



**March
2024**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Remained Constant in March

Total home sales in the Flint Hills MLS system remained at 169 units last month, the same as in March 2023. Total sales volume was \$39.5 million, up from a year earlier.

The median sale price in March was \$216,000, up from \$197,000 a year earlier. Homes that sold in March were typically on the market for 15 days and sold for 99.9% of their list prices.

Flint Hills MLS Active Listings Up at End of March

The total number of active listings in the Flint Hills MLS system at the end of March was 361 units, up from 358 at the same point in 2023. This represents a 2.0 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$229,000.

During March, a total of 231 contracts were written up from 219 in March 2023. At the end of the month, there were 362 contracts still pending.

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Flint Hills MLS Statistics



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Entire MLS System Summary Statistics

March MLS Statistics Three-year History		Current Month			Year-to-Date			
		2024	2023	2022	2024	2023	2022	
Home Sales		169	169	193	421	380	504	
	Change from prior year	0.0%	-12.4%	-14.2%	10.8%	-24.6%	-4.2%	
Active Listings		361	358	300	N/A	N/A	N/A	
	Change from prior year	0.8%	19.3%	-18.3%				
Months' Supply		2.0	1.9	1.3	N/A	N/A	N/A	
	Change from prior year	5.3%	46.2%	-27.8%				
New Listings		236	248	291	590	622	698	
	Change from prior year	-4.8%	-14.8%	-13.9%	-5.1%	-10.9%	-8.0%	
Contracts Written		231	219	251	580	564	635	
	Change from prior year	5.5%	-12.7%	-17.4%	2.8%	-11.2%	-13.3%	
Pending Contracts		362	368	396	N/A	N/A	N/A	
	Change from prior year	-1.6%	-7.1%	-14.5%				
Sales Volume (1,000s)		39,542	36,471	35,977	95,345	79,064	100,191	
	Change from prior year	8.4%	1.4%	-20.1%	20.6%	-21.1%	-2.3%	
Average	Sale Price	233,974	215,804	186,409	226,474	208,062	198,791	
		Change from prior year	8.4%	15.8%	-6.8%	8.8%	4.7%	1.9%
	List Price of Actives	284,187	274,015	254,438	N/A	N/A	N/A	
		Change from prior year	3.7%	7.7%	13.2%			
	Days on Market	47	52	37	53	51	42	
	Change from prior year	-9.6%	40.5%	-40.3%	3.9%	21.4%	-30.0%	
	Percent of List	98.1%	96.4%	99.6%	97.3%	96.7%	98.3%	
	Change from prior year	1.8%	-3.2%	1.2%	0.6%	-1.6%	0.5%	
	Percent of Original	96.6%	93.7%	98.0%	95.0%	94.1%	96.4%	
	Change from prior year	3.1%	-4.4%	1.0%	1.0%	-2.4%	0.1%	
Median	Sale Price	216,000	197,000	164,000	210,000	187,500	180,000	
		Change from prior year	9.6%	20.1%	-8.4%	12.0%	4.2%	2.4%
	List Price of Actives	229,000	235,000	191,500	N/A	N/A	N/A	
		Change from prior year	-2.6%	22.7%	16.1%			
	Days on Market	15	25	12	28	29	16	
	Change from prior year	-40.0%	108.3%	-36.8%	-3.4%	81.3%	-36.0%	
	Percent of List	99.9%	99.4%	100.0%	98.6%	98.4%	100.0%	
	Change from prior year	0.5%	-0.6%	0.6%	0.2%	-1.6%	0.9%	
	Percent of Original	98.6%	96.9%	100.0%	97.3%	96.6%	99.5%	
	Change from prior year	1.8%	-3.1%	1.8%	0.7%	-2.9%	1.3%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



**March
2024**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Closed Listings Analysis

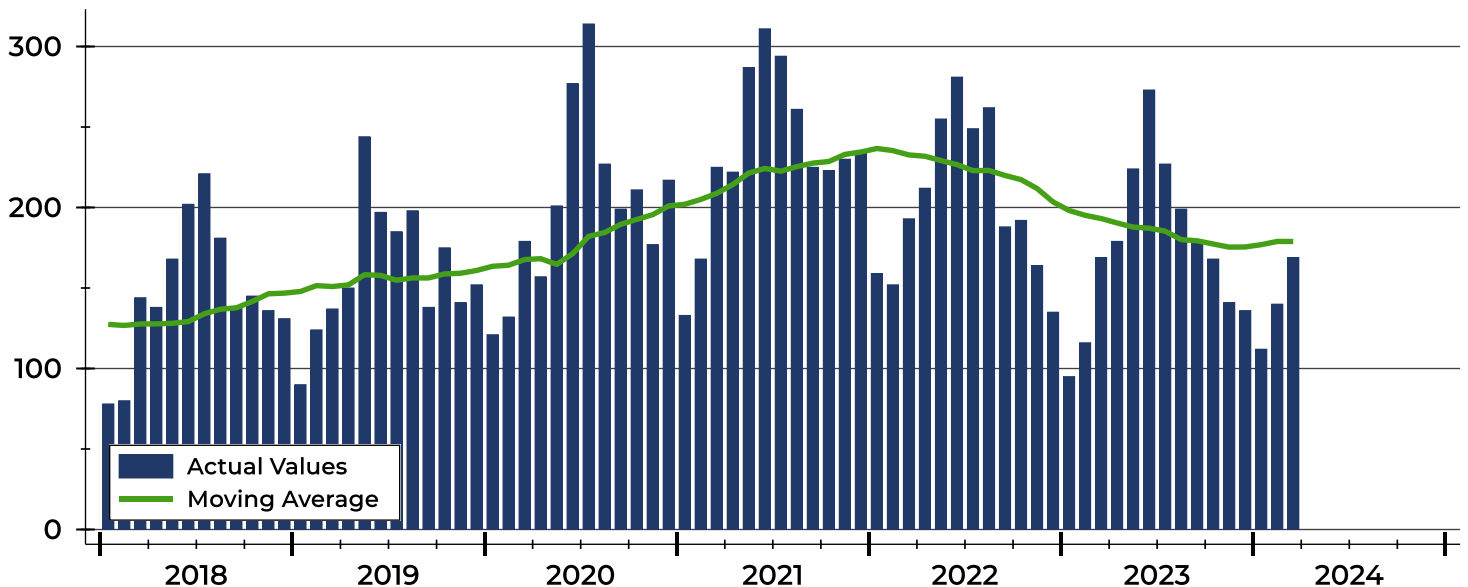
Summary Statistics for Closed Listings		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		169	169	0.0%	421	380	10.8%
Volume (1,000s)		39,542	36,471	8.4%	95,345	79,064	20.6%
Months' Supply		2.0	1.9	5.3%	N/A	N/A	N/A
Average	Sale Price	233,974	215,804	8.4%	226,474	208,062	8.8%
	Days on Market	47	52	-9.6%	53	51	3.9%
	Percent of List	98.1%	96.4%	1.8%	97.3%	96.7%	0.6%
	Percent of Original	96.6%	93.7%	3.1%	95.0%	94.1%	1.0%
Median	Sale Price	216,000	197,000	9.6%	210,000	187,500	12.0%
	Days on Market	15	25	-40.0%	28	29	-3.4%
	Percent of List	99.9%	99.4%	0.5%	98.6%	98.4%	0.2%
	Percent of Original	98.6%	96.9%	1.8%	97.3%	96.6%	0.7%

A total of 169 homes sold in the Flint Hills MLS system in March, showing no change from March 2023. Total sales volume rose to \$39.5 million compared to \$36.5 million in the previous year.

The median sales price in March was \$216,000, up 9.6% compared to the prior year. Median days on market was 15 days, down from 36 days in February, and down from 25 in March 2023.

History of Closed Listings

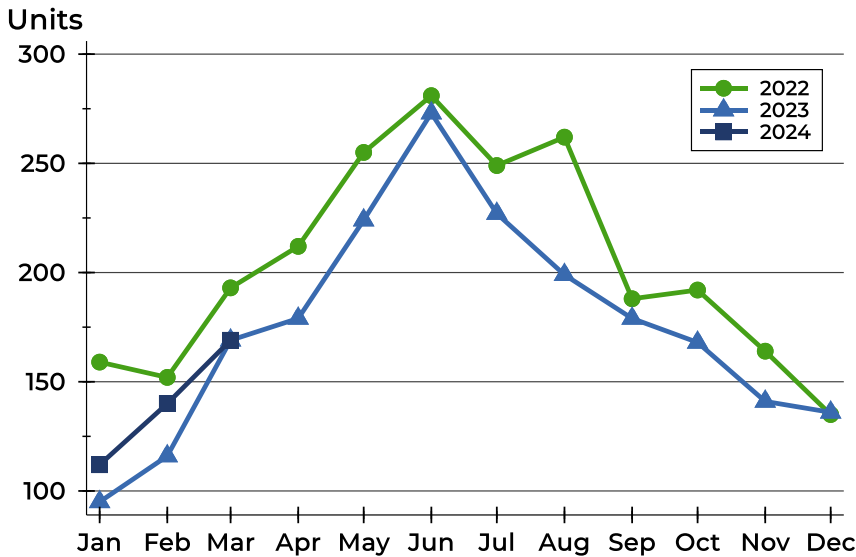
Units





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	159	95	112
February	152	116	140
March	193	169	169
April	212	179	
May	255	224	
June	281	273	
July	249	227	
August	262	199	
September	188	179	
October	192	168	
November	164	141	
December	135	136	

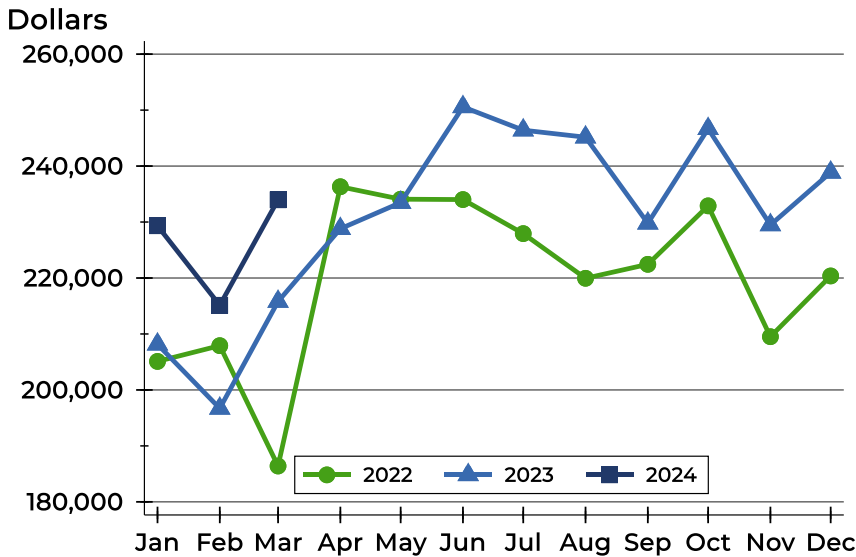
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	0.5	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	4.1%	1.7	36,357	36,000	47	6	89.0%	96.0%	83.8%	85.1%
\$50,000-\$99,999	15	8.9%	3.7	73,348	69,625	64	75	96.0%	98.3%	91.0%	93.2%
\$100,000-\$124,999	10	5.9%	2.4	111,710	110,000	34	8	98.9%	100.0%	96.2%	99.4%
\$125,000-\$149,999	11	6.5%	1.8	140,695	139,900	62	59	97.9%	100.0%	95.3%	96.6%
\$150,000-\$174,999	19	11.2%	1.7	162,666	164,953	20	2	98.4%	99.4%	98.0%	99.4%
\$175,000-\$199,999	15	8.9%	1.5	184,843	185,600	39	19	98.0%	99.5%	96.5%	98.5%
\$200,000-\$249,999	22	13.0%	1.2	222,723	220,000	61	34	99.2%	100.0%	99.4%	100.0%
\$250,000-\$299,999	28	16.6%	1.7	277,362	273,500	43	11	99.4%	100.0%	99.0%	99.6%
\$300,000-\$399,999	25	14.8%	2.2	341,336	330,000	24	11	99.2%	99.8%	98.6%	98.9%
\$400,000-\$499,999	10	5.9%	1.9	445,480	453,400	82	66	99.0%	99.6%	96.4%	96.9%
\$500,000-\$749,999	7	4.1%	3.5	572,092	557,500	97	85	96.7%	95.5%	96.3%	94.7%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



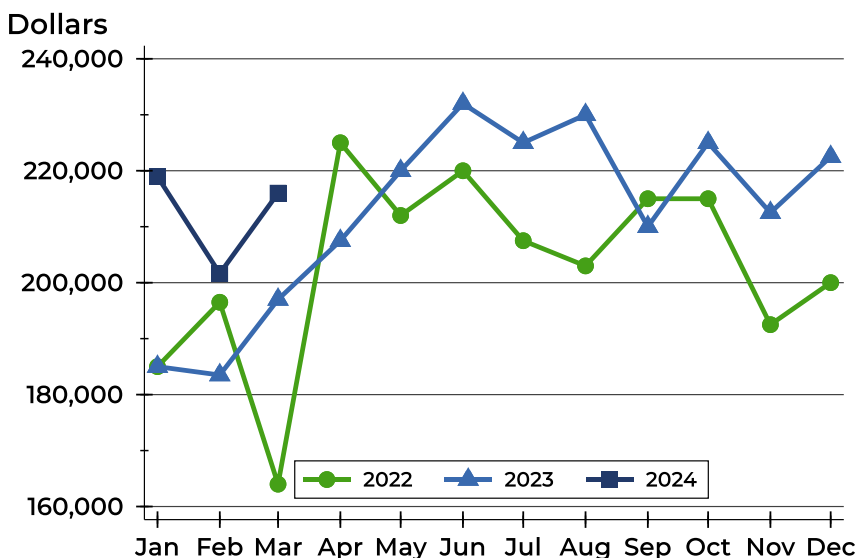
Entire MLS System Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	205,099	208,160	229,336
February	207,913	196,703	215,129
March	186,409	215,804	233,974
April	236,310	228,800	
May	234,084	233,474	
June	234,019	250,577	
July	227,936	246,419	
August	219,954	245,159	
September	222,446	229,777	
October	232,894	246,666	
November	209,518	229,481	
December	220,369	238,873	

Median Price

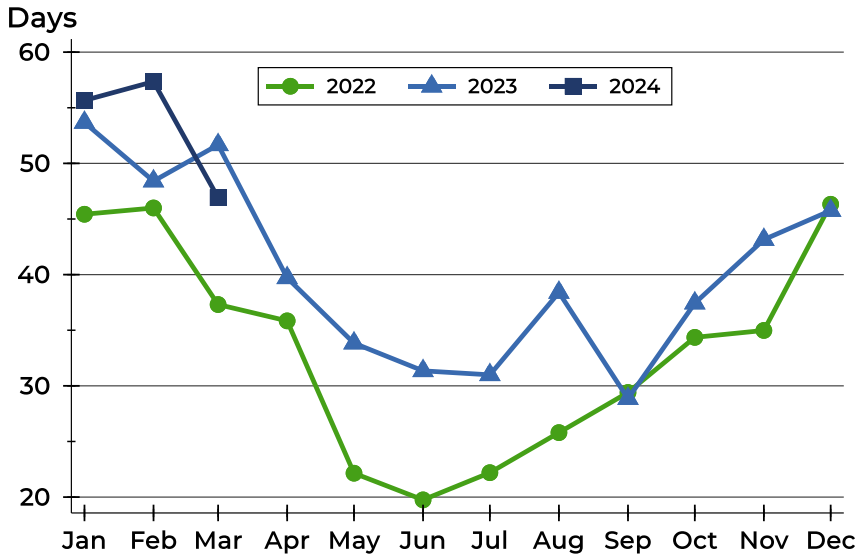


Month	2022	2023	2024
January	185,000	185,000	218,950
February	196,500	183,500	201,646
March	164,000	197,000	216,000
April	225,000	207,500	
May	212,000	220,000	
June	220,000	232,000	
July	207,500	225,000	
August	203,000	230,000	
September	215,000	210,000	
October	215,000	225,000	
November	192,500	212,500	
December	200,000	222,500	



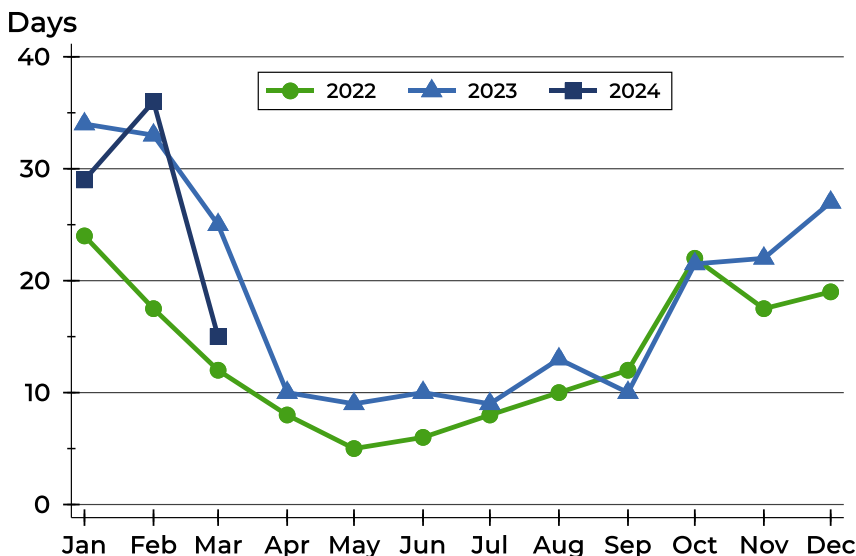
Entire MLS System Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	45	54	56
February	46	48	57
March	37	52	47
April	36	40	
May	22	34	
June	20	31	
July	22	31	
August	26	38	
September	29	29	
October	34	37	
November	35	43	
December	46	46	

Median DOM



Month	2022	2023	2024
January	24	34	29
February	18	33	36
March	12	25	15
April	8	10	
May	5	9	
June	6	10	
July	8	9	
August	10	13	
September	12	10	
October	22	22	
November	18	22	
December	19	27	



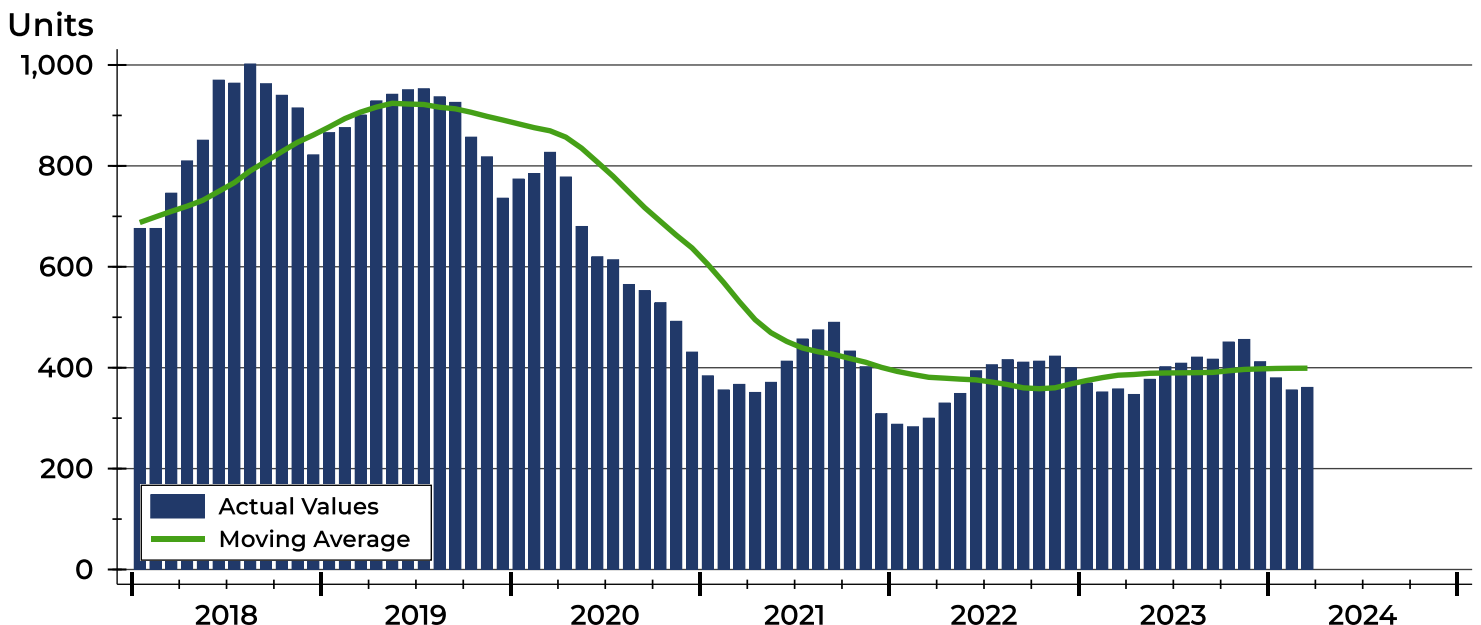
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2024	End of March 2023	Change
Active Listings		361	358	0.8%
Volume (1,000s)		102,592	98,097	4.6%
Months' Supply		2.0	1.9	5.3%
Average	List Price	284,187	274,015	3.7%
	Days on Market	81	78	3.8%
	Percent of Original	97.4%	97.6%	-0.2%
Median	List Price	229,000	235,000	-2.6%
	Days on Market	53	52	1.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 361 homes were available for sale in the Flint Hills MLS system at the end of March. This represents a 2.0 months' supply of active listings.

The median list price of homes on the market at the end of March was \$229,000, down 2.6% from 2023. The typical time on market for active listings was 53 days, up from 52 days a year earlier.

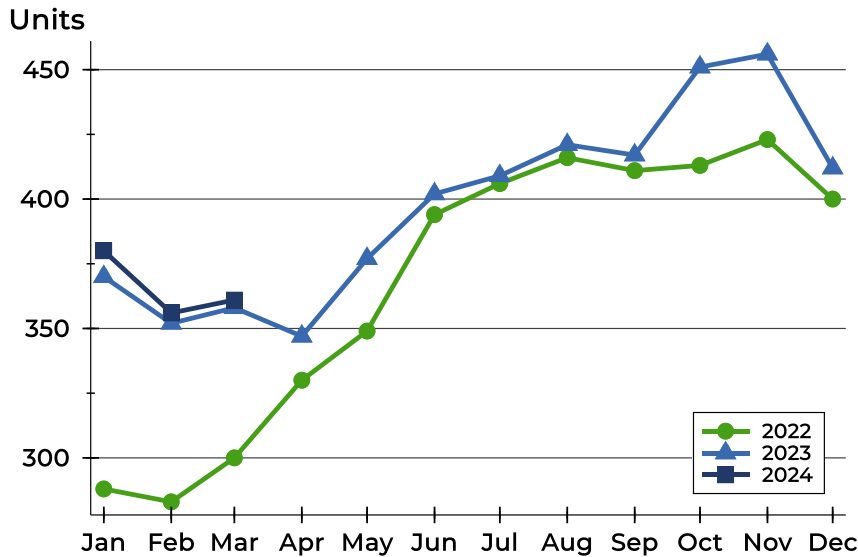
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	288	370	380
February	283	352	356
March	300	358	361
April	330	347	
May	349	377	
June	394	402	
July	406	409	
August	416	421	
September	411	417	
October	413	451	
November	423	456	
December	400	412	

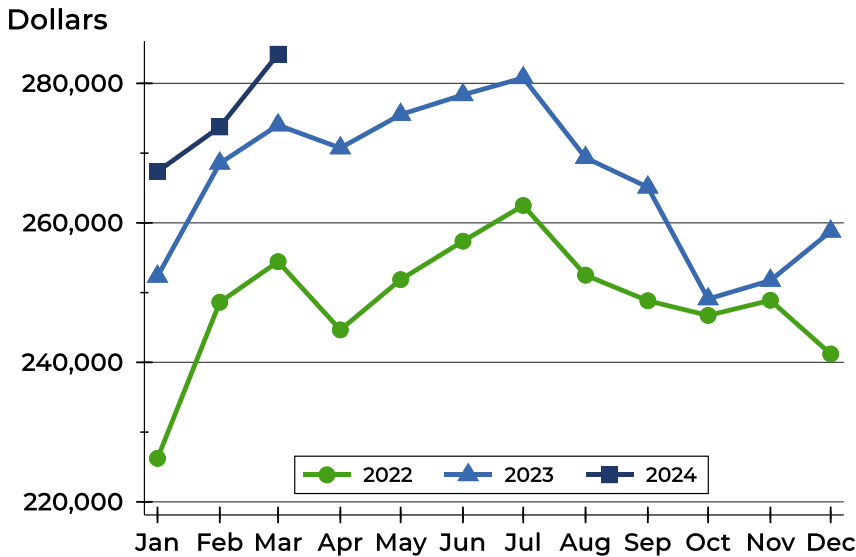
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.3%	0.5	20,000	20,000	45	45	100.0%	100.0%
\$25,000-\$49,999	7	1.9%	1.7	40,343	45,000	147	107	90.2%	100.0%
\$50,000-\$99,999	46	12.7%	3.7	77,198	79,700	120	79	95.0%	100.0%
\$100,000-\$124,999	25	6.9%	2.4	111,432	110,000	70	63	95.3%	100.0%
\$125,000-\$149,999	26	7.2%	1.8	134,327	133,950	69	65	98.2%	100.0%
\$150,000-\$174,999	30	8.3%	1.7	164,117	165,000	74	55	98.4%	100.0%
\$175,000-\$199,999	25	6.9%	1.5	188,004	189,000	74	67	98.7%	100.0%
\$200,000-\$249,999	39	10.8%	1.2	228,138	227,900	76	39	97.2%	100.0%
\$250,000-\$299,999	43	11.9%	1.7	277,781	279,900	82	53	98.1%	100.0%
\$300,000-\$399,999	64	17.7%	2.2	346,798	347,000	64	40	98.7%	100.0%
\$400,000-\$499,999	17	4.7%	1.9	441,765	430,000	39	31	99.0%	100.0%
\$500,000-\$749,999	22	6.1%	3.5	628,959	637,450	82	53	98.7%	100.0%
\$750,000-\$999,999	9	2.5%	N/A	889,333	895,000	107	138	96.3%	100.0%
\$1,000,000 and up	7	1.9%	N/A	1,492,571	1,299,000	161	151	96.1%	100.0%



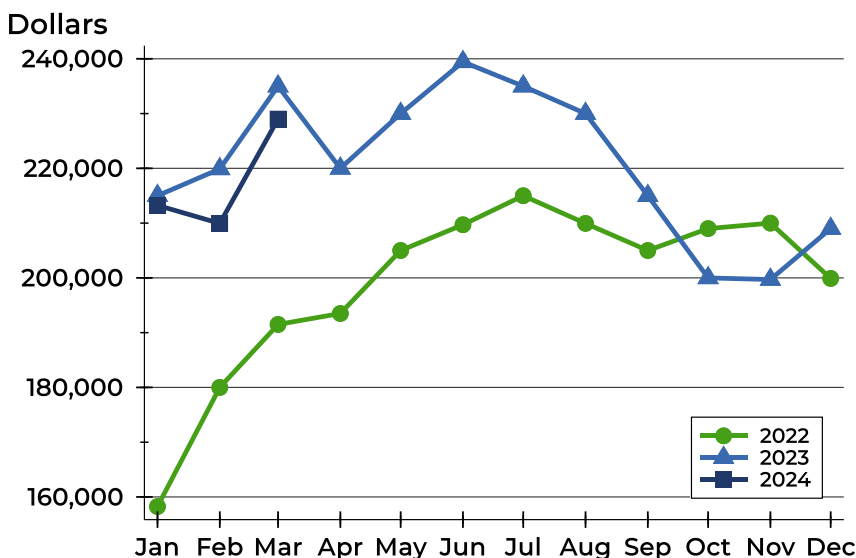
Entire MLS System Active Listings Analysis

Average Price



Month	2022	2023	2024
January	226,233	252,323	267,351
February	248,619	268,538	273,748
March	254,438	274,015	284,187
April	244,659	270,729	
May	251,870	275,521	
June	257,371	278,352	
July	262,496	280,794	
August	252,502	269,336	
September	248,830	265,105	
October	246,733	249,087	
November	248,900	251,743	
December	241,203	258,786	

Median Price

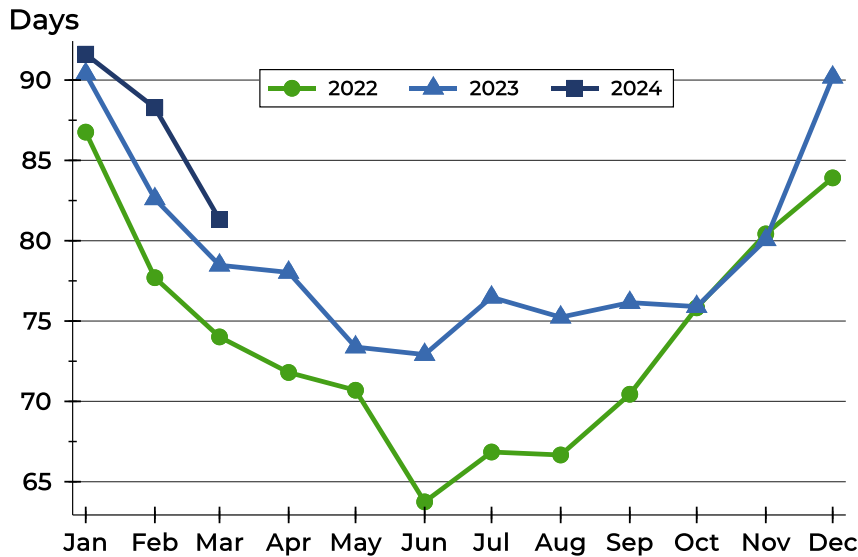


Month	2022	2023	2024
January	158,250	215,000	213,250
February	180,000	219,900	209,950
March	191,500	235,000	229,000
April	193,500	220,000	
May	205,000	230,000	
June	209,700	239,450	
July	215,000	235,000	
August	209,950	230,000	
September	205,000	215,000	
October	209,000	199,999	
November	210,000	199,700	
December	199,900	209,000	



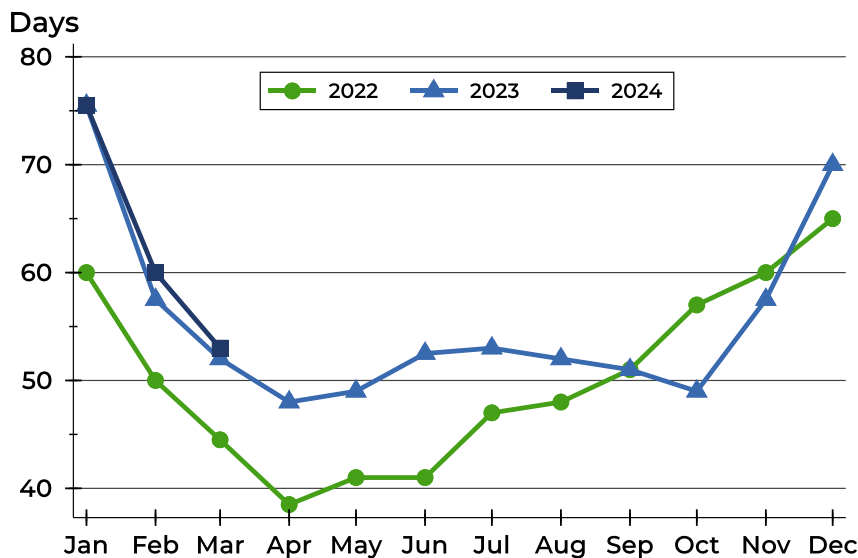
Entire MLS System Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	87	90	92
February	78	83	88
March	74	78	81
April	72	78	
May	71	73	
June	64	73	
July	67	76	
August	67	75	
September	70	76	
October	76	76	
November	80	80	
December	84	90	

Median DOM

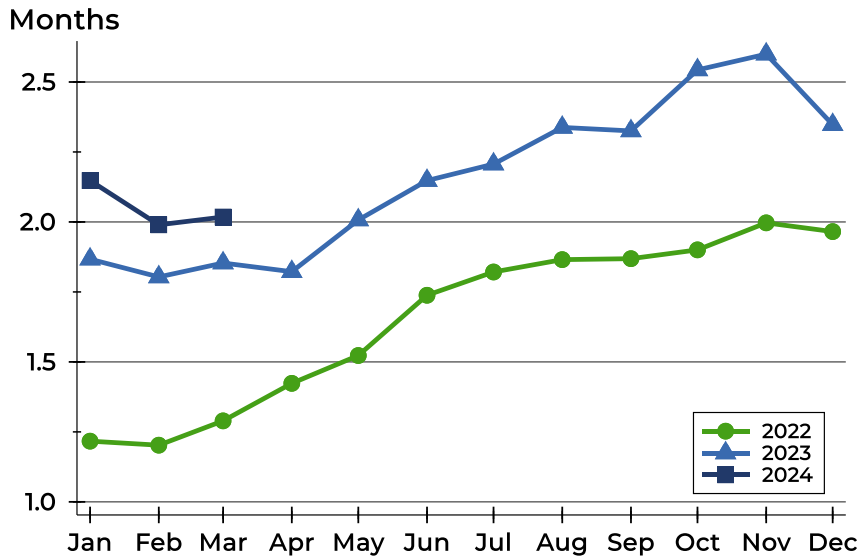


Month	2022	2023	2024
January	60	76	76
February	50	58	60
March	45	52	53
April	39	48	
May	41	49	
June	41	53	
July	47	53	
August	48	52	
September	51	51	
October	57	49	
November	60	58	
December	65	70	



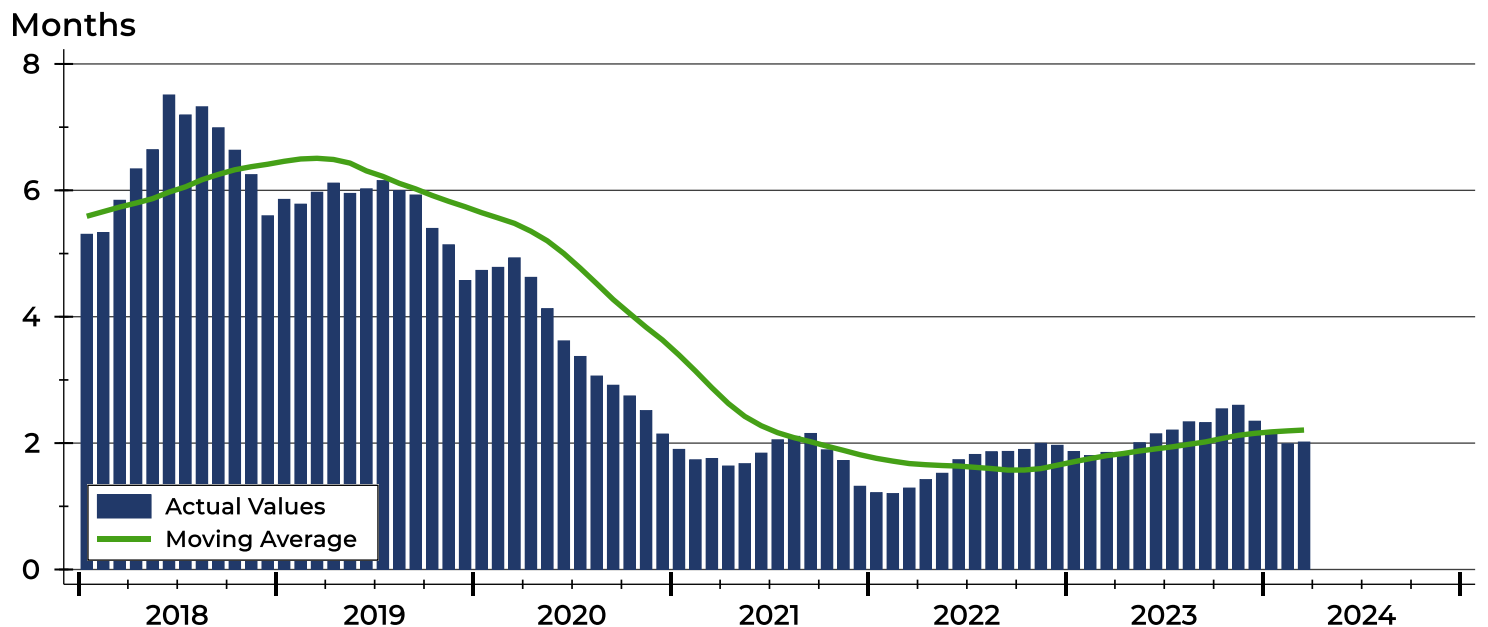
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.2	1.9	2.1
February	1.2	1.8	2.0
March	1.3	1.9	2.0
April	1.4	1.8	
May	1.5	2.0	
June	1.7	2.1	
July	1.8	2.2	
August	1.9	2.3	
September	1.9	2.3	
October	1.9	2.5	
November	2.0	2.6	
December	2.0	2.3	

History of Month's Supply





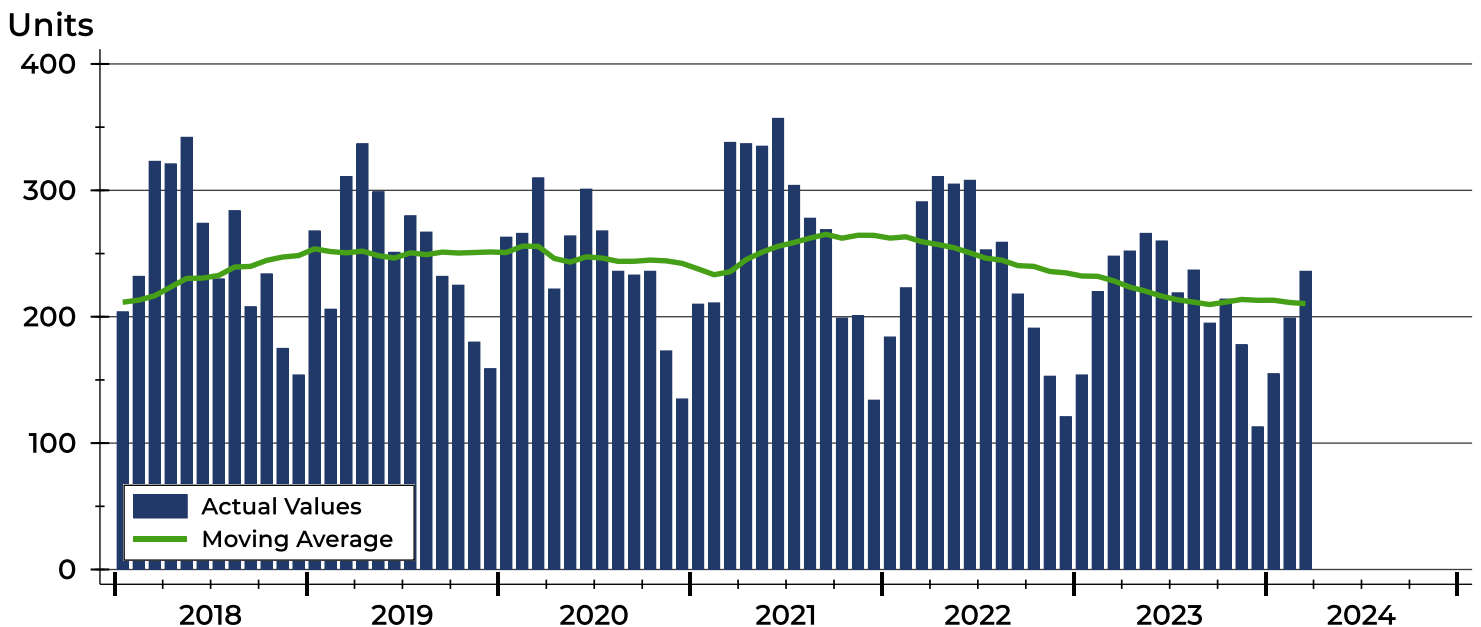
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2024	March 2023	Change
Current Month	New Listings	236	248	-4.8%
	Volume (1,000s)	62,731	60,806	3.2%
	Average List Price	265,808	245,187	8.4%
	Median List Price	245,000	224,950	8.9%
Year-to-Date	New Listings	590	622	-5.1%
	Volume (1,000s)	150,704	155,433	-3.0%
	Average List Price	255,430	249,893	2.2%
	Median List Price	230,000	228,750	0.5%

A total of 236 new listings were added in the Flint Hills MLS system during March, down 4.8% from the same month in 2023. Year-to-date the Flint Hills MLS system has seen 590 new listings.

The median list price of these homes was \$245,000 up from \$224,950 in 2023.

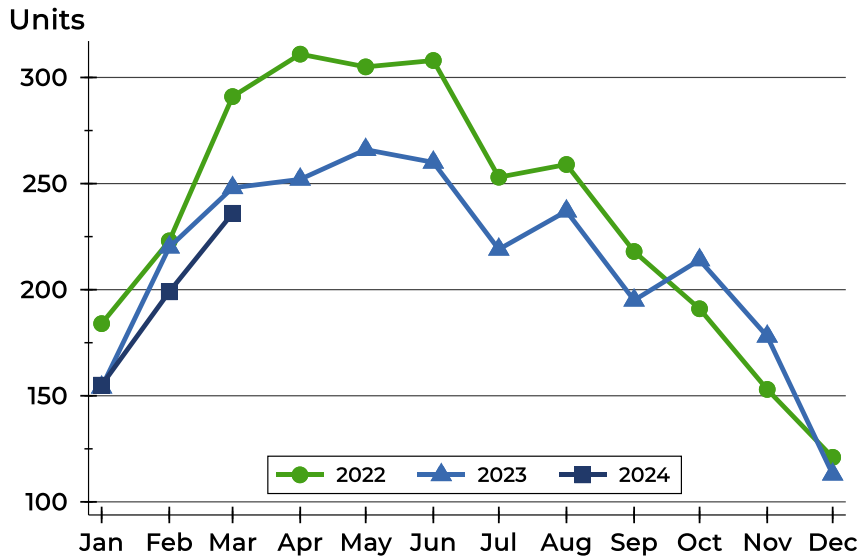
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	184	154	155
February	223	220	199
March	291	248	236
April	311	252	
May	305	266	
June	308	260	
July	253	219	
August	259	237	
September	218	195	
October	191	214	
November	153	178	
December	121	113	

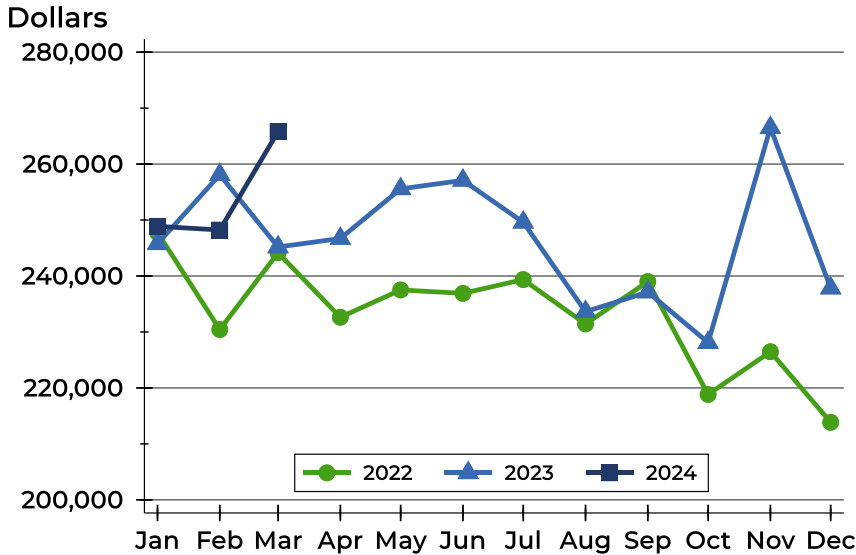
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	2.1%	44,490	49,000	14	11	94.5%	100.0%
\$50,000-\$99,999	19	8.1%	76,947	82,000	13	9	97.1%	100.0%
\$100,000-\$124,999	10	4.2%	116,610	118,450	10	7	98.9%	100.0%
\$125,000-\$149,999	17	7.2%	134,159	134,900	10	8	100.2%	100.0%
\$150,000-\$174,999	16	6.8%	163,031	165,000	14	12	99.9%	100.0%
\$175,000-\$199,999	21	8.9%	186,586	189,900	12	6	99.7%	100.0%
\$200,000-\$249,999	36	15.3%	228,457	231,500	10	6	100.0%	100.0%
\$250,000-\$299,999	28	11.9%	273,550	273,450	13	12	99.2%	100.0%
\$300,000-\$399,999	51	21.6%	338,553	335,000	13	10	100.1%	100.0%
\$400,000-\$499,999	19	8.1%	438,311	427,000	54	18	99.3%	100.0%
\$500,000-\$749,999	11	4.7%	613,600	624,000	18	20	99.8%	100.0%
\$750,000-\$999,999	2	0.8%	897,500	897,500	27	27	100.0%	100.0%
\$1,000,000 and up	1	0.4%	1,050,000	1,050,000	26	26	100.0%	100.0%



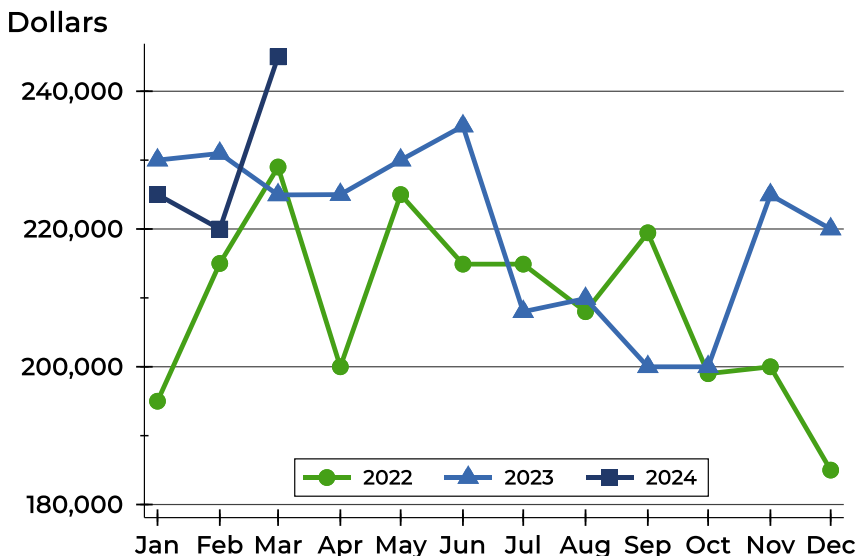
Entire MLS System New Listings Analysis

Average Price



Month	2022	2023	2024
January	247,779	245,756	248,884
February	230,433	258,094	248,221
March	244,155	245,187	265,808
April	232,630	246,706	
May	237,514	255,571	
June	236,901	257,096	
July	239,366	249,603	
August	231,437	233,623	
September	239,001	237,136	
October	218,831	228,104	
November	226,467	266,506	
December	213,857	237,837	

Median Price



Month	2022	2023	2024
January	195,000	230,000	225,000
February	215,000	230,975	220,000
March	229,000	224,950	245,000
April	200,000	225,000	
May	225,000	230,000	
June	214,900	234,950	
July	214,900	208,000	
August	208,000	209,900	
September	219,450	200,000	
October	199,000	200,000	
November	200,000	224,950	
December	185,000	220,000	



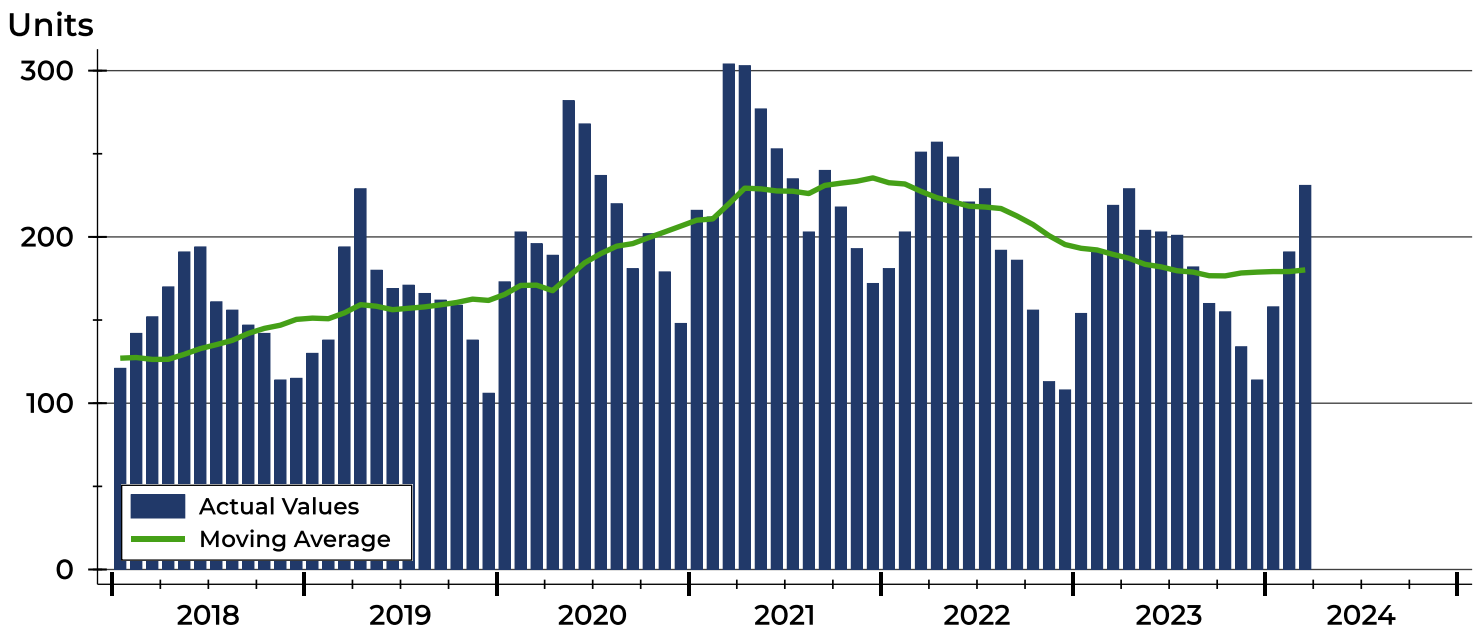
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2024	March 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		231	219	5.5%	580	564	2.8%
Volume (1,000s)		54,644	50,548	8.1%	136,051	127,237	6.9%
Average	Sale Price	236,554	230,814	2.5%	234,570	225,597	4.0%
	Days on Market	47	36	30.6%	52	43	20.9%
	Percent of Original	97.6%	97.5%	0.1%	96.9%	96.1%	0.8%
Median	Sale Price	212,500	217,000	-2.1%	215,000	210,000	2.4%
	Days on Market	11	9	22.2%	19	14	35.7%
	Percent of Original	100.0%	100.0%	0.0%	100.0%	99.1%	0.9%

A total of 231 contracts for sale were written in the Flint Hills MLS system during the month of March, up from 219 in 2023. The median list price of these homes was \$212,500, down from \$217,000 the prior year.

Half of the homes that went under contract in March were on the market less than 11 days, compared to 9 days in March 2023.

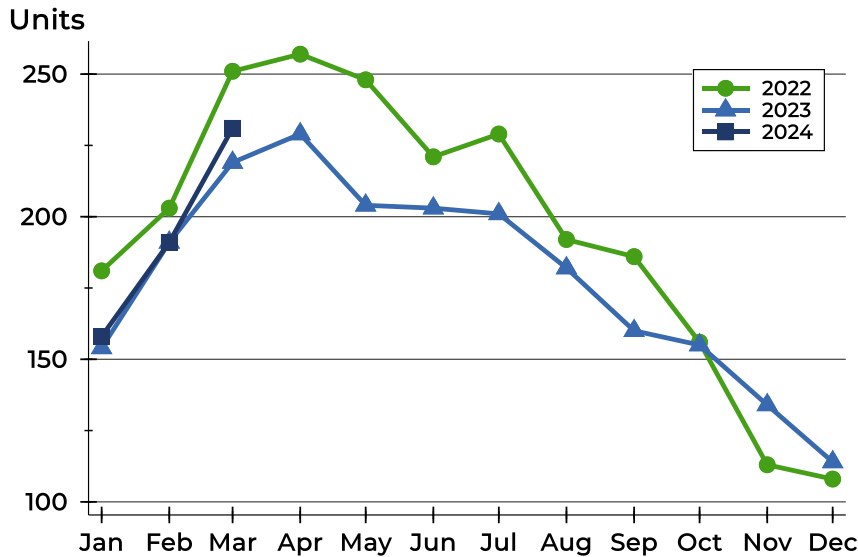
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	181	154	158
February	203	191	191
March	251	219	231
April	257	229	
May	248	204	
June	221	203	
July	229	201	
August	192	182	
September	186	160	
October	156	155	
November	113	134	
December	108	114	

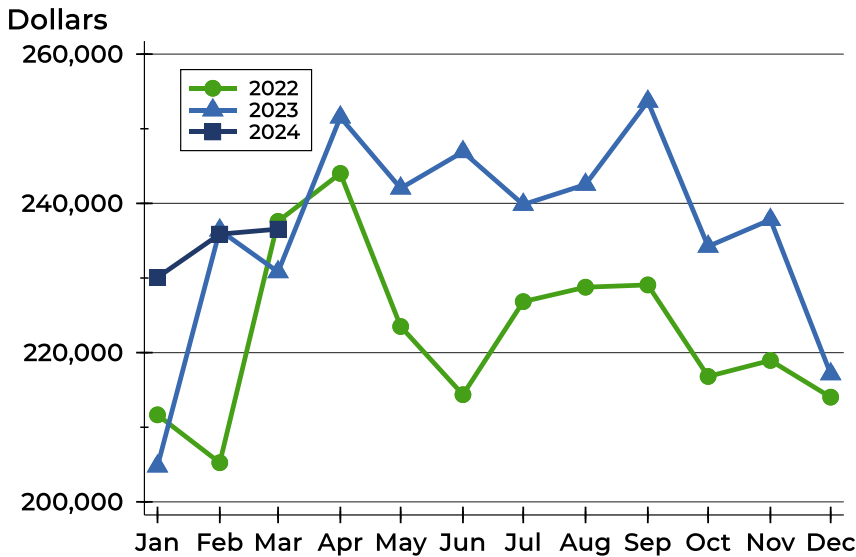
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	8	3.5%	37,406	36,450	126	69	89.4%	91.1%
\$50,000-\$99,999	22	9.5%	76,409	74,750	28	15	95.3%	100.0%
\$100,000-\$124,999	12	5.2%	116,608	116,000	82	19	98.3%	100.0%
\$125,000-\$149,999	21	9.1%	137,971	139,000	33	8	98.6%	100.0%
\$150,000-\$174,999	16	6.9%	163,188	167,000	42	20	97.9%	100.0%
\$175,000-\$199,999	23	10.0%	188,030	189,900	28	11	96.9%	100.0%
\$200,000-\$249,999	43	18.6%	224,585	219,999	33	13	99.1%	100.0%
\$250,000-\$299,999	27	11.7%	272,163	270,000	40	10	99.0%	100.0%
\$300,000-\$399,999	35	15.2%	345,083	349,900	24	5	98.6%	100.0%
\$400,000-\$499,999	16	6.9%	443,063	441,000	74	11	97.7%	100.0%
\$500,000-\$749,999	7	3.0%	624,200	639,000	145	109	93.0%	100.0%
\$750,000-\$999,999	1	0.4%	889,500	889,500	789	789	89.8%	89.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



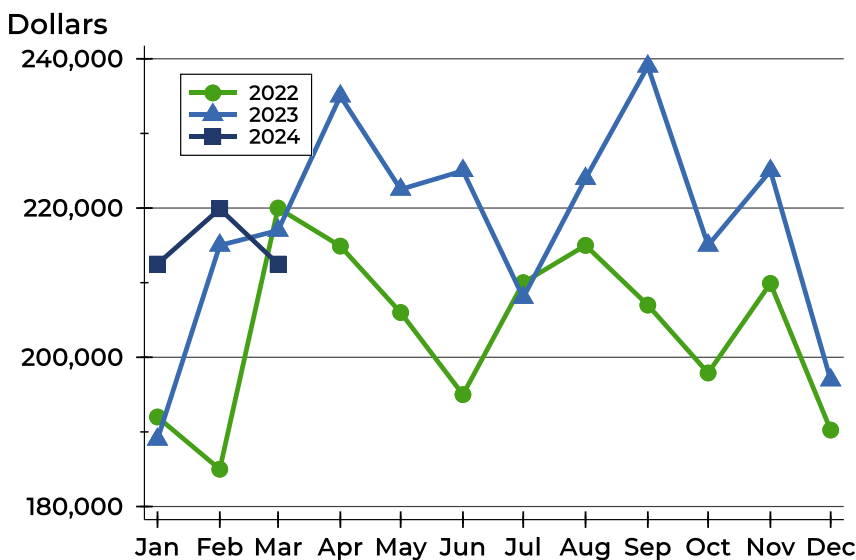
Entire MLS System Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	211,664	204,779	230,083
February	205,247	236,402	235,882
March	237,592	230,814	236,554
April	244,018	251,547	
May	223,500	242,026	
June	214,364	246,905	
July	226,836	239,842	
August	228,770	242,533	
September	229,072	253,663	
October	216,807	234,231	
November	218,954	237,818	
December	214,032	217,136	

Median Price

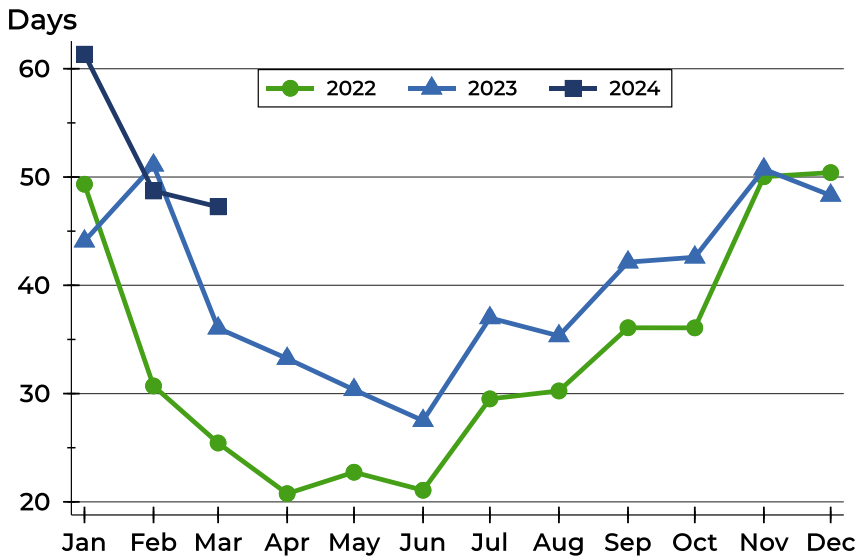


Month	2022	2023	2024
January	192,000	189,000	212,500
February	185,000	215,000	219,900
March	220,000	217,000	212,500
April	214,900	235,000	
May	206,000	222,500	
June	195,000	225,000	
July	210,000	208,000	
August	215,000	223,950	
September	207,000	239,000	
October	197,900	215,000	
November	209,900	225,000	
December	190,250	196,950	



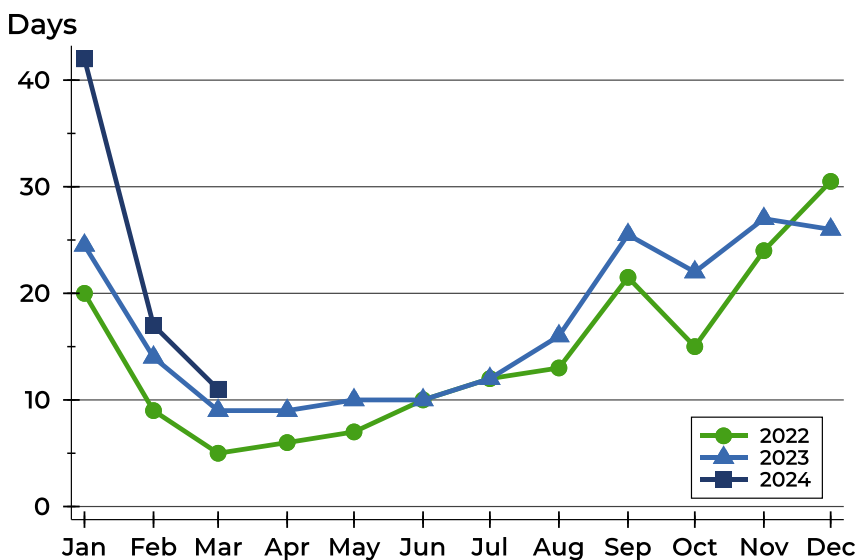
Entire MLS System Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	49	44	61
February	31	51	49
March	25	36	47
April	21	33	
May	23	30	
June	21	28	
July	30	37	
August	30	35	
September	36	42	
October	36	43	
November	50	51	
December	50	48	

Median DOM



Month	2022	2023	2024
January	20	25	42
February	9	14	17
March	5	9	11
April	6	9	
May	7	10	
June	10	10	
July	12	12	
August	13	16	
September	22	26	
October	15	22	
November	24	27	
December	31	26	



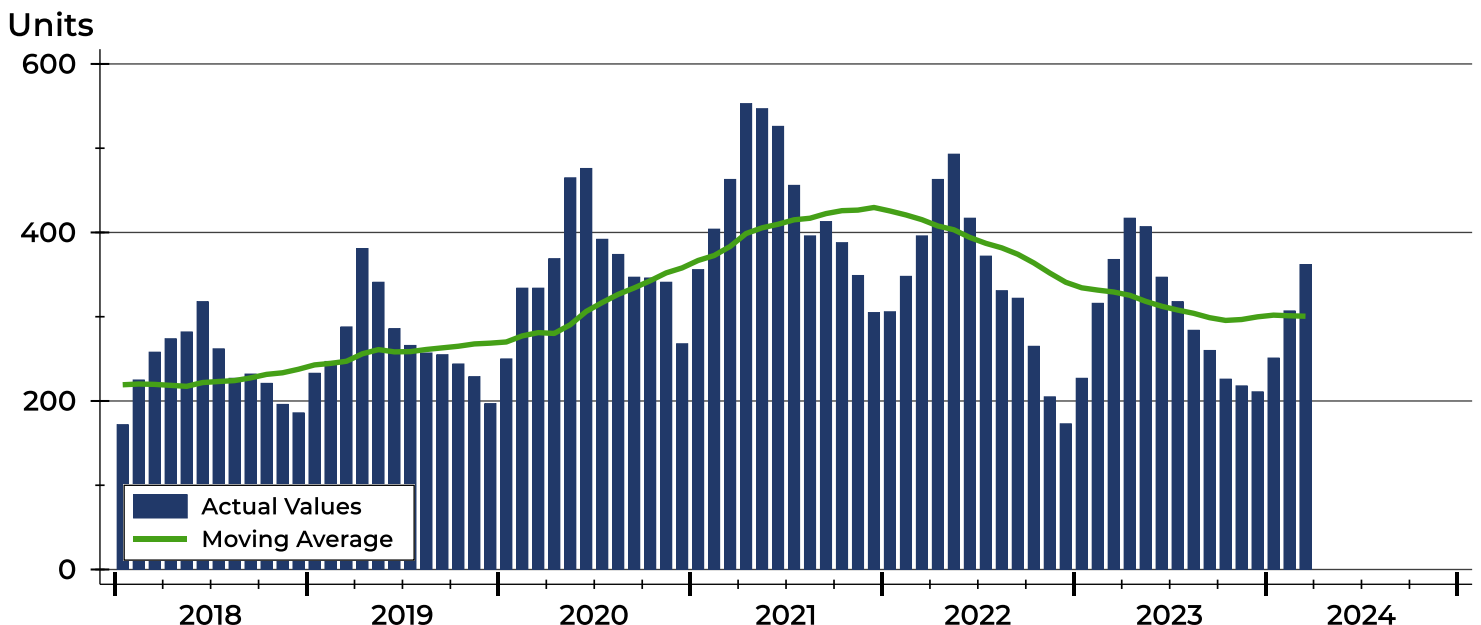
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of March 2023	Change
Pending Contracts		362	368	-1.6%
Volume (1,000s)		86,213	88,690	-2.8%
Average	List Price	238,158	241,005	-1.2%
	Days on Market	51	41	24.4%
	Percent of Original	98.5%	98.6%	-0.1%
Median	List Price	214,950	219,000	-1.8%
	Days on Market	13	10	30.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 362 listings in the Flint Hills MLS system had contracts pending at the end of March, down from 368 contracts pending at the end of March 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

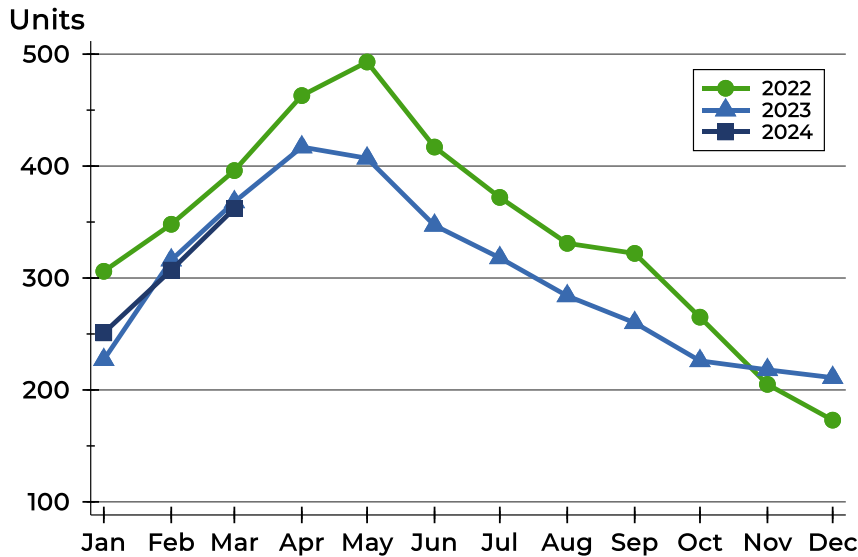
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	306	227	251
February	348	316	307
March	396	368	362
April	463	417	
May	493	407	
June	417	347	
July	372	318	
August	331	284	
September	322	260	
October	265	226	
November	205	218	
December	173	211	

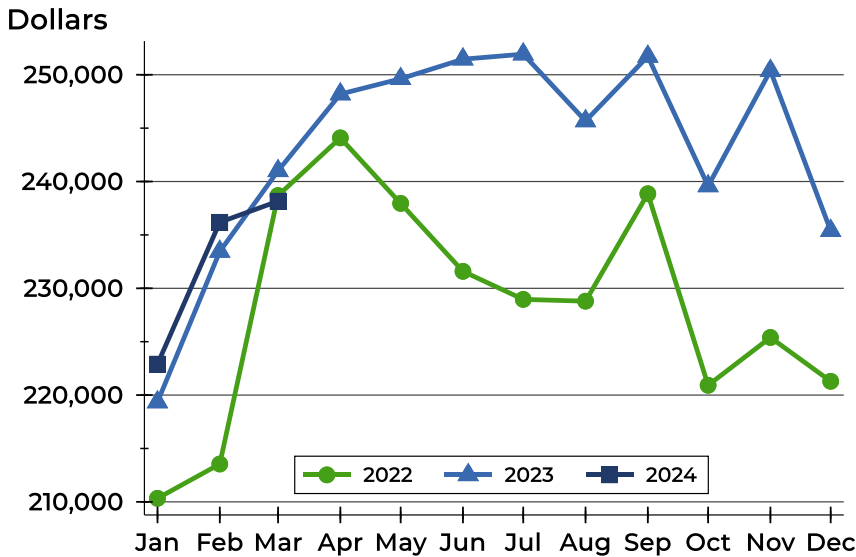
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	1.9%	37,614	37,000	110	56	94.5%	100.0%
\$50,000-\$99,999	40	11.0%	79,955	82,500	62	41	98.2%	100.0%
\$100,000-\$124,999	23	6.4%	115,148	115,000	57	11	98.4%	100.0%
\$125,000-\$149,999	30	8.3%	137,630	139,900	51	20	98.9%	100.0%
\$150,000-\$174,999	33	9.1%	164,224	165,000	51	17	98.6%	100.0%
\$175,000-\$199,999	29	8.0%	189,041	189,900	30	11	98.0%	100.0%
\$200,000-\$249,999	63	17.4%	225,431	220,000	27	9	99.3%	100.0%
\$250,000-\$299,999	43	11.9%	273,756	272,000	38	12	99.4%	100.0%
\$300,000-\$399,999	55	15.2%	342,326	345,000	36	6	98.5%	100.0%
\$400,000-\$499,999	24	6.6%	444,929	443,500	93	13	98.4%	100.0%
\$500,000-\$749,999	14	3.9%	621,664	627,000	99	38	96.3%	100.0%
\$750,000-\$999,999	1	0.3%	889,500	889,500	789	789	89.8%	89.8%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A



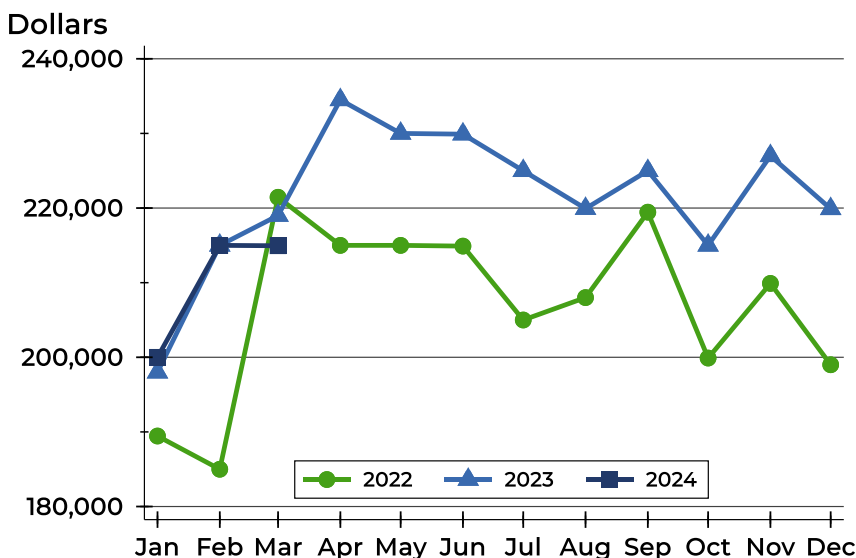
Entire MLS System Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	210,334	219,347	222,900
February	213,544	233,448	236,184
March	238,690	241,005	238,158
April	244,088	248,189	
May	237,952	249,623	
June	231,591	251,457	
July	228,963	251,929	
August	228,795	245,672	
September	238,856	251,716	
October	220,922	239,586	
November	225,397	250,379	
December	221,290	235,400	

Median Price

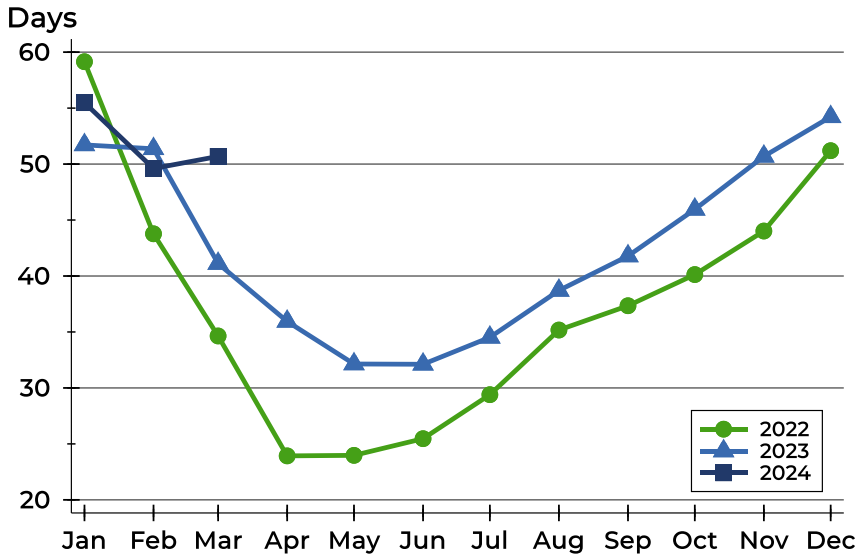


Month	2022	2023	2024
January	189,450	198,000	200,000
February	185,000	215,000	215,000
March	221,450	219,000	214,950
April	215,000	234,500	
May	215,000	230,000	
June	214,900	229,900	
July	205,000	225,000	
August	208,000	219,925	
September	219,450	225,000	
October	199,900	215,000	
November	209,900	227,000	
December	199,000	219,900	



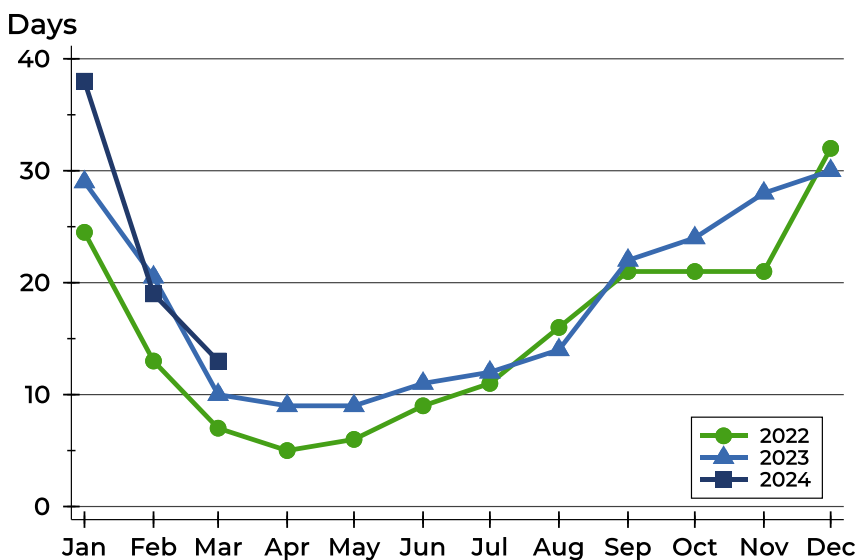
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	59	52	55
February	44	51	50
March	35	41	51
April	24	36	
May	24	32	
June	25	32	
July	29	35	
August	35	39	
September	37	42	
October	40	46	
November	44	51	
December	51	54	

Median DOM



Month	2022	2023	2024
January	25	29	38
February	13	21	19
March	7	10	13
April	5	9	
May	6	9	
June	9	11	
July	11	12	
August	16	14	
September	21	22	
October	21	24	
November	21	28	
December	32	30	