



**November
2024**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Rose in November

Total home sales in the Flint Hills MLS system rose by 17.0% last month to 165 units, compared to 141 units in November 2023. Total sales volume was \$43.0 million, up 32.8% from a year earlier.

The median sale price in November was \$235,000, up from \$212,500 a year earlier. Homes that sold in November were typically on the market for 23 days and sold for 99.0% of their list prices.

Flint Hills MLS Active Listings Down at End of November

The total number of active listings in the Flint Hills MLS system at the end of November was 413 units, down from 456 at the same point in 2023. This represents a 2.4 months' supply of homes available for sale. The median list price of homes on the market at the end of November was \$232,000.

During November, a total of 140 contracts were written up from 134 in November 2023. At the end of the month, there were 217 contracts still pending.

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Entire MLS System Summary Statistics

November MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		165	141	164	1,969	1,970	2,307
Change from prior year		17.0%	-14.0%	-28.7%	-0.1%	-14.6%	-10.5%
Active Listings		413	456	423	N/A	N/A	N/A
Change from prior year		-9.4%	7.8%	5.2%			
Months' Supply		2.4	2.6	2.0	N/A	N/A	N/A
Change from prior year		-7.7%	30.0%	17.6%			
New Listings		144	178	153	2,432	2,445	2,696
Change from prior year		-19.1%	16.3%	-23.9%	-0.5%	-9.3%	-11.3%
Contracts Written		140	134	113	1,986	2,032	2,237
Change from prior year		4.5%	18.6%	-41.5%	-2.3%	-9.2%	-15.7%
Pending Contracts		217	218	205	N/A	N/A	N/A
Change from prior year		-0.5%	6.3%	-41.3%			
Sales Volume (1,000s)		42,974	32,357	34,361	486,888	460,345	511,019
Change from prior year		32.8%	-5.8%	-34.8%	5.8%	-9.9%	-4.0%
Average	Sale Price	260,450	229,481	209,518	247,277	233,678	221,508
	Change from prior year	13.5%	9.5%	-8.6%	5.8%	5.5%	7.4%
	List Price of Actives	274,510	251,743	248,900	N/A	N/A	N/A
	Change from prior year	9.0%	1.1%	12.9%			
	Days on Market	43	43	35	44	38	30
Change from prior year	0.0%	22.9%	-7.9%	15.8%	26.7%	-21.1%	
Percent of List	97.2%	97.4%	97.4%	97.7%	97.8%	98.6%	
Change from prior year	-0.2%	0.0%	-0.9%	-0.1%	-0.8%	0.1%	
Percent of Original	94.9%	95.1%	95.2%	95.8%	96.1%	97.3%	
Change from prior year	-0.2%	-0.1%	-1.1%	-0.3%	-1.2%	0.1%	
Median	Sale Price	235,000	212,500	192,500	225,000	215,000	203,000
	Change from prior year	10.6%	10.4%	-8.1%	4.7%	5.9%	8.0%
	List Price of Actives	232,000	199,700	210,000	N/A	N/A	N/A
	Change from prior year	16.2%	-4.9%	22.5%			
	Days on Market	23	22	18	17	14	10
Change from prior year	4.5%	22.2%	-21.7%	21.4%	40.0%	-16.7%	
Percent of List	99.0%	99.0%	99.5%	99.4%	100.0%	100.0%	
Change from prior year	0.0%	-0.5%	-0.5%	-0.6%	0.0%	0.0%	
Percent of Original	97.3%	97.5%	97.7%	98.2%	98.5%	100.0%	
Change from prior year	-0.2%	-0.2%	-0.2%	-0.3%	-1.5%	0.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Entire MLS System Closed Listings Analysis

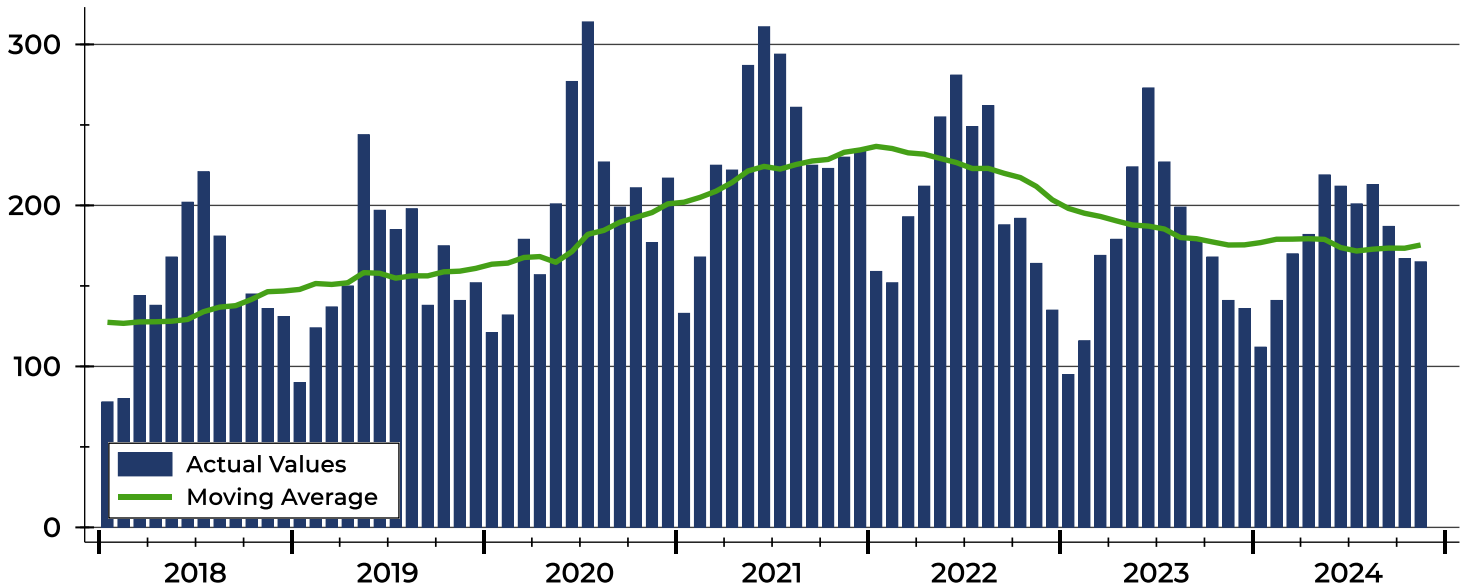
Summary Statistics for Closed Listings		November			Year-to-Date		
		2024	2023	Change	2024	2023	Change
Closed Listings		165	141	17.0%	1,969	1,970	-0.1%
Volume (1,000s)		42,974	32,357	32.8%	486,888	460,345	5.8%
Months' Supply		2.4	2.6	-7.7%	N/A	N/A	N/A
Average	Sale Price	260,450	229,481	13.5%	247,277	233,678	5.8%
	Days on Market	43	43	0.0%	44	38	15.8%
	Percent of List	97.2%	97.4%	-0.2%	97.7%	97.8%	-0.1%
	Percent of Original	94.9%	95.1%	-0.2%	95.8%	96.1%	-0.3%
Median	Sale Price	235,000	212,500	10.6%	225,000	215,000	4.7%
	Days on Market	23	22	4.5%	17	14	21.4%
	Percent of List	99.0%	99.0%	0.0%	99.4%	100.0%	-0.6%
	Percent of Original	97.3%	97.5%	-0.2%	98.2%	98.5%	-0.3%

A total of 165 homes sold in the Flint Hills MLS system in November, up from 141 units in November 2023. Total sales volume rose to \$43.0 million compared to \$32.4 million in the previous year.

The median sales price in November was \$235,000, up 10.6% compared to the prior year. Median days on market was 23 days, up from 17 days in October, and up from 22 in November 2023.

History of Closed Listings

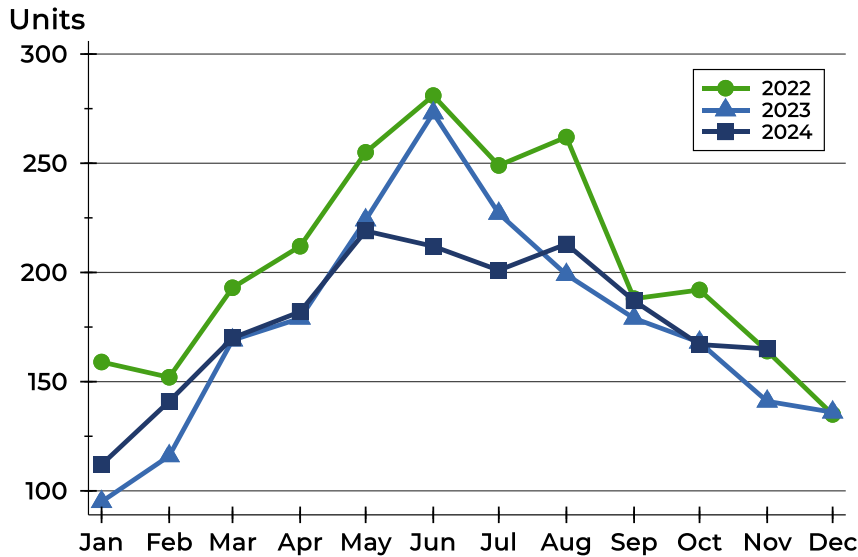
Units





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	159	95	112
February	152	116	141
March	193	169	170
April	212	179	182
May	255	224	219
June	281	273	212
July	249	227	201
August	262	199	213
September	188	179	187
October	192	168	167
November	164	141	165
December	135	136	

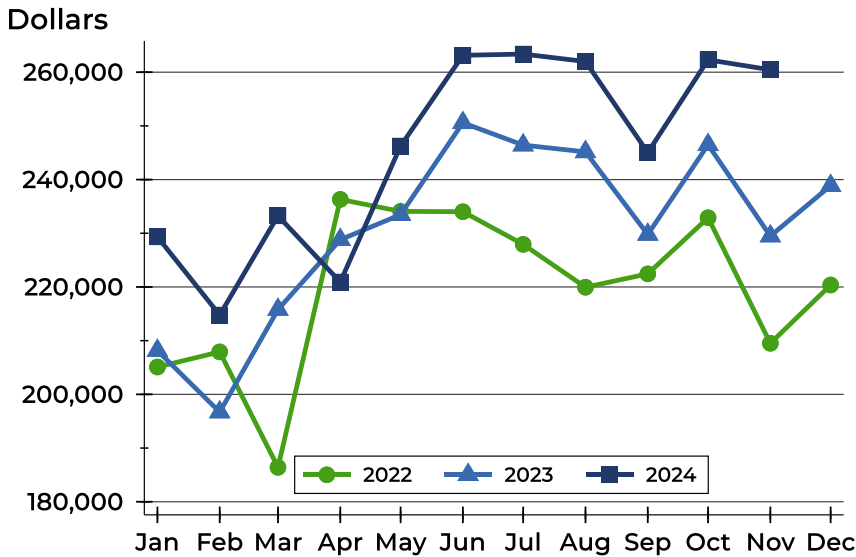
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.2%	0.6	19,750	19,750	113	113	86.5%	86.5%	86.5%	86.5%
\$25,000-\$49,999	4	2.4%	0.9	35,500	36,000	29	22	78.5%	76.7%	77.1%	76.7%
\$50,000-\$99,999	13	7.9%	2.7	65,204	62,000	74	26	93.9%	95.2%	85.6%	88.2%
\$100,000-\$124,999	6	3.6%	2.9	114,667	121,000	50	49	90.5%	92.8%	86.2%	85.8%
\$125,000-\$149,999	13	7.9%	2.7	139,899	140,000	56	37	97.6%	96.9%	94.9%	96.9%
\$150,000-\$174,999	9	5.5%	2.3	164,211	165,000	16	9	101.3%	100.0%	100.7%	100.0%
\$175,000-\$199,999	14	8.5%	2.2	188,171	190,000	54	36	99.1%	100.0%	96.4%	96.2%
\$200,000-\$249,999	32	19.4%	2.0	224,353	225,000	31	18	97.7%	98.8%	96.0%	97.7%
\$250,000-\$299,999	23	13.9%	2.2	270,328	269,000	36	27	98.4%	100.0%	96.8%	99.8%
\$300,000-\$399,999	30	18.2%	2.6	340,784	345,000	31	24	98.5%	99.7%	97.6%	98.8%
\$400,000-\$499,999	9	5.5%	1.3	427,100	425,000	26	10	99.6%	100.0%	98.8%	100.0%
\$500,000-\$749,999	8	4.8%	3.4	577,110	546,000	40	22	100.9%	99.1%	100.2%	99.1%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	1.2%	20.0	1,622,500	1,622,500	325	325	87.2%	87.2%	71.3%	71.3%



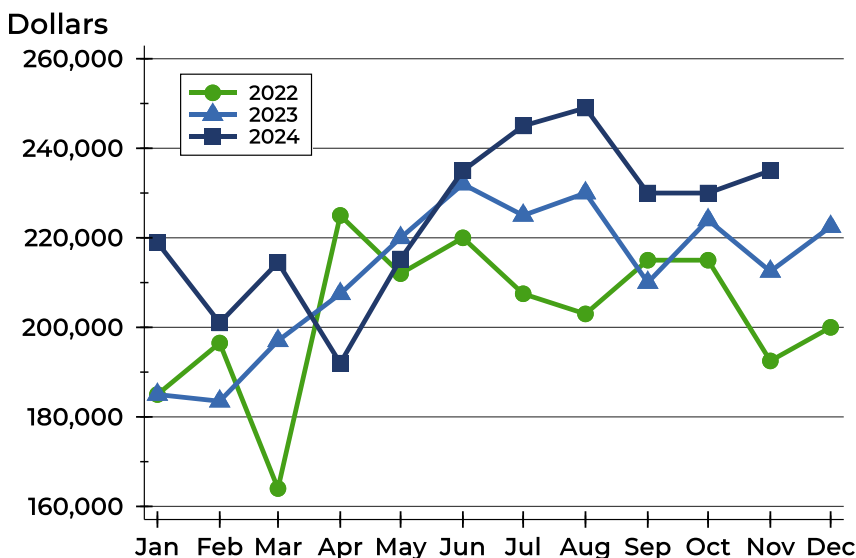
Entire MLS System Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	205,099	208,160	229,336
February	207,913	196,703	214,774
March	186,409	215,804	233,252
April	236,310	228,800	220,924
May	234,084	233,474	246,248
June	234,019	250,577	263,143
July	227,936	246,419	263,376
August	219,954	245,159	261,987
September	222,446	229,777	245,035
October	232,894	246,488	262,309
November	209,518	229,481	260,450
December	220,369	238,873	

Median Price

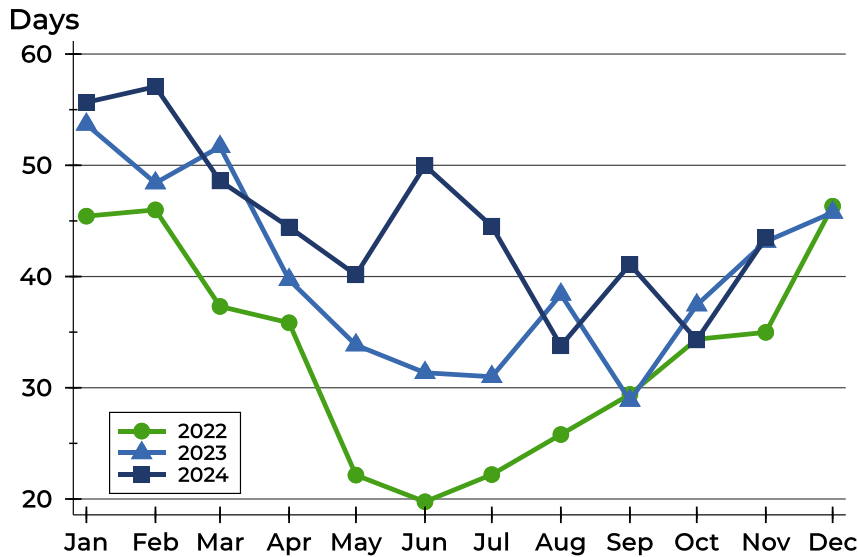


Month	2022	2023	2024
January	185,000	185,000	218,950
February	196,500	183,500	201,000
March	164,000	197,000	214,500
April	225,000	207,500	192,000
May	212,000	220,000	215,250
June	220,000	232,000	235,000
July	207,500	225,000	245,000
August	203,000	230,000	249,000
September	215,000	210,000	230,000
October	215,000	224,000	230,000
November	192,500	212,500	235,000
December	200,000	222,500	



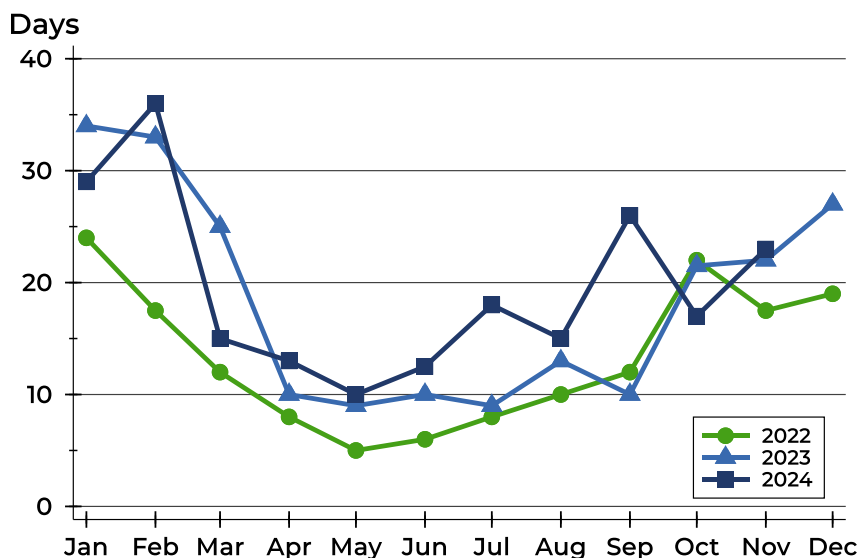
Entire MLS System Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	45	54	56
February	46	48	57
March	37	52	49
April	36	40	44
May	22	34	40
June	20	31	50
July	22	31	45
August	26	38	34
September	29	29	41
October	34	37	34
November	35	43	43
December	46	46	

Median DOM



Month	2022	2023	2024
January	24	34	29
February	18	33	36
March	12	25	15
April	8	10	13
May	5	9	10
June	6	10	13
July	8	9	18
August	10	13	15
September	12	10	26
October	22	22	17
November	18	22	23
December	19	27	



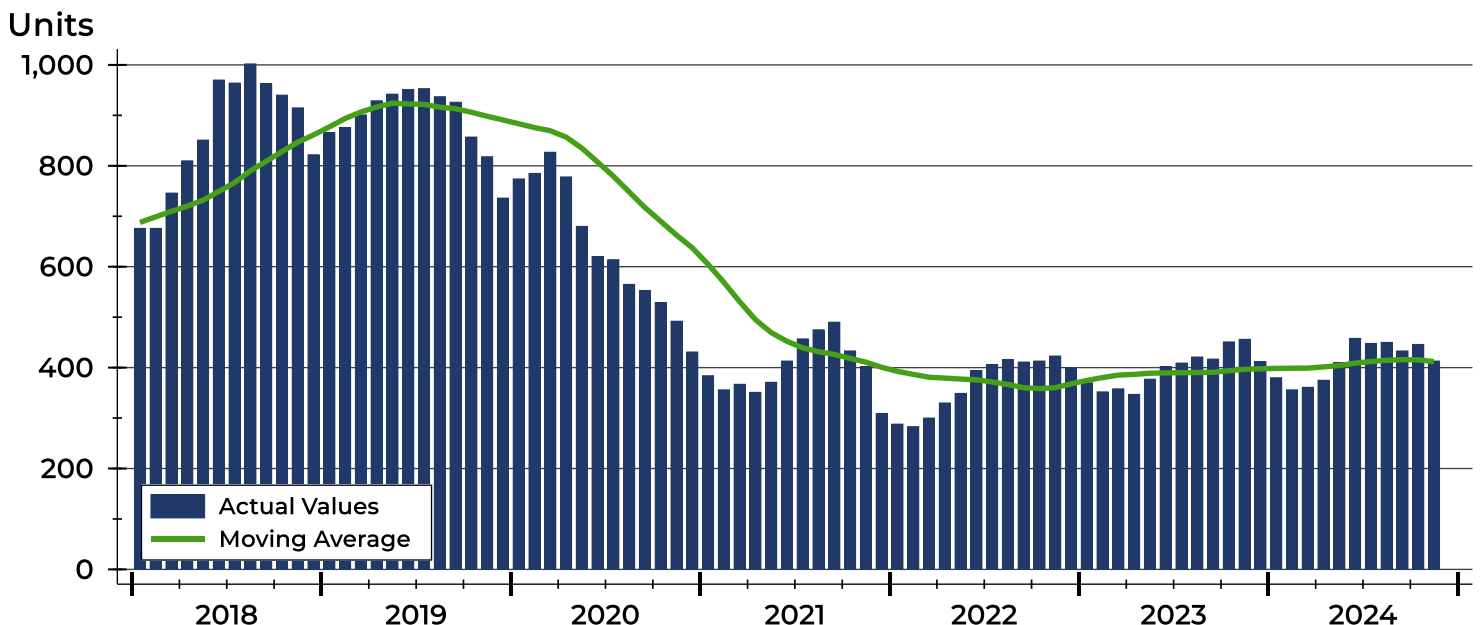
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2024	End of November 2023	Change
Active Listings		413	456	-9.4%
Volume (1,000s)		113,373	114,795	-1.2%
Months' Supply		2.4	2.6	-7.7%
Average	List Price	274,510	251,743	9.0%
	Days on Market	83	80	3.8%
	Percent of Original	97.1%	96.8%	0.3%
Median	List Price	232,000	199,700	16.2%
	Days on Market	61	58	5.2%
	Percent of Original	100.0%	100.0%	0.0%

A total of 413 homes were available for sale in the Flint Hills MLS system at the end of November. This represents a 2.4 months' supply of active listings.

The median list price of homes on the market at the end of November was \$232,000, up 16.2% from 2023. The typical time on market for active listings was 61 days, up from 58 days a year earlier.

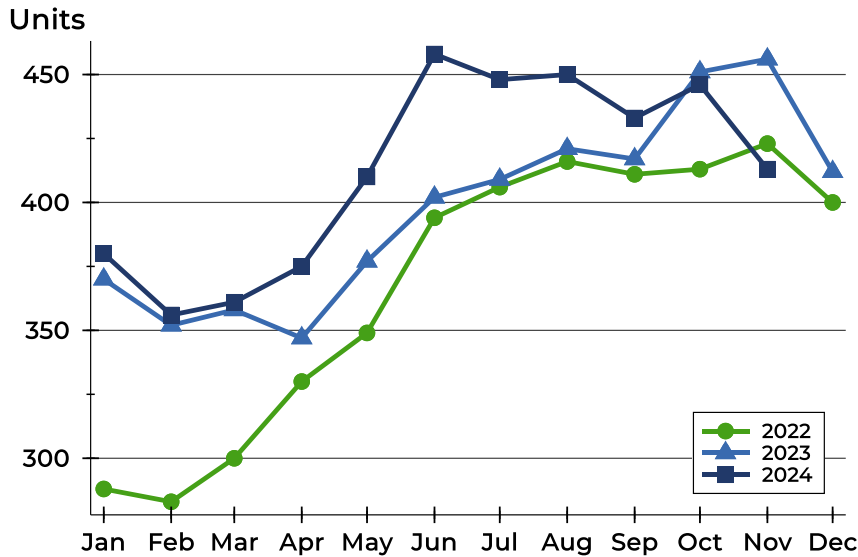
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	288	370	380
February	283	352	356
March	300	358	361
April	330	347	375
May	349	377	410
June	394	402	458
July	406	409	448
August	416	421	450
September	411	417	433
October	413	451	446
November	423	456	413
December	400	412	

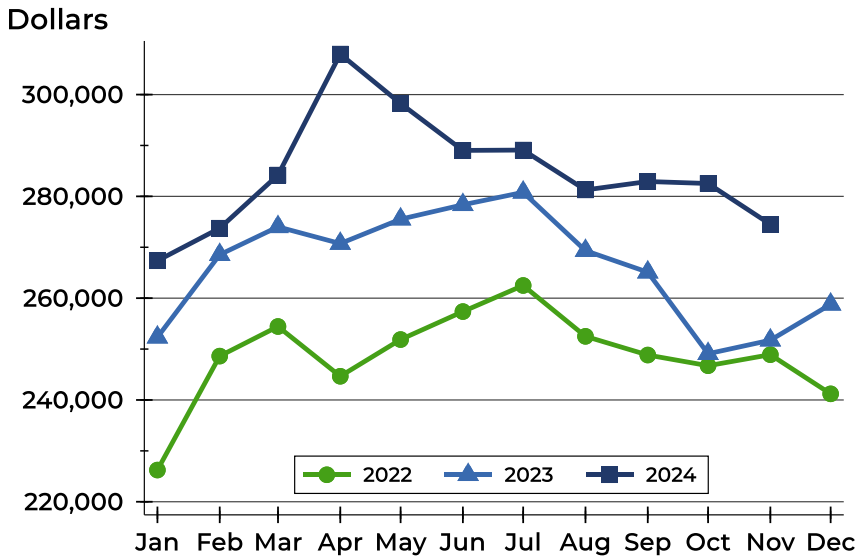
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.2%	0.6	20,500	20,500	100	100	82.0%	82.0%
\$25,000-\$49,999	4	1.0%	0.9	41,000	42,500	112	55	92.8%	91.2%
\$50,000-\$99,999	37	9.0%	2.7	76,734	78,900	95	60	95.5%	100.0%
\$100,000-\$124,999	27	6.5%	2.9	113,914	112,900	77	59	93.8%	100.0%
\$125,000-\$149,999	35	8.5%	2.7	134,880	135,000	77	62	98.2%	100.0%
\$150,000-\$174,999	30	7.3%	2.3	163,800	165,000	77	62	97.9%	100.0%
\$175,000-\$199,999	37	9.0%	2.2	186,204	185,000	91	72	97.6%	100.0%
\$200,000-\$249,999	60	14.5%	2.0	229,769	229,948	81	44	97.6%	100.0%
\$250,000-\$299,999	59	14.3%	2.2	277,669	279,900	93	65	97.5%	100.0%
\$300,000-\$399,999	71	17.2%	2.6	347,252	348,900	75	60	98.3%	100.0%
\$400,000-\$499,999	13	3.1%	1.3	434,369	430,000	53	45	98.0%	100.0%
\$500,000-\$749,999	26	6.3%	3.4	600,281	580,000	70	46	96.5%	100.0%
\$750,000-\$999,999	8	1.9%	N/A	912,063	887,000	107	121	89.5%	91.0%
\$1,000,000 and up	5	1.2%	20.0	1,475,000	1,400,000	185	110	97.3%	100.0%



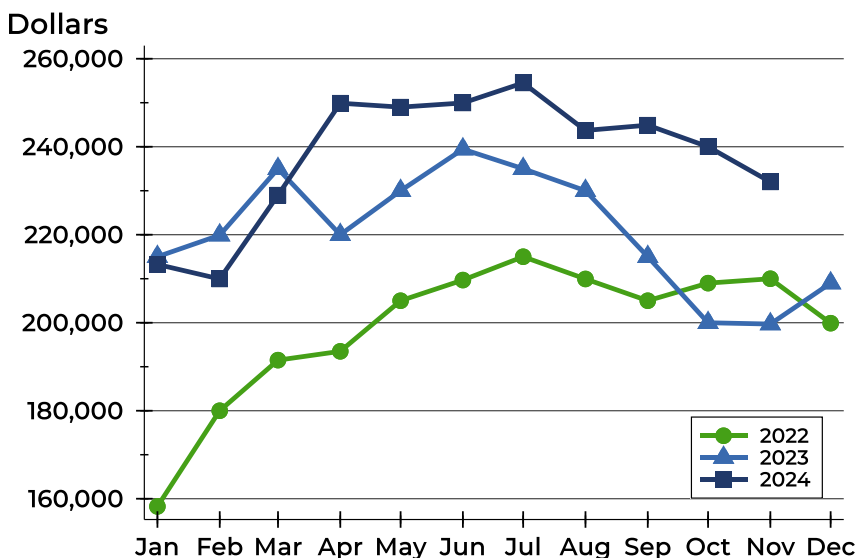
Entire MLS System Active Listings Analysis

Average Price



Month	2022	2023	2024
January	226,233	252,323	267,351
February	248,619	268,538	273,748
March	254,438	274,015	284,187
April	244,659	270,729	307,959
May	251,870	275,521	298,243
June	257,371	278,352	289,030
July	262,496	280,794	289,102
August	252,502	269,336	281,265
September	248,830	265,105	282,919
October	246,733	249,087	282,532
November	248,900	251,743	274,510
December	241,203	258,786	

Median Price

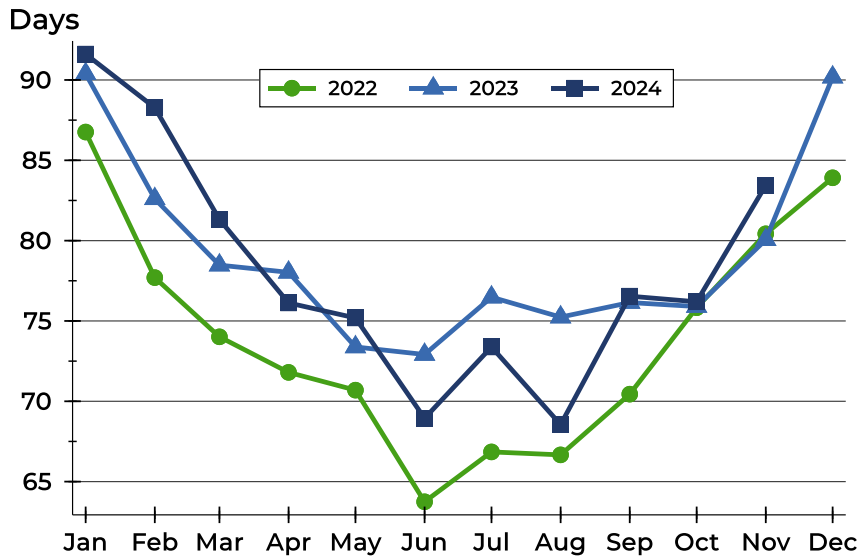


Month	2022	2023	2024
January	158,250	215,000	213,250
February	180,000	219,900	209,950
March	191,500	235,000	229,000
April	193,500	220,000	249,900
May	205,000	230,000	249,000
June	209,700	239,450	249,950
July	215,000	235,000	254,500
August	209,950	230,000	243,700
September	205,000	215,000	244,900
October	209,000	199,999	240,000
November	210,000	199,700	232,000
December	199,900	209,000	



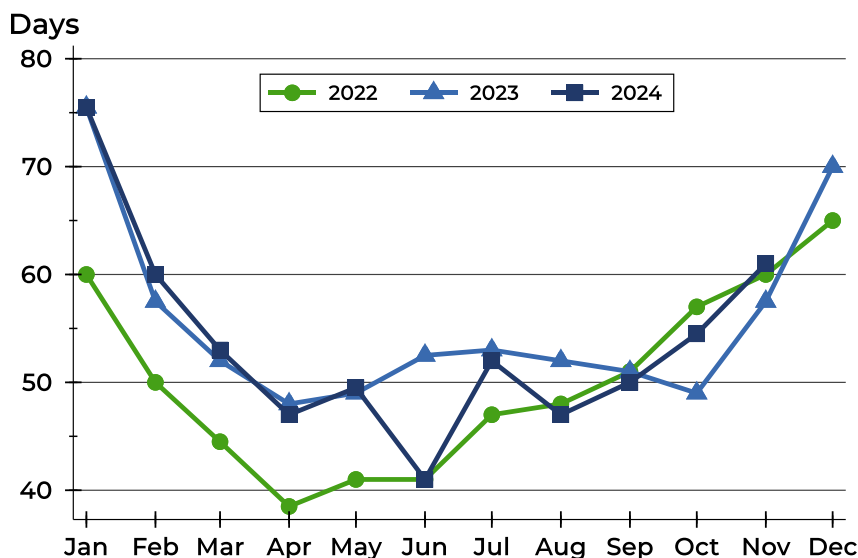
Entire MLS System Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	87	90	92
February	78	83	88
March	74	78	81
April	72	78	76
May	71	73	75
June	64	73	69
July	67	76	73
August	67	75	69
September	70	76	77
October	76	76	76
November	80	80	83
December	84	90	

Median DOM

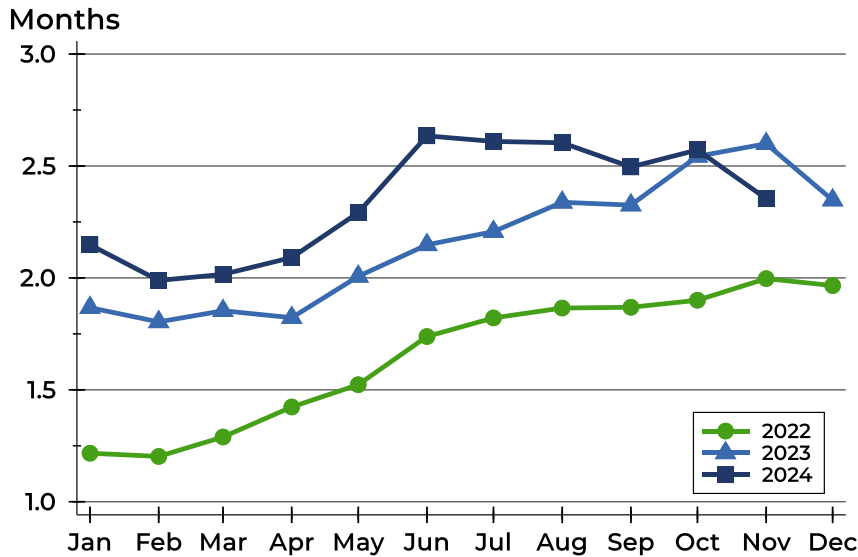


Month	2022	2023	2024
January	60	76	76
February	50	58	60
March	45	52	53
April	39	48	47
May	41	49	50
June	41	53	41
July	47	53	52
August	48	52	47
September	51	51	50
October	57	49	55
November	60	58	61
December	65	70	



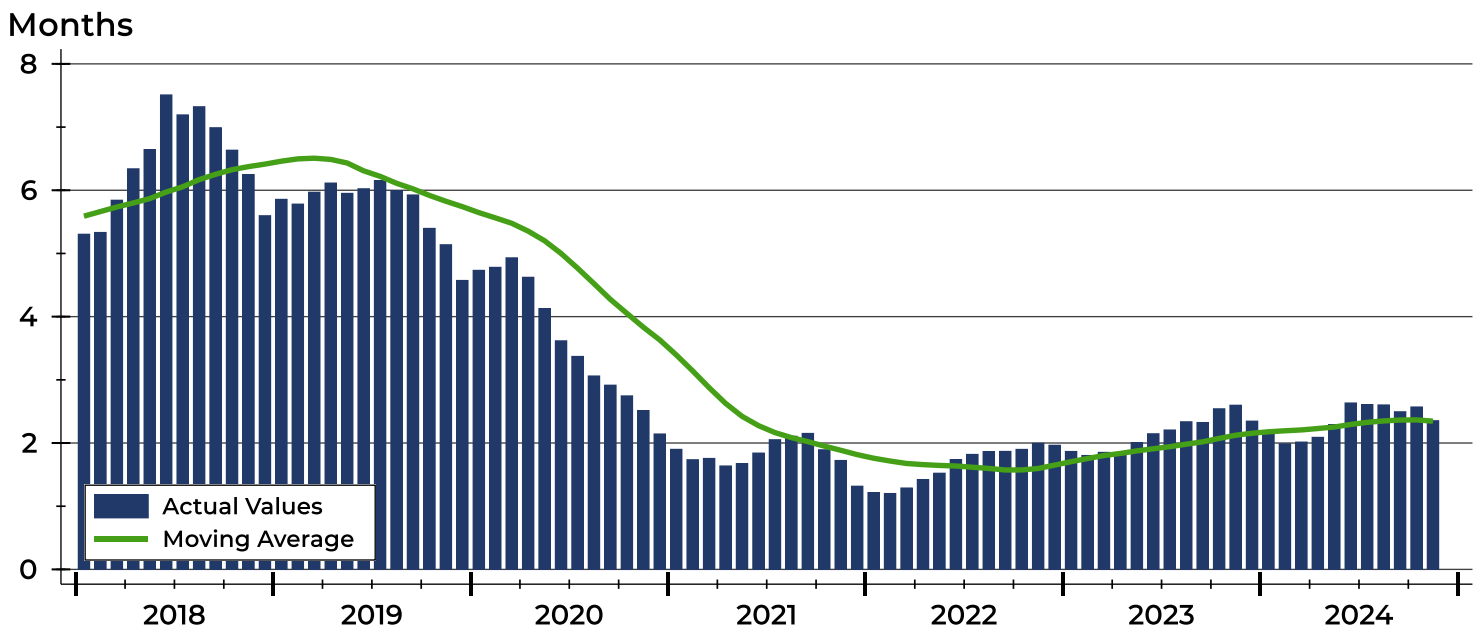
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.2	1.9	2.1
February	1.2	1.8	2.0
March	1.3	1.9	2.0
April	1.4	1.8	2.1
May	1.5	2.0	2.3
June	1.7	2.1	2.6
July	1.8	2.2	2.6
August	1.9	2.3	2.6
September	1.9	2.3	2.5
October	1.9	2.5	2.6
November	2.0	2.6	2.4
December	2.0	2.3	2.5

History of Month's Supply





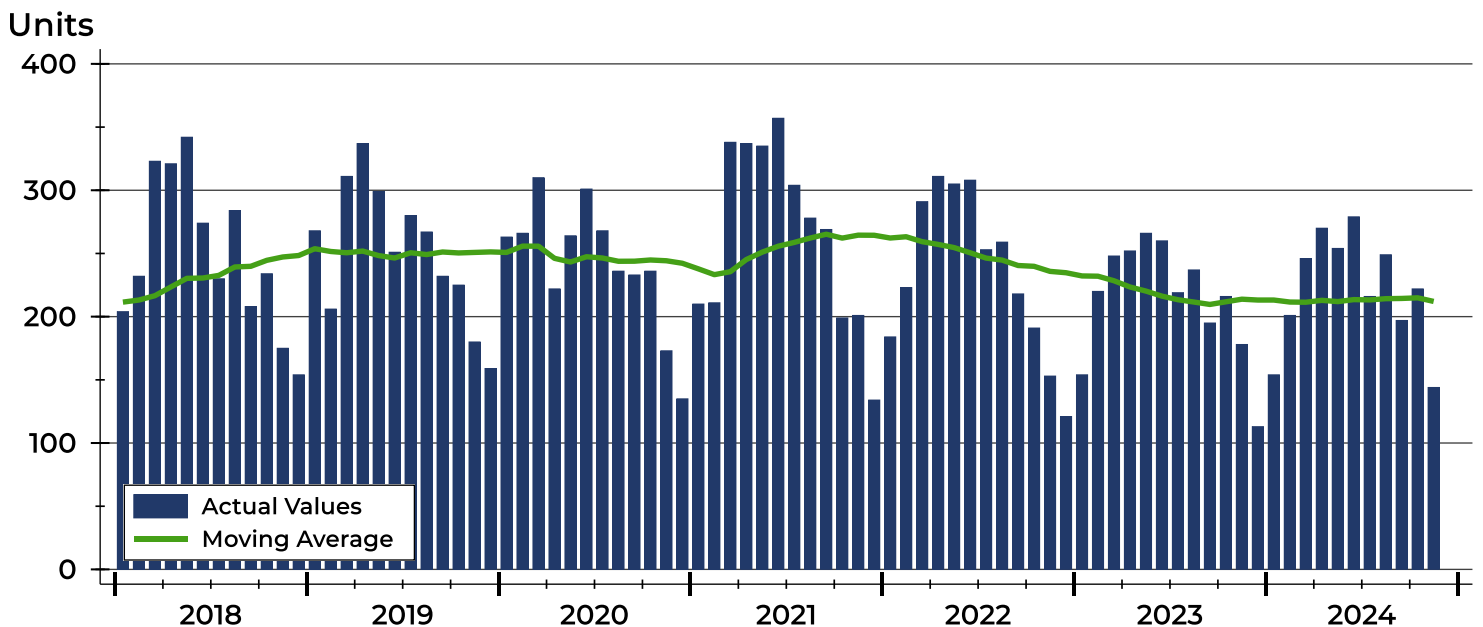
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2024	November 2023	Change
Current Month	New Listings	144	178	-19.1%
	Volume (1,000s)	39,866	47,266	-15.7%
	Average List Price	276,850	265,542	4.3%
	Median List Price	239,000	224,950	6.2%
Year-to-Date	New Listings	2,432	2,445	-0.5%
	Volume (1,000s)	649,060	604,304	7.4%
	Average List Price	266,883	247,159	8.0%
	Median List Price	240,000	224,000	7.1%

A total of 144 new listings were added in the Flint Hills MLS system during November, down 19.1% from the same month in 2023. Year-to-date the Flint Hills MLS system has seen 2,432 new listings.

The median list price of these homes was \$239,000 up from \$224,950 in 2023.

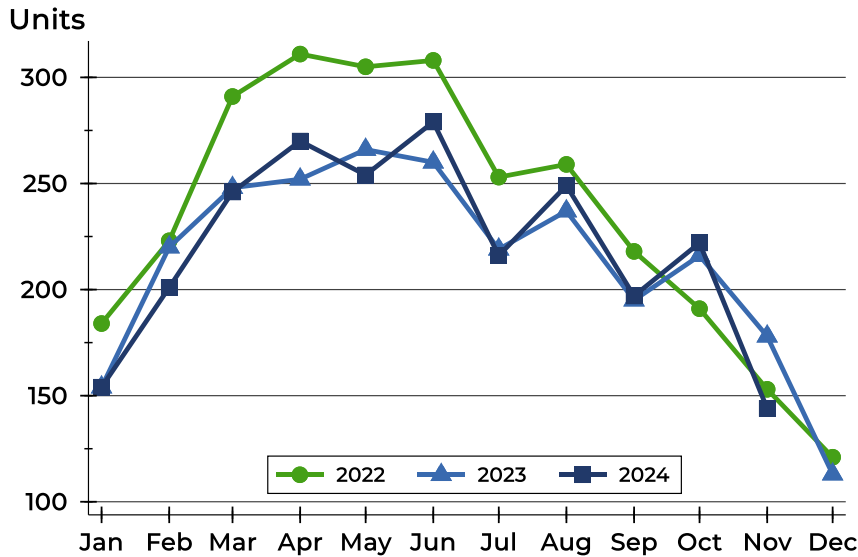
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	184	154	154
February	223	220	201
March	291	248	246
April	311	252	270
May	305	266	254
June	308	260	279
July	253	219	216
August	259	237	249
September	218	195	197
October	191	216	222
November	153	178	144
December	121	113	113

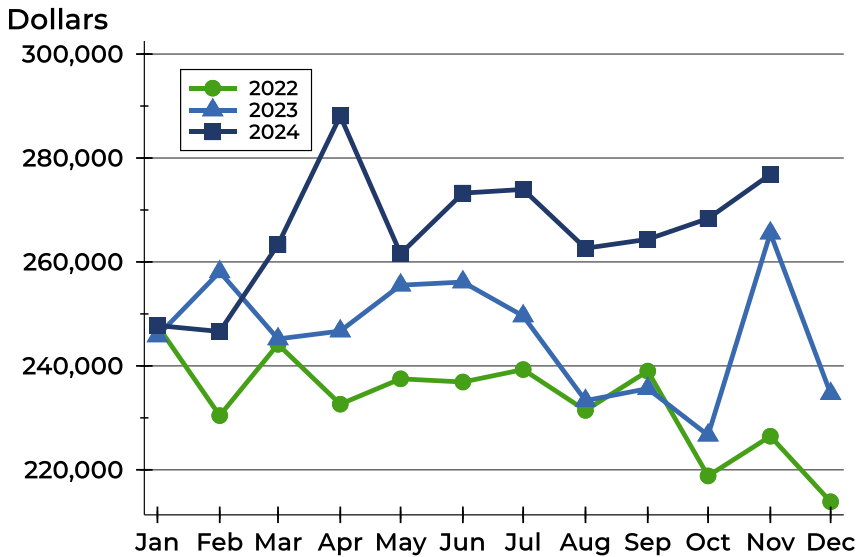
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	2.1%	38,833	37,500	16	8	95.2%	100.0%
\$50,000-\$99,999	9	6.3%	75,767	78,900	17	16	98.7%	100.0%
\$100,000-\$124,999	10	6.9%	113,747	115,000	13	11	99.8%	100.0%
\$125,000-\$149,999	4	2.8%	141,975	141,500	18	20	99.2%	100.0%
\$150,000-\$174,999	10	6.9%	162,690	160,000	16	17	100.0%	100.0%
\$175,000-\$199,999	16	11.1%	185,381	184,700	17	15	99.5%	100.0%
\$200,000-\$249,999	28	19.4%	229,495	226,500	18	16	99.7%	100.0%
\$250,000-\$299,999	12	8.3%	286,733	295,000	13	12	100.0%	100.0%
\$300,000-\$399,999	32	22.2%	343,850	347,250	13	14	99.7%	100.0%
\$400,000-\$499,999	10	6.9%	439,785	432,000	17	17	99.5%	100.0%
\$500,000-\$749,999	7	4.9%	637,429	635,000	19	22	100.0%	100.0%
\$750,000-\$999,999	1	0.7%	825,000	825,000	31	31	100.0%	100.0%
\$1,000,000 and up	2	1.4%	1,107,500	1,107,500	24	24	100.0%	100.0%



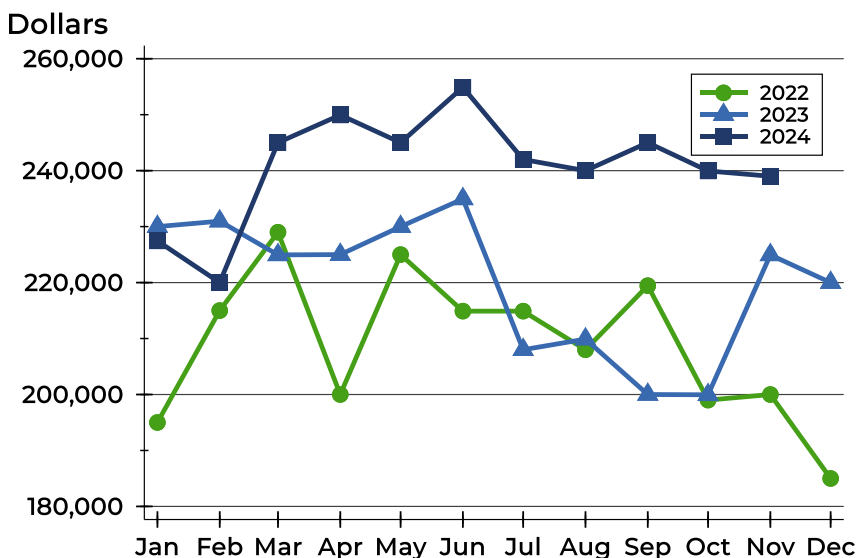
Entire MLS System New Listings Analysis

Average Price



Month	2022	2023	2024
January	247,779	245,756	247,774
February	230,433	258,094	246,621
March	244,155	245,187	263,336
April	232,630	246,706	288,089
May	237,514	255,533	261,581
June	236,901	256,138	273,242
July	239,297	249,603	273,954
August	231,437	233,322	262,638
September	239,001	235,628	264,361
October	218,831	226,659	268,353
November	226,467	265,542	276,850
December	213,857	234,656	

Median Price



Month	2022	2023	2024
January	195,000	230,000	227,450
February	215,000	230,975	220,000
March	229,000	224,950	245,000
April	200,000	225,000	249,950
May	225,000	230,000	245,000
June	214,900	234,950	254,900
July	214,900	208,000	242,000
August	208,000	209,900	240,000
September	219,450	200,000	245,000
October	199,000	199,950	239,950
November	200,000	224,950	239,000
December	185,000	220,000	



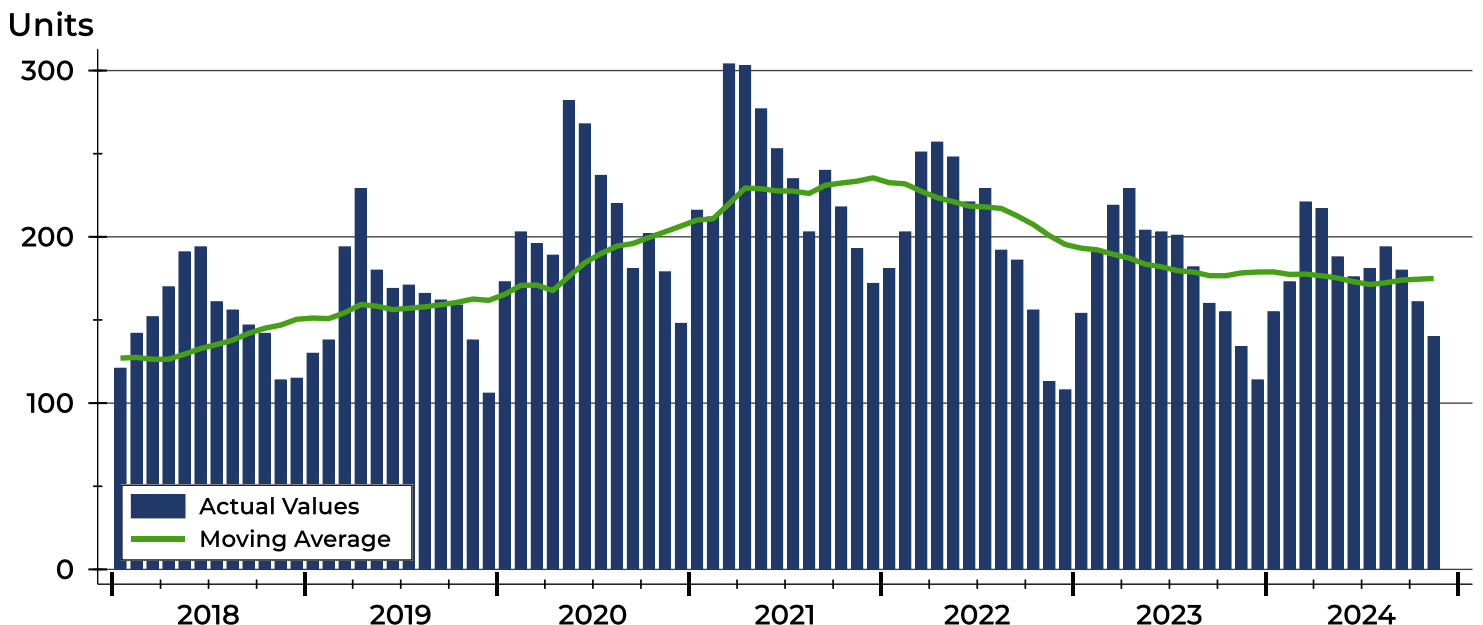
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		November			Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		140	134	4.5%	1,986	2,032	-2.3%
Volume (1,000s)		39,630	31,868	24.4%	508,450	485,445	4.7%
Average	Sale Price	283,069	237,818	19.0%	256,017	238,900	7.2%
	Days on Market	41	51	-19.6%	43	38	13.2%
	Percent of Original	97.2%	94.8%	2.5%	96.1%	96.1%	0.0%
Median	Sale Price	241,250	225,000	7.2%	233,500	219,900	6.2%
	Days on Market	17	27	-37.0%	17	14	21.4%
	Percent of Original	100.0%	97.2%	2.9%	98.5%	98.6%	-0.1%

A total of 140 contracts for sale were written in the Flint Hills MLS system during the month of November, up from 134 in 2023. The median list price of these homes was \$241,250, up from \$225,000 the prior year.

Half of the homes that went under contract in November were on the market less than 17 days, compared to 27 days in November 2023.

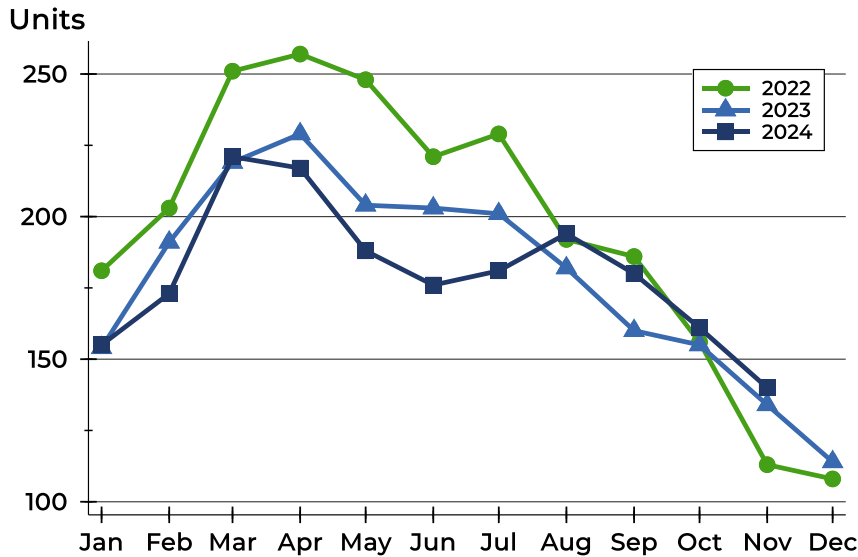
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	181	154	155
February	203	191	173
March	251	219	221
April	257	229	217
May	248	204	188
June	221	203	176
July	229	201	181
August	192	182	194
September	186	160	180
October	156	155	161
November	113	134	140
December	108	114	

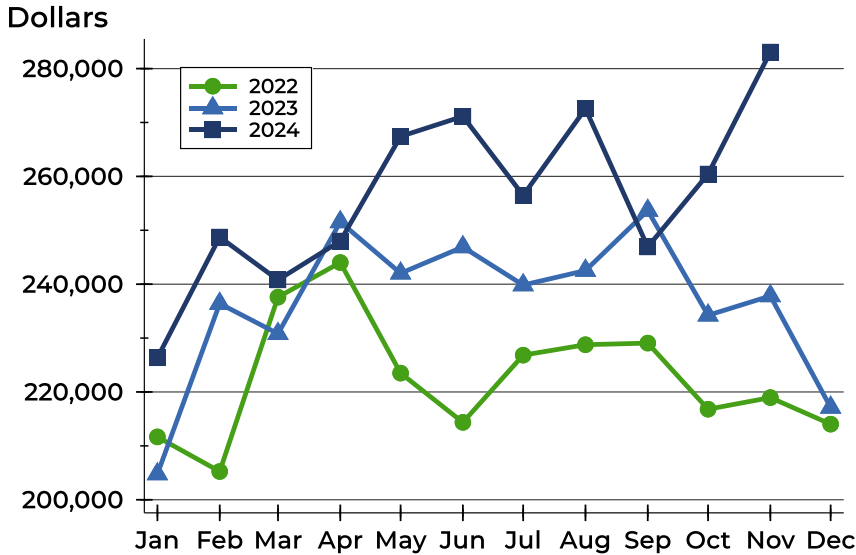
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	3	2.1%	42,133	39,900	31	8	88.0%	85.7%
\$50,000-\$99,999	9	6.4%	74,078	68,000	56	24	90.4%	89.4%
\$100,000-\$124,999	5	3.6%	115,980	115,000	32	10	100.0%	100.0%
\$125,000-\$149,999	8	5.7%	138,075	138,950	48	54	93.2%	98.9%
\$150,000-\$174,999	8	5.7%	161,913	159,950	31	23	99.1%	100.0%
\$175,000-\$199,999	17	12.1%	187,741	184,900	22	17	99.7%	100.0%
\$200,000-\$249,999	24	17.1%	225,788	225,500	35	18	97.2%	100.0%
\$250,000-\$299,999	21	15.0%	275,160	279,900	28	16	98.5%	100.0%
\$300,000-\$399,999	27	19.3%	346,518	347,500	61	16	97.9%	100.0%
\$400,000-\$499,999	8	5.7%	443,619	432,000	41	17	97.6%	100.0%
\$500,000-\$749,999	8	5.7%	605,988	602,450	45	23	99.4%	100.0%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	2	1.4%	1,857,500	1,857,500	112	112	89.4%	89.4%



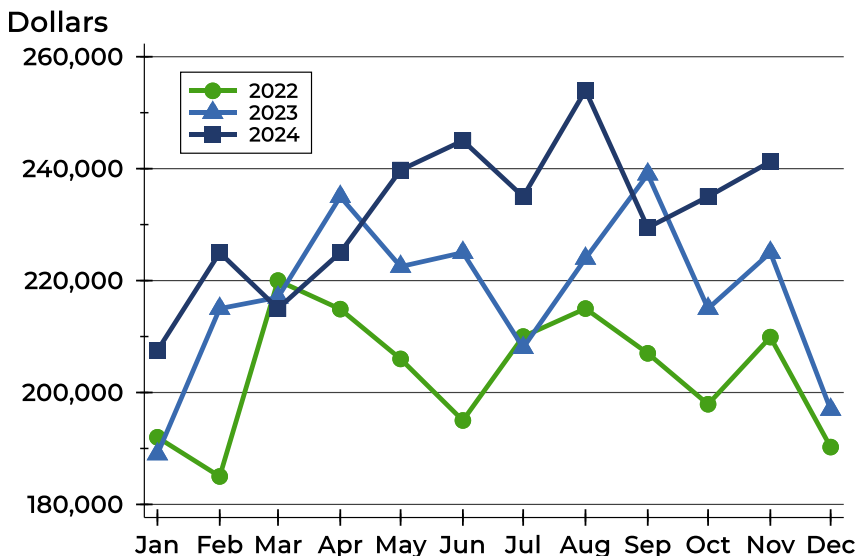
Entire MLS System Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	211,664	204,779	226,349
February	205,247	236,402	248,742
March	237,592	230,814	240,795
April	244,018	251,547	248,004
May	223,500	242,026	267,412
June	214,364	246,905	271,147
July	226,836	239,842	256,477
August	228,770	242,533	272,563
September	229,072	253,663	246,918
October	216,807	234,231	260,440
November	218,954	237,818	283,069
December	214,032	217,136	

Median Price

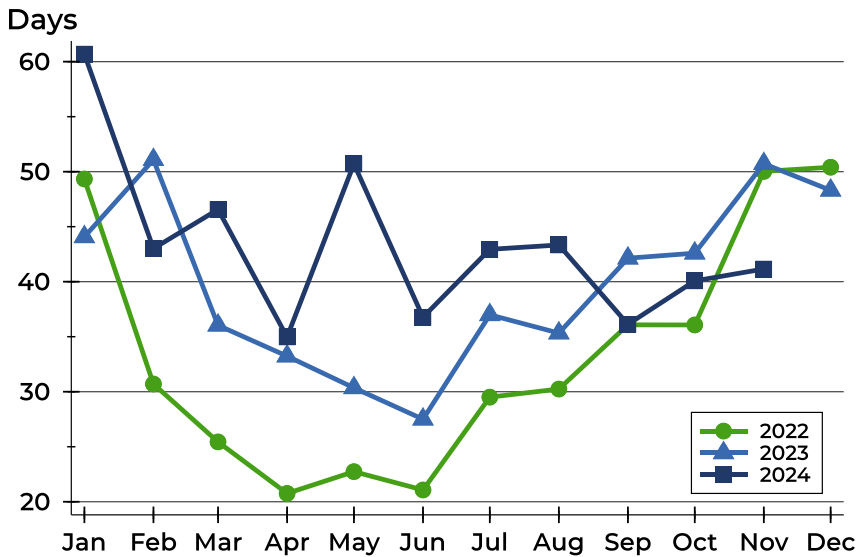


Month	2022	2023	2024
January	192,000	189,000	207,500
February	185,000	215,000	225,000
March	220,000	217,000	215,000
April	214,900	235,000	225,000
May	206,000	222,500	239,750
June	195,000	225,000	245,000
July	210,000	208,000	235,000
August	215,000	223,950	254,000
September	207,000	239,000	229,450
October	197,900	215,000	235,000
November	209,900	225,000	241,250
December	190,250	196,950	



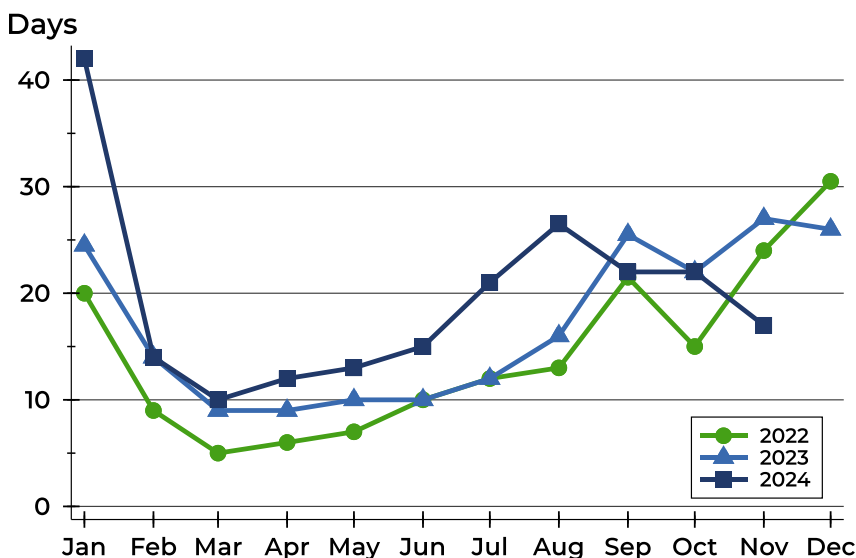
Entire MLS System Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	49	44	61
February	31	51	43
March	25	36	47
April	21	33	35
May	23	30	51
June	21	28	37
July	30	37	43
August	30	35	43
September	36	42	36
October	36	43	40
November	50	51	41
December	50	48	

Median DOM



Month	2022	2023	2024
January	20	25	42
February	9	14	14
March	5	9	10
April	6	9	12
May	7	10	13
June	10	10	15
July	12	12	21
August	13	16	27
September	22	26	22
October	15	22	22
November	24	27	17
December	31	26	



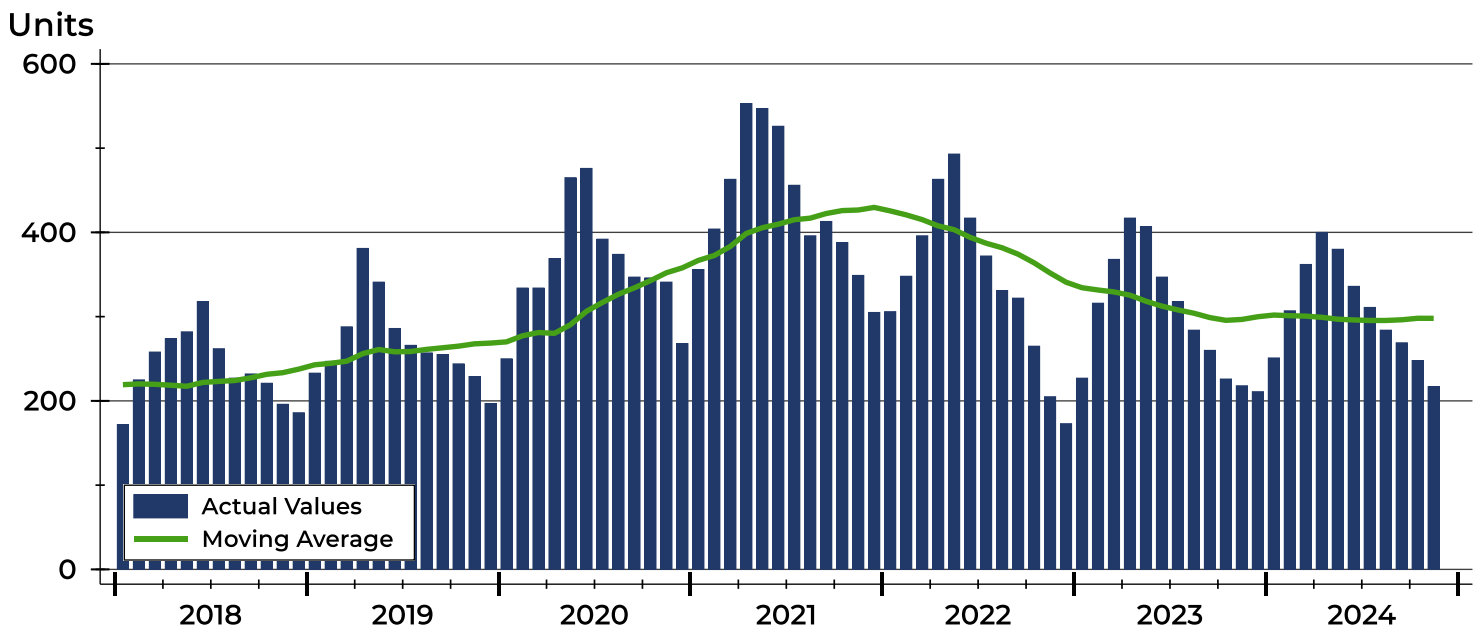
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		End of November		
		2024	2023	Change
Pending Contracts		217	218	-0.5%
Volume (1,000s)		59,897	54,583	9.7%
Average	List Price	276,025	250,379	10.2%
	Days on Market	41	51	-19.6%
	Percent of Original	98.4%	97.3%	1.1%
Median	List Price	245,000	227,000	7.9%
	Days on Market	19	28	-32.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 217 listings in the Flint Hills MLS system had contracts pending at the end of November, down from 218 contracts pending at the end of November 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

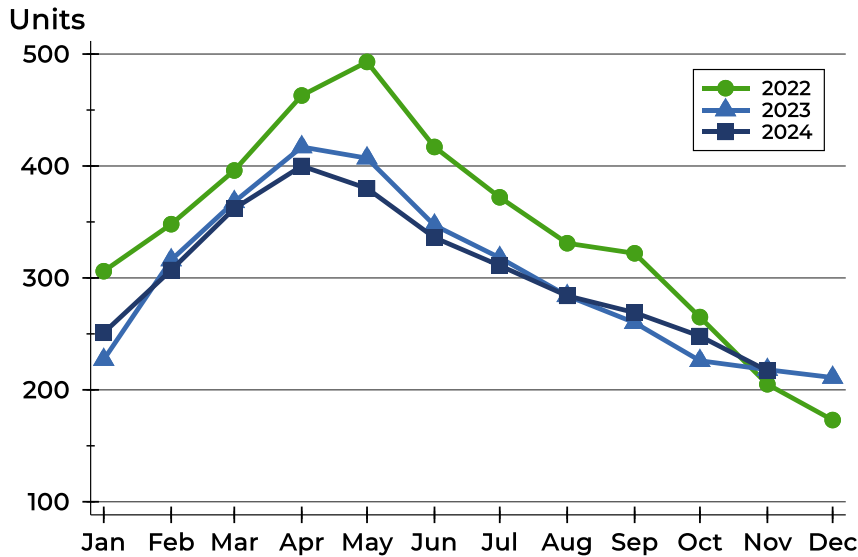
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	306	227	251
February	348	316	307
March	396	368	362
April	463	417	400
May	493	407	380
June	417	347	336
July	372	318	311
August	331	284	284
September	322	260	269
October	265	226	248
November	205	218	217
December	173	211	

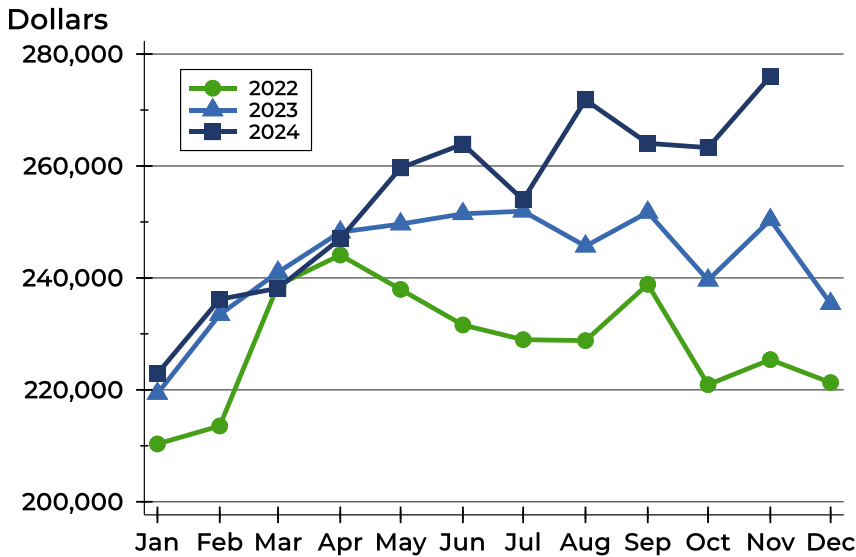
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	0.9%	38,700	38,700	46	46	89.1%	89.1%
\$50,000-\$99,999	12	5.5%	76,017	72,450	43	18	96.9%	100.0%
\$100,000-\$124,999	6	2.8%	115,817	115,000	31	14	100.0%	100.0%
\$125,000-\$149,999	13	6.0%	139,177	140,000	34	19	99.0%	100.0%
\$150,000-\$174,999	12	5.5%	163,833	162,500	50	40	97.4%	100.0%
\$175,000-\$199,999	21	9.7%	187,607	184,900	29	19	99.7%	100.0%
\$200,000-\$249,999	47	21.7%	224,162	225,000	32	16	98.5%	100.0%
\$250,000-\$299,999	31	14.3%	273,669	275,000	28	23	100.2%	100.0%
\$300,000-\$399,999	41	18.9%	343,536	347,500	59	15	97.8%	100.0%
\$400,000-\$499,999	18	8.3%	446,986	442,000	35	16	98.9%	100.0%
\$500,000-\$749,999	11	5.1%	589,345	569,900	76	42	97.6%	100.0%
\$750,000-\$999,999	2	0.9%	875,000	875,000	107	107	86.5%	86.5%
\$1,000,000 and up	1	0.5%	1,115,000	1,115,000	18	18	100.0%	100.0%



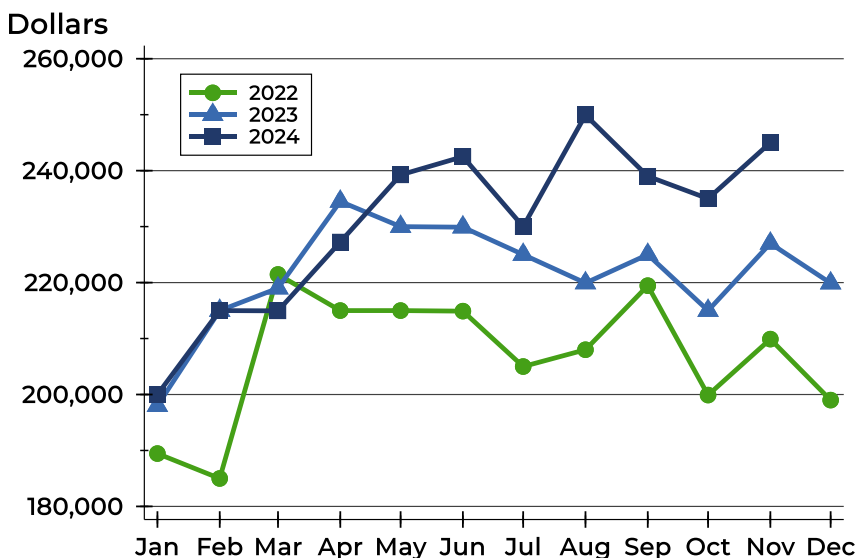
Entire MLS System Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	210,334	219,347	222,900
February	213,544	233,448	236,184
March	238,690	241,005	238,158
April	244,088	248,189	247,003
May	237,952	249,623	259,657
June	231,591	251,457	263,913
July	228,963	251,929	253,975
August	228,795	245,672	271,799
September	238,856	251,716	264,050
October	220,922	239,586	263,283
November	225,397	250,379	276,025
December	221,290	235,400	

Median Price

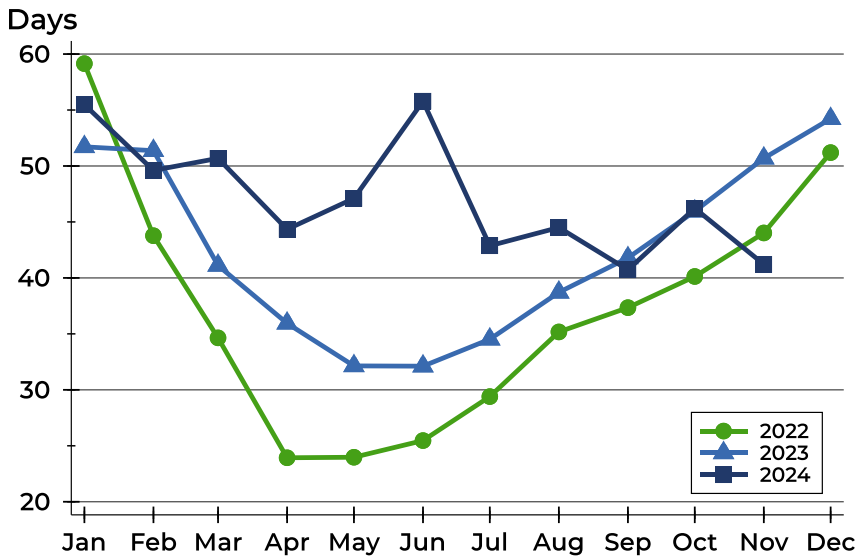


Month	2022	2023	2024
January	189,450	198,000	200,000
February	185,000	215,000	215,000
March	221,450	219,000	214,950
April	215,000	234,500	227,250
May	215,000	230,000	239,250
June	214,900	229,900	242,500
July	205,000	225,000	230,000
August	208,000	219,925	249,950
September	219,450	225,000	239,000
October	199,900	215,000	235,000
November	209,900	227,000	245,000
December	199,000	219,900	



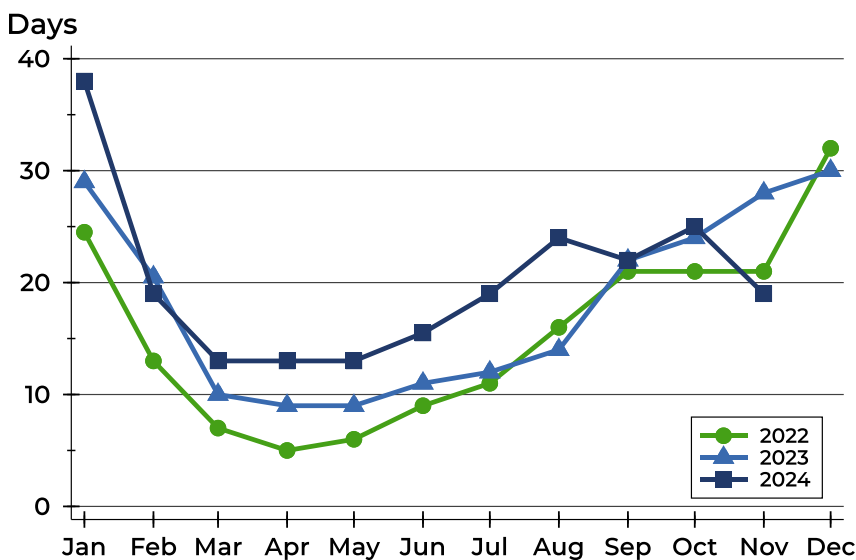
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	59	52	55
February	44	51	50
March	35	41	51
April	24	36	44
May	24	32	47
June	25	32	56
July	29	35	43
August	35	39	45
September	37	42	41
October	40	46	46
November	44	51	41
December	51	54	

Median DOM



Month	2022	2023	2024
January	25	29	38
February	13	21	19
March	7	10	13
April	5	9	13
May	6	9	13
June	9	11	16
July	11	12	19
August	16	14	24
September	21	22	22
October	21	24	25
November	21	28	19
December	32	30	