



**May
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Fell in May

Total home sales in the Flint Hills MLS system fell last month to 207 units, compared to 255 units in May 2022. Total sales volume was \$48.8 million, down from a year earlier.

The median sale price in May was \$221,000, up from \$212,000 a year earlier. Homes that sold in May were typically on the market for 9 days and sold for 100.0% of their list prices.

Flint Hills MLS Active Listings Up at End of May

The total number of active listings in the Flint Hills MLS system at the end of May was 377 units, up from 349 at the same point in 2022. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$230,000.

During May, a total of 216 contracts were written down from 248 in May 2022. At the end of the month, there were 407 contracts still pending.

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Entire MLS System Summary Statistics

May MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		207	255	287	759	971	1,035
Change from prior year		-18.8%	-11.1%	42.8%	-21.8%	-6.2%	31.0%
Active Listings		377	349	371	N/A	N/A	N/A
Change from prior year		8.0%	-5.9%	-45.4%			
Months' Supply		2.0	1.5	1.7	N/A	N/A	N/A
Change from prior year		33.3%	-11.8%	-58.5%			
New Listings		253	305	335	1,118	1,314	1,432
Change from prior year		-17.0%	-9.0%	26.9%	-14.9%	-8.2%	8.1%
Contracts Written		216	248	277	1,007	1,140	1,312
Change from prior year		-12.9%	-10.5%	-1.8%	-11.7%	-13.1%	25.8%
Pending Contracts		407	493	547	N/A	N/A	N/A
Change from prior year		-17.4%	-9.9%	17.6%			
Sales Volume (1,000s)		48,755	59,691	60,178	167,676	209,980	204,786
Change from prior year		-18.3%	-0.8%	62.8%	-20.1%	2.5%	45.0%
Average	Sale Price	235,530	234,084	209,681	220,918	216,251	197,861
	Change from prior year	0.6%	11.6%	14.0%	2.2%	9.3%	10.7%
	List Price of Actives	275,521	251,870	225,867	N/A	N/A	N/A
	Change from prior year	9.4%	11.5%	9.1%			
	Days on Market	36	22	39	44	36	50
Change from prior year	63.6%	-43.6%	-45.8%	22.2%	-28.0%	-35.9%	
	Percent of List	99.0%	100.0%	98.7%	97.9%	98.9%	98.2%
Change from prior year	-1.0%	1.3%	1.5%	-1.0%	0.7%	1.3%	
	Percent of Original	97.7%	99.5%	97.4%	95.9%	97.5%	96.8%
Change from prior year	-1.8%	2.2%	4.2%	-1.6%	0.7%	2.9%	
Median	Sale Price	221,000	212,000	189,500	205,000	195,000	178,500
	Change from prior year	4.2%	11.9%	10.2%	5.1%	9.2%	8.8%
	List Price of Actives	230,000	205,000	179,000	N/A	N/A	N/A
	Change from prior year	12.2%	14.5%	7.8%			
	Days on Market	9	5	8	16	10	15
Change from prior year	80.0%	-37.5%	-76.5%	60.0%	-33.3%	-63.4%	
	Percent of List	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Change from prior year	0.0%	0.0%	1.8%	0.0%	0.0%	1.8%	
	Percent of Original	100.0%	100.0%	100.0%	98.4%	100.0%	99.0%
Change from prior year	0.0%	0.0%	3.0%	-1.6%	1.0%	2.1%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**May
2023**

Flint Hills MLS Statistics



**FLINT HILLS
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Entire MLS System Closed Listings Analysis

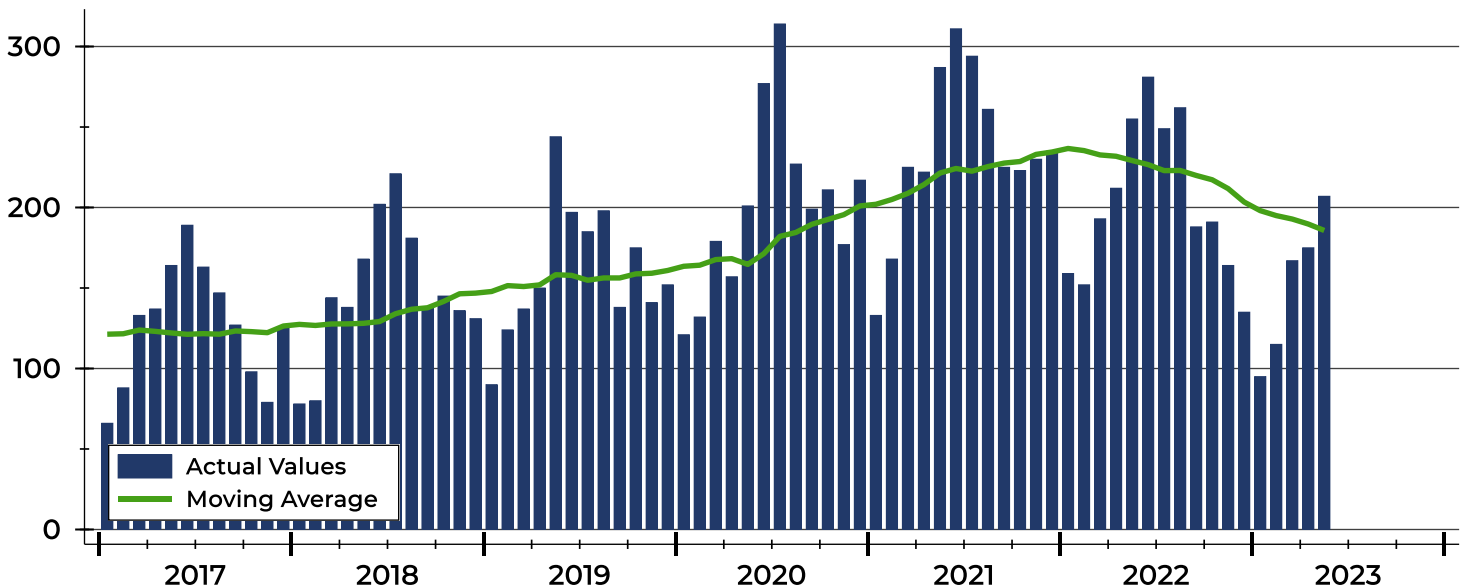
Summary Statistics for Closed Listings		2023	May 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		207	255	-18.8%	759	971	-21.8%
Volume (1,000s)		48,755	59,691	-18.3%	167,676	209,980	-20.1%
Months' Supply		2.0	1.5	33.3%	N/A	N/A	N/A
Average	Sale Price	235,530	234,084	0.6%	220,918	216,251	2.2%
	Days on Market	36	22	63.6%	44	36	22.2%
	Percent of List	99.0%	100.0%	-1.0%	97.9%	98.9%	-1.0%
	Percent of Original	97.7%	99.5%	-1.8%	95.9%	97.5%	-1.6%
Median	Sale Price	221,000	212,000	4.2%	205,000	195,000	5.1%
	Days on Market	9	5	80.0%	16	10	60.0%
	Percent of List	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
	Percent of Original	100.0%	100.0%	0.0%	98.4%	100.0%	-1.6%

A total of 207 homes sold in the Flint Hills MLS system in May, down from 255 units in May 2022. Total sales volume fell to \$48.8 million compared to \$59.7 million in the previous year.

The median sales price in May was \$221,000, up 4.2% compared to the prior year. Median days on market was 9 days, down from 10 days in April, but up from 5 in May 2022.

History of Closed Listings

Units





**May
2023**

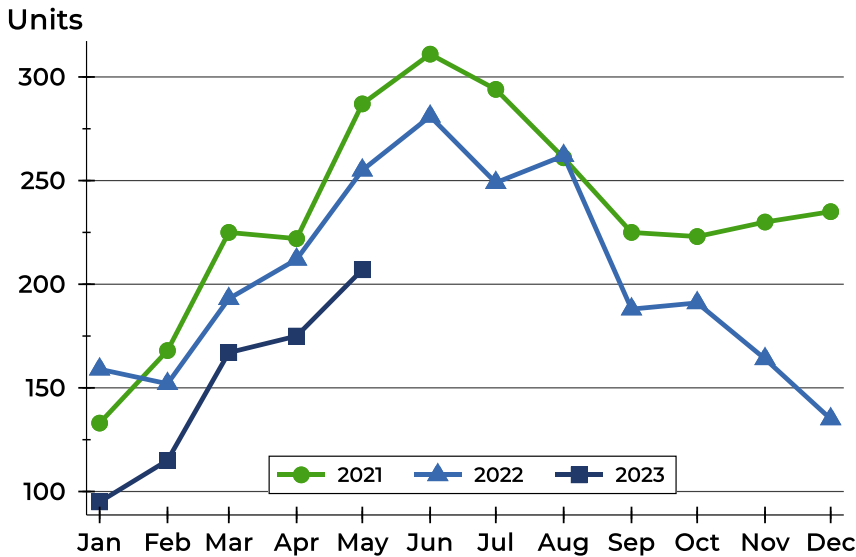
Flint Hills MLS Statistics



**FLINT HILLS
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Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	133	159	95
February	168	152	115
March	225	193	167
April	222	212	175
May	287	255	207
June	311	281	
July	294	249	
August	261	262	
September	225	188	
October	223	191	
November	230	164	
December	235	135	

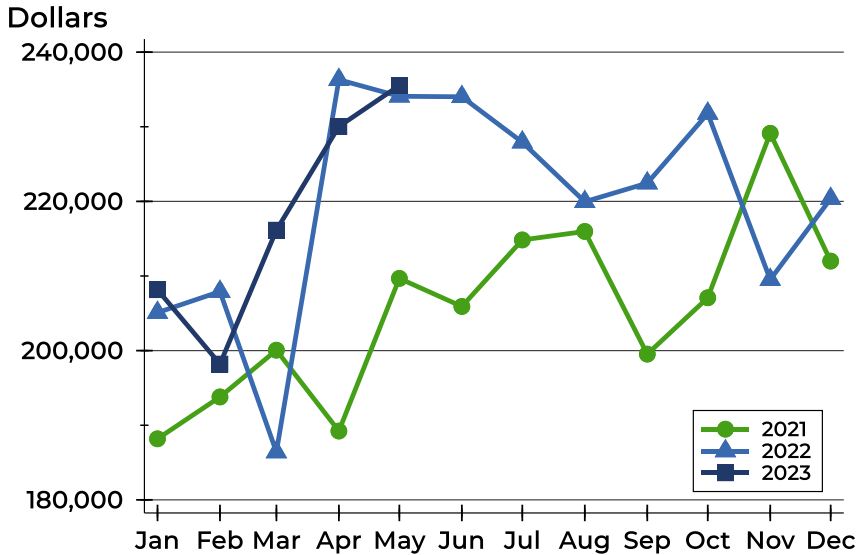
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.0%	0.4	15,000	15,000	24	24	66.7%	66.7%	60.0%	60.0%
\$25,000-\$49,999	7	3.4%	1.6	40,464	40,250	37	15	93.2%	95.0%	85.9%	90.0%
\$50,000-\$99,999	9	4.3%	2.7	76,267	77,500	58	8	94.1%	94.7%	91.2%	94.7%
\$100,000-\$124,999	14	6.8%	1.9	114,807	115,500	46	8	100.2%	97.1%	98.5%	95.2%
\$125,000-\$149,999	14	6.8%	2.0	134,569	135,000	64	22	98.5%	100.0%	96.6%	100.0%
\$150,000-\$174,999	20	9.7%	1.5	163,620	164,250	18	4	98.7%	100.5%	98.3%	100.5%
\$175,000-\$199,999	18	8.7%	1.6	182,883	179,950	19	4	100.3%	100.6%	100.0%	100.6%
\$200,000-\$249,999	45	21.7%	1.3	226,084	225,000	33	9	99.9%	100.0%	98.6%	99.3%
\$250,000-\$299,999	31	15.0%	1.3	271,528	270,000	23	8	101.0%	101.4%	100.1%	100.0%
\$300,000-\$399,999	28	13.5%	2.8	344,529	339,500	38	13	99.5%	100.0%	98.8%	99.9%
\$400,000-\$499,999	12	5.8%	3.6	448,850	447,450	45	30	98.9%	99.3%	97.9%	98.9%
\$500,000-\$749,999	7	3.4%	5.1	582,200	556,500	69	21	98.7%	98.2%	99.7%	99.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



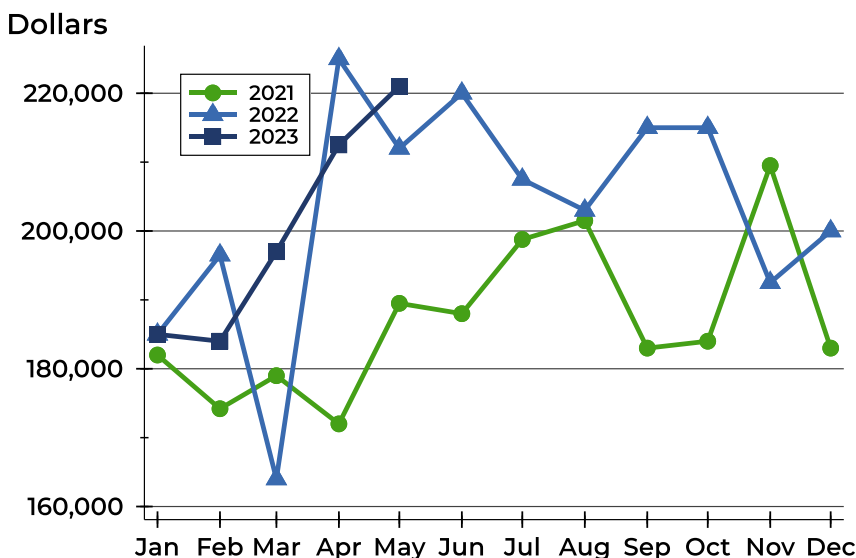
Entire MLS System Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	188,181	205,099	208,160
February	193,796	207,913	198,205
March	200,061	186,409	216,149
April	189,225	236,310	230,035
May	209,681	234,084	235,530
June	205,917	234,019	
July	214,832	227,936	
August	215,972	219,954	
September	199,533	222,446	
October	207,083	231,783	
November	229,123	209,518	
December	211,999	220,369	

Median Price

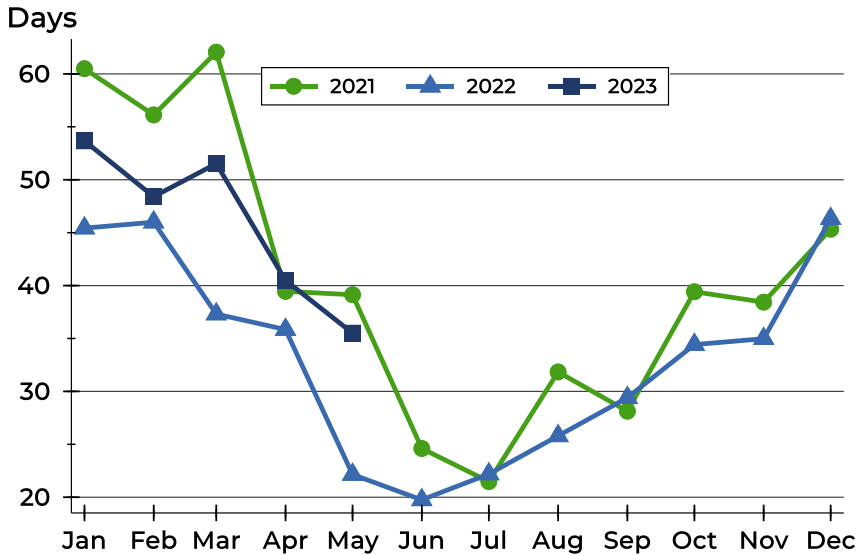


Month	2021	2022	2023
January	182,000	185,000	185,000
February	174,200	196,500	184,000
March	179,000	164,000	197,000
April	172,000	225,000	212,500
May	189,500	212,000	221,000
June	188,000	220,000	
July	198,775	207,500	
August	201,500	203,000	
September	183,000	215,000	
October	184,000	215,000	
November	209,500	192,500	
December	183,000	200,000	



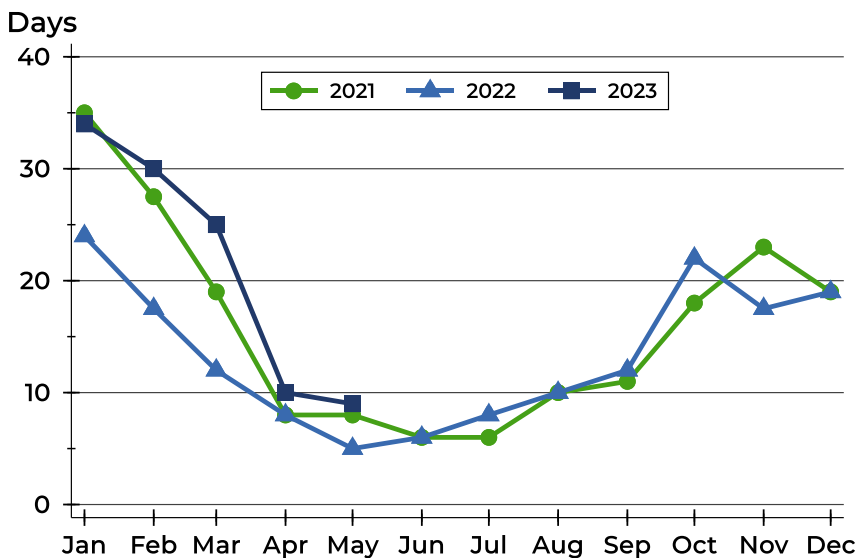
Entire MLS System Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	60	45	54
February	56	46	48
March	62	37	52
April	39	36	40
May	39	22	36
June	25	20	
July	21	22	
August	32	26	
September	28	29	
October	39	34	
November	38	35	
December	45	46	

Median DOM



Month	2021	2022	2023
January	35	24	34
February	28	18	30
March	19	12	25
April	8	8	10
May	8	5	9
June	6	6	
July	6	8	
August	10	10	
September	11	12	
October	18	22	
November	23	18	
December	19	19	



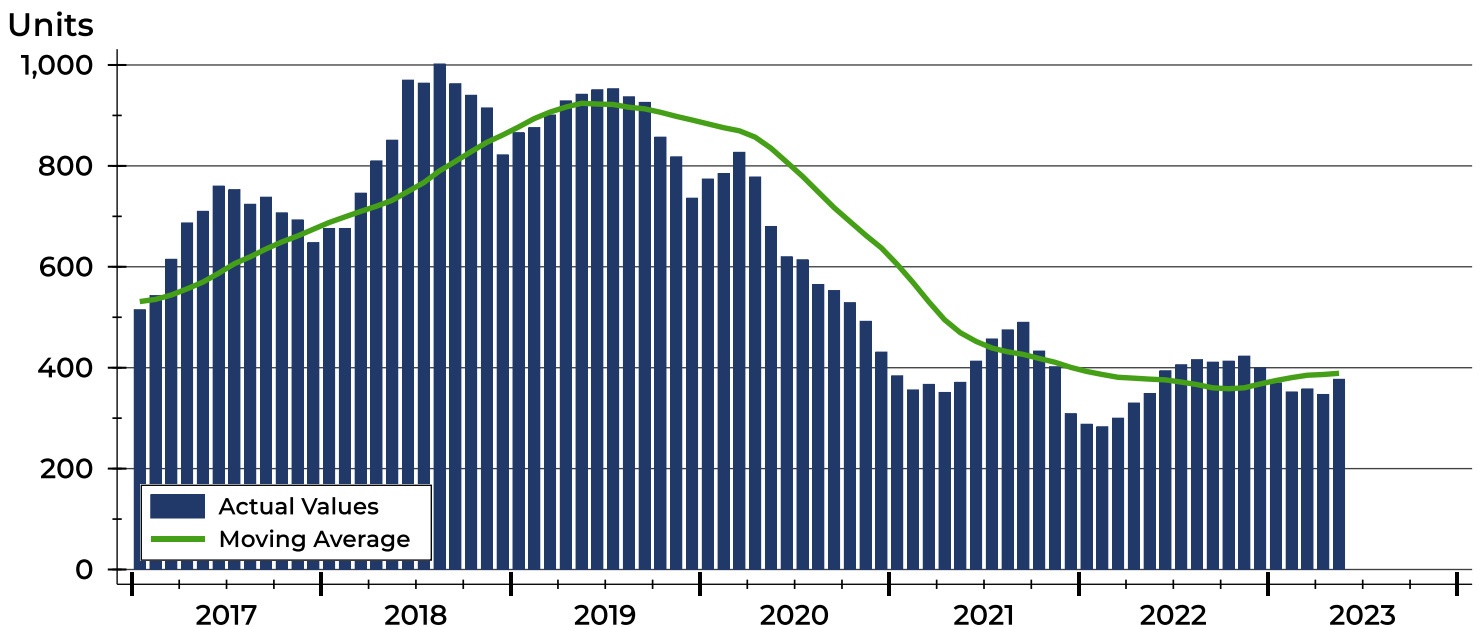
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2023	End of May 2022	Change
Active Listings		377	349	8.0%
Volume (1,000s)		103,871	87,903	18.2%
Months' Supply		2.0	1.5	33.3%
Average	List Price	275,521	251,870	9.4%
	Days on Market	73	71	2.8%
	Percent of Original	97.7%	97.8%	-0.1%
Median	List Price	230,000	205,000	12.2%
	Days on Market	49	41	19.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 377 homes were available for sale in the Flint Hills MLS system at the end of May. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of May was \$230,000, up 12.2% from 2022. The typical time on market for active listings was 49 days, up from 41 days a year earlier.

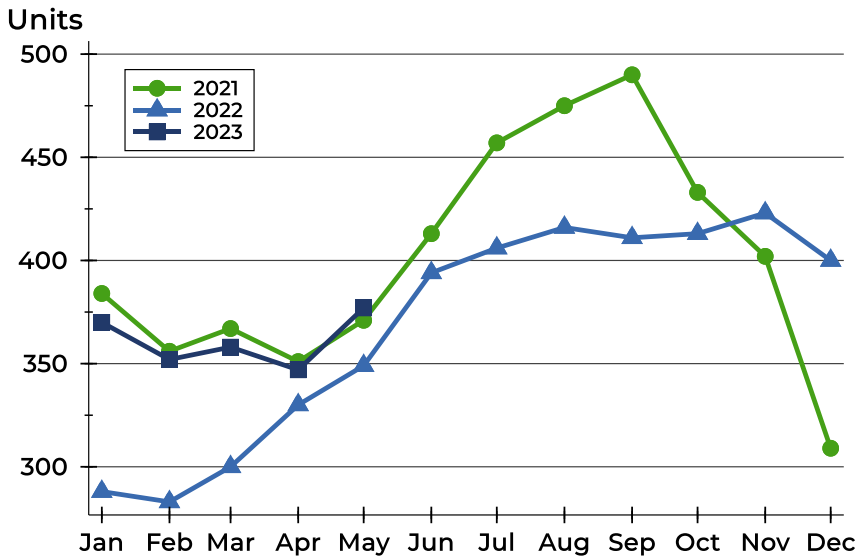
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	384	288	370
February	356	283	352
March	367	300	358
April	351	330	347
May	371	349	377
June	413	394	
July	457	406	
August	475	416	
September	490	411	
October	433	413	
November	402	423	
December	309	400	

Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.3%	0.4	19,900	19,900	14	14	100.0%	100.0%
\$25,000-\$49,999	7	1.9%	1.6	38,543	39,000	76	48	93.5%	100.0%
\$50,000-\$99,999	43	11.4%	2.7	81,058	84,700	102	64	94.8%	100.0%
\$100,000-\$124,999	25	6.6%	1.9	114,064	115,000	73	55	98.0%	100.0%
\$125,000-\$149,999	33	8.8%	2.0	137,512	135,900	55	41	98.6%	100.0%
\$150,000-\$174,999	27	7.2%	1.5	161,919	160,000	66	64	98.7%	100.0%
\$175,000-\$199,999	27	7.2%	1.6	188,656	189,000	78	57	98.0%	100.0%
\$200,000-\$249,999	41	10.9%	1.3	226,068	225,000	65	45	98.5%	100.0%
\$250,000-\$299,999	36	9.5%	1.3	276,194	277,000	60	47	98.1%	100.0%
\$300,000-\$399,999	72	19.1%	2.8	353,282	358,450	57	34	98.0%	100.0%
\$400,000-\$499,999	33	8.8%	3.6	443,305	444,000	92	43	98.3%	100.0%
\$500,000-\$749,999	22	5.8%	5.1	618,696	612,450	80	57	97.5%	100.0%
\$750,000-\$999,999	7	1.9%	N/A	886,114	950,000	141	100	94.3%	100.0%
\$1,000,000 and up	3	0.8%	N/A	1,383,333	1,250,000	129	66	100.0%	100.0%



**May
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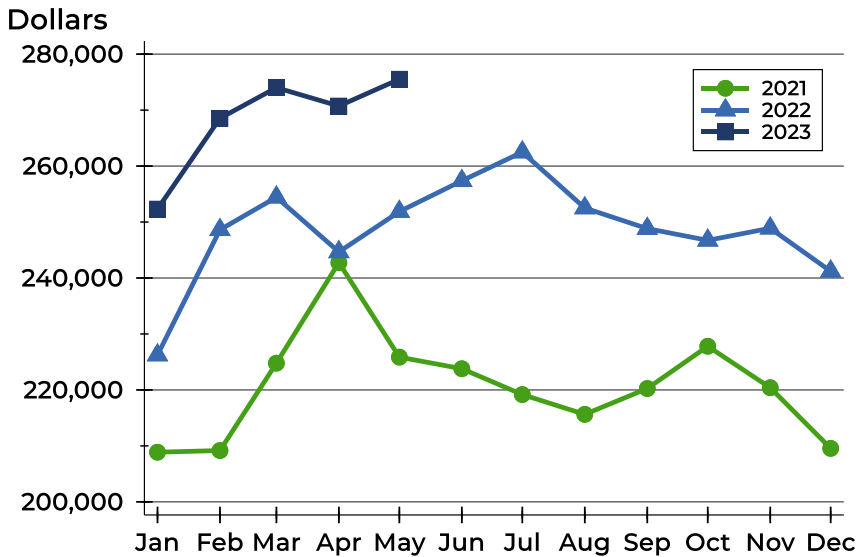
Flint Hills MLS Statistics



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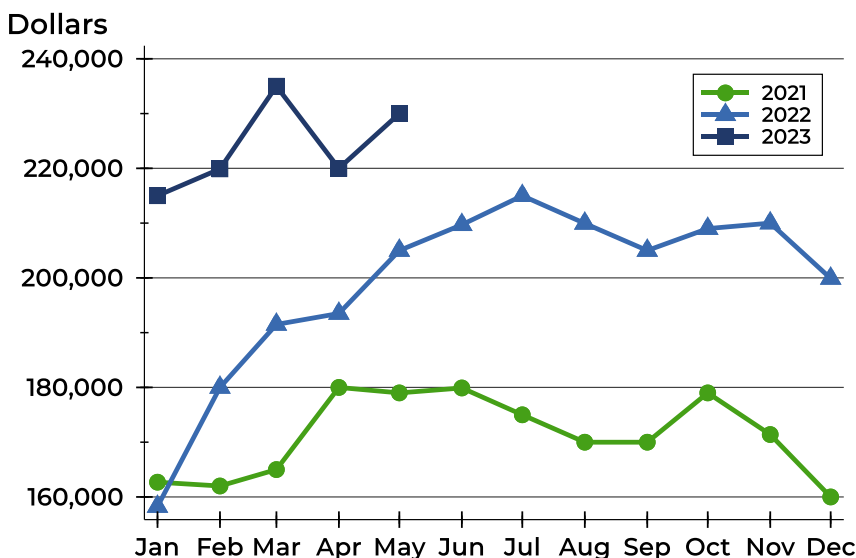
Entire MLS System Active Listings Analysis

Average Price



Month	2021	2022	2023
January	208,880	226,233	252,323
February	209,173	248,619	268,538
March	224,783	254,438	274,015
April	242,746	244,659	270,729
May	225,867	251,870	275,521
June	223,792	257,371	
July	219,178	262,496	
August	215,637	252,502	
September	220,257	248,830	
October	227,809	246,733	
November	220,400	248,900	
December	209,564	241,203	

Median Price

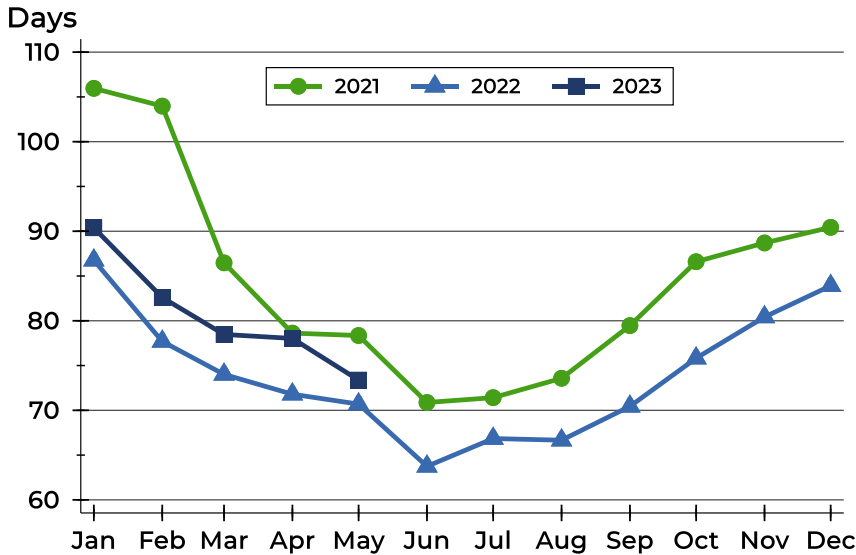


Month	2021	2022	2023
January	162,700	158,250	215,000
February	162,000	180,000	219,900
March	165,000	191,500	235,000
April	180,000	193,500	220,000
May	179,000	205,000	230,000
June	179,900	209,700	
July	175,000	215,000	
August	170,000	209,950	
September	170,000	205,000	
October	179,000	209,000	
November	171,400	210,000	
December	160,000	199,900	



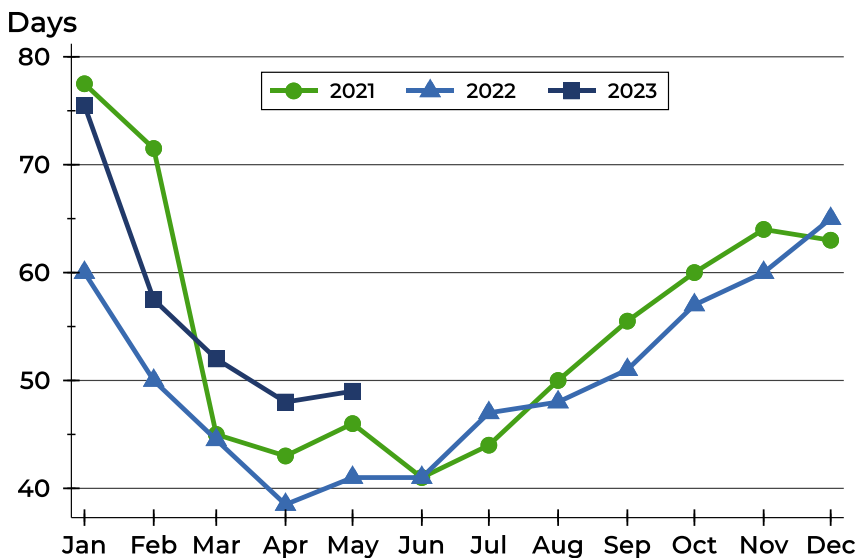
Entire MLS System Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	106	87	90
February	104	78	83
March	86	74	78
April	79	72	78
May	78	71	73
June	71	64	
July	71	67	
August	74	67	
September	79	70	
October	87	76	
November	89	80	
December	90	84	

Median DOM

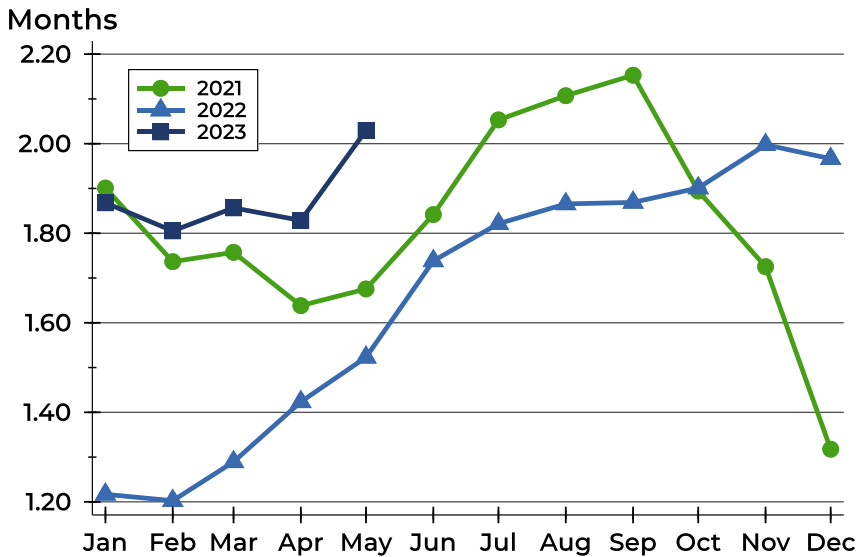


Month	2021	2022	2023
January	78	60	76
February	72	50	58
March	45	45	52
April	43	39	48
May	46	41	49
June	41	41	
July	44	47	
August	50	48	
September	56	51	
October	60	57	
November	64	60	
December	63	65	



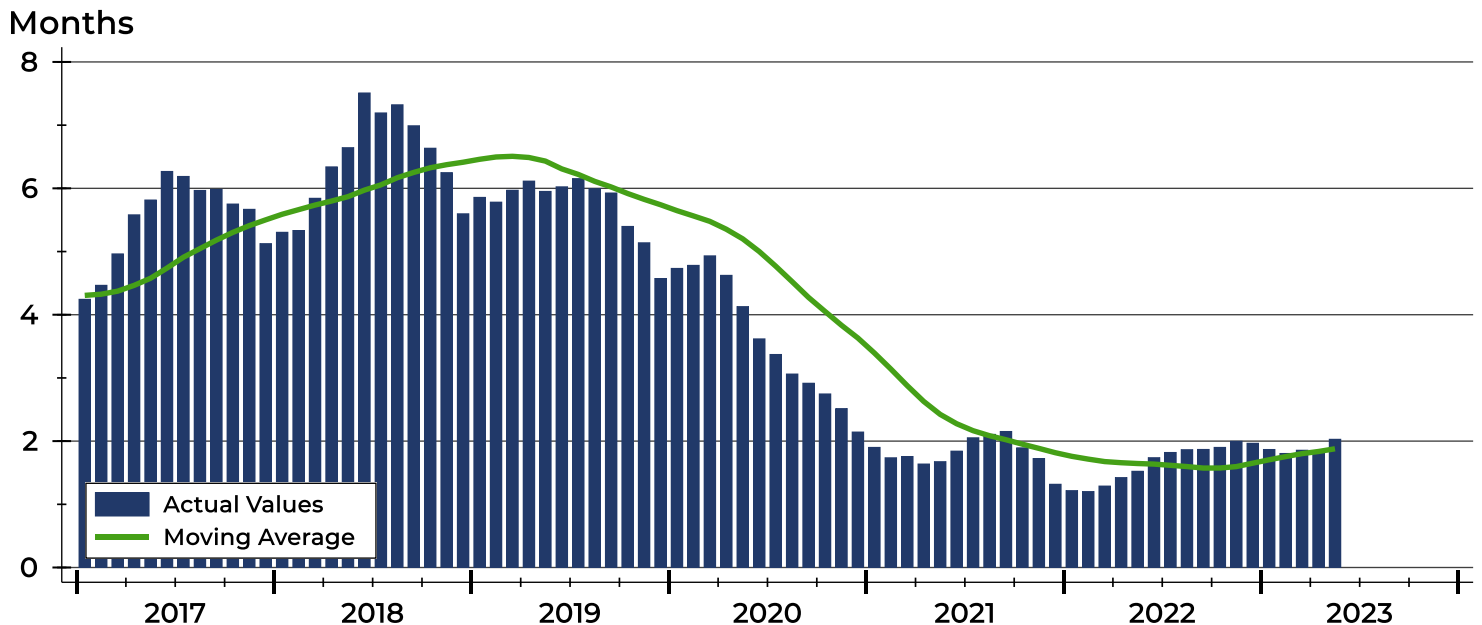
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.2	1.9
February	1.7	1.2	1.8
March	1.8	1.3	1.9
April	1.6	1.4	1.8
May	1.7	1.5	2.0
June	1.8	1.7	
July	2.1	1.8	
August	2.1	1.9	
September	2.2	1.9	
October	1.9	1.9	
November	1.7	2.0	
December	1.3	2.0	

History of Month's Supply





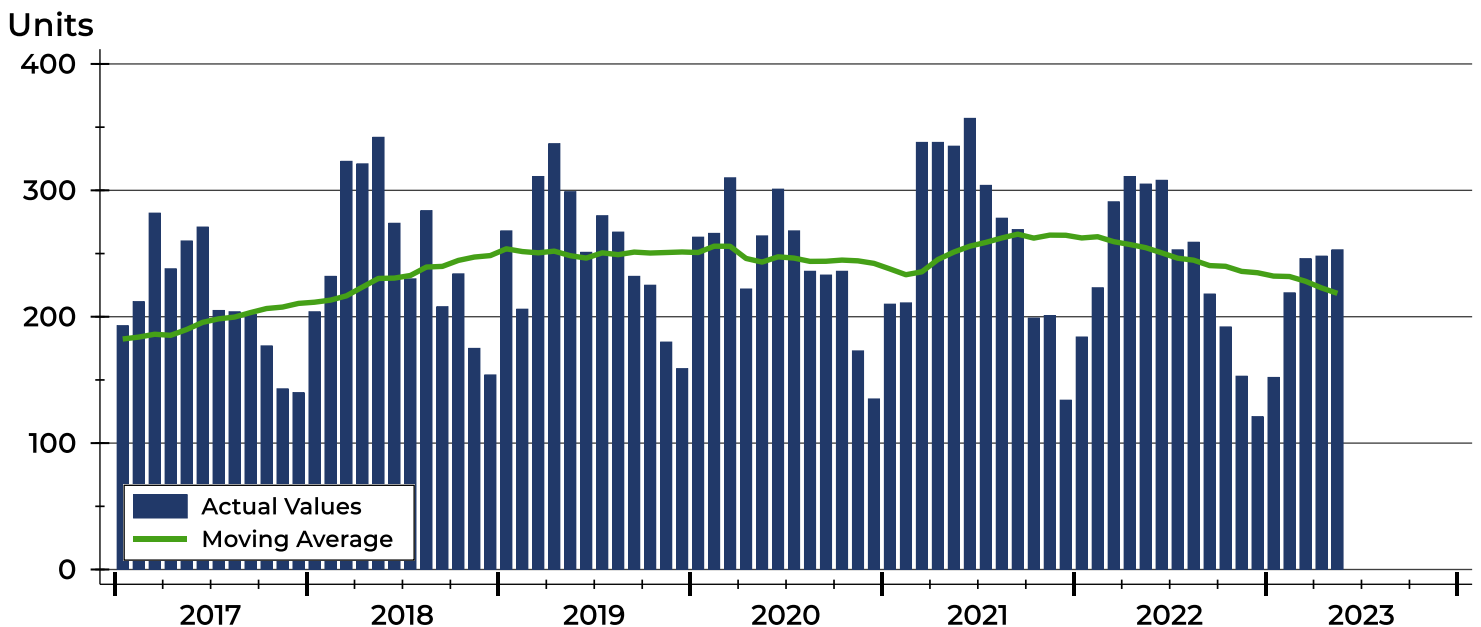
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2023	May 2022	Change
Current Month	New Listings	253	305	-17.0%
	Volume (1,000s)	65,402	72,442	-9.7%
	Average List Price	258,504	237,514	8.8%
	Median List Price	235,000	225,000	4.4%
Year-to-Date	New Listings	1,118	1,314	-14.9%
	Volume (1,000s)	280,704	312,903	-10.3%
	Average List Price	251,077	238,130	5.4%
	Median List Price	229,500	215,000	6.7%

A total of 253 new listings were added in the Flint Hills MLS system during May, down 17.0% from the same month in 2022. Year-to-date the Flint Hills MLS system has seen 1,118 new listings.

The median list price of these homes was \$235,000 up from \$225,000 in 2022.

History of New Listings





**May
2023**

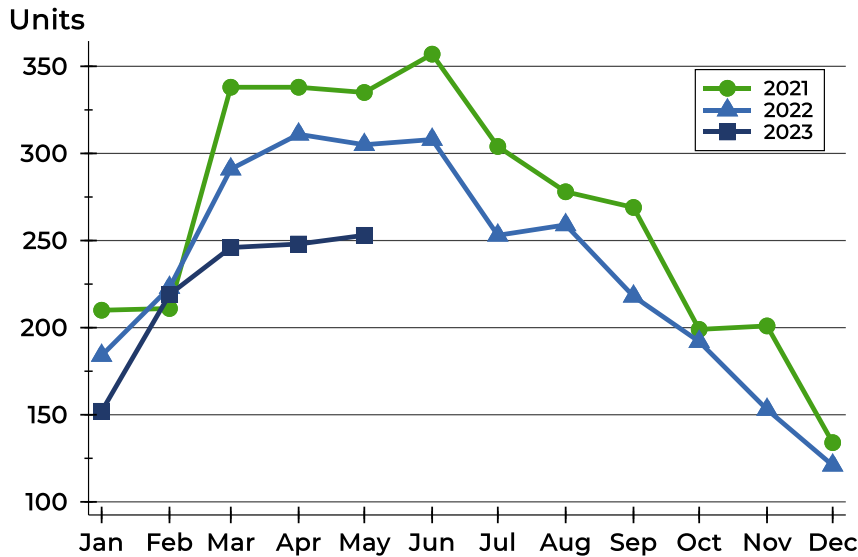
Flint Hills MLS Statistics



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Entire MLS System New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	210	184	152
February	211	223	219
March	338	291	246
April	338	311	248
May	335	305	253
June	357	308	
July	304	253	
August	278	259	
September	269	218	
October	199	192	
November	201	153	
December	134	121	

New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	17,450	17,450	11	11	100.0%	100.0%
\$25,000-\$49,999	4	1.6%	36,000	37,000	13	13	100.0%	100.0%
\$50,000-\$99,999	16	6.3%	75,706	77,000	15	17	99.8%	100.0%
\$100,000-\$124,999	9	3.6%	116,656	120,000	7	7	100.0%	100.0%
\$125,000-\$149,999	24	9.5%	137,675	137,450	16	15	99.6%	100.0%
\$150,000-\$174,999	15	5.9%	166,100	169,000	9	5	100.1%	100.0%
\$175,000-\$199,999	35	13.8%	186,343	185,000	9	6	100.0%	100.0%
\$200,000-\$249,999	33	13.0%	225,839	226,500	8	5	99.6%	100.0%
\$250,000-\$299,999	37	14.6%	276,130	275,000	13	8	99.5%	100.0%
\$300,000-\$399,999	45	17.8%	350,522	354,900	18	19	99.3%	100.0%
\$400,000-\$499,999	22	8.7%	438,932	437,450	18	17	98.8%	100.0%
\$500,000-\$749,999	10	4.0%	629,433	612,450	19	19	99.2%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.4%	1,250,000	1,250,000	33	33	100.0%	100.0%



**May
2023**

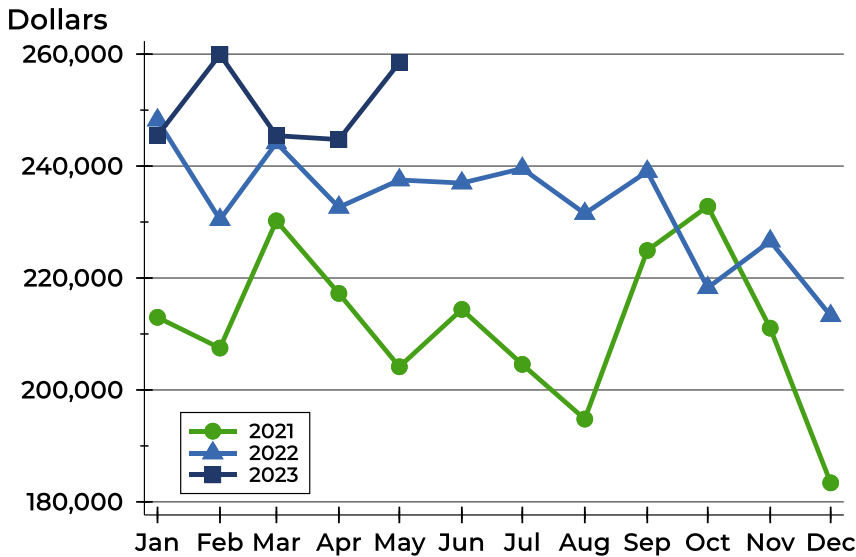
Flint Hills MLS Statistics



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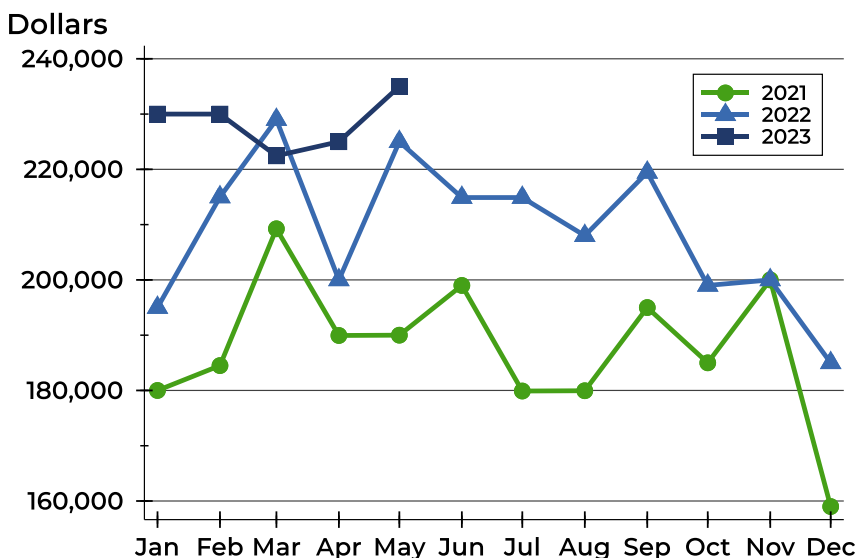
Entire MLS System New Listings Analysis

Average Price



Month	2021	2022	2023
January	212,979	248,217	245,444
February	207,485	230,433	259,924
March	230,215	244,155	245,437
April	217,248	232,630	244,736
May	204,140	237,514	258,504
June	214,392	236,966	
July	204,572	239,571	
August	194,796	231,514	
September	224,912	239,025	
October	232,814	218,256	
November	211,039	226,598	
December	183,401	213,250	

Median Price



Month	2021	2022	2023
January	180,000	195,000	230,000
February	184,500	215,000	230,000
March	209,250	229,000	222,450
April	189,950	200,000	225,000
May	190,000	225,000	235,000
June	199,000	214,900	
July	179,900	214,900	
August	179,950	208,000	
September	195,000	219,450	
October	185,000	199,000	
November	200,000	200,000	
December	159,000	185,000	



**May
2023**

Flint Hills MLS Statistics



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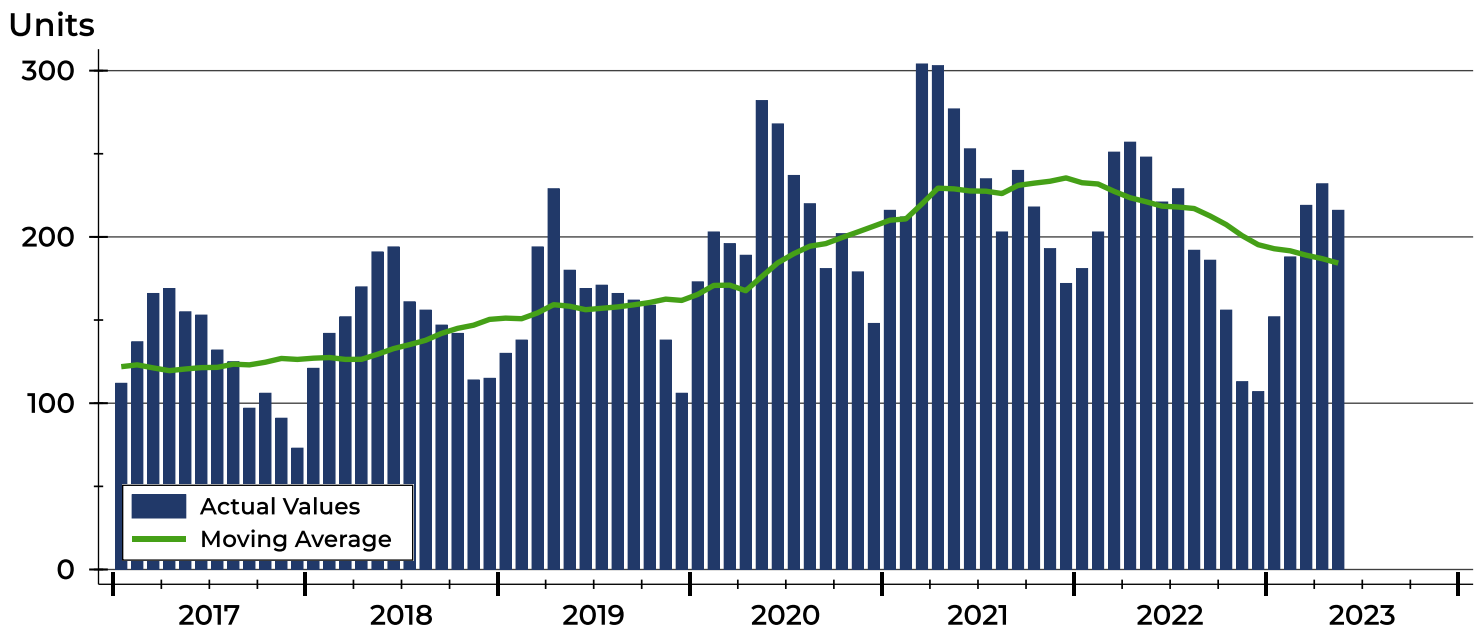
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2023	May 2022	Change	Year-to-Date		
		2023	2022	Change	2023	2022	Change
Contracts Written		216	248	-12.9%	1,007	1,140	-11.7%
Volume (1,000s)		52,075	55,428	-6.0%	234,514	257,753	-9.0%
Average	Sale Price	241,089	223,500	7.9%	232,884	226,099	3.0%
	Days on Market	30	23	30.4%	38	29	31.0%
	Percent of Original	98.4%	97.7%	0.7%	97.0%	98.4%	-1.4%
Median	Sale Price	219,500	206,000	6.6%	215,000	200,000	7.5%
	Days on Market	10	7	42.9%	12	7	71.4%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%

A total of 216 contracts for sale were written in the Flint Hills MLS system during the month of May, down from 248 in 2022. The median list price of these homes was \$219,500, up from \$206,000 the prior year.

Half of the homes that went under contract in May were on the market less than 10 days, compared to 7 days in May 2022.

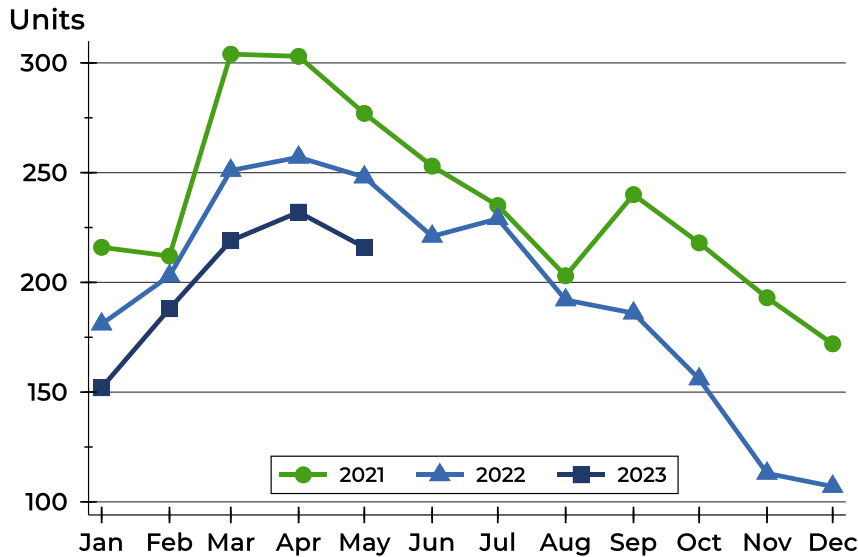
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	216	181	152
February	212	203	188
March	304	251	219
April	303	257	232
May	277	248	216
June	253	221	
July	235	229	
August	203	192	
September	240	186	
October	218	156	
November	193	113	
December	172	107	

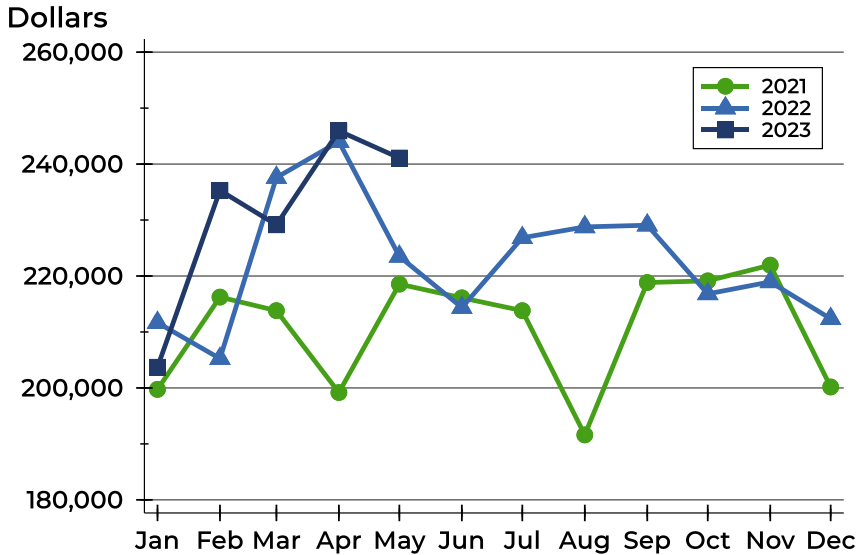
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.9%	13,500	13,500	4	4	100.0%	100.0%
\$25,000-\$49,999	4	1.9%	30,700	26,400	13	14	87.5%	100.0%
\$50,000-\$99,999	17	7.9%	78,818	79,900	39	35	95.1%	100.0%
\$100,000-\$124,999	15	6.9%	115,333	118,000	38	20	96.7%	100.0%
\$125,000-\$149,999	19	8.8%	134,626	134,900	19	18	99.2%	100.0%
\$150,000-\$174,999	13	6.0%	163,138	165,000	20	3	99.4%	100.0%
\$175,000-\$199,999	31	14.4%	188,126	186,000	14	6	99.6%	100.0%
\$200,000-\$249,999	26	12.0%	225,612	225,750	21	4	99.3%	100.0%
\$250,000-\$299,999	31	14.4%	275,294	277,500	22	6	99.2%	100.0%
\$300,000-\$399,999	37	17.1%	347,985	348,500	49	19	99.1%	100.0%
\$400,000-\$499,999	12	5.6%	445,325	437,500	27	14	97.4%	100.0%
\$500,000-\$749,999	7	3.2%	569,362	540,000	89	75	99.7%	100.0%
\$750,000-\$999,999	2	0.9%	870,000	870,000	65	65	91.3%	91.3%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



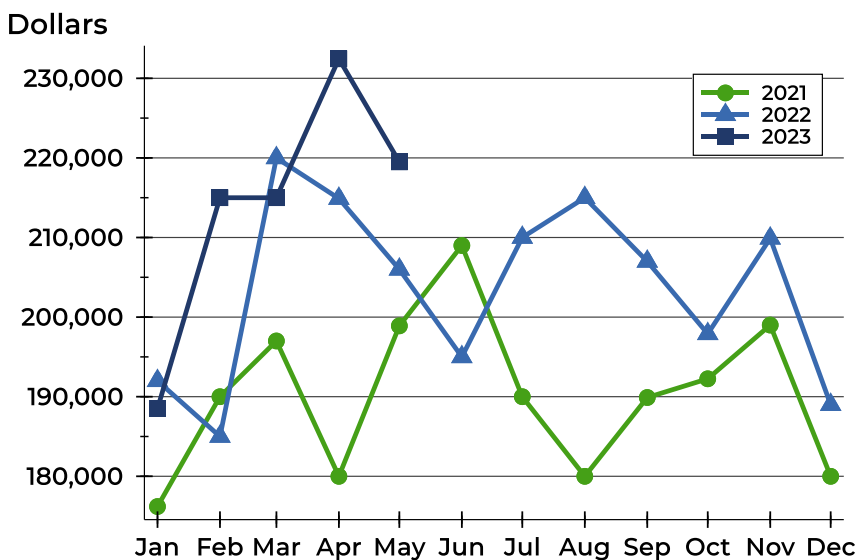
Entire MLS System Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	199,738	211,664	203,705
February	216,236	205,247	235,297
March	213,817	237,592	229,147
April	199,180	244,018	245,936
May	218,551	223,500	241,089
June	216,103	214,364	
July	213,811	226,836	
August	191,610	228,770	
September	218,836	229,072	
October	219,134	216,807	
November	221,945	218,954	
December	200,172	212,366	

Median Price

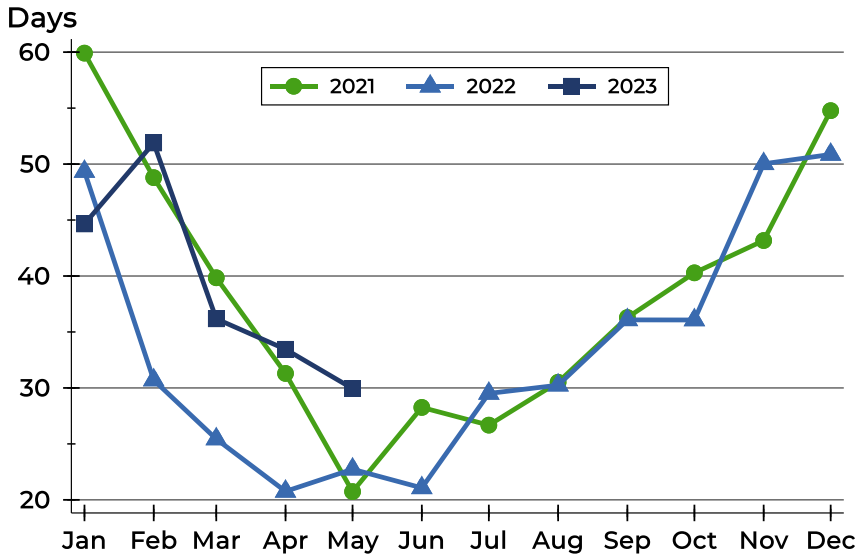


Month	2021	2022	2023
January	176,200	192,000	188,500
February	190,000	185,000	215,000
March	197,000	220,000	215,000
April	180,000	214,900	232,450
May	198,900	206,000	219,500
June	209,000	195,000	
July	190,000	210,000	
August	180,000	215,000	
September	189,900	207,000	
October	192,250	197,900	
November	199,000	209,900	
December	180,000	189,000	



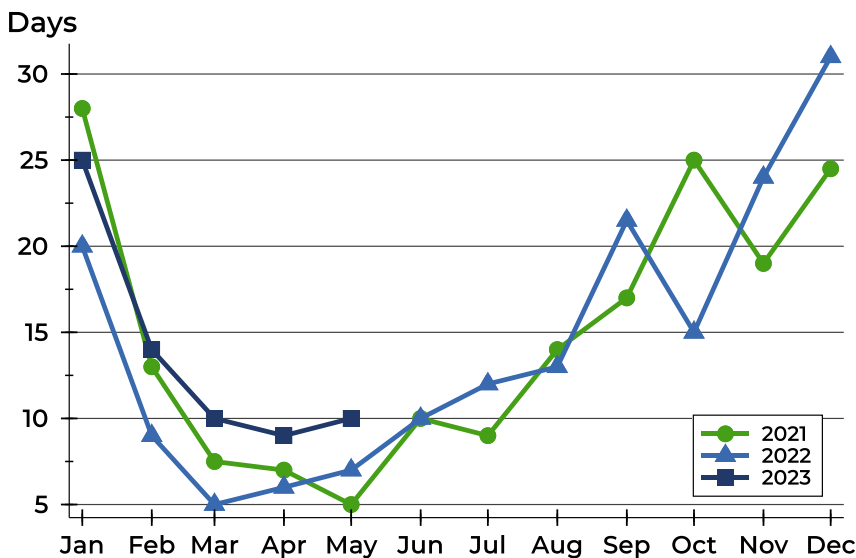
Entire MLS System Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	60	49	45
February	49	31	52
March	40	25	36
April	31	21	33
May	21	23	30
June	28	21	
July	27	30	
August	31	30	
September	36	36	
October	40	36	
November	43	50	
December	55	51	

Median DOM



Month	2021	2022	2023
January	28	20	25
February	13	9	14
March	8	5	10
April	7	6	9
May	5	7	10
June	10	10	
July	9	12	
August	14	13	
September	17	22	
October	25	15	
November	19	24	
December	25	31	



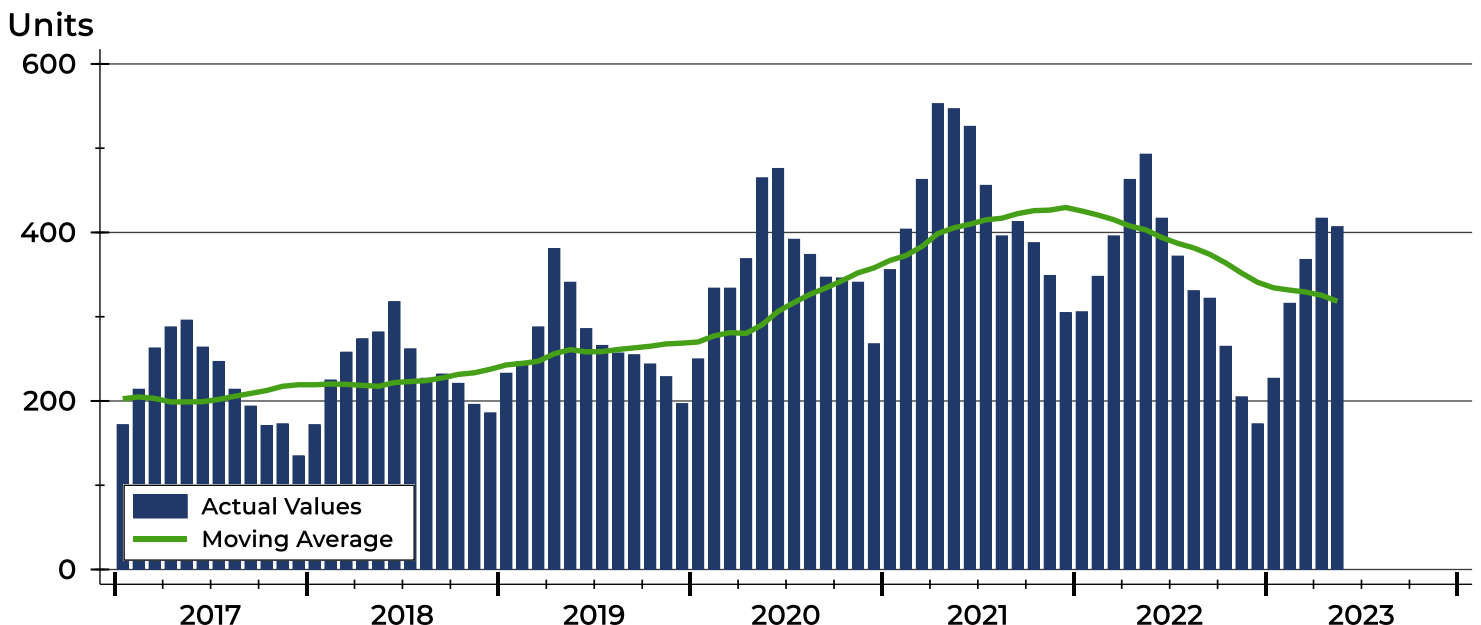
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of May 2022	Change
Pending Contracts		407	493	-17.4%
Volume (1,000s)		101,596	117,311	-13.4%
Average	List Price	249,623	237,952	4.9%
	Days on Market	32	24	33.3%
	Percent of Original	98.7%	99.0%	-0.3%
Median	List Price	230,000	215,000	7.0%
	Days on Market	9	6	50.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 407 listings in the Flint Hills MLS system had contracts pending at the end of May, down from 493 contracts pending at the end of May 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

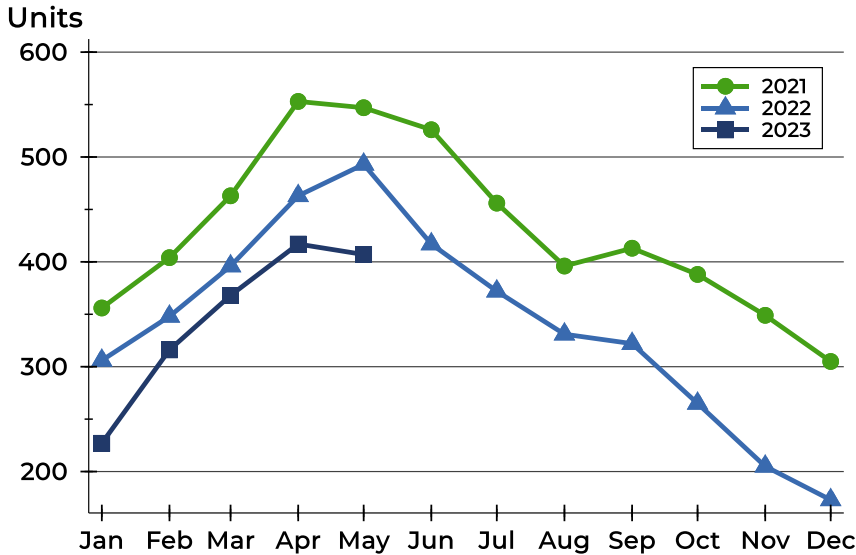
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	356	306	227
February	404	348	316
March	463	396	368
April	553	463	417
May	547	493	407
June	526	417	
July	456	372	
August	396	331	
September	413	322	
October	388	265	
November	349	205	
December	305	173	

Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.5%	13,500	13,500	4	4	100.0%	100.0%
\$25,000-\$49,999	8	2.0%	36,338	35,650	43	21	92.6%	100.0%
\$50,000-\$99,999	27	6.6%	76,693	79,000	40	30	97.0%	100.0%
\$100,000-\$124,999	23	5.7%	115,391	118,000	40	12	97.4%	100.0%
\$125,000-\$149,999	28	6.9%	135,159	135,000	27	16	99.7%	100.0%
\$150,000-\$174,999	33	8.1%	163,500	165,000	24	7	98.7%	100.0%
\$175,000-\$199,999	44	10.8%	187,986	185,500	16	4	99.2%	100.0%
\$200,000-\$249,999	59	14.5%	226,456	226,500	25	7	99.6%	100.0%
\$250,000-\$299,999	63	15.5%	274,995	275,000	16	6	100.0%	100.0%
\$300,000-\$399,999	79	19.4%	342,684	339,900	47	13	98.4%	100.0%
\$400,000-\$499,999	22	5.4%	442,869	437,500	42	19	98.4%	100.0%
\$500,000-\$749,999	17	4.2%	588,349	565,000	69	15	99.4%	100.0%
\$750,000-\$999,999	2	0.5%	800,000	800,000	71	71	85.4%	85.4%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



**May
2023**

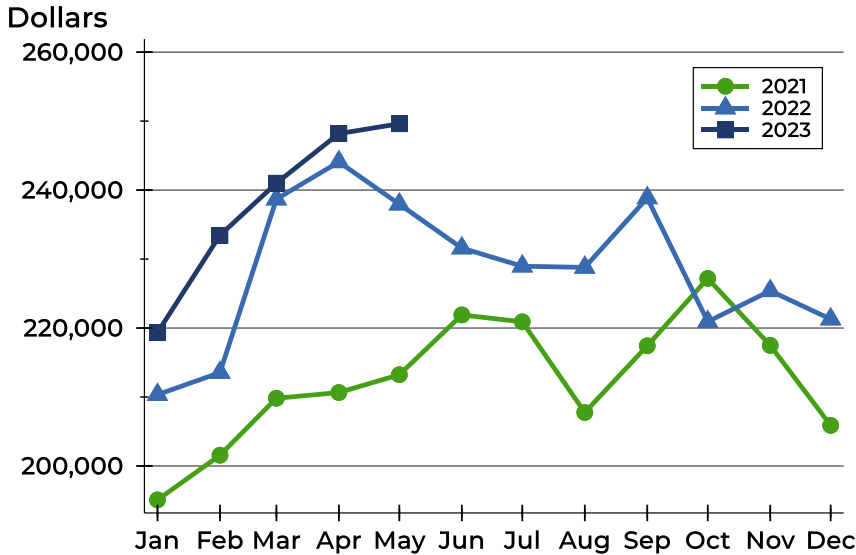
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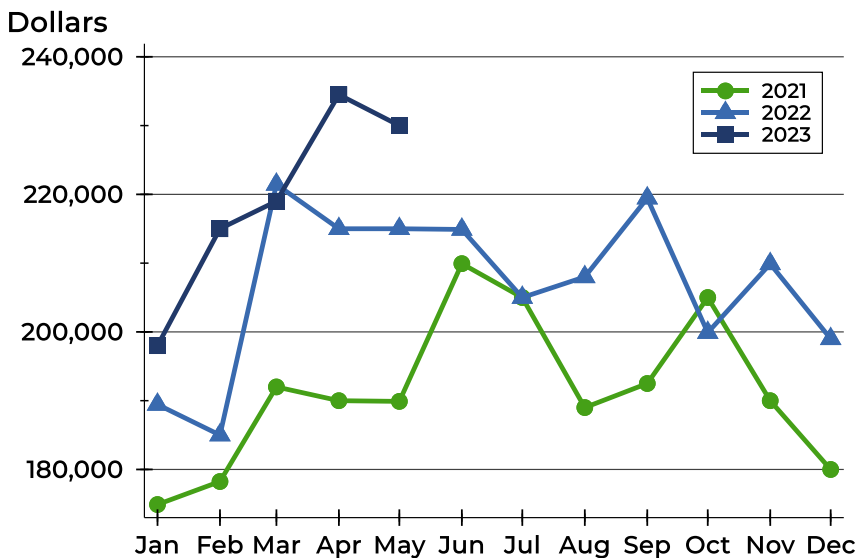
Entire MLS System Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	195,087	210,334	219,347
February	201,563	213,544	233,448
March	209,821	238,690	241,005
April	210,649	244,088	248,189
May	213,236	237,952	249,623
June	221,905	231,591	
July	220,905	228,963	
August	207,764	228,795	
September	217,430	238,856	
October	227,191	220,922	
November	217,486	225,397	
December	205,886	221,290	

Median Price

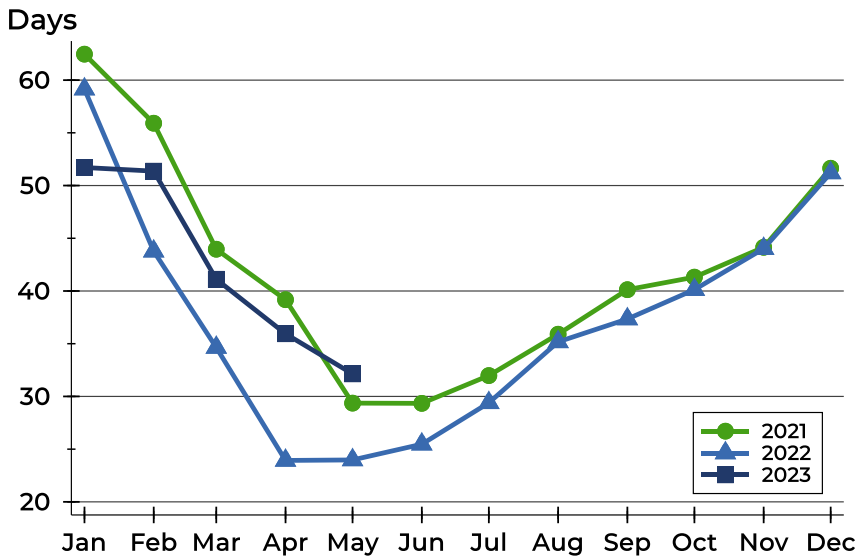


Month	2021	2022	2023
January	174,900	189,450	198,000
February	178,250	185,000	215,000
March	192,000	221,450	219,000
April	190,000	215,000	234,500
May	189,900	215,000	230,000
June	209,925	214,900	
July	205,000	205,000	
August	189,000	208,000	
September	192,500	219,450	
October	205,000	199,900	
November	190,000	209,900	
December	180,000	199,000	



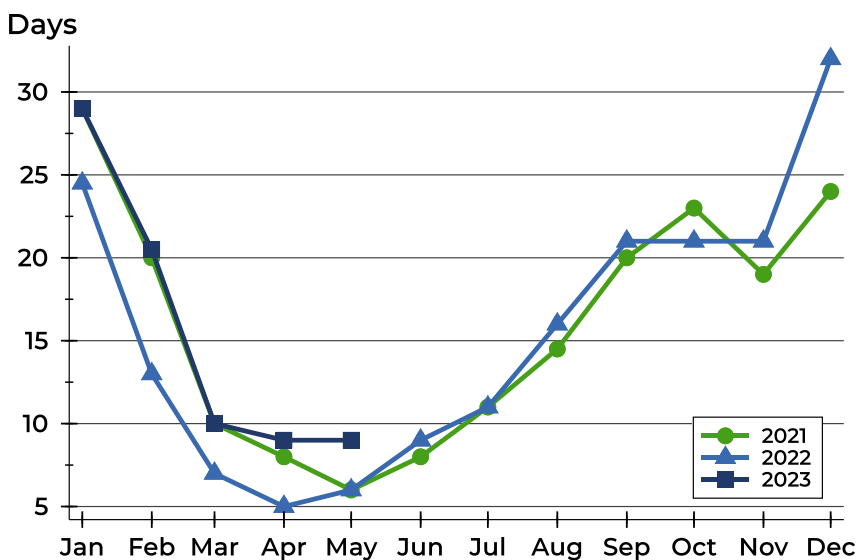
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	62	59	52
February	56	44	51
March	44	35	41
April	39	24	36
May	29	24	32
June	29	25	
July	32	29	
August	36	35	
September	40	37	
October	41	40	
November	44	44	
December	52	51	

Median DOM



Month	2021	2022	2023
January	29	25	29
February	20	13	21
March	10	7	10
April	8	5	9
May	6	6	9
June	8	9	
July	11	11	
August	15	16	
September	20	21	
October	23	21	
November	19	21	
December	24	32	