



**April
2024**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Fell in April

Total home sales in the Flint Hills MLS system fell last month to 174 units, compared to 179 units in April 2023. Total sales volume was \$38.3 million, down from a year earlier.

The median sale price in April was \$189,950, down from \$207,500 a year earlier. Homes that sold in April were typically on the market for 13 days and sold for 100.0% of their list prices.

Flint Hills MLS Active Listings Up at End of April

The total number of active listings in the Flint Hills MLS system at the end of April was 375 units, up from 347 at the same point in 2023. This represents a 2.1 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$249,900.

During April, a total of 223 contracts were written down from 229 in April 2023. At the end of the month, there were 400 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

Contact Information

Margaret Pendleton, Association Executive
 Flint Hills Association of REALTORS®
 205 S. Seth Child Road
 Manhattan, KS 66502
 785-776-1203
ae@flinthillsrealtors.net
www.flinthillsrealtors.net



**April
2024**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Summary Statistics

April MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales		174	179	212	596	559	716
Change from prior year		-2.8%	-15.6%	-4.5%	6.6%	-21.9%	-4.3%
Active Listings		375	347	330	N/A	N/A	N/A
Change from prior year		8.1%	5.2%	-6.0%			
Months' Supply		2.1	1.8	1.4	N/A	N/A	N/A
Change from prior year		16.7%	28.6%	-12.5%			
New Listings		259	252	311	856	874	1,009
Change from prior year		2.8%	-19.0%	-7.7%	-2.1%	-13.4%	-7.9%
Contracts Written		223	229	257	789	793	892
Change from prior year		-2.6%	-10.9%	-15.2%	-0.5%	-11.1%	-13.8%
Pending Contracts		400	417	463	N/A	N/A	N/A
Change from prior year		-4.1%	-9.9%	-16.3%			
Sales Volume (1,000s)		38,275	40,955	50,098	133,732	120,019	150,288
Change from prior year		-6.5%	-18.3%	19.3%	11.4%	-20.1%	3.9%
Average	Sale Price	219,972	228,800	236,310	224,382	214,703	209,900
	Change from prior year	-3.9%	-3.2%	24.9%	4.5%	2.3%	8.6%
	List Price of Actives	307,959	270,729	244,659	N/A	N/A	N/A
	Change from prior year	13.8%	10.7%	0.8%			
	Days on Market	44	40	36	51	48	41
Change from prior year	10.0%	11.1%	-7.7%	6.3%	17.1%	-24.1%	
	Percent of List	98.9%	99.1%	98.7%	97.7%	97.5%	98.4%
Change from prior year	-0.2%	0.4%	0.1%	0.2%	-0.9%	0.4%	
	Percent of Original	97.2%	97.7%	97.6%	95.6%	95.2%	96.7%
Change from prior year	-0.5%	0.1%	0.6%	0.4%	-1.6%	0.2%	
Median	Sale Price	189,950	207,500	225,000	205,000	198,000	189,000
	Change from prior year	-8.5%	-7.8%	30.8%	3.5%	4.8%	8.0%
	List Price of Actives	249,900	220,000	193,500	N/A	N/A	N/A
	Change from prior year	13.6%	13.7%	7.5%			
	Days on Market	13	10	8	23	22	14
Change from prior year	30.0%	25.0%	0.0%	4.5%	57.1%	-30.0%	
	Percent of List	100.0%	100.0%	100.0%	98.9%	99.5%	100.0%
Change from prior year	0.0%	0.0%	0.0%	-0.6%	-0.5%	0.4%	
	Percent of Original	98.7%	100.0%	100.0%	97.8%	97.6%	100.0%
Change from prior year	-1.3%	0.0%	0.0%	0.2%	-2.4%	1.4%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



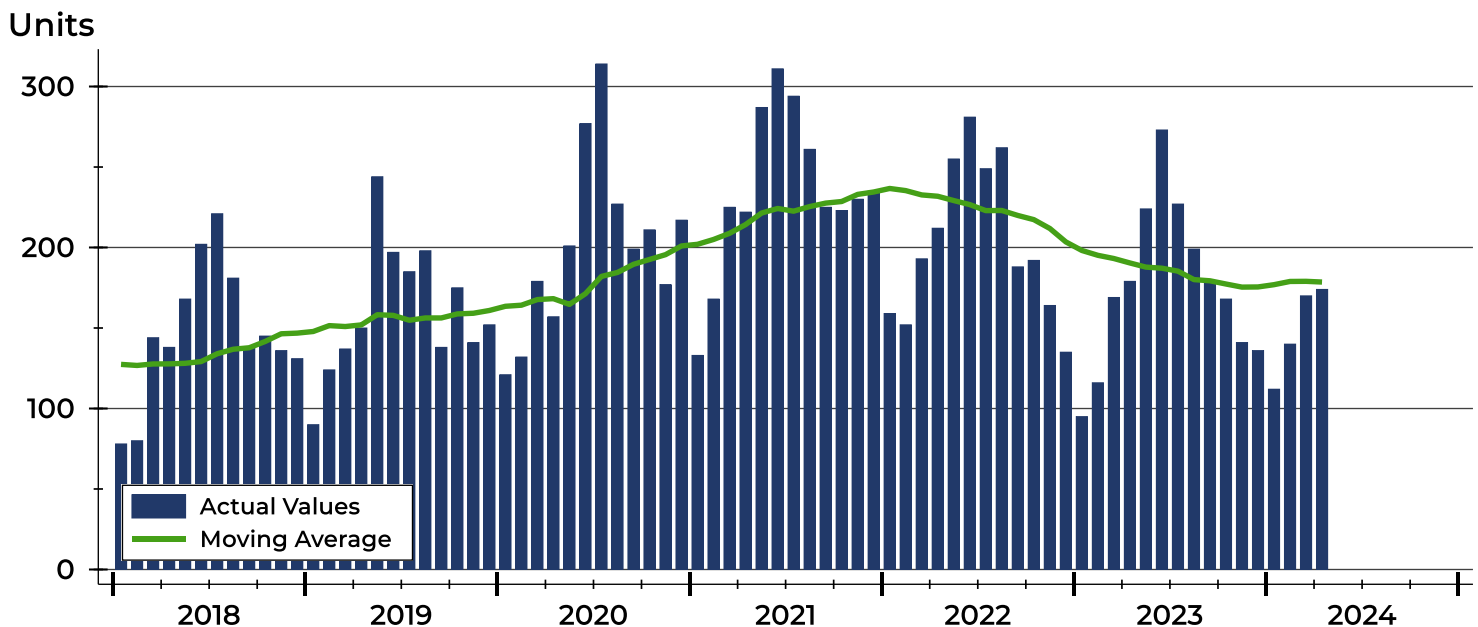
Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		2024	April 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		174	179	-2.8%	596	559	6.6%
Volume (1,000s)		38,275	40,955	-6.5%	133,732	120,019	11.4%
Months' Supply		2.1	1.8	16.7%	N/A	N/A	N/A
Average	Sale Price	219,972	228,800	-3.9%	224,382	214,703	4.5%
	Days on Market	44	40	10.0%	51	48	6.3%
	Percent of List	98.9%	99.1%	-0.2%	97.7%	97.5%	0.2%
	Percent of Original	97.2%	97.7%	-0.5%	95.6%	95.2%	0.4%
Median	Sale Price	189,950	207,500	-8.5%	205,000	198,000	3.5%
	Days on Market	13	10	30.0%	23	22	4.5%
	Percent of List	100.0%	100.0%	0.0%	98.9%	99.5%	-0.6%
	Percent of Original	98.7%	100.0%	-1.3%	97.8%	97.6%	0.2%

A total of 174 homes sold in the Flint Hills MLS system in April, down from 179 units in April 2023. Total sales volume fell to \$38.3 million compared to \$41.0 million in the previous year.

The median sales price in April was \$189,950, down 8.5% compared to the prior year. Median days on market was 13 days, down from 15 days in March, but up from 10 in April 2023.

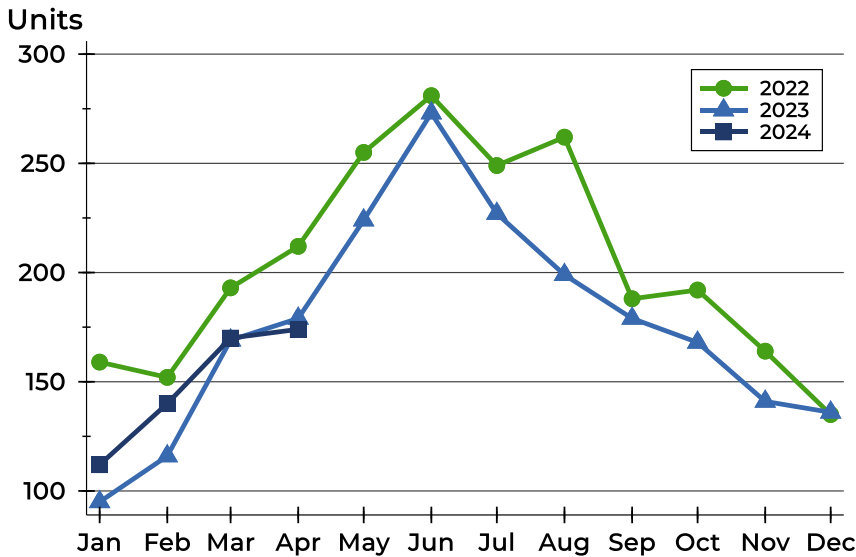
History of Closed Listings





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	159	95	112
February	152	116	140
March	193	169	170
April	212	179	174
May	255	224	
June	281	273	
July	249	227	
August	262	199	
September	188	179	
October	192	168	
November	164	141	
December	135	136	

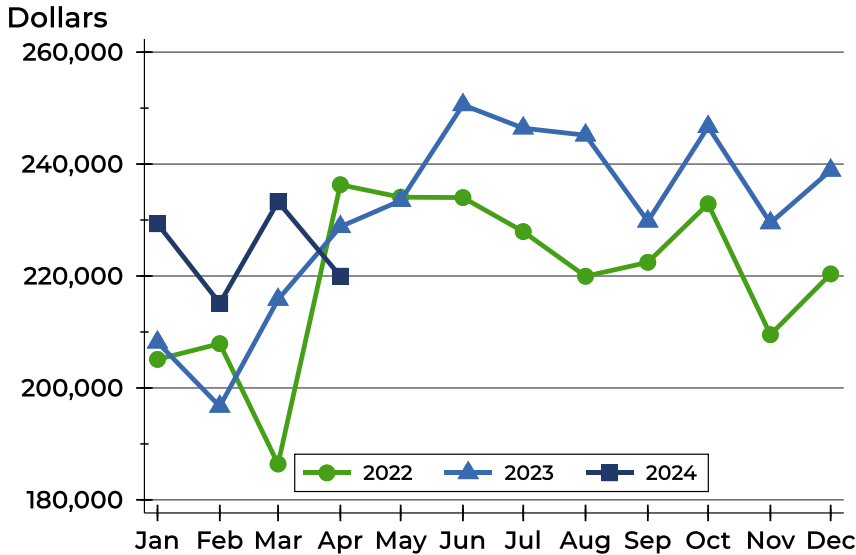
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.1%	1.0	20,250	20,250	77	77	90.3%	90.3%	81.0%	81.0%
\$25,000-\$49,999	4	2.3%	1.4	45,000	46,250	52	33	92.6%	93.6%	83.3%	85.4%
\$50,000-\$99,999	20	11.5%	3.3	78,520	80,500	32	19	99.2%	96.6%	97.1%	96.0%
\$100,000-\$124,999	14	8.0%	2.1	116,500	117,750	62	13	99.8%	100.0%	98.8%	100.0%
\$125,000-\$149,999	20	11.5%	1.5	137,955	139,900	60	20	99.0%	100.0%	98.1%	100.0%
\$150,000-\$174,999	19	10.9%	1.7	164,245	165,000	64	28	100.8%	100.0%	98.7%	98.4%
\$175,000-\$199,999	13	7.5%	1.5	187,331	187,500	42	13	97.7%	99.5%	95.2%	97.3%
\$200,000-\$249,999	24	13.8%	1.4	223,750	222,500	22	9	98.9%	99.7%	97.7%	99.1%
\$250,000-\$299,999	16	9.2%	2.3	275,494	274,500	39	23	99.3%	99.8%	98.2%	99.8%
\$300,000-\$399,999	25	14.4%	2.2	342,232	335,000	32	5	99.3%	100.0%	97.6%	99.0%
\$400,000-\$499,999	11	6.3%	2.3	429,018	417,700	74	12	98.4%	98.1%	97.4%	97.6%
\$500,000-\$749,999	6	3.4%	4.2	580,875	576,875	18	16	98.7%	98.9%	98.7%	98.9%
\$750,000-\$999,999	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



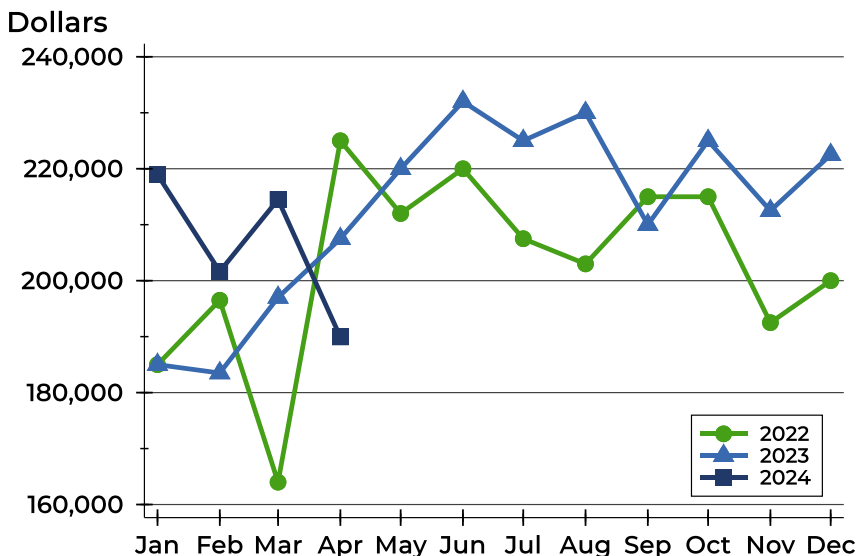
Entire MLS System Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	205,099	208,160	229,336
February	207,913	196,703	215,129
March	186,409	215,804	233,252
April	236,310	228,800	219,972
May	234,084	233,474	
June	234,019	250,577	
July	227,936	246,419	
August	219,954	245,159	
September	222,446	229,777	
October	232,894	246,666	
November	209,518	229,481	
December	220,369	238,873	

Median Price

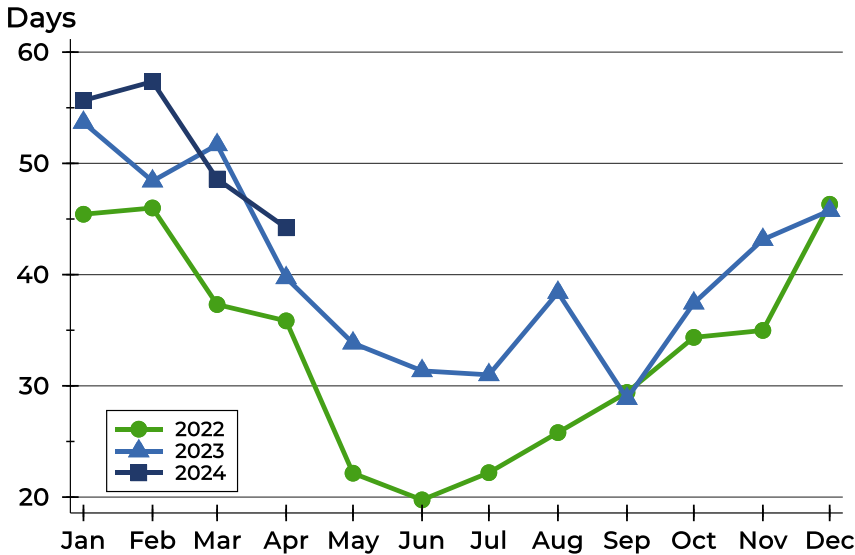


Month	2022	2023	2024
January	185,000	185,000	218,950
February	196,500	183,500	201,646
March	164,000	197,000	214,500
April	225,000	207,500	189,950
May	212,000	220,000	
June	220,000	232,000	
July	207,500	225,000	
August	203,000	230,000	
September	215,000	210,000	
October	215,000	225,000	
November	192,500	212,500	
December	200,000	222,500	



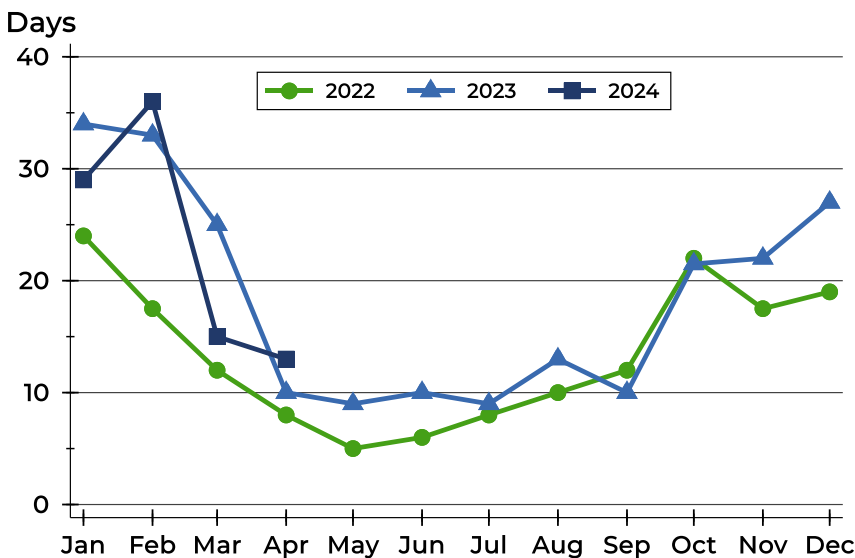
Entire MLS System Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	45	54	56
February	46	48	57
March	37	52	49
April	36	40	44
May	22	34	
June	20	31	
July	22	31	
August	26	38	
September	29	29	
October	34	37	
November	35	43	
December	46	46	

Median DOM



Month	2022	2023	2024
January	24	34	29
February	18	33	36
March	12	25	15
April	8	10	13
May	5	9	
June	6	10	
July	8	9	
August	10	13	
September	12	10	
October	22	22	
November	18	22	
December	19	27	



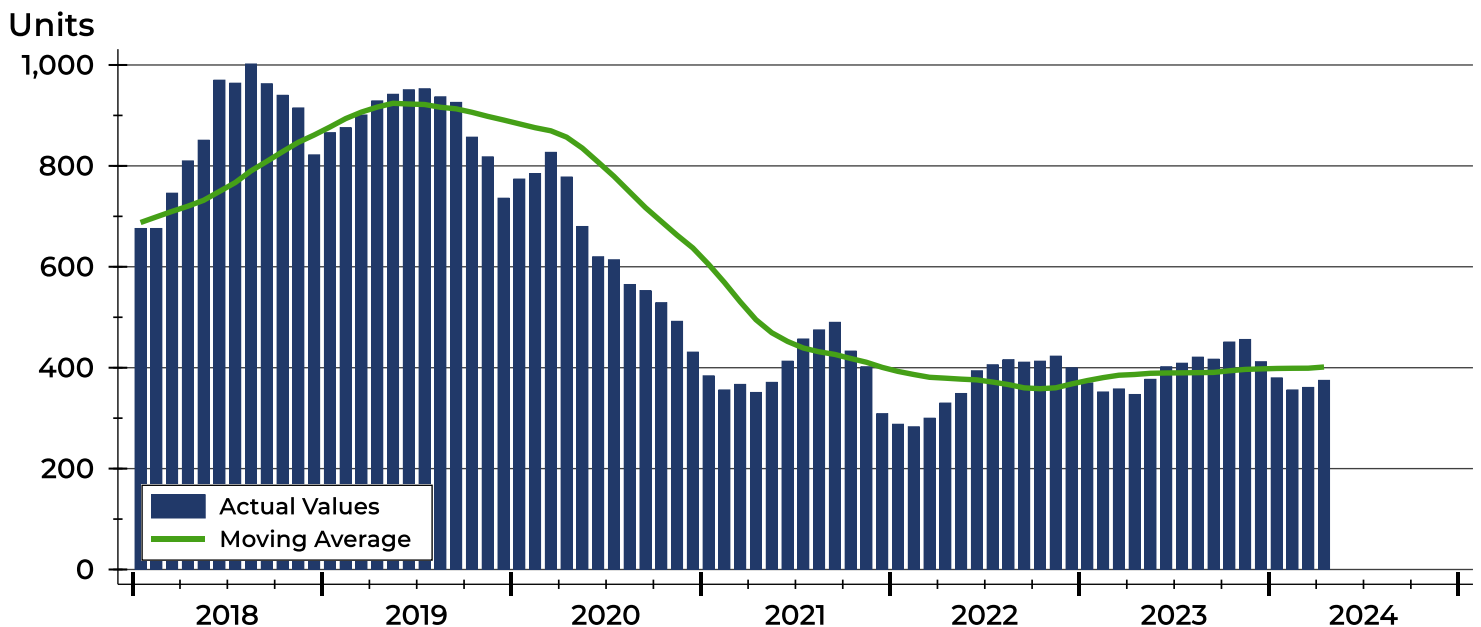
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2024	End of April 2023	Change
Active Listings		375	347	8.1%
Volume (1,000s)		115,485	93,943	22.9%
Months' Supply		2.1	1.8	16.7%
Average	List Price	307,959	270,729	13.8%
	Days on Market	76	78	-2.6%
	Percent of Original	97.4%	98.0%	-0.6%
Median	List Price	249,900	220,000	13.6%
	Days on Market	47	48	-2.1%
	Percent of Original	100.0%	100.0%	0.0%

A total of 375 homes were available for sale in the Flint Hills MLS system at the end of April. This represents a 2.1 months' supply of active listings.

The median list price of homes on the market at the end of April was \$249,900, up 13.6% from 2023. The typical time on market for active listings was 47 days, down from 48 days a year earlier.

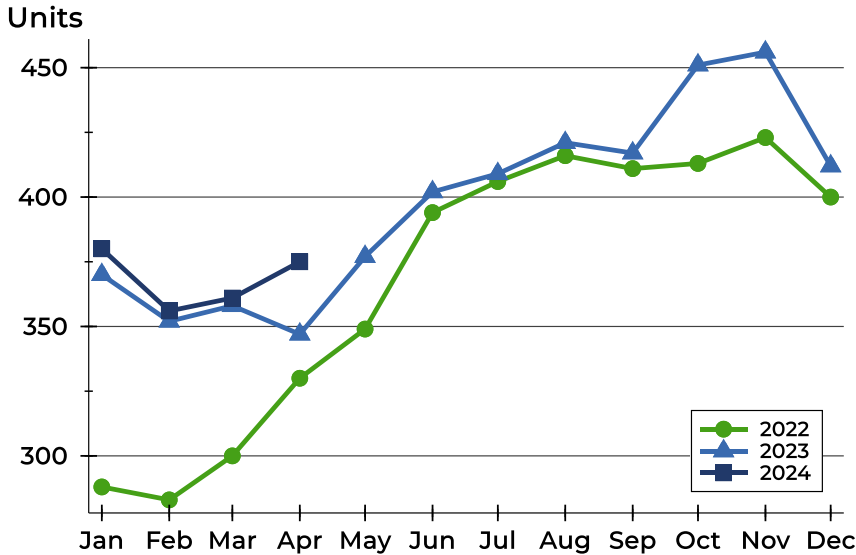
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	288	370	380
February	283	352	356
March	300	358	361
April	330	347	375
May	349	377	
June	394	402	
July	406	409	
August	416	421	
September	411	417	
October	413	451	
November	423	456	
December	400	412	

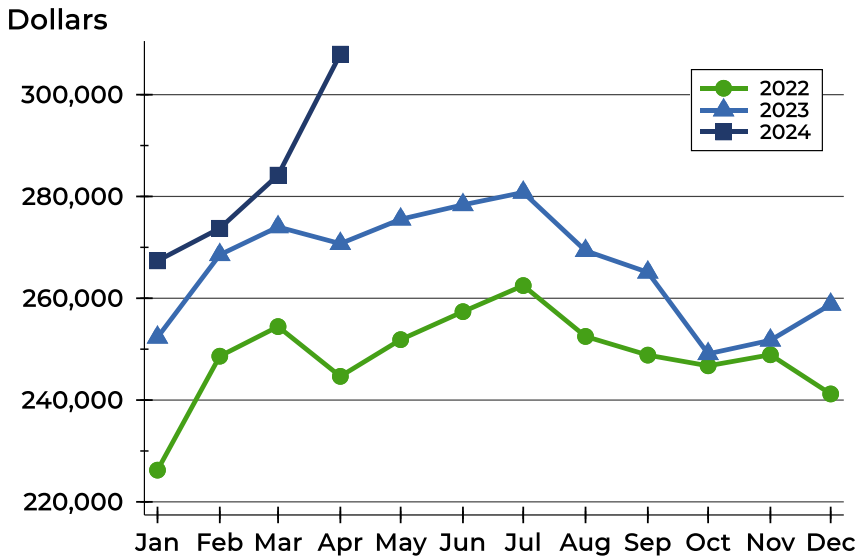
Active Listings by Price Range

Price Range	Active Listings		Months' Supply	List Price		Days on Market		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.5%	1.0	22,250	22,250	46	46	100.0%	100.0%
\$25,000-\$49,999	6	1.6%	1.4	44,833	48,500	120	105	89.2%	93.3%
\$50,000-\$99,999	42	11.2%	3.3	77,440	79,700	121	83	94.4%	100.0%
\$100,000-\$124,999	22	5.9%	2.1	112,927	112,000	58	32	97.1%	100.0%
\$125,000-\$149,999	22	5.9%	1.5	136,659	135,450	82	70	98.7%	100.0%
\$150,000-\$174,999	29	7.7%	1.7	163,193	165,000	69	64	98.4%	100.0%
\$175,000-\$199,999	24	6.4%	1.5	188,521	189,950	83	61	98.4%	100.0%
\$200,000-\$249,999	41	10.9%	1.4	227,434	227,000	60	30	97.6%	100.0%
\$250,000-\$299,999	56	14.9%	2.3	276,757	279,900	69	40	98.0%	100.0%
\$300,000-\$399,999	64	17.1%	2.2	348,306	350,000	65	40	98.3%	100.0%
\$400,000-\$499,999	21	5.6%	2.3	435,952	430,000	40	30	98.6%	100.0%
\$500,000-\$749,999	27	7.2%	4.2	619,399	629,900	77	50	97.6%	100.0%
\$750,000-\$999,999	11	2.9%	N/A	879,909	880,000	92	76	96.8%	100.0%
\$1,000,000 and up	8	2.1%	N/A	1,812,250	1,699,500	145	136	95.1%	100.0%



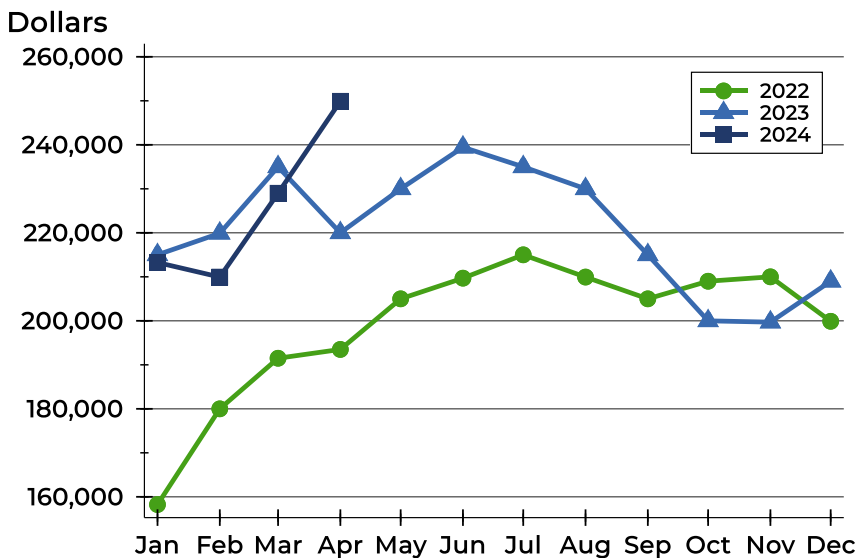
Entire MLS System Active Listings Analysis

Average Price



Month	2022	2023	2024
January	226,233	252,323	267,351
February	248,619	268,538	273,748
March	254,438	274,015	284,187
April	244,659	270,729	307,959
May	251,870	275,521	
June	257,371	278,352	
July	262,496	280,794	
August	252,502	269,336	
September	248,830	265,105	
October	246,733	249,087	
November	248,900	251,743	
December	241,203	258,786	

Median Price

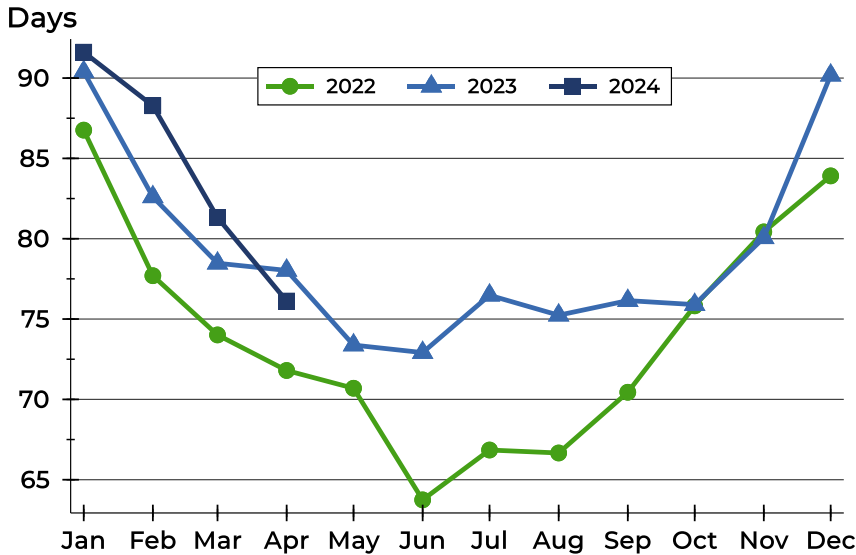


Month	2022	2023	2024
January	158,250	215,000	213,250
February	180,000	219,900	209,950
March	191,500	235,000	229,000
April	193,500	220,000	249,900
May	205,000	230,000	
June	209,700	239,450	
July	215,000	235,000	
August	209,950	230,000	
September	205,000	215,000	
October	209,000	199,999	
November	210,000	199,700	
December	199,900	209,000	



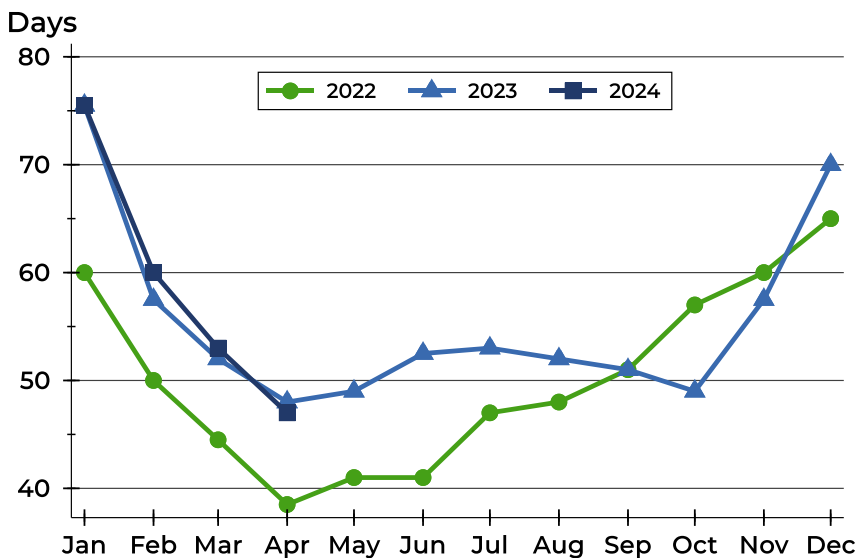
Entire MLS System Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	87	90	92
February	78	83	88
March	74	78	81
April	72	78	76
May	71	73	
June	64	73	
July	67	76	
August	67	75	
September	70	76	
October	76	76	
November	80	80	
December	84	90	

Median DOM

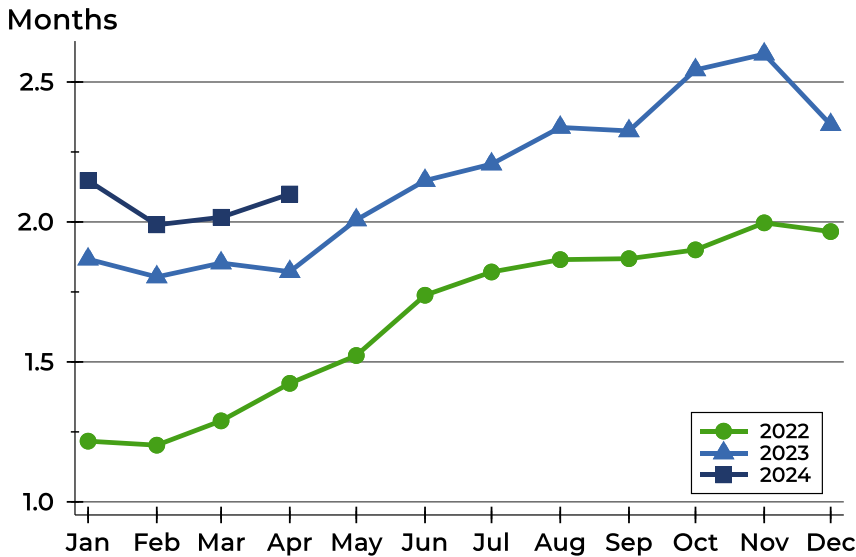


Month	2022	2023	2024
January	60	76	76
February	50	58	60
March	45	52	53
April	39	48	47
May	41	49	
June	41	53	
July	47	53	
August	48	52	
September	51	51	
October	57	49	
November	60	58	
December	65	70	



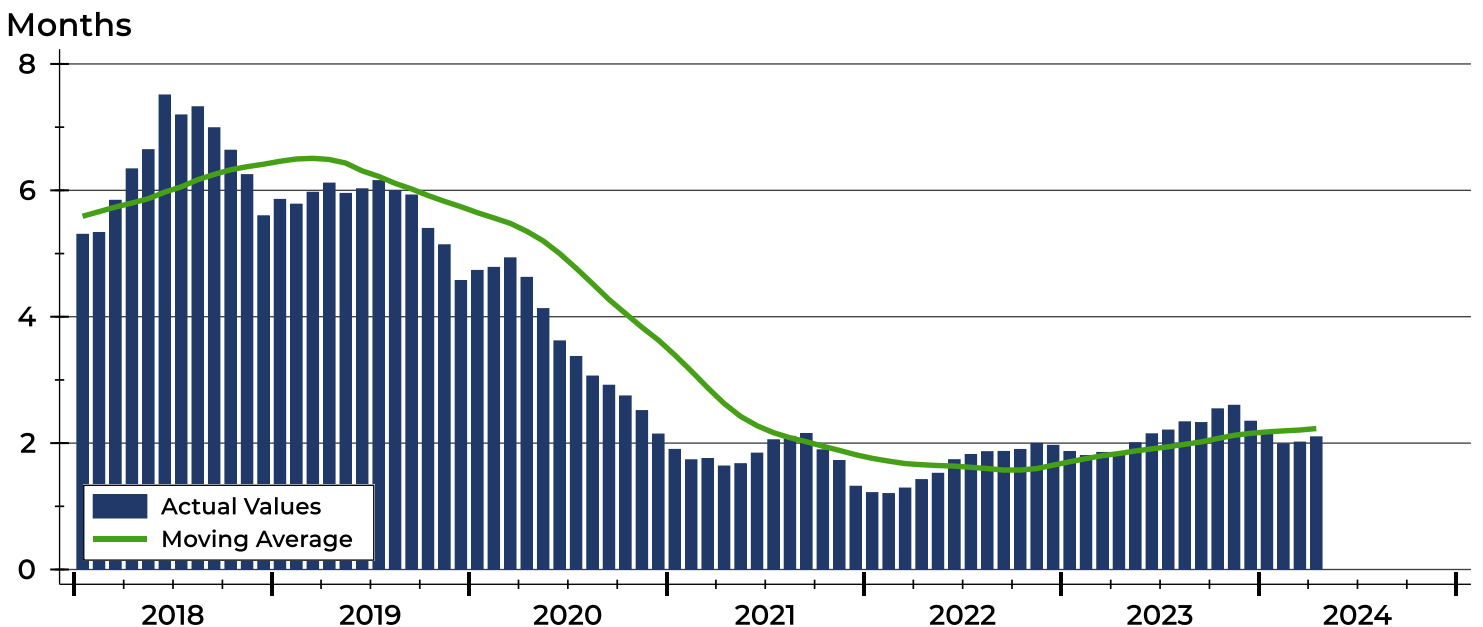
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.2	1.9	2.1
February	1.2	1.8	2.0
March	1.3	1.9	2.0
April	1.4	1.8	2.1
May	1.5	2.0	
June	1.7	2.1	
July	1.8	2.2	
August	1.9	2.3	
September	1.9	2.3	
October	1.9	2.5	
November	2.0	2.6	
December	2.0	2.3	

History of Month's Supply





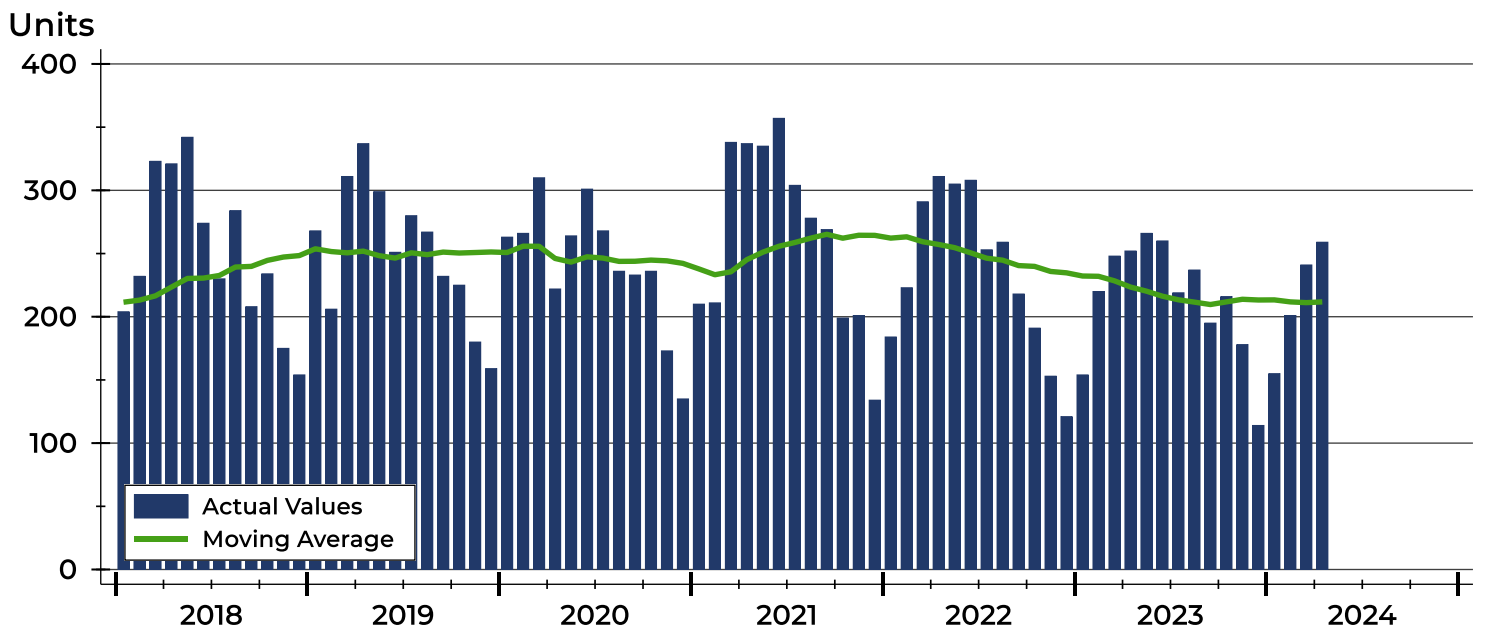
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2024	April 2023	Change
Current Month	New Listings	259	252	2.8%
	Volume (1,000s)	76,054	62,170	22.3%
	Average List Price	293,646	246,706	19.0%
	Median List Price	250,000	225,000	11.1%
Year-to-Date	New Listings	856	874	-2.1%
	Volume (1,000s)	227,897	217,603	4.7%
	Average List Price	266,234	248,974	6.9%
	Median List Price	239,900	226,500	5.9%

A total of 259 new listings were added in the Flint Hills MLS system during April, up 2.8% from the same month in 2023. Year-to-date the Flint Hills MLS system has seen 856 new listings.

The median list price of these homes was \$250,000 up from \$225,000 in 2023.

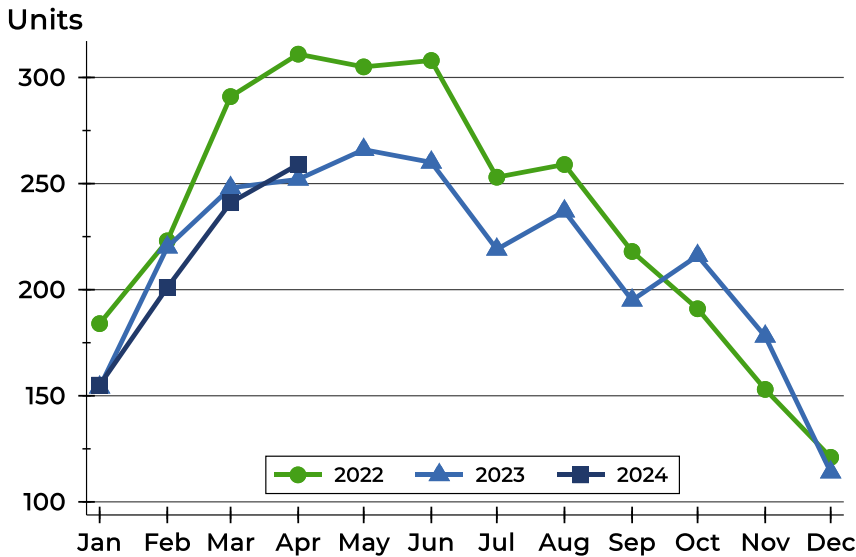
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	184	154	155
February	223	220	201
March	291	248	241
April	311	252	259
May	305	266	
June	308	260	
July	253	219	
August	259	237	
September	218	195	
October	191	216	
November	153	178	
December	121	114	

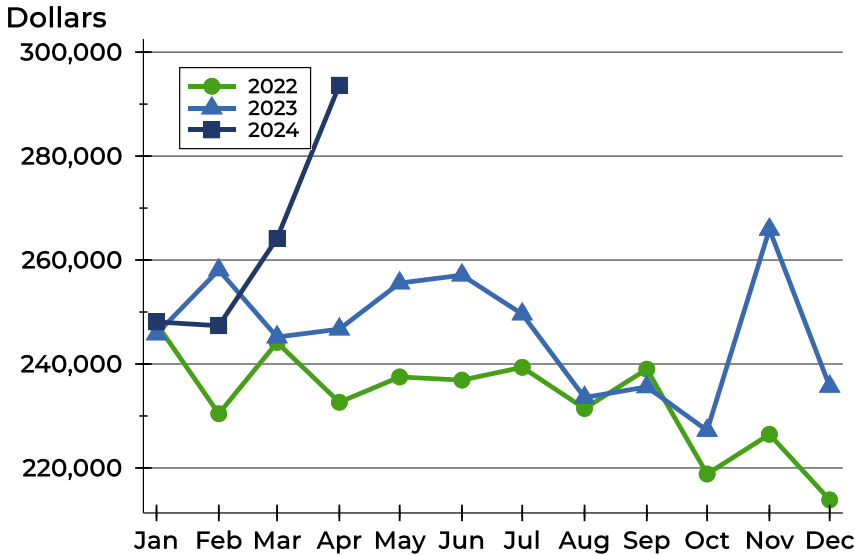
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.8%	21,000	21,000	15	15	100.0%	100.0%
\$25,000-\$49,999	2	0.8%	39,500	39,500	21	21	100.0%	100.0%
\$50,000-\$99,999	16	6.2%	82,994	84,500	15	11	99.3%	100.0%
\$100,000-\$124,999	14	5.4%	111,543	112,250	17	16	99.7%	100.0%
\$125,000-\$149,999	18	6.9%	136,261	139,250	11	8	100.0%	100.0%
\$150,000-\$174,999	16	6.2%	164,825	165,000	11	9	100.0%	100.0%
\$175,000-\$199,999	23	8.9%	188,483	188,500	11	6	99.4%	100.0%
\$200,000-\$249,999	34	13.1%	225,800	228,000	12	11	99.3%	100.0%
\$250,000-\$299,999	39	15.1%	274,333	275,000	15	14	98.9%	100.0%
\$300,000-\$399,999	52	20.1%	347,192	349,950	14	13	99.6%	100.0%
\$400,000-\$499,999	24	9.3%	437,000	432,500	15	15	99.8%	100.0%
\$500,000-\$749,999	13	5.0%	618,977	629,900	17	12	99.3%	100.0%
\$750,000-\$999,999	4	1.5%	888,475	889,500	25	26	94.2%	100.0%
\$1,000,000 and up	2	0.8%	2,550,000	2,550,000	15	15	100.0%	100.0%



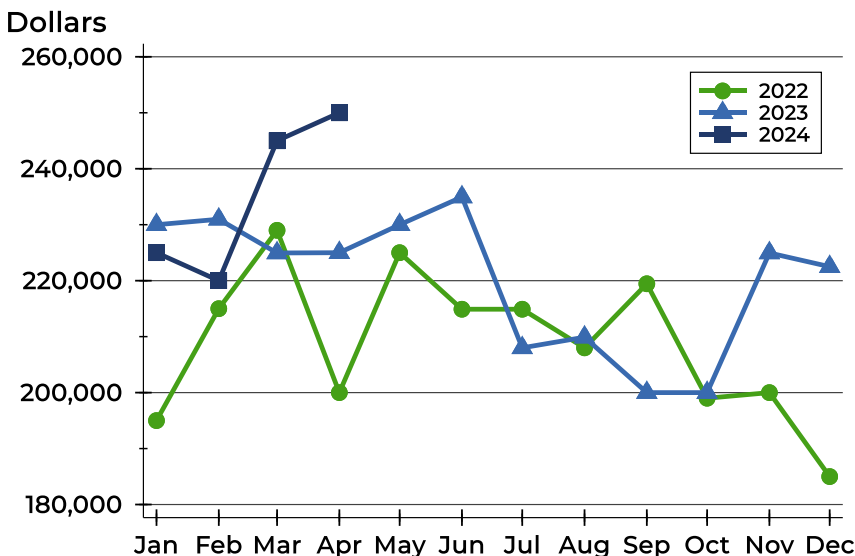
Entire MLS System New Listings Analysis

Average Price



Month	2022	2023	2024
January	247,779	245,756	248,094
February	230,433	258,094	247,360
March	244,155	245,187	264,183
April	232,630	246,706	293,646
May	237,514	255,571	
June	236,901	257,096	
July	239,366	249,603	
August	231,437	233,550	
September	239,001	235,597	
October	218,831	227,210	
November	226,467	265,902	
December	213,857	235,693	

Median Price



Month	2022	2023	2024
January	195,000	230,000	225,000
February	215,000	230,975	220,000
March	229,000	224,950	245,000
April	200,000	225,000	250,000
May	225,000	230,000	
June	214,900	234,950	
July	214,900	208,000	
August	208,000	209,900	
September	219,450	200,000	
October	199,000	200,000	
November	200,000	224,950	
December	185,000	222,500	



**April
2024**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Contracts Written Analysis

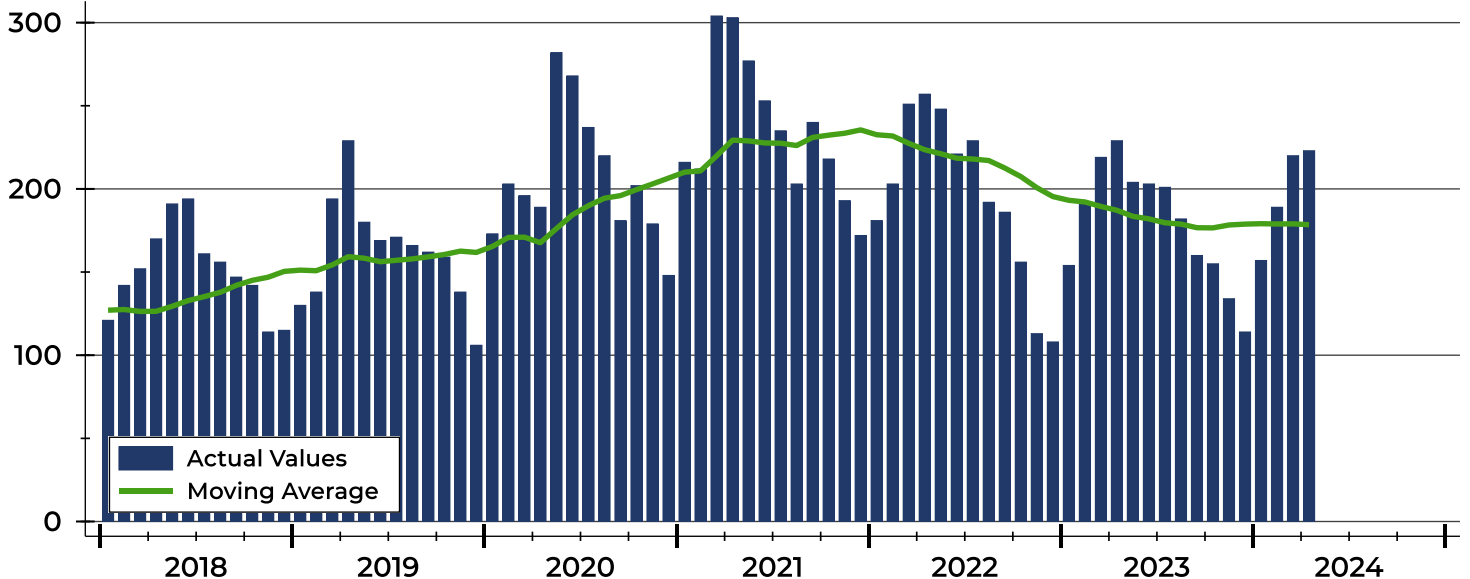
Summary Statistics for Contracts Written		2024	April 2023	Change	Year-to-Date		
		2024	2023	Change	2024	2023	Change
Contracts Written		223	229	-2.6%	789	793	-0.5%
Volume (1,000s)		54,999	57,604	-4.5%	188,072	184,841	1.7%
Average	Sale Price	246,632	251,547	-2.0%	238,368	233,091	2.3%
	Days on Market	36	33	9.1%	47	40	17.5%
	Percent of Original	98.2%	96.6%	1.7%	97.1%	96.3%	0.8%
Median	Sale Price	225,000	235,000	-4.3%	215,000	215,000	0.0%
	Days on Market	13	9	44.4%	16	12	33.3%
	Percent of Original	100.0%	99.4%	0.6%	100.0%	99.2%	0.8%

A total of 223 contracts for sale were written in the Flint Hills MLS system during the month of April, down from 229 in 2023. The median list price of these homes was \$225,000, down from \$235,000 the prior year.

Half of the homes that went under contract in April were on the market less than 13 days, compared to 9 days in April 2023.

History of Contracts Written

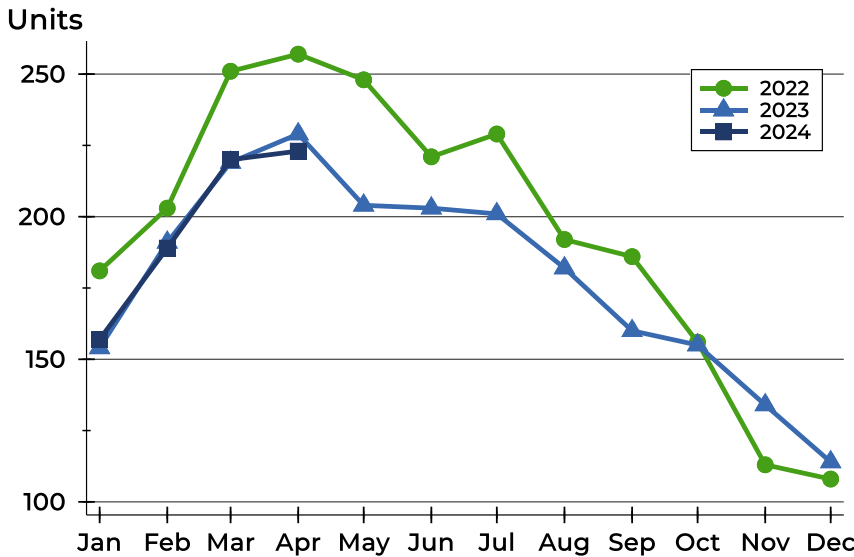
Units





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	181	154	157
February	203	191	189
March	251	219	220
April	257	229	223
May	248	204	
June	221	203	
July	229	201	
August	192	182	
September	186	160	
October	156	155	
November	113	134	
December	108	114	

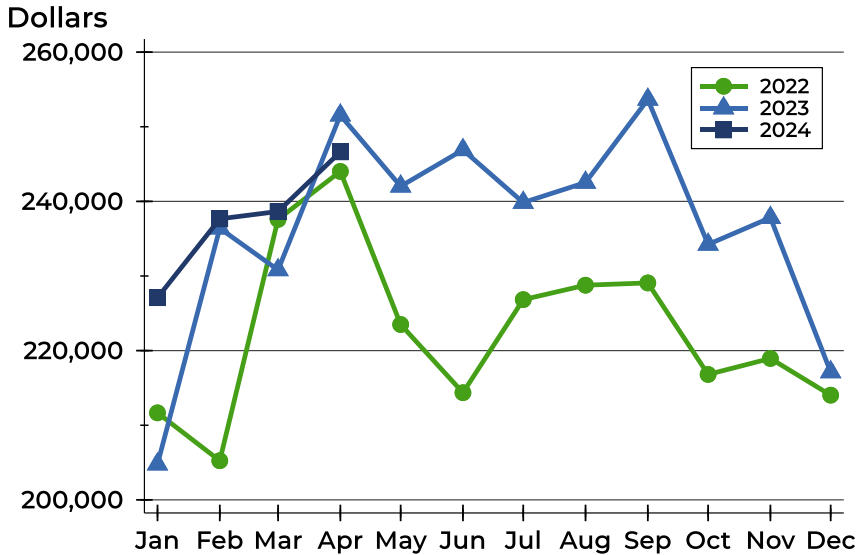
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.9%	18,750	18,750	66	66	87.0%	87.0%
\$25,000-\$49,999	4	1.8%	41,100	42,500	157	127	85.0%	94.4%
\$50,000-\$99,999	18	8.1%	79,011	83,250	59	10	95.3%	100.0%
\$100,000-\$124,999	15	6.7%	111,540	110,000	39	19	98.1%	100.0%
\$125,000-\$149,999	20	9.0%	135,465	137,250	37	16	97.8%	100.0%
\$150,000-\$174,999	18	8.1%	164,261	165,000	41	17	98.7%	100.0%
\$175,000-\$199,999	25	11.2%	188,324	188,000	22	6	99.1%	100.0%
\$200,000-\$249,999	30	13.5%	227,202	229,500	32	10	98.7%	100.0%
\$250,000-\$299,999	26	11.7%	271,938	272,250	29	6	99.2%	100.0%
\$300,000-\$399,999	42	18.8%	344,340	349,000	28	13	99.2%	100.0%
\$400,000-\$499,999	12	5.4%	430,250	422,500	27	16	98.9%	100.0%
\$500,000-\$749,999	8	3.6%	627,738	629,950	20	11	99.4%	100.0%
\$750,000-\$999,999	2	0.9%	872,000	872,000	130	130	94.1%	94.1%
\$1,000,000 and up	1	0.4%	1,050,000	1,050,000	36	36	100.0%	100.0%



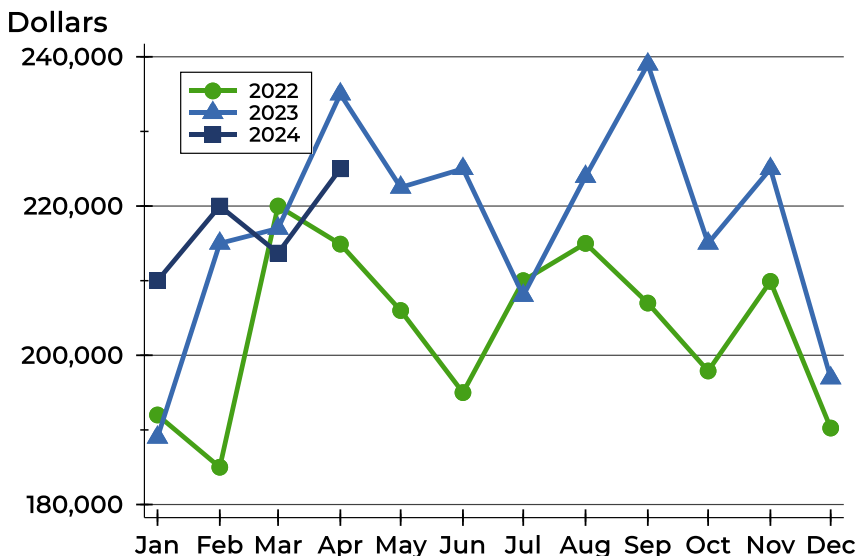
Entire MLS System Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	211,664	204,779	227,090
February	205,247	236,402	237,658
March	237,592	230,814	238,649
April	244,018	251,547	246,632
May	223,500	242,026	
June	214,364	246,905	
July	226,836	239,842	
August	228,770	242,533	
September	229,072	253,663	
October	216,807	234,231	
November	218,954	237,818	
December	214,032	217,136	

Median Price

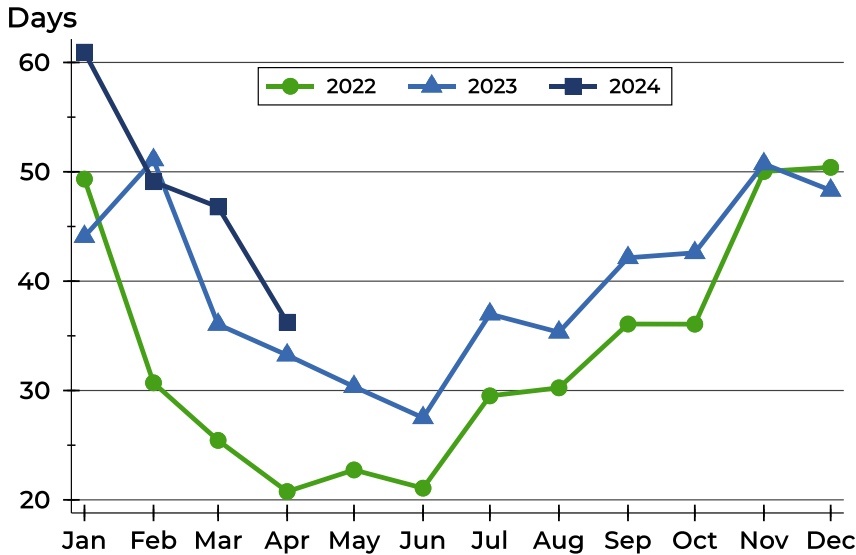


Month	2022	2023	2024
January	192,000	189,000	210,000
February	185,000	215,000	220,000
March	220,000	217,000	213,700
April	214,900	235,000	225,000
May	206,000	222,500	
June	195,000	225,000	
July	210,000	208,000	
August	215,000	223,950	
September	207,000	239,000	
October	197,900	215,000	
November	209,900	225,000	
December	190,250	196,950	



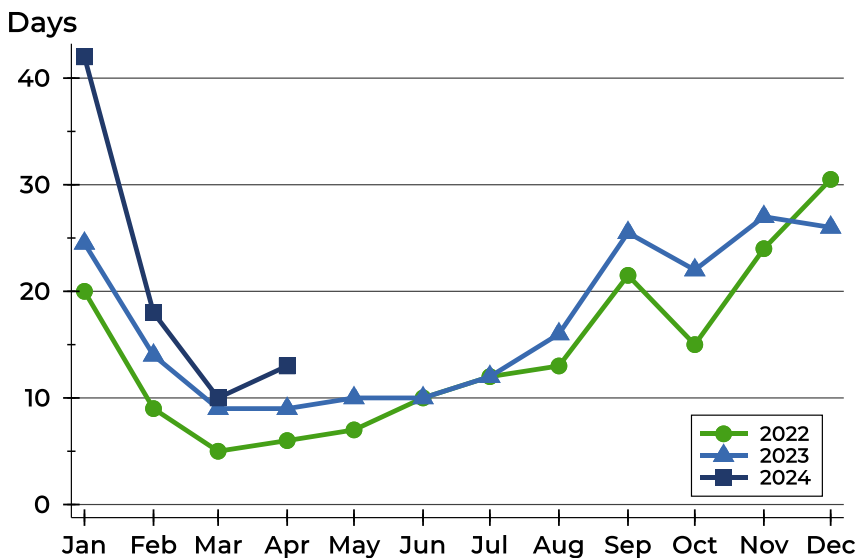
Entire MLS System Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	49	44	61
February	31	51	49
March	25	36	47
April	21	33	36
May	23	30	
June	21	28	
July	30	37	
August	30	35	
September	36	42	
October	36	43	
November	50	51	
December	50	48	

Median DOM



Month	2022	2023	2024
January	20	25	42
February	9	14	18
March	5	9	10
April	6	9	13
May	7	10	
June	10	10	
July	12	12	
August	13	16	
September	22	26	
October	15	22	
November	24	27	
December	31	26	



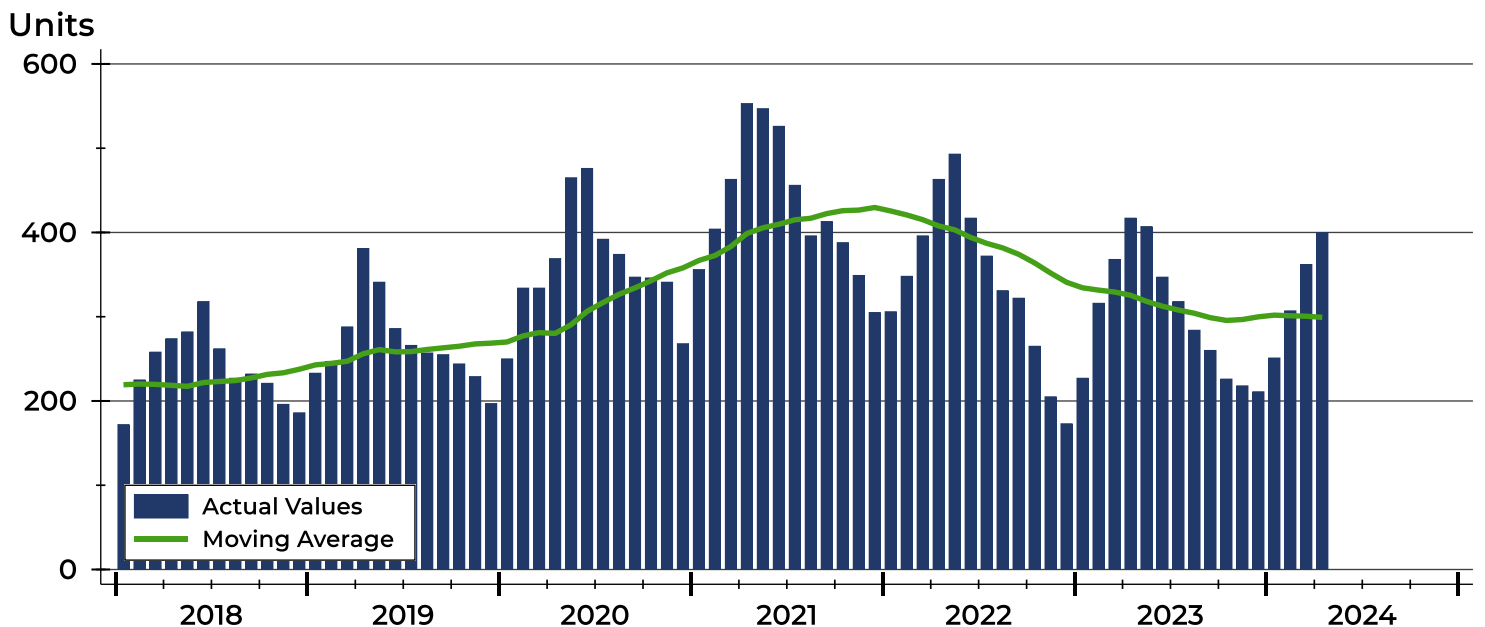
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of April 2023	Change
Pending Contracts		400	417	-4.1%
Volume (1,000s)		98,801	103,495	-4.5%
Average	List Price	247,003	248,189	-0.5%
	Days on Market	44	36	22.2%
	Percent of Original	98.3%	98.6%	-0.3%
Median	List Price	227,250	234,500	-3.1%
	Days on Market	13	9	44.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 400 listings in the Flint Hills MLS system had contracts pending at the end of April, down from 417 contracts pending at the end of April 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

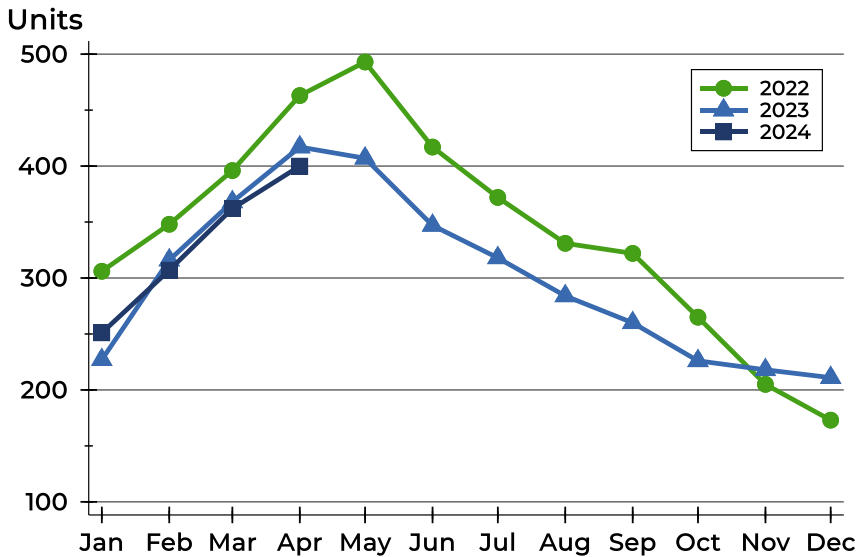
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	306	227	251
February	348	316	307
March	396	368	362
April	463	417	400
May	493	407	
June	417	347	
July	372	318	
August	331	284	
September	322	260	
October	265	226	
November	205	218	
December	173	211	

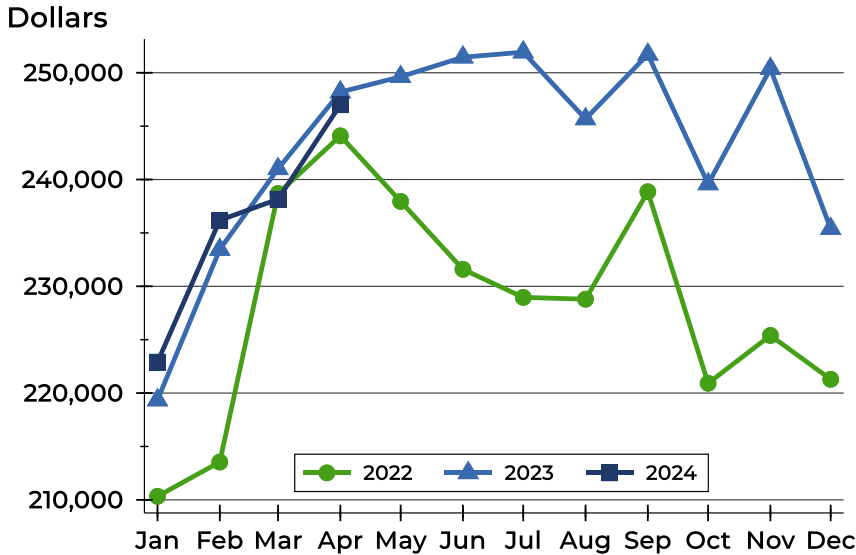
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	2	0.5%	18,750	18,750	66	66	90.0%	90.0%
\$25,000-\$49,999	6	1.5%	38,133	37,450	198	244	89.2%	100.0%
\$50,000-\$99,999	39	9.8%	80,241	83,000	77	60	97.3%	100.0%
\$100,000-\$124,999	22	5.5%	112,636	112,250	43	16	97.0%	100.0%
\$125,000-\$149,999	34	8.5%	136,297	139,000	35	10	98.3%	100.0%
\$150,000-\$174,999	27	6.8%	164,526	165,000	37	26	98.8%	100.0%
\$175,000-\$199,999	38	9.5%	188,045	188,250	23	6	98.8%	100.0%
\$200,000-\$249,999	68	17.0%	226,055	228,450	32	10	99.2%	100.0%
\$250,000-\$299,999	47	11.8%	271,606	269,900	35	9	99.4%	100.0%
\$300,000-\$399,999	73	18.3%	340,935	345,000	29	9	99.1%	100.0%
\$400,000-\$499,999	27	6.8%	440,307	430,000	50	15	98.3%	100.0%
\$500,000-\$749,999	13	3.3%	623,715	630,000	83	29	95.7%	100.0%
\$750,000-\$999,999	3	0.8%	877,833	889,500	349	171	92.7%	90.4%
\$1,000,000 and up	1	0.3%	1,050,000	1,050,000	36	36	100.0%	100.0%



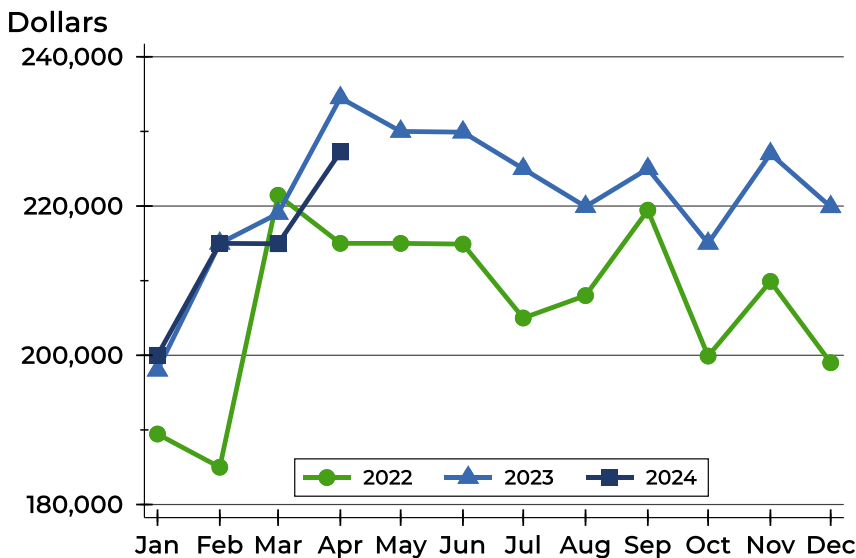
Entire MLS System Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	210,334	219,347	222,900
February	213,544	233,448	236,184
March	238,690	241,005	238,158
April	244,088	248,189	247,003
May	237,952	249,623	
June	231,591	251,457	
July	228,963	251,929	
August	228,795	245,672	
September	238,856	251,716	
October	220,922	239,586	
November	225,397	250,379	
December	221,290	235,400	

Median Price

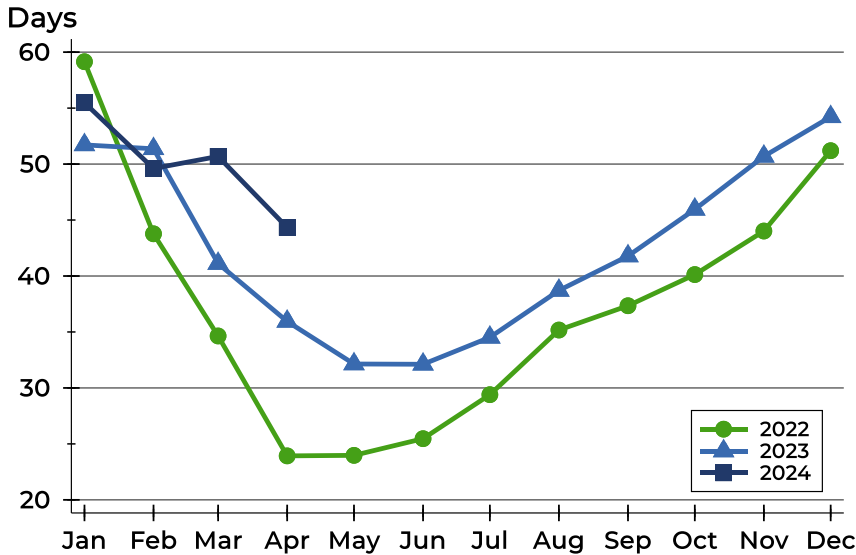


Month	2022	2023	2024
January	189,450	198,000	200,000
February	185,000	215,000	215,000
March	221,450	219,000	214,950
April	215,000	234,500	227,250
May	215,000	230,000	
June	214,900	229,900	
July	205,000	225,000	
August	208,000	219,925	
September	219,450	225,000	
October	199,900	215,000	
November	209,900	227,000	
December	199,000	219,900	



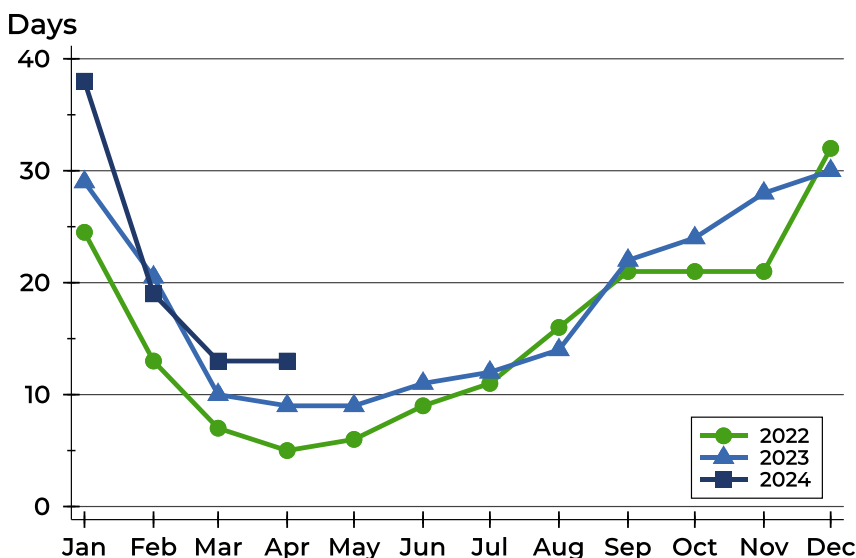
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	59	52	55
February	44	51	50
March	35	41	51
April	24	36	44
May	24	32	
June	25	32	
July	29	35	
August	35	39	
September	37	42	
October	40	46	
November	44	51	
December	51	54	

Median DOM



Month	2022	2023	2024
January	25	29	38
February	13	21	19
March	7	10	13
April	5	9	13
May	6	9	
June	9	11	
July	11	12	
August	16	14	
September	21	22	
October	21	24	
November	21	28	
December	32	30	