



**July  
2024**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

## Entire MLS System Housing Report



### Market Overview

#### Flint Hills MLS Home Sales Fell in July

Total home sales in the Flint Hills MLS system fell last month to 194 units, compared to 227 units in July 2023. Total sales volume was \$50.8 million, down from a year earlier.

The median sale price in July was \$242,975, up from \$225,000 a year earlier. Homes that sold in July were typically on the market for 18 days and sold for 99.3% of their list prices.

#### Flint Hills MLS Active Listings Up at End of July

The total number of active listings in the Flint Hills MLS system at the end of July was 448 units, up from 409 at the same point in 2023. This represents a 2.6 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$254,500.

During July, a total of 194 contracts were written down from 201 in July 2023. At the end of the month, there were 311 contracts still pending.

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**July  
2024**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
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## Entire MLS System Summary Statistics

July MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
<b>Home Sales</b>		<b>194</b>	<b>227</b>	<b>249</b>	<b>1,228</b>	<b>1,283</b>	<b>1,501</b>
Change from prior year		-14.5%	-8.8%	-15.3%	-4.3%	-14.5%	-8.5%
<b>Active Listings</b>		<b>448</b>	<b>409</b>	<b>406</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		9.5%	0.7%	-11.2%			
<b>Months' Supply</b>		<b>2.6</b>	<b>2.2</b>	<b>1.8</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		18.2%	22.2%	-14.3%			
<b>New Listings</b>		<b>212</b>	<b>219</b>	<b>253</b>	<b>1,614</b>	<b>1,619</b>	<b>1,875</b>
Change from prior year		-3.2%	-13.4%	-16.8%	-0.3%	-13.7%	-10.4%
<b>Contracts Written</b>		<b>194</b>	<b>201</b>	<b>229</b>	<b>1,327</b>	<b>1,401</b>	<b>1,590</b>
Change from prior year		-3.5%	-12.2%	-2.6%	-5.3%	-11.9%	-11.7%
<b>Pending Contracts</b>		<b>311</b>	<b>318</b>	<b>372</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Change from prior year		-2.2%	-14.5%	-18.4%			
<b>Sales Volume (1,000s)</b>		<b>50,769</b>	<b>55,937</b>	<b>56,756</b>	<b>296,018</b>	<b>296,661</b>	<b>332,495</b>
Change from prior year		-9.2%	-1.4%	-10.1%	-0.2%	-10.8%	0.2%
Average	<b>Sale Price</b>	<b>261,696</b>	<b>246,419</b>	<b>227,936</b>	<b>241,057</b>	<b>231,225</b>	<b>221,516</b>
	Change from prior year	6.2%	8.1%	6.1%	4.3%	4.4%	9.4%
	<b>List Price of Actives</b>	<b>289,102</b>	<b>280,794</b>	<b>262,496</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	3.0%	7.0%	19.8%			
	<b>Days on Market</b>	<b>45</b>	<b>31</b>	<b>22</b>	<b>48</b>	<b>39</b>	<b>30</b>
Change from prior year	45.2%	40.9%	4.8%	23.1%	30.0%	-25.0%	
	<b>Percent of List</b>	<b>97.7%</b>	<b>98.7%</b>	<b>99.2%</b>	<b>97.8%</b>	<b>98.1%</b>	<b>99.1%</b>
Change from prior year	-1.0%	-0.5%	-0.2%	-0.3%	-1.0%	0.3%	
	<b>Percent of Original</b>	<b>95.7%</b>	<b>97.4%</b>	<b>98.1%</b>	<b>96.0%</b>	<b>96.4%</b>	<b>97.9%</b>
Change from prior year	-1.7%	-0.7%	-0.7%	-0.4%	-1.5%	0.2%	
Median	<b>Sale Price</b>	<b>242,975</b>	<b>225,000</b>	<b>207,500</b>	<b>220,000</b>	<b>212,500</b>	<b>200,000</b>
	Change from prior year	8.0%	8.4%	4.4%	3.5%	6.3%	8.1%
	<b>List Price of Actives</b>	<b>254,500</b>	<b>235,000</b>	<b>215,000</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
	Change from prior year	8.3%	9.3%	22.9%			
	<b>Days on Market</b>	<b>18</b>	<b>9</b>	<b>8</b>	<b>17</b>	<b>13</b>	<b>9</b>
Change from prior year	100.0%	12.5%	33.3%	30.8%	44.4%	-10.0%	
	<b>Percent of List</b>	<b>99.3%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.5%</b>	<b>100.0%</b>	<b>100.0%</b>
Change from prior year	-0.7%	0.0%	0.0%	-0.5%	0.0%	0.0%	
	<b>Percent of Original</b>	<b>98.0%</b>	<b>99.7%</b>	<b>100.0%</b>	<b>98.3%</b>	<b>99.0%</b>	<b>100.0%</b>
Change from prior year	-1.7%	-0.3%	0.0%	-0.7%	-1.0%	0.0%	

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



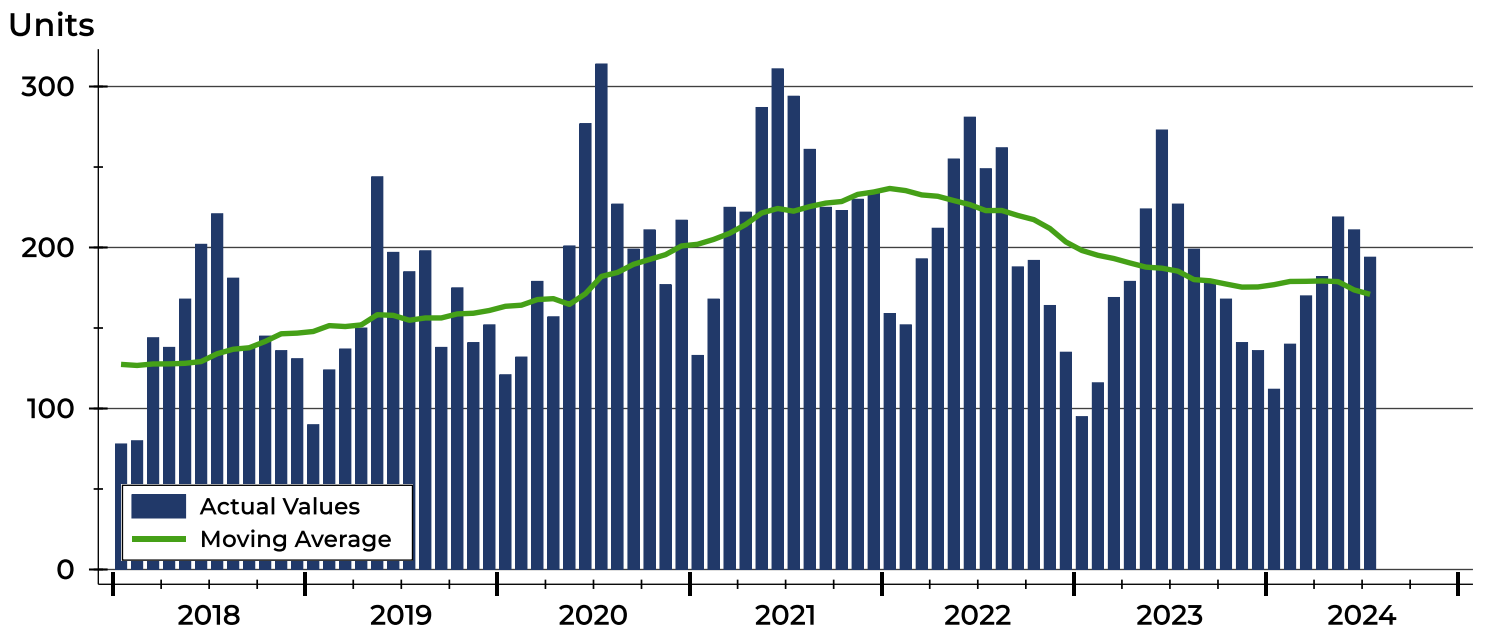
# Entire MLS System Closed Listings Analysis

Summary Statistics for Closed Listings		2024	July 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		194	227	-14.5%	1,228	1,283	-4.3%
Volume (1,000s)		50,769	55,937	-9.2%	296,018	296,661	-0.2%
Months' Supply		2.6	2.2	18.2%	N/A	N/A	N/A
Average	Sale Price	261,696	246,419	6.2%	241,057	231,225	4.3%
	Days on Market	45	31	45.2%	48	39	23.1%
	Percent of List	97.7%	98.7%	-1.0%	97.8%	98.1%	-0.3%
	Percent of Original	95.7%	97.4%	-1.7%	96.0%	96.4%	-0.4%
Median	Sale Price	242,975	225,000	8.0%	220,000	212,500	3.5%
	Days on Market	18	9	100.0%	17	13	30.8%
	Percent of List	99.3%	100.0%	-0.7%	99.5%	100.0%	-0.5%
	Percent of Original	98.0%	99.7%	-1.7%	98.3%	99.0%	-0.7%

A total of 194 homes sold in the Flint Hills MLS system in July, down from 227 units in July 2023. Total sales volume fell to \$50.8 million compared to \$55.9 million in the previous year.

The median sales price in July was \$242,975, up 8.0% compared to the prior year. Median days on market was 18 days, up from 12 days in June, and up from 9 in July 2023.

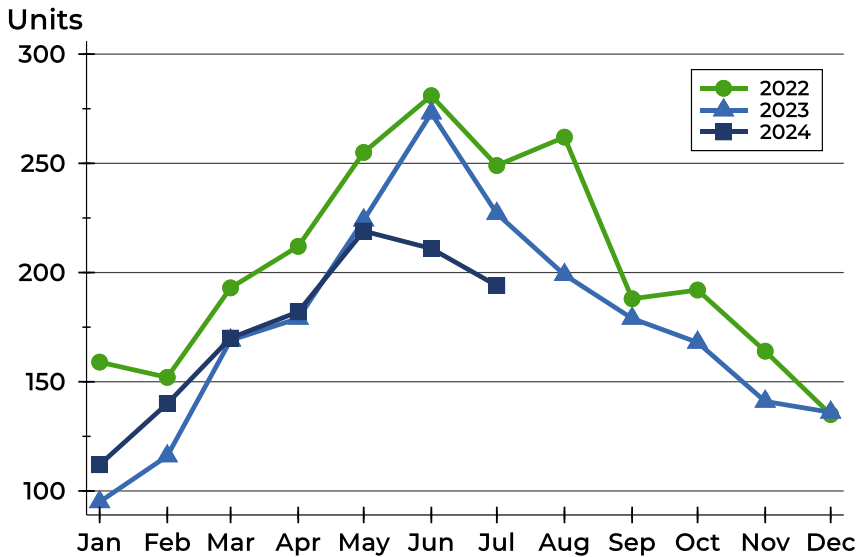
## History of Closed Listings





## Entire MLS System Closed Listings Analysis

### Closed Listings by Month



Month	2022	2023	2024
January	159	95	112
February	152	116	140
March	193	169	170
April	212	179	182
May	255	224	219
June	281	273	211
July	249	227	194
August	262	199	
September	188	179	
October	192	168	
November	164	141	
December	135	136	

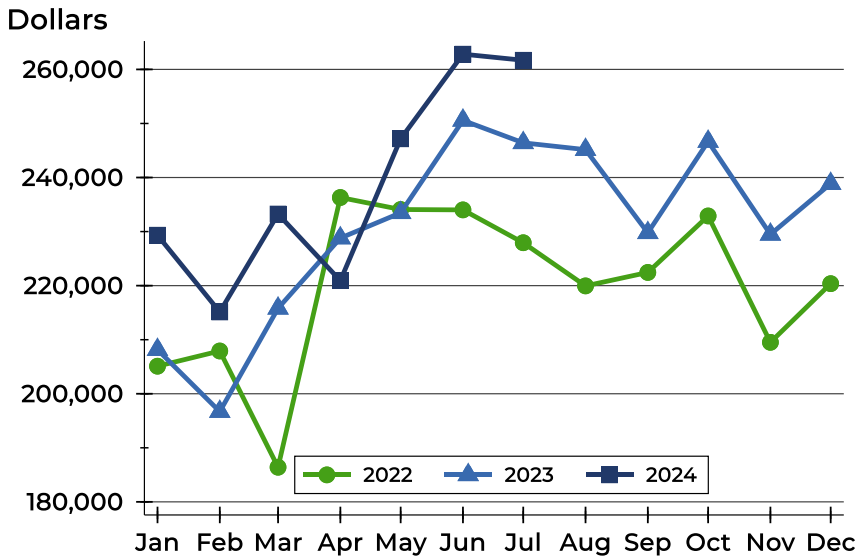
### Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	0.5	17,000	17,000	29	29	68.0%	68.0%	68.0%	68.0%
\$25,000-\$49,999	4	2.1%	0.9	39,000	39,250	269	124	81.7%	83.8%	63.5%	64.5%
\$50,000-\$99,999	22	11.3%	3.1	79,125	82,500	76	63	94.9%	94.8%	90.2%	84.1%
\$100,000-\$124,999	11	5.7%	2.2	111,327	110,000	29	21	96.7%	97.7%	95.7%	97.7%
\$125,000-\$149,999	9	4.6%	2.6	142,422	147,000	18	8	98.1%	100.0%	97.5%	100.0%
\$150,000-\$174,999	12	6.2%	1.7	163,229	163,500	28	16	100.9%	101.2%	99.5%	100.0%
\$175,000-\$199,999	16	8.2%	2.1	185,388	185,500	22	8	97.1%	98.6%	96.1%	97.6%
\$200,000-\$249,999	24	12.4%	2.0	228,912	232,250	33	22	97.9%	98.9%	97.0%	98.4%
\$250,000-\$299,999	33	17.0%	3.3	273,161	275,000	45	18	99.2%	100.0%	98.1%	99.1%
\$300,000-\$399,999	36	18.6%	3.3	337,136	332,500	34	14	98.5%	99.1%	97.6%	98.1%
\$400,000-\$499,999	13	6.7%	1.8	437,846	440,000	64	46	99.0%	100.0%	95.5%	95.2%
\$500,000-\$749,999	8	4.1%	4.5	584,013	560,500	18	11	99.5%	99.3%	99.3%	99.3%
\$750,000-\$999,999	5	2.6%	7.2	882,956	865,000	69	20	100.5%	99.0%	97.0%	97.5%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



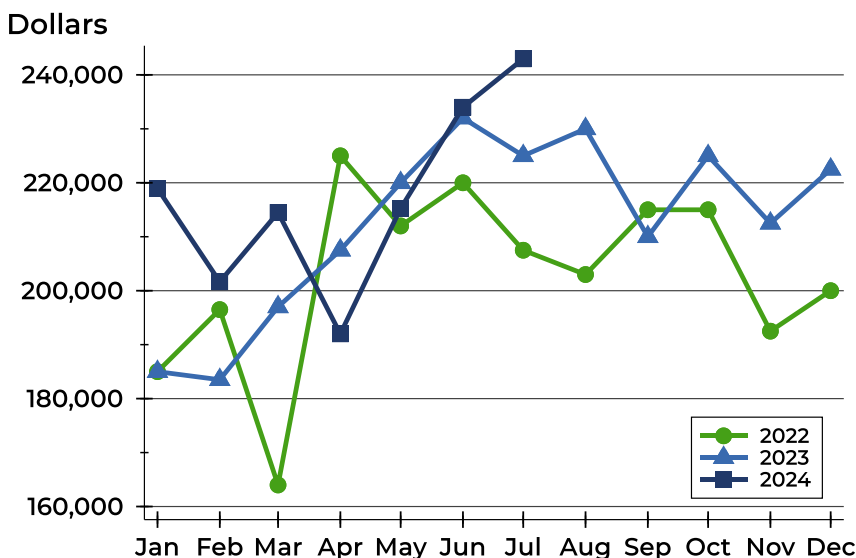
# Entire MLS System Closed Listings Analysis

## Average Price



Month	2022	2023	2024
January	205,099	208,160	<b>229,336</b>
February	207,913	196,703	<b>215,129</b>
March	186,409	215,804	<b>233,252</b>
April	236,310	228,800	<b>220,924</b>
May	234,084	233,474	<b>247,161</b>
June	234,019	250,577	<b>262,826</b>
July	227,936	246,419	<b>261,696</b>
August	219,954	245,159	
September	222,446	229,777	
October	232,894	246,666	
November	209,518	229,481	
December	220,369	238,873	

## Median Price

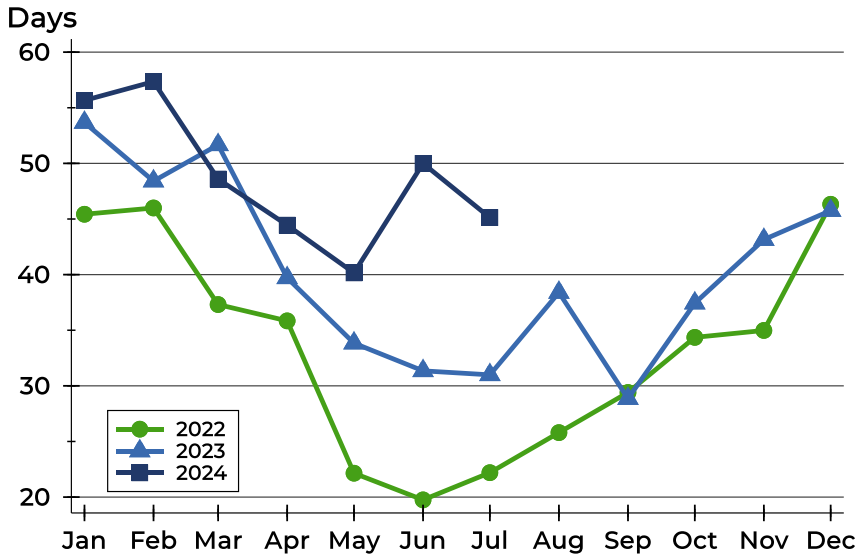


Month	2022	2023	2024
January	185,000	185,000	<b>218,950</b>
February	196,500	183,500	<b>201,646</b>
March	164,000	197,000	<b>214,500</b>
April	225,000	207,500	<b>192,000</b>
May	212,000	220,000	<b>215,250</b>
June	220,000	232,000	<b>234,000</b>
July	207,500	225,000	<b>242,975</b>
August	203,000	230,000	
September	215,000	210,000	
October	215,000	225,000	
November	192,500	212,500	
December	200,000	222,500	



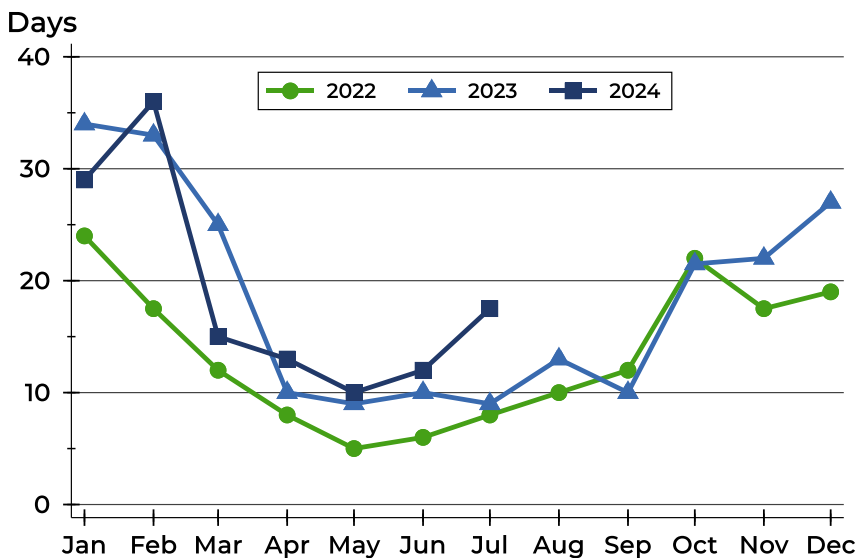
## Entire MLS System Closed Listings Analysis

### Average DOM



Month	2022	2023	2024
January	45	54	<b>56</b>
February	46	48	<b>57</b>
March	37	52	<b>49</b>
April	36	40	<b>44</b>
May	22	34	<b>40</b>
June	20	31	<b>50</b>
July	22	31	<b>45</b>
August	26	38	
September	29	29	
October	34	37	
November	35	43	
December	46	46	

### Median DOM



Month	2022	2023	2024
January	24	34	<b>29</b>
February	18	33	<b>36</b>
March	12	25	<b>15</b>
April	8	10	<b>13</b>
May	5	9	<b>10</b>
June	6	10	<b>12</b>
July	8	9	<b>18</b>
August	10	13	
September	12	10	
October	22	22	
November	18	22	
December	19	27	



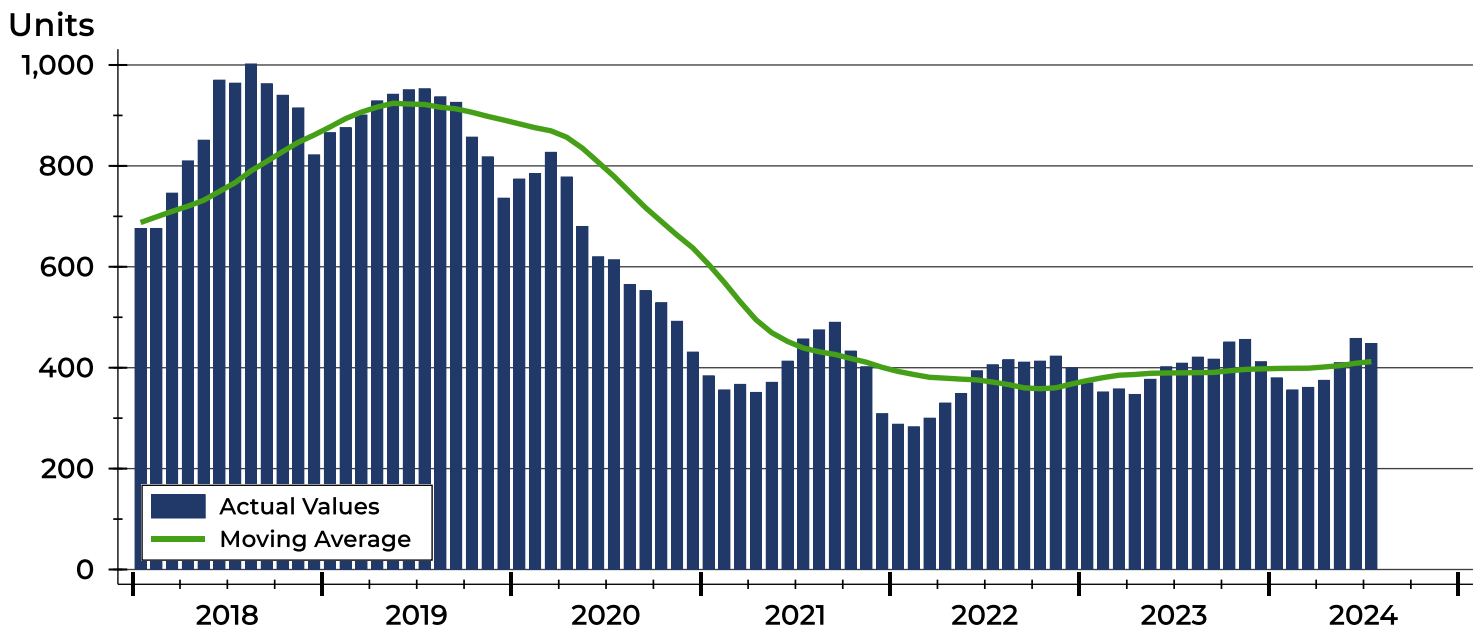
# Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2024	End of July 2023	Change
Active Listings		448	409	9.5%
Volume (1,000s)		129,518	114,845	12.8%
Months' Supply		2.6	2.2	18.2%
Average	List Price	289,102	280,794	3.0%
	Days on Market	73	76	-3.9%
	Percent of Original	97.0%	97.2%	-0.2%
Median	List Price	254,500	235,000	8.3%
	Days on Market	52	53	-1.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 448 homes were available for sale in the Flint Hills MLS system at the end of July. This represents a 2.6 months' supply of active listings.

The median list price of homes on the market at the end of July was \$254,500, up 8.3% from 2023. The typical time on market for active listings was 52 days, down from 53 days a year earlier.

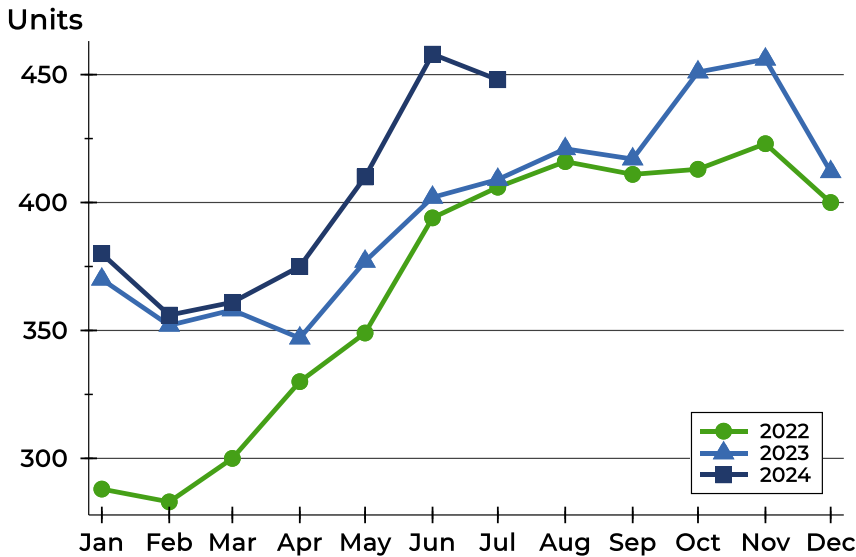
## History of Active Listings





## Entire MLS System Active Listings Analysis

### Active Listings by Month



Month	2022	2023	2024
<b>January</b>	288	370	<b>380</b>
<b>February</b>	283	352	<b>356</b>
<b>March</b>	300	358	<b>361</b>
<b>April</b>	330	347	<b>375</b>
<b>May</b>	349	377	<b>410</b>
<b>June</b>	394	402	<b>458</b>
<b>July</b>	406	409	<b>448</b>
<b>August</b>	416	421	
<b>September</b>	411	417	
<b>October</b>	413	451	
<b>November</b>	423	456	
<b>December</b>	400	412	

### Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.2%	0.5	20,000	20,000	167	167	100.0%	100.0%
\$25,000-\$49,999	4	0.9%	0.9	43,475	44,500	96	32	95.8%	96.2%
\$50,000-\$99,999	42	9.4%	3.1	79,543	79,950	85	51	95.3%	100.0%
\$100,000-\$124,999	22	4.9%	2.2	114,541	115,450	63	36	95.2%	100.0%
\$125,000-\$149,999	35	7.8%	2.6	137,049	135,000	79	59	97.0%	98.5%
\$150,000-\$174,999	26	5.8%	1.7	163,196	163,950	78	58	98.0%	99.1%
\$175,000-\$199,999	32	7.1%	2.1	187,125	185,000	69	45	97.5%	100.0%
\$200,000-\$249,999	58	12.9%	2.0	229,006	229,450	62	49	97.7%	100.0%
\$250,000-\$299,999	78	17.4%	3.3	277,181	276,000	73	57	96.8%	98.2%
\$300,000-\$399,999	89	19.9%	3.3	350,752	349,000	66	48	97.8%	100.0%
\$400,000-\$499,999	17	3.8%	1.8	444,347	434,900	86	76	97.7%	100.0%
\$500,000-\$749,999	29	6.5%	4.5	588,938	569,900	63	44	97.7%	100.0%
\$750,000-\$999,999	9	2.0%	7.2	873,211	899,000	88	92	91.6%	93.8%
\$1,000,000 and up	6	1.3%	N/A	1,637,333	1,349,500	193	201	94.7%	100.0%





**July  
2024**

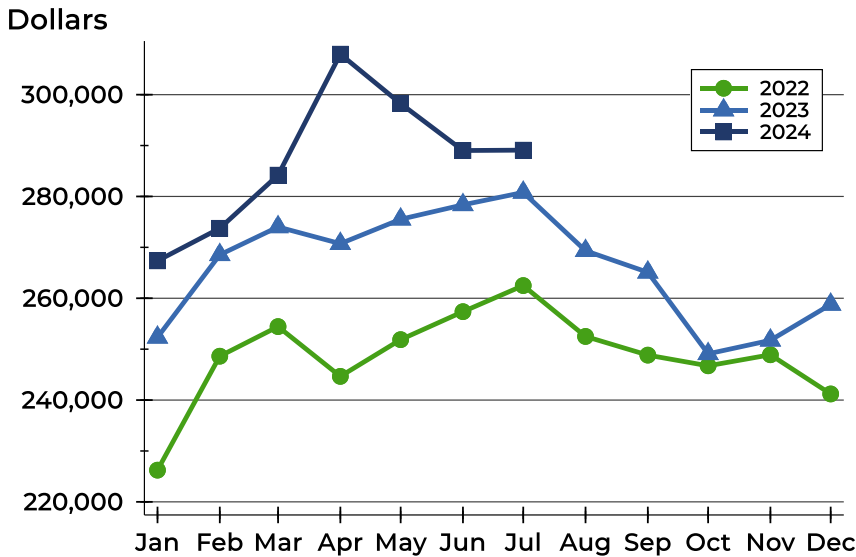
# Flint Hills MLS Statistics



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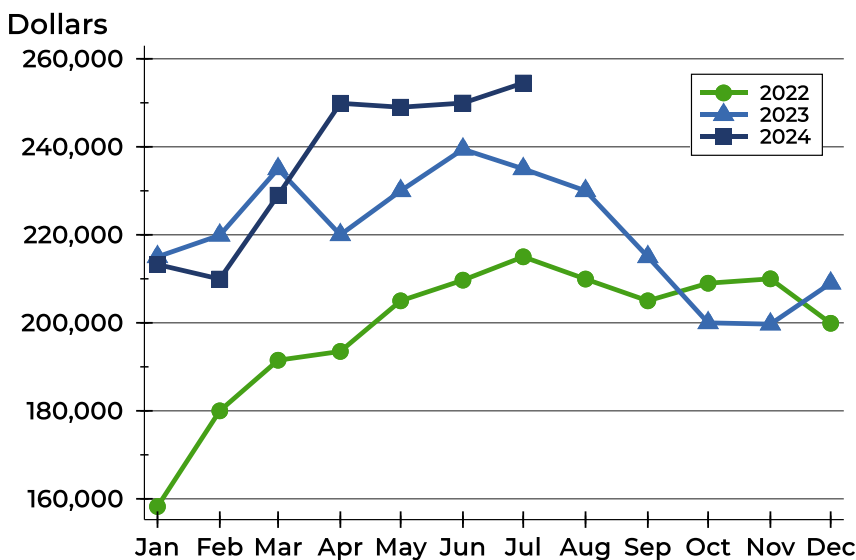
## Entire MLS System Active Listings Analysis

### Average Price



Month	2022	2023	2024
January	226,233	252,323	<b>267,351</b>
February	248,619	268,538	<b>273,748</b>
March	254,438	274,015	<b>284,187</b>
April	244,659	270,729	<b>307,959</b>
May	251,870	275,521	<b>298,243</b>
June	257,371	278,352	<b>289,030</b>
July	262,496	280,794	<b>289,102</b>
August	252,502	269,336	
September	248,830	265,105	
October	246,733	249,087	
November	248,900	251,743	
December	241,203	258,786	

### Median Price

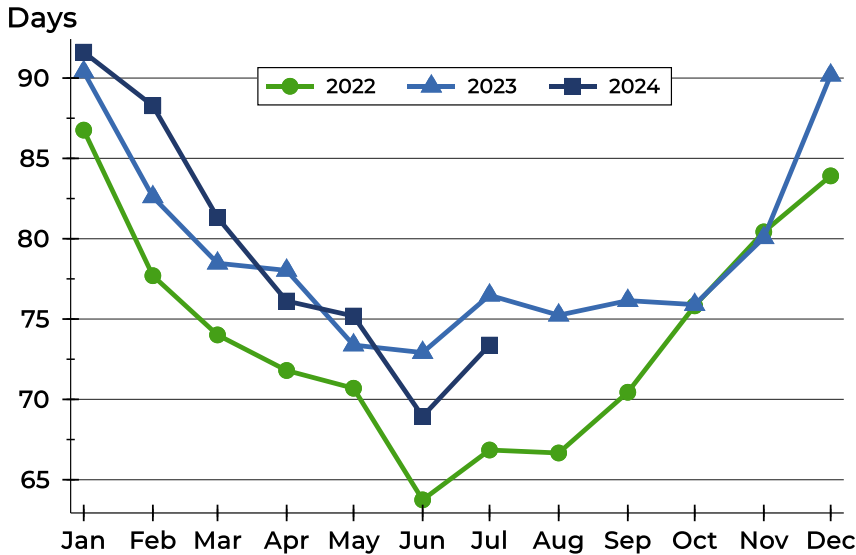


Month	2022	2023	2024
January	158,250	215,000	<b>213,250</b>
February	180,000	219,900	<b>209,950</b>
March	191,500	235,000	<b>229,000</b>
April	193,500	220,000	<b>249,900</b>
May	205,000	230,000	<b>249,000</b>
June	209,700	239,450	<b>249,950</b>
July	215,000	235,000	<b>254,500</b>
August	209,950	230,000	
September	205,000	215,000	
October	209,000	199,999	
November	210,000	199,700	
December	199,900	209,000	



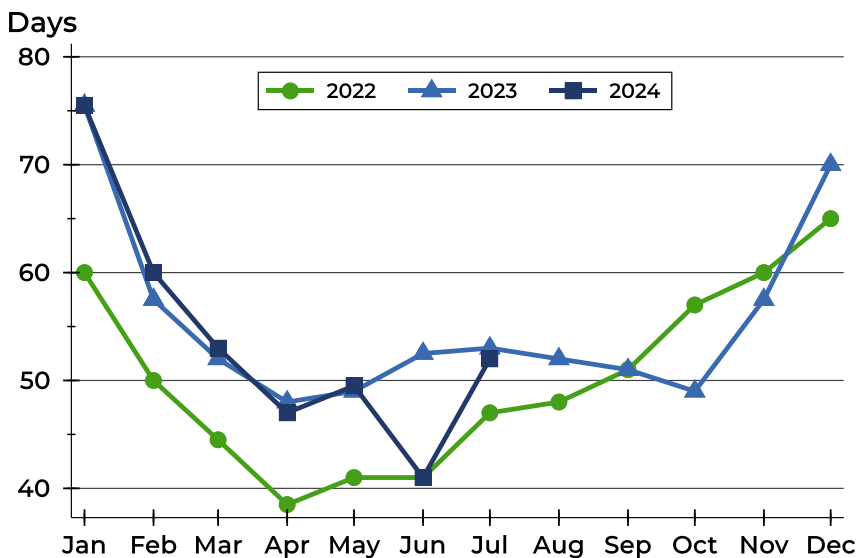
# Entire MLS System Active Listings Analysis

## Average DOM



Month	2022	2023	2024
January	87	90	<b>92</b>
February	78	83	<b>88</b>
March	74	78	<b>81</b>
April	72	78	<b>76</b>
May	71	73	<b>75</b>
June	64	73	<b>69</b>
July	67	76	<b>73</b>
August	67	75	75
September	70	76	76
October	76	76	76
November	80	80	80
December	84	90	90

## Median DOM

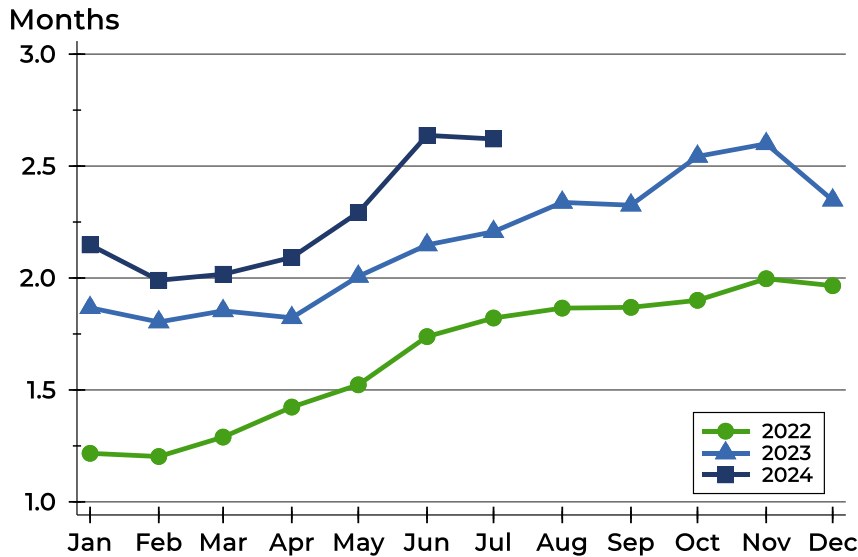


Month	2022	2023	2024
January	60	76	<b>76</b>
February	50	58	<b>60</b>
March	45	52	<b>53</b>
April	39	48	<b>47</b>
May	41	49	<b>50</b>
June	41	53	<b>41</b>
July	47	53	<b>52</b>
August	48	52	52
September	51	51	51
October	57	49	49
November	60	58	58
December	65	70	70



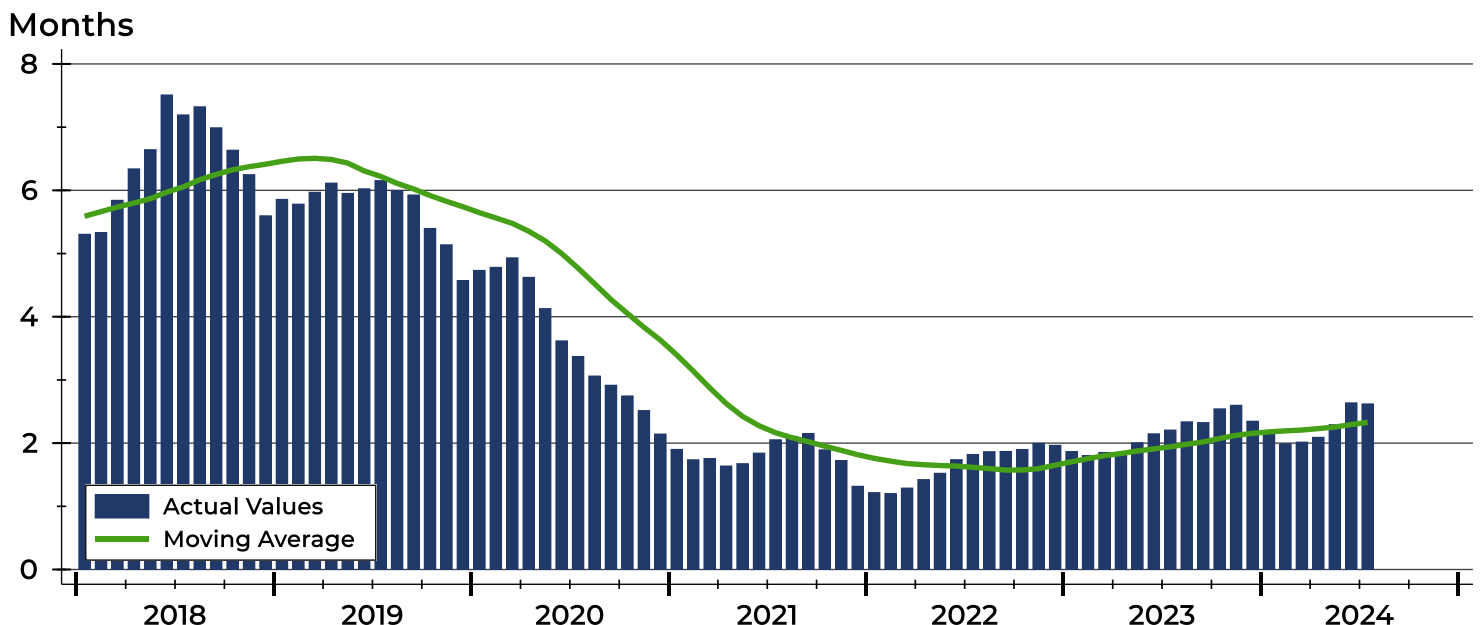
# Entire MLS System Months' Supply Analysis

## Months' Supply by Month



Month	2022	2023	2024
January	1.2	1.9	2.1
February	1.2	1.8	2.0
March	1.3	1.9	2.0
April	1.4	1.8	2.1
May	1.5	2.0	2.3
June	1.7	2.1	2.6
July	1.8	2.2	2.6
August	1.9	2.3	2.3
September	1.9	2.3	2.3
October	1.9	2.5	2.6
November	2.0	2.6	2.6
December	2.0	2.3	2.3

## History of Month's Supply





**July  
2024**

# Flint Hills MLS Statistics



**FLINT HILLS  
ASSOCIATION  
OF REALTORS®**

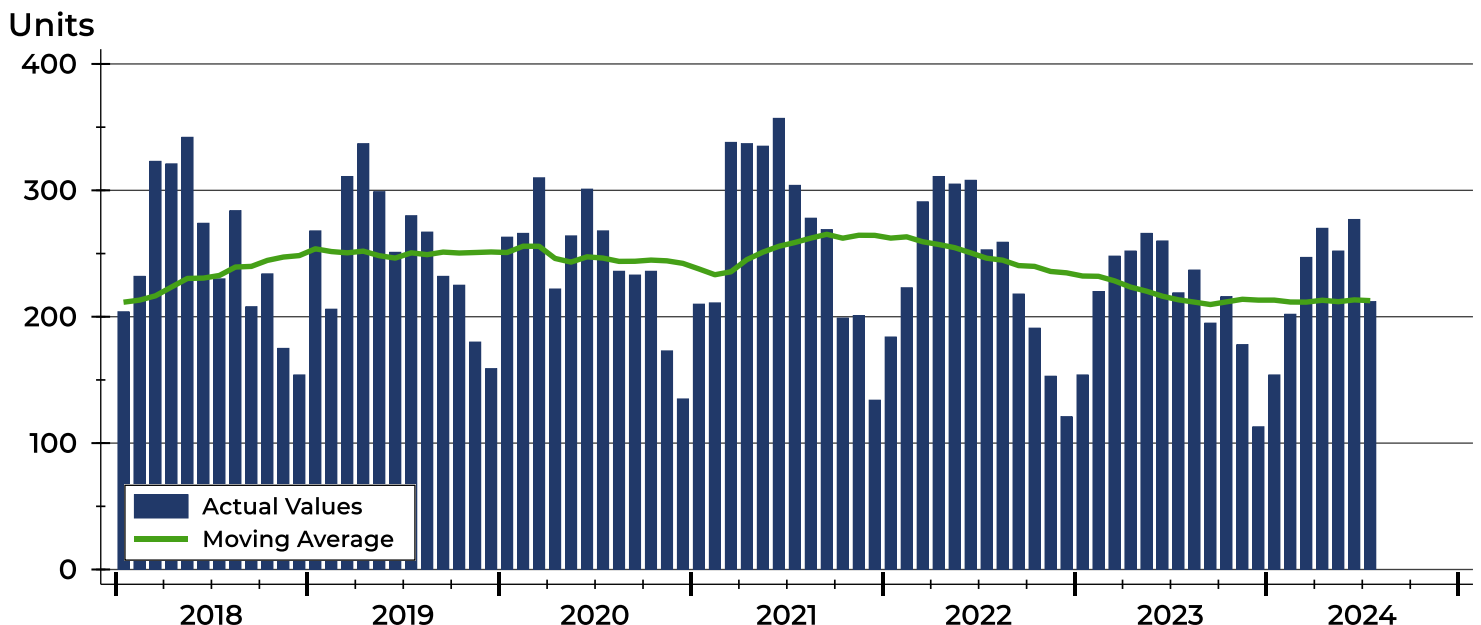
## Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2024	July 2023	Change
Current Month	New Listings	<b>212</b>	219	-3.2%
	Volume (1,000s)	<b>58,148</b>	54,663	6.4%
	Average List Price	<b>274,283</b>	249,603	9.9%
	Median List Price	<b>245,000</b>	208,000	17.8%
Year-to-Date	New Listings	<b>1,614</b>	1,619	-0.3%
	Volume (1,000s)	<b>431,085</b>	407,088	5.9%
	Average List Price	<b>267,091</b>	251,444	6.2%
	Median List Price	<b>245,000</b>	226,500	8.2%

A total of 212 new listings were added in the Flint Hills MLS system during July, down 3.2% from the same month in 2023. Year-to-date the Flint Hills MLS system has seen 1,614 new listings.

The median list price of these homes was \$245,000 up from \$208,000 in 2023.

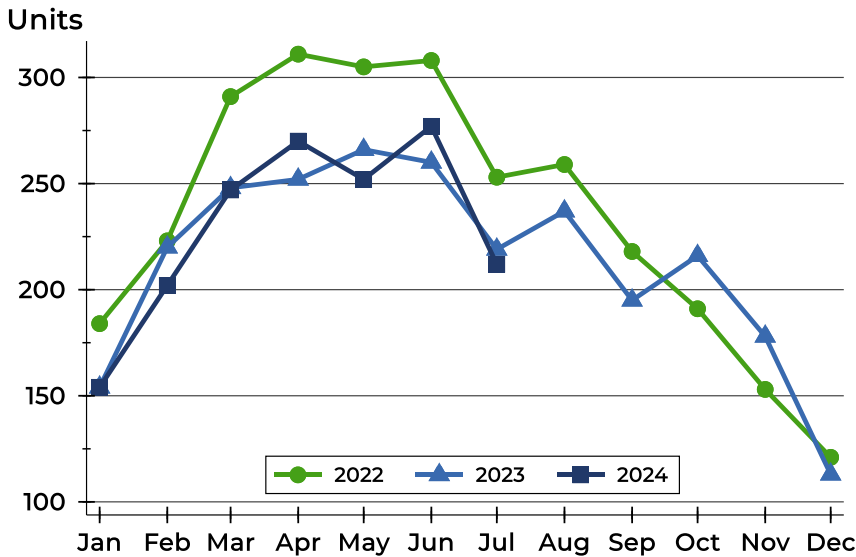
## History of New Listings





## Entire MLS System New Listings Analysis

### New Listings by Month



Month	2022	2023	2024
January	184	154	<b>154</b>
February	223	220	<b>202</b>
March	291	248	<b>247</b>
April	311	252	<b>270</b>
May	305	266	<b>252</b>
June	308	260	<b>277</b>
July	253	219	<b>212</b>
August	259	237	
September	218	195	
October	191	216	
November	153	178	
December	121	113	

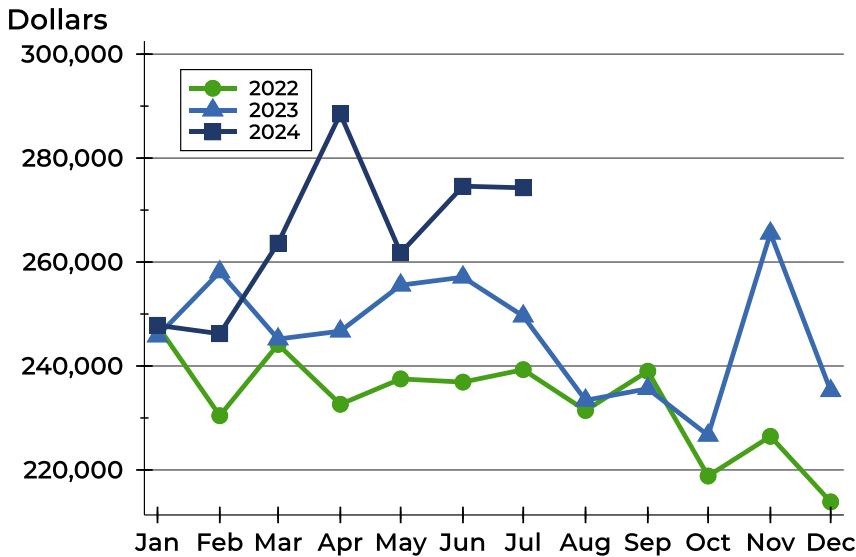
### New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	4	1.9%	35,750	37,000	17	19	97.4%	100.0%
\$50,000-\$99,999	16	7.5%	76,462	74,900	15	15	99.9%	100.0%
\$100,000-\$124,999	8	3.8%	113,725	115,450	20	17	100.0%	100.0%
\$125,000-\$149,999	12	5.7%	135,125	132,500	16	13	98.9%	100.0%
\$150,000-\$174,999	7	3.3%	163,029	159,900	11	6	99.6%	100.0%
\$175,000-\$199,999	25	11.8%	183,184	184,900	14	12	99.4%	100.0%
\$200,000-\$249,999	38	17.9%	225,004	226,000	16	13	99.2%	100.0%
\$250,000-\$299,999	33	15.6%	275,483	270,000	14	12	99.8%	100.0%
\$300,000-\$399,999	38	17.9%	346,445	339,000	17	20	99.6%	100.0%
\$400,000-\$499,999	12	5.7%	442,104	435,000	12	7	100.0%	100.0%
\$500,000-\$749,999	16	7.5%	574,639	562,000	15	15	99.3%	100.0%
\$750,000-\$999,999	1	0.5%	899,000	899,000	27	27	100.0%	100.0%
\$1,000,000 and up	2	0.9%	1,162,500	1,162,500	15	15	100.0%	100.0%



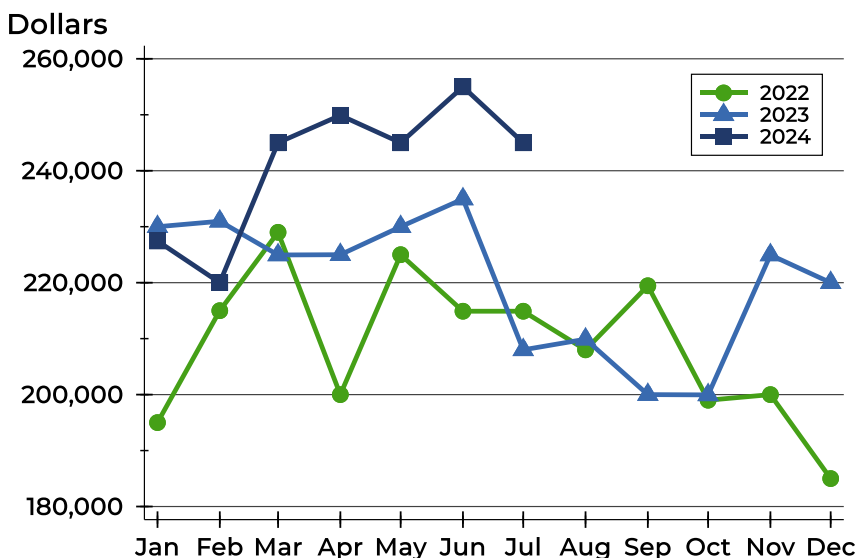
# Entire MLS System New Listings Analysis

## Average Price



Month	2022	2023	2024
January	247,779	245,756	<b>247,839</b>
February	230,433	258,094	<b>246,209</b>
March	244,155	245,187	<b>263,642</b>
April	232,630	246,706	<b>288,484</b>
May	237,514	255,552	<b>261,752</b>
June	236,901	257,096	<b>274,598</b>
July	239,297	249,603	<b>274,283</b>
August	231,437	233,406	
September	239,001	235,628	
October	218,831	226,659	
November	226,467	265,542	
December	213,857	235,226	

## Median Price



Month	2022	2023	2024
January	195,000	230,000	<b>227,450</b>
February	215,000	230,975	<b>220,000</b>
March	229,000	224,950	<b>245,000</b>
April	200,000	225,000	<b>249,900</b>
May	225,000	230,000	<b>245,000</b>
June	214,900	234,950	<b>255,000</b>
July	214,900	208,000	<b>245,000</b>
August	208,000	209,900	
September	219,450	200,000	
October	199,000	199,950	
November	200,000	224,950	
December	185,000	220,000	



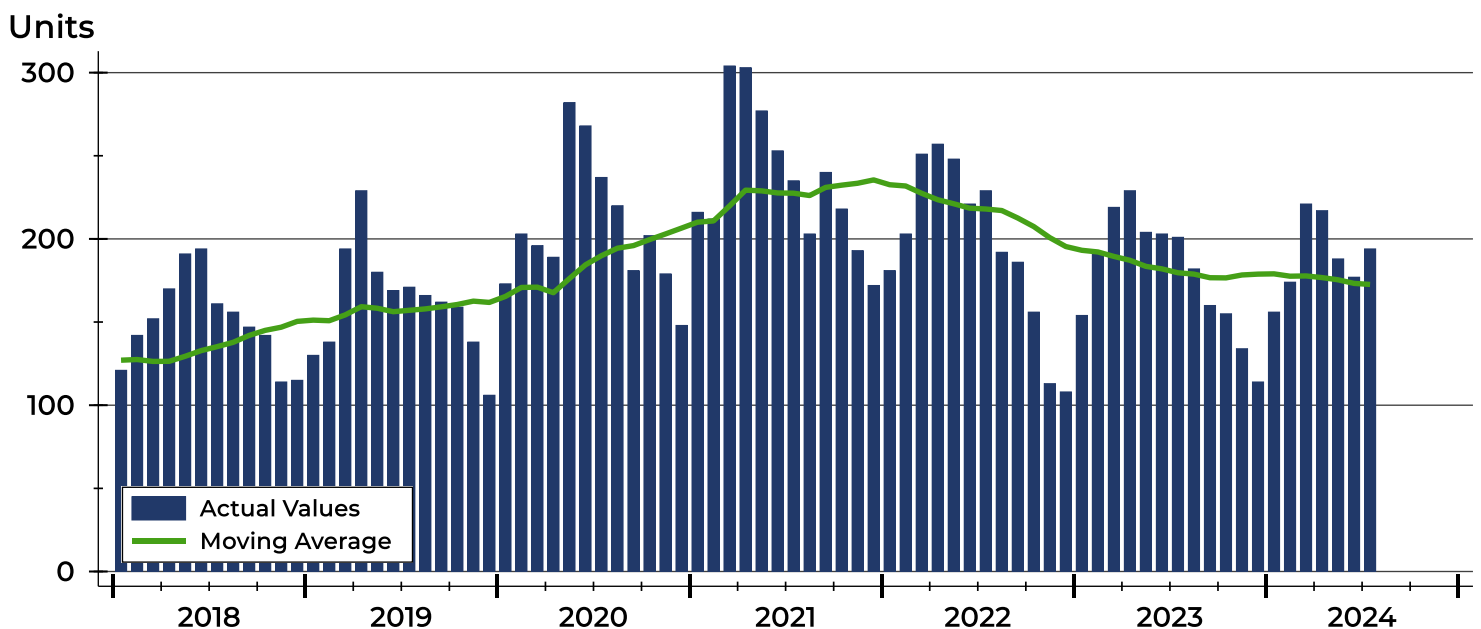
# Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2024	July 2023	Change	Year-to-Date		
		2024	2023		2024	2023	Change
Contracts Written		194	201	-3.5%	1,327	1,401	-5.3%
Volume (1,000s)		48,627	48,208	0.9%	332,455	332,545	0.0%
Average	Sale Price	250,656	239,842	4.5%	250,531	237,362	5.5%
	Days on Market	44	37	18.9%	45	37	21.6%
	Percent of Original	95.9%	95.4%	0.5%	96.6%	96.4%	0.2%
Median	Sale Price	234,750	208,000	12.9%	229,000	215,900	6.1%
	Days on Market	22	12	83.3%	15	11	36.4%
	Percent of Original	100.0%	98.4%	1.6%	99.2%	99.3%	-0.1%

A total of 194 contracts for sale were written in the Flint Hills MLS system during the month of July, down from 201 in 2023. The median list price of these homes was \$234,750, up from \$208,000 the prior year.

Half of the homes that went under contract in July were on the market less than 22 days, compared to 12 days in July 2023.

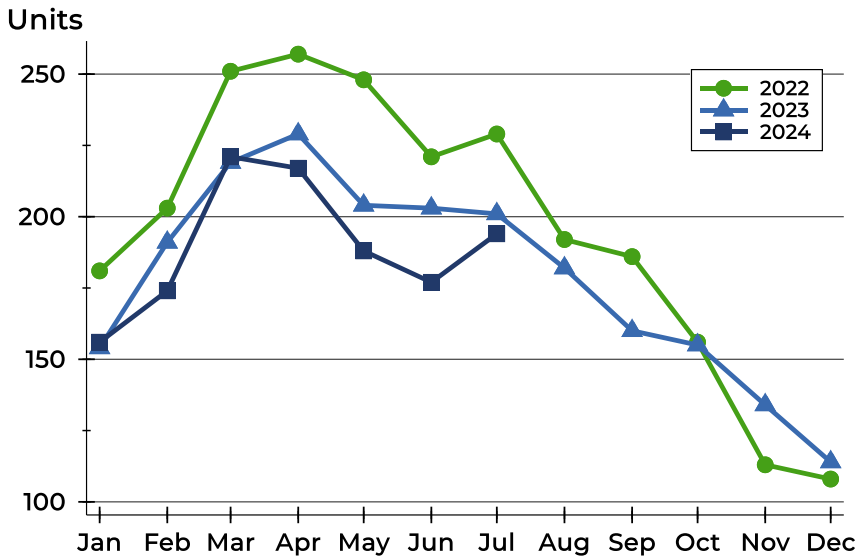
## History of Contracts Written





## Entire MLS System Contracts Written Analysis

### Contracts Written by Month



Month	2022	2023	2024
January	181	154	<b>156</b>
February	203	191	<b>174</b>
March	251	219	<b>221</b>
April	257	229	<b>217</b>
May	248	204	<b>188</b>
June	221	203	<b>177</b>
July	229	201	<b>194</b>
August	192	182	
September	186	160	
October	156	155	
November	113	134	
December	108	114	

### Contracts Written by Price Range

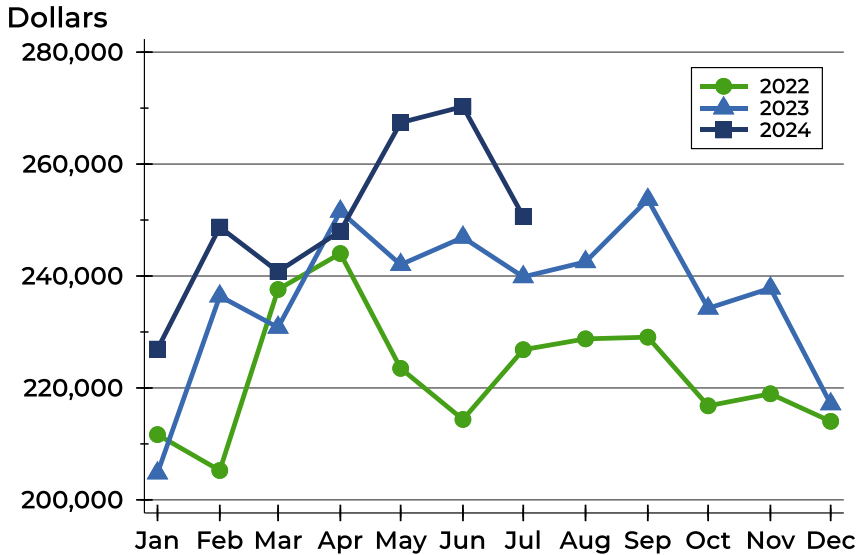
Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	7	3.6%	37,593	39,000	88	97	76.3%	83.3%
\$50,000-\$99,999	17	8.8%	75,006	71,900	99	37	88.9%	94.3%
\$100,000-\$124,999	10	5.2%	112,040	112,250	41	36	90.2%	100.0%
\$125,000-\$149,999	14	7.2%	136,014	135,000	47	30	95.1%	98.9%
\$150,000-\$174,999	10	5.2%	163,580	164,750	46	17	98.9%	100.0%
\$175,000-\$199,999	16	8.2%	185,419	186,250	46	12	98.2%	100.0%
\$200,000-\$249,999	33	17.0%	224,832	225,000	36	20	97.8%	100.0%
\$250,000-\$299,999	34	17.5%	279,222	280,000	24	14	98.1%	100.0%
\$300,000-\$399,999	27	13.9%	342,481	342,500	39	31	98.3%	100.0%
\$400,000-\$499,999	15	7.7%	436,317	430,000	31	15	97.8%	100.0%
\$500,000-\$749,999	10	5.2%	596,212	599,450	47	21	98.5%	100.0%
\$750,000-\$999,999	1	0.5%	795,000	795,000	29	29	100.0%	100.0%
\$1,000,000 and up	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A





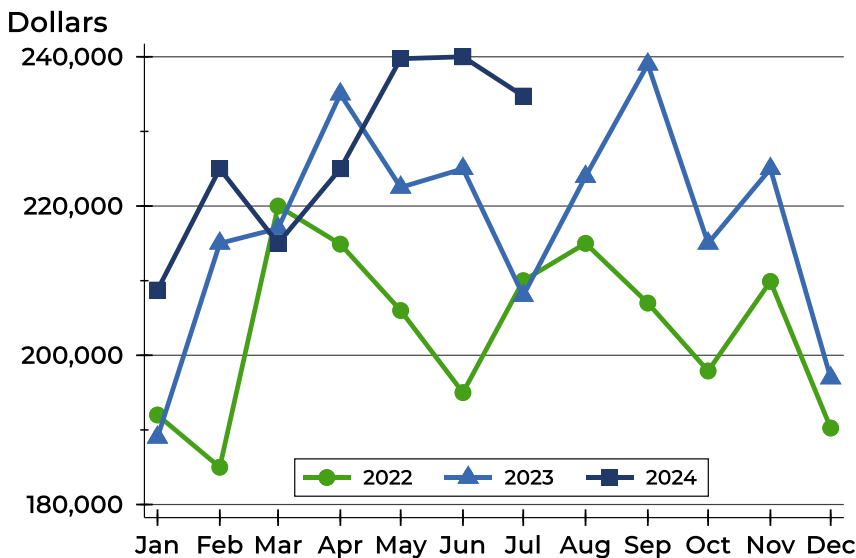
# Entire MLS System Contracts Written Analysis

## Average Price



Month	2022	2023	2024
January	211,664	204,779	<b>226,943</b>
February	205,247	236,402	<b>248,744</b>
March	237,592	230,814	<b>240,795</b>
April	244,018	251,547	<b>248,004</b>
May	223,500	242,026	<b>267,412</b>
June	214,364	246,905	<b>270,265</b>
July	226,836	239,842	<b>250,656</b>
August	228,770	242,533	
September	229,072	253,663	
October	216,807	234,231	
November	218,954	237,818	
December	214,032	217,136	

## Median Price

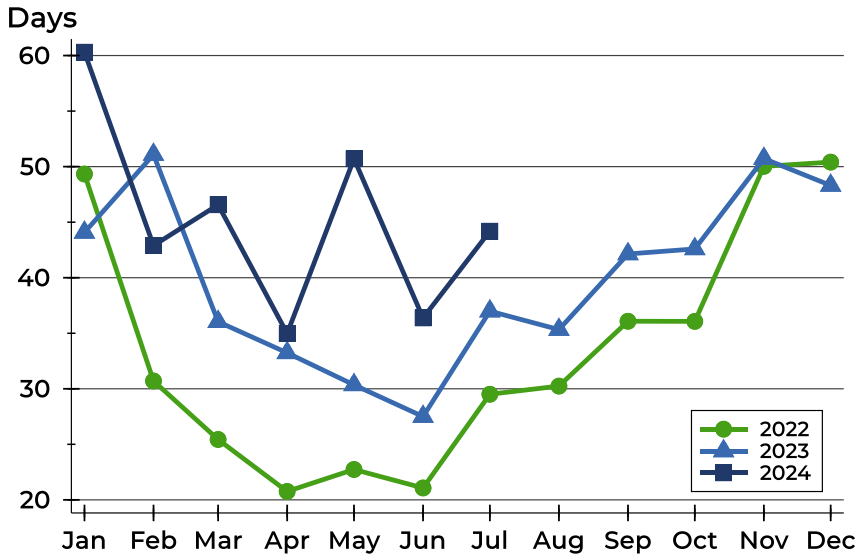


Month	2022	2023	2024
January	192,000	189,000	<b>208,750</b>
February	185,000	215,000	<b>225,000</b>
March	220,000	217,000	<b>215,000</b>
April	214,900	235,000	<b>225,000</b>
May	206,000	222,500	<b>239,750</b>
June	195,000	225,000	<b>240,000</b>
July	210,000	208,000	<b>234,750</b>
August	215,000	223,950	
September	207,000	239,000	
October	197,900	215,000	
November	209,900	225,000	
December	190,250	196,950	



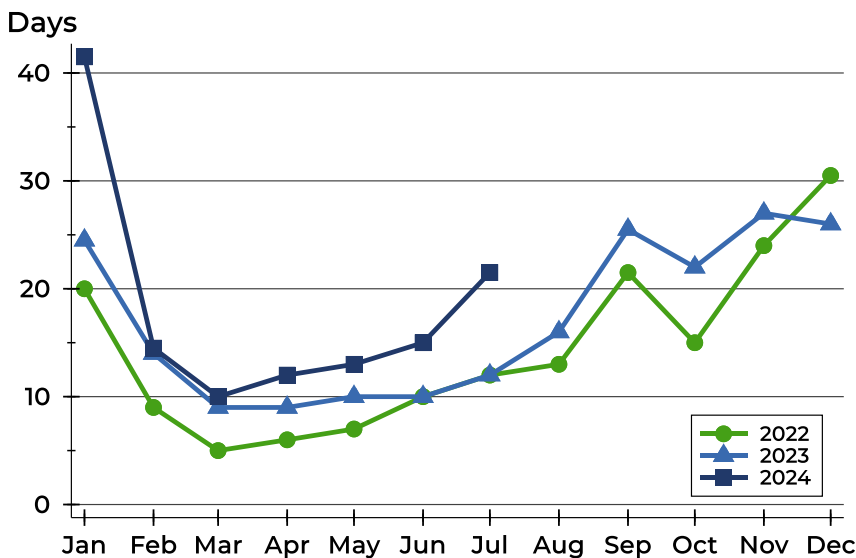
# Entire MLS System Contracts Written Analysis

## Average DOM



Month	2022	2023	2024
January	49	44	<b>60</b>
February	31	51	<b>43</b>
March	25	36	<b>47</b>
April	21	33	<b>35</b>
May	23	30	<b>51</b>
June	21	28	<b>36</b>
July	30	37	<b>44</b>
August	30	35	30
September	36	42	36
October	36	43	36
November	50	51	50
December	50	48	48

## Median DOM



Month	2022	2023	2024
January	20	25	<b>42</b>
February	9	14	<b>15</b>
March	5	9	<b>10</b>
April	6	9	<b>12</b>
May	7	10	<b>13</b>
June	10	10	<b>15</b>
July	12	12	<b>22</b>
August	13	16	13
September	22	26	22
October	15	22	24
November	24	27	26
December	31	26	26



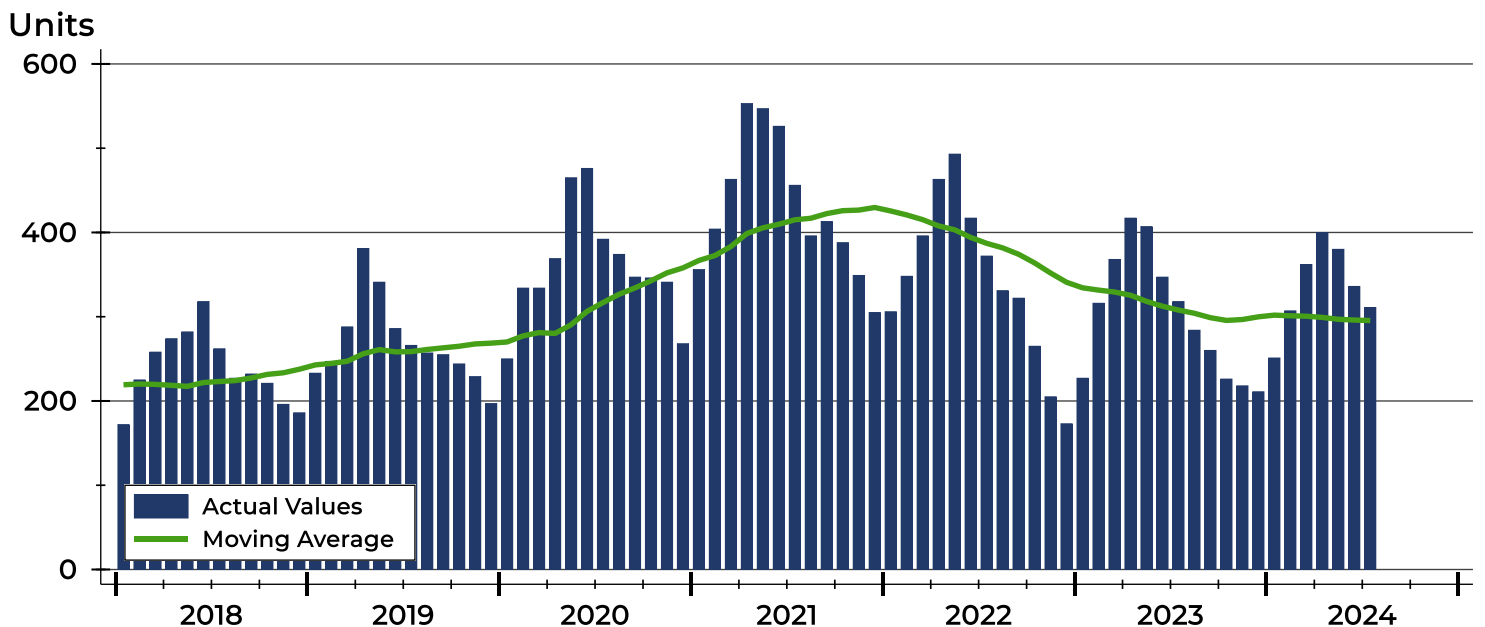
# Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of July 2023	Change
Pending Contracts		311	318	-2.2%
Volume (1,000s)		78,986	80,113	-1.4%
Average	List Price	253,975	251,929	0.8%
	Days on Market	43	35	22.9%
	Percent of Original	98.2%	98.4%	-0.2%
Median	List Price	230,000	225,000	2.2%
	Days on Market	19	12	58.3%
	Percent of Original	100.0%	100.0%	0.0%

A total of 311 listings in the Flint Hills MLS system had contracts pending at the end of July, down from 318 contracts pending at the end of July 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

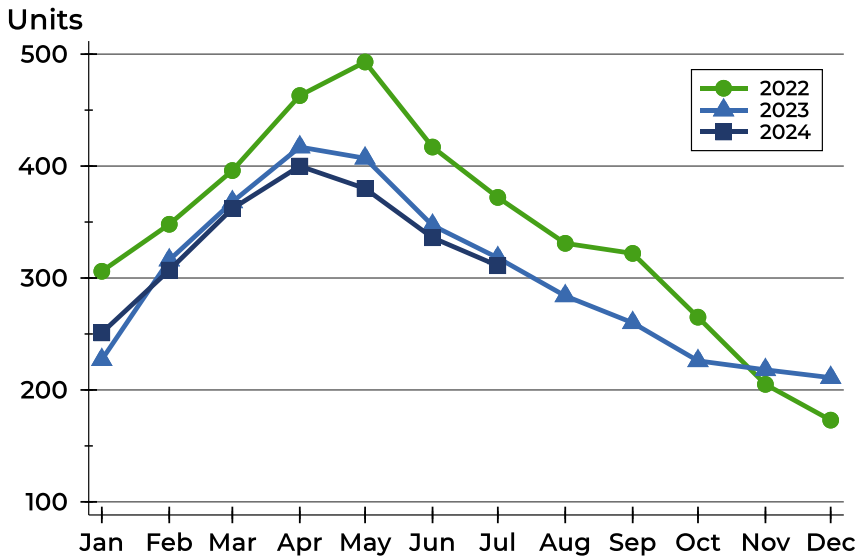
## History of Pending Contracts





## Entire MLS System Pending Contracts Analysis

### Pending Contracts by Month



Month	2022	2023	2024
January	306	227	<b>251</b>
February	348	316	<b>307</b>
March	396	368	<b>362</b>
April	463	417	<b>400</b>
May	493	407	<b>380</b>
June	417	347	<b>336</b>
July	372	318	<b>311</b>
August	331	284	
September	322	260	
October	265	226	
November	205	218	
December	173	211	

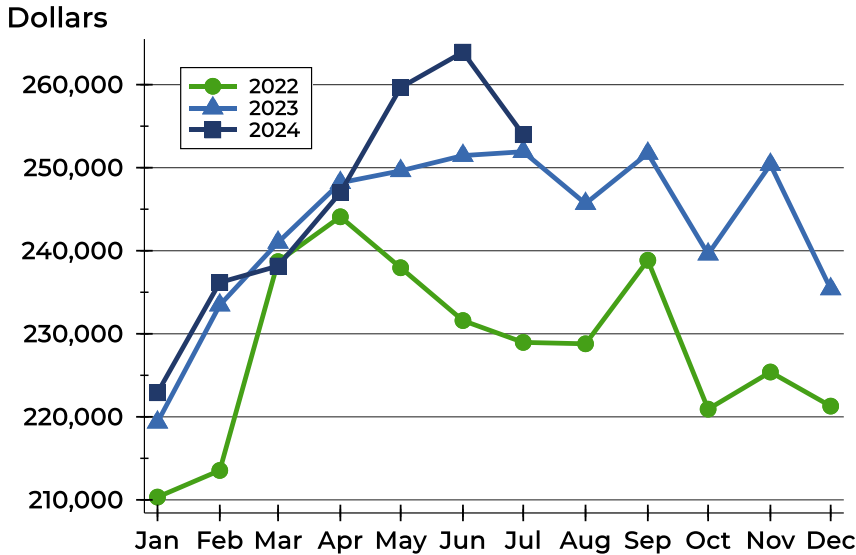
### Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	0	0.0%	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	8	2.6%	37,256	36,950	110	108	80.5%	91.7%
\$50,000-\$99,999	29	9.3%	78,952	82,500	76	72	97.5%	100.0%
\$100,000-\$124,999	15	4.8%	110,940	109,900	35	35	98.1%	100.0%
\$125,000-\$149,999	20	6.4%	136,270	135,000	42	22	96.8%	100.0%
\$150,000-\$174,999	22	7.1%	164,641	165,000	48	22	98.8%	100.0%
\$175,000-\$199,999	26	8.4%	185,481	185,000	42	10	98.9%	100.0%
\$200,000-\$249,999	56	18.0%	224,664	224,950	43	14	99.2%	100.0%
\$250,000-\$299,999	51	16.4%	275,562	275,000	20	10	99.6%	100.0%
\$300,000-\$399,999	47	15.1%	344,651	345,000	41	17	98.5%	100.0%
\$400,000-\$499,999	19	6.1%	437,271	430,000	34	15	98.2%	100.0%
\$500,000-\$749,999	13	4.2%	590,155	589,900	41	15	98.9%	100.0%
\$750,000-\$999,999	4	1.3%	863,000	829,000	10	4	100.0%	100.0%
\$1,000,000 and up	1	0.3%	1,299,000	1,299,000	141	141	92.9%	92.9%



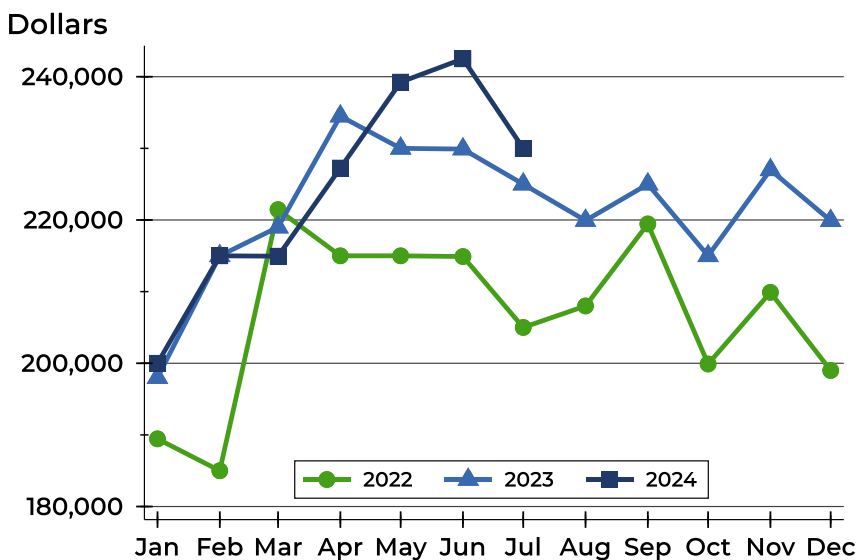
# Entire MLS System Pending Contracts Analysis

## Average Price



Month	2022	2023	2024
January	210,334	219,347	<b>222,900</b>
February	213,544	233,448	<b>236,184</b>
March	238,690	241,005	<b>238,158</b>
April	244,088	248,189	<b>247,003</b>
May	237,952	249,623	<b>259,657</b>
June	231,591	251,457	<b>263,913</b>
July	228,963	251,929	<b>253,975</b>
August	228,795	245,672	
September	238,856	251,716	
October	220,922	239,586	
November	225,397	250,379	
December	221,290	235,400	

## Median Price

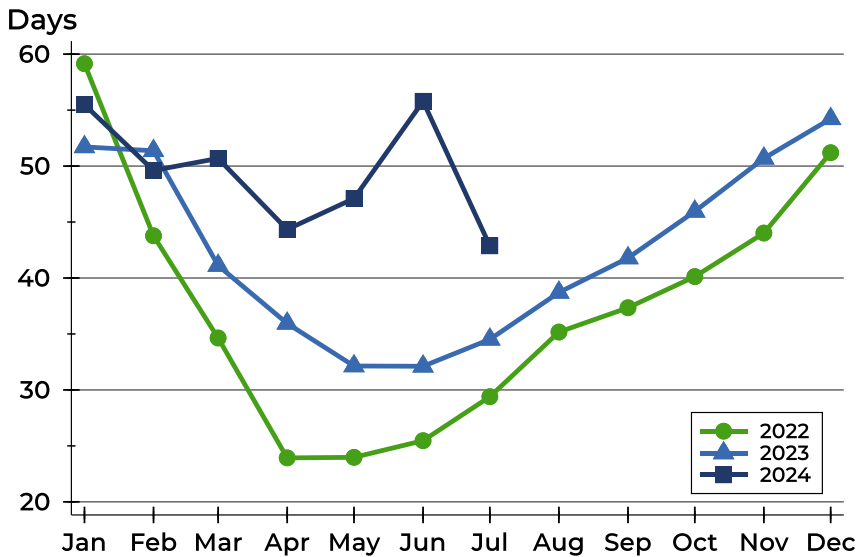


Month	2022	2023	2024
January	189,450	198,000	<b>200,000</b>
February	185,000	215,000	<b>215,000</b>
March	221,450	219,000	<b>214,950</b>
April	215,000	234,500	<b>227,250</b>
May	215,000	230,000	<b>239,250</b>
June	214,900	229,900	<b>242,500</b>
July	205,000	225,000	<b>230,000</b>
August	208,000	219,925	
September	219,450	225,000	
October	199,900	215,000	
November	209,900	227,000	
December	199,000	219,900	



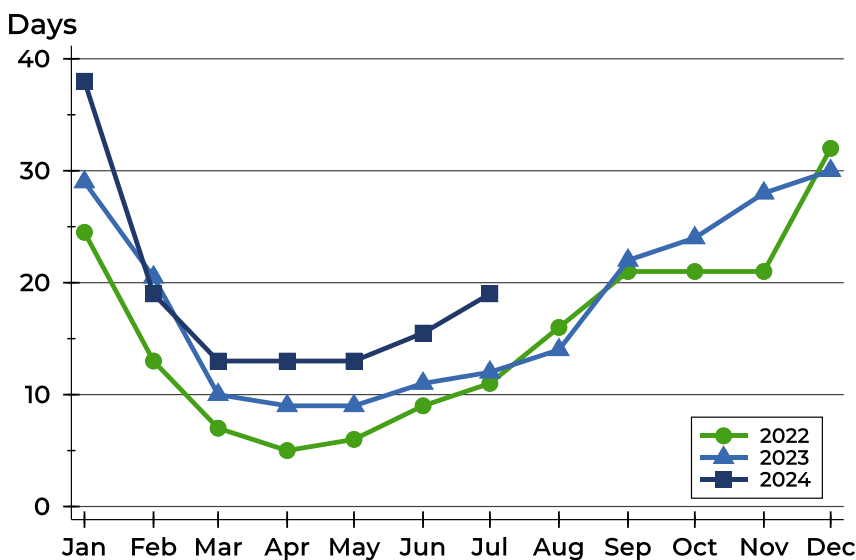
# Entire MLS System Pending Contracts Analysis

## Average DOM



Month	2022	2023	2024
January	59	52	55
February	44	51	50
March	35	41	51
April	24	36	44
May	24	32	47
June	25	32	56
July	29	35	43
August	35	39	35
September	37	42	37
October	40	46	40
November	44	51	44
December	51	54	51

## Median DOM



Month	2022	2023	2024
January	25	29	38
February	13	21	19
March	7	10	13
April	5	9	13
May	6	9	13
June	9	11	16
July	11	12	19
August	16	14	16
September	21	22	21
October	21	24	21
November	21	28	21
December	32	30	38