



**August
2023**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Fell in August

Total home sales in the Flint Hills MLS system fell last month to 184 units, compared to 262 units in August 2022. Total sales volume was \$45.0 million, down from a year earlier.

The median sale price in August was \$230,000, up from \$203,000 a year earlier. Homes that sold in August were typically on the market for 14 days and sold for 99.3% of their list prices.

Flint Hills MLS Active Listings Up at End of August

The total number of active listings in the Flint Hills MLS system at the end of August was 421 units, up from 416 at the same point in 2022. This represents a 2.4 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$230,000.

There were 192 contracts written in August 2023 and 2022, showing no change over the year. At the end of the month, there were 284 contracts still pending.

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Entire MLS System Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
Home Sales		184	262	261	1,466	1,763	1,901
Change from prior year		-29.8%	0.4%	15.0%	-16.8%	-7.3%	18.2%
Active Listings		421	416	475	N/A	N/A	N/A
Change from prior year		1.2%	-12.4%	-15.9%			
Months' Supply		2.4	1.9	2.1	N/A	N/A	N/A
Change from prior year		26.3%	-9.5%	-32.3%			
New Listings		229	259	278	1,841	2,134	2,371
Change from prior year		-11.6%	-6.8%	17.8%	-13.7%	-10.0%	11.3%
Contracts Written		192	192	203	1,589	1,782	2,003
Change from prior year		0.0%	-5.4%	-7.7%	-10.8%	-11.0%	13.3%
Pending Contracts		284	331	396	N/A	N/A	N/A
Change from prior year		-14.2%	-16.4%	5.9%			
Sales Volume (1,000s)		45,016	57,628	56,369	341,354	390,123	388,356
Change from prior year		-21.9%	2.2%	25.6%	-12.5%	0.5%	28.3%
Average	Sale Price	244,654	219,954	215,972	232,847	221,284	204,290
	Change from prior year	11.2%	1.8%	9.3%	5.2%	8.3%	8.5%
	List Price of Actives	269,336	252,502	215,637	N/A	N/A	N/A
	Change from prior year	6.7%	17.1%	1.9%			
	Days on Market	36	26	32	38	30	39
Change from prior year	38.5%	-18.8%	-39.6%	26.7%	-23.1%	-44.3%	
Percent of List	96.8%	98.0%	98.3%	97.9%	98.9%	98.7%	
Change from prior year	-1.2%	-0.3%	-0.2%	-1.0%	0.2%	1.4%	
Percent of Original	95.1%	96.6%	97.0%	96.2%	97.7%	97.6%	
Change from prior year	-1.6%	-0.4%	0.4%	-1.5%	0.1%	2.8%	
Median	Sale Price	230,000	203,000	201,500	215,000	200,000	187,000
	Change from prior year	13.3%	0.7%	15.2%	7.5%	7.0%	7.8%
	List Price of Actives	230,000	209,950	170,000	N/A	N/A	N/A
	Change from prior year	9.5%	23.5%	3.0%			
	Days on Market	14	10	10	13	9	10
Change from prior year	40.0%	0.0%	-63.0%	44.4%	-10.0%	-70.6%	
Percent of List	99.3%	100.0%	100.0%	100.0%	100.0%	100.0%	
Change from prior year	-0.7%	0.0%	1.1%	0.0%	0.0%	1.5%	
Percent of Original	98.1%	98.6%	99.3%	98.9%	100.0%	100.0%	
Change from prior year	-0.5%	-0.7%	1.3%	-1.1%	0.0%	2.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Entire MLS System Closed Listings Analysis

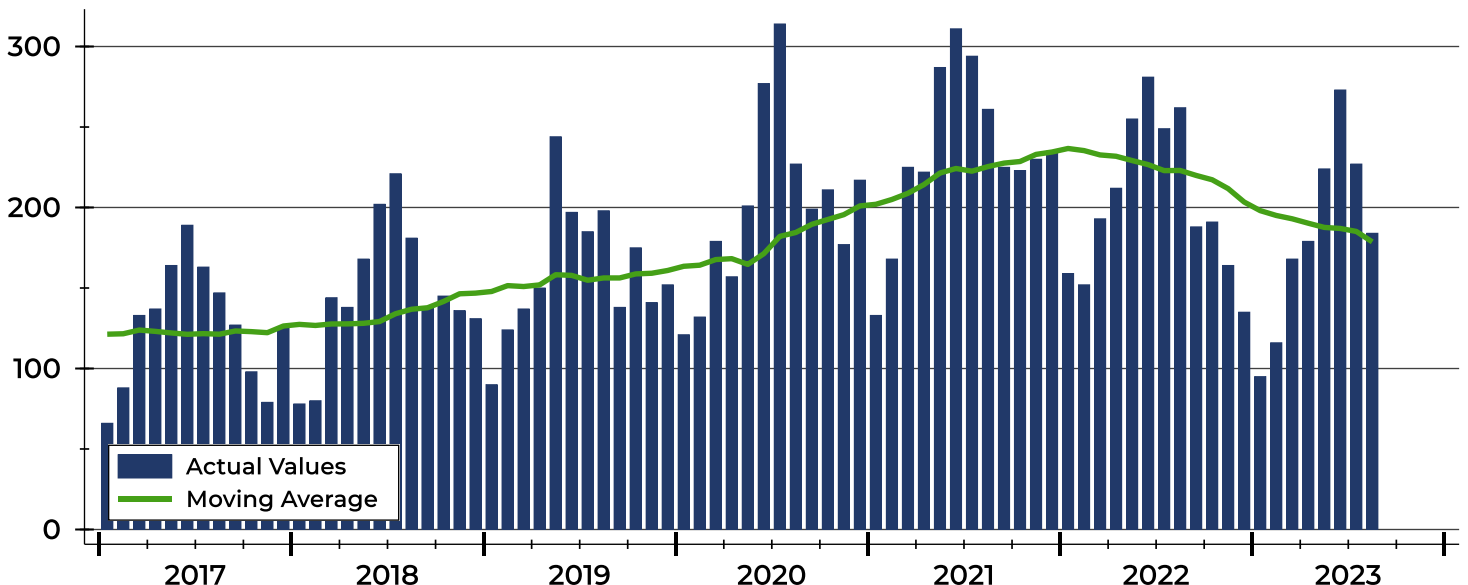
Summary Statistics for Closed Listings		2023	August 2022	Change	2023	Year-to-Date 2022	Change
Closed Listings		184	262	-29.8%	1,466	1,763	-16.8%
Volume (1,000s)		45,016	57,628	-21.9%	341,354	390,123	-12.5%
Months' Supply		2.4	1.9	26.3%	N/A	N/A	N/A
Average	Sale Price	244,654	219,954	11.2%	232,847	221,284	5.2%
	Days on Market	36	26	38.5%	38	30	26.7%
	Percent of List	96.8%	98.0%	-1.2%	97.9%	98.9%	-1.0%
	Percent of Original	95.1%	96.6%	-1.6%	96.2%	97.7%	-1.5%
Median	Sale Price	230,000	203,000	13.3%	215,000	200,000	7.5%
	Days on Market	14	10	40.0%	13	9	44.4%
	Percent of List	99.3%	100.0%	-0.7%	100.0%	100.0%	0.0%
	Percent of Original	98.1%	98.6%	-0.5%	98.9%	100.0%	-1.1%

A total of 184 homes sold in the Flint Hills MLS system in August, down from 262 units in August 2022. Total sales volume fell to \$45.0 million compared to \$57.6 million in the previous year.

The median sales price in August was \$230,000, up 13.3% compared to the prior year. Median days on market was 14 days, up from 9 days in July, and up from 10 in August 2022.

History of Closed Listings

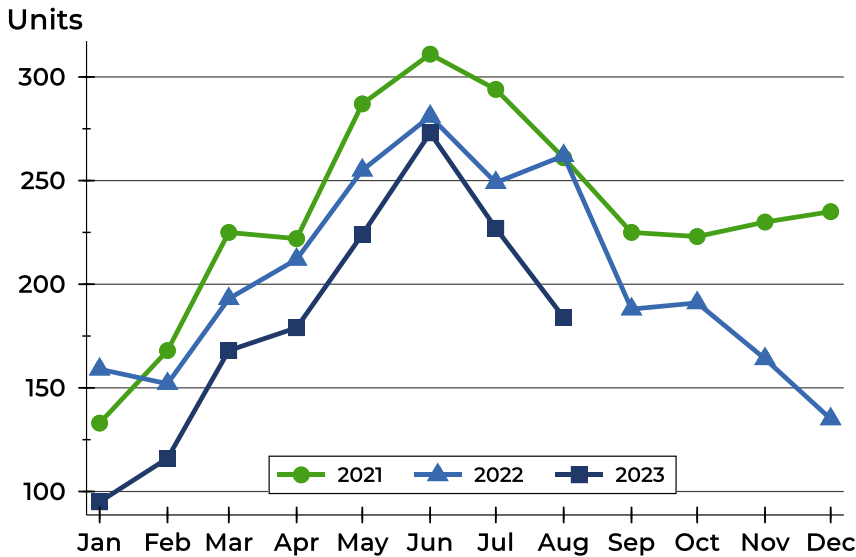
Units





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2021	2022	2023
January	133	159	95
February	168	152	116
March	225	193	168
April	222	212	179
May	287	255	224
June	311	281	273
July	294	249	227
August	261	262	184
September	225	188	
October	223	191	
November	230	164	
December	235	135	

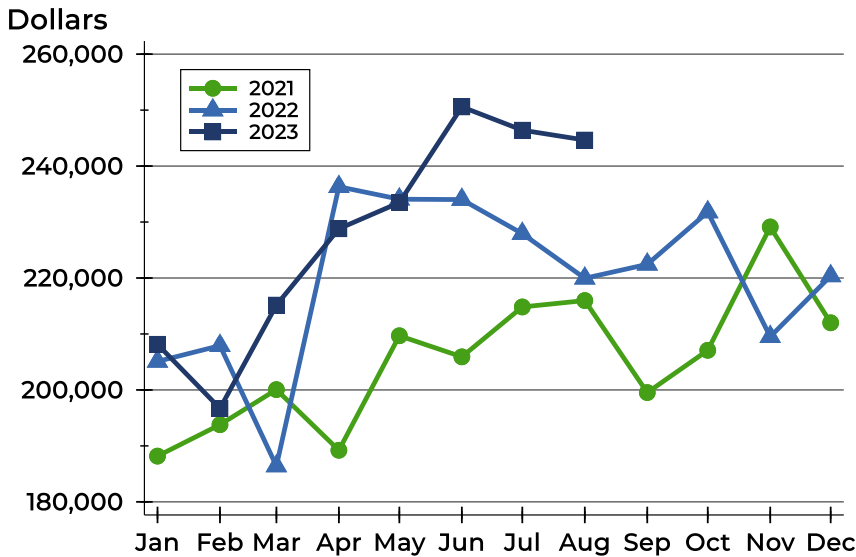
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	3	1.6%	0.4	19,833	20,000	67	86	64.3%	66.9%	54.1%	56.4%
\$25,000-\$49,999	6	3.3%	2.8	30,250	29,000	78	30	80.6%	80.0%	69.6%	67.7%
\$50,000-\$99,999	12	6.5%	3.3	75,711	74,750	50	47	89.4%	91.2%	84.9%	88.3%
\$100,000-\$124,999	11	6.0%	1.8	116,291	117,600	56	30	95.9%	95.5%	94.3%	95.5%
\$125,000-\$149,999	11	6.0%	2.2	135,501	135,000	25	18	96.8%	99.4%	95.4%	99.0%
\$150,000-\$174,999	19	10.3%	1.9	161,400	160,000	14	4	99.9%	100.0%	102.2%	100.0%
\$175,000-\$199,999	16	8.7%	1.6	187,688	189,500	18	3	99.3%	100.0%	98.8%	100.0%
\$200,000-\$249,999	32	17.4%	2.1	228,069	230,250	24	10	99.0%	100.0%	98.6%	100.0%
\$250,000-\$299,999	24	13.0%	2.1	274,354	275,000	27	15	98.5%	98.6%	96.9%	97.4%
\$300,000-\$399,999	30	16.3%	2.5	341,313	332,750	35	13	99.1%	100.0%	98.0%	99.6%
\$400,000-\$499,999	10	5.4%	4.0	438,894	436,425	73	63	97.9%	97.7%	95.1%	94.1%
\$500,000-\$749,999	8	4.3%	3.9	594,550	570,450	69	85	97.9%	98.3%	94.7%	95.2%
\$750,000-\$999,999	2	1.1%	12.0	880,000	880,000	70	70	93.5%	93.5%	82.8%	82.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



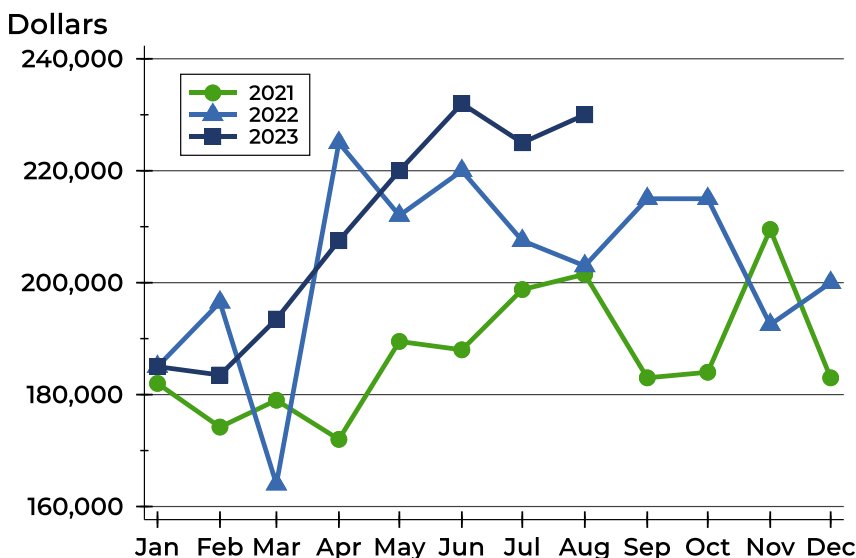
Entire MLS System Closed Listings Analysis

Average Price



Month	2021	2022	2023
January	188,181	205,099	208,160
February	193,796	207,913	196,703
March	200,061	186,409	215,160
April	189,225	236,310	228,800
May	209,681	234,084	233,474
June	205,917	234,019	250,577
July	214,832	227,936	246,419
August	215,972	219,954	244,654
September	199,533	222,446	
October	207,083	231,783	
November	229,123	209,518	
December	211,999	220,369	

Median Price

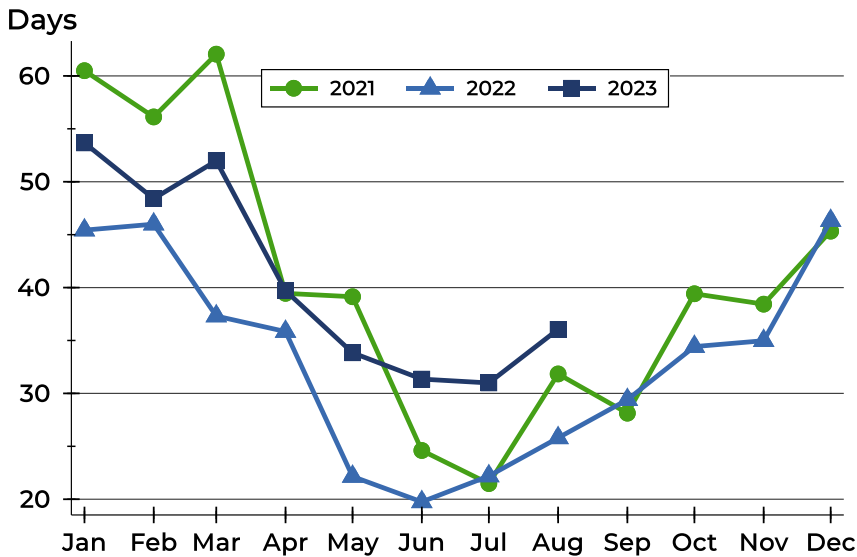


Month	2021	2022	2023
January	182,000	185,000	185,000
February	174,200	196,500	183,500
March	179,000	164,000	193,500
April	172,000	225,000	207,500
May	189,500	212,000	220,000
June	188,000	220,000	232,000
July	198,775	207,500	225,000
August	201,500	203,000	230,000
September	183,000	215,000	
October	184,000	215,000	
November	209,500	192,500	
December	183,000	200,000	



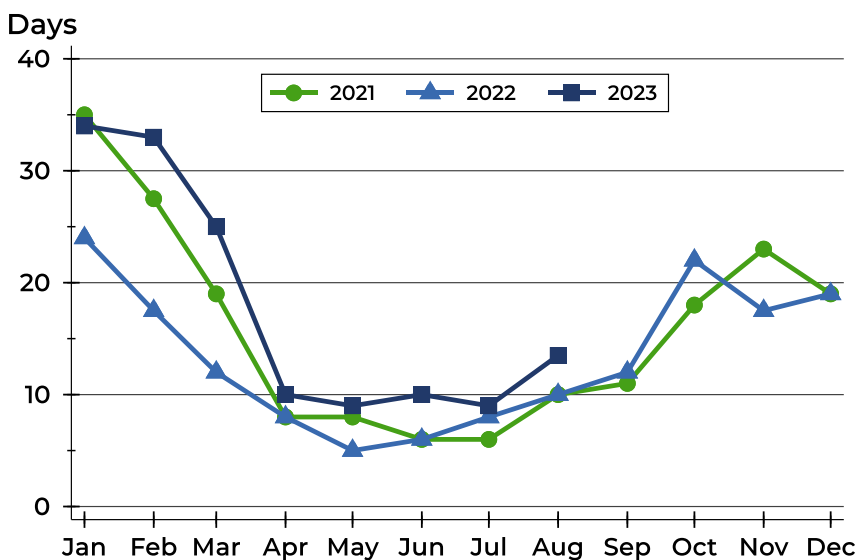
Entire MLS System Closed Listings Analysis

Average DOM



Month	2021	2022	2023
January	60	45	54
February	56	46	48
March	62	37	52
April	39	36	40
May	39	22	34
June	25	20	31
July	21	22	31
August	32	26	36
September	28	29	
October	39	34	
November	38	35	
December	45	46	

Median DOM



Month	2021	2022	2023
January	35	24	34
February	28	18	33
March	19	12	25
April	8	8	10
May	8	5	9
June	6	6	10
July	6	8	9
August	10	10	14
September	11	12	
October	18	22	
November	23	18	
December	19	19	



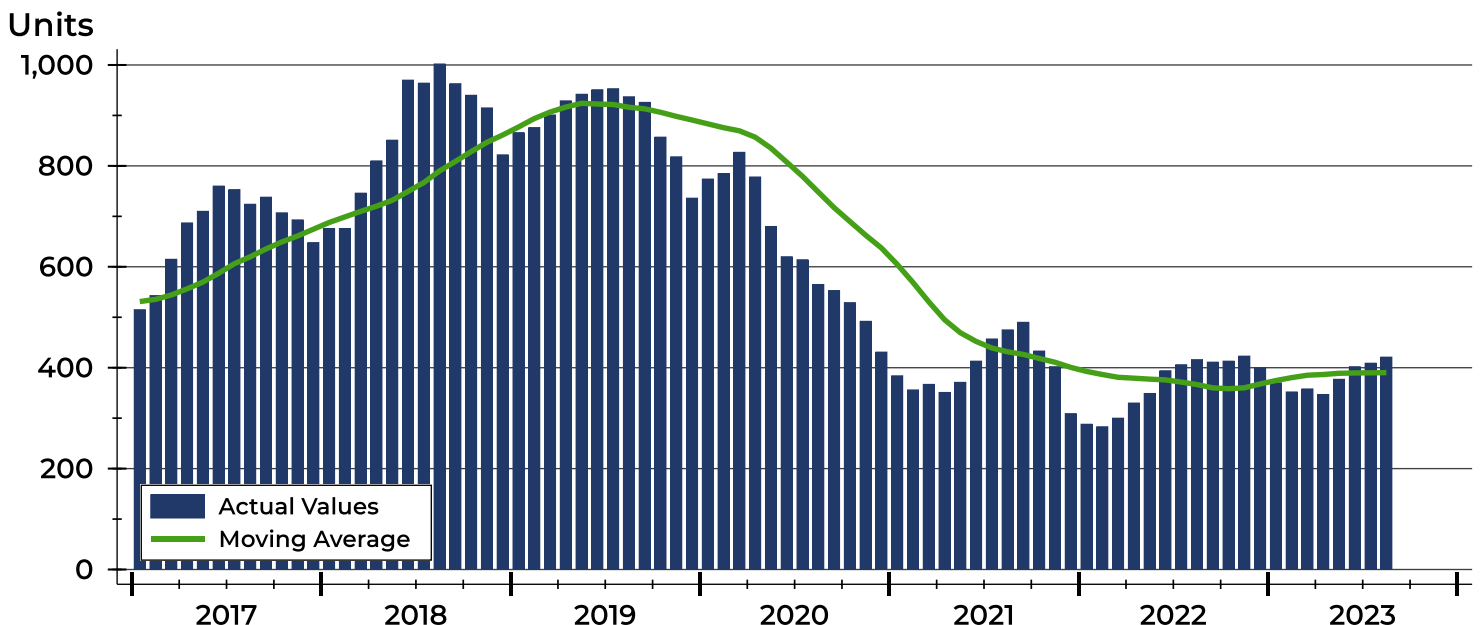
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2023	End of August 2022	Change
Active Listings		421	416	1.2%
Volume (1,000s)		113,391	105,041	7.9%
Months' Supply		2.4	1.9	26.3%
Average	List Price	269,336	252,502	6.7%
	Days on Market	75	67	11.9%
	Percent of Original	97.0%	97.0%	0.0%
Median	List Price	230,000	209,950	9.5%
	Days on Market	52	48	8.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 421 homes were available for sale in the Flint Hills MLS system at the end of August. This represents a 2.4 months' supply of active listings.

The median list price of homes on the market at the end of August was \$230,000, up 9.5% from 2022. The typical time on market for active listings was 52 days, up from 48 days a year earlier.

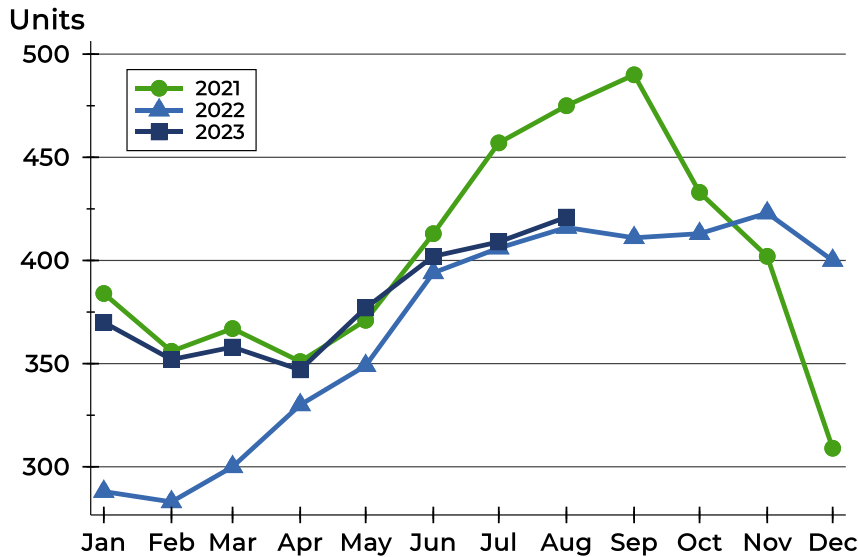
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2021	2022	2023
January	384	288	370
February	356	283	352
March	367	300	358
April	351	330	347
May	371	349	377
June	413	394	402
July	457	406	409
August	475	416	421
September	490	411	
October	433	413	
November	402	423	
December	309	400	

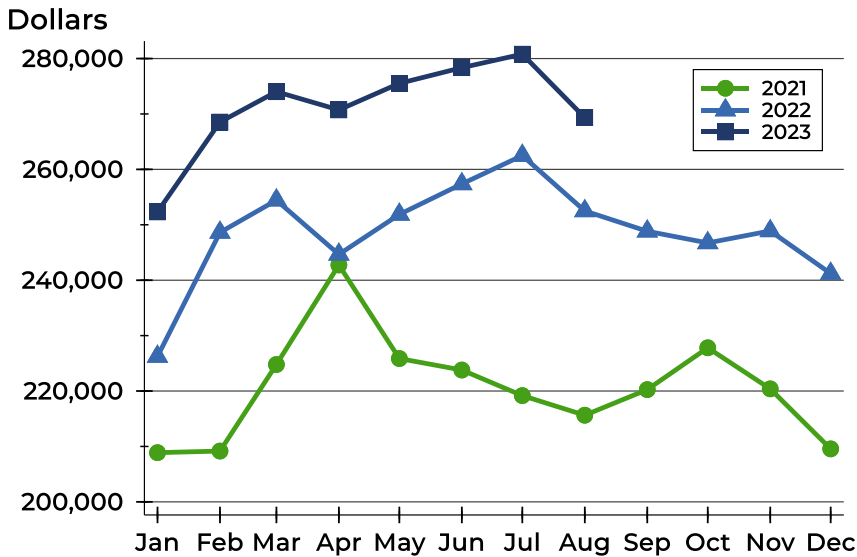
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.2%	0.4	17,000	17,000	11	11	100.0%	100.0%
\$25,000-\$49,999	11	2.6%	2.8	40,232	40,000	91	70	84.2%	92.5%
\$50,000-\$99,999	47	11.2%	3.3	79,148	79,900	78	45	95.2%	100.0%
\$100,000-\$124,999	21	5.0%	1.8	115,105	115,000	94	63	95.5%	100.0%
\$125,000-\$149,999	32	7.6%	2.2	137,359	136,000	78	63	98.2%	100.0%
\$150,000-\$174,999	33	7.8%	1.9	165,224	167,000	59	46	99.1%	100.0%
\$175,000-\$199,999	28	6.7%	1.6	187,014	185,000	70	40	97.1%	100.0%
\$200,000-\$249,999	61	14.5%	2.1	225,934	225,000	60	39	98.4%	100.0%
\$250,000-\$299,999	53	12.6%	2.1	275,185	274,000	67	45	97.3%	100.0%
\$300,000-\$399,999	68	16.2%	2.5	354,063	358,950	72	53	97.4%	99.9%
\$400,000-\$499,999	33	7.8%	4.0	446,470	439,900	101	65	98.0%	100.0%
\$500,000-\$749,999	22	5.2%	3.9	598,856	604,640	80	49	97.7%	100.0%
\$750,000-\$999,999	8	1.9%	12.0	879,135	899,000	126	48	92.4%	96.7%
\$1,000,000 and up	3	0.7%	N/A	1,441,667	1,250,000	148	80	100.0%	100.0%



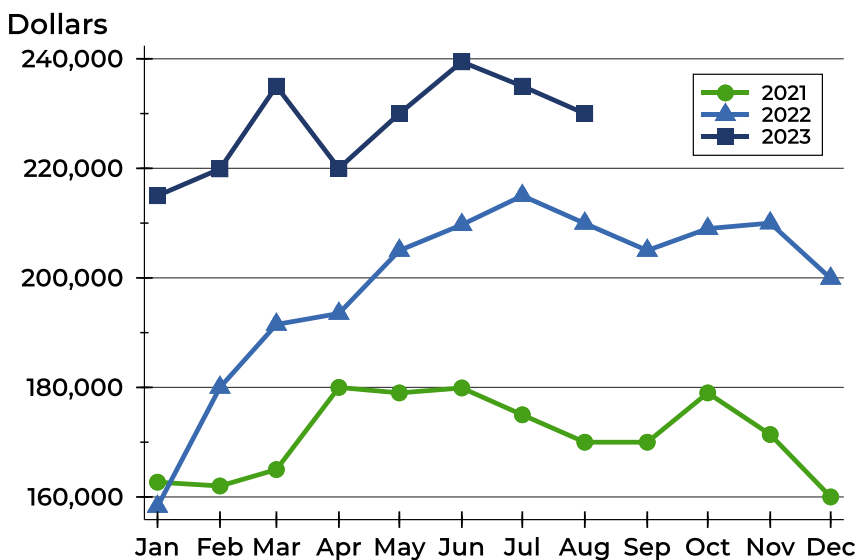
Entire MLS System Active Listings Analysis

Average Price



Month	2021	2022	2023
January	208,880	226,233	252,323
February	209,173	248,619	268,538
March	224,783	254,438	274,015
April	242,746	244,659	270,729
May	225,867	251,870	275,521
June	223,792	257,371	278,352
July	219,178	262,496	280,794
August	215,637	252,502	269,336
September	220,257	248,830	
October	227,809	246,733	
November	220,400	248,900	
December	209,564	241,203	

Median Price

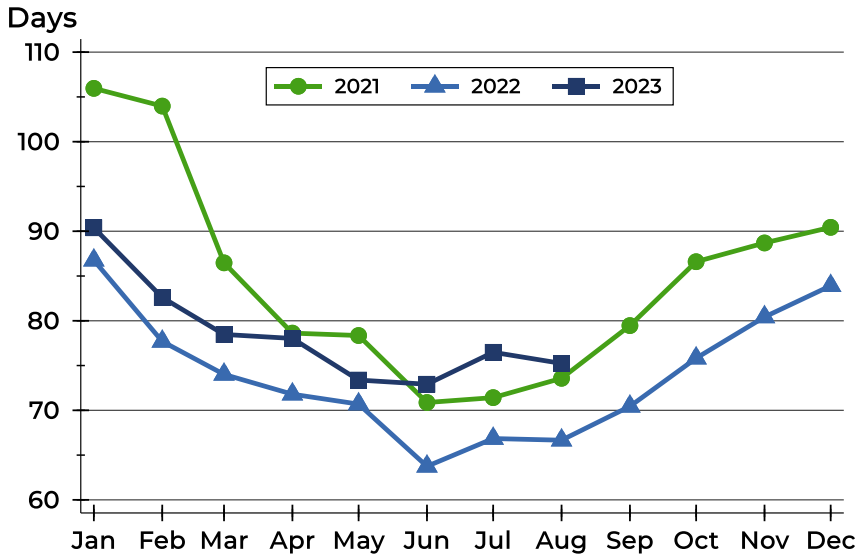


Month	2021	2022	2023
January	162,700	158,250	215,000
February	162,000	180,000	219,900
March	165,000	191,500	235,000
April	180,000	193,500	220,000
May	179,000	205,000	230,000
June	179,900	209,700	239,450
July	175,000	215,000	235,000
August	170,000	209,950	230,000
September	170,000	205,000	
October	179,000	209,000	
November	171,400	210,000	
December	160,000	199,900	



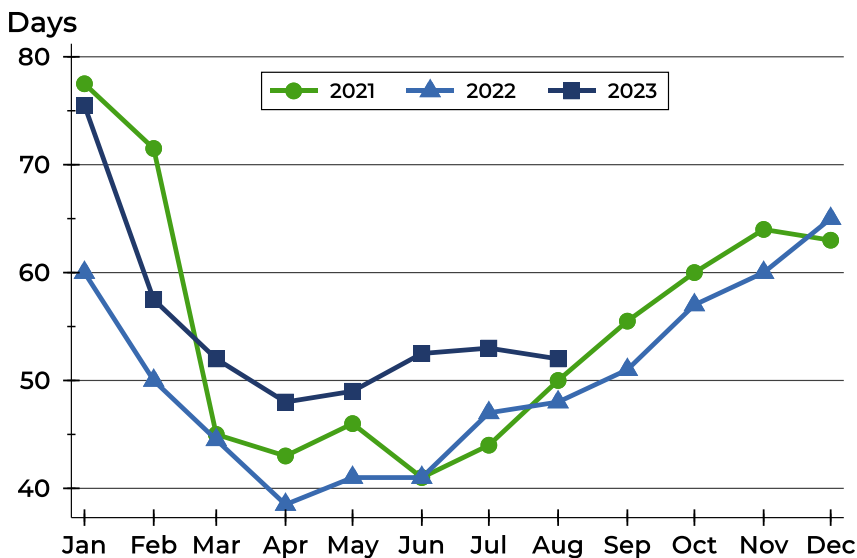
Entire MLS System Active Listings Analysis

Average DOM



Month	2021	2022	2023
January	106	87	90
February	104	78	83
March	86	74	78
April	79	72	78
May	78	71	73
June	71	64	73
July	71	67	76
August	74	67	75
September	79	70	
October	87	76	
November	89	80	
December	90	84	

Median DOM

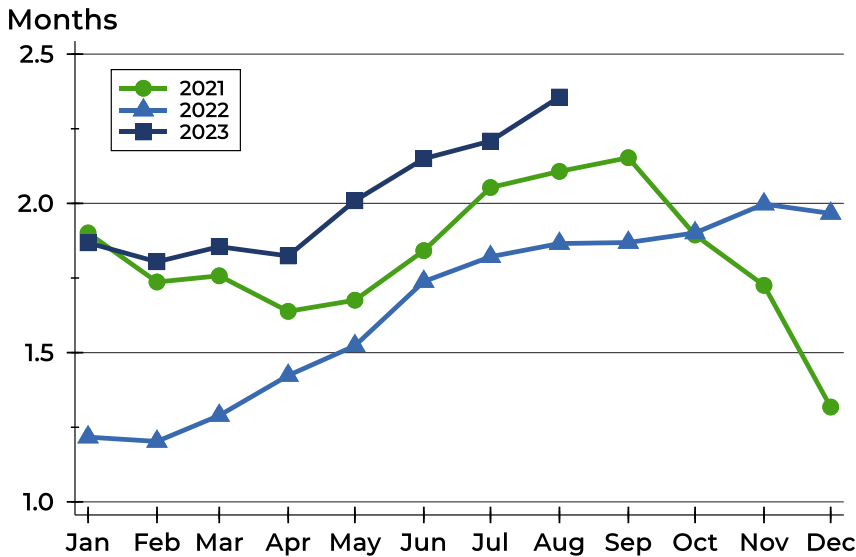


Month	2021	2022	2023
January	78	60	76
February	72	50	58
March	45	45	52
April	43	39	48
May	46	41	49
June	41	41	53
July	44	47	53
August	50	48	52
September	56	51	
October	60	57	
November	64	60	
December	63	65	



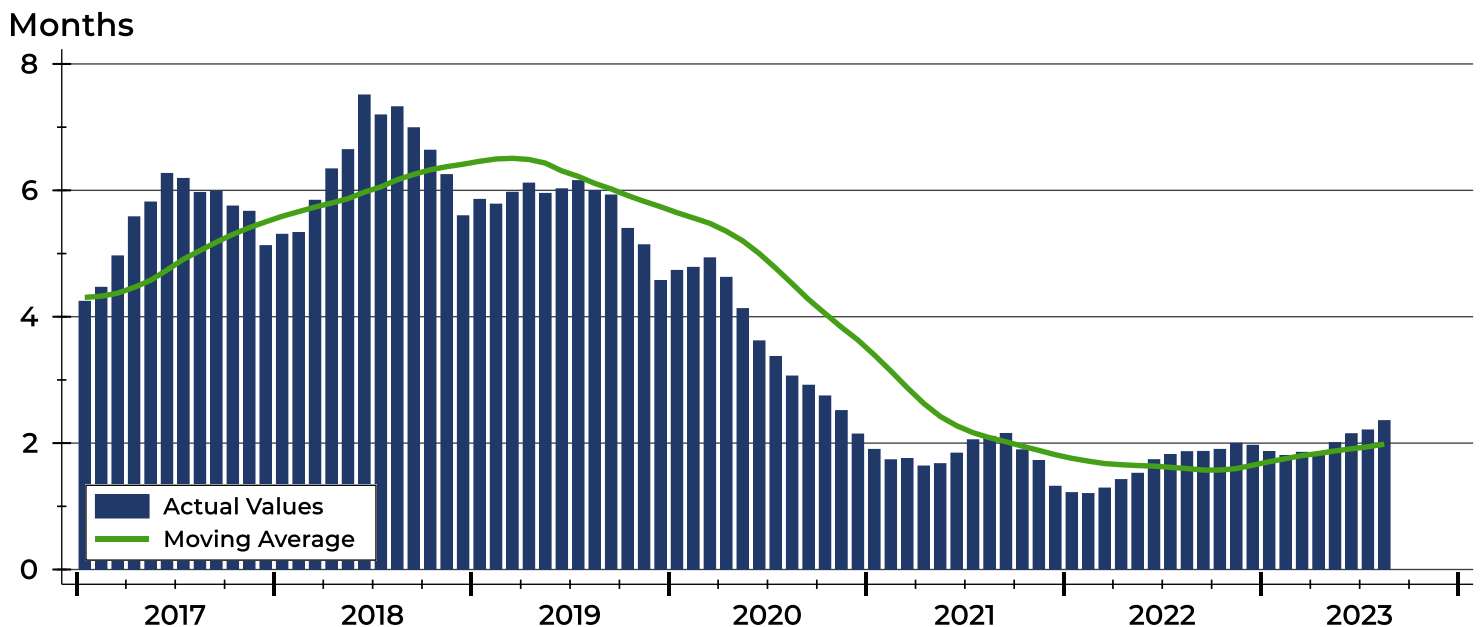
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.2	1.9
February	1.7	1.2	1.8
March	1.8	1.3	1.9
April	1.6	1.4	1.8
May	1.7	1.5	2.0
June	1.8	1.7	2.1
July	2.1	1.8	2.2
August	2.1	1.9	2.4
September	2.2	1.9	
October	1.9	1.9	
November	1.7	2.0	
December	1.3	2.0	

History of Month's Supply





Entire MLS System New Listings Analysis

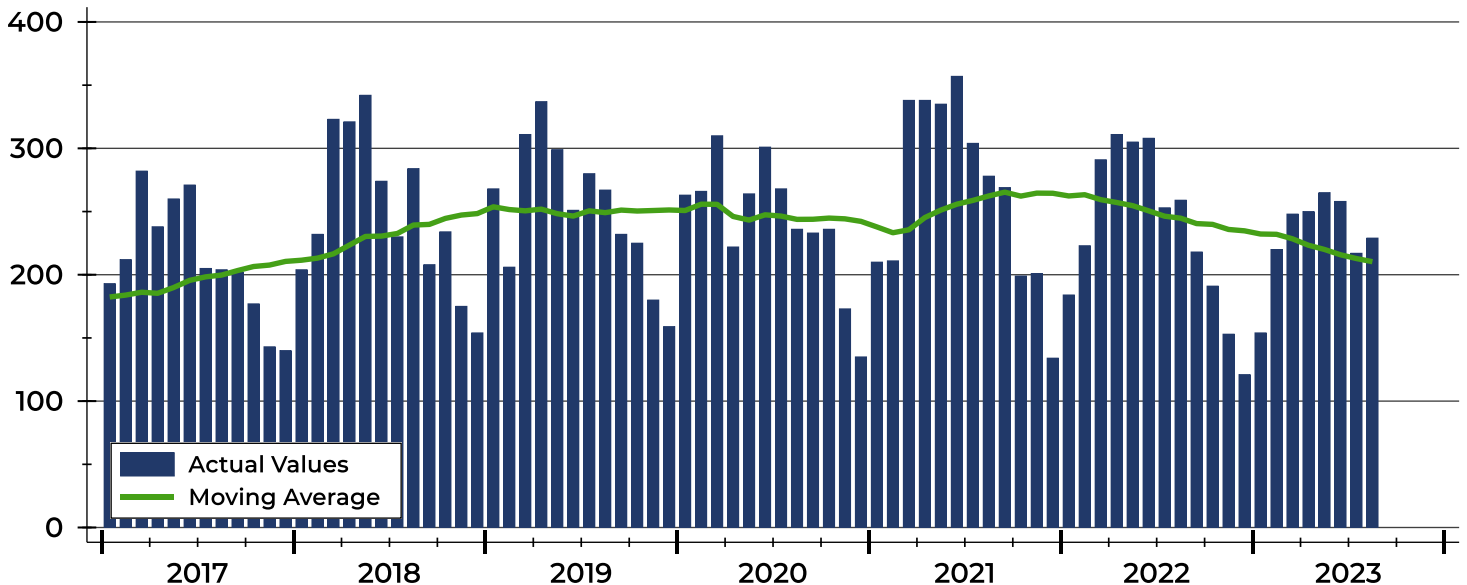
Summary Statistics for New Listings		2023	August 2022	Change
Current Month	New Listings	229	259	-11.6%
	Volume (1,000s)	54,070	59,942	-9.8%
	Average List Price	236,114	231,437	2.0%
	Median List Price	212,500	208,000	2.2%
Year-to-Date	New Listings	1,841	2,134	-13.7%
	Volume (1,000s)	461,127	506,334	-8.9%
	Average List Price	250,476	237,270	5.6%
	Median List Price	225,000	214,900	4.7%

A total of 229 new listings were added in the Flint Hills MLS system during August, down 11.6% from the same month in 2022. Year-to-date the Flint Hills MLS system has seen 1,841 new listings.

The median list price of these homes was \$212,500 up from \$208,000 in 2022.

History of New Listings

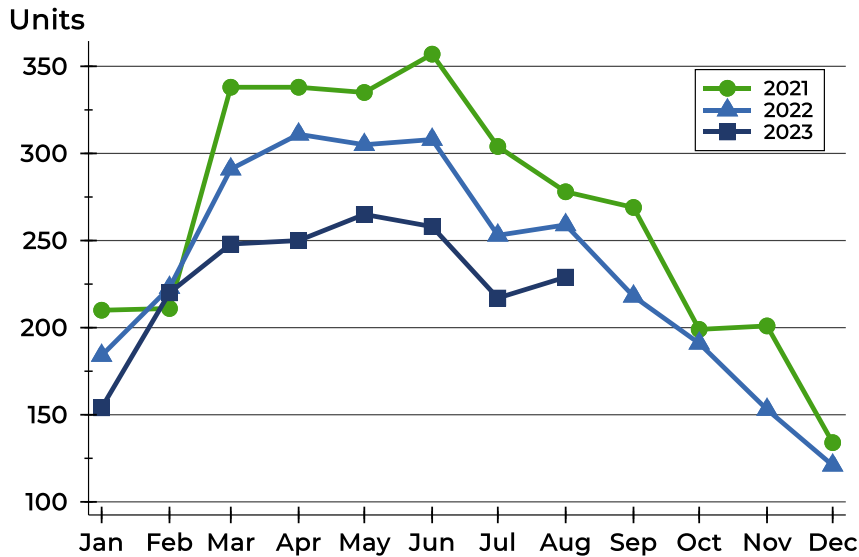
Units





Entire MLS System New Listings Analysis

New Listings by Month



Month	2021	2022	2023
January	210	184	154
February	211	223	220
March	338	291	248
April	338	311	250
May	335	305	265
June	357	308	258
July	304	253	217
August	278	259	229
September	269	218	
October	199	191	
November	201	153	
December	134	121	

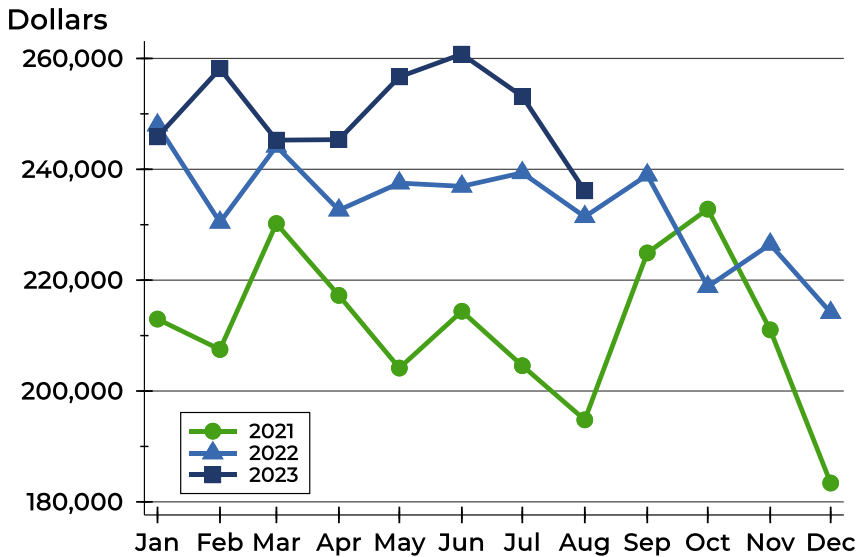
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.9%	14,250	14,250	12	12	100.0%	100.0%
\$25,000-\$49,999	9	3.9%	36,417	38,000	11	10	92.7%	100.0%
\$50,000-\$99,999	25	10.9%	79,618	79,000	15	12	99.1%	100.0%
\$100,000-\$124,999	10	4.4%	112,700	112,500	17	19	99.3%	100.0%
\$125,000-\$149,999	14	6.1%	139,307	139,500	17	17	100.3%	100.0%
\$150,000-\$174,999	23	10.0%	166,291	167,500	14	10	99.8%	100.0%
\$175,000-\$199,999	22	9.6%	188,618	190,000	13	8	99.1%	100.0%
\$200,000-\$249,999	37	16.2%	225,981	225,000	14	13	99.5%	100.0%
\$250,000-\$299,999	32	14.0%	276,403	270,000	14	11	99.3%	100.0%
\$300,000-\$399,999	35	15.3%	343,829	329,900	15	16	99.6%	100.0%
\$400,000-\$499,999	9	3.9%	447,956	449,900	17	17	100.0%	100.0%
\$500,000-\$749,999	8	3.5%	599,250	599,500	16	14	99.8%	100.0%
\$750,000-\$999,999	3	1.3%	868,693	899,000	28	28	96.9%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



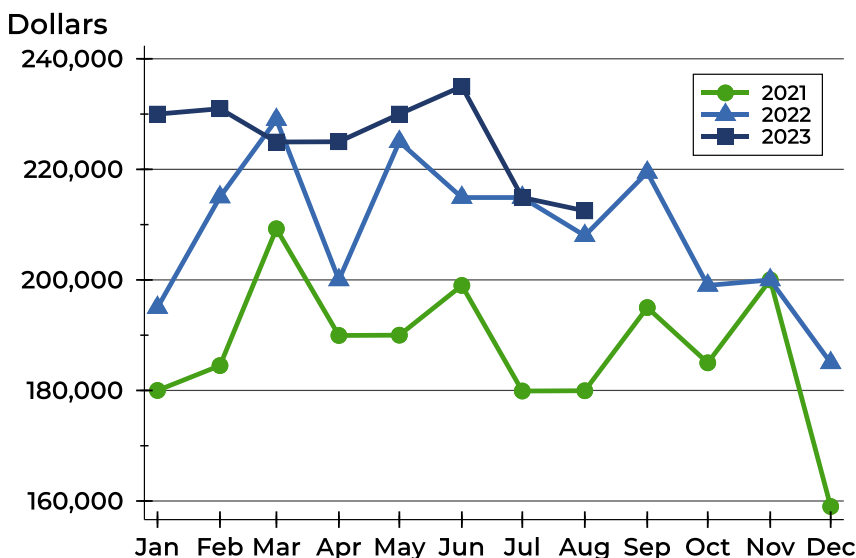
Entire MLS System New Listings Analysis

Average Price



Month	2021	2022	2023
January	212,979	247,972	245,860
February	207,485	230,433	258,148
March	230,215	244,155	245,267
April	217,248	232,630	245,356
May	204,140	237,514	256,678
June	214,392	236,933	260,777
July	204,572	239,366	253,162
August	194,796	231,437	236,114
September	224,912	238,956	
October	232,814	218,831	
November	211,039	226,467	
December	183,401	214,146	

Median Price



Month	2021	2022	2023
January	180,000	195,000	230,000
February	184,500	215,000	230,975
March	209,250	229,000	224,950
April	189,950	200,000	225,000
May	190,000	225,000	230,000
June	199,000	214,900	235,000
July	179,900	214,900	214,900
August	179,950	208,000	212,500
September	195,000	219,450	
October	185,000	199,000	
November	200,000	200,000	
December	159,000	185,000	



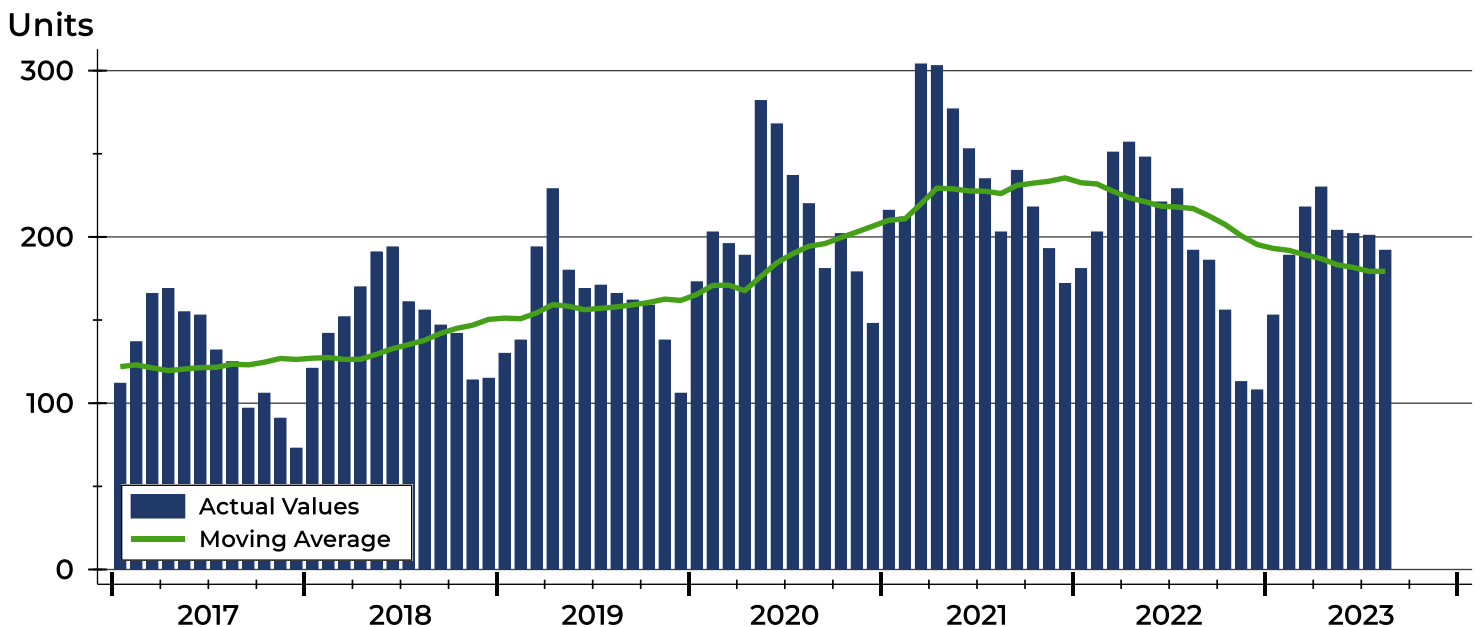
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2023	August 2022	Change	2023	Year-to-Date 2022	Change
Contracts Written		192	192	0.0%	1,589	1,782	-10.8%
Volume (1,000s)		46,126	43,924	5.0%	378,275	400,996	-5.7%
Average	Sale Price	240,240	228,770	5.0%	238,058	225,026	5.8%
	Days on Market	40	30	33.3%	37	28	32.1%
	Percent of Original	97.2%	96.1%	1.1%	96.6%	97.9%	-1.3%
Median	Sale Price	215,000	215,000	0.0%	215,900	200,000	7.9%
	Days on Market	17	13	30.8%	12	9	33.3%
	Percent of Original	100.0%	98.0%	2.0%	100.0%	100.0%	0.0%

A total of 192 contracts for sale were written in the Flint Hills MLS system during the month of August, the same as in 2022. The median list price of these homes was \$215,000, the same as the prior year.

Half of the homes that went under contract in August were on the market less than 17 days, compared to 13 days in August 2022.

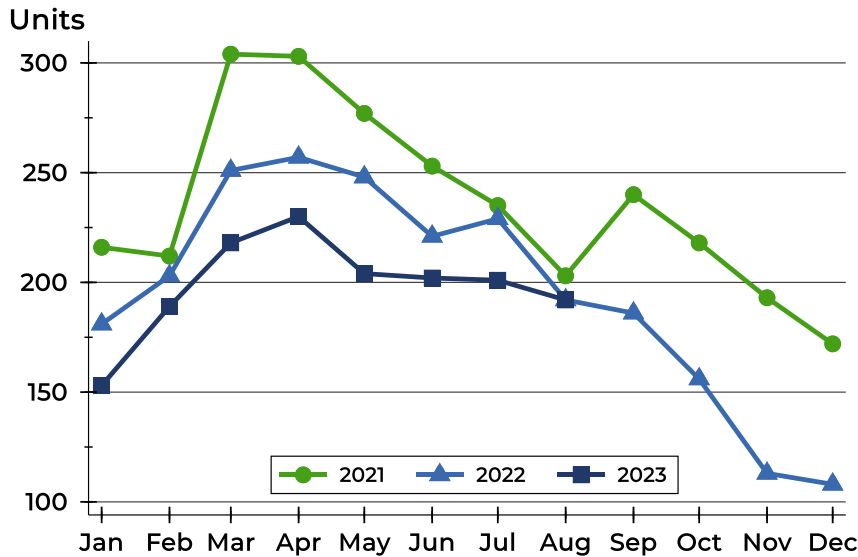
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2021	2022	2023
January	216	181	153
February	212	203	189
March	304	251	218
April	303	257	230
May	277	248	204
June	253	221	202
July	235	229	201
August	203	192	192
September	240	186	
October	218	156	
November	193	113	
December	172	108	

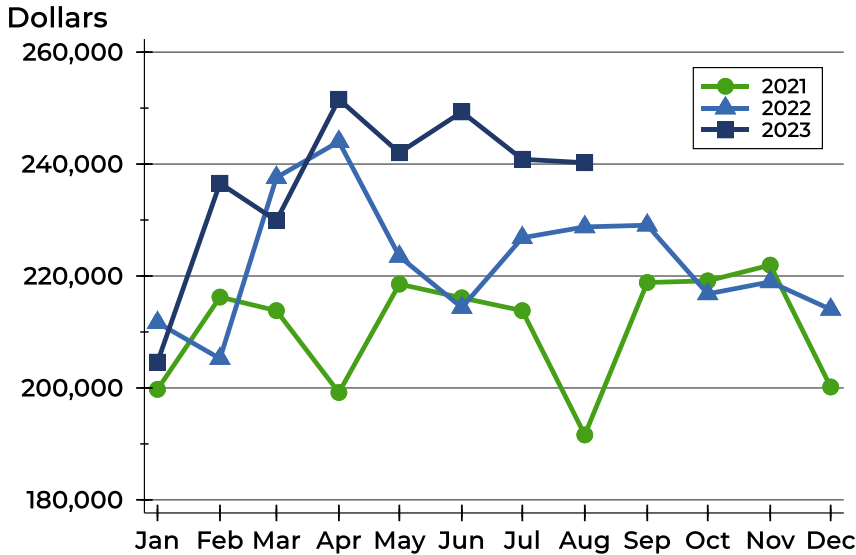
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	11,500	11,500	6	6	100.0%	100.0%
\$25,000-\$49,999	7	3.6%	34,629	35,000	32	10	83.9%	92.2%
\$50,000-\$99,999	18	9.4%	82,700	84,200	67	12	93.4%	100.0%
\$100,000-\$124,999	9	4.7%	110,544	110,000	31	10	97.3%	100.0%
\$125,000-\$149,999	15	7.8%	140,567	139,900	35	16	100.4%	100.0%
\$150,000-\$174,999	16	8.3%	162,194	165,000	55	15	98.8%	100.0%
\$175,000-\$199,999	21	10.9%	189,610	190,000	19	7	97.8%	100.0%
\$200,000-\$249,999	37	19.3%	227,812	228,000	42	24	98.1%	100.0%
\$250,000-\$299,999	21	10.9%	277,624	282,000	16	9	99.4%	100.0%
\$300,000-\$399,999	32	16.7%	345,319	349,950	38	23	97.4%	100.0%
\$400,000-\$499,999	6	3.1%	444,825	449,500	57	21	97.1%	100.0%
\$500,000-\$749,999	7	3.6%	596,711	575,000	70	54	94.9%	94.4%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	1.0%	1,274,000	1,274,000	75	75	100.0%	100.0%



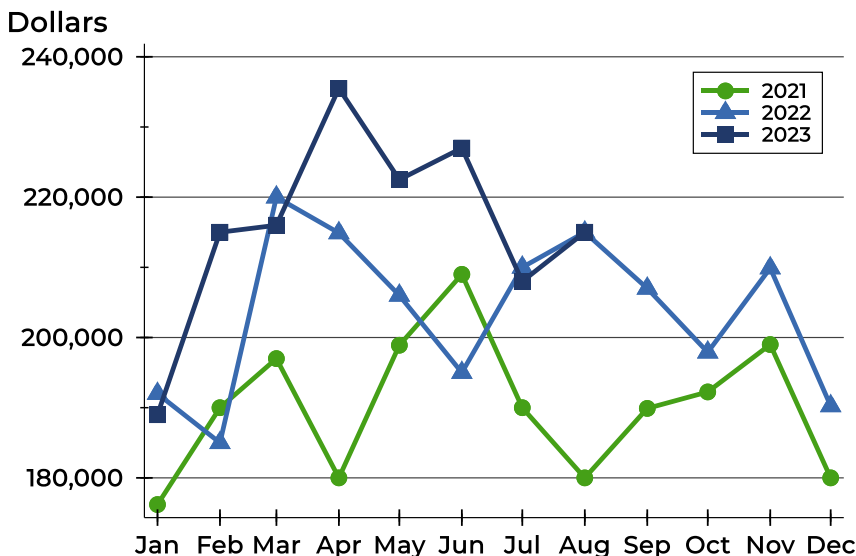
Entire MLS System Contracts Written Analysis

Average Price



Month	2021	2022	2023
January	199,738	211,664	204,615
February	216,236	205,247	236,570
March	213,817	237,592	229,900
April	199,180	244,018	251,584
May	218,551	223,500	242,026
June	216,103	214,364	249,315
July	213,811	226,836	240,862
August	191,610	228,770	240,240
September	218,836	229,072	
October	219,134	216,807	
November	221,945	218,954	
December	200,172	214,032	

Median Price

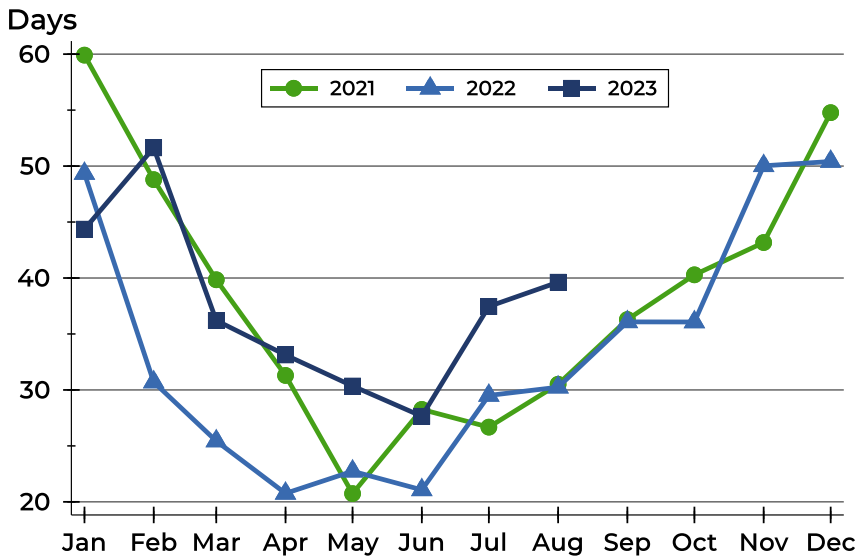


Month	2021	2022	2023
January	176,200	192,000	189,000
February	190,000	185,000	215,000
March	197,000	220,000	216,000
April	180,000	214,900	235,500
May	198,900	206,000	222,500
June	209,000	195,000	227,000
July	190,000	210,000	208,000
August	180,000	215,000	215,000
September	189,900	207,000	
October	192,250	197,900	
November	199,000	209,900	
December	180,000	190,250	



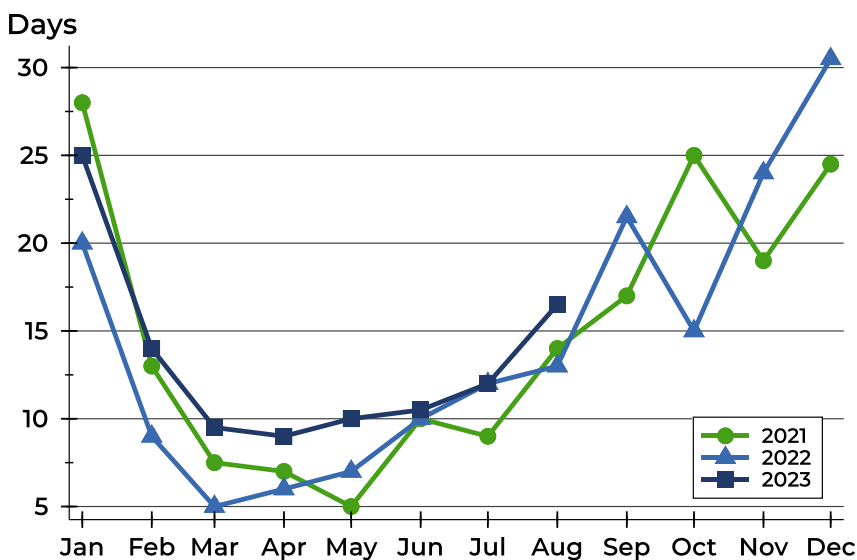
Entire MLS System Contracts Written Analysis

Average DOM



Month	2021	2022	2023
January	60	49	44
February	49	31	52
March	40	25	36
April	31	21	33
May	21	23	30
June	28	21	28
July	27	30	37
August	31	30	40
September	36	36	
October	40	36	
November	43	50	
December	55	50	

Median DOM



Month	2021	2022	2023
January	28	20	25
February	13	9	14
March	8	5	10
April	7	6	9
May	5	7	10
June	10	10	11
July	9	12	12
August	14	13	17
September	17	22	
October	25	15	
November	19	24	
December	25	31	



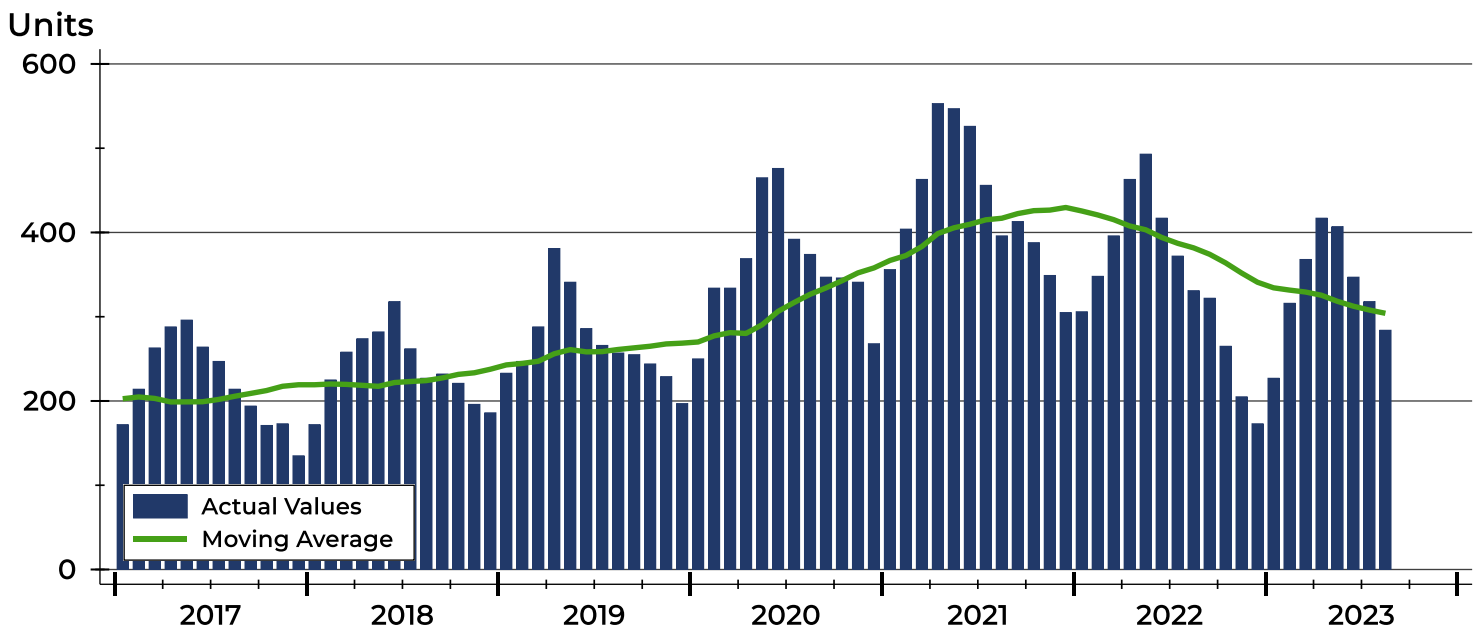
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2023	End of August 2022	Change
Pending Contracts		284	331	-14.2%
Volume (1,000s)		69,771	75,731	-7.9%
Average	List Price	245,672	228,795	7.4%
	Days on Market	39	35	11.4%
	Percent of Original	98.3%	98.9%	-0.6%
Median	List Price	219,925	208,000	5.7%
	Days on Market	14	16	-12.5%
	Percent of Original	100.0%	100.0%	0.0%

A total of 284 listings in the Flint Hills MLS system had contracts pending at the end of August, down from 331 contracts pending at the end of August 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

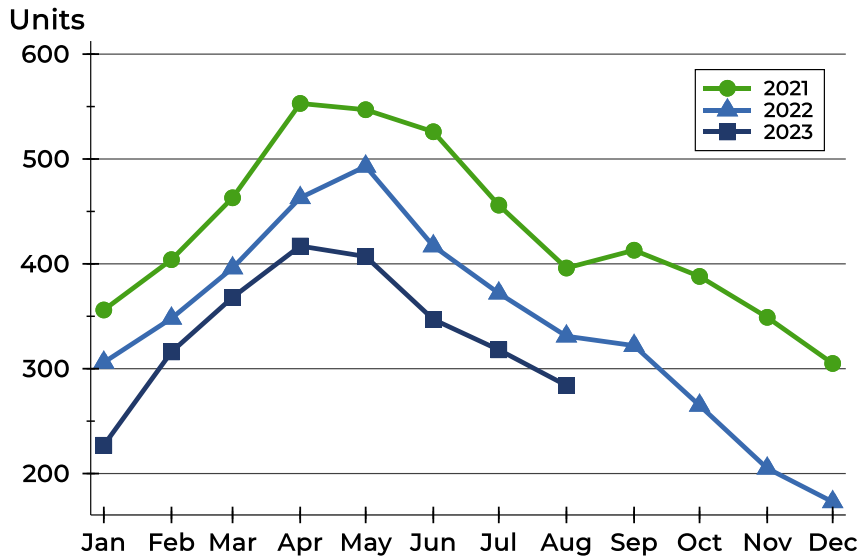
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2021	2022	2023
January	356	306	227
February	404	348	316
March	463	396	368
April	553	463	417
May	547	493	407
June	526	417	347
July	456	372	318
August	396	331	284
September	413	322	
October	388	265	
November	349	205	
December	305	173	

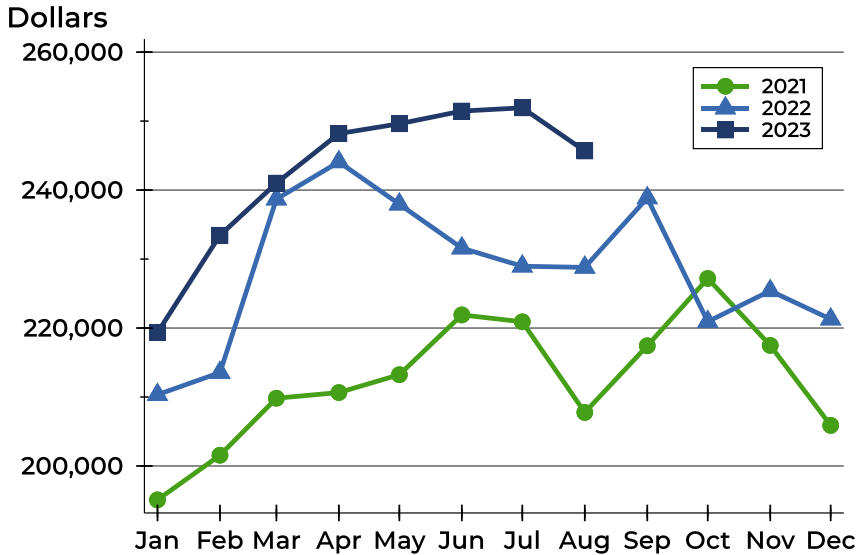
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.7%	13,250	13,250	6	6	100.0%	100.0%
\$25,000-\$49,999	2	0.7%	37,500	37,500	53	53	100.0%	100.0%
\$50,000-\$99,999	23	8.1%	81,961	84,900	78	32	96.3%	100.0%
\$100,000-\$124,999	17	6.0%	111,829	110,000	31	15	98.3%	100.0%
\$125,000-\$149,999	26	9.2%	140,262	139,950	28	9	99.1%	100.0%
\$150,000-\$174,999	31	10.9%	162,316	165,000	37	7	98.9%	100.0%
\$175,000-\$199,999	23	8.1%	188,426	190,000	18	6	98.1%	100.0%
\$200,000-\$249,999	48	16.9%	225,689	225,000	30	15	98.5%	100.0%
\$250,000-\$299,999	38	13.4%	273,539	272,000	26	12	99.6%	100.0%
\$300,000-\$399,999	48	16.9%	345,050	345,000	45	23	96.9%	100.0%
\$400,000-\$499,999	12	4.2%	439,942	439,950	88	53	98.3%	100.0%
\$500,000-\$749,999	12	4.2%	604,467	584,500	39	14	99.0%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	0.7%	1,274,000	1,274,000	75	75	100.0%	100.0%



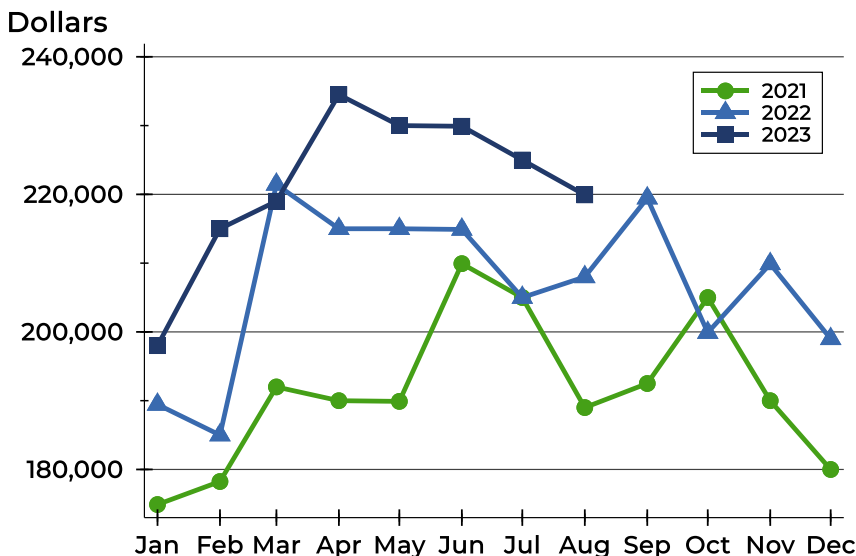
Entire MLS System Pending Contracts Analysis

Average Price



Month	2021	2022	2023
January	195,087	210,334	219,347
February	201,563	213,544	233,448
March	209,821	238,690	241,005
April	210,649	244,088	248,189
May	213,236	237,952	249,623
June	221,905	231,591	251,457
July	220,905	228,963	251,929
August	207,764	228,795	245,672
September	217,430	238,856	
October	227,191	220,922	
November	217,486	225,397	
December	205,886	221,290	

Median Price

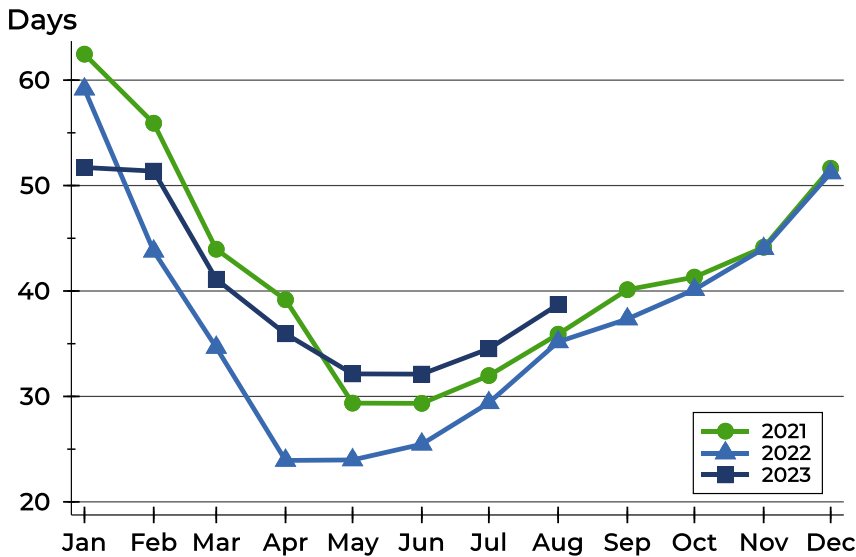


Month	2021	2022	2023
January	174,900	189,450	198,000
February	178,250	185,000	215,000
March	192,000	221,450	219,000
April	190,000	215,000	234,500
May	189,900	215,000	230,000
June	209,925	214,900	229,900
July	205,000	205,000	225,000
August	189,000	208,000	219,925
September	192,500	219,450	
October	205,000	199,900	
November	190,000	209,900	
December	180,000	199,000	



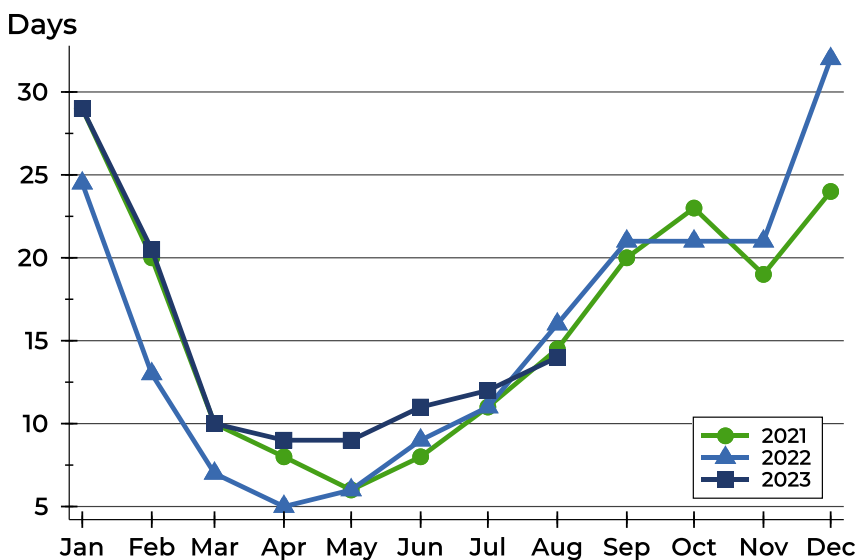
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2021	2022	2023
January	62	59	52
February	56	44	51
March	44	35	41
April	39	24	36
May	29	24	32
June	29	25	32
July	32	29	35
August	36	35	39
September	40	37	
October	41	40	
November	44	44	
December	52	51	

Median DOM



Month	2021	2022	2023
January	29	25	29
February	20	13	21
March	10	7	10
April	8	5	9
May	6	6	9
June	8	9	11
July	11	11	12
August	15	16	14
September	20	21	
October	23	21	
November	19	21	
December	24	32	