



**June  
2023**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Entire MLS System Housing Report



### Market Overview

#### Flint Hills MLS Home Sales Fell in June

Total home sales in the Flint Hills MLS system fell last month to 264 units, compared to 281 units in June 2022. Total sales volume was \$65.9 million, up from a year earlier.

The median sale price in June was \$230,000, up from \$220,000 a year earlier. Homes that sold in June were typically on the market for 10 days and sold for 100.0% of their list prices.

#### Flint Hills MLS Active Listings Up at End of June

The total number of active listings in the Flint Hills MLS system at the end of June was 402 units, up from 394 at the same point in 2022. This represents a 2.2 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$239,450.

During June, a total of 212 contracts were written down from 221 in June 2022. At the end of the month, there were 347 contracts still pending.

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**June  
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# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
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## Entire MLS System Summary Statistics

June MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>264</b>	<b>281</b>	<b>311</b>	<b>1,042</b>	<b>1,252</b>	<b>1,346</b>
Change from prior year		-6.0%	-9.6%	12.3%	-16.8%	-7.0%	26.1%
<b>Active Listings</b>		<b>402</b>	<b>394</b>	<b>413</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		2.0%	-4.6%	-33.4%			
<b>Months' Supply</b>		<b>2.2</b>	<b>1.7</b>	<b>1.8</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		29.4%	-5.6%	-50.0%			
<b>New Listings</b>		<b>248</b>	<b>308</b>	<b>357</b>	<b>1,379</b>	<b>1,622</b>	<b>1,789</b>
Change from prior year		-19.5%	-13.7%	18.6%	-15.0%	-9.3%	10.0%
<b>Contracts Written</b>		<b>212</b>	<b>221</b>	<b>253</b>	<b>1,210</b>	<b>1,361</b>	<b>1,565</b>
Change from prior year		-4.1%	-12.6%	-5.6%	-11.1%	-13.0%	19.4%
<b>Pending Contracts</b>		<b>347</b>	<b>417</b>	<b>526</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-16.8%	-20.7%	10.5%			
<b>Sales Volume (1,000s)</b>		<b>65,909</b>	<b>65,759</b>	<b>64,040</b>	<b>237,200</b>	<b>275,739</b>	<b>268,826</b>
Change from prior year		0.2%	2.7%	14.9%	-14.0%	2.6%	36.5%
<b>Average</b>	<b>Sale Price</b>	<b>249,655</b>	<b>234,019</b>	<b>205,917</b>	<b>227,640</b>	<b>220,239</b>	<b>199,722</b>
	Change from prior year	6.7%	13.6%	2.3%	3.4%	10.3%	8.2%
	<b>List Price of Actives</b>	<b>278,352</b>	<b>257,371</b>	<b>223,792</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	8.2%	15.0%	7.5%			
	<b>Days on Market</b>	<b>30</b>	<b>20</b>	<b>25</b>	<b>40</b>	<b>32</b>	<b>44</b>
Change from prior year	50.0%	-20.0%	-59.7%	25.0%	-27.3%	-40.5%	
	<b>Percent of List</b>	<b>98.0%</b>	<b>99.8%</b>	<b>100.3%</b>	<b>97.9%</b>	<b>99.1%</b>	<b>98.7%</b>
Change from prior year	-1.8%	-0.5%	3.2%	-1.2%	0.4%	1.8%	
	<b>Percent of Original</b>	<b>96.9%</b>	<b>99.0%</b>	<b>99.6%</b>	<b>96.2%</b>	<b>97.8%</b>	<b>97.4%</b>
Change from prior year	-2.1%	-0.6%	4.6%	-1.6%	0.4%	3.2%	
<b>Median</b>	<b>Sale Price</b>	<b>230,000</b>	<b>220,000</b>	<b>188,000</b>	<b>210,250</b>	<b>200,000</b>	<b>180,000</b>
	Change from prior year	4.5%	17.0%	-1.1%	5.1%	11.1%	6.5%
	<b>List Price of Actives</b>	<b>239,450</b>	<b>209,700</b>	<b>179,900</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	14.2%	16.6%	9.1%			
	<b>Days on Market</b>	<b>10</b>	<b>6</b>	<b>6</b>	<b>14</b>	<b>9</b>	<b>12</b>
Change from prior year	66.7%	0.0%	-82.4%	55.6%	-25.0%	-68.4%	
	<b>Percent of List</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	0.0%	0.0%	1.6%	0.0%	0.0%	1.7%	
	<b>Percent of Original</b>	<b>99.7%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.7%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	-0.3%	0.0%	2.6%	-1.3%	0.0%	3.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Entire MLS System Closed Listings Analysis

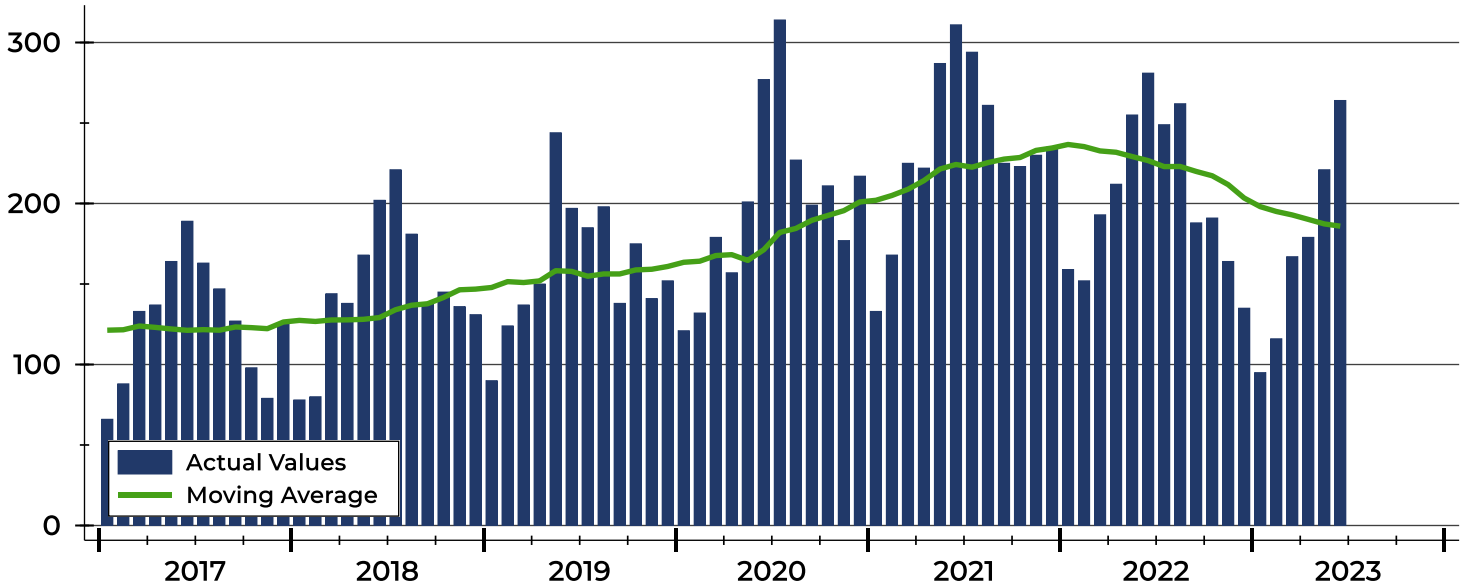
Summary Statistics for Closed Listings		2023	June 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		<b>264</b>	281	-6.0%	<b>1,042</b>	1,252	-16.8%
Volume (1,000s)		<b>65,909</b>	65,759	0.2%	<b>237,200</b>	275,739	-14.0%
Months' Supply		<b>2.2</b>	1.7	29.4%	<b>N/A</b>	N/A	N/A
Average	Sale Price	<b>249,655</b>	234,019	6.7%	<b>227,640</b>	220,239	3.4%
	Days on Market	<b>30</b>	20	50.0%	<b>40</b>	32	25.0%
	Percent of List	<b>98.0%</b>	99.8%	-1.8%	<b>97.9%</b>	99.1%	-1.2%
	Percent of Original	<b>96.9%</b>	99.0%	-2.1%	<b>96.2%</b>	97.8%	-1.6%
Median	Sale Price	<b>230,000</b>	220,000	4.5%	<b>210,250</b>	200,000	5.1%
	Days on Market	<b>10</b>	6	66.7%	<b>14</b>	9	55.6%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>99.7%</b>	100.0%	-0.3%	<b>98.7%</b>	100.0%	-1.3%

A total of 264 homes sold in the Flint Hills MLS system in June, down from 281 units in June 2022. Total sales volume rose to \$65.9 million compared to \$65.8 million in the previous year.

The median sales price in June was \$230,000, up 4.5% compared to the prior year. Median days on market was 10 days, up from 9 days in May, and up from 6 in June 2022.

## History of Closed Listings

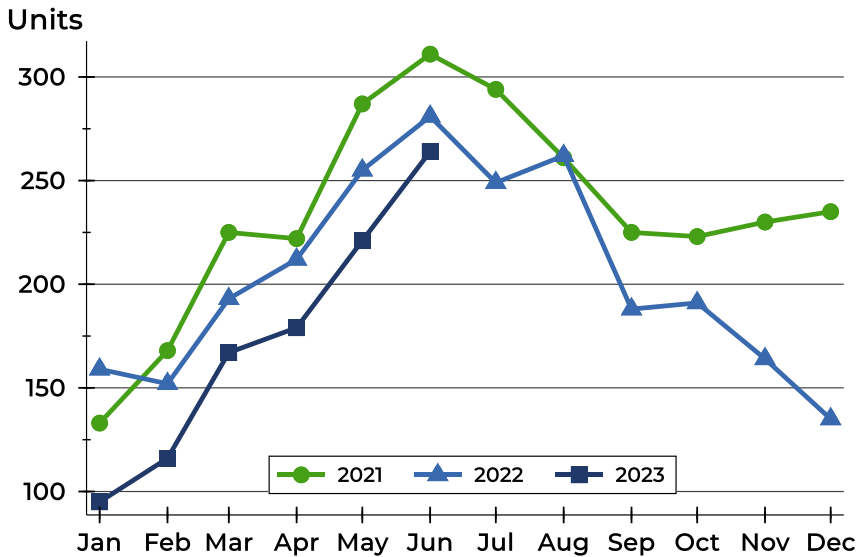
Units





## Entire MLS System Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	133	159	95
February	168	152	116
March	225	193	167
April	222	212	179
May	287	255	221
June	311	281	264
July	294	249	
August	261	262	
September	225	188	
October	223	191	
November	230	164	
December	235	135	

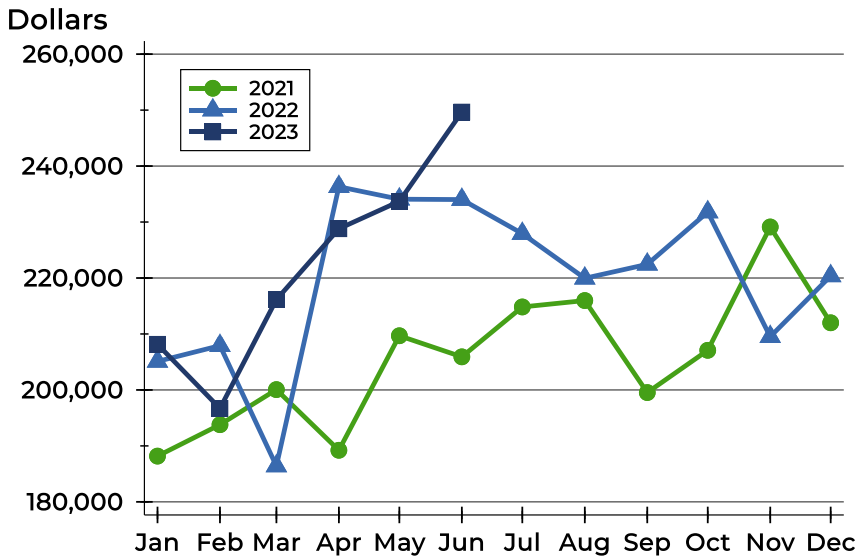
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.1%	0.0	14,000	11,000	4	4	80.8%	84.0%	80.8%	84.0%
\$25,000-\$49,999	5	1.9%	2.2	38,100	38,000	50	21	86.5%	87.4%	86.5%	87.4%
\$50,000-\$99,999	17	6.4%	2.7	76,476	79,000	56	47	90.2%	94.9%	87.2%	87.8%
\$100,000-\$124,999	10	3.8%	2.2	113,300	113,500	29	26	94.5%	96.0%	93.4%	95.7%
\$125,000-\$149,999	19	7.2%	2.0	136,995	138,000	29	9	99.8%	100.0%	99.3%	100.0%
\$150,000-\$174,999	20	7.6%	1.6	161,088	162,250	12	4	98.4%	98.8%	97.3%	98.8%
\$175,000-\$199,999	30	11.4%	1.0	187,478	186,650	21	11	99.1%	100.0%	97.9%	99.0%
\$200,000-\$249,999	47	17.8%	1.8	224,240	225,000	19	4	99.4%	100.0%	99.0%	100.0%
\$250,000-\$299,999	33	12.5%	1.8	273,334	275,000	20	8	98.8%	100.0%	98.4%	100.0%
\$300,000-\$399,999	51	19.3%	2.7	343,876	342,500	46	18	98.9%	100.0%	97.6%	100.0%
\$400,000-\$499,999	16	6.1%	3.9	433,541	427,500	42	20	100.7%	100.0%	99.4%	99.6%
\$500,000-\$749,999	12	4.5%	4.9	580,045	570,000	34	9	99.8%	100.0%	99.5%	100.0%
\$750,000-\$999,999	1	0.4%	10.0	800,000	800,000	67	67	94.1%	94.1%	66.7%	66.7%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



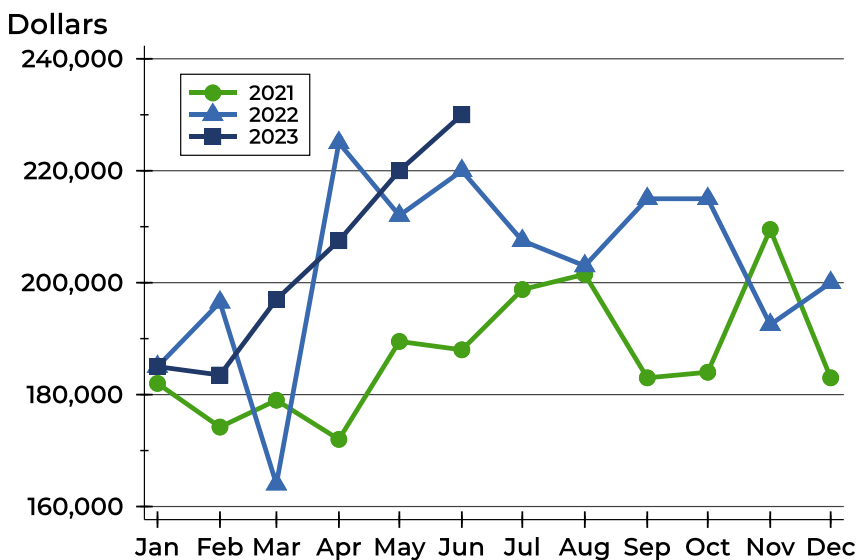
## Entire MLS System Closed Listings Analysis

### Average Price



Month	2021	2022	2023
January	188,181	205,099	<b>208,160</b>
February	193,796	207,913	<b>196,703</b>
March	200,061	186,409	<b>216,149</b>
April	189,225	236,310	<b>228,800</b>
May	209,681	234,084	<b>233,696</b>
June	205,917	234,019	<b>249,655</b>
July	214,832	227,936	
August	215,972	219,954	
September	199,533	222,446	
October	207,083	231,783	
November	229,123	209,518	
December	211,999	220,369	

### Median Price

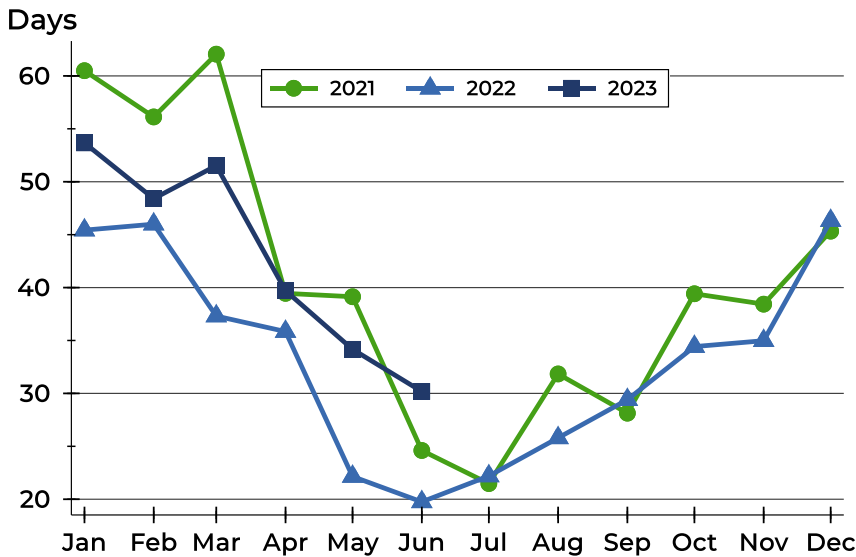


Month	2021	2022	2023
January	182,000	185,000	<b>185,000</b>
February	174,200	196,500	<b>183,500</b>
March	179,000	164,000	<b>197,000</b>
April	172,000	225,000	<b>207,500</b>
May	189,500	212,000	<b>220,000</b>
June	188,000	220,000	<b>230,000</b>
July	198,775	207,500	
August	201,500	203,000	
September	183,000	215,000	
October	184,000	215,000	
November	209,500	192,500	
December	183,000	200,000	



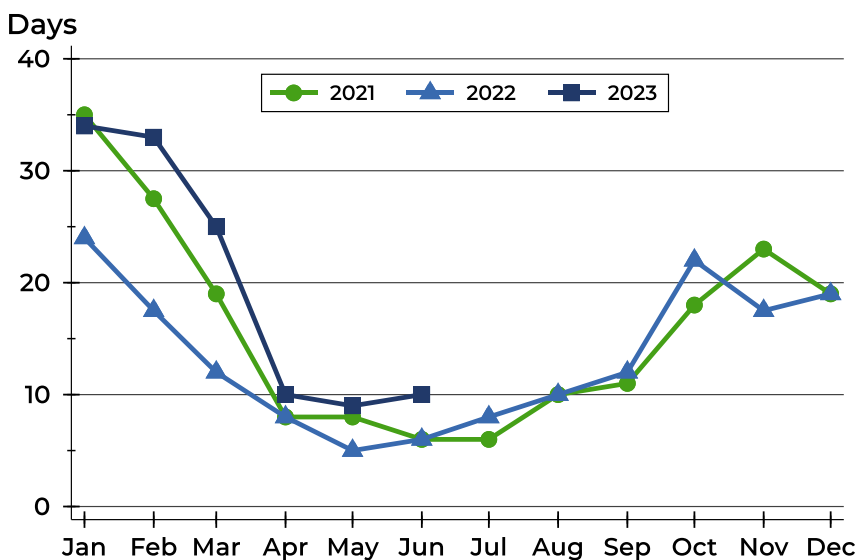
## Entire MLS System Closed Listings Analysis

### Average DOM



Month	2021	2022	2023
January	60	45	<b>54</b>
February	56	46	<b>48</b>
March	62	37	<b>52</b>
April	39	36	<b>40</b>
May	39	22	<b>34</b>
June	25	20	<b>30</b>
July	21	22	
August	32	26	
September	28	29	
October	39	34	
November	38	35	
December	45	46	

### Median DOM



Month	2021	2022	2023
January	35	24	<b>34</b>
February	28	18	<b>33</b>
March	19	12	<b>25</b>
April	8	8	<b>10</b>
May	8	5	<b>9</b>
June	6	6	<b>10</b>
July	6	8	
August	10	10	
September	11	12	
October	18	22	
November	23	18	
December	19	19	



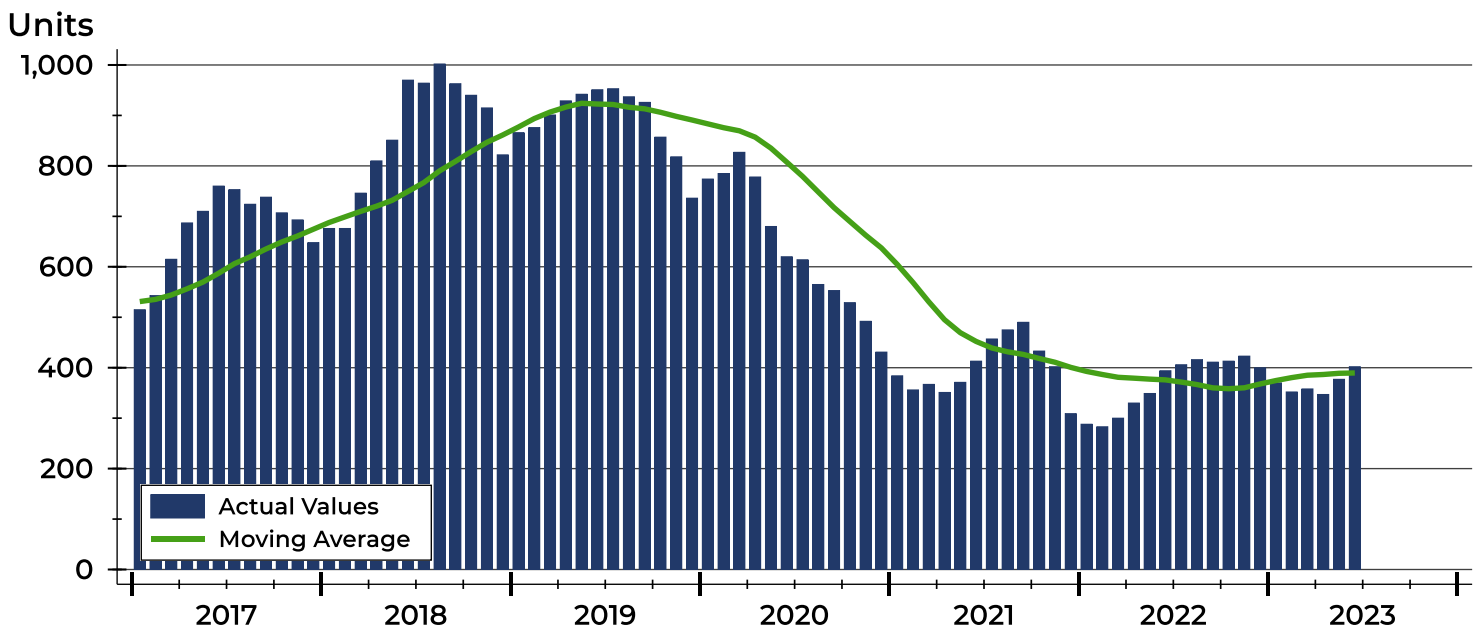
# Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2023	End of June 2022	Change
Active Listings		402	394	2.0%
Volume (1,000s)		111,897	101,404	10.3%
Months' Supply		2.2	1.7	29.4%
Average	List Price	278,352	257,371	8.2%
	Days on Market	73	64	14.1%
	Percent of Original	97.3%	97.8%	-0.5%
Median	List Price	239,450	209,700	14.2%
	Days on Market	53	41	29.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 402 homes were available for sale in the Flint Hills MLS system at the end of June. This represents a 2.2 months' supply of active listings.

The median list price of homes on the market at the end of June was \$239,450, up 14.2% from 2022. The typical time on market for active listings was 53 days, up from 41 days a year earlier.

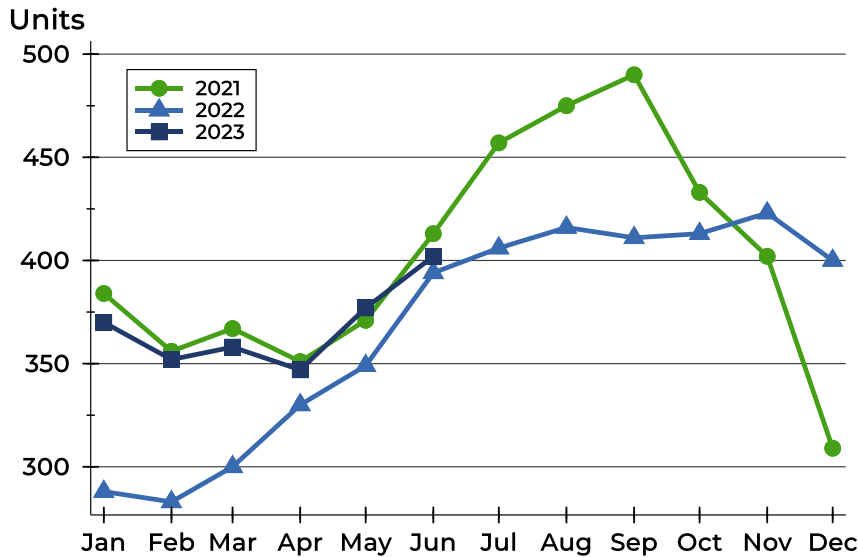
## History of Active Listings





## Entire MLS System Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
January	384	288	<b>370</b>
February	356	283	<b>352</b>
March	367	300	<b>358</b>
April	351	330	<b>347</b>
May	371	349	<b>377</b>
June	413	394	<b>402</b>
July	457	406	
August	475	416	
September	490	411	
October	433	413	
November	402	423	
December	309	400	

### Active Listings by Price Range

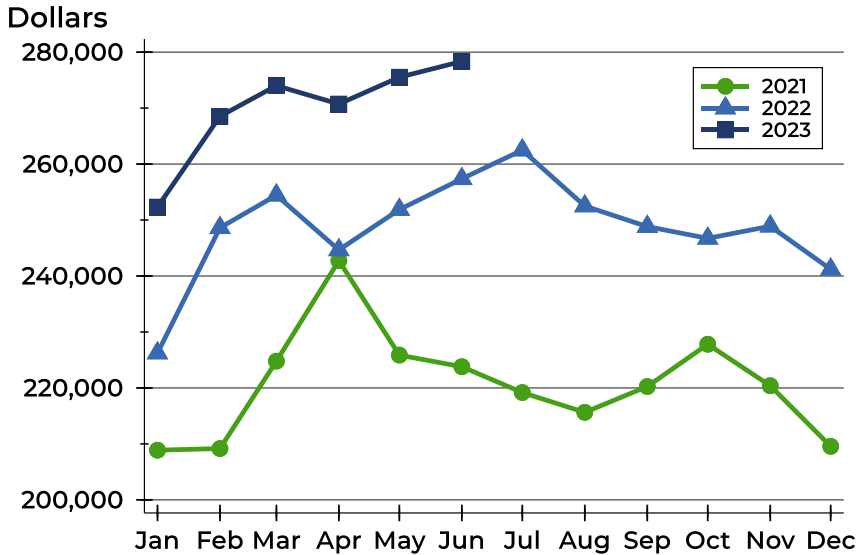
Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	0	0.0%	0.0	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	10	2.5%	2.2	36,470	35,000	101	61	87.5%	96.2%
\$50,000-\$99,999	42	10.4%	2.7	79,605	80,000	93	65	94.8%	100.0%
\$100,000-\$124,999	28	7.0%	2.2	115,229	115,000	76	85	98.1%	100.0%
\$125,000-\$149,999	32	8.0%	2.0	138,638	139,400	62	55	98.0%	100.0%
\$150,000-\$174,999	29	7.2%	1.6	163,397	165,000	82	70	97.7%	100.0%
\$175,000-\$199,999	17	4.2%	1.0	188,365	186,000	69	41	98.2%	100.0%
\$200,000-\$249,999	56	13.9%	1.8	228,160	230,000	52	23	98.5%	100.0%
\$250,000-\$299,999	46	11.4%	1.8	275,202	275,000	54	45	98.0%	100.0%
\$300,000-\$399,999	72	17.9%	2.7	355,365	359,000	60	45	97.9%	100.0%
\$400,000-\$499,999	36	9.0%	3.9	443,979	440,000	93	58	97.3%	98.3%
\$500,000-\$749,999	24	6.0%	4.9	609,254	599,675	89	65	96.8%	100.0%
\$750,000-\$999,999	5	1.2%	10.0	871,580	895,000	208	146	94.4%	98.0%
\$1,000,000 and up	5	1.2%	N/A	1,320,000	1,250,000	97	57	100.0%	100.0%





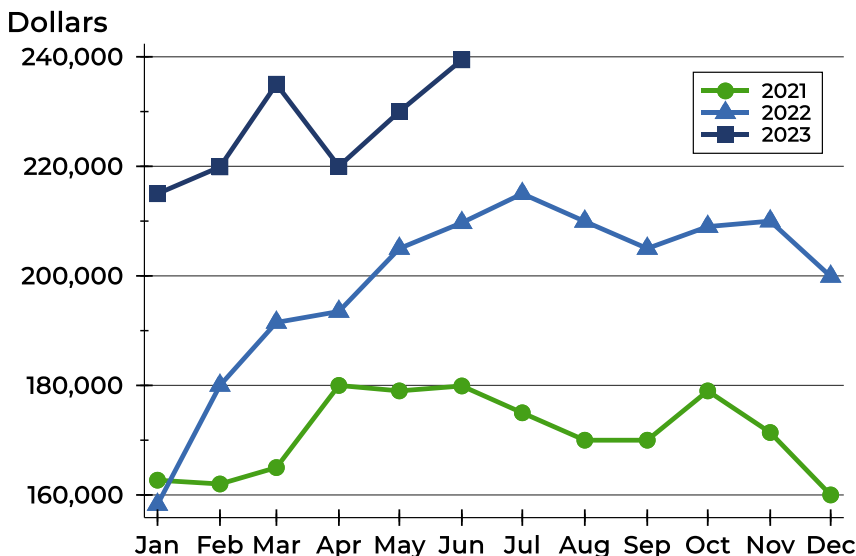
## Entire MLS System Active Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	208,880	226,233	<b>252,323</b>
<b>February</b>	209,173	248,619	<b>268,538</b>
<b>March</b>	224,783	254,438	<b>274,015</b>
<b>April</b>	242,746	244,659	<b>270,729</b>
<b>May</b>	225,867	251,870	<b>275,521</b>
<b>June</b>	223,792	257,371	<b>278,352</b>
<b>July</b>	219,178	262,496	
<b>August</b>	215,637	252,502	
<b>September</b>	220,257	248,830	
<b>October</b>	227,809	246,733	
<b>November</b>	220,400	248,900	
<b>December</b>	209,564	241,203	

### Median Price

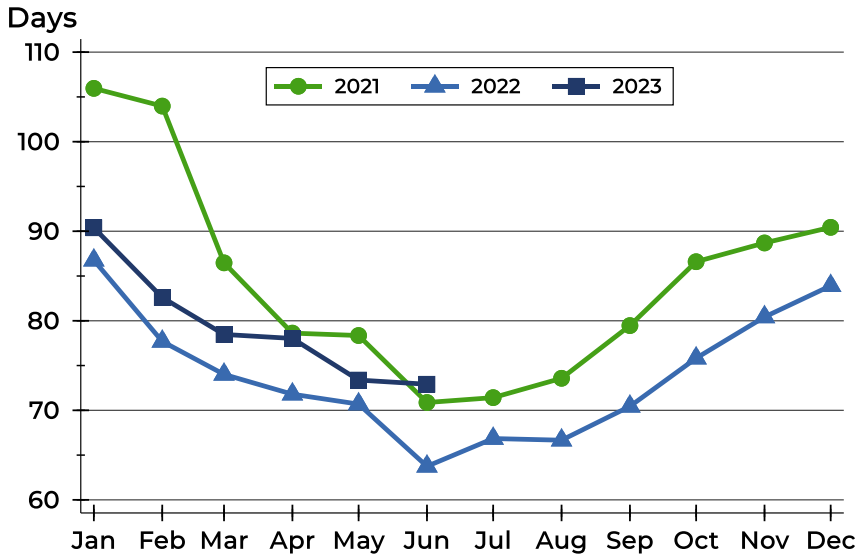


Month	2021	2022	2023
<b>January</b>	162,700	158,250	<b>215,000</b>
<b>February</b>	162,000	180,000	<b>219,900</b>
<b>March</b>	165,000	191,500	<b>235,000</b>
<b>April</b>	180,000	193,500	<b>220,000</b>
<b>May</b>	179,000	205,000	<b>230,000</b>
<b>June</b>	179,900	209,700	<b>239,450</b>
<b>July</b>	175,000	215,000	
<b>August</b>	170,000	209,950	
<b>September</b>	170,000	205,000	
<b>October</b>	179,000	209,000	
<b>November</b>	171,400	210,000	
<b>December</b>	160,000	199,900	



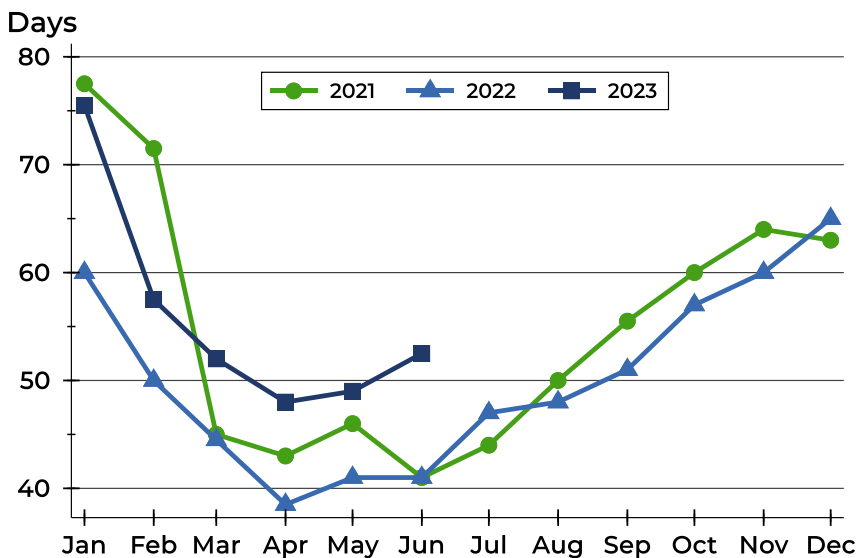
## Entire MLS System Active Listings Analysis

### Average DOM



Month	2021	2022	2023
January	106	87	<b>90</b>
February	104	78	<b>83</b>
March	86	74	<b>78</b>
April	79	72	<b>78</b>
May	78	71	<b>73</b>
June	71	64	<b>73</b>
July	71	67	
August	74	67	
September	79	70	
October	87	76	
November	89	80	
December	90	84	

### Median DOM

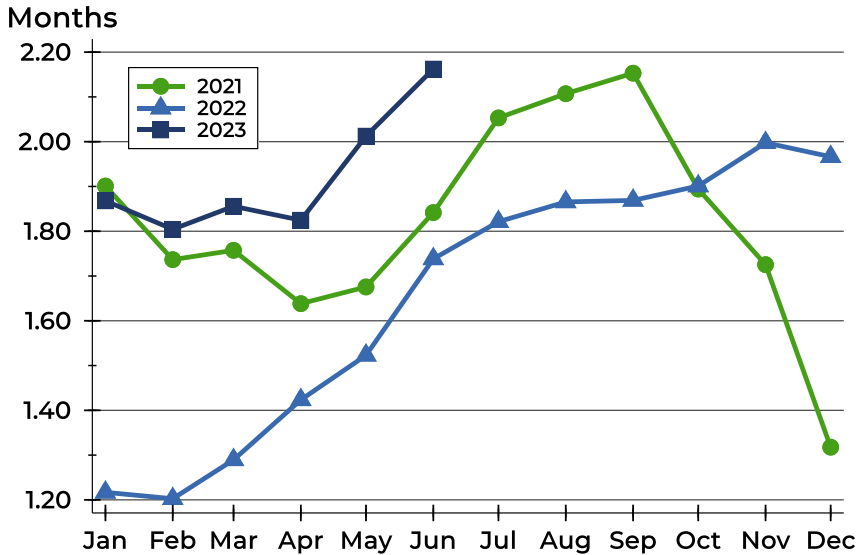


Month	2021	2022	2023
January	78	60	<b>76</b>
February	72	50	<b>58</b>
March	45	45	<b>52</b>
April	43	39	<b>48</b>
May	46	41	<b>49</b>
June	41	41	<b>53</b>
July	44	47	
August	50	48	
September	56	51	
October	60	57	
November	64	60	
December	63	65	



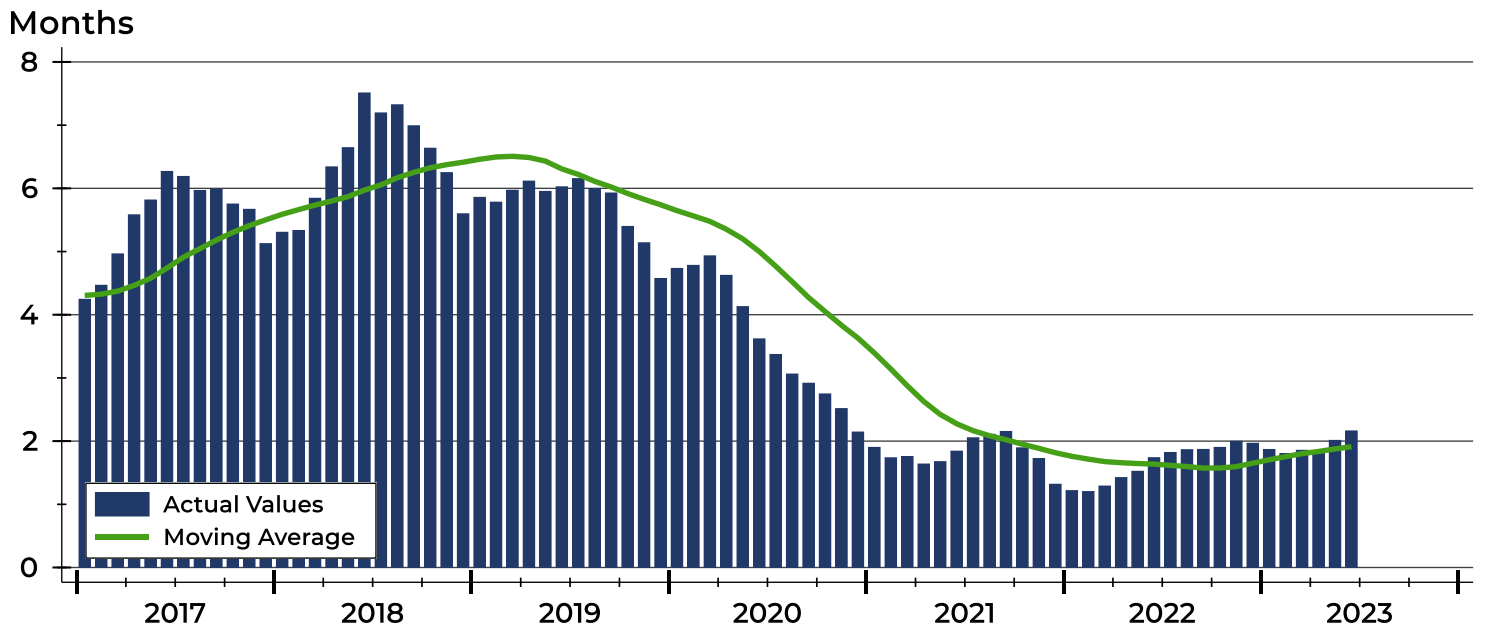
# Entire MLS System Months' Supply Analysis

## Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.2	1.9
February	1.7	1.2	1.8
March	1.8	1.3	1.9
April	1.6	1.4	1.8
May	1.7	1.5	2.0
June	1.8	1.7	2.2
July	2.1	1.8	
August	2.1	1.9	
September	2.2	1.9	
October	1.9	1.9	
November	1.7	2.0	
December	1.3	2.0	

## History of Month's Supply





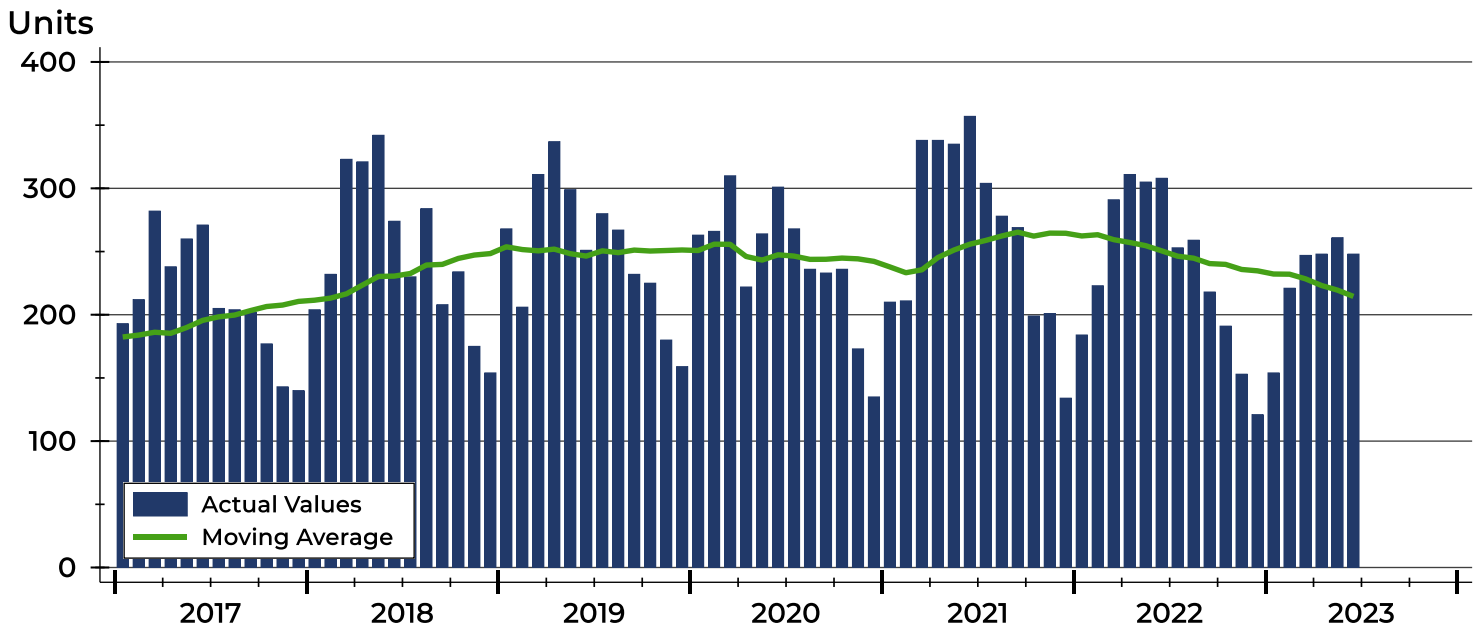
# Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2023	June 2022	Change
Current Month	New Listings	248	308	-19.5%
	Volume (1,000s)	63,810	72,985	-12.6%
	Average List Price	257,300	236,966	8.6%
	Median List Price	235,000	214,900	9.4%
Year-to-Date	New Listings	1,379	1,622	-15.0%
	Volume (1,000s)	346,403	385,888	-10.2%
	Average List Price	251,199	237,909	5.6%
	Median List Price	230,000	215,000	7.0%

A total of 248 new listings were added in the Flint Hills MLS system during June, down 19.5% from the same month in 2022. Year-to-date the Flint Hills MLS system has seen 1,379 new listings.

The median list price of these homes was \$235,000 up from \$214,900 in 2022.

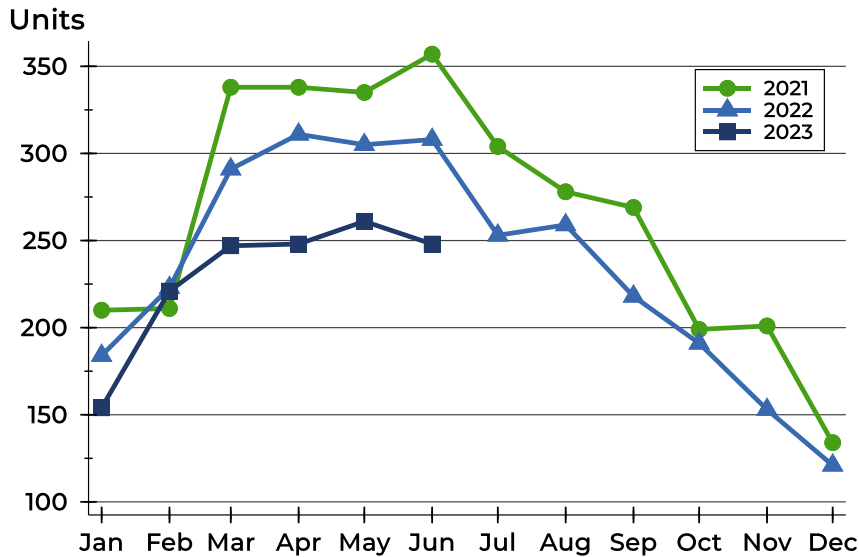
## History of New Listings





## Entire MLS System New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
January	210	184	<b>154</b>
February	211	223	<b>221</b>
March	338	291	<b>247</b>
April	338	311	<b>248</b>
May	335	305	<b>261</b>
June	357	308	<b>248</b>
July	304	253	
August	278	259	
September	269	218	
October	199	191	
November	201	153	
December	134	121	

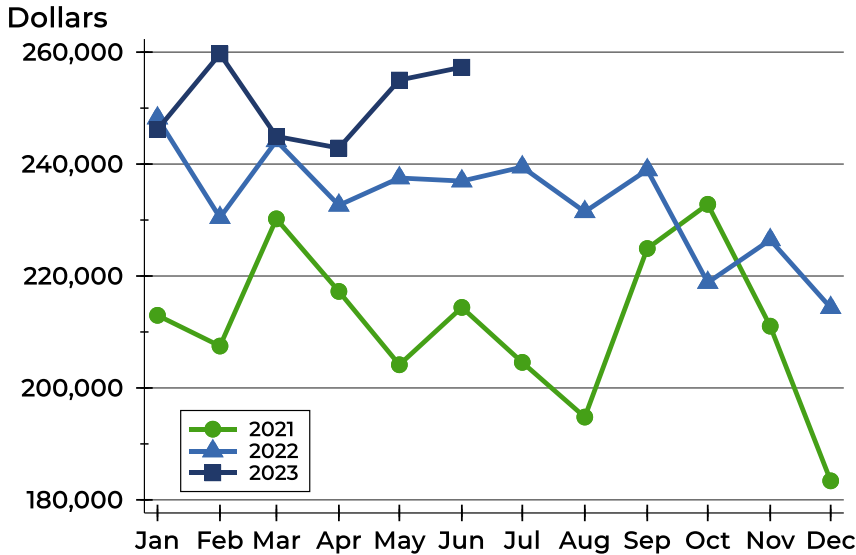
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	12,500	12,500	6	6	70.0%	70.0%
\$25,000-\$49,999	3	1.2%	36,300	35,000	23	25	100.0%	100.0%
\$50,000-\$99,999	12	4.8%	78,008	77,450	19	19	98.9%	100.0%
\$100,000-\$124,999	11	4.4%	111,718	110,000	12	14	100.0%	100.0%
\$125,000-\$149,999	23	9.3%	138,639	139,900	11	9	99.9%	100.0%
\$150,000-\$174,999	25	10.1%	160,592	160,000	9	7	101.8%	100.0%
\$175,000-\$199,999	18	7.3%	184,322	185,000	12	7	98.9%	100.0%
\$200,000-\$249,999	48	19.4%	229,096	230,000	15	13	99.4%	100.0%
\$250,000-\$299,999	36	14.5%	274,706	272,450	12	10	99.1%	100.0%
\$300,000-\$399,999	43	17.3%	348,304	340,000	14	12	99.7%	100.0%
\$400,000-\$499,999	17	6.9%	463,776	459,000	16	15	98.4%	100.0%
\$500,000-\$749,999	7	2.8%	600,425	584,900	14	11	100.0%	100.0%
\$750,000-\$999,999	2	0.8%	895,000	895,000	22	22	91.5%	91.5%
\$1,000,000 and up	1	0.4%	1,250,000	1,250,000	16	16	100.0%	100.0%



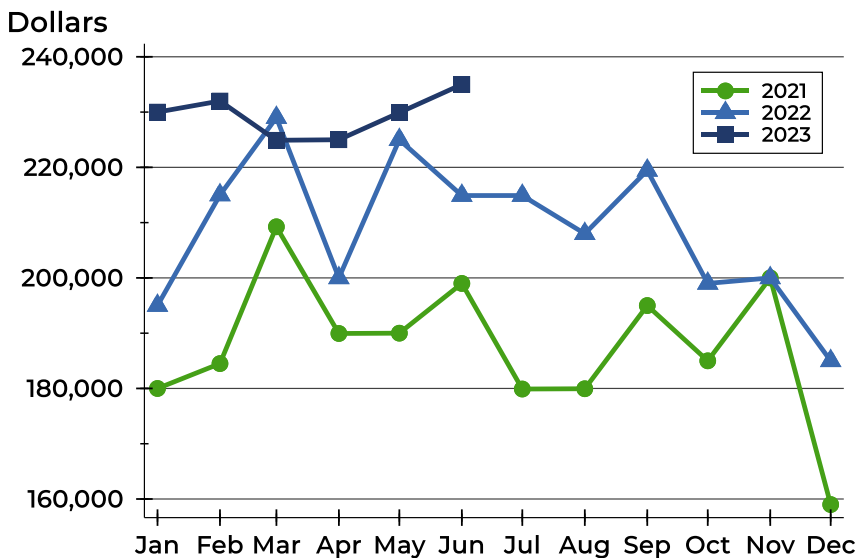
## Entire MLS System New Listings Analysis

### Average Price



Month	2021	2022	2023
January	212,979	248,217	<b>246,191</b>
February	207,485	230,433	<b>259,680</b>
March	230,215	244,155	<b>244,941</b>
April	217,248	232,630	<b>242,866</b>
May	204,140	237,514	<b>255,015</b>
June	214,392	236,966	<b>257,300</b>
July	204,572	239,472	
August	194,796	231,475	
September	224,912	238,956	
October	232,814	218,831	
November	211,039	226,467	
December	183,401	214,337	

### Median Price



Month	2021	2022	2023
January	180,000	195,000	<b>230,000</b>
February	184,500	215,000	<b>232,000</b>
March	209,250	229,000	<b>224,900</b>
April	189,950	200,000	<b>225,000</b>
May	190,000	225,000	<b>229,900</b>
June	199,000	214,900	<b>235,000</b>
July	179,900	214,900	
August	179,950	208,000	
September	195,000	219,450	
October	185,000	199,000	
November	200,000	200,000	
December	159,000	185,000	



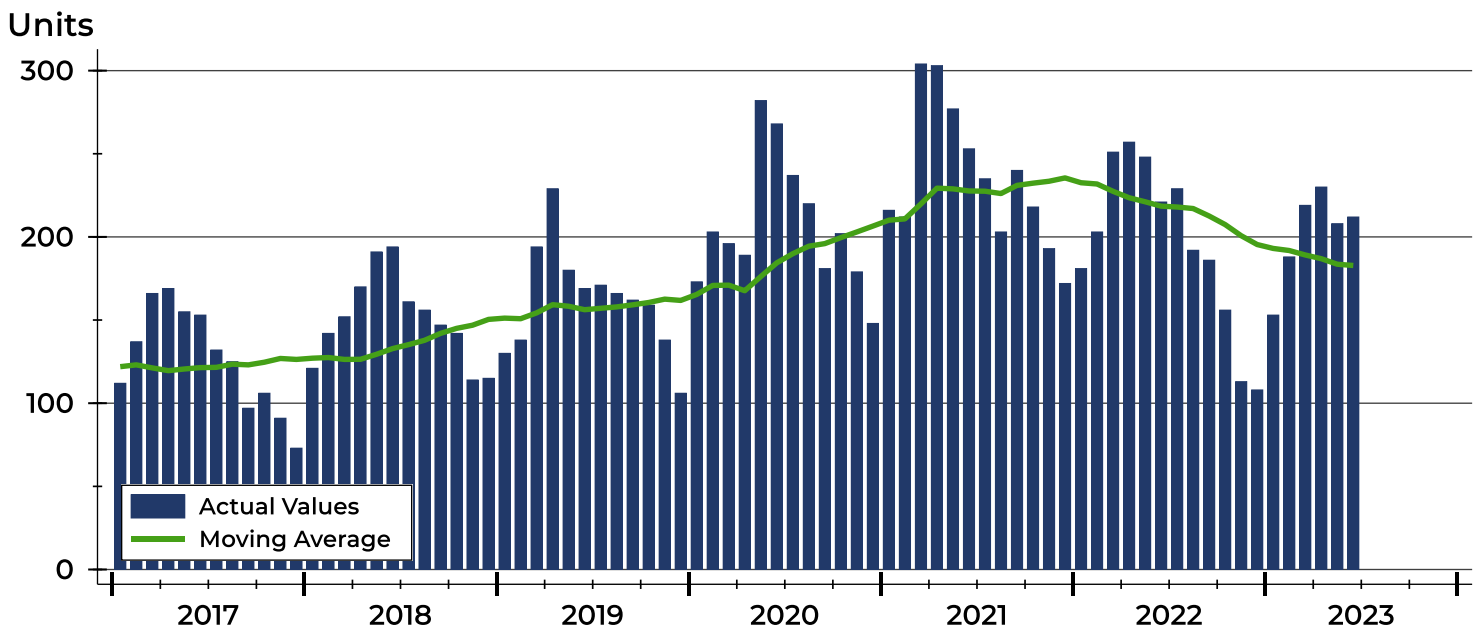
# Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2023	June 2022	Change	Year-to-Date		
		2023	2022		2023	2022	Change
Contracts Written		212	221	-4.1%	1,210	1,361	-11.1%
Volume (1,000s)		52,659	47,374	11.2%	285,738	305,127	-6.4%
Average	Sale Price	248,391	214,364	15.9%	236,148	224,193	5.3%
	Days on Market	29	21	38.1%	37	27	37.0%
	Percent of Original	98.3%	97.5%	0.8%	96.8%	98.3%	-1.5%
Median	Sale Price	225,000	195,000	15.4%	216,450	200,000	8.2%
	Days on Market	11	10	10.0%	11	8	37.5%
	Percent of Original	100.0%	99.7%	0.3%	100.0%	100.0%	0.0%

A total of 212 contracts for sale were written in the Flint Hills MLS system during the month of June, down from 221 in 2022. The median list price of these homes was \$225,000, up from \$195,000 the prior year.

Half of the homes that went under contract in June were on the market less than 11 days, compared to 10 days in June 2022.

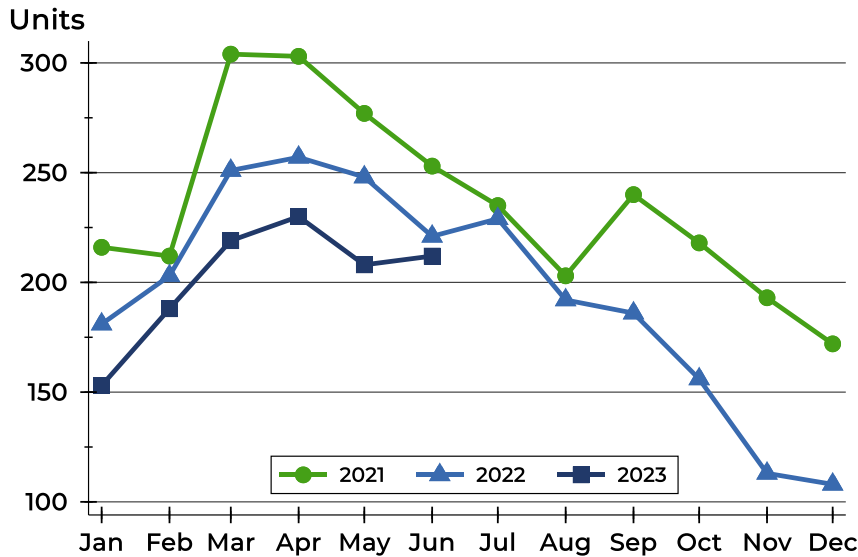
## History of Contracts Written





## Entire MLS System Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
January	216	181	<b>153</b>
February	212	203	<b>188</b>
March	304	251	<b>219</b>
April	303	257	<b>230</b>
May	277	248	<b>208</b>
June	253	221	<b>212</b>
July	235	229	
August	203	192	
September	240	186	
October	218	156	
November	193	113	
December	172	108	

### Contracts Written by Price Range

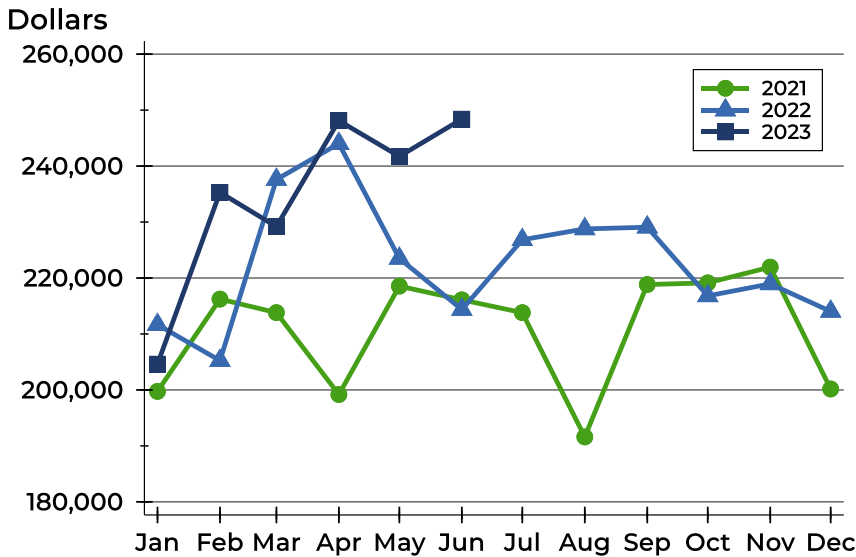
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.4%	14,967	15,000	18	7	80.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	10	4.7%	73,880	69,500	61	35	93.1%	100.0%
\$100,000-\$124,999	10	4.7%	112,590	109,500	28	14	96.6%	100.0%
\$125,000-\$149,999	20	9.4%	137,210	135,500	35	8	99.2%	100.0%
\$150,000-\$174,999	25	11.8%	162,384	164,900	21	6	100.8%	100.0%
\$175,000-\$199,999	24	11.3%	185,346	185,200	27	10	98.8%	100.0%
\$200,000-\$249,999	31	14.6%	226,624	229,000	19	10	98.8%	100.0%
\$250,000-\$299,999	30	14.2%	276,883	275,000	27	9	98.8%	100.0%
\$300,000-\$399,999	41	19.3%	347,501	339,555	32	17	98.8%	100.0%
\$400,000-\$499,999	10	4.7%	462,489	465,000	26	10	96.7%	100.0%
\$500,000-\$749,999	7	3.3%	642,547	629,900	51	44	98.1%	98.5%
\$750,000-\$999,999	1	0.5%	795,000	795,000	6	6	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





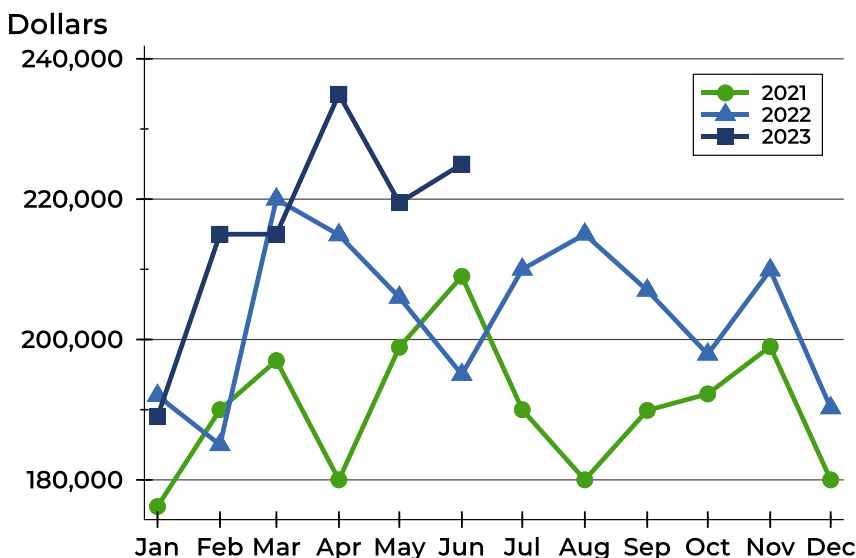
## Entire MLS System Contracts Written Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	199,738	211,664	<b>204,615</b>
<b>February</b>	216,236	205,247	<b>235,297</b>
<b>March</b>	213,817	237,592	<b>229,192</b>
<b>April</b>	199,180	244,018	<b>248,106</b>
<b>May</b>	218,551	223,500	<b>241,732</b>
<b>June</b>	216,103	214,364	<b>248,391</b>
<b>July</b>	213,811	226,836	
<b>August</b>	191,610	228,770	
<b>September</b>	218,836	229,072	
<b>October</b>	219,134	216,807	
<b>November</b>	221,945	218,954	
<b>December</b>	200,172	214,032	

### Median Price

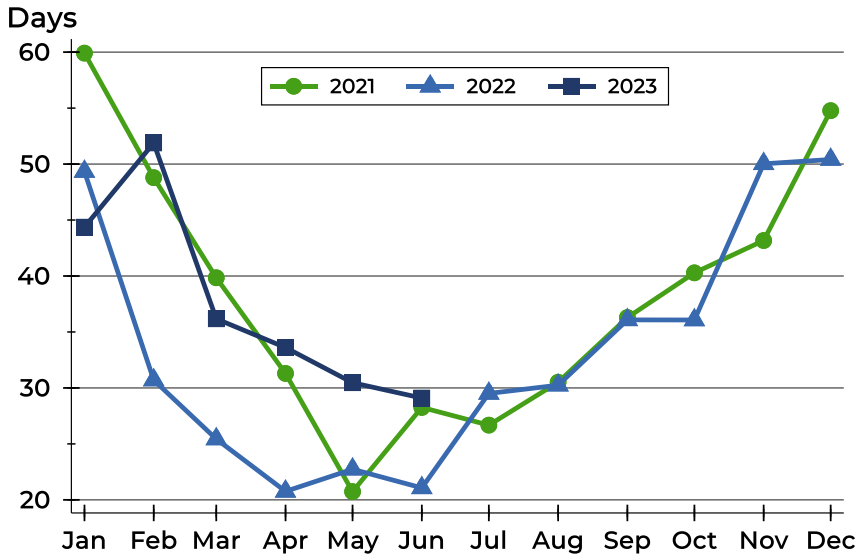


Month	2021	2022	2023
<b>January</b>	176,200	192,000	<b>189,000</b>
<b>February</b>	190,000	185,000	<b>215,000</b>
<b>March</b>	197,000	220,000	<b>215,000</b>
<b>April</b>	180,000	214,900	<b>234,950</b>
<b>May</b>	198,900	206,000	<b>219,500</b>
<b>June</b>	209,000	195,000	<b>225,000</b>
<b>July</b>	190,000	210,000	
<b>August</b>	180,000	215,000	
<b>September</b>	189,900	207,000	
<b>October</b>	192,250	197,900	
<b>November</b>	199,000	209,900	
<b>December</b>	180,000	190,250	



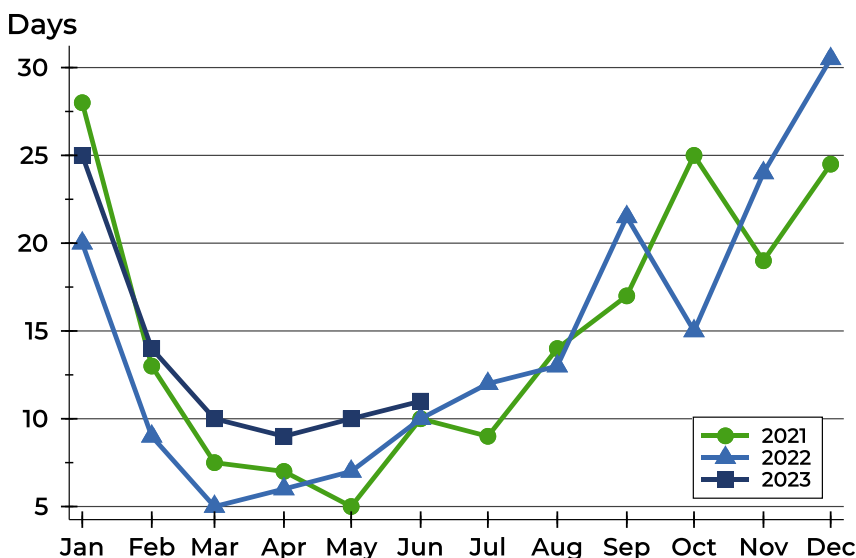
## Entire MLS System Contracts Written Analysis

### Average DOM



Month	2021	2022	2023
January	60	49	<b>44</b>
February	49	31	<b>52</b>
March	40	25	<b>36</b>
April	31	21	<b>34</b>
May	21	23	<b>30</b>
June	28	21	<b>29</b>
July	27	30	
August	31	30	
September	36	36	
October	40	36	
November	43	50	
December	55	50	

### Median DOM



Month	2021	2022	2023
January	28	20	<b>25</b>
February	13	9	<b>14</b>
March	8	5	<b>10</b>
April	7	6	<b>9</b>
May	5	7	<b>10</b>
June	10	10	<b>11</b>
July	9	12	
August	14	13	
September	17	22	
October	25	15	
November	19	24	
December	25	31	



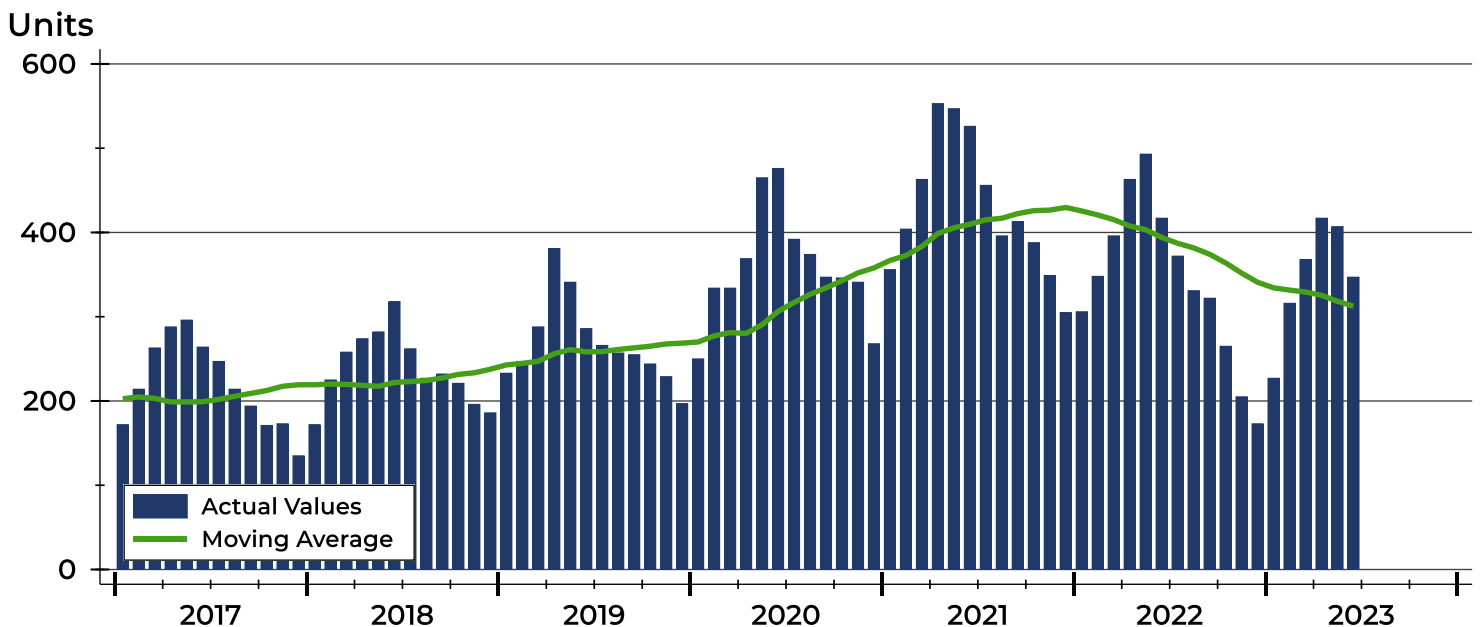
# Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of June 2022	Change
Pending Contracts		347	417	-16.8%
Volume (1,000s)		87,256	96,573	-9.6%
Average	List Price	251,457	231,591	8.6%
	Days on Market	32	25	28.0%
	Percent of Original	98.8%	98.7%	0.1%
Median	List Price	229,900	214,900	7.0%
	Days on Market	11	9	22.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 347 listings in the Flint Hills MLS system had contracts pending at the end of June, down from 417 contracts pending at the end of June 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

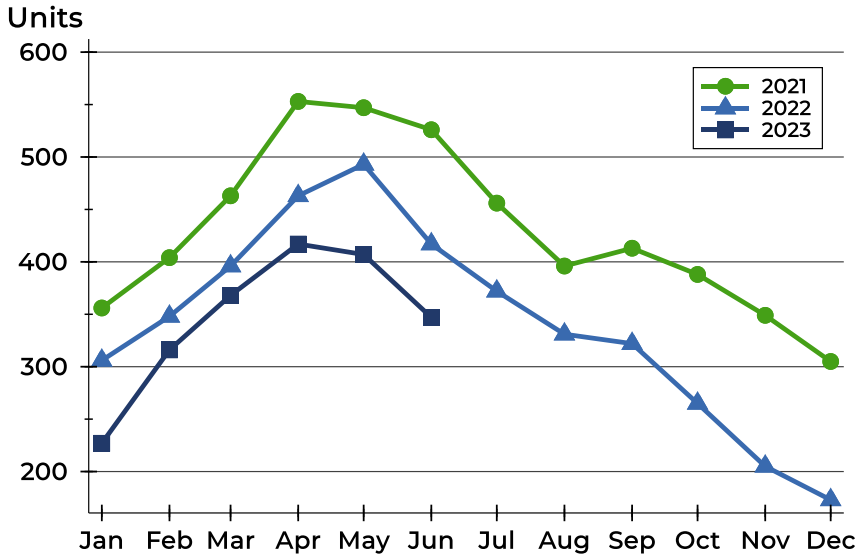
## History of Pending Contracts





## Entire MLS System Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
January	356	306	<b>227</b>
February	404	348	<b>316</b>
March	463	396	<b>368</b>
April	553	463	<b>417</b>
May	547	493	<b>407</b>
June	526	417	<b>347</b>
July	456	372	
August	396	331	
September	413	322	
October	388	265	
November	349	205	
December	305	173	

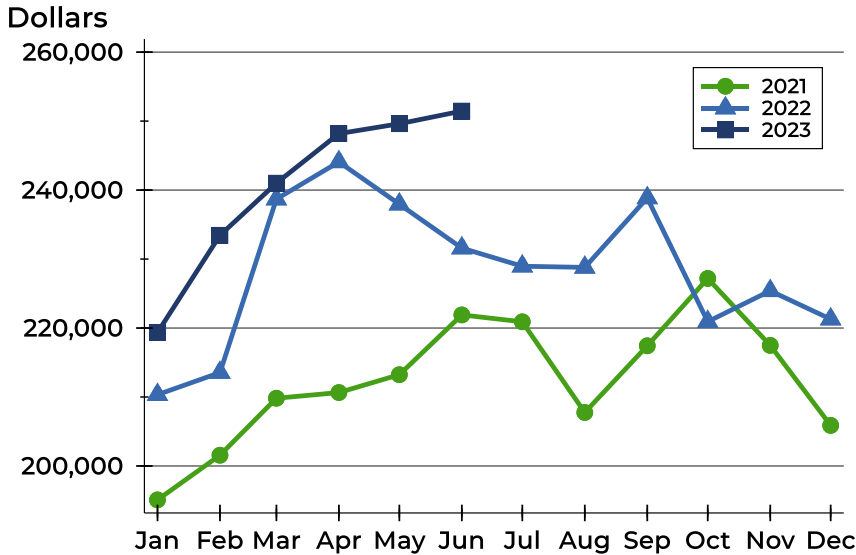
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	3	0.9%	14,967	15,000	18	7	80.0%	100.0%
\$25,000-\$49,999	2	0.6%	47,450	47,450	27	27	95.4%	95.4%
\$50,000-\$99,999	20	5.8%	74,495	72,450	50	35	95.9%	100.0%
\$100,000-\$124,999	18	5.2%	114,522	118,750	33	12	97.5%	100.0%
\$125,000-\$149,999	34	9.8%	135,679	135,000	28	8	99.7%	100.0%
\$150,000-\$174,999	38	11.0%	162,739	164,950	26	7	100.0%	100.0%
\$175,000-\$199,999	36	10.4%	185,475	185,000	24	9	99.4%	100.0%
\$200,000-\$249,999	43	12.4%	227,622	229,900	22	9	99.7%	100.0%
\$250,000-\$299,999	55	15.9%	276,715	275,000	22	8	99.8%	100.0%
\$300,000-\$399,999	64	18.4%	344,123	337,450	45	18	98.4%	100.0%
\$400,000-\$499,999	17	4.9%	464,413	455,323	35	15	97.8%	100.0%
\$500,000-\$749,999	14	4.0%	616,380	625,000	62	50	98.7%	100.0%
\$750,000-\$999,999	3	0.9%	845,000	795,000	45	54	94.2%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



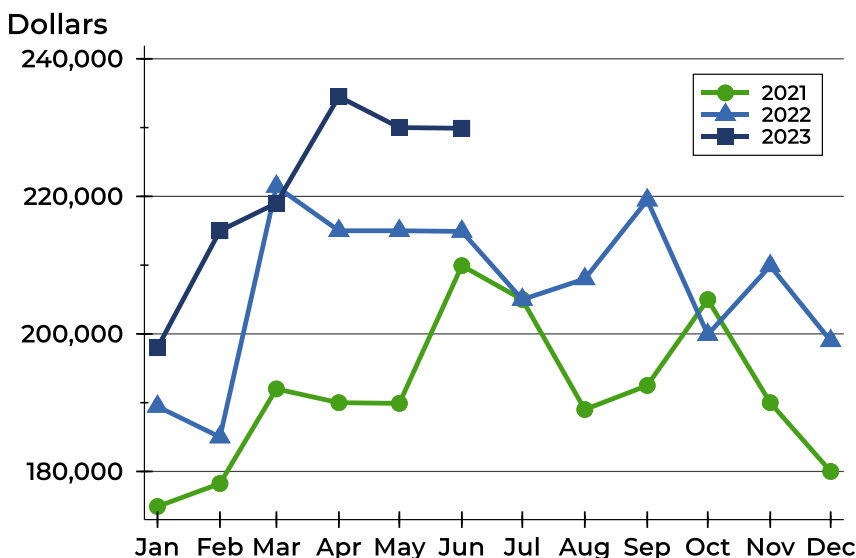
## Entire MLS System Pending Contracts Analysis

### Average Price



Month	2021	2022	2023
January	195,087	210,334	<b>219,347</b>
February	201,563	213,544	<b>233,448</b>
March	209,821	238,690	<b>241,005</b>
April	210,649	244,088	<b>248,189</b>
May	213,236	237,952	<b>249,623</b>
June	221,905	231,591	<b>251,457</b>
July	220,905	228,963	
August	207,764	228,795	
September	217,430	238,856	
October	227,191	220,922	
November	217,486	225,397	
December	205,886	221,290	

### Median Price

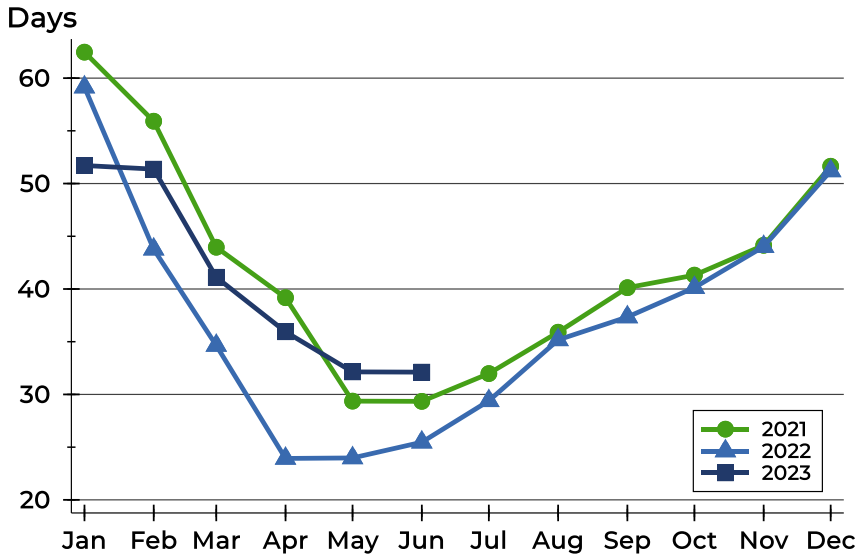


Month	2021	2022	2023
January	174,900	189,450	<b>198,000</b>
February	178,250	185,000	<b>215,000</b>
March	192,000	221,450	<b>219,000</b>
April	190,000	215,000	<b>234,500</b>
May	189,900	215,000	<b>230,000</b>
June	209,925	214,900	<b>229,900</b>
July	205,000	205,000	
August	189,000	208,000	
September	192,500	219,450	
October	205,000	199,900	
November	190,000	209,900	
December	180,000	199,000	



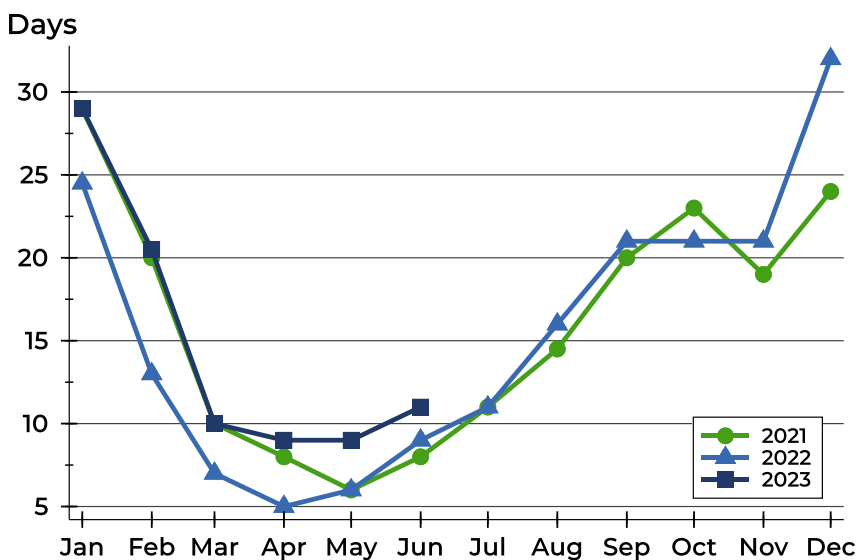
## Entire MLS System Pending Contracts Analysis

### Average DOM



Month	2021	2022	2023
January	62	59	<b>52</b>
February	56	44	<b>51</b>
March	44	35	<b>41</b>
April	39	24	<b>36</b>
May	29	24	<b>32</b>
June	29	25	<b>32</b>
July	32	29	
August	36	35	
September	40	37	
October	41	40	
November	44	44	
December	52	51	

### Median DOM



Month	2021	2022	2023
January	29	25	<b>29</b>
February	20	13	<b>21</b>
March	10	7	<b>10</b>
April	8	5	<b>9</b>
May	6	6	<b>9</b>
June	8	9	<b>11</b>
July	11	11	
August	15	16	
September	20	21	
October	23	21	
November	19	21	
December	24	32	