



### **Entire MLS System Housing Report**



#### Market Overview

#### Flint Hills MLS Home Sales Fell in December

Total home sales in the Flint Hills MLS system fell last month to 128 units, compared to 136 units in December 2023. Total sales volume was \$34.1 million, up from a year earlier.

The median sale price in December was \$244,500, up from \$222,500 a year earlier. Homes that sold in December were typically on the market for 19 days and sold for 99.7% of their list prices.

#### Flint Hills MLS Active Listings Down at End of **December**

The total number of active listings in the Flint Hills MLS system at the end of December was 378 units, down from 412 at the same point in 2023. This represents a 2.2 months' supply of homes available for sale. The median list price of homes on the market at the end of December was \$242,500.

During December, a total of 117 contracts were written up from 114 in December 2023. At the end of the month, there were 193 contracts still pending.

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#### **Contact Information**

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# **Entire MLS System Summary Statistics**

	cember MLS Statistics ree-year History	2024	Current Mont 2023	h 2022	2024	Year-to-Date 2023	2022
_	ome Sales ange from prior year	<b>128</b> -5.9%	<b>136</b> 0.7%	<b>135</b> -42.6%	<b>2,099</b> -0.3%	<b>2,106</b> -13.8%	<b>2,442</b> -13.2%
	tive Listings ange from prior year	<b>378</b> -8.3%	<b>412</b> 3.0%	<b>400</b> 29.4%	N/A	N/A	N/A
	onths' Supply ange from prior year	<b>2.2</b> -4.3%	<b>2.3</b> 15.0%	<b>2.0</b> 53.8%	N/A	N/A	N/A
	ew Listings ange from prior year	<b>130</b> 15.0%	<b>113</b> -6.6%	<b>121</b> -9.7%	<b>2,564</b> 0.2%	<b>2,558</b> -9.2%	<b>2,817</b> -11.2%
	ntracts Written ange from prior year	<b>117</b> 2.6%	<b>114</b> 5.6%	<b>108</b> -37.2%	<b>2,101</b> -2.1%	<b>2,146</b> -8.5%	<b>2,345</b> -17.0%
	nding Contracts ange from prior year	<b>193</b> -8.5%	<b>211</b> 22.0%	<b>173</b> -43.3%	N/A	N/A	N/A
	les Volume (1,000s) ange from prior year	<b>34,078</b> 4.9%	<b>32,487</b> 9.2%	<b>29,750</b> -40.3%	<b>521,459</b> 5.8%	<b>492,832</b> -8.9%	<b>540,769</b> -7.1%
	Sale Price Change from prior year	<b>266,234</b> 11.5%	<b>238,873</b> 8.4%	<b>220,369</b> 3.9%	<b>248,432</b> 6.2%	<b>234,013</b> 5.7%	<b>221,445</b> 7.1%
ψ	List Price of Actives Change from prior year	<b>280,236</b> 8.3%	<b>258,786</b> 7.3%	<b>241,203</b> 15.1%	N/A	N/A	N/A
Average	Days on Market Change from prior year	<b>37</b> -19.6%	<b>46</b> 0.0%	<b>46</b> 2.2%	<b>44</b> 12.8%	<b>39</b> 25.8%	<b>31</b> -18.4%
•	Percent of List Change from prior year	<b>98.2%</b> 0.2%	<b>98.0%</b> 1.2%	<b>96.8%</b> -1.2%	<b>97.7%</b> -0.1%	<b>97.8%</b> -0.7%	<b>98.5%</b> 0.0%
	Percent of Original Change from prior year	<b>96.6%</b> 2.1%	<b>94.6%</b> 0.2%	<b>94.4%</b> -1.5%	<b>95.8%</b> -0.2%	<b>96.0%</b> -1.1%	<b>97.1%</b> 0.0%
	Sale Price Change from prior year	<b>244,500</b> 9.9%	<b>222,500</b> 11.3%	<b>200,000</b> 9.3%	<b>226,000</b> 5.1%	<b>215,000</b> 6.0%	<b>202,750</b> 7.9%
	List Price of Actives Change from prior year	<b>242,500</b> 16.0%	<b>209,000</b> 4.6%	<b>199,900</b> 24.9%	N/A	N/A	N/A
Median	Days on Market Change from prior year	<b>19</b> -29.6%	<b>27</b> 42.1%	<b>19</b> 0.0%	<b>18</b> 28.6%	<b>14</b> 27.3%	<b>11</b> -8.3%
2	Percent of List Change from prior year	<b>99.7%</b> -0.1%	<b>99.8%</b> 0.5%	<b>99.3%</b> -0.7%	<b>99.5%</b> -0.5%	<b>100.0%</b> 0.0%	<b>100.0%</b> 0.0%
	Percent of Original Change from prior year	<b>98.4%</b> 0.7%	<b>97.7%</b> 0.5%	<b>97.2%</b> -1.3%	<b>98.2%</b> -0.3%	<b>98.5%</b> -1.5%	<b>100.0%</b> 0.5%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



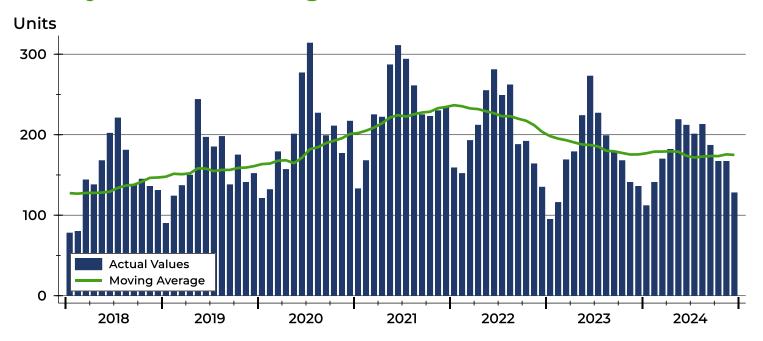
## **Entire MLS System Closed Listings Analysis**

Summary Statistics for Closed Listings		2024	December 2023	Change	Yo 2024	ear-to-Dat 2023	te Change
Clo	osed Listings	128	136	-5.9%	6 <b>2,099</b> 2,106		-0.3%
Vo	lume (1,000s)	34,078	32,487	4.9%	521,459	492,832	5.8%
Мс	onths' Supply	2.2	2.3	-4.3%	N/A	N/A	N/A
	Sale Price	266,234	238,873	11.5%	248,432	234,013	6.2%
age	Days on Market	37	46	-19.6%	44	39	12.8%
Averag	Percent of List	98.2%	98.0%	0.2%	97.7%	97.8%	-0.1%
	Percent of Original	96.6%	94.6%	2.1%	95.8%	96.0%	-0.2%
	Sale Price	244,500	222,500	9.9%	226,000	215,000	5.1%
ian	Days on Market	19	27	-29.6%	18	14	28.6%
Median	Percent of List	99.7%	99.8%	-0.1%	99.5%	100.0%	-0.5%
	Percent of Original	98.4%	97.7%	0.7%	98.2%	98.5%	-0.3%

A total of 128 homes sold in the Flint Hills MLS system in December, down from 136 units in December 2023. Total sales volume rose to \$34.1 million compared to \$32.5 million in the previous year.

The median sales price in December was \$244,500, up 9.9% compared to the prior year. Median days on market was 19 days, down from 23 days in November, and down from 27 in December 2023.

#### **History of Closed Listings**

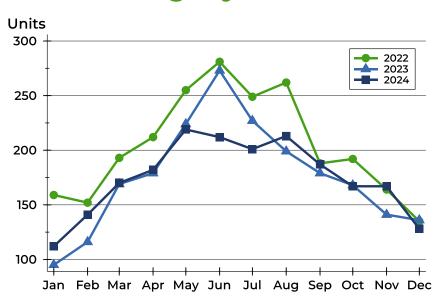






## **Entire MLS System Closed Listings Analysis**

#### **Closed Listings by Month**



Month	2022	2023	2024
January	159	95	112
February	152	116	141
March	193	169	170
April	212	179	182
May	255	224	219
June	281	273	212
July	249	227	201
August	262	199	213
September	188	179	187
October	192	168	167
November	164	141	167
December	135	136	128

#### **Closed Listings by Price Range**

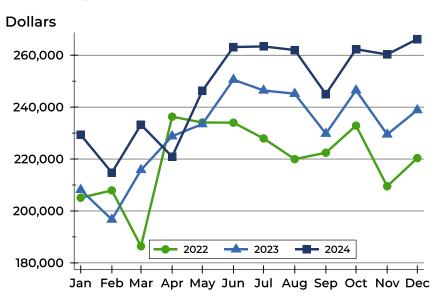
Price Range		les Percent	Months' Supply	Sale   Average	Price Median	Days or Avg.	n Market Med.	Price as Avg.	% of List Med.	Price as <sup>9</sup> Avg.	% of Orig. Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	2	1.6%	1.3	38,000	38,000	46	46	98.4%	98.4%	88.6%	88.6%
\$50,000-\$99,999	6	4.7%	2.8	67,833	68,750	34	20	90.0%	90.9%	87.9%	86.4%
\$100,000-\$124,999	8	6.3%	2.2	112,488	115,000	30	14	97.9%	99.1%	97.9%	99.1%
\$125,000-\$149,999	5	3.9%	2.8	140,000	141,000	35	13	99.2%	100.0%	98.7%	98.3%
\$150,000-\$174,999	8	6.3%	1.9	166,125	167,500	44	37	96.7%	97.8%	94.5%	93.9%
\$175,000-\$199,999	11	8.6%	1.9	186,995	187,000	37	13	98.1%	99.5%	96.9%	99.5%
\$200,000-\$249,999	27	21.1%	1.6	226,604	229,500	28	12	99.5%	100.0%	98.6%	100.0%
\$250,000-\$299,999	21	16.4%	2.1	277,895	279,000	40	32	98.7%	100.0%	97.2%	97.4%
\$300,000-\$399,999	24	18.8%	2.5	346,686	349,500	52	17	98.5%	98.9%	96.3%	98.4%
\$400,000-\$499,999	11	8.6%	1.2	455,136	449,000	34	17	97.3%	98.9%	96.0%	95.7%
\$500,000-\$749,999	4	3.1%	3.5	632,000	619,000	17	18	99.6%	100.3%	99.6%	100.3%
\$750,000-\$999,999	1	0.8%	5.2	800,000	800,000	34	34	100.0%	100.0%	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



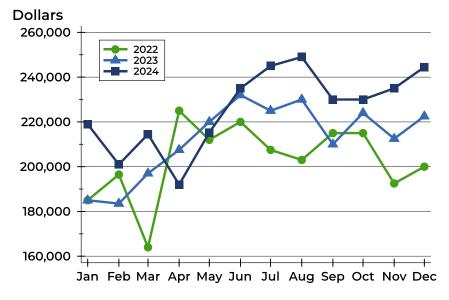


# **Entire MLS System Closed Listings Analysis**

#### **Average Price**



Month	2022	2023	2024
January	205,099	208,160	229,336
February	207,913	196,703	214,774
March	186,409	215,804	233,252
April	236,310	228,800	220,924
May	234,084	233,474	246,248
June	234,019	250,577	263,143
July	227,936	246,419	263,376
August	219,954	245,159	261,987
September	222,446	229,777	245,035
October	232,894	246,488	262,309
November	209,518	229,481	260,283
December	220,369	238,873	266,234



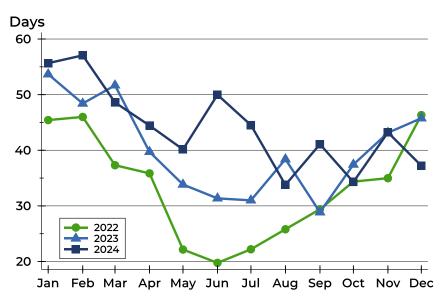
Month	2022	2023	2024
January	185,000	185,000	218,950
February	196,500	183,500	201,000
March	164,000	197,000	214,500
April	225,000	207,500	192,000
May	212,000	220,000	215,250
June	220,000	232,000	235,000
July	207,500	225,000	245,000
August	203,000	230,000	249,000
September	215,000	210,000	230,000
October	215,000	224,000	230,000
November	192,500	212,500	235,000
December	200,000	222,500	244,500





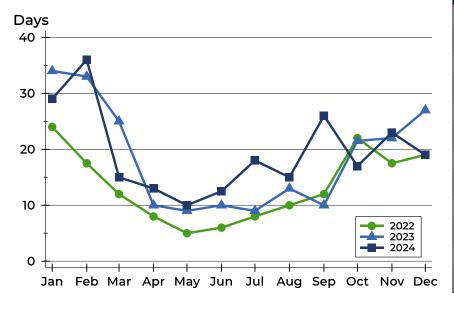
## **Entire MLS System Closed Listings Analysis**

#### **Average DOM**



Month	2022	2023	2024
January	45	54	56
February	46	48	57
March	37	52	49
April	36	40	44
May	22	34	40
June	20	31	50
July	22	31	45
August	26	38	34
September	29	29	41
October	34	37	34
November	35	43	43
December	46	46	37

#### **Median DOM**



Month	2022	2023	2024
January	24	34	29
February	18	33	36
March	12	25	15
April	8	10	13
May	5	9	10
June	6	10	13
July	8	9	18
August	10	13	15
September	12	10	26
October	22	22	17
November	18	22	23
December	19	27	19



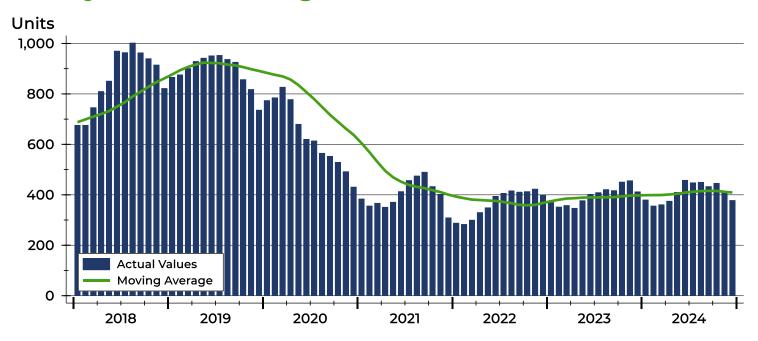
# **Entire MLS System Active Listings Analysis**

	mmary Statistics Active Listings	En 2024	d of Decemb 2023	oer Change
Act	tive Listings	378	412	-8.3%
Vo	lume (1,000s)	105,929	106,620	-0.6%
Мс	onths' Supply	2.2	2.3	-4.3%
ge	List Price	280,236	258,786	8.3%
Avera	Days on Market	91	90	1.1%
₹	Percent of Original	97.5%	97.2%	0.3%
_	List Price	242,500	209,000	16.0%
Median	Days on Market	70	70	0.0%
Σ	Percent of Original	100.0%	100.0%	0.0%

A total of 378 homes were available for sale in the Flint Hills MLS system at the end of December. This represents a 2.2 months' supply of active listings.

The median list price of homes on the market at the end of December was \$242,500, up 16.0% from 2023. The typical time on market for active listings was 70 days, down from 70 days a year earlier.

#### **History of Active Listings**

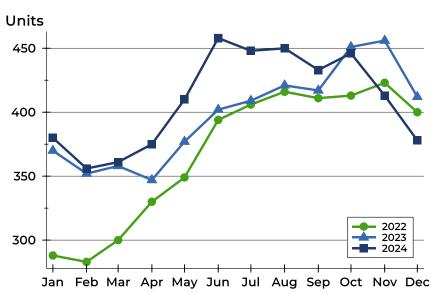






## **Entire MLS System Active Listings Analysis**

#### **Active Listings by Month**



Month	2022	2023	2024
January	288	370	380
February	283	352	356
March	300	358	361
April	330	347	375
May	349	377	410
June	394	402	458
July	406	409	448
August	416	421	450
September	411	417	433
October	413	451	446
November	423	456	413
December	400	412	378

#### **Active Listings by Price Range**

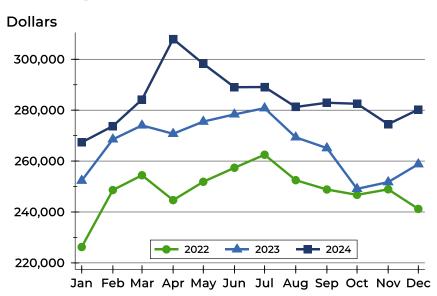
Price Range	Active I Number	istings Percent	Months' Supply	List   Average	Price Median	Days or Avg.	Market Med.	Price as Avg.	% of Orig. Med.
Below \$25,000	1	0.3%	N/A	20,500	20,500	131	131	82.0%	82.0%
\$25,000-\$49,999	6	1.6%	1.3	40,650	40,000	107	83	90.2%	90.7%
\$50,000-\$99,999	37	9.8%	2.8	76,501	78,900	104	71	94.3%	100.0%
\$100,000-\$124,999	20	5.3%	2.2	113,350	111,450	72	44	94.6%	100.0%
\$125,000-\$149,999	35	9.3%	2.8	136,469	135,000	86	82	99.9%	100.0%
\$150,000-\$174,999	24	6.3%	1.9	161,654	160,000	84	64	99.0%	100.0%
\$175,000-\$199,999	31	8.2%	1.9	187,134	185,000	104	81	97.9%	100.0%
\$200,000-\$249,999	46	12.2%	1.6	230,498	231,450	93	59	97.7%	100.0%
\$250,000-\$299,999	56	14.8%	2.1	277,604	277,250	96	71	98.0%	100.0%
\$300,000-\$399,999	71	18.8%	2.5	347,108	347,000	87	65	98.2%	100.0%
\$400,000-\$499,999	13	3.4%	1.2	432,062	429,000	35	21	99.2%	100.0%
\$500,000-\$749,999	26	6.9%	3.5	615,313	630,000	73	70	98.8%	100.0%
\$750,000-\$999,999	7	1.9%	5.2	903,786	899,000	121	141	93.0%	92.1%
\$1,000,000 and up	5	1.3%	N/A	1,475,000	1,400,000	209	141	97.3%	100.0%



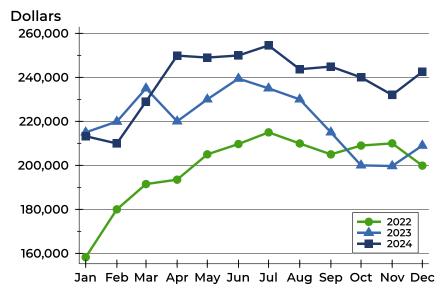


## **Entire MLS System Active Listings Analysis**

#### **Average Price**



Month	2022	2023	2024
January	226,233	252,323	267,351
February	248,619	268,538	273,748
March	254,438	274,015	284,187
April	244,659	270,729	307,959
May	251,870	275,521	298,243
June	257,371	278,352	289,030
July	262,496	280,794	289,102
August	252,502	269,336	281,265
September	248,830	265,105	282,919
October	246,733	249,087	282,532
November	248,900	251,743	274,510
December	241,203	258,786	280,236



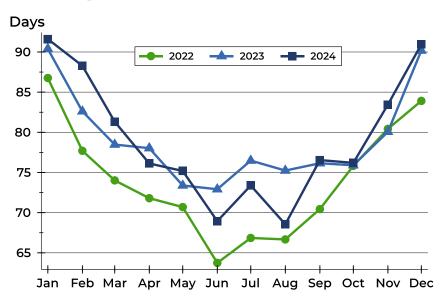
Month	2022	2023	2024
January	158,250	215,000	213,250
February	180,000	219,900	209,950
March	191,500	235,000	229,000
April	193,500	220,000	249,900
May	205,000	230,000	249,000
June	209,700	239,450	249,950
July	215,000	235,000	254,500
August	209,950	230,000	243,700
September	205,000	215,000	244,900
October	209,000	199,999	240,000
November	210,000	199,700	232,000
December	199,900	209,000	242,500





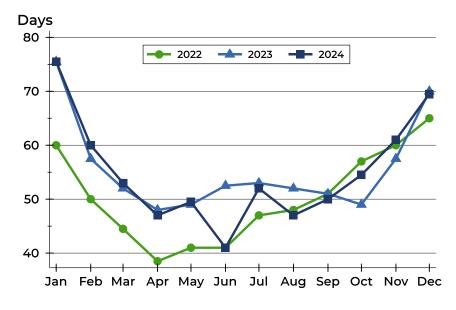
## **Entire MLS System Active Listings Analysis**

#### **Average DOM**



Month	2022	2023	2024
January	87	90	92
February	78	83	88
March	74	78	81
April	72	78	76
May	71	73	75
June	64	73	69
July	67	76	73
August	67	75	69
September	70	76	77
October	76	76	76
November	80	80	83
December	84	90	91

#### **Median DOM**

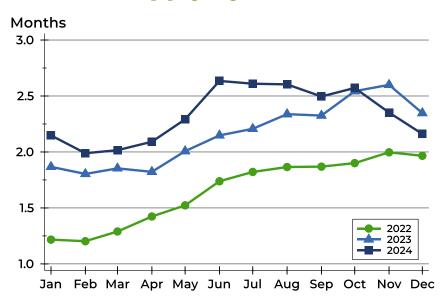


Month	2022	2023	2024
January	60	76	76
February	50	58	60
March	45	52	53
April	39	48	47
May	41	49	50
June	41	53	41
July	47	53	52
August	48	52	47
September	51	51	50
October	57	49	55
November	60	58	61
December	65	70	70



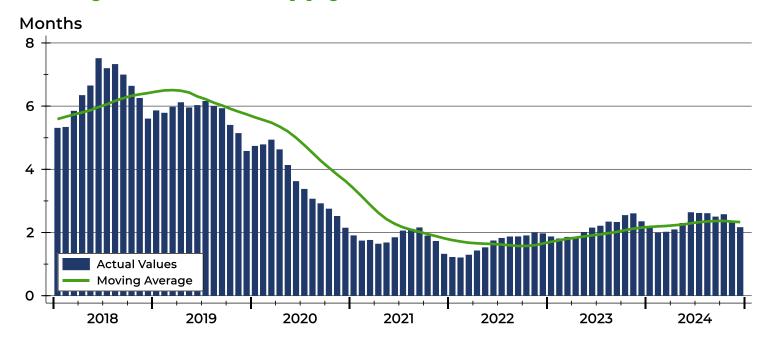
## **Entire MLS System Months' Supply Analysis**

#### **Months' Supply by Month**



Month	2022	2023	2024
January	1.2	1.9	2.1
February	1.2	1.8	2.0
March	1.3	1.9	2.0
April	1.4	1.8	2.1
May	1.5	2.0	2.3
June	1.7	2.1	2.6
July	1.8	2.2	2.6
August	1.9	2.3	2.6
September	1.9	2.3	2.5
October	1.9	2.5	2.6
November	2.0	2.6	2.4
December	2.0	2.3	2.2

#### **History of Month's Supply**





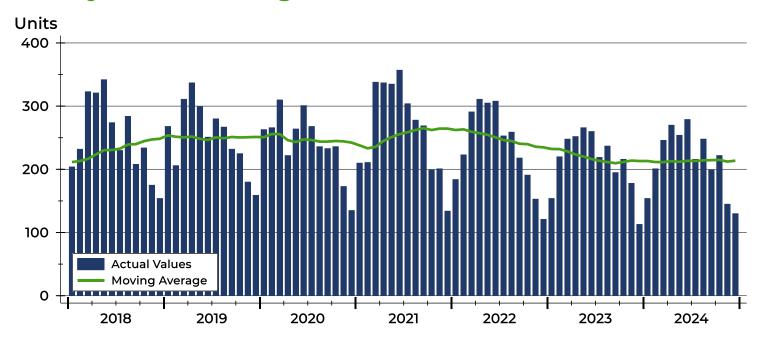
## **Entire MLS System New Listings Analysis**

	mmary Statistics New Listings	2024	December 2023	Change
£	New Listings	130	113	15.0%
Month	Volume (1,000s)	34,881	26,516	31.5%
Current	Average List Price	268,312	234,656	14.3%
S	Median List Price	246,573	220,000	12.1%
ā	New Listings	2,564	2,558	0.2%
Year-to-Date	Volume (1,000s)	684,618	630,820	8.5%
ar-te	Average List Price	267,012	246,607	8.3%
×	Median List Price	240,000	223,950	7.2%

A total of 130 new listings were added in the Flint Hills MLS system during December, up 15.0% from the same month in 2023. Year-to-date the Flint Hills MLS system has seen 2,564 new listings.

The median list price of these homes was \$246,573 up from \$220,000 in 2023.

#### **History of New Listings**







## **Entire MLS System New Listings Analysis**

#### **New Listings by Month**



Month	2022	2023	2024
January	184	154	154
February	223	220	201
March	291	248	246
April	311	252	270
May	305	266	254
June	308	260	279
July	253	219	216
August	259	237	248
September	218	195	199
October	191	216	222
November	153	178	145
December	121	113	130

#### **New Listings by Price Range**

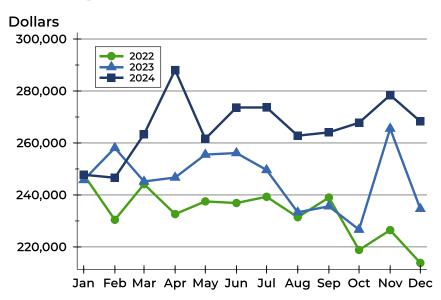
Price Range	New L Number	istings Percent	List F Average	Price Median	Days on Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.8%	19,900	19,900	6	6	100.0%	100.0%
\$25,000-\$49,999	1	0.8%	44,900	44,900	20	20	100.0%	100.0%
\$50,000-\$99,999	9	6.9%	81,117	79,900	11	9	98.2%	100.0%
\$100,000-\$124,999	9	6.9%	111,978	110,000	18	16	99.5%	100.0%
\$125,000-\$149,999	10	7.7%	138,120	139,700	22	24	98.9%	100.0%
\$150,000-\$174,999	4	3.1%	159,500	160,000	16	17	100.0%	100.0%
\$175,000-\$199,999	13	10.0%	189,427	190,000	12	10	99.5%	100.0%
\$200,000-\$249,999	20	15.4%	227,022	225,000	15	12	99.4%	100.0%
\$250,000-\$299,999	20	15.4%	277,920	275,000	35	20	99.7%	100.0%
\$300,000-\$399,999	22	16.9%	354,668	356,500	18	19	100.3%	100.0%
\$400,000-\$499,999	12	9.2%	431,067	430,000	14	14	100.0%	100.0%
\$500,000-\$749,999	8	6.2%	592,729	580,000	19	19	100.0%	100.0%
\$750,000-\$999,999	1	0.8%	780,000	780,000	27	27	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



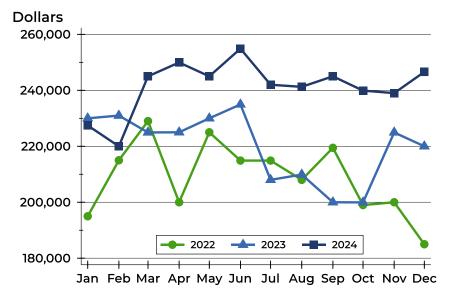


## **Entire MLS System New Listings Analysis**

#### **Average Price**



Month	2022	2023	2024
January	247,779	245,756	247,774
February	230,433	258,094	246,621
March	244,155	245,187	263,336
April	232,630	246,706	288,065
May	237,514	255,533	261,581
June	236,901	256,138	273,651
July	239,297	249,603	273,657
August	231,437	233,322	262,805
September	239,001	235,628	264,086
October	218,831	226,659	267,795
November	226,467	265,542	278,425
December	213,857	234,656	268,312



Month	2022	2023	2024
January	195,000	230,000	227,450
February	215,000	230,975	220,000
March	229,000	224,950	245,000
April	200,000	225,000	249,950
May	225,000	230,000	245,000
June	214,900	234,950	254,900
July	214,900	208,000	242,000
August	208,000	209,900	241,250
September	219,450	200,000	245,000
October	199,000	199,950	239,900
November	200,000	224,950	239,000
December	185,000	220,000	246,573



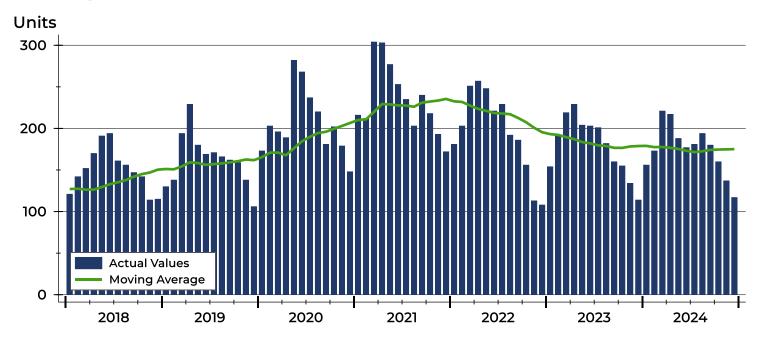
## **Entire MLS System Contracts Written Analysis**

	mmary Statistics Contracts Written	2024	December 2023	Change	Year-to-Date e 2024 2023 Ch		te Change
Со	ntracts Written	117	114	2.6%	2,101	2,146	-2.1%
Vo	lume (1,000s)	28,142	24,754	13.7%	537,145	510,198	5.3%
ge	Sale Price	240,532	217,136	10.8%	255,662	237,744	7.5%
Avera	Days on Market	46	48	-4.2%	43	39	10.3%
¥	Percent of Original	97.0%	92.0%	5.4%	96.1%	95.9%	0.2%
=	Sale Price	215,000	196,950	9.2%	230,000	219,000	5.0%
Median	Days on Market	26	26	0.0%	17	14	21.4%
Σ	Percent of Original	100.0%	96.4%	3.7%	98.5%	98.4%	0.1%

A total of 117 contracts for sale were written in the Flint Hills MLS system during the month of December, up from 114 in 2023. The median list price of these homes was \$215,000, up from \$196,950 the prior year.

Half of the homes that went under contract in December were on the market less than 26 days, compared to 26 days in December 2023.

#### **History of Contracts Written**

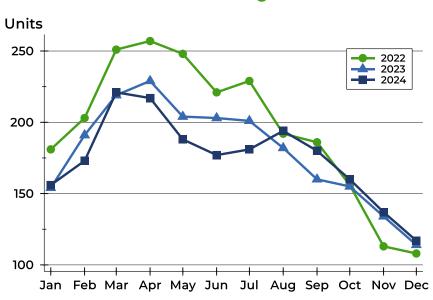






## **Entire MLS System Contracts Written Analysis**

#### **Contracts Written by Month**



Month	2022	2023	2024
January	181	154	156
February	203	191	173
March	251	219	221
April	257	229	217
May	248	204	188
June	221	203	177
July	229	201	181
August	192	182	194
September	186	160	180
October	156	155	160
November	113	134	137
December	108	114	117

#### **Contracts Written by Price Range**

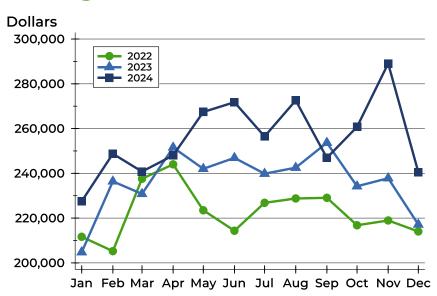
Price Range	Contracts Number	Written Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as S Avg.	% of Orig. Med.
Below \$25,000	1	0.9%	19,900	19,900	6	6	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	8	6.8%	86,544	89,975	52	40	88.6%	96.8%
\$100,000-\$124,999	12	10.3%	113,156	113,950	42	27	98.5%	100.0%
\$125,000-\$149,999	10	8.5%	138,630	139,700	45	29	98.7%	100.0%
\$150,000-\$174,999	6	5.1%	162,750	163,500	37	24	95.8%	100.0%
\$175,000-\$199,999	17	14.5%	187,426	188,750	55	28	95.6%	100.0%
\$200,000-\$249,999	23	19.7%	225,915	220,000	45	19	98.2%	100.0%
\$250,000-\$299,999	11	9.4%	277,055	269,900	53	46	98.9%	100.0%
\$300,000-\$399,999	16	13.7%	361,531	366,950	35	24	99.1%	100.0%
\$400,000-\$499,999	8	6.8%	427,738	432,000	32	17	98.0%	100.0%
\$500,000-\$749,999	4	3.4%	549,500	545,000	81	30	91.6%	96.2%
\$750,000-\$999,999	1	0.9%	875,000	875,000	81	81	92.1%	92.1%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



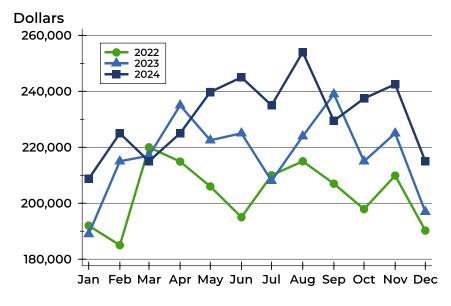


## **Entire MLS System Contracts Written Analysis**

#### **Average Price**



Month	2022	2023	2024
January	211,664	204,779	227,526
February	205,247	236,402	248,742
March	237,592	230,814	240,795
April	244,018	251,547	248,004
May	223,500	242,026	267,412
June	214,364	246,905	271,774
July	226,836	239,842	256,477
August	228,770	242,533	272,563
September	229,072	253,663	246,918
October	216,807	234,231	260,756
November	218,954	237,818	289,055
December	214,032	217,136	240,532



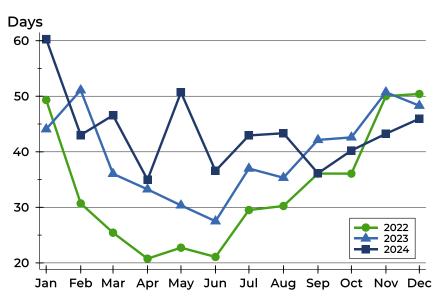
Month	2022	2023	2024
January	192,000	189,000	208,750
February	185,000	215,000	225,000
March	220,000	217,000	215,000
April	214,900	235,000	225,000
May	206,000	222,500	239,750
June	195,000	225,000	245,000
July	210,000	208,000	235,000
August	215,000	223,950	254,000
September	207,000	239,000	229,450
October	197,900	215,000	237,450
November	209,900	225,000	242,500
December	190,250	196,950	215,000





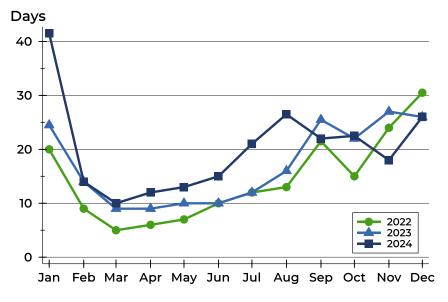
## **Entire MLS System Contracts Written Analysis**

#### **Average DOM**



Month	2022	2023	2024
January	49	44	60
February	31	51	43
March	25	36	47
April	21	33	35
May	23	30	51
June	21	28	37
July	30	37	43
August	30	35	43
September	36	42	36
October	36	43	40
November	50	51	43
December	50	48	46

#### **Median DOM**



Month	2022	2023	2024
January	20	25	42
February	9	14	14
March	5	9	10
April	6	9	12
May	7	10	13
June	10	10	15
July	12	12	21
August	13	16	27
September	22	26	22
October	15	22	23
November	24	27	18
December	31	26	26



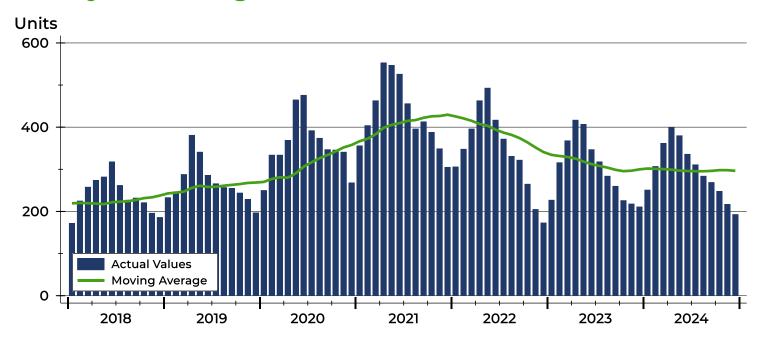
## **Entire MLS System Pending Contracts Analysis**

	mmary Statistics Pending Contracts	End of December 2024 2023 Chan			
Pe	nding Contracts	193	211	-8.5%	
Vo	lume (1,000s)	49,901	49,669	0.5%	
ge	List Price	258,556	235,400	9.8%	
Avera	Days on Market	50	54	-7.4%	
¥	Percent of Original	97.7%	97.8%	-0.1%	
5	List Price	219,900	219,900	0.0%	
Media	Days on Market	26	30	-13.3%	
Σ	Percent of Original	100.0%	100.0%	0.0%	

A total of 193 listings in the Flint Hills MLS system had contracts pending at the end of December, down from 211 contracts pending at the end of December 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

#### **History of Pending Contracts**

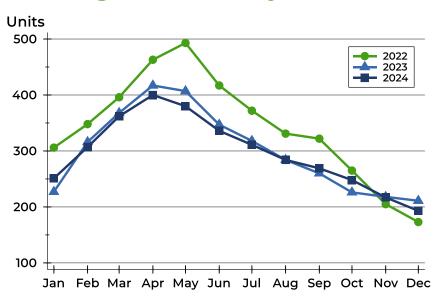






## **Entire MLS System Pending Contracts Analysis**

#### **Pending Contracts by Month**



Month	2022	2023	2024
January	306	227	251
February	348	316	307
March	396	368	362
April	463	417	400
May	493	407	380
June	417	347	336
July	372	318	311
August	331	284	284
September	322	260	269
October	265	226	248
November	205	218	217
December	173	211	193

#### **Pending Contracts by Price Range**

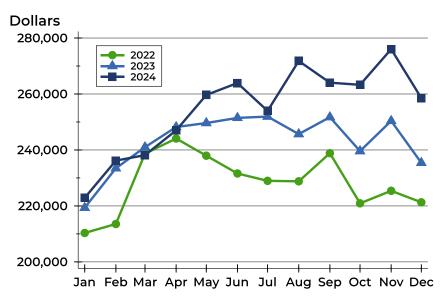
Price Range	Pending ( Number	Contracts Percent	List I Average	Price Median	Days or Avg.	Market Med.	Price as 9 Avg.	% of Orig. Med.
Below \$25,000	1	0.5%	19,900	19,900	6	6	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	12	6.2%	81,900	89,950	59	54	91.8%	100.0%
\$100,000-\$124,999	11	5.7%	113,443	117,900	41	15	98.3%	100.0%
\$125,000-\$149,999	14	7.3%	139,636	139,750	46	41	98.2%	100.0%
\$150,000-\$174,999	15	7.8%	162,573	162,000	50	30	96.5%	100.0%
\$175,000-\$199,999	27	14.0%	186,706	184,900	49	29	97.2%	100.0%
\$200,000-\$249,999	39	20.2%	226,175	225,000	36	19	99.2%	100.0%
\$250,000-\$299,999	19	9.8%	272,968	269,900	55	16	101.0%	100.0%
\$300,000-\$399,999	30	15.5%	352,677	349,500	55	16	98.4%	100.0%
\$400,000-\$499,999	15	7.8%	441,383	439,000	36	17	98.3%	100.0%
\$500,000-\$749,999	7	3.6%	581,129	575,000	124	54	93.2%	98.1%
\$750,000-\$999,999	2	1.0%	912,500	912,500	130	130	82.6%	82.6%
\$1,000,000 and up	Ī	0.5%	1,115,000	1,115,000	18	18	100.0%	100.0%



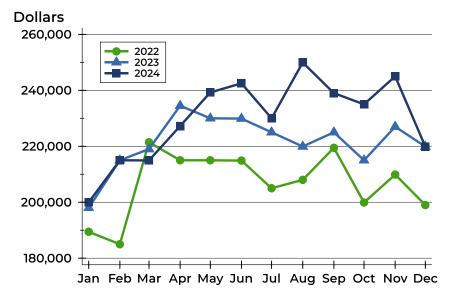


## **Entire MLS System Pending Contracts Analysis**

#### **Average Price**



Month	2022	2023	2024
January	210,334	219,347	222,900
February	213,544	233,448	236,184
March	238,690	241,005	238,158
April	244,088	248,189	247,003
May	237,952	249,623	259,657
June	231,591	251,457	263,913
July	228,963	251,929	253,975
August	228,795	245,672	271,799
September	238,856	251,716	264,050
October	220,922	239,586	263,283
November	225,397	250,379	276,025
December	221,290	235,400	258,556



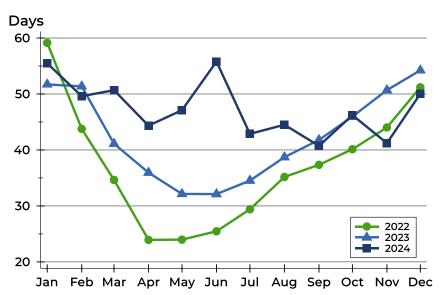
Month	2022	2023	2024
January	189,450	198,000	200,000
February	185,000	215,000	215,000
March	221,450	219,000	214,950
April	215,000	234,500	227,250
May	215,000	230,000	239,250
June	214,900	229,900	242,500
July	205,000	225,000	230,000
August	208,000	219,925	249,950
September	219,450	225,000	239,000
October	199,900	215,000	235,000
November	209,900	227,000	245,000
December	199,000	219,900	219,900





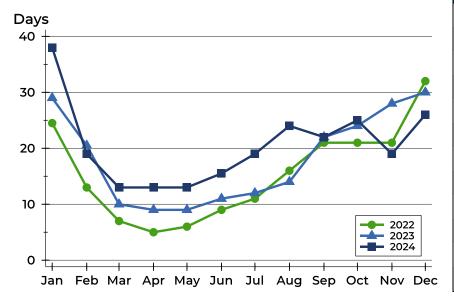
## **Entire MLS System Pending Contracts Analysis**

#### **Average DOM**



Month	2022	2023	2024
January	59	52	55
February	44	51	50
March	35	41	51
April	24	36	44
May	24	32	47
June	25	32	56
July	29	35	43
August	35	39	45
September	37	42	41
October	40	46	46
November	44	51	41
December	51	54	50

#### **Median DOM**



Month	2022	2023	2024
January	25	29	38
February	13	21	19
March	7	10	13
April	5	9	13
May	6	9	13
June	9	11	16
July	11	12	19
August	16	14	24
September	21	22	22
October	21	24	25
November	21	28	19
December	32	30	26