



**August
2024**

Flint Hills MLS Statistics



**FLINT HILLS
ASSOCIATION
OF REALTORS®**

Entire MLS System Housing Report



Market Overview

Flint Hills MLS Home Sales Rose in August

Total home sales in the Flint Hills MLS system rose by 4.5% last month to 208 units, compared to 199 units in August 2023. Total sales volume was \$54.6 million, up 11.9% from a year earlier.

The median sale price in August was \$248,750, up from \$230,000 a year earlier. Homes that sold in August were typically on the market for 15 days and sold for 100.0% of their list prices.

Flint Hills MLS Active Listings Up at End of August

The total number of active listings in the Flint Hills MLS system at the end of August was 450 units, up from 421 at the same point in 2023. This represents a 2.6 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$243,700.

During August, a total of 209 contracts were written up from 182 in August 2023. At the end of the month, there were 284 contracts still pending.

Report Contents

- Summary Statistics – Page 2
- Closed Listing Analysis – Page 3
- Active Listings Analysis – Page 7
- Months' Supply Analysis – Page 11
- New Listings Analysis – Page 12
- Contracts Written Analysis – Page 15
- Pending Contracts Analysis – Page 19

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Entire MLS System Summary Statistics

August MLS Statistics Three-year History		Current Month			Year-to-Date		
		2024	2023	2022	2024	2023	2022
Home Sales Change from prior year	208 4.5%	199 -24.0%	262 0.4%	1,443 -2.6%	1,482 -15.9%	1,763 -7.3%	
Active Listings Change from prior year	450 6.9%	421 1.2%	416 -12.4%	N/A	N/A	N/A	
Months' Supply Change from prior year	2.6 13.0%	2.3 21.1%	1.9 -9.5%	N/A	N/A	N/A	
New Listings Change from prior year	245 3.4%	237 -8.5%	259 -6.8%	1,864 0.4%	1,856 -13.0%	2,134 -10.0%	
Contracts Written Change from prior year	209 14.8%	182 -5.2%	192 -5.4%	1,522 -3.9%	1,583 -11.2%	1,782 -11.0%	
Pending Contracts Change from prior year	284 0.0%	284 -14.2%	331 -16.4%	N/A	N/A	N/A	
Sales Volume (1,000s) Change from prior year	54,612 11.9%	48,787 -15.3%	57,628 2.2%	352,888 2.2%	345,448 -11.5%	390,123 0.5%	
Average	Sale Price Change from prior year	262,559 7.1%	245,159 11.5%	219,954 1.8%	244,551 4.9%	233,096 5.3%	221,284 8.3%
	List Price of Actives Change from prior year	281,265 4.4%	269,336 6.7%	252,502 17.1%	N/A	N/A	N/A
	Days on Market Change from prior year	34 -10.5%	38 46.2%	26 -18.8%	46 17.9%	39 30.0%	30 -23.1%
	Percent of List Change from prior year	97.8% 0.9%	96.9% -1.1%	98.0% -0.3%	97.8% -0.1%	97.9% -1.0%	98.9% 0.2%
	Percent of Original Change from prior year	95.8% 0.7%	95.1% -1.6%	96.6% -0.4%	96.0% -0.2%	96.2% -1.5%	97.7% 0.1%
Median	Sale Price Change from prior year	248,750 8.2%	230,000 13.3%	203,000 0.7%	221,500 3.0%	215,000 7.5%	200,000 7.0%
	List Price of Actives Change from prior year	243,700 6.0%	230,000 9.5%	209,950 23.5%	N/A	N/A	N/A
	Days on Market Change from prior year	15 15.4%	13 30.0%	10 0.0%	16 23.1%	13 44.4%	9 -10.0%
	Percent of List Change from prior year	100.0% 0.6%	99.4% -0.6%	100.0% 0.0%	99.7% -0.3%	100.0% 0.0%	100.0% 0.0%
	Percent of Original Change from prior year	98.6% 0.6%	98.0% -0.6%	98.6% -0.7%	98.3% -0.5%	98.8% -1.2%	100.0% 0.0%

Note: Year-to-date statistics cannot be calculated for Active Listings, Months' Supply and Pending Contracts.



Entire MLS System Closed Listings Analysis

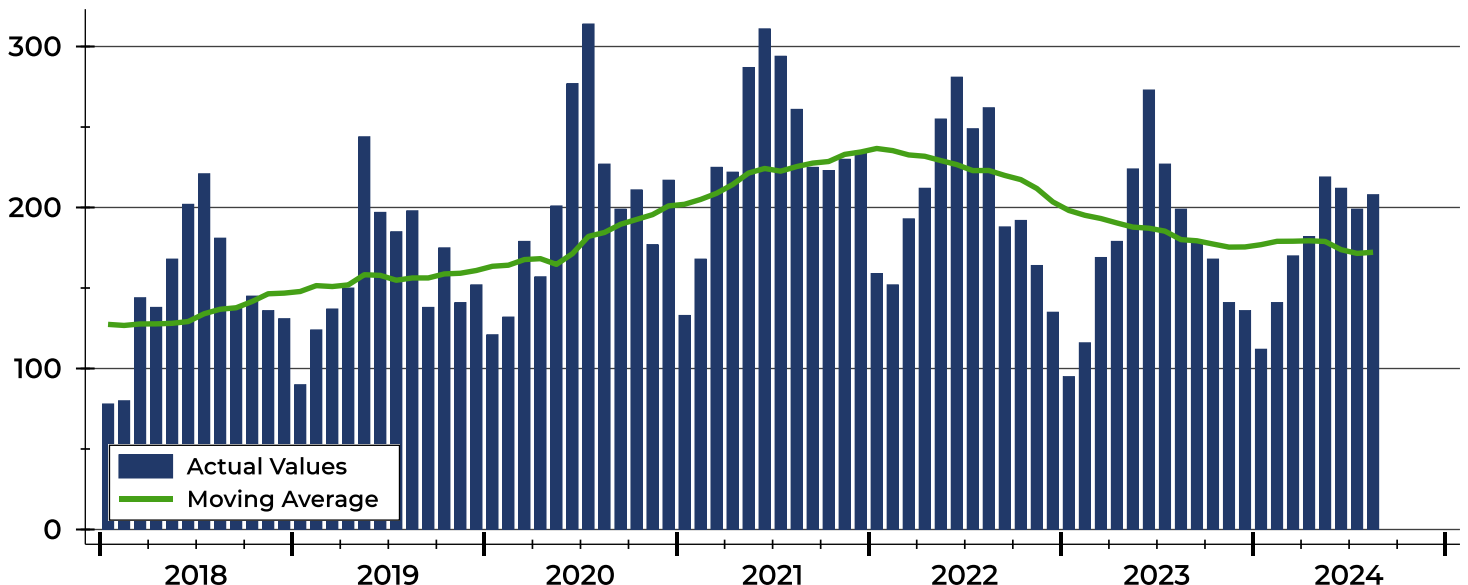
Summary Statistics for Closed Listings		2024	August 2023	Change	2024	Year-to-Date 2023	Change
Closed Listings		208	199	4.5%	1,443	1,482	-2.6%
Volume (1,000s)		54,612	48,787	11.9%	352,888	345,448	2.2%
Months' Supply		2.6	2.3	13.0%	N/A	N/A	N/A
Average	Sale Price	262,559	245,159	7.1%	244,551	233,096	4.9%
	Days on Market	34	38	-10.5%	46	39	17.9%
	Percent of List	97.8%	96.9%	0.9%	97.8%	97.9%	-0.1%
	Percent of Original	95.8%	95.1%	0.7%	96.0%	96.2%	-0.2%
Median	Sale Price	248,750	230,000	8.2%	221,500	215,000	3.0%
	Days on Market	15	13	15.4%	16	13	23.1%
	Percent of List	100.0%	99.4%	0.6%	99.7%	100.0%	-0.3%
	Percent of Original	98.6%	98.0%	0.6%	98.3%	98.8%	-0.5%

A total of 208 homes sold in the Flint Hills MLS system in August, up from 199 units in August 2023. Total sales volume rose to \$54.6 million compared to \$48.8 million in the previous year.

The median sales price in August was \$248,750, up 8.2% compared to the prior year. Median days on market was 15 days, down from 18 days in July, but up from 13 in August 2023.

History of Closed Listings

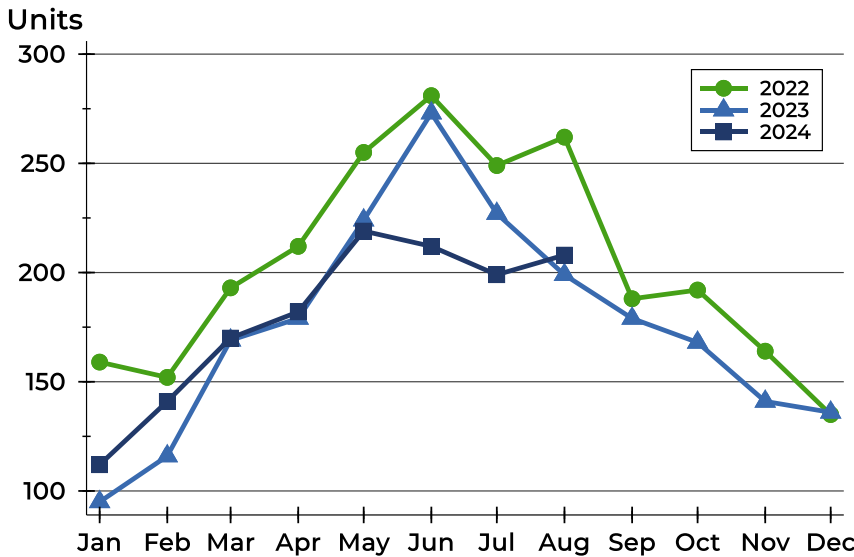
Units





Entire MLS System Closed Listings Analysis

Closed Listings by Month



Month	2022	2023	2024
January	159	95	112
February	152	116	141
March	193	169	170
April	212	179	182
May	255	224	219
June	281	273	212
July	249	227	199
August	262	199	208
September	188	179	
October	192	168	
November	164	141	
December	135	136	

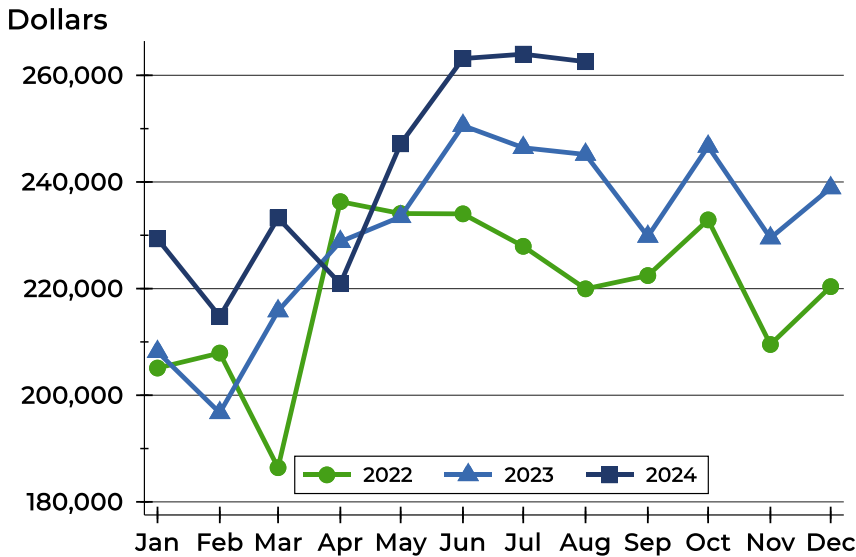
Closed Listings by Price Range

Price Range	Sales		Months' Supply	Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent		Average	Median	Avg.	Med.	Avg.	Med.	Avg.	Med.
Below \$25,000	2	1.0%	0.5	24,000	24,000	189	189	75.4%	75.4%	58.9%	58.9%
\$25,000-\$49,999	5	2.4%	1.6	36,400	35,000	78	32	86.2%	85.4%	75.3%	80.1%
\$50,000-\$99,999	12	5.8%	3.5	77,400	78,750	29	28	91.2%	91.8%	87.9%	86.6%
\$100,000-\$124,999	8	3.8%	2.5	111,125	112,500	30	27	98.7%	100.0%	97.4%	100.4%
\$125,000-\$149,999	8	3.8%	2.8	138,675	138,950	43	34	98.5%	100.0%	93.6%	95.3%
\$150,000-\$174,999	14	6.7%	1.9	162,750	163,800	41	29	98.0%	99.0%	96.6%	98.2%
\$175,000-\$199,999	22	10.6%	2.3	185,523	185,000	37	10	99.0%	100.0%	97.4%	100.0%
\$200,000-\$249,999	34	16.3%	1.9	222,656	220,000	22	9	98.3%	98.7%	97.2%	97.8%
\$250,000-\$299,999	42	20.2%	3.0	274,744	277,500	26	10	99.2%	100.0%	97.8%	100.0%
\$300,000-\$399,999	34	16.3%	3.0	346,265	343,750	40	24	98.4%	99.2%	97.0%	98.0%
\$400,000-\$499,999	17	8.2%	1.8	436,368	432,500	20	9	100.2%	100.0%	99.1%	100.0%
\$500,000-\$749,999	7	3.4%	3.6	564,685	550,000	40	11	98.6%	100.0%	96.7%	100.0%
\$750,000-\$999,999	2	1.0%	8.0	820,750	820,750	2	2	99.1%	99.1%	99.1%	99.1%
\$1,000,000 and up	1	0.5%	28.0	1,200,000	1,200,000	141	141	92.4%	92.4%	85.8%	85.8%



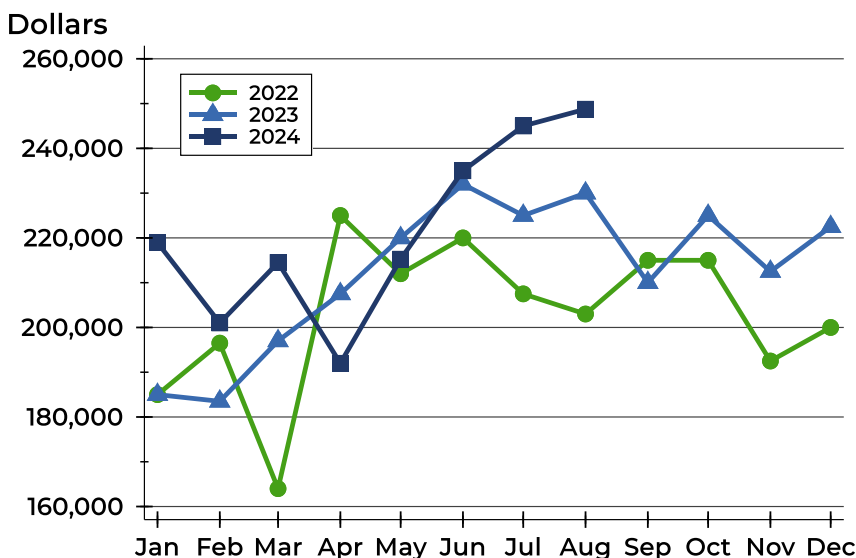
Entire MLS System Closed Listings Analysis

Average Price



Month	2022	2023	2024
January	205,099	208,160	229,336
February	207,913	196,703	214,774
March	186,409	215,804	233,252
April	236,310	228,800	220,924
May	234,084	233,474	247,161
June	234,019	250,577	263,143
July	227,936	246,419	263,975
August	219,954	245,159	262,559
September	222,446	229,777	
October	232,894	246,666	
November	209,518	229,481	
December	220,369	238,873	

Median Price

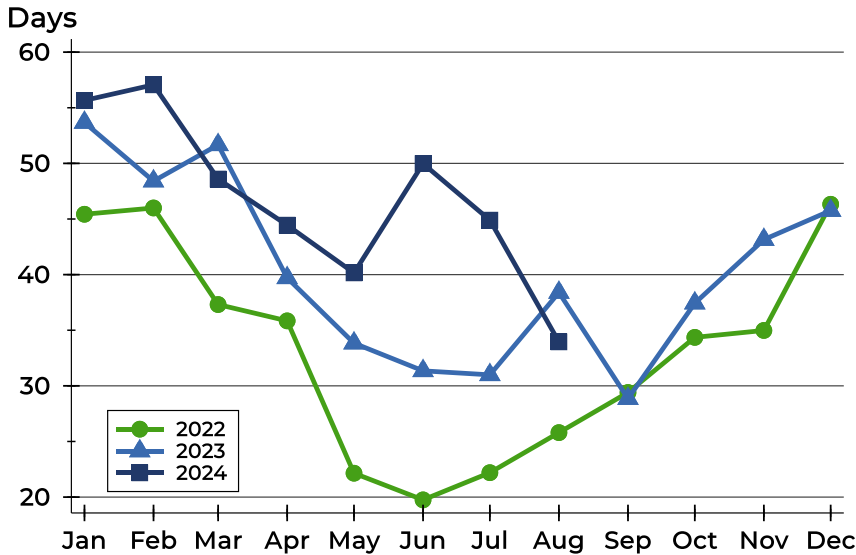


Month	2022	2023	2024
January	185,000	185,000	218,950
February	196,500	183,500	201,000
March	164,000	197,000	214,500
April	225,000	207,500	192,000
May	212,000	220,000	215,250
June	220,000	232,000	235,000
July	207,500	225,000	245,000
August	203,000	230,000	248,750
September	215,000	210,000	
October	215,000	225,000	
November	192,500	212,500	
December	200,000	222,500	



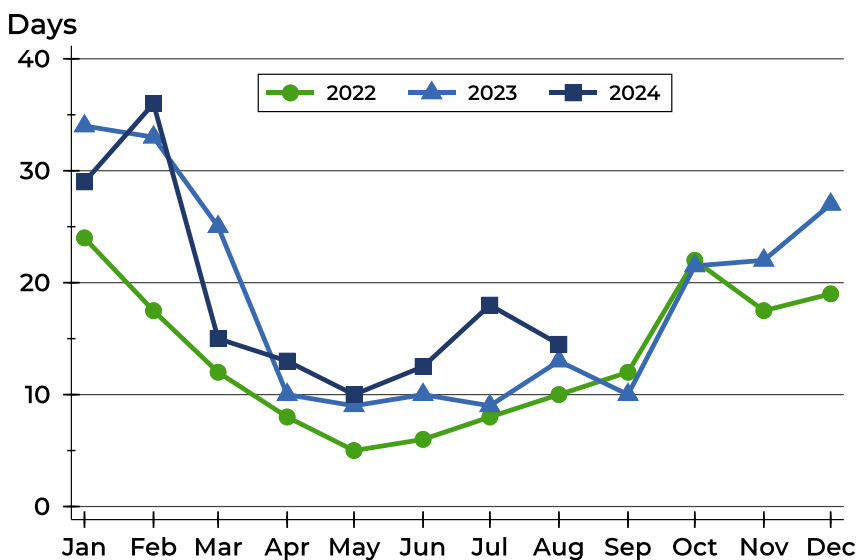
Entire MLS System Closed Listings Analysis

Average DOM



Month	2022	2023	2024
January	45	54	56
February	46	48	57
March	37	52	49
April	36	40	44
May	22	34	40
June	20	31	50
July	22	31	45
August	26	38	34
September	29	29	
October	34	37	
November	35	43	
December	46	46	

Median DOM



Month	2022	2023	2024
January	24	34	29
February	18	33	36
March	12	25	15
April	8	10	13
May	5	9	10
June	6	10	13
July	8	9	18
August	10	13	15
September	12	10	
October	22	22	
November	18	22	
December	19	27	



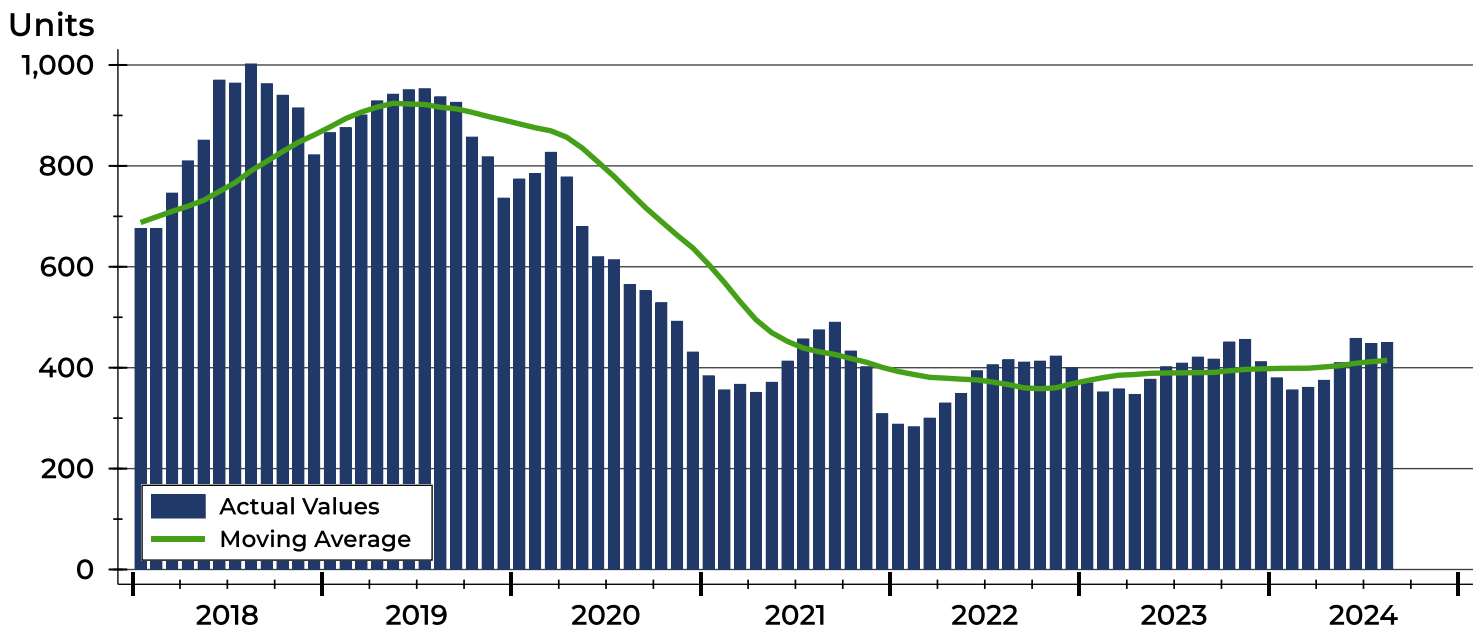
Entire MLS System Active Listings Analysis

Summary Statistics for Active Listings		2024	End of August 2023	Change
Active Listings		450	421	6.9%
Volume (1,000s)		126,569	113,391	11.6%
Months' Supply		2.6	2.3	13.0%
Average	List Price	281,265	269,336	4.4%
	Days on Market	69	75	-8.0%
	Percent of Original	97.3%	97.0%	0.3%
Median	List Price	243,700	230,000	6.0%
	Days on Market	47	52	-9.6%
	Percent of Original	100.0%	100.0%	0.0%

A total of 450 homes were available for sale in the Flint Hills MLS system at the end of August. This represents a 2.6 months' supply of active listings.

The median list price of homes on the market at the end of August was \$243,700, up 6.0% from 2023. The typical time on market for active listings was 47 days, down from 52 days a year earlier.

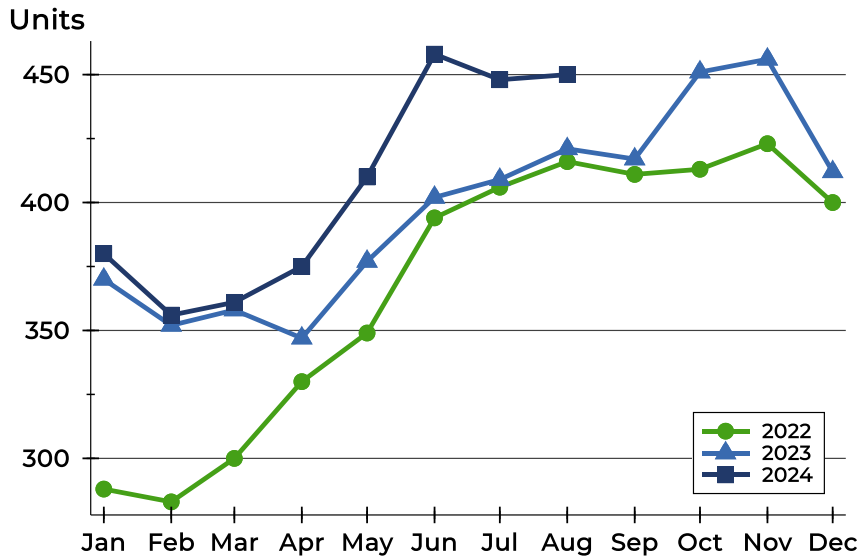
History of Active Listings





Entire MLS System Active Listings Analysis

Active Listings by Month



Month	2022	2023	2024
January	288	370	380
February	283	352	356
March	300	358	361
April	330	347	375
May	349	377	410
June	394	402	458
July	406	409	448
August	416	421	450
September	411	417	
October	413	451	
November	423	456	
December	400	412	

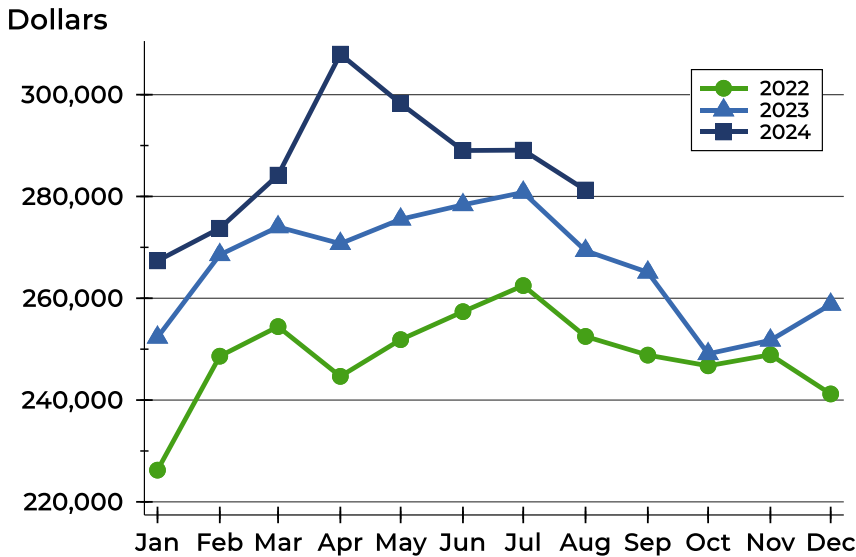
Active Listings by Price Range

Price Range	Active Listings Number	Active Listings Percent	Months' Supply	List Price Average	List Price Median	Days on Market Avg.	Days on Market Med.	Price as % of Orig. Avg.	Price as % of Orig. Med.
Below \$25,000	1	0.2%	0.5	20,000	20,000	198	198	100.0%	100.0%
\$25,000-\$49,999	7	1.6%	1.6	44,964	45,900	82	30	91.2%	100.0%
\$50,000-\$99,999	46	10.2%	3.5	76,777	75,500	88	47	95.8%	100.0%
\$100,000-\$124,999	25	5.6%	2.5	113,924	115,000	59	55	95.3%	100.0%
\$125,000-\$149,999	37	8.2%	2.8	136,216	135,000	63	31	98.2%	100.0%
\$150,000-\$174,999	27	6.0%	1.9	162,904	162,900	66	67	98.4%	100.0%
\$175,000-\$199,999	36	8.0%	2.3	188,283	188,500	65	41	97.9%	100.0%
\$200,000-\$249,999	55	12.2%	1.9	227,914	228,000	67	61	97.2%	98.0%
\$250,000-\$299,999	75	16.7%	3.0	276,427	275,900	59	45	97.7%	100.0%
\$300,000-\$399,999	82	18.2%	3.0	350,704	349,475	67	47	98.1%	100.0%
\$400,000-\$499,999	18	4.0%	1.8	439,425	427,500	64	13	97.4%	100.0%
\$500,000-\$749,999	24	5.3%	3.6	580,697	567,000	63	34	98.5%	100.0%
\$750,000-\$999,999	10	2.2%	8.0	859,190	864,500	92	115	92.4%	95.9%
\$1,000,000 and up	7	1.6%	28.0	1,596,429	1,350,000	127	40	98.3%	100.0%



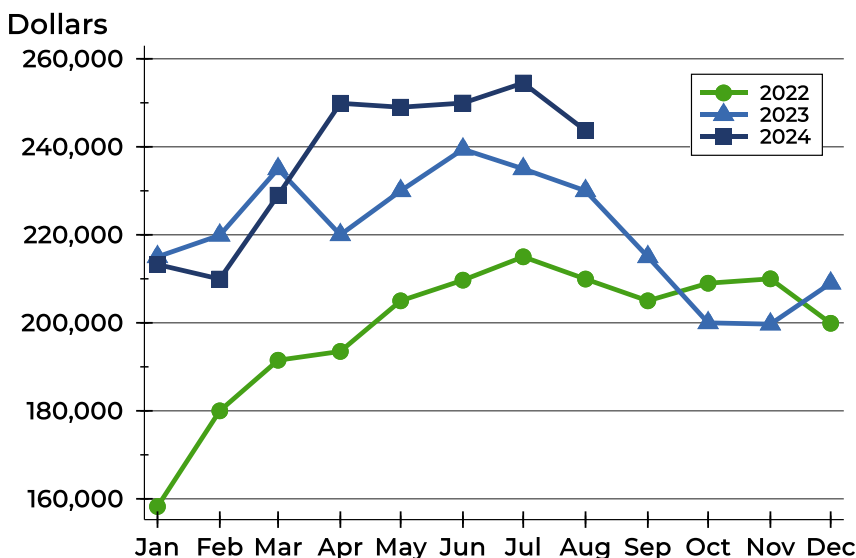
Entire MLS System Active Listings Analysis

Average Price



Month	2022	2023	2024
January	226,233	252,323	267,351
February	248,619	268,538	273,748
March	254,438	274,015	284,187
April	244,659	270,729	307,959
May	251,870	275,521	298,243
June	257,371	278,352	289,030
July	262,496	280,794	289,102
August	252,502	269,336	281,265
September	248,830	265,105	
October	246,733	249,087	
November	248,900	251,743	
December	241,203	258,786	

Median Price

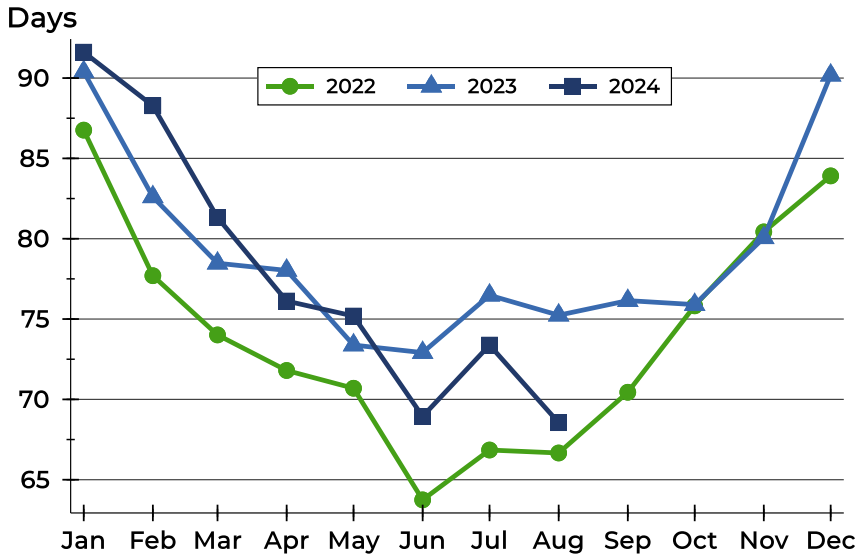


Month	2022	2023	2024
January	158,250	215,000	213,250
February	180,000	219,900	209,950
March	191,500	235,000	229,000
April	193,500	220,000	249,900
May	205,000	230,000	249,000
June	209,700	239,450	249,950
July	215,000	235,000	254,500
August	209,950	230,000	243,700
September	205,000	215,000	
October	209,000	199,999	
November	210,000	199,700	
December	199,900	209,000	



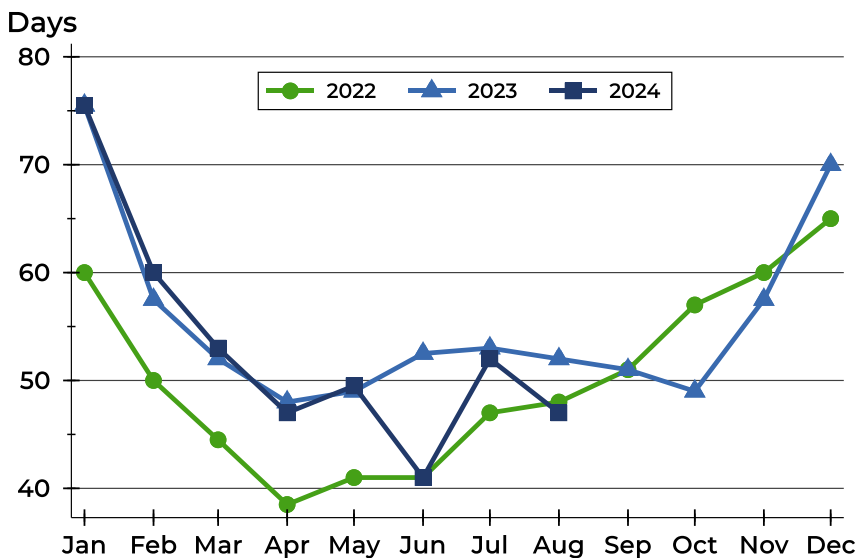
Entire MLS System Active Listings Analysis

Average DOM



Month	2022	2023	2024
January	87	90	92
February	78	83	88
March	74	78	81
April	72	78	76
May	71	73	75
June	64	73	69
July	67	76	73
August	67	75	69
September	70	76	
October	76	76	
November	80	80	
December	84	90	

Median DOM

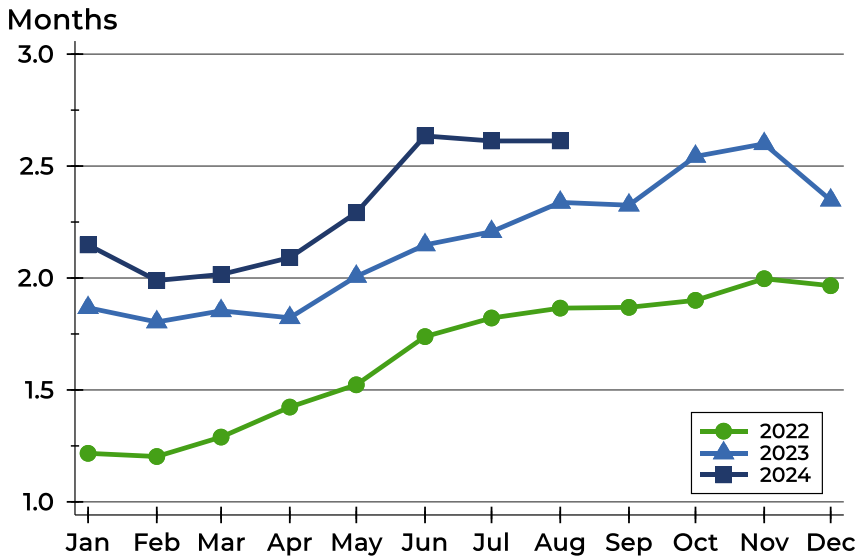


Month	2022	2023	2024
January	60	76	76
February	50	58	60
March	45	52	53
April	39	48	47
May	41	49	50
June	41	53	41
July	47	53	52
August	48	52	47
September	51	51	
October	57	49	
November	60	58	
December	65	70	



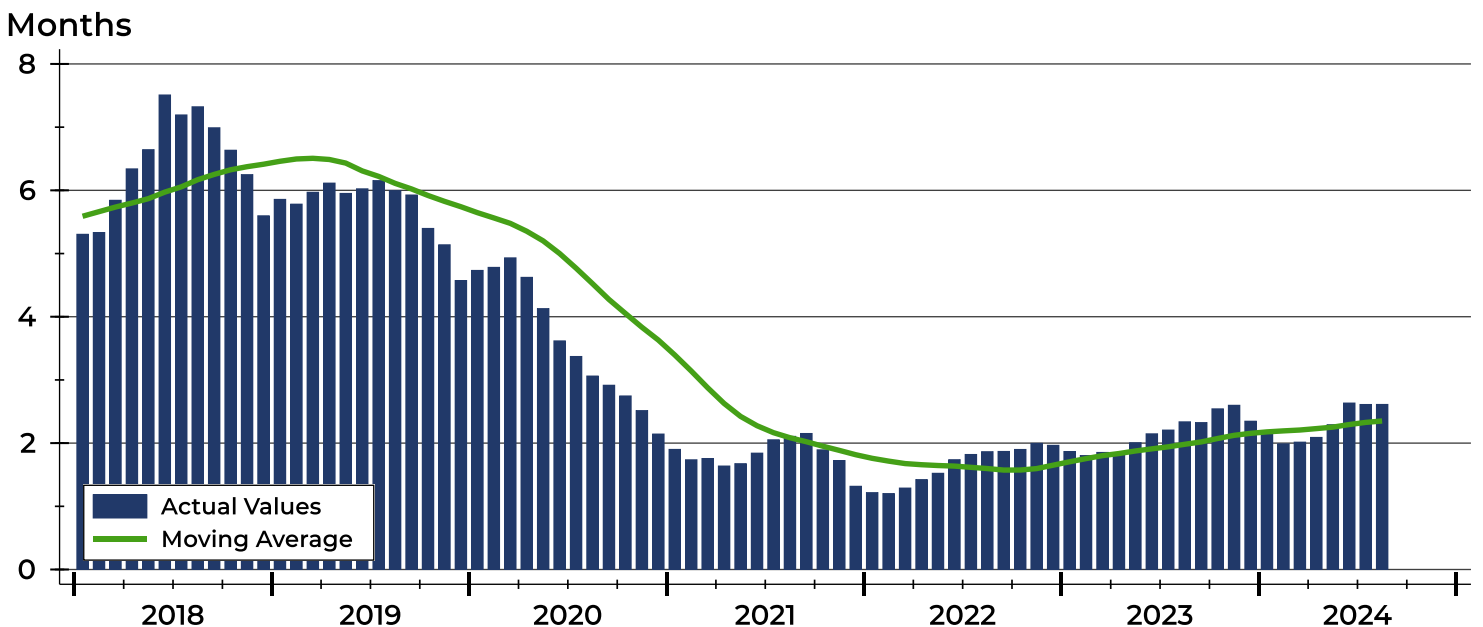
Entire MLS System Months' Supply Analysis

Months' Supply by Month



Month	2022	2023	2024
January	1.2	1.9	2.1
February	1.2	1.8	2.0
March	1.3	1.9	2.0
April	1.4	1.8	2.1
May	1.5	2.0	2.3
June	1.7	2.1	2.6
July	1.8	2.2	2.6
August	1.9	2.3	2.6
September	1.9	2.3	
October	1.9	2.5	
November	2.0	2.6	
December	2.0	2.3	

History of Month's Supply





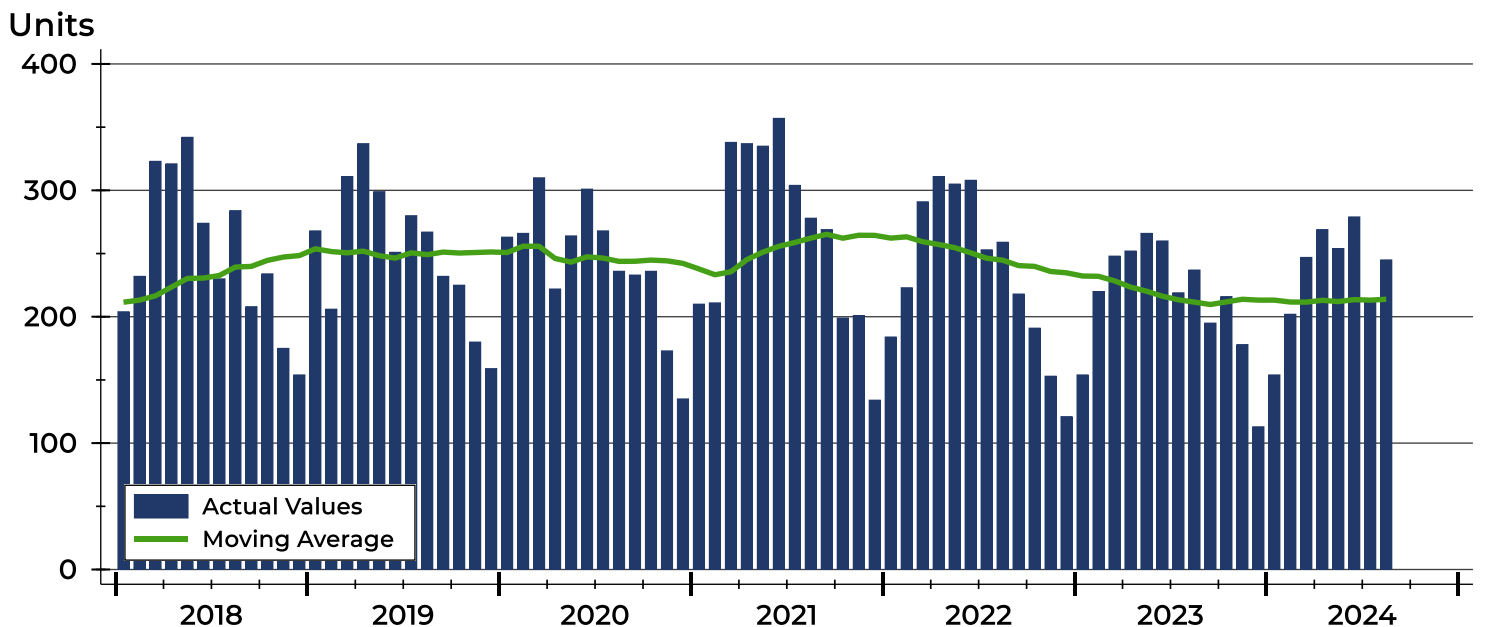
Entire MLS System New Listings Analysis

Summary Statistics for New Listings		2024	August 2023	Change
Current Month	New Listings	245	237	3.4%
	Volume (1,000s)	65,663	55,317	18.7%
	Average List Price	268,012	233,406	14.8%
	Median List Price	240,000	209,900	14.3%
Year-to-Date	New Listings	1,864	1,856	0.4%
	Volume (1,000s)	497,573	462,156	7.7%
	Average List Price	266,938	249,007	7.2%
	Median List Price	244,450	225,000	8.6%

A total of 245 new listings were added in the Flint Hills MLS system during August, up 3.4% from the same month in 2023. Year-to-date the Flint Hills MLS system has seen 1,864 new listings.

The median list price of these homes was \$240,000 up from \$209,900 in 2023.

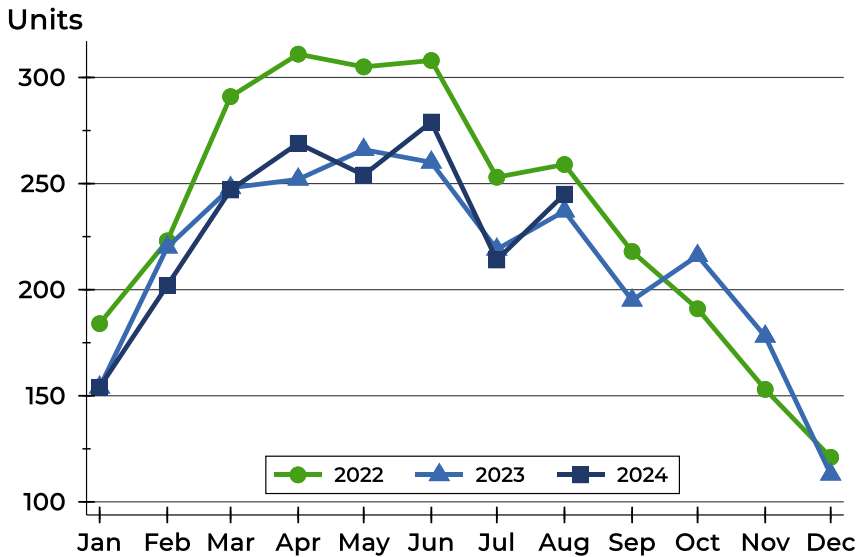
History of New Listings





Entire MLS System New Listings Analysis

New Listings by Month



Month	2022	2023	2024
January	184	154	154
February	223	220	202
March	291	248	247
April	311	252	269
May	305	266	254
June	308	260	279
July	253	219	214
August	259	237	245
September	218	195	
October	191	216	
November	153	178	
December	121	113	

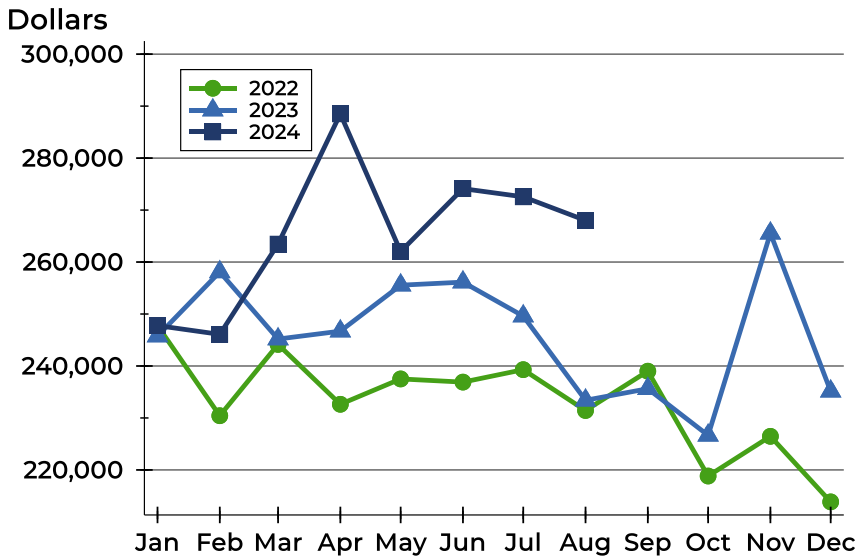
New Listings by Price Range

Price Range	New Listings		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	19,900	19,900	12	12	49.9%	49.9%
\$25,000-\$49,999	4	1.6%	44,963	47,450	22	24	100.0%	100.0%
\$50,000-\$99,999	16	6.5%	71,541	67,000	15	15	99.9%	100.0%
\$100,000-\$124,999	11	4.5%	117,082	117,000	16	14	99.7%	100.0%
\$125,000-\$149,999	23	9.4%	138,965	139,000	20	24	98.8%	100.0%
\$150,000-\$174,999	13	5.3%	159,938	159,900	13	12	99.8%	100.0%
\$175,000-\$199,999	25	10.2%	188,260	189,000	12	9	99.3%	100.0%
\$200,000-\$249,999	33	13.5%	225,212	225,000	12	6	99.5%	100.0%
\$250,000-\$299,999	51	20.8%	271,786	269,900	15	12	99.4%	100.0%
\$300,000-\$399,999	35	14.3%	350,840	349,900	14	13	98.9%	100.0%
\$400,000-\$499,999	14	5.7%	433,089	419,450	11	11	99.5%	100.0%
\$500,000-\$749,999	15	6.1%	586,539	559,900	15	15	99.1%	100.0%
\$750,000-\$999,999	2	0.8%	882,450	882,450	17	17	100.0%	100.0%
\$1,000,000 and up	2	0.8%	1,425,000	1,425,000	17	17	100.0%	100.0%



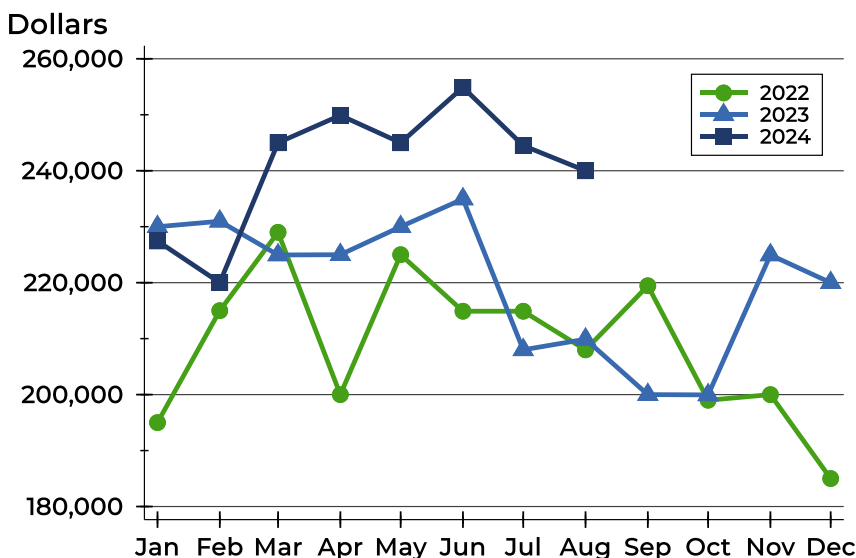
Entire MLS System New Listings Analysis

Average Price



Month	2022	2023	2024
January	247,779	245,756	247,774
February	230,433	258,094	246,093
March	244,155	245,187	263,458
April	232,630	246,706	288,504
May	237,514	255,552	262,032
June	236,901	256,138	274,119
July	239,297	249,603	272,546
August	231,437	233,406	268,012
September	239,001	235,628	
October	218,831	226,659	
November	226,467	265,542	
December	213,857	235,142	

Median Price



Month	2022	2023	2024
January	195,000	230,000	227,450
February	215,000	230,975	220,000
March	229,000	224,950	245,000
April	200,000	225,000	249,900
May	225,000	230,000	245,000
June	214,900	234,950	254,900
July	214,900	208,000	244,500
August	208,000	209,900	240,000
September	219,450	200,000	
October	199,000	199,950	
November	200,000	224,950	
December	185,000	220,000	



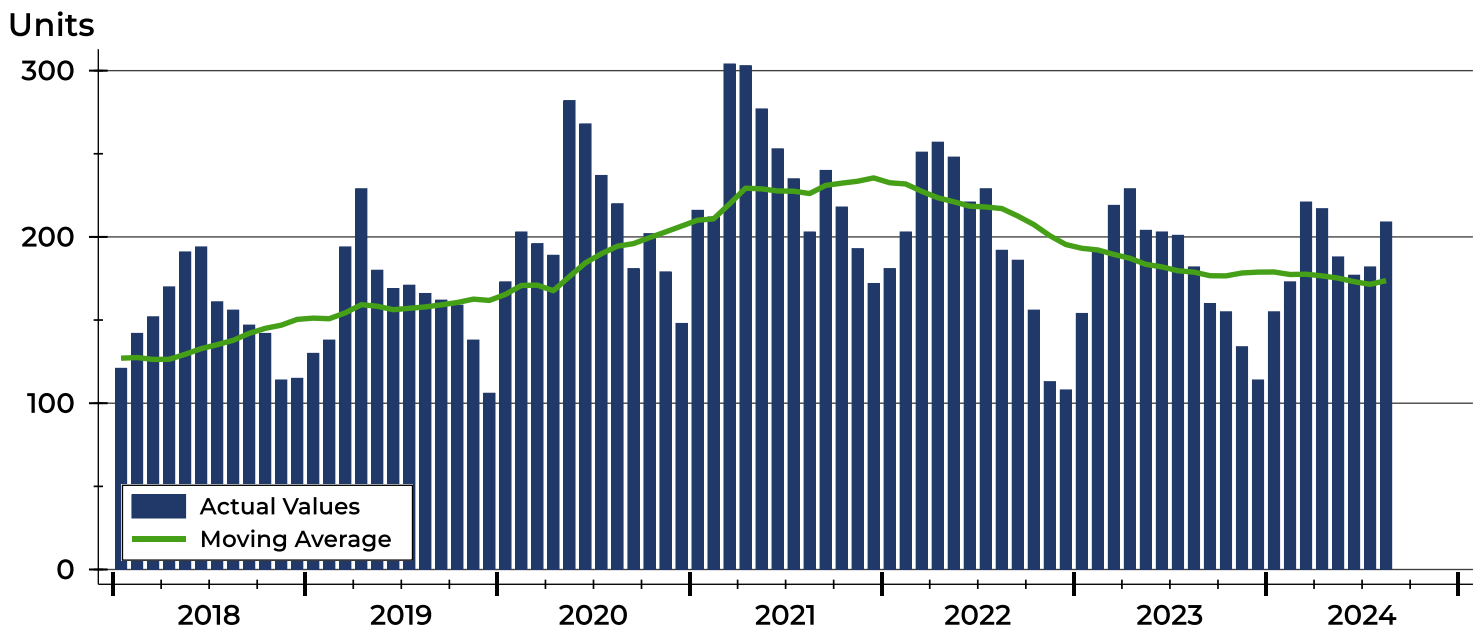
Entire MLS System Contracts Written Analysis

Summary Statistics for Contracts Written		2024	August 2023	Change	2024	Year-to-Date 2023	Change
Contracts Written		209	182	14.8%	1,522	1,583	-3.9%
Volume (1,000s)		56,587	44,141	28.2%	385,823	376,686	2.4%
Average	Sale Price	270,753	242,533	11.6%	253,497	237,957	6.5%
	Days on Market	46	35	31.4%	45	36	25.0%
	Percent of Original	96.9%	96.8%	0.1%	96.4%	96.5%	-0.1%
Median	Sale Price	250,000	223,950	11.6%	230,000	219,000	5.0%
	Days on Market	27	16	68.8%	16	12	33.3%
	Percent of Original	100.0%	98.1%	1.9%	98.8%	99.0%	-0.2%

A total of 209 contracts for sale were written in the Flint Hills MLS system during the month of August, up from 182 in 2023. The median list price of these homes was \$250,000, up from \$223,950 the prior year.

Half of the homes that went under contract in August were on the market less than 27 days, compared to 16 days in August 2023.

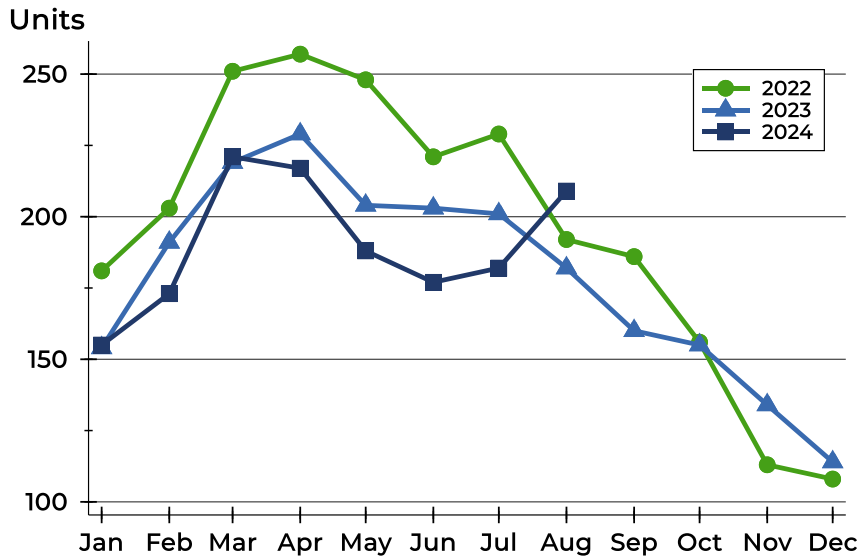
History of Contracts Written





Entire MLS System Contracts Written Analysis

Contracts Written by Month



Month	2022	2023	2024
January	181	154	155
February	203	191	173
March	251	219	221
April	257	229	217
May	248	204	188
June	221	203	177
July	229	201	182
August	192	182	209
September	186	160	
October	156	155	
November	113	134	
December	108	114	

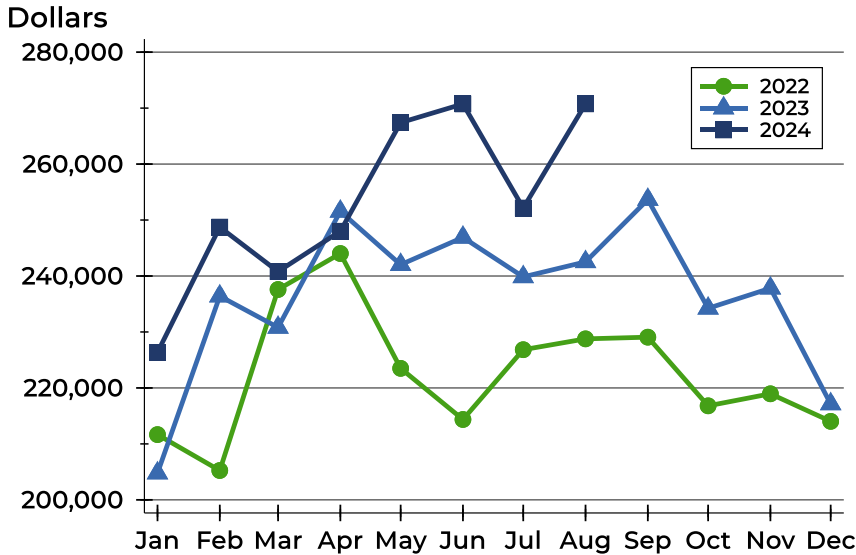
Contracts Written by Price Range

Price Range	Contracts Written		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.5%	19,900	19,900	12	12	49.9%	49.9%
\$25,000-\$49,999	2	1.0%	40,000	40,000	53	53	90.9%	90.9%
\$50,000-\$99,999	10	4.8%	72,010	69,900	38	21	91.3%	99.4%
\$100,000-\$124,999	8	3.8%	118,400	117,450	48	12	93.8%	100.0%
\$125,000-\$149,999	16	7.7%	141,613	140,950	31	21	99.2%	100.0%
\$150,000-\$174,999	13	6.2%	160,869	159,900	34	28	97.0%	100.0%
\$175,000-\$199,999	19	9.1%	185,410	185,000	24	8	98.4%	100.0%
\$200,000-\$249,999	32	15.3%	227,105	227,250	24	8	99.6%	100.0%
\$250,000-\$299,999	50	23.9%	273,406	269,950	62	47	97.3%	98.3%
\$300,000-\$399,999	35	16.7%	351,340	349,900	54	47	96.7%	100.0%
\$400,000-\$499,999	8	3.8%	453,750	469,500	49	24	99.1%	100.0%
\$500,000-\$749,999	13	6.2%	607,600	595,000	45	29	97.1%	100.0%
\$750,000-\$999,999	1	0.5%	927,000	927,000	87	87	93.9%	93.9%
\$1,000,000 and up	1	0.5%	1,250,000	1,250,000	445	445	66.7%	66.7%



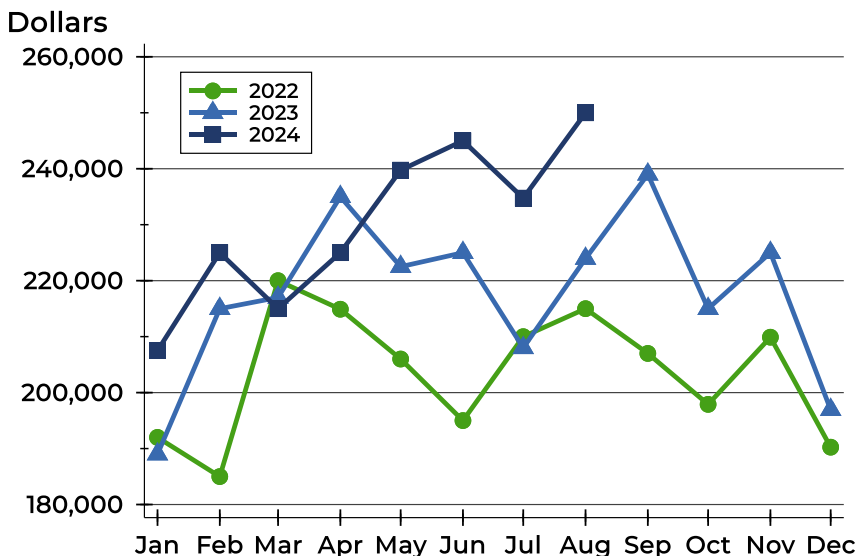
Entire MLS System Contracts Written Analysis

Average Price



Month	2022	2023	2024
January	211,664	204,779	226,349
February	205,247	236,402	248,742
March	237,592	230,814	240,795
April	244,018	251,547	248,004
May	223,500	242,026	267,412
June	214,364	246,905	270,745
July	226,836	239,842	252,150
August	228,770	242,533	270,753
September	229,072	253,663	
October	216,807	234,231	
November	218,954	237,818	
December	214,032	217,136	

Median Price

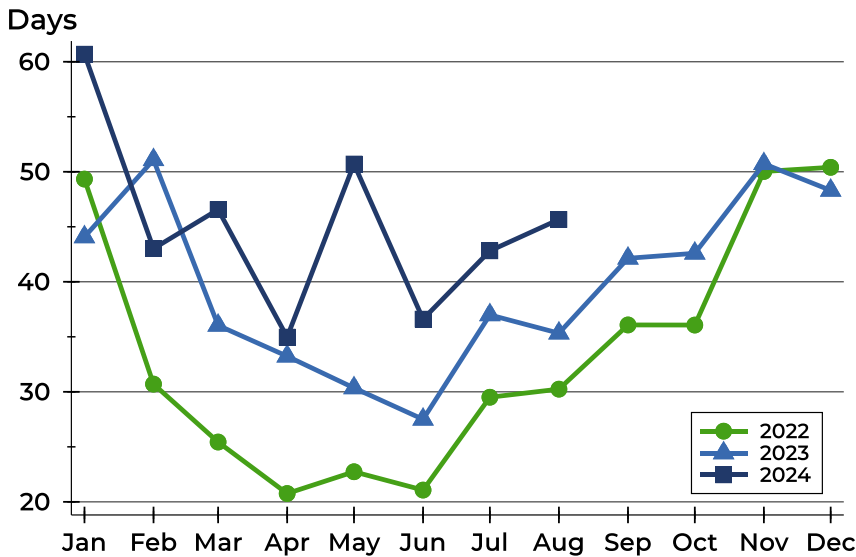


Month	2022	2023	2024
January	192,000	189,000	207,500
February	185,000	215,000	225,000
March	220,000	217,000	215,000
April	214,900	235,000	225,000
May	206,000	222,500	239,750
June	195,000	225,000	245,000
July	210,000	208,000	234,750
August	215,000	223,950	250,000
September	207,000	239,000	
October	197,900	215,000	
November	209,900	225,000	
December	190,250	196,950	



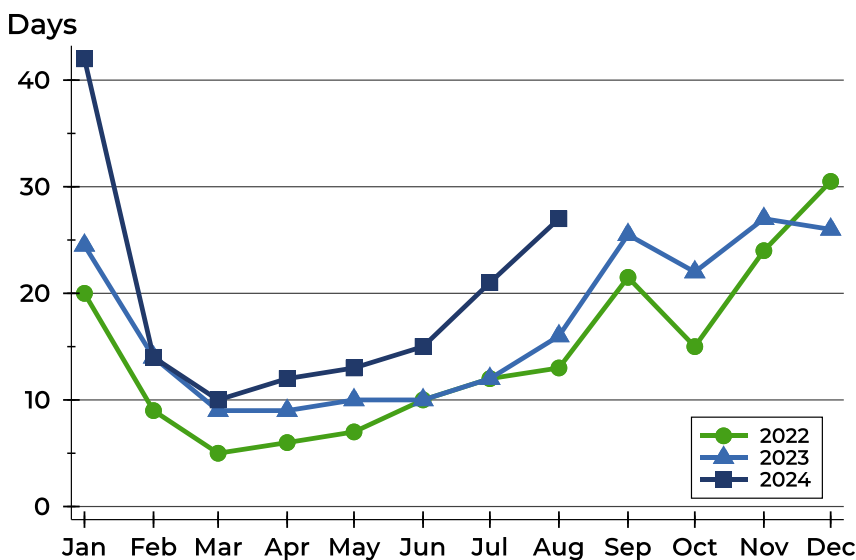
Entire MLS System Contracts Written Analysis

Average DOM



Month	2022	2023	2024
January	49	44	61
February	31	51	43
March	25	36	47
April	21	33	35
May	23	30	51
June	21	28	37
July	30	37	43
August	30	35	46
September	36	42	
October	36	43	
November	50	51	
December	50	48	

Median DOM



Month	2022	2023	2024
January	20	25	42
February	9	14	14
March	5	9	10
April	6	9	12
May	7	10	13
June	10	10	15
July	12	12	21
August	13	16	27
September	22	26	
October	15	22	
November	24	27	
December	31	26	



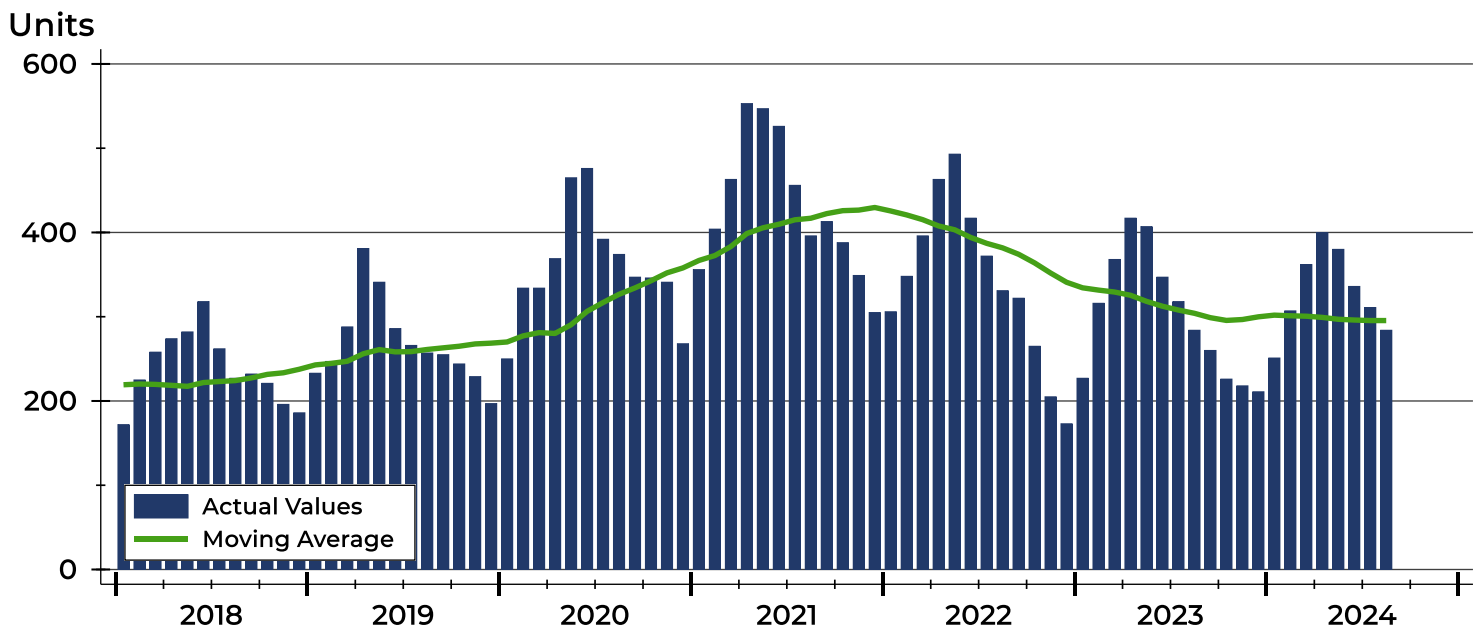
Entire MLS System Pending Contracts Analysis

Summary Statistics for Pending Contracts		2024	End of August 2023	Change
Pending Contracts		284	284	0.0%
Volume (1,000s)		77,191	69,771	10.6%
Average	List Price	271,799	245,672	10.6%
	Days on Market	45	39	15.4%
	Percent of Original	97.9%	98.3%	-0.4%
Median	List Price	249,950	219,925	13.7%
	Days on Market	24	14	71.4%
	Percent of Original	100.0%	100.0%	0.0%

A total of 284 listings in the Flint Hills MLS system had contracts pending at the end of August, the same number of contracts pending at the end of August 2023.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

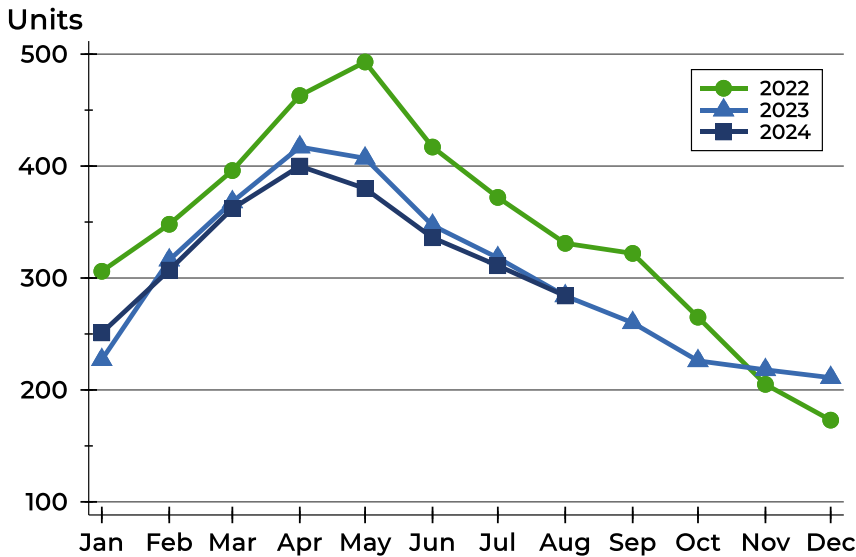
History of Pending Contracts





Entire MLS System Pending Contracts Analysis

Pending Contracts by Month



Month	2022	2023	2024
January	306	227	251
February	348	316	307
March	396	368	362
April	463	417	400
May	493	407	380
June	417	347	336
July	372	318	311
August	331	284	284
September	322	260	
October	265	226	
November	205	218	
December	173	211	

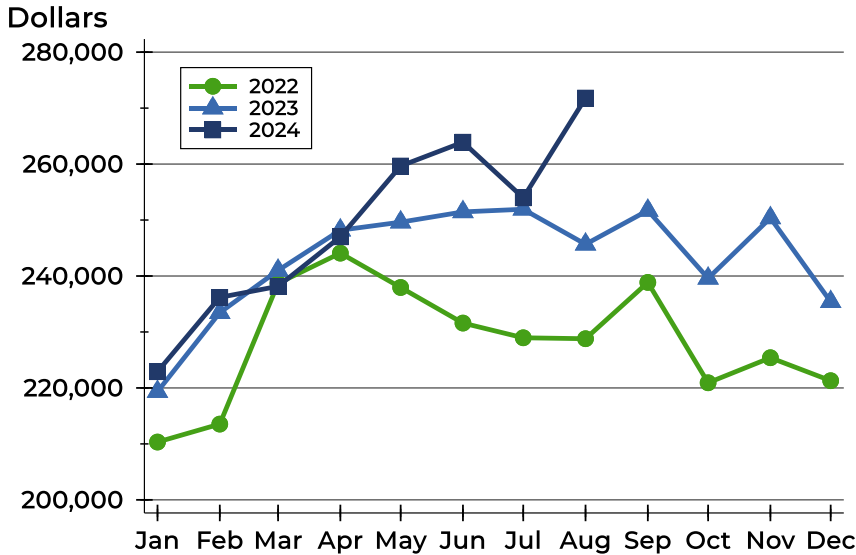
Pending Contracts by Price Range

Price Range	Pending Contracts		List Price		Days on Market		Price as % of Orig.	
	Number	Percent	Average	Median	Avg.	Med.	Avg.	Med.
Below \$25,000	1	0.4%	19,900	19,900	12	12	49.9%	49.9%
\$25,000-\$49,999	3	1.1%	36,333	35,000	42	48	93.9%	100.0%
\$50,000-\$99,999	15	5.3%	73,607	70,000	45	21	94.1%	100.0%
\$100,000-\$124,999	9	3.2%	116,356	115,900	40	14	98.1%	100.0%
\$125,000-\$149,999	24	8.5%	138,608	137,900	34	21	98.8%	100.0%
\$150,000-\$174,999	17	6.0%	161,771	160,000	38	27	97.4%	100.0%
\$175,000-\$199,999	20	7.0%	185,935	187,000	34	13	99.0%	100.0%
\$200,000-\$249,999	53	18.7%	225,996	227,000	31	8	99.6%	100.0%
\$250,000-\$299,999	60	21.1%	273,135	269,900	54	40	98.0%	100.0%
\$300,000-\$399,999	47	16.5%	349,252	349,000	51	43	97.5%	100.0%
\$400,000-\$499,999	14	4.9%	452,493	469,500	48	32	99.8%	100.0%
\$500,000-\$749,999	18	6.3%	612,650	609,950	45	33	98.0%	100.0%
\$750,000-\$999,999	2	0.7%	861,000	861,000	58	58	97.0%	97.0%
\$1,000,000 and up	1	0.4%	1,250,000	1,250,000	445	445	66.7%	66.7%



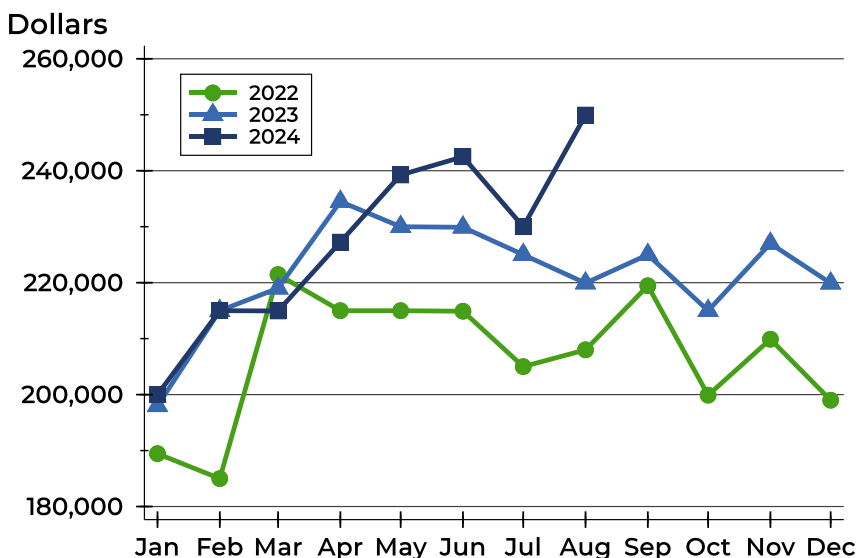
Entire MLS System Pending Contracts Analysis

Average Price



Month	2022	2023	2024
January	210,334	219,347	222,900
February	213,544	233,448	236,184
March	238,690	241,005	238,158
April	244,088	248,189	247,003
May	237,952	249,623	259,657
June	231,591	251,457	263,913
July	228,963	251,929	253,975
August	228,795	245,672	271,799
September	238,856	251,716	
October	220,922	239,586	
November	225,397	250,379	
December	221,290	235,400	

Median Price

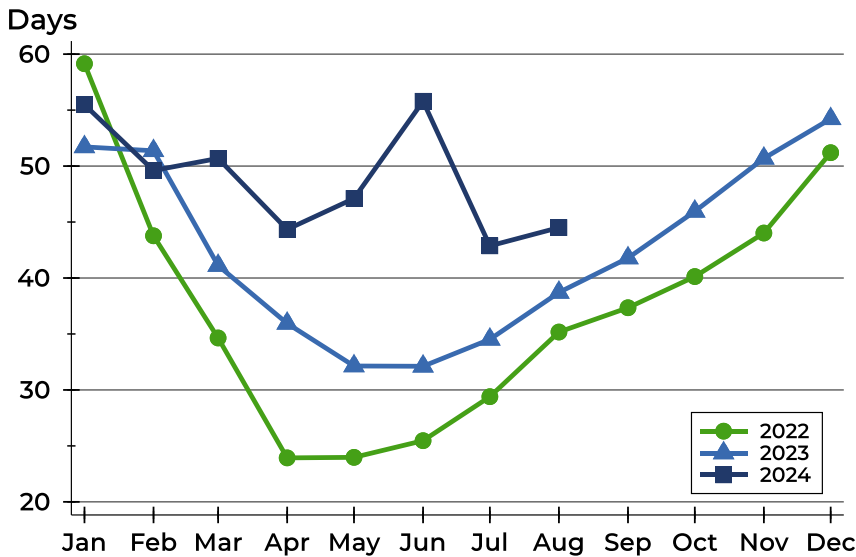


Month	2022	2023	2024
January	189,450	198,000	200,000
February	185,000	215,000	215,000
March	221,450	219,000	214,950
April	215,000	234,500	227,250
May	215,000	230,000	239,250
June	214,900	229,900	242,500
July	205,000	225,000	230,000
August	208,000	219,925	249,950
September	219,450	225,000	
October	199,900	215,000	
November	209,900	227,000	
December	199,000	219,900	



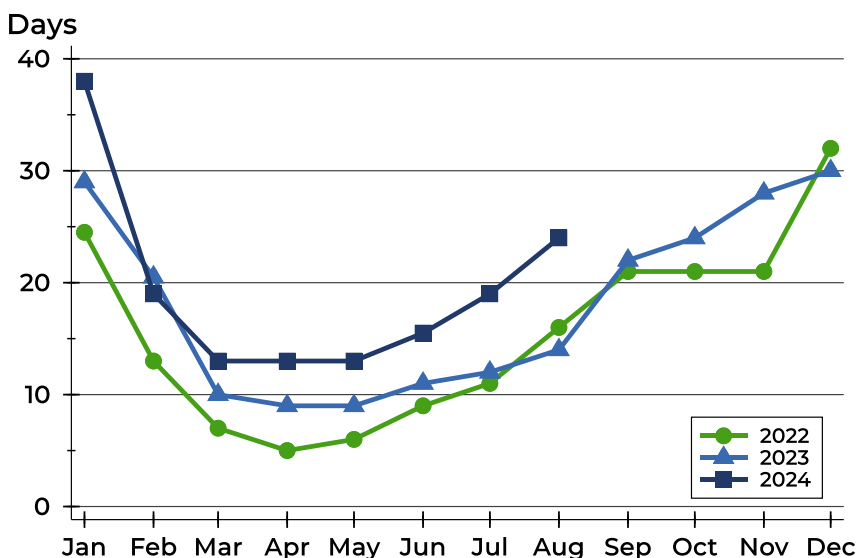
Entire MLS System Pending Contracts Analysis

Average DOM



Month	2022	2023	2024
January	59	52	55
February	44	51	50
March	35	41	51
April	24	36	44
May	24	32	47
June	25	32	56
July	29	35	43
August	35	39	45
September	37	42	
October	40	46	
November	44	51	
December	51	54	

Median DOM



Month	2022	2023	2024
January	25	29	38
February	13	21	19
March	7	10	13
April	5	9	13
May	6	9	13
June	9	11	16
July	11	12	19
August	16	14	24
September	21	22	
October	21	24	
November	21	28	
December	32	30	