



## Entire MLS System Housing Report



### Market Overview

#### Flint Hills MLS Home Sales Fell in September

Total home sales in the Flint Hills MLS system fell last month to 171 units, compared to 188 units in September 2022. Total sales volume was \$39.4 million, down from a year earlier.

The median sale price in September was \$211,000, down from \$215,000 a year earlier. Homes that sold in September were typically on the market for 10 days and sold for 99.8% of their list prices.

#### Flint Hills MLS Active Listings Up at End of September

The total number of active listings in the Flint Hills MLS system at the end of September was 417 units, up from 411 at the same point in 2022. This represents a 2.3 months' supply of homes available for sale. The median list price of homes on the market at the end of September was \$215,000.

During September, a total of 168 contracts were written down from 186 in September 2022. At the end of the month, there were 260 contracts still pending.

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## Entire MLS System Summary Statistics

September MLS Statistics Three-year History		Current Month			Year-to-Date		
		2023	2022	2021	2023	2022	2021
<b>Home Sales</b>		<b>171</b>	<b>188</b>	<b>225</b>	<b>1,651</b>	<b>1,951</b>	<b>2,126</b>
Change from prior year		-9.0%	-16.4%	13.1%	-15.4%	-8.2%	17.7%
<b>Active Listings</b>		<b>417</b>	<b>411</b>	<b>490</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		1.5%	-16.1%	-11.4%			
<b>Months' Supply</b>		<b>2.3</b>	<b>1.9</b>	<b>2.2</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		21.1%	-13.6%	-24.1%			
<b>New Listings</b>		<b>195</b>	<b>218</b>	<b>269</b>	<b>2,044</b>	<b>2,352</b>	<b>2,639</b>
Change from prior year		-10.6%	-19.0%	15.5%	-13.1%	-10.9%	11.7%
<b>Contracts Written</b>		<b>168</b>	<b>186</b>	<b>240</b>	<b>1,748</b>	<b>1,968</b>	<b>2,243</b>
Change from prior year		-9.7%	-22.5%	32.6%	-11.2%	-12.3%	15.1%
<b>Pending Contracts</b>		<b>260</b>	<b>322</b>	<b>413</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-19.3%	-22.0%	19.0%			
<b>Sales Volume (1,000s)</b>		<b>39,413</b>	<b>41,820</b>	<b>44,895</b>	<b>384,372</b>	<b>431,943</b>	<b>433,250</b>
Change from prior year		-5.8%	-6.8%	20.9%	-11.0%	-0.3%	27.5%
<b>Average</b>	<b>Sale Price</b>	<b>230,486</b>	<b>222,446</b>	<b>199,533</b>	<b>232,812</b>	<b>221,396</b>	<b>203,787</b>
	Change from prior year	3.6%	11.5%	6.9%	5.2%	8.6%	8.4%
	<b>List Price of Actives</b>	<b>265,105</b>	<b>248,830</b>	<b>220,257</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	6.5%	13.0%	7.5%			
	<b>Days on Market</b>	<b>30</b>	<b>29</b>	<b>28</b>	<b>38</b>	<b>30</b>	<b>38</b>
Change from prior year	3.4%	3.6%	-54.8%	26.7%	-21.1%	-44.9%	
	<b>Percent of List</b>	<b>98.2%</b>	<b>98.2%</b>	<b>97.6%</b>	<b>97.9%</b>	<b>98.8%</b>	<b>98.6%</b>
Change from prior year	0.0%	0.6%	-0.2%	-0.9%	0.2%	1.3%	
	<b>Percent of Original</b>	<b>96.6%</b>	<b>97.0%</b>	<b>96.6%</b>	<b>96.3%</b>	<b>97.6%</b>	<b>97.5%</b>
Change from prior year	-0.4%	0.4%	0.9%	-1.3%	0.1%	2.6%	
<b>Median</b>	<b>Sale Price</b>	<b>211,000</b>	<b>215,000</b>	<b>183,000</b>	<b>215,000</b>	<b>202,000</b>	<b>185,950</b>
	Change from prior year	-1.9%	17.5%	6.4%	6.4%	8.6%	7.5%
	<b>List Price of Actives</b>	<b>215,000</b>	<b>205,000</b>	<b>170,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	4.9%	20.6%	6.3%			
	<b>Days on Market</b>	<b>10</b>	<b>12</b>	<b>11</b>	<b>13</b>	<b>9</b>	<b>10</b>
Change from prior year	-16.7%	9.1%	-60.7%	44.4%	-10.0%	-70.6%	
	<b>Percent of List</b>	<b>99.8%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	-0.2%	0.0%	1.3%	0.0%	0.0%	1.5%	
	<b>Percent of Original</b>	<b>98.4%</b>	<b>98.5%</b>	<b>98.8%</b>	<b>98.7%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	-0.1%	-0.3%	0.9%	-1.3%	0.0%	2.7%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



## Entire MLS System Closed Listings Analysis

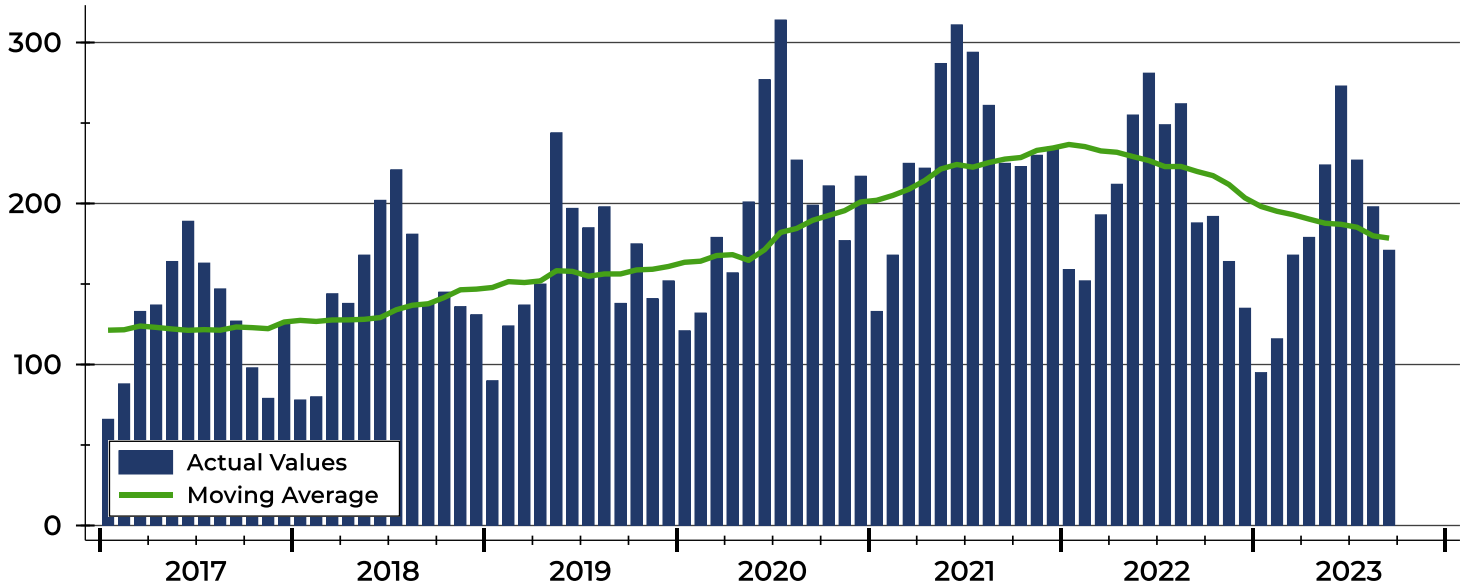
Summary Statistics for Closed Listings		September			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Closed Listings		171	188	-9.0%	1,651	1,951	-15.4%
Volume (1,000s)		39,413	41,820	-5.8%	384,372	431,943	-11.0%
Months' Supply		2.3	1.9	21.1%	N/A	N/A	N/A
Average	Sale Price	230,486	222,446	3.6%	232,812	221,396	5.2%
	Days on Market	30	29	3.4%	38	30	26.7%
	Percent of List	98.2%	98.2%	0.0%	97.9%	98.8%	-0.9%
	Percent of Original	96.6%	97.0%	-0.4%	96.3%	97.6%	-1.3%
Median	Sale Price	211,000	215,000	-1.9%	215,000	202,000	6.4%
	Days on Market	10	12	-16.7%	13	9	44.4%
	Percent of List	99.8%	100.0%	-0.2%	100.0%	100.0%	0.0%
	Percent of Original	98.4%	98.5%	-0.1%	98.7%	100.0%	-1.3%

A total of 171 homes sold in the Flint Hills MLS system in September, down from 188 units in September 2022. Total sales volume fell to \$39.4 million compared to \$41.8 million in the previous year.

The median sales price in September was \$211,000, down 1.9% compared to the prior year. Median days on market was 10 days, down from 14 days in August, and down from 12 in September 2022.

## History of Closed Listings

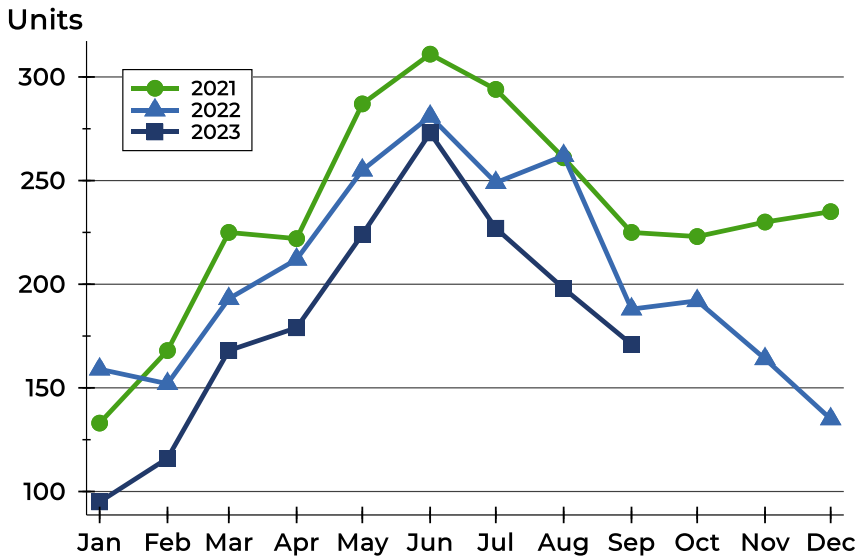
Units





## Entire MLS System Closed Listings Analysis

### Closed Listings by Month



Month	2021	2022	2023
January	133	159	<b>95</b>
February	168	152	<b>116</b>
March	225	193	<b>168</b>
April	222	212	<b>179</b>
May	287	255	<b>224</b>
June	311	281	<b>273</b>
July	294	249	<b>227</b>
August	261	262	<b>198</b>
September	225	188	<b>171</b>
October	223	192	
November	230	164	
December	235	135	

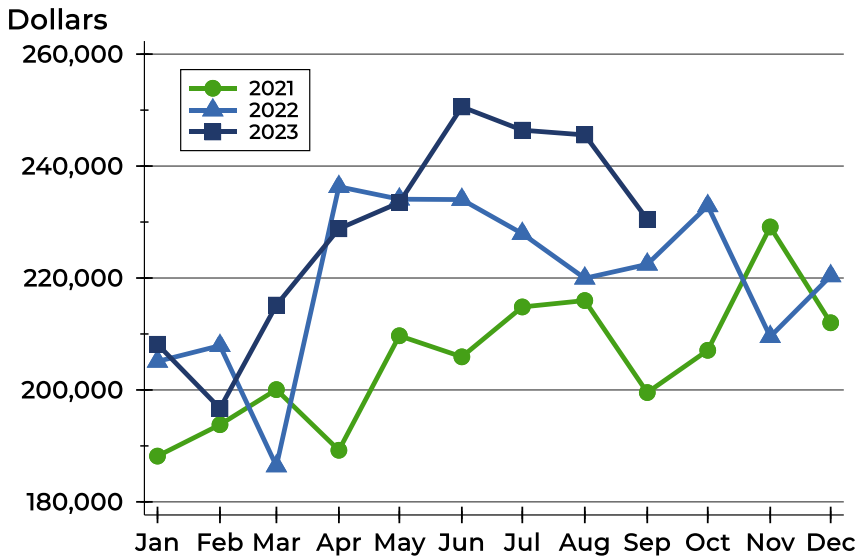
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.2%	0.4	12,588	12,588	6	6	100.3%	100.3%	100.3%	100.3%
\$25,000-\$49,999	2	1.2%	3.9	32,000	32,000	2	2	90.4%	90.4%	90.4%	90.4%
\$50,000-\$99,999	16	9.4%	3.3	74,231	72,500	49	11	91.8%	92.4%	89.1%	88.7%
\$100,000-\$124,999	9	5.3%	2.0	108,711	110,000	28	6	99.1%	100.0%	98.3%	100.0%
\$125,000-\$149,999	18	10.5%	2.9	135,300	135,000	33	12	97.3%	98.4%	96.5%	98.4%
\$150,000-\$174,999	16	9.4%	2.1	160,928	160,000	17	6	99.2%	99.3%	98.8%	99.4%
\$175,000-\$199,999	13	7.6%	1.6	186,769	186,000	14	6	102.0%	101.7%	100.6%	100.0%
\$200,000-\$249,999	31	18.1%	1.9	224,174	225,000	22	6	100.2%	100.0%	98.8%	98.1%
\$250,000-\$299,999	26	15.2%	1.9	275,865	277,500	25	15	98.0%	99.9%	96.0%	99.1%
\$300,000-\$399,999	28	16.4%	2.1	344,079	340,500	39	23	98.6%	100.0%	96.7%	98.5%
\$400,000-\$499,999	3	1.8%	3.0	429,500	415,000	59	34	99.5%	100.0%	98.6%	101.0%
\$500,000-\$749,999	6	3.5%	4.8	583,667	583,500	50	23	95.7%	95.7%	92.0%	91.3%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	1	0.6%	24.0	1,173,000	1,173,000	104	104	93.8%	93.8%	93.8%	93.8%



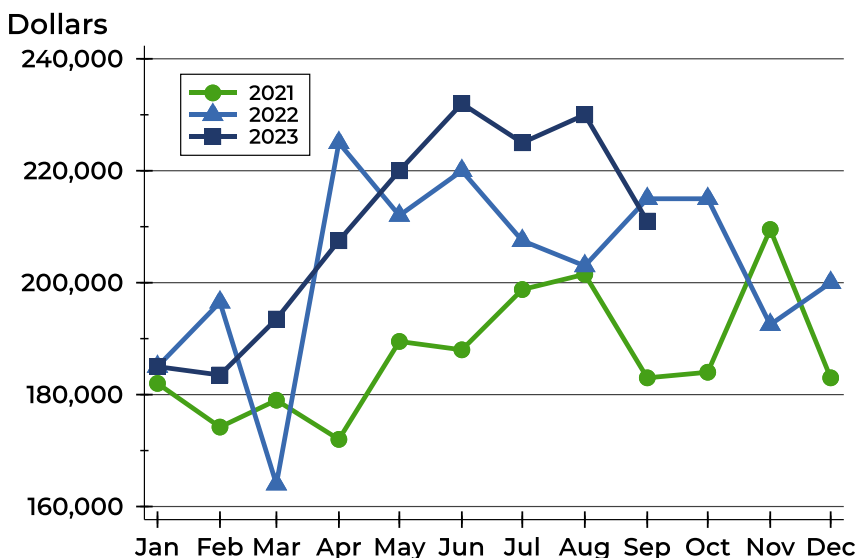
## Entire MLS System Closed Listings Analysis

### Average Price



Month	2021	2022	2023
January	188,181	205,099	<b>208,160</b>
February	193,796	207,913	<b>196,703</b>
March	200,061	186,409	<b>215,160</b>
April	189,225	236,310	<b>228,800</b>
May	209,681	234,084	<b>233,474</b>
June	205,917	234,019	<b>250,577</b>
July	214,832	227,936	<b>246,419</b>
August	215,972	219,954	<b>245,564</b>
September	199,533	222,446	<b>230,486</b>
October	207,083	232,894	
November	229,123	209,518	
December	211,999	220,369	

### Median Price

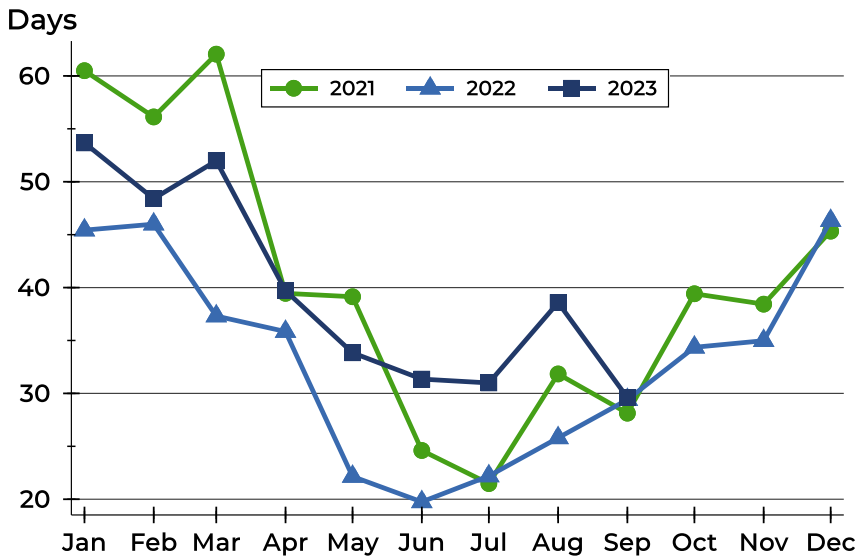


Month	2021	2022	2023
January	182,000	185,000	<b>185,000</b>
February	174,200	196,500	<b>183,500</b>
March	179,000	164,000	<b>193,500</b>
April	172,000	225,000	<b>207,500</b>
May	189,500	212,000	<b>220,000</b>
June	188,000	220,000	<b>232,000</b>
July	198,775	207,500	<b>225,000</b>
August	201,500	203,000	<b>230,000</b>
September	183,000	215,000	<b>211,000</b>
October	184,000	215,000	
November	209,500	192,500	
December	183,000	200,000	



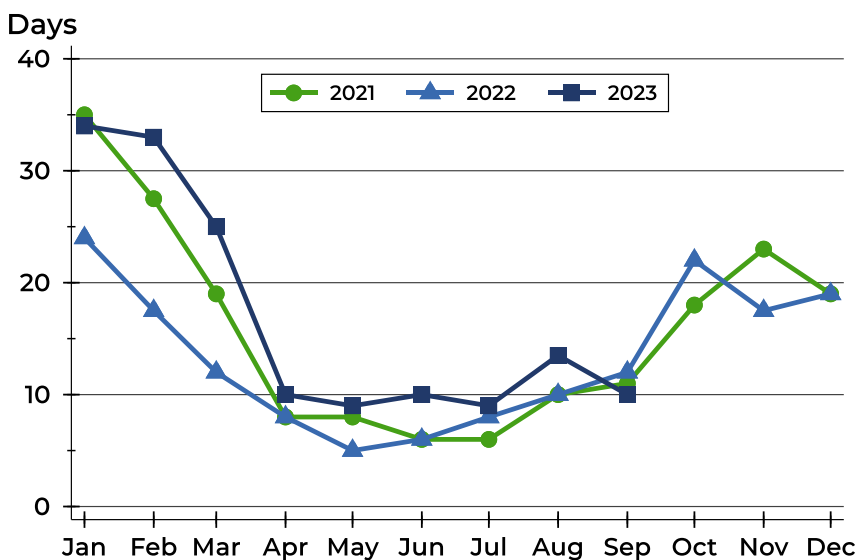
## Entire MLS System Closed Listings Analysis

### Average DOM



Month	2021	2022	2023
January	60	45	<b>54</b>
February	56	46	<b>48</b>
March	62	37	<b>52</b>
April	39	36	<b>40</b>
May	39	22	<b>34</b>
June	25	20	<b>31</b>
July	21	22	<b>31</b>
August	32	26	<b>39</b>
September	28	29	<b>30</b>
October	39	34	
November	38	35	
December	45	46	

### Median DOM



Month	2021	2022	2023
January	35	24	<b>34</b>
February	28	18	<b>33</b>
March	19	12	<b>25</b>
April	8	8	<b>10</b>
May	8	5	<b>9</b>
June	6	6	<b>10</b>
July	6	8	<b>9</b>
August	10	10	<b>14</b>
September	11	12	<b>10</b>
October	18	22	
November	23	18	
December	19	19	



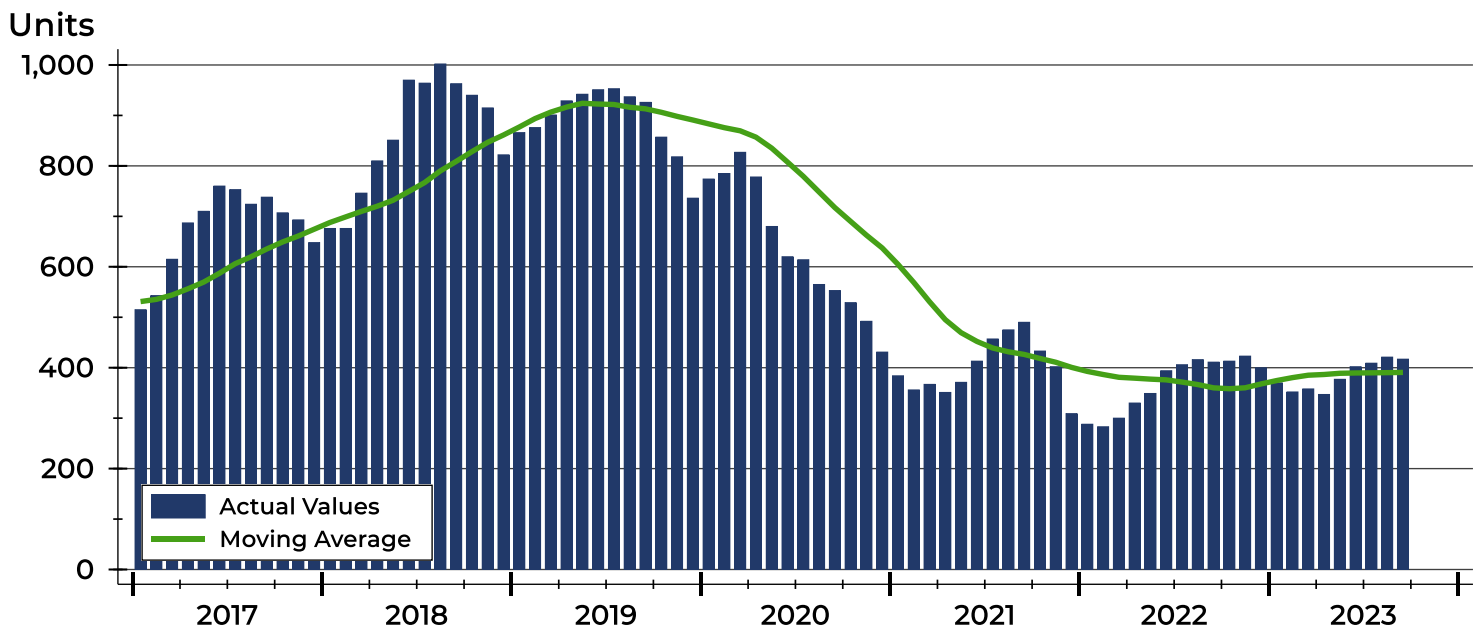
## Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		End of September 2023	End of September 2022	Change
Active Listings		<b>417</b>	411	1.5%
Volume (1,000s)		<b>110,549</b>	102,269	8.1%
Months' Supply		<b>2.3</b>	1.9	21.1%
Average	List Price	<b>265,105</b>	248,830	6.5%
	Days on Market	<b>76</b>	70	8.6%
	Percent of Original	<b>96.9%</b>	96.8%	0.1%
Median	List Price	<b>215,000</b>	205,000	4.9%
	Days on Market	<b>51</b>	51	0.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 417 homes were available for sale in the Flint Hills MLS system at the end of September. This represents a 2.3 months' supply of active listings.

The median list price of homes on the market at the end of September was \$215,000, up 4.9% from 2022. The typical time on market for active listings was 51 days, the same as in September 2022.

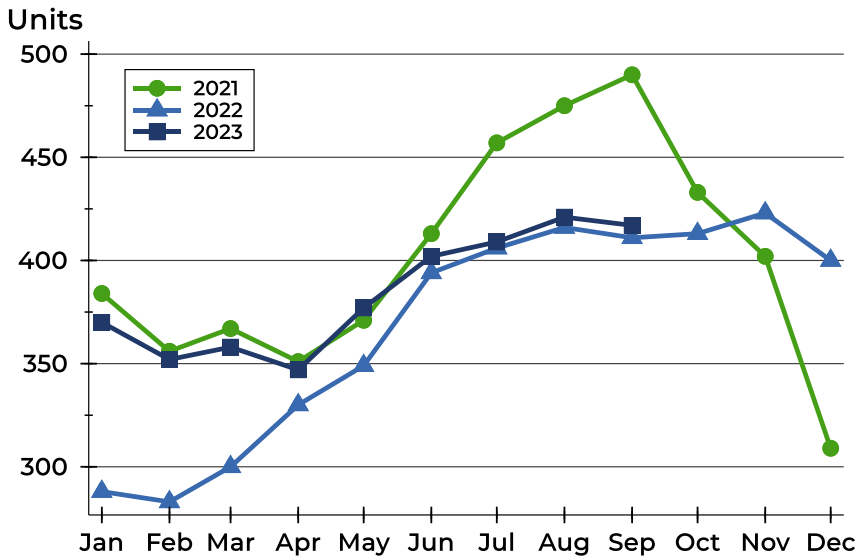
## History of Active Listings





## Entire MLS System Active Listings Analysis

### Active Listings by Month



Month	2021	2022	2023
January	384	288	<b>370</b>
February	356	283	<b>352</b>
March	367	300	<b>358</b>
April	351	330	<b>347</b>
May	371	349	<b>377</b>
June	413	394	<b>402</b>
July	457	406	<b>409</b>
August	475	416	<b>421</b>
September	490	411	<b>417</b>
October	433	413	
November	402	423	
December	309	400	

### Active Listings by Price Range

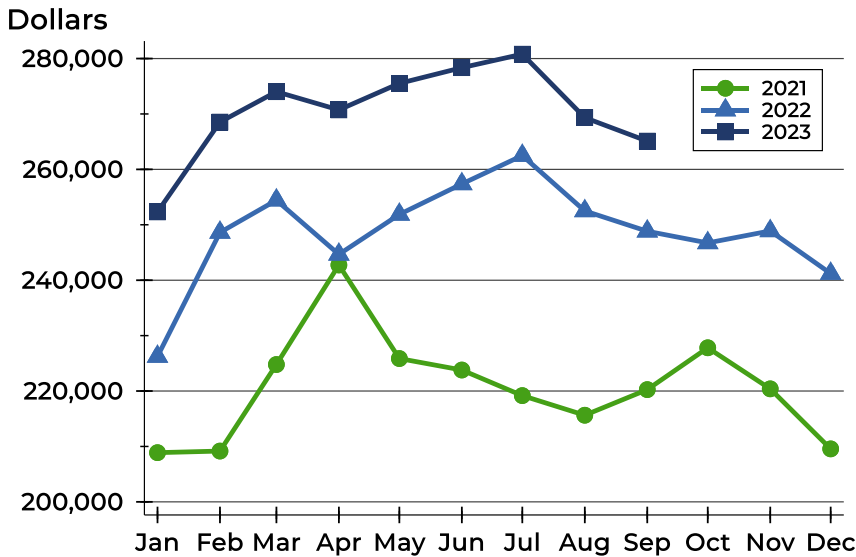
Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.2%	0.4	17,000	17,000	41	41	100.0%	100.0%
\$25,000-\$49,999	15	3.6%	3.9	40,087	39,000	93	96	89.5%	100.0%
\$50,000-\$99,999	48	11.5%	3.3	79,514	79,950	89	54	94.7%	100.0%
\$100,000-\$124,999	24	5.8%	2.0	115,450	115,000	61	26	97.5%	100.0%
\$125,000-\$149,999	43	10.3%	2.9	137,749	136,000	70	49	97.4%	100.0%
\$150,000-\$174,999	37	8.9%	2.1	164,541	165,000	56	48	97.7%	100.0%
\$175,000-\$199,999	26	6.2%	1.6	189,552	190,000	80	47	97.4%	100.0%
\$200,000-\$249,999	54	12.9%	1.9	225,352	222,500	82	58	97.6%	99.2%
\$250,000-\$299,999	48	11.5%	1.9	277,054	275,000	57	45	97.6%	100.0%
\$300,000-\$399,999	57	13.7%	2.1	351,498	350,000	74	53	97.7%	100.0%
\$400,000-\$499,999	25	6.0%	3.0	443,572	440,000	88	67	97.9%	99.0%
\$500,000-\$749,999	27	6.5%	4.8	592,663	599,350	79	41	97.8%	100.0%
\$750,000-\$999,999	8	1.9%	N/A	873,010	897,000	152	78	91.9%	96.7%
\$1,000,000 and up	4	1.0%	24.0	1,706,250	1,562,500	131	105	100.0%	100.0%





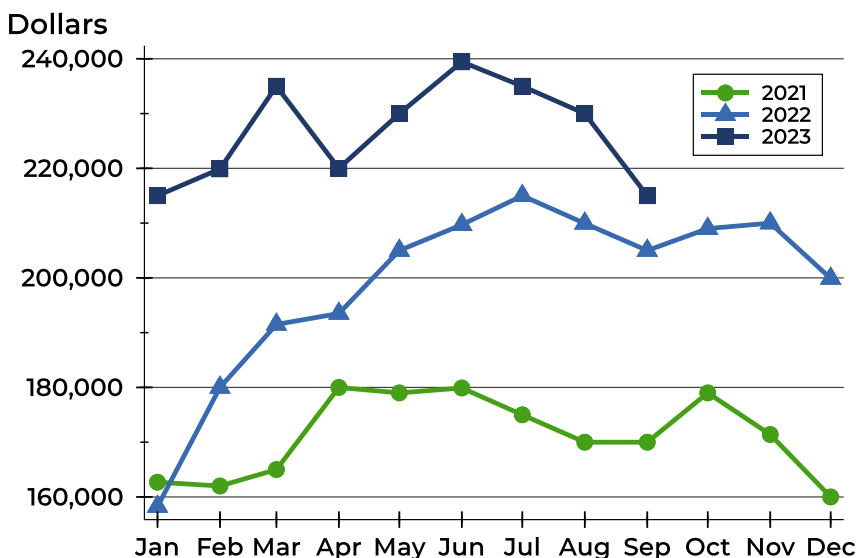
## Entire MLS System Active Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	208,880	226,233	<b>252,323</b>
<b>February</b>	209,173	248,619	<b>268,538</b>
<b>March</b>	224,783	254,438	<b>274,015</b>
<b>April</b>	242,746	244,659	<b>270,729</b>
<b>May</b>	225,867	251,870	<b>275,521</b>
<b>June</b>	223,792	257,371	<b>278,352</b>
<b>July</b>	219,178	262,496	<b>280,794</b>
<b>August</b>	215,637	252,502	<b>269,336</b>
<b>September</b>	220,257	248,830	<b>265,105</b>
<b>October</b>	227,809	246,733	
<b>November</b>	220,400	248,900	
<b>December</b>	209,564	241,203	

### Median Price

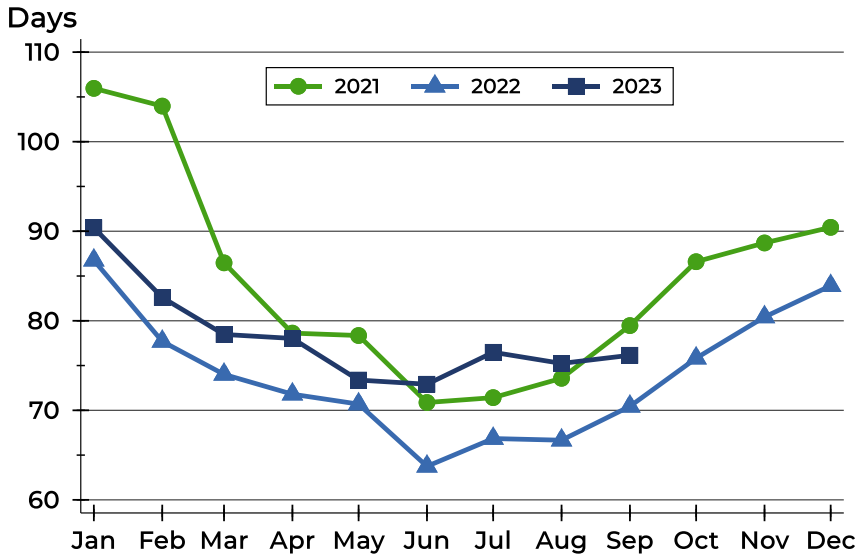


Month	2021	2022	2023
<b>January</b>	162,700	158,250	<b>215,000</b>
<b>February</b>	162,000	180,000	<b>219,900</b>
<b>March</b>	165,000	191,500	<b>235,000</b>
<b>April</b>	180,000	193,500	<b>220,000</b>
<b>May</b>	179,000	205,000	<b>230,000</b>
<b>June</b>	179,900	209,700	<b>239,450</b>
<b>July</b>	175,000	215,000	<b>235,000</b>
<b>August</b>	170,000	209,950	<b>230,000</b>
<b>September</b>	170,000	205,000	<b>215,000</b>
<b>October</b>	179,000	209,000	
<b>November</b>	171,400	210,000	
<b>December</b>	160,000	199,900	



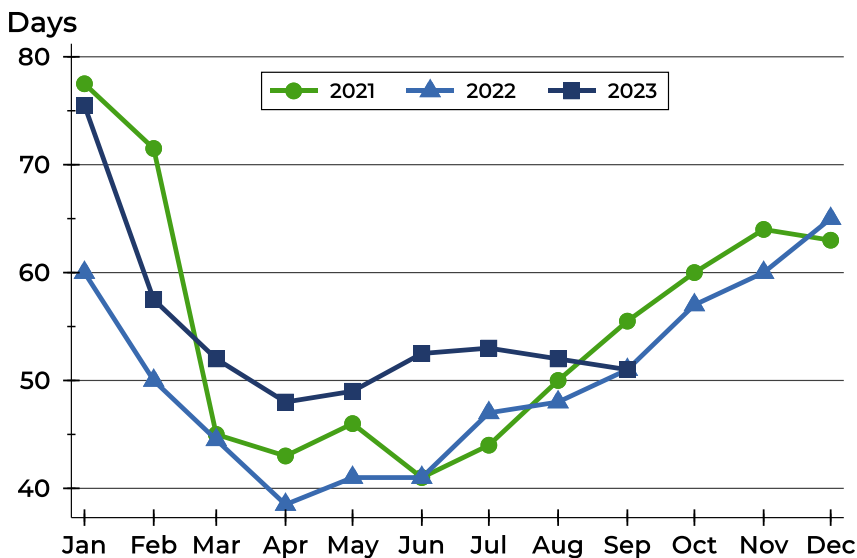
## Entire MLS System Active Listings Analysis

### Average DOM



Month	2021	2022	2023
January	106	87	<b>90</b>
February	104	78	<b>83</b>
March	86	74	<b>78</b>
April	79	72	<b>78</b>
May	78	71	<b>73</b>
June	71	64	<b>73</b>
July	71	67	<b>76</b>
August	74	67	<b>75</b>
September	79	70	<b>76</b>
October	87	76	
November	89	80	
December	90	84	

### Median DOM

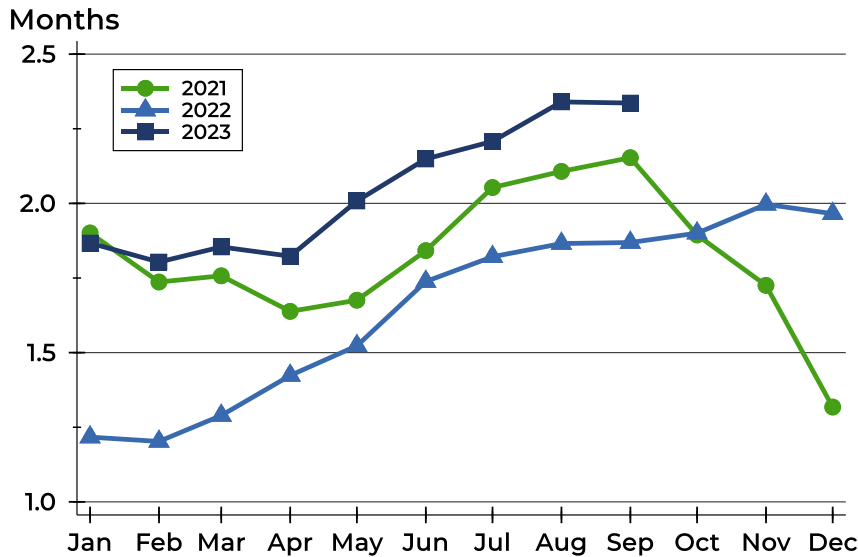


Month	2021	2022	2023
January	78	60	<b>76</b>
February	72	50	<b>58</b>
March	45	45	<b>52</b>
April	43	39	<b>48</b>
May	46	41	<b>49</b>
June	41	41	<b>53</b>
July	44	47	<b>53</b>
August	50	48	<b>52</b>
September	56	51	<b>51</b>
October	60	57	
November	64	60	
December	63	65	



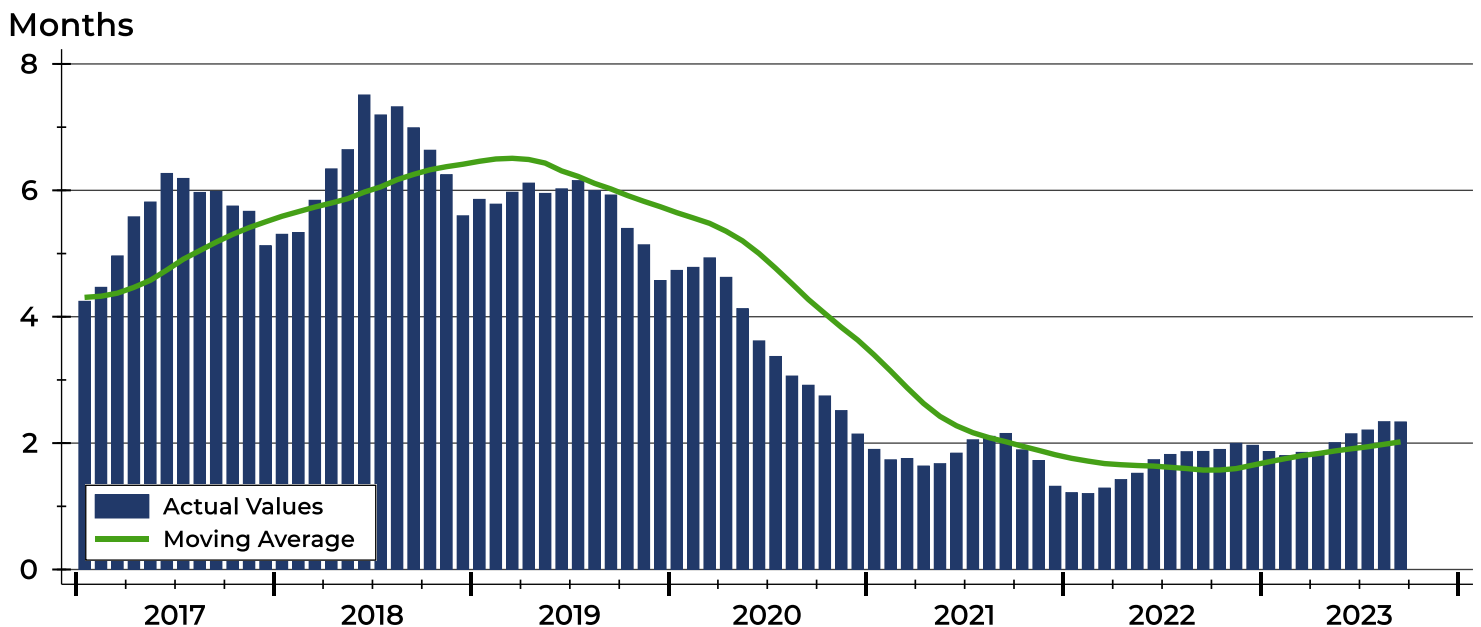
## Entire MLS System Months' Supply Analysis

### Months' Supply by Month



Month	2021	2022	2023
January	1.9	1.2	<b>1.9</b>
February	1.7	1.2	<b>1.8</b>
March	1.8	1.3	<b>1.9</b>
April	1.6	1.4	<b>1.8</b>
May	1.7	1.5	<b>2.0</b>
June	1.8	1.7	<b>2.1</b>
July	2.1	1.8	<b>2.2</b>
August	2.1	1.9	<b>2.3</b>
September	2.2	1.9	<b>2.3</b>
October	1.9	1.9	
November	1.7	2.0	
December	1.3	2.0	

### History of Month's Supply





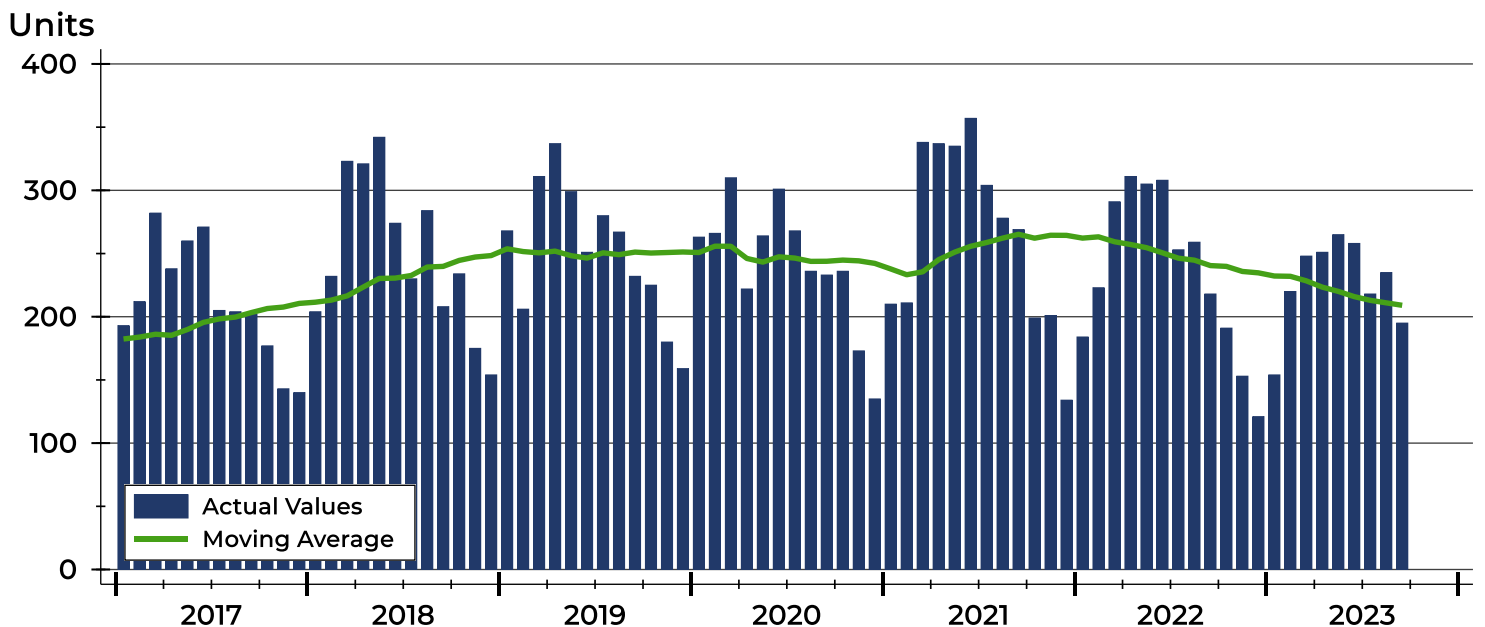
## Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2023	September 2022	Change
Current Month	New Listings	<b>195</b>	218	-10.6%
	Volume (1,000s)	<b>46,585</b>	52,102	-10.6%
	Average List Price	<b>238,899</b>	239,001	0.0%
	Median List Price	<b>200,000</b>	219,450	-8.9%
Year-to-Date	New Listings	<b>2,044</b>	2,352	-13.1%
	Volume (1,000s)	<b>508,552</b>	558,436	-8.9%
	Average List Price	<b>248,802</b>	237,430	4.8%
	Median List Price	<b>225,000</b>	215,000	4.7%

A total of 195 new listings were added in the Flint Hills MLS system during September, down 10.6% from the same month in 2022. Year-to-date the Flint Hills MLS system has seen 2,044 new listings.

The median list price of these homes was \$200,000 down from \$219,450 in 2022.

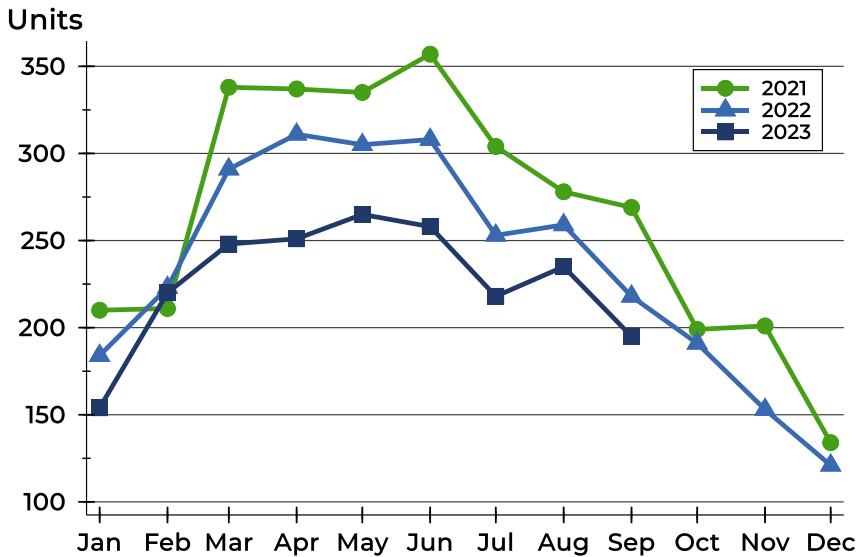
## History of New Listings





## Entire MLS System New Listings Analysis

### New Listings by Month



Month	2021	2022	2023
<b>January</b>	210	184	<b>154</b>
<b>February</b>	211	223	<b>220</b>
<b>March</b>	338	291	<b>248</b>
<b>April</b>	337	311	<b>251</b>
<b>May</b>	335	305	<b>265</b>
<b>June</b>	357	308	<b>258</b>
<b>July</b>	304	253	<b>218</b>
<b>August</b>	278	259	<b>235</b>
<b>September</b>	269	218	<b>195</b>
<b>October</b>	199	191	
<b>November</b>	201	153	
<b>December</b>	134	121	

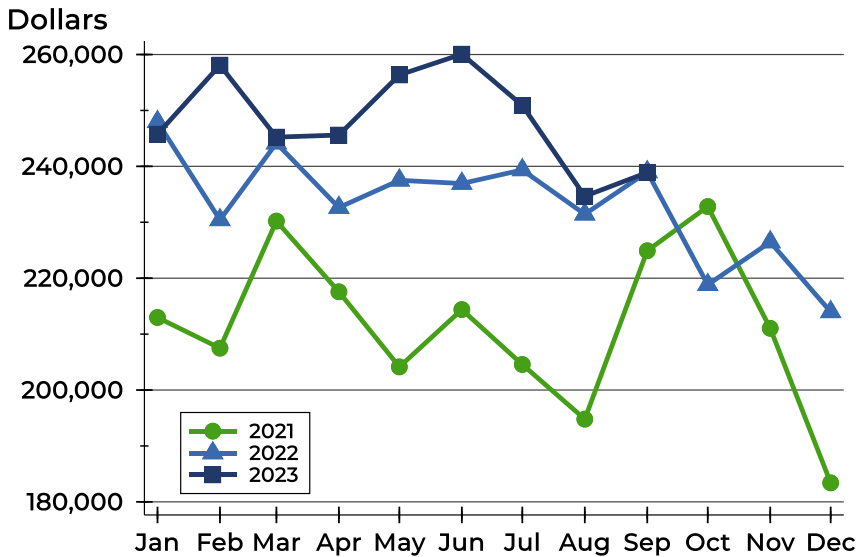
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	9	4.6%	37,133	35,000	17	14	95.0%	100.0%
\$50,000-\$99,999	14	7.2%	71,371	72,450	14	12	97.9%	100.0%
\$100,000-\$124,999	15	7.7%	114,627	115,000	19	22	99.7%	100.0%
\$125,000-\$149,999	24	12.3%	139,046	139,900	17	18	99.3%	100.0%
\$150,000-\$174,999	17	8.7%	166,082	169,000	17	15	99.8%	100.0%
\$175,000-\$199,999	17	8.7%	189,932	194,950	12	10	100.0%	100.0%
\$200,000-\$249,999	25	12.8%	225,844	225,000	16	12	99.3%	100.0%
\$250,000-\$299,999	33	16.9%	273,215	269,900	13	11	99.9%	100.0%
\$300,000-\$399,999	24	12.3%	349,258	344,500	13	12	99.9%	100.0%
\$400,000-\$499,999	7	3.6%	433,843	439,000	16	16	99.7%	100.0%
\$500,000-\$749,999	8	4.1%	588,975	598,500	24	28	99.4%	100.0%
\$750,000-\$999,999	1	0.5%	849,998	849,998	5	5	100.0%	100.0%
\$1,000,000 and up	1	0.5%	2,500,000	2,500,000	23	23	100.0%	100.0%



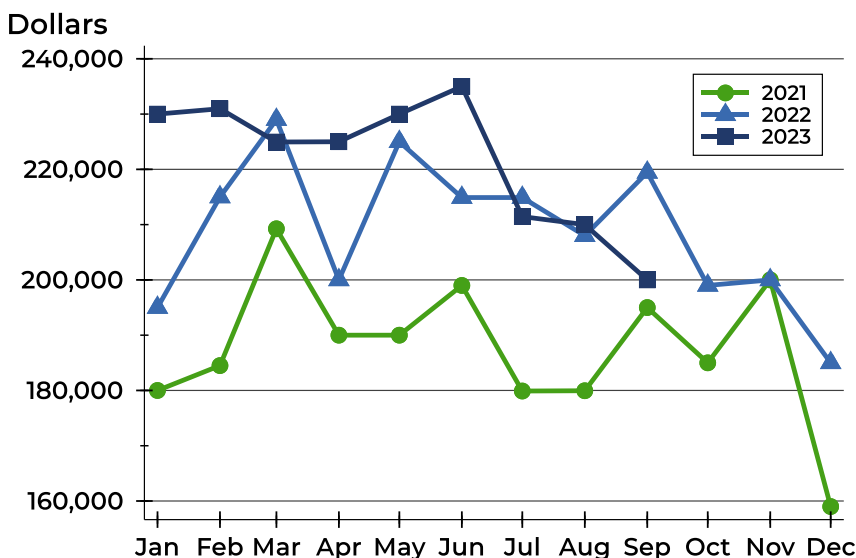
## Entire MLS System New Listings Analysis

### Average Price



Month	2021	2022	2023
<b>January</b>	212,979	247,972	<b>245,756</b>
<b>February</b>	207,485	230,433	<b>258,103</b>
<b>March</b>	230,215	244,155	<b>245,227</b>
<b>April</b>	217,567	232,630	<b>245,601</b>
<b>May</b>	204,140	237,514	<b>256,353</b>
<b>June</b>	214,392	236,933	<b>260,067</b>
<b>July</b>	204,572	239,366	<b>250,908</b>
<b>August</b>	194,796	231,437	<b>234,665</b>
<b>September</b>	224,912	239,001	<b>238,899</b>
<b>October</b>	232,814	218,831	
<b>November</b>	211,039	226,467	
<b>December</b>	183,401	213,981	

### Median Price



Month	2021	2022	2023
<b>January</b>	180,000	195,000	<b>230,000</b>
<b>February</b>	184,500	215,000	<b>230,975</b>
<b>March</b>	209,250	229,000	<b>224,950</b>
<b>April</b>	190,000	200,000	<b>225,000</b>
<b>May</b>	190,000	225,000	<b>230,000</b>
<b>June</b>	199,000	214,900	<b>235,000</b>
<b>July</b>	179,900	214,900	<b>211,450</b>
<b>August</b>	179,950	208,000	<b>210,000</b>
<b>September</b>	195,000	219,450	<b>200,000</b>
<b>October</b>	185,000	199,000	
<b>November</b>	200,000	200,000	
<b>December</b>	159,000	185,000	



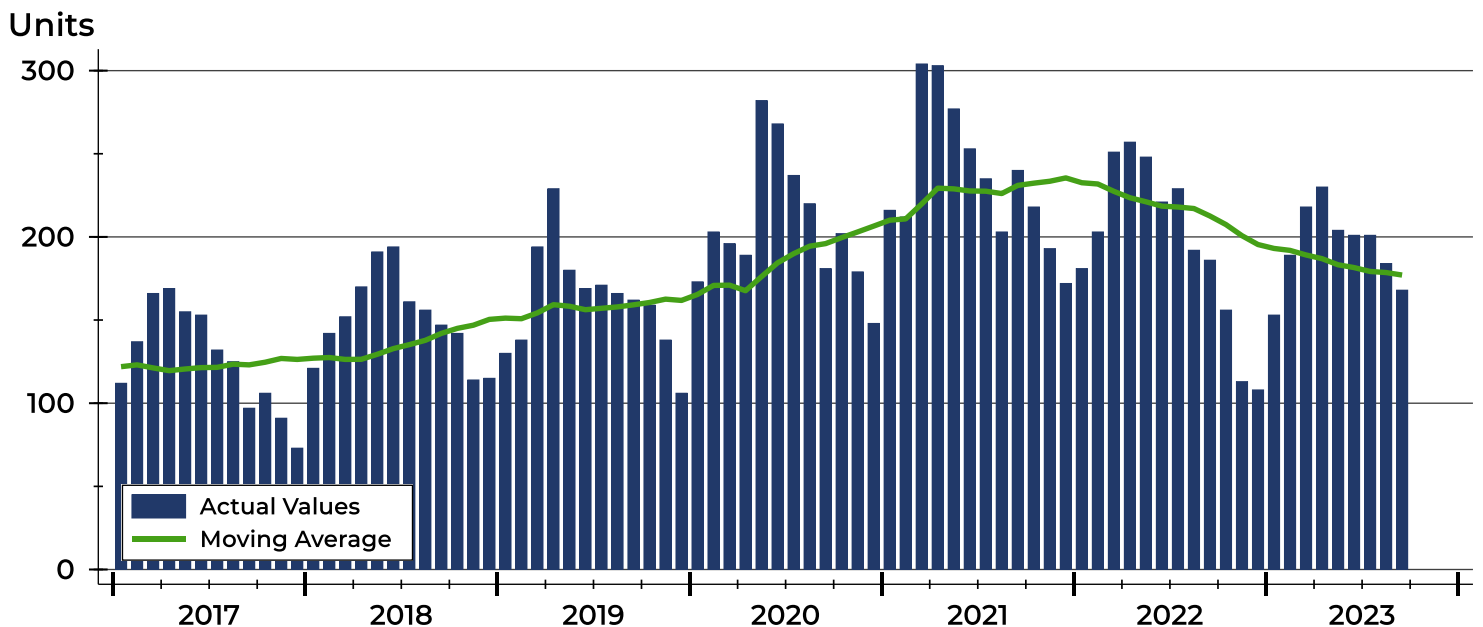
## Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		September			Year-to-Date		
		2023	2022	Change	2023	2022	Change
Contracts Written		<b>168</b>	186	-9.7%	<b>1,748</b>	1,968	-11.2%
Volume (1,000s)		<b>41,989</b>	42,607	-1.5%	<b>417,413</b>	443,603	-5.9%
Average	Sale Price	<b>249,934</b>	229,072	9.1%	<b>238,795</b>	225,408	5.9%
	Days on Market	<b>42</b>	36	16.7%	<b>37</b>	29	27.6%
	Percent of Original	<b>96.9%</b>	95.2%	1.8%	<b>96.5%</b>	97.6%	-1.1%
Median	Sale Price	<b>232,450</b>	207,000	12.3%	<b>219,700</b>	200,000	9.9%
	Days on Market	<b>26</b>	22	18.2%	<b>13</b>	9	44.4%
	Percent of Original	<b>100.0%</b>	97.6%	2.5%	<b>99.4%</b>	100.0%	-0.6%

A total of 168 contracts for sale were written in the Flint Hills MLS system during the month of September, down from 186 in 2022. The median list price of these homes was \$232,450, up from \$207,000 the prior year.

Half of the homes that went under contract in September were on the market less than 26 days, compared to 22 days in September 2022.

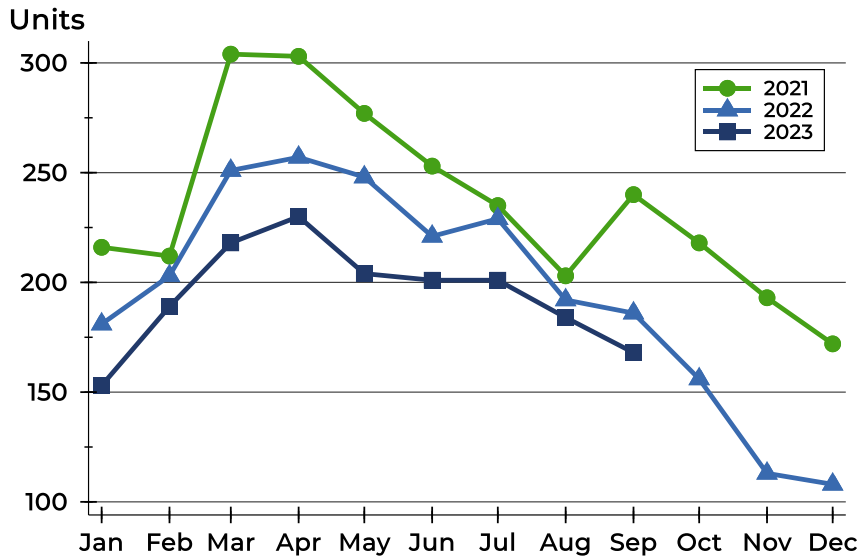
## History of Contracts Written





## Entire MLS System Contracts Written Analysis

### Contracts Written by Month



Month	2021	2022	2023
January	216	181	<b>153</b>
February	212	203	<b>189</b>
March	304	251	<b>218</b>
April	303	257	<b>230</b>
May	277	248	<b>204</b>
June	253	221	<b>201</b>
July	235	229	<b>201</b>
August	203	192	<b>184</b>
September	240	186	<b>168</b>
October	218	156	
November	193	113	
December	172	108	

### Contracts Written by Price Range

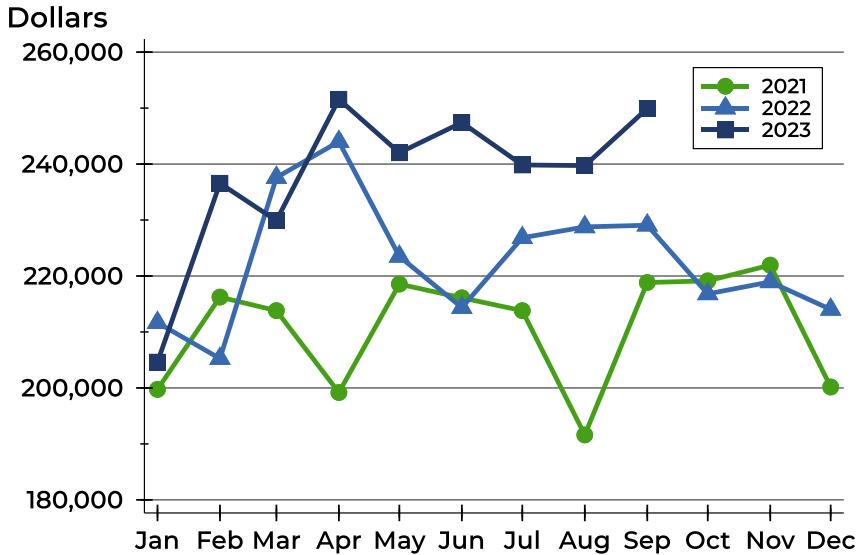
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	3.6%	34,142	30,000	39	9	83.6%	88.4%
\$50,000-\$99,999	12	7.1%	70,858	68,000	49	41	93.0%	97.7%
\$100,000-\$124,999	8	4.8%	113,738	114,950	38	26	97.3%	100.0%
\$125,000-\$149,999	15	8.9%	141,513	144,900	43	40	98.1%	100.0%
\$150,000-\$174,999	12	7.1%	166,792	169,000	27	9	98.7%	100.0%
\$175,000-\$199,999	15	8.9%	187,147	185,000	30	19	97.5%	100.0%
\$200,000-\$249,999	27	16.1%	226,722	225,000	34	31	97.1%	100.0%
\$250,000-\$299,999	24	14.3%	273,188	271,950	37	24	97.5%	100.0%
\$300,000-\$399,999	30	17.9%	351,937	356,950	40	26	97.8%	100.0%
\$400,000-\$499,999	13	7.7%	446,762	440,000	93	62	98.9%	100.0%
\$500,000-\$749,999	5	3.0%	639,695	650,000	62	51	97.4%	100.0%
\$750,000-\$999,999	1	0.6%	849,998	849,998	5	5	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





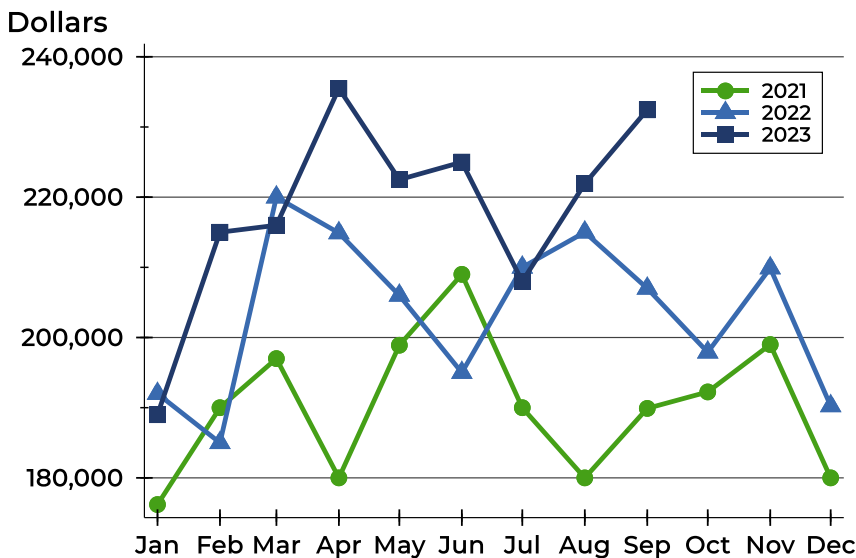
## Entire MLS System Contracts Written Analysis

### Average Price



Month	2021	2022	2023
January	199,738	211,664	<b>204,615</b>
February	216,236	205,247	<b>236,570</b>
March	213,817	237,592	<b>229,900</b>
April	199,180	244,018	<b>251,584</b>
May	218,551	223,500	<b>242,026</b>
June	216,103	214,364	<b>247,421</b>
July	213,811	226,836	<b>239,842</b>
August	191,610	228,770	<b>239,733</b>
September	218,836	229,072	<b>249,934</b>
October	219,134	216,807	
November	221,945	218,954	
December	200,172	214,032	

### Median Price

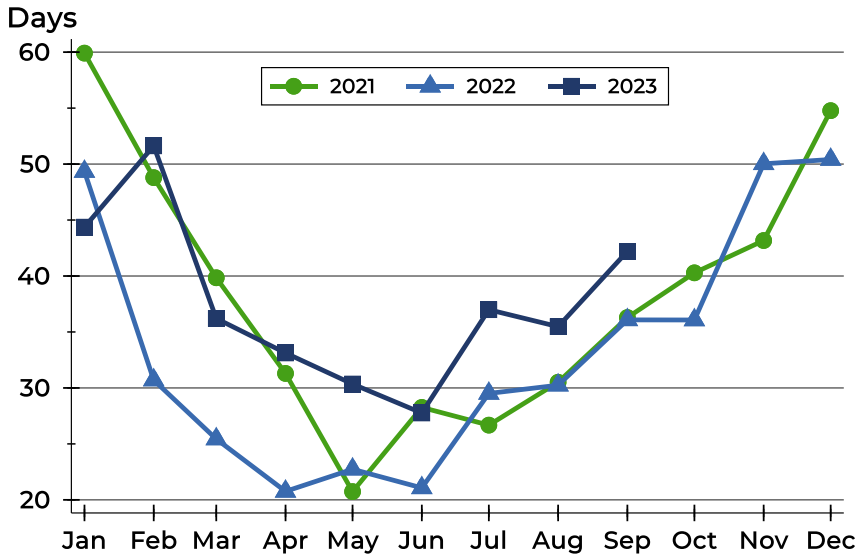


Month	2021	2022	2023
January	176,200	192,000	<b>189,000</b>
February	190,000	185,000	<b>215,000</b>
March	197,000	220,000	<b>216,000</b>
April	180,000	214,900	<b>235,500</b>
May	198,900	206,000	<b>222,500</b>
June	209,000	195,000	<b>225,000</b>
July	190,000	210,000	<b>208,000</b>
August	180,000	215,000	<b>221,925</b>
September	189,900	207,000	<b>232,450</b>
October	192,250	197,900	
November	199,000	209,900	
December	180,000	190,250	



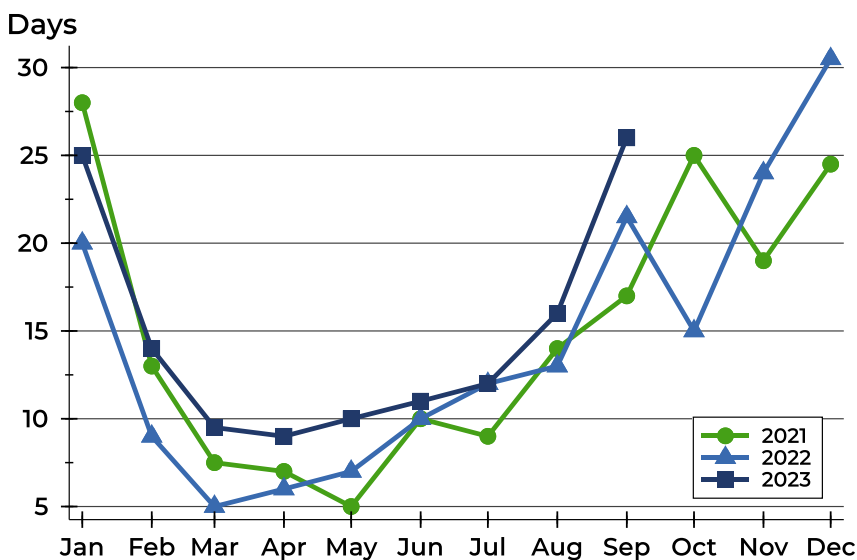
## Entire MLS System Contracts Written Analysis

### Average DOM



Month	2021	2022	2023
January	60	49	<b>44</b>
February	49	31	<b>52</b>
March	40	25	<b>36</b>
April	31	21	<b>33</b>
May	21	23	<b>30</b>
June	28	21	<b>28</b>
July	27	30	<b>37</b>
August	31	30	<b>35</b>
September	36	36	<b>42</b>
October	40	36	
November	43	50	
December	55	50	

### Median DOM



Month	2021	2022	2023
January	28	20	<b>25</b>
February	13	9	<b>14</b>
March	8	5	<b>10</b>
April	7	6	<b>9</b>
May	5	7	<b>10</b>
June	10	10	<b>11</b>
July	9	12	<b>12</b>
August	14	13	<b>16</b>
September	17	22	<b>26</b>
October	25	15	
November	19	24	
December	25	31	



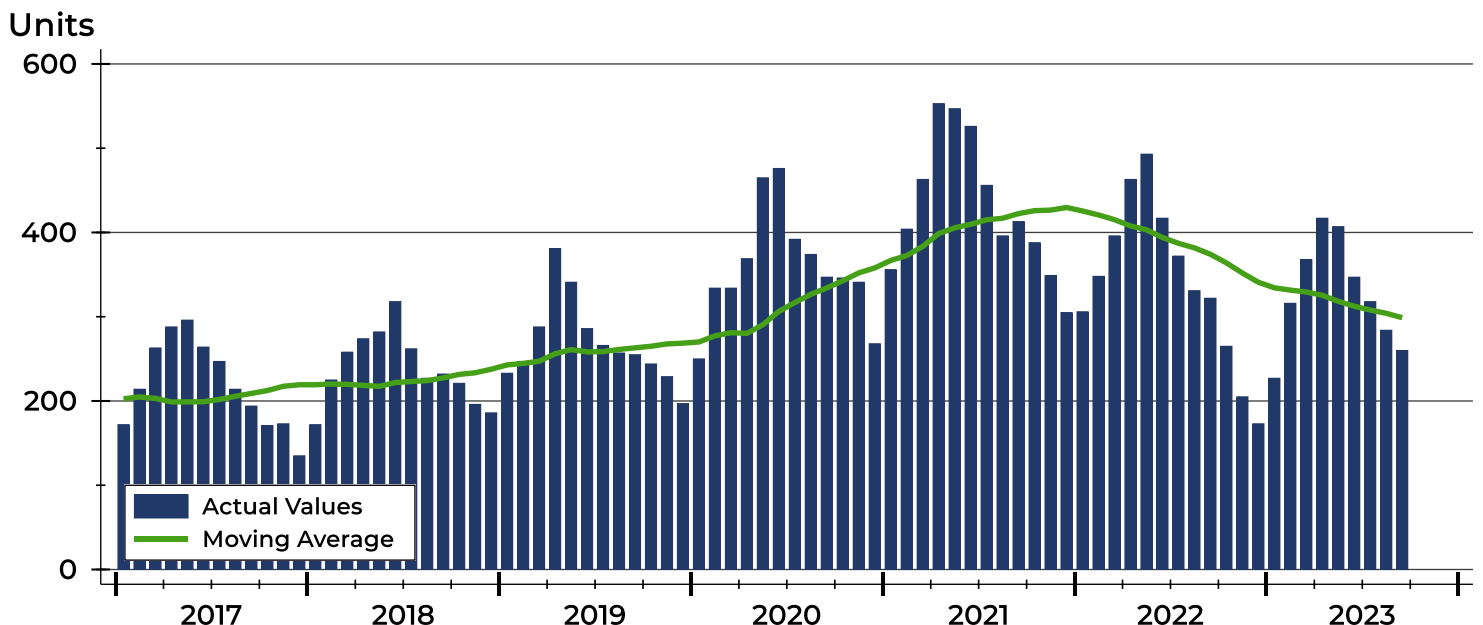
## Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of September		
		2023	2022	Change
Pending Contracts		<b>260</b>	322	-19.3%
Volume (1,000s)		<b>65,446</b>	76,912	-14.9%
Average	List Price	<b>251,716</b>	238,856	5.4%
	Days on Market	<b>42</b>	37	13.5%
	Percent of Original	<b>98.2%</b>	98.4%	-0.2%
Median	List Price	<b>225,000</b>	219,450	2.5%
	Days on Market	<b>22</b>	21	4.8%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 260 listings in the Flint Hills MLS system had contracts pending at the end of September, down from 322 contracts pending at the end of September 2022.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

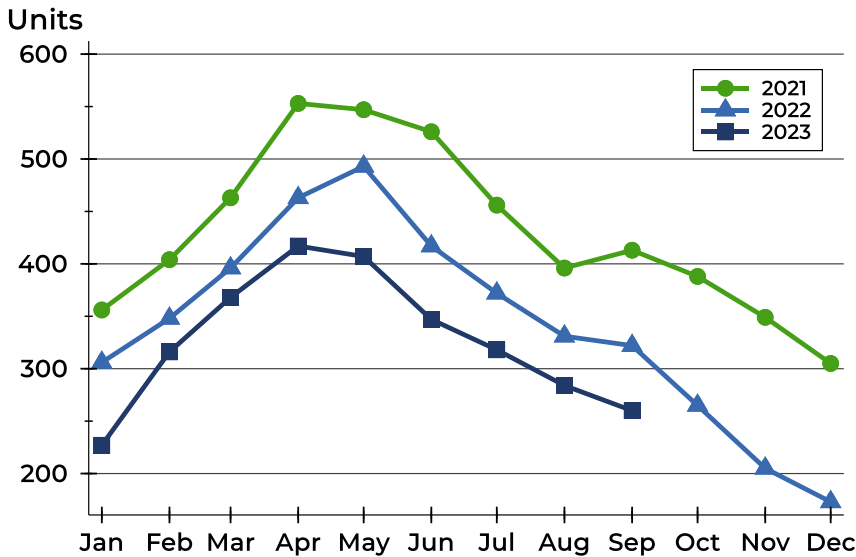
## History of Pending Contracts





## Entire MLS System Pending Contracts Analysis

### Pending Contracts by Month



Month	2021	2022	2023
January	356	306	<b>227</b>
February	404	348	<b>316</b>
March	463	396	<b>368</b>
April	553	463	<b>417</b>
May	547	493	<b>407</b>
June	526	417	<b>347</b>
July	456	372	<b>318</b>
August	396	331	<b>284</b>
September	413	322	<b>260</b>
October	388	265	
November	349	205	
December	305	173	

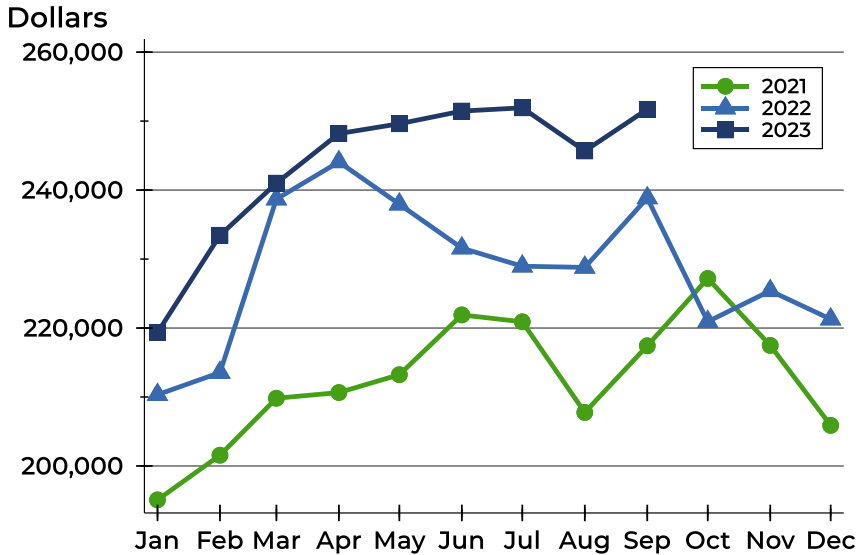
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	6	2.3%	34,975	32,500	56	18	87.5%	100.0%
\$50,000-\$99,999	17	6.5%	75,071	75,000	44	41	97.4%	100.0%
\$100,000-\$124,999	11	4.2%	112,809	112,000	31	24	97.3%	100.0%
\$125,000-\$149,999	22	8.5%	140,550	142,000	32	9	100.0%	100.0%
\$150,000-\$174,999	25	9.6%	165,844	165,000	43	10	98.5%	100.0%
\$175,000-\$199,999	24	9.2%	188,612	190,000	20	7	98.7%	100.0%
\$200,000-\$249,999	50	19.2%	228,167	225,000	42	34	98.1%	100.0%
\$250,000-\$299,999	32	12.3%	272,794	269,900	34	27	98.5%	100.0%
\$300,000-\$399,999	46	17.7%	349,517	349,900	42	24	98.0%	100.0%
\$400,000-\$499,999	16	6.2%	448,231	444,950	106	67	98.8%	100.0%
\$500,000-\$749,999	9	3.5%	602,125	600,000	37	16	100.0%	100.0%
\$750,000-\$999,999	1	0.4%	849,998	849,998	5	5	100.0%	100.0%
\$1,000,000 and up	1	0.4%	1,298,000	1,298,000	45	45	100.0%	100.0%



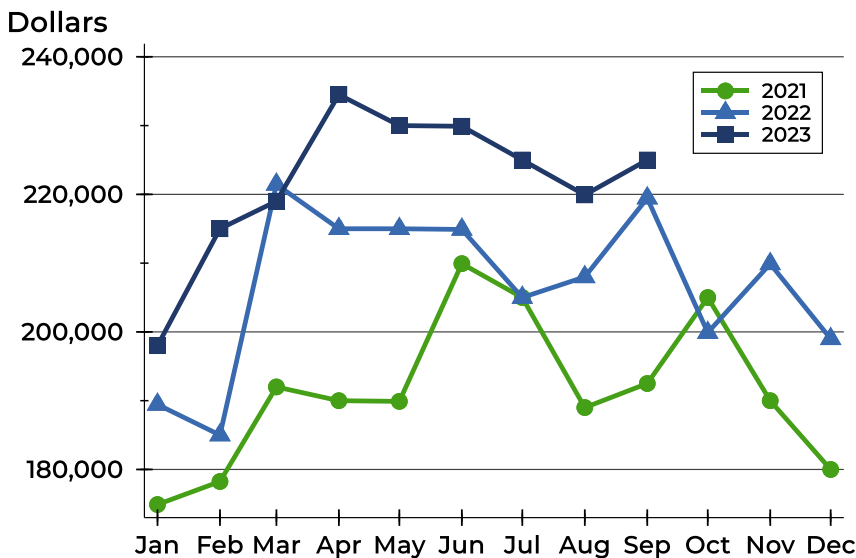
## Entire MLS System Pending Contracts Analysis

### Average Price



Month	2021	2022	2023
January	195,087	210,334	<b>219,347</b>
February	201,563	213,544	<b>233,448</b>
March	209,821	238,690	<b>241,005</b>
April	210,649	244,088	<b>248,189</b>
May	213,236	237,952	<b>249,623</b>
June	221,905	231,591	<b>251,457</b>
July	220,905	228,963	<b>251,929</b>
August	207,764	228,795	<b>245,672</b>
September	217,430	238,856	<b>251,716</b>
October	227,191	220,922	
November	217,486	225,397	
December	205,886	221,290	

### Median Price

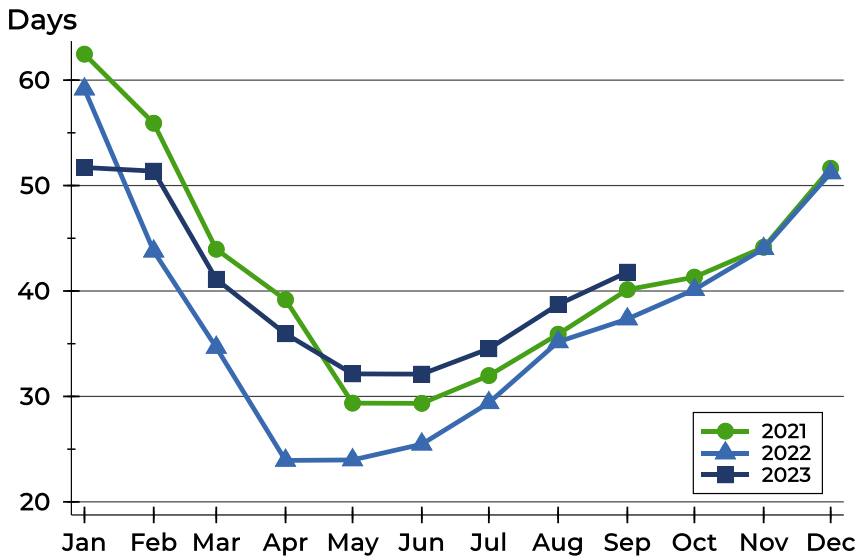


Month	2021	2022	2023
January	174,900	189,450	<b>198,000</b>
February	178,250	185,000	<b>215,000</b>
March	192,000	221,450	<b>219,000</b>
April	190,000	215,000	<b>234,500</b>
May	189,900	215,000	<b>230,000</b>
June	209,925	214,900	<b>229,900</b>
July	205,000	205,000	<b>225,000</b>
August	189,000	208,000	<b>219,925</b>
September	192,500	219,450	<b>225,000</b>
October	205,000	199,900	
November	190,000	209,900	
December	180,000	199,000	



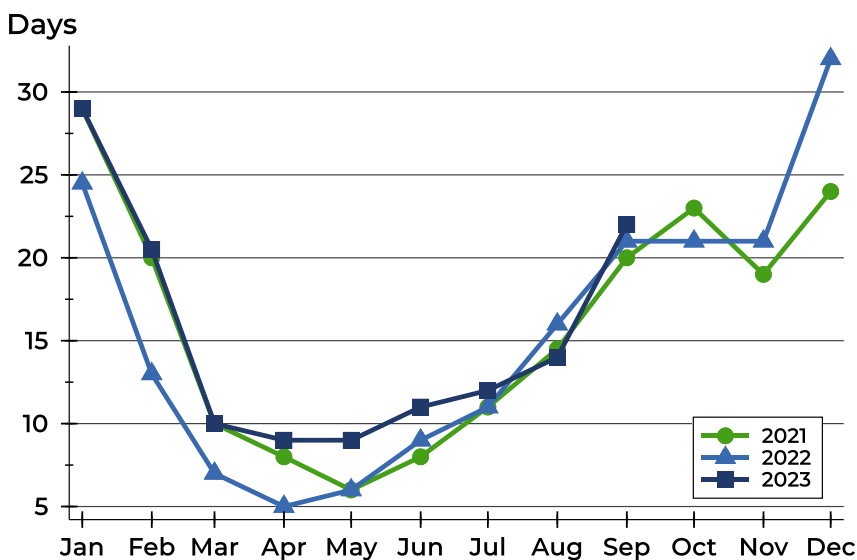
## Entire MLS System Pending Contracts Analysis

### Average DOM



Month	2021	2022	2023
January	62	59	<b>52</b>
February	56	44	<b>51</b>
March	44	35	<b>41</b>
April	39	24	<b>36</b>
May	29	24	<b>32</b>
June	29	25	<b>32</b>
July	32	29	<b>35</b>
August	36	35	<b>39</b>
September	40	37	<b>42</b>
October	41	40	
November	44	44	
December	52	51	

### Median DOM



Month	2021	2022	2023
January	29	25	<b>29</b>
February	20	13	<b>21</b>
March	10	7	<b>10</b>
April	8	5	<b>9</b>
May	6	6	<b>9</b>
June	8	9	<b>11</b>
July	11	11	<b>12</b>
August	15	16	<b>14</b>
September	20	21	<b>22</b>
October	23	21	
November	19	21	
December	24	32	