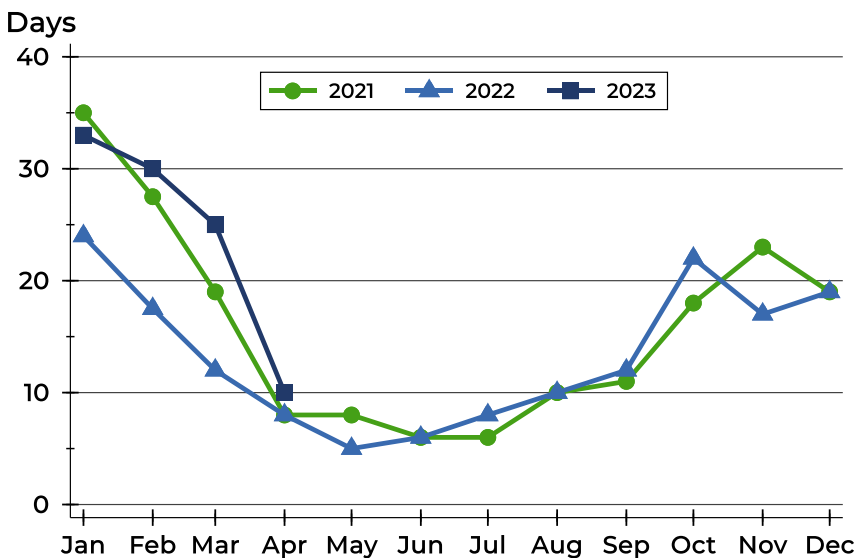
Entire MLS System Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	60	45	54
February	56	46	48
March	62	37	51
April	39	36	40
May	39	22	
June	25	20	
July	21	22	
August	32	26	
September	28	29	
October	39	34	
November	38	35	
December	45	46	

Median DOM



Month	2021	2022	2023
January	35	24	33
February	28	18	30
March	19	12	25
April	8	8	10
May	8	5	
June	6	6	
July	6	8	
August	10	10	
September	11	12	
October	18	22	
November	23	17	
December	19	19	



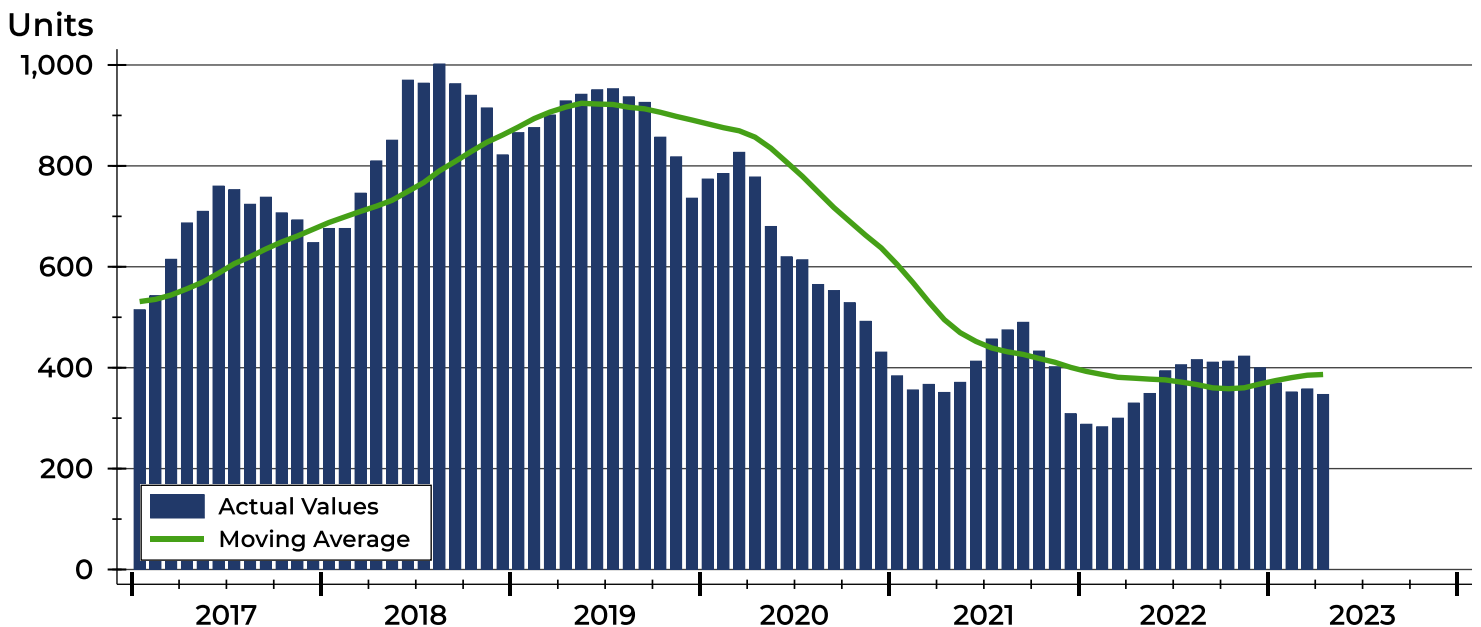
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2023	End of April 2022	Change
Active Listings		347	330	5.2%
Volume (1,000s)		93,943	80,738	16.4%
Months' Supply		1.8	1.4	28.6%
Average	List Price	270,729	244,659	10.7%
	Days on Market	78	72	8.3%
	Percent of Original	98.0%	97.9%	0.1%
Median	List Price	220,000	193,500	13.7%
	Days on Market	48	39	23.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 347 homes were available for sale in the Flint Hills MLS system at the end of April. This represents a 1.8 months' supply of active listings.

The median list price of homes on the market at the end of April was \$220,000, up 13.7% from 2022. The typical time on market for active listings was 48 days, up from 39 days a year earlier.

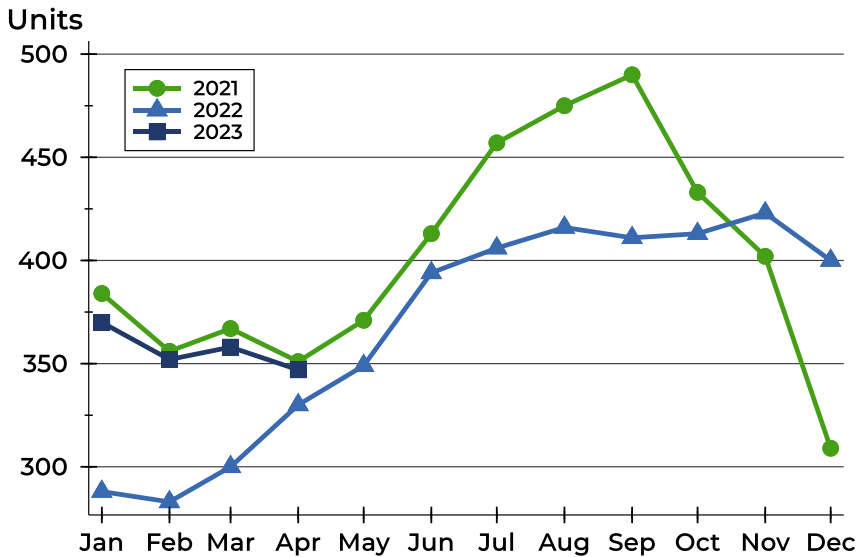
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	384	288	370
February	356	283	352
March	367	300	358
April	351	330	347
May	371	349	
June	413	394	
July	457	406	
August	475	416	
September	490	411	
October	433	413	
November	402	423	
December	309	400	

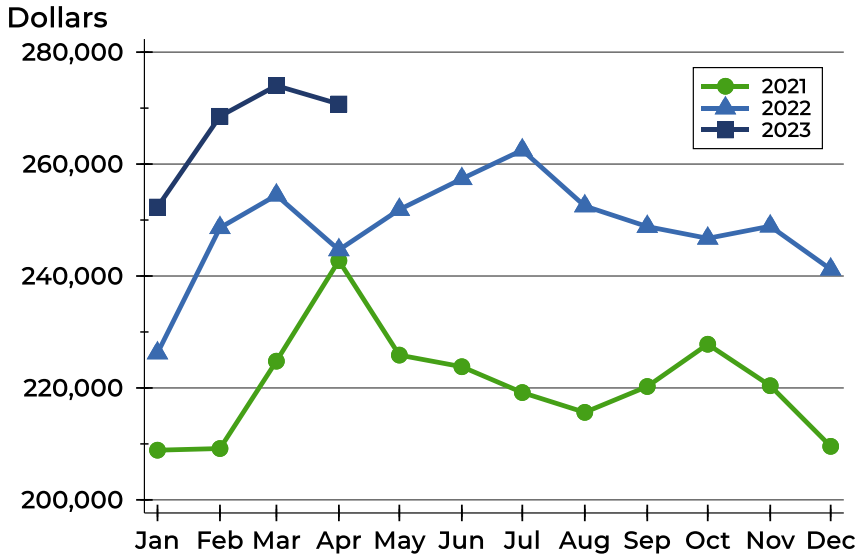
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	1.4%	1.2	36,780	35,000	83	21	97.2%	100.0%
\$50,000-\$99,999	46	13.3%	2.7	82,554	86,750	93	49	95.7%	100.0%
\$100,000-\$124,999	30	8.6%	2.3	114,043	115,000	50	29	98.2%	100.0%
\$125,000-\$149,999	29	8.4%	1.7	135,669	135,000	67	35	98.6%	100.0%
\$150,000-\$174,999	26	7.5%	1.4	161,900	162,900	79	66	98.7%	100.0%
\$175,000-\$199,999	21	6.1%	1.2	189,400	190,000	76	49	98.5%	100.0%
\$200,000-\$249,999	37	10.7%	1.2	226,231	225,000	72	36	98.4%	100.0%
\$250,000-\$299,999	37	10.7%	1.3	275,305	275,000	61	52	98.4%	100.0%
\$300,000-\$399,999	55	15.9%	2.1	353,731	357,900	85	62	98.2%	100.0%
\$400,000-\$499,999	28	8.1%	3.1	445,670	449,700	90	60	99.1%	100.0%
\$500,000-\$749,999	24	6.9%	5.6	611,050	600,000	82	68	97.9%	100.0%
\$750,000-\$999,999	6	1.7%	10.3	860,483	867,450	143	78	96.3%	100.0%
\$1,000,000 and up	3	0.9%	N/A	1,366,667	1,200,000	118	35	100.0%	100.0%



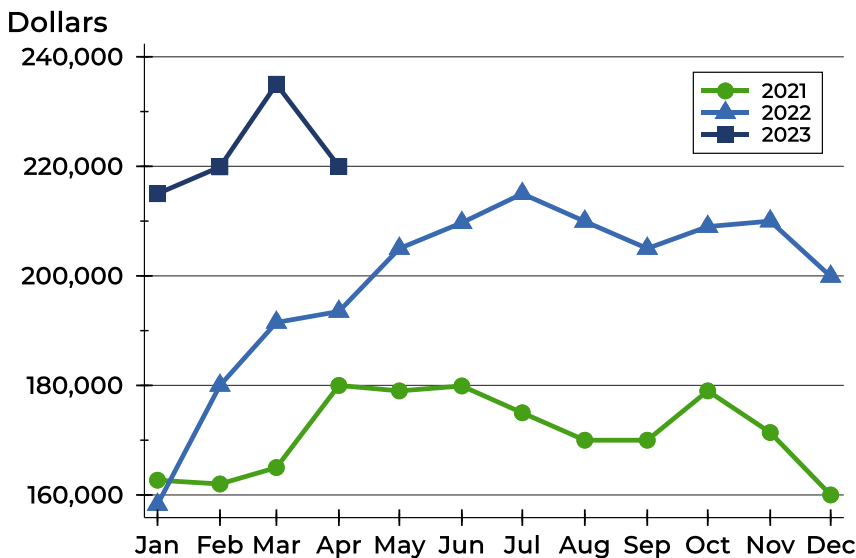
Entire MLS System Active Listings Analysis

Average Price



Month	2021	2022	2023
January	208,880	226,233	252,323
February	209,173	248,619	268,538
March	224,783	254,438	274,015
April	242,746	244,659	270,729
May	225,867	251,870	
June	223,792	257,371	
July	219,178	262,496	
August	215,637	252,502	
September	220,257	248,830	
October	227,809	246,733	
November	220,400	248,900	
December	209,564	241,203	

Median Price

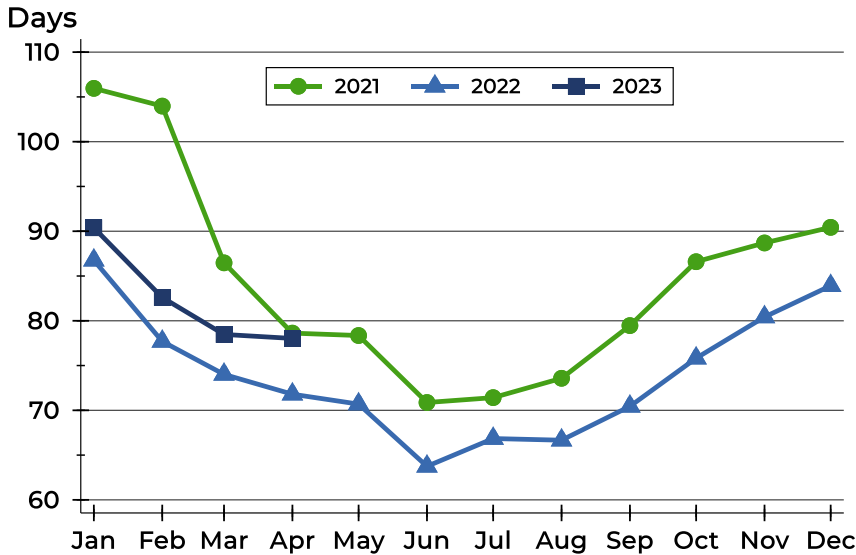


Month	2021	2022	2023
January	162,700	158,250	215,000
February	162,000	180,000	219,900
March	165,000	191,500	235,000
April	180,000	193,500	220,000
May	179,000	205,000	
June	179,900	209,700	
July	175,000	215,000	
August	170,000	209,950	
September	170,000	205,000	
October	179,000	209,000	
November	171,400	210,000	
December	160,000	199,900	



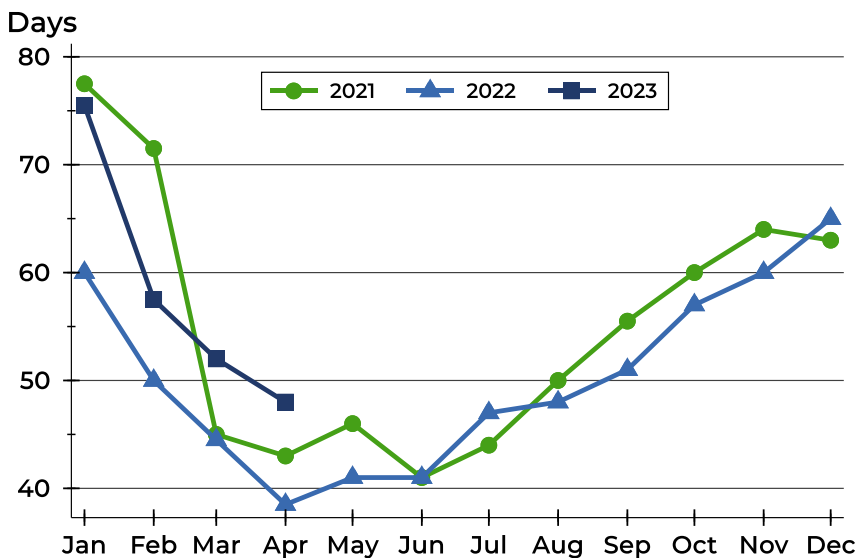
Entire MLS System Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	106	87	90
February	104	78	83
March	86	74	78
April	79	72	78
May	78	71	
June	71	64	
July	71	67	
August	74	67	
September	79	70	
October	87	76	
November	89	80	
December	90	84	

Median DOM

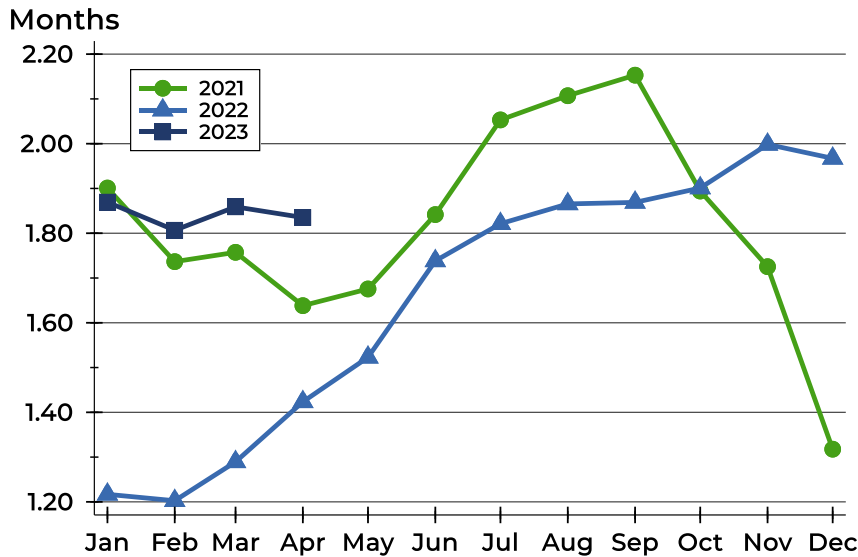


Month	2021	2022	2023
January	78	60	76
February	72	50	58
March	45	45	52
April	43	39	48
May	46	41	
June	41	41	
July	44	47	
August	50	48	
September	56	51	
October	60	57	
November	64	60	
December	63	65	



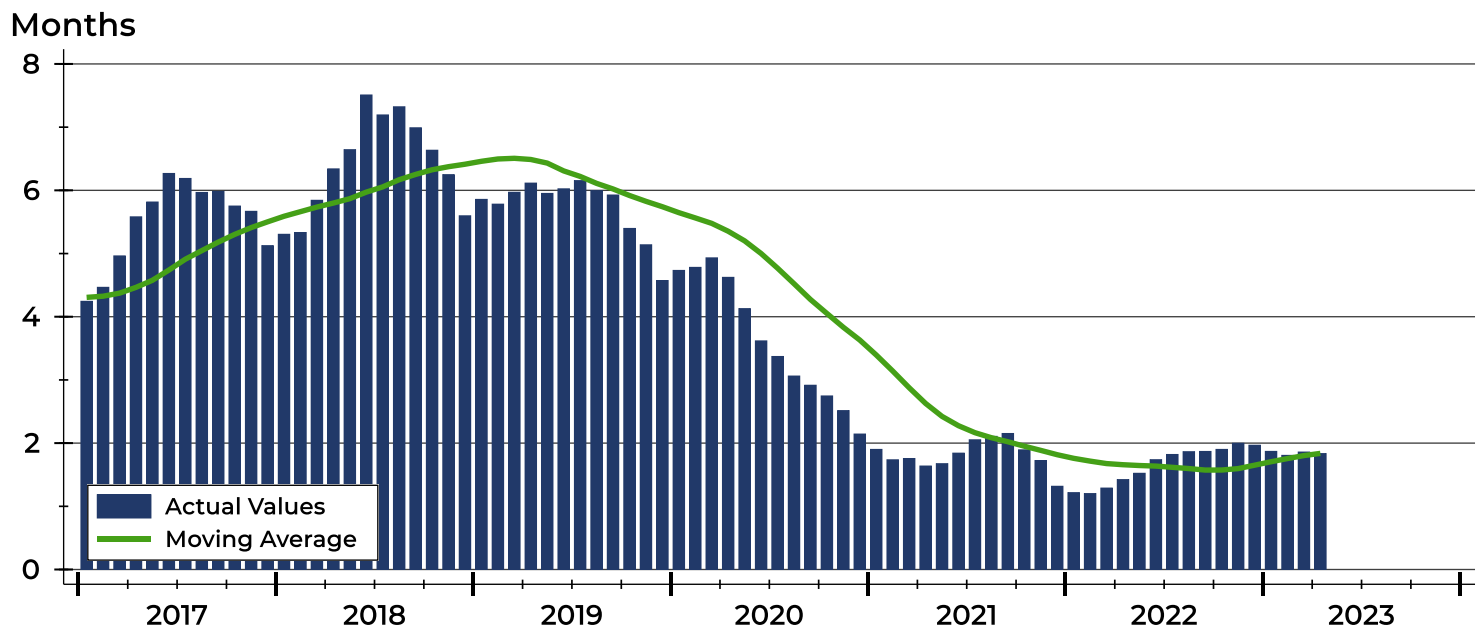
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.2	1.9
February	1.7	1.2	1.8
March	1.8	1.3	1.9
April	1.6	1.4	1.8
May	1.7	1.5	
June	1.8	1.7	
July	2.1	1.8	
August	2.1	1.9	
September	2.2	1.9	
October	1.9	1.9	
November	1.7	2.0	
December	1.3	2.0	

History of Month's Supply





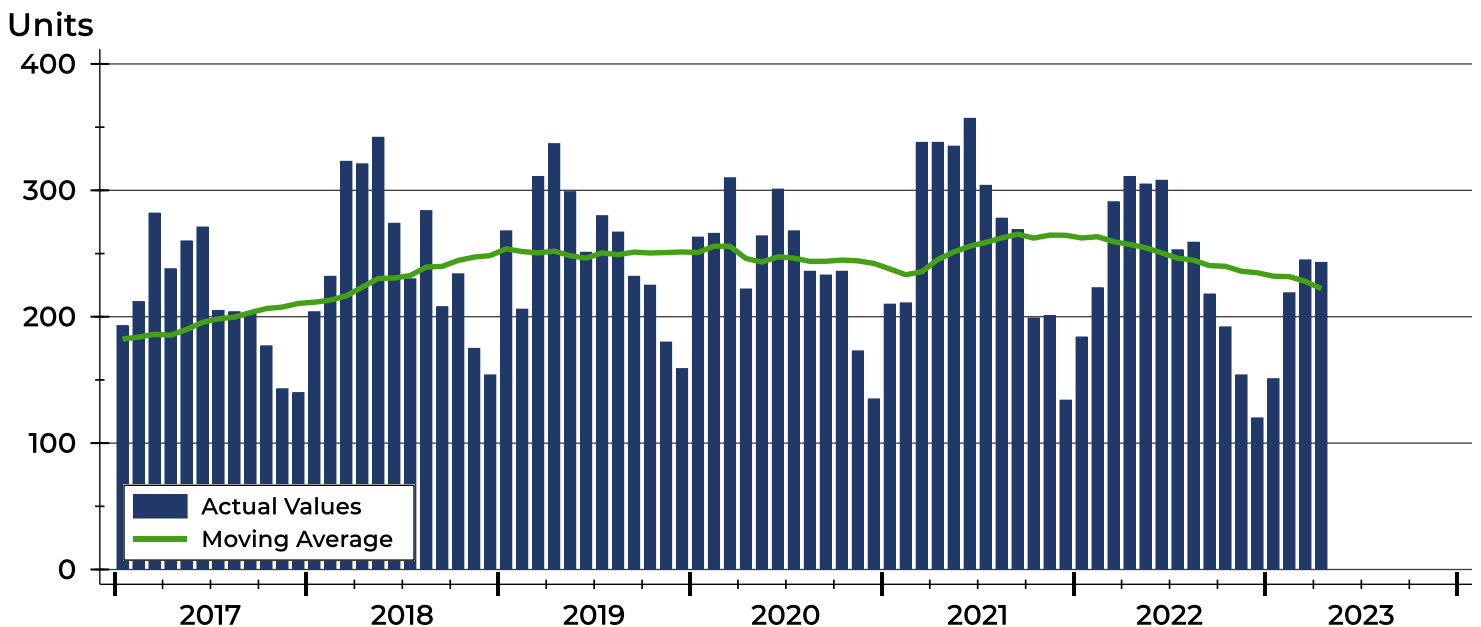
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2023	April 2022	Change
Current Month	New Listings	243	311	-21.9%
	Volume (1,000s)	59,822	72,348	-17.3%
	Average List Price	246,182	232,630	5.8%
	Median List Price	225,000	200,000	12.5%
Year-to-Date	New Listings	858	1,009	-15.0%
	Volume (1,000s)	214,414	240,461	-10.8%
	Average List Price	249,900	238,316	4.9%
	Median List Price	225,000	210,000	7.1%

A total of 243 new listings were added in the Flint Hills MLS system during April, down 21.9% from the same month in 2022. Year-to-date the Flint Hills MLS system has seen 858 new listings.

The median list price of these homes was \$225,000 up from \$200,000 in 2022.

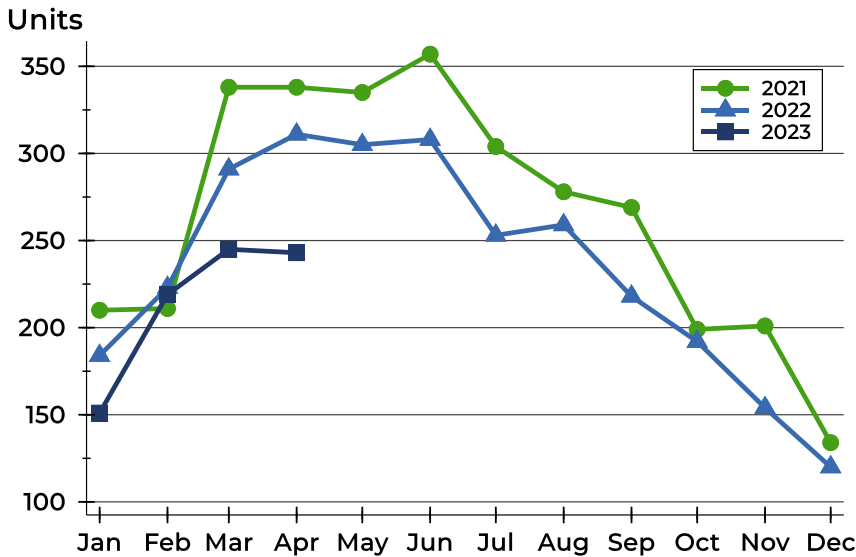
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	210	184	151
February	211	223	219
March	338	291	245
April	338	311	243
May	335	305	
June	357	308	
July	304	253	
August	278	259	
September	269	218	
October	199	192	
November	201	154	
December	134	120	

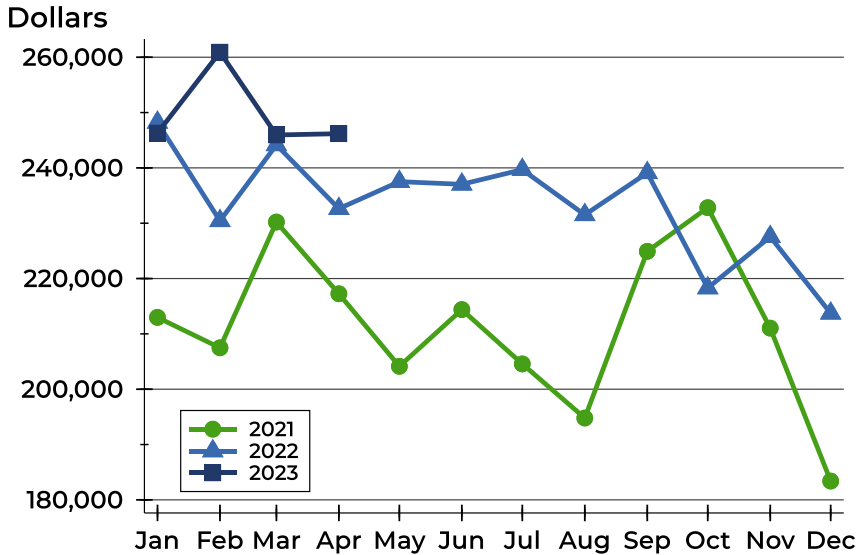
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	12,000	12,000	10	10	100.0%	100.0%
\$25,000-\$49,999	6	2.5%	36,200	35,000	19	21	100.0%	100.0%
\$50,000-\$99,999	25	10.3%	74,212	75,000	16	12	97.3%	100.0%
\$100,000-\$124,999	15	6.2%	114,087	115,000	21	31	100.0%	100.0%
\$125,000-\$149,999	18	7.4%	137,272	138,200	18	16	99.6%	100.0%
\$150,000-\$174,999	19	7.8%	163,321	165,000	8	4	99.7%	100.0%
\$175,000-\$199,999	18	7.4%	188,583	189,450	9	6	99.4%	100.0%
\$200,000-\$249,999	38	15.6%	226,647	225,000	12	9	99.6%	100.0%
\$250,000-\$299,999	35	14.4%	274,670	275,000	10	8	99.8%	100.0%
\$300,000-\$399,999	41	16.9%	350,961	348,000	13	10	99.6%	100.0%
\$400,000-\$499,999	15	6.2%	445,293	426,000	13	15	98.3%	100.0%
\$500,000-\$749,999	10	4.1%	561,304	549,120	15	17	99.4%	100.0%
\$750,000-\$999,999	1	0.4%	950,000	950,000	18	18	100.0%	100.0%
\$1,000,000 and up	1	0.4%	1,200,000	1,200,000	31	31	100.0%	100.0%



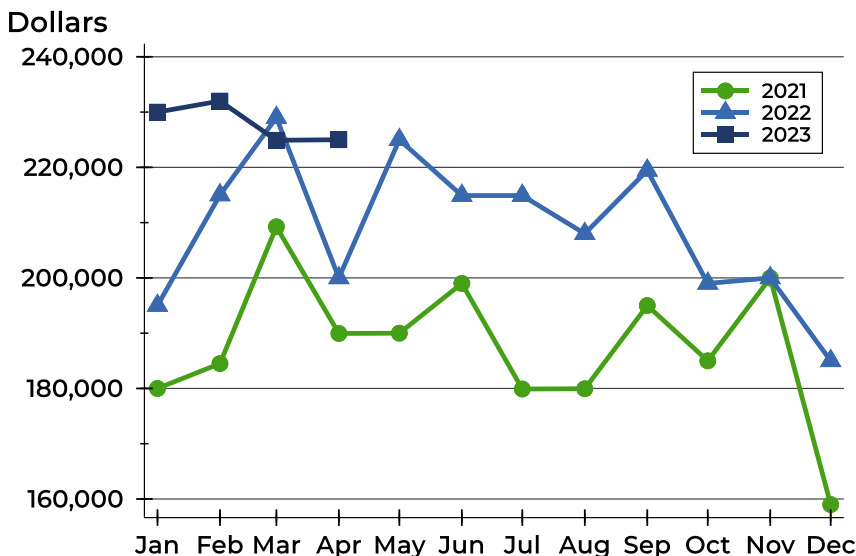
Entire MLS System New Listings Analysis

Average Price



Month	2021	2022	2023
January	212,979	248,217	246,307
February	207,485	230,433	260,918
March	230,215	244,155	245,952
April	217,248	232,630	246,182
May	204,140	237,514	
June	214,392	237,031	
July	204,572	239,689	
August	194,796	231,514	
September	224,912	239,103	
October	232,814	218,287	
November	211,039	227,555	
December	183,401	213,719	

Median Price



Month	2021	2022	2023
January	180,000	195,000	230,000
February	184,500	215,000	232,000
March	209,250	229,000	224,900
April	189,950	200,000	225,000
May	190,000	225,000	
June	199,000	214,900	
July	179,900	214,900	
August	179,950	208,000	
September	195,000	219,450	
October	185,000	199,000	
November	200,000	200,000	
December	159,000	185,000	



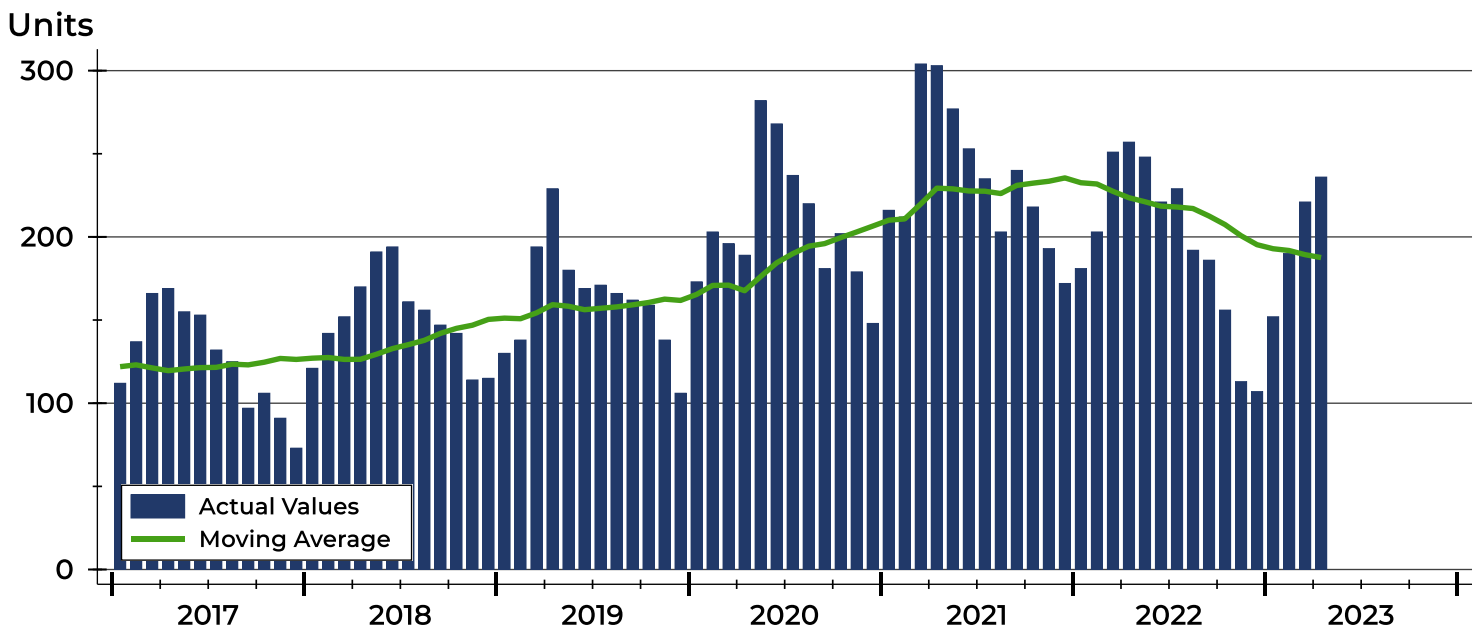
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2023	April 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		236	257	-8.2%	799	892	-10.4%
Volume (1,000s)		57,963	62,713	-7.6%	185,149	202,325	-8.5%
Average	Sale Price	245,607	244,018	0.7%	231,726	226,821	2.2%
	Days on Market	34	21	61.9%	41	30	36.7%
	Percent of Original	97.7%	99.9%	-2.2%	96.7%	98.6%	-1.9%
Median	Sale Price	232,250	214,900	8.1%	215,000	200,000	7.5%
	Days on Market	9	6	50.0%	12	7	71.4%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 236 contracts for sale were written in the Flint Hills MLS system during the month of April, down from 257 in 2022. The median list price of these homes was \$232,250, up from \$214,900 the prior year.

Half of the homes that went under contract in April were on the market less than 9 days, compared to 6 days in April 2022.

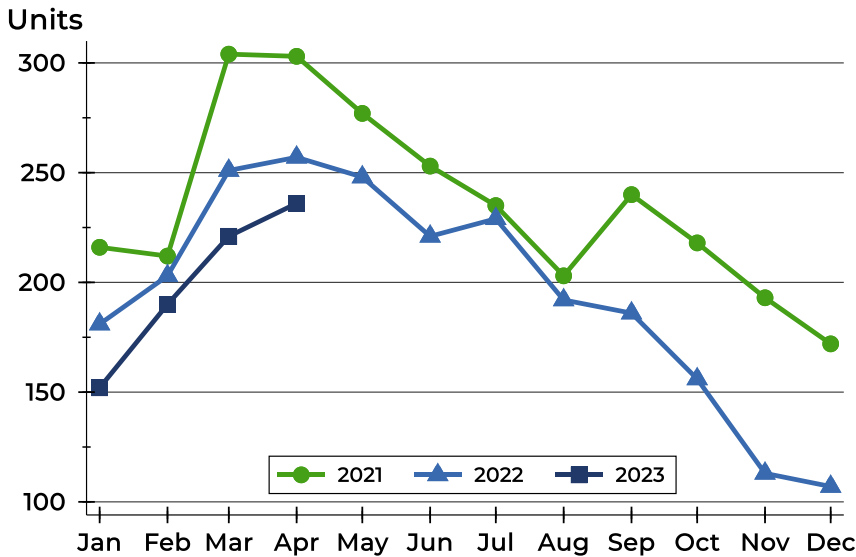
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	216	181	152
February	212	203	190
March	304	251	221
April	303	257	236
May	277	248	
June	253	221	
July	235	229	
August	203	192	
September	240	186	
October	218	156	
November	193	113	
December	172	107	

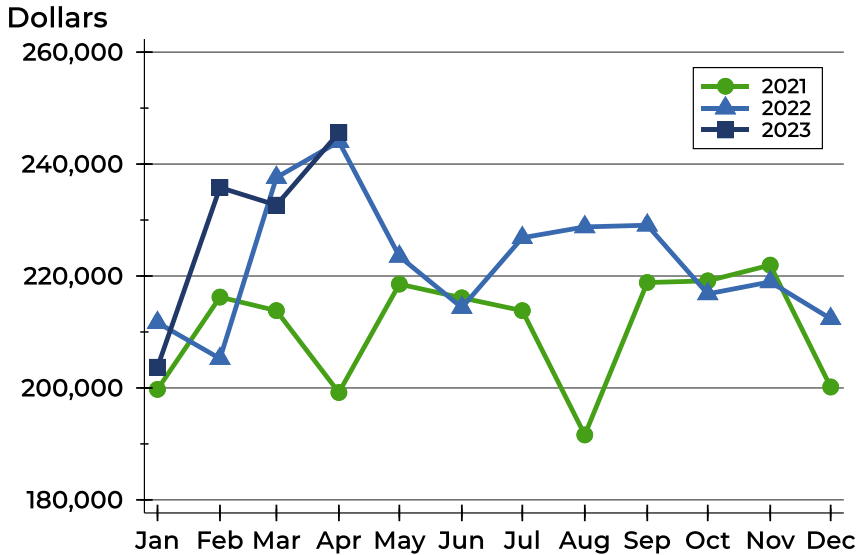
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	14,950	14,950	48	48	51.0%	51.0%
\$25,000-\$49,999	9	3.8%	40,378	43,500	43	21	98.5%	100.0%
\$50,000-\$99,999	19	8.1%	75,268	79,500	33	11	93.4%	100.0%
\$100,000-\$124,999	8	3.4%	116,975	119,250	24	8	99.0%	100.0%
\$125,000-\$149,999	16	6.8%	136,453	135,000	62	25	98.4%	100.0%
\$150,000-\$174,999	18	7.6%	162,700	160,000	17	4	99.1%	100.0%
\$175,000-\$199,999	19	8.1%	186,589	185,000	23	4	96.7%	100.0%
\$200,000-\$249,999	44	18.6%	226,336	225,000	34	10	98.7%	100.0%
\$250,000-\$299,999	39	16.5%	271,470	269,500	23	8	98.8%	100.0%
\$300,000-\$399,999	37	15.7%	343,070	339,000	35	9	98.7%	100.0%
\$400,000-\$499,999	14	5.9%	450,207	439,450	58	14	99.0%	100.0%
\$500,000-\$749,999	10	4.2%	615,440	612,450	32	8	100.6%	100.0%
\$750,000-\$999,999	1	0.4%	850,000	850,000	67	67	70.8%	70.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



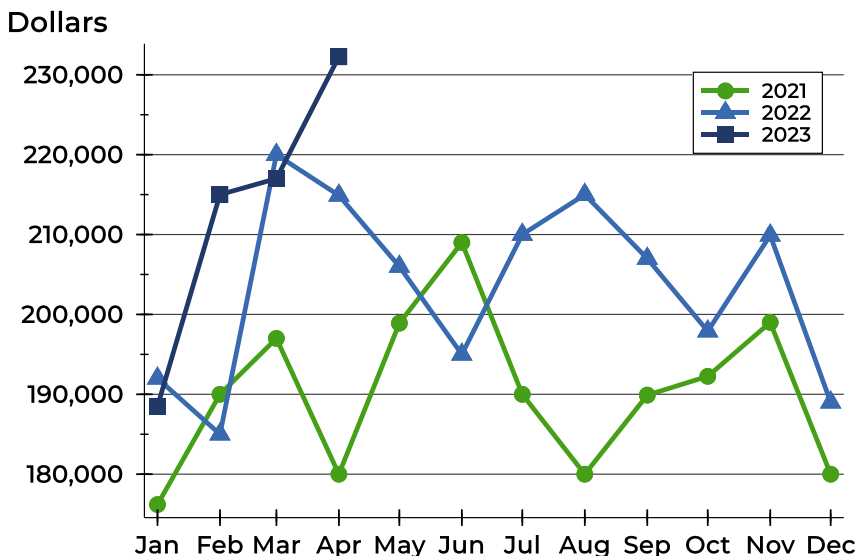
Entire MLS System Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	199,738	211,664	203,705
February	216,236	205,247	235,814
March	213,817	237,592	232,661
April	199,180	244,018	245,607
May	218,551	223,500	
June	216,103	214,364	
July	213,811	226,836	
August	191,610	228,770	
September	218,836	229,072	
October	219,134	216,807	
November	221,945	218,954	
December	200,172	212,366	

Median Price

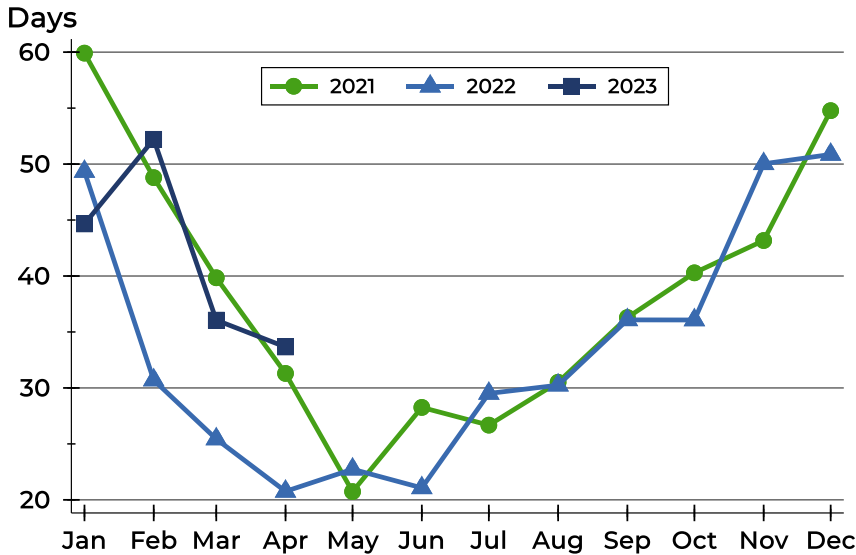


Month	2021	2022	2023
January	176,200	192,000	188,500
February	190,000	185,000	215,000
March	197,000	220,000	217,000
April	180,000	214,900	232,250
May	198,900	206,000	
June	209,000	195,000	
July	190,000	210,000	
August	180,000	215,000	
September	189,900	207,000	
October	192,250	197,900	
November	199,000	209,900	
December	180,000	189,000	



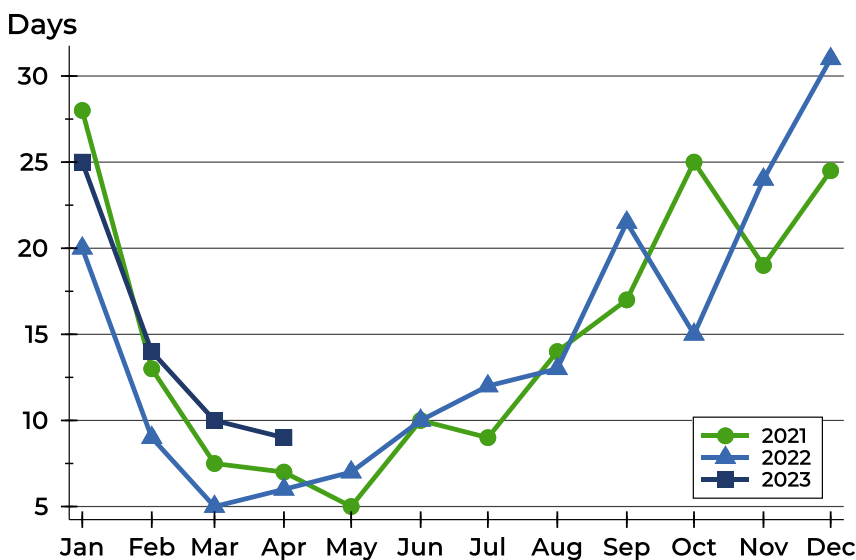
Entire MLS System Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	60	49	45
February	49	31	52
March	40	25	36
April	31	21	34
May	21	23	
June	28	21	
July	27	30	
August	31	30	
September	36	36	
October	40	36	
November	43	50	
December	55	51	

Median DOM



Month	2021	2022	2023
January	28	20	25
February	13	9	14
March	8	5	10
April	7	6	9
May	5	7	
June	10	10	
July	9	12	
August	14	13	
September	17	22	
October	25	15	
November	19	24	
December	25	31	



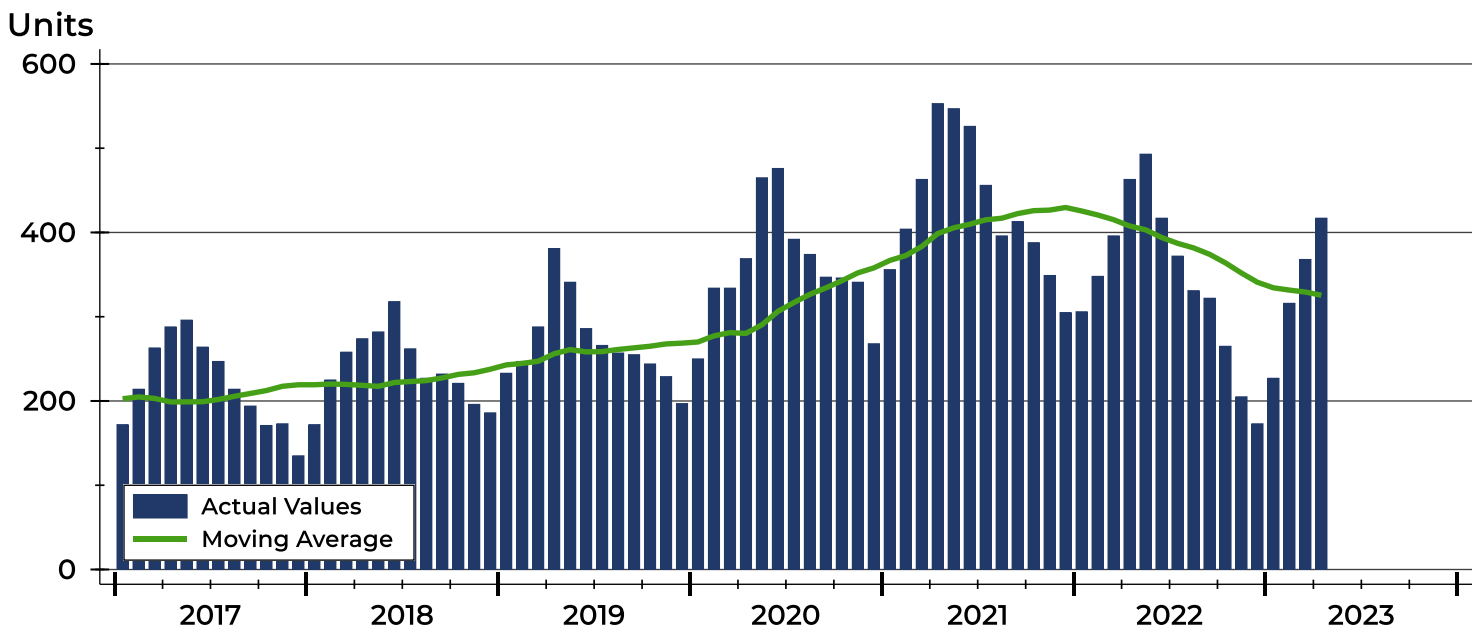
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of April 2022	Change
Pending Contracts		417	463	-9.9%
Volume (1,000s)		103,495	113,013	-8.4%
Average	List Price	248,189	244,088	1.7%
	Days on Market	36	24	50.0%
	Percent of Original	98.6%	99.4%	-0.8%
Median	List Price	234,500	215,000	9.1%
	Days on Market	9	5	80.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 417 listings in the Flint Hills MLS system had contracts pending at the end of April, down from 463 contracts pending at the end of April 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

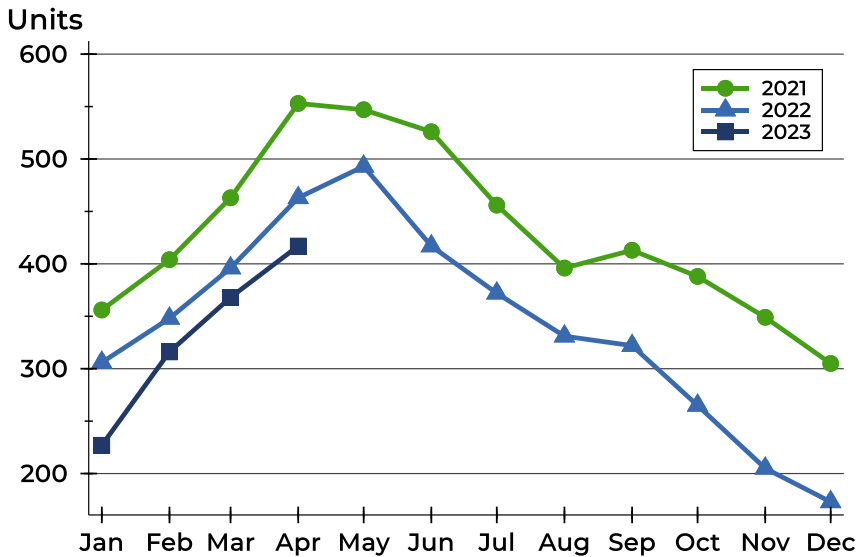
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	356	306	227
February	404	348	316
March	463	396	368
April	553	463	417
May	547	493	
June	526	417	
July	456	372	
August	396	331	
September	413	322	
October	388	265	
November	349	205	
December	305	173	

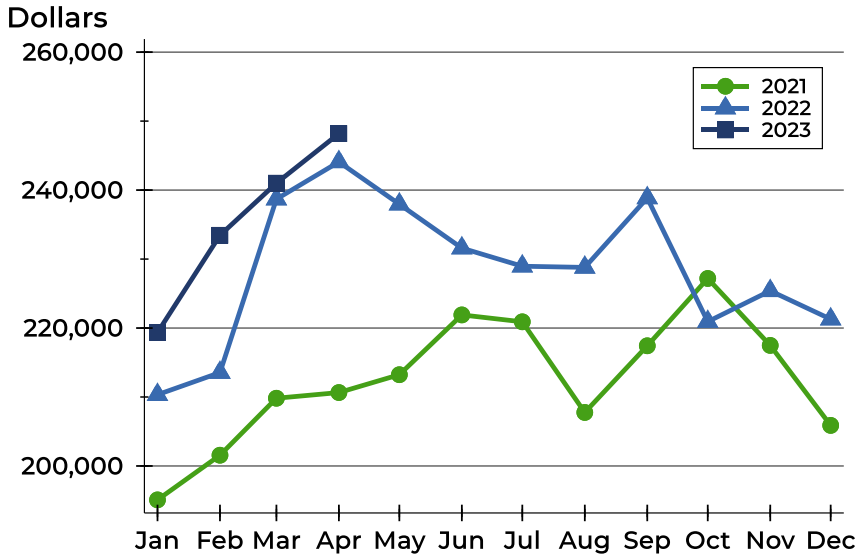
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.5%	14,950	14,950	48	48	64.8%	64.8%
\$25,000-\$49,999	11	2.6%	39,127	40,000	51	48	94.5%	100.0%
\$50,000-\$99,999	27	6.5%	77,156	79,500	29	8	98.6%	100.0%
\$100,000-\$124,999	21	5.0%	115,695	117,900	42	8	97.4%	100.0%
\$125,000-\$149,999	27	6.5%	135,357	135,000	53	21	98.7%	100.0%
\$150,000-\$174,999	41	9.8%	163,956	165,000	24	6	99.0%	100.0%
\$175,000-\$199,999	30	7.2%	186,283	185,000	21	3	98.1%	100.0%
\$200,000-\$249,999	75	18.0%	225,932	225,000	37	11	99.2%	100.0%
\$250,000-\$299,999	67	16.1%	272,340	270,000	22	8	99.6%	100.0%
\$300,000-\$399,999	73	17.5%	342,934	339,900	40	9	98.6%	100.0%
\$400,000-\$499,999	24	5.8%	450,384	449,900	61	26	99.3%	100.0%
\$500,000-\$749,999	18	4.3%	592,850	584,000	49	15	100.0%	100.0%
\$750,000-\$999,999	1	0.2%	850,000	850,000	67	67	70.8%	70.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



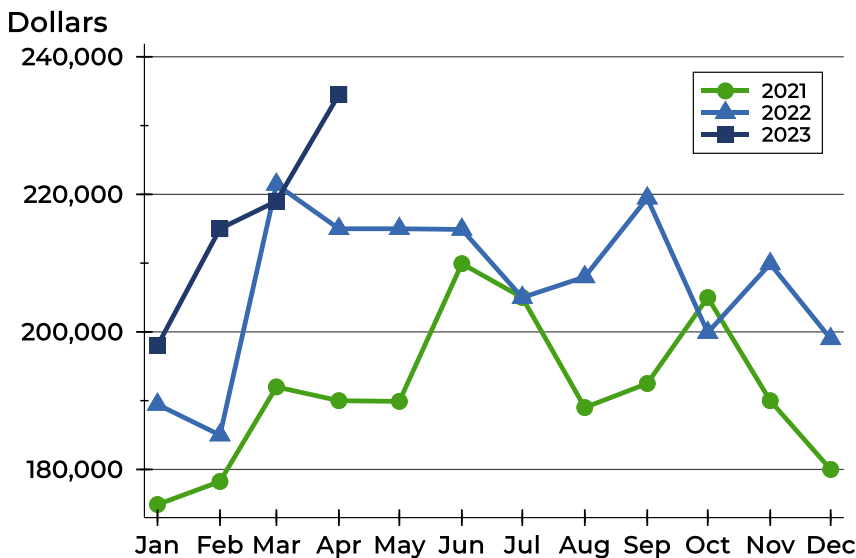
Entire MLS System Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	195,087	210,334	219,347
February	201,563	213,544	233,448
March	209,821	238,690	241,005
April	210,649	244,088	248,189
May	213,236	237,952	
June	221,905	231,591	
July	220,905	228,963	
August	207,764	228,795	
September	217,430	238,856	
October	227,191	220,922	
November	217,486	225,397	
December	205,886	221,290	

Median Price

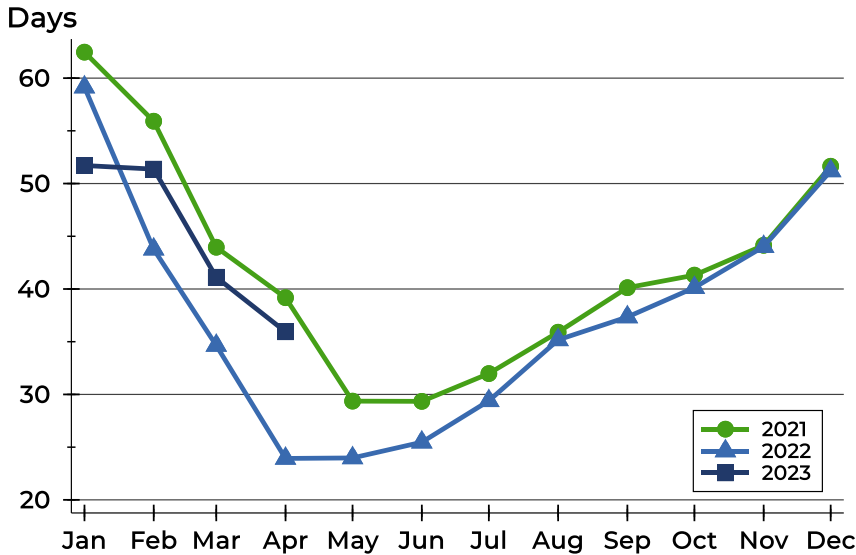


Month	2021	2022	2023
January	174,900	189,450	198,000
February	178,250	185,000	215,000
March	192,000	221,450	219,000
April	190,000	215,000	234,500
May	189,900	215,000	
June	209,925	214,900	
July	205,000	205,000	
August	189,000	208,000	
September	192,500	219,450	
October	205,000	199,900	
November	190,000	209,900	
December	180,000	199,000	



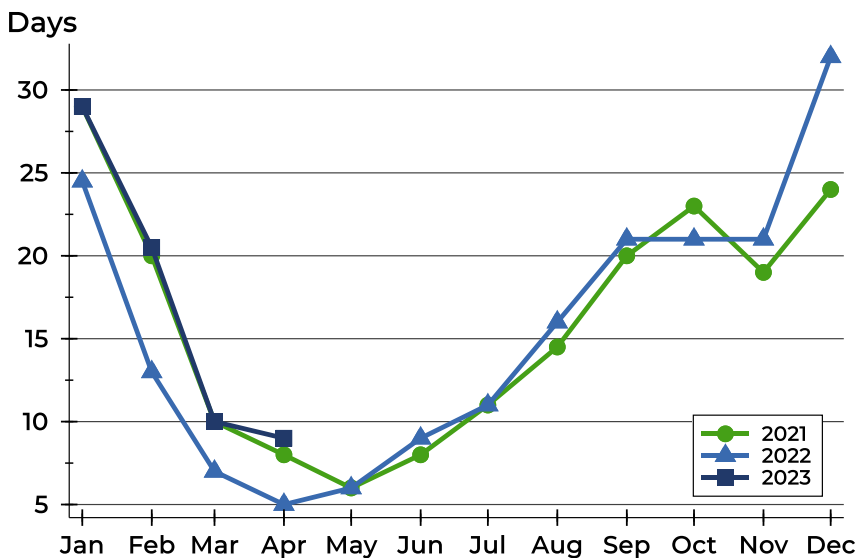
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	62	59	52
February	56	44	51
March	44	35	41
April	39	24	36
May	29	24	
June	29	25	
July	32	29	
August	36	35	
September	40	37	
October	41	40	
November	44	44	
December	52	51	

Median DOM



Month	2021	2022	2023
January	29	25	29
February	20	13	21
March	10	7	10
April	8	5	9
May	6	6	
June	8	9	
July	11	11	
August	15	16	
September	20	21	
October	23	21	
November	19	21	
December	24	32	